FR 1375 SAMPLE SURVEY DOD FINANCIAL LITERACY SURVEY

| | | Questions | Responses | | |
|----|---|---|---|-----------------------------------|--|
| | | Basic Household Information | | | |
| | 1 | ID/case number to link records | | SHADED AREAS | |
| | 2 | Military ID [may not be necessary to ask] or MOS (military occupational specialty) Grade level | | ARE ONE-TIME ONLY QUESTIONS | |
| | 3 | Gender | Male Female | | |
| | 4 | Year of Birth (four digits) | Year: | | |
| 4b | | Month of Birth (Jan=01, Dec=12) | Month (01-12) | | |
| | 5 | Race (can choose more than one) | White Black or African Americ Asian American Indian or Alas Native Hawaiian or Pac Other | ka Native | |
| 5b |) | Ethnicity: Hispanic/Latino? | Yes No | | |
| | 6 | Were you born in the United States | Yes / No | | |
| 6b |) | If No, year arrived in U.S.: | | | |
| 60 | ; | Were your parents/guardians born in the U.S. | Both/All of them At least one but not all o None of them | of them | |
| | | | | | |

| | FK 15/5 SAMPLE SUKVEY | | |
|---------------------|---|--|--------------------------------|
| 7 | What is your marital status? | Single Married Divorced Separated Widowed | Rand question |
| 8 | How many children do you have: | | |
| 8a | Under age 5 | # | |
| 8b | Ages 5 up to 18 | # | |
| 8c | Ages 18 up to 24 | # | |
| 8d | Age 24 and over | # | |
| 9 9a 9b 9c | Including yourself, how many people: Live in your household (includes spouse, dependents, roommates, etc.) in your household are adults (age 18 and over) in your household work full- or part-time | # # # | |
| 10 | What is your household's Zip Code? | | |
| 11a | Do you live on base? | Yes / No | Rand question |
| 11b | If you live off base, do you rent or own your residence? | Rent / Own | 10000 |
| | | | |
| 12 | Deployment status | Currently deployed overseas Currently deployed in the U.S. but not at my us Currently deployed at my usual station Not deployed | ~ Rand question ual station |
| 13 | Do you have a spouse in the military? | l have no spouse Yes No | Rand question |
| 14 | Does your spouse have a full-time civilian | I have no spouse | Rand question |
| | | | |

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15 Do you also hold a civilian job?

16 How much total time in the past 6 months have you spent away from your dependents?

17 What is your highest level of formal education?

Yes No

Yes No

Rand question

I have no dependents Less than 1 month More than 1 month but less than 3 months 3 months or more

High School diploma GED some college or any technical certification(s) Two-year college degree Four year college degree Other (Fill in)

Pre-Military History

18 What was your ASVAB score or AFQT I did not take the ASVAB score, in %? Don't remember Percentage (for example, enter 85 for 85%) 19 How would you classify the saving behavior of your Above average savers parents/guardians? Average savers Below average savers Did not save 20 How would you classify the saving behavior of your I have no spouse spouse's parents/guardians? Above average savers Average savers

