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China, Peoples Republic of

Fresh Deciduous Fruit

Annual Deciduous Fruit Report

2005

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Report Highlights:

China's apple production during 2005/06 is forecast down nearly 10% to 21.3 MMT, but CAJ demand is up. As a result, as juice production ramps-up to meet demand, there may be a shortage of apples for juicing. While other provinces reduce apple production area, Shaanxi has expanded production area and streamlined export marketing efforts for apples and kiwifruit. China exported 842,000 MT of fresh apples in 2004/05 and is projected to export 990,000 MT in 2005/06, an increase of 20 percent. In contrast to apples, China's production of pears and grapes is forecast to increased

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2005 Apple Production Projected to Drop by Nearly 10%

China's apple harvest during 2005/06 is forecast to be down 10 percent, to 21.3 million metric tons (MMT), from last year's bumper crop, and as a result of poor production in Shandong. Shandong was hit with a frost in late spring during the blossom season.

Total apple production is also down slightly as apple planting area is down in many of the traditional growing areas, including Shandong, Hebei and Liaoning. Government incentives in these regions have encouraged farmers to move apple production from the plains into more mountainous regions. The exception is the Shaanxi province, the largest apple production area in China.

Shaanxi Discovers International Marketing Potential

Shaanxi Fruit Administrative Bureau, a part of the provincial Shaanxi Ministry of Agriculture, promotes production, processing and marketing of provincial apples. The bureau has built a transportation infrastructure, established certification systems and supported trade show participation.

Integrated rail-ocean shipping now allows Shaanxi apples to arrive in Qingdao, Shaanxi's principal port of export, in less than 24 hours, down from the previous five days. Trucks transporting fruit are exempted from highway tolls within the province.

The bureau has coordinated with the General Administration for Quality Supervision and Inspection Quarantine (AQSIQ) to develop and implement certification of a geographic indicator (GI) for apples. Currently 270,000 hectares, approximately 1/3 of Shaanxi's total production area, fall under this certification system. The certification provides that the apples come from land optimally suited for producing apples and meet China's Greenfood production standard. This standard stipulates sustainable agriculture objectives (organic fertilizer and biological pest control) and reduced application of pesticides and fertilizers. Although consumer research on the acceptance of Greenfood is scarce, some producers believe that consumers look for the assurances of a Greenfood label.

The Bureau is funding participation in the major international produce shows, including U.S.-based Produce Marketing Association (PMA), and has organized trips for local fruit companies to travel to 16 countries to attend international fruit shows and engage in other promotional activities, as well as arrange reverse trade missions to Shaanxi.

As a result of these efforts, Shaanxi has expanded exports, according to Bureau representatives, and there is increased name recognition in some southern regional Chinese markets for their certified products.

Farm Consolidation Key to Export Marketing

While small-scale farming continues to be the norm in China, with the average farm size less than a ¼ hectare (HA), export oriented companies are large-scale operations. These large-scale packers may operate as much as 350 HA, either leasing large tracts of State land, smaller tracts of land from farmers or city council representatives, or contracting with individual farmers for output. Packers note that production controls, including appropriate application of pesticides, are critical. While products shipped to the most sensitive export markets were usually from State-leased land, in most cases, fruit is bagged during the growing season to protect against possible pesticide residues.

These large-scale packers usually use mechanical graders and their facilities usually include controlled atmosphere and cold storage facilities. A few of the largest facilities are EUREPGAP and HACCP certified.

Apple Exports to Neighboring Countries Rising Quickly

Apple exports have been rising at an annual rate of almost 20 percent, with Russia and Southeast Asia being the largest market. China exported 842,000 metric tons (MT) of fresh apples in 2004/05 and is projected to export 990,000 MT in 2005/06. In addition, according to industry sources, an additional 1 MMT of apples is shipped "unreported" to Russia and Vietnam.

Apple Juice Production Capacity Expanding

China's concentrated apple juice (CAJ) production is forecast at 680,000 MT in 2005/06, up from an estimated 650,000 MT in 2004/05. More than 90 percent of production is exported, and almost half is exported to the U.S. As a result, some companies in Shaanxi and Shandong are expanding capacity and foreign enterprises have invested over \$30 million into Haisheng Juicing Co. and Shandong North Andre Juice.

While production capacity is expanding, the market for juicing apples may be tight this year as 2005/06's higher quality crop may channel more products to the fresh market. Chinese apple processors usually consume lower grade apples and may find supplies lacking, and production of dedicated juicing apples (low brix level apples) is still developing.

Asian Pear Production Sees Steady Increase and Export Growth

During 2005/06, pear production in China is forecast at 11.2 MMT, up about 5% over the previous year. According to the China Agriculture Statistical Report, China produced 10.6 MMT of pears in 2004/05. Increased pear planting area and improved tree management has resulted in steady increases in overall production.

