Census File Number

### Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

#### **INSTRUCTIONS**

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . ," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

- 3. Contract Work Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
- 4. Resales Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company  Cost, including delivery cost (freight-in)  (E)  574			
	(A)	(B)	Millions		Dollars	
1	Broadwoven fabrics (including transfers from other plants of your company)	220129 1	\$	 		
2	Narrow woven fabrics, elastic and nonelastic	224111 5		 		
3	Knit fabrics (including transfers from other plants of your company)	225078 5		   		
4	Yarn, all fibers (including transfers from other plants of your company)	228015 4		 		
5	Buttons, zippers, and slide fasteners	396501 9		 		
6	Cost of all other materials, parts, containers, and supplies consumed	970099 8		   	 	
	Describe the three principal materials, etc., included in this value.					
7	TOTAL Sum of lines 1-6 should equal item 10, line a		\$	 		

**CONTINUE WITH ITEM 18A ON PAGE 6** 

#### **Form MC-2301** Page 6 Item 18A. TYPE OF BUSINESS AND KIND OF OPERATIONS PERFORMED IN THIS ESTABLISHMENT Refer to Item 18B instructions for definitions and for reference on what should be reported Type of business Mark (X) in the ONE box that best describes the principal kind of business of this establishment Mark (X) ONE box only 2 Key Line (A) (B) MANUFAC-Making knit apparel from own yarns 2030 **TURER** 401 2055 2 Making apparel from purchased fabrics 402 Apparel Jobber 2097 Knit apparel from yarns that you supply 3 403 **Employing** Contractors Who – 2113 Make apparel from fabrics that you supply 404 MAKE APPAREL 2121 5 Fabrics cut in U.S., garments sewn in U.S. 405 **FROM FABRICS** 2139 6 Fabrics cut in U.S., garments sewn offshore 406 THAT YOU SUPPLY 2147 7 Fabrics cut offshore, garments sewn in U.S. 407 2253 8 Fabrics cut offshore, garment sewn offshore 408 CONTRACTOR 2154 9 Knitting apparel from yarns owned by others 409 COMMISSION KNITTER 2212 Making apparel from fabrics supplied to you by other companies 410 Making apparel from fabrics supplied by other establishments of your company 2220 11 411 Wholesaler or importer – buying, selling, or importing products without arranging for further processing, or doing any knitting, cutting, or sewing 2238 412 Mark (X) applicable box Kind of operation performed 9 (B) Mark (X) "Yes" for each operation performed; "No" for all others. Key Line Yes No (A) 3020 13 Cutting 3012 413 3087 3079 Knitting 414 3145 3137 Stitching 415 3202 3194 16 Dyeing, printing, or other finishing 416

**CONTINUE WITH ITEM 18B ON PAGE 7** 

Census File Number

### Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

#### **INSTRUCTIONS**

1. General – This section covers the shipments value of apparel manufactured in the United States from woven or knit purchased fabrics. Establishments knitting apparel items or cutting and sewing garments from fabrics knit in the same establishment should not report here. Also, operations solely involved in wholesaling or importing (see instruction 3 below) should not complete this section, but should describe the type of operation in "Remarks" and RETURN THE REPORT.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

### 2. Who Should Report

- Manufacturers making garments from materials they own
- Jobbers having garments made for them by U.S. contractors, provided that the garments were cut in the U.S. (Garments cut in other countries for U.S. jobbers should be reported as resales, line 90.)
- Government contractors making garments for the State and Federal Government from government-furnished or their own materials.
- Contractors making garments from materials owned by others.

Note: Multiplant apparel companies that cut and sew apparel in separate plants of the company should treat the sewing plants as contractors to the cutting establishment.

#### 3. Imported Garments

- a. "9802" (formerly "807") garments. Include garments cut in the United States which were sent abroad for sewing and then imported back into this country under provision of item 9802 (formerly 807.00) of the Tariff Schedules of the United States.
- **b.** Exclude finished garments which are imported (but see "9802" above).

