

# *Distributed Energy Resources for Federal Facilities*

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*GSA Federal Supply Service*

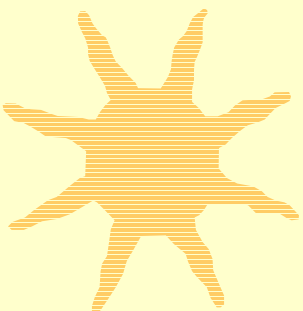
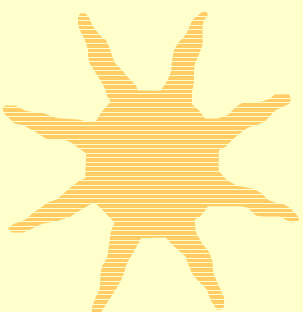
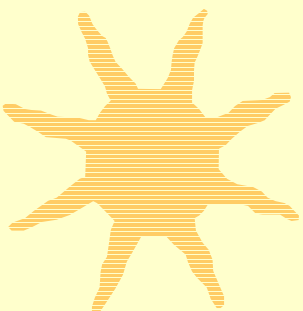
*Who, What, When, Where and Why in  
only 14 minutes?*



# *WIIFM?*

*(what's in it for me)*

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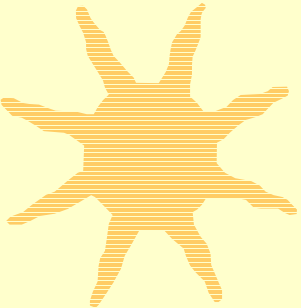


- ★ Federal Energy Users – Find out what products and services FSS offers.
- ★ Vendors of Products and Energy Services – Find out who to talk to and how to get listed on an FSS Schedule.

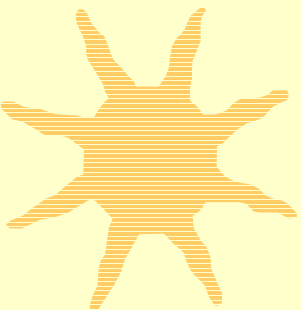


# *GSA FSS Schedules for Energy Products and Services*

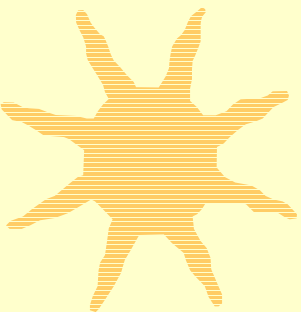
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★ **Schedule 539** “Solutions and More” (SAM)  
**Contact: Alan Searsy (817) 978-8370**

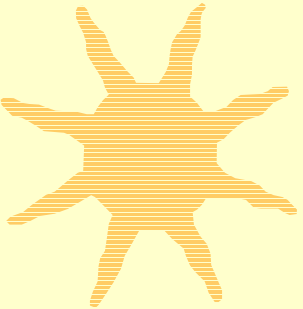


★ **Schedule 871 II** “Energy Management  
Services” and Corporate Schedule CR 799A  
**Contact: Patricia Finch (253) 931-7073**



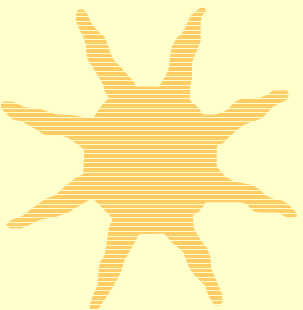


# *Menu of Items from Schedule 539*



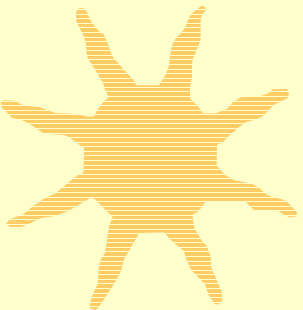
★ 206 3 - **Solar Energy System** - including all types of solar **energy** products

★ 206 9 - **Energy Saving Lighting Ballasts**



★ 206 13 - **Energy Efficient / Environmentally Friendly Lamps (light bulbs)**

★ 206 98 - **Ancillary Services related to Solar Energy Systems, Energy Saving Lighting Products, and Specialty Lighting**



