



Stewart J. Ballard Chief Commercial Consul American Consulate General Hong Kong and Macau

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# PREFACE

It gives me great pleasure to present this new publication, "U.S. Products and Services for the Hospitality, Entertainment and Tourism Industries," to our readers in Hong Kong, Macau, and China.

It is our hope that government officials and business executives will find this publication a useful resource as they consider how to learn more about, and source, innovative, high quality and competitive American products and services for these sectors.

American technology, quality and dependability, such as are highlighted in the offerings of the ninety-seven U.S. companies contained in this publication, can contribute positively and significantly to the development of new tourism, entertainment and hospitality facilities in Hong Kong, Macau and China.

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# **U.S. Commercial Service Contact**

#### Barton Myers Associates, Inc.

Mr. Stephen Lee, Senior Associate 1025 Westwood Blvd Los Angeles, CA 90024 Phone: (310) 208-2227/(310) 529-9005 (mobile) Fax: (310) 208-2207 Email: <u>r\_ihly@bartonmyers.com</u> Website: www.bartonmyers.com

### **Company Information**

We are an architectural and planning firm that has over 30 years of experience. We were awarded the American Institute of Architects Gold Medal for 2003. Our experience includes performing arts and cultural institutions, university planning and architecture, museums and galleries, commercial office building, residential (single family and multi-family), and city planning. We have just recently completed a large scale master plan residential and mixed use development in Suzhou, China. Construction is complete on approx. 100,000 square feet or commercial and cultural space. Approx 2 million square feet of housing is under construction.

### **Job References**

#### **Performing Arts**

Tempe Center for the Arts Cerritos Center for the Performing Arts Portland Center for the Performing Arts New Jersey Performing Arts Center Citadel Theatre

### **Commercial & Corporate**

9350 Civic Center Drive 421 South Beverly Drive 1801 Century Park West 1940 Century Park East Sacramento Hall of Justice Ivan Reitman Productions The Ice House Hasbro Inc. Corporate Offices 1025 Westwood

### Residential

Wolf Residence House at Toro Canyon Myers Residence House at Manhattan Beach House at West Los Angeles House at Laguna Beach

### **Museums & Galleries**

Art Gallery of Ontario Seagrams Museum

### Educational

UCLA Northwest Campus Housing Housing Union Building Woodsworth College York University Fine Arts Expansion

#### Planning

Yahata Station Area Mixed Use Design UCSB Campus Parking Area Plan Calhoun Street Mixed Use Planning University of New Mexico Campus Plan Bunker Hill Urban Plan Howard Hughes Center Master Plan New Jersey Transit Station Plan Santa Barbara City College Housing Study

### Interiors

Intermedia Films Maverick Records Alcan Canada Gottschalk & Ash Head Office Hasbro Industries, Inc.

#### **Bent Severin Design Inc.** Ms. Olivier Severin, Vice President 32637 North 42<sup>nd</sup>, AZ 85331 Phone: (480) 488-7060 Fax: (480) 342-8062 Email: <u>os@bentseverindesign.com</u> Website: <u>www.bentserverindesign.com</u>

### **Company Information**

We are an international architecture and interior design firm that specializes in hotel projects and residential and office towers. We have done projects all over the world including China, South East Asia, Japan and Europe. We are used to working with local firms as well so cooperation projects work fine with our organization. Our interest in Macau would be to design quality projects for developers or possibly bringing the investment to the table as well as designing it acting as developers. If there are developers there or investors, we can work with those groups to create viable quality projects, with strong ROI potentials.

### **Job References**

We have done over 350 hotel projects worldwide includes:

- 'Westin Tokyo' Japan
- Marriott Nagoya, Japan
- Raffles Hotel Singapore
- Changi Airport Singapore
- Sheraton Suzhou China
- Royal Pacific Hong Kong
- Peninsula Hotel Hong Kong Century Hotel Hong Kong
- Westin St. Francis San Francisco
- Westin Surabaya
- Nusa Dua Hotel and Resort Bali
- Swissotel Osaka Japan
- Mandarin Oriental Singapore
- Inter-Continental Singapore
- Colombo Hilton Hotel Sri Lanka
- Jameirah Beach Resort Dubai
- Sheraton Bahrain
- Diamond Cliff Resort and Spa Thailand
- Royal Cliff Resort Phuket

### Distributor/Representative

We are in the process of setting up an office in Hong Kong now though. We have just set up an office in Beijing, however we do still have office in Singapore, Bangkok, USA and Japan.

bruce david bradsby & associates Mr. Bruce Bradsby, A.I.A., Principal, San Francisco 400 Second St., Suite 400 San Francisco, California 94107 Phone: (415) 284-0880 Fax: (415) 284-0881 Email: bbradsby@sbcglobal.net

### **Company Information**

**bdb+a** is a group of architects & construction project managers highly experienced in the successful delivery of resort, hospitality, high-tech and large commercial projects internationally.

With a Hong Kong office and a special depth of experience in construction project management in China and S.E. Asia, we understand the language and ways of successfully delivering world-class quality projects in this unique and very challenging environment.

Our expertise in the materials and methods of fast-track hospitality project delivery, combined with casino & restaurant experience, makes us highly qualified for the successful delivery of your Macau projects.

### Job References

- Petronas Towers, Kuala Lumpur, Malaysia: Puan Hashima Hashim, KLCC Holdings, Kuala Lumpur
- Hilton Homewood Suites, San Francisco, USA: Mr. Rod Radcliff, Hardin Capital, Atlanta, USA
- Stouffers Indian Wells Resort, Palm Springs, USA: Mr. Rod Radcliff, Hardin Capital, Atlanta, USA
- Hyatt Regency Beaver Creek, Avon, Colorado USA: Mr. Ross Bowker, East West Partners, Denver, USA
- King Fahd International Airport Main Passenger Terminal & Concourse, Dhahran, Saudi Arabia
- 3COM Corporate Campus Santa Clara, California, USA: Mr. Roger Buckhout, 3COM Corporation
- ZhuHai-Resort, PRC: renovation and redevelopment of existing resort hotel
- ZhuHai Hotel. PRC: planning & design for a four-story hotel
- Shenzen private residential flats development, PRC: planning & design mid-level to luxury
- Sheraton Porte de Plaissance resort & casino, St. Maarten: Mr. Zohair Neem, Sheraton Resorts

#### **Distributor/Representative**

Matthew M. Michalski, Hong Kong Email: <u>majrmatt@sbcglobal.net</u>

#### **GBBN** Architects

Mr. Jervy Zhu, AIA, Managing Director of GBBN Asia 332 East 8<sup>th</sup> Street Cincinnati, OH 45202 Phone: (513) 241-8700 Fax: (513) 241-8873 Email: jzhu@gbbn.com Website: www.gbbn.com

### **Company Information**

GBBN Architects is committed to providing excellent service in architecture, interiors, planning, code and life safety and computer aided facility management for all sizes and categories of building and building complexes. We are particularly skilled in providing Value Added service on large, complex, multi-phase collaborative projects. We are focused on 5 Primary Markets: Arts & Entertainment, Education, Healthcare, Residential and Workplace Markets. GBBN is currently providing architectural services on Housing and Commercial/Workplace projects in several cities in China.

Our expertise in both Arts & Entertainment and Housing will enable us to provide the best service on the projects you've described. Additionally, our familiarity with the Chinese design and construction industry and the principles of sustainable design and USGBC LEED Green Building Rating System enable GBBN to be well positioned to serve the rapidly expanding needs in building design.

#### **Job References**

Beijing Vanke Real Estate Development, Co. Ltd
Mr. Xin (Vincent) Wang, Vice General Manager of Vanke
64 1<sup>st</sup> Shanghai Center
39 Landmark Rd Chaoyang District
Beijing 100016, China
Cell phone: (86) 13901168203

### **Distributor/Representative**

GBBN Asia Beijing Jin Chen #7 Baiwanzhuang Zhongli Xicheng District Beijing 100037, China Cell Phone: (86) 13661368094

### **Gonzalez Hasbrouck Architects**

Mr. Joseph A. Gonzalez, President 180 N Wabash Avenue, Suite 601 Chicago, IL 60601 Phone: (312) 458 1200 Fax: (312) 458 1202 Email: j.gonzalez@gharc.com Website: www.gharc.com

### **Company Information**

Gonzalez Hasbrouck is a multi-faceted design firm specializing in the practice of architecture and urban design. Broad, diverse experience and steadfast professionalism are the cornerstones of this uniquely qualified practice. Gonzalez Hasbrouck Principals are all veterans of SOM with over 75 years of collaboration on high profile projects throughout the world.

Gonzalez Hasbrouck is a medium size, idea-based office which provides individual care and attention to all of it's projects.

#### **Job References**

- LVHS High School/Chicago, 2005
- LG Kangnam HQ/Seoul, Korea, 1998
- Sioux City Art Center/Sioux City, Iowa, 1998
- Columbia Explorers Academy, Chicago, 2003
- Guanghzou Opera Competition, 2002

### **Distributor/Representative**

AET-LONG, Shanghai

#### Hillier Worldwide Architecture

Mr. Barry Shapiro, Chief China Representative 275 Seventh Avenue, 24<sup>th</sup> Floor New York, NY 10001-6208 Phone: (86-21) 5117-5810 Fax: (86-21) 5116 6899 Email: <u>bshapiro@hillier.com</u> Website: <u>www.hillier.com</u>

### **Company Information**

Hillier was founded by J. Robert Hillier in Princeton in 1966. Currently ranked as one of the largest architecture firms in the United States and recognized as one of the country's best-managed firms, Hillier is today a 320-person firm with a record of completed projects in 41 states and 27 countries outside the United States. These projects have been recognized by more than 250 national, state, and local design awards.

The firm has a representative office in Shanghai and is currently working on the design for projects throughout China. These projects include a 250,000 SM mixed-use project with a 5 star hotel in Chongqing, a 120,000 SM mixed-use retail entertainment district in Suzhou, and a 60,000 SM, 4 star hotel in Suzhou.

The firm has completed numerous hotels throughout the world including the 210,000 SM Star City Hotel and Casino mixed-use development in Sydney, Australia, master plans for Trump Hotel and Casinos in Atlantic City, New Jersey, and the Showboat Hotel and Casino, also in Atlantic City, New Jersey.

### **Job References**

- Jinji Lake Plaza Suzhou, China
- Xi Cheng Tian Jie Chongqing, China
- Arts and Entertainment Village Phase 2 Suzhou, China
- Star City Sydney Harbor Mixed-Use Development Sydney, Australia
- Trump Plaza Atlantic City, New Jersey
- Trump Marina Atlantic City, New Jersey
- Ritz Carlton/Girard Trust Building Philadelphia, New Jersey

### **Distributor/Representative**

Hillier Worldwide Architecture, Shanghai Representative Office – Barry Shapiro, Chief China Representative

HOK International (Asia / Pacific) Limited Ms. Christine P. Chung, Marketing Manager 24/F Kinwick Center 32 Hollywood Road Central, Hong Kong Phone: (852) 2534-0000 Fax: (852) 2534-0009 Email: <u>Christine.chung@hok.com</u> Website: www.hok.com

### **Company Information**

Founded in 1955 in St. Louis, HOK employs a staff of 1,850 professionals working in 24 offices worldwide. The HOK Hong Kong office was established in 1984 through close working relationships with clients and a proven track record of architectural expertise in Asia. To increase our commitment in Asia, HOK established its Beijing office at the beginning of 2003.

Our diversified practice offers comprehensive design services, including master planning, architecture, interior design and landscape architecture. HOK has successfully delivered projects globally, and has received numerous citations for award-winning designs.

HOK is and has consistently been ranked as one of the top two firms in its field in the world's most respected trade publications. According to *World Architecture* magazine 2004 survey, January 2005: HOK ranks as the largest architectural firm in the U.S. and the second-largest in the world. According to *Interior Design* magazine Best of 2005 Survey, January 2005: HOK ranks as the second-largest interior design firm. According to *Engineering News-Record* magazine, April 2004: HOK ranks as the world's largest Architectural/Engineering firm. The survey ranks HOK among the top 10 practices in the following market sectors: Sports (#1), Commercial Offices (#2), General Building (#4), Hotels, Motels and Convention Centers (#4), Government Offices (#6), Correctional Facilities (#7), Health Care (#18). HOK ranks as the second most admired design firm according to *Contract* magazine Most Admired Design Firms Survey, March 2004.

An important factor in the global success of HOK has been our ability to assemble the best team from our 15 specialised focus groups worldwide. These groups understand our clients' industries, thus allowing us to add value by satisfying their long-term service needs. We serve clients in the following markets: aviation, commercial offices, corporate, cultural, education, government, healthcare, hospitality, justice, mixed use, residential, retail, science and technology, sport/venue/event, and transportation.

HOK has also been at the forefront of sustainable design, theory and practice for many years. The HOK Guidebook to Sustainable Design, published in 2000, bring sustainable practices to all of our projects. As a company we are deeply committed to doing everything we can to safeguard our environment and to increase awareness of sustainable design issues and opportunities in the design professions. We actively encourage all aspects of sustainable design practice including the adoption of environmental assessment methodologies like the LEED programme from the US and Hong Kong's own excellent HK-BEAM standards. Our position as one of the very few truly global design offices brings a responsibility to push forward sustainable design practice wherever we can. This is a responsibility that HOK is proud to carry out. We are committed to developing resources and expertise to help lead the world towards sustainable communities and building environments.

## **Job References**

Some of our noteworthy projects include:

Hong Kong Chek Lap Kok International Airport Master Plan Hong Kong Henderson Land Headquarters Hong Kong Stadium Beijing Embassy House Shanghai Four Seasons Hotel Shanghai Radisson Xing Guo Hotel Las Vegas MGM Grand Hotel Convention Center George Bush Presidential Library Abraham Lincoln Presidential Library and Museum Jakarta Grand Hyatt Hotel Dubai Marina Mixed Use Development Various US Embassies King Khaled International Airport in Saudi Arabia King Saud University in Saudi Arabia Abu Dhabi Trade Center in the U.A.E. Taipei Convention Centre Sendai International Airport Tokyo Telecom Numerous headquarters buildings for multi-national clients.

### **Distributor/Representative**

Toby Bath, Managing Director

Landrum and Brown, Inc. Mr. Willie Moy, Senior Consultant/China Projects 1021 W. Adams Street Chicago, IL 60607 Phone: (773) 318-4088 Fax: (312) 491-4276 Email: <u>wmoy@landrum-brown.com</u> Website: <u>www.landrum-brown.com</u>

### **Company Information**

The architecture and engineering department of our company offer services in airport terminal, convention center, and hotel planning and design. Our company worked on the Review of the master plan for the Hong Kong International Airport in 2002 (JV with SOM on the HK Airport Convention Planning). We are working on the Terminal 2 design of the Shanghai Pudong International Airport project at present.

### **Job References**

- Chicago O'Hare International Airport (ongoing master plan)
- Los Angeles International Airport (LAX 2015 master plan)
- Strategic Overview of Master Plan for Hong Kong International Airport (2002)
- Shanghai Pudong International Airport Phase 2 expansion (ongoing Terminal 2 design)

### **Distributor/Representative**

Landrum and Brown International (HK) Co. Mr. Willie Moy Phone: (852) 9131-8333

#### MulvannyG2 Architecture

Mr. Don Tuttle, Director (Business Development) 1110 112<sup>th</sup> Ave. NE, Suite 500 Bellevue, WA 98004 Phone: (425) 463-1445 Fax: (425) 463-2101 Email: <u>dont@mulvannyg2.com</u> Website: <u>www.mulvannyg2.com</u>

### **Company Information**

Our clients depend on us to go beyond the traditional role of architect. Our retail studio members excel at providing our clients with the highest level of service while keeping up with their increased growth and expansion programs. In response to their needs, we now provide comprehensive services to support their building portfolio management:

- Development Services: Market and site analysis, detailed site evaluations, comprehensive feasibility reports, preliminary site plans, consultant coordination, planning and zoning analysis, and entitlements and approvals.
- Prototype Management: Prototype development and documentation, centralized design standards, change management, and value engineering.
- Cost Management: Estimating, budgeting, financial feasibility, ROI analysis, life cycle cost projections, value engineering, change order validation, bid adjudication, claims assessment, and loan monitoring.
- Interior Design: Programming, space planning, interior architectural design, furniture selection, materials selections and specifications, construction documentation, and construction administration.
- Graphic Design: Identity design and development, tenant design standard manuals, and environmental way-finding.
- **site**|folio<sup>TM</sup>: A proprietary software program developed by MulvannyG2 specifically for retail tenants and building owners to centralize building portfolio and project information, streamline communications internally and with all team members, and reduce the time and effort spent managing multiple projects.

MulvannyG2 has worked in all 50 states and Mexico and on projects throughout China and various cities within Asia. We currently have projects under construction in six countries on four continents. Working as a consultant to Asian architects, MulvannyG2 can provide the following services:

- Planning and urban design
- Master planning
- Due diligence
- Site planning
- Programming
- Conceptual design
- Design development
- Entitlements and permits

- Branding
- Interior design and space planning
- Tenant improvements
- 3-D rendering
- Cost management
- Construction documents
- Construction administration

## Job References

- Suzhou Sunny World Luxury Residential Towers
- Shanghai Fudan University International Hotel & Conference Center
- Donguan Metropolis Hotel
- Zhangjiang Semiconductor Park
- Costco Wholesale, Inc.
- NIKE Retail Services, Inc.

# Distributor/Representative

Tongbin Yuan NanJinXi Road 1038# The West Gate Mall, Suite 2001 Shanghai, China Phone: (86-21) 6218-5761 Fax: (86-21) 6217-8525

Paul Steelman Design Group Ms. Victoria Erickson, Director of Business Development 3330 West Desert Inn Road Las Vegas, NV 89102 Phone: (702) 873-0221 Fax: (702) 367-3565 Email: <u>victoria.erickson@paulsteelman.com</u> Website: <u>www.paulsteelman.com</u>

### **Company Information**

The Paul Steelman Design Group, headquartered in Las Vegas Nevada is an international architectural firm specializing in the multi-disciplinary facts of entertainment and hospitality architecture. Embracing all project aspects including project viability, revenue projections, site location, thematic considerations, conceptual design, interior design, programming and supporting clients' marketing efforts.

Founded in 1987, the Paul Steelman Design Group is an enclave of the industry's most talented, acclaimed and visionary architects, designers and technicians. Their work is renowned, remarkable and memorable.

### **Job References**

Project	Owner	Amount	Contact
Las Vegas Sands	Venetian Hotel &	\$240 million	William Weidner
Macau	Casino		(702) 733-5733
Caesars Gauteng	Caesars Entertainment	\$300 million	Robert Kelly
Project			(702) 699-5104
Caesars Indiana	Caesars Entertainment	\$350 million	Robert Kelly
			(702) 699-5104
Harrah's Rincon	Harrah's Entertainment	\$300 million	Tom Jenkins
			(702) 369-5200
Harrah's North	Harrah's Entertainment	\$140 million	Bill Keena
Kansas City			(816) 889-7004

### Distributor/Representative

Macau Office of Paul Steelman Design Group Rokh Afshai, Managing Director (Paul Steelman Design Group, Asia) Phone: (853) 750-003

**U.S. Commercial Service** 

## Architecture Smallwood, Reynolds, Stewart, Stewart & Associates, Inc.

Smallwood, Reynolds, Stewart, Stewart & Associates, Inc. Mr. Gary E. Greene, AIA, Principal One Piedmont Center, Suite 303, 3565 Piedmont Road Atlanta, GA 30305 Phone: (65) 6835-4355 Fax: (65) 6835-4322 Email: geg@srss.com.sg Website: www.srssa.com

#### **Company Information**

Smallwood, Reynolds, Stewart, Stewart (SRSS) is a leading American architectural firm based in Atlanta. In business since 1979, with a staff of over 250 professionals worldwide, SRSS is consistently ranked among the top architectural firms in the United States and among the top hotel design firms in the world.

