

Step 1, Workload

Canandaigua, NY									
Alternate # 1					In 2004 transfer inpatient Psych to Syracuse and Buffalo, transfer the Dom workload to Bath, and the majority of the NHCU workload to Bath, with some workload going to Batavia, and Buffalo. The majority of the outpatient workload will be managed at Rochester, starting in 2004/2005 with a small amount to Bath, Batavia, Buffalo and Syracuse. Some outpatient workload will be contracted in the Canandaigua area.				
Workload or Space Category	ADC	Baseline Wkld (bed, stops)	2012 Projected Wkld (beds, stops)	2022 Projected Wkld (beds, stops)	% to be transferred	Year to begin transfer	End date	Receiving Facility Name	Receiving Facility % contracted out
Inpatient Medicine		580	4.50	3.12	100%	2002		New CBOC	100%
Inpatient Surgery		162	0.52	0.36	100%	2002		New CBOC	100%
Inpatient Psych	57.08	20,851	48.95	43.19	50%	2004		Syracuse	0%
Inpatient Psych	57.08	20,851	48.95	43.19	50%	2005		Buffalo	0%
Inpatient Dom	37.70	13,762	35.82	35.82	100%	2004		Bath	0%
Inpatient NHCU	101.71	43,872	114.19	114.19	18%	2004		Bath	
Inpatient NHCU	101.71	43,872	114.19	114.19	18%	2004		Batavia	
Inpatient NHCU	101.71	43,872	114.19	114.19	18%	2004		Buffalo	
Inpatient NHCU	101.71	43,872	114.19	114.19	10%	2005	2006	New CBOC *	
Inpatient NHCU	101.71	43,872	114.19	114.19	18%	2005		Bath	
Inpatient NHCU	101.71	43,872	114.19	114.19	18%	2006		Bath	
Inpatient PRRTP	21.91	7,998	20.82	20.82	100%	2005		Batavia	
Outpatient Primary Care		44,634.20	81,530.26	63,634.41	10%	2004		Bath	
Outpatient Primary Care		44,634.20	81,530.26	63,634.41	4%	2004		Buffalo	
Outpatient Primary Care		44,634.20	81,530.26	63,634.41	4%	2004		Batavia Div	
Outpatient Primary Care		44,634.20	81,530.26	63,634.41	4%	2004		Syracuse	
Outpatient Primary Care		44,634.20	81,530.26	63,634.41	25%	2005		New CBOC	
Outpatient Primary Care		44,634.20	81,530.26	63,634.41	52%	2005		Rochester	
Outpatient Specialty Care		25,752	68,118.84	54,562.66	10%	2004		Bath	
Outpatient Specialty Care		25,752	68,118.84	54,562.66	4%	2004		Buffalo	
Outpatient Specialty Care		25,752	68,118.84	54,562.66	4%	2004		Batavia Div	
Outpatient Specialty Care		25,752	68,118.84	54,562.66	4%	2004		Syracuse	
Outpatient Specialty Care		25,752	68,118.84	54,562.66	13%	2005		New CBOC	
Outpatient Specialty Care		25,752	68,118.84	54,562.66	65%	2005		Rochester	
Outpatient Mental Health		88,379	87,011.16	86,782.49	19%	2004		Bath	
Outpatient Mental Health		88,379	87,011.16	86,782.49	7%	2004		Buffalo	
Outpatient Mental Health		88,379	87,011.16	86,782.49	7%	2004		Batavia Div	
Outpatient Mental Health		88,379	87,011.16	86,782.49	7%	2004		Syracuse	
Outpatient Mental Health		88,379	87,011.16	86,782.49	20%	2005		New CBOC	
Outpatient Mental Health		88,379	87,011.16	86,782.49	40%	2005		Rochester	
Ancillary & Diagnostics		52,797	73,149.20	61,431.70	9%	2004		Bath	
Ancillary & Diagnostics		52,797	73,149.20	61,431.70	3%	2004		Buffalo	
Ancillary & Diagnostics		52,797	73,149.20	61,431.70	3%	2004		Batavia Div	
Ancillary & Diagnostics		52,797	73,149.20	61,431.70	7%	2004		Syracuse	
Ancillary & Diagnostics		52,797	73,149.20	61,431.70	68%	2005		New CBOC	
Ancillary & Diagnostics		52,797	73,149.20	61,431.70	14%	2005		Rochester	
Research SPACE	N/A		N/A	N/A					
Admin SPACE	N/A		N/A	N/A					
Other SPACE	N/A		N/A	N/A					

* BDOC that we anticipate providing by a contract that would be administered by the new CBOC

Step 2, Space

Alternate # 1		Receiving Facility Name: Syracuse				
Vacant Space in 2012 =	9,925		EU out space in 2022 =	0	Outleased space in 2022 =	35,442
Workload or Space Category	Additional SF Needed	75% of Additional SF Needed for Peak	New Construction SF	Conversion of Vacant SF	Lease SF	Contract remaining workload to match space added? Y/N
Inpatient Psych	19,983	14,987			22,000	
Outpatient Primary Care	701	526		526		
Outpatient Specialty Care	438	328	Existing space available will handle additional workload			
Outpatient Mental Health	757	568		568		
Ancillary & Diagnostics	438	328	Existing space available will handle additional workload			

