

**Table 2. Estimated Sales and Inventories of U.S. Merchant Wholesalers, except Manufacturers' Sales Branches and Offices: 1998 through 2007**

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. All estimates have been adjusted using the results of the 2002 Economic Census.]

2002 NAICS CODE	Data Item	Kind of Business	1998 <sup>1</sup>	1999 <sup>1</sup>	2000 <sup>1</sup>	2001 <sup>1</sup>	2002 <sup>1</sup>	2003 <sup>1</sup>	2004 <sup>1</sup>	2005 <sup>1</sup>	2006 <sup>1</sup>	2007
<b>42</b>	<b>Sales</b>	<b>U.S. Merchant Wholesalers, except Manufacturers' Sales Branches and Offices</b>	<b>2,427,120</b>	<b>2,599,159</b>	<b>2,814,554</b>	<b>2,785,152</b>	<b>2,835,528</b>	<b>2,962,284</b>	<b>3,296,520</b>	<b>3,574,976</b>	<b>3,880,751</b>	<b>4,150,455</b>
423	Sales	<b>Durable goods</b>	<b>1,306,545</b>	<b>1,406,371</b>	<b>1,486,673</b>	<b>1,422,195</b>	<b>1,421,503</b>	<b>1,448,944</b>	<b>1,654,621</b>	<b>1,771,835</b>	<b>1,929,281</b>	<b>1,997,552</b>
4231	Sales	Motor Vehicle and Motor Vehicle Parts and Supplies	183,741	212,357	222,243	234,902	251,947	257,317	277,765	294,035	324,924	324,957
4232	Sales	Furniture and Home Furnishings	43,020	46,925	52,697	52,433	53,484	54,758	58,298	60,949	66,019	65,548
4233	Sales	Lumber & Other Construction Materials	79,784	88,505	87,179	89,730	95,091	105,672	128,624	141,057	144,954	129,267
4234	Sales	Professional and Commercial Equipment and Supplies	257,518	281,843	282,230	267,795	272,462	272,609	296,276	309,488	324,274	344,740
42343	Sales	Computer and Computer Peripheral Equipment and Software	157,836	175,779	174,848	153,845	150,618	144,319	157,547	163,137	161,997	175,143
4235	Sales	Metals and Minerals, ex. Petroleum	88,514	86,514	93,806	84,847	81,746	81,393	121,160	135,860	156,560	162,289
4236	Sales	Electrical Goods	201,145	224,125	260,041	231,864	222,957	227,129	253,761	265,868	293,999	311,441
4237	Sales	Hardware, and Plumbing and Heating Equipment and Supplies	65,540	68,505	72,056	69,047	70,431	71,235	77,524	83,173	90,721	88,890
4238	Sales	Machinery, Equipment, and Supplies	243,698	247,993	256,089	247,226	227,758	230,838	260,190	288,426	313,046	329,983
4239	Sales	Miscellaneous Durable Goods	143,585	149,604	160,332	144,351	145,627	147,993	181,023	192,979	214,784	240,437
424	Sales	<b>Nondurable goods</b>	<b>1,120,575</b>	<b>1,192,788</b>	<b>1,327,881</b>	<b>1,362,957</b>	<b>1,414,025</b>	<b>1,513,340</b>	<b>1,641,899</b>	<b>1,803,141</b>	<b>1,951,470</b>	<b>2,152,903</b>
4241	Sales	Paper and Paper Products	69,102	73,158	77,774	76,232	72,646	73,895	61,534	67,454	90,976	92,809
4242	Sales	Drugs and Druggists' Sundries	125,599	151,527	175,979	210,672	245,625	273,546	296,556	329,089	347,012	358,632
4243	Sales	Apparel, Piece Goods, and Notions	86,821	90,369	96,501	98,961	105,803	104,392	108,432	112,861	117,801	120,315
4244	Sales	Groceries and Related Products	341,626	356,093	374,725	377,179	385,881	405,322	409,743	428,420	448,820	501,127
4245	Sales	Farm Product Raw Materials	110,042	100,411	102,666	100,886	103,403	115,129	122,997	118,555	130,801	171,962
4246	Sales	Chemicals and Allied Products	56,300	57,713	62,259	64,183	67,721	69,736	76,369	88,203	89,559	95,126
4247	Sales	Petroleum and Petroleum Products	119,015	139,739	195,766	191,529	192,666	225,707	274,942	350,094	426,094	491,834
4248	Sales	Beer, Wine, and Distilled Alcoholic Beverages	61,759	67,330	71,337	74,854	79,189	82,215	85,607	90,370	96,440	100,894