The firm's experience includes master planning and design of hotel, office, residential, retail and mixeduse developments, as well as institutional, educational and industrial facilities. Over 120 projects have earned awards for design excellence. Design commissions have been awarded in North America, South America, Europe, Africa, the Middle East and throughout Asia.

### **Job References**

Worldwide, SRSS commissions include:

Hotels Over 60 urban resort and convention hotels totaling over 34,000 rooms.

Retail Over 12 million square feet of retail space.

Office Buildings Over 400 million square feet of office buildings.

**Residential** Over 55 apartment and condominium projects totaling over 30,000 living units. This includes approximately 20,000 units in Asia alone.

**Master Planning** Over 150 master plans for mixed-use urban, rural and resort projects as large as 1,300 acres. Includes town and city planning, commercial and industrial parks, marinas, golf courses, recreational amenities as well as residential communities.

Educational Over 25 million square feet of Educational and Athletic Facilities

Industrial Over 25 million square feet of manufacturing, warehouse and distribution facilities.

#### **Distributor/Representative**

- Smallwood, Reynolds, Stewart, Stewart & Associates Pte Ltd, Singapore
- Smallwood, Reynolds, Stewart, Stewart International, Inc., Beijing
- Smallwood, Reynolds, Stewart, Stewart International, Inc., Shanghai

#### **Smith Group Incorporated**

Mr. Zhu Yijun, Vice President 1825 Eye Street, NW, Suite 250 Washington, DC 20006 Phone: (86-21) 33025115 Fax: (86-21) 33020115 Email: zhuyjunc@online.sh.cn

#### **Company Information**

Founded in 1853, Smith Group is one of the most well-known architecture design and construction management firm. Smith Group has 9 branches all over the world with over 1,200 outstanding employees. Smith Group has received many honors for its global projects on museums, libraries and commercial entertainment establishments.

Smith Group will provide you the solution of master plan, construction design and management based on the environment of both nature and construction. Based on our strategy of meeting different requirements of the client and the local impact we make our effort on the cooperation with the client. Our main expert areas are as such: urban society, office area, hospital, academy, research and manufacture industry, aerospace, museum, entertainment, transport and landscape.

CNA Smith is sent by SmithGroup to Great China in 2000 playing the roles of project organizer and project team all over China. We are currently one of the biggest foreign investment design firm in Shanghai with more than 180 employees. In 2003, CNASmith was reunited with Shanghai construction design institute in order to offer a better service to meet the increasing of the requirements. By 2004, we have gained the First Class certificate from the Nation's Construction Bureau. To make our imagination and creativity into real is our task.

### **Job References**

Professional and unique service in terms of construction, engineering, interior decoration design, urban plan, master plan, investment budget management, project evaluation, environment analysis, etc.

#### **Team 7 International**

Mr. Jack Tam, Principal 1648 Union Street Suite 101 San Francisco, CA 94123 Phone: (415) 409-8808 Fax: (415) 409-8809 Email: jack@team7.com Website: www.team7.com

### **Company Information**

The principals and senior management of Team 7 International have extensive national and international experience in architectural profession. The company has served a broad range of clients from hospitality groups such as Hilton, Ramada, and Sheraton hotels to commercial such as Apple Computer, IBM, as well as Government entities such as Yantai City Government in China. Team 7 experience includes completed projects in U.S., Beijing, Shanghai, Suzhou, Hong Kong and Taipei.

### **Job References**

- Hilton Shanghai
- Apple Computer
- South Beauty Restaurant, Beijing

### **TVS International**

Mr. Yaomin Xue, Asia Pacific Manager 2700 Promenade Two, 1230 Peachtree St. NE Atlanta, GA 30309 Phone: (404) 946-6846 Fax: (404) 682-4846 Email: <u>vxue@tvsa.com</u> Website: www.tvsa.com

### **Company Information**

TVS is a leading architectural design firm with more than 35 years of proven experience in planning, architecture and interior design. With offices in Atlanta, Chicago and Dubai, the firm's unique collaboration expertise produces inspired designs for a wide variety of clients. Well known as the experts in the design of convention center and public assembly space, TVS also offers architectural and interior design services to the retail, corporate office, hospitality, education and entertainment markets. TVS was honored with the prestigious AIA Architecture Firm Award in 2002, the highest honor awarded to a firm by the American Institute of Architects.

### **Job References**

- New China International Exhibition Center, Beijing (won international competition, under design)
- Modern Plaza, Suzhou
- New Century Tower, Dalian (won international competition)
- McCormick Place, Chicago
- New Washington Convention Center, DC
- Inter Continental, Atlanta

#### Watkins/Baile & Associates

Mr. Gree Watkins, President 20401 Birch #220 Newport Beach, CA 92660 Phone: (949) 222-0558 Fax: (949) 222-0525 Email: <u>gree@watkinsbaile.com</u> Website: <u>www.watkinsbaile.com</u>

# **Company Information**

Watkins/Baile master plans destination golf resorts, offices, industrial parks, deep-water ports, highrise mixed-use projects. We bring consultants, investors, users and blend world-class design and quality with local culture and style. Our southern California location, experience in over 15 foreign protects, and involvement in cutting edge California commercial architecture is unique.

Yang Molen Design, LLC Ms. April Yang, President 4700 Reed Road, Suite C Columbus, OH 43220 Phone: (614) 425-0566 Fax: (614) 543-9424 Email: <u>ayang@yangmolen.com</u> Website: <u>www.yangmolen.com</u>

### **Company Information**

Yang Molen LLC, was founded by Architects April Yang, Jules Knowlton and Mark Molen and is based in Columbus, Ohio. Most of our work come from international design competitions. As a collaborative of architects and planners, our commitment is to create uniquely functional and sculptural architecture. We work to create interiors, buildings and environments which respond to the conditions of a modern world. As a firm we think of design as a synthesis of artistic expressions and problem solving processes – we enjoy working and collaborating with others. We also specialized in 3D visualization, which enables the effective communication among the client, the designers, the engineers and the general public.

### **Job References**

- Guangzhou New Baiyun International Airport, Guangzhou, China
- Beijing Hotel renovation and New Addition, Beijing, China
- Terminal 2 Beijing Capitol International Airport, China
- Explora Space Musum, Beijing, China
- GAMECO New Baiyun Airport, China
- Termainal 2 Shanghai Pudong International Airport, China
- Xian International Airport, Xian, China
- Teda Hotel, Tainjin, China
- Chinese National Aerospace Museum, Beijing, China
- Southwest New Terminal, Baltimore, USA
- New Terminal Alexandria International Airport, Louisanna, USA
- Nationwide Hangar, Columbus, Ohio, USA
- BWI Renovation & Expansion, Baltimore, Maryland, USA
- England Industrial Airpark and Community, LA, USA
- Baltimore Washington International Airport, Maryland, USA
- Port Columbus International Airport, Ohio, USA
- New Terminal, Concept Study, Mid-West, USA

# **Building Products (Lighting)**

Acuity Lighting Group Mr. Adam Zhang, Chief Rep China One Lithonia Way Conyers, GA 30012 Phone: (770) 860-2966 Fax: (770) 760-1425 Email: <u>Adam.Zhang@AcuityBrands.com</u> Website: www.acuitybrands.com

### **Company Information**

Acuity is one of the world's leading manufacturer s of lighting equipment for indoor, outdoor commercial, industrial and institutional applications. Under the brand names of Hydrel, Holophane, Lithonia, Peerless, and American Electric, all Acuity's products meet US lighting and construction standards. Some products also meet European standards. The lighting products are widely specified by US architects and contractors. Acuity has a representative office in Shanghai and distributors in Hong Kong.

### **Job References**

- Las Vegas and Disney projects (Anaheim, Orlando, Paris, Tokyo, Hong Kong): landscape and façade lighting, fountain, water sculpture, pool/wet play area lighting
- Beijing 50<sup>th</sup> Anniversary lighting projects: perimeter wall of the Forbidden City, Century Plaza
- Institutional office, open space and exterior lighting: The White House, US Congress, The Supreme Court, The Pentagon, CIA, US embassies and consulates, GM and Ford headquarters, Hong Kong Bank building (office lighting, Central, HK), Petronas Towers (Kuala Lumpur)
- Convention center lighting: Las Vegas, Atlantic City, Wuhan, Guangdong/Dongguan
- Infrastructure lighting: Riyadh, Lima, Beijing, Shanghai and Ji'nan airport lighting indoor or outdoor, ring roads or elevated express intersection high mast lighting in Beijing, Guangzhou and Shanghai, numerous US cities.
- Industrial lighting: Motorola (Tianjin and US), Eaton (Shanghai and US), Budweiser (Wuhan and US), Kimberly Clark, 3M

### Distributor/Representative

Acuity Lighting Group Shanghai Rep Office Ms. Laura Wang 4301 Bund Center 222 Yan'an Road East Shanghai 200002, China Phone: (86-21) 6335-0465 Fax: (86-21) 6335-0468

# **Building Products (Air Purifier)** Advanced Building Performance, Inc.

Advanced Building Performance, Inc. Mr. Paul Tseng, President 11225 Hurdle Hill Drive Potomac, MD 20854 Phone: (240) 888-5860 Fax: (301) 299-7862 Email: abp\_tseng@comcast.net

### **Company Information**

- 1. Technical consulting on building system performance
- 2. Ultra-HEPA filtration technology for indoor-air quality products.

**Ultra-Filtration Product and Air Purifier Technology**: An ultra-efficient filtration technology that is highly effective and very energy efficient. The technology and product is ideal for urban polluted environments such as Macau. Products based on this technology can easily cleansed the indoor air of second hand smoke and bacteria in confined spaces such as hotels and casinos. The technology has secured 16 US patents, fully UL-labeled and currently being distributed in the US under a well-known consumer product company.

**Technical Services for High Performance Buildings**: ABP offers consulting services to help owners in delivering high performing buildings that offer sustainable design, superior indoor air quality, and integrated daylight harvesting technology. The company has established a reputation as a premier consultant in building commissioning for green building and LEED projects in the US. Unique features include (1) deep resource pools of building system experts and building scientists with (2) a web-based diagnostic tool to enable design team and contractor in delivering quality buildings.

# **Building Products (Water Heater)**

Aerco International Inc. Mr. Fred Campagna, Vice President (International) 159 Paris Road Northvale, NJ 07647 Phone: (201) 768-2400 Fax: (201) 768-7789 Email: <u>ffcamp@aol.com</u> Website: <u>www.aerco.com</u>

# **Company Information**

Patent design of domestic hot water heaters for hotels. Supplied to 90% of Las Vegas Hotels.

Job Reference

- MGM Hotel
- Marina Hotel
- Jin Mao Building
- Four Seasons Hotel

# Distributor/Representative

ANG Engineering Ltd. Phone: (852) 2833-5516

# **Building Products (Air-Conditioning)**

BroadUSA, Inc. Mr. Jason Yang, General Manager 401 Hackensack Ave #503 Hackensack, NJ 07601 Phone: (201) 678-3010 Fax: (201) 678-3011 Email: juny@broadusa.com Website: www.broadusa.com

### **Company Information**

Direct-fired absorption chillers/heaters for central air-conditioning system.

### Job References

- Brookdale College, New Jersey
- Hitachi Metals, New York
- University of Maryland, Maryland
- Jewish Community Center, New York
- Bryant College, RI; Con Edison, New York
- Hammonton High School, New Jersey
- Duke Solar, North Carolina
- Willingboro Library, New Jersey
- Marriott Hotel, Maryland
- DOE project Austin Energy
- Ft Bragg Army base

### **Distributor/Representative**

Mr. Alan Ka Phone: (86-755) 8246-1746 Fax: (86-755) 8246-1750 Hong Kong Mobile: 6484-5441 Email: <u>Alan\_jia\_2000@yahoo.com</u> and <u>shenzhen@broad.net</u>

# **Building Products (Export Management) Building Material Distributors Inc.**

#### **Building Material Distributors Inc.**

Mr. Alan MacDougall, International Sales Manager 225 Elm Ave Galt, CA 95632 Phone: (209) 744-4444 Fax: (209) 745-2663 Email: <u>alanmac@bmdusa.com</u> Website: <u>www.bmdusa.com</u>

### **Company Information**

BMD exports hundreds of high-quality building materials worldwide. We offer a complete package of services, and specialize in the Asian market.

# **Job References**

- Napa Valley Project in Beijing
- Kemer Country Project in Istanbul

# Building Products (Floor Coverings) Cre

**Crossfield Products Corp.** 

Crossfield Products Corp. Mr. James Horst, Asia Representative 3000 E. Harcourt Street Rancho Dominguez, CA 90221 Phone: (805) 570-7282 Fax: (805) 565-3545 Email: jameshorst@aol.com Website: www.dexotex.com

# **Company Information**

High performance commercial and industrial flooring materials and wall coatings.

### **Job References**

- All U.S. Navy ships
- Salk Institute
- La Jolla, CA
- Harvard Bio Labs
- Johnson & Johnson
- Pepsi Cola
- Coca Cola
- Anheuser Busch
- Miller Brewing
- Various Indian and Las Vegas Casinos

# **Building Products (Concrete Formwork)** Dayton Superior Corporation

Dayton Superior Corporation Mr. Fred Slack, Vice President International Sales 200 East Touhy Avenue Des Plaines, IN 60018 Phone: (847) 391-4757 Fax: (847) 954-4307 Email: <u>fredslack@daytonsuperior.com</u> Website: www.daytonsuperior.com and www.symons.com

### **Company Information**

- Largest concrete formwork manufacturer in North America, Symons since 1901.
- Top 5 North America construction chemicals manufacturer, Dayton Superior Chemicals.
- Largest concrete embedded accessories manufacturer in North America, Dayton Richmond.
- Disney Hong Kong qualified decorative concrete chemicals manufacturer, Symons.
- Airport runway and concrete highway load transfer embedded materials, American Highway Technology.

### **Job References**

- All major USA based hotels including Marriott, Hilton, Sheraton and Ritz Carlton
- Disney Hong Kong, Los Angeles and Orlando
- Global Supply Agreement with Bechtel for concrete formwork and consumables used in large civil projects like airport construction, bridges, water treatment, and oil refineries.

### Distributor/Representative

No exclusives in place. Looking for joint venture partner to start up formwork branch rental operation in Macau. Currently have USD\$700 million of formwork rental fleet in USA, want to duplicate rental model in Macau, splitting rent with local partner 50/50. Branch will act as primary distribution center to support full Dayton Superior Brand range in Macau.

## **Building Products (Ceiling Fans)**

**Dorian Drake International, Inc.** Mr. Peter Tierney, Area Manager (Asia) 2 Gannett Drive White Plains, NY 10604 Phone: (914) 640-1570 Fax: (914) 697-9064 Email: <u>ptierney@doriandrake.com</u> Website: <u>www.doriandrake.com</u>

### **Company Information**

Dorian Drake is the export management company of Hunter Fans. Hunter invented the ceiling fan in 1886. Fans include a life-time warranty and harmonized system of components.

Fan Blades: Plywood vs MDF (low quality pressboard, tends to warp in humid climates.) Energy saving: fans take less electricity than a 100 watt light bulb. Saves energy by circulating cool air in summer and warm air in the fall/winter. Airmax motor - patented to cool itself internally with impellers. Easy-Lock blades / Easy-Lock Glass - ease of installation

Three levels of quality testing: 1) Factory level 2) Outside quality check - SGS, etc. 3) Hunter quality check. Fan hanging system can hold 500 lbs, 2x the UL rating. Very popular in resorts, hotels, casinos.

### **Job References**

- Shangri-La Hotels & Resorts
- Sandals Resorts
- Marriott Hotels
- Hilton Hotels
- Disney World
- US Embassies

### Distributor/Representative

Dorian Drake International, China Office Mr. He Xin, Country Manager Rm 1216, Shangyindasha, Jida, Zhuhai Guangdong, China 519015 Phone: (86-756) 337-3004 Fax: (86-756) 337-3044 Email: <u>hexin@doriandrake.com</u>

# **Building Products (Sinks Faucets)**

Elkay Mr. Vicki Sapinski, Product Planner 2222 Camden Court Oak Brook, IL 60523 Phone: (630) 572-3189 Fax: (630) 572-2333 Email: <u>vls@elkay.com</u> Website: www.elkayusa.com

### **Company Information**

Elkay manufactures sinks, faucets, water coolers, drinking fountains and cabinets.

### Vision

- To be the preferred source in the markets that we serve by supplying products and services of superior value that exceed customer expectations.
- To be the preferred employer by creating a challenging environment for our employees based on dignity and respect that provides opportunities for personal growth and rewards accomplishment.
- To be a valued partner to our suppliers by working together to achieve mutual objectives.

To be a responsible and supportive corporate citizen in the communities in which we operate.

# **Building Products (Urinal)**

Falcon Waterfree Technologies

Mr. Dietmar Gorges, Executive Vice President 10900 Wilshire Blvd. Los Angeles, CA 90024 Phone: (310) 209-7252 Fax: (310) 209-7260 Email: <u>dgorges@falconwaterfree.com</u> Website: <u>www.falconwaterfree.com</u>

### **Company Information**

Our product is a Waterfree Urinal. A patented design, using a trap that is primed with water and poured with a sealing liquid. This sealing liquid stays on top of the water content of the trap and seals all odor of urine coming out from the atmosphere. Our technology promotes water conservation. It is one of the water saving fixtures that are being promoted to save our precious water.

### **Job References**

- Shanghai Airport
- Beijing Airport
- Workers Stadium Beijing
- Head Office, China Ministry of Science
- Traders Hotel Beijing
- Shiangzu Hotel Beijing
- Japan Railroad West, Osaka
- McDonald's Philippines Nationwide

# **Building Products (Stone Plasters)**

Global Coatings, Inc Mr. Sanford Futterman, Managing Director P.O. Box 340485 Austin, TX 78734 Phone: (512) 267-5888 Fax: (512) 267-5444 Email: <u>sandy@globalcoatings.com</u> Website: <u>www.globalcoatings.com</u>

# **Company Information**

Global Coatings is a producer of unique designer coatings and plasters for commercial and residential building surfaces. Our natural stone plasters, Stonella, Tiffany & Tuscany Stone are created from crushed marble & stained glass and ideal for use over walls, columns, ceilings & other surfaces.

An attractive and unique alternative for paint, wallpaper or tile, our natural stone plasters are fashionable and functional. They are made in the USA, earth friendly, water-based, and manufactured from recycled marble & glass.

# **Building Products (Air-Recovery Units)**

**Governair Inc.** 

**Governair Inc.** Mr. Peter Whatley, International Sales Director 4841 North Sewell Oklahoma City, Oklahoma 73118 Phone: (800) 328-3321 Fax: (952) 361-2700 Email: <u>pwhatley@mammoth-inc.com</u> Website: <u>www.governair.com</u>

# **Company Information**

Fresh air-recovery units for casinos.

