

# Chicago Midwest Export Corp.

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**U.S. Embassy, Cameroon**



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## Trade Delegation to Visit Chicago

### 2006 Food and Technology Business Forum

A trade delegation comprising of top tier business executives from several countries will arrive in Chicago for a 5-day buying mission on October 30, 2006. The trade mission is organized by the regional US Foreign Commercial Service in Senegal, various US Embassies, The Chicago US Export Assistance Center and Chicago Midwest Export Corp. A business forum is being organized for the trade delegation from October 31 through November 3, 2006 at the Chicago Oakbrook Marriot. 160 foreign trade delegates are expected to attend.

As part of their preparation, the delegates have submitted their interests and procurement goals, and the list is published in this document. The list is intended to help companies decide whether to meet with the visiting trade delegation or not. US companies are invited to meet with the trade delegation and interested companies should contact Eric Tande at 630 670-5551 or by email ([eric@chicagomidwest.com](mailto:eric@chicagomidwest.com)) or George Ferguson at 312 421-7000.

The procurement and investment interest areas of the trade delegation members are divided into three sections, as follows:

1. Procurement Requirements (Purchase list of delegation members) – Page 2
2. Exporters (looking for US buyers) – Page 4
3. Investors, Partners and Franchises – Page 5

This business event is part of efforts by U.S. Embassies and the US Foreign Commercial Services around the world to increase U.S. Exports. It is also part of the commitment of U.S. Embassies to support private sector development in local communities around the world. Participation by US companies in these Business Forums improves job creation at home, reduces the US trade deficit, enhances US image abroad and supports economic development abroad.

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*Good economic management can make a significant contribution to poverty elimination,  
yet only widespread strategically-placed business ventures ... can create sufficient wealth.*



**EXPORT-IMPORT BANK**  
*of the UNITED STATES*

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## Procurement List

The procurement list contains items that members of the delegation have indicated that they want to purchase from US companies. Details are contained in the table below.

1	Bakery Equipment
2	Basic medical supplies - Iv Fluids, syringes, plastic gloves, reagents, etc.
3	Agro Commodities - Corn, Powdered Milk, Flour, Rice, Vegetable oil, etc.
4	Brewery fermentation equipment
5	Casino Equipment and managers
6	Coffee Grinders and Roasters (Industrial)
7	Commercial Internet access delivery systems and related equipment and software
8	Computer equipment and accessories
9	Cosmetics and skin and Hair care products
10	Deep fountain drilling equipment
11	Electrical energy sector equipment and supplies
12	Floor tile and artificial marble production equipment
13	Food processing equipment – various
14	Generic drugs
15	Granite and Stone processing equipment
16	Grocery store items - various
17	Hospitality industry supplies
18	Incineration equipment for industrial and hydrocarbon waste
19	Industrial equipment - various
20	Laboratory equipment (Medical)
21	Meats and seafood - various
22	Office supplies
23	Offshore fishing equipment
24	Oxygen bottling plant equipment

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## Procurement list *continued.*

25	Packaging line, labeling equipment and supplies – cutting and labeling equipment, film, etc. Packaging production equipment
26	Paper recycling equipment and know-how
27	Poultry equipment: Feed Mill, Battery Cages, feeders and drinkers, and poultry feed production equipment and supplies
	Poultry feed - Premixes, feed additives, and soyabean, fish and corn feed
28	Pre fabricated housing and canopies
29	Private security service equipment
30	Prosthesis equipment
31	Quarry equipment
32	Refrigeration, air conditioning and related accessories
33	Restaurant equipment
34	Road construction and maintenance equipment
35	Sheet metal processing equipment
36	Sheet metal products for housing - roofing sheets, Clip Tile, LM Tile, etc.
37	Slaughter house, meat processing and packaging equipment - Poultry, Beef, etc.
38	Toilet tissue paper production equipment
39	Welding equipment and related products

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## Export List

The export list contains items that are produced by members of the trade delegation for which they are looking for US buyers. Details are contained in the table below.

1	African crafts and Traditional Art
2	African wear
3	Coffee - green and roasted beans (Arabica and Robusta)
4	Coffee - ground and packaged (Arabica and Robusta)
5	Cocoa beans
6	Dehydrated tropical fruits including mangoes, oranges, papaya, pineapple, etc
7	Ethnic foods - canned, processed and prepackaged food items: Cerelac, Maggi, beverages, Sardine, etc.
8	Ethnic foods - yams, cassava, cassava grits (Garri), sugar cane, spices, dehydrated vegetables, smoked fish, etc.
9	Granite buyers – red and black granite blocks, slabs and tiles
10	Honey - organic and wild
11	Medicinal plants
12	Textile products - fabrics, African wear, Tee Shirts, Scrubs, uniforms, etc.
13	Topical and exotic woods

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## Investors, Partners and Franchises

Several delegation members are looking for partner ventures and investors. A handful of the visiting companies are looking for international franchising opportunities. Various areas of interests are noted in the table below.

1	Insurance company partners
2	Banking and financial services franchise
3	Casino investors
4	Electrical energy sector investors
5	Financial and technical partners to setup an Intravenous Fluids production factory
6	Financing and partners for low cost housing projects
7	Floor tile and artificial marble manufacturing partners
8	Granite production investors
9	Insurance company franchise
10	International legal partners
11	Investment partners in the manufacture of basic medical supplies - IV Fluids, Laboratory, gloves, reagents, etc.
12	Investors and partners in air gases (oxygen, Nitrogen, Compressed air) and Acetylene production facility
13	Investors for hotel expansion
14	Investors in pipeline construction and maintenance
15	Money transfer/exchange franchise
16	Real Estate development partners
17	Technical partners in maritime transport
18	Textile partners (off shore production partnership)
19	Trade credit and financing
20	Travel industry representation and partnerships

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There are 25-minute presentation slots available on a first-come-first-serve basis. US company representatives will use the time slots to present their companies and products to the entire delegation. Private meetings will ensue if there is interest. It is also important to note that the EXIM Bank and US financing institutions will be in attendance.

## Summary Schedule

Event	Date
Start of Business Forum	October 31, 2006
Attend Food and Packaging Expos at McCormick Place	November 2, 2006
Business roundtable discussion and inauguration of US – Africa Chamber of Commerce	November 3, 2006
End of Business Forum	November 4, 2006

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