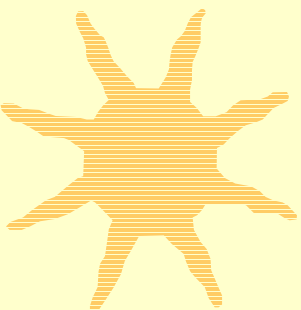
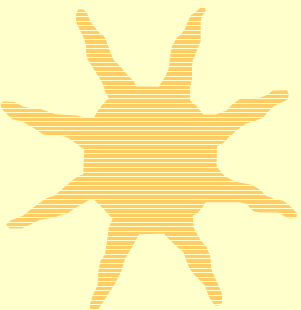
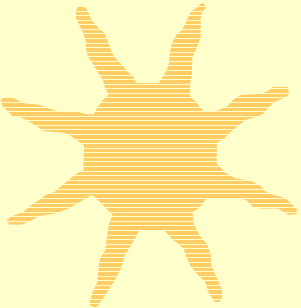
★ 206 99 - **Introduction of New Products**

★ **Power Distribution Equipment (and a whole lot more)**



# *Menu of items from Schedule 871 II*

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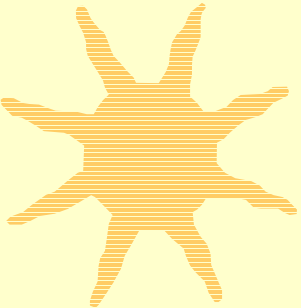


- ★ 871 200 - **Energy Management Program Support** (energy planning and strategies, energy choice analysis, risk management, metering services, billing and management oversight, commodity acquisition management (including reverse auctions), Homeland Security (vulnerability assessments, identification and mitigation of threats) and preparing agency statements of work).
- ★ 871 201 – **Energy Audit Services** (energy audits, resource efficiency management, use of alternative energy sources, and building commissioning services).

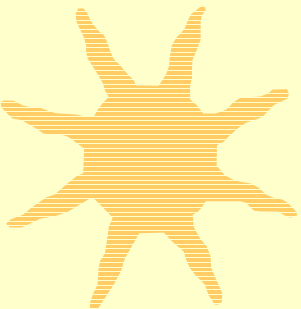


## *Menu of items from Schedule 871 II (yes – there's more)*

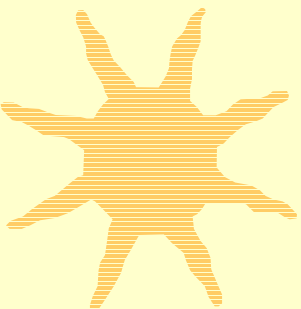
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- ★ **871 203 - Managing the Procurement and Use of Natural Gas (including from renewable sources)**



- ★ **871 204 - Managing the Procurement and Use of Electricity (including from renewable sources)**

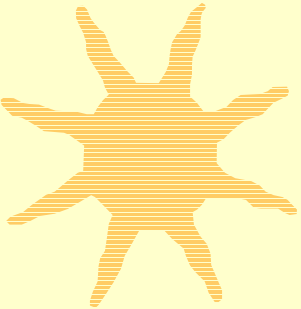


- ★ **871 299 - Introduction to New Products and Services**

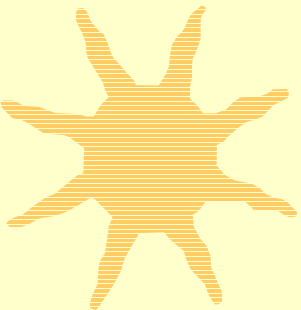
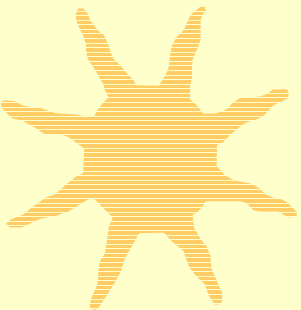


