UNITED STATES DEPARTMENT OF ENERGY OFFICE OF THE CHIEF FINANCIAL OFFICER

LPG PUBLIC MEETING

FRIDAY, JUNE 15, 2007

U.S. Department of Energy Forrestal Building Main Auditorium 1000 Independence Avenue, SW Washington, D.C. 20585

PARTICIPANTS

DOE:

Kathy Binder, Facilitator
Warren Belmar, Panel Member
Lawrence Oliver, Panel Member

Industry:

Steven Winn, NRG Energy, Inc. Robert Temple, C P S Energy John Snedeker, Synergistic Dynamics, Inc. Michael Walker, Indiana Gasification Paul Hinnenkamp, Entergy Nuclear John McCarthy, Celunol Corporation Robert Dingess, PetroTex Hydrocarbons, LLC John Welch, USEC, Inc. Steven Howlett, General Electric Joe Turnage, Constellation Generation Group Jeffrey Lyash, Progress Energy Florida, Inc. Louis Rosocha, Los Alamos, New Mexico Marilyn Elliott, Cob Creations, LLC Marni Zollinger, Cob Creations, LLC Ben Rees (read by Marni Zollinger), Evolution Markets Mayor Andre DeBerry, Mayor, City of Holly Springs, MS Michael McCall, Forex Financing Group Stephan Dopuch, Baard Energy, LLC

1	PROCEEDINGS
2	[Time Noted 9:00 a.m.]
3	MS. BINDER: Good morning. We are
4	going to get started. Welcome to DOE. I see
5	that some of the speakers have already taken
6	their assigned seating. Thank you for that.
7	My name is Kathy Binder I am here as
8	part of the host team of the Loan Guarantee
9	Program. And I will be serving as basically a
10	timekeeper and pseudo facilitator. So you will
11	see me shepherding you around all day.
12	Before we get started I would like to
13	lay down a few housekeeping rules not rules
14	actually. But to let you know what's available
15	here in the department. Some of you have
16	already found the snack bar; right? If you
17	haven't, it's out this door and to the right.
18	The cafeteria is also to the left. So if you
19	want to eat here at DOE you can do that
20	internally. If you leave the building, and I
21	think everybody got one of these information
22	sheets as you checked in. Did you get one of
23	these? It talks about the security so you

- 1 understand our security procedures. Our court
- 2 reporter who is transcribing today is sitting
- 3 in the back. She will be able to hear the
- 4 speakers. Speakers you have 15 minutes, as you
- 5 know.
- 6 My job will be to give you notice, a
- 7 two-minute warning the blue sign and thanks
- 8 when your time is up. Okay. No hooks, but
- 9 thanks. So please try to stay on track.
- 10 The other thing I would like to let you
- 11 know is the host team has these special badges.
- 12 So if we can answer any questions today, please
- 13 feel free to call on us.
- 14 We have ten speakers for the morning.
- 15 I'm not sure exactly when we'll break for
- 16 lunch. I think the lunch break is one hour.
- 17 MR. WARREN: Correct.
- 18 MS. BINDER: Okay. The lunch break is
- 19 one hour. And I think -- oh, if you do want to
- 20 have sidebar conversations please take those
- 21 outside. This is being recorded for another
- 22 overflow room which obviously this room is not
- overflowing. But it will be taped in another

- 1 room, the small auditorium which is to the
- 2 right. So if you need to -- if you want to
- 3 even access that room it's open, but we
- 4 encourage you to stay here at least if the room
- 5 is not overflowing.
- 6 Thank you for being here and welcome to
- 7 DOE.
- 8 MR. BELMAR: Thank you, Kathy. On
- 9 behalf of the Department of Energy, I would
- 10 like to welcome you all here this morning. My
- 11 name is Warren Belmar. I am the Deputy General
- 12 Counsel for Energy Policy at the Department of
- 13 Energy. My colleague Lawrence Oliver will be
- 14 joining me on the panel today. He is our
- 15 Assistant General Counsel for Fossil Energy and
- 16 Energy Efficiency.
- 17 The purpose of today's hearing is to
- 18 hear your comments and suggestions on the
- 19 notice of proposed rulemaking that the
- 20 Department issued last month with respect to
- 21 our efforts to implement Title 17 of the Energy
- 22 Policy Act of 2005 which authorizes the
- 23 Secretary of Energy to issue loan guarantees

- 1 for new and innovative technologies that reduce
- 2 or sequester greenhouse gases and anthropogenic
- 3 emissions.
- 4 We appreciate the large turnout today
- 5 and look forward to learning a lot from your
- 6 comments and testimony. As you all are aware,
- 7 we have the rulemaking proceeding open -- the
- 8 record open until the 2nd of July. So if
- 9 issues come up today and you feel that you
- 10 didn't have an adequate time in your testimony
- 11 to address them, we hope you will give us more
- 12 information and detail in written comments.
- 13 And, of course, those of you who have not
- 14 elected to request to testify this morning are
- 15 free to file as detailed a set of written
- 16 comments as you think will be helpful for us.
- 17 Having said that, in order to stay on
- 18 schedule, why don't we start with our first
- 19 speaker of the morning, and that is Mr. Steven
- 20 Winn with NRG Energy, Inc. Mr. Winn, welcome.
- 21 MR. WINN: Thank you.
- I want to thank you, Mr. Oliver and Mr.
- 23 Belmar for allowing me to speak today.

1 My name is Steve Winn. I'm Executive 2 Vice President of Strategy, Environmental and 3 Nuclear development for NRG Energy, Inc. Ι would like to thank the Department of Energy for its efforts in developing the Loan 5 6 Guarantee Program. As a company, we appreciate 7 the efforts undertaken by the DOE to support initiatives that will satisfy our nation's 8 9 energy needs. By creating incentives for the development of new nuclear power plants and 10 other advanced, carbon reducing technologies, 11 12 the DOE will provide the initial push required to lower emissions and diversify our energy 13 14 sources away from foreign sourced fuels. 15 Moreover, we appreciate the need to develop a rational program that provides a useful 16 incentive, but at the same time protects 17 18 American taxpayers from unnecessary risk or 19 subsidy. 2.0 NRG owns more than 23,000 megawatts of 21 generation including 1,150 megawatts of nuclear 22 generating capacity from two large commercial 23 units at the South Texas Project near Bay City,

- 1 Texas, which is operated by the STP Nuclear
- 2 Operating Company. In 2006, we announced plans
- 3 -- our plan to develop up to an additional
- 4 10,000 megawatts of generation nationwide,
- 5 including next generation nuclear and IGCC. We
- 6 are now working with STP Nuclear Operating
- 7 Company (STPNOC), as well as the City of San
- 8 Antonio another STP owner, to develop two new
- 9 Advanced Boiling Water Reactors at the South
- 10 Texas Project. These two new units will
- 11 provide more than 2,700 new megawatts of badly
- 12 needed, baseload generating capacity along the
- 13 Texas Gulf Coast, using a safe and clean
- 14 technology, without carbon emissions. This
- 15 project also will reduce demand on natural gas,
- 16 which provides the majority of the electric
- 17 generation in Texas. In building this project
- 18 we will enhance diversification of fuel supply
- 19 for electricity in Texas and contribute
- 20 meaningfully to our nation's domestic energy
- 21 security.
- 22 NRG believes that the coming wave of
- 23 nuclear plants in the U.S. will require the

- 1 commitment of developers like NRG, equipment
- 2 suppliers, and state and local governments, and
- 3 we believe that all of the parties have
- 4 tangibly shown their commitment. NRG is
- 5 spending tens of millions of dollars to prepare
- 6 an application to the NRC to license these two
- 7 new units. Vendors have shown a willingness to
- 8 support their designs and invest in the
- 9 manufacturing process. And, as one example of
- 10 commitment from state and local government, the
- 11 Texas state government has passed bills that
- 12 assist in the development of new nuclear. The
- 13 remaining piece in the future success of
- 14 nuclear is a strong commitment on the part of
- 15 the Federal government.
- 16 During the coming years while we await
- 17 NRC's issuance of the licenses, we anticipate
- 18 that the development of the new STP units will
- 19 involve expenditures of hundreds of millions of
- 20 dollars to maintain our development timeline.
- 21 Simply put, NRG cannot make the commitment to
- 22 spend its share of these additional funds
- 23 unless it has the confidence that it can secure

- 1 the financing along with its equity investment
- 2 for the total project costs. Taking into
- 3 account interest during construction, we expect
- 4 that in the 2009-2010 time frame we will need
- 5 to finance several billion dollars for our
- 6 project alone. Moreover, every company that
- 7 provided a letter of intent to the NRC will
- 8 require similar capital commitments. The size
- 9 of the investment required, the fact that we
- 10 are building the first new units in 25 years,
- and the well-organized but as yet unproven
- 12 licensing process presents risks that our
- 13 lenders will find difficult to manage.
- 14 Managing these risks, and providing the capital
- 15 necessary for a nuclear resurgence, can only be
- 16 accomplished by using the DOE Loan Guarantee
- 17 Program that Congress provided in Title XVII of
- 18 the Energy Policy Act of 2005, one of the
- 19 objectives of which was to incentivize new
- 20 nuclear plant development.
- 21 While we greatly appreciate DOE's
- 22 efforts in developing the Proposed Rule, what
- 23 has been published in the Federal Register has

- 1 some specific issues that will not allow NRG,
- 2 and other potential nuclear developers, to
- 3 proceed with new nuclear projects.
- 4 Fundamentally, the program that has been
- 5 proposed includes barriers that limit the
- 6 amount of capital the financial markets can
- 7 provide to support the first "wave" of new
- 8 nuclear to be developed. The U.S. financial
- 9 markets are highly efficient at matching the
- 10 right capital to the right risk profile. Safe
- 11 investments, such as U.S. government
- 12 obligations go to those who apply a premium to
- 13 that safety. Risky investments go to those
- 14 willing to accept risks in exchange for
- 15 appropriate reward. Any program that attempts
- 16 to tie risky, non-quaranteed loans to safe,
- 17 government-backed loans fails to recognize the
- 18 market's preference for self-selection. Such a
- 19 program has the curse of making every investor
- 20 unhappy. The risk averse investor is forced to
- 21 take risk, and those with an appetite for more
- 22 risk are forced to buy guaranteed paper.
- 23 Luckily, the changes required to create

- 1 a workable program are relatively few in
- 2 number. I would like to focus on two priority
- 3 issues that need to be resolved. First, the
- 4 program should provide for a cleanly marketable
- 5 tranche of guaranteed debt. The simplest way
- 6 to do this is for 100 percent of the debt to be
- 7 quaranteed based upon a debt limit of 80
- 8 percent of total project costs. If, for some
- 9 reason, a non-guaranteed obligation were to be
- 10 included in the guidelines then it is essential
- 11 that this debt can be sold separately from the
- 12 guaranteed debt and that it is pari passu
- 13 (rather than subordinated) to the guaranteed
- 14 debt.
- 15 Second, the DOE needs to create
- 16 certainty and predictability in the program as
- 17 to the availability of a large dollar volume of
- 18 guarantees for the first dozen or more "central
- 19 power generation facilities" by adopting a rule
- 20 that reflects the practices that are
- 21 commonplace for project financings of this
- 22 magnitude and complexity necessary for central
- 23 power generation facilities.

1	Let me brief address both of these
2	issues. Looking at the proposed requirement
3	that lenders assume risk by providing 10
4	percent of the financing as non-guaranteed
5	debt, it seems clear that the rule is assuming
6	the government risk in the financing will be
7	mitigated if lenders assume some high level of
8	risk related to the project. This perceived
9	need that the lenders share in project risk is
10	at odds with the purpose of the program. The
11	purpose of the loan guarantee program is to
12	incentivize the development of certain types of
13	projects by providing efficient access to
14	capital through mitigation of lender risk. It
15	is specifically because these new projects have
16	risks, that lenders find it difficult to absorb
17	them, that the program exists. We agree that
18	there is an additional goal of minimizing risk
19	to the government and taxpayers. However, this
20	goal is best achieved by minimizing
21	transactional costs related to lending, thereby
22	improving project economics, and by assessing
23	the overall risk of the project, especially the

- 1 risk being taken by project sponsors. For
- 2 example, in our project, our company and other
- 3 project sponsors would be expected to make
- 4 equity contributions of up to \$2 billion. This
- 5 is a very substantial investment, and this
- 6 contribution will not be covered by any
- 7 guarantee program. We will have more risk
- 8 exposure than a creditor with a 10 percent non-
- 9 guaranteed piece, and our recovery from a
- 10 failed project will be zero. Our investment is
- 11 the best vehicle for minimizing the
- 12 government's risk. In order to make this level
- 13 of commitment to a project we will conduct
- 14 thorough and disciplined assessment of the
- 15 project costs and risks, and we will focus on
- 16 the terms of vendor and other contracts that
- 17 mitigate various risks to the project. And
- 18 much of our investment will be made before the
- 19 government puts any capital at risk. Review of
- 20 our efforts will be the best method for
- 21 understanding the government's risk in any
- 22 project.
- 23 A more efficient mechanism that the

- 1 government could use to mitigate its risk,
- 2 would be if the term of the loan quarantee were
- 3 shorter than the life of the project. This
- 4 forces project sponsors and lenders to plan for
- 5 refinancing the project within a limited number
- 6 of years following initial operation. Since
- 7 the refinancing would not be guaranteed, the
- 8 lenders would have an additional incentive to
- 9 insure that the project is viable without a
- 10 loan quarantee once it has achieved a few
- 11 successful years of operation. Thus, we
- 12 suggest that the program look more favorably
- 13 upon and permit loans of up to 100 percent of
- 14 project debt (80 percent of project costs),
- where the applicant proposes a loan term
- 16 substantially shorter than the 30 years or 90
- 17 percent of plant life provided for in the
- 18 statute and allowed under the proposed rule.
- 19 For example, a guarantee of 100 percent of debt
- 20 should be available where the loan term is for
- 21 the construction period plus ten years after
- 22 commercial operation.
- We also recognize that it may be

- 1 necessary or desirable in some projects to have
- 2 one or more tranches of debt that are not
- 3 guaranteed by the government. We disagree,
- 4 however, that any rule that this debt be held
- 5 pro rata by the same lenders that hold the
- 6 quaranteed debt and that such non-quaranteed
- 7 debt could not have a lien on project assets
- 8 pari passu with the government-guaranteed debt.
- 9 A good example of why these requirements are
- 10 unworkable and not in the government's interest
- is presented by some of the plans of our
- 12 project at STP. Over the next few years, we
- 13 plan to work to obtain vendor and other
- 14 financing in the amount of several hundred
- 15 million dollars to help fund the investment in
- 16 long lead time equipment and licensing expenses
- 17 that the project will incur while preparing to
- 18 meet our aggressive construction schedule.
- 19 These efforts will expedite project completion
- 20 and help minimize overall project costs, and
- 21 they should be viewed favorably by the
- 22 government. Moreover, if we are able to obtain
- long-term financing, this tranche of debt would

- 1 be assumed by those lenders (rather than by the
- 2 government) and thus would reduce the overall
- 3 guarantee commitment of the federal government.
- 4 If we are able to leave this debt in place, the
- 5 dollar amount of debt guarantee, and the risk
- 6 the government is exposed to, would be reduced
- 7 dollar for dollar.
- 8 Obviously, the government could not
- 9 reasonably expect that these early lenders
- 10 would accept anything other than a pari passu
- 11 security interest in the project assets.
- 12 Moreover, this debt would be "stripped" from
- 13 the guaranteed debt at the outset, as these
- 14 lenders would not be prepared to take on the
- 15 government-quaranteed debt. Thus, the "no-
- 16 stripping" and "no pari passu" rules may have
- 17 the perverse effect of increasing the debt
- 18 burden on the government. As NRG and other
- 19 developers seek other sources of funds, in an
- 20 effort to minimize both the government's and
- 21 their own risk, it is essential that the
- 22 proposed rules be revised to eliminate the "no
- 23 stripping" requirement and to allow for

- 1 tranches of debt that have pari passu security
- 2 interests.
- In addition, there are other reasons
- 4 that the "no stripping" requirement should be
- 5 abandoned. For example, this rule would
- 6 eliminate the ability of lenders and borrowers
- 7 to maximize the efficiency of the existing
- 8 marketplace. There is a deep, well-established
- 9 market in government-quaranteed debt, and
- 10 notwithstanding the fact that an underlying
- 11 project involves nuclear energy or other
- 12 advanced technology, this existing market
- 13 provides a large amount of available capital
- 14 and liquidity that can help make this Loan
- 15 Guarantee Program efficient and successful.
- 16 Many of the investors in the government-
- 17 guaranteed debt markets actually have a charter
- 18 or regulatory restriction that prohibit them
- 19 from investing in riskier securities. A "no
- 20 stripping" requirement would erect a
- 21 significant barrier to the ability to access
- this market, because many of these market
- 23 participants cannot, or will not want to, take

- 1 on the risks of unguaranteed debt. This result
- 2 is counter to the policy objective of Title
- 3 XVII. At best, market participants would incur
- 4 significant unnecessary transaction costs to
- 5 achieve project structures that would amount to
- 6 "synthetic" stripping. At worst, the barriers
- 7 would limit access to the capital markets,
- 8 restrict liquidity, and make government-
- 9 guaranteed projects more expensive and more
- 10 risky, if possible at all.
- 11 The other essential change to the
- 12 proposed rules is the need to create a certain,
- 13 transparent, and predictable program size for
- 14 large central power generation facilities.
- 15 This is sorely lacking currently. Development
- 16 of these projects requires a multi-year
- 17 commitment of very large amounts of capital,
- 18 all in reliance on the fact that a quarantee
- 19 will be available under the Loan Guarantee
- 20 Program to make financing available at a
- 21 reasonable cost. First and foremost, the
- 22 current DOE "authority" proposed for the amount
- of loan guarantees available for central power

- 1 generation facilities (\$4 billion) in federal
- 2 fiscal year 2008 would not be adequate for our
- 3 project at STP. Given that several similar
- 4 nuclear projects will be seeking loan
- 5 guarantees in the 2009-2010 time frame, the
- 6 current authorization levels do not inspire any
- 7 confidence that a workable volume of loan
- 8 guarantees will be available. For a multi-year
- 9 project of this magnitude, NRG cannot proceed
- 10 indefinitely without obtaining significant
- 11 comfort that a loan guarantee will be available
- 12 for its project. In fact, the development of a
- 13 clear and stable loan guarantee program was one
- 14 of the primary pre-conditions NRG has placed on
- 15 continued development of STP. We are committed
- 16 to the project, but we will not waste our
- 17 equity funds if we do not believe that
- 18 sufficient capital will be available to support
- 19 the rest of the project. We therefore believe
- 20 that it is critical that DOE obtain certainty
- 21 on this question. One option is to reverse the
- 22 current DOE interpretation of Title XVII
- 23 regarding the application of the authorization

- 1 requirements from Section 504(b) of the Federal
- 2 Credit Reform Act of 1990. Another option
- 3 would be to support Senate Bill 1321, which
- 4 unambiguously confirms Congress's view that the
- 5 authorization requirement does not apply to
- 6 Title XVII, because this program is funded by
- 7 fees charged to borrowers.
- 8 If this question cannot be resolved
- 9 favorably so as to avoid annual appropriation
- 10 or authorization risk and allow DOE to exercise
- its discretion in establishing the volume of
- 12 guarantees that will be issued, then DOE should
- 13 seek a firm multi-year authorization to issue
- 14 loan guarantees for central power generation
- 15 facilities in the amount of \$50-100 billion.
- 16 Our nation needs the development of this
- 17 critical infrastructure, and it will only be
- 18 possible if there is increased certainty that a
- 19 realistic amount of guarantees will be
- 20 available to support these projects.
- Once again, we thank DOE for the
- 22 opportunity to provide our comments, and we
- 23 urge that the proposed rule be revised to

- 1 create an effective and efficient Loan
- 2 Guarantee Program. We support the twin goals
- 3 of reducing carbon emissions and enhancing a
- 4 secure domestic supply of electricity for the
- 5 United States.
- 6 MR. BELMAR: Thank you very much. You
- 7 were very, very eloquent.
- MR. WINN: Thank you.
- 9 MR. BELMAR: Our next speaker is Robert
- 10 Temple with CPS Energy.
- 11 MR. TEMPLE: Good morning. I am Bob
- 12 Temple, Deputy General Counsel of CPS Energy.
- 13 CPS Energy is really the City of San Antonio,
- 14 acting by and through the City Public Service
- 15 Board. We are a municipal utility operating in
- 16 Texas and we serve -- we provide electric and
- 17 gas service in and around San Antonio, home of
- 18 the four-time champion Spurs.
- 19 [Laughter.]
- 20 MR. TEMPLE: CPS Energy has a major
- 21 asset in its generating portfolio and that's a
- 22 40 percent interest in the plant that Mr. Winn
- 23 just mentioned, South Texas Nuclear Project,

- 1 that provides San Antonio with about 1,050
- 2 megawatts of electric generating capacity which
- 3 we use to serve our customers in our electric
- 4 certificated service area. In June 2006, Mr.
- 5 Winn's organization announced their intention
- 6 to add two new advanced boiling water reactors
- 7 at the STP site. As a current owner of an
- 8 undivided interest in the South Texas Nuclear
- 9 Project, CPS Energy has a right to participate
- 10 in the development of new units at STP.
- In order to fully evaluate its
- 12 alternatives in participating in the
- 13 development of new reactors at the STP site,
- 14 CPS Energy has engaged members of the Energy
- 15 and Power Group and the Public Finance Group of
- 16 Merrill Lynch's Global Markets and Investment
- 17 Banking Team to act as its strategy financial
- 18 advisor in this matter. As a result,
- 19 Christopher Fink who is the managing director
- 20 at Merrill Lynch is here with me today. Chris
- 21 is the head of Merrill Lynch's nationwide
- 22 public power practice and is responsible for
- 23 financing some of the largest and most

- 1 innovative public power entities in the United
- 2 States. Following my remarks, should you have
- 3 any questions about the bankers' view of the
- 4 public power issues, Chris will be available to
- 5 answer any questions.
- 6 Our proposed project at the South Texas
- 7 Nuclear Project site is one of the early moving
- 8 projects, with plans to submit a combined
- 9 operating license application to the U.S.
- 10 Nuclear Regulatory Commission in the fall of
- 11 2007, just a few months away. However, my
- 12 remarks today are not being made just in
- 13 furtherance of this project, but are being made
- on behalf of the Large Public Power Council,
- 15 which is an association of 24 of the largest
- 16 governmentally owned electric utilities in the
- 17 United States, of which CPS Energy is a
- 18 member.
- 19 LPC members include not only the
- 20 largest governmentally owned retail systems in
- 21 the country but also a number of wholesale
- 22 generators of electricity that serve
- 23 municipally owned retail systems. It is

