## **SINGLE FAMILY OPERATIONS**

September 16-30, 2006

#### **Applications**

- After adjustment for seasonality, the annual rate for applications was 588,500 -- down 3.3 percent from early September.
- Actual receipts for this reporting period totaled 23,714.
- **o** 3.9 percent of the applications were to refinance a mortgage.

#### **Endorsements**

- **o** 20,531 mortgages were insured in late September, 12,622 purchase money mortgages, 4,188 refinance transactions and 3,721 HECM's.
- **o** 78.9 percent of the home purchases were for first time home buyers and 29.4 percent of these involved minority households.
- 88 percent of the refinance actions required full processing, since 92.7 percent of these involved cash outs. (It should be noted that cash outs have been undercounted since the reporting system did not register the change in the eligible loan to value ratio increase of 95% until this reporting period. However, the fiscal year figures are updated correctly.
- HECM's accounted for 3,721 mortgages -- 18.1 percent of total insurance.
- o 1.6 percent of the insured mortgages, other than HECM's had ARM provisions.
- **o** 10,112 mortgages were insured using the Lender Insurance Program.

## **Automated Underwriting**

**o** During September, 20,779 mortgages were accepted and endorsed using automated insurance procedures. This was 50.3 percent of the insurance transactions for the month.

#### **FHA SINGLE FAMILY OPERATIONS COMMENTS**

(Supplement to FHA Outlook) September 16-30, 2006

During fiscal year 2006, FHA received 635,801 applications for single family insurance. This was 11.5 percent below the level for FY 2005 (718,043). Of the total applications received, 501,894 mortgages were insured, reflecting a fallout of 21 percent, due primarily to withdrawals, cancellations or rejections. Total endorsements were 9.7 percent lower than the 555,557 recorded last year.

Of the total number of mortgages insured, 314,010 were purchase money mortgages -- down 11.3 percent from last year, 111,533 refinanced mortgages (29.6% below fiscal year 2005), and 76,351 HECM's (almost double last years reported 43,131 cases).

With respect to purchase cases, 4 out of every 5 were for first time home buyers and of these 30.6 percent were minority households -- slightly below the 33.1 percent for FY 2005.

For refinance transactions, accounting for 22.2 percent of the cases (down from 29.6 percent last year) only a third could be processed using streamlined procedures. At the beginning of the fiscal year, FHA revised the acceptable loan to value ratio for cash outs from 85 percent to 95 percent. As a result, cash outs, which require full processing, accounted for 69,181 cases out of the 75,128 refinance transactions that required full processing. More specifically, cash outs made up 92.1 percent of the refinance cases that required full processing. This was up from 69 percent last year.

3,849 Section 203k mortgages were endorsed as well as 20,687 Section 234c condominium units -- both slightly less (roughly 1%) than for FY 2005. In addition, during FY 2006, 87,859 mortgages with ARM transactions were insured -- 76,351 (87%) of which were HECM's. ARM's for standard mortgages amounted to 11,528 cases -- only 2.3 percent of total endorsements.

During the fiscal year, the lender insurance program was initiated, and 179,267 mortgages were handled using this procedure. Activity under this program accounted for 35.7 percent of insurance activity.

As for Automated Underwriting, 253,275 were accepted and approved using FHA scorecard -- 50.5 percent of the cases insured. This was slightly higher than the 46.4 percent handled in fiscal year 2005.

# Single Family Operations September 16-30, 2006

#### **CURRENT**

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	588,500	608,600	-3.3%	570,600	3.1%
Average per workday	2,326	2,405	-3.3%	2,255	3.1%
Actual	23,714	25,408	-6.7%	25,279	-6.2%
% for Refinance (Sep)	3.9%	3.0%	0.9% #	15.5%	-11.6% #
Endorsements: *					
Annual Rate	492,700	499,000	-1.3%	541,100	-8.9%
Actual	20,531	20,790	-1.2%	22,546	-8.9%
Purchase	12,622	13,074	-3.5%	14,852	-15.0%
% Purchase	61.5%	62.9%	-1.4% #	65.9%	-4.4% #
1st Time Home Buyer	9,958	10,259	-2.9%	11,846	-15.9%
% 1st Time Home Buyer	78.9%	78.5%	0.4% #	79.8%	-0.9% #
Non-Minority	6,648	6,883	-3.4%	7,888	-15.7%
% Non Minority	66.8%	67.1%	-0.3% #	66.6%	0.2% #
Minority	2,929	2,949	-0.7%	3,553	-17.6%
% Minority	29.4%	28.7%	0.7% #	30.0%	-0.6% #
Not-Disclosed	380	427	-11.0%	404	-5.9%
% Not-Disclosed	3.8%	4.2%	-0.3% #	3.4%	0.4% #
Refinanced	4,188	4,337	-3.4%	5,437	-23.0%
% Refinanced	20.4%	20.9%	-0.5% #	24.1%	-3.7% #
Streamline	504	522	-3.4%	3,442	-85.4%
% Streamline	12.0%	12.0%	0.0% #	63.3%	-51.3% #
Full Process	3,684	3,815	-3.4%	1,995	84.7%
Cash Out	3,415	1,255	172.1%	1,410	142.2%
% Cash Out	92.7%	32.9%	59.8% #	70.7%	22.0% #
HECM (all ARM's)	3,721	3,379	10.1%	2,257	64.9%
% HECM	18.1%	16.3%	1.9% #	10.0%	8.1% #
HECM Refinance	210	241	-12.9%	135	55.6%
% HECM ARM Refinance	5.6%	7.1%	-1.5% #	6.0%	-0.3% #
Section 203(k)	212	161	31.7%	135	57.0%
Section 234(c)	766	734	4.4%	1,165	-34.2%
% Section 234(c)	3.7%	3.5%	0.2% #	5.2%	-1.4% #
ARM (Excludes HECM ARM)	326	365	-10.7%	1,013	-67.8%
% ARM	1.6%	1.8%	-0.2% #	4.5%	-2.9% #
Manufactured Housing	2,083	2,050	1.6%	1,597	30.4%
Interest Buy-down	143	129	10.9%	403	-64.5%
Lender Insurance	10,112	10,605	-4.6%	0	0.0%
Minority	5,546	5,531	0.3%	6,558	-15.4%
% Minority	27.0%	26.6%	0.4% #	29.1%	-2.1% #
Automated Underwriting System * x					
AUS Endorsed (Sep)	20,779	24,654	-15.7%	21,113	-1.6%
AUS as % of Total Endorsed	50.3%	52.5%	-2.2% #	49.9%	0.4% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

# Single Family Operations September 16-30, 2006

### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
	1 1 2000	TODATE	TODATE	2000/2003		TINAL
Applications *	650,000	635,801	718,043	-11.5%		718,043
Endorsements *	520,000	501,894	555,557	-9.7%		555,557
Purchase	322,000	314,010	353,898	-11.3%		353,898
% Purchase	61.9%	62.6%	63.7%	-1.1%	#	63.7%
1st Time Home Buyer	257,000	248,893	280,121	-11.1%		280,121
% 1st Time Home Buyer	79.8%	79.3%	79.2%	0.1%	#	79.2%
Non-Minority	167,000	163,589	174,524	-6.3%		174,524
% Non Minority	65.0%	65.7%	62.3%	3.4%	#	62.3%
Minority	80,000	76,098	92,843	-18.0%		92,843
% Minority	31.1%	30.6%	33.1%	-2.6%	#	33.1%
Not-Disclosed	10,000	9,166	12,656	-27.6%		12,656
% Not-Disclosed	3.9%	3.7%	4.5%	-0.8%	#	4.5%
Refinanced	120,000	111,533	158,528	-29.6%		158,528
% Refinanced	23.1%	22.2%	28.5%	-6.3%	#	28.5%
Streamline	47,000	36,406	113,086	-67.8%		113,086
% Streamline	39.2%	32.6%	71.3%	-38.7%	#	71.3%
Full Process	73,000	75,128	45,442	65.3%		45,442
Cash Out	30,000	69,181	31,338	120.8%		31,338
% Cash Out	41.1%	92.1%	69.0%	23.1%	#	69.0%
HECM (all ARM's)	78,000	76,351	43,131	77.0%		43,131
% HECM	15.0%	15.2%	7.8%	7.4%	#	7.8%
HECM Refinance	5,000	5,333	1,181	351.6%		1,181
% HECM ARM Refinance	6.4%	7.0%	2.7%	4.2%	#	2.7%
Section 203(k)	2,800	3,849	2,952	30.4%		2,952
Section 234(c)	21,000	20,687	28,998	-28.7%		28,998
% Section 234(c)	4.0%	4.1%	5.2%	-1.1%	#	5.2%
ARM (Excludes HECM ARM)	12,000	11,528	52,430	-78.0%		52,430
% ARM	2.3%	2.3%	9.4%	-7.1%	#	2.3%
Manufactured Housing	40,000	43,713	34,651	26.2%		34,651
Interest Buy-down	9,000	3,985	10,400	-61.7%		10,400
Lender Insurance	300,000	179,267	0	0.0%		0
Minority	140,000	139,715	176,334	-20.8%		176,334
% Minority	26.9%	27.8%	31.7%	-3.9%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Sep)	248,000	253,275	257,514	-1.6%		257,514
AUS as % of Total Endorse.	47.7%	50.5%	46.4%	4.1%	#	46.4%
Loans Delinquent as of (Sep) **	250,000	239,255	258,298	-7.4%		258,298
Claims (Sep) ***	130,000	135,303	155,231	-12.8%		155,231
Loss Mitigation Retention	67,000	75,528	81,037	-6.8%		81,037
Loss Mitigation Disposition	8,000	5,244	5,832	-10.1%		5,832
Other Claims	55,000	54,531	68,362	-20.2%		68,362

<sup># =</sup> Percentage point difference

Source: \* F17 CHUMS \*\* F42D Single Family Default Monitoring System \*\*\* A43C Claims System

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## **SINGLE FAMILY OPERATIONS**

September 1-15, 2006

#### **Applications**

- After seasonal adjustment, the annual rate for applications was estimated at 608,600 -- down 2.8 percent from late August.
- Actual receipts for this reporting period totaled 25,408 -- off 10.9 percent from the last period.
- So far this year the total applications count is 612,087, almost 11 percent below the total for the same period last year.

#### **Endorsements**

- **o** 20,790 mortgages were endorsed, 13,074 purchase money mortgages, 4,337 refinances and 3,379 HECM's.
- Of the purchase transactions that make up 62.9 percent of the transactions, 10,259 mortgages were for first time home owners and of these 67.1 percent were non-minority purchasers, 28.7 percent were minority and 4.2 percent of of the home buyers did not disclose their race or ethnicity.
- For refinanced mortgages, only 12 percent were processed using streamline procedures.
- **o** The bulk of the refinanced mortgages (3,815) required full processing and one-third of these were cash out transactions.
- HECM's accounted for 16.3 percent of the total endorsed and so far this year represents 15.1 percent of the business -- about twice as much as last year.
- **o** 3,744 ARM's were endorsed -- 18 percent of the cases insured.
- **o** 10,605 cases were insured using the lender insurance program.

## FHA SINGLE FAMILY OPERATIONS COMMENTS

(Supplement to FHA Outlook)
September 1-15, 2006

The typical FHA home insured during August 2006 was valued at \$137,147 and had a mortgage of \$126,344. This mortgage was scheduled to be repaid over 30 years at a monthly rate of \$1,066, which included debt service, real estate taxes, hazard insurance and FHA insurance premium.

The typical new home owner was 37 years of age and had a monthly income of \$4,040 and whose mortgage had an interest rate of 6.35 percent. The total fixed payment each month including the housing expense and other debt was \$1,611.

The single family dwelling securing this mortgage was on a lot of 7,787 square feet and contained 1,398 square feet of improved living area. It had 6 rooms, 3 bedrooms and 1.6 bathrooms. More than 60 percent of the FHA insured homes had space for 2 cars in garages or carports.

It is interesting to note that 46 percent of the home buyers were not married (single, divorced or widowed). They were about equally divided between male (22.7%) and female (23.8%). In addition, 3.5 percent of the single males had one or more dependents and 7.2 percent of the females had dependents

# Single Family Operations September 1-15, 2006

#### **CURRENT**

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	608,600	625,900	-2.8%	636,300	-4.4%
Average per workday	2,405	2,474	-2.8%	2,515	-4.4%
Actual	25,408	28,530	-10.9%	26,473	-4.0%
% for Refinance (Aug)	3.0%	2.5%	0.5% #	13.7%	-10.7% #
Endorsements: *					
Annual Rate	499,000	577,200	-13.5%	475,300	5.0%
Actual	20,790	24,050	-13.6%	19,806	5.0%
Purchase	13,074	15,395	-15.1%	13,196	-0.9%
% Purchase	62.9%	64.0%	-1.1% #	66.6%	-3.7% #
1st Time Home Buyer	10,259	12,192	-15.9%	10,484	-2.1%
% 1st Time Home Buyer	78.5%	79.2%	-0.7% #	79.4%	-1.0% #
Non-Minority	6,883	8,219	-16.3%	6,874	0.1%
% Non Minority	67.1%	67.4%	-0.3% #	65.6%	1.5% #
Minority	2,949	3,476	-15.2%	3,212	-8.2%
% Minority	28.7%	28.5%	0.2% #	30.6%	-1.9% #
Not-Disclosed	427	497	-14.1%	390	9.5%
% Not-Disclosed	4.2%	4.1%	0.1% #	3.7%	0.4% #
Refinanced	4,337	4,946	-12.3%	4,799	-9.6%
% Refinanced	20.9%	20.6%	0.3% #	24.2%	-3.4% #
Streamline	522	573	-8.9%	3,048	-82.9%
% Streamline	12.0%	11.6%	0.5% #	63.5%	-51.5% #
Full Process	3,815	4,373	-12.8%	1,751	117.9%
Cash Out	1,255	1,437	-12.7%	1,202	4.4%
% Cash Out	32.9%	32.9%	0.0% #	68.6%	-35.8% #
HECM	3,379	3,709	-8.9%	1,811	86.6%
% HECM	16.3%	15.4%	0.8% #	9.1%	7.1% #
Section 203(k)	110	130	-15.4%	99	11.1%
Section 234(c)	734	931	-21.2%	1,077	-31.8%
% Section 234(c)	3.5%	3.9%	-0.3% #	5.4%	-1.9% #
ARM	3,744	4,156	-9.9%	2,759	35.7%
% ARM	18.0%	17.3%	0.7% #	13.9%	4.1% #
Manufactured Housing	2,050	2,233	-8.2%	1,482	38.3%
Interest Buy-down	129	195	-33.8%	325	-60.3%
Lender Insurance	10,605	12,105	-12.4%	0	0.0%
Minority	5,531	6,282	-12.0%	5,827	-5.1%
% Minority	26.6%	26.1%	0.5% #	29.4%	-2.8% #
Automated Underwriting System * x					
AUS Endorsed (Aug)	24,654	21,776	13.2%	25,096	-1.8%
AUS as % of Total Endorsed	52.5%	52.9%	-0.4% #	48.5%	4.0% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

# Single Family Operations September 1-15, 2006

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	612,087	692,764	-11.6%		718,043
Endorsements *	520,000	481,413	533,092	-9.7%		555,557
Purchase	322,000	301,408	339,084	-11.1%		353,898
% Purchase	61.9%	62.6%	63.6%	-1.0%	#	63.7%
1st Time Home Buyer	257,000	238,939	268,283	-10.9%		280,121
% 1st Time Home Buyer	79.8%	79.3%	79.1%	0.2%	#	79.2%
Non-Minority	167,000	156,954	166,652	-5.8%		174,524
% Non Minority	65.0%	65.7%	62.1%	3.6%	#	62.3%
Minority	80,000	73,172	89,303	-18.1%		92,843
% Minority	31.1%	30.6%	33.3%	-2.7%	#	33.1%
Not-Disclosed	10,000	8,786	12,252	-28.3%		12,656
% Not-Disclosed	3.9%	3.7%	4.6%	-0.9%	#	4.5%
Refinanced	120,000	107,365	153,121	-29.9%		158,528
% Refinanced	23.1%	22.3%	28.7%	-6.4%	#	28.5%
Streamline	47,000	35,907	109,664	-67.3%		113,086
% Streamline	39.2%	33.4%	71.6%	-38.2%	#	71.3%
Full Process	73,000	71,458	43,457	64.4%		45,442
Cash Out	30,000	29,580	29,936	-1.2%		31,338
% Cash Out	41.1%	41.4%	68.9%	-27.5%	#	69.0%
HECM	78,000	72,640	40,887	77.7%		43,131
% HECM	15.0%	15.1%	7.7%	7.4%	#	7.8%
Section 203(k)	2,800	2,781	2,819	-1.3%		2,952
Section 234(c)	21,000	19,905	27,842	-28.5%		28,998
% Section 234(c)	4.0%	4.1%	5.2%	-1.1%	#	5.2%
ARM	90,000	83,804	92,303	-9.2%		95,561
% ARM	17.3%	17.4%	17.3%	0.1%	#	17.2%
Manufactured Housing	40,000	41,632	33,152	25.6%		34,651
Interest Buy-down	9,000	3,831	9,993	-61.7%		10,400
Lender Insurance	300,000	168,986	0	0.0%		0
Minority	140,000	134,182	169,803	-21.0%		176,334
% Minority	26.9%	27.9%	31.9%	-4.0%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Aug)	248,000	232,516	236,429	-1.7%		257,514
AUS as % of Total Endorse.	47.7%	50.5%	46.1%	4.4%	#	46.4%
Loans Delinquent as of (Jul) **	250,000	237,768	249,090	-4.5%		258,298
Claims (Aug) ***	130,000	124,389	143,906	-13.6%		155,231
Loss Mitigation Retention	67,000	69,030	75,067	-8.0%		81,037
Loss Mitigation Disposition	8,000	4,860	5,335	-8.9%		5,832
Other Claims	55,000	50,499	63,504	-20.5%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS August 16-31, 2006

### **Applications**

- After seasonal adjustment, the annual rate for applications was 695,900, one percent over the 619,600 reported for early August.
- Actual receipts totaled 28,530 for this reporting period -- almost 2 percent above the prior period and the best since the June 15th report.
- **o** During August, 3 percent of the applications were refinance transactions.

