## EU-25

# Trade data - Multiple commodities only <br> EU Fruits \& Vegetables Trade Statistics - CY 2004 <br> 2005 

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## Report Highlights:

EU Fruits \& Vegetables Trade Statistics - CY 2004

## EU I MPORTS AND EXPORTS OF FRUITS AND VEGETABLES MAI N ORIGI NS AND DESTI NATI ONS. CALENDAR YEAR 2004

TOTAL EU TRADE

The EU-25 is a net importer of fresh and processed fruit and vegetables with a trade deficit of USD 12.2 billion in calendar year 2004, an increase of almost 1 billion USD from the EU15 CY 2003 trade deficit. Due to enlargement, exports from the EU- 15 to the 10 new member states are now included in the intra-EU trade statistics.

Total EU- 25 imports of fresh fruit and vegetables (HS codes $07+08$ ) amounted to 16.6 million MT in 2004, with a value of USD 15.8 billion. Total EU exports of fresh fruits and vegetables totaled 3.5 million MT, with a value of USD 4.8 billion. Ranked by value, the main supplier of fresh products is the U.S. (almonds, other nuts, dried grapes), followed by Turkey (hazelnuts, dried grapes, cherries), South Africa (fresh grapes, apples, oranges) and Costa Rica (bananas, pineapples). Each of these suppliers exports more than 1 billion USD to the European market. The main destinations for EU- 25 exports are Russia (apples, pears, tomatoes), Switzerland (lettuce, oranges), U.S. (olives, peppers, mandarins) and Norway (tomatoes, apples, pepper, oranges).

| EU-25 TOTAL I MPORTS \& EXPORTS OF FRESH FRUITS \& VEGETABLES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ( HS CHAPTERS $07+08$ ) |  |  |  |  |  |
| MAI N ORIGI NS \& DESTI NATI ONS ( ranked by volume) |  |  |  |  |  |
| J ANUARY - DECEMBER 2004 |  |  |  |  |  |
| I MPORTS |  |  | EXPORTS |  |  |
| Origin | 1,000 USD | 1,000 MT | Origin | 1,000 USD | 1,000 MT |
| United States | 1,586,487 | 648 | Russia | 681,315 | 1,117 |
| Turkey | 1,495,470 | 941 | Switzerland | 677,491 | 491 |
| South Africa | 1,088,764 | 956 | United States | 356,497 | 165 |
| Costa Rica | 1,023,333 | 1,215 | Norway | 330,271 | 284 |
| Ecuador | 797,712 | 1,083 | Algeria | 112,120 | 209 |
| Morocco | 793,171 | 793 | Canada | 109,104 | 76 |
| Chile | 790,293 | 607 | Egypt | 106,412 | 370 |
| Colombia | 678,055 | 788 | Croatia | 102,415 | 172 |
| Argentina | 595,224 | 730 | J apan | 82,267 | 181 |
| Israel | 562,166 | 507 | Romania | 63,623 | 23 |
| World | 15,817,549 | 16,668 | World | 3,552,268 | 4,829 |

Source: Eurostat

EU 2004 imports of processed fruits and vegetables (HS code 20) totaled 3.9 million MT, with a value of 4.1 billion USD. Total EU 2004 exports of processed fruits and vegetables totaled 2 million MT, with a value of 2.9 billion USD. In 2004, major exporters of processed fruit and vegetables to the EU- 25 were Turkey (nuts, cucumbers \& peppers in vinegar, olives), Brazil (orange juice), China (tomato, asparagus, mushrooms) and Thailand (pineapples). The main EU processed fruit and vegetable markets are the U.S. (olives, artichokes, tomatoes), Russia (sweet corn, olives, peas, jam), Japan (processed tomato, jams, apple juice) and Switzerland (tomato, olives).