- 1 estimated that LPPC members serve approximately
- 2 18 million retail customers and own and operate
- 3 electric generation facilities that produce
- 4 over 11,610,000,000 megawatts hours of
- 5 generation annually. LPPC members are located
- 6 throughout the country in states including
- 7 California, Colorado, Arizona, New York, Texas,
- 8 Washington, Florida, Georgia, Nebraska and
- 9 South Carolina. Several members either
- 10 currently own outright or have significant
- 11 shares in commercial nuclear projects. Clearly
- 12 it is at the current nuclear sites where the
- 13 first wave of new reactors will be added, and
- 14 the availability and viability of the loan
- 15 guarantee program is critical to the
- 16 development of this next generation of
- 17 reactors.
- 18 I want to thank DOE staff for
- 19 soliciting early feedback on its notice of
- 20 proposed rulemaking and urge that it take to
- 21 heart the recommendations that it is hearing
- 22 today. Public power shares the concerns that
- are being expressed by the investor-owned

- 1 utilities, the investment banking community and
- 2 the Nuclear Energy Institute regarding critical
- 3 deficiencies in the proposed loan guarantee
- 4 program and the loan guarantee program's
- 5 inability in its current form to fulfill the
- 6 promises from the Energy Policy Act of 2005.
- 7 As we team up with investor-owned utilities or
- 8 independent power producers, either as co-
- 9 owners or operators and tenants-in-common, we
- 10 find that many of the technical and operational
- 11 changes to the loan guarantee program requested
- 12 by the industry as a whole will also be
- 13 important to public power entities to make
- 14 these large-scale projects economically viable.
- 15 While we share those concerns, rather than
- 16 repeat what DOE has already heard and will hear
- 17 from these groups today, these remarks focus on
- 18 some specific issues in the proposed loan
- 19 guarantee program that need to be addressed for
- 20 the loan guarantee program to be viable for
- 21 public power entities like CPS Energy. I will
- 22 specifically address LPPC's perspectives on the
- 23 regulatory prohibition against the program

- 1 backing tax exempt debt and on the amount of
- 2 equity contribution required.
- 3 The provisions in DOE's notice of
- 4 proposed rulemaking with unique impacts on
- 5 public power entities are located in section
- 6 609.10, related to the Loan Guarantee
- 7 Agreement. Turning to our first issue, Section
- 8 609.10(e)(7) provides that the loan quarantee
- 9 may not finance, either directly or indirectly,
- 10 tax-exempt obligations. Section 149(b) of the
- 11 Internal Revenue Code similarly prohibits
- 12 municipalities from issuing tax exempt
- 13 obligations that are federally guaranteed.
- 14 Thus, to the extent that such a prohibition is
- 15 needed, it exists in this statute and need not
- 16 also be recognized in DOE regulation. However,
- 17 Section 149(b)(3) of the Internal Revenue Code
- 18 provides a number of legislatively mandated
- 19 exceptions to this prohibition including bonds
- 20 guaranteed by the Bonneville Power Authority,
- 21 the Student Loan Marketing Association, and
- 22 Federal Housing Administrator. Title XVII of
- 23 the 2005 Energy Policy Act does not prohibit

- 1 the issuance of loan guarantees for tax-exempt
- 2 obligations. We request that the Department of
- 3 Energy not exercise its discretion to prohibit
- 4 such guarantees in the even that there is a
- 5 time in the future that guarantees nuclear
- 6 loans to public power entities qualified for an
- 7 exception to the then existing Internal Revenue
- 8 Code.
- 9 The second provision I would like to
- 10 address is in proposed Section 609.10(d)(5),
- 11 which requires that "the [b]orrower and other
- 12 principals involved in the project have made or
- 13 will make a significant equity investment in
- 14 the project." Public power entities do not
- 15 have investors that provide equity, but rather
- 16 they fund their projects based on their ability
- 17 to collect funds from rate payers which enables
- 18 such entities to make the principal and
- 19 interest payments for project debt that covers
- 20 100 percent of a project's cost. C P S Energy
- 21 and many other public power entities are highly
- 22 rated by the investment community. The loan
- 23 quality is not enhanced by having a specialist

- 1 level of equity contribution. The financial
- 2 markets have accepted this level of debt
- 3 capitalization based on the public entity's
- 4 unfettered ability to increase rates in the
- 5 amounts necessarily to pay the debt service on
- 6 its outstanding obligations. Every revenue
- 7 bond resolution requires that the municipal
- 8 utility set its rates at a level at least
- 9 sufficient to cover its annual debt service.
- 10 Public power entities have no ability
- 11 to raise equity to invest in new generation
- 12 except to the extent that they raise rates in
- 13 anticipation of needed equity in the future.
- 14 This is an extremely inefficient and costly
- 15 practice that would result in ratepayers being
- 16 charged increased rates well in advance of the
- 17 placed-in-service date of the financed
- 18 facility. Ratepayers would then be paying
- 19 higher rates without having the resulting power
- 20 until some point in the future. As such, we
- 21 request that the guarantee rules allow for
- 22 public power entities to continue to issue debt
- 23 to finance 100 percent of their project costs

- 1 subject to continued market acceptance of such
- 2 a practice. With respect to the requirements
- 3 for project equity, DOE should not be charged
- 4 with evaluating the overall quality of the
- 5 financing, and not with setting artificial
- 6 limits for it.
- 7 In closing, I want to thank the
- 8 representatives from the Department of Energy
- 9 for this opportunity and urge that you take
- 10 action to address the issues that are proposed
- 11 and adopt the resolution I've proposed. If you
- 12 have any questions, Mr. Fink from Merrill
- 13 Lynch, and I are happy to respond.
- 14 MR. BELMAR: Thank you very much. You
- 15 addressed an area that has not been as focused
- 16 on for us and we are very pleased that you have
- 17 raised these issues for us.
- MR. TEMPLE: Thank you.
- 19 MR. BELMAR: Our next witness is John
- 20 Snedeker with Synergistic Dynamics.
- 21 MR. SNEDEKER: Good morning. Mr.
- 22 Belmar, Mr. Oliver, ladies and gentlemen, it's
- 23 a pleasure to be here. My name is John

- 1 Snedeker, I am Chairman and CEO of a consulting
- 2 firm in Savannah, Georgia named Synergistic
- 3 Dynamics. We have been specializing in the
- 4 defense maritime and energy industries since
- 5 1983.
- I thank you for the opportunity to
- 7 present this statement. It is a summary of my
- 8 written comments submitted in response to the
- 9 Notice of Proposed Rulemaking that sets forth
- 10 the proposed rules to govern the Title XVII
- 11 loan guarantee program for projects that
- 12 involve and employ Innovative Technologies.
- 13 And because technology is a focus of the
- 14 proposed rule, I think it would be appropriate
- 15 to give you some brief background that would
- 16 qualify me as qualified to speak to the
- 17 technology issues that are raised in the rule.
- 18 I was employed by the old Grumman
- 19 Corporation before it became Northrop Grumman
- 20 for 24 years. And Grumman was a pioneer in
- 21 some of the innovative technologies that are
- the subject of the loan guarantee program, most
- 23 particularly hydrogen, solar, and municipal

- 1 solid waste disposal facilities from
- 2 municipalities.
- 3 During my career with Grumman, I was
- 4 assigned to project teams developing these
- 5 technologies and I was also the business and
- 6 contracts manager for the Lunar Module program
- 7 of the contract with NASA.
- 8 We have been involved in the Maritime
- 9 Administration's loan quarantee program that's
- 10 known as Title XI (of the Merchant Marine Act
- 11 of 1936, as amended). And my associates in
- 12 this endeavor have included clients who have
- 13 been successful through our efforts in getting
- loan guarantees through that program and H.
- 15 Clayton Cook, Jr., counsel with Seward and
- 16 Kissell here in Washington who was a former
- 17 general counsel of the Maritime Administration.
- 18 So we have a lot of background in a program
- 19 that is mature, it's been through some ups and
- 20 downs, but it's been through the reform process
- in the last several years and we think that it
- is an excellent model to emulate.
- Our involvement with this type of

- 1 project for Energy went back to 2002 when
- 2 Congress Rick Larsen of Washington state
- 3 proposed a loan guarantee program, a fairly
- 4 sketchy proposal. We offered to assist his
- 5 staff to draft regulations based on the Title
- 6 XI program and we've been making similar
- 7 recommendations to DOE ever since the Energy
- 8 Policy Act of 2005 was enacted into law.
- 9 My first topic heading is the
- 10 applicability to existing applications. DOE
- 11 proposes to exempt applicants who responded to
- this solicitation issued in August 2006 from
- 13 strict compliance with the proposed rules. I
- 14 respectfully submit that this would be a
- 15 mistake. Since all applicants who responded to
- 16 this solicitation in August 2006 knew that no
- 17 guarantees would be issued until the rules were
- in place, they will not be prejudiced if
- 19 required to submit full applications in
- 20 compliance with the final rules.
- 21 Application procedures. The
- 22 application process as proposed is lengthy and
- 23 costly for both applicants and the DOE staff.

- 1 Requirements as to scope and content are almost
- 2 the same for pre-applications as they are for
- 3 the full applications. Therefore, I recommend
- 4 that the requirement for a formal pre-
- 5 application proposal as set forth in Section
- 6 609.4 be deleted. And, instead, prospective
- 7 applicants should be invited to attend an
- 8 informal conference here in the Forrestal
- 9 Building, a similar process to what Maritime
- 10 Administration employs across the street. The
- 11 conference would enable the DOE staff to
- 12 quickly review all of the requirements for a
- 13 full application proposal with the applicant
- 14 and answer questions and most particularly to
- determine whether the project is really
- 16 eligible. In which case, if it was not, the
- 17 recommendation would be, don't bother because
- 18 everybody's time would be wasted.
- 19 I also recommend that the names of the
- 20 fees as listed in the proposed rule be changed
- 21 to be more descriptive. The first fee should
- 22 be called Application Fee; the second fee to be
- 23 called Investigation Fee; and a third fee to be

- 1 called a Guarantee Fee. And I recommend that
- 2 the amounts of these fees be set forth in the
- 3 rules either in dollar amounts or by formula.
- 4 Coming to the subject of project
- 5 eligibility, I believe that DOE has correctly
- 6 interpreted the Section 1701 and 1703 of the
- 7 Policy Act to restrict loan quarantees to
- 8 projects that "employ new or significantly
- 9 improved technologies as compared to commercial
- 10 technologies in service in the United States at
- 11 the time the guarantee is issued."
- 12 A new or significantly improved
- 13 technology as defined in the definitions at
- 14 Section 609.2 of the proposed rules, as a
- 15 "technology that has only recently been
- 16 discovered or learned, or that involves or
- 17 constitutes one or more meaningful and
- 18 important improvements in the productivity or
- 19 value of that technology."
- 20 This definition creates two
- 21 significantly different scenarios with
- 22 dramatically different technical and financial
- 23 risks:

1	1. Is a new facility or process based
2	on the one or more recently
3	discovered technologies, and
4	2. Is a modification to, or an
5	expansion of an existing facility
6	to install or incorporate modern,
7	advanced and innovative
8	technologies, but not be totally
9	dependent on such a break through.
10	On page 10 of the Preamble, DOE
11	requires that technologies for project
12	proposals must be mature enough to assure
13	dependable commercial operations that generate
14	sufficient revenues to service the project's
15	debt. This raises this somewhat conflicting
16	set of comments in the rules and in the
17	preamble raises a question of just how much new
18	and innovative technology will be sufficient to
19	establish eligibility and what must be the
20	stage of development of such technologies in
21	order that the technologies employed be judged
22	to be mature enough to be economically sound,
23	yet innovative enough to be eligible.

- 1 The project and transaction costs do
- 2 not conform completely with the generally
- 3 accepted accounting principles or to the
- 4 Internal Revenue Code. But then, I would have
- 5 to add in fairness, that neither do the rules
- 6 governing the Title XI program.
- 7 We, and other people that have been
- 8 involved in the Title XI program have been
- 9 advocating for a number of years that the Title
- 10 XI Loan Guarantee Program rules be made more --
- 11 that conform more generally to the accounting
- 12 principles. And one of the most significant
- 13 things is to include the guarantee fee in the
- 14 financing. Title XVII does not provide for
- 15 that. Title XI does. We recommend that the
- 16 DOE quarantee fee be included in the financing.
- 17 The financing issues that have already
- 18 been addressed by the previous two speakers are
- 19 fundamental to our recommendations. We
- 20 recommend that the structure of the loan
- 21 guarantee program be changed in two fundamental
- 22 respects.
- 1. Guarantee 100 of the approved

1	project costs;
2	2. Assign the entire responsibility to
3	DOE for originating, structuring
4	and approving the financing and for
5	administering the guaranteed loan
6	through its term.
7	Under this structure the debt
8	obligations would then be AAA-rated paper the
9	same as U.S. Treasuries, regardless of the
10	credit rating of the borrower. This means the
11	commitments to provide the funds at closing can
12	be readily obtained from institutional
13	investors. Furthermore, with all or part of
14	the long-term debt rated AAA, the borrower will
15	be more attracted to the financial community
16	which enhances its ability to obtain short-term
17	credit facilities for working capital.
18	Senator Harry Reid introduced a bill on
19	the 17th of May, Senate Bill 1419, that, among
20	other things, would permit the Secretary to
21	guarantee 100 percent of the debt issued for
22	the fist six renewable fuel facilities, silent
23	on what happens after that.

1	We believe that the technical and
2	financial risks can be mitigated if the
3	following basic requirements are invoked as DOE
4	policy and set forth in the proposed rules:
5	• The project sponsor and it's joint venture
6	partners, if any, must be well-established
7	for-profit business organizations in sound
8	financial conditions as evidenced by at
9	least three years of audited financial
10	statements.
11	• If the applicant is to be a new business
12	entity created specifically for the
13	purpose, the project sponsor and its joint
14	venture partners, if any, shall also
15	guarantee the debt of the newly-formed
16	business entity.
17	• The applicant must have experienced
18	management, scientific, and engineering
19	staff in place at the time it submits its
20	application.
21	• Contractors must be established firms.
22	Contractors to the applicant must be
23	established firms with experience

1 constructing the type of facilities 2. proposed for the project, and must provide performance bonds. And finally, 3 4 • The equity investment in the project must be in cash to be deposited into an escrow 5 account at the time of closing. 6 7 Disbursements from the escrow account must 8 be drawn first from the sponsors' equity, 9 lastly from the proceeds of the quaranteed 10 loan. 11 This is a part of the new reform 12 program that was instituted for the Maritime 13 Administration's Title XI Program because people were dipping into the government's 14 15 portion of the funds before spending their own money. In one case a project went into default 16 before all of the sponsors' equity had been 17 18 drawn. 19 Working capital at the time of closing must be at least equal to six months of debt 20 21 service (principal and interest) plus one year 22 of insurance premiums and the ration of long-23 term debt to equity, with the guaranteed loan

- in place, must be acceptable to the Secretary.
- 2 Thank you very much. This concludes my
- 3 statement. I appreciate the opportunity to
- 4 share my views with you today. I look forward
- 5 to being of assistance to DOE in making the
- 6 Title XVII program a success. Thank you very
- 7 much.
- MR. BELMAR: Thank you very much Mr.
- 9 Snedeker.
- 10 Our next speaker is Michael Walker from
- 11 Indiana Gasification project.
- 12 MR. WALKER: Thank you. I'm Michael
- 13 Walker. I'm Vice President of E3 Gasification.
- 14 We are part of the Indiana Gasification team
- 15 developing a coal to Substitute Natural Gas
- 16 plant in southwest Indiana. We submitted a
- 17 pre-application in response to DOE's August
- 18 solicitation.
- 19 Prior to working with E3 Gasification I
- 20 worked on a project at the Kennedy School of
- 21 Government at Harvard describing how federal
- loan guarantees could be used in conjunction
- with private equity and utility regulatory

- 1 authority to provide low-cost loans to advance
- 2 technologies and specifically we were focused
- 3 on coal gasification technologies. And it
- 4 could be done in a way that provided virtually
- 5 no cost or risk to the federal government.
- 6 That financing structure was what we called the
- 7 three-party covenant and is actually what we
- 8 are trying to implement in our project in
- 9 Indiana using a federal loan guarantee and
- 10 utility regulatory authority to back the loan
- 11 quarantee.
- 12 What I want to talk about before I get
- into a few specific comments on DOE's rule is
- one of the issues that was front and center
- 15 when loan quarantees were first discussed in
- 16 the Energy Policy Act debates in 2005 which was
- 17 the issue of natural gas and natural gas
- 18 prices. My partner, Bill Rosenberg, who is my
- 19 partner at E3 Gasification and was one of the
- 20 colleagues on the Harvard paper testified in
- 21 front of the Senate Energy Committee in 2005
- 22 about how loan quarantees -- based on the
- 23 findings of our project -- how loan guarantees

- 1 could be used to stimulate technologies to help
- 2 address the growing natural gas crisis in the
- 3 U.S. At that time natural gas prices I think
- 4 were at \$6 or approaching \$7 per Mcf. Today I
- 5 think they're just below \$8 per Mcf. And, you
- 6 know, 400 percent increase for prices that were
- 7 around throughout most of the 1990s. And this
- 8 affects all sectors of the U.S. economy from
- 9 home heating to industrial production and to
- 10 increasing over time electric power generation
- 11 which affects everybody's electric bill.
- 12 Last year the chemical industry
- 13 testified the impacts of natural gas prices on
- 14 their industry. They have lost over 100,000
- jobs and \$50 billion in lost business to
- 16 overseas competitors because their natural gas
- 17 bill went from about \$7 billion in 1999 to over
- 18 \$30 billion in 2005.
- 19 I attached to my formal statement a
- 20 chart that shows the EIA natural gas supply
- 21 forecast through 2030. And if you look at that
- 22 supply forecast it shows that essentially
- 23 domestic production on and off shore over the

- 1 next 30 years is projected to remain flat.
- 2 Imports -- pipeline imports from Canada and
- 3 Mexico are projected to decline. And the
- 4 Alaska Gas Pipeline, which is hopefully going
- 5 to be built, is projected to essentially make
- 6 up for the declines in imports from Canada and
- 7 Mexico. And at least 95 percent of the
- 8 incremental supply needed to meet projected
- 9 demand will need to come from liquefied natural
- 10 gas from overseas imports. It is our view that
- 11 that is not an optimal supply scenario for the
- 12 United States. That it's in fact a significant
- 13 economic and energy security risk. The loan
- 14 guarantee program was initially discussed in
- 15 Senate hearings as something that could help
- 16 address this issue. And we would urge DOE, in
- 17 implementing it, to consider these issues and
- 18 to make natural gas energy security a real
- 19 priority.
- 20 One of the reasons LNG is a concern,
- 21 although I'm not -- I don't want to sound like
- 22 I'm against LNG, LNG is going to be a necessary
- 23 piece of the natural gas supply portfolio,

- 1 there's no question about that. But we don't
- 2 want to become over-reliant on it which is
- 3 evidenced by some recent articles in the Wall
- 4 Street Journal that talk about the exporting --
- 5 LNG exporting countries wanting to form an
- 6 OPEC-like cartel to control natural gas prices.
- 7 And there was a quote in one of the articles
- 8 from the Libyan Oil Minister that said: "We're
- 9 trying to strengthen the cooperation among gas
- 10 producers to avoid harmful competition." I
- 11 don't think that's the kind of market that the
- 12 U.S. wants to be reliant on.
- 13 So the DOE loan guarantee program has
- 14 the opportunity to support technologies to help
- 15 address this issue. And specifically one of
- 16 the technologies and the technology that we're
- 17 trying to deploy is coal to substitute natural
- 18 gas. You can build -- if you were to build 30
- 19 coal to substitute natural gas plants size
- 20 similar to the one we are proposing, you could
- 21 produce as much gas as the Alaska gas pipeline
- 22 is projected to supply. So you could make a
- 23 significant impact on natural gas supply in the

- 1 United States.
- 2 And the technology, one of the other
- 3 benefits to technology is that when you produce
- 4 substitute natural gas from coal you have to
- 5 get rid of a big piece of the carbon. You do
- 6 that in the process. By design you must
- 7 capture at least 80 percent of the CO_2 in
- 8 designing one of these plants. So you have a
- 9 concentrated stream of CO_2 that is ready and
- 10 available to sequester. And so building a few
- 11 of these plants would essentially provide a
- 12 platform for geologic sequestration
- 13 demonstrations at commercial scale. You would
- 14 have several million tons per year concentrated
- 15 streams of CO₂ that could be used for very low
- 16 cost sequestration demonstrations.
- 17 On the specific proposal from DOE, I
- 18 have just three comments. Two of which very
- 19 much echo what was said before. The first is
- 20 that we would urge DOE to reconsider whether
- 21 they're going to provide 100 percent guarantees
- 22 of debt on 80 percent of project costs. That
- 23 was how guarantees were discussed in the

- 1 original legislation. And actually -- and it's
- 2 our reading of Title XVII that there's no
- 3 prohibition on DOE providing 100 percent
- 4 guarantees of 80 percent as long as it doesn't
- 5 exceed 80 percent of total project costs. And
- 6 that is the lowest cost way to finance these
- 7 projects. It's the most efficient way. And so
- 8 to meet the objectives of Title XVII we would
- 9 urge DOE to think about that issue.
- 10 The second issue, related issue is if
- 11 there are not going to be 100 percent
- 12 guarantees, then the subordinate debt or the
- 13 private debt that comes in needs to not be
- 14 forced to be supportive. It needs to be able to
- 15 be pari passu. There are other DOE -- there's
- 16 other federal loan quarantee programs that have
- 17 private lenders or that private debt is part of
- 18 the mix and they're allowed to come in pari
- 19 passu. In fact, on the TIFIA, the
- 20 transportation infrastructure program, I
- 21 believe the guarantee debt actually initially
- 22 comes in subordinate and then if there is a
- 23 bankruptcy proceeding it's elevated to be pari

- 1 passu. But the private debt actually starts
- 2 out senior in that program.
- 3 The second -- well, the last issue I
- 4 would like to touch on is we strongly support
- 5 DOE in how they are going about this in terms
- of focusing on creditworthy projects. There's
- 7 a lot of language in the notice of proposed
- 8 rulemaking about DOE's intent to select the
- 9 most creditworthy projects. I think that's
- 10 critical to the success of the program.
- 11 Clearly you can't have a few bad projects early
- 12 in the program where the program is likely to
- 13 disappear.
- 14 We think that one of the most important
- 15 criteria is clearly the program is designed to
- 16 support advanced technology. So there is going
- 17 to always be some technology risk. I think
- 18 that the intent of the program is to take some
- 19 technology risk. But there doesn't need to be
- 20 much other risk. And specifically you can have
- 21 projects that have very assured revenue
- 22 streams. They have strong contracts and things
- 23 to guarantee that the debt payments will occur.