http://usmilitary.about.com/ library/milinfo/blafqtscore.htm

From Bernheim, Garrett and Maki

| | | Below average savers Did not save |
|------------------|--|--------------------------------------|
| 21 | While growing up: | |
| 21a | My parents/guardians talked to me about their finances | Yes / No |
| 21b | My parents/guardians talked to me about how to manage money | Yes / No |
| 21c | My parents/guardians were good at managing their finances | Yes / No |
| 21d | I was aware of my parent's/guardian's financial situation | Yes / No |
| 21e | I regularly set aside money for savings | Yes / No |
| | I took a class in Consumer Education or Personal Finance in High | |
| 21f | School | Yes / No |
| 21g | I had a savings account while in high school | Yes / No |
| 21h | I had a checking account while in high school | Yes / No |
| 21i | I had a debit card while in high school | Yes / No |
| 21j | I had a credit card while in high school | Yes / No |
| | My spouse took a class in Consumer Education or Personal | Yes / No / Don't Know / No |
| <mark>21k</mark> | Finance in High School | Spouse |
| | | Yes / No / Don't Know / No |
| 211 | My spouse had a savings account while in high school | Spouse |
| | | Yes / No / Don't Know / No |
| 21m | My spouse had a checking account while in high school | Spouse |
| 01- | My analyse had a dahit aard while in high ashaal | Yes / No / Don't Know / No |
| 21n | My spouse had a debit card while in high school | Spouse Yes / No / Don't Know / No |
| 210 | My spouse had a credit card while in high school | Spouse |
| | | |

Financial Product Ownership and Financial Awareness

| 22 | Do you or your spouse own or have: | Yes / No |
|-----|--|----------|
| 22a | Checking account | Yes / No |
| 22b | Savings account | Yes / No |
| 22c | Certificates of deposit (CDs) | Yes / No |
| 22d | Debit cards | Yes / No |
| 22e | Credit cards | Yes / No |
| | Mutual funds, such as money market mutual funds, stock or bond | |
| 22f | mutual funds | Yes / No |
| | | |

| 22g | Individual retirement accounts, that is, IRA or Keogh accounts | Yes / No |
|--------------|---|----------------------|
| 22h | Thrift savings account | Yes / No |
| 22i | 401 k retirement plan account | Yes / No |
| 22j | Publicly traded stock in individual companies | Yes / No |
| , | Bonds (corporate, municipal, government, or other type of bonds | |
| 22k | or bills) | Yes / No |
| | | |
| 25 | Do you have any outstanding auto loans | Yes / No |
| 25b | If yes, how many? | # |
| | | |
| 25c | For the most recent car you bought, what is the: [Fill in 0 if you have | - |
| 25c1 | Original size of loan | \$ |
| 25c2 | Length of loan in months | # |
| 25c3 | Approximate number of months remaining on loan | # |
| 25c4 | Monthly payment amount | \$ |
| 25d1 | If you have a loan on another car, what is the: | |
| 25d | Original size of loan | \$ |
| 25d2 | Length of loan in months | Ψ # |
| 25d2 | Approximate number of months remaining on loan | # |
| 25d3 25d4 | Monthly payment amount | \$ |
| 2004 | | Ψ |
| 26 | What is the outstanding balance on your home mortgage? | I have no such loans |
| | 5 , 55 | \$ |
| | What is the outstanding balance on any home equity loans on your | |
| 26a | house? | I have no such loans |
| | | \$ |
| | | |

Current Financial Standing

35Regarding you and/or your spouse:35bHow many credit cards do you use in an average month?# I/We don't have credit cards35cHow many of your credit cards were not paid off in full after the#

most recent due date? [that is, how many carried a balance to the next month.]

| 23 | After the last payments were made on your credit cards, roughly what was the balance still owed on these accounts? | I/We have no credit cards \$0 | |
|-----|---|--|---------------|
| 24 | Thinking only about Visa, Mastercard, Discover, Optima and store cards, do you almost always, sometimes, or hardly ever pay off the total balance owed on the account each month? | I/We have no credit cards Always or almost always Sometimes Hardly ever | |
| 35d | Do you know - approximately - the interest rate(s) on the credit card you use most often? | I have no credit cards % don't recall | |
| 29 | Approximately what is your family's monthly gross household income | (before taxes) from: | Rand question |
| 29a | Your military salary | \$ | |
| 29b | Your additional wage income from other jobs | \$ | |
| 29c | Wage earned by your spouse | \$ | |
| 29d | Interest and dividends | \$ | |
| 29e | Rental Income | \$ | |
| 29f | Child support and/or alimony | \$ | |
| 29g | Other | \$ | |
| 30 | About how much do you spend on these items each month: | | |
| 30a | Rent or mortgage payment | \$ | |
| 30b | Car loan or lease payments | \$ | |
| 30c | Child support payments and/or alimony | \$ | |
| 30d | Credit card payments | \$ | |
| 30e | Savings for retirement | \$ | |
| 30f | Other savings (for car, house, education, wedding, etc.) | \$ | |