## ✓ *Advantages of Schedules*

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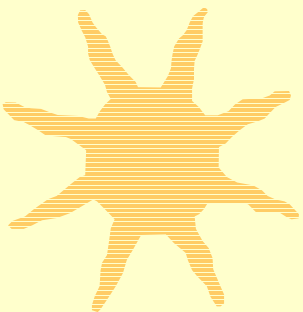
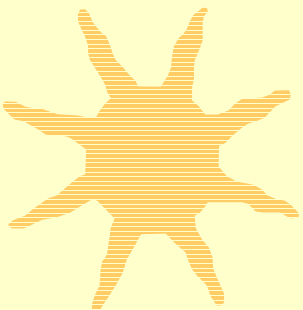
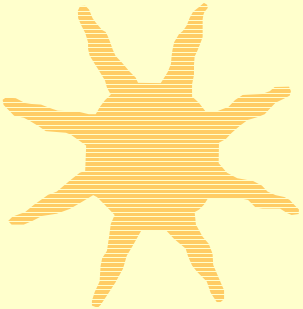
- ✓ Easy Access to Commercially Available Services
- ✓ Volume Discount Pricing
- ✓ Selection of Contractors
- ✓ Multiple Awards for varying requirements
- ✓ Blanket Purchase Agreements (BPAs) to negotiate even better pricing
- ✓ Prices have been determined to be fair and reasonable
- ✓ Maximum order limitations have been removed





## ✓ *Even More Advantages of Schedules*

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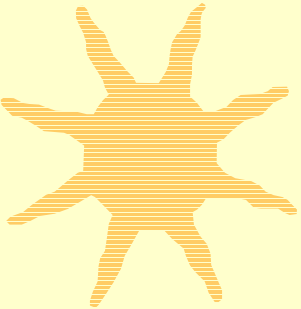
- ✓ Customer/Contractor direct relationship
- ✓ All applicable laws and regulations have been applied (including small business set-aside determination, see FAR 19.502-1)
- ✓ Contractors are registered with the Central Contractor Registration.
- ✓ CBD synopsis and other open market requirements are not needed
- ✓ CICA (Competition in Contracting Act) requirements have been met (see FAR 6.102 (d)(3))



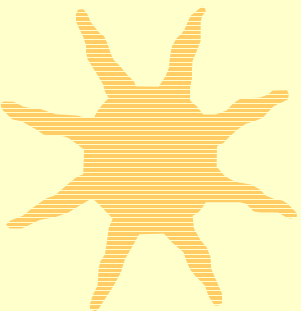


## ✓ *We are not done yet with the Advantages of Schedules*

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✓ In most instances, the Government purchase card can be utilized when placing orders (required for purchases under \$2500)

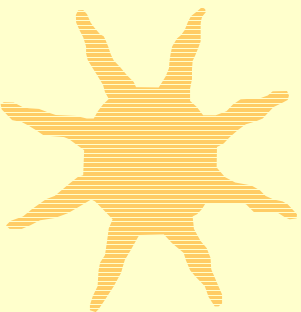


✓ New services are continually made available

✓ Ease of Ordering

✓ Schedule awards are synopsisized in the Commerce Business Daily (now FedBizOpps)

✓ Requirements of FAR Part 5, Publicizing Contract Actions have been met

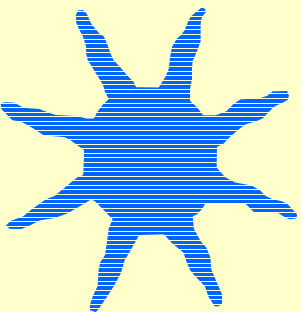
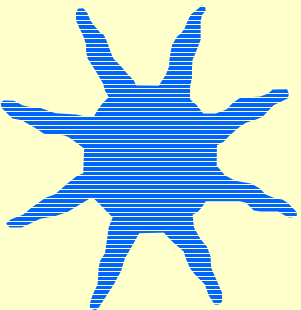
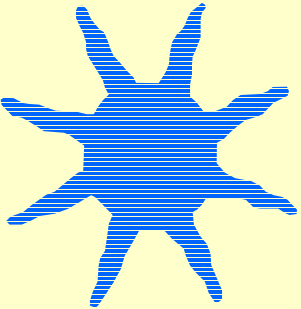


✓ Vendors – Increased exposure to potential customers



## *Vendors - How to get on schedule 871 II*

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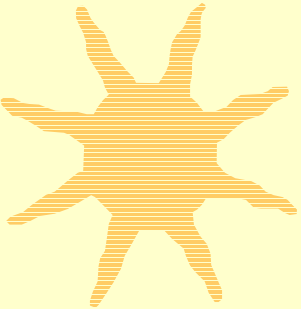