- 1 Our project in Indiana has focused very much
- 2 on financial structuring that would provide
- 3 that. We are going to have long-term
- 4 contracts, 30-year contracts for the substitute
- 5 natural gas produced by the project. Those
- 6 contracts are with regulated utilities,
- 7 electric and gas utilities in the state of
- 8 Indiana. Those contracts will be approved by
- 9 the Utility Regulatory Commission for the term
- 10 of the contracts. And there was legislation
- 11 passed about a month ago in Indiana that says
- 12 that to the extent the Utility Commission
- 13 approves those contracts there can never be
- 14 another look back at those contracts by a
- 15 future utility commission. So it's a final
- 16 determination prior to the loan quarantee being
- 17 issued that is backed by statute. If the
- 18 statute ever gets overturned, there is language
- 19 in the statute that says the revenue stream
- 20 associated with the SNG contracts is a property
- 21 right and changing that property right would
- 22 constitute a taking. And so there should be a
- 23 very clear constitutional takings claim for the

- 1 revenue stream to pay off the debt.
- 2 So that's what we're trying to do to
- 3 make sure our project provides minimal risk to
- 4 the DOE guarantee. But the DOE guarantee is
- 5 still critical to the project because the
- 6 technology we are using is, you know, not
- 7 commercial in a broad sense. It's been used in
- 8 limited applications. And that technology risk
- 9 will make financing a project much more
- 10 expensive in the private markets than it could
- 11 be done with a DOE guarantee.
- 12 That's all. Thank you very much. We
- appreciate the opportunity to make these
- 14 comments.
- 15 MR. BELMAR: Thank you very much.
- 16 Our next witness is Paul Hinnenkamp
- 17 from the Entergy Nuclear Company.
- 18 MR. HINNENKAMP: Yes, good morning.
- 19 Good morning Mr. Oliver and Mr. Belmar. Thank
- 20 you for the opportunity to provide comments on
- 21 the loan guarantee program. Entergy
- 22 Corporation supports the efforts of the
- 23 Department of Energy to develop and implement

- 1 an effective loan guarantee program. My
- 2 comments today are intended to share Entergy
- 3 Corporation's perspectives on the importance of
- 4 new nuclear for this country to share and
- 5 highlight the commitments and the progress that
- 6 we have made in developing new nuclear and to
- 7 highlight the key requirements for a effective
- 8 loan guarantee program.
- 9 For the record, my name is Paul
- 10 Hinnenkamp. I am vice president of development
- 11 for Entergy Corporation. Entergy Corporation
- is an integrated energy company primarily
- 13 focused on electric power production and retail
- 14 distribution.
- 15 We are the second largest commercial
- 16 nuclear operator in the United States operating
- 17 12 nuclear power plants in eight different
- 18 state including Arkansas, Louisiana,
- 19 Massachusetts, Michigan, Mississippi, Nebraska,
- 20 New York and Vermont.
- Our owned nuclear power generation
- facilities provide more than 10,000 megawatts
- of nuclear power generation operating in an

- 1 average capacity factor of 94 percent. And we
- 2 serve over 2.6 million customers in our
- 3 traditional service territory of Mississippi,
- 4 Louisiana, Arkansas, and Texas, another 1.8
- 5 million customers in Michigan and then untold
- 6 millions by our merchant plant in the New
- 7 England region.
- 8 The substantial increase in electricity
- 9 demand over the past decade has created
- 10 challenges to find more cost-effective power
- 11 generation technologies, particularly baseload
- 12 requirements. Between 1999 and 2003, over
- 13 205,000 megawatts of new power generation
- 14 capacity were constructed in the United States.
- 15 Over 80 percent of that capacity is natural
- 16 gas-fired, and much of that capacity is for
- 17 intermediate or peaking applications and not
- 18 baseload. This extensive reliance on natural
- 19 gas generation has contributed to the increase
- 20 in pressures on the natural gas prices.
- 21 Looking to the future, Entergy
- 22 Corporation has significant baseload generation
- 23 requirements. Over the next ten years we will

- 1 need approximately 3-4,000 additional megawatts
- 2 of baseload generation.
- We are committed to the deployment of
- 4 new nuclear power generation where it is a
- 5 cost-effective solution for our customers. It
- 6 is our view that nuclear power remains the only
- 7 technically proven, economically viable source
- 8 for the large scale, baseload generation of
- 9 clean, affordable power. Our current strategy
- 10 will position Entergy to be one of the first
- 11 movers in the development of this new
- 12 generation of nuclear power when the challenges
- 13 that face us today are resolved. Our decision
- 14 to proceed with further new nuclear development
- is contingent on achieving the necessary
- 16 legislative and regulatory action to enable
- 17 efficient financing and timely cost recovery.
- 18 We have been an industry leader in the
- 19 development of the next phase of new nuclear
- 20 power generation. Entergy was one of the
- 21 founders of the NuStart consortium which, as
- 22 you know, is comprised of ten utilities and
- 23 General Electric and Westinghouse and is

- 1 working with the federal government and
- 2 yourselves to push forward new nuclear
- 3 generation and to demonstrate previously unused
- 4 Nuclear Regulatory Commission policy and
- 5 regulation surrounding construction and
- 6 operating licenses as well as early site
- 7 permits.
- 8 We have received an early site permit
- 9 for our Grand Gulf facility in Mississippi.
- 10 This was only the second such permit issued by
- 11 the Nuclear Regulatory Commission. That permit
- 12 certifies that the site meets all necessary
- 13 environmental and safety criteria for
- 14 construction of the new nuclear unit.
- 15 Activities necessarily to plan and
- 16 develop the new nuclear project are underway at
- 17 both our Grand Gulf facility in Mississippi and
- 18 our River Bend facility in Louisiana including
- 19 site layout, site specific design and scoping
- 20 of the owner's division of responsibility.
- 21 We are developing applications for
- 22 combined construction and operating licenses
- 23 for both of those facilities and expect to file

- 1 those applications for Grand Gulf at the end of
- 2 this year and for the River Bend facility at
- 3 the middle of next year.
- 4 We are negotiating the procurement of
- 5 long-lead items that will be required for a new
- 6 unit including the reactor pressure vessel and
- 7 the steam turbine generator rotors. It is our
- 8 view that the procurement of these items will
- 9 be a supply constraint, and we are taking
- 10 action now to support our build option.
- 11 Further, we are negotiating an
- 12 Engineering, Procurement, and Construction
- 13 contract. Such a contract will be necessary to
- 14 develop the terms and conditions as well as
- 15 define the cost and schedule of such a new
- 16 build.
- 17 On a local level the Louisiana Public
- 18 Service Commission has approved a rule that
- 19 supports deployment of new nuclear in
- 20 Louisiana. The rule allows for a phased
- 21 approach that would pre-approve spending levels
- 22 for different phases of the project.
- We are also working with the

- 1 Mississippi legislature to introduce
- 2 legislation that would similarly revise the
- 3 cost recovery rule under which the Mississippi
- 4 Public Service Commission would regulate siting
- 5 and construction of a new nuclear unit.
- 6 Our intent to proceed with new nuclear
- 7 development is contingent upon achieving the
- 8 necessary legislative and regulatory action to
- 9 enable efficient financing and timely cost
- 10 recovery. The actions that have been taken on
- 11 a state level have moved that from an uncertain
- 12 status to a certain status for Louisiana and we
- 13 expect to see that in Mississippi. When we
- 14 complete our negotiations on an EPC contract,
- 15 we will have certainty around the terms and
- 16 conditions of the project as well as the cost
- 17 and schedule. That will leave the financing of
- 18 the project as the most important and most
- 19 uncertain piece of the puzzle for us to solve.
- To loan guarantee program is significant to
- 21 resolving that uncertainty.
- 22 Entergy Corporation believes that the
- 23 Title XVII Loan Guarantee Program is absolutely

- 1 essential for achieving our plans for
- 2 developing new nuclear power plant facilities.
- 3 Simply stated, the federal loan guarantees are
- 4 essential to reduce the financial risk of new
- 5 nuclear deployment and enable Entergy to
- 6 leverage the large investment required for
- 7 these capital intensive facilities. There are
- 8 several significant reasons why these loan
- 9 guarantees are so important.
- 10 Number one, nuclear power facilities
- 11 are very capital intensive and represent an
- 12 enormous corporate commitment. The cost of a
- 13 single nuclear power facility represents
- 14 approximately 25 percent of our total market
- 15 cap. We cannot take on the debt required to
- 16 finance a new build without an effective loan
- 17 guarantee program.
- 18 Number two, we strongly believe that
- 19 the loan guarantees are necessary for access to
- 20 the credit markets, which will provide the
- 21 necessary financing for these new nuclear
- 22 projects.
- 23 And number three, our nuclear

- 1 facilities will be subject to a cost-of-service
- 2 rate regulation. In order to obtain the
- 3 necessary approvals from state public service
- 4 commissions, we will need to demonstrate that
- 5 the cost for these facilities have been
- 6 prudently incurred. Loan quarantees will
- 7 facilitate a favorable determination of
- 8 prudence.
- 9 The loan quarantee program should
- 10 facilitate access to credit markets on
- 11 reasonable terms and enable us to continue to
- 12 execute our plans for the deployment of new
- 13 nuclear power generation. However, we do have
- 14 concerns that the program does not provide an
- 15 effective structure to financing new nuclear
- 16 power generation facilities. We are part of
- 17 the Nuclear Energy Institute Finance Task Force
- 18 and you will hear later from Richard Myers, and
- 19 we encourage you to give them careful
- 20 consideration.
- 21 From our perspective three items:
- One, we believe that the loan guarantee
- 23 structure described in the proposed rulemaking

- 1 will restrict access to credit markets and
- 2 increase the cost of borrowing with no
- 3 commensurate benefits. The combination of less
- 4 than 100 percent loan coverage, government
- 5 superior rights, prohibition on pari passu
- 6 structures and prohibition of stripping will
- 7 create a loan quarantee instrument that will
- 8 have a limited market if one at all. The
- 9 provisions will restrict our access to the
- 10 credit markets. This runs counter to the
- 11 Congressional intent of the loan guarantee
- 12 program which was to facilitate increased
- 13 access to credit markets for the deployment of
- 14 innovative technologies.
- 15 Second, the Administration's policy to
- 16 place arbitrary caps on the volume of loan
- 17 guarantees effectively precludes DOE from
- 18 consideration of otherwise eligible
- 19 technologies such as nuclear power, simply
- 20 because of the scale of technology. The
- 21 authorizing language on eligible projects does
- 22 not state a preference for smaller-scale
- 23 technologies. We believe that the project

- 1 scale and capital intensity of technologies
- 2 should be taken into account in planning the
- 3 program activity levels.
- 4 Finally, the Title XVII solicitation
- 5 process needs to be flexible. We have a legal
- 6 obligation to provide electricity service to
- 7 our customers. We plan and schedule new
- 8 generation projects to meet projected increases
- 9 in the demand for electricity, as well as to
- 10 replace existing generation facilities that may
- 11 have reached the end of their useful lives.
- 12 Planning for the deployment of a new nuclear
- 13 generation facility requires a complex,
- 14 integrated series of steps involving approvals
- from public state commissions, the Nuclear
- 16 Regulatory Commission, the Entergy Board of
- 17 Directors, as well as the outside lenders. We
- 18 need to be able to obtain commitments for a
- 19 loan guarantee professional on a schedule that
- 20 dovetails with these other requirements. The
- 21 DOE solicitation process needs to be open and
- 22 flexible in order to effectively interface with
- 23 the schedules of our corporation, its

- 1 regulators and its financial advisors.
- 2 In conclusion Entergy Corporation is
- 3 committed to developing the option to build new
- 4 nuclear power generation facilities. We
- 5 believe that new nuclear development in this
- 6 country has significant national energy
- 7 security, energy independence, environmental
- 8 and economic benefits. We believe that the
- 9 successful deployment of new nuclear power
- 10 generation facilities will require federal loan
- 11 guarantees. We support the DOE efforts to
- 12 implement an effective loan guarantee program
- 13 and are appreciative of your efforts to date.
- 14 However, we do believe that a workable loan
- 15 guarantee program for new nuclear power
- 16 generation facilities requires changes in the
- 17 provisions of the rulemaking regarding the
- 18 structure of the quarantees, the volume
- 19 limitation on the quarantee commitments and the
- 20 solicitation process. We plan to provide
- 21 additional details to the Department of Energy
- 22 on these and other issues in written comments.
- 23 Thank you for your consideration. I

- 1 would be pleased to answer any questions that
- 2 you may have.
- MR. BELMAR: Thank you very much. I
- 4 will look forward to the more detailed written
- 5 comments that you will be submitting as well.
- 6 That was very helpful. Thank you.
- 7 Our next witness is Mr. John McCarthy
- 8 with Celunol Corporation. Mr. McCarthy.
- 9 MR. McCARTHY: Good morning and thank
- 10 you very much for the opportunity to comment on
- 11 the Department's proposed loan guarantee
- 12 program procedures as outlined in the May 16th
- 13 notice of proposed rulemaking. My name is John
- 14 McCarthy. I'm the Executive Vice President and
- 15 Chief Financial Officer of Cambridge,
- 16 Massachusetts based Celunol Corporation. I'm
- 17 appearing on behalf of the company, a leading
- 18 developer of cellulosic ethanol technology
- 19 which is one of the leading technologies
- 20 specified in the Energy Policy Act of 2005 and
- 21 the President's Advanced Energy Initiative. We
- 22 expect within the next week to complete a
- 23 merger with Diversa Corporation, a San Diego-

- 1 based developer and producer of specialty
- 2 enzyme products. In early July we will file
- 3 formal written comments in this docket under
- 4 the new corporate name that we will adopt
- 5 following the merger of our two companies.
- 6 Much is riding on this rulemaking as
- 7 you've heard from the speakers before. If the
- 8 loan guarantee program works properly, the
- 9 federal government will have a powerful tool to
- 10 speed the commercial availability of several
- 11 highly promising new energy technologies.
- 12 These include technologies that could be
- 13 crucial to helping the country meet its growing
- 14 energy needs within pressing constraints --
- 15 diminishing fossil fuel supplies, continuing
- 16 excessive reliance on foreign oil, growing
- 17 conflicts over land use, and the specter of a
- 18 food-vs.-fuel conflict. Above all there's the
- 19 growing recognition that we can no longer treat
- 20 our atmosphere as a sink for carbon dioxide
- 21 without the risk of catastrophic climate
- 22 change. Both the President and Congress have
- 23 clearly stated their desire to see these new

- 1 technologies in the marketplace as quickly as
- 2 possible, so the Department bears an important
- 3 responsibility.
- 4 Let me begin with two observations.
- 5 The first is a simple point that may not be
- 6 obvious. The goal of the loan guarantee
- 7 program is to successfully commercialize these
- 8 technologies. This is the measure by which DOE
- 9 will be judged. In addition the department
- 10 wants to guarantee loans to be repaid. While
- 11 this is a constraint, it is not the purpose of
- 12 the program. Let me offer an analogy: If the
- 13 hospital bill was paid but the patient dies,
- 14 that is not judged a successful outcome. The
- 15 reason for government involvement in the loan
- 16 quarantee program is this important public
- 17 purpose. Strategy government involvement now
- 18 can make these new technologies available years
- 19 before they would otherwise be. The
- 20 government's role is not limited to that of a
- 21 lender. You are a crucial technology
- 22 development partner.
- 23 The second observation relates to

- 1 scale-up risk. This is the principal reason
- 2 why loan guarantees are needed to support the
- 3 final transition of certain advanced energy
- 4 technology like cellulosic ethanol to
- 5 commercialization. Federal grants are an
- 6 effective way for the government to support
- 7 discrete research and development projects, or
- 8 small-scale demonstration projects. Seed
- 9 capital of a few million dollars can help
- 10 leverage a technology in the early stages of
- 11 development. The federal government has
- 12 provided that sort of funding to biofuel
- 13 initiatives including Celunol, and helped
- 14 advance the industry to where it is today. We
- 15 are now at a point where we are in the
- 16 vernacular of the technology industry, crossing
- 17 "the valley of death." We are transitioning
- 18 quickly from demonstration to commercialization
- 19 of our technology. With this rapid progress
- 20 comes soaring capital commitments as you've
- 21 heard from prior speakers. A single commercial
- 22 cellulosic ethanol facility can easily cost in
- 23 excess of \$100 million. The federal government

- 1 is simply unable to make outright grants on the
- 2 scale required for commercialization of all
- 3 these important technologies. However, by
- 4 offering assistance in the form of loan
- 5 guarantees, the government can effectively
- 6 leverage its contribution and support several
- 7 high-risk, high-payoff technologies.
- 8 Conversely, without government loan guarantees
- 9 for first-generation commercial projects,
- 10 there's a high risk or even certainty that
- 11 several promising new technologies simply won't
- 12 get off the ground. Private lenders are
- 13 unwilling to support untested technologies.
- 14 They are just not in the business of
- underwriting technology risk. Again, as you've
- 16 heard from the speakers so far.
- 17 With those summary comments as
- 18 background, I would like to offer specific
- 19 observations from Celunol's perspective about
- 20 four areas of the proposed rules.
- 21 The first area I will address relates to
- loan subordination and prohibition of
- 23 stripping. The proposed rules limit loan

- 1 guarantees to 90 percent of the face value of
- 2 the loan. It requires that the government hold
- 3 a superior lien position to all of the lenders,
- 4 and it prohibits the non-guaranteed loan from
- 5 being sold separately or stripped. The
- 6 structure does not reflect the realities of the
- 7 commercial lending marketplace. If
- 8 implemented, these conditions will make it very
- 9 difficult for private lenders to participate in
- 10 projects backed by federal loan guarantees and
- 11 cripple the central purpose of the loan
- 12 guarantee program. Under this structure,
- 13 private lenders for the minority share of
- 14 project debt will be both fully exposed to
- 15 technology risks for their portion of the loan
- 16 and in a first-loss position -- effectively
- 17 mitigating -- helping to mitigate the
- 18 government's technology risk when it should be
- 19 the other way around. Furthermore, the
- 20 prohibition on stripping seriously narrows the
- 21 possibility of finding even a few private
- lenders to take this risk, because lenders who
- 23 prefer loans with high risk and high returns do

- 1 not want to be saddled with guaranteed paper
- 2 that has a very low return. This is not my
- 3 perspective alone; it is supported by many,
- 4 many experts from the financial community.
- 5 These deficiencies can be easily
- 6 overcome by having the DOE guarantee 100
- 7 percent of project debt. This is consistent
- 8 with the language in Section 1702(c) of the
- 9 Energy Policy Act. For example, a 100 percent
- 10 loan guarantee of 80 percent of the project
- 11 costs (for 80 percent of the total costs) could
- 12 allow a project to go forward. By contrast, a
- 13 90 percent loan guarantee of 80 percent of the
- 14 project costs totaling 72 percent of the total
- 15 cost, even if it costs the government less on
- 16 paper, may not be sufficient for the project to
- 17 go forward. Bearing in mind that the goal is
- 18 to bring these new technologies to the market,
- 19 I submit to you that it makes sense to have a
- 20 slightly more costly structure that is
- 21 effective in achieving its purpose than a less
- 22 costly structure that is ineffective, and that
- 23 fails to help the technology become commercial.

- 1 We realize that the quarantee of a full amount
- 2 of a loan -- excuse me. We recognize that with
- 3 a guarantee of the full amount of the loan the
- 4 DOE will be less able to rely on private
- 5 lenders to analyze and monitor loans, but it is
- 6 practical for DOE to engage the same expert
- 7 professionals that commercial lenders use.
- 8 In the future, Celunol believes that
- 9 Congress should consider legislative changes to
- 10 permit the non-guaranteed loan to actually have
- 11 the first lien on the project. This is fully
- 12 consistent with the public policy being
- 13 promoted by the program, but we realize that
- 14 the Department is not at liberty to make this
- 15 particular change in the current rulemaking
- 16 round.
- 17 The second area of concern is the Epact
- 18 requirement that there be a "reasonable
- 19 prospect of repayment of principal and interest
- 20 on quaranteed debt obligations." We understand
- 21 the DOE's effort to make debt repayment a high
- 22 priority, but the law does not require the DOE
- 23 to apply the same standard as commercial

- 1 lenders who are profit motivated. Commercial
- 2 lenders shy away from technology risks and look
- 3 for third parties to guarantee performance --
- 4 even with standard technologies. That kind of
- 5 third-party guarantee is very hard to come by
- 6 for new technologies. Therefore, the
- 7 department must be prudent in its attitude
- 8 towards risk. Excuse me. Therefore, while the
- 9 Department must be prudent, its attitude toward
- 10 risk must be fundamentally different from that
- 11 of commercial lenders.
- We are not saying that the Department
- 13 should not be concerned about repayment. For
- 14 example, we expect the Department to apply
- 15 standard commercial lending principles to the
- 16 elements of projects that are not new and
- 17 undemonstrated We also expect the Department
- 18 to offer loan guarantees only for technologies
- 19 that have reached the point where they are
- 20 truly ready to be deployed commercially. One
- 21 benchmark we support is a requirement that in
- 22 order for a technology to be supported by loan
- 23 guarantees, it should be successfully

- 1 demonstrated at a smaller, pre-commercial
- 2 scale.
- 3 The third issue concerns the definition
- 4 of "new or significantly improved
- 5 technologies." The Department's proposed
- 6 definition requires that guarantees be offered
- 7 either for technologies that have "only
- 8 recently been discovered or learned, " or for
- 9 those that "involve or constitute meaningful
- 10 and important improvements in the productivity
- or value of the technology." Regarding the
- 12 first clause, there are technologies that have
- 13 existed for many years but haven't been
- 14 commercialized. For example, the principle of
- 15 fuel cells dates back to the 1850's, but the
- 16 prospect of widespread commercialization has
- 17 only arisen within the past decade. We believe
- 18 the criterion the Department should use is
- 19 whether the technology is in fact in widespread
- 20 commercial use, not the date of its first
- 21 discovery. Regarding the second clause the
- 22 Department should clarify that a loan guarantee
- 23 may be available to the same party either for a

- 1 new technology or for significant improvement
- 2 to that technology.
- 3 The fourth area of concern is the
- 4 definition of "commercial technology." The
- 5 Department has asked for comment on two
- 6 possible definitions -- five years or five
- 7 commercial installations. One proposed
- 8 alternative is that the technology has been in
- 9 use for five years alone or more. Excuse me.
- 10 One proposed alternative is that if the
- 11 technology has been in use for five years or
- 12 more, it is de facto commercial regardless of
- 13 the number of installations. We believe that
- 14 this is not a practical approach. In fact, if
- 15 a technology has been in use for this long but
- 16 there are fewer than five commercial
- installations, the technology is very likely
- 18 not in general use.
- 19 The five-installation alternative is
- 20 more compelling, but flexibility is needed.
- 21 There may be technologies that offer compelling
- 22 advantages, such as reduced greenhouse gas
- 23 emissions that are already in use in more than

- 1 five instances, but they are still at a stage
- of development where the technology's cost
- 3 structure is not directly cost-competitive with
- 4 conventional technologies that do not offer
- 5 such benefits. In such an example, we believe
- 6 there should be a strong public policy
- 7 rationale for continued loan quarantees for
- 8 such technology. So we recommend that while
- 9 the Department may state a definition of
- 10 "commercial technology," it should not lock
- 11 itself out of the ability to be flexible.
- 12 Our written comments will address these
- issues and provide specific language
- 14 recommendations for modifications to the
- 15 proposed rule as well as more extensive
- 16 discussions of our rationales for these
- 17 changes. We will also address other issues
- 18 that I have not raised in my comments today
- 19 because of the time constraints.
- 20 In closing, I would like to return to
- 21 where I began by reemphasizing that the success
- 22 of the loan guarantee program will be measured
- 23 by whether it succeeds in advancing the

