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Census File Number

**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997**

**INSTRUCTIONS**

**1. General** – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Materials Consumed** – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**3. Contract Work** – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**4. Resales** – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

| Line No. | Materials, parts, and supplies<br><br>(A)  | Census material code<br><br>571 (B) | Unit of measure for quantities<br><br>(C) | Consumption of purchased materials and of materials received from other establishments of your company |   |            |         |
|----------|--|-------------------------------------|---|--|---|------------|---------|
|          |  |                                     |   | Quantity<br><br>573 (D)  | Cost, including delivery cost (freight-in)<br><br>(E) |            |         |
|          |  |                                     |   |  | 574 Millions  | Thou-sands | Dollars |
| 1        | Paper  | 262108 4                            | Short tons                                |  | \$  |            |         |
| 2        | Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes, and shapes   | 282104 9                            |   |  |   |            |         |
| 3        | Plastics products consumed in the form of sheets, rods, tubes, and other shapes  | 308007 4                            |   |  |   |            |         |
| 4        | Glues and adhesives  | 289101 8                            |   |  |   |            |         |
| 5        | Printing ink (complete formulations)   | 289301 4                            |   |  |   |            |         |
| 6        | Paperboard containers, boxes, and corrugated paperboard  | 265001 8                            |   |  |   |            |         |
| 7        | Coated or laminated fabrics, including vinyl coated  | 229508 7                            |   |  |   |            |         |
| 8        | Cost of all other materials and components, parts, containers, and supplies consumed . . . . .<br><i>Describe the principal materials, etc., included in this value.</i> | 970099 8                            |   |  |   |            |         |
| 9        | <b>TOTAL</b><br>Sum of line 1–8 should equal item 10, line a   |                                     |   |  | \$  |            |         |

**Item 18A** – Not applicable to this report

**CONTINUE WITH ITEM 18B ON PAGE 6**

**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997**

**INSTRUCTIONS**

**1. General** – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

If quantities are requested, please use the unit of measure specified.

**3. Contract Work** – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Products** – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

**4. Resales** – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

| Line No.  | Products and services<br><br><b>(A)</b>  |   | Census product code<br><br><b>(B)</b>                              | Unit of measure for quantities<br><br><b>(C)</b> | Products shipped and other receipts |                                   |                |
|-----------|--|---|--|--|-------------------------------------|-----------------------------------|----------------|
|           |  |   |  |  | Quantity<br><br><b>(D)</b>          | Value, f.o.b. plant<br><b>(E)</b> |                |
|           |  |   |  |  |                                     | 584<br>Millions                   | Thou-<br>sands |
| <b>1</b>  | PRINTING PAPER COATED AT OTHER THAN WHERE THE PAPER WAS PRODUCED <b>(26721)</b>              | Coated, one side (for labels and similar uses)  | 26721 13 4   |  |                                     |                                   |                |
| <b>2</b>  |  | Coated, two sides (for printing of magazines, directories, catalogs, and similar uses)                      | 26721 53 0   |  |                                     |                                   |                |
| <b>3</b>  | GUMMED PRODUCTS <b>(26722)</b>   | Gummed sealing tape, paper base and reinforced base, used for sealing and securing                          | 26722 12 4   |  |                                     |                                   |                |
| <b>4</b>  |  | Other gummed products, including flat gummed papers, unprinted stock labels, corrugators' kraft tapes, etc. | 26722 30 6   |  |                                     |                                   |                |
| <b>5</b>  | Pressure-Sensitive Products <b>(26723)</b>   | PRESSURE-SENSITIVE TAPE (Excluding surgical tapes and rubber-backed tapes)                                  | Single-faced tape: Paper backing, excluding electrical             | 26723 13 0                                       |                                     |                                   |                |
| <b>6</b>  |  |   | Cloth backing, excluding electrical                                | 26723 33 8                                       |                                     |                                   |                |
| <b>7</b>  |  |   | Film backing, excluding electrical                                 | 26723 43 7                                       |                                     |                                   |                |
| <b>8</b>  |  |   | Electrical, all backings   | 26723 45 2                                       |                                     |                                   |                |
| <b>9</b>  |  |   | Reinforced and laminated tape, all backings                        | 26723 53 6                                       |                                     |                                   |                |
| <b>10</b> |  |   | Other single-faced tape, excluding surgical and rubber-backed tape | 26723 59 3                                       |                                     |                                   |                |
| <b>11</b> |  |   | Double-faced tape  | 26723 61 9                                       |                                     |                                   |                |
| <b>12</b> |  | Pressure-sensitive tape, rubber-backed, including friction  | 3069C 11 3   |  |                                     |                                   |                |
| <b>13</b> |  | Pressure-sensitive tape, surgical   | 38421 24 4   |  |                                     |                                   |                |
| <b>14</b> |  | Pressure-sensitive labels, unprinted  | 26723 75 9   |  |                                     |                                   |                |
| <b>15</b> | PRESSURE-SENSITIVE BASE STOCK  | For labels  | 26723 81 7   |  |                                     |                                   |                |
| <b>16</b> |  | For other than labels   | 26723 85 8   |  |                                     |                                   |                |
| <b>17</b> | Other pressure-sensitive products, not elsewhere classified, unprinted - <i>Specify kind</i> |   | 26723 98 1   |  |                                     |                                   |                |