- ✓ Go to <http://gsaelibrary.gsa.gov> and from the “Go to Federal Supply Schedule” list on the right side of the screen select 871 II
- ✓ Then click on [Vendors: View Solicitation on FedBizOpps.Gov](#) to get a copy of Solicitation Number - TFTP-EJ-000871-B

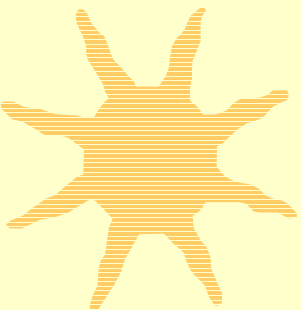


## *How to get on schedule 871 II – Part Deux*

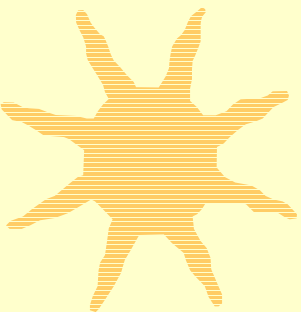
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✓ **Read carefully** and fill out and submit your **response** to the solicitation per instructions



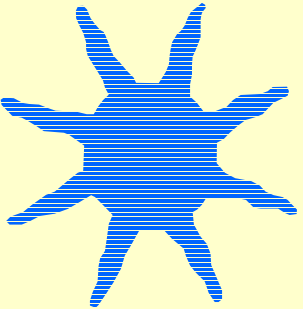
✓ **Your response will be evaluated for completeness, technical capability and pricing** – awards usually made within 120 days



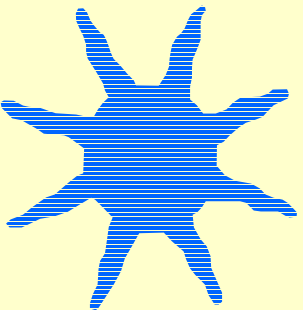
✓ **After award, submit information to **GSA Advantage!**** (our on-line shopping service)



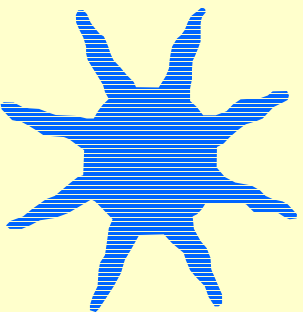
## *How to get on schedule 539*



✓ Go to <http://gsaelibrary.gsa.gov> and from the “Go to Federal Supply Schedule” list on the right side of the screen select 539



✓ Then click on [Vendors: View Solicitation on FedBizOpps.Gov](#) to get a copy of Solicitation Number - 7FXP-D4-01-0539-B.FSG19

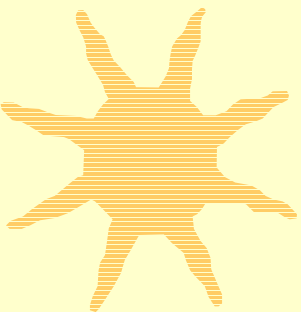
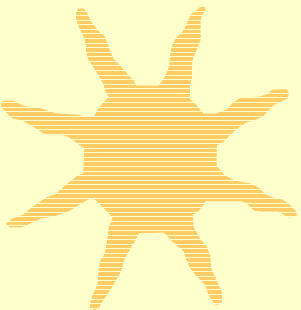
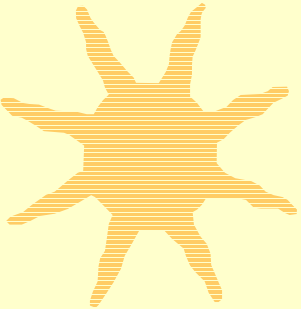


✓ Follow same last 3 steps as for schedule 871



# *FSS: Your Solution to Smart Business*

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- ★ Brochures on the mentioned items are available for you to take today
- ★ Additional questions regarding these schedules can be directed towards:
  - Alan Searsy (817) 978-8370 – (539)
  - Patricia Finch (253) 931-7073 – (871-II)