- 1 commercial adoption of these advanced energy
- 2 technologies, not the performance of these
- 3 loans in accordance with straight commercial
- 4 lending standards.
- 5 We appreciate the opportunity to have
- 6 me appear before you and thank you very much.
- 7 MR. BELMAR: Thank you very much. Why
- 8 don't we just keep going if people don't mind.
- 9 We're a little ahead of schedule, I'm advised,
- 10 but I don't think that's a problem. We may
- 11 have some more things to do this morning then.
- 12 Our next witness is Robert Dingess who
- is with PetroTex Hydrocarbons. Mr. Dingess,
- 14 welcome.
- 15 MR. DINGESS: Thank you. Mr. Oliver
- 16 and Mr. Belmar, thank you for the opportunity
- 17 to be here today. My name is Rob Dingess with
- 18 PetroTex Hydrocarbons. We are a privately held
- 19 technology company specializing in the high
- 20 production of high quality hydrocarbon products
- 21 that are derived from a process that recycles
- 22 rather than burns, used or otherwise
- 23 contaminated oils and fuels. If nuclear would

- 1 be one end of the spectrum as far as size and
- 2 impact, our technology probably represents the
- 3 other end of that scale, a smaller more niche
- 4 item that we believe would qualify, and I'll
- 5 take a few moments to talk about that.
- 6 Historically, environment technology
- 7 companies have struggled to raise the capital
- 8 necessary to fund construction of commercially
- 9 viable projects based on new technology. Once
- 10 constructed, it takes a period of time to
- 11 substantially penetrate markets thereby
- 12 delaying the environmental impact. Our
- industry is no different from others. Once a
- 14 final rule is enacted the loan guarantee
- 15 program provides the promise of bridging that
- 16 gap so that innovative viable energy
- technologies can be more rapidly deployed
- 18 producing visible and measurable benefits to
- 19 the public.
- 20 For example, in our industry
- 21 approximately 2.4 billion gallons of used oil
- 22 are sold in the United States every year. Of
- 23 that about 1.2 billion gallons are collected --

- 1 gathered back in each year. But only a
- 2 fraction of that is re-refined, the rest is
- 3 burned as a fuel in cement kilns, furnaces,
- 4 asphalt plants, et cetera. Again, to draw an
- 5 analogy, if nuclear is the cleanest fuel from a
- 6 greenhouse gas standpoint, used oil as a fuel
- 7 is probably the dirtiest and most harmful.
- 8 Burning used oil wastes the significant
- 9 energy that it takes to create the base oils
- 10 from crude and results in the emission of
- 11 contaminant, greenhouse gases into the
- 12 environment.
- We consider our technology a major
- 14 sequester of greenhouse gases in that our
- 15 process dramatically reduces emissions in a way
- 16 that recycles used oil back into its highest
- 17 best use in a cost-effective manner. The
- 18 process requires significantly less energy, no
- 19 waste streams and very low emissions. Most
- importantly, the net greenhouse gas and
- 21 contaminant reductions are easily documented.
- 22 As you can imagine, we are excited
- about the possibility of applying for loan

- 1 guarantees that may expedite our ability to
- 2 construct these facilities. Rapid deployment
- 3 of our technology in non-attainment communities
- 4 may translate into significant, positive local
- 5 and regional air quality improvements as dirty
- 6 burning fuels are replaced with cleaner ones.
- 7 Our overall assessment is that the
- 8 proposed rule provides an excellent balance
- 9 between environmental and market viability. We
- 10 also laud the rule's emphasis on technologies
- 11 with significant improvements over those
- 12 currently available. Targeting emerging
- 13 technologies is and should be the primary focus
- 14 rather than helping to deploy outdated
- 15 technologies or practices.
- 16 Our addendum contains specific comments
- 17 on various sections. However, our greatest
- 18 concern with the rule and process described is
- 19 not its structure, but the time it will take
- 20 for DOE to process the applications. Under the
- 21 proposed rule, a technology that is deployed in
- 22 five locations or been deployed for five years
- 23 is ineligible. We would ask that the rule

- 1 include hard and fast timelines for processing
- 2 applications. The longer the timelines the
- 3 harder it is for companies that have these
- 4 types of innovations, but are smaller, to work
- 5 their way through the process.
- 6 We would like to strongly commend the
- 7 work that's been done on behalf of the rule.
- 8 We look forward to participating in the process
- 9 once the rules are completed.
- In conclusion, let me just say that it
- 11 would be very easy for the Department of Energy
- 12 to focus on very large projects. Given the
- 13 amount of money that you have to work with, you
- 14 could pick two or three projects and probably
- 15 use up most of the funds that have been
- 16 allocated. We would strongly encourage you not
- 17 to move in that direction. It happens often in
- 18 the transportation sector. We see that where
- 19 DOTs, for example, at the state level have
- 20 reduced members of staff to process and work
- 21 with the programs or the programmatic monies
- 22 that they have. They will tend to pick large
- 23 projects that are easier to administer in the

- 1 sense than a lot of small projects that eat up
- 2 a lot of staff time. Our project may not be as
- 3 large as some of the others that have been
- 4 described today, but we would ask that there be
- 5 some sense of trying to create a nice mix of
- 6 projects both large and small.
- 7 Basically that's it from us. If you
- 8 have any questions, I'd be glad to answer them.
- 9 Otherwise, thank you for your time.
- MR. BELMAR: Thank you, sir.
- 11 We have just a side announcement for a
- one-minute break. It seems that someone left
- his cell phone in the men's room outside the
- 14 auditorium. And if it's yours, you may want to
- 15 pick it up.
- 16 Our next witness for the morning is
- 17 Richard Myers who is representing the Nuclear
- 18 Energy Institute. Mr. Myers, welcome.
- 19 MR. MYERS: Mr. Belmar, Mr. Oliver,
- 20 thank you. For the record, my name is Richard
- 21 Myers. I am vice president of policy
- 22 development at the Nuclear Energy Institute.
- 23 NEI's members include all companies licensed to

- 1 operate commercial nuclear power plants in the
- 2 United States as well as plant designers, major
- 3 architect/engineering firms, and fuel cycle
- 4 companies. NEI works with its member companies
- 5 to establish unified nuclear industry policy on
- 6 a range of technical, regulatory, financial and
- 7 legislative issues.
- In our comments today, I won't dwell or
- 9 provide a detailed analysis of the notice of
- 10 proposed rulemaking. NEI will certainly
- 11 provide you gentlemen with a detailed
- 12 assessment of the proposed rule in our comments
- 13 due on July 2nd. I would observe, however,
- 14 that the NOPR differs only slightly from the
- 15 guidelines published last August, and NEI
- 16 provided the Department a detailed assessment
- 17 of our concerns with those guidelines by letter
- 18 dated January 24th of this year. Since most of
- 19 the deficiencies identified in January are
- 20 repeated in the proposed rule, many of our
- 21 concerns still apply.
- 22 NEI's comments today articulate seven
- 23 general principles that should, in our view,

- 1 inform the design of the energy loan guarantee
- 2 prosthesis authorized by Title XVII.
- 3 Principle number one, the loan
- 4 quarantee program is essential to support
- 5 financing and construction of significant
- 6 numbers of new nuclear power plants.
- 7 The loan quarantee program addresses
- 8 the two major challenges facing new nuclear
- 9 power plant construction in the U.S.: First,
- 10 the size of these projects relative to the size
- of the companies who will build them and,
- 12 second, the political regulatory and licensing
- 13 risks associated with the first wave of nuclear
- 14 projects financed in this country in 30-plus
- 15 years.
- 16 The new nuclear plants now in the early
- 17 stages of development are capital-intensive
- 18 projects, and will require a level of capital
- 19 investment that will strain the financing
- 20 capability of the U.S. electric sector --
- 21 particular since the investment in new nuclear
- 22 generating capacity coincides with a period of
- 23 heavy capital investment across the entire

- 1 sector in transmission, distribution, other
- 2 forms of generation and environment control
- 3 technologies.
- 4 New nuclear project are \$5-6 billion
- 5 undertakings. Although \$5-6 billion projects
- 6 are not unique in the energy sector, they are
- 7 typically undertaken by major oil companies,
- 8 with market values 10 to 15 times higher than
- 9 the largest electric companies. Even the
- 10 largest U.S. electric company, with a market
- 11 value in the \$40-billion range, would be hard-
- 12 pressed to finance a \$5-6 billion nuclear
- 13 project on balance sheet without the credit
- 14 support provided the loan quarantee program.
- 15 Several states -- including Florida,
- 16 Virginia, Louisiana, South Carolina, and Texas
- 17 have passed legislation or implemented
- 18 regulations encouraging companies to develop
- 19 new nuclear projects by providing greater
- 20 assurance of cost recovery. Even for many of
- 21 these companies -- still subject to cost-of-
- 22 service regulation, with supportive state
- 23 policies -- the loan guarantee program is

- 1 critical. The scale of these nuclear projects
- 2 is so large that the first plants will require
- 3 sharing of risk among shareholder, lenders,
- 4 ratepayers and the federal government through
- 5 the loan guarantee program. In the absence of
- 6 a workable loan guarantee program, we will not
- 7 see the sustained new nuclear construction
- 8 necessarily to meet our nation's energy and
- 9 environment goals.
- In addition, until the first new plants
- 11 navigate the Nuclear Regulatory Commission's
- 12 new licensing process without impact on
- 13 schedule and costs, the capital markets will
- 14 not finance new nuclear projects in the absence
- 15 of a federal loan quarantee. As a group of
- 16 five major investment banks told Energy
- 17 Secretary Bodman on March 7th: "We believe new
- 18 nuclear construction projects will not have
- 19 access to the credit markets in order to
- 20 finance such projects during construction and
- 21 initial operations without the support of a
- 22 federal loan quarantee."
- 23 Principle number two, construction of

- 1 significant numbers of new nuclear power plants
- 2 and associated fuel cycle facilities is
- 3 essential to meet our nation's energy and
- 4 environment goals.
- 5 NEI estimates that the U.S. electric
- 6 industry must built at least 50,000 megawatts
- 7 of new nuclear capacity by 2030 in order to
- 8 maintain nuclear energy at 20 percent of U.S.
- 9 electric supply. That is a relatively heroic
- 10 effort, but necessary if this nation hopes to
- 11 reduce the greenhouse gas intensity of the U.S.
- 12 economy, reduce pressure on natural gas supply
- 13 needed for electricity generation, and provide
- 14 a greater measure of price stability for
- 15 consumers.
- 16 A substantial expansion of nuclear
- 17 energy is also a strategic component of
- 18 President Bush's energy policy, and the
- 19 President has stressed this countless times.
- To the extent the regulations to
- 21 implement the energy loan guarantee program do
- 22 not provide a viable basis for financing new
- 23 nuclear capacity and related nuclear technology

- 1 projects, then the Department of Energy is not
- 2 discharging a key component of the President's
- 3 energy policy or the Energy Policy Act of '05.
- 4 Principle number three: Of the three
- 5 major incentives for new nuclear construction
- 6 provided by the Energy Policy Act, the loan
- 7 guarantee program is clearly the most effective
- 8 in addressing the major challenge, which is
- 9 construction financing.
- 10 It is now almost two years since the
- 11 Energy Policy Act was signed by the President
- 12 and, in that time, with the benefit on the
- industry's side of better definition of the
- 14 financing challenges, the nuclear industry has
- 15 come to realize the limitations of what was
- 16 provided.
- 17 The production tax credit provided by
- 18 the act marginally improves the financial
- 19 attractiveness of a nuclear project after it is
- 20 in commercial operation. But the construction
- 21 period is when a new nuclear project most needs
- 22 credit support and the PTC provides no help at
- 23 that time.

1 The Standby Support or delay insurance 2 against licensing or litigation delays is 3 limited to debt service and provides no coverage for the other substantial delay costs 4 that would be incurred by a nuclear project 5 subject to licensing or litigation delays. 6 7 addition, the standby support is viewed as inadequate by the financial markets. In short, 8 9 this tool does not provide the support we 10 envisioned or that's necessary. 11 That leaves the energy loan guarantee 12 program as a critical factor in the corporate 13 decision to proceed with a new nuclear project. Principle number four: 14 The rule 15 proposed by the Department of Energy has, at its center, a financing structure that is 16 simply not workable. 17 18 Let us assume, for example, a typical 19 80/20 debt-to-equity project finance capital structure. Under the proposed rule that could 20 21 result in a 20 percent equity commitment from 22 the project sponsor, a federal government 23 guarantee for 72 percent of the project cost

- 1 (or 90 percent of the loan amount), and a
- 2 second tranche of unguaranteed commercial debt
- 3 for 8 percent of the project cost, with the
- 4 commercial debt deeply subordinate to the
- 5 guaranteed debt and a prohibition against
- 6 stripping the guaranteed tranche from the
- 7 unquaranteed tranche. The proposed rule thus
- 8 creates a hybrid loan facility for which there
- 9 is no natural market -- a quaranteed debt
- 10 corporate with triple-A credit and an
- 11 unsecured, unguaranteed debt component that is
- 12 effectively "quasi-equity."
- 13 The implementing regulations should
- 14 allow for 100 percent coverage of the loan
- 15 amount up to 80 percent of the total project
- 16 cost. NEI believes there is ample evidence
- 17 that this was Congress' intent, witness most
- 18 recently the May 3rd letter to the President
- 19 and Chairman and Ranking Members of the House
- 20 Energy and Commerce Committee and its
- 21 Subcommittee on Energy and Air Quality.
- NEI also believes that 100 percent loan
- 23 coverage is the rule rather than the exception

- 1 in federal loan guarantee programs. The
- 2 President's proposed budget for the '08 fiscal
- 3 year proposes approximately \$290 billion in new
- 4 loan guarantee authority. Of that total, 75
- 5 percent qualifies for 95-100 percent loan
- 6 coverage.
- 7 Principle number five: The regulations
- 8 implementing the loan guarantee program should
- 9 provide the flexibility necessary to
- 10 accommodate different technologies and
- 11 financing requirements.
- The energy loan guarantee program is
- designed to stimulate investment in a broad
- 14 portfolio of low-emission technologies, and it
- 15 must provide sufficient flexibility to
- 16 accommodate this technological diversity, while
- 17 ensuring an adequate volume of federal loan
- 18 quarantees is available for that purpose.
- 19 Different technologies and different project
- 20 sponsors will have different financing needs.
- 21 A well-designed loan guarantee program must
- 22 accommodate these variations and the
- 23 differences in risk exposure to the federal

- 1 government should be reflected in the credit
- 2 subsidy cost of the loan guarantee. The
- 3 regulations should not take a "command-and-
- 4 control" approach to financial structuring.
- 5 Principle number six: The loan
- 6 guarantee program should provide a transparent
- 7 methodology for calculating the credit subsidy
- 8 costs, and such costs should be reasonable and
- 9 commercially viable, in line with those of
- 10 other federal loan guarantee programs.
- 11 And finally, principle number seven:
- 12 The Department of Energy cannot and should not
- 13 seek to escape its obligation to provide its
- 14 own due diligence on projects seeking loan
- 15 quarantees.
- 16 In public meetings and private
- 17 discussions, officials with the Executive
- 18 Branch have explained that the 80 percent loan
- 19 coverage in the August '06 guidelines and the
- 90 percent loan coverage in the NOPR is
- 21 intended to force unguaranteed commercial debt
- into the projects, thereby ensuring that the
- 23 capital markets will bring due diligence to the

- 1 lending process and that investors will have
- 2 "skin in the game."
- 3 First and foremost, in the case of a
- 4 \$5-billion nuclear project, \$1 billion worth of
- 5 sponsor equity, which is in a first-loss
- 6 position, will ensure an extremely high level
- 7 of due diligence by the project sponsor. More
- 8 fundamentally, however, issuing a federal loan
- 9 guarantee is uniquely a federal government
- 10 function, and the Department has a non-
- 11 dischargeable obligation to perform its own due
- 12 diligence. DOE must retain competent financial
- 13 advisors and outside counsel to perform that
- 14 due diligence.
- In conclusion, the nuclear energy
- 16 industry is enormously frustrated by this
- 17 administration's failure to implement one of
- 18 the key provisions of the Energy Policy Act in
- 19 a timely and effective way.
- 20 We are fast approaching the second
- 21 anniversary of the signing of EPACT. In order
- 22 to maintain current schedules, which are driven
- 23 by the acute need for new baseload generating

- 1 capacity, the first wave of new nuclear
- 2 projects requires certainty, this year, that
- 3 the federal government can deliver a workable
- 4 loan guarantee program. And these projects
- 5 require the necessary administrative
- 6 infrastructure and loan volume in place in 2008
- 7 to firm up financing plans and execute loan
- 8 quarantee commitments.
- 9 Nuclear generating companies need to
- 10 apply for, and execute, loan guarantee
- 11 agreements as early as 2008 because they will
- 12 be taking a number of major steps before they
- 13 receive their construction operating licenses
- 14 from the NRC. These project development steps
- 15 will require expenditures that could reach
- 16 hundreds of millions of dollars a year for
- 17 several years before receipt of the COL.
- 18 Companies will not undertake these
- 19 investments unless they have certainty that
- 20 financing will be available, and the terms and
- 21 conditions under which it will be available. A
- 22 workable loan guarantee program, coupled with
- 23 assurance of sufficient loan guarantee volume,

- 1 is an absolute prerequisite.
- 2 Thank you, gentlemen, for the
- 3 opportunity to provide the nuclear industry's
- 4 perspective on this very important rulemaking.
- 5 MR. BELMAR: Thank you, Mr. Myers.
- 6 That was very helpful. Just one question for
- 7 you, sir. In number four you talk about the
- 8 NEI also believes that 100 percent loan
- 9 coverage is the rule rather than the exception
- 10 in federal loan guarantee programs. To the
- 11 extent that you said that you will be
- 12 submitting more detailed written comments,
- 13 could you please amplify on that in your
- 14 comments so that we could have a better support
- in the record for that point?
- 16 MR. MYERS: Absolutely. We would be
- 17 happy to do that.
- 18 MR. BELMAR: Thank you. Well, we are
- 19 moving well ahead of schedule. Our ninth
- 20 witness this morning is John Welch with USEC.
- 21 Sir.
- MR. WELCH: Mr. Belmar, Mr. Oliver,
- 23 members of the panel, thank you for the

- 1 opportunity to comment on the recent notice of
- proposed rules for DOE's loan guarantee
- 3 program. My name is John Welch. I am the
- 4 president and chief executive officer of USEC,
- 5 Inc. Today the sole domestic producer of
- 6 enriched uranium that supplies fuel to both
- 7 U.S. and foreign nuclear power plants.
- 8 USEC strongly supports the
- 9 implementation of the loan guarantee program as
- 10 envisioned in the Energy Policy Act of 2005.
- 11 With regard to nuclear power, we are a
- 12 generation behind the rest of the world in
- 13 investing in certain new nuclear technologies.
- 14 But prompt implementation of the Act, and in
- 15 particular the guarantee program, will help
- 16 support critical investments that will enable
- 17 us to recover lost ground and strengthen our
- 18 nation's energy security.
- 19 Deploying these first-of-a-kind
- 20 projects envisioned by the Act will be
- 21 difficult without government support. Although
- 22 capital markets continue to evolve, investors
- 23 typically look to benchmark potential

- 1 investments against comparable technologies,
- 2 projects and competitors. This is not always
- 3 consistent with promoting investment in new
- 4 technologies, especially for projects that may
- 5 require significant amounts of capital with a
- 6 long-time horizon. The loan guarantee program
- 7 needs to maintain its focus squarely on the
- 8 notion of supporting commercialization of
- 9 technologies not mature enough to access the
- 10 capital markets due to their innovative nature.
- 11 The government support for the
- 12 deployment of these critical technologies will
- 13 strengthen our nation's energy independence. I
- 14 commend the U.S. government's recognition that
- 15 these innovations need support, and I applaud
- 16 you for seeking input from the energy industry,
- 17 financial institutions, and other agencies
- 18 implementing similar programs. But we can't
- 19 drag our feet -- we must move forward.
- The proposed rules received significant
- 21 response from many stakeholders recommending
- 22 ways that the program could better fulfill its
- 23 intent. In particular, concerns have been

- 1 expressed and today as well regarding the
- 2 constraints on the amount of guaranteed debt,
- 3 seniority of debt tranches, and the stripping
- 4 of debt into components more suitable for the
- 5 capital markets. I won't spend time rehashing
- 6 these. USEC supports the statements made by
- 7 the Nuclear Energy Institute, those put forth
- 8 by the financial community on these matters,
- 9 and those made in testimony by Exelon's
- 10 Christopher Crane before the House Subcommittee
- 11 on Energy and Air Quality in April regarding
- 12 the loan guarantee program.
- 13 I would though like to make a few
- 14 salient points.
- The proposed rules restrict the
- 16 program's ability to meet its objectives. The
- 17 principal objective of the program is, and I
- 18 quote, "to encourage commercial use in the
- 19 United States of new or significantly improved
- 20 energy-related technologies" with the belief
- 21 that "accelerated commercial use of energy-
- 22 related technologies will help sustain economic
- 23 growth, yield environmental benefits and

- 1 produce a more stable and secure energy supply
- 2 and economy for the United States."
- 3 To accelerate commercial use of energy-
- 4 related technology in a manner that promotes
- 5 the government's broader policy objectives, the
- 6 government's intent is to accept technology
- 7 risk in an amount or at a pace that exceeds the
- 8 appetite of many parts of the private sector.
- 9 It should not accept that risk blindly,
- 10 however. Rather, the Department can protect
- 11 the government's interests through a program
- 12 that provides a framework for rigorous project
- 13 evaluation and the flexibility to structure a
- 14 quarantee based on a project's risk profile.
- 15 Project evaluation happens in the
- 16 government and private sector every day. Many
- 17 benchmarks are already being used in commercial
- 18 financial institutions, rating agencies and
- 19 other government loan programs. The Department
- 20 of Energy should examine best practices and
- 21 establish a process utilizing the best
- 22 resources available outside the Department if
- 23 appropriate. The U.S. government already

- 1 operates many successful guarantee programs.
- 2 Don't reinvent the wheel.
- In addition to the project sponsor's
- 4 assessment of a project's risk, the loan
- 5 guarantee program currently contemplates due
- 6 diligence or credit reviews from additional
- 7 debt investors and rating agencies. These
- 8 cannot replace the fact that the Department
- 9 must complete its own due diligence review of
- 10 each application even if other external reviews
- 11 occur. This may require hiring outsiders with
- 12 financial and industrial expertise the
- 13 Department does not already possess. But one
- 14 assumes that Congress intended the staff and
- 15 resource build up when it appropriated money in
- 16 this year's federal budget creating an office
- 17 to manage the program.
- 18 Ultimately, the loan subsidy cost
- 19 compensates the government for the risk it
- 20 bears. The subsidy cost should be determined
- 21 by using a transparent methodology that is
- 22 commercially reasonable and consistent with
- other federal programs. It should also be

1	included as part of the total project costs to
2	allow companies to finance it over the term of
3	the guarantee.
4	We also suggest adding a few criteria
5	for selecting technology.
6	• Judge a project on its alignment
7	with U.S. government objectives
8	outside the scope of the loan
9	guarantee program.
10	• Consider the project's existing
11	regulatory approvals.
12	• Consider how many direct and
13	indirect U.S. manufacturing and
14	operations jobs the project will
15	create.
16	• Consider how much energy the
17	technology will save versus the
18	one it replaces.
19	• Give preferred consideration to
20	those projects meeting multiple
21	definitions of eligibility.
22	• Evaluate and take into account the
23	limits that U.S. government

1	classification of a technology
2	puts on the ability of investors
3	to fully understand the
4	technology.
5	• And pay particular attention to
6	DOE's familiarity with the
7	candidate technology. The more
8	familiarity DOE has, the quicker
9	you can proceed with your review
10	and loan guarantee offer, speeding
11	up commercialization.
12	I would like to spend a few minutes
13	discussing a proposal for testing the program -
14	- a proposal I believe will benefit everyone
15	involved.
16	It's no secret that USEC supports the
17	resurgence of nuclear power. We firmly believe
18	the renewal of the U.S. nuclear industry must
19	begin with deployment of our American
20	Centrifuge uranium enrichment plant. Every
21	cart needs a horse to pull it. As the leading
22	generator of emissions-free electricity, U.S.
23	nuclear plants need a reliable domestic supply

1	of enriched uranium now and in the future. And
2	utility executives need that assurance to
3	justify the large investment required for new
4	reactors.
5	We believe American Centrifuge to be
6	the perfect candidate for the loan guarantee
7	program and I want to offer, right now, to be a
8	pilot loan guarantee.
9	Deployment of this U.S. enrichment
10	technology will meet multiple policy objectives
11	of the Department and the U.S. government, in
12	addition to those addressed in the program
13	criteria.
14	• It will help provide a reliable
15	domestic source of fuel for the
16	104 operating U.S. reactors and
17	for new reactors being planned.
18	• It will allow for nuclear fuel
19	assurances as envisioned under the
20	Global Nuclear Energy Partnership.
21	• And it fulfills the 2002 agreement
22	between USEC and the Department of

23

Energy that USEC deploy U.S.