= VSSC completed = VISN completed

Alternate # 1		Receiving Facility Name: Rochester				
Vacant Space in 2022 =	n/a		EU out space in 2022 =	n/a	Outleased space in 2022 =	n/a
Workload or Space Category	Additional SF Needed	75% of Additional SF Needed for Peak	New Construction SF	Conversion of Vacant SF	Lease SF	Contract remaining workload to match space added? Y/N
Outpatient Primary Care	9,119	6,839				
Outpatient Specialty Care	6,750	5,062				
Outpatient Mental Health	2,882	2,162				
Ancillary & Diagnostics	1,056	792				

= VSSC completed = VISN completed

Alternate # 1		Receiving Facility Name: New CBOC				
Vacant Space in 2022 =	n/a		EU out space in 2022 =	n/a	Outleased space in 2022 =	n/a
Workload or Space Category	Additional SF Needed	75% of Additional SF Needed for Peak	New Construction SF	Conversion of Vacant SF	Lease SF	Contract remaining workload to match space added? Y/N
Inpatient Medicine	4,509	3,382				
Inpatient Surgery	431	323				
Inpatient NHCU	7,831	5,873				
Outpatient Primary Care	4,384	3,288				
Outpatient Specialty Care	1,350	1,012				
Outpatient Mental Health	1,441	1,081				
Ancillary & Diagnostics	5,132	3,849				

= VSSC completed = VISN completed

Step 2, Space

Donate
10,574

Donate
3,500
5,000

Donate
21,728
10574

Step 2, Space

Step 3, Vacant Space

Alternate # 1	Canandaigua, NY					
	Vacant SF	SF to be Demolished	SF to be for Enhanced Use	SF to be divested	SF to be outleased	Remaining Vacant
Existing MP 2022	34,031	0	-23,000	0	-116,000	
Newly vacated	527,526	0	0	-527,526	0	0

= VSSC completed

= VISN completed

100% contract option	Canandaigua, NY					
	Vacant SF	SF to be Demolished	SF to be for Enhanced Use	SF to be divested	SF to be outleased	Remaining Vacant
Existing MP 2022	34,031	0	23,000	0	116,000	
Newly vacated	527,526	0	0	-527,526	0	0


= VSSC completed


= VISN completed

Alternate # 1 Canandaigua, NY

CARES Category (Dom, Specialty Care or NHCU)	County Name	FY 2012 Workload (BDOC)	Travel time from County to Canandaigua (14424)	Workload to be transferred to Bath	Travel Time from County to Bath (14810)	Workload to be transferred to Batavia	Travel Time from County to Batavia (14020)	Workload to be transferred to Buffalo	Travel Time from County to Buffalo (14215)	New weighted Travel Time (calculated)
Dom	MONROE (36055)	4,080	52	212160	84	342,720	46Min		1Hr 11Min	
Dom	ONTARIO (36069)	1,884	5	9420	70	131,880	1Hr 09Min		1Hr 38Min	
Dom	ONONDAGA (36067)	1,418	88	124784	100%	241	341,738		2Hr 02Min	
		7,382		46.92			110.58			
NHCU	MONROE (36055)	18,288	52	950976	54%	84	1,536,192	18	46Min	18
NHCU	ONTARIO (36069)	6,700	5	33500		70	469,000		1Hr 09Min	
NHCU	WAYNE (36117)	4,555	60	273300		112	510,160		1Hr 34Min	
		29,543		54.30			112.78			
Specialty	MONROE (36055)	38,716	52Min				46Min		1Hr 11Min	
Specialty	ONTARIO (36069)	9,197	5Min				1Hr 10Min		1Hr 09Min	
Specialty	WAYNE (36117)	5,968	1Hr 0Min				1Hr 52Min		1Hr 34Min	
Specialty	SENECA (36099)	2,643	52Min				1Hr 43Min		1Hr 33Min	
Specialty	LIVINGSTON (36051)	2,208	53Min				51Min		1Hr 03Min	

Type	Current Access %	New Access %
Primary Care	80	
Acute Care	98	

 = VSSC completed

 = VISN completed

Step 4, Infrastructure

2001 Baseline Data		Canandaigua, NY						
Facility Name	Campus Acreage	Original Bed Capacity (Beds)	Number of Vacant Bldgs	Number of Occupied Bldgs	Vacant Space (SF)	Average Condition Score	Annual Capital Costs 2004 *	Valuation of Campus (AEW)
Canandaigua, NY	144		0	48	118,193	3.8	\$5,831,511	\$2,100,000
Bath, NY	181		0	45	6,503	4.2	\$4,180,133	\$0
Batavia, NY	44		6	25	26,592	3.5	\$1,676,543	\$1,100,000
Syracuse, NY	14		0	6	45,424	3.7	\$3,810,681	\$15,000,000
Buffalo, NY	14		0	8	7,904	3.8	\$6,977,177	\$0

