If not shown, please enter your 11-digit Census File Number from the address label on page 1

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

## INSTRUCTIONS

1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than $\$ 25,000$ of a listed material, include the value with "Cost of all other materials . . . ," Census material code 9700998.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.
Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.
3. Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
4. Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 9998900 6, "Resales."


| Item 18A. TYPE OF BUSINESS AND KIND OF OPERATIONS PERFORMED IN THIS ESTABLISHMENT Refer to Item 18B instructions for definitions and for reference on what should be reported |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ¢ | Type of business <br> Mark (X) in the ONE box that best describes the principal kind of business of this establishment <br> (A) |  |  | Key | Mark ( $X$ ) | ox only |
| 1 | MANUFACTURER | Making knit apparel from own yarns |  | 401 |  |  |
| 2 |  | Making apparel from purchased fabrics |  | 402 |  |  |
| 3  <br>   | Apparel Jobber Employing Contractors Who - | Knit apparel from yarns that you supply |  | 403 |  |  |
|  |  | Make apparel from fabrics that you supply |  | 404 |  |  |
|  |  | MAKE APPAREL FROM FABRICS THAT YOU SUPPLY | Fabrics cut in U.S., garments sewn in U.S. | 405 |  |  |
|  |  |  | Fabrics cut in U.S., garments sewn offshore | 406 |  |  |
|  |  |  | Fabrics cut offshore, garments sewn in U.S. | 407 |  |  |
|  |  |  | Fabrics cut offshore, garment sewn offshore | 408 |  |  |
| 9 | CONTRACTOR OR COMMISSION KNITTER | Knitting apparel from yarns owned by others |  | 409 |  |  |
| 10 |  | Making apparel from fabrics supplied to you by other companies |  | 410 |  |  |
| 11 |  | Making apparel from fabrics supplied by other establishments of your company |  | 411 |  |  |
| 12 | Wholesaler or importer - buying, selling, or importing products without arranging for further processing, or doing any knitting, cutting, or sewing |  |  | 412 |  |  |
| $\stackrel{\circ}{2}$ | Kind of operation performed <br> Mark (X) "Yes" for each operation performed; "No" for all others. <br> (A) |  |  | Key | Mark (X) applicable box <br> (B) |  |
| $\stackrel{\text { S }}{ }$ |  |  |  | Yes | No |
| 13 | Cutting |  |  |  | 413 | $3012 \square$ | $3020 \square$ |
| 14 | Knitting |  |  | 414 | $3079 \square$ | $3087 \square$ |
| 15 | Stitching |  |  | 415 | $3137 \square$ | $3145 \square$ |
| 16 | Dyeing, printing, or other finishing |  |  | 416 | $3194 \square$ | $3202 \square$ |

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1. General - This section covers the shipments value of apparel manufactured in the United States from woven or knit purchased fabrics. Establishments knitting apparel items or cutting and sewing garments from fabrics knit in the same establishment should not report here. Also, operations solely involved in wholesaling or importing (see instruction 3 below) should not complete this section, but should describe the type of operation in "Remarks" and RETURN THE REPORT.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

## 2. Who Should Report

- Manufacturers making garments from materials they own.
- Jobbers having garments made for them by U.S. contractors, provided that the garments were cut in the U.S. (Garments cut in other countries for U.S. jobbers should be reported as resales, line 90.)
- Government contractors making garments for the State and Federal Government from government-furnished or their own materials.
- Contractors making garments from materials owned by others.
Note: Multiplant apparel companies that cut and sew apparel in separate plants of the company should treat the sewing plants as contractors to the cutting establishment.


## 3. Imported Garments

a. "9802" (formerly "807") garments. Include garments cut in the United States which were sent abroad for sewing and then imported back into this country under provision of item 9802 (formerly 807.00) of the Tariff Schedules of the United States.
b. Exclude finished garments which are imported (but see "9802" above).