1	enrichment technology to replace
2	the gaseous diffusion plant
3	technology that has served America
4	reliably for the last half of a
5	century.
6	The American Centrifuge Plant and its
7	advanced centrifuge technology represent an
8	opportunity to achieve several goals for the
9	loan guarantee program in one project.
10	Deployment of the American Centrifuge Plant
11	will represent the commercial use of a
12	significantly improved energy-related
13	technology. Enriched uranium from the plant
14	will help fuel at least 30 years of clean
15	electricity generation by the nations' nuclear
16	plants. At the same time, because the energy
17	efficiency of the centrifuge plant, it
18	eliminates electricity demand from our current
19	gaseous diffusion operations equivalent to a
20	1,000 megawatt power plant. That is one less
21	new coal-fired plant needed to meet rising
22	demand. It also includes the retirement of a
23	major source of Freon emissions. Thus you have

- 1 a complete package -- an innovation technology
- 2 with benefits in multiple categories.
- 3 Earlier this year, DOE completed its
- 4 own thorough risk-assessment of the technology
- 5 and our deployment plan. Since DOE developed
- 6 the original design from which we developed the
- 7 American Centrifuge machine, the Department has
- 8 an intimate familiarity with the technology.
- 9 The project is at a mature stage of
- 10 development and will be deployed in phases. We
- 11 have our construction and operating license
- 12 from the Nuclear Regulatory Commission and have
- 13 commenced construction. As I speak, we are
- 14 installing machines to demonstrate machine
- 15 performance in a cascade configuration. We are
- 16 expecting the lead cascade to be operational in
- 17 mid-2007, later this summer. Due to the
- 18 modular deployment the American Centrifuge will
- 19 begin operating and generating cash flow before
- 20 we complete the construction of the entire
- 21 plant.
- We would like to see the loan guarantee
- 23 program ready in 2008 to support the debt

- 1 required to fund the remainder of plant
- 2 construction. By the end of 2007, USEC will
- 3 have contributed more than \$700 million of
- 4 equity in the project towards a total of \$2.3
- 5 billion.
- 6 Looking ahead a few years, using USEC
- 7 as a pilot guarantee will now assist utilities
- 8 who approach DOE for guarantees for nuclear
- 9 reactors to be built early in the next decade.
- 10 They will benefit both from our experience and
- 11 from the assurance of a domestic source of fuel
- 12 for their reactors.
- 13 Additional benefits, the project will
- 14 be built and operate in the United States
- 15 creating hundreds of skilled, high-paying U.S.
- 16 manufacturing and construction jobs.
- 17 With long-term domestic production
- 18 capacity based on U.S. technology, the U.S.
- 19 government can still have a major seat at the
- 20 international nonproliferation table. American
- 21 Centrifuge could provide access to a source of
- 22 enriched uranium to offer countries forgoing
- 23 their own enrichment technologies. Given its

- 1 modular design, the plant has further expansion
- 2 potential. Assisting the successful deployment
- 3 of the first phase with a guarantee will seed
- 4 any future expansion.
- 5 With a long-term and reliable U.S. fuel
- 6 source, the nation's nuclear utilities will not
- 7 become solely dependent upon Russian and
- 8 European governments for supplying their
- 9 enriched uranium fuel. They will have a
- 10 diversity of supply and competitive sources.
- 11 Finally, the American Centrifuge will
- 12 yield a return on taxpayer investment in the
- 13 original DOE centrifuge technology. The sale
- of product generated by its operation will
- 15 potentially reap millions of dollars a year in
- 16 royalties paid to the U.S. government, in
- 17 addition to the revenue generated for USEC to
- 18 repay the quaranteed debt.
- 19 I ask for DOE's invitation to apply for
- 20 a loan quarantee based on our pre-application
- 21 submitted in Dec 2006, and I offer our project
- 22 as a pilot guarantee in what should be a
- 23 successful program to ensure U.S. energy

- 1 security and independence.
- We all need a program that works.
- 3 Please consider the feedback given by me and by
- 4 others. It reflects a broad consensus of
- 5 members from the financial community and the
- 6 commercial nuclear sector.
- 7 Thank you very much.
- 8 MR. BELMAR: Thank you, sir.
- 9 [Pause.]
- 10 MR. BELMAR: We are running way ahead
- 11 of what we anticipated the schedule would be
- 12 and that's good and bad. The good part is it's
- 13 going to allow us to perhaps either move up
- 14 some of the people who were asked to testify
- 15 this afternoon to this morning. I'm going to
- 16 ask Mr. Borgstrom who is here to see if our
- 17 11th, 12th and 13th witnesses if any of them
- 18 are here. And if so, we might invite them to
- 19 talk this morning rather than this afternoon.
- 20 I see at least one is here. That will be fine.
- The second thing, since we are moving
- 22 ahead, if anyone has an interest, after at
- least the 11th or 12th speaker, if we still

- 1 have time, I'd like to afford all of you who
- 2 are here a chance to come back up if you have
- 3 something that you would care to share with us
- 4 in light of what you've heard from the other
- 5 witnesses this morning. So why don't we
- 6 continue on the schedule we are on and see if
- 7 we can accommodate all of that before we take
- 8 our lunch break today. Thank you.
- 9 MR. HOWLETT: Thank you, gentlemen,
- 10 very much. You know, these public statements
- 11 are a little bit like your daughter's skirts or
- 12 something. Most in the audience want them to
- 13 be short enough to be interesting, but those in
- 14 charge want them to be long enough to cover the
- 15 subject. So I shall endeavor to do both here.
- 16 My name is Steve Howlett, for the
- 17 record. And I am the Managing Director of GE
- 18 Capital Markets in charge of Government Finance
- 19 and Advocacy here in Washington for General
- 20 Electric. And our portfolio would include
- 21 many, many government programs, rural utility
- 22 services, overseas private investment
- 23 corporation and the current program which does

- 1 finance nuclear IGCC, solar and wind projects
- 2 for the U.S. government. And that would be the
- 3 U.S. export import bank of the United States
- 4 where I actually served for ten years prior to
- 5 joining General Electric. So a little comment
- 6 within that context there.
- 7 Thank you very much for this
- 8 opportunity to offer, again, a few brief
- 9 remarks on the proposed regulations for Title
- 10 XVII of the Loan Guarantee Program.
- 11 General Electric, under the leadership
- of our Chairman Jeffrey Immelt, has a firm
- 13 commitment to clean energy and the technology
- 14 required to meet the world's challenges related
- 15 to carbon emissions. Furthermore, we have over
- 16 70 years experience in working with the U.S.
- government programs to finance GE's energy
- 18 customers both in the United States and
- 19 internationally. We believe that the proposed
- loan guarantee program can be a very powerful
- 21 tool to move clean and renewable technologies
- 22 from the laboratory to the consumer
- 23 Rather than pointing out the technical

- 1 problems with the loan guarantee regulations as
- 2 presented, I will leave some of those details
- 3 to my esteemed fellow speakers and to the
- 4 written comments that are going to be provided
- 5 by the various industry groups. Rather I will
- 6 focus in on sort of four suggestions that the
- 7 DOE might use as quidelines in dealing with
- 8 these regulations.
- 9 First, the DOE should leverage what
- 10 other government loan programs do the best.
- 11 Loan and loan guarantee programs within the
- 12 federal government exist with a variety of
- 13 purposes and a variety of successes: export
- 14 promotion, investment promotion, rural
- 15 electrification just to name a few. These
- 16 existing programs should serve as the
- 17 guidelines and established precedents for any
- 18 loan quarantee program developed by DOE in
- 19 order to best achieve the mission set forth in
- 20 Title XVII.
- 21 As an example, the U.S. government has
- 22 an outstanding commitment currently to provide
- 23 \$5 billion in loan guarantees to build advanced

- 1 nuclear power plants in China. This recent
- 2 commitment is combined with the fact that the
- 3 U.S. Export-Import Bank has a long history of
- 4 financing nuclear power projects throughout the
- 5 world, and I might add, without a single
- 6 default. Furthermore, the Bank has actively --
- 7 is actively seeking to finance wind, solar,
- 8 IGCC, ethanol and various technologies at
- 9 plants around the world at very attractive
- 10 rates to foreign buyers. The Bank is funding
- 11 its activities in the better classes of
- 12 emerging markets, countries such as Mexico and
- 13 China, at zero subsidy costs to the United
- 14 States taxpayer. Modest fees, borne by the
- 15 local utilities, cover the risk.
- As a point of comparison, U.S. Ex-Im
- 17 Bank offers foreign buyers 100 percent
- 18 unconditional quarantee, not the 90 percent
- 19 being proposed by DOE. The OECD, the governing
- 20 body internationally that regulates export
- 21 credit agencies, has extended terms for loans
- 22 such as the one in China for up to 15-year
- 23 repayment. The Congress has legislated up to

- 1 30 years for the DOE program which would again
- 2 further lower the risk of default by lowering
- 3 the debt service requirements especially in the
- 4 early years. U.S. Ex-Im Bank loans may be
- 5 equally collateralized among senior lenders.
- 6 This is apparently not the case with the
- 7 proposed regulation. And the U.S. Ex-Im Bank
- 8 loans, again, for these types of clean energy
- 9 projects are fully transferable and provide
- 10 liquidity to lenders and such a flexibility
- 11 appears to be missing and we hope to be added
- 12 to the proposed regulations.
- 13 A buyer of nuclear, wind or solar power
- 14 projects in Mexico or China could expect all-in
- pricing around LIBOR plus 60 to 65 basis
- 16 points. At that level, U.S. Ex-Im Bank under
- 17 the Credit Reform Act would not allocate any
- 18 credit subsidy in these markets, but rather
- 19 would rely solely upon the fees which it
- 20 charges. If the bank were to quarantee a deal
- 21 in Western Europe or Japan, which it has
- 22 historically done, the pricing drops to around
- 23 LIBOR plus 28 to 34 basis points. DOE pricing,

- 1 in conjunction with the lender's spread, should
- 2 be in this range or lower.
- 3 The U.S. government should be
- 4 consistent. Making the DOE program as easy, as
- 5 flexible, and self-sustaining and appropriately
- 6 priced to build clean energy projects in the
- 7 state of New Mexico as is currently possible to
- 8 do with U.S. government support in the country
- 9 of Mexico.
- 10 As my colleague John Welch said here,
- 11 you know, don't reinvent the wheel; just go out
- 12 and borrow one from a sister agency.
- 13 The second thing is DOE should evaluate
- 14 today's risk in today's context. Wind parks,
- 15 gasifiers and nuclear power plants have been
- 16 constructed in Europe and Asia for the past 20
- 17 years. New technologies, resource data
- 18 collection, and construction techniques have
- 19 minimized risk from the old days of faulty
- 20 data, excessive cost overruns and rebuilds.
- 21 New default models must be built off of what is
- 22 known today and not what was done 30 years ago.
- 23 An example of overestimating risk would

- 1 be the U.S. Ex-Im Bank's credit reform subsidy
- 2 models which were cut in half after its first
- 3 five years under credit reform. It was cut in
- 4 half again after the next five years because
- 5 they had overestimated what their actual risk
- 6 would be, and yet again after another five
- 7 years. This year the Bush Administration has
- 8 suggested that the bank go completely off
- 9 budget by acknowledging that the fees being
- 10 charged were sufficient to cover the expected
- 11 losses. DOE should build on such acknowledged
- 12 default rates and fees from the U.S. government
- 13 existing programs and from private sector
- 14 lenders. The Department must avoid being too
- 15 conservative at the program's outset.
- 16 Again, point number two, resist the
- 17 temptation to really over estimate risks.
- 18 The third point I would like to make,
- 19 is DOE should deal with trusted partners. A
- 20 true conservative approach to a loan quarantee
- 21 program is not to over-regulate and over-charge
- 22 but rather to focus in on evaluating the
- 23 players of a transaction. Well performing loan

- 1 portfolios stem from risk management of
- 2 creditworthy players involved. For example,
- 3 proper evaluation of an EPC contractor will
- 4 yield much better results than charging higher
- 5 fees on a project that cannot be completed
- 6 because the prime contractor doesn't have the
- 7 financial capacity to build such a large
- 8 project. Partnering with excellent
- 9 participants will ensure success.
- 10 Don't play "gotcha" as a regulator. Be
- 11 a partner. That's the intention we believe of
- 12 the loan guarantee program as envisioned by the
- 13 Congress.
- 14 Fourth, as demonstrated in the amount
- of interest in this program, DOE has a very
- 16 vital role to play. The goal is really cheaper
- 17 and cleaner energy for the American consumer.
- 18 And I would strongly encourage you, never lose
- 19 sight of that goal.
- 20 And we appreciate the opportunity to
- 21 offer our thoughts. Thank you.
- 22 MR. BELMAR: Thank you very much. One
- 23 quick question. The comments that a number of

- 1 people have made to benefit from the learning
- 2 that could be had from the operation of other
- 3 loan guarantee programs within the government
- 4 is certainly well taken. That would be
- 5 particularly helpful if you could in any
- 6 written comments you submit or others just
- 7 highlight whether there are any statutory
- 8 provisions in those other loan guarantee
- 9 programs that are not present in Title XVII
- 10 that would preclude us from taking your advice
- 11 so we could identify the shortcomings in our
- 12 statute which is of course the framework for
- 13 our implementing this particular loan guarantee
- 14 program.
- MR. HOWLETT: Exactly. We will
- 16 certainly do that. Thank you.
- 17 MR. BELMAR: Thank you.
- 18 We are going to ask our 11th speaker to
- 19 come up now. We are going to take a five-
- 20 minute break after that. If the other
- 21 speakers, 12 and 13 are here, we'll give them a
- 22 chance. Then I would like to give at least two
- 23 minutes to anyone who has testified thus far to

- 1 respond if they wish to some of the comments
- 2 that they've heard from others who have
- 3 testified.
- 4 Welcome, sir. Thank you for being here
- 5 early. We have Joe Turnage with Constellation
- 6 Generation Group to testify next. Welcome.
- 7 MR. TURNAGE: Good morning. I'd rather
- 8 say that than good afternoon. So thank you.
- 9 My name is Joe Turnage, I'm a Senior
- 10 Vice President at Constellation Generation
- 11 Group which is the power generation division of
- 12 Constellation Energy, a Fortune 200 energy
- 13 company. I do appreciate the opportunity to
- 14 speak to you today on behalf of Constellation
- about the importance of the loan guarantee
- 16 program to our efforts to develop new nuclear
- 17 power plants in the United States.
- 18 Constellation Energy is a competitive
- 19 energy company. Our principal offices are in
- 20 Baltimore, Maryland. We are the nation's
- 21 leading supplier of competitive electricity, to
- 22 large commercial and industrial customers. We
- 23 are a major generator of electricity with a

- 1 diversified fleet strategically located across
- 2 the United States. But we are here today
- 3 because Constellation is dedicated to what's
- 4 being called the "new nuclear renaissance." We
- 5 realize the importance of nuclear energy is the
- 6 only baseload source of energy that's
- 7 greenhouse gas free. Constellation currently
- 8 operates a fleet of five nuclear reactors
- 9 located in Maryland and New York, and we are
- 10 regarded as one of the most efficient and
- 11 safety conscience owner/operators in the
- 12 country as evidenced by our fleet capacity
- 13 factors, fleet production costs, and other
- 14 indicators of performance improvement. This is
- 15 a fact to take some pride in. Because our
- 16 generating portfolio across the company is
- 17 primarily nuclear, about 60 percent of our
- 18 generation currently produces no greenhouse
- 19 gases.
- We have also been an industry leader,
- 21 we believe, to the effort to develop and deploy
- 22 a standardized -- underline standardized -- my
- 23 boss says, "Down to the carpet and wallpaper" -

- 1 fleet of efficient and safe new nuclear
- 2 plants in North America. Accordingly, we were
- 3 actively involved during the debate and passage
- 4 of the Energy Policy Act of 2005. We believe
- 5 that the Act is absolutely critical to this
- 6 nation's effort to reduce dependency on foreign
- 7 sources of energy while at the same time
- 8 developing innovative technologies designed to
- 9 create a path to a low-carbon energy future.
- 10 We have commended both the Congress and the
- 11 Bush Administration for passing this landmark
- 12 legislation.
- 13 The incentives of the Energy Policy Act
- 14 are predicated on Congress' well-grounded
- 15 understanding of the difficulty that energy
- 16 companies face when trying to build large,
- 17 complex, capital-intensive energy projects.
- 18 This difficulty is exacerbated for nuclear
- 19 projects because of, quite frankly, the legacy
- 20 of the past, a legacy characterized by a two-
- 21 step licensing process that resulted in large
- 22 cost over-runs and delays, abandoned projects,
- 23 bankruptcies, and in some cases, completed

- 1 plants never being operated. Twenty-eight
- 2 years after Three Mile Island, we are only now
- 3 beginning to overcome that legacy.
- 4 We at Constellation recognized pretty
- 5 early on that the incentives contained in the
- 6 Energy Policy Act would be necessary to bring
- 7 about this new nuclear renaissance. This
- 8 recognition was driven in part by our past
- 9 experience and the experience of my boss, Mike
- 10 Wallace, who is Constellation's generations
- 11 president. Mike actually is the only nuclear
- 12 executive currently in the U.S. who was also an
- 13 executive during the last round of nuclear
- 14 construction. While at Commonwealth Edison
- 15 (now Exelon), Mike had the responsibility for
- 16 the construction of the Byron and Braidwood
- 17 nuclear plants, with a special focus of
- 18 Braidwood as the last of six new plants that
- 19 Commonwealth Edison completed in the '90s -- in
- 20 the '80s rather, and he experienced first-hand
- 21 the reality of those tumultuous delays and cost
- 22 overruns when we did that two-step licensing
- 23 process years ago.

1 Therefore, as a company that's 2 dedicated to new nuclear, we were pleased that 3 the final bill contained substance standby 4 support provisions. The industry absolutely 5 requires that assurance of regulatory 6 stability. We are pleased that the NRC has 7 thus far implemented Part 52 in a timely and 8 transparent manner. 9 Likewise, the production tax credits 10 contained in the Energy Policy Act we think are necessary to incentivize earlier movers who may 11 otherwise be reluctant to be the first to 12 13 market. 14 But with regard to those two 15 incentives, as you've heard already today from Richard Myers, necessary, not sufficient. 16 most important Energy Policy Act incentive for 17 18 new nuclear is the Title XVII loan quarantee 19 program. We view it as indispensable. The loan guarantees are meant to address a market 20 21 financing gap that results from a combination 22 of several factors including the prior nuclear

plant construction cycle that, as I mentioned

23

- 1 earlier, was burdened by regulatory uncertainty
- 2 and resulting delays and cost overruns. Also
- 3 includes perceptions of an untested, though
- 4 certainly improved regulatory system, perceived
- 5 technology risk, and importantly an
- 6 institutional loss of understanding regarding
- 7 the reality of nuclear financial risk in some
- 8 elements of the financial community.
- 9 The loan quarantee program is intended
- 10 to fill this financing gap by creating a non-
- 11 recourse financing platform whereby energy
- 12 companies with relatively modest market caps,
- 13 particularly compared to the capital cost of
- 14 new nuclear projects are allowed to leverage
- 15 their limited equity in a manner just not
- 16 possible without the benefit of the quarantee.
- 17 By requiring significant equity, however,
- 18 toward a project's costs, the program insures
- 19 that only creditworthy projects will apply.
- 20 Since the passage of the Energy Policy
- 21 Act, and in reliance on the incentives
- 22 recognized in this legislation, Constellation
- 23 has been actively pursuing our vision of the

- 1 new nuclear build. In September 2005, we
- 2 selected the U.S. Evolutionary Power Reactor, a
- 3 pressurized water reactor designed by Areva, as
- 4 our technology choice.
- 5 That same month, we formed a joint
- 6 venture with Areva called UniStar Nuclear, the
- 7 ultimate purpose of which is to construct a
- 8 fleet of standardized -- underline standardized
- 9 -- U.S. EPRs in the United States, to the
- 10 benefit of those parties who join us in this
- 11 endeavor. In May, 2006, we began working on
- 12 the combined construction permit and operating
- 13 licenses for our reference plan. We plan to
- 14 submit that to the NRC in December of this
- 15 year. This license will be for the
- 16 construction and operation of a U.S. EPR at our
- 17 current site in Calvert County, Maryland. In
- July 2006, we submitted the COLA section
- 19 regarding our project's quality assurance
- 20 program and we received the NRC approval of
- 21 this section this past March.
- Last fall, we placed an order for the
- 23 initial forging that are required to construct

- 1 the first U.S. EPR. To date, with our
- 2 partners, we have spent several hundred million
- 3 dollars on our new nuclear efforts. Obviously
- 4 given our commitment and our appreciation for
- 5 the importance of a workable loan guarantee
- 6 program we follow the rulemaking process for
- 7 Title XVII very closely and with some anxiety.
- 8 We have been hopeful that the rules governing
- 9 the loan quarantee program would reflect the
- 10 visionary spirit of the Energy Policy Act.
- We have had an opportunity to review
- the notice of proposed rulemaking that was
- 13 published in the Federal Register on May 16th
- 14 and we will submit detailed comments to the
- 15 July 2nd deadline. Therefore, for today's
- 16 purposes, I don't intend to offer a full
- 17 critique of the NOPR but rather I'd like to
- 18 share Constellation's concerns with the NOPR
- 19 focusing on a few issues that we view as
- 20 critical. Then I would like to offer some
- 21 suggestions that we believe will address both
- the justified concerns of the Department of
- 23 Energy as well as the needs of industry.