**Job Reference** 

- Disneyland
- MGM
- Sands

### **Distributor/Representative**

ANG Engineering Ltd. Phone: (852) 2833-5516

# **Building Products (Plumbings)**

Hirsch Pipe & Supply Mr. Greg Mariscal, Director (International Sales) 15025 Oxnard St. Suite 200 Van Nuys, CA 91411 Phone: (818) 756-0900 Fax: (818) 756-0920 Email: gregm@hirsch.com Website: www.hirsch.com

# **Company Information**

Full service distributor of plumbing, heating and industrial supplies. Single source supplier for sanitary ware, valves, taps, pumps, flush valves, bathroom accessories, heating products, tools, and replacement parts. The company has an experienced staff with a good knowledge of the building materials industry. It is capable of supplying all plumbing and industrial products for various types of commercial, residential, industrial and institutional projects.

### **Job References**

Shanghai China Coal Mansion, U.S. embassy in Beijing

### Distributor/Representative

Hillier Worldwide Architecture, Shanghai Representative Office – Barry Shapiro, Chief China Representative

# **Building Products (Insulation)**

#### HMI Worldwide

Mr. David Johnson, Director of International Projects 4194 Peshtigo Ct. Grandville, Michigan 49418 Phone: (616) 534-0714 Fax: (616) 534-8850 Email: <u>david@hmiworldwide.com</u>

## **Company Information**

"Incide PC Insulation" and "Krendl Insulation" machines manufactured by HMI Worldwide are used to apply insulation. HMI Worldwide also gives training and additional technical support for the entire process. Cellulose insulation is fire resistant, mold and insect repellent, and very effective thermal and acoustic insulation. The performance of cellulose insulation is superior to that of fiberglass and other insulation materials. It has been used extensively in the U.S. for over 50 years. Application of cellulose insulation is very easy. Cellulose can be used in residential and commercial buildings, athletic centers, auditoriums, theaters, factories, warehouses, and other large structures like hotels, clubs, restaurants, and casinos.

# **Building Products (Concrete Admixture)**

Howell Enterprises Inc. Mr. George A. Howell, CEO 1671 Calle Ranchero Petaluma, CA 94954 Phone: (707) 781-3060 Fax: (707) 781-3061 Email: <u>HowellEnterp@cs.com</u> Website: <u>www.builditstrong.com</u>

# **Company Information**

Kalmatron KF-A is a concrete admixture that provides High Performance Concrete from just one product. KF-A gives 29 benefits, including: higher compressive strength, waterproofing, lower shrinkage and shrinkage cracks, no efflorescence, impermeability, increased density, 97% micro pores, early strengthening, reduced core temperature by 20% - great for mass pours, rebar will never rust, creamy and pumpable up to 500 feet, reduced W/C, smooth finish, high resistance to aggressive liquids/gases, no curing needed, and more! No need for other additives, fly ash, silica fume, superplasticizers, fibers, etc. The Los Angeles Department of Water and Power is one of our clients.

# **Job References**

- Mike Daughtry, Los Angeles Department of Water and Power (L.A.D.W.P.), California
- Kristian Loevlie, Shotcrete Technologies, Colorado
- Rod Murphy, 3-D Panels, California

# Building Products (Doors & Locks) Ingersoll-Rand (Hong Kong) Limited

Ingersoll-Rand (Hong Kong) Limited (a subsidiary of Ingersoll-Rand, U.S.A) Mr. Wayne Pannell, Regional General Manager 23/F, 625 King's Road North Point, Hong Kong Phone: (852) 2235-0605 (Direct) Fax: (852) 2565-1409 Email: <u>wayne\_pannell@ap.irco.com</u> Website: www.irsecurityandsafety.com

## **Company Information**

Ingersoll-Rand Security & Safety is a global manufacturer of doors & frames, lock-sets, exit devices, door closers, architectural hardware, and electronic access-control systems. Our group comprises of over 20 manufacturing companies, including such market-leading brands as Schlage, LCN, Von Duprin and Briton.

Ingersoll-Rand (Hong Kong) Limited is our regional office for Hong Kong and East Asia. Our experienced staff provide comprehensive specification writing and project budgeting services, along with technical advice to specifiers, end-users and installers on product selection, relevant international standards and local building & fire code compliance.

## **Job References**

USA: Wynn Las Vegas; The Venetian, Bellagio Las Vegas; MGM Grand Las Vegas

**China:** The Peninsula Hotel, Hong Kong; The Palace Hotel, Beijing; Pudong Shangri-La Hotel, J.W. Marriott Hotel, Shenyang; Four Seasons Hotel, Shanghai; Gold Coast Hotel, Hong Kong; Cathay Pacific Hotel, Hong Kong

Asia: Universal Studios Japan; Marriott Hotel, Jakarta; Marriott Hotel, Singapore; Le Meridien Hotel, Bali; Miyako Hotel, Japan; Hyatt Hotel, Singapore

## **Distributor/Representative**

Ingersoll-Rand (Hong Kong) Limited

# Building Products (Energy Control Switches) Intermatic Incorporated

Intermatic Incorporated Mr. Michael S. Godfrey, International Sales Manager 7777 Winn Road Spring Grove, IL 60048 Phone: (815) 675-7033 Fax: (815) 675-4615 Email: <u>mgodfrey@intermatic.com</u> Website: <u>www.intermatic.com</u>

# **Company Information**

Internatic Incorporated is a global manufacturer of "energy control" products which are sold thru both industrial (i.e. commercial) and retail distribution channels. Our core product categories in the commercial area are electric & electronic time switches and photo controls.

#### **Job References**

A vast list of references is available upon request.

## **Distributor/Representative**

Mr. Tony Chang – Internatic Employee Email: <u>tchang@internatic.com</u>

# **Building Products (Store-Front Framing) Corporation**

International Aluminum Corporation Mr. Mike Antler, Export Manager 767 Monterey Pass Road Monterey Park, CA 91754 Phone: (323) 264-1670 ext. 2169 Fax: (323) 264-4904 Website: <u>www.intlaum.com</u> Email: mikeantler@intlalum.com

## **Company Information**

International Aluminum Corporation makes store-front framing, doors, curtain walls, window walls, slope glaze, commercial windows, high wind load impact hurricane/typhoon resistant systems, and blast-resistant, anti-terrorist storefront systems and doors.

## **Job References**

Commercial store front & doors, low rise/ mid rise curtain wall, hurricane/ typhoon & blast resistant storefront systems, residential windows & doors.

# **Building Products (Bullet-Resistant Glass)**

Labock Technologies, Inc. Mr. Al Athanasiou, Senior Account Executive 1600 North Park Drive Weston, Florida 33326 Phone: (954) 335-3535 Ext.145 Fax: (954) 335-3525 Email: <u>al.athanasiou@labock.com</u> Website: <u>www.labock.com</u>

# **Company Information**

Labock Technologies, Inc. is committed to creating solutions for these evolving threats and has been working in R&D for over 25 years to produce armored solutions for both commercial and military applications.

Labock produces conventional and un-conventional bullet resistant glass (Standard and OneWay<sup>TM</sup>) Our One Way bullet-resistant glass is unique to conventional armored glass, stopping the projectile from the outer side while allowing the occupant to return fire trough the glass from inside the vehicle or inside the structure if need be.

Of further interest is Labock's RhinoSafe Cash in Transit Vehicle, which is in service by a major armored transit carrier. Labock also produces a product line called Rhino PAKs that are used to protect SUVs as well as light commercial vehicles. The PAKs can be installed in a matter of a few hours by 2 people using simple hand tools and are generally offered in NIJ level III configuration.

## **Job References**

- KBR/ Halliburton
- ITT Industries
- Parsons Corporation
- The Coalition Provisional Authority Iraq
- US Army
- US Air Force
- US Navy
- US Coast Guard

# **Building Products (Heat Pump)**

Mammoth Inc. Mr. Peter Whatley, Sales Director 101 West 82<sup>nd</sup> Street Chaska, MI 55318 Phone: (952) 361-2711 Fax: (952) 361-2700 Email: <u>pwhatley@mammoth-inc.com</u> Website: <u>www.mammoth-inc.com</u>

## **Company Information**

Mammoth Air Conditioning Ltd. supplies Packaged/split water source heat pump A/C units; Ducted A/C Units; Air /Water cooled Chillers, Air Handling Units, Fan Coil Units for commercial and residential buildings.

## Job References

- Nanjing International Plaza
- Chengdu Kaihang International Building
- Shanghai 1<sup>st</sup> Street Community
- Suzhou Xin Xin Area, Beijing House
- Plaza 66
- Concordia International School
- Nanjing International Center
- Itogi Building
- Development Bank Building

## Distributor/Representative

Mammoth(Shanghai) Air Conditioning Ltd. Mr. David Yin, Manager Of Imp. & Exp. Dept. 8/F Yufeng Int'l Mansion 777 Yanan Road(W) Shanghai, China Phone: (86-21) 51097778ext.303 Fax: (86-21) 62253611 Email: <u>weifengyin@mammothchina.com</u> Website: <u>www.mammothchina.com</u>

Ang Engineering Ltd. Phone: (852) 2833-5516

# **Building Products (Hand Tools)**

Marshalltown Co. Mr. David Husson, International Sales Manager 104 South 8<sup>th</sup> Ave. Marshalltown, Iowa 50158 Phone: (641) 753-5999 Ext. 192 Fax: (641) 753-3065 Email: <u>davidh@marshalltown.com</u> Website: <u>www.marshaltown.com</u>

# **Company Information**

Focusing on providing the professional trades with the highest quality and product innovation for over 100 years, Marshalltown Co. has grown to become one of the world's largest manufacturers of construction hand tools.

Marshalltown's tools have been the standard of quality since 1890 and are the preferred choice by professional contractors throughout the world for use in the brick, concrete, drywall/plastering, flooring/tile, and paint trades.

Currently, Marshalltown's product offering consists of over 2,600 items and we are striving to continually meet the strict demands that our clients have come to expect from Marshalltown.

## **Job References**

Our tools were used in the Hong Kong Disneyland project.

# Distributor/Representative

A.P.S. Construction Systems Mr. Michael Lau Room 1001-3, 10<sup>th</sup> Floor No. 8 Wing Hing Street Causeway Bay, Hong Kong Phone: (852) 2979-0890 Email: apsconst@netvigator.com

# **Building Products (Roller Screen)**

Mechoshade System Ms. Kristian Soenderby, Director (Business Development) Unit 10S, Block 2 460 Kwun Tong Road Kowloon, Hong Kong Phone: (852) 9234-6860 Fax: (852) 3010-1290 Email: <u>kristians@mechoshade.com</u> Website: www.mechoshade.com

## **Company Information**

MechoShade Systems have for the past 30 years provided roller screen solutions for the commercial market and is one of the few companies that produces all the elements that comprise a roller screen solution. This system includes: hardware, fabric, skylight systems, and control systems for motorized shades.

In Asia, Mechoshade is working together with our local partners in order to deliver quality roller shade solutions. In Hong Kong and Macau, our partner is A&S Furnishings Ltd.

## **Job References**

- Sands Casino, Macau
- Wynns Casino Macau

## Distributor/Representative

Mechoshade Asia, Unit 10S, Block 2 460 Kwun Tong Road Kowloon, Hong Kong

A&S Furnishing Ltd Thompson Chau Phone: (852) 2345-1088

# **Building Products (Cutting Tools)**

MK Diamond Products, Inc. Mr. Edson Moreno, International Sales Manager 1315 Storm Pkwy Torrance, CA 90255 Phone: (310) 257-2878 Fax: (310) 257-3010 Email: <u>edson\_moreno@mkdiamond.com</u> Website: <u>www.mkdiamond.com</u>

# **Company Information**

MK Diamond Products, Inc. is a manufacturer of diamond blades for cutting tile, marble, concrete, masonry, asphalt as well as tile saws, concrete saws, masonry saws, and core drills for cutting holes. Our products are made in the USA. We are the leaders in the market. Our tile saws cut from 4" to 36" tiles, granites, marbles, etc, etc. We have self- propelled walk-behind saws as well as standard saws.

# **Building Products (Air-Distribution)**

**Nailor Industries of Texas Inc** Mr. Jim Garrett, International Sales Manager 4714 Winfield Road Houston, Texas 77039 Phone: (281) 590-1172 Fax: (281) 592-3086 Email: jim@nailor.com Website: www.nailor.com

## **Company Information**

## VAV Terminal Box & Fan Coil Units with "ECM" Motor Technology"

Nailor adopted the ECM (Electronically Communitated Motor) is an ultra high efficiency programmable brushless DC motor utilizing a permanent magnet motor and a built-in inverter in its VAV Terminal Box & Fan Coil Units. DC motors are significantly more energy efficient than AC motors and much easier to control. The major weakness of Fan Coils and Series Fan Powered Terminal units until now, has been their low fan motor efficiency. The widely used single speed fractional horsepower permanent split capacitor (PCS) induction motor in combination with an electric SCR speed controller is extremely

inefficient at typical operating conditions.

## **Job References**

- Gwathmey Seigel & Associates, New York •
- Cesar Pelli & Associate, Washington, DC; Mexico City and Minneapolis •
- Kohn Pederson Fox Associates, Chicago
- John Burgee Architects with Philip Johnson, Atlanta; Louisville; Detroit; San Francisco and Washington, DC
- Robert A.M. Stern Architects, Boston; Washington, DC and Rio de Janeiro •
- Pei Cobb Freed & Partners, Minneapolis
- Kohn Pederson Fox Associates, Chicago and McLean •
- Kevin Roche, John Dinkeloo & Associates, New York •
- John Burgee Architects with Philip Johnson, San Francisco •
- Skidmore, Owings & Merrill, Detroit; New York and San Francisco
- 3D / International. Seattle •
- Albert C. Martin & Associates, Los Angeles •
- Foster and Partners, London, Warsaw •
- Hartman Cox Architects, Washington, DC •
- MTA Headquarters, New York •
- 450 Lexington, New York •
- 31 West 52<sup>nd</sup> Street, New York
- 745, 7<sup>th</sup> Avenue, New York
- 383 Madison Avenue, New York
- Postal Square, Washington DC •
- Columbia Square, Washington DC
- Franklin Square, Washington DC
- 600 Thirteenth Street, Washington DC

- Gannett/USA Today, McLean
- 191 Peachtree, Atlanta
- Three Ravinia, Alanta
- 500 Boylston, Boston
- 222 Berkloy, Boston
- Bristol Meyes Aquibb, Plamsboro
- Aegon Center, Lovisville
- Chemed Center, Cincinnati
- Comerica Tower, Detroit
- Allen Beadloy, Cleveland
- 191 N Wacker, Chicago
- ABN Amro, Chicago
- Wells Faego Center, Minneapolis, MN
- Union Pacific Headquarters, Omaha
- Galleria Office Tower, Dallas
- One Shall Plaza, Houston
- Two Shell Plaza, Houston
- Houston Industries Plaza, Houston
- St. Lukes Medical Tower, Houston
- Hilton American Hotel, Houston
- One Norwest Center, Dever
- 24<sup>th</sup> Camelback, Phoenix
- Figueroa At Wilshire, Los Angeles
- 343 Sansome, San Francisco
- 580 California, San Francisco
- PGE Building, San Francisco
- 505 Montgomery, San Fransico
- IDX Tower, Seattle
- 24<sup>th</sup> & Camelback, Phoenix
- $112^{\text{th}}$ , Seattle
- 191 N Wacker, Chicago
- 560 Mission, San Francisco
- 717 Texas, Houston
- 2525 West End, Nashville
- 4100 N Fairfax
- Bridgewater Crossing, Bridgewater
- Calpine Tenant At 717 Texas, Houston
- Cameron Office Bldg, Houston
- Computer Associates, Plano
- Deerfield Commons, Atlanta
- Enron Bldg, Houston
- Federal Reserve Bank, HoustonGannett/Usa Today, Alexandria
- H&R Block, Kansas City
- Houston Convention Center Hotel, Houston
- Madison Financial Center, Seattle
- Methodis Hospital, Willowbrook, Houston
- Mitretek Systems
- Oak Brook Pointe, Chicago
- One Overton, Atlanta
- One S. Dearborn, Chicago
- One Symphony Center, Atlanta
- Ponce De Leon, Coral Gables

- Progressive Insurance, Colorado Springs
- San Diegon Padres Stadium, San Diego
- Union Pacific Railroad, Omaha
- USAA, Phoenix
- Vanguard, Phoenix
- Houston Convention Center Hotel Hilton, Houston
- Olin College, Boston
- University of Maryland, Maryland
- Virginia Commonwealth University, Richmond
- West Ascension Elementary School, New Orleans
- Del Bosque, Mexico City, Mexico
- Metropolitan, Warsaw, Poland
- Torre Del Angel, Mexico City, Mexico
- Junghofstrasse, Frankfort, Germany
- Embassy House, Beijing, China
- The Judiciary Building, Taiwan
- NTU Center for Genomic Medicine, Taiwan
- Taipei 101 Building, Taiwan
- National Taiwan University Hospital, Taiwan
- Grace Semiconductor Manufacturing Corporation, Shanghai, China

# **Distributor/Representative in Hong Kong**

Mr. Games Cheung, General Manager Eaxon Technology Phone: (852) 6092-8019

# **Building Products (Shower Heads)**

Ondine Mr. Matt Young, Regional Sales Manager, West 665 N Baldwin Park Blvd City of Industry, CA 91746 Phone: (626) 369-1841 ext 403 Fax: (626) 369-3316 Email: <u>myoung@interbath.com</u> Website: <u>www.ondineshowers.com</u>

# **Company Information**

Manufacturer of showerheads, handshowers, shower valves and accessories, with prices ranging from \$5.00 showerhead to decorative \$5,000 showerhead with fiber optics.

**Job References** 

- Hard Rock Hotel Las Vegas
- Sheraton Waikiki

# Building Products (Elevator) Limited

**OTIS Elevator Company (Hong Kong) Limited** Mr. Raymond Tam, Branch Manager Avenida Xian Xing Hai Zhu Kuan Building 7/F, A-B Macau Phone: (853) 710-222 Fax: (853) 710-056 Email: <u>Raymond.tam@otis.com</u> Website: www.otis.com

#### **Company Information**

Otis is the worlds' largest manufacturer and maintainer of people moving products including elevators, escalators, travolators, etc. One of its products include the ultra modern high speed elevator system – Skyway <sup>TM</sup> for high rise applications, which incorporates the unique Pantograph or super DD.

Another system, the Gen2<sup>™</sup> system, is a machine roomless system that adopts Otis' unique coated steel belt technology, which allows the system's size to be reduced to 1/10<sup>th</sup> the size of a conventional elevator.

For the NextStep escalator, it is the most comprehensive enhancement in safety and technology in more than a 100 years, and it incorporates the unique Guarded<sup>TM</sup>Step.