#### **Endorsements**

- **o** 24,050 mortgages were endorsed, the best recording since May 15th.
- This included 15,395 purchase mortgages, 4,946 refinance transactions and 3,709 HECM's.
- o 79.2 percent of the purchase money mortgages were for first time home owners and 28.5 percent of these were for minority owner households.
- **o** 20.6 percent of the endorsements were refinance actions and 11.6 percent could be processed using streamline procedures.
- However, the bulk of the refi's required full processing because they were cash outs or for increased mortgage amounts.
- **o** HECM's accounted for 15.4 percent of the insurance endorsements.
- **o** ARM's made up 17.3 percent of the insurance activity.

## **Automated Underwriting**

**o** During August, 24,654 endorsements were accepted and insured using the FHA scorecard -- that was 52.5 percent of the cases insured for the month.

### SINGLE FAMILY OPERATIONS August 16-31, 2006

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	625,900	619,600	1.0%	607,000	3.1%
Average per workday	2,474	2,449	1.0%	2,400	3.1%
Actual	28,530	28,001	1.9%	29,971	-4.8%
% for Refinance (Aug)	3.0%	2.5%	0.5% #	13.7%	-10.7% #
Endorsements: *					
Annual Rate	577,200	550,500	4.9%	669,300	-13.8%
Actual	24,050	22,939	4.8%	27,887	-13.8%
Purchase	15,395	14,758	4.3%	17,682	-12.9%
% Purchase	64.0%	64.3%	-0.3% #	63.4%	0.6% #
1st Time Home Buyer	12,192	11,577	5.3%	13,996	-12.9%
% 1st Time Home Buyer	79.2%	78.4%	0.7% #	79.2%	0.0% #
Non-Minority	8,219	7,987	2.9%	9,131	-10.0%
% Non Minority	67.4%	69.0%	-1.6% #	65.2%	2.2% #
Minority	3,476	3,183	9.2%	4,364	-20.3%
% Minority	28.5%	27.5%	1.0% #	31.2%	-2.7% #
Not-Disclosed	497	405	22.7%	496	0.2%
% Not-Disclosed	4.1%	3.5%	0.6% #	3.5%	0.5% #
Refinanced	4,946	4,663	6.1%	6,710	-26.3%
% Refinanced	20.6%	20.3%	0.2% #	24.1%	-3.5% #
Streamline	573	625	-8.3%	4,594	-87.5%
% Streamline	11.6%	13.4%	-1.8% #	68.5%	-56.9% #
Full Process	4,373	4,038	8.3%	2,116	106.7%
Cash Out	1,437	1,332	7.9%	1,455	-1.2%
% Cash Out	32.9%	33.0%	-0.1% #	68.8%	-35.9% #
HECM	3,709	3,518	5.4%	3,495	6.1%
% HECM	15.4%	15.3%	0.1% #	12.5%	2.9% #
Section 203(k)	130	136	-4.4%	112	16.1%
Section 234(c)	931	870	7.0%	1,345	-30.8%
% Section 234(c)	3.9%	3.8%	0.1% #	4.8%	-1.0% #
ARM	4,156	3,907	6.4%	4,828	-13.9%
% ARM	17.3%	17.0%	0.2% #	17.3%	0.0% #
Manufactured Housing	2,233	2,124	5.1%	1,878	18.9%
Interest Buy-down	195	147	32.7%	603	-67.7%
Lender Insurance	12,105	11,080	9.3%	0	0.0%
Minority	6,282	5,824	7.9%	8,281	-24.1%
% Minority	26.1%	25.4%	0.7% #	29.7%	-3.6% #
Automated Underwriting System * x					
AUS Endorsed (Aug)	24,654	21,776	13.2%	25,096	-1.8%
AUS as % of Total Endorsed	52.5%	52.9%	-0.4% #	48.5%	4.0% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS August 16-31, 2006

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	586,679	666,291	-11.9%		718,043
Endorsements *	520,000	460,623	513,286	-10.3%		555,557
Purchase	322,000	288,334	325,888	-11.5%		353,898
% Purchase	61.9%	62.6%	63.5%	-0.9%	#	63.7%
1st Time Home Buyer	257,000	228,680	257,799	-11.3%		280,121
% 1st Time Home Buyer	79.8%	79.3%	79.1%	0.2%	#	79.2%
Non-Minority	167,000	150,071	159,778	-6.1%		174,524
% Non Minority	65.0%	65.6%	62.0%	3.6%	#	62.3%
Minority	80,000	70,223	86,091	-18.4%		92,843
% Minority	31.1%	30.7%	33.4%	-2.7%	#	33.1%
Not-Disclosed	10,000	8,359	11,862	-29.5%		12,656
% Not-Disclosed	3.9%	3.7%	4.6%	-0.9%	#	4.5%
Refinanced	120,000	103,028	148,322	-30.5%		158,528
% Refinanced	23.1%	22.4%	28.9%	-6.5%	#	28.5%
Streamline	47,000	35,385	106,616	-66.8%		113,086
% Streamline	39.2%	34.3%	71.9%	-37.5%	#	71.3%
Full Process	73,000	67,643	41,706	62.2%		45,442
Cash Out	30,000	28,325	28,734	-1.4%		31,338
% Cash Out	41.1%	41.9%	68.9%	-27.0%	#	69.0%
HECM	78,000	69,261	39,076	77.2%		43,131
% HECM	15.0%	15.0%	7.6%	7.4%	#	7.8%
Section 203(k)	2,800	2,671	2,720	-1.8%		2,952
Section 234(c)	21,000	19,171	26,765	-28.4%		28,998
% Section 234(c)	4.0%	4.2%	5.2%	-1.1%	#	5.2%
ARM	90,000	80,060	89,544	-10.6%		95,561
% ARM	17.3%	17.4%	17.4%	-0.1%	#	17.2%
Manufactured Housing	40,000	39,582	31,670	25.0%		34,651
Interest Buy-down	9,000	3,702	9,668	-61.7%		10,400
Lender Insurance	300,000	158,381	0	0.0%		0
Minority	140,000	128,651	163,976	-21.5%		176,334
% Minority	26.9%	27.9%	31.9%	-4.0%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Aug)	248,000	232,516	236,429	-1.7%		257,514
AUS as % of Total Endorse.	47.7%	50.5%	46.1%	4.4%	#	46.4%
Loans Delinquent as of (Jul) **	250,000	237,320	247,109	-4.0%		258,298
Claims (Aug) ***	130,000	124,389	143,906	-13.6%		155,231
Loss Mitigation Retention	67,000	69,030	75,067	-8.0%		81,037
Loss Mitigation Disposition	8,000	4,860	5,335	-8.9%		5,832
Other Claims	55,000	50,499	63,504	-20.5%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS August 1-15, 2006

### **Applications**

- After seasonal adjustment, applications were recorded at an annual rate of 619,600 -- slightly higher than the 603,400 rate for late July.
- Actual receipts totaled 28,001 -- 5.1 percent above the last reporting period.
- **o** During July, only 2.5 percent of the applications involved a refinanced transaction

#### **Endorsements**

- **o** During this reporting period, 22,939 mortgages were endorsed -- 14,758 purchase money mortgages, 4,663 refinances and 3,518 HECM's.
- Compared with annual activity a year ago, purchase transaction were off 11.4 percent, refinance down 30.7 percent while HECM's were up 84.2 percent.
- **o** 20.3 percent of the mortgages were refinances and of those only 13.4 percent were handled with streamlined procedures.
- Most of the refi's had to be fully processed because of increased mortgage amount or cash outs. Cash outs involved one third of these transactions.
- **o** 17 percent of the endorsed mortgages had ARM provisions.
- Minority activity continue its slow decline -- now accounting for 25.4 percent of the cases.

#### FHA SINGLE FAMILY OPERATIONS COMMENTS

(Supplement to FHA Outlook) August 1-15, 2006

A recent study suggests that mortgages involving non-profit seller supported gift assistance are more prone to default. This is not necessarily true for mortgages involving parent or relative gifts.

A recent review of FHA data indicated the product mix of FHA mortgages is improving in this respect. For example, during fiscal year 2005, roughly one out of every three purchase money mortgages involved gifts from non-profit organizations. Then in February 2006, this group of mortgages totaled 35.9 percent. However, since then that share has steadily declined each month and stood at 25.5 percent for July 2006.

Undoubtedly, this decline is in response to the IRS ruling, issued May 4, 2006, regarding the eligibility of non-profit organizations exemption from income tax under Section 503( C)(3) of the code, and FHA's subsequent guidance mortgagee letter of May 26, 2006, on a charitable organizations gift acceptability as a source of the down payment.

Many lenders are shying away from some non-profit assistance down payments because of the uncertainty of some non-profit status with IRS, even before some of these non-profits are reviewed.

# SINGLE FAMILY OPERATIONS August 1-15, 2006

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	619,600	603,400	2.7%	653,200	-5.1%
Average per workday	2,449	2,385	2.7%	2,582	-5.2%
Actual	28,001	26,653	5.1%	29,237	-4.2%
% for Refinance (Jul)	2.5%	2.9%	-0.4% #	17.4%	-14.9% #
Endorsements: *					
Annual Rate	550,500	558,000	-1.3%	571,900	-3.7%
Actual	22,939	23,250	-1.3%	23,828	-3.7%
Purchase	14,758	14,819	-0.4%	15,930	-7.4%
% Purchase	64.3%	63.7%	0.6% #	66.9%	-2.5% #
1st Time Home Buyer	11,577	11,744	-1.4%	12,624	-8.3%
% 1st Time Home Buyer	78.4%	79.2%	-0.8% #	79.2%	-0.8% #
Non-Minority	7,987	7,949	0.5%	7,963	0.3%
% Non Minority	69.0%	67.7%	1.3% #	63.1%	5.9% #
Minority	3,183	3,351	-5.0%	4,180	-23.9%
% Minority	27.5%	28.5%	-1.0% #	33.1%	-5.6% #
Not-Disclosed	405	439	-7.7%	480	-15.6%
% Not-Disclosed	3.5%	3.7%	-0.2% #	3.8%	-0.3% #
Refinanced	4,663	4,621	0.9%	5,861	-20.4%
% Refinanced	20.3%	19.9%	0.5% #	24.6%	-4.3% #
Streamline	625	670	-6.7%	3,918	-84.0%
% Streamline	13.4%	14.5%	-1.1% #	66.8%	-53.4% #
Full Process	4,038	3,951	2.2%	1,943	107.8%
Cash Out	1,332	1,285	3.7%	1,359	-2.0%
% Cash Out	33.0%	32.5%	0.5% #	69.9%	-37.0% #
HECM	3,518	3,810	-7.7%	2,037	72.7%
% HECM	15.3%	16.4%	-1.1% #	8.5%	6.8% #
Section 203(k)	136	138	-1.4%	101	34.7%
Section 234(c)	870	837	3.9%	1,123	-22.5%
% Section 234(c)	3.8%	3.6%	0.2% #	4.7%	-0.9% #
ARM	3,907	4,245	-8.0%	3,383	15.5%
% ARM	17.0%	18.3%	-1.2% #	14.2%	2.8% #
Manufactured Housing	2,124	2,173	-2.3%	1,654	28.4%
Interest Buy-down	147	175	-16.0%	536	-72.6%
Lender Insurance	11,080	10,862	2.0%	0	0.0%
Minority	5,824	6,134	-5.1%	7,339	-20.6%
% Minority	25.4%	26.4%	-1.0% #	30.8%	-5.4% #
Automated Underwriting System * x					
AUS Endorsed (Jul)	21,776	24,251	-10.2%	20,986	3.8%
AUS as % of Total Endorsed	52.9%	52.3%	0.6% #	49.3%	3.6% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS August 1-15, 2006

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	558,149	636,320	-12.3%		718,043
Endorsements *	520,000	436,573	485,399	-10.1%		555,557
Purchase	322,000	272,939	308,206	-11.4%		353,898
% Purchase	61.9%	62.5%	63.5%	-1.0%	#	63.7%
1st Time Home Buyer	257,000	216,489	243,805	-11.2%		280,121
% 1st Time Home Buyer	79.8%	79.3%	79.1%	0.2%	#	79.2%
Non-Minority	167,000	141,852	150,647	-5.8%		174,524
% Non Minority	65.0%	65.5%	61.8%	3.7%	#	62.3%
Minority	80,000	66,747	81,727	-18.3%		92,843
% Minority	31.1%	30.8%	33.5%	-2.7%	#	33.1%
Not-Disclosed	10,000	7,862	11,366	-30.8%		12,656
% Not-Disclosed	3.9%	3.6%	4.7%	-1.0%	#	4.5%
Refinanced	120,000	98,082	141,612	-30.7%		158,528
% Refinanced	23.1%	22.5%	29.2%	-6.7%	#	28.5%
Streamline	47,000	34,812	102,022	-65.9%		113,086
% Streamline	39.2%	35.5%	72.0%	-36.6%	#	71.3%
Full Process	73,000	63,270	39,590	59.8%		45,442
Cash Out	30,000	26,888	27,279	-1.4%		31,338
% Cash Out	41.1%	42.5%	68.9%	-26.4%	#	69.0%
HECM	78,000	65,552	35,581	84.2%		43,131
% HECM	15.0%	15.0%	7.3%	7.7%	#	7.8%
Section 203(k)	2,800	2,541	2,608	-2.6%		2,952
Section 234(c)	21,000	18,240	25,420	-28.2%		28,998
% Section 234(c)	4.0%	4.2%	5.2%	-1.1%	#	5.2%
ARM	90,000	75,904	84,716	-10.4%		95,561
% ARM	17.3%	17.4%	17.5%	-0.1%	#	17.2%
Manufactured Housing	40,000	37,349	29,792	25.4%		34,651
Interest Buy-down	9,000	3,507	9,065	-61.3%		10,400
Lender Insurance	300,000	146,276	0	0.0%		0
Minority	140,000	122,369	155,695	-21.4%		176,334
% Minority	26.9%	28.0%	32.1%	-4.0%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Jul)	248,000	207,862	211,333	-1.6%		257,514
AUS as % of Total Endorse.	47.7%	50.3%	45.8%	4.5%	#	46.4%
Loans Delinquent as of (Jul) **	250,000	237,320	247,109	-4.0%		258,298
Claims (Jul) ***	130,000	111,418	131,822	-15.5%		155,231
Loss Mitigation Retention	67,000	61,066	69,203	-11.8%		81,037
Loss Mitigation Disposition	8,000	4,386	4,865	-9.8%		5,832
Other Claims	55,000	45,966	57,754	-20.4%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS July 16-31, 2006

### **Applications**

- 26,653 applications were received during late July -- 18 percent above the prior report period.
- On an annual basis, after seasonal adjustment, the annual rate was recorded at 603,400 -- almost 5 percent higher than for early July.
- Only 2.5 percent of the applications involved refinancing actions.

#### **Endorsements**

- 23,250 mortgages were endorsed -- 14,819 involving the purchase of a home, 4,621 to refinance a mortgage and 3,810 HECM's.
- **o** 79.2 percent of the purchase transactions were for first time home buyers.
- 4,621 mortgages were refinanced and account for 19.9 percent of the tota endorsement volume.
- **o** 14.5 percent of the refinanced mortgages were handled using streamlined procedures.
- The bulk of the refinancing required full underwriting since they involved cash outs or were for higher mortgage amounts.
- HECM's accounted for 16.4 percent of insurance activity.
- Section 234c condominium loans numbered 837, only accounting for 3.6 percent of FHA business.
- ARM's continue to increase -- making up 18.3 percent of total insurance activity.

## **Automated Underwriting**

• 21,776 mortgages were accepted and endorsed using the FHA scorecard. This accounted for 52.9 percent of insurance activity.

# SINGLE FAMILY OPERATIONS July 16-31, 2006

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	603,400	575,200	4.9%	698,600	-13.6%
Average per workday	2,385	2,274	4.9%	2,761	-13.6%
Actual	26,653	22,588	18.0%	28,007	-4.8%
% for Refinance (Jul)	2.5%	2.9%	-0.4% #	17.4%	-14.9% #
Endorsements: *					
Annual Rate	558,000	429,500	29.9%	530,100	5.3%
Actual	23,250	17,896	29.9%	22,087	5.3%
Purchase	14,819	11,724	26.4%	14,645	1.2%
% Purchase	63.7%	65.5%	-1.8% #	66.3%	-2.6% #
1st Time Home Buyer	11,744	9,235	27.2%	11,614	1.1%
% 1st Time Home Buyer	79.2%	78.8%	0.5% #	79.3%	-0.1% #
Non-Minority	7,949	6,272	26.7%	7,473	6.4%
% Non Minority	67.7%	67.9%	-0.2% #	64.3%	3.3% #
Minority	3,351	2,639	27.0%	3,663	-8.5%
% Minority	28.5%	28.6%	0.0% #	31.5%	-3.0% #
Not-Disclosed	439	319	37.6%	477	-8.0%
% Not-Disclosed	3.7%	3.5%	0.3% #	4.1%	-0.4% #
Refinanced	4,621	3,607	28.1%	5,834	-20.8%
% Refinanced	19.9%	20.2%	-0.3% #	26.4%	-6.5% #
Streamline	670	583	14.9%	4,120	-83.7%
% Streamline	14.5%	16.2%	-1.7% #	70.6%	-56.1% #
Full Process	3,951	3,024	30.7%	1,714	130.5%
Cash Out	1,285	987	30.2%	1,195	7.5%
% Cash Out	32.5%	32.6%	-0.1% #	69.7%	-37.2% #
HECM	3,810	2,565	48.5%	1,608	136.9%
% HECM	16.4%	14.3%	2.1% #	7.3%	9.1% #
Section 203(k)	138	101	36.6%	112	23.2%
Section 234(c)	837	737	13.6%	1,110	-24.6%
% Section 234(c)	3.6%	4.1%	-0.5% #	5.0%	-1.4% #
ARM	4,245	2,924	45.2%	2,916	45.6%
% ARM	18.3%	16.3%	1.9% #	13.2%	5.1% #
Manufactured Housing	2,173	1,643	32.3%	1,495	45.4%
Interest Buy-down	175	113	54.9%	328	-46.6%
Lender Insurance	10,862	8,830	23.0%	0	0.0%
Minority	6,134	4,638	32.3%	6,674	-8.1%
% Minority	26.4%	25.9%	0.5% #	30.2%	-3.8% #
Automated Underwriting System * x					
AUS Endorsed (Jul)	21,776	24,251	-10.2%	20,986	3.8%
AUS as % of Total Endorsed	52.9%	52.3%	0.6% #	49.3%	3.6% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS July 16-31, 2006

### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	530,148	607,083	-12.7%		718,043
Endorsements *	520,000	413,634	461,571	-10.4%		555,557
Purchase	322,000	258,181	292,276	-11.7%		353,898
% Purchase	61.9%	62.4%	63.3%	-0.9%	#	63.7%
1st Time Home Buyer	257,000	204,912	231,202	-11.4%		280,121
% 1st Time Home Buyer	79.8%	79.4%	79.1%	0.3%	#	79.2%
Non-Minority	167,000	133,865	142,684	-6.2%		174,524
% Non Minority	65.0%	65.3%	61.7%	3.6%	#	62.3%
Minority	80,000	63,564	77,547	-18.0%		92,843
% Minority	31.1%	31.0%	33.5%	-2.5%	#	33.1%
Not-Disclosed	10,000	7,457	10,886	-31.5%		12,656
% Not-Disclosed	3.9%	3.6%	4.7%	-1.1%	#	4.5%
Refinanced	120,000	93,419	135,751	-31.2%		158,528
% Refinanced	23.1%	22.6%	29.4%	-6.8%	#	28.5%
Streamline	47,000	34,187	98,104	-65.2%		113,086
% Streamline	39.2%	36.6%	72.3%	-35.7%	#	71.3%
Full Process	73,000	59,232	37,647	57.3%		45,442
Cash Out	30,000	25,556	25,920	-1.4%		31,338
% Cash Out	41.1%	43.1%	68.9%	-25.7%	#	69.0%
HECM	78,000	62,034	33,544	84.9%		43,131
% HECM	15.0%	15.0%	7.3%	7.7%	#	7.8%
Section 203(k)	2,800	2,405	2,507	-4.1%		2,952
Section 234(c)	21,000	17,370	24,297	-28.5%		28,998
% Section 234(c)	4.0%	4.2%	5.3%	-1.1%	#	5.2%
ARM	90,000	71,997	81,333	-11.5%		95,561
% ARM	17.3%	17.4%	17.6%	-0.2%	#	17.2%
Manufactured Housing	40,000	35,225	28,138	25.2%		34,651
Interest Buy-down	9,000	3,360	8,529	-60.6%		10,400
Lender Insurance	300,000	135,196	0	0.0%		0
Minority	140,000	116,545	148,356	-21.4%		176,334
% Minority	26.9%	28.2%	32.1%	-4.0%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Jul)	248,000	207,862	211,333	-1.6%		257,514
AUS as % of Total Endorse.	47.7%	50.3%	45.8%	4.5%	#	46.4%
Loans Delinquent as of (Jun) **	250,000	236,496	246,037	-3.9%		258,298
Claims (Jul) ***	130,000	111,418	131,822	-15.5%		155,231
Loss Mitigation Retention	67,000	61,066	69,203	-11.8%		81,037
Loss Mitigation Disposition	8,000	4,386	4,865	-9.8%		5,832
Other Claims	55,000	45,966	57,754	-20.4%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS July 1-15, 2006

### **Applications**

- In early July, the application annual rate fell 14.9 percent to 575,200 -- 23 percent lower than for the same period last year.
- By actual count, 22,588 applications were received during this reporting period

#### **Endorsements**

- **o** 17,896 mortgages were endorsed for insurance. 11,724 purchase money mortgages, 3,607 refinanced transactions and 2,565 HECM's.
- 78.8 percent of the purchase cases were for first time home buyers. Of these, 28.6 percent were for minority households. 3.5 percent of the home purchasers refused to disclose their race or ethnicity.
- **o** With respect to refinanced mortgages, only 16.2 percent could be handled using streamlined procedures.
- Most of the refi's required full underwriting and a third of those were cash-out deals.
- HECM's accounted for 14.3 percent of the current endorsements.
- **o** 16.3 percent of the insured mortgages had ARM provisions.

# SINGLE FAMILY OPERATIONS July 1-15, 2006

#### **CURRENT**

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *	LINOD	LICIOD	CHANGE	ILAK	CHANGE
Annual Rate	575,200	676,100	-14.9%	753,100	-23.6%
Average per workday	2,274	2,672	-14.9%	2,977	-23.6%
Actual	22,588	28,467	-20.7%	29,763	-24.1%
% for Refinance (Jun)	2.9%	3.5%	-0.6% #	20.0%	-17.1% #
,					
Endorsements: *					
Annual Rate	429,500	558,800	-23.1%	491,200	-12.6%
Actual	17,896	23,284	-23.1%	20,465	-12.6%
Purchase	11,724	15,016	-21.9%	13,916	-15.8%
% Purchase	65.5%	64.5%	1.0% #	68.0%	-2.5% #
1st Time Home Buyer	9,235	11,910	-22.5%	11,101	-16.8%
% 1st Time Home Buyer	78.8%	79.3%	-0.5% #	79.8%	-1.0% #
Non-Minority	6,272	7,979	-21.4%	7,150	-12.3%
% Non Minority	67.9%	67.0%	0.9% #	64.4%	3.5% #
Minority	2,639	3,484	-24.3%	3,532	-25.3%
% Minority	28.6%	29.3%	-0.7% #	31.8%	-3.2% #
Not-Disclosed	319	448	-28.8%	415	-23.1%
% Not-Disclosed	3.5%	3.8%	-0.3% #	3.7%	-0.3% #
Refinanced	3,607	4,942	-27.0%	5,017	-28.1%
% Refinanced	20.2%	21.2%	-1.1% #	24.5%	-4.4% #
Streamline	583	861	-32.3%	3,452	-83.1%
% Streamline	16.2%	17.4%	-1.3% #	68.8%	-52.6% #
Full Process	3,024	4,081	-25.9%	1,565	93.2%
Cash Out	987	1,373	-28.1%	1,093	-9.7%
% Cash Out	32.6%	33.6%	-1.0% #	69.8%	-37.2% #
HECM	2,565	3,326	-22.9%	1,532	67.4%
% HECM	14.3%	14.3%	0.0% #	7.5%	6.8% #
,,,,,,			0.070		0.070
Section 203(k)	101	164	-38.4%	83	21.7%
Section 234(c)	737	951	-22.5%	1,075	-31.4%
% Section 234(c)	4.1%	4.1%	0.0% #	5.3%	-1.1% #
ARM	2,924	3,762	-22.3%	2,829	3.4%
% ARM	16.3%	16.2%	0.2% #	13.8%	2.5% #
Manufactured Housing	1,643	2,062	-20.3%	1,329	23.6%
Interest Buy-down	113	171	-33.9%	253	-55.3%
Lender Insurance	8,830	11,019	-19.9%	0	0.0%
Minority	4,638	6,173	-24.9%	6,337	-26.8%
% Minority	25.9%	26.5%	-0.6% #	31.0%	-5.0% #
Automated Underwriting System * x					
AUS Endorsed (Jun)	24,251	25,223	-3.9%	20,593	17.8%
AUS as % of Total Endorsed	52.3%	51.1%	-3.9% 1.2% #	49.7%	2.6% #
AGG as 70 OF TOtal Effuorseu	J2.J/0	31.170	1.2 /0 #	43.1 /0	2.0 /0 #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS July 1-15, 2006

### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	503,495	579,076	-13.1%		718,043
Endorsements *	520,000	390,384	439,484	-11.2%		555,557
Purchase	322,000	243,362	277,631	-12.3%		353,898
% Purchase	61.9%	62.3%	63.2%	-0.8%	#	63.7%
1st Time Home Buyer	257,000	193,176	219,588	-12.0%		280,121
% 1st Time Home Buyer	79.8%	79.4%	79.1%	0.3%	#	79.2%
Non-Minority	167,000	125,916	135,211	-6.9%		174,524
% Non Minority	65.0%	65.2%	61.6%	3.6%	#	62.3%
Minority	80,000	60,213	73,884	-18.5%		92,843
% Minority	31.1%	31.2%	33.6%	-2.5%	#	33.1%
Not-Disclosed	10,000	7,018	10,409	-32.6%		12,656
% Not-Disclosed	3.9%	3.6%	4.7%	-1.1%	#	4.5%
Refinanced	120,000	88,798	129,917	-31.7%		158,528
% Refinanced	23.1%	22.7%	29.6%	-6.8%	#	28.5%
Streamline	47,000	33,517	93,984	-64.3%		113,086
% Streamline	39.2%	37.7%	72.3%	-34.6%	#	71.3%
Full Process	73,000	55,281	35,933	53.8%		45,442
Cash Out	30,000	24,271	24,725	-1.8%		31,338
% Cash Out	41.1%	43.9%	68.8%	-24.9%	#	69.0%
HECM	78,000	58,224	31,936	82.3%		43,131
% HECM	15.0%	14.9%	7.3%	7.6%	#	7.8%
Section 203(k)	2,800	2,267	2,395	-5.3%		2,952
Section 234(c)	21,000	16,533	23,187	-28.7%		28,998
% Section 234(c)	4.0%	4.2%	5.3%	-1.0%	#	5.2%
ARM	90,000	67,752	78,417	-13.6%		95,561
% ARM	17.3%	17.4%	17.8%	-0.5%	#	17.2%
Manufactured Housing	40,000	33,052	26,643	24.1%		34,651
Interest Buy-down	9,000	3,185	8,201	-61.2%		10,400
Lender Insurance	300,000	124,334	0	0.0%		0
Minority	140,000	110,411	141,682	-22.1%		176,334
% Minority	26.9%	28.3%	32.2%	-4.0%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Jun)	248,000	186,086	190,347	-2.2%		257,514
AUS as % of Total Endorse.	47.7%	50.0%	45.4%	4.6%	#	46.4%
Loans Delinquent as of (Jun) **	250,000	236,496	246,037	-3.9%		258,298
Claims (Jun) ***	130,000	99,784	120,597	-17.3%		155,231
Loss Mitigation Retention	67,000	54,187	63,463	-14.6%		81,037
Loss Mitigation Disposition	8,000	3,920	4,411	-11.1%		5,832
Other Claims	55,000	41,677	52,723	-21.0%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS June 16-30, 2006

### **Applications**

- Applications, after seasonal adjustment were recorded at an annual rate of
   676,100 -- almost 5 percent lower than for the prior reporting period
- **o** The actual count of applications for the two weeks was 28,467.
- **o** During June, only 2.9 percent of the applications were refinance actions.

#### **Endorsements**

- For late June, 23,284 mortgages were endorsed -- virtually the same as for early June.
- **o** Of this total, 15,016 were purchase money mortgages, 4,942 refinance transactions and 3,326 HECM's.
- For purchase transactions, 8 out of 10 were for first time home buyers and 29.3 percent were for minority households.
- With respect to refinances, accounting for 21.2 percent of the total, 17.4 percent of the cases were handled with streamlined procedures.
- The bulk of the refinances required full processing; of which one-third involved a cash out action.
- **o** 16.2 percent of the mortgages endorsed had ARM terms.
- 11,019 mortgages were processed through the Lender Insurance program 47.3 percent of total insurance activity.

## **Automated Underwriting**

 During June, 24,251 transactions were accepted and endorsed using the FHA scorecard -- that represents 52.3 percent of the cases insured during the month.

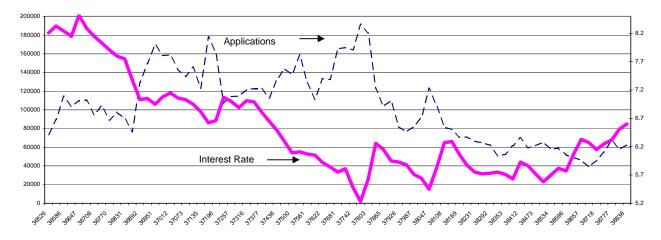
#### **FHA SINGLE FAMILY OPERATIONS COMMENTS**

(Supplement to FHA Outlook) June 16-30, 2006

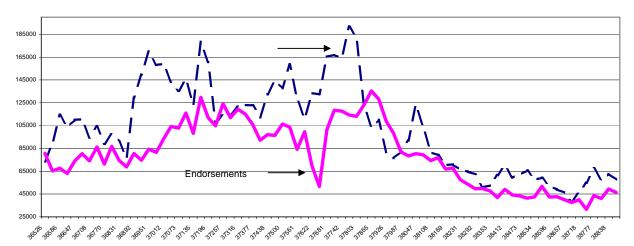
FHA applications are very sensitive to interest rates, as noted in the chart below. For example, in July 2003 when the average interest rate was at a low of 5.2 percent, applications soared to almost 192,000 -- the highest level since March 1987. Then a downward trend developed as FHA lost market share to conventional market sub prime lending activity as well as being adversely affected by an increasing interest rate.

The second chart shows a time series of FHA application and insurance endorsement activity for the last 6 years. Typically, endorsements lag application activity by about 2 1/2 to 3 months. Also, endorsements tend to be 20 to 25 percent lower due to normal fall out. This is due to borrowers withdrawing, rejections by lender, unexpected delays and other market conditions.

#### FHA Applications and Interest Rate



#### **Applications and Endorsements**



# SINGLE FAMILY OPERATIONS June 16-30, 2006

#### **CURRENT**

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	676,100	709,200	-4.7%	701,300	-3.6%
Average per workday	2,672	2,803	-4.7%	2,772	-3.6%
Actual	28,467	29,152	-2.3%	29,719	-4.2%
% for Refinance (Jun)	2.9%	3.5%	-0.6% #	20.0%	-17.1% #
Endorsements: *					
Annual Rate	558,800	554,800	0.7%	492,500	13.5%
Actual	23,284	23,116	0.7%	20,522	13.5%
Purchase	15,016	14,160	6.0%	13,460	11.6%
% Purchase	64.5%	61.3%	3.2% #	65.6%	-1.1% #
1st Time Home Buyer	11,910	11,220	6.1%	10,739	10.9%
% 1st Time Home Buyer	79.3%	79.2%	0.1% #	79.8%	-0.5% #
Non-Minority	7,979	7,659	4.2%	6,879	16.0%
% Non Minority	67.0%	68.3%	-1.3% #	64.1%	2.9% #
Minority	3,484	3,146	10.7%	3,379	3.1%
% Minority	29.3%	28.0%	1.2% #	31.5%	-2.2% #
Not-Disclosed	448	415	8.0%	477	-6.1%
% Not-Disclosed	3.8%	3.7%	0.1% #	4.4%	-0.7% #
Refinanced	4,942	4,710	4.9%	5,399	-8.5%
% Refinanced	21.2%	20.4%	0.8% #	26.3%	-5.1% #
Streamline	861	938	-8.2%	3,738	-77.0%
% Streamline	17.4%	19.9%	-2.5% #	69.2%	-51.8% #
Full Process	4,081	3,772	8.2%	1,661	145.7%
Cash Out	1,373	1,331	3.2%	1,145	19.9%
% Cash Out	33.6%	35.3%	-1.6% #	68.9%	-35.3% #
HECM	3,326	4,246	-21.7%	1,663	100.0%
% HECM	14.3%	18.4%	-4.1% #	8.1%	6.2% #
Section 203(k)	164	128	28.1%	111	47.7%
Section 234(c)	951	908	4.7%	1,078	-11.8%
% Section 234(c)	4.1%	3.9%	0.2% #	5.3%	-1.2% #
ARM	3,762	4,564	-17.6%	3,084	22.0%
% ARM	16.2%	19.7%	-3.6% #	15.0%	1.1% #
Manufactured Housing	2,062	1,897	8.7%	1,233	67.2%
Interest Buy-down	171	157	8.9%	181	-5.5%
Lender Insurance	11,019	10,448	5.5%	0	0.0%
Minority	6,173	6,041	2.2%	6,293	-1.9%
% Minority	26.5%	26.1%	0.4% #	30.7%	-4.2% #
Automated Underwriting System * x					
AUS Endorsed (Jun)	24,251	25,223	-3.9%	20,593	17.8%
AUS as % of Total Endorsed	52.3%	51.1%	1.2% #	49.7%	2.6% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS June 16-30, 2006

### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	480,907	549,313	-12.5%		718,043
Endorsements *	520,000	372,488	419,019	-11.1%		555,557
Purchase	322,000	231,638	263,715	-12.2%		353,898
% Purchase	61.9%	62.2%	62.9%	-0.7%	#	63.7%
1st Time Home Buyer	257,000	183,945	208,487	-11.8%	#	280,121
% 1st Time Home Buyer	79.8%	79.4%	79.1%	0.4%	#	79.2%
Non-Minority	167,000	119,644	128,061	-6.6%	#	174,524
% Non Minority	65.0%	65.0%	61.4%	3.6%	#	62.3%
Minority	80,000	57,574	70,352	-18.2%	π	92,843
% Minority	31.1%	31.3%	33.7%	-16.2%	#	33.1%
Not-Disclosed	10,000	6,699	9,994	-33.0%	#	12,656
		3.6%			#	
% Not-Disclosed	3.9%	3.0%	4.8%	-1.2%	#	4.5%
Refinanced	120,000	85,191	124,900	-31.8%		158,528
% Refinanced	23.1%	22.9%	29.8%	-6.9%	#	28.5%
Streamline	47,000	32,934	90,532	-63.6%		113,086
% Streamline	39.2%	38.7%	72.5%	-33.8%	#	71.3%
Full Process	73,000	52,257	34,368	52.1%		45,442
Cash Out	30,000	23,284	23,632	-1.5%		31,338
% Cash Out	41.1%	44.6%	68.8%	-24.2%	#	69.0%
HECM	78,000	55,659	30,404	83.1%		43,131
% HECM	15.0%	14.9%	7.3%	7.7%	#	7.8%
70 T I E S W	10.070	14.070	7.070	7.770	"	7.070
Section 203(k)	2,800	2,166	2,312	-6.3%		2,952
Section 234(c)	21,000	15,796	22,112	-28.6%		28,998
% Section 234(c)	4.0%	4.2%	5.3%	-1.0%	#	5.2%
ARM	90,000	64,828	75,588	-14.2%		95,561
% ARM	17.3%	17.4%	18.0%	-0.6%	#	17.2%
Manufactured Housing	40,000	31,409	25,314	24.1%		34,651
Interest Buy-down	9,000	3,072	7,948	-61.3%		10,400
Lender Insurance	300,000	115,504	0	0.0%		0
Minority	140,000	105,773	135,345	-21.8%		176,334
% Minority	26.9%	28.4%	32.3%	-3.9%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Jun)	248,000	186,086	190,347	-2.2%		257,514
AUS as % of Total Endorse.	47.7%	50.0%	45.4%	4.6%	#	46.4%
Loans Delinquent as of (May) **	250,000	242,141	245,463	-1.4%		258,298
Claims (Jun) ***	130,000	99,784	120,597	-17.3%		155,231
Loss Mitigation Retention	67,000	54,187	63,463	-14.6%		81,037
Loss Mitigation Disposition	8,000	3,920	4,411	-11.1%		5,832
Other Claims	55,000	41,677	52,723	-21.0%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS June 1-15, 2006

### **Applications**

- **o** During early June, after seasonal adjustment the annual rate for applications was 709,200 -- slightly lower than for the prior reporting period.
- The actual count for this period was 29,152.
- During May the percent of applications to refinance was recorded at 3.5 percent
   down from 4.7 percent in April.