1	Our largest concern surrounds the issue
2	of the percentage of the project's debt the
3	loan guarantee will cover. We note that Title
4	XVII authorized the DOE Secretary to issue
5	guarantees of "up to 80 percent of the project
6	cost of the facility that is the subject of the
7	guarantee."
8	Given the current financing gap in the
9	market and in light of Constellation's intent,
10	we believe that the Department would be fully
11	justified in granting 100 percent of the
12	project's debt, up to 80 percent of the project
13	cost threshold. However, in the NOPR, the
14	Department insists that each project have a
15	tranche of non-guaranteed debt.
16	Candidly, we understand the appeal of
17	having a tranche of non-guaranteed debt. The
18	requirement that lenders have "skin in the
19	game" is based, we think, on the belief by the
20	Department that the non-guaranteed lenders
21	taking project risk will complete rigorous
22	credit analysis and project diligence to ensure
23	that the project is commercially viable

1	While we understand this position, we
2	don't believe it's either (1) necessary in
3	order to assure repayment and adequately
4	protect the taxpayers or (2) available at this
5	stage for new nuclear plant financings. Under
6	the right conditions under the right
7	conditions we believe that private lenders
8	or even export credit agencies, could have the
9	risk appetite to subscribe to a small, non-
10	guaranteed tranche of project debt. And it
11	should be our mutual goal to get to this stage
12	as rapidly as possible as a necessary step
13	toward full commercial financing.
14	But the key words are "under the right
15	conditions", and unfortunately, before the
16	market can even consider providing such
17	financing on even a limited basis, the NOPR
18	contains other requirements that will prejudice
19	the non-guaranteed debt to such a degree that
20	lenders will refuse to participate, and this
21	program will fail.
22	I am referring, of course, to the
23	requirements that the DOE be in a superior lien

- 1 position vis-à-vis non-guaranteed debt and to
- 2 the prohibition against stripping the
- 3 guaranteed and non-guaranteed debt. These
- 4 positions, when taken together, are
- 5 incompatible with non-recourse project
- 6 financing. Under these conditions lenders will
- 7 choose not to participate. This being the
- 8 case, what is the solution?
- 9 Well, one possible solution might be to
- 10 allow both a pari passu security structure and
- 11 stripping. However, based on our review of
- 12 that NOPR and DOE's discussion of the proposed
- 13 rule, we understand this option is probably not
- 14 available. It seems clear to us that the
- 15 reason DOE insists upon a superior lien is
- 16 because of its statutory interpretation of
- 17 Title XVII. As a consequence, DOE believes
- 18 that it does not have the authority to change
- 19 its position. As an aside, we disagree with
- 20 this interpretation.
- 21 But it begs the question, of whether
- 22 just allowing stripping would lead to a viable
- loan guarantee program and the answer is no, it

- 1 would not. It's not a fair assumption that
- 2 non-recourse, non-guaranteed and deeply
- 3 subordinated debt will be available to these
- 4 projects -- at any price. The only way to
- 5 imagine this working, other than placing the
- 6 debt with the project sponsor, is that the non-
- 7 quaranteed debt would demand the benefit of a
- 8 corporate guarantee. But we believe the logic
- 9 in this approach is flawed. First the NOPR
- 10 contemplates that any credit support given to
- 11 the non-guaranteed debt would have to be made
- 12 available to the guaranteed debt. In this
- 13 case, the non-recourse nature of the project is
- 14 destroyed.
- 15 Second, if the non-guaranteed debt
- 16 receives preferential credit support in the
- form of a guarantee, then the Department's
- 18 rational for requiring non-quaranteed debt,
- 19 which is to say the independent credit
- 20 analysis, would no longer exist.
- 21 Based on our analyses of these issues
- 22 we come to the conclusion that having the
- 23 guarantee issued by the Department cover all of

1	the debt of the project up to 80 percent of the
2	total project cost is the only regulatory
3	solution to create a workable program. We
4	believe that DOE can adopt this position in the
5	final rule while at the same time taking steps
6	to address its valid concerns including its
7	fiduciary responsibilities as stewards to the
8	taxpayer dollars, and we would like to
9	recommend the following as an approach.
10	Our recommendations for meeting the
11	goals of both DOE and the energy industry
12	include the following:
13	1. We believe the ultimate focus of
14	the loan guarantee program should
15	be on robust credit analysis and
16	underwriting. With each project
17	evaluated under the loan guarantee
18	program, the Department should
19	retain expert outside financial,
20	technical and legal advisors to
21	assist in a rigorous credit and
22	legal analysis. This diligence
23	process will result in the

1	commercialization of the
2	creditworthy and innovative
3	projects while also insuring the
4	lowest feasible cost of financing,
5	which in turn minimizes the risk to
6	the taxpayer. There are many
7	examples in the government of
8	successful loan guarantee programs
9	that function exactly in this
10	manner. Perhaps the most analogous
11	we've heard about today already,
12	the loan guarantee program of the
13	Export-Import Bank and the Overseas
14	Private Investment Corporation.
15	These programs demonstrate that the
16	federal government is more than
17	capable of performing sound,
18	professional, due diligence for
19	complex, non-recourse financings of
20	large infrastructure projects.
21	Ironically, by insisting on a very
22	expensive subdebt financing
23	structure (assuming the debt

1		existed, which we think it does
2		not) projects would be put at
3		greater risk of default, certainly
4		an unintended consequence.
5	2.	The loan guarantee program should
6		be temporary. Once the financing
7		gap closes, so too should be the
8		loan guarantee program. Our
9		expectation is that by the time the
10		5th nuclear plant (of each
11		technology) has operated for five
12		years, the market will have
13		achieved the necessary level of
14		comfort for the program to
15		terminate.
16	3.	We would hope to see the loan
17		guarantee program budget ceiling
18		authorized by Congress to adequate
19		levels and several years in
20		advance. Industry needs to operate
21		with a degree of certainty. This
22		is particularly true of the nuclear
23		industry, where companies will

1	spend hundreds of millions of
2	dollars on long-lead materials and
3	other development costs in reliance
4	on the fact that the loan guarantee
5	office will be available and
б	adequately funded.
7	I want to conclude with a kind of sense
8	of urgency. Thank you for considering our
9	recommendations which we believe will lead to a
10	successful program that addresses our concerns
11	as well as those of the Department. Before
12	concluding, I would like to express the sense
13	of urgency. We believe it's very important for
14	DOE to move quickly to establish a viable loan
15	guarantee program along the lines that we
16	recommended today.
17	We have been frustrated with the lack
18	of progress in establishing the loan guarantee
19	program, but given the importance of this
20	program to our energy security, to our
21	environment, and to this administration's
22	energy policy, we are still hopeful and
23	optimistic that this Department will promulgate

- 1 regulations that are attentive to the concerns
- 2 of the industry and to the banks whose
- 3 participation will be critical.
- 4 When the Energy Policy Act passed about
- 5 two years ago, we expected that the loan
- 6 guarantee program would be in operation at this
- 7 point. We anticipate that there are many
- 8 reasons, some of which are beyond the
- 9 Department's control, why this is not the case.
- 10 But please appreciate that we cannot continue
- 11 to have an indefinite conversation about how to
- 12 make this program work. We will not continue
- 13 to go at risk without a clear line of sight to
- 14 a workable program. And just as importantly in
- 15 a year or less the momentum to build new
- 16 nuclear plants in the United States will be
- 17 lost to China, to India, and others. The
- 18 competition for infrastructure resources is
- 19 global. And we are not just competing against
- 20 other companies, but against other countries.
- 21 In this environment, time is our enemy, and
- 22 because the cost of failure is too high, we
- 23 would urge the Department of Energy to

- 1 establish the program intended by the Congress
- 2 and the President.
- 3 Thank you very much for your attention
- 4 and this opportunity to speak on this very
- 5 important issue.
- 6 MR. BELMAR: Thank you very much. I
- 7 don't know if we have anyone else at the
- 8 moment. Are you number 12 or 13? Okay. Why
- 9 don't you come on up. Are you either Jeffrey
- 10 Lyash or -- oh, you must be Jeffrey. Okay. We
- 11 are going to stop after this. We are going to
- 12 take a five-minute break and then if any of the
- 13 people who have had a chance to testimony wish
- 14 to come, we'll just go in order and give you
- 15 all a few minutes to further amplify the
- 16 record. I just want to say that we found
- 17 everything extremely helpful thus far. We
- 18 really appreciate your taking the time to share
- 19 your thoughts with us thus far and for the rest
- 20 of the day.
- 21 Yes, sir.
- 22 MR. LYASH: Thank you, sir. And thank
- 23 you for the opportunity to comment this

- 1 morning. My name is Jeff Lyash. I'm the
- 2 president and chief executive officer of
- 3 Progress Energy Florida. We are a regulated
- 4 electric utility that serves 1.7 million
- 5 accounts in Florida. We are part of Progress
- 6 Energy, Incorporated which is a holding company
- 7 that also has an electric utility serving North
- 8 and South Carolina. Together the two utilities
- 9 serve more than three million accounts in those
- 10 three states. And as part of the southeast
- 11 U.S. we are in one of the fastest growing
- 12 regions in the country which demands the
- 13 addition of generation over the next decade.
- In my comments today, I want to
- 15 emphasize the critical importance of having a
- 16 workable federal loan guarantee program for new
- 17 nuclear power projects and for the Department
- 18 of Energy to send a strong, clear signal that
- 19 the federal government supports commercial
- 20 nuclear operations as a part of our solution.
- 21 Given the growth our region faces and the
- 22 obligation our utilities have to provide for
- 23 the future power needs of the population, I

- 1 feel a very keen sense of urgency on this
- 2 topic. So do many of our state and federal
- 3 policymakers and Wall Street is watching very
- 4 closely.
- 5 Progress Energy is a member of the
- 6 Nuclear Energy Institute which has already made
- 7 comments this morning. And we fully support
- 8 the seven principles that NEI calls for as a
- 9 quide in the design of the energy loan
- 10 quarantee program. As NEI states in its
- 11 comments, this loan program is the most
- 12 important part of the Energy Policy Act
- incentives to address the major challenge
- 14 facing nuclear power expansion -- that is the
- 15 challenge of construction financing for these
- 16 very large and long-lead-time capital projects.
- 17 Progress Energy has been safely
- 18 operating nuclear power plants for more than 35
- 19 years. Much of my own career has been in the
- 20 nuclear field. We now have five nuclear
- 21 reactors currently in operation and we are
- 22 working on license applications for two new
- 23 nuclear projects, two units each, one project

- 1 in Florida and one in North Carolina. In
- 2 fact, for our Florida project we've selected a
- 3 site and a technology and we are in the process
- 4 of developing the necessary permitting and
- 5 license applications and we are driving toward
- 6 a 2016 in-service date for that first unit.
- 7 This an active project.
- I want to make three points.
- 9 First, population and economic growth
- 10 are driving the demand for electricity and
- 11 forcing utilities and states to make near-term
- 12 decisions about how to meet that growth. At
- 13 Progress Energy Florida alone, we are adding
- 14 40,000 new customers each year and we project
- 15 that that will continue and the demand for
- 16 electricity will grow by 25 percent in the next
- 17 ten years in our service territory.
- 18 Second, in our state and nation,
- 19 nuclear power is an essential part of a
- 20 balanced solution to meeting these growing
- 21 energy needs in a way that's environmentally
- 22 responsible. The issues of climate change and
- 23 energy security reinforce the case for increase

- 1 nuclear-powered generation. That was true when
- 2 Congress enacted the Energy Policy Act in 2005,
- 3 and it is even more true today.
- 4 At Progress Energy, our balanced
- 5 approach to growth includes increased energy
- 6 efficiency, alternative and renewable energy,
- 7 but they are not enough. So it includes
- 8 construction of state-of-the-art power plants.
- 9 Regarding that last element, our company, as I
- 10 said, is actively pursuing the possibility of
- 11 building two new nuclear projects. The first
- 12 unit for Florida, as I said, would be in
- 13 service in 2016. And what that means is that
- 14 we must make decisions in the next year or so
- about whether to go forward. If we cannot
- 16 prudently proceed with a nuclear unit, we will
- 17 need to change course and that course will be
- 18 back toward fossil-based generation, gas, or
- 19 coal. Several folks have pointed out the
- 20 policy and energy security implications of
- 21 continuation of that trend.
- That leads me to my third point, the
- one most important for the matter at hand.

- 1 While I'm encouraged by the momentum that is
- 2 building in favor of new nuclear power plants
- 3 in this country especially in Florida, a
- 4 critical missing piece is having a realistic
- 5 workable loan guarantee program -- one that is
- 6 large enough and structured in a commercially
- 7 reasonable way such that it will make a
- 8 difference. Absent that tangible support, it
- 9 will be difficult for the new nuclear plants
- 10 now being considered to go forward because of
- 11 the financial strain on the companies involved.
- 12 Congress did its part in 2005 by
- 13 establishing the broad framework for U.S.
- 14 Energy policy, with nuclear power as an
- 15 important element. Concerned about fuel
- 16 diversity and price stability, the Florida
- 17 Legislature and the governor did their part
- 18 last year by approving legislation specifically
- 19 and directly supportive of new nuclear plants
- 20 including greater assurance of cost recovery.
- 21 Then, earlier this year, the Florida Public
- 22 Service Commission also did its part by
- 23 adopting the implementation rules in support of

- 1 that legislation.
- Also, week by week, we are seeing more
- 3 and more support for nuclear energy from
- 4 community leaders, the news media and others
- 5 throughout Florida and beyond. Moreover, just
- 6 last week in Florida, the Public Service
- 7 Commission took action that discouraged new
- 8 pulverized coal plants while reinforcing the
- 9 need for new nuclear plants to increase the
- 10 state's fuel diversity.
- 11 All of that positive momentum for
- 12 nuclear expansion is good, it's very good, but
- 13 it's not sufficient. The magnitude of these
- 14 nuclear capital projects is such that it
- 15 requires a workable federal loan quarantee
- 16 program, especially for the initial plants.
- 17 The \$9 billion being considered for the entire
- 18 energy loan program is hardly enough, much less
- 19 the \$4 billion of that set aside for nuclear
- 20 projects.
- 21 Consider that the cost of one nuclear
- 22 project would be 30 to 40 percent of the total
- 23 market capitalization of Progress Energy, one,

- 1 and would roughly double the size of the
- 2 utility assets we own in Progress Energy
- 3 Florida. You can begin to see the significant
- 4 financial risk involved and the reason there is
- 5 such a strong need for a federal loan guarantee
- 6 program.
- 7 On behalf of Progress Energy, I would
- 8 like to ask the Department of Energy to do its
- 9 part to support commercial nuclear expansion as
- 10 one element of a balanced approach to meeting
- our nation's energy future. The demand for
- 12 energy is driving the need for new generation
- 13 and near-term decisions. Nuclear power is an
- 14 essential part of a diverse energy mix, and a
- 15 realistic loan guarantee program is a critical
- 16 missing piece that we need as soon as possible.
- 17 It will certainly bear on our -- Progress
- 18 Energy Florida's -- near-term decision of
- 19 whether to proceed with our pending nuclear
- 20 project.
- 21 Thank you for the opportunity to
- 22 comment on this important topic, gentlemen.
- MR. BELMAR: Thank you very much, sir.

- 1 Would you mind taking a five-minute break and
- 2 we'll just stretch our legs, and then if anyone
- 3 has any further comments we'll invite the first
- 4 12 witnesses to come back up and we'll still be
- 5 way ahead of schedule for the rest of the day.
- 6 Thank you.
- 7 [Brief recess taken at 11:21 a.m.]
- MR. BELMAR: I think we have everyone
- 9 who testified who wishes to have another chance
- 10 to say a few more words in the front row. Not
- 11 everyone is here, but why don't you just come
- 12 up in order again, identify yourself, and then
- 13 feel free, since we have another 25 minutes
- 14 until the preordained luncheon break at 12:00
- 15 to take two or three minutes.
- 16 MR. TEMPLE: I'll do my best not to
- 17 take more.
- 18 MR. BELMAR: And more if you need.
- 19 MR. TEMPLE: Okay. I'm Bob Temple with
- 20 CPS Energy and the comments I'm about to make
- 21 are on behalf of CPS Energy. There are two
- 22 significant points I want to talk about and
- 23 then just echo what a couple of other speakers

- 1 have said about three other things. The two
- 2 points I would like to make are related to our
- 3 plans at STP.
- 4 First of all, one of the speakers
- 5 earlier talked about setting up an equity
- 6 account and doing a drawdown and you don't
- 7 think a lot about these projects until you
- 8 actually are in them and working through the
- 9 issues on them.
- 10 With a project like ours, we're going
- 11 to have a significant equity contribution well
- 12 before there's even any possibility, a glimmer
- 13 of hope of a loan guarantee program coming into
- 14 effect. As Mr. Winn said before, the combined
- 15 operating license application is submitted, it
- 16 will be tens of millions of dollars spent on
- 17 the project. And subsequent to that, in order
- 18 to keep a project like this on line, you're
- 19 going to have to start ordering long-lead items
- 20 and doing significant engineering work which
- 21 nobody is going to do for free. So all of that
- is going to be cash out of hand and you're
- 23 talking about heading for a dual reactor site,

- 1 certainly the billion dollar mark before you
- 2 are that deep into the project. This is -- I'm
- 3 talking about a couple of years downstream from
- 4 where we are currently in this project. So
- 5 therefore, there's going to be a large equity
- 6 contribution already. You will have purchased
- 7 a site, you will have developed that site, and
- 8 you will have done all of the work that I just
- 9 mentioned.
- 10 That sort of leads to sort of the
- 11 second half of that same idea which is
- 12 consideration certainly for nuclear projects as
- 13 to when the DOE loan guarantee money might be
- 14 available. And with respect to nuclear
- 15 projects I would suggest the appropriate time
- 16 is when the Nuclear Regulatory Commission would
- 17 declare a combined operating license
- 18 application administratively complete. It's
- 19 going to take about three years for the NRC
- 20 just to process the application and to hold up
- 21 closing on all of the debt financing necessary
- 22 for a project of this size for that far into
- the project means, again, you've got to spend

- 1 and put additional billions of dollars at risk
- 2 and that's not the objective of this program.
- 3 The second significant issue is to
- 4 clarify that for large capital-intensive
- 5 projects like nuclear power projects that are
- 6 owned by multiple entities, that each owner of
- 7 an undivided interest in a qualifying project
- 8 should be able to be an applicant under the
- 9 program. Right now, the program is a little
- 10 ambiguous and I would suggest that only one
- 11 applicant can come per project. And I would
- 12 suggest that that's inappropriate for this kind
- 13 of thing.
- 14 Then three things I want to just
- 15 emphasize that other speakers have spoken to is
- 16 the need to know what the fees are going to be.
- 17 It helps us choose a reasoned choice among
- 18 alternatives. I think that's a great
- 19 suggestion.
- 20 MR. BELMAR: The fees you're talking
- 21 about the credit subsidy cost as well as the
- 22 risk --
- MR. TEMPLE: Yes, sir, exactly. The

- 1 second one is to have those fees be able to be
- 2 part of the guaranteed debt. And the third one
- 3 is that the publication of timelines for
- 4 processing the application, again, so that the
- 5 financing community and the applicant can
- 6 understand what their timelines are supposed to
- 7 be. And that's all I have to offer.
- 8 MR. BELMAR: I knew sooner or later we
- 9 would get to specific provisions of the
- 10 proposal.
- 11 Thank you.
- MR. TEMPLE: Thank you very much.
- MR. BELMAR: Mr. Myers.
- 14 MR. MYERS: We were disappointed
- 15 earlier this week to read the administration's
- 16 statement of administration policy on HR-6.
- 17 HR-6 includes some provisions to make technical
- 18 changes to Title XVII. Those changes may not
- 19 be perfect, but they are an attempt, I think, a
- 20 good faith attempt by a partisan group of
- 21 Senators to clarify some of the ambiguities
- 22 that have proven troublesome to the
- 23 administration as it has developed this

- 1 rulemaking and remove some of the
- 2 uncertainties. They may not be perfect, but I
- 3 think they are a good faith attempt to try and
- 4 create a workable program. And I would just
- 5 lodge a plea with the Department and the
- 6 Executive Branch broadly rather than simply to
- 7 resist as a matter of reflex any proposals to
- 8 improve the statutory language to remove
- 9 ambiguity perhaps to work more constructively
- 10 with the Congress to make changes that may be
- 11 necessary to get us around some of these
- 12 problems like the subordination issue.
- 13 Thank you.
- MR. BELMAR: Thank you, sir.
- 15 Just to make the record clear, this is
- 16 Steven Howlett with General Electric.
- 17 MR. HOWLETT: Thank you very much. Two
- 18 very brief points. One has to do with -- it
- 19 would be helpful for the administration to have
- 20 a clarification vis-à-vis the ability of the
- 21 Department of Energy to use any fees which are
- 22 collected administratively to then go out and
- 23 be able to hire outside consultants. Because

- 1 we know that it will be difficult for the
- 2 Department to come up with -- to come up to
- 3 speed quickly and so the need for outside
- 4 consultants and outside counsel will be viably
- 5 important. And if the administration believes
- 6 that the legislation does not cover that, then
- 7 it would be helpful, I think, to get that on
- 8 the record quickly so that then the Congress
- 9 can go back and make those corrections. There
- 10 is legislation which exists under
- 11 [indiscernible] statute which allows them to
- 12 use money which are collected as fees from
- 13 project sponsors to go out and hire outside
- 14 consultants for the benefit of the bank. And
- 15 so I think if similar legislation is required
- 16 for the department to use outside consultants,
- 17 that would be helpful.
- 18 And then secondarily I would just
- 19 stress the need for the longer term,
- 20 particularly related to those technologies
- 21 which are not particularly commercially viable
- 22 at this point. I'm speaking specifically about
- 23 solar because the current technology is way

- 1 above market and oftentimes requires certain
- 2 subsidies to get down to near market terms. As
- 3 the technology improves, however, realistically
- 4 the longer-term financing will allow the
- 5 capital costs to be spread out over the full 30
- 6 years. So I think for whatever technologies
- 7 exist out there, especially ones which are not
- 8 commercially viable right now under the
- 9 program, I would strongly urge the Department
- 10 not to disregard the necessity to go the
- 11 maximum term. And so those are my only
- 12 comments. Thank you.
- MR. BELMAR: Thank you very much, sir.
- 14 If no one else has anything to add from the
- 15 group who testified this morning, we are going
- 16 to take an early recess. We are going to
- 17 reconvene at 1:00 and hear the remaining
- 18 witnesses for the program and then we will give
- 19 them an opportunity to respond, if they wish
- 20 to. If any of you are here who testified and
- 21 feel there is something you would like to add
- in the afternoon, if you're still here, we'll
- 23 give you a chance to do that too.