### 4. Definitions

- a. Valuation of Products Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes. If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
- b. Resales Products bought and sold or transferred from other establishments of this company and sold without further manufacture. Report part V only.

- Wholesaler Buying and reselling finished garments without further manufacture.
- **d.** Importer Importing and reselling finished garments without further manufacture.
- e. Sizes -

Men's and junior boys' – Include all men's sizes and junior boys', preps' (cadets), and students' sizes. These usually include: boys', junior boys', and preps' sizes 8-20, chest 22-36 and waist 23-30, and students' sizes chest 35-42 and waist 28-36.

Little boys' – Include little boys' sizes 4 through 7 and toddler boys' sizes 2T through 4T.

Women's, misses', and juniors' – Include all women's, misses', and juniors' sizes. Include all size runs which are designed to fit adult women.

Girls' – Include girls', subteen and teenage girls', usually sizes 7 through 16. Include little girls' sizes 4 through 6X and toddler girls' sizes 2T through 4T.

Infants' – Include all garments sizes 0-24 months.

- 5. Detailed Data Reported Elsewhere Figures on the value of shipments reported in column (E) below (except contractors) should substantially agree with the information reported on the Current Industrial Report MQ23A, Apparel. Explain any large differences in "Remarks".
- 6. Structure of the report This section is comprised of five parts. Manufacturers, jobbers, and government contractors should use parts I through III to report the value of products shipped for each type of garment manufactured. Contractors should use part IV. Report all other products not listed, miscellaneous receipts, and resales in part V. See Reference List Below.
- Reference List A summary of the products is shown below to assist in locating the parts of the form applicable to this establishment's operations.

Description	Part	Line numbers
Men's and junior boys' apparel	ı	1 – 18
Women's, misses', and juniors' apparel	П	19 – 39
Girls', little boys', and infants' apparel	III	40 – 67
Contract and commission receipts	IV	68 – 81
Other products, miscellaneous receipts, and resales	V	82 – 91

### Part I. MEN'S AND JUNIOR BOYS' APPAREL

Manufacturers, jobbers, and government contractors should report value of shipments of garments made from woven or knit purchased fabrics (include "9802"). Establishments knitting apparel items or cutting and sewing garments from fabrics knit in this establishment should not report on this form.

Note: Contractors report receipts for apparel that you made from material owned by others in part IV.

	Products and services		Census product	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
e No.	* Item co	rresponds to Current Industrial Report MQ23A, Apparel, for 1997	code 581	Value, f	.o.b. pl <b>(E)</b>	ant
Line		(A)	(B)	584 Millions	Thou- sands	l    Dollars
1	TAILORED SUITS,	Suits, including uniform *	23115 00 9	\$	 	
2	COATS, AND VESTS	Overcoats, topcoats, and tailored car and suburban coats (including uniform). Include wool water-repellent but exclude raincoats. (Report raincoats on line 14; report heavy outerwear, such as mackinaws, etc., on line 10)*	23116 00 7		;         	
3		Tailored dress and sport coats (including uniform and separate leisure type) and tailored vests*	23117 00 5		 	
4	OUTERWEAR - SHIRTS, TROUSERS, WORK	Knit shirts, dress and sport (including polo, tennis, sweat, T-shirts for outerwear, etc.) (Report underwear shirts on line 17)*	23213 00 2		     	
5	CLOTHING, AND HEAVY	Woven dress and sport shirts (including military-type uniform shirts)*	23216 00 5		[	] 
6	OUTERWEAR JACKETS (Continued on next page)	Separate dress and sport trousers, pants, and slacks (including military-type uniform pants but excluding jeans and jean-cut casual slacks)*	23251 00 2		         	

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued Part I. MEN'S AND JUNIOR BOYS' APPAREL – Continued

