



# Montana Stockgrowers Association

Serving Montana's Cattle Industry Since 1884

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October 10, 2001

FSIS Docket Clerk  
Docket #00-036A  
Department of Agriculture  
Food Safety and Inspection Service  
Room 102 Cotton Annex Building  
300 12th St. SW  
Washington, DC 20250-3700

RE: Country of Origin Labeling Rules

To Whom It May Concern:

It is very important to protect the integrity of the beef products produced from birth to slaughter in the United States of America. The best way to do this is to specifically label beef and beef products that are derived from cattle that are born, raised and slaughtered in the United States. The United States producers of cattle will benefit from increased demand for their high quality cattle. The consumers will benefit from the confidence of knowing exactly where their beef products are raised and produced. As consumer confidence is increased the entire beef industry will benefit from increased demand.

For the purposes of USDA labeling, the only beef that should be labeled as USA Beef should be derived from cattle that are born, raised, fed and slaughtered in the United States. The rationale for this is very straightforward. It is important that all segments of the industry, from cow calf producers to consumers, benefit from the labeling. To label beef from cattle that are not born in this country with a USA Beef label excludes the cow calf producer. To label beef from cattle that are not fed in this country excludes the feeder. Cattle that are slaughtered in the United States but born, raised or fed for a time in another country should be identified as a product of both the countries involved. If cattle are imported into the United States from Mexico, then fed and slaughtered in the United States their beef should be labeled as Mexican/American Beef. If cattle are born in the United States, fed for a time in Canada then shipped back to the United States for slaughter their beef should be labeled as Canadian/American Beef.

To verify these labels are accurate and truthful cattle that cross a border into the United States will have to be identified. This need not be a complicated system. Cattle imported to the United States from Mexico are hot iron branded with an "M" near their tail head. This brand marks them for life. They can be sorted and grouped before they enter a slaughter facility. When they are slaughtered it will then be possible to process them together and label the beef from them accurately. The same can be done with fat cattle imported from Canada

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for immediate slaughter. They are shipped in sealed trucks so they are already sorted and grouped when they arrive at the slaughter facility. Although this type of labeling will require organizational effort to track the beef through the slaughter facility from slaughter to packaging the cost would be minimal.

Industry and FSIS can aid consumers in gaining a greater understanding of the suggested terms by maintaining consistency. It would be confusing to allow any beef to receive the USDA quality grade that is not labeled as USA Beef. As the consumer equates the USDA quality grade with US production, its use must be limited to carcasses that are derived from cattle that are born, raised and slaughtered in the United States. Studies have already identified that food safety is the highest priority of the consumer of beef. This type of labeling will enhance consumer confidence by enabling beef to be traced back to its county of origin.

Sincerely,

A handwritten signature in cursive script that reads "Bill Garrison". The signature is written in dark ink and is positioned below the word "Sincerely,".

Bill Garrison  
President  
Montana Stockgrowers Association