#### **Endorsements**

- In this reporting period, 23,116 mortgages were endorsed for insurance 14,160 purchase money mortgages, 4,710 to refinance and 4,246 HECM's.
- 61.3 percent of these endorsements were to purchase a home and almost 80 percent were for first time home buyers.
- The bulk (68.3%) of the first timers were non minority households while 3.7 percent of the home buyers refused to disclose their race or ethnicity.
- Refinancing transactions made up 20.4 percent of the insured mortgages and 19.9 percent were handled with streamlined procedures.
- Most of the refinances required full processing and of those over one third were cash out actions.
- HECM's continue to increase in volume now accounting for about 18 percent of insurance activity. So far this year HECM activity is 80 percent higher than reported for the same period in 2005.
- Mortgages with ARM provisions made up 19.7 percent of the total insurance transactions.

# SINGLE FAMILY OPERATIONS June 1-15, 2006

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	709,200	721,100	-1.7%	865,400	-18.0%
Average per workday	2,803	2,850	-1.6%	3,420	-18.0%
Actual	29,152	29,322	-0.6%	35,781	-18.5%
% for Refinance (May)	3.5%	4.7%	-1.2% #	16.1%	-12.6% #
Endorsements: *					
Annual Rate	554,800	592,100	-6.3%	502,700	10.4%
Actual	23,116	24,671	-6.3%	20,946	10.4%
Purchase	14,160	15,257	-7.2%	14,590	-2.9%
% Purchase	61.3%	61.8%	-0.6% #	69.7%	-8.4% #
1st Time Home Buyer	11,220	12,134	-7.5%	11,545	-2.8%
% 1st Time Home Buyer	79.2%	79.5%	-0.3% #	79.1%	0.1% #
Non-Minority	7,659	8,254	-7.2%	7,402	3.5%
% Non Minority	68.3%	68.0%	0.2% #	64.1%	4.1% #
Minority	3,146	3,427	-8.2%	3,629	-13.3%
% Minority	28.0%	28.2%	-0.2% #	31.4%	-3.4% #
Not-Disclosed	415	454	-8.6%	508	-18.3%
% Not-Disclosed	3.7%	3.7%	0.0% #	4.4%	-0.7% #
Refinanced	4,710	5,336	-11.7%	4,788	-1.6%
% Refinanced	20.4%	21.6%	-1.3% #	22.9%	-2.5% #
Streamline	938	1,083	-13.4%	3,159	-70.3%
% Streamline	19.9%	20.3%	-0.4% #	66.0%	-46.1% #
Full Process	3,772	4,253	-11.3%	1,629	131.6%
Cash Out	1,331	1,420	-6.3%	1,125	18.3%
% Cash Out	35.3%	33.4%	1.9% #	69.1%	-33.8% #
HECM	4,246	4,078	4.1%	1,568	170.8%
% HECM	18.4%	16.5%	1.8% #	7.5%	10.9% #
Section 203(k)	128	139	-7.9%	119	7.6%
Section 234(c)	908	891	1.9%	1,120	-18.9%
% Section 234(c)	3.9%	3.6%	0.3% #	5.3%	-1.4% #
ARM	4,564	4,474	2.0%	3,151	44.8%
% ARM	19.7%	18.1%	1.6% #	15.0%	4.7% #
Manufactured Housing	1,897	2,162	-12.3%	1,399	35.6%
Interest Buy-down	157	194	-19.1%	182	-13.7%
Lender Insurance	10,448	11,061	-5.5%	0	0.0%
Minority	6,041	6,609	-8.6%	6,505	-7.1%
% Minority	26.1%	26.8%	-0.7% #	31.1%	-4.9% #
Automated Underwriting System * x					
AUS Endorsed (May)	25,223	21,747	16.0%	21,243	18.7%
AUS as % of Total Endorsed	51.1%	49.9%	1.2% #	49.0%	2.1% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS June 1-15, 2006

### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	452,440	519,594	-12.9%		718,043
Endorsements *	520,000	324,582	398,545	-18.6%		555,557
Purchase	338,000	191,977	250,269	-23.3%		353,898
% Purchase	65.0%	59.1%	62.8%	-3.6%	#	63.7%
1st Time Home Buyer	270,000	172,039	197,748	-13.0%	"	280,121
% 1st Time Home Buyer	79.9%	89.6%	79.0%	10.6%	#	79.2%
Non-Minority	175,000	111,682	121,190	-7.8%	"	174,524
% Non Minority	64.8%	64.9%	61.3%	3.6%	#	62.3%
Minority	84,000	54,094	66,976	-19.2%	"	92,843
% Minority	31.1%	31.4%	33.9%	-2.4%	#	33.1%
Not-Disclosed	11,000	6,252	9,517	-34.3%	"	12,656
% Not-Disclosed	4.1%	3.6%	4.8%	-1.2%	#	4.5%
Refinanced	130,000	80,267	119,512	-32.8%		158,528
% Refinanced	25.0%	24.7%	30.0%	-5.3%	#	28.5%
Streamline	84,000	32,077	86,800	-63.0%		113,086
% Streamline	64.6%	40.0%	72.6%	-32.7%	#	71.3%
Full Process	46,000	48,190	32,892	46.5%		45,442
Cash Out	32,000	21,916	22,490	-2.6%		31,338
% Cash Out	69.6%	45.5%	68.4%	-22.9%	#	69.0%
HECM	52,000	52,338	28,764	82.0%		43,131
% HECM	10.0%	16.1%	7.2%	8.9%	#	7.8%
Continu 202(II)	2,000	2.002	2.007	2.40/		0.050
Section 203(k)	2,600	2,002	2,067	-3.1% -29.4%		2,952
Section 234(c)	28,000 5.4%	14,849 4.6%	21,038 5.3%	-29.4% -0.7%	ш	28,998 5.2%
% Section 234(c) ARM	97,000	4.6% 61,068	5.3% 72,497	-0.7 <i>%</i> -15.8%	#	5.2% 95,561
% ARM	97,000 18.7%		18.2%	0.6%	ш	
	32,000	18.8% 29,352	24,085	21.9%	#	17.2% 34,651
Manufactured Housing Interest Buy-down	9,000	29,352	7,756	-62.6%		10,400
Lender Insurance	300,000	104,499	7,750	0.0%		10,400
Minority	180,000	99,613	129,061	-22.8%		176,334
% Minority	34.6%	30.7%	32.4%	-1.7%	#	31.7%
Automated Underwriting System * x	34.076	30.7 /0	32.4 /0	-1.7 /0	#	31.770
AUS Endorsed (May)	248,000	161,856	169,766	-4.7%		257,514
AUS as % of Total Endorse.	47.7%	49.6%	45.0%	4.6%	#	46.4%
7.00 00 70 01 10101 2.100:001	,0	.0.070	10.070			.0,0
Loans Delinquent as of (Apr) **	250,000	242,141	245,463	-1.4%		258,298
Claims (May) ***	150,000	87,220	108,681	-19.7%		155,231
Loss Mitigation Retention	80,000	46,690	57,363	-18.6%		81,037
Loss Mitigation Disposition	6,000	3,425	3,868	-11.5%		5,832
Other Claims	64,000	37,105	47,450	-21.8%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS May 16-31, 2006

### **Applications**

- Applications, after seasonal adjustment, fell 13.5 percent to an annual rate of 721,100
- Actual receipts totaled 29,322 -- down from 33,579 for the prior reporting period
- **o** During May, 3.5 percent of the applications involved refinanced mortgages.

#### **Endorsements**

- **o** In the last half of May, 24,671 mortgages were endorsed, 15,257 purchase money mortgages, 5,336 refinanced transactions and 4,078 HECM's.
- 4 out of 5 purchase transactions were for first time home buyers and of these, 28.2 percent were for minority households.
- Refinancing represented 21.6 percent of the activity and only 20.3 percent of these were handled with streamlined procedures. The bulk of the refinances required full processing and one-third of those were cash outs.
- **o** The 4,078 HECM's insured represent 16.5 percent of total insurance activity.
- **o** 18.1 percent of the mortgages endorsed had ARM provisions.

## **Automated Underwriting**

During May, 25,223 mortgages were accepted and endorsed using the FHA scorecard. That is 51.1 percent of the endorsements for the month.

# SINGLE FAMILY OPERATIONS May 16-31, 2006

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *	1 EIGOD	LINIOD	OHANOL	ILAK	OHANGE
Annual Rate	721,100	833,300	-13.5%	757.900	-4.9%
Average per workday	2,850	3,294	-13.5%	2,996	-4.9%
Actual	29,322	33,579	-12.7%	31,119	-5.8%
% for Refinance (May)	3.5%	4.7%	-1.2% #	16.1%	-12.6% #
, ,					
Endorsements: *					
Annual Rate	592,100	592,700	-0.1%	570,000	3.9%
Actual	24,671	24,695	-0.1%	23,750	3.9%
Purchase	15,257	14,813	3.0%	15,982	-4.5%
% Purchase	61.8%	60.0%	1.9% #	67.3%	-5.5% #
1st Time Home Buyer	12,134	11,752	3.3%	12,708	-4.5%
% 1st Time Home Buyer	79.5%	79.3%	0.2% #	79.5%	0.0% #
Non-Minority	8,254	7,854	5.1%	8,163	1.1%
% Non Minority	68.0%	66.8%	1.2% #	64.2%	3.8% #
Minority	3,427	3,434	-0.2%	3,975	-13.8%
% Minority	28.2%	29.2%	-1.0% #	31.3%	-3.0% #
Not-Disclosed	454	461	-1.5%	567	-19.9%
% Not-Disclosed	3.7%	3.9%	-0.2% #	4.5%	-0.7% #
Refinanced	5,336	5,546	-3.8%	6,198	-13.9%
% Refinanced	21.6%	22.5%	-0.8% #	26.1%	-13.9 <i>%</i> -4.5% #
Streamline	1,083	1,378	-21.4%	4,230	-74.4%
% Streamline	20.3%	24.8%	-21.4 <i>%</i> -4.6% #	68.2%	-74.4 <i>%</i> -48.0% #
Full Process	4,253	4,168	2.0%	1,968	116.1%
Cash Out	1,420	1,438	-1.3%	1,415	0.4%
% Cash Out	33.4%	34.5%	-1.1% #	71.9%	-38.5% #
70 Gash Gat	00.470	04.070	1.170 "	71.070	00.070 11
HECM	4,078	4,336	-6.0%	1,570	159.7%
% HECM	16.5%	17.6%	-1.0% #	6.6%	9.9% #
Section 203(k)	139	125	11.2%	124	12.1%
Section 234(c)	891	971	-8.2%	1,295	-31.2%
% Section 234(c)	3.6%	3.9%	-0.3% #	5.5%	-1.8% #
ARM	4,474	4,722	-5.3%	3,538	26.5%
% ARM	18.1%	19.1%	-1.0% #	14.9%	3.2% #
Manufactured Housing	2,162	2,041	5.9%	1,548	39.7%
Interest Buy-down	194	184	5.4%	259	-25.1%
Lender Insurance	11,061	11,272	-1.9%	0	0.0%
Minority	6,609	6,543	1.0%	7,343	-10.0%
% Minority	26.8%	26.5%	0.3% #	30.9%	-4.1% #
Automated Underwriting System * x					
AUS Endorsed (May)	25,223	21,747	16.0%	21,243	18.7%
AUS as % of Total Endorsed	51.1%	49.9%	1.2% #	49.0%	2.1% #
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<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS May 16-31, 2006

### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	423,288	483,813	-12.5%		718,043
Endorsements *	520,000	326,137	377,599	-13.6%		555,557
Purchase	338,000	202,488	235,679	-14.1%		353,898
% Purchase	65.0%	62.1%	62.4%	-0.3%	#	63.7%
1st Time Home Buyer	270,000	160,826	186,205	-13.6%	"	280,121
% 1st Time Home Buyer	79.9%	79.4%	79.0%	0.4%	#	79.2%
Non-Minority	175,000	104,023	113,788	-8.6%	"	174,524
% Non Minority	64.8%	64.7%	61.1%	3.6%	#	62.3%
Minority	84,000	50,948	63,347	-19.6%	"	92,843
% Minority	31.1%	31.7%	34.0%	-2.3%	#	33.1%
Not-Disclosed	11,000	5,837	9,009	-35.2%	"	12,656
% Not-Disclosed	4.1%	3.6%	4.8%	-1.2%	#	4.5%
Refinanced	130,000	75,557	114,724	-34.1%		158,528
% Refinanced	25.0%	23.2%	30.4%	-7.2%	#	28.5%
Streamline	84,000	31,139	83,641	-62.8%		113,086
% Streamline	64.6%	41.2%	72.9%	-31.7%	#	71.3%
Full Process	46,000	44,418	31,263	42.1%		45,442
Cash Out	32,000	20,585	21,365	-3.7%		31,338
% Cash Out	69.6%	46.3%	68.3%	-22.0%	#	69.0%
UEOM	50.000	40.000	07.400	70.00/		40.404
HECM	52,000	48,092	27,196	76.8%	.,	43,131
% HECM	10.0%	14.7%	7.2%	7.5%	#	7.8%
Section 203(k)	2,600	1,874	1,948	-3.8%		2,952
Section 234(c)	28,000	13,941	19,918	-30.0%		28,998
% Section 234(c)	5.4%	4.3%	5.3%	-1.0%	#	5.2%
ARM	97,000	56,504	69,346	-18.5%		95,561
% ARM	18.7%	17.3%	18.4%	-1.0%	#	17.2%
Manufactured Housing	32,000	27,455	22,686	21.0%		34,651
Interest Buy-down	9,000	2,741	7,574	-63.8%		10,400
Lender Insurance	300,000	94,051	0	0.0%		. 0
Minority	180,000	93,572	122,556	-23.6%		176,334
% Minority	34.6%	28.7%	32.5%	-3.8%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (May)	248,000	161,856	169,766	-4.7%		257,514
AUS as % of Total Endorse.	47.7%	49.6%	45.0%	4.6%	#	46.4%
Loans Delinquent as of (Apr) **	250,000	244,073	247,715	-1.5%		258,298
Claims (May) ***	150,000	87,220	108,681	-19.7%		155,231
Loss Mitigation Retention	80,000	46,690	57,363	-18.6%		81,037
Loss Mitigation Disposition	6,000	3,425	3,868	-11.5%		5,832
Other Claims	64,000	37,105	47,450	-21.8%		68,362
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<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS May 1-15, 2006

#### **Applications**

- After seasonal adjustment, the annual rate for applications was estimated to be 833,700 -- 12.4 percent above late April.
- By actual count 33,579 applications were received during this reporting period

#### **Endorsements**

- **o** During this period, 24,695 mortgages were endorsed, 14,813 to purchase a home, 5,546 refinancings and 4,336 HECM's.
- With respect to purchase transactions, 79.3 percent of the endorsements were for first time home buyers. Of these, 29.2 percent were minority households.
- For refinanced mortgage transactions, 24.8 percent were processed with streamlined procedures.
- For the 4,168 refinanced mortgages that required full processing 34.5 percent were "cash out" transactions.
- So far this year, 44,014 HECM's have been insured -- 71.8 percent over the same period last year.
- **o** 19.1 percent of the endorsements had ARM provisions.
- 11,272 mortgages were endorsed under the Lender Insurance program during during the first half of May.