Grape Production up Despite Decreased Acreage

After a decade of rapid grape acreage expansion, the pace is slowing and grape production is estimated up from 5.67 MMT in MY2003 (Jan-Dec 2004) to only 6.0 MMT in MY2004. While production is up, official planted area has decreased to 413,500 hectares in 2004, down 2% from the previous year. Production of table grapes includes green Oblong and Ma Nai in Xinjiang and Kyoho, Muscat and Red Globe in Hebei, Liaoning and Shandong. Planting area dedicated to wine grape production has stabilized since 2003. The main varieties are Merlot, Chardonnay, and Pinot Noir. In Hebei, the grapes for the wine industry are 40% of the total grape production in this province

Kiwifruit is expanding quickly in Shaanxi

The Shaanxi Fruit Bureau has begun an aggressive campaign to develop an export capacity for Kiwifruit. Current planted area in Shaanxi province is more than 16,000 hectares and the output exceeded 231,000 MT, accounting for nearly 60% of the China's total production. New Zealand industries are rumored to be considering developing production facilities in Shaanxi. Industry sources indicated that kiwifruit acreage was increasing by around 670 hectares each year.

Fruit Entry Regulation Not Affecting Trade

AQSIQ measures requiring pesticide residue levels on fruit imports into China meet Chinese standards do not appear to have hampered trade (see CH5004). Additional requirements of the regulations include phytosanitary certificates consistent with international standards, labeling requirements (the package must indicate fruit name, origin, and packing plant), and that products transshipped through Hong Kong use their original container, package, and phytosanitary certificate.

Historical Acreage and Production Tables
2000-2004 China Apple, Pear, and Grape Acreage and Production by Province
Apples

China Apple Production (1000 Ha and MT) by Province 2000-2004										
Province	2000		2001		2002		2003		2004	
	1000 ha	MT	1000 ha	MT	1000 ha	MT	1000 ha	MT	1000 ha	MT
Shandong	444.30	6,476,586	397.68	6,163,790	369.00	5,000,017	357.30	6,118,563	340.5	6,690,553
Shaanxi	395.46	3,885,700	374.29	3,912,713	369.00	3,921,630	401.50	4,617,921	412.1	5,552,054
Henan	207.00	2,388,997	180.20	2,524,083	168.30	2,603,588	164.50	2,509,614	164.7	2,869,272
Hebei	328.30	1,806,155	316.50	1,845,447	288.30	1,965,571	276.40	2,002,769	266.5	2,142,882
Shanxi	177.90	1,629,575	164.73	1,551,595	158.40	1,724,180	154.10	1,801,786	152.7	2,021,372
Liaoning	195.10	1,231,479	161.90	1,134,657	131.90	1,005,142	115.10	1,089,937	111.8	1,222,119
Gansu	167.60	690,671	165.90	723,901	163.50	776,004	167.50	829,959	173.2	799,650
Jiangsu	49.60	695,294	47.73	680,191	46.70	614,555	38.90	494,611	38.0	560,871
Xinjiang	34.60	299,673	31.17	270,983	30.40	250,396	27.80	263,418	28.9	293,850
Sichuan	28.60	202,283	26.90	193,972	25.70	206,909	26.80	225,384	26.4	240,481
Anhui	23.60	302,040	20.68	259,680	17.90	296,552	17.10	221,317	16.1	283,524
Jilin	24.07	100,543	22.20	97,164	26.10	168,372	25.30	190,133	20.4	241,491
Heilongjiang	28.60	112,086	25.20	109,689	28.80	183,067	18.40	169,115	16.1	160,003
Ningxia	21.73	159,462	20.91	126,642	20.40	124,682	20.40	154,927	18.3	156,333
Beijing	18.00	157,654	16.00	153,174	13.50	144,392	13.20	134,815	12.9	134,753
Tianjin	10.40	79,466	9.31	68,424	8.30	67,056	7.30	68,069	6.2	64,721
Inner Mongolia	23.94	46,853	20.90	43,081	16.50	40,350	18.80	51,940	21.4	59,327
Hubei	9.00	30,224	6.80	21,800	4.30	12,388	4.20	13,458	3.6	10,934
Yunnan	50.30	101,105	42.28	103,496	37.30	104,816	33.70	13,414	33.1	141,239
Guizhou	8.08	7,675	7.70	7,854	7.40	9,406	4.80	9,262	6.0	10,263
Qinghai	4.00	14,144	3.91	9,661	3.90	9,078	3.90	8,246	5.3	7,198
Chongqing	2.25	7,020	1.98	6,226	1.80	6,225	2.70	6,441	1.8	6,854
Tibet	1.05	5,299	0.83	5,405	0.50	5,072	0.60	5,577	0.6	5,327
Zhejiang	0.33	845	0.24	936	0.20	1,100	0.20	810	0.0	0.0
Fujian	0.20	380	0.20	311	0.10	302	0.00	151	0.1	244
Shanghai	0.00	21	0.01	111	0.10	135	0.00	139	0.0	158
Jiangxi	0.00	0	0.00	0	0.00	0	0.00	0	0.0	0.0
Hunan	0.00	0	0.00	0	0.00	0	0.00	0	0.0	0.0
Guangdong	0.00	0	0.00	0	0.00	0	0.00	0	0.0	0.0
Guangxi	0.00	0	0.00	0	0.00	0	0.00	0	0.0	0.0
Hainan	0.00	0	0.00	0	0.00	0	0.00	0	0.0	0.0
National Total	2254.01	20,431,230	2066.00	20,014,986	1938.30	19,240,985	1,900.50	21,001,776	1,876.7	23,675,473