## 4. Definitions

a. Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes. If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
b. Resales - Products bought and sold or transferred from other establishments of this company and sold without further manufacture. Report part V only.
c. Wholesaler - Buying and reselling finished garments without further manufacture.
d. Importer - Importing and reselling finished garments without further manufacture.
e. Sizes -

Men's and junior boys' - Include all men's sizes and junior boys', preps' (cadets), and students' sizes. These usually include: boys', junior boys', and preps' sizes 8-20, chest 22-36 and waist 23-30, and students' sizes chest 35-42 and waist 28-36.
Little boys' - Include little boys' sizes 4 through 7 and toddler boys' sizes 2T through 4T.
Women's, misses', and juniors' - Include all women's, misses', and juniors' sizes. Include all size runs which are designed to fit adult women.
Girls' - Include girls', subteen and teenage girls', usually sizes 7 through 16. Include little girls' sizes 4 through 6X and toddler girls' sizes 2 T through 4T.

Infants' - Include all garments sizes 0-24 months.
5. Detailed Data Reported Elsewhere - Figures on the value of shipments reported in column (E) below (except contractors) should substantially agree with the information reported on the Current Industrial Report MO23A, Apparel. Explain any large differences in "Remarks".
6. Structure of the report - This section is comprised of five parts. Manufacturers, jobbers, and government contractors should use parts I through III to report the value of products shipped for each type of garment manufactured. Contractors should use part IV. Report all other products not listed, miscellaneous receipts, and resales in part V. See Reference List Below.
7. Reference List - A summary of the products is shown below to assist in locating the parts of the form applicable to this establishment's operations.

| Description | Part | Line <br> numbers |
| :--- | :---: | :---: |
| Men's and junior boys' apparel | I | $1-18$ |
| Women's, misses', and <br> juniors' apparel | II | $19-39$ |
| Girls', little boys', and <br> infants' apparel | III | $40-67$ |
| Contract and commission <br> receipts | IV | $68-81$ |
| Other products, miscellaneous <br> receipts, and resales | V | $82-91$ |

Part I. MEN'S AND JUNIOR BOYS' APPAREL
Manufacturers, jobbers, and government contractors should report value of shipments of garments made from woven or knit purchased fabrics (include "9802"). Establishments knitting apparel items or cutting and sewing garments from fabrics knit in this establishment should not report on this form.
Note: Contractors report receipts for apparel that you made from material owned by others in part IV.

|  | Products and services <br> * Item corresponds to Current Industrial Report MO23A, Apparel, for 1997 <br> (A) |  | Census product code | Products shipped and other receipts Value, f.o.b. plant (E) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  |  |  | $\begin{array}{\|l\|} \hline 584 \\ \hline \end{array}$ <br> Millions | । Thousands |  |
| 1 | TAILORED SUITS, | Suits, including uniform * |  | 23115009 | \$ | 1 \| |  |
| 2 | COATS, AN VESTS | Overcoats, topcoats, and tailored car and suburban coats (including uniform). Include wool water-repellent but exclude raincoats. (Report raincoats on line 14; report heavy outerwear, such as mackinaws, etc., on line 10)* | 23116007 |  | I | 1 1 1 1 |
| 3 |  | Tailored dress and sport coats (including uniform and separate leisure type) and tailored vests* | 23117005 |  | 1 |  |
| 4 | OUTERWEAR SHIRTS, TROUSERS, WORK | Knit shirts, dress and sport (including polo, tennis, sweat, T-shirts for outerwear, etc.) (Report underwear shirts on line 17)* | 23213002 |  | $1 \begin{array}{ll}1 \\ 1 & 1 \\ 1\end{array}$ | ! |
| 5 | CLOTHING, AND HEAVY | Woven dress and sport shirts (including military-type uniform shirts)* | 23216005 |  | 1 |  |
| 6 | OUTERWEAR JACKETS (Continued on next page) | Separate dress and sport trousers, pants, and slacks (including military-type uniform pants but excluding jeans and jean-cut casual slacks)* | 23251002 |  | 11  <br> 1  <br> 1  <br> 1  | ! |

CONTINUE ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued
Part I. MEN'S AND JUNIOR BOYS' APPAREL - Continued


Part II. WOMEN'S, MISSES', AND JUNIORS' APPAREL
Manufacturers, jobbers, and government contractors should report value of shipments of garments made from woven or knit purchased fabrics (include "9802"). Establishments knitting apparel items or cutting and sewing garments from fabrics knit in this establishment should not report on this form.
Note: Contractors report receipts for apparel that you made from material owned by others in part IV.


