

**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The INTERNET address for *GSA Advantage!* is: www.GSAAdvantage.gov.

FSC Group: 69

Commodity: Instructor-Led Training; Course Development; Test Administration

FSC Class/Product Code: 6930

SIN 27-400 Instructor-Led Training

SIN 27-500 Course Development; Test Administration

Contract Number: GS-02F-0109P

Effective: March 23, 2004 through March 23, 2009

Price list current through modification FX24 dated March 27, 2006, FX 40 dated September 9, 2006 and modification PO-0001, effective August 30, 2006

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov.



CORPORATE EDUCATION CENTER

**Boston University, Trustees of
d.b.a. Boston University Corporate Education Center
72 Tyng Rd.**

Tyngsboro, MA 01879

Phone: (978) 649-9731

Fax: (978) 649-6926

<http://www.butrain.com/>

Contract Administrator: David Mansfield

Phone: (978) 649-9731



CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN 27-400 Instructor-Led Training – See descriptions and pricing

SIN 27-500 Course Development; Test Administration – See descriptions and pricing

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

SIN 27-400 Course Number MDP 242, MDP 246 Price \$521/Per Person
MDP 256, MDP 332

SIN 27-500 Customized Client On-Site Training in Course Price \$2,250/Per day
Seminars under SIN 27-400 with prefix ITS

Customized Client On-Site Training in Course Price \$2,250/Per day
Seminars without prefix ITS, BA and MDP

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

Not Applicable.

2. Maximum order.
\$1,000,000.00

3. Minimum order.
\$100.00

4. Geographic coverage (delivery area).

48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. territories.

Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

5. Point(s) of production (city, county, and State or foreign country).

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6. Discount from list prices or statement of net price.

All prices herein are net government prices.

7. Quantity discounts.

Not applicable.

8. Prompt payment terms.

Net 30 days.

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items (list items by country of origin).

Not applicable.

11a. Time of delivery.

Specified on the Task Order

11b. Expedited Delivery.

Not Applicable.

11c. Overnight and 2-day delivery.

Not Applicable.

11d. Urgent Requirements.

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract. Ordering Agency can contact Contractor to effect a faster delivery.

12. F.O.B. point.

Destination.



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13a. Ordering address(es).

Boston University
72 Tyng Road
Tynsboro, MA 01879
Attn.: Registration Department
Fax: (978) 649-6926

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address.

Boston University
72 Tyng Road
Tynsboro, MA 01879
Attn.: Finance Office

15. Warranty provision.

Standard Commercial Warranty.

16. Export packing charges, if applicable.

Not Applicable.

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).

The Government purchase card is accepted above the micro-purchase threshold.

18. Terms and conditions of rental, maintenance, and repair (if applicable).

Not Applicable.

19. Terms and conditions of installation (if applicable).

Not Applicable.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).

Not Applicable.

20a. Terms and conditions for any other services (if applicable)

Not applicable.

- 21. List of distribution points (if applicable).**
Not applicable.
- 22. List of participating dealers (if applicable)**
Not Applicable.
- 23. Preventive maintenance (if applicable).**
Not Applicable.
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).**
Not Applicable.
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.**
Not Applicable.
- 25. Data Universal Number System (DUNS) number.**
60-604-6308
- 1. Notification regarding registration in Central Contractor Registration (CCR) database.**
Boston University Corporate Education Center has registered with the Central Contractor Registration database. The CAGE code is 3SCJ2.

Training Courses and Pricing

SIN	Course Number	Course name	GSA Price Per person
27-400	CWNP800	Wireless LAN Administration	\$1,875
27-400	CWNP801	Certified Wireless Security Professional	\$2,621
27-400	ORC901	Introduction to Oracle 9iSQL	\$1,571
27-400	ORC902	Oracle9i DBA Fundamental I	\$1,571
27-400	ORC903	Oracle 91 DBA Fundamentals II	\$1,571
27-400	ORC904	Database Performance Tuning	\$1,571
27-400	2071	Querying Microsoft SQL Server 2000 with Transact-SQL	\$671
27-400	ORC10g1	Oracle Database 10g: Introduction to SQL	\$1,721
27-400	ORC10g2	Oracle Database 10g: Administration Workshop I	\$1,721
27-400	ORC10g3	Oracle Database 10g: Administration Workshop II	\$1,721
27-400	ORC10gNF	Oracle Database 10g: New Features for Administrators	\$1,721
27-400	2072	Administering a Microsoft SQL Server 2000 Database	\$1,571
27-400	2073	Programming a Microsoft SQL Sever 2000 Database	\$1,571
27-400	2074	Designing & Implementing CLAP Solutions Using Microsoft SQL Server 2000	\$1,571
27-400	2159	Deploying and Managing Microsoft Internet Security & Acceleration Server 2000	\$971
27-400	2261	Supporting Users Running the Microsoft Windows XP Operating System	\$971
27-400	2262	Supporting Users Running Applications on a Microsoft Windows XP Operating System	\$671
27-400	2272	Implementing and Supporting Microsoft Windows XP Professional	\$1,571
27-400	2274	Managing a Microsoft Windows Server 2003 Environment	\$1,571
27-400	2275	Maintaining a Microsoft Windows Server 2003 Environment	\$971
27-400	2276	Implementing a Microsoft Windows Server 2003 Network Infrastructure:	\$671