| 30g | Student loans | \$ |
|-----|--|---------------------|
| 30h | Furniture and or appliance loans | \$ \$ \$ |
| 30i | Payments on other personal loans | \$ |
| 30j | Food eaten at home | \$ |
| 30k | Food eaten away from home (restaurants, fast food, drinks at bars, etc.) | \$ |
| 31 | How much do you think each of the following is worth: | |
| 31a | Your house and property (if you own it) | |
| 31b | Your home furnishings | |
| 31c | Your cars | |
| 31d | financial/liquid securities (banks accounts, bonds, shares of stock, m | utual funds, etc.) |
| 31e | Others - list | |
| 31f | Others - list | |
| 32 | Approximately how much do you still owe on | |
| 32a | Your mortgage and other home loan | \$ |
| 32b | Your home furnishings | |
| 32c | Your cars | |
| 32d | Any credit card debt | |
| 32e | Student loans outstanding | |
| 32f | Others - list 1 | |
| | | |
| 33 | What is the interest rate on your home mortgage? | I have no home loan |
| | | % |
| | | Don't recall |
| 34 | What is the interest rate on your most recent auto loan? | I have no auto loan |
| | | % |
| | | Don't recall |
| 35 | How many credit cards do you have? | # |
| | | |

- How many credit cards do you use in an average month?
 How many of your credit cards were not paid off after the most
 recent due date?
- 35d Do you know approximately the interest rate(s) on your credit card(s)?
 - 36 How much are you charged when using an ATM machine to access your bank accounts?

Financial Self-Assessment

- 27 How would you classify yourself in terms of savings habits?
- 28 How would you classify your spouse in terms of savings habits?
- 37 Did you have serious bill problems in the past 6 months?
- 38 How do you feel about your family's financial condition over the past 6 months?

I have no credit cards Yes No I don't use ATMs machines

#

#

I only use ATMs without fees \$ Don't recall

Above average saver Average saver Below average saver

I have no spouse Above average saver Average saver Below average saver

Yes No

Comfortable and secure Able to make ends meet Occasional difficulties Tough to make ends meet In over your head Rand question

Rand question

- In planning your saving and spending, which of the following time
- 39 periods is most important to you (and your spouse)?

The next few months the next year the next few years At least 5 years from now

| 40 | On a scale of 0 to 10 where 0 is very dissatisfied, 5 is neither satisfied nor dissatisfied | | |
|-----|---|--------|--|
| | and 10 is very satisfied, how satisfied are you with: | | |
| 40a | the amount of money you have saved | 0 - 10 | |
| 40b | your ability to meet short-term financial goals | 0 - 10 | |
| 40c | your ability to meet long-term financial goals | 0 - 10 | |
| 40d | your financial management skills | 0 - 10 | |
| 40e | your current overall financial situation | 0 - 10 | |

| Which of the following statements on this page comes closest to describing your (and your spouse's) saving habits? | I don't save because I usually spend all my income I have no regular saving plan, save whatever is left over at the end of the month I spend my work income, save other income I save regularly by putting money aside each month |
|--|--|
| | i save regularly by putting money aside each month |
| | describing |

42 Have you or anyone in your household ever filed for bankruptcy?

Yes No

- 43 In the past 6 months, have you or your spouse:
- 43a got a title loan
- 43b got a payday loan
- 43i gone to a pawn shop to get cash
- 43j got food stamps
- 43c leased a car

