SECRETARY

To: **Donald Clark -** Secretary of the FTC

Fax: (202) 326-3585

From: Jim Goodrich - Manager, Human Resources

Danaher Tool Group

West Hartford, Connecticut 06110

**Date:** August 8, 1997

Pages: 10, including cover sheet.





WEST HARTFORD OPERATIONS
P.O. Box 333100
31 Brook Street
West Hartford, Connecticut 06133
(860] 523-5235

August 8, 1997

Mr. Donald Clark, **Secretary**Federal Trade Commission
Room 159
Sixth and Pennsylvania Ave., NW
Washington, DC 20580

Dear Mr. Clark and Other Federal Trade Commission Members:

We are employees of Danaher Tool Group, a manufacturing facility, located in West Hartford, Connecticut. We employ 35(J people at this facility. We manufacture I 00% of our hand tools in the United States. We distribute to Sears (Craftsman brand), as well as other companies such as MATCO, NAPA, and K-D.

You have proposal guidelines which would change the definition of the "Made in USA" label. We think it is unfair to American workers and misleading to American consumers.

The "Made in USA" label is second only to price in a consumer's decision to purchase a hand tool. It is well known that a hand tool marked "Made in USA" is a quality product. That is why some hand tool manufacturers want. to stamp their tools "Made in USA", even though their products are not wholly American made.

Some of these companies have convinced you to change the definition from all or virtually all made in the USA to one that would allow products with 25% or more foreign content to be labeled "Made in the USA." We oppose that proposed new definition and want you to know that we strongly support H. Con. Res. 80, or its Senate companion. This bill urges you to back off from implementing this new definition.

This is important to our business, our city and our **state**. **American** jobs will be in jeopardy if we don't stop this proposed FTC rule which will mislead U.S. consumers. The United States Government should not support any **action undermining the** meaning of the "Made in USA" label.

Our future jobs may very well be determined by your vote.

Thank you for your attention in this matter.

Sincerely,

The employees of Danaher Tool Group - West Hanford, Connecticut

cc: Barbara Kennelly



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We, the employees of Danaher Tool Group - West Hartford, Connecticut, support H. Con. Res. 80:

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