Engineering/Construction: Case Study: Flagstaff Runway Extension (CM@ Risk Project)

Presented to:

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Ames Construction, Inc.*



PANEL:

John Lauher – Flagstaff Airport Manager

Daniel Holmes – Flagstaff Public Works

Steve Reeder – Kimley-Horn and Assoc.

Jerry Miller – Ames Construction



John Lauher

 Mechanical Engineer
 Air Force fighter pilot
 Second Career as Flagstaff Airport Manager

Flagstaff Runway Extension

→ BACKGROUND - PROJECT NEED

- Airfield Elevation
- Existing Runway 7,000' Long
- Limited Commercial Options
- Flying Safety





SPONSOR'S CONCERNS

Short Construction Season
Predictable Project Costs
Air Traffic Disruption
Construction Safety
Airfield Security

Daniel Holmes

Flagstaff Public Works



Daniel Holmes

- → Senior Project Manager
- Bachelor's degree in civil engineering from Colorado State University in 1975.
- Responsible for delivery of all airside and landside aviation projects at Flagstaff
 Pulliam Airport for last 13 years



What is CM @ Risk?

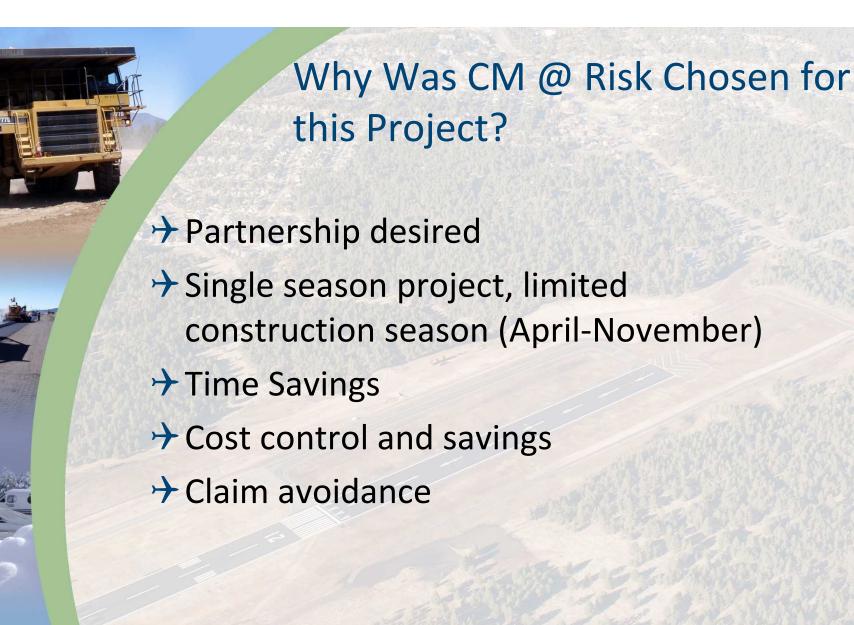
 Qualifications Based Selection Process for Contractor Selection
 Open Book Process Throughout
 Design Phase Services
 Separate Construction Phase Services (If GMP agreed)



When Should Sponsor Engage CM @ Risk?

 Any time during design phase up to 100% plans

The earlier the better to realize maximum benefit





Why Was Ames Construction Selected as CM @ Risk

- Proposal showed most complete understanding of project
- → Blasting capabilities
- Experience on our airport, with our conditions and personnel

CM @ Risk engaged at 30% Submittal

Review conceptual design with Design **Professional and Sponsor** Provide input on design concepts Provide input on value engineering Look at geotech report and cores Prepare construction phasing plans > Look at means and methods Start the RELATIONSHIP

60% Plan Review Meeting

- First cost estimate and schedule
 Approximate \$ 4 million funding shortfall identified
- Value engineering/scope reductions
- Construction water source
- Evaluated use of on-site aggregates
- Design revisions evaluated
- Build the RELATIONSHIP



PROJECT CHRONOLOGY 60% - 90% Value Engineering/ Cost Reduction Meeting

Line by line Cost model Reviewed
Some items eliminated
Some items negotiated reduced price
Some quantities adjusted
All quantities verified, agreed
Approximately \$ 2 million reduction in estimated cost.
Strengthen the RELATIONSHIP

90% Plan Review Meeting

- Finalize Cost Model and Schedule Reviewed
 Detailed Plan and Specification Review by All (Buy In)
- → Request Final GMP
- Schedule Final Completion of Plans and Specifications
- Schedule Start Of Construction
- Maintain The RELATIONSHIP



Design Phase Complete

Present GMP to City Council
 Secure FAA & ADOT Approval
 Final Plans snd Specs Delivered
 Permits In Hand
 Pre-Construction Conference
 Design Phase Complete in 8 Months
 RELATIONSHIP Established