| EU-25 TOTAL I MPORTS \& EXPORTS OF FRUITS \& VEGETABLES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (HS CHAPTER 20) |  |  |  |  |  |
| MAI N ORIGINS \& DESTI NATI ONS (ranked by value) |  |  |  |  |  |
| J ANUARY - DECEMBER 2004 |  |  |  |  |  |
| I MPORTS |  |  | EXPORTS |  |  |
| Origin | 1,000 USD | 1,000 MT | Origin | 1,000 USD | 1,000 MT |
| Turkey | 829583 | 339 | United States | 644298 | 272 |
| Brazil | 788261 | 1028 | Russia | 369354 | 282 |
| China | 501074 | 608 | Japan | 209154 | 153 |
| Thailand | 323312 | 373 | Switzerland | 203750 | 111 |
| United States | 186038 | 145 | Australia | 109982 | 74 |
| South Africa | 128414 | 111 | Saudi Arabia | 105885 | 110 |
| Peru | 116194 | 57 | Canada | 99511 | 54 |
| Switzerland | 107647 | 255 | Norway | 66296 | 44 |
| Morocco | 105767 | 22 | Croatia | 56289 | 45 |
| Israel | 89665 | 98 | Nigeria | 43095 | 34 |
| World | 4076847 | 3908 | World | 2924714 | 2010 |

Source: Eurostat

## US/ EU TRADE

| EU25 (External Trade) I mport Statistics From United States TOP-10 EU FRESH \& PROCESSED FRUIT AND VEGETABLES J ANUARY - DECEMBER 2004 (ranked by value) |  |  |  |
| :---: | :---: | :---: | :---: |
| Commodity | Description | $\begin{gathered} \text { VALUE } \\ \text { (1,000 } \\ \text { USD) } \\ \hline \end{gathered}$ | VOLUME (MT) |
| I MPORTS |  |  |  |
| 080212 | Almonds, Shelled | 781354 | 176642 |
| 080231 thru 33 | Walnuts, In Shell | 147971 | 58261 |
| 080250 | Pistachios, Shelled Or Not | 110620 | 26407 |
| 080620 | Grapes, Dried | 80446 | 50124 |
| 080540 | Grapefruit | 73156 | 96929 |
| 081320 | Prunes, Dried | 63454 | 29871 |
| 080810 | Apples, Fresh | 45410 | 37242 |
| 200921 Thru 29 | Grapefruit J uice | 31841 | 42854 |
| 08029020 | Fresh Or Dried Areca 'Betel', Cola And Pecans | 29953 | 4078 |
| 071333 | Kidney Beans \& White Pea Beans | 29519 | 25949 |
| 20091111 thru 19 | Orange J uice | 27810 | 41754 |

[^0]Due to the heterogeneous nature of the different products, the ranking is classified by value instead of volume. The main imports from the U.S. are tree nuts (almonds, walnuts and pistachios), followed by dried fruits (grapes and prunes), grapefruit (fresh and juice) and fresh apples. Despite the increase of about 20\% more consumers in the EU market since enlargement, the demand growth has been slow. EU imports of most commodities remain at the same level, with the exception of walnuts and apples, which noted an increase of 50 percent in volume. The most obvious reason for limited growth in demand has been the limitation of purchasing powers in NMS. This however is expected to increase, particularly in countries like Slovenia, Estonia or Slovakia.

EU25 (External Trade) I mport Statistics From United States
TOP-10 EU FRESH \& PROCESSED FRUIT AND VEGETABLES
J ANUARY - DECEMBER 2004 (ranked by value)

| Commodity | Description | $\begin{gathered} \text { VALUE } \\ \text { (1,000 } \\ \text { USD) } \end{gathered}$ | VOLUME (MT) |
| :---: | :---: | :---: | :---: |
| EXPORTS |  |  |  |
| 20057010 | Olives | 195908 | $71144619^{1}$ |
| 07096010 | Sweet pepper | 84884 | 24316 |
| 08052010 | Clementines | 70431 | 51882 |
| 20059050 | Artichokes | 66800 | 33588 |
| 2002 | Tomatoes (processed) | 60897 | 87691 |
| 0702 | Tomatoes (fresh) | 46602 | 16979 |
| 200971 thru 79 | Apple J uice | 37319 | 32734 |
| 2007 | Jams, Fruit J ellies, Marmalades Etc | 33345 | 11171 |
| 071022 | Beans (Frozen) | 13886 | 11031 |
| 2003 | Mushrooms | 12905 | 158 |

Source: Eurostat

Olives remain the top EU export, followed by sweet pepper, clementines, artichokes and tomatoes (processed and fresh). Most of these products are exported from the former EU15 ; NMS do not contribute significantly to EU fruit \& vegetable exports to the U.S. Moreover, there has been a noted decrease, both in volume and value, for clementines, peppers and fresh tomatoes.