		Products and services * Item corresponds to Current Industrial Report MQ23A, Apparel, for 1997			Products shipped and other receipts					
	Line No.			Census product —_code		f.o.b. pl <b>(E)</b>	ant			
	<u> </u>			581	584	i i	1			
-			(A)	(B)	Millions	Thou- sands	Dollars			
	7	OUTERWEAR - SHIRTS,	Jeans (including dungarees and jean-cut casual slacks)*	23252 00 0	\$	   				
	8	TROUSERS, WORK CLOTHING,	Work shirts*	23261 00 1		   				
	9	AND HEAVY OUTERWEAR JACKETS –	Work clothing (except shirts) and washable service apparel (including work pants, overalls, work jackets, work uniforms, hospital garments, etc.; excluding jeans)*	23262 00 9		     				
1	10	Continued	Heavy nontailored outerwear coats, jackets, and vests (except ski wear), such as mackinaws, meltons, lumber jackets, filled vests, etc. (except leather, sheep skin, sheep-lined, suede, sweaters, and tailored jackets) (Report raincoats on line 14)*	23291 00 8		 	 			
1	1		Shorts (including dress, athletic, and swimwear)*	23293 10 3		   				
1	2	NOT ELSEWHERE CLASSIFIED	Athletic uniforms sold as such*	23293 30 1		 				
1	3		Sweaters (including sweater vests)*	23293 60 8		   				
1	4		Raincoats and raincapes, including little boys'*	23851 41 3		   				
1	5		Outerwear not elsewhere classified, such as slack suits, ski and snow pants, leggings, nontailored vests and jackets, light outerwear jackets, jogging suits, sweatpants, etc. (Report raincoats on line 14)*	23293 80 6		   	 			
1	6	UNDERWEAR AND NIGHTWEAR	Nightwear (including pajamas, night shirts, etc., but excluding robes)*	23222 00 3		 				
1	7	MOTTIVEAR	Underwear (Report T-shirts used for outerwear on line 4)*	23221 00 5		 				
1	8	Robes (including	g smoking jackets)*	23840 11 9		   				
		Part II. WOMEN	Part II. WOMEN'S, MISSES', AND JUNIORS' APPAREL							

### Part II. WOMEN'S, MISSES', AND JUNIORS' APPAREL

Manufacturers, jobbers, and government contractors should report value of shipments of garments made from woven or knit purchased fabrics (include "9802"). Establishments knitting apparel items or cutting and sewing garments from fabrics knit in this establishment should not report on this form.

Note: Contractors report receipts for apparel that you made from material owned by others in part IV.

_						
19	SHIRTS AND BLOUSES	Knit blouses and shirts (including polo, tennis, cowl, tank, T-shirts, sweat, etc.)*	23313 00 0	\$		
20		Woven shirts and blouses*	23314 00 8		l I	
21	Dresses*		23353 00 6	! !	İ	
22	COATS AND SUITS	Coats and capes (except fur and leathers, down- and feather-filled, and ski; including wool water-repellent but excluding raincoats) (Report raincoats on line 33)*	23371 00 8			
23	8	Suits including pantsuits, and military-type uniform suits but excluding ski and snowsuits*				
24	SKIRTS AND TAILORED	AILORED Separate skirts (including military-type uniform skirts)*			 	
25	JACKETS AND VESTS	Jackets and vests, tailored (including military-type uniform jackets, but excluding fur and leather) (Report nontailored jackets on line 34)*	23374 20 0	i	İ	
26	Washable servion waitresses, mai except disposal	ce apparel (including aprons, smocks, hoovers; uniforms for nurses, ds, laboratory personnel, etc.; and hospital patient wear; ble)*	23392 00 4		   	
27	OTHER OUTERWEAR,	Swimwear (knit and woven)*	23394 00 0		I	
28	ELSEWHERE					
29		Sweaters, except made in a knitting mill (including sweater vests)*	23397 30 0	 	I	
30		Shorts (including play garments, pedal pushers, bermudas, and jamaicas)*	23397 60 7		İ	
31		Scarfs, dickies, and other neckwear	23397 70 6		 	
32	(Continued on next page)	Athletic uniforms, sold as such*	23397 20 1		<u> </u>	

