

Title: **NEW ADB BUSINESS OPPORTUNITIES,
PROPOSED TECHNICAL ASSISTANCE
PROJECTS UNDER GRANT PROGRAMS
SEPTEMBER 2005**

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This report alerts U.S. firms to **US\$ 309.9 million** in new technical assistance projects under the grant programs being administered by the Asian Development Bank for which consulting services may or may not be required. Opportunities are reported for Indonesia, Kyrgyz Republic and Vietnam. For 2004, U.S. firms, including many small consulting firms, succeeded in winning US\$33.13 million ADB-funded national technical assistance contracts out of a total ADB-financed consulting budget of US\$297.16 million.

The ADB selects a consultant for a TA grant based on its prior Expression of Interest (EOI). For some of these projects, the ADB may opt to use the method of Direct Selection in the hiring of consultants. An EOI can be transmitted on-line through the ADB's website (www.adb.org); afterward it will be acknowledged automatically. Firms may opt to send a hardcopy follow-up EOI addressed to Mr. Robert J. Robertson, Director, Consulting Services Division, with a copy to the ADB Project Officer. The EOI should relate a firm's experience and expertise to the ADB project. It is important for a U.S. firm to emphasize its similar project experience in the country, or in a similar geographic area, rather than present a general profile of its consulting activities. A separate EOI should be submitted for each project. The project name indicated in the EOI should exactly match that listed in the ADB Business Opportunities publication to avoid confusion.

To be considered for employment, consulting firms must register on the ADB's DACON (Data on Consulting Firms) system, or for individual consultants on the DICON (Data on Individual Consultants) system. Otherwise, their EOIs will not be accepted. DACON and DICON registration can be done on-line at www.adb.org/consulting.

ADB's DACON (<http://www.adb.org/Consulting/dacon.asp>) is a database of firms and other organizations from the ADB's member countries that are qualified to provide consulting services for ADB projects. The DACON contains information on the experience and capacity of the firms and organizations. ADB requires firms or organizations to register on the DACON so that the ADB can consider them for short-listing for a technical assistance project. The term "firm or organization" covers all sources of consultants, such as consulting firms, government agencies, public sector organizations, national and international institutions and non-government organizations.

The DICON (<http://www.adb.org/Consulting/dicon.asp>) system contains the names of persons who are citizens of ADB's member countries; are at the forefront of their respective fields; and may be practicing consultants or employees, whose organizations are prepared to release them for short periods to serve ADB; or retired persons with special experience who are still active.

Firms may also send a notification copy of their EOIs to the U.S. mailing address for the U.S. Commercial Service Liaison Office to the ADB, Attention: Frank Foster, Senior Commercial Officer, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: manila.adb.office.box@mail.doc.gov. Information about these projects are likewise available on our website at <http://www.buyusa.gov/adb>. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S. Commercial Service Liaison Office to the ADB is ready to provide assistance to U.S. firms upon request.

The following technical assistance grant projects are reprinted with permission from the Asian Development Bank from the ADB Website (<http://www.adb.org>) and appeared for the first time in August 2005. For more information on development in Asia and the Pacific, see <http://www.adb.org>.

TECHNICAL ASSISTANCE GRANT PROJECTS, SEPTEMBER 2005

A. INDONESIA

Project Name : **Earthquake and Tsunami Emergency Support Project**
Project No. : INO 39127-01
Executing Agency : Asian Development Bank
Contact: Ramesh Subramaniam
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Grant Amount : US\$ 293,500,000.00
Sector/Sub-sector : Multi-sector

Objectives and Scope:

The overall goal of the Earthquake and Tsunami Emergency Support Project (ETESP) is to help rebuild the affected regions and support their economic revival to meet the Millennium Development Goals (MDGs). The immediate purpose of ETESP will be to provide Disaster Management Rehabilitation and Reconstruction support to: (i) facilitate economic revival in the affected regions, through restoration of livelihoods; (ii) restore essential public services and rebuild infrastructure, with the aim of alleviating constraints faced by the lack of adequate public goods and facilities.