[^1]| MAIN COMPETITORS FOR TOP-10 PRODUCTS IMPORTED INTO THE EU <br> JANUARY - DECEMBER 2004 (in Metric Tons) |  |  |
| :--- | ---: | :--- |
|  | Imports <br> from U.S. | Competitors |
| Almonds, Shelled | 176642 | none |
| Walnuts, In Shell | 58261 | none |
| Pistachios | 26407 | Iran (54 265) |
| Grapes, Dried | 50124 | Turkey (179 438), Iran (40 176) |
| Grapefruit | 96929 | Turkey (59 710), South Africa (50 266), Israel (50 163) |
| Prunes, Dried | 29871 | Chile (12 274) |
| Apples, Fresh | 37242 | New Zealand (213 746), South Africa (180 058), Chile (175 <br> $861), ~ B r a z i l ~(122 ~ 925), ~ A r g e n t i n a ~(91 ~ 118), ~ C h i n a ~(62 ~ 578) ~$ |
| Grapefruit Juice | 42854 | Israel (44 821), Cuba (23 695) |
| Areca 'Betel', Cola And Pecans | 4078 | none |
| Kidney Beans \& White Pea Beans | 25949 | Canada (132 971), China (84 030), Argentina (64 301) |
| Orange Juice | 41754 | Brazil (989 557), Switzerland (119 871) |

Source: Eurostat

With the exception of Canada and New Zealand, the U.S.' main competitors are countries that benefit from preferential import duties under the EU's Generalized System of Preferences (GSP), the Euro Mediterranean agreement (Israel) and the special situation of Turkey, as a candidate country in the European Union enlargement. Under the GSP system, in the case of non-sensitive products (pistachios, grapefruits), the custom tariff duties can drop to zero.

| EU-25 TOTAL FRUIT AND VEGETABLES TRADE WITH U.S. |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | JANUARY-DECEMBER 2004 |  |  |

Source: Eurostat
In 2004, total EU- 25 imports of fresh and processed fruits and vegetables from the U.S. amounted to $792,869 \mathrm{MT}$, a volume equivalent to the EU- 15 imports in 2003, but with a value of USD 1.77 billion, increasing 25 percent in value from 2003. EU exports to the U.S. dropped to $437,629 \mathrm{MT}$, a decrease of 24 percent compared to 2003 EU- 15 data, although the value increased up to a billion dollar.

| EU-25 I MPORTS FROM THE U.S. - BY MEMBER STATE (in Metric Tons) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Vegetables ( Fresh) | Fruit (Fresh) | Fruit \& Vegetables (Processed) |
| Netherlands | 8,978 | 60,917 | 88,021 |
| United Kingdom | 31,676 | 107,607 | 13,103 |
| Spain | 33,888 | 77,071 | 1,393 |
| Germany | 5,499 | 85,149 | 5,738 |
| Italy | 10,324 | 44,276 | 26,289 |
| France | 12,375 | 57,353 | 4,637 |
| Belgium | 2,682 | 29,911 | 21,628 |
| Sweden | 2,860 | 15,812 | 7,292 |
| Denmark | 1,150 | 12,756 | 482 |
| Greece | 2,370 | 9,331 | 2,180 |
| Poland | 213 | 7,912 | 1,170 |
| Luxembourg | 32 | 7,746 |  |
| Finland | 383 | 6,472 | 297 |
| Czech Rep. | 280 | 2,767 | 476 |
| Austria | 54 | 1,437 | 1,343 |
| I reland | 92 | 1,970 | 744 |
| Hungary | 742 | 776 | 1,146 |
| Portugal | 850 | 1,042 | 37 |
| Slovakia | 361 | 439 | 148 |
| Cyprus | 300 | 316 | 216 |
| Lithuania | 22 | 517 | 70 |
| Estonia | 146 | 433 | 29 |
| Latvia | - | 438 | 93 |
| Slovenia | 112 | 107 | 224 |
| Malta | 2 | 298 | 45 |
| TOTAL EU-25 | 115,391 | 532,853 | 176,801 |