Status Quo (New)

Facility being Reviewed: Canandaigua

Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
Inpatient Op Cost	33,312,503	33,260,392	33,179,489	33,082,894	32,968,270	32,832,648	32,682,084	32,503,951	32,275,297
Outpatient Op Cost	32,323,081	32,942,295	33,330,361	33,573,778	33,649,896	33,577,018	33,374,466	33,025,946	32,472,587
Non Clinical Categories	3,144,791	3,141,798	3,138,808	3,135,822	3,132,839	3,129,858	3,126,880	3,123,905	3,120,932
Vacant Space Op Cost	1,528,868	1,527,413	1,525,960	1,524,508	1,523,057	1,521,608	1,520,160	1,518,714	1,517,269

Non-Recurring Costs

Estimated Capital Costs	5,831,511	5,731,638	5,633,475	5,536,993	5,442,163	5,348,958	5,257,349	5,167,308	5,078,810
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Receiving Facility 1: Batavia

Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
Inpatient Op Cost	13,843,866	13,829,744	13,815,638	13,801,549	13,786,525	13,770,578	13,754,647	13,738,731	13,720,952
Outpatient Op Cost	4,959,721	4,990,979	4,998,909	4,998,260	4,983,283	4,954,781	4,915,462	4,865,301	4,795,552
Non Clinical Categories	1,122,123	1,121,055	1,119,988	1,118,923	1,117,858	1,116,794	1,115,732	1,114,670	1,113,610
Vacant Space Op Cost	369,987	369,635	369,284	368,932	368,581	368,231	367,880	367,530	367,180

Non-Recurring Costs

Estimated Capital Costs	1,676,543	1,647,830	1,619,608	1,591,870	1,564,607	1,537,811	1,511,473	1,485,587	1,460,144
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Status Quo (New)**Receiving Facility 2: Bath****Recurring Costs**

	2004	2005	2006	2007	2008	2009	2010	2011	2012
Inpatient Op Cost	17,885,854	17,841,897	17,785,355	17,719,165	17,643,249	17,556,108	17,464,324	17,367,563	17,251,830
Outpatient Op Cost	22,369,047	22,438,585	22,390,463	22,273,262	22,083,587	21,824,504	21,515,270	21,166,863	20,742,144
Non Clinical Categories	3,209,054	3,206,000	3,202,951	3,199,904	3,196,858	3,193,817	3,190,777	3,187,742	3,184,708
Vacant Space Op Cost	78,796	78,721	78,646	78,572	78,497	78,422	78,347	78,273	78,198

Non-Recurring Costs

Estimated Capital Costs	4,180,133	4,108,542	4,038,177	3,969,017	3,901,041	3,834,230	3,768,563	3,704,020	3,640,583
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Receiving Facility 3: Buffalo**Recurring Costs**

	2004	2005	2006	2007	2008	2009	2010	2011	2012
Inpatient Op Cost	80,488,898	80,079,968	79,353,175	78,474,157	77,320,253	76,000,055	74,401,209	72,685,825	70,509,599
Outpatient Op Cost	62,290,286	62,975,170	63,329,941	63,468,470	63,338,339	63,003,755	62,437,886	61,711,685	60,696,838
Non Clinical Categories	5,420,611	5,415,453	5,410,300	5,405,152	5,400,009	5,394,871	5,389,738	5,384,610	5,379,487
Vacant Space Op Cost	109,972	109,868	109,763	109,659	109,554	109,450	109,346	109,242	109,138

Non-Recurring Costs

Estimated Capital Costs	6,977,177	6,857,682	6,740,234	6,624,797	6,511,337	6,399,820	6,290,213	6,182,484	6,076,599
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Status Quo (New)

Receiving Facility 4: Syracuse

Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
Inpatient Op Cost	64,107,876	63,920,210	63,461,969	62,896,492	62,193,643	61,280,556	60,278,802	59,128,046	57,657,782
Outpatient Op Cost	68,434,631	69,551,655	70,073,345	70,261,197	70,060,284	69,472,500	68,596,100	67,455,882	65,983,571
Non Clinical Categories	2,091,755	2,089,765	2,087,776	2,085,790	2,083,806	2,081,823	2,079,842	2,077,863	2,075,886
Vacant Space Op Cost	550,852	550,328	549,804	549,281	548,758	548,236	547,715	547,193	546,673

Non-Recurring Costs

Estimated Capital Costs	3,810,681	3,745,417	3,681,271	3,618,224	3,556,256	3,495,350	3,435,486	3,376,648	3,318,818
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Status Quo (New)