It has five principal components: (i) Livelihood Restoration- rehabilitate agriculture and fisheries sectors, the main livelihood of majority of the Acehenese, and revive micro and small enterprises (MSMEs); (ii) Social Services Provision- rehabilitate and reconstruct health and education facilities, and support skills development of the affected population through vocational training; (iii) Community Infrastructure- provide water and sanitation facilities, rebuild irrigation infrastructure, and rehabilitate and reconstruct the damaged and lost housing stock within an integrated community development framework; (iv) Physical Infrastructure- rebuild the damaged roads and bridges, restore electricity, support sound spatial planning and strengthen environmental management systems; and (v) Fiduciary Governance- ensure sound oversight on utilization of donor funds in the DMRR process, and facilitate effective delivery of ETESP support.

Consulting Services: General scope of consulting services determined.

Environmental Assessment: To be determined.

Project Processing Stage: Approved by the Bank: 7 April 2005.

Recruitment of Consultants: Recruitment of consultants would be undertaken independently for each of the sectors covered by the Project. The contact persons for the sectors are as follows:

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Richard Rothman, Senior Commercial Officer
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B. KYRGYZ REPUBLIC

Project Name : **Second Education Project**
Project No. : KGZ 39304-01
Executing Agency : Ministry of Education
Contact: Mr. Anatoly Ivannikov
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Kyrgyz Republic
Tel. No.: (996-312) 662-934
Fax. No.: (996-312) 621-520
Grant Amount : US\$ 15,500,000.00
Sector/Subsector : Education /Basic Education

Objectives and Scope:

The impact of the Project will be the improvement of the general education system, which is responsive to the needs of a modern market-oriented economy and focused on poorer areas. The outcome of the Project is increased enrollment in primary

and general secondary education in poorer areas of the country, and student performance raised through (i) improving the curriculum and learning assessment systems, (ii) strengthening the teaching profession, and (iii) upgrading facilities and equipment.

Consulting Services: A total of 81 person-months (pm) of international and 191 pm of domestic consulting services will be required. This will include experts in the fields of policy research and evaluation, curriculum and learning materials design, and learning assessment, teacher training and evaluation, curriculum and learning materials design, learning assessment, teacher training, procurement, finance, and preventive maintenance. The consultants will be recruited as firms or individuals. Quality- and Cost-based Selection (QCBS) method with full technical proposals will be applied to consulting firms. The consultants will be recruited in accordance with ADB's Guidelines on the Use of Consultants and other arrangements satisfactory to ADB on engagement of domestic consultants.

Environmental Assessment: Not Required.

Project Processing Stage: Appraisal Completed: 27 May 2005.

Recruitment of Consultants: Recruitment of consultants is expected to take place in January 2006.

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Salvatore Amodeo, Commercial/Political Officer
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American Embassy in Kyrgyzstan, Bishkek,
720016, Prospect Mira 171, Kyrgyzstan
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C. VIETNAM

Project Name : **Supporting Community-Based Agricultural Extension and Training in Mountainous Districts**
Project No. : VIE 39142-01
Executing Agency : To be determined.
Grant Amount : US\$ 900,000.00

Sector/Sub-sector : Agriculture & Natural Resources /
Agriculture Production, Agroprocessing, & Agrobusiness

Objectives and Scope:

The Japan Fund for Poverty Reduction (JFPR) Project will contribute to poverty reduction in the mountainous districts in the northern central region of Viet Nam by enhancing agricultural income and ensuring food security (rice and maize) among the poor through community-based agricultural extension and training programs. The Project specifically aims to (i) improve livelihoods of the rural poor in remote communities through better cultivation practices on food crops, and through appropriate knowledge and technologies for other crops and income-generating activities; (ii) increase the capacity of local agricultural extension workers and grass root-level extension agents in appropriate cultivation techniques, and participatory and pro-poor extension services; (iii) establish farmer-to-farmer learning networks; and (iv) promote decentralized and participatory planning, monitoring and evaluation. The Project will also disseminate relevant information and knowledge generated from the Project to AST institutions, provincial governments and other key stakeholders to learn the impact of applying improved techniques and how to take advantage of community resources for agricultural extension and training programs. Gender will be mainstreamed into all project activities.

Consulting Services: The selection and engagement of consulting services for the Project will be undertaken in accordance with the ADB's Guidelines on the Use of Consultants and other arrangements satisfactory to ADB for the engagement of domestic consultants.

Environmental Assessment: Not Required.

Project Processing Stage: Staff Review Committee (SRC) Meeting completed: 12 May 2005.

Recruitment of Consultants: Consultants will be directly selected.

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