Source: China Agriculture Statistical Report

Pears

Pear Production (1000 Ha and MT) by Province 2000-2004										
Province	2000		2001		2002		2003		2004	
	1000 ha	MT	1000 ha	MT	1000 ha	MT	1000 ha	MT	1000 ha	MT
Hebei	218.70	2,551,647	211.50	2,445,536	211.7	2,662,875	213.1	2,820,702	213.3	3,131,868
Shandong	60.30	911,298	62.96	961,234	64.1	829,821	74.1	982,562	70.6	1,000,938
Shaanxi	55.58	458,306	57.95	451,236	57.2	460,171	57.3	689,816	59.8	669,327
Anhui	34.40	616,192	34.72	672,389	36.7	767,482	36.5	583,091	38.4	601,134
Hubei	56.10	633,197	52.80	676,761	50.8	677,021	40.9	563,895	39.7	548,759
Sichuan	48.20	344,472	52.30	394,805	61.9	469,702	71.2	547,714	78.9	620,276
Liaoning	85.70	455,404	87.60	509,942	85.5	412,724	85.5	515,892	88.5	605,679
Jiangsu	38.60	390,137	39.71	462,768	43.7	519,451	44.2	502,033	44.7	542,455
Henan	31.00	333,000	32.80	395,919	35.5	479,640	36.7	433,413	36.4	544,554
Gansu	54.50	245,941	52.40	266,001	50.6	266,254	51	286,128	50.0	251,516
Xinjiang	33.90	194,879	42.67	226,967	45.8	308,989	47.7	249,537	53.3	285,703
Zhejiang	16.65	147,563	19.40	188,737	22.1	147,842	24.1	244,454	25.7	285,751
Yunnan	45.60	158,112	40.90	157,491	38.7	161,000	39.7	176,285	38.6	189,396
Shanxi	31.20	128,577	29.78	139,782	30.3	104,019	27.9	154,901	28.5	197,298
Chongqing	15.11	76,251	18.20	89,316	21.2	100,777	24.4	142,901	26.3	161,200
Beijing	10.00	102,693	10.28	115,197	12.1	125,009	12.5	130,766	10.9	137,563
Fujian	20.90	96,394	21.90	110,029	22.2	125,032	22.5	129,980	22.8	142,254
Jilin	39.95	140,779	36.30	75,508	30.6	200,593	26.3	120,215	21.4	156,736
Guizhou	18.34	47,677	25.30	66,606	28.4	82,385	31	97,867	33.9	108,368
Inner Mongolia	27.14	109,605	23.56	103,160	15.1	93,676	13.6	93,020	11.4	68,425
Guangxi	10.20	60,863	11.50	64,528	12	69,819	13.3	82,088	14.3	97,452
Hunan	16.30	35,558	20.20	55,348	20.9	63,237	24.1	70,750	25.5	84,435
Jiangxi	23.60	42,109	19.20	42,790	21.3	48,795	21.8	45,181	24.0	65,685
Guangdong	8.52	42,144	8.00	37,097	7.5	40,318	6.3	38,760	6.4	42,097
Heilongjiang	5.76	26,250	5.27	27,965	6.8	44,863	5.7	35,379	5.4	47,149
Tianjin	3.71	30,172	4.53	27,991	4.2	22,863	4.1	25,851	3.5	25,182
Shanghai	1.10	17,369	1.30	15,752	1.9	12,752	2.1	17,931	2.4	17,710
Ningxia	2.47	9,058	2.25	9,071	2.4	6,707	2.6	12,430	2.4	7,502
Qinghai	1.10	5,963	1.06	5,525	1.1	5,228	1.2	4,418	1.6	5,362
Tibet	0.11	803	0.09	646	0.1	387	0.1	464	0.1	513
Hainan	0.00	0	0.00	0	0	0	0	0	0.0	0.0
National Total	1,014.7	8,412,413	1,026.0	8,796,097	1,042.4	9,309,432	1,061.5	9,798,424	1,078.7	10,642,287