SIN	Course Number	Course name	GSA Price Per person
		Network Hosts	
27-400	2277	Implementing, Managing and Maintaining a Microsoft Windows Server 2003 Network Infrastructure	\$1,571
27-400	2278	Planning and Maintaining a Microsoft Windows Server 2003 Network Infrastructure	\$1,571
27-400	2279	Planning, Implementing and Maintaining Microsoft Windows Server 2003 Active Directory Infrastructure	\$1,571
27-400	2282	Designing a Microsoft Windows Server 2003 Active Directory and Network Infrastructure	\$1,571
27-400	2285	Installing, Administering, and Configuring Microsoft Windows XP Professional	\$671
27-400	2295	Implementing & Supporting Microsoft Internet Information Services 5.0	\$971
27-400	2310	Developing Web Applications Using Microsoft Visual Studio.NET	\$1,571
27-400	2349	Programming the Microsoft .NET Framework with Microsoft Visual C#	\$1,571
27-400	2350	Securing and Deploying Microsoft .NET Assemblies	\$971
27-400	2350	Securing and Deploying Microsoft .NET Assemblies	\$971
27-400	2355	Upgrading from Microsoft Exchange Server 5.5 to Microsoft Exchange 2000	\$971
27-400	2373	Programming with Microsoft Visual Basic.NET	\$1,571
27-400	2379	Developing and Deploying Microsoft BizTalk Server 2000 Solutions	\$1,571
27-400	2389	Microsoft Programming with ADD.NET	\$971
27-400	2400	Implementing and Managing Microsoft Exchange Server 2003	\$1,571
27-400	2415	Programming the Microsoft.NET Framework with Visual Basic.NET	\$1,571
27-400	2433	Microsoft Visual Basic Scripting Edition and Microsoft Windows Script Host Essentials	\$971

SIN	Course Number	Course name	GSA Price Per person
27-400	2500	Introduction to XML and the Microsoft .NET Platform	\$671
27-400	2524	Developing XML Web Services Using Microsoft ASP.NET	\$971
27-400	2555	Developing Microsoft .NET Applications for Windows (Visual C#.NET)	\$971
27-400	2557	Building COM+ Applications Using Microsoft .NET Enterprise Services	\$1,571
27-400	2558	Programming with Managed Extensions for Microsoft Visual C++ .NET	\$971
27-400	2559	Introduction to Visual Basic .NET Programming with Microsoft .NET	\$1,571
27-400	2565	Developing Microsoft .NET Applications for Windows (Visual Basic.NET)	\$971
27-400	2591	Implementing Replication Using Microsoft SQL Server 2000	\$971
27-400	2596	Managing Microsoft Systems Management Server 2003	\$1,571
27-400	2609	Introduction to C# Programming with Microsoft .NET	\$1,571
27-400	2806	Microsoft Security Guidance Training for Developers	\$371
27-400	2823	Implementing and Administering Security in a Microsoft Windows Server 2003 Network	\$1,571
27-400	2830	Designing Security for Microsoft Networks	\$971
27-400	LNX120	Linux Fundamentals	\$1,571
27-400	LNX250	Linux Administration	\$971
27-400	LNX275	Linux Networking Services	\$1,571
27-400	LNX510	Network Security	\$1,571
27-400	LNX550	Host Security	\$1,571
27-400	JAV102	Introduction to Java Programming	\$1,571
27-400	JAV104	Object-Oriented Programming with Java	\$1,571
27-400	JAV106	Advanced Java Programming	\$1,571
27-400	JAV114	Jakarta Struts	\$1,571
27-400	JAV110	Java Servlets	\$671