Facility being Reviewed: C

Recurring Costs

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Inpatient Op Cost	32,048,367	31,840,538	31,641,111	31,471,779	31,330,866	31,195,496	31,066,491	30,926,551	30,786,891	30,657,923
Outpatient Op Cost	31,890,381	31,330,185	30,771,836	30,293,439	29,869,111	29,442,288	29,005,436	28,542,422	28,053,633	27,577,382
Non Clinical Categories	3,117,963	3,114,996	3,112,033	3,109,071	3,106,113	3,103,157	3,100,205	3,097,255	3,094,308	3,091,364
Vacant Space Op Cost	1,515,825	1,514,383	1,512,942	1,511,503	1,510,065	1,508,628	1,507,192	1,505,758	1,504,326	1,502,894

Non-Recurring Costs

Estimated Capital Costs	4,991,828	4,906,335	4,822,306	4,739,717	4,658,542	4,578,757	4,500,339	4,423,264	4,347,508	4,273,051
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Receiving Facility 1: Batavi

Recurring Costs

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Inpatient Op Cost	13,704,135	13,687,337	13,669,620	13,653,800	13,637,999	13,623,151	13,607,384	13,591,632	13,575,902	13,560,187
Outpatient Op Cost	4,721,687	4,651,209	4,583,447	4,529,306	4,478,416	4,432,894	4,385,161	4,336,752	4,285,317	4,236,540
Non Clinical Categories	1,112,550	1,111,491	1,110,434	1,109,377	1,108,322	1,107,267	1,106,213	1,105,161	1,104,110	1,103,059
Vacant Space Op Cost	366,831	366,482	366,133	365,785	365,437	365,089	364,742	364,395	364,048	363,702

Non-Recurring Costs

Estimated Capital Costs	1,435,137	1,410,558	1,386,400	1,362,656	1,339,318	1,316,380	1,293,835	1,271,676	1,249,897	1,228,490
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Status Quo (New)**Receiving Facility 2: Bath****Recurring Costs**

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Inpatient Op Cost	17,139,862	17,034,799	16,934,648	16,844,917	16,766,710	16,696,427	16,625,037	16,555,343	16,486,700	16,424,089
Outpatient Op Cost	20,317,364	19,896,417	19,492,753	19,125,314	18,796,234	18,482,169	18,164,621	17,852,073	17,535,761	17,239,736
Non Clinical Categories	3,181,678	3,178,651	3,175,627	3,172,605	3,169,587	3,166,570	3,163,558	3,160,548	3,157,541	3,154,536
Vacant Space Op Cost	78,124	78,050	77,975	77,901	77,827	77,753	77,679	77,605	77,531	77,458

Non-Recurring Costs

Estimated Capital Costs	3,578,233	3,516,950	3,456,717	3,397,515	3,339,327	3,282,136	3,225,925	3,170,676	3,116,373	3,063,000
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Receiving Facility 3: Buffal**Recurring Costs**

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Inpatient Op Cost	68,328,874	66,194,247	64,253,970	62,564,398	61,215,613	59,930,024	58,616,480	57,319,520	55,942,638	54,655,704
Outpatient Op Cost	59,618,898	58,528,824	57,472,524	56,519,347	55,691,831	54,877,079	54,026,503	53,171,081	52,267,026	51,383,566
Non Clinical Categories	5,374,369	5,369,255	5,364,146	5,359,042	5,353,943	5,348,849	5,343,760	5,338,675	5,333,596	5,328,521
Vacant Space Op Cost	109,034	108,930	108,827	108,723	108,620	108,516	108,413	108,310	108,207	108,104

Non-Recurring Costs

Estimated Capital Costs	5,972,528	5,870,239	5,769,702	5,670,887	5,573,765	5,478,305	5,384,481	5,292,263	5,201,625	5,112,539
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Status Quo (New)

Receiving Facility 4: Syrac

Recurring Costs

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Inpatient Op Cost	56,200,068	54,842,470	53,610,419	52,537,924	51,659,820	50,814,168	50,012,430	49,184,627	48,358,808	47,579,156
Outpatient Op Cost	64,436,056	62,874,034	61,332,152	59,887,867	58,605,600	57,324,620	56,046,550	54,745,693	53,419,641	52,159,954
Non Clinical Categories	2,073,912	2,071,937	2,069,966	2,067,997	2,066,029	2,064,064	2,062,100	2,060,138	2,058,178	2,056,219
Vacant Space Op Cost	546,153	545,633	545,114	544,595	544,077	543,559	543,042	542,525	542,009	541,494

Non-Recurring Costs

Estimated Capital Costs	3,261,978	3,206,112	3,151,202	3,097,233	3,044,188	2,992,051	2,940,808	2,890,442	2,840,939	2,792,283
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Market Plan (New)

Receiving Facility 1: Batavia

Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
Inpatient Op Cost	13,121,777	13,109,292	13,096,819	13,084,358	13,071,908	13,059,472	13,047,046	13,034,632	13,022,228
Outpatient Op Cost	4,630,475	4,657,644	4,666,492	4,669,295	4,659,964	4,640,214	4,612,093	4,575,344	4,520,821
Non Clinical Op Cost	1,122,123	1,121,055	1,119,988	1,118,923	1,117,858	1,116,794	1,115,732	1,114,670	1,113,610
Vacant Space Op Cost	49,679	46,232	44,180	42,616	41,927	41,982	42,592	43,730	45,988
Savings/Cost/Profit	0	0	0	0	0	0	0	0	0