1 One thing I think we all share is a 2 great appreciation for Congress' activity in 3 enacting Title XVII. It presents a wonderful 4 opportunity and an enormous responsibility for 5 the Department of Energy. I just want you to 6 know that we are all trying to work with you to 7 come up with a program that achieves the 8 objectives that Congress had in mind when they 9 did pass the statute. And we are looking for 10 your contributions so that the regulations that are adopted do the best job that we can at this 11 12 time within the constraints of the current 13 statutory configuration to achieve that 14 mutually desired objective. 15 For that we thank you for your time and

was recessed to be reconvened this same day at

effort this morning. We are adjourned.

[Whereupon, at 11:42 a.m., the meeting

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1:00 p.m.]

1	AFTERNOON SESSION
2	[Time noted: 1:05 p.m.]
3	MS. BINDER: Welcome back. My name is
4	Kathy Binder. I'm one of the I'm a DOE
5	employee and I'm one of your loan guarantee
6	hosts. And you can identify us by our badges,
7	so if you need anything today, just let us
8	know. My only job today is to act as the
9	timekeeper. These will be your panelists and
10	they will introduce themselves. We do have a
11	court reporter here. She is located in the
12	back. As the timekeeper, I will give you
13	ladies and gentlemen a two-minute warning. And
14	I think you have ten minutes. Is that
15	everybody's understanding? And then when
16	you're finished, I'll just let you know by
17	saying thanks. Okay.
18	So let me know if there's anything I
19	can do to help you. I will be sitting over
20	here so that you can see me. Any questions?
21	(No response.)
22	MS. BINDER: Okay.
23	MR. BELMAR: Well, thank you, Kathy.

- 1 We were able to complete the hearing testimony
- this morning in record time. And that doesn't
- 3 mean you all have to be as expeditious as
- 4 possible, but it sure was nice to give everyone
- 5 ample time and more time if they needed it
- 6 because it was available.
- 7 So, why don't we start off -- I think
- 8 our first witness is number 14 on our list,
- 9 Louis Rosocha, and is he here?
- 10 Rosocha? I stand corrected, sir.
- 11 MR. ROSOCHA: I think I'll probably
- 12 finish in less than that. Well, thank you very
- 13 much for the opportunity to --
- 14 MR. BELMAR: Please identify yourself.
- 15 MR. ROSOCHA: Yes. I'm Louis Rosocha
- 16 from the Los Alamos National Laboratory. I'm a
- 17 team leader for plasma processing at that
- 18 laboratory within the plasma physics group.
- 19 MR. BELMAR: Are you here on your own
- 20 behalf, sir?
- 21 MR. ROSOCHA: I am here representing a
- 22 potential work for others program that is being
- 23 negotiated with Cob Creations. So there is a

- 1 licensing of a technology from Los Alamos that
- 2 is being proposed.
- MR. BELMAR: Okay. Thank you.
- 4 MR. ROSOCHA: Yeah, I have -- we have
- 5 spoken with our audits and assessments office
- 6 yesterday at the laboratory. So since the early
- 7 1990's, I have been involved at the Los Alamos
- 8 Laboratory on the application of novel
- 9 techniques for environmental applications
- 10 related to air pollution control and energy.
- 11 In particular these techniques have been based
- on non-thermal plasmas which are an efficient
- 13 form of doing favorable chemistry with
- 14 electricity through the medium of a plasma or
- 15 an ionized gas. So mainly we were involved in
- 16 these non-thermal plasmas for air pollution
- 17 control, the destruction of hazardous chemicals
- 18 and now plasma-enhanced combustion to improve
- 19 fuel efficiency and reduce pollution.
- 20 So initially we started out with
- 21 pollution control and waste treatment cleaning
- 22 up the DOE complex back in the early to mid-
- 23 1990's. But it also involved the Department of

- 1 Defense and other private sector applications
- 2 through the negotiation of cooperative research
- 3 and development agreements and things of that
- 4 sort. So I'm also speaking today somewhat on
- 5 behalf of Dr. Igor Matveev of Applied Plasma
- 6 Technologies. This is a company in Falls
- 7 Church, Virginia which the laboratory has
- 8 collaborative project with. So speaking at
- 9 this meeting though is limited to U.S.
- 10 citizens, I understand, so Dr. Matveev cannot
- 11 come -- cannot speak even though he and I have
- 12 collaborated on various projects in the past.
- 13 He's a permanent resident of the Ukraine
- 14 although he's a permanent resident alien within
- 15 the U.S. or a green card holder. He's
- 16 supplying the public with a general description
- 17 of his technology which is considered for this
- 18 particular energy and pollution control
- 19 application. And he has distributed or will
- 20 submit copies of a document dealing with his
- 21 company's expertise in plasma-assisted
- 22 combustion.
- 23 So what I wish to address here today is

- 1 that aspect of DOE's May publication on the
- 2 loan guarantee program and that's specifically
- 3 page 11, the definition of the terms "New or
- 4 significantly improved."
- 5 So this particular project that we are
- 6 speaking about today has interest to be applied
- 7 to Cob Creation's business model, to either
- 8 create or find and contact with other entities
- 9 such as the Los Alamos National Laboratory and
- 10 Applied Plasma Technologies, the company in
- 11 Falls Church, Virginia, and work on an
- 12 optimized result or an optimized application.
- 13 So as such the combination of this technology
- 14 is new and it's important that we establish the
- 15 rules by which each component technology is
- 16 judged as new or significantly improved.
- 17 So let me explain some of the details
- of this collaboration and why I am here.
- 19 So Cob Creations approached us, namely
- 20 the Los Alamos National Laboratory and the
- 21 company Applied Plasma Technologies in 2006.
- 22 So Cob had a process for process engineered
- 23 fuel made from municipal solid waste, in other

- 1 words, trash, and the idea is to be able to
- 2 burn that or combust it and generate energy.
- 3 But to do so more cleanly in as close to zero
- 4 emissions -- zero emissions into the atmosphere
- 5 or into water -- as possible. So because this
- 6 fuel, this processed engineered fuel is clean
- 7 to start with, cleaner than coal and higher in
- 8 BTU content than coal, there is great
- 9 opportunity here for our nation's energy
- 10 security. So our Technology Transfer Division
- 11 at Los Alamos engaged in discussions and
- 12 negotiations with Cob to enter into agreements
- 13 to commercialize plasma technology for both air
- 14 emissions control and advanced combustion
- 15 technologies that were invented at Los Alamos.
- 16 So this is part of the laboratory's technology
- 17 transfer effort to the private sector.
- 18 Then the DOE also has a program called
- 19 the Initiative for Proliferation Prevention
- 20 dealing with the former Soviet Union. There
- 21 was a project with this company, Applied Plasma
- 22 Technologies and Dr. Matveev and because of
- 23 progress made in the area of plasma-assisted

- 1 combustion through that project, it was decided
- 2 to investigate even further advanced combustion
- 3 techniques in the context of that IPP program.
- 4 So Cob and LANL are now working with the DOE
- 5 IPP and USIC program, the U.S. Industry
- 6 Coalition, to transfer technology from the
- 7 former Soviet Union, in particular Russia and
- 8 some from the Ukraine, to incorporate into a
- 9 second-phase advanced combustion
- 10 commercialization project using plasmas.
- 11 So let me just review for you what our
- 12 applications were. In many cases there were
- 13 chlorinated organic solvents coming out of
- 14 various processes or stack-gases in the DOE
- 15 complex, for example, Rocky Flats before it
- 16 closed, solvents in the groundwater at Savannah
- 17 River, and other places, remediation sites
- 18 within the DOE and the DOD. For example,
- 19 McClellan Air Force Base where we did field
- 20 testing as well as Savannah River. The
- 21 emission of oxides and nitrogen from Air Force
- jet engine test facilities, for example, Tinker
- 23 Air Force Base and then off-gas emissions from

- 1 DOE mixed waste. In other words, radiochemical
- 2 waste that was being treated, say, by a furnace
- 3 or a thermal treatment unit. So we would clean
- 4 up the stack-gas emissions from that. We also
- 5 performed experiments and demonstrations on
- 6 cleaning up vessels that were contaminated with
- 7 uranium and plutonium using plasmas and also
- 8 commercial collaborative projects with the
- 9 semiconductor industry on cleaning up some of
- 10 their stack-gases. So, as I said, Savannah
- 11 River site, Rocky Flats, McClellan Air Force
- 12 Base, Tinker Air Force Base, Texas Instruments
- 13 and others were some of these sites.
- 14 Then in the late 1990's we were chosen
- to be a demonstration technology for mixed
- 16 wastes -- mixed chemical -- radiochemical waste
- 17 cleanup by the Western Governor's Association.
- 18 However, let me just say it very simply and
- 19 without any sort of malice intended. There
- 20 were just political considerations at the time
- 21 that made it impossible for that plan to be
- 22 implemented. However, the technology has
- 23 proven to produce very high destruction and

- 1 removal efficiencies. We have done it with
- 2 many things ranging from chlorinated solvents
- 3 to pesticides that are surrogates for chemical
- 4 warfare agents and SOx and NOx emissions from
- 5 combustion facilities and so forth. We are
- 6 attempting to achieve ALAR, as low as
- 7 reasonably achievable.
- 8 Then the next thing in this
- 9 collaborative venture or plan was for Cob
- 10 Creations to send the test results to the EPA
- 11 for review and they were satisfied that the
- 12 technology could demonstrate ALAR or near zero
- 13 emissions based on some of the past tests that
- 14 the Los Alamos Laboratory has completed.
- So, Cob's goal was not simply to deal
- 16 with this process engineering fuel in an old-
- 17 fashioned coal fluidized bed furnace or
- 18 something like that, they wanted higher
- 19 performance and higher efficiencies. Coal
- 20 facilities are about 80 percent efficient just
- in the furnace. There's ash that's residual,
- 22 it's toxic to the ground and has to be managed.
- 23 And of course, there's a lot of air pollution

- 1 and that's where plasma can play a particular
- 2 role in terms of treating air pollution.
- 3 And then the technology from Applied
- 4 Plasma Technologies, Dr. Matveev's technology
- 5 for which he has U.S. patents on this so-called
- 6 "plasma tornado" that possibly can produce
- 7 above 99 percent combustion efficiency for the
- 8 process engineered fuel if the fuel is ground
- 9 up into micronized particles.
- 10 So what we are looking at here is
- 11 coupling Los Alamos' plasma off-gas treatment
- 12 technology as an ideal marriage with an
- 13 advanced combustion system to try to achieve
- 14 near zero air pollution emissions.
- 15 So the next thing I'll talk about is
- 16 new or significantly improved technology. All
- 17 these ideas that we're looking at and that I've
- 18 presented here so far I believe are the
- 19 cleanest combination of technologies that can
- 20 give us the cleanest combustion for the fuels
- 21 and power of the 21st century in the world
- 22 today. So our non-thermal plasma portion of
- 23 this was paid for by the Department of Energy

- 1 and also by funds in agreements to partners in
- 2 the industrial sector. So it was developed
- 3 both by the DOE and by funding from the private
- 4 sector, but the laboratory owns the
- 5 intellectual property right now.
- 6 Applied Plasma Technologies plasma
- 7 combustion, for example, for what are called
- 8 plasma pilot lights for engines and then the
- 9 stabilization of combustion is not entirely
- 10 new, but it's very new to power generation. It
- 11 was used in the former Soviet Union for
- 12 military applications like fighter aircraft to
- 13 relight stalled jet aircraft and also stabilize
- 14 combustion in military aircraft and watercraft
- 15 and so forth.
- 16 So I believe we are on the cusp of an
- opportunity here to leverage the Department of
- 18 Energy's past investments and their commitment
- 19 to develop innovative technologies for the DOE
- 20 complex cleanup, as I mentioned, and then to
- 21 transfer these technologies as is some of the
- 22 mission of the Department of Energy
- 23 laboratories, transfer these technologies to

- 1 the private sector to strengthen our nation's
- 2 energy security.
- 3 So plasma-based pollution control and
- 4 plasma-assisted combustion are established
- 5 technologies, but they haven't been
- 6 commercialized for power generation and they
- 7 are new to it and we believe, you know, they
- 8 will result in clean combustion, but they have
- 9 not been applied commercially to date in the
- 10 United States. So Cob Creations will be the
- 11 technology vendor and so it will take
- 12 technology developed within the DOE and apply
- 13 it newly to energy advances and cleaner use of
- 14 energy and optimize the use of many things like
- 15 municipal solid wastes. So, I believe it's
- 16 possible that we could really foster a leap
- 17 forward and clean use of energy and pollution
- 18 control for our nation.
- 19 Thank you for your attention.
- 20 MR. BELMAR: Thank you very much.
- Our next witness this afternoon is
- 22 Marilyn Elliott with Cob Creations.
- 23 Again, I'm interpreting your testimony,

- 1 sir, as saying that the regulations that have
- 2 been proposed are satisfactory to you. You
- 3 didn't have any specific suggestion or
- 4 amendments to the notice of proposed rulemaking
- 5 to change any of the proposals? And that's the
- 6 focus that we have primarily here on how to
- 7 make sure that whatever regulations are adopted
- 8 on a final basis can accommodate the projects
- 9 that would fall within the scope of Title XVII.
- 10 MS. ELLIOTT: Well, I'd just like to
- 11 thank Dr. Rosocha for coming and speaking this
- 12 afternoon. I would also like to thank Dr.
- 13 Matveev for his and Dr. Rosocha's assistance
- 14 with this project.
- 15 My name is Marilyn Elliott and I am
- 16 Chief Engineer for Cob Creations. I truly do
- 17 appreciate the fact that the proposed rule when
- 18 final shall not apply to the pre-applications
- 19 and applications that were submitted on
- 20 December 31st of being that Cob Creations did
- 21 get their pre-application in on the 31st of
- 22 December 2006.
- I understand that the loan guarantee

- 1 program should only be in use by technologies
- 2 that have been used in a very limited number of
- 3 commercial projects or only for a limited
- 4 period of time. However, the proposed rules
- 5 states that the DOE proposes to state in its
- 6 regulations that a technology would be
- 7 considered in general use and therefore
- 8 ineligible for a Title XVII loan guarantee if
- 9 it has been ordered for, installed in, or used
- 10 in five or more projects in the United States
- 11 at the time the loan guarantee is issued.
- 12 I recommend changing that language to
- 13 read that the technology is considered in
- 14 general use and therefore ineligible for a
- 15 Title XVII loan quarantee if it has been
- 16 ordered for, installed in, or used in five or
- 17 more projects in the United States at the time
- 18 the loan quarantee pre-application has been
- 19 submitted or the application has been
- 20 submitted, instead of at the time that the loan
- 21 guarantee is issued. The project review
- 22 process is and can be a lengthy one, evidently.
- 23 And in innovative technology you really should

- 1 not be penalized and deemed ineligible for a
- 2 loan guarantee just because it has the ability
- 3 to obtain some limited funding and obtain some
- 4 orders during that review process.
- 5 The proposed rules focus on issuing
- 6 loan guarantees for new or significantly
- 7 improved technologies. However, there is no
- 8 language addressing supporting systems of said
- 9 technologies of which an entire process is
- 10 composed or comprised. These supporting
- 11 systems could very well make up the bulk of the
- 12 project costs. I would like to elaborate on
- 13 this point. For instance, Cob Creations is a
- 14 technology vendor which produces a clean,
- 15 process-engineered fuel from a municipal solid
- 16 waste. And it uses that fuel for power
- 17 productions and efficiencies of 80 percent or
- 18 higher, while at the same time producing zero
- 19 emissions as Dr. Rosocha informed us.
- 20 The technology that we utilize for the
- 21 first step in our process is recovering
- 22 recyclables. And that technology has actually
- 23 been available in the United States for more

- 1 than 20 years. However, in our evaluation of
- 2 this technology we discovered that there are
- 3 several components that are inefficient and
- 4 which we could optimize and we have such as the
- 5 employment of passive cryogenic systems with no
- 6 moving parts, and very highly efficient
- 7 superconductivity technology; magnetic
- 8 levitation; and micronization using the high
- 9 seeped vortex. And this is the micronization
- 10 of our fuel that Dr. Rosocha was saying would
- 11 be definitely needed.
- 12 Now, these systems that are supportive
- 13 systems, as you can see, we have taken a great
- 14 deal of effort to optimize and to use quite a
- 15 bit of innovation there and I think that these
- 16 should qualify for a loan quarantee. However,
- 17 when a project just takes a new innovative
- 18 system and it couples it with quite
- 19 conventional systems, then I think that one
- 20 should maybe be put a little bit farther down
- 21 the line and the one with the most innovation
- of course should take first place. It's Cob's
- 23 position that a marriage of new, innovative

- 1 technology with conventional systems that have
- 2 not been optimized is akin to putting new wine
- 3 into old bottles and would definitely do the
- 4 public a disservice.
- 5 Our investigation revealed that there's
- 6 a non-commercial, proven technology for zero-
- 7 emissions combustion, which Dr. Rosocha has
- 8 informed us about, and we can bring that to the
- 9 marketplace. We have also discovered that
- 10 there are technologies that are available to
- 11 generate electricity which when carefully
- 12 integrated into a unit increase the power
- 13 efficiencies of 80 percent or greater while at
- 14 the same time producing zero emissions, this
- 15 section of our facility, the power generation
- 16 facility or the power generation section
- 17 utilizes, to name a few, the technology that
- 18 was introduced by Tesla and that has actually
- 19 been optimized by manipulation of the boundary
- 20 layer using electrohydrodynamics.
- 21 Thermoacoustics is another technology that we
- 22 are employing. Along with the
- 23 superconductivity and the magnetohydrodynamics

- 1 with a proprietary twist that actually solved a
- 2 lot of the problems that were associated with
- 3 that technology.
- 4 Our mission has been to bring a
- 5 solution to the problem of our increasing need
- for energy, without adding to the environment's
- 7 current burden of greenhouse gases and toxic
- 8 air emissions. Cob's mission is to use a
- 9 renewable source of energy, return those
- 10 valuables from that source back into the
- 11 marketplace and produce clean-burning fuel and
- 12 supply electricity for our nation's economic
- 13 machinery.
- 14 So it's my recommendation that the DOE
- 15 loan guarantee should focus, not only on new
- 16 and innovative technologies but should support
- 17 projects that take an innovative approach to
- 18 the conventional supporting systems as well as
- 19 those technologies.
- 20 Finally, I would like to suggest that,
- 21 given the fact that there is a Waste-to-Energy,
- 22 Zero-Emissions technology available, that Cob
- 23 has, that municipal solid waste be added as a

- 1 separate category that will qualify for the DOE
- 2 loan guarantee. What I've noticed is that we
- 3 have a category that is entitled "Renewable
- 4 Energy Sources and Biomass and wind, et al,"
- 5 are listed as acceptable in that category and
- 6 municipal solid waste has been specifically
- 7 declared ineligible for that. Now, that we
- 8 have this Waste-to-Energy, Zero-Emissions
- 9 technology available I think that municipal
- 10 solid waste should definitely be included. Cob
- 11 Creations meets the criteria in the efficiency
- 12 electrical generation and the pollution control
- 13 categories, however, once again I'm just
- 14 reiterating that municipal solid waste has been
- 15 disqualified. It is my position that financial
- 16 support for innovative projects to turn MSW
- 17 into a clean-burning fuel will provide another
- 18 source of energy while at the same time clean
- 19 up our environment. We do realize that even
- 20 though you can take the trash out today, you
- 21 would still have to take it out tomorrow.
- 22 Thank you so much for allowing me this
- 23 time.

- 1 MR. OLIVER: I have one quick question.
- MS. ELLIOTT: Yes.
- MR. OLIVER: When you say "municipal
- 4 solid waste has been disqualified" you mean
- 5 under the guidelines?
- 6 MS. ELLIOTT: Yes.
- 7 MR. OLIVER: Okay. Because under NOPR
- 8 we don't do that.
- 9 MS. ELLIOTT: Right.
- 10 MR. OLIVER: Okay.
- 11 MR. BELMAR: Thank you very much. Our
- 12 next person to make a presentation is Ben Rees
- 13 with Evolution Markets. Okay. If you would
- identify yourself for the record.
- 15 MS. ZOLLINGER: I will. My name is
- 16 Marni Zollinger, I'm the CEO of Cob Creations,
- 17 LLC. Ben Rees is out of California and his
- 18 travel plans took him as far as Texas today.
- 19 And so by agreement we have asked if we could
- 20 read it into the record. There are the three
- 21 copies and he was cleared as a speaker. And so
- 22 I'm going to just go ahead and read his
- 23 statement if that's all right. Okay.