**CONTINUE WITH ITEM 18B ON PAGE 7**

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

| Line No. | Products and services<br><br>(A)  | Census product code<br><br>581 (B)   | Unit of measure for quantities<br><br>(C) | Products shipped and other receipts |                         |             |         |
|----------|---|--|---|-------------------------------------|-------------------------|-------------|---------|
|          |   |  |   | Quantity<br><br>583 (D)             | Value, f.o.b. plant (E) |             |         |
|          |   |  |   |                                     | 584 Millions            | Thou- sands | Dollars |
| 18       | OTHER COATED AND PROCESSED PAPER, EXCEPT FOR PACKAGING USES (26724)                             | Processed paper (embossed, leatherette, etc.)  | 26724 45 0                                |                                     | \$                      |             |         |
| 19       |   | Waxed and wax-laminated paper for nonpackaging uses (including household)  | 26724 53 4                                |                                     |                         |             |         |
| 20       |   | Carbonless paper   | 26724 55 9                                |                                     |                         |             |         |
| 21       |   | Plastics-coated paper  | 26724 56 7                                |                                     |                         |             |         |
| 22       |   | Other coated and processed paper, including oiled and similarly treated paper and soap impregnated paper but excluding sensitized paper  | 26724 69 0                                |                                     |                         |             |         |
| 23       | SINGLE-WEB PAPER, COATED ROLLS AND SHEETS, INCLUDING WAXED, FOR FLEXIBLE PACKAGING USES (26711) | Plastics-coated  | 26711 11 9                                | Short tons                          |                         |             |         |
| 24       |   | Other  | 26711 15 0                                |                                     |                         |             |         |
| 25       | ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT   | <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i> |   |                                     |                         |             |         |
| 26       |   |  | 18  |                                     |                         |             |         |
| 27       |   |  | 26  |                                     |                         |             |         |
| 28       |   |  | 34  |                                     |                         |             |         |
| 29       |   |  | 42  |                                     |                         |             |         |
| 30       |   |  | 59  |                                     |                         |             |         |
| 31       | CONTRACT WORK   | Receipts for work done for others on their own materials . . . . .   | 93000 00 8                                |                                     |                         |             |         |
|          |   | <i>Describe below products worked on and kind of work.</i>   |   |                                     |                         |             |         |
|          |   |  |   |                                     |                         |             |         |
|          |   |  |   |                                     |                         |             |         |
| 32       | MISCELLANEOUS RECEIPTS  | Sales of scrap and refuse  | 99980 13 8                                |                                     |                         |             |         |
| 33       |   | Other miscellaneous receipts (including receipts for repair work, etc.)  | 99980 98 9                                |                                     |                         |             |         |
| 34       | RESALES   | Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.  | 99989 00 6                                |                                     |                         |             |         |
| 35       | <b>TOTAL value of shipments and other receipts</b><br>Sum of lines 1-34 column (E)              |  | 77000 00 8                                |                                     | \$                      |             |         |

CONTINUE WITH ITEM 22 ON PAGE 8

**Items 19-21** – Not applicable to this report

**Remarks** – Please use this space for any explanations that may be essential in understanding your reported data.

**Item 22. CERTIFICATION** – This report is substantially accurate and has been prepared in accordance with instructions.

|  |             |           |       |   |        |           |
|--|-------------|-----------|-------|---|--------|-----------|
| Name of person to contact regarding this report ( <i>Print or type</i> ) |             |           |       | Area code   | Number | Extension |
| 667  | 1           | Telephone |       | 2   |        |           |
| Name of company  |             |           |       | Address ( <i>Number and street, city, State, ZIP Code</i> ) |        |           |
| <b>Period covered</b>  | FROM: Month | Day       | Year  | TO: Month   | Day    | Year      |
|  | 666         | 1         |       | 2   |        |           |
| Signature of authorized person   |             |           | Title |   | Date   |           |