## **Job References**

- Macau Tower
- Macau International Airport
- Macau Ferry Terminal
- Macau Governor Headquarter
- Central Hospital
- Hotel Lisboa
- Westin Resort
- Bank of China
- Wynn Resort
- Fisherman's Wharf

#### **Distributor/Representative**

OTIS Elevator Company (Hong Kong) Limited Mr. Ray White, Managing Director Mr. Benjamin Ho, Director Phone: (852) 2567-4411

# **Building Products (Insulation)**

Owens Corning Asia Pacific Mr. Marco Chiu, Sales Executive 2707-9 Island Place Tower 510 King's Road North Point, Hong Kong Phone: (852) 25944741 Fax: (852) 2511-9366 Email: <u>marco.chiu@owenscorning.com</u> Website: <u>www.owenscorningasia.com</u>

# **Company Information**

Owens Corning's Building Materials Group offer a range of high quality building products, including Fiberglas<sup>®</sup> insulation products, Foamular<sup>®</sup> XPS foam insulation products, asphalt roofing shingles and vinyl sidings. In addition to offering long lasting protection and comfort for buildings and houses, these products also provide energy saving solutions to energy shortage issues.

# Job References

- HK Disneyland Resort
- Metropolitic Plaza
- Tradeport Logistic Center Project
- Chek Lap Kok
- Leighton Hill
- Ruttonjee Hospital
- Science Park Building 5
- New Territories South Regional Police HQ & Operational Base
- Proposed Residential Development at R.B.L. 1138 Stanley Ma Wong Kok Road
- Residential Development at NKIL 6338 Shan Mong Road
- Cheung Sha Wan, MTRC Kowloon Station Development Package 4

# **Distributor/Representative**

Owens Corning Asia Pacific

# **Building Products (Roof/Floor Trusses) Paragon Wood Product (Dalian)** Co., Ltd.

# Paragon Wood Product (Dalian) Co., Ltd.

Ms. Ann Pan, Manager (Sales Department) 15E Shum Yip Buld., #2 Gangwan St. Zhongshan Dist., Dalian, China 116001 Phone: (86-411) 8272-0838 Fax: (86-411) 8272-0698 Email: <u>paragonpan@aol.com</u> Website: <u>www.pwdl.com</u>

# **Company Information**

Paragon Wood Product (PWP) is a US-based company engaged in building materials import & export, and wood frame home construction. In China, PWP has two wholly-owned subsidiaries, one in Dalian and the other in Shanghai.

Another major business of PWP in China is the pre-fabrication of metal plate connected roof and floor trusses. As the only MiTek's licensed fabricator in China, PWP is equipped with computerized production line to manufacture roof/floor trusses and wall panels. All the structural design of trusses and wall panels are MiTek certified.

# **Building Products (Prefab Steel Wall)**

**QR Development Inc.** Mr. Edwin Fletcher, Chief Operating Officer 1810 Star Gaze Dr West Covina, CA 91711 Phone: (626) 893-0856 Fax: (626) 918-8770 Email: <u>efletcher@westernu.edu</u> Website: www.dynabilt.com

# **Company Information**

Dynabilt Technologies manufactures and distributes worldwide prefabricated steel modular insulated building components for commercial and residential buildings. This technology consists of the "Energy Star" Modutherm insulated load-bearing building wall panels (Patent # 5,722.198 & # 6,044,603), galvanized steel roof systems, and floors joists. These buildings and components reduce construction time and costs by more than 50% and are easily installed by minimum skilled persons. The ModuTherm state of the art wall panel system ensures a lifetime of durability and strength. Composed of galvanized steel, integrated with a structural polymeric insulated core, this combination of materials produces a synergistic effect taking advantage of the special qualities of each material. The steel provides the strength in both tension and compression while the polymeric material provides substantial support in compression.

## **Job References**

- US Department of Defense
- Metropolitan Dade County
- New York Transit Authority
- US Department of Aviation
- US Department of Agriculture
- City of Miami and Miami Beach
- US Air Force
- Florida Department of Education
- US Department of Transportation
- Winn Dixie Super Markets
- Lord and Taylor Stores
- Windward Passage Holiday Inn
- Extended Stay
- Cypress Creek Hotel
- Ford Motor Company
- Eckerd Drug Stores

# **Building Products (Protective Coatings)**

Rust-Oleum Corporation Mr. David H. Steckel, Asia/Pacific Regional Manager 11 Hawthorn Parkway Vernon Hills, IL 60061 Phone: (847) 816-2269 Fax: (847) 816-2441 Email: <u>dsteckel@rustoleum.com</u> Website: <u>www.rustoleum.com</u>

## **Company Information**

Premium high performance protective paints and coatings developed for protecting steel and concrete from corrosion, chemical & abrasive attack. Our unique formulations allow the contractor to utilize less surface preparation and number of coats applied, therefore resulting in savings.

## Job References

- Macau Airport
- Macau Water Company
- Water Supply Department, Macau
- Mandarin Oriental Hotel
- CEM
- Hong Kong Police Department, Headquarters
- Hong Kong International Airport
- Ming Hing Water Treatment Facility
- Hong Kong Disneyland
- China Power & Light Company
- Hong Kong Electric Company
- Hong Kong MTR and KCR Railways
- HIT Container Terminal

## Distributor/Representative

TMI, Ltd. Mr. Dick Chan, General Manager 1108, 11/F Lippo Sun Plaza 28 Canton Road TST, Kowloon, Hong Kong Phone: (852) 2375-0377 Fax: (852) 2375-0815 Email: <u>dickch@tmiltd.com.hk</u>

# **Building Products (Toilet Seats)**

Sanderson Plumbing Products Inc Mr. Jackie DiGiglia, International Sales Manager P.O. Box 1367 Columbus, Mississippi 39705-0017 Phone: (662) 328-4000 Fax: (662) 329-4362 Email: jackied@sppi.com Website: www.magnoliaseats.com

# **Company Information**

Complete line of commercial toilet seats for the hotel industry. Currently manufacture wood composition, plastic, and soft vinyl models.

## **Job References**

Wal-Mart, K-Mart, Target, Home Depot

# Distributor/Representative in Hong Kong

Brighten Building Materials Hong Kong

# **Building Products (Air-Handling Units)**

#### **Temtrol Inc.**

Mr. Peter Whatley, International Sales Director 15 East Oklahoma Ave. Okarche, Oklahoma 73762 Phone: (800) 328-3321 Fax: (405) 263-4924 Email: <u>temtrol@temtrol.com</u> Website: <u>www.temtrol.com</u>

# **Company Information**

- Custom Air Handling Units
- Recovery Units for Casino
- Fresh Air Units

# **Job Reference**

- MGM Casino
- Hong Kong Disneyland
- Motorola Building

## **Distributor/Representative**

ANG Engineering Ltd. Phone: (852) 2833-5516

# **Building Products (Fasteners)**

Textron Fastening Systems Mr. Joey Zhou, Marketing Manager 32 Xianyou St. Youyi Rd. Baoshan District Shanghai 201900, China Phone: (86) 13916390908 Fax: (86-21) 6679-2000 Email: joeyzhou@baoscape.com Website: www.tfs.textron.com

## **Company Information**

As the world's premier global provider of value-based fastening and assembly solutions, Textron Fastening Systems is the single source solution for threaded fasteners, blind fastening systems, engineered products, installation tools, automated assembly systems, and supply chain services. Our commitment to you continues during and after construction. Textron Fastening Systems has a wide range of product testing capabilities to ensure fastened joint reliability. Our close relationship with the construction industry has led to many innovative products customized for specific applications. TFS engineers can work directly with you to find solutions for your particular need.

## **Job References**

Textron Inc.

# Distributor/Representative in China

Shanghai Baoscape Ltd.

# **Building Products (Saw Blade)**

**The M. K. Morse Company** Ms. Kristian Soenderby, Director (Business Development) 1101 11<sup>th</sup> Street SE Canton, OH 44707 Phone: (330) 453-8187 Fax: (330) 453-9379 Email: <u>maryloum@mkmorse.com</u> Website: <u>www.mkmorse.com</u>

## **Company Information**

The M.K. Morse Company marks its 40<sup>th</sup> year in business in 2003. The company has brought quality products and dependable service to professional contractors worldwide. Morse manufactures and sells a wide range of hand tool and power tool accessories, including metal-cutting circular saw blades, hole saws, reciprocating saw blades, jig saw blades, portable band saw blades and hand hack saw blades. The company also manufactures an extensive line of abrasives and mounted points. Brand names such as Metal Devil<sup>TM</sup>, Independence<sup>®</sup>, Independence II<sup>TM</sup>, Independence EXS<sup>TM</sup>, Hummer<sup>®</sup> and The Real McCoy<sup>®</sup> are quality Morse products. For more information, visit our multi-lingual web site at <u>www.mkmorse.com</u>.

# **Building Products (Earthing/Lightning Protection)** Thomas & Betts Asia (Singapore) Pte. Ltd.

Thomas & Betts Asia (Singapore) Pte. Ltd. Mr. Tan Shing Yenn, Sales & Technical Support Engineer 10 Ang Mo Kio Street 65, #06-07 Singapore 569059 Phone: (65) 6720-8842/9782-1015 Fax: (65) 67208780 Email: <u>shingyenn\_tan@tnb.com</u> Website: www.tnb.com

## **Company Information**

Thomas & Betts Corporation, founded in 1898, in the USA, has more than a century of experience in developing, manufacturing, and supporting a vast array of components for managing electricity. T&B has also established a global influence in the designing arena of lightning protection and emergency lighting with top brands such as FURSE and Emergi-Lite. We have top facilities throughout North America, Europe and Asia to meet global demands in the construction, industrial, residential, commercial, OEM, MRO and oil & gas industries. Thomas & Betts Corporation first issued shares to the public in 1959 and we are listed on the New York Stock Exchange under the symbol TNB.

Lightning Protection Products				
Product Genre	Brand Name	Brief Introduction		
Earthing & Lightning	Furse <sup>®</sup> &	Recognised leader in total solution to earthing &		
Protection and	FurseWeld®	lightning protection and exothermic welding		
Earthing		with more than 100 years of design and		
		engineering experience.		
Electronic Systems	Furse®	Total Solution provider against transients for all		
Protection		types of power and data communication lines.		
Electrical Products				
Product Genre	Brand Name	Brief Introduction		
	Color-Keyed®	Heavy duty industrial compression connectors		
		for electrical cables. Together with Blackburn®,		
		full range and sizes for all your termination		
		requirements.		
	Blackburn®	Mechanical & Compression grounding		
		connectors, power tools and service entrance		
		products.		
Cable Terminations	Sta-Kon®	Ring, fork, pin and blade terminals, splices,		
		disconnects, ferrules and tools.		
	Spec-Kon®	Crimp terminals, disconnects & splices. Ideal		
		for OEM applications.		
	Dragon Tooth®	Tooth® Insulation Piercing Compression		
		Connector for magnet wire. Only kind available		
		in the world.		
	Shield-Kon®	RSK Connector for shielded or co-axial cable.		
		Job references include NASA.		

#### **Products Overview**

Flexible Conduits	Shureseal® & Shureflex®	Flexible conduits for a wide range of engineering applications. Materials include galvanised metallic, PVC and polyamide.
Conduit Fittings	T&B® Fittings	Conduit fittings for EMT, rigid, flex, metal clad cable, liquidtight, cord and Romex cable.
	OCAL®	PVC (urethane) corrosion protection for electrical conduits and fittings.
	Shamrock®	Electrical conduit pipe fittings.
	Steel City®	Metallic and non-metallic indoor & outdoor boxes and covers, spring steel fasteners, conduit fittings, hangers & clamps, floor boxes, duct and accessories.
Fastening	Ty-Rap®	Two-piece, specification-grade and steel barb tongue cable ties and tools.
	Ty-Fast®	One-piece cable ties. Ideal for OEM applications and competitively priced.
	Ty-Met®	Stainless-steel cable ties for hazardous locations.
-	Ty-Grip®	Re-useable, releasable cable ties.
	Print-Ty®	Personalised cable ties.
	Deltec®	Strong, long-life & cost saving methods of securing communication cables.
	Safe-Ty <sup>TM</sup>	Low profile head with rounded edges.
Identification	E-Z-Code®	Complete automated and pre-printed electrical identification products.
Electrical Interconnection	Russellstoll®	Industrial and explosion proof plugs, receptacles, switches, ground indication systems and computer system interconnections.
Systems Interlocked reefer power outlet	Mipco®	Recognized leader in refrigerated container industry, power interconnections and systems.
Pin and Sleeve Connectors	Pos-E-Kon®	Heavy Duty Multi-Circuit Rectangular Industrial Connectors.
Heat shrinkable products	Shrink-Kon®	Heavy, medium and thin wall tubing, wire and connector insulation.
Boxes and Covers	Steel City®, Union® & Bowers®	Full range of boxes and accessories including electrical switches, outlets, gangs etc.
Weather-Proof Electrical Products	Red•Dot®	Outdoor conduit bodies, boxes, covers, lightings etc.
Wiring Duct and Accessories	Taylor®	Total Solution for panel builders with products for organizing and protecting wiring.
Metal Framing	Superstrut® & Kindorf®	Channels, fittings and brackets, clamps, raceways, threaded components and other accessories.

Lightning Protection Products			
Product Genre	Brand Name		
Hazardous Location Lighting	Hazlux® &	HID, Incandescent, Fluorescent and Explosion-	
	Hazlite®	Proof lighting fixtures.	
Emergency Lighting	Emergi-Lite	Complete system (Central Battery and Control)	
		and standalone solution for emergency lighting.	
Communication Products			
Product Genre	Brand Name	Brief Introduction	
Structure Cabling	Omni-PLUS	Total Structured Cabling Solution. (Voice, Data	
		and Fibre)	
Telecommunication	Kold & Klose®	Cold-applied sheath repair and splice	
	and	management products for buried/aerial and	
	Flexshell®	pressurised/unpressurised cables.	
CATV	LRC®	Leader in Hardline and Dropline CATV	
		connectors and adaptors.	

#### T&B products are: -

- Engineered and certified to meet international standards
- Well-reputed and field-proven
- Diverse so as to provide a total solution for various engineering uses
- Technologically made to lower installation, labour and maintenance costs

## **Job References**

- Hong Kong Airport
- Singapore Changi Airport
- Shanghai Metro
- SMRT Singapore
- Hong Kong MTR
- Petronas Twin Tower
- Sepang International Formula One Circuit
- Ngee Ann City (Takashimaya)
- Raffles Hotel Singapore
- Carrier

#### **Distributor/Representative**

- ELP Engineering
- Raymond's Supply
- H.Boag

- The People's Bank of China
- Citic Tower Hong Kong
- sland Harbourview Phase 1-3
- Olympic Station
- New Hong Kong Tunnel
- Pfizer Singapore
- Exxonmobil Singapore
- Shell Nanhai
- Boeing

# **Building Products (Coatings)**

**United Coatings Manufacturing Co.** 

United Coatings Manufacturing Co. Mr. Bill Mann, Vice President (International Sales) 19011 E. Cataldo Ave. Spokane Valley, WA 99016 Phone: (509) 926-7143 Fax: (509) 928 1116 Email: <u>billm@unitedcoatings.com</u> Website: www.unitedcoatings.com

## **Company Information**

United Coatings is an ISO 9001:2000 certified manufacturer of protective and aesthetic paints and coatings for architectural, industrial and roofing applications. Our architectural line includes interior and exterior paint, concrete/masonry stains, elastomeric waterproofing and EIFS systems. Our industrial line includes a wide selection of polyurethane and polyurea elastomers for use in providing waterproofing as well as abrasion, corrosion and/or chemical resistance. Our roofing line includes acrylic, polyurethane and silicone elastomers for use in extending the life of virtually any new or existing roof substrate, including BUR, modified bitumen, metal, concrete, single-ply membranes, and board-stock or sprayed-in-place insulation.

## **Job References**

United Coatings has supplied premium quality products for projects throughout the world for over 75 years. Our clients include companies such as E.I. Dupont, Warehauser, Motorola, K-Mart, Sears, J.C. Penny, Intel, Eastman Kodak, General Dynamics, Bureau of Reclamation, Corp of Engineers, U.S. Army, U.S. Air Force, U.S. Navy, U.S. Coast Guard, National Parks Department, Hyundai, Honda, Ford, American Airlines, Burger King, Capital Records, CH2M Hill, Federal Aviation Administration, Frito Lay, Greyhound, Hanford, Westinghouse, Honeywell, Hyatt International, Owens Corning, Pacific Gas & Electric, Shell Chemical, Sun Microsystems, Teledyne, Warner Brothers Studios, BASF Korea, Samsung, Johnson Wax, Johnson & Johnson, Hyundai, Yangshan Deepwater Port, Hong Kong Airport, Tsing Ma Bridge, Hong Kong Railways, and Hong Kong Department of Highways.

## **Distributor/Representative**

Asia Holdings (China) Ltd. Mr. Sam Yip, Business Manager No.2, 9/F. Block B, Mai Hing Industrial Building 16-18 Hing Yip Street, Kwun Tong, Hong Kong Phone: (852) 2304-7692 Fax: (852) 2893-0602/2673-4420 E-Mail: <u>yip123@netvigator.com</u>

# **Building Products (Air-Conditioning) York International (Northern Asia)** Ltd.

#### York International (Northern Asia) Ltd.

Mr. Ricky Chan, General Manager, Hong Kong 15/F. Tower II, World Trade Square 123 Hoi Bun Road Kwun Tong, Kowloon, Hong Kong Phone: (852) 2993-0600 Fax: (852) 2304-0068 Email: <u>ricky.chan@yorkna.com.hk</u> Website: www.york.com

## **Company Information**

We are the largest independent supplier of heating, ventilation, air-conditioning and refrigeration equipment that can provide environmental friendly and excellent performance equipment, including chillers, air handling units, fan coil units and unitary products. We can also provide distinctive service solutions such as chiller predictive analysis, service and maintenance, life cycle management & system evaluation, emergency call-out service, building plant operation and remote monitoring, air- to water-cooled conversion, rental equipment, Indoor Air Quality equipment, commercial duct cleaning, etc.

## **Job References**

We provide our equipment and service maintenance in Hong Kong and Macau:

- Pacific Place II
- Hong Kong Convention & Exhibition Centre
- Times Square
- Festival Walk
- Langham Place
- Central Lane Crawford
- ING Tower
- Harbour City
- Cityplaza

Equipment also supplied to:

- Sumitomo Factory
- Fishermen's Wharf
- Wynn Resort
- Macau Sands Casino Theatre
- President Hotel, Fortuna Hotel
- New Century Hotel
- Casa Real Casino

- Taikoo Place
- Central Plaza
- Mandarin Oriental Hotel
- Landmark Hotel
- Macau Tower Convention & Entertainment Centre
- PRC Ministry Building
- Government Hospital

# Distributor/Representative

York International (Northern Asia) Ltd.

# **Coin-operated Amusement Machines American Amusement Machine Association**

American Amusement Machine Association (AAMA) Mr. Mike Rudowicz, President 450 E. Higgins Road, Suite 201 Elk Grove Village, IL 60007 Phone: (847) 290-9088 Fax: (847) 290.9121 Email: <u>mrudowicz@coin-op.org</u> Website: <u>www.coin-op.org</u>

# **Company Information**

The AAMA is an international, non-profit trade organization representing the manufacturers, distributors, and suppliers of the coin-op amusement industry. The AAMA acts as a central voice for the coin-operated and interactive amusement industries and works to provide its' members and the general public with educational opportunities through a variety of different means, such as the Amusement Showcase International and the AAMA Annual Meeting.