Recurring Savings

Savings/Cost/Profit	0	0	0	0	0	0	0	0	0
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Non Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
New Construction	0	0	0	0	0	0	0	0	0
Renovate	262,763	0	0	0	0	0	0	0	0
Leases	0	0	0	0	0	0	0	0	0
Vacant Space Demolition	0	0	0	0	0	0	0	0	0

Non Recurring Revenue

Savings/Cost/Profit	8,167	7,918	7,677	7,444	7,217	6,997	6,784	6,578	6,377
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Market Plan (New)

Receiving Facility 2: Bath

Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
Inpatient Op Cost	23,170,883	22,986,695	22,777,074	22,548,814	22,292,687	22,011,032	21,716,260	21,414,115	21,050,008
Outpatient Op Cost	22,786,640	22,855,206	22,804,159	22,703,910	22,488,211	22,222,989	21,906,911	21,551,104	21,118,899
Non Clinical Op Cost	3,209,054	3,206,000	3,202,951	3,199,904	3,196,858	3,193,817	3,190,777	3,187,742	3,184,708
Vacant Space Op Cost	60,143	59,113	58,101	57,106	56,128	55,166	58,513	63,325	68,868
Savings/Cost/Profit	0	0	0	0	0	0	0	0	0

Recurring Savings

Savings/Cost/Profit	0	0	0	0	0	0	0	0	0
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Non Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
New Construction	0	0	0	0	0	0	0	0	0
Renovate	128,966	0	0	0	0	0	0	0	0
Leases	0	0	0	0	0	0	0	0	0
Vacant Space Demolition	0	0	0	0	0	0	0	0	0

Non Recurring Revenue

Savings/Cost/Profit	46,577	45,159	43,784	42,451	41,158	39,905	38,690	37,512	36,370
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Market Plan (New)

Receiving Facility 1: Batavia

Recurring Costs

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Inpatient Op Cost	13,009,840	12,997,460	12,985,094	12,972,739	12,960,396	12,948,065	12,935,745	12,923,436	12,911,141	12,898,855
Outpatient Op Cost	4,461,754	4,407,075	4,354,941	4,315,508	4,278,587	4,245,536	4,211,053	4,175,775	4,138,095	4,102,298
Non Clinical Op Cost	1,112,550	1,111,491	1,110,434	1,109,377	1,108,322	1,107,267	1,106,213	1,105,161	1,104,110	1,103,059
Vacant Space Op Cost	48,457	50,580	52,497	53,592	54,482	55,128	55,824	56,533	57,343	58,008
Savings/Cost/Profit	0	0	0	0	0	0	0	0	0	0

Recurring Savings

Savings/Cost/Profit	0	0	0	0	0	0	0	0	0	0
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Non Recurring Costs

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
New Construction	0	0	0	0	0	0	0	0	0	0
Renovate	0	0	0	0	0	0	0	0	0	0
Leases	0	0	0	0	0	0	0	0	0	0
Vacant Space Demolition	0	0	0	0	0	0	0	0	0	0

Non Recurring Revenue

Savings/Cost/Profit	6,183	5,995	5,812	5,635	5,464	5,297	5,136	4,980	4,828	4,681
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Market Plan (New)

Receiving Facility 2: Bath

Recurring Costs

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Inpatient Op Cost	20,701,597	20,391,965	20,105,772	19,854,863	19,650,080	19,468,698	19,281,660	19,104,669	18,928,070	18,772,122
Outpatient Op Cost	20,686,557	20,257,877	19,846,556	19,331,642	18,995,696	18,674,960	18,350,526	18,031,387	17,708,451	17,406,157
Non Clinical Op Cost	3,181,678	3,178,651	3,175,627	3,172,605	3,169,587	3,166,570	3,163,558	3,160,548	3,157,541	3,154,536
Vacant Space Op Cost	73,891	78,285	82,194	85,006	88,081	92,951	97,712	102,174	106,455	113,670
Savings/Cost/Profit	0	0	0	0	0	0	0	0	0	0

Recurring Savings

Savings/Cost/Profit	0	0	0	0	0	0	0	0	0	0
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Non Recurring Costs

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
New Construction	0	0	0	0	0	0	0	0	0	0
Renovate	0	0	0	0	0	0	0	0	0	0
Leases	0	0	0	0	0	0	0	0	0	0
Vacant Space Demolition	0	0	0	0	0	0	0	0	0	0

Non Recurring Revenue

Savings/Cost/Profit	35,262	34,189	33,148	32,139	31,160	30,211	29,291	28,400	27,535	26,697
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100% Contract (New)