# SINGLE FAMILY OPERATIONS May 1-15, 2006

#### **CURRENT**

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	833,300	741,600	12.4%	825,900	0.9%
Average per workday	3,294	2,931	12.4%	3,265	0.9%
Actual	33,579	27,239	23.3%	30,664	9.5%
% for Refinance (Apr)	4.7%	6.1%	-1.4% #	15.6%	-10.9% #
Endorsements: *					
Annual Rate	592,700	513,300	15.5%	470,100	26.1%
Actual	24,695	21,387	15.5%	19,589	26.1%
Purchase	14,813	13,219	12.1%	13,017	13.8%
% Purchase	60.0%	61.8%	-1.8% #	66.5%	-6.5% #
1st Time Home Buyer	11,752	10,498	11.9%	10,334	13.7%
% 1st Time Home Buyer	79.3%	79.4%	-0.1% #	79.4%	-0.1% #
Non-Minority	7,854	7,098	10.7%	6,619	18.7%
% Non Minority	66.8%	67.6%	-0.8% #	64.1%	2.8% #
Minority	3,434	2,952	16.3%	3,294	4.3%
% Minority	29.2%	28.1%	1.1% #	31.9%	-2.7% #
Not-Disclosed	461	444	3.8%	418	10.3%
% Not-Disclosed	3.9%	4.2%	-0.3% #	4.0%	-0.1% #
Refinanced	5,546	4,882	13.6%	5,337	3.9%
% Refinanced	22.5%	22.8%	-0.4% #	27.2%	-4.8% #
Streamline	1,378	1,287	7.1%	3,662	-62.4%
% Streamline	24.8%	26.4%	-1.5% #	68.6%	-43.8% #
Full Process	4,168	3,595	15.9%	1,675	148.8%
Cash Out	1,438	1,246	15.4%	1,153	24.7%
% Cash Out	34.5%	34.7%	-0.2% #	68.8%	-34.3% #
HECM	4,336	3,286	32.0%	1,235	251.1%
% HECM	17.6%	15.4%	2.2% #	6.3%	11.3% #
Section 203(k)	125	133	-6.0%	100	25.0%
Section 234(c)	971	872	11.4%	1,051	-7.6%
% Section 234(c)	3.9%	4.1%	-0.1% #	5.4%	-1.4% #
ARM	4,722	3,606	30.9%	2,963	59.4%
% ARM	19.1%	16.9%	2.3% #	15.1%	4.0% #
Manufactured Housing	2,041	1,866	9.4%	1,241	64.5%
Interest Buy-down	184	157	17.2%	184	0.0%
Lender Insurance	11,272	9,529	18.3%	55	0.0%
Minority	6,543	5,550	17.9%	6,069	7.8%
% Minority	26.5%	26.0%	0.5% #	31.0%	-4.5% #
Automated Underwriting System * x					
AUS Endorsed (Apr)	20,902	21,747	-3.9%	19,636	6.4%
AUS as % of Total Endorsed	50.9%	49.9%	1.0% #	44.3%	6.6% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS May 1-15, 2006

### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	393,966	452,694	-13.0%		718,043
Endorsements *	520,000	301,466	353,849	-14.8%		555,557
Purchase	338,000	187,231	219,697	-14.8%		353,898
% Purchase	65.0%	62.1%	62.1%	0.0%	#	63.7%
1st Time Home Buyer	270,000	148,692	173,498	-14.3%		280,121
% 1st Time Home Buyer	79.9%	79.4%	79.0%	0.4%	#	79.2%
Non-Minority	175,000	95,769	105,625	-9.3%		174,524
% Non Minority	64.8%	64.4%	60.9%	3.5%	#	62.3%
Minority	84,000	47,521	59,372	-20.0%		92,843
% Minority	31.1%	32.0%	34.2%	-2.3%	#	33.1%
Not-Disclosed	11,000	5,383	8,442	-36.2%		12,656
% Not-Disclosed	4.1%	3.6%	4.9%	-1.2%	#	4.5%
Refinanced	130,000	70,221	108,526	-35.3%		158,528
% Refinanced	25.0%	23.3%	30.7%	-7.4%	#	28.5%
Streamline	84,000	30,056	79,411	-62.2%		113,086
% Streamline	64.6%	42.8%	73.2%	-30.4%	#	71.3%
Full Process	46,000	40,165	29,295	37.1%		45,442
Cash Out	32,000	19,165	19,950	-3.9%		31,338
% Cash Out	69.6%	47.7%	68.1%	-20.4%	#	69.0%
HECM	52,000	44,014	25,626	71.8%		43,131
% HECM	10.0%	14.6%	7.2%	7.4%	#	7.8%
Section 203(k)	2,600	1,735	1,824	-4.9%		2,952
Section 234(c)	28,000	13,050	18,623	-29.9%		28,998
% Section 234(c)	5.4%	4.3%	5.3%	-0.9%	#	5.2%
ARM	97,000	52,030	65,808	-20.9%	••	95,561
% ARM	18.7%	17.3%	18.6%	-1.3%	#	17.2%
Manufactured Housing	32,000	25,293	21,138	19.7%		34,651
Interest Buy-down	9,000	2,547	7,315	-65.2%		10,400
Lender Insurance	300,000	82,990	0	0.0%		0
Minority	180,000	86,963	115,213	-24.5%		176,334
% Minority	34.6%	28.8%	32.6%	-3.7%	#	31.7%
Automated Underwriting System * x	0 11070	20.070	02.070	J 70		· · · · / ·
AUS Endorsed (Apr)	248,000	136,633	148,523	-8.0%		257,514
AUS as % of Total Endorse.	47.7%	49.4%	44.4%	5.0%	#	46.4%
Loans Delinquent as of (Apr) **	250,000	244,073	247,715	-1.5%		258,298
Claims (Apr) ***	150,000	74,774	95,595	-21.8%		155,231
Loss Mitigation Retention	80,000	39,557	50,657	-21.9%		81,037
Loss Mitigation Disposition	6,000	2,929	3,304	-11.3%		5,832
Other Claims	64,000	32,288	41,634	-22.4%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

# SINGLE FAMILY OPERATIONS April 16-30, 2006

### **Applications**

- Applications, seasonally adjusted, slipped 9.7 percent to an annual rate of 741,600
- **o** By actual count, applications received totaled 27,239 -- down from 30,245 for the prior reporting period.
- **o** During April, 4.7 percent of the applications involved refinancing transactions.

#### **Endorsements**

- For this reporting period, 21,387 mortgages were endorsed. 13,219 purchase money transactions, 4,882 refinances, and 3,286 HECM's.
- Purchase loans which accounted for 61.8 percent of the endorsements were primarily for first time home buyers -- 79.4% -- and of these, 67.6 percent were for non-minority households.
- **o** As for refinance actions, 26.4 percent were handled by streamlined procedures and of those requiring full processing, 34.7 percent were cash out mortgages.
- **o** 16.9 percent of the insured mortgages had ARM provisions.
- **o** During late April, 9,529 mortgages were processed using Lender Insurance provisions.

## **Automated Underwriting**

**o** During April, 50.9 percent of the endorsements were accepted and insured using the automated FHA scorecard.

# SINGLE FAMILY OPERATIONS April 16-30, 2006

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	741,600	821,300	-9.7%	759,600	-2.4%
Average per workday	2,931	3,246	-9.7%	3,003	-2.4%
Actual	27,239	30,245	-9.9%	27,989	-2.7%
% for Refinance (Apr)	4.7%	6.1%	-1.4% #	15.6%	-10.9% #
Endorsements: *					
Annual Rate	513,300	472,100	8.7%	535,400	-4.1%
Actual	21,387	19,671	8.7%	22,308	-4.1%
Purchase	13,219	11,455	15.4%	13,359	-1.0%
% Purchase	61.8%	58.2%	3.6% #	59.9%	1.9% #
1st Time Home Buyer	10,498	9,131	15.0%	10,637	-1.3%
% 1st Time Home Buyer	79.4%	79.7%	-0.3% #	79.6%	-0.2% #
Non-Minority	7,098	6,005	18.2%	6,585	7.8%
% Non Minority	67.6%	65.8%	1.8% #	61.9%	5.7% #
Minority	2,952	2,720	8.5%	3,595	-17.9%
% Minority	28.1%	29.8%	-1.7% #	33.8%	-5.7% #
Not-Disclosed	444	405	9.6%	454	-2.2%
% Not-Disclosed	4.2%	4.4%	-0.2% #	4.3%	0.0% #
Refinanced	4,882	4,965	-1.7%	7,453	-34.5%
% Refinanced	22.8%	25.2%	-2.4% #	33.4%	-10.6% #
Streamline	1,287	1,582	-18.6%	5,621	-77.1%
% Streamline	26.4%	31.9%	-5.5% #	75.4%	-49.1% #
Full Process	3,595	3,383	6.3%	1,832	96.2%
Cash Out	1,246	1,198	4.0%	1,216	2.5%
% Cash Out	34.7%	35.4%	-0.8% #	66.4%	-31.7% #
HECM	3,286	3,251	1.1%	1,496	119.7%
% HECM	15.4%	16.5%	-1.2% #	6.7%	8.7% #
Section 203(k)	133	95	40.0%	107	24.3%
Section 234(c)	872	706	23.5%	1,208	-27.8%
% Section 234(c)	4.1%	3.6%	0.5% #	5.4%	-1.3% #
ARM	3,606	3,537	2.0%	3,443	4.7%
% ARM	16.9%	18.0%	-1.1% #	15.4%	1.4% #
Manufactured Housing	1,866	1,649	13.2%	1,315	41.9%
Interest Buy-down	157	158	-0.6%	212	-25.9%
Lender Insurance	9,529	9,328	2.2%	81	0.0%
Minority	5,550	5,287	5.0%	7,103	-21.9%
% Minority	26.0%	26.9%	-0.9% #	31.8%	-5.9% #
Automated Underwriting System * x					
AUS Endorsed (Apr)	20,902	21,747	-3.9%	19,636	6.4%
AUS as % of Total Endorsed	50.9%	49.9%	1.0% #	44.3%	6.6% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS April 16-30, 2006

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	360,387	422,030	-14.6%		718,043
Endorsements *	520,000	276,771	334,260	-17.2%		555,557
Purchase	338,000	172,418	206,680	-16.6%		353,898
% Purchase	65.0%	62.3%	61.8%	0.5%	#	63.7%
1st Time Home Buyer	270,000	136,941	163,167	-16.1%		280,121
% 1st Time Home Buyer	79.9%	79.4%	78.9%	0.5%	#	79.2%
Non-Minority	175,000	87,915	99,006	-11.2%		174,524
% Non Minority	64.8%	64.2%	60.7%	3.5%	#	62.3%
Minority	84,000	44,087	56,078	-21.4%		92,843
% Minority	31.1%	32.2%	34.4%	-2.2%	#	33.1%
Not-Disclosed	11,000	4,922	8,024	-38.7%		12,656
% Not-Disclosed	4.1%	3.6%	4.9%	-1.3%	#	4.5%
Refinanced	130,000	64,675	103,189	-37.3%		158,528
% Refinanced	25.0%	23.4%	30.9%	-7.5%	#	28.5%
Streamline	84,000	28,678	75,749	-62.1%		113,086
% Streamline	64.6%	44.3%	73.4%	-29.1%	#	71.3%
Full Process	46,000	35,997	27,620	30.3%		45,442
Cash Out	32,000	17,727	18,797	-5.7%		31,338
% Cash Out	69.6%	49.2%	68.1%	-18.8%	#	69.0%
HECM	52,000	39,678	24,391	62.7%		43,131
% HECM	10.0%	14.3%	7.3%	7.0%	#	7.8%
Section 203(k)	2,600	1,610	1,724	-6.6%		2,952
Section 234(c)	28,000	12,079	17,572	-31.3%		28,998
% Section 234(c)	5.4%	4.4%	5.3%	-0.9%	#	5.2%
ARM	97,000	47,308	62,845	-24.7%		95,561
% ARM	18.7%	17.1%	18.8%	-1.7%	#	17.2%
Manufactured Housing	32,000	23,252	19,897	16.9%		34,651
Interest Buy-down	9,000	2,363	7,131	-66.9%		10,400
Lender Insurance	300,000	71,718	0	0.0%		0
Minority	180,000	80,420	109,144	-26.3%		176,334
% Minority	34.6%	29.1%	32.7%	-3.6%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Apr)	248,000	136,633	148,523	-8.0%		257,514
AUS as % of Total Endorse.	47.7%	49.4%	44.4%	5.0%	#	46.4%
Loans Delinquent as of (Mar) **	250,000	246,226	262,409	-6.2%		258,298
Claims (Apr) ***	150,000	74,774	95,595	-21.8%		155,231
Loss Mitigation Retention	80,000	39,557	50,657	-21.9%		81,037
Loss Mitigation Disposition	6,000	2,929	3,304	-11.3%		5,832
Other Claims	64,000	32,288	41,634	-22.4%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS April 1-15, 2006

### **Applications**

- Applications, seasonally adjusted were up 2.9 percent to an annual rate of 821,300.
- However, the actual count for the period was off 12 percent and totaled 30,245 for early April.

#### **Endorsements**

- 19,671 mortgages were endorsed, down 15.9 percent from the last reporting period.
- **o** Of the loans insured, 11,455 (58.2%) were for the purchase of a home, 4,965 to refinance a mortgage and 3,251 HECM's.
- Almost 8 out of every 10 mortgages endorsed were for first time home buyers
- **o** 65.8 percent of the first timers were for non-minority households.
- HECM's accounted for 16.5 percent of the home mortgage endorsements.
- **o** 18 percent of the mortgages insured had ARM terms.
- Lender insurance mortgages totaled 9,328 this report period.

## SINGLE FAMILY OPERATIONS April 1-15, 2006

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	821,300	798,000	2.9%	782,400	5.0%
Average per workday	3,246	3,154	2.9%	3,093	4.9%
Actual	30,245	34,381	-12.0%	31,471	-3.9%
% for Refinance (Mar)	6.1%	7.8%	-1.7% #	20.6%	-14.5% #
Endorsements: *					
Annual Rate	472,100	561,400	-15.9%	527,300	-10.5%
Actual	19,671	23,391	-15.9%	21,970	-10.5%
Purchase	11,455	13,787	-16.9%	13,349	-14.2%
% Purchase	58.2%	58.9%	-0.7% #	60.8%	-2.5% #
1st Time Home Buyer	9,131	10,886	-16.1%	10,597	-13.8%
% 1st Time Home Buyer	79.7%	79.0%	0.8% #	79.4%	0.3% #
Non-Minority	6,005	7,016	-14.4%	6,645	-9.6%
% Non Minority	65.8%	64.4%	1.3% #	62.7%	3.1% #
Minority	2,720	3,459	-21.4%	3,478	-21.8%
% Minority	29.8%	31.8%	-2.0% #	32.8%	-3.0% #
Not-Disclosed	405	409	-1.0%	473	-14.4%
% Not-Disclosed	4.4%	3.8%	0.7% #	4.5%	0.0% #
Refinanced	4,965	5,974	-16.9%	6,969	-28.8%
% Refinanced	25.2%	25.5%	-0.3% #	31.7%	-6.5% #
Streamline	1,582	1,936	-18.3%	5,160	-69.3%
% Streamline	31.9%	32.4%	-0.5% #	74.0%	-42.2% #
Full Process	3,383	4,038	-16.2%	1,809	87.0%
Cash Out	1,198	1,449	-17.3%	1,202	-0.3%
% Cash Out	35.4%	35.9%	-0.5% #	66.4%	-31.0% #
HECM	3,251	3,630	-10.4%	1,652	96.8%
% HECM	16.5%	15.5%	1.0% #	7.5%	9.0% #
Section 203(k)	95	115	-17.4%	111	-14.4%
Section 234(c)	706	858	-17.7%	1,123	-37.1%
% Section 234(c)	3.6%	3.7%	-0.1% #	5.1%	-1.5% #
ARM	3,537	4,019	-12.0%	3,547	-0.3%
% ARM	18.0%	17.2%	0.8% #	16.1%	1.8% #
Manufactured Housing	1,649	2,046	-19.4%	1,409	17.0%
Interest Buy-down	158	186	-15.1%	238	-33.6%
Lender Insurance	9,328	11,063	-15.7%	60	0.0%
Minority	5,287	6,607	-20.0%	6,950	-23.9%
% Minority	26.9%	28.2%	-1.4% #	31.6%	-4.8% #
Automated Underwriting System * x					
AUS Endorsed (Mar)	21,747	14,802	46.9%	20,027	8.6%
AUS as % of Total Endorsed	49.9%	46.8%	3.1% #	40.8%	9.1% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS April 1-15, 2006

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	333,148	394,041	-15.5%		718,043
Endorsements *	520,000	255,384	311,952	-18.1%		555,557
Purchase	338,000	159,199	193,321	-17.7%		353,898
% Purchase	65.0%	62.3%	62.0%	0.4%	#	63.7%
1st Time Home Buyer	270,000	126,446	152,535	-17.1%		280,121
% 1st Time Home Buyer	79.9%	79.4%	78.9%	0.5%	#	79.2%
Non-Minority	175,000	80,817	92,421	-12.6%		174,524
% Non Minority	64.8%	63.9%	60.6%	3.3%	#	62.3%
Minority	84,000	41,135	52,483	-21.6%		92,843
% Minority	31.1%	32.5%	34.4%	-1.9%	#	33.1%
Not-Disclosed	11,000	4,478	7,570	-40.8%		12,656
% Not-Disclosed	4.1%	3.5%	5.0%	-1.4%	#	4.5%
Refinanced	130,000	59,793	95,736	-37.5%		158,528
% Refinanced	25.0%	23.4%	30.7%	-7.3%	#	28.5%
Streamline	84,000	27,391	70,128	-60.9%		113,086
% Streamline	64.6%	45.8%	73.3%	-27.4%	#	71.3%
Full Process	46,000	32,402	25,788	25.6%		45,442
Cash Out	32,000	16,481	17,581	-6.3%		31,338
% Cash Out	69.6%	50.9%	68.2%	-17.3%	#	69.0%
HECM	52,000	36,392	22,895	59.0%		43,131
% HECM	10.0%	14.2%	7.3%	6.9%	#	7.8%
Section 203(k)	2,600	1,477	1,617	-8.7%		2,952
Section 234(c)	28,000	11,207	16,364	-31.5%		28,998
% Section 234(c)	5.4%	4.4%	5.2%	-0.9%	#	5.2%
ARM	97,000	43,702	59,402	-26.4%		95,561
% ARM	18.7%	17.1%	19.0%	-1.9%	#	17.2%
Manufactured Housing	32,000	21,386	18,582	15.1%		34,651
Interest Buy-down	9,000	2,206	6,919	-68.1%		10,400
Lender Insurance	300,000	62,189	0	0.0%		0
Minority	180,000	74,870	102,041	-26.6%		176,334
% Minority	34.6%	29.3%	32.7%	-3.4%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Mar)	248,000	115,731	128,887	-10.2%		257,514
AUS as % of Total Endorse.	47.7%	49.1%	44.4%	4.7%	#	46.4%
Loans Delinquent as of (Mar) **	250,000	246,226	262,409	-6.2%		258,298
Claims (Mar) ***	150,000	64,098	81,407	-21.3%		155,231
Loss Mitigation Retention	80,000	33,559	42,645	-21.3%		81,037
Loss Mitigation Disposition	6,000	2,552	2,829	-9.8%		5,832
Other Claims	64,000	27,987	35,933	-22.1%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS March 16-31, 2006

#### **Applications**

- **o** During the second half of March, the seasonally adjusted annual rate of application activity slipped 7.3 percent to 798,000.
- However, the actual count was 34,381 because of more workdays in the period.
- **o** 6.1 percent of the applications were for refinanced transactions.

#### **Endorsements**

- 23,391 mortgages were endorsed; 13,787 were purchase money instruments, 5,974 refinancing and 3,630 HECM's.
- **o** 79 percent of the purchase transactions were for first time home buyers.
- **o** Of those, 64.4 were non-minority loans while 3.8 percent of the mortgagors refused to give their race or ethnicity.
- Refinanced mortgages accounted for 25.5 percent of the endorsements and of those 32.4 percent were processed using streamlined procedures.
- **o** 1,449 refinances (35.9%) involved cash out action.
- HECM's made up 15.5 percent of the insurance transactions -- up from 9.5 percent at this time last year.
- Lender Insurance mortgage accounted for 11,063 transactions -- up from 7,291 in early March.

### **Automated Underwriting**

 During March, 21,747 mortgages were accepted and endorsed using the FHA automated score card.