# **Coin-operated Amusement Machines**

**Betson Enterprises** 

Betson Enterprises Ms. Karina Carboni, International Sales Manager 303 Paterson Plank Rd Carlstadt, NJ 07072 Phone: (201) 438-1300 Ext 3374 Fax: (201) 438-1811 Email: <u>kcarboni@betson.com</u> Website: <u>www.betson.com</u>

# **Company Information**

Betson is the largest distributor of coin-operated amusement and vending equipment in the U.S. with representation to every major factory/supplier in the U.S. Betson, established in 1934, is a fourth-generation family-owned and operated business.

Headquartered in an 82,000 square foot facility in Carlstadt, New Jersey, Betson is now the largest full-line distributor of coin-operated equipment in the United States and continues to grow its impressive parts & service company. Betson has also recently expanded into manufacturing of video games.

Some of our most recent video games titles include:

- Midway/Betson, Cruisin Exotica SD
- Midway/Betson, Cruisin Exotica UR
- Midway/Betson, Rush 2049
- Midway/Betson, Arctic Thunder SD
- Konami/Betson, Warzaid 2 Pl.
- Betson, Parker Bohn III Pro Bowler Shuffle Alley
- Midway/Betson, Rush 2049 Special Edition SD. (Released October 2003)
- Midway/Betson, Rush 2049 Special Edition UR (Brand new never-released version)
- Taito/Betson, Battle Gear 3.
- Raw Thrill/Betson, Target terror UR, Dlx and OEM Kit versions
- The Fast & the Furious SD, UR and OEM Kit Versions.

# **Coin-operated Amusement Machines**

**Incredible Technologies** 

Incredible Technologies Mr. Bob Fay, Vice President of International Sales 3333 N. Kennicott Ave. Arlington Heights, IL 60004 Phone: (847) 870-7027 Ext. 154 Fax: (847) 870-0120 Email: <u>rfay@itsgames.com</u> Website: <u>www.itsgames.com</u>

# **Company Information**

The leading manufacturer of coin operated amusement games in the world, currently selling Golden Tee Live, a wireless golf video game, Silver Strike Bowling, a video bowling game and Big Buck Hunter, Call of the Wild, a deer hunting game. They are also the first company to develop a tournament system for players to win cash prizes in skill-based events. They are currently running video golf tournaments in Canada, the UK, Australia, NZ, Sweden and South Africa.

## **Job References**

Only sell to authorized distributors internationally.

# **Construction Management**

Mortenson China Ltd. Ms. Shuke Miao, General Manager 2029 Century Park East, Suite 4393 Los Angeles, CA 90067 Phone: (310) 277-7811 Fax: (310) 277-7813 Email: <u>shuke.miao@mortenson.com</u> Website: <u>www.mortenson.com</u>

# **Company Information**

M. A. Mortenson Company is one of the largest construction companies in the U.S., with annual revenue of over \$1 billion. Mortenson provides total facility services, including real estate, finance, design, construction, maintenance and operations. As a "customer centric" organization we support all our client's needs regardless of geographical location. Mortenson is one of the top hotel and resort builders in U.S. We have completed over 70 hotel projects valued at over \$800 million US Dollars.

# **Job References**

- Hilton Milwaukee City Center Additions/Renovations & Facility Fun Center, Milwaukee.
- The Broadmoor Hotel, Colorado Springs, Colorado
- Elliott Grand Hyatt Seattle & Convention Center Expansion, Seattle, Washington.
- The Crystal, British Columbia, Canada.
- Cherry Creek J. W. Marriott Hotel, Denver, Colorado.
- Walt Disney Concert Hall, Los Angeles, California.

# Distributor/Representative

Mortenson China Ltd. Ms. Shuke Miao

# **Construction Management**

The PAC Group Mr. Al Malek, Vice President 28 XinJinQiao Road, King Tower, Fl G1 Shanghai 201206, China Phone: (86-21) 5031-0000 Fax: (86-21) 5031-6688 Email: <u>al.malek@pacgroup.com</u> Website: <u>www.pacgroup.com</u>

# **Company Information**

The PAC Group is a mid-sized engineering, project management and consultant services company with the ability to provide a broad range of project management and program management contracting services; including but not limited to owner representation on design and construction management, scheduling, installation of equipment, cost estimating and control, documentation, feasibility studies, risk assessment and strategy enhancement.

The PAC Group has been operating in China and Asia for 10 years and has built a multi-national team with the ability to maintain the strictest global and local quality standards while appreciating the local culture and customs.

Core project experiences in China include manufacturing facilities, high-rise office/shopping buildings, institutional facilities and petrochemical facilities. The PAC Group has the ability to manage bundled, turn-key projects as well as individual programs.

## **Job References**

BP-SECCO, Invensys Building Systems (Aurora Building), Concordia International School, BOULIGNY COMPANY (textile manufacturer), Jinbei General Motors, General Motors and Shanghai General Motors.

All of the above projects were located in mainland China and other Asia-Pacific regions.

If you require, contact names, phone and addresses, please contact Lori M. Burke at The PAC Group. See above for contact details.

## Distributor/Representative

PAC Project Advisors HK, LTD.

# **Construction Management**

The Parsons Corporation Mr. Mike Brady, Vice President 100 West Walnut Street Pasadena, CA 91124 Phone: (626) 440-2293 Fax: (626) 440-4116 Email: <u>Michael.Brady@parsons.com</u> Website: <u>www.parsons.com</u>

# **Company Information**

The Parsons Corporation, based in Pasadena, California, is one of the world's largest international management, engineering and construction organizations providing a wide range of services. Parsons has an established professional staff of over 12,000 employees and proven ability to undertake complex, sensitive development projects with flexibility and integrity.

Parsons is a leader in aviation, infrastructure, transportation, power, industrial, government, and petrochemical facilities. Parsons is a process-oriented company for high technology, first of a kind, and innovative projects. Parsons is expert in hazardous materials, toxic waste, and environmental sciences.

## **Job References**

- Guangzhou New Baiyun Airport (Concept, Schematic, DD, Construction Support)
- Tianjin TEDA Soccer Stadium (Concept, Schematic, DD, Construction Management)
- Disney Theme Parks (Splash Mtn, Tower of Terror, Wonders of Life Pavilion, design support for Disney Hong Kong, etc.)
- Shanghai Metro, Project Mgmt Services, systems integration & technical assistance
- Taipei Metro, detailed design.
- Tanhai New Town, Project Mgmt Services, schematic design, design oversight, CM

# Engineering

Arup (Ove Arup & Partners Limited) Teena Videriksen, Business Development Leader 2440 South Sepulveda Blvd., Suite 180 Los Angeles, CA 90064 Phone: (310) 312-4644 Fax: (310) 312-5788 Email: <u>teena.videriksen@arup.com</u> Website: www.arup.com

# **Company Information**

Established in 1946, Arup is one of the world's largest independent multi-disciplinary engineering firms with nearly 7,000 employees worldwide. The ideas and principles of Ove Arup, the founder, are still a driving force today. Foremost among these is our belief in 'total design', which is characterized by:

- the integration of the design and construction process
- the interdependence of all professions involved
- the creative nature of engineering design
- the value of ingenuity and invention, and
- the social purpose of design

Arup has a strong presence and delivery record in Macau and our Hong Kong and US Offices have successfully completed many projects together in Asia.

Our integrated approach provides creative solutions that save both time and money, and coupled with design and coordination benefits that ultimately reduce project risk.

# Distributor/Representative

Ove Arup & Partners Hong Kong Limited (Arup) Level 5 Festival Walk 80 Tat Chee Avenue Kowloon Tong, Kowloon Hong Kong, China Phone: (852) 2528-3031 Fax: (852) 2865-6493 Email: <u>eastasia@arup.com</u> Principal Contact: Philip Lai or Andrew Chan Phone: (852) 2528-3031 Email: <u>Philip.lai@arup.com</u> or <u>andrew.chan@arup.com</u>

Project	<b>Date Completed</b>	Project	Services
		<b>Content/Description</b>	Performed
Venetian Sands Project, Macau, SAR China	May 2004 (Phase 1) and May 2005 (Theatre)	An 8-story entertainment building comprised of casinos, restaurants and a theatre.	Arup is providing Structural, Mechanical, Electrical and Information Engineering Design, Geotechnical, Civil Drainage, Façade, Traffic, Fire and Construction Supervision Services.
Core Pacific City, Taipei, Taiwan	October 30, 2001	A multi-level vertically integrated retail complex. noticeable element of Cor Pacific City is an 11-story 60-meter diameter sphere building supported by fou large columns. The project was awarded an Excellence in Engineering Award United States Structural Engineers Association of California SEAOC in 200	e Mechanical, F, Electrical and Plumbing r Engineering ct Services, Fire ce Safety Consulting, Acoustics Consulting and
CCTV New Headquarters, Beijing, PRC	Ongoing (Will be completed for 2008 Beijing Olympics)	A development comprised offices, production studios auditorium, and a five-sta hotel.	l of Arup is s, providing

	Completed		
Tai Po Treatment Works & Aqueducts	2003	Water Supply Department	Civil, Geotechnical, Structural, Environmental, Building Services
Expansion at Lok Ma Chau Boundary Crossing	2003	Arch SD	Civil, Structural, Geotechnical, Environmental
KCRC Spur Line Detailed Design	2003	KCRC	Civil, Structural, E&M
132 kV and 400 kV Cable Routes Selection Study – Extension	2003	CLP Power	Civil
Tai Po and Tung Lung Water Supply	2003	Water Supply Department	Civil
Watermains Rehabilitation Stage 1 Phase 2 – Investigation	2003	Water Supply Department	Civil
Third Safety Review of Small Service Reservoirs	2003	Water Supply Department	Civil
East Rail Extensions – Environmental Support	2003	KCRC	Environmental
Development of Surface Asset Management	2003	Water Supply Department	Civil, Planning
Tan Kwai Tsuen Service Reservoir and Pipeline	2003	Water Supply Department	Civil, Planning
Agreement No. CE 68/99 Infrastructure for Penny's Bay Development - D&C	2004	Maunsell Consultants Asia Ltd	Civil
South Lantau and Mui Wo Development - Feasibility Study	2004	CEDD – formerly TDD	Planning and Engineering
Kam Tin Bypass	2004	HyD	Civil, Geotechnical, Structural, Environmental, E&M
LDC K11 – Hanoi Road Redevelopment Location: Tsim Sha Tsui Hanoi Road K11 Site	2004	URA	Preliminary planning, geotechnical, implementation and utility services
Sai Tso Wan Recreation Ground	2004	China Harbour Engineering Co Group	Civil, Structural, Geotechnical, Environmental
Yuen Long South Development	2004	CEDD – formerly TDD	Civil, Geotechnical, Structural, Environmental

ICE for Construction of Road T7	2004	China Harbour	Civil, Structural,
at Ma On Shan		Engineering Co Group	Geotechnical
Main Drainage Channels for	2004	CEDD – formerly TDD	Civil, Planning,
Ngau Tam Mei, Yuen Long &			Environmental,
Kam Tin – Stage 2			Geotechnical, E&M
Main Drainage Channels for	2005	CEDD – formerly TDD	Civil, Planning,
Yuen Long and Kam Tin, Stage 4			Environmental,
			Geotechnical, E&M
Transmission Cable Route	2005	CLP Power Hong Kong	Civil, Geotechnical
Selection – Consultancy Services		Ltd	
Tin Shui Wai Further	2005	CEDD – formerly TDD	Civil, Geotechnical,
Development & Reserve Zone	2000		Structural, Building
			Services, Environmental
Yuen Long Development	2005	CEDD – formerly TDD	Civil, Structural,
I den Long Development	2005	CLDD Tormerry TDD	Environmental
Regulation of Shenzhen River,	2005	DSD	Environmental
EIA	2005	050	Environmental
Agreement No. CE 1/2003 Flood	2005	DCD	
Hazard Study in Squatter Areas –	2005	DSD	Civil, Environmental,
Feasibility Study			Geotechnical, Structural,
			Traffic
Submarine Gas Pipeline System	2006	Hong Kong & China	Civil, Geotechnical,
from Tuen Mun to Tung Chung		Gas Co Ltd	Structural, Environmental
and Associated Offtake and			
Pigging Station at Chek Lap Kok			
Contract No. FA023 -	2006	Airport Authority Hong	Civil, Structural,
Professional Services for Water		Kong	Environmental, Building
Supply, Sewerage and		_	Services
Stormwater Systems			
Agreement No. CE 25/2002	2006	DSD	Civil, Environmental,
Drainage Improvement in			Geotechnical, Quantity
Northern HK Island – Hong			Surveying, Traffic
Kong West – Drainage Tunnel			<i>J G</i> , <i>m n</i>
and Lower Catchment			
Improvement – Investigation			
Tender No. EA200206 KCRC	2006	KCRC	Civil, Environmental,
Sheung Shui Noise Mitigation			Structural, Traffic
Measures			
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Agreement No. CE 81/2001	2006	WSD	Civil, Environmental,
Water Supply to Housing			Geotechnical, Structural,
Development in Area 56A, Sha			Planning
Tin and Tseung Kwan O New			
Town – D&C			
Watermains Rehabilitation	2006	WSD	Civil
Stage 1 Phase 1B, Package 2 -			
New Territories North - Design			
and Construction			
Regulation of Shenzhen River –	2006	DSD & Shenzhen	Civil, Structural,
Study on Hydraulics and		Municipal Government	Environmental
Sedimentation of Shenzhen		-	
River and Its Estuary			
Designer to Contractor for No-	2007	Kum Shing Construction	Civil, Geotechnical,
dig Projects		Co Ltd	Structural
Yuen Long, Kam Tin, Ngau Tam	2007	DSD	Civil
Mei, Tin Shui Wai Drainage			
Improvement Stage I			
Agreement No. CE 22/2000	2007	WSD	Civil
Water Supply to Housing Dev in			
Area 56A, Sha Tin & Water			
Supply for the Intensification &			
Extension of Tseung Kwan O			
New Town			
Agreement No. CE 61/2002	2007	WSD	Civil, Environmental,
Water Supply to Housing			Geotechnical, Structural,
Development near Choi Wan			Traffic
Road & Jordan Valley – D&C			
Widening of Tolo Highway/	2008	HyD	Civil, Structural,
Fanling Highway between Island		5	Geotechnical, Waterworks
House Interchange and Fanling			
West Kowloon Drainage	2008	DSD	Civil, Structural,
Improvement Stage 2			Environmental
Agreement No. CE 39/2002	2010	DSD	Civil, Environmental,
Drainage Improvement in East			Landscaping, Geotechnical,
Kowloon – D&C			Traffic
Agreement No. CE 6/2002	2011	DSD	Civil, Environmental,
Drainage Improvement in	2011		Geotechnical, Landscape,
Northern NT – Package C –			Structural, Traffic
I,D,C			Suuciulai, Hallic
-,,~	I		

Black & Veatch Ms. Juliana Fong, Business Development Manager Rm 1201-11, 12/F, Millennium City 5 418 Kwun Tong Road Kowloon, Hong Kong Phone: (852) 2608-7666 Fax: (852) 2601-3988 Email: <u>fongpc@bv.com</u> Website: www.by.com

## **Company Information**

Black & Veatch Corporation is a leading global engineering, consulting and construction company specializing in infrastructure development in the fields of energy, water and information. Black & Veatch serves its clients with conceptual and preliminary engineering services, engineering design, procurement, construction, financial management, asset management, information technology, environmental, security design and consulting, and management consulting services. The employee-owned company has more than 90 offices worldwide. Our Hong Kong Office core business focuses on all water and wastewater engineering, asset management, infrastructure engineering with expertises in civil, geotechnical, drainage, transportation, structural, E&M, environmental engineering, all engineering impact assessments, independent checking and monitoring, and due diligence work.

## Distributor/Representative in Hong Kong

Black & Veatch Hong Kong Limited

Environmental Market Solutions, Inc Mr. Wang Hong, General Manager 6856 Eastern Avenue, N.W., Suite 206 Washington, DC 20012 Phone: (86-10) 6512-9131 Fax: (86-10) 6512-9133 Email: <u>hwang@emsi-green.com</u> Website: <u>www.envfinance.com</u>

# **Company Information**

Green Building Consulting, Financing, LEED certification service.

# Guttmann & Blaevoet Consulting Engineers

Mr. Frances Chen-Fowle, Marketing Coordinator 2351 Powell Street, Suite 601 San Francisco, CA 94133 Phone: (415) 625-0730 ext.17 Fax: (415) 625-0735 Email: <u>ffowle@gb-eng.com</u> Website: <u>www.gb-eng.com</u>

# **Company Information**

Guttmann & Blaevoet has provided continuous engineering services to architects and building owners since 1956. Our mission is to provide mechanical engineering and consulting services with an emphasis on designing healthy and productive indoor environments-while preserving the outdoor environment-with creative, appropriate and cost effective solutions. Our staff of 24 includes licensed mechanical engineers, designers, and CAD specialists, many of them not only have international backgrounds but also project experiences in Asian countries such as The Peninsula Hotels in Hong Kong and Bangkok, Thailand. Our projects have received awards for sustainable design, technology, and energy efficiency, including three national ASHRAE technology awards, the highest honor in the mechanical engineering industry in the U.S., in the last two years.

# **Job References**

Atman Hospitality Group, Inc. Mr. Wen-I Chang, President Phone: (650) 373-2008

Lucasfilm Ltd. Mr. Lou Bouc, Facilities Manager Phone: (415) 662-1733

Honeywell Limited Mr. Peter Li, General Manager 25/F, Honeywell Tower, Olympia Plaza 255 King's Road North Point, Hong Kong Phone: (852) 2953-6620 Fax: (852) 2953-6620 Fax: (852) 2953-6770 Email: peter.li@honeywell.com Website: www.honeywell.com

# **Company Information**

Customers from around the world have relied on Honeywell Building Solutions for over 100 years to provide and maintain the systems that help keep their workplaces safe, secure, comfortable and cost-efficient. Our offerings range from building automation, security and life safety, energy management, heating, ventilation and air conditioning to seamless integration of systems, comprehensive maintenance and performance contracting. Our integration capabilities provide you with all building information in a single user interface, thus improving your productivity and profitability, while safeguarding your assets and employees. Our innovative technology and global expertise help maximize the investment you have made today and in the years to come.

- Langham Place hotel, office and shopping complex (BMS, SAC and Digital CCTV)
- International Finance Center Phase 2 (SAC, Digital CCTV)
- Cambridge House (BMS, SAC, Fire, Integration)
- Hong Kong International Airport (MBMS)
- Hong Kong Air Cargo Terminal Limited (BMS, SAC, Fire)
- Hong Kong Convention and Exhibition Center (Fire, SAC)
- Hong Kong International Trade and Exhibition (BMS, Fire)
- Baptist University (Power monitoring system)
- Chinese University of Hong Kong (BMS networking)
- Hong Kong University of Science and Technology (BMS, Fire, Performance Contracting)
- Las Vegas Sands, Macau (BMS)
- United Christian Hospital (BMS, SAC)

Johnson Controls Hong Kong Ltd. Mr. Francis Leung, Managing Director 32/F Millennium City 1, Tower 1 388 Kwun Tong Road Kowloon, Hong Kong Phone: (852) 2590-0012 Fax: (852) 2516-5648 Email: william.yl.yick@jci.com Website: www.johnsoncontrols.com

## **Company Information**

Johnson Controls, Inc., is a global market leader in automotive systems and facility management and control with over 119,000 employees worldwide. Johnson Controls, founded in 1885, has headquarters in Milwaukee, Wisconsin. Its sales for 2004 totaled \$26.9 billion

Johnson Controls has served the Hong Kong building and construction industry for more than 30 years. We provide comprehensive range of services including Facility Management Services, Energy Management, 24-hour Facility Response Center, Building Maintenance and Operation services, fire services, security, electrical and mechanical installation and Intelligent Building Management systems. Our customer portfolio covers: government, developers, hotels, hospitals, education, retail, public utilities, railways, telecommunications and banks.