SIN	Course Number	Course name	GSA Price Per person
27-400	JAV109	Java Server Pages	\$971
27-400	JAV542	XML Programming Using Java	\$1,571
27-400	JAV561	Developing Java Web Services	\$1,571
27-400	GIS101	Introduction to GIS Technologies	\$746
27-400	GIS102	Introduction to GIS Software: ESRI ArcGIS 9.x	\$971
27-400	GIS103	GIS Project Development and Process	\$746
27-400	GIS104	Spatial Databases and Database Development	\$746
27-400	GIS105	Spatial Analysis Using GIS	\$746
27-400	GIS106	Cartographic Issues: Map Projections and Map Design	\$746
27-400	GIS107	GIS Applications: Business Intelligence (Elective)	\$746
27-400	GIS108	GIS Applications: Environmental and Natural Resource Management (Elective)	\$746
27-400	GIS109	GIS Applications: Urban Planning and Development (Elective)	\$746
27-400	GIS110	GIS Applications: National and Homeland Security (Elective)	\$746
27-400	GIS111	GIS Tools and Techniques: GIS Program Development and Management (Elective)	\$746
27-400	GIS112	GIS Tools and Techniques: Raster and 3D Modeling (Elective)	\$746
27-400	GIS113	GIS Tools and Techniques: Remote Sensing for GIS (Elective)	\$746
27-400	ITS331	Security+	\$1,571
27-400	ITS350	Learning Pearl	\$1,346
27-400	ITS3003	MCSE Windows 2003 Boot Camp	\$6,746
27-400	ITS4003	MCSA Windows 2003 Boot Camp	\$4,226
27-400	ITS5000	A+ Boot Camp	\$2,246
27-400	ITS2000	Certified Cisco Network Associate (CCNA) Boot Camp	\$2,426
27-400	ITS2100	Cisco Certified Network Professional (CCNP) Boot Camp	\$4,946



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SIN	Course Number	Course name	GSA Price Per person
Leadership, Project Management, Business Analysis, Purchasing Management and PRINCE2™ Courses			
27-400	MDP169	Project Management Fast Track*	\$1,596
27-400	MDP189	Managing Project Scope	\$896
27-400	MDP239	Leadership Excellence in a Complex World	\$896
27-400	MDP253	Enhancing Trust in the Workplace	\$896
27-400	MDP254	Project Management for Everyone	\$896
27-400	MDP255	Effective Project Leadership	\$896
27-400	MDP256	Project Management Earned Value Management Systems & Methods (EVMS)	\$521
27-400	MDP268	Project Human Resource Management	\$896
27-400	MDP269	Project Time Management	\$896
27-400	MDP270	Project Cost Management	\$896
27-400	MDP271	Project Quality Management	\$896
27-400	MDP272	Project Communications Management	\$896
27-400	MDP273	Project Risk Management	\$896
27-400	MDP274	Project Procurement Management	\$896
27-400	MDP279	Strategic Decision-Making and Problem-Solving for Today's Leaders	\$1,121
27-400	MDP280	Leading with Values	\$521
27-400	MDP284	Strategic Communication	\$1,121
27-400	MDP312	Strategic Management	\$1,121
27-400	MDP322	Strategic Thinking, Planning and Deployment	\$746
27-400	MDP334	PRINCE2™ Foundation*	\$1,331
27-400	MDP335	PRINCE2™ Practitioner*	\$1,346
27-400	MDP360	Essentials of Purchasing Management	\$896
27-400	MDP361	Improving you Negotiations Skills	\$896

SIN	Course Number	Course name	GSA Price Per person
27-400	MDP362	The Legal Aspects of Purchasing	\$896
27-400	MDP364	Improving Purchasing Performance: Developing New Skills for a Changing Profession	\$896
27-400	MDP365	Contract Writing: Laying the Foundation for Agreements at work	\$896
27-400	MDP366	Advanced Purchasing Strategies	\$896
27-400	MDP367	Driving Down Costs Through Cost/ Price Analysis	\$896
27-400	MDP368	How to Purchase Services	\$896
27-400	MDP451	Project Framework and Integration	\$896
27-400	MDP452	Principles of Project Management & Business Analysis*	\$1,871
27-400	BA101	The Business Analyst's Crash Course	\$896
27-400	BA102	The Use Case Workshop - with UML and Rational ROSE	\$896
27-400	BA103	Iterative Development and the Business Analyst	\$896
27-400	BA104	Object and Data Modeling Workshop (with UML and Rational ROSE)	\$896
27-400	BA105	Workflow Modeling and State Machines	\$896
27-400	BA106	Quality Assurance for the Business Analyst	\$896
27-400	BA107	End-to-End BA Workshop	\$1,121
27-400	BA108	Facilitating JAD Sessions	\$896
27-400	BA200	Certificate in Applied Business Analysis	\$3,746
Critical Skill Courses			
27-400	MDP240	Facilitating Meetings for Results	\$896
27-400	MDP241	Strengthening Effectiveness Across Organizational Boundaries	\$896
27-400	MDP242	Commercializing New Products and Services: Rapidity and Results	\$521
27-400	MDP246	Peer Knowledge: A Practical Approach to Knowledge Transfer	\$521
27-400	MDP248	Maximizing Global Success: Designing and Managing Remote Operations	\$1,121