Facility being Reviewed: Canandaigua

Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
Inpatient Op Cost	32,588,023	31,737,544	31,610,152	31,439,229	31,187,233	30,824,834	30,400,510	29,871,016	29,164,342
Outpatient Op Cost	31,066,202	30,492,149	30,924,516	31,218,628	31,357,634	31,351,776	31,223,170	30,955,568	30,501,096
Non Clinical Op Cost	3,139,280	167,999	167,840	167,680	167,521	167,361	167,202	167,043	166,884
Vacant Space Op Cost	71,221	7	0	7	7	7	7	6	6
Savings/Cost/Profit	0	0	0	0	0	0	0	0	0

Recurring Savings

Savings/Cost/Profit	0	0	0	0	0	0	0	0	0
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Non Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
New Construction	0	0	0	0	0	0	0	0	0
Renovate	0	0	0	0	0	0	0	0	0
Leases	0	0	0	0	0	0	0	0	0
Vacant Space Demolition	0	0	0	0	0	0	0	0	0

Non Recurring Revenue

Savings/Cost/Profit	517,629	752,804	0	0	0	0	0	0	0
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Alternative #1 (REV)

Facility being Reviewed: Canandaigua

Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
Inpatient Op Cost	25,520,357	15,311,372	11,979,230	11,910,184	11,768,745	11,521,133	11,223,637	10,826,861	10,301,536
Outpatient Op Cost	23,889,950	22,132,813	22,403,444	22,573,896	22,630,592	22,591,097	22,466,106	22,239,727	21,894,910
Non Clinical Op Cost	3,139,280	167,999	167,840	167,680	167,521	167,361	167,202	167,043	166,884
Vacant Space Op Cost	63,381	309	134	62	218	94	0	97	172
Savings/Cost/Profit	0	0	0	0	0	0	0	0	0

Recurring Savings

Savings/Cost/Profit	0	1,386,257	1,344,049	1,303,126	1,263,450	1,224,981	1,187,684	1,151,522	1,116,462
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Non Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
New Construction	0	0	0	0	0	0	0	0	0
Renovate	0	0	0	0	0	0	0	0	0
Leases	0	1,372,401	0	0	0	0	0	0	0
Vacant Space Demolition	0	0	0	0	0	0	0	0	0

Non Recurring Revenue

Savings/Cost/Profit	410,366	596,808	0	0	0	0	0	0	0
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Alternative #1 (REV 11.14.03)

Facility being Reviewed: Canandaigua

Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
Inpatient Op Cost	25,520,357	15,311,372	11,979,230	11,910,184	11,768,745	11,521,133	11,223,637	10,826,861	10,301,536
Outpatient Op Cost	23,889,950	22,132,813	22,403,444	22,573,896	22,630,592	22,591,097	22,466,106	22,239,727	21,894,910
Non Clinical Op Cost	3,139,280	167,999	167,840	167,680	167,521	167,361	167,202	167,043	166,884
Vacant Space Op Cost	63,381	309	134	62	218	94	0	97	172
Savings/Cost/Profit	0	0	0	0	0	0	0	0	0

Recurring Savings

Savings/Cost/Profit	0	1,386,257	1,344,049	1,303,126	1,263,450	1,224,981	1,187,684	1,151,522	1,116,462
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Non Recurring Costs

	2004	2005	2006	2007	2008	2009	2010	2011	2012
New Construction	0	0	0	0	0	0	0	0	0
Renovate	0	0	0	0	0	0	0	0	0
Leases	0	1,372,401	0	0	0	0	0	0	0
Vacant Space Demolition	0	0	0	0	0	0	0	0	0

Non Recurring Revenue

Savings/Cost/Profit	410,366	596,808	0	0	0	0	0	0	0
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Capital Cost Summary		Years 2004-2022		
	Original Market Plan	100% Contract	Alt 1	
Canandaigua				
Capital Costs (Status Quo)				
New Construction	\$0	\$0	\$0	\$0
Renovation	\$0	\$0	\$0	\$0
TOTAL	\$0	\$0	\$0	\$0
Batavia				
Capital Costs (Status Quo)				
New Construction	\$0	\$0	\$0	\$0
Renovation	\$262,763	\$525,526	\$2,463,649	\$2,463,649
TOTAL	\$262,763	\$525,526	\$2,463,649	\$2,463,649
Bath				
Capital Costs (Status Quo)				
New Construction	\$0	\$0	\$0	\$0
Renovation	\$128,966	\$128,966	\$477,046	\$477,046
TOTAL	\$128,966	\$128,966	\$477,046	\$477,046
Buffalo				
Capital Costs (Status Quo)				
New Construction	\$0	\$0	\$0	\$0
Renovation	\$0	\$0	\$228,341	\$228,341
TOTAL	\$0	\$0	\$228,341	\$228,341
Syracuse				
Capital Costs (Status Quo)				
New Construction	\$8,515,645	\$8,515,645	\$8,515,645	\$8,515,645
Renovation	\$771,222	\$641,368	\$363,480	\$363,480
TOTAL	\$9,286,867	\$9,157,013	\$8,879,125	\$8,879,125
Total All Facilities				
	\$9,678,596	\$9,811,505	\$12,048,161	\$12,048,161