- MTRC
- Swire Properties
- KCRC
- HSBC
- Bank of China
- Harbour Plaza Hotel
- Macau Entertainment Tower
- Macau Cultural Centre
- International Finance Centre
- City University of Hong Kong
- Exxon Mobil
- Hong Kong Convention and Exhibition Centre
- CITIC Pacific

Parsons Brinckerhoff (Asia) Ltd. Mr. Garrick Sze, Vice President/Director (South China) 23/F AIA Tower 183 Electric Road North Point, Hong Kong Phone: (852) 2579-8675 Fax: (852) 2856-9908 Email: <u>sze.garrick@pbworld.com</u> Website: www.pbasia.com

# **Company Information**

The Headquarters of Parsons Brinckerhoff is located in New York, U.S. Parsons Brinckerhoff Asia (PBA) is one of the leading M&E and Traffic Consultants in Hong Kong and Macau with more than 500 staff in South China and over 900 staff in Asia.

Parsons Brinckerhoff has properly registered office in Macau. It is located at 8/F, Macau Landmark. PBA has been working in Macau since 1984. We have completed many other important commercial and government projects in Macau.

We have very good knowledge and relationship with Authorities and Utility Companies in Macau. We are competent in dealing with large-scale commercial development.

As our Headquarters are in New York, U.S., we are very familiar with the U.S. codes and standards including the international Building Codes (IBC). Our fire engineering expert will assist the architect in dealing with the application of IBC in Macau.

Apart from conventional civil, structural electrical and mechanical engineering, we have in-house technology groups and specialists who have expert knowledge and experience in the following areas:

- District cooling
- Health Care Engineering
- IT/Telecom
- Fire Engineering
- Green and Sustainable Engineering
- Façade Engineering

The experts directly communicate with our Headquarters in U.S. and other experts in Europe and Australia. This strong in-house connection ensures the latest technology to be properly deployed in the prestigious projects.

# **Job References**

Projects in Macau:

- Venetian Cotai Casino/Hotel development
- Grand Lisboa Hotel/Casino Development

- STDM Nan Van Lakes Services Apartment Development
- Macau Entertainment Centre fitting-out
- Hotel Lisboa Renovation
- Hong Kong Macau Ferry Terminal
- Shun Tak Centre
- Macau Landmark Renovation Works
- Macau Fishermen's Wharf
- Macau Landmark Commercial/Hotel Development
- Macau CEM Office Building
- Third Macau-Taipa Link Feasibility Study
- Guangdong-Hong Kong-Macau Bridge Traffic Study
- Traffic Study for Macau Government
- Light Rail Transit Planning in Macau
- Regency Hyatt Hotel Renovation

Projects in the Greater China Region:

- Venetian Cotai Casino/Hotel development
- Beijing Oriental Plaza
- Beijing New World Center
- China World Trade Center Phase III, Beijing
- Kerry Center, Beijing
- Kerry Center North Lot, Shanghai
- Sun Hung Kai Pudong Development
- Convention & Exhibition Center Hong Kong
- Beijing Hyatt Oriental Hotel
- Beijing Silvertie Park Hyatt Hotel
- Beijing Continental Hotel
- Beijing Shangri-La Hotel
- Shanghai Shangri-La Hotel
- Shanghai Hilton Hotel
- Shanghai Sheraton Hotel
- Shenzhen Futin Shangri-La Hotel
- Guangzhou Ritz Carlton Hotel
- Guangzhou Westin Hotel

# Distributor/Representative

Hong Kong: Parsons Brinckerhoff (Asia) Ltd. Macau: Parsons Brinckerhoff Engineering Management Ltd.

Rolf Jensen & Associates, Inc. Mr. Randolph W. Tucker, Executive Vice President 13831 Northwest Freeway, Suite 330 Houston, Texas 77040 Phone: (713) 462-1840 Fax: (713) 462-0812 Email: <u>rtucker@rjagroup.com</u> Website: www.rjagroup.com

# **Company Information**

Global consulting firm specializing in fire protection engineering offering the following services:

Building and fire code consulting; performance-based design of building fire performance using computer modeling; third party review of fire engineering designs; building exiting analysis using timed egress models; design of fire protection systems (sprinklers, fire detection and alarm, smoke management); commissioning of fire safety systems; audits and surveys of existing facilities; negotiations with local code officials regarding code compliance.

## **Job References**

- Las Vegas Sands Macau casino (third party fire engineering review; third party inspection and testing of fire safety systems)
- Wynn Resorts (Macau) Ltd. Resort (third party review of fire engineering report)
- Macau Science Center (code consulting)

In addition we have provided fire protection engineering and code consulting services for over 100 casino projects throughout North America including The Aladdin, Bally's, Bellagio, Caesar's, Casino Magic, Circus Circus, Desert Inn, Excalibur, Flamingo, Golden Nugget, Green Valley Ranch, Harrah's, Isla Verde, Isle of Capri, The Luxor, MGM Grand, Mohegan Sun Resort, The Palazzo, Red Rock Station, Sands, Stratosphere Tower, Sunset Station, Treasure Island, Tropicana, and The Venetian.

## Distributor/Representative

Ms. Fang Li, Director of China Operations Jin Mao Tower, 31<sup>st</sup> Floor 88 Shi Ji Avenue, Pudong Shanghai 200120, China Phone: (86-21) 2890-9735 Fax: (86-21) 2890-9999 Email: fli@rjagroup.com

Sebesta Blomberg Mr. Henry Florentius, President (Asia Pacific) 2381 Rosegate Roseville, Minnesota 55113 Phone: (86-21) 6375-9496 Fax: (86-21) 6359-0945 Email: <u>hflorentius@sebesta.com</u> Website: www.sebesta.com

## **Company Information**

Sebesta Blomberg (SB) is a multi-disciplinary engineering company that ranks in the ENR Top #500 with offices worldwide, including Asia/Pacific Regional Offices in Shanghai, that has been in operation for more than 7 years in China. SB offers Mater Plans, Building Designs, Sustainable Designs, Green Buildings, Building Automation Systems, Energy Management Systems, Utility Infrastructures, Complex Lighting Systems, Commissioning, District/Central Energy Systems, Innovative Energy & Co-Generation System, Project Management and Construction Management.

## **Job References**

- Capitol Building (the White House)
- the Pentagon
- Mayo Hospital
- the University of Maryland
- Boston Convention Center
- Dallas-Fort Worth International Airport
- the Smithsonian Museum
- the Minnesota History Center
- Children's Museum
- 3M

## Distributor/Representative

Sebesta Blomberg & Florentius Central Plaza 2007-2008 227 North Huangpi Road Shanghai 200003, China

## WHL Asia (Shanghai) Ltd.

Ms. Michelle Fang, Business Development Manager 1266 Nanjing West Rd., Plaza 66, 41F Shanghai 200040, China Phone: (86-21) 6288-2828 Fax: (86-21) 6288-1818 Email: <u>mfang@whl-asia.com</u> Website: <u>www.whl-asia.com</u>

# **Company Information**

- Provide Structural & MEP Consulting Services
- Produce Design Documents & Construction Documents with local codes and international building standards.
- Design & manage large-scale projects especially in the field of steel structure construction.

# **Job References**

- AT&S (China) Co., Ltd.
- RTKL Associates, Inc.
- Johnson Fain Partners
- Shanghai Merry Land Co., Ltd
- P.T. Duta Anggada Realty, Jakarta

## Distributor/Representative

WHL Consultant Asia Ltd. Rm 1303-4, Shanghai Industrial Investment Building 60 Hennessy Road Wanchai, Hong Kong

# Hotel and Restaurant Equipment & Supplies Homer Laughlin China Co.

Homer Laughlin China Co. Ms. Cathy Snow, Specialty Sales Manager 672 Fiesta Dr. Newell, WV 26050 Phone: (800) 452-4462/4464 Fax: (304) 387-3370 Email: <u>cathys@hlchina.com</u> Website: www.hlchina.com

## **Company Information**

Founded in 1871 by Mr. Homer Laughlin, The Homer Laughlin China Company has been owned and operated by the Aaron and Wells families since their acquisition in 1897. Specializing in high-fired, lead-free glazes with an Alpha Alumina added body, Homer Laughlin remains the largest domestic pottery employing over 1100 skilled workers in a 37 acre facility.

Computerized kilns, state-of-the-art production facilities and decorating equipment, and the timeless style and elegance of the designs provide the perfect combination that is the hallmark of The Homer Laughlin China Company.

Products include:

- Lead free, American made white body China
- Classic fiesta ware, an American icon
- Specialty custom designs

## **Job References**

Homer is a major supplier of chinaware for the food service industry in the United States and around the world.

# Hotel and Restaurant Equipment & Supplies Host/Racine Industries, Inc.

#### Host/Racine Industries, Inc.

Ms. Margie S. Pias, Administrator, International Services 1405 Sixteenth Street Racine, WI 53403 Phone: (972) 262 637 4491 Fax: (972) 262 637 0558 Email: <u>mpias@hostdry.com</u> Website: <u>www.hostcarpetcleaning.com</u>

## **Company Information**

The HOST Dry Extraction Carpet Cleaning System is a simple, fast, effective method that allows you to clean your carpet without the inconvenience of getting it wet. HOST removes dirt, lifts the pile, deep cleans carpet and removes spots and spills immediately. Carpet is clean, dry and ready to use.

## **Job References**

- BSCAI Building Service Contractors Association International
- CRI Carpet and Rug Institute
- IACET International Association of Continuing Education and Training
- ISSA International Sanitary Supply Association
- WFBSC World Federation of Building Service Contractors
- IEHA International Executive Housekeepers Association
- EMA Environmental Management Association

## **Distributor/Representative**

Allan Fan Pollution & Protection Services, Ltd. 18/F 88 Hing Fat Street Causeway Bay, Hong Kong Phone: (852) 2831-9918 Fax: (852) 2838-0990

# Hotel and Restaurant Equipment and Supplies

# **Libbey Glass**

## Libbey Glass

Ms. Michel E. Nouafo, Vice President, Int'l Marketing PO Box 10060 - 300 Madison Avenue Toledo, OH 43699 Phone: (419) 325-2577 Fax: (419) 325-2265 Email: <u>nouafme@libbey.com</u> Website: <u>www.Libbey.com</u>

# **Company Information**

Libbey is the largest manufacturer of glass tableware in the Western Hemisphere and the second largest in the world. In 2004, our total sales reached US\$545 million. Although Libbey has customers in the consumer market, our focus is the foodservice industry. Libbey is known to offer the most comprehensive and durable product range to foodservice establishments in the United States and around the world.

## Distributor/Representative

Ms. Justina or Alice Kung Kung Kai Hong G/F., On Wing Bldg 59 Bonham Strand East Sheung Wan, Hong Kong Phone: (852) 2544-1503

# Hotel and Restaurant Equipment & Supplies

**Renato Ovens, Inc.** 

Renato Ovens, Inc. Mr. Renato S. Riccio, President 2775 W Kingsley Road Garland, TX 75041 Phone: (972) 670-4280 Fax: (972) 864-8900 Email: <u>renatos@renatos.com</u> Website: <u>www.renatos.com</u>

# **Company Information**

Wood & Wood-Gas-Infrared Fired: Brickovens, Rotisseries, Charbroilers.

# **Job References**

- Hyatt Regency International Hotels
- Hilton International Hotels
- Brinker International
- California Pizza Kitchen
- Back Bay Restaurants, Boston, MA

# Distributor/Representative

- Flex Kitchens
- Chiu Kwun Engineering Co. Ltd.

# **Information Technology**

**Cisco Systems, Inc.** Mr. David Chan, Senior Sales Manager 31/F. Great Eagle Centre 23 Harbour Road Wanchai, Hong Kong Phone: (852) 2588-3276 Fax: (852) 2588-3299 Email: <u>dsfchan@cisco.com</u> Website: www.cisco.com

## **Company Information**

Cisco Systems, Inc. is the worldwide leader in networking for the Internet. Cisco has led in the innovation of Internet Protocol (IP)-based networking technologies. This tradition of IP innovation continues with the development of industry-leading products in the core technologies of routing and switching, along with Advanced Technologies in areas such as home networking, IP telephony, optical networking, security, storage area networking, and wireless technology. In addition to its products, Cisco provides a broad range of service offerings, including technical support and advanced services.

## **Job References**

Cisco has worked on the following hotel/casino projects:

- MGM Mirage Resorts
- Harrah's
- Boyd Gaming
- Caesar's Entertainment
- Hard Rock Hotel Inc.
- Ameristar Casinos

# Telecommunication

Independent Telecom Consultants (ITC) Mr. Craig Aamodt, President 513 Wing Lane St Charles, IL 60174 Phone: (630) 513-5114 Email: <u>caamodt@itcus.com</u>

# **Company Information**

ITC, established in 1992, is an experienced technical design firm that specializes in making Information Technology useful and profitable. This understanding results in properly designed systems with technical infrastructures and information networks and systems that support customer goals and design team aims. ITC's experience level and technical depth of its people are its most distinguishing feature. An additional 140 projects are shown at <u>www.itcus.com</u>

# **Job References**

Hotel/casino related projects: 7 Las Vegas Hotel-Casino projects over 1100 rooms (Rio, Mirage, Treasure Island)

Others: 14 Hospital Systems (Johns Hopkins, University of California Med Center Davis, Northwestern Memorial Chicago); 2 Show floor technology designs (McCormick Place Chicago, Portland Convention Center, AV for the Minneapolis Convention Center); 19 Airport related projects feature experience in multiple and multi-year projects for O'Hare, Midway, Kuala Lumpur, Metro Washington DC's Dulles Midfield and Reagan North Terminal projects, Denver International, and 15 others; Stadium technology support including new Comiski Park (Chicago White Sox) Chicago.

## Telecommunication

**The Lido Group** Mr. Keith Pinter, Chief Executive Officer 19800 MacArthur Blvd., Suite 300 Irvine, CA 92612 Phone: (949) 632-9020 Fax: (949) 724-4578 Email: keith.pinter@lidogroup.com

## **Company Information**

The Lido Group through its subsidiaries, builds restructures, advises, acquires and operates telecommunications and utility companies. TLG focuses on solutions to non-routine, complex business issues. TLG'S capacity to assist its clients is based upon its principals' broad senior executive, technical, operational and financial experience, which is augmented by their knowledge of market opportunities and risks, creative implementation strategies and mission-appropriate financing vehicles.

The Lido Group brings together some of the industry's leading thinkers and achievers to use its knowledge capital to deliver timely solutions to complex problems. With an average of over 20 years of industry experience, there are few projects we tackle that someone on our team hasn't seen before. And it's the learning from those previous experiences—the successes, the mishaps, the resources, the hindsight—that directly benefits our clients.

- Sierra Pacific Communications
- SBC
- Verizon
- Qwest
- Los Angeles Department of Water and Power
- Southern California Edison
- California State Assembly

Belt Collins USA LLC Mr. Peter Geyer, President 2500 Westlake Ave. N., Suite G Seattle, WA 98109 Phone: (206) 285-4422 Fax: (206) 285-0644 Email: pgeyer@beltcollins.com Website: www.beltcollins.com

## **Company Information**

Belt Collins specializes in resort planning and landscape design and has done so for over fifty years. Belt Collins was the original firm responsible for preparing the Tourism Master Plan for the Hawaiian Islands before Hawaii became a State. After determining the appropriate locations for the various resorts Belt Collins ultimately provided detailed landscape design for the majority of these hotels, resorts and recreational amenities. The company has over 15,000 built projects in 70 countries. It has vast experience working in the Asia and the Pacific Rim countries and cultures. Belt Collins has current and past experience working in the Casino industry and is actively working in China on numerous resort recreation projects.

## **Job References**

- Star Casino, Sydney Aust.
- Jupiter Casino, Queensland, Aust.
- Cascades Casino, Tacoma WA
- Shangri La Hotels Hong Kong, Manila, Singapore
- Sheraton Haikou, Hainan, China
- Zhongshan Hotel, Nanjing, China
- Sheshan Residential Community, Shanghai, China
- Wuzhizou Island Master Plan, Hainan, China
- Regent Hotel Hong Kong & Fiji
- Mauna Kea Beach Hotel, Hawaii
- Four Seasons Hualalai Hotel, Hawaii
- Mauna Lani Hotel, Hawaii

## Distributor/Representative

Belt Collins Hong Kong Mr. Anthony Hui, Director Phone: (852) 2528-9233 Fax: (852) 2520-0878 Email: <u>Anthony@bchk.com.hk</u>

**Carol R. Johnson Associates, Inc.** Ms. Mary Alice Van Sickle, Marketing Director 115 Broad Street Boston, MA 02110 Phone: (617) 896-2650 Fax: (617) 896-2340 Email: <u>mvansickle@crja.com</u> Website: <u>www.crja.com</u>

# **Company Information**

Carol R. Johnson Associates is an award-winning landscape architectural design and environmental planning firm with offices in Boston, MA, and Knoxville, TN. Founded in 1959, our practice has expanded over the years into a 55-person firm serving national and international clients. Our office has developed a reputation for excellence in the design of both natural and urban environments. Our design approach integrates natural systems with built features, achieving high quality, cost-effective solutions through the use of innovative and environmentally sensitive design. We are adept at working with complex sites for which standard landscape design technologies may not be desirable. To every project we bring design leadership, energy, experience, fresh imagination, and a collaborative spirit.

- GSA Supplemental A-E/Landscape Services, Nationwide
- US Embassy Office Building, Athens, Greece (and other U.S. embassy projects, including a site master plan for a new U.S. Consulate in a city in China)
- American University in Cairo, New Cairo, Egypt
- Zhujiajiao Luxury Residential Community, Shanghai, China

## EDAW

Mr. Stephen Engblom, Director of Development, Asia 20/F China Merchants Tower, Shun Tak Center 168 Connaught Road Central Hong Kong Phone: (852) 2833-5580 Fax: (852) 2833-5584 Email: <u>engbloms@edaw.com.hk</u> Website: www.edaw.com.hk

## **Company Information**

EDAW has been in practice now for over sixty years. Our work in Asia Pacific region dates back to 1965, the year we did our first resort project in Hawaii on the Mauna Kea Beach Resort for Lawrence Rockefeller. We have been practicing in China for nearly twenty years.

We provide a broad range of services that includes: tourism/eco-tourism development, historical preservation, site selection/evaluation, concept development, programming, master planning, infrastructure planning, site engineering, landscape design, environmental analysis and environmental graphics.

We are currently the largest consulting firm specializing in land-based services, with a professional staff of more than 1,000 people, with 26 offices worldwide. Our specialists in economics, environment, planning and design allow us to approach complex challenges with expertise, creativity and vision.