CONSTRUCTION PHASE

- ✤ Began on schedule late March 2007
- Hit the ground running (design phase planning pays off)
- Airport impacts minimized (planned phasing)
- On-going value engineering, cost savings
- Congenial relationships maintained during construction
- Schedule maintained as planned
- Completion in 8 months, 2 weeks early and \$ 500,000 under GMP



- Knowledge of and trust in key players
- → Respect for all project participants by all involved
- ✤ No attorneys
 - Plans and specs bought into by CM@Risk, shared ownership of project
- Designer not defending from claims
- CM@Risk concentrating on building the project, not building claims
- Resident engineer can concentrate on project, not defending potential claims

- Adequate time to plan and phase the work
 - Landside work maximized
 - Period of relocated threshold minimized
 - Financial and operational impacts on airport minimized
 - Time available to rectify funding shortfall
- ✤ Cost Savings
 - Construction water source
 - Pavement section re-evaluation
 - P-208 substitution
 - Efficient use of All Funds

- **Time Savings**
 - No advertise, bid, award phase (saved 2 ½ 3 months, salvaged single season job)
 - GMP provided at 90% plan preparation, saving one month
 - Time is money, two season job would have cost ??
 more
- ✤ No Bid Opening Day
 - No cost surprises, GMP known in advance
 - No low bidder surprises
 - No need to revise scope/plans and re-bid to meet budget

- Flexibility
 - Buy back PFC, runway painting
 - Electrical diagnostics and repair
 - Earthwork Quantities
- Customer Satisfaction
 - CM@Risk wants a happy Sponsor
 - Designer wants a happy Sponsor
- Changes in industry attitude

Steve Reeder

Kimley-Horn and Associates



Steve Reeder

Associate with Kimley-Horn
University of Wyoming
Project Manager on airside projects
Designed over \$750M in improvements



Design Perspective

KHA Selected in July 2005
 Designed roadway project at the airport
 Had worked on other CM@R projects
 Provided guidance on the CM@R selection process



KHA Responsibilities

Design Runway/Taxiway extension
 Master Drainage Plan Update
 Major Earth Moving Project
 Relocate Utility Corridor
 NAVAID Replacement (MALSR, PAPI)
 404 Permit – Relocate Waters of the US

Pre – Design Effort

→ Survey

- Ground
- Aerial

→ Geotechnical Investigations

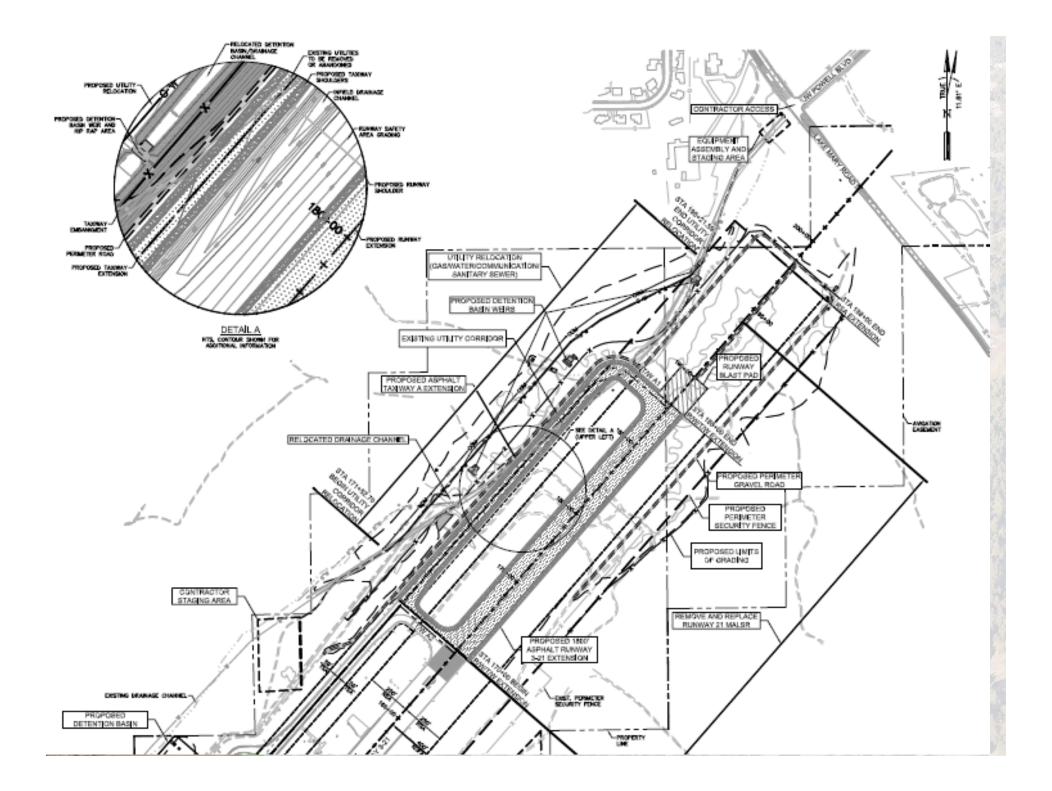
- Embankment
- Borrow Areas
- Utility Corridor and Drainage Channel