NEW Operating Cost Summary VISN 2 - Canandaigua	Years 2004-2022
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Operating Costs	Status Quo (Plus capital)	Original Market Plan	100% Contract	Alt 1
Canandaigua	\$1,292,152,253	\$1,374,176,005	\$1,105,761,727	\$608,859,941
Batavia	\$377,584,975	\$353,593,374	\$356,183,563	\$452,141,469
Bath	\$771,667,131	\$847,864,496	\$847,895,000	\$1,030,222,038
Buffalo	\$2,519,329,719	\$2,459,360,899	\$2,465,154,606	\$2,693,472,868
Syracuse	\$2,320,228,485	\$2,224,474,520	\$2,240,942,534	\$2,482,948,157
TOTAL	\$7,280,962,563	\$7,259,469,294	\$7,015,937,430	\$7,267,644,473

Original Operating Cost Summary VISN 2 - Canandaigua	Years 2004-2022
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Operating Costs	Status Quo (Plus capital)	Original Market Plan	100% Contract	Alt 1
Canandaigua	\$1,292,152,263	\$1,339,470,014	\$968,964,257	\$505,815,130
Batavia	\$377,584,978	\$339,360,978	\$339,360,978	\$435,101,065
Bath	\$771,667,124	\$825,328,536	\$845,096,168	\$1,022,295,998
Buffalo	\$2,519,329,722	\$2,441,025,460	\$2,446,697,643	\$2,673,633,584
Syracuse	\$2,320,228,483	\$2,796,738,980	\$2,226,879,843	\$2,467,112,719
TOTAL	\$7,280,962,570	\$7,741,923,968	\$6,826,998,889	\$7,103,958,496

Step 6, NEW Life Cycle Costs

NEW Life Cycle Costs Summary VISN 2 - Canandaigua Years 2004-2022					
	Status Quo	Original Market Plan	100% Contract	Alternate 1	Alternate 1 11.20.03
Facility Being Reviewed: Canandaigua					
Recurring	\$1,292,152,253	\$1,374,176,005	\$1,105,761,727	\$589,554,404	\$589,554,404
Non Recurring	\$95,269,852	\$0	-\$1,270,433	\$362,052	\$362,052
Total	\$1,387,422,105	\$1,374,176,005	\$1,104,491,294	\$589,916,456	\$589,916,456
Receiving Facility 1: Bath					
Recurring	\$771,667,131	\$847,864,496	\$847,895,000	\$1,030,222,038	\$1,030,222,038
Non Recurring	\$68,291,158	-\$550,672	\$128,966	\$4,399,448	\$4,399,448
Total	\$839,958,289	\$847,313,824	\$848,023,966	\$1,034,621,486	\$1,034,621,486
Receiving Facility 2: Buffalo					
Recurring	\$2,519,329,719	\$2,459,360,899	\$2,465,154,606	\$2,693,472,868	\$2,615,594,186
Non Recurring	\$113,986,677	\$0	\$0	\$228,341	\$228,341
Total	\$2,633,316,396	\$2,459,360,899	\$2,465,154,606	\$2,693,701,209	\$2,615,822,527
Receiving Facility 3: Batavia					
Recurring	\$377,584,975	\$353,593,374	\$356,183,563	\$452,534,953	\$434,960,743
Non Recurring	\$27,389,820	\$143,593	\$525,526	\$2,463,649	\$2,463,649
Total	\$404,974,795	\$353,736,967	\$356,709,089	\$454,998,602	\$437,424,392
Receiving Facility 4: Syracuse					
Recurring	\$2,320,228,485	\$2,224,474,520	\$2,240,942,534	\$2,477,193,506	\$2,420,776,471
Non Recurring	\$62,255,387	\$9,952,002	\$9,822,148	\$23,445,080	\$23,445,080
Total	\$2,382,483,872	\$2,234,426,522	\$2,250,764,682	\$2,500,638,586	\$2,444,221,551
Total All Facilities	\$7,648,155,457	\$7,269,014,217	\$7,025,143,637	\$7,273,876,339	\$7,122,006,412