Source: China Agriculture Statistical Report

Grapes

Grape Production (1000 Ha and MT) by Province 2000-2004

Province	2000		2001		2002		2003		2004	
	1000 ha	MT	1000 ha	MT	1000 ha	MT	1000 ha	MT	1000 ha	MT
Xinjiang	59.10	683,645	70.55	661,524	87.9	908,069	91.7	1,066,331	92.2	1,241,450
Hebei	42.80	523,601	46.34	580,139	51.5	758,280	52.1	803,418	53.3	840,916
Shandong	36.50	475,325	49.67	619,141	54.6	640,723	65.9	761,031	50.9	849,718
Liaoning	27.80	430,282	29.70	396,991	35.6	522,061	37.4	586,124	36.8	613,683
Henan	16.80	208,280	18.15	280,331	20.4	304,982	21.6	331,036	25.0	382,743
Zhejiang	5.14	114,569	6.20	132,849	7.1	145,171	8.2	172,714	9.3	203,076
Anhui	4.60	56,156	5.06	76,062	8	100,306	7.6	161,600	9.1	165,377
Sichuan	7.70	116,037	9.10	120,980	9.8	133,709	11.1	144,409	11.7	142,587
Jiangsu	5.90	87,697	8.10	114,568	9.9	133,564	10.8	140,777	10.9	164,829
Tianjin	5.27	102,201	6.00	114,154	5.7	137,909	5.9	140,060	5.6	132,084
Shanxi	7.10	50,564	9.40	70,236	14	90,686	13.7	111,885	14.2	116,572
Jilin	11.82	65,716	9.75	62,618	12.7	79,268	13.8	107,362	10.6	108,831
Guangxi	5.20	39,427	7.80	63,058	8.6	79,197	8.6	94,210	8.9	106,512
Shaanxi	5.31	41,550	6.87	58,206	10.3	61,896	11.4	89,925	12.7	110,842
Gansu	4.20	22,194	6.87	32,008	8.8	52,442	9.4	63,343	9.2	70,002
Beijing	3.10	33,961	4.08	43,361	4.8	50,972	4.5	63,053	3.1	57,700
Hubei	5.10	74,788	4.90	68,301	4.9	59,850	5.7	57,415	5.2	50,519
Fujian	2.60	38,702	3.10	39,291	3.9	48,775	4.5	55,801	4.8	67,449
Yunnan	3.80	17,746	6.30	25,414	4.9	34,539	5.3	42,606	5.3	50,862
Ningxia	5.42	8,959	6.61	20,582	7	22,639	7	41,407	6.9	37,688
Hunan	4.00	18,764	5.30	24,218	8.3	28,850	9.8	36,944	11.7	46,153
Shanghai	1.10	23,124	1.39	23,921	1.8	26,140	1.5	27,564	1.7	26,165
Inner Mongolia	3.05	15,853	5.04	16,004	3.6	14,408	3.5	20,789	4.9	23,339
Heilongjiang	2.02	9,611	1.64	10,513	1.6	14,506	2.1	19,122	1.6	27,404
Chongqing	1.17	9,917	1.47	10,493	1.7	12,137	2.6	17,413	2.1	17,183
Guizhou	3.54	10,241	3.20	11,306	3.2	14,708	3.4	15,895	3.8	17,346
Jiangxi	2.90	2,681	1.76	3,294	1.8	3,560	1.8	3,631	1.9	3,868
Qinghai	0.00	107	0.02	117	0	106	0.1	74	0.1	102
Guangdong	0.00	0	0.00	0	0	0	0	0	0.0	0.0
Hainan	0.00	0	0.00	0	0	0	0	0	0.0	0.0
Tibet	0.00	0	0.00	0	0	0	0	0	0.0	318
National Total	283.04	3,281,698	334.00	3,679,680	392.4	4,479,453	421	5,175,939	413.5	5,675,318

Source: China Agriculture Statistical Report

Production, Supply, and Demand (PSD) Tables, and Trade Matrices
Apples

PSD Table						
Country	China, Peoples Republic of					
Commodity	Apples, Fresh			(HA)(1000 TREES)(MT)		
	2003	Revised	2004	Estimate	2005	Forecast
	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]
Market Year Begin		07/2003		07/2004		07/2005
Area Planted	1901000	1900500	1890000	1876700	0	1850000
Area Harvested	0	0	0	0	0	0
Bearing Trees	0	0	0	0	0	0
Non-Bearing Trees	0	0	0	0	0	0
Total Trees	0	0	0	0	0	0
Commercial Production	21000000	21100000	20200000	23675000	0	21300000
Non-Comm. Production	0	0	0	0	0	0
TOTAL Production	21000000	21100000	20200000	23675000	0	21300000
TOTAL Imports	36853	36853	45000	36945	0	42000
TOTAL SUPPLY	21036853	21136853	20245000	23711945	0	21342000
Domestic Fresh Consump	16528447	16628447	15295000	17994935	0	15387000
Exports, Fresh Only	708406	708406	850000	842010	0	990000
For Processing	3800000	3800000	4100000	4875000	0	4965000
Withdrawal From Market	0	0	0	0	0	0
TOTAL UTILIZATION	21036853	21136853	20245000	23711945	0	21342000

Industry sources indicated about 7.0-7.5 MT of fresh apples is needed to produce 1 MT of CAJ at 70/71 Brix.