EDAW is well known for its resort and community planning. Our "Green Communities" approach and "Conservation Development" are among the most progressive development models practiced and used today.

## **Job References**

- Cotai Resort Development Infrastructure and Landscape Design, Macau
- Hengqin Island Tourism Concept Plan, Zhuhai
- Penny's Bay Development, Lantau Island, Hong Kong
- Las Vegas Boulevard, Las Vegas, Nevada
- Las Vegas Downtown Sign System, Las Vegas, Nevada
- Agua Caliente Casino, Palm Desert, California
- Barona Casino Environmental Impact Analysis, San Diego County, California
- Bossier City Entertainment District Master Plan, Bossier City, Louisiana
- Boulder Station Hotel Casino, Las Vegas, Nevada
- Kangwon Resort Casino, Kangwon-Do Province, Korea
- Mohegan Sun Casino and Hotel, Uncasville, Connecticut

## EDAW

## EDSA

Mr. Gregg R. Sutton, Associate Principal 1512 E. Broward Boulevard, Suite 110 Fort Lauderdale, FL 33301 Phone: (954) 524-3330 Fax: (954) 524-0177 Email: <u>gsutton@edsaplan.com</u> Website: www.edsaplan.com

# **Company Information**

EDSA is a land planning and landscape architecture firm with a diverse international practice, and a worldwide reputation built on the design of successful projects. Practicing since 1960, the firm is widely recognized for its abilities to deal with complex projects in the market sectors of urban design, hotels and resorts, community planning, attractions and entertainment around the world. EDSA is currently quite involved in China with more than 100 individuals in our Beijing office. We have completed over half a dozen projects on the Island of Hainan adjacent to Macau.

## **Job References**

- Atlantis, Bahamas
- Mohegan Sun, Casino, Connecticut
- Crowne Plaza, Sanya, Hainan, P.R. China
- Hyatt Regency, Sanya, Hainan, P.R. China
- El Conquistador Resort and Golf Club, Puerto Rico
- Sandy Lane, Barbados

## **Distributor/Representative**

We have representation in China

Sasaki Associates Inc. Mr. Michael Grove, Senior Landscape Architect 64 Pleasant Street Watertown, Massachusetts 02472 Phone: (617) 926-3300 Fax: (617) 924-2748 Email: <u>mgrove@sasaki.com</u> Website: <u>www.sasaki.com</u>

## **Company Information**

Founded in 1953 by Hideo Sasaki, Sasaki Associates in an interdisciplinary firm of more than 270 professionals practicing in the fields of planning and urban design, architecture, landscape Architecture, civil engineering, and interior design. Hideo Sasaki was internationally respected as a landscape architect, planner, teacher, and mentor. He instilled the firm he founded with a spirit of critical thinking and open inquiry, and he pioneered the concept of interdisciplinary planning and design. All of our disciplines are represented in the ownership and management of the firm, giving our work a practical dimension that focuses on designing projects that are buildable. Hideo insisted that every project be put in its cultural, historical, geographical, environmental, social and economic context – an approach that is even more important today than it was when he first developed it.

Nothing exists in isolation. Physical, cultural, historical, and behavioral factors must be reflected in the finished work. We create integrated environments. Instead of adhering to a signature style, we produce a signature result: handsome, environmentally sound, economically vital work that enriches the lives of its users.

- 2008 Summer Olympics
  - Olympic Green, Beijing China
  - Olympic Forest, Park & Central Zone, Beijing China
- Wukesong Olympic Sports District, Beijing China
- Yalong Bay, National Resort Master Plan, Sanya, Hainan Island, China
- Mangrove Tree Resort, Sanya, Hainan Island, China
- Phoenix Park, Four-Season Resort, Korea
- Choctaw Cultural Center & Resort, Philadelphia, Mississippi, U.S.A.
- Navarino Resorts, Greece
- Caribe Palms Resort, Shikoku Island, Japan

**3M Hong Kong Limited** Mr. Billy Ho, Corporate Marketing & Public Affairs Manager 5<sup>th</sup> Floor, Victoria Center 15 Watson Road, Hong Kong Phone: (852) 2806-6389 Fax: (852) 25703727 Email: <u>btho@mmm.com</u> Website: <u>www.3M.com/hk</u>

## **Company Information**

3M is a diversified technology company serving customers and communities with innovative products and services. Each of our seven businesses has earned leading global market positions.

These seven businesses are Consumer and Office, Electro and Communications, Health Care, Industrial, Safety, Security & Protection, Graphics & Transportation, and Optical Systems.

Here below are the highlighted products which can serve the Hotels, Casinos and Convention Center Projects in Macau.

- 1. **3M<sup>TM</sup> VHB<sup>TM</sup> Tapes** all-acrylic construction tape used for assembly and mounting of interior and exterior signage, attachment of decorative metals and trim. It's a strong adhesive that eliminate or reduce holes to drill, rivets, screws, epoxies and weld. <Contact : Horace Tong (852) 28066387>
- 3M<sup>TM</sup> Scotchshield<sup>TM</sup> Safety & Security Films multiple micro layers formed window film that is stronger and more impenetrable. It bonds to the inside of windows for strong and durable protection.
   <Contact : Nelson Fung (852) 28066373>
- 3. **3M<sup>TM</sup> Scotchtint<sup>TM</sup> Sun Control Films** reduce solar heat gain, glare, and to block harmful UV that significantly improve energy saving and cost. <Contact : Nelson Fung (852) 28066373>
- 3M <sup>TM</sup> Fire Barrier Protection Products use intumescent, endothermic or ablative technologies to provide a highly dependable seal to help stopping the spread of fire, smoke and toxic fumes.
   <Contact : Nelson Fung (852) 28066373>
- 3M<sup>TM</sup> FASARA<sup>TM</sup> Interior Design Films decorative films applied to glass creating a beautiful glass-etched appearance for privacy purpose with low cost. <Contact : Nelson Fung (852) 28066373>
- 3M Commercial Care Products provide a variety of innovative and cost-effective cleaning solutions that help protect facilities and people, while creating clean, safe and comfortable environments. Products include Chemicals, Hard Floor Maintenance, Hand Pads, Sponges and Wipes, Entrance Matting, Personalized Matting, Work Area Flooring Products, Slip-Resistant Tapes and Treads. <Contact : Nelson Fung (852) 28066373>

- 3M Safety, Security and Protection Solutions products for personal and building safety, security, insulation, occupational health and environmental safety, library systems, commercial care, food service and corrosion protection. 
   Contact : Sunny Pong (852) 28066360>
- 8. **3M Library Systems** provides products that streamline the flow of library materials, including theft protection system, library patron self-checkout systems, and radio frequency identification solutions. <Contact : Iris Sze (852) 28066173>
- 9. **3M Commercial Graphics Materials** supplies a variety of color films for interior design and decoration. <Contact : Violet Chau (852) 28066256>
- 10. **3M Electrical Solutions** solutions to wire management challenges: from wire connectors, wire markers, terminals, lubricants, animal deterrents and cable prep tools to heat shrink products, cable splices, cable terminations and other cable accessories. This includes Cold Shrink, the cold-applied insulating technology that 3M pioneered. <Contact : Jovi Ki (852)28066208>
- 11. **3M Communications 3M Enterprise Networks** brings the most innovative solutions to the world through a complete offering of cabling, connecting, protecting and testing products that meets the demanding specifications for use in premises applications. <Contact : Jovi Ki (852)28066208>

Moreover, other innovative solutions for your projects would be – Electrical Tapes, Floor Liner, Safety-Walk<sup>TM</sup> Slip-Resistant Materials, Matting System, Floor Pad and Chemicals, Marble Care System, Carpet Care Chemicals & Accessories, Adhesives, Masking Tape, Protective Tapes, Air Filter, Touch Systems, and Meeting & Presentation Solution etc.

Please feel free to let us upon any product inquiries and we can send you and your developers related product catalogs/samples.

# **Job References**

## 3M<sup>TM</sup>VHB<sup>TM</sup>Tapes <Contact : Horace Tong (852) 28066387>

- 1. The new Burj Al Arab (The Arabian Tower), at Jumeira Beach in Dubai, United Arab Emirates, is the pioneering property using 3M products. 3M<sup>™</sup> VHB<sup>™</sup> adhesive tape was selected as an alternative to structural silicones, rivets and other fixings to attach the all-important external panels to an aluminum frame which was mechanically attached to the Tower. (1999)
- 2. HK Lane Crawford used our VHB<sup>TM</sup> Tapes to bond an  $\Omega$  Shape painted metal to metal frame to form a huge decoration screen. (2004)
- 3. HK Gov't used our VHB<sup>™</sup> Tapes on 19,000 newly designed road signs to produce a hole less surface on the signs with easy onsite installation that significantly reduced labor time and cost. (Q4 2004 Q1 2005)

# Scotchshield Safety & Security Film & Scotchtint Sun Control Film <Contact : Nelson Fung (852) 28066373>

- 1. HK SAR Government
- 2. Hong Kong Sheraton Hotel
- 3. CNA Building
- 4. Royal HK Jockey Club
- 5. Hong Kong Mass Transit Railway Corporation
- 6. US Embassies

- 7. NATO HQ in Brussels
- 8. Hotel Lisboa

## Commercial Care Product <Contact : Nelson Fung (852) 28066373>

- 1. Mandarin Oriental Hong Kong
- 2. Ritz Carlton Hong Kong
- 3. Miramar Hotel
- 4. Majestic Hotel
- 5. Kutsford Hotel
- 6. Regal Airport Hotel
- 7. McDonalds
- 8. Many other hotels and properties management companies

# 3M<sup>TM</sup> Optical Charter Recognition (OCR) Readers <Contact : Sunny Pong (852) 28066360>

- 1. At least 10 Casinos, which are under Shun Tak Holding Ltd., used our Optical Charter Recognition (OCR) Reader for ID and travel document scanning and checking at the entrances. (2004-Now)
- 2. Macau Immigration Department (DSFSM) is using our Inspection Reader at Border Control Point for checking travelers' travel documents (2003-Now)
- 3. Hong Kong Immigration Department, used our Inspection Reader (PAX) & Full Page Reader (imPAX) at all border control points for checking traveler's ID & passport (2002 Now)
- 4. East Asia Airlines (Helicopters HK Ltd.) used our Full Page Reader for effective customer check-in (2004 Q3)

## 3M Library Systems Installation in Macau

- 1. University of Macau
- 2. Institute of Tourism Education
- 3. Macao Central Library
- 4. Assembleia Legislativa
- 5. Sheng Kung Hui Choi Kou School
- 6. University of Science & Technology

## 3M Library Systems Installation in Hong Kong

- 1. Public Libraries: Hong Kong Public Libraries
- 2. Academic Libraries: All University Libraries, HKIE, IVE etc
- 3. Special Libraries: Hospital Libraries, Government Dept Libraries etc
- 4. School Libraries: International Schools, Secondary Schools etc

# 3M Commercial Graphics <Contact : Violet Chau (852) 28066256>

- 1. **3M<sup>TM</sup> Scotchcal<sup>TM</sup> Dusted & Frosted Crystal Film Series** has been used by Standard Chartered Bank, Hong Kong Bank....etc
- 2. **Di-Noc<sup>TM</sup> Film** has been used by Mandarin Oriental Hong Kong Hotel, Longham Hotel, Holiday Inn Golden Mile Hotel, JW Marriott Hotel Hong Kong...etc
- 3. Scotchprint<sup>®</sup> Graphics has been used by MacDonald, Citibank...etc
- 4. **3M<sup>TM</sup>Dual Color** has been used by Swire Building (Admiralty)
- 5. **3M<sup>™</sup> Marking Film and Flexible Substrate** has been used by Citibank, Fortress, ParkNshop, Standard Chartered Bank, DBS, Bank of China (Hong Kong)
- 6. **3M<sup>TM</sup> Graphics for Floor** has been used by MTRC, Dairy Farm...etc

## 3M Electrical Solutions <Contact : Jovi Ki (852)28066208>

1. CEM Macau

<Contact : Iris Sze (852) 28066173>

<Contact : Iris Sze (852) 28066173>

101

- 2. HK Electric
- 3. KCRC
- 4. CLP Tower

# 3M Communications - 3M Enterprise Networks <Contact : Jovi Ki (852)28066208>

- 1. Optical Fiber Local Area Networking System
  - Hong Kong International School
  - Queen Maud Secondary School
  - Hong Kong Custom and Excise Department
  - International Financial Center 2
- 2. Copper Networking System
  - Logos Academy
  - Hong Thai Citizen Travel Services
  - Sau Ming Primary School
  - Platinum Management Services

## 3M Communications - Outside Plant Networks <Contact : Jovi Ki (852)28066208>

• Macau CTM, PCCW, HK Broadband Network, Cable TV, Wharf T&T

AssureTec Systems, Inc. Mr. Bob Schmitt, VP Market Development 200 Perimeter Road Manchester, NH 03103-3326 Phone: (603) 641-8443 Fax: (603) 641-9535 Email: bob.schmitt@assuretec.com Website: www.assuretec.com

## **Company Information**

Founded in August of 2001, AssureTec Systems, Inc. was established with the belief that the knowledge of one's identity is the most fundamental component necessary to detect and deter individuals associated with illegal acts. The AssureTec management and development team has many years of experience in delivering leading-edge solutions to the world security markets.

Identification of players in casinos is one of the most important aspects of casino management. Whether it's enrolling someone for a player's club, checking identities as people are hired, cashing checks at the cage, or just making sure that people are old enough to enter the casino, authentication of documents is critical.

Almost all fraud in casinos is accompanied by the use of false identification. In addition, reporting requirements dictate that the casino have a process to correctly identity individuals conducting large transactions in the casino. Proper identification cannot be done without accurate document authentication. AssureTec's i-Dentify system is the most advanced identity authentication system in the world. In less than 4 seconds an ID card can be verified and all the information from the device capture & stored.

- Chile Santiago Airport Security Upgrade Project
- Document Authentication for Massachusetts Registry of Motor Vehicles
- ID Verification System for Travel Security Association's Registered-Traveler Project

Fiber SenSys LLC. Ms. Kathy Witcher, Key Accounts Manager 9640 SW Herman Road Tualatin, OR 97062 Phone: (503) 692-4430 x126 Fax: (503) 692-4410 Email: Kathy.witcher@fibersensys.com Website: www.fibersensys.com

# **Company Information**

Fiber SenSys is the leading manufacturer of fiber optic intrusion detection systems. The company designs, manufactures and markets solutions for intrusion detection and analysis for both perimeter and Local Area Network (LAN) physical-layer data protection. Founded in 1990 by Corning, Inc. and a group of fiber optic engineers, Fiber SenSys now offers a wide range of fiber optic intrusion detection products built on this proven technology, including SecurLAN, the perimeter intrusion detection system for physically protecting data cables against tampering.

Acquired in November 2000, by CompuDyne Corporation, Fiber SenSys remains committed to advancing innovative security solutions in the military, government, and commercial markets. All research and development, sales/marketing, and manufacturing functions are managed at the company headquarters in Tualatin, Oregon.

Fiber SenSys has an established base of military/defense, government, utility, and corporate clients certified specifically for physical-layer defense of local area networks. The company is a certified provider of Protected Distribution Systems (PDS) equipment for the U. S. Air Force. This certified approval demonstrates Fiber SenSys' unique, recognized focus on the architecture and standards required for physical-layer IT security. With SecurLAN, the company is committed to continuing to provide meaningful support for IT Security and business development requirements.

- Perimeter Protection Commercial: NEC Plant Perimeter, Pensacola Regional Airport, Samsung Plant Perimeter, Saudi-ARAMCO, and various Chemical Manufacturers.
- Perimeter Protection Energy/Research: Allegheny Power, American Electric Power Substations, Bonneville Power Administration, various DOE Laboratories.
- Perimeter Protection Defense Facilities: at over a dozen Air Force Bases, Cape Canaveral/Kennedy Space Center and at multiple tactical locations throughout MidEast-Southwest Asia.
- Data Protection: American Century Investments, Aviano Air Base, Boeing, Command Post Tango, General Dynamics, Lockheed Martin, Misawa Air Base, Osan Air Base, Yokoto Air Base, and several domestic Air Bases.

# Distributor/Representative

Mark Taylor Phone: (60-3) 7960-5713; Fax: (60-3) 7960-6713; Cell: (60-16) 376-2299 Email: <u>mstaylor@tm.net.my</u>

Fisher Labs Ms. Amy Hath, Marketing Manager 200 West Willmott Road Los Banos, CA 95317 Phone: (209) 826-3292 Fax: (209) 826-0416 Email: <u>info@fisherlab.com</u> Website: <u>www.fisherlab.com</u>

## **Company Information**

Fisher Lab's manufactures the world's first truly portable walk through metal detector, the M-Scope. The M-Scope represents cutting edge metal detector technology. With the flexibility of 100 sensitivity settings, user-friendly control panel, intuitive three-zone detection, a durable modular design, and outstanding detection capability for ferrous and non-ferrous metals, the M-Scope offers a superior walk-through metal detection solution.

- Court Security System, Merced Superior Court, California
- CBS TV City, California

**HPG Worldwide** 

HPG Worldwide (Representative of Warm Springs Composite Products) Mr. J. Kimo Dejon, President & CEO 2895 Hidden Brook Place Bend, OR 97701 Phone: (541) 317-4684 Fax: (541) 317-0436 Email: jkdejon@hpgroup.com Website: www.hpgroup.com and www.wscp.com

## **Company Information**

Warm Springs Composite Products - WSCP - is a leading international supplier of fire door components, a necessity in the construction of high-rise commercial and industrial projects. They use the special material, which is called Tectonite - a strong, low heat transferring, light mineral based material, which makes for superb tooling. WSCP offers a full range of fire door products from high volume components and banded door core to unique custom products. Special orders and custom banded doors, anything to do with fire rated door components with the very best certifications.

WSCP also manufactures Tectonite<sup>™</sup> Magnesium Repair Cement – Super Strength Repair Just add water Tenacious Bonding, Fast Setting and High Strength 2700-3000 PSI in 30 Minutes - 5,000 PSI in 24 Hours

This is an all season / all weather, repair and anchoring material. It is a single component, inorganic, high performance cement. The product adheres to concrete, masonry, metal, asphalt, and to itself, without the need of a bonding agent and may be used both inside and outside and in hot and cold temperatures. Tectonite<sup>™</sup> Magnesium Repair Cement has been formulated for repair and anchoring of work that requires exceptional bonding, adhesion and strength. The product has been designed for jobs where availability of working time for the repair is limited or "down time" must be minimized

## **Job References**

WSCP supplies 3 of USA's 4 top producers of fire rated doors ongoing and the largest manufacturer is Great Britain.

#### **Distributor/Representative**

HPG Worldwide is the exclusive distributor in Asia-Pacific.