## SINGLE FAMILY OPERATIONS March 16-31, 2006

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	798,000	861,200	-7.3%	835,100	-4.4%
Average per workday	3,154	3,404	-7.3%	3,301	-4.5%
Actual	34,381	33,174	3.6%	33,169	3.7%
% for Refinance (Mar)	6.1%	7.8%	-1.7% #	20.6%	-14.5% #
Endorsements: *					
Annual Rate	561,400	484,900	15.8%	646,800	-13.2%
Actual	23,391	20,204	15.8%	26,948	-13.2%
Purchase	13,787	11,647	18.4%	14,895	-7.4%
% Purchase	58.9%	57.6%	1.3% #	55.3%	3.7% #
1st Time Home Buyer	10,886	9,210	18.2%	11,821	-7.9%
% 1st Time Home Buyer	79.0%	79.1%	-0.1% #	79.4%	-0.4% #
Non-Minority	7,016	5,849	20.0%	7,299	-3.9%
% Non Minority	64.4%	63.5%	0.9% #	61.7%	2.7% #
Minority	3,459	2,984	15.9%	4,020	-14.0%
% Minority	31.8%	32.4%	-0.6% #	34.0%	-2.2% #
Not-Disclosed	409	376	8.8%	502	-18.5%
% Not-Disclosed	3.8%	4.1%	-0.3% #	4.2%	-0.5% #
Refinanced	5,974	5,196	15.0%	9,497	-37.1%
% Refinanced	25.5%	25.7%	-0.2% #	35.2%	-9.7% #
Streamline	1,936	1,801	7.5%	7,310	-73.5%
% Streamline	32.4%	34.7%	-2.3% #	77.0%	-44.6% #
Full Process	4,038	3,395	18.9%	2,187	84.6%
Cash Out	1,449	1,247	16.2%	1,476	-1.8%
% Cash Out	35.9%	36.7%	-0.8% #	67.5%	-31.6% #
HECM	3,630	3,361	8.0%	2,556	42.0%
% HECM	15.5%	16.6%	-1.1% #	9.5%	6.0% #
Section 203(k)	115	96	19.8%	134	-14.2%
Section 234(c)	858	740	15.9%	1,412	-39.2%
% Section 234(c)	3.7%	3.7%	0.0% #	5.2%	-1.6% #
ARM	4,019	3,681	9.2%	5,009	-19.8%
% ARM	17.2%	18.2%	-1.0% #	18.6%	-1.4% #
Manufactured Housing	2,046	1,725	18.6%	1,547	32.3%
Interest Buy-down	186	125	48.8%	298	-37.6%
Lender Insurance	11,063	7,291	51.7%	0	0.0%
Minority	6,607	5,833	13.3%	8,666	-23.8%
% Minority	28.2%	28.9%	-0.6% #	32.2%	-3.9% #
Automated Underwriting System * x					
AUS Endorsed (Mar)	21,747	14,802	46.9%	20,027	8.6%
AUS as % of Total Endorsed	49.9%	46.8%	3.1% #	40.8%	9.1% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS March 16-31, 2006

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	302,903	362,570	-16.5%		718,043
Endorsements *	520,000	235,713	289,982	-18.7%		555,557
Purchase	338,000	147,744	179,972	-17.9%		353,898
% Purchase	65.0%	62.7%	62.1%	0.6%	#	63.7%
1st Time Home Buyer	270,000	117,318	141,938	-17.3%		280,121
% 1st Time Home Buyer	79.9%	79.4%	78.9%	0.5%	#	79.2%
Non-Minority	175,000	74,812	85,776	-12.8%		174,524
% Non Minority	64.8%	63.8%	60.4%	3.3%	#	62.3%
Minority	84,000	38,415	49,005	-21.6%		92,843
% Minority	31.1%	32.7%	34.5%	-1.8%	#	33.1%
Not-Disclosed	11,000	4,073	7,097	-42.6%		12,656
% Not-Disclosed	4.1%	3.5%	5.0%	-1.5%	#	4.5%
Refinanced	130,000	54,828	88,767	-38.2%		158,528
% Refinanced	25.0%	23.3%	30.6%	-7.4%	#	28.5%
Streamline	84,000	25,809	64,968	-60.3%		113,086
% Streamline	64.6%	47.1%	73.2%	-26.1%	#	71.3%
Full Process	46,000	29,019	23,979	21.0%		45,442
Cash Out	32,000	15,283	16,379	-6.7%		31,338
% Cash Out	69.6%	52.7%	68.3%	-15.6%	#	69.0%
HECM	52,000	33,141	21,243	56.0%		43,131
% HECM	10.0%	14.1%	7.3%	6.7%	#	7.8%
Section 203(k)	2,600	1,382	1,640	-15.7%		2,952
Section 234(c)	28,000	10,501	15,241	-31.1%		28,998
% Section 234(c)	5.4%	4.5%	5.3%	-0.8%	#	5.2%
ARM	97,000	40,165	55,855	-28.1%		95,561
% ARM	18.7%	17.0%	19.3%	-2.2%	#	17.2%
Manufactured Housing	32,000	19,737	17,173	14.9%		34,651
Interest Buy-down	9,000	2,048	6,681	-69.3%		10,400
Lender Insurance	300,000	52,861	0	0.0%		0
Minority	180,000	69,583	95,091	-26.8%		176,334
% Minority	34.6%	29.5%	32.8%	-3.3%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Mar)	248,000	115,731	128,887	-10.2%		257,514
AUS as % of Total Endorse.	47.7%	49.1%	44.4%	4.7%	#	46.4%
Loans Delinquent as of (Feb) **	250,000	264,374	282,960	-6.6%		258,298
Claims (Mar) ***	150,000	64,098	81,407	-21.3%		155,231
Loss Mitigation Retention	80,000	33,559	42,645	-21.3%		81,037
Loss Mitigation Disposition	6,000	2,552	2,829	-9.8%		5,832
Other Claims	64,000	27,987	35,933	-22.1%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS March 1-15, 2006

#### **Applications**

- At an annual rate, applications rose 3 percent to 861,200 but still lower than the 939,800 for the same period last year.
- Actual receipts totaled 33,174 -- 38.3 percent above the prior period -primarily due to more workdays.

#### **Endorsements**

- **o** During this reporting period, 20,204 mortgages were insured -- 11,647 purchasε money mortgages, 5,196 refinancing transactions and 3,361 HECM transactions.
- 79.1 percent of the purchase mortgages were for first time home buyers and of those, 32.4 were minority households. 4.1 percent of the home owners would not disclose their race or ethnicity.
- For refinanced mortgages, 34.7 percent were processed using streamlined procedures.
- 3,395 refinancings required full processing and more than one third of these were cash outs.
- HECM's accounted for 16.6 percent of total insurance.
- **o** 3,681 mortgages (18.2%) had ARM provisions.
- 7,291 mortgages were endorsed using the Lender Insurance.

### SINGLE FAMILY OPERATIONS March 1-15, 2006

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	861,200	835,900	3.0%	939,800	-8.4%
Average per workday	3,404	3,304	3.0%	3,715	-8.4%
Actual	33,174	23,985	38.3%	36,878	-10.0%
% for Refinance (Feb)	7.8%	11.0%	-3.2% #	28.0%	-20.2% #
Endorsements: *					
Annual Rate	484,900	335,800	44.4%	531,600	-8.8%
Actual	20,204	13,990	44.4%	22,149	-8.8%
Purchase	11,647	7,722	50.8%	12,350	-5.7%
% Purchase	57.6%	55.2%	2.5% #	55.8%	1.9% #
1st Time Home Buyer	9,210	6,117	50.6%	9,730	-5.3%
% 1st Time Home Buyer	79.1%	79.2%	-0.1% #	78.8%	0.3% #
Non-Minority	5,849	3,787	54.4%	5,872	-0.4%
% Non Minority	63.5%	61.9%	1.6% #	60.3%	3.2% #
Minority	2,984	2,093	42.6%	3,371	-11.5%
% Minority	32.4%	34.2%	-1.8% #	34.6%	-2.2% #
Not-Disclosed	376	238	58.0%	483	-22.2%
% Not-Disclosed	4.1%	3.9%	0.2% #	5.0%	-0.9% #
Refinanced	5,196	3,373	54.0%	7,843	-33.7%
% Refinanced	25.7%	24.1%	1.6% #	35.4%	-9.7% #
Streamline	1,801	1,272	41.6%	5,882	-69.4%
% Streamline	34.7%	37.7%	-3.0% #	75.0%	-40.3% #
Full Process	3,395	2,101	61.6%	1,961	73.1%
Cash Out	1,247	806	54.7%	1,328	-6.1%
% Cash Out	36.7%	38.4%	-1.6% #	67.7%	-31.0% #
HECM	3,361	2,895	16.1%	1,956	71.8%
% HECM	16.6%	20.7%	-4.1% #	8.8%	7.8% #
Section 203(k)	96	64	50.0%	89	7.9%
Section 234(c)	740	521	42.0%	1,227	-39.7%
% Section 234(c)	3.7%	3.7%	-0.1% #	5.5%	-1.9% #
ARM	3,681	3,213	14.6%	4,347	-15.3%
% ARM	18.2%	23.0%	-4.7% #	19.6%	-1.4% #
Manufactured Housing	1,725	1,198	44.0%	1,449	19.0%
Interest Buy-down	125	97	28.9%	263	-52.5%
Lender Insurance	7,291	5,017	45.3%	0	0.0%
Minority	5,833	4,157	40.3%	7,205	-19.0%
% Minority	28.9%	29.7%	-0.8% #	32.5%	-3.7% #
Automated Underwriting System * x					
AUS Endorsed (Feb)	14,802	19,730	-25.0%	17,174	-13.8%
AUS as % of Total Endorsed	46.8%	49.3%	-2.5% #	42.8%	4.0% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS March 1-15, 2006

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	268,522	328,920	-18.4%		718,043
Endorsements *	520,000	212,383	263,061	-19.3%		555,557
Purchase	338,000	133,990	165,097	-18.8%		353,898
% Purchase	65.0%	63.1%	62.8%	0.3%	#	63.7%
1st Time Home Buyer	270,000	106,433	130,118	-18.2%		280,121
% 1st Time Home Buyer	79.9%	79.4%	78.8%	0.6%	#	79.2%
Non-Minority	175,000	67,810	78,486	-13.6%		174,524
% Non Minority	64.8%	63.7%	60.3%	3.4%	#	62.3%
Minority	84,000	34,963	44,989	-22.3%		92,843
% Minority	31.1%	32.8%	34.6%	-1.7%	#	33.1%
Not-Disclosed	11,000	3,664	6,596	-44.5%		12,656
% Not-Disclosed	4.1%	3.4%	5.1%	-1.6%	#	4.5%
Refinanced	130,000	48,870	79,276	-38.4%		158,528
% Refinanced	25.0%	23.0%	30.1%	-7.1%	#	28.5%
Streamline	84,000	23,878	57,664	-58.6%		113,086
% Streamline	64.6%	48.9%	72.7%	-23.9%	#	71.3%
Full Process	46,000	24,992	21,612	15.6%		45,442
Cash Out	32,000	13,841	14,902	-7.1%		31,338
% Cash Out	69.6%	55.4%	69.0%	-13.6%	#	69.0%
HECM	52,000	29,523	18,688	58.0%		43,131
% HECM	10.0%	13.9%	7.1%	6.8%	#	7.8%
Section 203(k)	2,600	1,267	1,506	-15.9%		2,952
Section 234(c)	28,000	9,647	13,830	-30.2%		28,998
% Section 234(c)	5.4%	4.5%	5.3%	-0.7%	#	5.2%
ARM	97,000	36,159	50,829	-28.9%		95,561
% ARM	18.7%	17.0%	19.3%	-2.3%	#	17.2%
Manufactured Housing	32,000	17,695	15,630	13.2%		34,651
Interest Buy-down	9,000	1,858	6,362	-70.8%		10,400
Lender Insurance	300,000	41,809	0	0.0%		0
Minority	180,000	62,991	86,434	-27.1%		176,334
% Minority	34.6%	29.7%	32.9%	-3.2%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Feb)	248,000	94,011	108,869	-13.6%		257,514
AUS as % of Total Endorse.	47.7%	48.9%	45.2%	3.7%	#	46.4%
Loans Delinquent as of (Feb) **	250,000	264,374	282,960	-6.6%		258,298
Claims (Feb) ***	150,000	51,566	66,654	-22.6%		155,231
Loss Mitigation Retention	80,000	26,860	35,104	-23.5%		81,037
Loss Mitigation Disposition	6,000	2,127	2,284	-6.9%		5,832
Other Claims	64,000	22,579	29,266	-22.8%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

### SINGLE FAMILY OPERATIONS February 16-28, 2006

#### **Applications**

- Applications, after seasonal adjustment, rose 8.9 percent to an annual rate of 835,900.
- Actual receipts were down due to the number of work days but were up on a daily basis.
- **o** During February, 7.8 percent of the applications were for a refinanced mortgage

#### **Endorsements**

- **o** During this reporting period, 13,990 mortgages were endorsed -- 7,722 purchase transactions, 3,373 refinanced mortgages and 2,895 HECM's.
- 8 out of 10 purchase mortgages were for first time home buyers and of those 34.2 percent were for minority households. 3.9 percent of the borrowers declined to disclose their race or ethnicity.
- With respect to refinanced mortgages, 37.7 percent were handled with streamlined procedures, while those that required full processing had 38.4 percent of the borrowers getting cash out of the transaction.
- **o** 23 percent of the endorsed mortgages had ARM provisions.
- **o** 5,017 of the mortgages were handled using Lender Insurance.

### **Automated Underwriting**

 14,802 mortgages (46.8% of total) were accepted and endorsed using automated underwriting procedures.

#### SINGLE FAMILY OPERATIONS February 16-28, 2006

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	835,900	767,800	8.9%	921,500	-9.3%
Average per workday	3,304	3,035	8.9%	3,642	-9.3%
Actual	23,985	30,951	-22.5%	26,345	-9.0%
% for Refinance (Feb)	7.8%	11.0%	-3.2% #	28.0%	-20.2% #
Endorsements: *					
Annual Rate	335,800	423,000	-20.6%	434,400	-22.7%
Actual	13,990	17,626	-20.6%	18,101	-22.7%
Purchase	7,722	10,525	-26.6%	10,277	-24.9%
% Purchase	55.2%	59.7%	-4.5% #	56.8%	-1.6% #
1st Time Home Buyer	6,117	8,283	-26.1%	8,200	-25.4%
% 1st Time Home Buyer	79.2%	78.7%	0.5% #	79.8%	-0.6% #
Non-Minority	3,787	5,128	-26.2%	2,928	29.3%
% Non Minority	61.9%	61.9%	0.0% #	35.7%	26.2% #
Minority	2,093	2,889	-27.6%	4,836	-56.7%
% Minority	34.2%	34.9%	-0.7% #	59.0%	-24.8% #
Not-Disclosed	238	265	-10.2%	437	-45.5%
% Not-Disclosed	3.9%	3.2%	0.7% #	5.3%	-1.4% #
Refinanced	3,373	4,155	-18.8%	6,043	-44.2%
% Refinanced	24.1%	23.6%	0.5% #	33.4%	-9.3% #
Streamline	1,272	1,649	-22.9%	4,400	-71.1%
% Streamline	37.7%	39.7%	-2.0% #	72.8%	-35.1% #
Full Process	2,101	2,506	-16.2%	1,643	27.9%
Cash Out	806	1,092	-26.2%	1,113	-27.6%
% Cash Out	38.4%	43.6%	-5.2% #	67.7%	-29.4% #
HECM	2,895	2,946	-1.7%	1,781	62.5%
% HECM	20.7%	16.7%	4.0% #	9.8%	10.9% #
Section 203(k)	64	107	-40.2%	97	-34.0%
Section 234(c)	521	764	-31.8%	912	-42.9%
% Section 234(c)	3.7%	4.3%	-0.6% #	5.0%	-1.3% #
ARM	3,213	3,402	-5.6%	3,892	-17.4%
% ARM	23.0%	19.3%	3.7% #	21.5%	1.5% #
Manufactured Housing	1,198	1,551	-22.8%	1,055	13.6%
Interest Buy-down	97	134	-27.6%	275	-64.7%
Lender Insurance	5,017	6,907	-27.4%	0	0.0%
Minority	4,157	5,316	-21.8%	6,032	-31.1%
% Minority	29.7%	30.2%	-0.4% #	33.3%	-3.6% #
Automated Underwriting System * x					
AUS Endorsed (Feb)	14,802	19,730	-25.0%	17,174	-13.8%
AUS as % of Total Endorsed	46.8%	49.3%	-2.5% #	42.8%	4.0% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## **SINGLE FAMILY OPERATIONS February 16-28, 2006**

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	235,348	292,042	-19.4%		718,043
- Pp	,		,			
Endorsements *	520,000	192,179	240,912	-20.2%		555,557
Purchase	338,000	122,343	152,747	-19.9%		353,898
% Purchase	65.0%	63.7%	63.4%	0.3%	#	63.7%
1st Time Home Buyer	270,000	97,226	120,391	-19.2%		280,121
% 1st Time Home Buyer	79.9%	79.5%	78.8%	0.7%	#	79.2%
Non-Minority	175,000	61,961	70,706	-12.4%		174,524
% Non Minority	64.8%	63.7%	58.7%	5.0%	#	62.3%
Minority	84,000	31,979	43,526	-26.5%		92,843
% Minority	31.1%	32.9%	36.2%	-3.3%	#	33.1%
Not-Disclosed	11,000	3,288	6,113	-46.2%		12,656
% Not-Disclosed	4.1%	3.4%	5.1%	-1.7%	#	4.5%
Refinanced	130,000	43,674	71,433	-38.9%		158,528
% Refinanced	25.0%	22.7%	29.7%	-6.9%	#	28.5%
Streamline	84,000	22,077	51,782	-57.4%		113,086
% Streamline	64.6%	50.5%	72.5%	-21.9%	#	71.3%
Full Process	46,000	21,597	19,651	9.9%		45,442
Cash Out	32,000	12,594	13,574	-7.2%		31,338
% Cash Out	69.6%	58.3%	69.1%	-10.8%	#	69.0%
HECM	52,000	26,162	16,732	56.4%		43,131
% HECM	10.0%	13.6%	6.9%	6.7%	#	7.8%
Section 203(k)	2,600	1,171	1,417	-17.4%		2,952
Section 234(c)	28,000	8,907	12,603	-29.3%		28,998
% Section 234(c)	5.4%	4.6%	5.2%	-0.6%	#	5.2%
ARM	97,000	32,478	46,482	-30.1%		95,561
% ARM	18.7%	16.9%	19.3%	-2.4%	#	17.2%
Manufactured Housing	32,000	15,970	14,181	12.6%		34,651
Interest Buy-down	9,000	1,733	6,099	-71.6%		10,400
Lender Insurance	300,000	34,518	0	0.0%		0
Minority	180,000	57,158	79,229	-27.9%		176,334
% Minority	34.6%	29.7%	32.9%	-3.1%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Feb)	248,000	94,011	108,869	-13.6%		257,514
AUS as % of Total Endorse.	47.7%	48.9%	45.2%	3.7%	#	46.4%
Loans Delinquent as of (Jan) **	250,000	298,084	305,992	-2.6%		258,298
Claims (Feb) ***	150,000	51,566	66,654	-22.6%		155,231
Loss Mitigation Retention	80,000	26,860	35,104	-23.5%		81,037
Loss Mitigation Disposition	6,000	2,127	2,284	-6.9%		5,832
Other Claims	64,000	22,579	29,266	-22.8%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

#### SINGLE FAMILY OPERATIONS February 1-15, 2006

#### **Applications**

- At an annual rate, after seasonal adjustment, the application rate jumpec 20.8 percent from 635,600 last period to 767,800 this time.
- Actual receipts totaled 30,951 for this reporting period.
- **o** So far this year, 211,363 applications have been received -- down from 265,697 this time last year.

