

TITLE: APPROACH-MECH-FATHOM-SEA & SHORE (Navy Safety Magazines)

ITEM NO	DESCRIPTION	BASIS OF	AJ Images, Inc.			Albuquerque Printing		Best Press		Cenveo (Jacksonville, IL)		Cenveo (Riviera Beach)	
			290-00117	300-03279	420-11804	120-18529	090-18530	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT:	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
(a)	Text in Four-Color Process:												
(1)	Makeready and/or Setup Per page	448	82.69	37,045.12	55.76	24,980.48	90.00	40,320.00	82.00	36,736.00	69.50	31,136.00	
(2)	Running Per 1,000 Copies	8896	9.96	88,604.16	13.96	124,188.16	9.00	80,064.00	9.67	86,024.32	8.75	77,840.00	
(b)	Cover including varnishing:												
(1)	Makeready and/or Setup Complete Cover	14	691.00	9,674.00	579.75	8,116.50	575.00	8,050.00	575.00	8,050.00	875.00	12,250.00	
(2)	Running Per 1,000 Copies	278	103.68	28,823.04	101.56	28,233.68	70.00	19,460.00	83.90	23,324.20	76.00	21,128.00	
(c)	Post Card Including Perforating:												
(1)	Makeready and/or Setup Complete Card	3	846.70	2,540.10	419.50	1,258.50	325.00	975.00	680.00	2,040.00	555.00	1,665.00	
(2)	Running Per 1,000 Copies	62	30.42	1,886.04	45.50	2,821.00	55.00	3,410.00	41.00	2,542.00	49.45	3,065.90	
II.	ADDITIONAL OPERATIONS:												
1.	Perforating (slit or slot) off fold per 100 leaves	620	0.75	465.00	1.70	1,054.00	1.50	930.00	1.21	750.20	2.63	1,630.60	
2.	Perforating (slit or slot) on fold per 100 4page leaf	620	0.75	465.00	1.70	1,054.00	0.25	155.00	0.20	124.00	0.47	291.40	
3.	Authors Alterations Per Page	26	15.00	390.00	65.00	1,690.00	40.00	1,040.00	68.00	1,768.00	26.35	685.10	
III.	PACKING:												
1.	Bulk shipments (other than by mail):												
(a)	Packing & sealing shipping containers per container	522	1.25	652.50	1.72	897.84	2.00	1,044.00	1.48	772.56	1.05	548.10	
2.	Mailing - including affixing preaddressed mailing labels:												
(a)	Single and multiple copies in kraft envelope up to 200 leaves) per envelope	26282	0.25	6,570.50	0.38	9,987.16	0.25	6,570.50	0.33	8,673.06	0.195	5,124.99	
(b)	Single or multiple copies over 200 leaves, up to 12lbs., in cushioned shipping bags, or wrapped in shipping bundles (maximum gross wt. 14 lbs.) ... per bag/bundle	6922	0.70	4,845.40	0.88	6,091.36	0.85	5,883.70	0.88	6,091.36	0.79	5,468.38	
	CONTRACTOR TOTALS			\$181,960.86		\$210,372.68		\$167,902.20		\$176,895.70		\$160,833.47	
	DISCOUNT						2.00%	\$3,358.04	3.50%	\$6,191.35	5.00%	\$8,041.67	
	DISCOUNTED TOTALS			\$181,960.86		\$210,372.68		\$164,544.16		\$170,704.35		\$152,791.80	

ITEM NO	DESCRIPTION	BASIS OF	Dodge-Graphic Press, Inc.			Evelotion Impressions		Intelligencer Printing Co.		WBC Inc. d/b/a Lithexcel		Monarch Litho Inc.	
			310-28060	310-31277	370-44800	300-52436	040-60078	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT:	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
(a)	Text in Four-Color Process:												
(1)	Makeready and/or Setup Per page	448	122.70	54,969.60	95.65	42,851.20	100.00	44,800.00	110.00	49,280.00	78.00	34,944.00	
(2)	Running Per 1,000 Copies	8896	8.40	74,726.40	11.25	100,080.00	9.20	81,843.20	38.00	338,048.00	9.25	82,288.00	
(b)	Cover including varnishing:												
(1)	Makeready and/or Setup Complete Cover	14	869.00	12,166.00	1,384.00	19,376.00	750.00	10,500.00	480.00	6,720.00	610.00	8,540.00	
(2)	Running Per 1,000 Copies	278	111.56	31,013.68	101.55	28,230.90	86.32	23,996.96	248.00	68,944.00	78.00	21,684.00	
(c)	Post Card Including Perforating:												
(1)	Makeready and/or Setup Complete Card	3	331.50	994.50	994.00	2,982.00	750.00	2,250.00	238.00	714.00	480.00	1,440.00	
(2)	Running Per 1,000 Copies	62	86.90	5,387.80	45.10	2,796.20	72.84	4,516.08	98.00	6,076.00	51.00	3,162.00	
II.	ADDITIONAL OPERATIONS:												
1.	Perforating (slit or slot) off fold per 100 leaves	620	1.00	620.00	1.25	775.00	1.25	775.00	5.00	3,100.00	1.50	930.00	
2.	Perforating (slit or slot) on fold per 100 4page leaf	620	N/C		1.25	775.00	1.50	930.00	2.00	1,240.00	2.00	1,240.00	
3.	Authors Alterations Per Page	26	28.00	728.00	74.00	1,924.00	50.00	1,300.00	35.00	910.00	45.00	1,170.00	
III.	PACKING:												
1.	Bulk shipments (other than by mail):												
(a)	Packing & sealing shipping containers per container	522	1.53	798.66	1.00	522.00	1.50	783.00	1.00	522.00	1.50	783.00	
2.	Mailing - including affixing preaddressed mailing labels:												
(a)	Single and multiple copies in kraft envelope up to 200 leaves) per envelope	26282	2.35	61,762.70	0.25	6,570.50	0.31	8,147.42	0.80	21,025.60	0.20	5,256.40	
(b)	Single or multiple copies over 200 leaves, up to 12lbs., in cushioned shipping bags, or wrapped in shipping bundles (maximum gross wt. 14 lbs.) ... per bag/bundle	6922	0.66	4,568.52	0.75	5,191.50	1.00	6,922.00	1.50	10,383.00	0.60	4,153.20	
	CONTRACTOR TOTALS			\$247,735.86		\$212,074.30		\$186,763.66		\$506,962.60		\$165,590.60	
	DISCOUNT				2.00%	\$4,954.72	0.25%	\$530.19	2.00%	\$10,139.25	2.00%	\$3,311.81	
	DISCOUNTED TOTALS			\$242,781.14		\$211,544.11		\$186,763.66		\$496,823.35		\$162,278.79	