1 My name is Ben Rees. I broker 2 Renewable Energy for Evolution Markets, 3 Incorporated. Evolution Markets, Inc. is the 4 world's largest energy and environmental commodities brokerage inclusive of Greenhouse 5 6 Gas reductions, SOx Emissions Allowances, NOx 7 allowances, OTC Coal, Emission Reduction Credits, Houston NOx allowances, Los Angeles 8 9 NOx and Sox, Discrete Emissions Reductions, Renewable Energy Credits, Weather Derivatives, 10 Natural Gas and Power, Evolution Markets' 11 12 brokers have facilitated the first trades, and 13 are the highest volume brokers and have been 14 voted best broker across the majority of these 15 commodities. I wish to address the Financial 16 Structure of the DOE loan guarantee as 17 18 discussed as per page 20 of the DOE material 19 published on May -- it says May 20th, but I believe it's May 10th. In this discussion, the 20 21 concern of the DOE is that the debt (which the 22 DOE may quarantee) have position for first lien

position of the potential projects. It is an

23

- 1 unusual investor who allows this with the debt
- 2 player. Cob has been innovative in their
- 3 approach, finding a win-win-win with those who
- 4 need clear power credits, called RECs, to
- 5 occupy this funding position and so most
- 6 effectively protect the DOE and the taxpayers'
- 7 interests.
- 8 We have been working with Cob to
- 9 provide the equity portion of these facilities.
- 10 Cob has worked with the Green-e program
- 11 administered by the Center for Resource
- 12 Solutions in San Francisco, California. The
- 13 Green-e program is the effective regulatory
- 14 body of the national voluntary RECs market
- 15 insofar as they define eliqibility criteria for
- 16 facilities as well as perform an end-of-year
- 17 audit to ensure the accurate accounting of
- 18 national voluntary RECs transactions. COB
- 19 Creations is on track to become the first
- 20 municipal solid waste technology to be Green-e
- 21 eligible. Because of the LANL's fantastic
- 22 results the federal EPA's evaluation, and the
- 23 certified ASTM lab results of the PEF made from

- 1 municipal solid waste they are the first
- 2 combustion technology ever to be truly possible
- 3 as a RECs producer.
- I have been tasked with generating 20
- 5 percent of total costs of development from the
- 6 Renewable Energy Credit sales to voluntary REC
- 7 buyers. Evolution Markets Inc. brokers roughly
- 8 90 percent of the total volume of national
- 9 voluntary RECs. In what has historically been
- 10 an undersupplied market, the range of voluntary
- 11 buyers have expressed strong interest in the
- 12 Cob Creations facilities, and, pending
- 13 contractual agreement and credit approval
- 14 between the counterparties, we are very
- 15 confident that we will successfully negotiate
- 16 Renewable Energy Credit transactions between
- 17 Cob Creations and buyers, sufficient to cover
- 18 the required 20 percent non-debt portion of the
- 19 project finance. The purpose of the RECs in
- 20 both voluntary as well as compliance markets is
- 21 to create an alternative financing stream for
- 22 renewable energy projects. Please feel free to
- 23 call or write me directly for further

- 1 information regarding renewable Energy Credits.
- We believe that the rule giving debt
- 3 priority will discourage investors, but
- 4 encourage national investment in Clean Energy
- 5 Projects that are truly able to meet the GREEN-
- 6 e standard through RECs. The DOE should
- 7 consider this particularly because we know of
- 8 no other party but Cob who can do this, if they
- 9 wish to write the rules so strictly. We are
- 10 glad to be part of this project.
- 11 MR. BELMAR: Thank you very much. Our
- 12 next witness is Mayor Andre DeBerry, the Mayor
- 13 of the City of Holly Springs, Mississippi.
- 14 Okay. I guess you were before. I skipped a
- 15 line. I skipped two lines, actually.
- 16 Can you please identify yourself?
- 17 MS. ZOLLINGER: I certainly will.
- [Laughter.]
- 19 MS. ZOLLINGER: Greetings everyone. My
- 20 name is Marni Zollinger and I'm the CEO of Cob
- 21 Creations, LLC. As the party charged with
- 22 carefully holding the Intellectual Property, I
- 23 have a few concerns to cover quickly from the

- 1 DOE material on the loan guarantee published
- 2 May 10th, 2007. They are very logical, but
- 3 they appear to have been overlooked.
- 4 First, on page 61, number 11 which
- 5 reads, "operate, convey and dispose of the
- 6 defaulted project" to be changed to read,
- 7 "operate, convey and dispose of defaulted
- 8 machinery." And page 62 number 18 which reads,
- 9 "DOE or its representatives have access to the
- 10 project site at all reasonable times in order
- 11 to monitor the performance of the project" to
- 12 be amended to "DOE or its representatives to
- 13 have access to machinery it quarantees at all
- 14 reasonable times in order to monitor the
- 15 performance of the machinery still or until
- 16 satisfaction/retirement of the loan quarantee."
- 17 We believe that these changes will
- 18 provide the incentive for today's innovations
- 19 and give incentive for the satisfaction of the
- 20 loans so that the next Next Generation or new
- 21 innovations can come forward in the subsequent
- 22 years.
- To all parties, we stand together here

- 1 today to move forward while many applicants
- 2 have, due to the May 10th document which
- 3 clarified HOW new and HOW innovative a project
- 4 needed to be, to qualify for the loan
- 5 guarantee, do not.
- I have no doubt that there are many
- 7 disappointed parties who made small
- 8 improvements in existing technologies, which
- 9 were good and laudable, but not of interest to
- 10 the 2005 Congress, which asked for no less than
- 11 Revolutionary Advances.
- 12 In their words, they seek to Loan
- 13 Guarantee projects that avoid, reduce, or
- 14 sequester air pollutants or anthropogenic
- 15 emissions of greenhouse gases; and employ new
- 16 or significantly improved technologies as
- 17 compared to commercial technologies and service
- 18 in the United States at the time the quarantee
- 19 is issued.
- 20 Our technology fits three of the ten
- 21 categories, but the DOE made it clear that the
- 22 category list was nonexclusive, as you pointed
- out. If we had invented the moon sling, the

- 1 re-atomizer, or any dynamo, whatever answered
- 2 the call for REVOLUNTIONARY CHANGE and could
- 3 perform, was eligible.
- In short, the DOE quietly announced a
- 5 Manhattan Project to answer our nation's need
- 6 for abundant clean energy. Was it necessary?
- 7 Is it necessary? Some might feel that the
- 8 natural plan of our society, rewarding the
- 9 diligent and the "better choice" with commerce,
- 10 also predicates our continual improvement.
- 11 I'm sorry to say that that is naïve.
- 12 In summer of 2006, Cob had ASTM
- 13 certified tests on process engineered fuel from
- 14 MSW from Southern's Alabama Power.
- 15 The results can be summarized quickly:
- 16 Our PEF from renewable source was higher in
- 17 BTUs, significant lower in SOx, NOx, Mercury
- 18 and ash.
- 19 The question to ask the person who
- 20 believes that our American way naturally will
- 21 produce the improvements that American people
- 22 want is, "Why is there still a single coal
- 23 burning facility in America today that did not

- 1 convert to PEF?"
- Why isn't our air cleaner and our
- 3 energy less expensive today?
- 4 The answer to the question of why we
- 5 are still burning fossil fuels is ... because
- 6 there exist fossil fuel burning facilities in
- 7 America, and the utilities and many other third
- 8 parties have long-standing mutually beneficial
- 9 relationships.
- 10 If there is another answer, I would
- 11 like to hear it and I want to hear it.
- I, too, would like to believe in that
- 13 American that would naturally reward a cleaner,
- 14 better, more abundant renewable fuel. But I
- 15 learned that sending our test results to the
- 16 procurement department or the new fuels
- 17 analysis section of a utility was worth a block
- 18 against my email.
- Now, why should that have been
- 20 discouraging?
- 21 What do we care if they don't want
- 22 better returns and less pollution?
- The answer is: Financial Realities.

- 1 Building a multi-million dollar facility
- 2 requires long-term contracts to purchase the
- 3 process engineered fuel or product. By not
- 4 buying our PEF, the utilities had blocked new,
- 5 upcoming, cleaner, better, renewable fuel.
- 6 We only overcame that effective block
- 7 when we determined to 1) turn the PEF to power
- 8 directly from the landfill; 2) with zero
- 9 emissions; 3) sell power -- a readily
- 10 exchangeable commodity to pay the debt in
- 11 return investment.
- 12 But in achieving all of this, we
- 13 optimized and improved the facility beyond the
- 14 recognition or the ready recognition of the
- 15 average banker. We were in innovation's no-
- 16 man's land. And that is the Cob story.
- 17 Someone in Congress understood this. I
- 18 do not know who. Someone in Congress wanted to
- 19 see a truly forward program and knew where the
- 20 power would have to be applied in a financial
- 21 package. The Congress did ask that we do the
- 22 rest of the work to activate the financial
- 23 package. The DOE recognized that technology

- 1 alone does not build facilities. We were asked
- 2 to bring the bank for debt, the investors for
- 3 equity, and the municipalities and collateral,
- 4 all of which require a strong coalition of the
- 5 willing to fight a different war. I could not
- 6 be more proud of the Congress that did this.
- 7 It looked for new faces and truly new
- 8 technologies in the banker as no-man land of
- 9 innovation and offered a kind of support, not
- 10 direct tax dollars with government scientists,
- 11 but a Romanesque solution -- a loan guarantee.
- 12 How I wish that all of my tax dollars could be
- 13 not spent this way.
- But the battles are not yet over. In
- 15 the testimony of the General Accounting Office
- 16 on April 24, 2007, before the Subcommittee of
- 17 Energy and Air Quality and the Committee on
- 18 Energy and Commerce in the House of
- 19 Representatives the GAO censured the Department
- 20 of Energy. They reported that in February of
- 21 2007 that the DOE had spent approximately one
- 22 half million dollars from three separate
- 23 accounts to perform the early labors of the

- 1 pre-app phase, and then, through February, the
- 2 DOE Deputy General Counsel and others continued
- 3 to work on the project by creating the notice
- 4 of the proposed rulemaking that we are all
- 5 responding to, and reviewing the pre-
- 6 applications for completeness.
- 7 The General Accounting Office takes
- 8 offense because the DOE had implied that they'd
- 9 suspended the work and that they were
- 10 obediently waiting on their hands for their
- 11 proper appropriations.
- 12 I want to commend the entire DOE staff
- 13 and especially the Deputy General Counsel for
- 14 working above and beyond the call of duty. In
- 15 any other business your dedication would have
- 16 earned you recognition. But in government
- 17 while the DOE recognizes the DOE had
- 18 independent authority to implement the loan
- 19 quarantee program the DOE was censured and
- 20 required to report their misdeed to the
- 21 Comptroller General of the United States.
- I believe that anything that derails
- 23 the Loan Guarantee process is against the

- 1 solution to the war abroad and the power and
- 2 pollution crisis that we face at home.
- The future of zero emissions,
- 4 renewables stock, high efficiency combustion
- 5 and who knows that other fantastic advances
- 6 should not be in the hands of a comptroller. I
- 7 call on every Senator on the Hill (97 of whom
- 8 were informed of zero emissions combustion in
- 9 January of this year) every representative and
- 10 every presidential candidate to give support to
- 11 the DOE and this new vitally important
- 12 Manhattan Project that will create a new age in
- 13 clean air and clean, abundant power.
- 14 The DOE states that they maintained
- 15 then and now that they were in the right.
- 16 We, Cob, and our partners LANL and APT,
- 17 our financial partners and investors and the
- 18 municipalities themselves, cannot think of a
- 19 better revenge than complete success. We
- 20 intend to do our part for the common good, for
- 21 every service man in a war zone today, for
- 22 every man, woman, and child that has asthma,
- 23 allergies, or worse, caused by particulates in

- 1 the polluted air that we breathe.
- 2 God willing and politicians UNTIED FOR
- 3 OUR GOOD, the DOE Loan Guarantee Program will
- 4 go on.
- 5 Thank you.
- 6 MR. BELMAR: Thank you.
- Now, we finally get to Mayor Andre
- 8 DeBerry from the City of Holly Springs.
- 9 MR. DeBERRY: Good evening. And to
- 10 think that I have to come behind Marni.
- [Laughter.]
- 12 MR. DeBERRY: Let me take this
- 13 opportunity to thank the members of the panel
- 14 and the DOE loan guarantee staff for this
- opportunity for a little insignificant
- 16 politician statesman to come here from a small
- 17 community called Holly Springs, Mississippi to
- 18 come and to hopefully bring some level of
- 19 competence to this whole process as we try to
- 20 move forward.
- 21 And I promise you I will not be a
- 22 typical elected official. My presentation will
- 23 probably be the shortest of all, and as it

- 1 should be.
- 2 The City of Holly Spring, Mississippi,
- 3 is an applicant who has submitted, with the
- 4 sponsorship of IFFG and using the COB Creations
- 5 combination technology, an application to the
- 6 DOE LG Program. I would like to address the
- 7 DOE material for this application policy
- 8 session page 29, discussing the Executive Order
- 9 13272 for the proper consideration of small
- 10 entities. I could see reading through the
- 11 document that DOE has considered the needs of
- 12 small entities such as inventors but has it
- 13 considered the needs of smaller yet creative
- 14 communities.
- The City of Holly Springs is steeped in
- 16 history, culture and architectural
- 17 significance. It has served as a staging
- 18 ground in two of the most significant events in
- 19 our nations' history, those being the Civil War
- 20 and the Civil Rights Movement. With the advent
- 21 destruction of Hurricane Katrina the state has
- 22 found itself recovering from a substantial
- 23 negative economic punch. Yet, while it is

- 1 weathering the blow, still there is a need to
- 2 employ additional economic tools to increase
- 3 the essential earning potential of our
- 4 residents and create a system of delivering
- 5 that (once and for all) expands and challenges
- 6 our creative skills and knowledge.
- 7 Once more referring to the Executive
- 8 Order 13272 "proper consideration of small
- 9 entities" in rulemaking to say "As there are
- 10 other larger cities with applications, such as
- 11 Phoenix with more population, and Salt Lake,
- 12 states such as New Mexico and Ohio with more
- 13 pollution, Florida and Kentucky with other
- 14 strategic advantages, I urge the DOE to
- 15 consider our location and people, who were the
- 16 first to provide a letter of intent to Cob
- 17 Creations. I would ask that the DOE consider
- 18 allowing preference for locations that are
- 19 smaller, just as, per Executive Order 13272 you
- 20 observe considerations for small entities.
- 21 Additionally, perhaps consideration
- 22 would be given to the fact that other locations
- 23 have other renewables that can be utilized,

- 1 such as sunnier locations for PV and windier
- 2 locations for wind farms. Holly Springs wants
- 3 to become a renewable clean power producer. A
- 4 Holly Springs Cob facility in Mississippi could
- 5 provide clean, reliable power and jobs for
- 6 hundreds of people.
- 7 The late Senator Robert Kennedy once
- 8 remarked that "Some men see things as they are
- 9 and ask why?" I dream things never were and
- 10 ask why not?"
- 11 These are the kinds of opportunities
- 12 that have in the past been missed for the
- 13 people of Mississippi. On my watch as mayor, I
- 14 will fight for our residents and so I wanted to
- 15 appear here myself in person. For we all must
- 16 recognize that abundant, clean energy will
- 17 always mean an abundant economy, and prepare us
- 18 for the future. As we continue to dream things
- 19 never were and ask why not.
- 20 Victor Hugo once reminded us there's
- 21 nothing so great in all the earth as an idea
- 22 whose time has come to be born and to be
- 23 implemented. I submit to you this afternoon

- 1 that the idea and the time has come for this to
- 2 be born and to be implemented.
- 3 Thank you so much.
- 4 MR. OLIVER: Thank you.
- 5 MR. BELMAR: Thank you, sir.
- 6 Our next speaker is Mr. Michael McCall
- 7 with Forex Financial Group.
- 8 MR. McCALL: Good afternoon. Once
- 9 again, my name is Michael McCall. I'm with
- 10 International Forex Finance Group and we are
- one of the sponsors that basically help
- 12 facilitate and integrate this team. And to set
- 13 up a win-win solution for this opportunity the
- 14 Department of Energy has allowed institutions
- 15 and other investors to participate. My
- 16 presentation is going to be very short. The
- team has made a really good presentation on
- 18 where we're heading and we really appreciate
- 19 the Department of Energy to allow the guarantee
- 20 program to help the institutions to finance
- 21 these types of technologies, especially these
- 22 innovative technologies.
- One of the things I wanted to add is,

- 1 you know, in today's market to access capital
- 2 in the supply and demand to excess capital is a
- 3 very difficult process. And, you know, we
- 4 really need to focus on the bank institutions
- 5 to maybe relook at their process and
- 6 requirements to provide these types of funding
- 7 for these types of activities. Although as you
- 8 may well know, banking provides unsecure loans
- 9 at 20 and 24 percent, you know, and here we
- 10 have the Department of Energy providing a
- 11 guarantee to revolutionize the economy,
- 12 creating jobs, and basically being in the
- 13 forefront of the world economy as far as the
- 14 energy sector. So we really appreciate that to
- 15 be in place.
- 16 There was a comment in the DOE
- 17 guidelines that talks about -- on page 22,
- 18 about adopting -- merits adopting minimum
- 19 equity percentages. Well, in this particular
- 20 case you have a company that have contracts,
- 21 purchase agreement that basically be driven by
- 22 cash flow. So I don't have any comments in
- 23 regards to that, but I noticed that was in

- 1 place, but just to keep you in mind that when
- 2 you look at the pre-application and the
- 3 supplement to the pre-application agreements
- 4 with the energy sector to generate those
- 5 revenue streams, the debt service, the project
- 6 and its costs, I think we meet those
- 7 requirements there. So I appreciate it and,
- 8 again, really appreciate Cob Creations, Dr.
- 9 Rosocha, and Mayor DeBerry which took the first
- 10 lead and it's a city a municipality that wants
- 11 to participate and understand the future in the
- 12 need of its community and we are really excited
- 13 to see this revolutionary activity for the
- 14 economy providing regarding the energy
- 15 promotion. Thank you.
- MR. OLIVER: Thank you.
- 17 MR. BELMAR: Thank you very much.
- 18 Our next witness is Stephan Dopuch of
- 19 Baard Energy.
- MR. DOPUCH: I guess I have to say I
- 21 vote for Mississippi.
- [Laughter.]
- MR. DOPUCH: Very good. Thank you

- 1 ladies and gentlemen and distinguished
- 2 representatives of the Department of Energy and
- 3 other guests. My name is Steve Dopuch. I'm
- 4 Vice President of Baard Energy. Baard Energy
- 5 is a privately held firm owned by John and
- 6 Kathie Baardson. Our corporate offices are in
- 7 Vancouver, Washington. We also have offices in
- 8 Salt Lake City, Utah; Cleveland and Columbus,
- 9 Ohio. I am a resident of northeastern Ohio,
- 10 and I'm here today on behalf of Baard Energy.
- 11 I want to thank you for the honor to address
- 12 you today.
- Baard Energy is in the business of
- 14 developing plants which produce alternative
- 15 energy and fuels from advanced technologies.
- 16 Our development experience includes wood-
- 17 burning power plants, natural gas cogeneration,
- 18 ethanol, and we are also working in the area of
- 19 biodiesel, oil shale, and, of course, coal.
- 20 Our first development in Ohio, as a matter of
- 21 fact, will be a 55 million gallon per year
- 22 ethanol plant located in Coshocton, Ohio. That
- 23 project is currently under construction and is

- 1 now owned by a company by the name of Altra,
- 2 Incorporated. Last summer Baard Energy
- 3 announced the Ohio River Clean Fuels project,
- 4 an alternative fuels facility to be located in
- 5 Wellsville, Ohio, also a very small city in
- 6 Ohio in northern Appalachia. The plant will
- 7 produce approximately 35,000 barrels a day of
- 8 ultra-clean transportation fuels which will be
- 9 converted from domestic sources of coal and
- 10 biomass feedstocks; both abundant resources
- 11 found in Ohio and throughout the Appalachian
- 12 region. Our project is designed to be carbon-
- 13 stingy and we will operate to provide synthetic
- 14 fuels from coal and biomass that actually
- 15 reduce lifecycle greenhouse gas emissions as
- 16 well as providing significant reductions in
- 17 urban emissions during the use of these fuels.
- 18 Construction of this plant will require
- 19 over 4,000 skilled ironworkers, pipefitters,
- 20 electricians, and other skilled tradesmen.
- 21 Once completed, the plant will employ more than
- 22 250 people who will be highly paid chemical-
- 23 industry wages, wages that are meaningful and

- 1 provide a very comfortable lifestyle for these
- 2 employees. In other words, these are quality
- 3 jobs. The estimated job creation beyond the
- 4 immediate plant is expected to be over 2.5 to 1
- 5 during the construction phase. And during
- 6 operations, the anticipated jobs multiplier is
- 7 estimated to be nearly 3 to 1. And this does
- 8 not include the estimated 350 high-paying coal
- 9 mining jobs which are projected to be by some
- in the industry have its own job multiplier of
- 11 5 to 1 or greater.
- 12 Our company has contracted a number of
- 13 world-class partners to assist us in this
- 14 project. And I'll skip this part of my
- 15 testimony for the sake of time, but we have
- 16 assembled a great group of professional
- 17 engineers to help us to put this together.
- 18 We wish to provide our comments today
- 19 in order to further the important work that the
- 20 Department of Energy has been directed to
- 21 initiate by Congress in Title XVII of the
- 22 Energy Policy Act as well as the important
- objectives outlined by the President's Advanced

- 1 Energy Initiative. We are very encouraged by
- 2 the thinking expressed by the Department of
- 3 Energy Loan Guarantee Office in their recent
- 4 NOPR. And please understand that our comments
- 5 are focused on our intimate knowledge and
- 6 interest in the coal-to-liquids aspects of the
- 7 program in question. And this is the basis for
- 8 all our comments to you.
- 9 Before I detail our comments today, let
- 10 me first make a definitive statement to you.
- 11 That is, we feel the prescribed rules as
- 12 implied in the NOPR are a clear indication that
- 13 DOE has invested a significant amount of time
- 14 in furthering their understanding of what it
- 15 will take to attract capital in order to
- 16 finance these facilities. We believe you have
- 17 a realistic notion of what the challenges are.
- 18 As mentioned in the written comments to
- 19 you submitted on June 12th, in the interest of
- 20 brevity we wish to highlight three major
- 21 components that we feel will be crucial in
- 22 setting the proper and responsible environment
- 23 for attracting major streams of capital to fund

- 1 a number of very significant developments in
- 2 our country. And let's not forget, we are
- 3 trying to significantly reduce our dependence
- 4 on foreign oil while not ignoring environmental
- 5 concerns. And as mentioned earlier Baard will
- 6 build a project that will even improve the
- 7 environmental impact of liquid transportation
- 8 fuels. Finally, these developments must be
- 9 robust and provide decent and certain economic
- 10 returns for the investment community.
- 11 First, in the area of project costs,
- 12 Baard Energy has provided the DOE guidance on
- one method of creating a solid business model
- 14 which includes the ability to provide the
- 15 project price-certainty that will be very
- 16 important to the capital markets. The capital
- 17 necessarily to meet initial margin requirements
- 18 to support commodity hedges should be
- 19 specifically included in the definition of
- 20 project costs by the loan quarantee program.
- 21 The justification for this decision is that
- 22 instruments such as these will better insulate
- 23 these projects from volatile commodity market

- 1 risks and significantly add to the certainty of
- 2 the project to pay its debt.
- In the area of credit subsidies, our
- 4 project has already planned for the necessity
- 5 of self-paying for the loan guarantee
- 6 subsidies. Therefore, we do not feel that any
- 7 special authorization beyond DOE program costs
- 8 will be necessary and we firmly agree and
- 9 encourage the DOE's intention to proceed in
- 10 this fashion.
- In the area of financial structure, we
- 12 have noted our agreement with the DOE on the
- insistence in maintaining a first-lien
- 14 priority. More important, we are applauding
- the Department's intention to adjust the
- 16 quaranteed amount to 80 percent with even more
- 17 consideration to enhance the additional debt.
- 18 Our financial advisors are very encouraged by
- 19 this signal. While we would still suggest more
- 20 consideration for the stripping provisions, we
- 21 have noted in our comments to you that we
- 22 understand the concerns expressed by DOE.
- 23 Baard Energy feels that the adjustment in the

- 1 guaranteed amount may encourage and will
- 2 encourage more capital investment interest in
- 3 these high-profile projects.
- 4 So, finally I would like to close and
- 5 thank the Department of Energy. We look
- 6 forward to your help in pushing these important
- 7 programs forward. These are very important
- 8 projects. We do in fact need a loan guarantee,
- 9 I won't beat around the bush on that. Most of
- 10 all, we want to thank you for the valuable time
- 11 you took to listen to us today. Thank you,
- 12 gentlemen.
- MR. OLIVER: Thank you.
- 14 MR. BELMAR: Thank you very much. This
- 15 is the last witness for the day. We found it
- 16 very helpful to hear from everyone. We have
- 17 the record open on this rulemaking proceeding
- 18 until the 2nd of July. So, if based on any of
- 19 the comments you've heard or anything that your
- 20 unique circumstance makes you focus on now that
- 21 you've had a chance to hear other people's
- 22 comments and wish to further educate us, we
- 23 would encourage you to submit written comments

- 1 that expand on the points and that you think
- 2 deserve to be given further attention.
- With that, I would like to thank you
- 4 all for your time and effort and all of the
- 5 assistance that you've afforded the Department
- 6 in helping us to fashion a better, more
- 7 workable rule. And we share with you the
- 8 desire to achieve the objectives that Congress
- 9 set out in the statute when it did enact Title
- 10 XVII. We thank you for your help.
- 11 With that, the hearing is adjourned.
- 12 [Whereupon, at 2:00 p.m., the public
- 13 meeting was adjourned.]