Siltron Emergency Systems Patricia Huber, Product Manager PO Box 518 Crystal Lake, IL 60039-0518 Phone: (800) 874-3392 Fax: (815) 459-6126 Email: <u>Pah@siltron.com</u> Website: <u>www.siltron.com</u>

# **Company Information**

Siltron has been in the emergency lighting business for over 35 years, and has earned a reputation for reliability, quality, and innovative design. A broad range of products covers installation needs ranging from routine commercial to upscale architectural to hazardous industrial locations. Siltron's products include:

- Emergency Lighting, Exits, Signage, Inverter systems
- Bank Lane Indicators

- Lasalle Bank
- National City Bank
- Depaul University
- Hard Rock Hotel

# Security

# Thorn Security (Hong Kong) Ltd.

Thorn Security (Hong Kong) Ltd. (a subsidiary of Tyco International Ltd.) Mr. C. H. Yung, Director of Sales 12/F Kornhill Metro Tower 1 Kornhill Road, Quarry Bay, Hong Kong Phone: (852) 2885-4451 Fax: (852) 2885-7760 Email: cyung@tycoint.com

Website: www.tycoasia.com

### **Company Information**

- "Thorn" Automatic Fire Alarm System
- "Thorn" FM200 Gas Extinguishing System
- "Ansul" Foam System
- "Total Walther" CO<sub>2</sub> System
- "Grinnell" Sprinkler System
- "Grinnell" Water Spray System

- "Simplex" Grinnell Fire Alarm System
- "ADT" Security System
- "CEM" Access Control System
- "Software House" Access Control System
- "Kentech" Access Control System
- "Sensormatic" CCTV System
- Design, supply, installation and maintenance of fire services, heating, ventilation and airconditioning, building management, traffic control, security, low voltage electrical and extra-low voltage electrical systems.

- North Lantau Highway CCTV Surveillance System
- Integrated Security Management System for Immigration Tower at Wanchai
- Electronic Sensor Cable System and Video Surveillance Camera System for Hong Kong Border (EMSD)
- Kowloon ATC CCTV Surveillance System
- Tsuen Wan ATC CCTV Surveillance System
- Tuen Mun Road CCTV Surveillance
- Lantau Fixed Crossing
- Integrated Security Management System for CLP Power Hong Kong Ltd.
- Access Control System and CCTV System for JP Morgan
- Access Control System, CCTV System, Intruder Alarm System and Intercom System for Joint Electronic Tellers Service Ltd.
- Access Control System, CCTV System and Intruder Alarm System for Singapore Telecom Hong Kong Ltd.
- Access Control System, CCTV System and Intruder Alarm System for Tradelink Electronic Commerce Ltd.
- In-Cab CCTV System for MTRC
- MTRC TKE-662C
- Pudong Airport

# **Gaming Equipments**

Cosco Home and Office Products Mr. Bryan Hollingsworth, National Sales Manager 2525 State Street Columbus, Indiana 47201 Phone: (812) 314-4385 Fax: (812) 348-2215 Email: <u>bhollingsworth@coscoproducts.com</u>

# **Company Information**

- Poker tables, folding tables, ladders, step stools
- Poker tables are licensed under the World Poker Tour

# **Job References**

Wal-Mart, K-Mart, Target, United Stationers, Office Depot

# **Planning Consultant**

Economics Research Associates Mr. William W. Lee, Executive Vice President 388 Market Street, Suite 1580 San Francisco, CA 94111 Phone: (415) 956-8152 Fax: (415) 956-5274 Email: bill.lee@econres.com

Website: <u>www.econres.com</u>

### **Company Information**

Economics Research Associates has been a consultant to the gaming industry since 1966, dealing with private operators, governments, and industry associations. Gaming clients have included Harrah's, Resorts International, Fitzgeralds, Casino America, Sands, Eldorado, Gaming Industry Association, Commonwealth of Puerto Rico, Harvey's at Lake Tahoe, and the Cities of Reno, Las Vegas and Atlantic City. This experience has covered the establishment of gaming in new jurisdictions (Atlantic City), analysis and government testimony for industry groups (Gaming Association), as well as feasibility, marketing, and operations analysis for new, existing, and expanded gaming operations.

#### **Job References**

#### **GENERAL EXPERIENCE**

#### Economic Impact of Gaming on the State of Nevada

Three assignments for Gaming Industry Association of Nevada, and Nevada Resort Association.

#### Socio-Economic Impact of Gaming in Connecticut

Prepared for the State of Connecticut.

#### Analysis of Effects of Proposed Reporting and Withholding Requirements on Gaming Industry

Prepared for Gaming Industry Association and presented to US Congress House Ways and Means Committee to defeat proposed legislation.

Analysis of Effects of Proposed Reporting and Withholding Requirements on Off-Track Betting Industry Prepared for National Association of Off-Track Betting.

Analysis of Effects of Proposed Tax Reform Legislation on the Horse Industry Prepared for American Horse Council.

#### INDIVIDUAL FACILITIES Harrah's

Market potential and facility development program for the Harrah's Marina Hotel in Atlantic City. This was the first hotel located off the Boardwalk and has proven to be the most consistently profitable casino project in Atlantic City.

Fitzgeralds	Market and consumer research into Reno gaming patterns and behavior. Our groundbreaking consumer study of gaming patterns and behavior led to a restructuring of facility layout and marketing programs that were directed at attracting high value customers with particular gaming patterns. Within two years after implementing these recommendations, Fitzgeralds saw a doubling of market share.	
Harvey's Resort	Strategic plan for this quality Lake Tahoe resort hotel and casino. This repositioning study provided the strategic plan for converting a traditional gaming property to a full service resort destination	
Fitzgeralds/Eldorado	Market analysis and development program for casino expansion and entertainment opportunities in downtown Reno.	
Claridge	Development of expansion alternatives and other revenue enhancement strategies to make the Claridge a more competitive property. Implemented programs included expanded gaming space, a better entertainment mix, enhanced parking, and a restructured marketing program. This resulted in substantial operating improvements for this Atlantic City property. In this assignment, ERA acted as the prime consultant, ensuring that the architectural program and construction plan was consistent with market needs	
Nevada National Bank	Analysis of casino hotel market potential for I-80 property in Reno.	
<b>Convention Properties</b>	Market feasibility and development program for 3,000 room casino/entertainment/convention complex in Reno.	
South China Industries	Analysis of casino opportunities in Macau after 2001.	
<b>Rail Properties</b>	Prepare development program for casino operations in New Zealand.	
The Mint	Analysis of casino floor layout and expansion plans for this Las Vegas casino hotel that has now been acquired by the Horseshoe Club.	
Sands	Analysis of Las Vegas market potential and repositioning of this Las Vegas property.	
Las Vegas, Atlantic County; and Reno/Sparks Convention and Visitors Bureaus	Analysis of each area's image as a vacation and convention destination.	
Commonwealth of Puerto Rico	Analysis of gaming regulations and their effect on the industry. Recommendations for changing existing restrictions were implemented.	
<b>Resorts International</b>	Market potential for Atlantic City casino development and feasibility of various development concepts and related attraction opportunities.	
State of West Virginia	Assessment of economic impact, development strategy, and competitive position for proposed gaming in West Virginia.	

Mohegan Casino	Expansion planning for this casino on tribal lands in Connecticut.
Casino America/ Alter Corp.	Market potential and development/marketing program for riverboat gaming and related attractions in Iowa. The "Diamond Lady" was the first gaming boat to be operational and performed according to ERA projections. Follow-on assignments for Casino America include the evaluation of riverboat gaming opportunities in Missouri, Mississippi, Louisiana, Texas, Indiana, Pennsylvania, West Virginia and Massachusetts.
Casino Magic	Market feasibility and resort development program for Casino Magic in Bay St. Louis, Mississippi.
Delta Hotels	Examination of casino potential in Ontario, Canada.
Pratt Hotels	Evaluation of economic impacts of casino gaming and development opportunities in Mexico.
Harrah's	Concept Development for Entertainment and Amusement attractions related to riverboat casino expansion.
Ladbroke Racing	Market and economic analysis of casino gaming potential for Western Pennsylvania. Analysis of card club potential for selected horse racing tracks in California.
Metropolitan Structures	Market and location analysis for casino gaming in Chicago.
Western Gaming	Casino potential and development program for peripheral entertainment and amusement uses.
United Hainan Enterprises	Investor search for proposed resort and casino development on Hainan Island, China.
Calgary Centre	Market analysis and development program for downtown casino/convention/entertainment complex.
Pratt Hotels	Casino potential in Mobile, Alabama.
Hornblower	Visitation potential at riverboat casino locations in Louisiana.
City of St. Louis	Strategic plan for the implementation of casino gaming and estimates of patronage and economic impact.
City of New Orleans	Analysis of proposed casino policies and impacts on existing and proposed retail development.
Boomtown Hotel and Casino	Analysis of market potential and economic impacts on existing and proposed retail development.

Horseshoe Club/Mirage Resorts	Potential for large scale casino resort development off the coast of China.	
STDM	Opportunities for gaming as part of new town development in Asia.	
Primm South	Development plan for the expansion of gaming and entertainment attractions at Stateline, Nevada	
Fremont Street Hotel Association	Analysis of entertainment concepts for revitalizing downtown Las Vegas.	

# **Textiles/Furnishings/Upholstery**

Faribault Mills

Mr. Michael P. Harris, Chairman, President & CEO 1500 Second Ave NW Faribault, MN 55021 Phone: (507) 333-4733 Fax: (507) 332-2936 Email: <u>mharris@faribaultmills.com</u> Website: www.faribaultmills.com

# **Company Information**

Faribault Mills makes beautiful bed blankets and decorative throws. These same products are purchased by the consumer & institutional marketplace globally. What differentiates Faribault's products is their attention to detail, the brand name that dates back to 1865, the designs, the wonderful array of fiber knowledge. Faribault makes products out of wool, cotton, cotton blends, Ingeo(corn), cashmere, and acrylics. All of our products are made in America.

- Four Seasons' Hotel official blanket supplier
- Crowne Plaza Hotel
- Holiday Inn
- Intercontinental Hotels
- Radisson Hotels
- Mercedes Benz
- Lands End
- Nieman Marcus
- Bloomingdales
- Learjet

# **Art Pieces for Hotel Rooms & Public Areas**

Gideon Gallery, Ltd.

Gideon Gallery, Ltd. Ms. Pamela L. Gideon-Hawke, President 8748 Melrose Avenue, Suite 110 Los Angeles, CA 90069 Phone: (310) 657-4194 Fax: (310) 657-2515 Email: pamgideon@aol.com

### **Company Information**

Original art pieces for hotel rooms and public areas, 16<sup>th</sup> to 21<sup>st</sup> century etchings, engravings, lithos, custom framing, tapestries and mirrors.

Owns 250,000 original pieces of art that can be removed from the market once selected by the client so that it becomes an original for the client that selected them.

- Aqua Caliente Casino Rancho Mirage
- Aladdin Hotel Las Vegas, Nevada
- Bally's Las Vegas, Nevada & Atlantic City, New Jersey
- Bellagio Hotel Las Vegas, Nevada
- The Bel Aire Hotel Bel Aire, California
- Beverly Hills Hotel Beverly Hills, California
- Casino Magic Mississippi
- Caesar's Palace Las Vegas, Nevada
- Circus Circus Las Vegas, Nevada & Reno, Nevada and Tunica, Mississippi
- Crown Imperial Hotel Hong Kong
- Disneyland Hotel Anheim, California
- Disney's Wild Kingdom Florida
- Euro Disney Theme Park Paris, France
- Four Seasons Hotel Beverly Hills, Las Vegas & Santa Barbara, California
- Grand Hyatt Hotel Hong Kong, New York, & Union Square in San Francisco, CA
- Lodge at Pebble Beach Monterey, California
- Luxor Hotel Las Vegas, Nevada
- Mandalay Bay Hotel Las Vegas, Nevada
- Marriott Hotel Hong Kong, Washington, DC., New Jersey
- MGM Grand Hotel Las Vegas, Nevada
- Mirage Hotel Las Vegas, Nevada
- Monte Carlo Hotel Las Vagas, Nevada
- Paris Hotel Las Vegas, Nevada
- Park Hyatt, Santa Monica & San Francisco, CA
- Ralph Lauren Showrooms USA
- Taipei Grand Hotel Taipei

# **Lighting Consultant**

Lightvision, LLC. Mr. Allan Leibow, President 1213 S. Ogden Dr. Los Angeles, CA 90010 Phone: (323) 932-0700 Fax: (323) 571-0940 Email: allan@lightvision.net

# **Company Information**

Lightvision is a full-service architectural lighting design firm focused on collaborating with design team to create unique, beautiful spaces that inspire. Our experience extends from casinos, hotels and restaurants to theme parks, retail, offices, and museums. Beyond basic requirements for visual clarity, our lighting reinforces the architecture, brings beauty, and distinguishes the space from its surroundings. Lightvision's founder, Allan Leibow, has 22 years of experience & has won prestigious IALD Awards for the Okura Hotel and Bally's Casino and IES Awards. Notable projects are at Paramount Pictures, Holloywood; and the MGM conference center, Las Vegas. Mr. Leibow lectures for the IALD, IES, and Lightfair.

Ron Goldman AIA (President)	Peter Remedios (President)	Patsi Shigatomi (head of
GOLDMAN FIRTH	Ken Jacobsen (Senior	design)
ARCHITECTS	designer) Long REMIDIOS	JOHNSON FAIN
24955 Pacific Coast Highway	SIEMBEDA	1201 N. Broadway
Malibu, CA 90265	400 Oceangate, Suite 1100	Los angeles, CA 90012
Phone: 310-456-1831	Long Beach, CA 90802	Phone: 323-224-6000
ron@gfarchitects.com	Phone: 562-437-5444	pshigetomi@jfpartners.com
	ken@rsdesigners.com	

# Travel/Hospitality Training North America Education Institute (Hong Kong) Ltd.

North America Education Institute (Hong Kong) Ltd. Mr. Henry Tong, CEO Rm 1613 Wellbourne Commercial Center 8 Java Road North Point, Hong Kong Phone: (852) 3077-8387 Fax: (852) 2805-5152 Email: info@hoteltraining.org Website: www.hoteltraining.org

#### **Company Information**

We represent Educational Institute of the American Hotel & Lodging Association (EI) who is the premier source for delivering quality hospitality education, training and professional certification that serves the needs of hospitality schools and industries worldwide.

### **Job References**

Hong Kong City University is the licensee to use the products. There are more than 120 learning institutions and hotel organizations outside the USA are licensed.

# **Art Consulting Service**

Soho Myriad Inc. Ms. Janie Stanfield, President 1250 Menlo Dr. NW Atlanta, GA 30318 Phone: (404) 351-5656 Fax: (404) 351-8284 Email: janies@sohomyriad.com Website: www.sohomyriad.com

### **Company Information**

Art consulting services to the hospitality industry with art packages for public areas and guest rooms operates out of a 37,000 sq ft warehouse in Atlanta with its own custom and contract frame shops, hand finishing department and giclee printing studio. Built our reputation by following certain principles: being prepared to go out of our way to locate the right art; dedication to quality and value; insistence on timeliness; maintenance of good relationships throughout the supply chain; ongoing reinvestment in technology and personnel.

#### **Job References**

Include Various:

- Ritz Carlton Hotel
- Westin Hotel
- Marriott Hotel
- Grand Hyatt Hotel
- Hyatt Regency Hotel in the USA
- Park Hyatt Chicago
- Hyatt Vacation Club
- Intercontinental Hotel
- Mandarin New York
- Mohegan Sun Casino

# Textiles/Furnishings/Upholstery

# **Springs Window Fashions, LP**

**Springs Window Fashions, LP** Mr. Mark Rhoda-Reis, Manager (International Business) Phone: (608) 836-6258 Fax: (608) 836-6254 Email: <u>mark.Rhoda@springs.com</u>

# **Company Information**

Drapery Hardware, Blinds & Shades

# Entertainment

Waltzing Waters, Inc. Ms. JoAnn Chojnowski 1310 SE 10<sup>th</sup> Street Cape Coral, FL 33990 Phone: (239) 574-5181 Fax: (239) 772-5817 Email: joann@waltzingwaters.com Website: www.waltzingwaters.com

# **Company Information**

Custom designed and manufactured musical fountain shows. They can be sited in malls, shopping centers, theaters, etc. or outdoor areas, such as lakes or in their own pool. Waltzing Waters is known worldwide for providing excellent entertainment, appealing to all ages while using high quality equipment. The current owner is third generation fountain builder providing his clients with the best musical fountain show available.

#### **Job References**

Projects in the United States:

- Chandler Fashion Square Mall, Chandler, AZ
- Disneyland Hotel, Anaheim, CA
- Private Residence, Fort Myers, FL
- Shell Factory, North Fort Myers, FL
- Sea World, Orlando, FL
- Liquid Fireworks, Port Charlotte, FL
- Kahunaville Restaurant, International Mall, Tampa, FL
- Kahunaville Restaurant, Holyoke, MA
- Jordan's Furniture, Reading, MA
- Tiger Stadium/Comerica Park, Detroit, MI
- Kahunaville Restaurant, Rivertown Crossing Mall, Grandville, MI
- Waltzing Waters Theatre, Branson, Missouri
- Bullwinkle's Pizza, Raleigh, North Carolina
- Kahunaville Restaurant, Walden Galleria, Buffalo, NY
- Kahunaville Restaurant, Carousel Center, Syracuse, NY
- Kahunaville Restaurant, Eastwood Mall, Niles, Ohio
- Bessemer Court/Station Square, Pittsburgh, Pennsylvania

Projects in countries abroad:

- Jerudong Park, Jerudong, Brunei
- Aberdeen Centre, Vancouver, British Colombia
- Ontario Place, Toronto, Ontario
- Golden 5 Resort Hotels, Hurgada, Egypt
- New Town Plaza, Sun Hung Kai, Hong Kong

- Kobe Portopialand, Kobe, Japan
- KPL, Kure, Japan
- TokyoDome, Tokyo, Japan
- Hotel Lotte Company, Seoul Korea
- Mines Resort, Kuala Lumpur, Malaysia
- Private Residence, Cabo San Lucas, Mexico
- Waltzing Waters, Mozang Lahore, Pakistan
- Beijing, China
- Naning, China
- Jan Fu San Recreation Company, Ltd., Taiwan
- Waltzing Waters, Inverness-Shire, Scotland
- Randburg Waterfront, Johannesburg, South Africa
- Heron City Las Rosas, Madrid, Spain
- Marina D'Or, Castellon, Spain
- Liseberg Amusement Park, Liseberg, Sweden
- Istanbul, Turkey
- Waltzing Waters, Isle of Wight, United Kingdom

### To source U.S. products and services in the following sectors, please contact:

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Ms. Fanny Chau, Commercial Specialist Phone: (852) 2521-3721 Email: fanny.chau@mail.doc.gov

Ms. Alice Lai, Commercial Specialist Phone: (852) 2521-4638 Email: <u>alice.lai@mail.doc.gov</u>

Ms. Swee-keng Cheong, Commercial Specialist Phone: (852) 2521-5233 Email: <u>swee-keng.cheong@mail.doc.gov</u>

Ms. Rose Mak, Commercial Specialist Phone: (852) 2521-7173 Email: <u>rose.mak@mail.doc.gov</u>

- Hotel and Restaurant Equipment & Supplies
- Security
- Architecture
- Air-Conditioning
- Building Products
- Construction Management
- Engineering
- Landscape Architects
- Lighting Consultant
- Planning Consultant
- Information Technology
- Telecommunication

- Art Pieces for Hotel Rooms & Public Areas
- Coin-operated Amusement Machines
- Gaming Equipments
- Textiles/Furnishings/Upholstery
- Medical Equipment
- Travel/Hospitality Training
- Outbound Tourism to U.S.A.
- Pharmaceuticals