Source: Eurostat

|  | Volum | Metric ${ }^{\text {T }}$ | Tons) |  | Valu | 1,000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commodity | 2004 | 2003 | \% <br> Change | Commodity | 2004 | 2003 | \% Change |
| Fresh Vegetables | 7264 | 7596 | -4\% | Fresh Vegetables | 6203 | 9142 | -32\% |
| Frozen Vegetables | 1256 | 2867 | -56\% | Frozen Vegetables | 1560 | 3722 | -58\% |
| Dried Vegetables | 79949 | 107070 | -25\% | Dried Vegetables | 77212 | 88488 | -13\% |
| Processed veget. | 23067 | 38326 | -40\% | Processed veget. | 27955 | 36058 | -22\% |
| Fresh Fruit | 165493 | 165685 | 0\% | Fresh Fruit | 182020 | 174203 | 4\% |
| Fresh Nuts | 258763 | 230607 | 12\% | Fresh Nuts | 1035104 | 727967 | 42\% |
| Dried Fruit | 80634 | 80997 | 0\% | Dried Fruit | 146585 | 139964 | 5\% |
| Frozen/Pres Fruit | 776 | 1372 | -43\% | Frozen/Pres Fruit | 1726 | 1897 | -9\% |
| Processed fruit \& nuts | 10992 | 20772 | -47\% | Processed fruit \& nuts | 21887 | 31063 | -30\% |
| Fruit juices | 98700 | 104047 | -5\% | Fruit juices | 106166 | 104512 | 2\% |

Source: Eurostat

| EU-15 EXPORTS TO THE U.S. - BY MEMBER STATE (in Metric Tons) |  |
| :--- | ---: | ---: | ---: |
| January-December 2004 |  |

Source: Eurostat

| EU-25 EXPORTS FROM THE U.S., MAIN CATEGORIES. JANUARY-DECEMBER 2004 J ANUARY-DECEMBER 2004 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume (Metric Tons) |  |  | Commodity | Value (1,000 USD) |  |  |
| Commodity | 2004 | 2003 | $\begin{array}{\|c\|} \hline \text { \% } \\ \text { change } \end{array}$ |  | 2004 | 2003 | $\begin{array}{c\|} \hline \text { \% } \\ \text { change } \end{array}$ |
| Fresh Vegetables | 49,852 | 61,868 | -19\% | Fresh Vegetables | 151,354 | 181,216 | -16\% |
| Frozen Vegetables | 11,111 | 9,153 | 21\% | Frozen Vegetables | 14,104 | 10,643 | 33\% |
| Dried Vegetables | 1,095 | 2,065 | -47\% | Dried Vegetables | 2,313 | 4,019 | -42\% |
| Proces. vegetables | 134,748 | 128,365 | 5\% | Proces. vegetables | 398,624 | 370,725 | 8\% |
| Fresh Fruit | 53,936 | 74,192 | -27\% | Fresh Fruit | 73,136 | 98,566 | -26\% |
| Fresh Nuts | 2,990 | 3,093 | -3\% | Fresh Nuts | 10,899 | 9,865 | 10\% |
| Dried Fruit | 5,080 | 3,351 | 52\% | Dried Fruit | 11,108 | 4,427 | 151\% |
| Frozen/Pres. Fruit | 14,461 | 26,177 | -45\% | Frozen/Pres. Fruit | 2,853 | 3,916 | -27\% |
| Processed fruit \& nuts | 1,510 | 2,317 | -35\% | Processed fruit \& nuts | 15,589 | 25,858 | -40\% |
| Fruit juices | 48,154 | 55,324 | -13\% | Fruit juices | 73,753 | 68,159 | 8\% |

Source: Eurostat

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[^0]:    Source: Eurostat

[^1]:    ${ }^{1}$ Kgn: Kilogram Drained Net Weight