Census File Number

## Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

Part II. WOMEN'S, MISSES', AND JUNIORS' APPAREL - Continued

				Census	Products and othe		
	ا او	* Item co	Products and services rresponds to Current Industrial Report MQ23A, Apparel, for 1997	product code	Value, f.	o.b. pl	ant
	Line			581	584	l Thou-	
			(A)	(B)	Millions		Dollars
3	33	OTHER OUTERWEAR, NOT	23851 42 1	\$	   		
		ELSEWHERE CLASSIFIED – Continued	All other outerwear (including jogging pants and suits, ski suits and jackets, leotards, nontailored jackets, etc.) (Report raincoats on line 33)* – Specify kind			 	
3	34			23397 80 5		 	
	_	UNDERWEAR AND NIGHTWEAR	Nightwear (including pajamas, gowns, peignoir and robe sets with nightgown or pajamas, but excluding robes, dressing gowns, etc.,			   	
,	35	MOITIWLAN	intended to sell separately)*	23413 01 6			-
3	36	Underwear (including slips, teddies, underpants, etc.)(Report brassieres on line 38, corsets and girdles' on line 39)*		23412 01 8		 	
3	37	Robes and dressing gowns (including brunch coats and housecoats)*		23840 21 8		   	
3	38	FOUNDATION GARMENTS Brassieres (including maternity), bra-lettes, and bandeaux*  Corsets, girdles (including maternity and panty girdles), and		23421 00 1		 	
3	39			23422 10 8		i I	

### Part III. GIRLS', LITTLE BOYS', AND INFANTS' APPAREL

Manufacturers, jobbers, and government contractors should report value of shipments of garments made from woven or knit purchased fabrics (include "9802"). Establishments knitting apparel items or cutting and sewing garments from fabrics knit in this establishment should not report on this form.

Note: Contractors report receipts for apparel that you made from material owned by others in part IV.

40	DRESSES*	Girls'	23615 01 6	\$	ļ	
41		Infants'	23615 02 4		i I	
42	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Girls'	23613 01 1			
43	only), etc.	Little boys'	23613 02 9			
44	Report underwear shirts on lines 63-65)*	Infants'	23613 03 7		   	
45	WOVEN BLOUSES AND	Girls'	23614 01 9		ļ	
46	SHIRTS*	Little boys'	23614 02 7		l I	
47		Infants'	23614 03 5		İ	
48	l leboit oii	Girls'	23692 01 5		   	
49	line 14 or 33), jackets, suits, snowsuits, and coat-and- leggings	Little boys'	23692 02 3		   	
50	sets (excluding wash suits)*	Infants'	23692 03 1		   	
51	PLAY GARMENTS (Including playsuits,	Girls'	23693 41 9			
52	playshorts, dungarees, jeans, bibbed overalls, slacks, halter tops, creepers,	Little boys'	23693 42 7	 		
53		Infants'	23693 43 5			

