



# FDA's UDI Workshop

## UDI Database – Panel 3

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Better Health for Your Bottom Line

# GHX: Created by the Industry, For the Industry

**Baxter**



**Abbott Laboratories**

**Boston  
Scientific**

**BAIRD**

**PREMIER**

**HCA**



**Johnson & Johnson**

**GE Healthcare**



**CardinalHealth**



**Fisher Scientific**

**B|BRAUN**

**VHA**



**Medtronic**

**SIEMENS**



**AmerisourceBergen**

**MCKESSON**



**COVIDIEN**

*positive results for life™*



**Owens & Minor, Inc.**

- 20 equity owners representing the entire supply chain: manufacturers, distributors, hospitals and group purchasing organizations
- Open and neutral industry platform



***Strategic relationships with all of the major US group purchasing organizations***

**>7200 buying and 2400 selling organizations transact business via GHX**

**Purchase Order \$ Volume increased >1200 %, since 2001, to \$25 billion**

**Enable advanced “order cycle” transaction sets**

**Successfully integrated with all commercial material systems**

**Operations in US, Canada and 9 European countries**

- **Expertise, perspective, and member-driven community to enable industry solutions**
- **Deep and broad connectivity among buyers and sellers in healthcare**
- **Understand business and technology drivers and barriers across the supply chain**
  - Disparate systems and interoperability challenges
  - Technology limitations
  - Data security and data rights
  - Accelerating standards and driving data synchronization
- **Global harmonization**

# Key Focus Points



- ✓ Support Global Standards
- ✓ UDI – And other regulatory support needs
- ✓ Fit / Gap reviews for core systems
  - Customer Order Flow
  - Web Site(s)
  - Distribution (if applicable) transactions
  - GPO Admin Processing
  - Data Syndication
- ✓ Data Prep / Movement and Internal Education
  - Is the data consumable?
  - Do teams know how to support regulations?

## UDI / Standards Support

Legacy  
Data

Partner /  
Global  
Data

### Published Data Set

Analysis

Decision

### Final Data Build

Rules

Enrichment

Attribution

# So, Are You Prepared?

## Providers - Are you prepared?

*Are your systems and people ready to consume this data? How will you prepare your business processes for change? What are your business purpose(s) for this data?*

*How are you internal systems impacted? Systems ready to accept and share this data, with financial, clinical and materials systems and others? Your costs? Long term plan/budget?*

*Is your connectivity in place to ensure this data can be received? What is the frequency?*

*How will your systems, people and processes be prepared for your migration plans? Do you know your timelines?*

## Suppliers - Are you prepared?

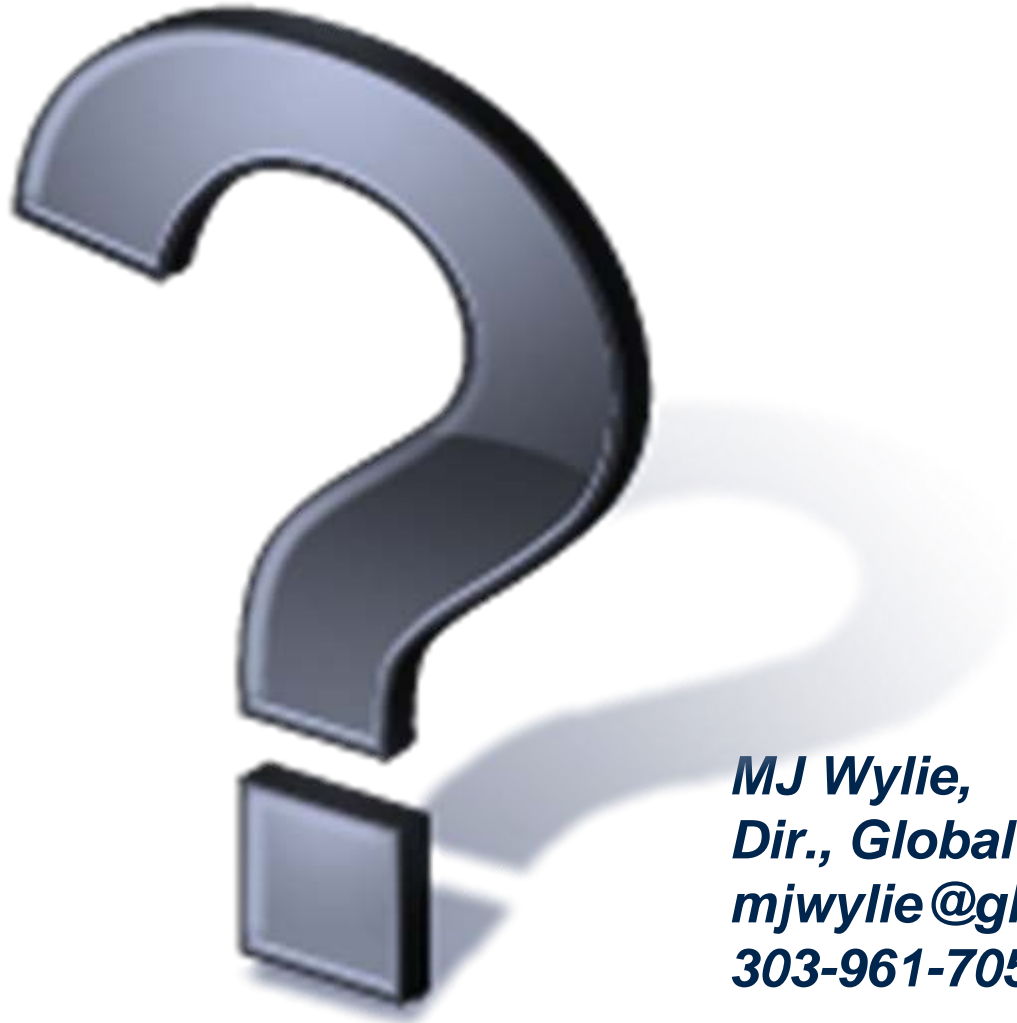
*Do you know the minimal types of data needed? Is your data ready to be published externally for regulatory and other standardized requests, and on for global needs and requests?*

*What is the impact to your internal systems? System interoperability? Marketing, Regulatory, Sales, IT and such? Do you know the costs to your organization, globally?*

*Is your connectivity in place to ensure this data can be communicated to the various electronic requests? The frequency?*

*Do you have migration plans in place – to transition your efforts for your internal systems, customers, and regulatory needs? Do you know your timelines?*

Thank You



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