4249	Sales	Miscellaneous Nondurable Goods	150,311	156,448	170,874	168,461	161,091	163,398	185,669	198,095	203,967	220,204
<b>42</b>	<b>Inventories</b>	<b>U.S. Merchant Wholesalers, except Manufacturers' Sales Branches and Offices</b>	<b>272,575</b>	<b>290,482</b>	<b>309,977</b>	<b>299,009</b>	<b>303,359</b>	<b>309,628</b>	<b>339,550</b>	<b>363,887</b>	<b>393,839</b>	<b>418,759</b>
423	Inventories	<b>Durable goods</b>	<b>175,994</b>	<b>188,122</b>	<b>199,336</b>	<b>183,710</b>	<b>183,721</b>	<b>186,600</b>	<b>212,122</b>	<b>227,991</b>	<b>247,560</b>	<b>251,548</b>
4231	Inventories	Motor Vehicle and Motor Vehicle Parts and Supplies	23,453	26,848	28,869	27,697	30,185	31,612	33,465	36,811	38,808	39,442
4232	Inventories	Furniture and Home Furnishings	5,268	5,669	6,333	5,925	6,225	6,536	6,806	7,278	7,744	7,739
4233	Inventories	Lumber & Other Construction Materials	7,365	8,162	8,404	8,395	8,843	10,434	13,387	14,450	14,836	14,018
4234	Inventories	Professional and Commercial Equipment and Supplies	26,698	28,107	27,876	24,382	24,917	24,963	27,002	27,717	30,008	30,845
42343	Inventories	Computer and Computer Peripheral Equipment and Software	12,985	13,519	12,069	9,273	8,951	9,440	10,125	10,108	10,531	10,516
4235	Inventories	Metals and Minerals, ex. Petroleum	12,947	12,905	13,489	12,105	12,271	12,428	19,490	19,954	25,310	23,916
4236	Inventories	Electrical Goods	24,234	27,331	31,108	26,357	25,085	24,398	26,675	28,290	31,361	32,782
4237	Inventories	Hardware, and Plumbing and Heating Equipment and Supplies	10,181	10,465	11,469	10,920	10,988	11,065	12,271	13,118	14,148	14,511
4238	Inventories	Machinery, Equipment, and Supplies	47,762	49,980	51,314	49,418	48,879	45,281	50,646	56,276	61,271	64,104
4239	Inventories	Miscellaneous Durable Goods	18,086	18,755	20,474	18,511	18,328	19,863	22,380	24,097	24,074	24,191
424	Inventories	<b>Nondurable goods</b>	<b>96,581</b>	<b>102,360</b>	<b>110,641</b>	<b>115,299</b>	<b>119,638</b>	<b>123,028</b>	<b>127,428</b>	<b>135,896</b>	<b>146,279</b>	<b>167,211</b>
4241	Inventories	Paper and Paper Products	5,890	5,920	6,619	5,795	5,392	5,389	6,155	6,647	6,762	7,046
4242	Inventories	Drugs and Druggists' Sundries	15,873	19,355	24,089	31,032	32,676	33,226	33,210	31,515	32,544	33,614
4243	Inventories	Apparel, Piece Goods, and Notions	14,021	13,418	13,656	13,811	14,013	13,203	13,432	14,203	15,498	15,760
4244	Inventories	Groceries and Related Products	19,037	20,342	20,444	19,180	20,275	20,242	20,848	22,909	24,870	27,524
4245	Inventories	Farm Product Raw Materials	10,912	10,771	11,781	11,792	12,263	15,179	11,975	13,903	18,934	28,008
4246	Inventories	Chemicals and Allied Products	5,783	6,112	6,117	6,266	6,762	6,760	7,394	8,198	8,163	9,094
4247	Inventories	Petroleum and Petroleum Products	3,793	4,341	5,192	5,231	6,005	6,456	9,207	11,523	12,278	15,933
4248	Inventories	Beer, Wine, and Distilled Alcoholic Beverages	5,796	6,156	6,512	6,376	6,973	7,194	7,651	8,218	8,674	9,566
4249	Inventories	Miscellaneous Nondurable Goods	15,476	15,945	16,231	15,816	15,279	15,379	17,556	18,780	18,556	20,666

Note:

Estimates have not been adjusted for price changes. Table 2A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at [http://www.census.gov/wholesale/www/how\\_surveys\\_are\\_collected/index.html](http://www.census.gov/wholesale/www/how_surveys_are_collected/index.html).

Footnotes:

<sup>1</sup> Revised data.