**CONTINUE WITH ITEM 18B ON PAGE 10** 

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

Part III. GIPLS: LITTLE ROYS: AND INFANTS: APPAREL – Continued

No.	Products and services *Item corresponds to Current Industrial Report MQ23A, Apparel, for 1997			and oth Value,	ts shipp ner recei f.o.b. pl <b>(E)</b>	pts
Line		(A)	( <b>B</b> )	584 Millions	Thou- sands	l Dollars
54	SWEATERS (Including	Girls' 2		\$	i I	
55	sweater vests)*	Little boys'	23693 72 4			
56		Infants'	23693 73 2		i I	
57	OTHER OUTERWEAR (Including buntings, swimwear,	Girls' – Specify kind	23693 94 8		 	
37	skirts, leotards, sweatpants, etc.)*	Little boys' - Specify kind	23073 74 0		     	     
58	etc.)	Infants' – Specify kind	23693 95 5		1 1 1	 
59			23693 96 3		 	 
60	NIGHTWEAR, (Except robes)*	Girls'			i 1	
61	10203)	Little boys'	23413 03 2			
62		Infants' (including robes)	23413 04 0		1	
63	UNDERWEAR (Including slips,	Girls' 23412				
64	underpants,	Little boys'	23412 03 4			
65	brassieres on line 38)*	Infants'	23412 04 2		 	
66	ROBES AND DRESSING	Girls'	23693 81 5		 	
67	GOWNS*	Little boys'	23693 82 3		i I	
		ACT AND COMMISSION RECEIPTS or apparel that you made from material owned by others (not knit in this e	stablishment)			
68	MEN'S AND BOYS' OUTERWEAR	Suits and leisure suits, tailored sport and dress coats, overcoats, and jackets	23119 00 1	\$		
69		Shirts (except work shirts) and collars	23219 00 9			
70		Separate dress and sport trousers, jeans, and jean-cut casual slacks	23259 00 5			
71		Work clothing (except jeans and jean-cut casual slacks)			 	l
		Other men's and boys' outerwear (including heavy coats and jackets, shorts, swimwear, sweaters, etc.) – <i>Specify kind</i>			 	
72			23299 00 1			
73	WOMEN'S, MISSES', AND JUNIORS'	Blouses and shirts	23319 00 7		 	
74	OUTERWEAR	Dresses	23359 00 3			
					1	

### **CONTINUE WITH ITEM 18B ON PAGE 11**

23379 00 1

23399 00 9

Coats, suits, skirts, and tailored and nontailored jackets)

Other women's, misses', and juniors' outerwear not listed above (including sweaters, culottes, neckwear, washable service apparel, etc.) – *Specify kind* 

Census File Number

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – (	Continued
Part IV. CONTRACTS AND COMMISSION RECEIPTS - Continued	

I1	Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued  Part IV. CONTRACTS AND COMMISSION RECEIPTS – Continued									
0.		Products and services				ed pts ant				
Line No.		1 Todatio and Solvisos	code 581	584	E)					
Lin		(A)	(B)	Millions	Thou- sands	Dollars				
77	UNDERWEAR AND NIGHTWEAR	Men's and boys'	23229 00 8	\$						
78		Women's, misses', and juniors'	23419 01 3							
79		Girls', boys', and infants'	23419 02 1							
80	GIRLS', LITTLE	Dresses, blouses, and shirts	23619 00 0							
	BOYS', AND INFANTS' OUTERWEAR	Other girls', little boys', and infants' outerwear not listed above (including sweaters, coats, snowsuits, suits, etc.) – Specify kind								
81			23699 00 2							
	Part V. OTHER	PRODUCTS, MISCELLANEOUS RECEIPTS, AND RESALES								
	ALL OTHER PRODUCTS MADE IN THIS ESTABLISH-	Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.								
82	MENT	1		\$						
83			26							
84			34							
85			42							
86			59							
87	CONTRACT WORK NOT SPECIFIED	Receipts for work done for others on their own materials	93000 00 8							
	ABOVE									
88	MISCELLA- NEOUS RECEIPTS Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.)		99980 00 5							
89	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6							
90	TOTAL va Sum of lir	alue of shipments and other receipts nes 1–89, column (E)	77000 00 8	\$						
91	Value of apparel that was cut in the United States and sewn abroad included in line 90 above. 77000 10 7 \$									

# **Items 19–21 –** Not applicable to this report

**REMARKS** – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.												
Name of person to contact regarding this report	(Print or type)			Ar	ea code	Number		Extension				
667 1			Telephon	e 2								
Name of company		Address (Number and street, city, State, ZIP Code)										
FROM: Month	Day Y	ear	TO: N	/lonth		Day		Year				
Period covered 666 1			2			l I	 					
Signature of authorized person	Title						Date					