If not shown, please enter your 11-digit Census File Number from the address label on page 1

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

## INSTRUCTIONS

1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than $\$ 25,000$ of a listed material, include the value with "Cost of all other materials . . .,"'Census material code 9700998.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.
3. Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
4. Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 9998900 6, "Resales."

|  | Materials, parts, and supplies(A) |  | Census material code | Unit of measure for quantities <br> (C) | Consumption of purchased materials and of materials received from other establishments of your company |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quantity <br> (D) |  | Cost, including delivery cost (freight-in) <br> (E) |  |  |
|  |  |  | $\begin{array}{\|r\|l\|} \hline 574 \\ \hline \text { Millions } \\ \hline \end{array}$ |  | Thousands | Dollars |
| 1 | FINFISH | Alaska pollock |  | 0912105 | Short tons |  | \$ | 1 1 |  |
|  |  | Tuna | 0912121 |  |  |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \end{array}$ |  |
| 3 |  | Salmon | 0912139 |  |  |  | । |  |
| 4 |  | Sardines | 0912147 |  |  |  |  |  |
| 5 |  | Groundfish (cod, cusk, haddock, hake, Atlantic Ocean perch, Atlantic pollock, and whiting) | 0912154 |  |  |  | $1 \begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1\end{array}$ | ! |
| 6 |  | Flounder | 0912162 |  |  |  | । |  |
| 7 |  | Other finfish | 0912170 |  |  |  |  |  |
| 8 | Surimi |  | 2092211 | $\uparrow$ Short tons $\downarrow$ |  |  |  |  |
| 9 | Frozen fish blocks |  | 2092310 |  |  |  |  |  |
| 10 | SHELLFISH | Shrimp | 0913129 |  |  |  | $1 \begin{array}{ll}1 \\ 1 & 1 \\ 1\end{array}$ |  |
| 11 |  | Crab | 0913137 |  |  |  | 1 |  |
| 12 |  | Oysters | 0913145 |  |  |  |  |  |
| 13 |  | Clams | 0913152 |  |  |  | ! |  |
| 14 |  | Other shellfish | 0913160 |  |  |  | I |  |
| 15 | Fats and oils, all types (purchased as such) |  | 2070068 | Thousand pounds |  |  | 1 | ! |
| 16 | Paperboard containers, boxes, and corrugated paperboard |  | 2650018 |  |  |  | 1 | ! |
| 17 | Packaging paper and plastics film, coated and laminated |  | 2671014 |  |  |  | $\begin{array}{ll}1 & 1 \\ 1 \\ 1\end{array}$ | ! |
| 18 | Metal cans, can lids and ends |  | 3411014 |  |  |  | 1 | । |

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 - Continued


Item 18 A - Not applicable to this report
Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

## INSTRUCTIONS

1. General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this
establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.
If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Products - Report the quantity and selling value, f.o.b. plant of all products made in this establishment during 1997. The reported figures should represent value f.o.b. plant, after discounts and allowances and should not include freight charges.

For products made in 1997 and held in inventory at the end of the year, estimate the value on the basis of the
average price received for similar products of the same grade sold during the year.
3. Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000008.
4. Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 9998900 6, "Resales."
5. Surimi and Surimi-Based Products - Canned, report on line 6; fresh, report on lines 26 and 27; frozen, report on lines 53 and 54 .



Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

|  | Products and services |  |  |  | Census product code | Unit of measure for quantities <br> (C) | Total production |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Quant |  | Value | f.o.b. pl (E) |  |
|  | (A) |  |  |  |  |  | (D) | $$ | Thousands | Dollars |
| 40 | Frozen Fish Continued (20923) | $\begin{aligned} & \hline \text { ALASKA } \\ & \text { POLLOCK } \end{aligned}$ | Fillets and Steaks | Breaded or battered |  | 20923253 | A |  | \$ | ! |  |
|  |  |  |  | Plain | 20923280 |  |  |  | ! |  |
| 42 |  |  | Other |  | 20923315 |  |  |  | $\begin{aligned} & \square \\ & \vdots \end{aligned}$ |  |
| 43 |  | CATFISH | Fillets and Steaks | Breaded or battered | 20923324 |  |  |  | ! |  |
| 44 |  |  |  | Plain or seasoned | 20923333 |  |  |  | ! |  |
| 45 |  |  | Other |  | 20923342 |  |  |  | $\begin{aligned} & 1 \\ & \text { I } \end{aligned}$ |  |
| 46 |  | OTHER FISH | Fillets and Steaks | Breaded or battered | 20923363 | Thousand pounds |  |  | ! |  |
| 47 |  |  |  | Plain | 20923389 |  |  |  | ! |  |
| 48 |  |  | Other |  | 20923397 |  |  |  | ! |  |
| 49 | Frozen <br> Shellfish <br> (20925) | SHRIMP | Headless, raw |  | 20925210 |  |  |  | ! |  |
| 50 |  |  | Peeled, raw |  | 20925228 |  |  |  | \| |  |
| 51 |  |  | Peeled, cooked |  | 20925236 |  |  |  | ! |  |
| 52 |  |  | Breaded |  | 20925244 |  |  |  | \| |  |
| 53 |  |  | Other 100 percent shrimp products |  | 20925251 |  |  |  | । |  |
| 54 |  | Lobster tails |  |  | 20925269 |  |  |  | $\begin{aligned} & 1 \\ & i \end{aligned}$ |  |
| 55 |  | CRABS | Blue meat |  | 20925277 |  |  |  | ! |  |
| 56 |  |  | Rock meat |  | 20925285 |  |  |  | ! |  |
| 57 |  |  | Snow meat |  | 20925293 |  |  |  | $!$ |  |
| 58 |  |  | Dungeness meat |  | 20925301 |  |  |  |  |  |
| 59 |  |  | King: <br> Cooked meat |  | 20925335 |  |  |  | $!$ |  |
| 60 |  |  | Sections |  | 20925343 | Thousand pounds |  |  | ! |  |
| 61 |  |  | Other crabs and parts of crabs not listed above |  | 20925350 | $\downarrow$ |  |  | ! |  |
| 62 |  | Other frozen shellfish (including oysters, clams, and parts of lobsters not listed above) |  |  | 20925368 |  |  |  | ! |  |
| 63 | Other Frozen Seafoods (20926) | Surimi |  |  | 20926119 | Thousand pounds |  |  | ! |  |
| 64 |  | Surimi-based products |  |  | 20926135 |  |  |  | 1 |  |
| 65 |  | Other frozen seafoods (soups, stews, chowders, dinners, pies, fishcakes, crabcakes, shrimpcakes, etc.) (except surimi and surimi-based products) |  |  | 20926986 |  |  |  | 1 |  |
| 66 | Fish scrap and meal, canned (Report shipments rather than production) |  |  |  | 20773644 |  |  |  | ! |  |
| 67 | Fish scrap and meal, fresh or frozen (Report shipments rather than production) |  |  |  | 20773677 |  |  |  | , |  |
| 68 | ALL OTHERPRODUCTSMADE INTHISESTABLISH-MENT | Describe and report separately each product with a sales value of $\$ 50,000$ or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products write "Other" and report a single total value. |  |  | 18 |  |  |  | 1  <br> $\vdots$  <br> 1  <br> $\vdots$  <br>   |  |
| 69 <br> 70 |  |  |  |  | 26 |  |  |  | 1 |  |
|  |  |  |  |  | 34 |  |  |  | 1 |  |


| If not shown, please enter your 11-digit Census File Number from the address label on page 1 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued |  |  |  |  |  |  |  |  |
|  | Products and services |  | Census product code | Unit of measure for quantities <br> (C) | Total production |  |  |  |
| $\dot{2}$ |  |  | Quantit |  | Value | f.o.b. pla (E) |  |
| $\stackrel{\otimes}{\stackrel{\ominus}{\leftrightharpoons}}$ |  |  |  |  | $\begin{array}{\|l\|} \hline 584 \\ \hline \end{array}$ Millions | Thousands | Dollars |
| 71 | $\begin{aligned} & \text { CONTRACT } \\ & \text { WORK } \end{aligned}$ | Receipts for work done for others on their own materials. Describe below products worked on and kind of work. |  |  |  |  | \$ | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \end{array}$ |  |
|  |  |  |  | 93000008 |  |  |  |  | 1 $!$ $!$ $!$ |
| 72 | MISCELLANEOUS RECEIPTS | Miscellaneous receipts, including receipts for repair work, scrap, refuse, etc.) | 99980005 |  |  |  | $\begin{array}{ll}1 & 1 \\ 1 & 1\end{array}$ |  |
| 73 | RESALES | Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10 , line b. | 99989006 |  |  |  | i | ! $!$ $!$ $!$ |
| 74 | TOTA <br> Sum | alue of shipments and other receipts 1-73, column (E) | 77000008 |  |  | \$ | 1 | ! |

Items 19-21 - Not applicable to this report
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.