Yes / No / Don't know Yes / No Yes / No Yes / No Yes / No

| 43d | leased furniture or a major appliance | Yes / No |
|---|---|--|
| 43e | bought credit insurance | Yes / No / Don't know |
| 43f | bought Renters or Homeowners Insurance | Yes / No |
| 43g | bought supplemental life Insurance | Yes / No |
| 43h | borrowed against a life insurance policy | Yes / No |
| 43u | been turned down for credit | Yes / No |
| 43k | fallen behind in rent payments | Yes / No |
| 43I | bounced 1 or 2 checks | Yes / No |
| 43m | bounced 3 or more checks | Yes / No |
| 43n | made 1 or 2 late payments on credit cards | Yes / No |
| 430 | made 3 or more late payments on credit cards | Yes / No |
| 43p | been called by a debt collector | Yes / No |
| 43q | had utilities shut off for reasons of nonpayment | Yes / No |
| 43r | returned from deployment for financial reasons | Yes / No |
| 43s | been denied or lost security clearance for financial reasons | Yes / No |
| 43t | filed for bankruptcy | Yes / No |
| 40- | On a scale of 1 to 10, with 1 being not at all stressed and 10 being | 4 40 |
| 43z | extremely stressed, how would you rate your financial stress level? | 1 - 10 |
| | how would you rate your financial stress level? Financial Behavior | 1 - 10 |
| 44 | how would you rate your financial stress level? Financial Behavior Do you and/or your spouse: | |
| 44 44a | how would you rate your financial stress level? Financial Behavior Do you and/or your spouse: use a formal budget for spending in your household | Yes / No |
| 44 44a 44b | how would you rate your financial stress level? Financial Behavior Do you and/or your spouse: use a formal budget for spending in your household use an informal budget for spending in your household | Yes / No Yes / No |
| 44 44a 44b 44c | how would you rate your financial stress level? Financial Behavior Do you and/or your spouse: use a formal budget for spending in your household use an informal budget for spending in your household have a debt reduction plan | Yes / No Yes / No Yes / No / Have little to no debt |
| 44 44a 44b 44c 44d | how would you rate your financial stress level? Financial Behavior Do you and/or your spouse: use a formal budget for spending in your household use an informal budget for spending in your household have a debt reduction plan have a specific plan for saving for retirement | Yes / No Yes / No Yes / No / Have little to no debt Yes / No |
| 44 44a 44b 44c 44d 44e | how would you rate your financial stress level? Financial Behavior Do you and/or your spouse: use a formal budget for spending in your household use an informal budget for spending in your household have a debt reduction plan have a specific plan for saving for retirement have a specific plan for saving for the purchase of a home | Yes / No Yes / No Yes / No / Have little to no debt Yes / No Yes / No |
| 44 44a 44b 44c 44d | how would you rate your financial stress level? Financial Behavior Do you and/or your spouse: use a formal budget for spending in your household use an informal budget for spending in your household have a debt reduction plan have a specific plan for saving for retirement | Yes / No Yes / No Yes / No / Have little to no debt Yes / No |
| 44 44a 44b 44c 44d 44e 44f 44g | how would you rate your financial stress level? Financial Behavior Do you and/or your spouse: use a formal budget for spending in your household use an informal budget for spending in your household have a debt reduction plan have a specific plan for saving for retirement have a specific plan for saving for the purchase of a home have a specific plan for saving for other short-term purchases understand the distinction between discretionary and non- discretionary spending | Yes / No Yes / No Yes / No / Have little to no debt Yes / No Yes / No |
| 44 44a 44b 44c 44d 44e 44f | how would you rate your financial stress level? Financial Behavior Do you and/or your spouse: use a formal budget for spending in your household use an informal budget for spending in your household have a debt reduction plan have a specific plan for saving for retirement have a specific plan for saving for the purchase of a home have a specific plan for saving for other short-term purchases understand the distinction between discretionary and non- | Yes / No Yes / No Yes / No / Have little to no debt Yes / No Yes / No Yes / No |
| 44 44a 44b 44c 44d 44e 44f 44g | how would you rate your financial stress level? Financial Behavior Do you and/or your spouse: use a formal budget for spending in your household use an informal budget for spending in your household have a debt reduction plan have a specific plan for saving for retirement have a specific plan for saving for the purchase of a home have a specific plan for saving for other short-term purchases understand the distinction between discretionary and non- discretionary spending | Yes / No Yes / No Yes / No / Have little to no debt Yes / No Yes / No Yes / No Yes / No |
| 44 44b 44c 44d 44e 44f 44g 44h | how would you rate your financial stress level? Financial Behavior Do you and/or your spouse: use a formal budget for spending in your household use an informal budget for spending in your household have a debt reduction plan have a specific plan for saving for retirement have a specific plan for saving for the purchase of a home have a specific plan for saving for other short-term purchases understand the distinction between discretionary and non- discretionary spending Comparison shop for credit alternatives | Yes / No Yes / No Yes / No / Have little to no debt Yes / No Yes / No Yes / No Yes / No Never / Seldom / Moderately / A lot |