Apple Trade Matrix Tables

Import Trade Matrix			
Country	China, Peoples Republic of		
Commodity	Apples, Fresh		
Time Period		Units:	MT
Imports for:	2003		2004
U.S.	18972	U.S.	19465
Others		Others	
Chile	13245	Chile	12649
New Zealand	9267	New Zealand	5101
Vietnam	131	Japan	43
North Korea	19		
Japan	1		
Total for Others	22663		17793
Others not Listed	0		0
Grand Total	41635		37258

Export Trade Matrix			
Country	China, Peoples Republic of		
Commodity	Apples, Fresh		
Time Period		Units:	MT
Exports for:	2003		2004
U.S.	58	U.S.	191
Others		Others	
Russia	100225	Russia	113307
Philippines	67635	Vietnam	94699
Vietnam	63512	Indonesia	75191
Indonesia	51757	Philippines	62306
Thailand	49281	Thailand	52661
Malaysia	42372	Malaysia	49293
Kazakhstan	39393	Netherlands	35965
Singapore	28197	Kazakhstan	32347
Hong Kong	25636	Singapore	28112
Netherlands	21117	Hong Kong	27349
Total for Others	489125		571230
Others not Listed	120257		202478
Grand Total	609440		773899

Apple Average National Chinese Export Price Table

Prices Table			
Country	China, Peoples Republic of		
Commodity	Apples, Fresh		
Prices in	US\$ FOB	per uom	MT
	China		
Year	2004	2005	% Change
Jan	350	350	0%
Feb	310	330	6%
Mar	390	350	-10%
Apr	390	390	0%
May	430	400	-7%
Jun	460	400	-13%
Jul	400	400	0%
Aug	330	N/A	
Sep	300	N/A	
Oct	340	N/A	
Nov	360	N/A	
Dec	330	N/A	
Date of Quote	9/7/2005	MM/DD/YYYY	

Wholesale Market Prices for Apples

Region	North	Northeast	Central	South	Southwest	West	China
Time	Monthly and quarterly average prices in USD per kilogram (RMB8.265 = US \$1)						
January 2004	0.60	0.40	0.50	0.91	0.41	0.21	0.52
February 2004	0.49	0.36	0.60	0.81	0.24	0.19	0.49
March 2004	0.49	0.48	0.41	0.84	0.25	0.21	0.45
Avg Q1 2004	0.53	0.41	0.50	0.85	0.28	0.20	0.49
April 2004	0.58	0.49	0.46	0.87	0.57	0.26	0.52
May 2004	0.50	0.56	0.48	0.85	0.34	0.30	0.54
June 2004	0.63	0.29	0.51	0.82	0.34	0.35	0.56
Avg Q2 2004	0.58	0.43	0.48	0.85	0.48	0.30	0.54
July 2004	0.48	0.40	0.50	1.07	0.36	0.47	0.66
August 2004	0.62	0.60	0.45	1.00	0.34	0.30	0.63
September 2004	0.64	0.47	0.31	0.81	0.31	0.23	0.53
Avg Q3 2004	0.59	0.49	0.41	0.94	0.33	0.32	0.59
October 2004	0.36	0.54	0.41	0.69	0.34	0.20	0.44
November 2004	0.58	0.35	0.32	0.74	0.31	0.20	0.45
December 2004	0.51	0.22	0.30	0.82	0.31	0.27	0.48
Avg Q4 2004	0.50	0.37	0.34	0.75	0.32	0.22	0.46
Avg 2004	0.55	0.43	0.43	0.85	0.35	0.26	0.52
January 2005	0.55	0.41	0.33	0.82	N/A	0.33	0.52
February 2005	0.52	0.55	0.35	0.86	0.34	0.58	0.57
March 2005	0.58	0.42	0.32	0.92	0.34	0.37	0.55
Avg Q1 2005	0.55	0.46	0.33	0.87	0.34	0.42	0.55
April 2005	0.47	0.20	0.38	0.82	0.30	0.43	0.51
May 2005	0.46	0.20	0.31	0.77	0.30	0.49	0.49
June 2005	0.47	0.33	0.30	0.86	N/A	0.24	0.52
Ave Q2 2005	0.47	0.25	0.33	0.82	0.30	0.39	0.51
July 2005	0.59	0.85	0.36	0.75	N/A	0.21	0.57
August 2005	0.54	0.60	0.53	0.79	N/A	0.26	0.59
Avg Q3 2005	0.57	0.73	0.44	0.77	N/A	0.23	0.58
Avg 2005 to date	0.52	0.45	0.36	0.82	0.32	0.36	0.54

Prices do not distinguish varieties and imported versus domestically produced apples.

