

**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The INTERNET address for *GSA Advantage!* is: GSAAdvantage.gov.

**Schedule for Management, Organizational and Business Improvement Services
(MOBIS)**

FSC Group: 874

FSC Class/Product Code: R499

Contract Number: GS-10F-0387N

Effective: May 12, 2003 through May 11, 2008

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.



**Boston University, Trustees of
d.b.a. Boston University Corporate Education Center
72 Tyng Rd.**

Tyngsboro, MA 01879

Phone: (978) 649-9731

Fax: (978) 649-6926

<http://www.butrain.com/>

Business size: Large Business

Pricelist current through Modification PO-0001 dated December 15, 2005
and FX 21 dated January 27, 2006



CUSTOMER INFORMATION

- 1a. **Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).**

SIN 874-4 – See descriptions and pricing

- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**

SIN 874-4 Part Number MDP101 Price \$520/Per Person

- 1c. **If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.**

Not Applicable

2. **Maximum order.**

\$1,000,000.00

3. **Minimum order.**

\$300.00

4. **Geographic coverage (delivery area).**

48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. territories.

Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

5. **Point(s) of production (city, county, and State or foreign country).**

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6. **Discount from list prices or statement of net price.**

All prices herein are net government prices.



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7. Quantity discounts.

After paid orders under this contract accrue \$1 million in any Government Fiscal Year, any order placed under this contract during the remainder of the Government Fiscal Year will be given an additional 5% discount off the total price of the order.

8. Prompt payment terms.

Net 30 days.

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items (list items by country of origin).

Not applicable.

11a. Time of delivery.

Specified on the Task Order

11b. Expedited Delivery.

Not Applicable.

11c. Overnight and 2-day delivery.

Not Applicable.

11d. Urgent Requirements.

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract. Ordering Agency can contact Contractor to effect a faster delivery.

12. F.O.B. point.

Destination.

13a. Ordering address(es).

Boston University
72 Tyng Road
Tyngsboro, MA 01879

Attn.: Registration Department
Fax: (978) 649-6926

- 13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules). For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment address.**
Boston University
72 Tyng Road
Tyngsboro, MA 01879
Attn.: Finance Office
- 15. Warranty provision.**
Standard Commercial Warranty.
- 16. Export packing charges, if applicable.**
Not Applicable.
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).**
The Government purchase card is accepted above the micro-purchase threshold.
- 18. Terms and conditions of rental, maintenance, and repair (if applicable).**
Not Applicable.
- 19. Terms and conditions of installation (if applicable).**
Not Applicable.
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).**
Not Applicable.
- 20a. Terms and conditions for any other services (if applicable)**
Not applicable.
- 21. List of distribution points (if applicable).**
Not applicable.
- 22. List of participating dealers (if applicable)**

Not Applicable.

23. Preventive maintenance (if applicable).

Not Applicable.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).

Not Applicable.

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

Not Applicable.

25. Data Universal Number System (DUNS) number.

60-604-6308

26. Notification regarding registration in Central Contractor Registration (CCR) database.

Boston University Corporate Education Center has registered with the Central Contractor Registration database. The CAGE code is 3SCJ2.

SIN	Course Number	Management Development Programs	Number of Days	GSA Price Per person
874-4	MDP101	Newly Appointed Managers	2	\$894
874-4	MDP102	Listening to Influence: Getting More Out of Conversations	1	\$520
874-4	MDP106	Improving Your Presentation Skills	2	\$894
874-4	MDP109	Positive Assertive Management	2	\$894
874-4	MDP111	Strategic Alignment of the Project Portfolio	2	\$894
874-4	MDP114	Business Writing for Results	2	\$894
874-4	MDP115	Business Management Skills for Project Managers	2	\$894
874-4	MDP116	Accelerating Product Development using Project Management	2	\$894
874-4	MDP117	Program Management: Managing in the Complex, Multiple Project Environment	3	\$1,118
874-4	MDP118	Developing a Project Management Office	2	\$894
874-4	MDP119	How to Achieve Results Through Influencing	1	\$520
874-4	MDP129	Managing & Reducing Stress	1	\$520
874-4	MDP131	How to Manage Time to Increase Your Productivity	1	\$520
874-4	MDP144	Women's Institute for Managerial Excellence	3	\$1,118
874-4	MDP172	Communicating w/Influence: Building Successful Interpersonal & Team Communication	3	\$1,118
874-4	MDP179	Coaching for Business Results	2	\$894
874-4	MDP181	Aligning Your Workforce to Organizational Goals	1	\$520
874-4	MDP201	Finance & Accounting for Non-Financial Managers	3	\$1,118
874-4	MDP245	Understanding & Working with people	2	\$894
874-4	MDP293	Key Concepts in Instructional Design	3	\$1,118
874-4	MDP294	Assessing Training & Development Needs to Support Business Goals	3	\$1,118
874-4	MDP297	Delivering & Facilitating Effective Training	3	\$1,118
874-4	MDP307	Strategic Marketing: Concepts & Strategies	3	\$894
874-4	MDP317	Understanding & Managing Conflict	3	\$1,118



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SIN	Course Number	Management Development Programs	Number of Days	GSA Price Per person
874-4	MDP330	Developing into a Powerful Leader	2	\$894
874-4	MDP352	Improving Supervisory & Management Skills	2	\$894
874-4	MDP403	Project Management Evening Certificate Program	24	\$5,233
874-4	MDP405	Managing Information Technology (IT) Projects	3	\$1,118
874-4	MDP406	Communicating & Presenting for Management Success	3	\$1,118
874-4	MDP407	Principles & Techniques of Project Management	3	\$1,118
874-4	MDP408	Estimating & Managing Project Costs	2	\$894
874-4	MDP409	Internal Consulting Skills	2	\$894
874-4	MDP410	Project Procurement & Contract Management	2	\$894
874-4	MDP414	Leading & Managing Successful Teams	3	\$1,118
874-4	MDP417	Building High Performance Teams	2	\$894
874-4	MDP422	Preparing for PMP Certification	2	\$894
874-4	MDP423	Strategies for Managing Change: Managing People in a Changing Environment	2	\$894
874-4	MDP425	How to Assess & Manage Project Risk	2	\$894
874-4	MDP427	Managing Project Communication	2	\$894
874-4	MDP429	Managing Successful Negotiations	2	\$894
874-4	MDP445	Effective Project Scheduling & Control	3	\$1,118
874-4	MDP460	Simulation of Real-World Project Management	3	\$1,118
874-4	MDP525	Project Quality Management	2	\$894
874-4	MDP546	How to Design Assessment & Evaluation Tools	2	\$894
874-4	MDP636	Project Management Using Microsoft Project	2	\$894

Client On-Site Training in the Courses Listed Above	
Daily Rate (Up to 15 participants)	\$3,292
Additional participants over 15 (per student/per day)	\$100