#### **Endorsements**

- 178,189 mortgages have been endorsed this year -- 20 percent lower than the 222,811 reported thru mid February last year.
- **o** During this period, 17,626 mortgages were endorsed -- 10,525 purchase money instruments, 4,155 refinances and 2,946 HECM's.
- So far this year, 23,267 HECM's have been insured 13.1 percent of tota activity -- almost double the total for last year (14,951) at this time.
- **o** During this reporting period, 4 out of 5 purchase transactions were for first time home owners and of these 34.9 percent were for minority households.
- With respect to refinances, 39.7 percent of the cases were handled with streamlined procedures and of those requiring full processing, 43.6 percent covered cash out deals.
- **o** 764 mortgages were insured for Section 234c condo units. 4.3 percent of insurance total.
- o 3,402 mortgages -- 19.3% of total -- had ARM provisions.
- **o** 6,907 mortgages were endorsed by Lender Insurance approved lenders.
- So far this year, Lender Insurance accounts for 29,501 cases -- almost 17 percent of total endorsement activity.

## SINGLE FAMILY OPERATIONS February 1-15, 2006

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *		-			
Annual Rate	767,800	635,600	20.8%	895,400	-14.3%
Average per workday	3,035	2,512	20.8%	3,539	-14.2%
Actual	30,951	27,878	11.0%	35,323	-12.4%
% for Refinance (Jan)	11.0%	9.7%	1.3% #	26.3%	-15.3% #
Endorsements: *					
Annual Rate	423,000	527,700	-19.8%	529,100	-20.1%
Actual	17,626	21,986	-19.8%	22,045	-20.0%
Purchase	10,525	14,040	-25.0%	13,285	-20.8%
% Purchase	59.7%	63.9%	-4.1% #	60.3%	-0.6% #
1st Time Home Buyer	8,283	11,125	-25.5%	10,370	-20.1%
% 1st Time Home Buyer	78.7%	79.2%	-0.5% #	78.1%	0.6% #
Non-Minority	5,128	6,872	-25.4%	6,188	-17.1%
% Non Minority	61.9%	61.8%	0.1% #	59.7%	2.2% #
Minority	2,889	3,889	-25.7%	3,645	-20.7%
% Minority	34.9%	35.0%	-0.1% #	35.1%	-0.3% #
Not-Disclosed	265	362	-26.8%	532	-50.2%
% Not-Disclosed	3.2%	3.3%	-0.1% #	5.1%	-1.9% #
Refinanced	4,155	4,844	-14.2%	7,183	-42.2%
% Refinanced	23.6%	22.0%	1.5% #	32.6%	-9.0% #
Streamline	1,649	1,856	-11.2%	5,105	-67.7%
% Streamline	39.7%	38.3%	1.4% #	71.1%	-31.4% #
Full Process	2,506	2,988	-16.1%	2,078	20.6%
Cash Out	1,092	1,446	-24.5%	1,463	-25.4%
% Cash Out	43.6%	48.4%	-4.8% #	70.4%	-26.8% #
, o caon cat	10.070	10.170		70.170	
HECM	2,946	3,102	-5.0%	1,577	86.8%
% HECM	16.7%	14.1%	2.6% #	7.2%	9.6% #
Section 203(k)	107	151	-29.1%	135	-20.7%
Section 234(c)	764	964	-20.7%	1,197	-36.2%
% Section 234(c)	4.3%	4.4%	-0.1% #	5.4%	-1.1% #
ARM	3,402	3,723	-8.6%	4,333	-21.5%
% ARM	19.3%	16.9%	2.4% #	19.7%	-0.4% #
Manufactured Housing	1,551	1,931	-19.7%	1,531	1.3%
Interest Buy-down	134	186	-28.0%	385	-65.2%
Lender Insurance	6,907	6,612	4.5%	0	0.0%
Minority	5,316	6,661	-20.2%	7,268	-26.9%
% Minority	30.2%	30.3%	-0.1% #	33.0%	-2.8% #
Automated Underwriting System * x					
AUS Endorsed (Jan)	19,730	18,497	6.7%	21,167	-6.8%
AUS as % of Total Endorsed	49.3%	49.1%	0.2% #	44.4%	4.9% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS February 1-15, 2006

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	211,363	265,697	-20.4%		718,043
Endorsements *	520,000	178,189	222,811	-20.0%		555,557
Purchase	338,000	114,621	142,470	-19.5%		353,898
% Purchase	65.0%	64.3%	63.9%	0.4%	#	63.7%
1st Time Home Buyer	270,000	91,111	112,192	-18.8%		280,121
% 1st Time Home Buyer	79.9%	79.5%	78.7%	0.7%	#	79.2%
Non-Minority	175,000	58,174	67,778	-14.2%		174,524
% Non Minority	64.8%	63.8%	60.4%	3.4%	#	62.3%
Minority	84,000	29,886	38,690	-22.8%		92,843
% Minority	31.1%	32.8%	34.5%	-1.7%	#	33.1%
Not-Disclosed	11,000	3,050	5,676	-46.3%		12,656
% Not-Disclosed	4.1%	3.3%	5.1%	-1.7%	#	4.5%
Refinanced	130,000	40,301	65,390	-38.4%		158,528
% Refinanced	25.0%	22.6%	29.3%	-6.7%	#	28.5%
Streamline	84,000	20,805	47,382	-56.1%		113,086
% Streamline	64.6%	51.6%	72.5%	-20.8%	#	71.3%
Full Process	46,000	19,496	18,008	8.3%		45,442
Cash Out	32,000	11,788	12,461	-5.4%		31,338
% Cash Out	69.6%	60.5%	69.2%	-8.7%	#	69.0%
HECM	52,000	23,267	14,951	55.6%		43,131
% HECM	10.0%	13.1%	6.7%	6.3%	#	7.8%
Section 203(k)	2,600	1,107	1,320	-16.1%		2,952
Section 234(c)	28,000	8,386	11,691	-28.3%		28,998
% Section 234(c)	5.4%	4.7%	5.2%	-0.5%	#	5.2%
ARM	97,000	29,265	42,590	-31.3%		95,561
% ARM	18.7%	16.4%	19.1%	-2.7%	#	17.2%
Manufactured Housing	32,000	14,772	13,126	12.5%		34,651
Interest Buy-down	9,000	1,636	5,824	-71.9%		10,400
Lender Insurance	300,000	29,501	0	0.0%		0
Minority	180,000	53,001	73,197	-27.6%		176,334
% Minority	34.6%	29.7%	32.9%	-3.1%	#	31.7%
Automated Underwriting System * x			5_1575			
AUS Endorsed (Jan)	248,000	79,209	91,695	-13.6%		257,514
AUS as % of Total Endorse.	47.7%	49.3%	45.7%	3.6%	#	46.4%
Loans Delinquent as of (Jan) **	250,000	298,084	305,992	-2.6%		258,298
Claims (Jan) ***	150,000	40,625	54,338	-25.2%		155,231
Loss Mitigation Retention	80,000	20,833	28,736	-27.5%		81,037
Loss Mitigation Disposition	6,000	1,715	1,891	-9.3%		5,832
Other Claims	64,000	18,077	23,711	-23.8%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS January 16-31, 2006

#### **Applications**

- Applications, after seasonal adjustment, were up 36.8 percent to an annual rate of 635,600.
- Actual applications receipts for this reporting period totaled 27,878 -substantially above late December.
- **o** 11 percent of the applications involved refinanced mortgage transactions.
- **o** So far this fiscal year, applications are down 21.7 percent.

#### **Endorsements**

- 21,986 mortgages were endorsed in early January -- 14,040 purchase money mortgages, 4,844 refinancing and 3,102 HECM's
- 79.2 percent of the purchase transactions were for first time home buyers and of those 35 percent were for minority buyer households.
- With respect to refinanced mortgages, 38.3 percent were handled with streamlined procedures.
- The bulk of the refinances required full processing and of these almost half were cash out actions.
- o 16.9 percent of the mortgage endorsements involved ARM provisions.

### **Automated Underwriting**

**o** During January, 19,730 mortgages were accepted and endorsed using the automated underwriting scorecard -- 49.3 percent of the total cases insured.

## SINGLE FAMILY OPERATIONS January 16-31, 2006

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	635,600	464,500	36.8%	740,100	-14.1%
Average per workday	2,512	1,836	36.8%	2,925	-14.1%
Actual	27,878	18,291	52.4%	28,796	-3.2%
% for Refinance (Jan)	11.0%	9.7%	1.3% #	26.3%	-15.3% #
Endorsements: *					
Annual Rate	527,700	432,000	22.2%	571,400	-7.6%
Actual	21,986	18,000	22.1%	23,810	-7.7%
Purchase	14,040	11,287	24.4%	14,258	-1.5%
% Purchase	63.9%	62.7%	1.2% #	59.9%	4.0% #
1st Time Home Buyer	11,125	8,917	24.8%	11,254	-1.1%
% 1st Time Home Buyer	79.2%	79.0%	0.2% #	78.9%	0.3% #
Non-Minority	6,872	5,602	22.7%	6,716	2.3%
% Non Minority	61.8%	62.8%	-1.1% #	59.7%	2.1% #
Minority	3,889	2,975	30.7%	3,970	-2.0%
% Minority	35.0%	33.4%	1.6% #	35.3%	-0.3% #
Not-Disclosed	362	338	7.1%	566	-36.0%
% Not-Disclosed	3.3%	3.8%	-0.5% #	5.0%	-1.8% #
Refinanced	4,844	4,258	13.8%	7,370	-34.3%
% Refinanced	22.0%	23.7%	-1.6% #	31.0%	-8.9% #
Streamline	1,856	2,112	-12.1%	5,332	-65.2%
% Streamline	38.3%	49.6%	-11.3% #	72.3%	-34.0% #
Full Process	2,988	2,146	39.2%	2,038	46.6%
Cash Out	1,446	1,157	25.0%	1,389	4.1%
% Cash Out	48.4%	53.9%	-5.5% #	68.2%	-19.8% #
HECM	3,102	2,455	26.4%	2,182	42.2%
% HECM	14.1%	13.6%	0.5% #	9.2%	4.9% #
Section 203(k)	151	108	39.8%	122	23.8%
Section 234(c)	964	848	13.7%	1,244	-22.5%
% Section 234(c)	4.4%	4.7%	-0.3% #	5.2%	-0.8% #
ARM	3,723	3,002	24.0%	5,101	-27.0%
% ARM	16.9%	16.7%	0.3% #	21.4%	-4.5% #
Manufactured Housing	1,931	1,527	26.5%	1,427	35.3%
Interest Buy-down	186	149	24.8%	455	-59.1%
Lender Insurance	6,612	4,893	35.1%	0	0.0%
Minority	6,661	5,328	25.0%	7,825	-14.9%
% Minority	30.3%	29.6%	0.7% #	32.9%	-2.6% #
Automated Underwriting System * x					
AUS Endorsed (Jan)	19,730	18,497	6.7%	21,167	-6.8%
AUS as % of Total Endorsed	49.3%	49.1%	0.2% #	44.4%	4.9% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS January 16-31, 2006

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	180,412	230,374	-21.7%		718,043
Applications	000,000	100,412	250,574	21.770		7 10,043
Endorsements *	520,000	160,563	200,766	-20.0%		555,557
Purchase	338,000	104,096	129,185	-19.4%		353,898
% Purchase	65.0%	64.8%	64.3%	0.5%	#	63.7%
1st Time Home Buyer	270,000	82,834	101,824	-18.6%		280,121
% 1st Time Home Buyer	79.9%	79.6%	78.8%	0.8%	#	79.2%
Non-Minority	175,000	53,046	61,590	-13.9%		174,524
% Non Minority	64.8%	64.0%	60.5%	3.6%	#	62.3%
Minority	84,000	26,997	35,045	-23.0%		92,843
% Minority	31.1%	32.6%	34.4%	-1.8%	#	33.1%
Not-Disclosed	11,000	2,785	5,144	-45.9%		12,656
% Not-Disclosed	4.1%	3.4%	5.1%	-1.7%	#	4.5%
Refinanced	130,000	36,146	58,207	-37.9%		158,528
% Refinanced	25.0%	22.5%	29.0%	-6.5%	#	28.5%
Streamline	84,000	19,156	42,277	-54.7%		113,086
% Streamline	64.6%	53.0%	72.6%	-19.6%	#	71.3%
Full Process	46,000	16,990	15,930	6.7%		45,442
Cash Out	32,000	10,696	10,998	-2.7%		31,338
% Cash Out	69.6%	63.0%	69.0%	-6.1%	#	69.0%
HECM	52,000	20,321	13,374	51.9%		43,131
% HECM	10.0%	12.7%	6.7%	6.0%	#	7.8%
Section 203(k)	2,600	1,000	1,185	-15.6%		2,952
Section 234(c)	28,000	7,622	10,494	-27.4%		28,998
% Section 234(c)	5.4%	4.7%	5.2%	-0.5%	#	5.2%
ARM	97,000	25,863	38,257	-32.4%		95,561
% ARM	18.7%	16.1%	19.1%	-2.9%	#	17.2%
Manufactured Housing	32,000	13,221	11,595	14.0%		34,651
Interest Buy-down	9,000	1,502	5,439	-72.4%		10,400
Lender Insurance	300,000	22,594	0	0.0%		0
Minority	180,000	47,685	65,929	-27.7%		176,334
% Minority	34.6%	29.7%	32.8%	-3.1%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Jan)	248,000	79,209	91,695	-13.6%		257,514
AUS as % of Total Endorse.	47.7%	49.3%	45.7%	3.6%	#	46.4%
Loans Delinquent as of (Dec) **	250,000	279,858	300,417	-6.8%		258,298
Claims (Jan) ***	150,000	40,625	54,338	-25.2%		155,231
Loss Mitigation Retention	80,000	20,833	28,736	-27.5%		81,037
Loss Mitigation Disposition	6,000	1,715	1,891	-9.3%		5,832
Other Claims	64,000	18,077	23,711	-23.8%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS January 1-15, 2006

#### **Applications**

- **o** Seasonally adjusted, the annual rate for applications was 464,500 -- up substantially from the 376,600 rate recorded for late December.
- The actual application rate for January 1 to January 15 was 18,291 15 percent above the last reporting period.
- **o** During December, 9.7 percent of the applications received were to refinance a mortgage.

#### **Endorsements**

- **o** 18,000 mortgages were endorsed in early January -- 11,287 purchase money mortgages, 4,258 refinanced cases and 2,455 HECM's.
- **o** Of the purchase type transactions, 79% were for first time homebuyers.
- 62.8 percent of the first timers were in non-minority households and 33.4 percent in minority households. 3.8 percent of the mortgagors refused to disclose their race or ethnicity.
- For refinanced transactions, 49.6 percent of the endorsements were handled with streamlined procedures.
- For the 2,146 refinances that required full processing, 53.9 percent were cash out actions.
- **o** During this period, 4,893 mortgages were endorsed under Lender Insurance, twice the level for late December and has totaled 15,982 for this fiscal year.
- 16.7 percent of the mortgages insured had ARM provisions -- almost 9 out of 10 with 1 year terms.
- **o** 1,527 manufactured housing mortgages were insured.

#### **FHA SINGLE FAMILY OPERATIONS COMMENTS**

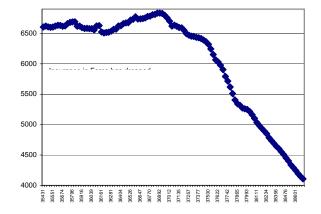
(Supplement to FHA Outlook) January 1-15, 2006

FHA has experienced a significant decline in business as well as in the size of it's insurance portfolio. More specifically, the number of single family loans insured have dropped sharply from 1.3 million in 2003 to 555,000 last year.