Concentrated Apple Juice (CAJ)

PSD Table

Country	China, Peoples Republic of					
Commodity	Apple Juice, Concentrated (MT)					
	2003	Revised	2004	Estimate	2005	Forecast
	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]
Market Year Begin		07/2003		07/2004		07/2005
Deliv. To Processors	3800000	3800000	4100000	4500000	0	4950000
Beginning Stocks	2392	2392	1372	1372	1047	51047
Production	519000	519000	565150	650000	0	680000
Imports	679	360	900	803	0	1200
TOTAL SUPPLY	522071	521752	567422	652175	1047	732247
Exports	485699	484692	527500	556152	0	635000
Domestic Consumption	35000	35688	38875	44976	0	47247
Ending Stocks	1372	1372	1047	51047	0	50000
TOTAL DISTRIBUTION	522071	521752	567422	652175	0	732247

CAJ Trade Matrix Tables

Import Trade Matrix

Country	China, Peoples Republic of		
Commodity	Apple Juice, Concentrated		
Time Period		Units:	MT
Imports for:	2003		2004
U.S.	8	U.S.	4
Others		Others	
Taiwan	57	Kyrgyzstan	352
Australia	49	Japan	184
South Korea	23	China	165
Germany	23	Australia	94
China	20	Israel	74
Hungary	12	South Korea	32
Kazakhstan	6	India	19
Turkey	6	Hungary	12
Netherlands	6	Oman	6
Japan	5	Germany	3
Total for Others	207		941
Others not Listed	13		13
Grand Total	228		958

Export Trade Matrix

Country	China, Peoples Republic of		
Commodity	Apple Juice, Concentrated		
Time Period		Units:	MT
Exports for:	2003		2004
U.S.	163771	U.S.	239392
Others		Others	
Russia	46627	Japan	49900
Germany	44795	Russia	39715
Japan	39372	Australia	33739
Netherlands	38852	Netherlands	33290
Australia	23280	Canada	25600
Canada	21644	Germany	22056
New Zealand	4782	New Zealand	5455
U.K.	4408	U.K.	4136
South Africa	3775	Israel	3937
Israel	3627	South Africa	3666
Total for Others	231162		221494
Others not Listed	22614		25530
Grand Total	417547		486416

CAJ Average National Chinese Export Price Table

Prices Table			
Country	China, Peoples Republic of		
Commodity	Apple Juice, Concentrated		
Prices in	US\$ FOB	per uom	MT
	China		
Year	2004	2005	% Change
Jan	630	700	11%
Feb	630	700	11%
Mar	650	690	6%
Apr	660	690	5%
May	650	700	8%
Jun	660	690	5%
Jul	670	690	3%
Aug	710	N/A	
Sep	700	N/A	
Oct	690	N/A	
Nov	710	N/A	
Dec	710	N/A	
Date of Quote	9/7/2005	MM/DD/YYYY	

Pears

PSD Table						
Country	China, Peoples Republic of					
Commodity	Pears, Fresh			(HA)(1000 TREES)(MT)		
	2003	Revised	2004	Estimate	2005	Forecast
	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]
Market Year Begin		07/2003		07/2004		07/2005
Area Planted	1061500	1061500	1070000	1078700	0	1090000
Area Harvested	0	0	0	0	0	0
Bearing Trees	0	0	0	0	0	0
Non-Bearing Trees	0	0	0	0	0	0
Total Trees	0	0	0	0	0	0
Commercial Production	9798424	9798424	10200000	10640000	0	11200000
Non-Comm. Production	0	0	0	0	0	0
TOTAL Production	9798424	9798424	10200000	10640000	0	11200000
TOTAL Imports	498	498	600	199	0	100
TOTAL SUPPLY	9798922	9798922	10200600	10640199	0	11200100
Domestic Fresh Consump	8995753	8995753	9325600	9747777	0	10110100
Exports, Fresh Only	303169	303169	350000	342422	0	410000
For Processing	500000	500000	525000	550000	0	680000
Withdrawal From Market	0	0	0	0	0	0
TOTAL UTILIZATION	9798922	9798922	10200600	10640199	0	11200100

Pear Trade Matrix Tables

Import Trade Matrix			
Country	China, Peoples Republic of		
Commodity	Pears, Fresh		
Time Period		Units:	MT
Imports for:	2003		2004
U.S.	0	U.S.	0
Others		Others	
New Zealand	689	New Zealand	471
		Japan	29
Total for Others	689		500
Others not Listed	0		0
Grand Total	689		500