SIN	Course Number	Course name	GSA Price Per person
27-400	MDP249	Getting Our Message Across: Strategies for More Effective and Confident Public Speaking	\$896
27-400	MDP332	Writing Procedural Documentation	\$521
27-400	MDP282	Management Planning: Tools, Techniques and Processes	\$746
27-400	MDP283	Understanding Ourselves, Understanding Others	\$746
27-400	MDP285	Team Facilitation and Coaching - Developing the Internal Consultant	\$1,121
27-400	MDP287	Relationship Management	\$1,121
27-400	MDP288	Navigating Team to High Performance	\$746
27-400	MDP289	Performance Coaching, Counseling and Reviewing	\$746
27-400	MDP291	The 5 Management Essentials for New Managers and Supervisors	\$1,121
Project Management Master's Courses			
27-400	MDP209	Managing Troubled Projects	\$896
27-400	MDP251	Advanced IT Project Management	\$896
27-400	MDP252	Advanced Project Scheduling	\$896

SIN 27-400 Client On-Site Training in Course Seminars with prefix ITS	
Daily Rate (Up to 15 participants)	\$2,250
Additional participants over 15 (per student/per day)	\$100
<i>*Client specific training may also occur at offeror's site</i>	
SIN 27-400 Client On-Site Training in Course Seminars without prefix ITS, BA & MDP	
First Six Participants/ Each	\$2,250
Additional Participants/Each	\$750
<i>*Client specific training may also occur at offeror's site</i>	

SIN 27-400 Client On-Site Training for the Leadership, Project Management, Business Analysis, Purchasing Management and PRINCE2™ Courses above:

Daily rate up to 18 participants (for Courses noted with * up to 16 participants)	\$4,050.00
Additional Participants over 18/Per Person/Per Day (for Courses noted with * over 16 participants)	\$225.00
<i>*Client specific training may also occur at offeror's site</i>	

SIN 27-400 Client On-Site Training for the Critical Skills courses above:

Daily rate up to 20 participants	\$3,400.00
Additional Participants over 20/Per Person/Per Day	\$225.00
<i>*Client specific training may also occur at offeror's site</i>	

SIN 27-400 Client On-Site Training for the Project Management Master's Courses above:

Daily rate up to 12 participants	\$4,050.00
Additional Participants over 12	N/A
<i>*Client specific training may also occur at offeror's site</i>	

SIN 27-500 Customized Client On-Site Training in Course Seminars with prefix ITS

Daily Rate (up to 15 participants)	\$2,250
Additional Participants over 15 (per student/per day)	\$100
Customization of Curricular Materials - Instructor time (per day)	\$1,800
Instructional Materials Customization (per effected chapter)	\$50
<i>*Client specific training may also occur at offeror's site</i>	

SIN 27-500 Customized Client On-Site Training in Course Seminars without prefix ITS, BA & MDP

First six participants/Each	\$2,250
Additional Participants/Each	\$750
Customization of Curricular Materials -Instructor time (per day)	\$1,800
<i>*Client specific training may also occur at offeror's site</i>	

SIN 27-500 Customized Client On-Site Training for the Leadership, Project Management, Business Analysis, Purchasing Management and PRINCE2™ Courses above:

Daily rate up to 18 participants (for Courses noted with * up to 16 participants)	\$4,050.00
Additional Participants over 18/Per Person/Per Day (for Courses noted with * over 16 participants)	\$225.00
Customization of Curricular Materials - Instructor time (per day)	\$2,500.00
<i>*Client specific training may also occur at offeror's site</i>	

SIN 27- 500 Customized Client On-Site Training for the Critical Skills courses above:

Daily rate up to 20 participants	\$3,400.00
Additional Participants over 20/Per Person/Per Day	\$225.00
Customization of Curricular Materials - Instructor time (per day)	\$2,500.00
<i>*Client specific training may also occur at offeror's site</i>	

SIN 27- 500 Client On-Site Training for the Project Management Master's Courses above:

Daily rate up to 12 participants	\$4,050.00
Additional Participants over 12	N/A
Customization of Curricular Materials - Instructor time (per day)	\$2,500.00
<i>*Client specific training may also occur at offeror's site</i>	