## If not shown, please enter your 11-digit Census File Number

 from the address label on page 1
## Census File Number

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued
Part II. WOMEN'S, MISSES', AND JUNIORS' APPAREL - Continued


Part III. GIRLS', LITTLE BOYS', AND INFANTS' APPAREL
Manufacturers, jobbers, and government contractors should report value of shipments of garments made from woven or knit purchased fabrics (include "9802"). Establishments knitting apparel items or cutting and sewing garments from fabrics knit in this establishment should not report on this form.
Note: Contractors report receipts for apparel that you made from material owned by others in part IV.
Normer

| 40 | DRESSES* | Girls' | 23615016 | \$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 41 |  | Infants' | 23615024 |  |  |  |
| 42 | KNIT <br> BLOUSES AND <br> SHIRTS <br> (Including <br> polo, tennis, <br> cowl, tank, <br> sweat, T-shirts <br> (for outerwear <br> only), etc. <br> Report <br> underwear <br> shirts on <br> lines 63-65)* | Girls' | 23613011 |  | I |  |
|  |  | Little boys' | 23613029 |  |  |  |
| 44 |  | Infants' | 23613037 |  |  |  |
| 45 | WOVEN BLOUSES AND SHIRTS* | Girls' | 23614019 |  |  |  |
|  |  | Little boys' | 23614027 |  |  |  |
| 47 |  | Infants' | 23614035 |  | I |  |
| 48 | COATS <br> (Except raincoats, report on line 14 or 33 ), jackets, suits, snowsuits, and coat-andleggings sets (excluding wash suits)* | Girls' | 23692015 |  |  |  |
|  |  | Little boys' | 23692023 |  |  |  |
| 50 |  | Infants' | 23692031 |  | I |  |
| 51 | PLAY <br> GARMENTS <br> (Including playsuits, playshorts, dungarees, jeans, bibbed overalls, slacks, halter tops, creepers, and rompers)* | Girls' | 23693419 |  | ! |  |
| 52 |  | Little boys' | 23693427 |  | ! |  |
| 53 |  | Infants' | 23693435 |  | ! |  |



Part IV. CONTRACT AND COMMISSION RECEIPTS
Report receipts for apparel that you made from material owned by others (not knit in this establishment)



Part V. OTHER PRODUCTS, MISCELLANEOUS RECEIPTS, AND RESALES

| 82 | ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT | Describe and report separately each product with a sales value of $\$ 50,000$ or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value. | 18 | \$ | ! |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 83 |  |  | 26 |  |  |  |
| 84 |  |  | 34 |  |  |  |
| 85 |  |  | 42 |  |  |  |
| 86 |  |  | 59 |  |  |  |
| 87 | CONTRACT <br> WORK NOT <br> SPECIFIED ABOVE | Receipts for work done for others on their own materials Describe below products worked on and kind of work. | 93000008 |  |  |  |
|  |  |  |  |  | ! | I |
| 88 | MISCELLANEOUS RECEIPTS | Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.) | 99980005 |  | , |  |
| 89 | RESALES | Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b. | 99989006 |  | , |  |
| 90 | TOTAL value of shipments and other receipts Sum of lines 1-89, column (E) |  | 77000008 | \$ |  |  |
| 91 | Value of app line 90 above. | l that was cut in the United States and sewn abroad included in | 77000107 | \$ |  |  |

Items 19-21 - Not applicable to this report
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.