Export Trade Matrix			
Country	China, Peoples Republic of		
Commodity	Pears, Fresh		
Time Period		Units:	MT
Exports for:	2003		2004
U.S.	6839	U.S.	102
Others		Others	
Malaysia	47423	Indonesia	73326
Russia	37232	Hong Kong	42470
Indonesia	36394	Malaysia	37406
Hong Kong	32922	Vietnam	36123
Vietnam	32026	Russia	31150
Singapore	22819	Thailand	19683
Thailand	15291	Singapore	12429
Philippines	11440	Netherlands	10622
Canada	11093	Philippines	9319
Netherlands	10094	Myanmar	7049
Total for Others	256734		279577
Others not Listed	33403		38394
Grand Total	296976		318073

Pear Average National Chinese Export Price Table

Prices Table			
Country	China, Peoples Republic of		
Commodity	Pears, Fresh		
Prices in	US\$ FOB	per uom	MT
	China		
Year	2004	2005	% Change
Jan	260	320	23%
Feb	250	290	16%
Mar	330	290	-12%
Apr	270	290	7%
May	270	320	19%
Jun	270	320	19%
Jul	260	340	31%
Aug	290	N/A	
Sep	280	N/A	
Oct	290	N/A	
Nov	290	N/A	
Dec	310	N/A	
Date of Quote	9/7/2005	MM/DD/YYYY	

Wholesale Market Prices for Pears

Region	North	Northeast	Central	South	Southwest	West	China
Time	Monthly and quarterly average prices in USD per kilogram (RMB8.265 = US \$1)						
January 2004	0.27	0.18	0.32	0.36	0.97	0.26	0.31
February 2004	0.23	0.21	0.31	0.41	0.70	0.24	0.28
March 2004	0.29	0.18	0.27	0.51	0.45	0.30	0.31
Avg Q1 2004	0.27	0.19	0.30	0.42	0.65	0.27	0.30
April 2004	0.26	0.20	0.29	0.51	0.40	0.29	0.31
May 2004	0.26	0.20	0.24	0.41	0.42	0.40	0.31
June 2004	0.21	0.16	0.29	0.47	0.42	0.51	0.30
Avg Q2 2004	0.24	0.19	0.28	0.48	0.41	0.38	0.31
July 2004	0.19	0.23	0.20	0.43	0.48	0.68	0.32
August 2004	0.22	0.24	0.24	0.39	0.43	0.32	0.28
September 2004	0.23	0.18	0.20	0.31	0.56	0.18	0.24
Avg Q3 2004	0.21	0.21	0.21	0.37	0.50	0.36	0.28
October 2004	0.23	0.18	0.23	0.39	0.64	0.20	0.26
November 2004	0.25	0.24	0.27	0.34	0.59	0.24	0.28
December 2004	0.28	0.29	0.25	0.40	0.64	0.28	0.32
Avg Q4 2004	0.25	0.23	0.26	0.37	0.62	0.24	0.28
Avg 2004	0.24	0.21	0.26	0.41	0.54	0.31	0.29
January 2005	0.29	0.26	0.26	0.41	N/A	0.25	0.31
February 2005	0.32	0.34	0.31	0.50	0.42	0.35	0.38
March 2005	0.33	0.28	0.26	0.47	0.47	0.35	0.36
Avg Q1 2005	0.31	0.29	0.28	0.46	0.44	0.32	0.35
April 2005	0.34	0.17	0.29	0.41	0.48	0.51	0.35
May 2005	0.35	0.16	0.26	0.42	0.48	0.51	0.37
June 2005	0.24	0.22	0.17	0.48	N/A	0.48	0.32
Ave Q2 2005	0.31	0.18	0.24	0.44	0.48	0.50	0.35
July 2005	0.25	0.29	0.21	0.39	N/A	0.19	0.29
August 2005	0.18	0.21	0.24	0.35	N/A	0.37	0.26
Avg Q3 2005	0.22	0.25	0.23	0.37	N/A	0.28	0.27
Avg 2005 to date	0.29	0.24	0.25	0.43	0.46	0.38	0.33

Prices do not distinguish varieties and imported versus domestically produced pears.

Grapes

PSD Table						
Country	China, Peoples Republic of					
Commodity	Grapes, Table, Fresh				(HA)(MT)	
	2003	Revised	2004	Estimate	2005	Forecast
	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]	USDA Official [Old]	Post Estimate[New]
Market Year Begin		01/2004		01/2005		01/2006
Area Planted	445000	413500	460000	415500	0	420000
Area Harvested	0	0	0	0	0	0
Commercial Production	5600000	5675000	6200000	6010000	0	6500000
Non-Comm. Production	0	0	0	0	0	0
TOTAL Production	5600000	5675000	6200000	6010000	0	6500000
TOTAL Imports	55000	58986	60000	58000	0	50000
TOTAL SUPPLY	5655000	5733986	6260000	6068000	0	6550000
Domestic Fresh Consump	4085000	4166187	4585000	4393000	0	4770000
Exports, Fresh Only	20000	17799	25000	25000	0	30000
For Processing	1550000	1550000	1650000	1650000	0	1750000
Withdrawal From Market	0	0	0	0	0	0
TOTAL UTILIZATION	5655000	5733986	6260000	6068000	0	6550000