Step 6, NEW Life Cycle Costs

Original Life Cycle Costs Summary VISN 2 - Canandaigua Years 2004-2022				
	Status Quo	Original Market Plan	100% Contract	Alternate 1
Facility Being Reviewed: Canandaigua				
Recurring	\$1,292,152,262	\$1,339,470,014	\$968,964,257	\$505,815,130
Non Recurring	\$95,269,852	\$0	-\$1,271,015	\$361,537
Total	\$1,387,422,114	\$1,339,470,014	\$967,693,242	\$506,176,667
Receiving Facility 1: Bath				
Recurring	\$771,667,125	\$845,065,668	\$845,096,168	\$1,022,295,998
Non Recurring	\$68,291,158	-\$550,672	\$128,966	\$4,399,448
Total	\$839,958,283	\$844,514,996	\$845,225,134	\$1,026,695,446
Receiving Facility 2: Buffalo				
Recurring	\$2,519,329,722	\$2,441,025,460	\$2,446,697,643	\$2,673,633,584
Non Recurring	\$113,986,677	\$0	\$0	\$228,341
Total	\$2,633,316,399	\$2,441,025,460	\$2,446,697,643	\$2,673,861,925
Receiving Facility 3: Batavia				
Recurring	\$377,584,977	\$339,360,976	\$339,360,978	\$435,101,065
Non Recurring	\$27,389,820	\$143,593	\$525,526	\$2,463,649
Total	\$404,974,797	\$339,504,569	\$339,886,504	\$437,564,714
Receiving Facility 4: Syracuse				
Recurring	\$2,320,228,486	\$2,215,466,083	\$2,232,634,494	\$2,472,867,370
Non Recurring	\$62,255,387	\$9,952,002	\$9,822,148	\$23,445,080
Total	\$2,382,483,873	\$2,225,418,085	\$2,242,456,642	\$2,496,312,450
Total All Facilities	\$7,648,155,466	\$7,189,933,124	\$6,841,959,165	\$7,140,611,202

Step 6, NEW NPV

NEW SUMMARY VISN 2 - Canandaigua Years 2004-2022

Net Present Value FY2004-2022	Original Market Plan	100% Contract	Alt 1 (Revised)
Canandaigua	\$13,246,109	\$282,930,820	\$797,505,649
Batavia	\$51,237,830	\$48,265,708	-\$50,023,807
Bath	-\$7,355,541	-\$8,065,683	-\$194,663,203
Buffalo	\$173,955,500	\$168,161,793	-\$60,384,810
Syracuse	\$148,057,350	\$131,719,188	-\$118,154,716
TOTAL Net Present Value	\$379,141,248	\$623,011,826	\$374,279,113

NPV = Status Quo - Alternative

Original SUMMARY VISN 2 - Canandaigua Years 2004-2022

Net Present Value FY2004-2022	Original Market Plan	100% Contract	Alt 1
Canandaigua	\$47,952,101	\$419,728,873	\$881,227,777
Batavia	\$65,351,057	\$65,088,294	-\$32,589,916
Bath	\$15,180,418	-\$5,266,852	-\$186,737,164
Buffalo	\$192,290,939	\$186,618,756	-\$40,545,526
Syracuse	\$157,065,788	\$145,781,879	-\$108,073,929
TOTAL Net Present Value	\$477,840,303	\$811,950,950	\$513,281,242

VISN 2 - Canandaigua, New York

Preferred alternative description and rationale:	Alternative 1 - Realignment contained in D Canandaigua inpatient beds to other VISN 2 \ Outpatient Clinic in the Canandaigua area, offe Care, Specialty Care, Ambulatory Surgery observation unit. Alternative would result overhead costs each year that would l
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	Status Quo	Original Market Plan
Short Description:	Maintain inpatient beds for NHCU, Res Rehab, Dom and Psych. Provide primary care and some specialty services	Maintain base line workload at Medical Center; contract for projected growth in workload, acute services and expanded specialty care in the Rochester area
Total Construction Costs		\$9,678,596
NEW Total Construction Costs		\$9,678,596
Life Cycle Costs	\$7,648,155,466	\$7,189,933,124
NEW Life Cycle Costs	\$7,648,155,457	\$7,269,014,217
Impact on Access	No change in current practice	Access improved
Impact on Quality	None	None
Impact on Staffing & Community	None	None

Impact on Research and Education	None	None
Optimizing Use of Resources	Resources would continue to be spent to maintain excess infrastructure; most expensive alternative	Some savings from contracting out of services; costs of maintaining vacant/underutilized infrastructure remain
Support other Missions of VA	N/A	N/A
Other significant considerations	Age of current facilities; continued expenditures to maintain unnecessary infrastructure	Age of current facilities; continued expenditures to maintain unnecessary infrastructure

raft National CARES Plan. Realignment of /AMCs. Opening of a new Community Based ering a full range of services including Primary , Mental Health, and a 24 hour psychiatric in the savings of several million dollars in be used to support direct patient care.

100% Contract	Alternate # 1
Divest campus; contract out all inpatient and outpatient workload	Realign inpatient services with other VISN VAMCs. Open new CBOC in Canandaigua area; expand Rochester CBOC. Divest campus.
\$9,811,505	\$12,048,161
\$9,811,505	\$12,048,161
\$6,841,959,165	\$7,140,611,202
\$7,025,143,637	\$7,273,876,339
Access Improved	Access improved
None	None
All services provided through contract; no VA staff. Community would absorb workload into existing healthcare system	Reduction of current FTEE by approximately 300 positions

Loss of all VA Research and Education	Opportunity for Research and Education in full service CBOC
Most cost effective alternative IF community has capacity to absorb workload	Savings of several million per year in overhead costs that will be redirected to direct patient care
N/A	N/A
Public perception of contracting out services; lack of capacity in community	Maintaining VA presence in area; expansion of access to specialty services in both Canandaigua and Rochester areas