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|---------|---------------|---------------|
|---------|---------------|---------------|

| 44k 44l 44m 44n 44o 44p | Review magazines like Consumer Reports before a major purchase (item > \$250) Read about money management through magazines and newsletters like Kiplingers, Money, etc. Use discount coupons when shopping for household items and food Shop at the base PX Do you or your spouse currently have a checking account? If yes, for how long have you had an account? | Never / Seldom / Moderately / A lot Never / Seldom / Moderately / A lot Never / Seldom / Moderately / A lot Never / Seldom / Moderately / A lot Yes / No less than 6 months between 6 months and 1 year for 1 to two years longer than 2 years |
|--|---|--|
| 45 45a 45b 45c 45d 45d1 | Do you and/or your spouse: balance your checkbook on a monthly basis check your checking account during the month either by phone or on-line track retirement investments periodically have an emergency fund (for meeting unforeseen spending needs) If so, how large is it? | Yes / No / Not applicable Yes / No / Not applicable Yes / No / Not applicable Yes / No Actual amount \$1 to \$1,000 \$1,001 to \$2,000 \$2,001 to \$3,000 \$3,001 to \$4,000 \$4,001 to \$5,000 \$5,001 and above |

Educational programs Over time, you and/or your spouse might be exposed to various efforts to provide economic or

consumer education. These can be work, school, or community based. They might be formal or

informal. Examples might include work-related saving and retirement seminars, school classes in

personal finance, church-affiliated home-buying seminars, or peer counseling sessions. We would like to

know what experience you have had with such activities in the past six months: when you might have attended, what the topic was, and how useful the activity, and whether or not it improved your financial behavior

| | | | | Better tha | <u>n avg / Avg / Worse than avg</u> |
|------|--|-------------------------------|-----------------|------------|-------------------------------------|
| | | | Formal/ | Program | Likelihood of |
| | Course Description | Date MM/YY | <u>Informal</u> | Rating | Change in Behavior |
| 46a | For you - | | | | |
| 46a1 | | | | | |
| 46a2 | | | | | |
| 46a3 | | | | | |
| 46a4 | | | | | |
| | | | | | |
| 47a | For spouse - | | | | |
| 47a1 | | | | | |
| 47a2 | | | | | |
| 47a3 | | | | | |
| 47a4 | | | | | |
| mar | | | | | |
| 48 | Rate the AIT Financial Management Training Course: | mm/yy | formal | ??? | ??? |
| | τ τ | | | | |
| | Which of the following best describes your experience with the AIT | | | | |
| 49 | course: | | | | |
| 49a | Before the course, I knew | Very little about the subject | | | |
| | | Something about the subject | | | |
| | | A lot about the subject | | | |
| | | | | | |
| 49b | Through the course, I learned | Nothing more | | | |
| | | A little more | | | |
| | | A lot more | | | |