Grape Trade Matrix Tables

Import Trade Matrix

Country	China, Peoples Republic of		
Commodity	Grapes, Table, Fresh		
Time Period		Units:	MT
Imports for:	2003		2004
U.S.	22028	U.S.	21305
Others		Others	
Chile	31137	Chile	37302
South Africa	204	New Zealand	323
Mozambique	23	South Africa	32
Indonesia	19	Thailand	24
Total for Others	31383		37681
Others not Listed	0		0
Grand Total	53411		58986

Export Trade Matrix

Country	China, Peoples Republic of		
Commodity	Grapes, Table, Fresh		
Time Period		Units:	MT
Exports for:	2003		2004
U.S.	1	U.S.	0
Others		Others	
Pakistan	3966	Russia	5945
Russia	2618	Pakistan	3504
Vietnam	1298	Vietnam	1739
Malaysia	1290	Hong Kong	1617
Indonesia	761	Indonesia	1200
Thailand	676	Malaysia	1047
Hong Kong	629	Thailand	830
Philippines	507	Mongolia	386
Mongolia	431	Philippines	355
Singapore	369	Singapore	332
Total for Others	12545		16955
Others not Listed	898		844
Grand Total	13444		17799

Grape Average National Chinese Export Price Table

Prices Table			
Country	China, Peoples Republic of		
Commodity	Grapes, Table, Fresh		
Prices in	US\$ FOB	per uom	MT
	China		
Year	2004	2005	% Change
Jan	390	280	-28%
Feb	190	300	58%
Mar	300	390	30%
Apr	520	580	12%
May	530	360	-32%
Jun	340	460	35%
Jul	320	420	31%
Aug	260	N/A	
Sep	490	N/A	
Oct	460	N/A	
Nov	380	N/A	
Dec	360	N/A	
Date of Quote	9/7/2005	MM/DD/YYYY	

Wholesale Market Prices for Grapes

Region	North	Northeast	Central	South	Southwest	West	China
Time	Monthly and quarterly average prices in USD per kilogram (RMB8.265 = US \$1)						
January 2004	1.08	1.33	1.47	1.87	0.31	0.60	1.22
February 2004	0.80	1.04	1.96	1.87	0.42	1.19	1.27
March 2004	1.13	1.51	2.65	2.01	0.36	0.64	1.44
Avg Q1 2004	1.00	1.29	2.03	1.92	0.38	0.73	1.31
April 2004	0.97	1.02	2.97	1.80	1.78	0.82	1.49
May 2004	0.91	1.25	2.90	1.98	0.39	2.12	1.69
June 2004	1.24	1.22	2.92	1.66	0.39	1.88	1.62
Avg Q2 2004	1.05	1.13	2.94	1.79	1.22	1.29	1.57
July 2004	0.99	0.93	2.01	1.71	0.47	N/A	1.36
August 2004	0.84	0.67	1.31	1.28	0.34	0.39	0.97
September 2004	0.70	0.37	1.09	1.46	0.35	0.20	0.91
Avg Q3 2004	0.82	0.61	1.42	1.48	0.38	0.27	1.06
October 2004	0.42	1.23	1.28	1.51	0.38	0.19	0.95
November 2004	0.50	1.36	1.14	1.34	0.38	0.38	0.93
December 2004	0.78	0.36	0.90	1.55	0.38	0.48	0.97
Avg Q4 2004	0.56	1.04	1.11	1.45	0.38	0.36	0.95
Avg 2004	0.85	1.00	1.83	1.64	0.57	0.64	1.20
January 2005	0.83	1.61	1.05	2.18	N/A	1.04	1.25
February 2005	0.92	1.89	0.97	2.00	0.39	1.09	1.31
March 2005	0.99	1.36	1.18	1.63	0.38	N/A	1.24
Avg Q1 2005	0.91	1.62	1.07	1.94	0.38	1.06	1.27
April 2005	0.95	0.51	1.36	1.69	0.38	N/A	1.14
May 2005	1.18	N/A	1.45	1.72	1.09	N/A	1.43
June 2005	1.01	1.26	1.33	1.79	N/A	N/A	1.39
Ave Q2 2005	1.05	0.88	1.38	1.73	0.61	N/A	1.32
July 2005	0.85	1.16	0.90	1.53	N/A	0.42	1.05
August 2005	0.57	0.76	0.83	1.44	N/A	0.30	0.87
Avg Q3 2005	0.71	0.96	0.86	1.48	N/A	0.36	0.96
Avg 2005 to date	0.91	1.22	1.13	1.75	0.52	0.66	1.21

Prices do not distinguish varieties and imported versus domestically produced grapes.