KHA Responsibilities

→ White Papers- Studies

- Displaced Threshold
- ILS Critical Area Grading
- Coordination of Utility Corridor/Future Access Road/ Drainage Channel
- Timber Area Removal Limits
- Borrow Area Locations
- Slope Protection/Vegetation Criteria
- Hold line Location







Design Review meeting

- Client Meeting every three weeks
- Internal group meetings every week
- Meet with CM@R as needed

Design and Review Process

Submittal schedule

- Notice to Proceed on July 28, 2006
- 30%, 60%, and 90% submissions
- Cost Estimate Review
 - KHA developed quantities Provided to contractor
 - Discussed amount of swell potential
 - Reviewed quantities together
 - Reviewed and negotiated GMP proposal
- Final Plans dated March 7, 2007



During Construction

- Provided Construction Administration services
- Field Observation and Testing Overview
- → Key project milestones
 - Start work / blasting
 - Reduced Runway Length
 - Electrical Work
 - Final Switch Over
 - Flight check
 - Publications



Keys Of Success (From Designer's Point Of View)

→ Past Experience

→ Owner Involvement

Ownership in Project w/o Being Married To It

Jerry Miller

Ames Construction



Jerry Miller

 Program Manager at Ames Construction
 13 years experience leading infrastructure construction
 Over 250 million of aviation projects using both hard bid and alternative delivery methods

RELATIONSHIPS

Traditional Hard bid mentality

- Bid it as we see it
- Build it as we see it
- You bid it you build it
- Hard market to break in, reputation

→ CM@Risk

- Selection based on qualifications
- Professional Trusting
- Staffing, mentality shift from hard bid
- Team environment from the start
- Mutual goals and agendas
- Top to Bottom

QUALITY

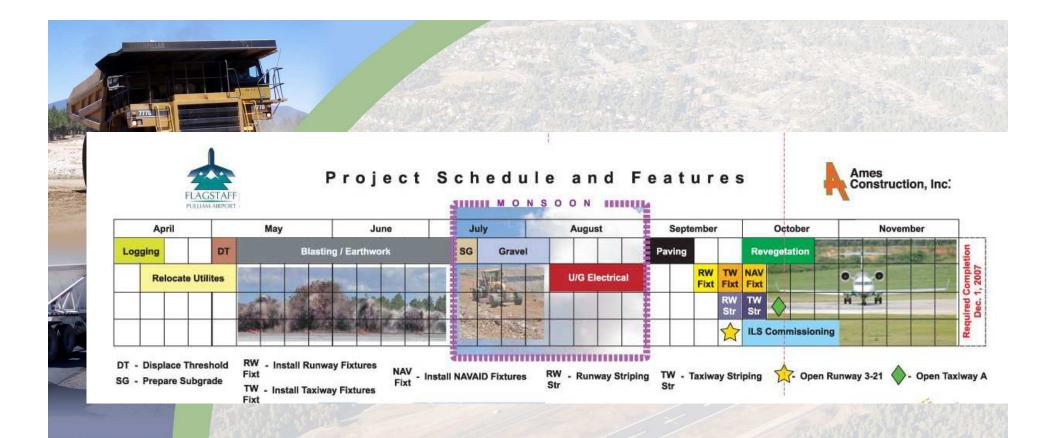
→ Quality

- Not just construction or design
 - Service, valued input, difficult specification issues
 - We were able what the needs and requirements REALLY were
- Ownership of project equals higher product quality
 - QA/QC/CM all work together

SCHEDULE/FAST TRACK PROS

Schedule/Fast Track

- Master project delivery schedule @ 30%
- One season project
- Design and GMP milestones
- Start Date maintained
- Need for double shift was realized
- Demand Performance of All



Original Owner Program of 24 Months Project Delivered Design to Construction 16 Months

Eliminated the Risk of a 2 Season Project

COST CERTAINTY

Cost Certainty

- Cost Modeling @ 60% and 90%
- GMP based on 95%
- Negotiated GMP units and costs
- Subcontractor bid packages
- No surprises or project claims
- Minimize changes due to constructability, access, quantities, or scope.



RISK MANAGEMENT

→ Risk Management

- Assign risk to party(s) with the best ability to control
- One season project
- Water availability during drought
- Production, and earthwork properties
- Operational airfield safety
- User issues
- Permitting
- Safety



CONTRACTOR CONS

→ Openness Culture

- Comfort level to disclose estimated costs
- Details of estimates, open book
- Openly discuss project problems on the lowest level
- No leverage on contract documents "WE HELPED PRODUCE THEM"
- Up front and honest about schedule

















Questions and Opinions Session