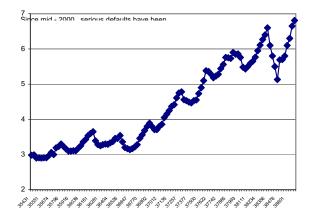
In addition, in the last few years a large number of insurance terminations -mostly from non-claim prepayments where a mortgage is most likely refinanced
in the conventional market -- has had a dramatic effect on the FHA portfolio. For
example, FHA's single family insurance in force has fallen from 6.8 million mortgages
in 2001 to 4.1 million in December 2005. (see chart)

Another problem that has developed is the rising rate of seriously delinquent mortgages -- those 90 days or more in default and/or in foreclosure. The delinquency rate has increased steadily since 2000 when the rate was recorded at 3 percent. In December 2005 the rate was 6.8 percent. What is interesting is that while there has been a moderate increase in the number of delinquent loans, the effect of the severe decline in the insurance in force has boosted the default rate. (see chart)

#### Insurance in Force, Cases



#### Mortgages in Default, 90 Days or more



# SINGLE FAMILY OPERATIONS January 1-15, 2006

### **CURRENT**

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	464,500	376,600	23.3%	555,900	-16.4%
Average per workday	1,836	1,489	23.3%	2,197	-16.4%
Actual	18,291	15,908	15.0%	23,628	-22.6%
% for Refinance (Dec)	9.7%	10.2%	-0.5% #	24.7%	-15.0% #
Endorsements: *					
Annual Rate	432,000	417,600	3.4%	573,100	-24.6%
Actual	18,000	17,402	3.4%	23,878	-24.6%
Purchase	11,287	11,177	1.0%	15,086	-25.2%
% Purchase	62.7%	64.2%	-1.5% #	63.2%	-0.5% #
1st Time Home Buyer	8,917	8,992	-0.8%	11,956	-25.4%
% 1st Time Home Buyer	79.0%	80.5%	-1.4% #	79.3%	-0.2% #
Non-Minority	5,602	5,733	-2.3%	7,223	-22.4%
% Non Minority	62.8%	63.8%	-0.9% #	60.4%	2.4% #
Minority	2,975	2,983	-0.3%	4,149	-28.3%
% Minority	33.4%	33.2%	0.2% #	34.7%	-1.3% #
Not-Disclosed	338	271	24.7%	578	-41.5%
% Not-Disclosed	3.8%	3.0%	0.8% #	4.8%	-1.0% #
Refinanced	4,258	3,825	11.3%	7,036	-39.5%
% Refinanced	23.7%	22.0%	1.7% #	29.5%	-5.8% #
Streamline	2,112	1,981	6.6%	5,000	-57.8%
% Streamline	49.6%	51.8%	-2.2% #	71.1%	-21.5% #
Full Process	2,146	1,844	16.4%	2,036	5.4%
Cash Out	1,157	1,165	-0.7%	1,416	-18.3%
% Cash Out	53.9%	63.2%	-9.3% #	69.5%	-15.6% #
HECM	2,455	2,400	2.3%	1,756	39.8%
% HECM	13.6%	13.8%	-0.2% #	7.4%	6.3% #
Section 203(k)	108	102	5.9%	113	-4.4%
Section 234(c)	848	743	14.1%	1,233	-31.2%
% Section 234(c)	4.7%	4.3%	0.4% #	5.2%	-0.5% #
ARM	3,002	2,942	2.0%	4,770	-37.1%
% ARM	16.7%	16.9%	-0.2% #	20.0%	-3.3% #
Manufactured Housing	1,527	1,570	-2.7%	1,388	10.0%
Interest Buy-down	149	137	8.8%	484	-69.2%
Lender Insurance	4,893	2,266	115.9%	0	0.0%
Minority	5,328	5,188	2.7%	7,829	-31.9%
% Minority	29.6%	29.8%	-0.2% #	32.8%	-3.2% #
Automated Underwriting System * x					
AUS Endorsed (Dec)	18,497	19,904	-7.1%	21,832	-15.3%
AUS as % of Total Endorsed	49.1%	49.5%	-0.4% #	43.9%	5.2% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS January 1-15, 2006

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	152,534	201,578	-24.3%		718,043
Endorsements *	520,000	138,577	176,956	-21.7%		555,557
Purchase	338,000	90,056	114,927	-21.6%		353,898
% Purchase	65.0%	65.0%	64.9%	0.0%	#	63.7%
1st Time Home Buyer	270,000	71,712	90,572	-20.8%		280,121
% 1st Time Home Buyer	79.9%	79.6%	78.8%	0.8%	#	79.2%
Non-Minority	175,000	46,174	54,874	-15.9%		174,524
% Non Minority	64.8%	64.4%	60.6%	3.8%	#	62.3%
Minority	84,000	23,108	31,075	-25.6%		92,843
% Minority	31.1%	32.2%	34.3%	-2.1%	#	33.1%
Not-Disclosed	11,000	2,423	4,578	-47.1%		12,656
% Not-Disclosed	4.1%	3.4%	5.1%	-1.7%	#	4.5%
Refinanced	130,000	31,302	50,837	-38.4%		158,528
% Refinanced	25.0%	22.6%	28.7%	-6.1%	#	28.5%
Streamline	84,000	17,300	36,945	-53.2%		113,086
% Streamline	64.6%	55.3%	72.7%	-17.4%	#	71.3%
Full Process	46,000	14,002	13,892	0.8%		45,442
Cash Out	32,000	9,250	9,609	-3.7%		31,338
% Cash Out	69.6%	66.1%	69.2%	-3.1%	#	69.0%
HECM	52,000	17,219	11,192	53.9%		43,131
% HECM	10.0%	12.4%	6.3%	6.1%	#	7.8%
Section 203(k)	2,600	849	1,063	-20.1%		2,952
Section 234(c)	28,000	6,658	9,250	-28.0%		28,998
% Section 234(c)	5.4%	4.8%	5.2%	-0.4%	#	5.2%
ARM	97,000	22,140	33,156	-33.2%		95,561
% ARM	18.7%	16.0%	18.7%	-2.8%	#	17.2%
Manufactured Housing	32,000	11,290	10,168	11.0%		34,651
Interest Buy-down	9,000	1,316	4,984	-73.6%		10,400
Lender Insurance	300,000	15,982	0	0.0%		0
Minority	180,000	41,024	58,104	-29.4%		176,334
% Minority	34.6%	29.6%	32.8%	-3.2%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Dec)	248,000	59,479	70,528	-15.7%		257,514
AUS as % of Total Endorse.	47.7%	49.3%	46.1%	3.2%	#	46.4%
Loans Delinquent as of (Dec) **	250,000	279,858	300,417	-6.8%		258,298
Claims (Dec) ***	150,000	30,205	40,383	-25.2%		155,231
Loss Mitigation Retention	80,000	15,465	21,095	-26.7%		81,037
Loss Mitigation Disposition	6,000	1,207	1,457	-17.2%		5,832
Other Claims	64,000	13,533	17,831	-24.1%		68,362

<sup># =</sup> Percentage point difference

Source: \* F17 CHUMS \*\* F42D Single Family Default Monitoring System \*\*\* A43C Claims System

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS December 16-31, 2005

#### **Applications**

- After seasonal adjustment, the annual rate for applications fell sharply (-14.3%) to 376,600.
- **o** The actual application count was 15,908 -- down 30.5 percent from early December -- partially due to fewer workdays and the holiday season.

#### **Endorsements**

- o Insurance endorsements also were off -- down to 17,402.
- **o** Of these, 11,177 involved purchase money mortgages, 3,825 refinanced mortgages and 2,400 HECM loans.
- For refinance mortgages, 51.8 percent were processed using streamlined procedures.
- Of those mortgages requiring full processing, 63.2 percent were cash out transactions.
- **o** 16.9 percent of the mortgages insured had ARM provisions.
- **o** 29.8 percent of the endorsements were processed for minority households.

### **Automated Underwriting**

**o** During December, 18,497 mortgages were accepted and endorsed by the FHA scorecard -- this represents 49.1 percent of total insurance activity.

## SINGLE FAMILY OPERATIONS December 16-31, 2005

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	376,600	439,300	-14.3%	425,300	-11.5%
Average per workday	1,489	1,736	-14.2%	1,681	-11.4%
Actual	15,908	22,874	-30.5%	19,960	-20.3%
% for Refinance (Dec)	9.7%	10.2%	-0.5% #	24.7%	-15.0% #
Endorsements: *					
Annual Rate	417,600	486,500	-14.2%	592,700	-29.5%
Actual	17,402	20,272	-14.2%	24,695	-29.5%
Purchase	11,177	13,257	-15.7%	14,507	-23.0%
% Purchase	64.2%	65.4%	-1.2% #	58.7%	5.5% #
1st Time Home Buyer	8,992	10,569	-14.9%	11,481	-21.7%
% 1st Time Home Buyer	80.5%	79.7%	0.7% #	79.1%	1.3% #
Non-Minority	5,733	6,674	-14.1%	6,937	-17.4%
% Non Minority	63.8%	63.1%	0.6% #	60.4%	3.3% #
Minority	2,983	3,528	-15.4%	3,988	-25.2%
% Minority	33.2%	33.4%	-0.2% #	34.7%	-1.6% #
Not-Disclosed	271	364	-25.5%	553	-51.0%
% Not-Disclosed	3.0%	3.4%	-0.4% #	4.8%	-1.8% #
Refinanced	3,825	4,456	-14.2%	8,477	-54.9%
% Refinanced	22.0%	22.0%	0.0% #	34.3%	-12.3% #
Streamline	1,981	2,238	-11.5%	6,561	-69.8%
% Streamline	51.8%	50.2%	1.6% #	77.4%	-25.6% #
Full Process	1,844	2,218	-16.9%	1,916	-3.8%
Cash Out	1,165	1,469	-20.7%	1,297	-10.2%
% Cash Out	63.2%	66.2%	-3.1% #	67.7%	-4.5% #
HECM	2,400	2,559	-6.2%	1,711	40.3%
% HECM	13.8%	12.6%	1.2% #	6.9%	6.9% #
Section 203(k)	102	124	-17.7%	135	-24.4%
Section 234(c)	743	974	-23.7%	1,210	-38.6%
% Section 234(c)	4.3%	4.8%	-0.5% #	4.9%	-0.6% #
ARM	2,942	3,218	-8.6%	4,722	-37.7%
% ARM	16.9%	15.9%	1.0% #	19.1%	-2.2% #
Manufactured Housing	1,570	1,726	-9.0%	1,366	14.9%
Interest Buy-down	137	159	-13.8%	484	-71.7%
Investors	20	21	-4.8%	71	-71.8%
Minority	5,188	6,249	-17.0%	8,076	-35.8%
% Minority	29.8%	30.8%	-1.0% #	32.7%	-2.9% #
Automated Underwriting System * x					
AUS Endorsed (Dec)	18,497	19,904	-7.1%	21,832	-15.3%
AUS as % of Total Endorsed	49.1%	49.5%	-0.4% #	43.9%	5.2% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS December 16-31, 2005

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	134,243	177,950	-24.6%		718,043
Endorsements *	520,000	120,577	153,078	-21.2%		555,557
Purchase	338,000	78,769	99,841	-21.1%		353,898
% Purchase	65.0%	65.3%	65.2%	0.1%	#	63.7%
1st Time Home Buyer	270,000	62,801	78,620	-20.1%		280,121
% 1st Time Home Buyer	79.9%	79.7%	78.7%	1.0%	#	79.2%
Non-Minority	175,000	40,572	47,651	-14.9%		174,524
% Non Minority	64.8%	64.6%	60.6%	4.0%	#	62.3%
Minority	84,000	20,133	26,926	-25.2%		92,843
% Minority	31.1%	32.1%	34.2%	-2.2%	#	33.1%
Not-Disclosed	11,000	2,085	4,000	-47.9%		12,656
% Not-Disclosed	4.1%	3.3%	5.1%	-1.8%	#	4.5%
Refinanced	130,000	27,044	43,801	-38.3%		158,528
% Refinanced	25.0%	22.4%	28.6%	-6.2%	#	28.5%
Streamline	84,000	15,188	31,945	-52.5%		113,086
% Streamline	64.6%	56.2%	72.9%	-16.8%	#	71.3%
Full Process	46,000	11,856	11,856	0.0%		45,442
Cash Out	32,000	8,093	8,193	-1.2%		31,338
% Cash Out	69.6%	68.3%	69.1%	-0.8%	#	69.0%
HECM	52,000	14,764	9,436	56.5%		43,131
% HECM	10.0%	12.2%	6.2%	6.1%	#	7.8%
Section 203(k)	2,600	741	950	-22.0%		2,952
Section 234(c)	28,000	5,810	8,017	-27.5%		28,998
% Section 234(c)	5.4%	4.8%	5.2%	-0.4%	#	5.2%
ARM	97,000	19,138	28,386	-32.6%		95,561
% ARM	18.7%	15.9%	18.5%	-2.7%	#	17.2%
Manufactured Housing	32,000	9,763	8,780	11.2%		34,651
Interest Buy-down	9,000	1,167	4,500	-74.1%		10,400
Investors	1,300	121	359	-66.3%		1,434
Minority	180,000	35,696	50,275	-29.0%		176,334
% Minority	34.6%	29.6%	32.8%	-3.2%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Dec)	248,000	59,479	70,528	-15.7%		257,514
AUS as % of Total Endorse.	47.7%	49.3%	46.1%	3.2%	#	46.4%
Loans Delinquent as of (Nov) **	250,000	275,955	297,194	-7.1%		258,298
Claims (Dec) ***	150,000	30,205	40,383	-25.2%		155,231
Loss Mitigation Retention	80,000	15,465	21,095	-26.7%		81,037
Loss Mitigation Disposition	6,000	1,207	1,457	-17.2%		5,832
Other Claims	64,000	13,533	17,831	-24.1%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS December 1-15, 2005

#### **Applications**

- **o** During early December, the seasonally adjusted annual rate for applications fell to 439,300 -- the lowest rate in more than ten years.
- **o** The actual count of applications received totaled 22,874 cases.
- During November, 10.2 percent of the applications involved refinance transactions -- down from 14 percent during October.

#### **Endorsements**

- o 20,272 mortgages were endorsed, 13,257 were purchase money mortgages, 4,456 refinanced mortgages and 2,559 HECM's.
- Purchase transactions accounted for 65.4 percent of business activity and of these 10,569 mortgages were endorsed for first time home buyers.
- With respect to first timers -- 63.1 percent were non-minority buyers, 33.4 percent were members of a minority and 3.4 percent of the purchasers refused to disclose that information.
- Of the refinanced cases, about half were processed using streamlined procedures. In addition, 2,218 cases had to be fully processed and of those 68.2 percent were cash-outs.
- 4.8 percent of the endorsements involved Section 234c condominium units.
- 15.9 percent of the insured cases had ARM provisions.
- **o** During November, 19,904 mortgages were accepted and endorsed using the FHA automated underwriting scorecard.

### SINGLE FAMILY OPERATIONS December 1-15, 2005

#### CURRENT

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	439,300	462,000	-4.9%	538,400	-18.4%
Average per workday	1,736	1,826	-4.9%	2,128	-18.4%
Actual	22,874	21,130	8.3%	31,003	-26.2%
% for Refinance (Nov)	10.2%	14.0%	-3.8% #	26.3%	-16.1% #
Endorsements: *					
Annual Rate	486,500	461,400	5.4%	601,700	-19.1%
Actual	20,272	19,227	5.4%	25,072	-19.1%
Purchase	13,257	12,328	7.5%	16,068	-17.5%
% Purchase	65.4%	64.1%	1.3% #	64.1%	1.3% #
1st Time Home Buyer	10,569	9,869	7.1%	12,755	-17.1%
% 1st Time Home Buyer	79.7%	80.1%	-0.3% #	79.4%	0.3% #
Non-Minority	6,674	6,460	3.3%	7,673	-13.0%
% Non Minority	63.1%	65.5%	-2.3% #	60.2%	3.0% #
Minority	3,528	3,072	14.8%	4,381	-19.5%
% Minority	33.4%	31.1%	2.3% #	34.3%	-1.0% #
Not-Disclosed	364	338	7.7%	690	-47.2%
% Not-Disclosed	3.4%	3.4%	0.0% #	5.4%	-2.0% #
Refinanced	4,456	4,416	0.9%	7,362	-39.5%
% Refinanced	22.0%	23.0%	-1.0% #	29.4%	-7.4% #
Streamline	2,238	2,563	-12.7%	5,363	-58.3%
% Streamline	50.2%	58.0%	-7.8% #	72.8%	-22.6% #
Full Process	2,218	1,853	19.7%	1,999	11.0%
Cash Out	1,469	1,319	11.4%	1,376	6.8%
% Cash Out	66.2%	71.2%	-5.0% #	68.8%	-2.6% #
HECM	2,559	2,483	3.1%	1,642	55.8%
% HECM	12.6%	12.9%	-0.3% #	6.5%	6.1% #
Section 203(k)	124	117	6.0%	147	-15.6%
Section 234(c)	974	938	3.8%	1,332	-26.9%
% Section 234(c)	4.8%	4.9%	-0.1% #	5.3%	-0.5% #
ARM	3,218	3,142	2.4%	4,668	-31.1%
% ARM	15.9%	16.3%	-0.5% #	18.6%	-2.7% #
Manufactured Housing	1,726	1,605	7.5%	1,507	14.5%
Interest Buy-down	159	179	-11.2%	662	-76.0%
Investors	21	24	-12.5%	55	-61.8%
Minority	6,249	5,572	12.2%	8,254	-24.3%
% Minority	30.8%	29.0%	1.8% #	32.9%	-2.1% #
Automated Underwriting System * x					
AUS Endorsed (Nov)	19,904	21,081	-5.6%	23,030	-13.6%
AUS as % of Total Endorsed	49.5%	49.3%	0.2% #	46.3%	3.2% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS December 1-15, 2005

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	118,335	157,990	-25.1%		718,043
Endorsements *	520,000	103,206	128,425	-19.6%		555,557
Purchase	338,000	67,606	85,368	-20.8%		353,898
% Purchase	65.0%	65.5%	66.5%	-1.0%	#	63.7%
1st Time Home Buyer	270,000	53,811	67,140	-19.9%		280,121
% 1st Time Home Buyer	79.9%	79.6%	78.6%	0.9%	#	79.2%
Non-Minority	175,000	34,841	40,715	-14.4%		174,524
% Non Minority	64.8%	64.7%	60.6%	4.1%	#	62.3%
Minority	84,000	17,153	23,853	-28.1%		92,843
% Minority	31.1%	31.9%	35.5%	-3.7%	#	33.1%
Not-Disclosed	11,000	1,814	2,563	-29.2%		12,656
% Not-Disclosed	4.1%	3.4%	3.8%	-0.4%	#	4.5%
Refinanced	130,000	23,234	35,331	-34.2%		158,528
% Refinanced	25.0%	22.5%	27.5%	-5.0%	#	28.5%
Streamline	84,000	13,217	25,385	-47.9%		113,086
% Streamline	64.6%	56.9%	71.8%	-15.0%	#	71.3%
Full Process	46,000	10,017	9,946	0.7%		45,442
Cash Out	32,000	6,931	6,898	0.5%		31,338
% Cash Out	69.6%	69.2%	69.4%	-0.2%	#	69.0%
HECM	52,000	12,366	7,726	60.1%		43,131
% HECM	10.0%	12.0%	6.0%	6.0%	#	7.8%
Section 203(k)	2,600	639	815	-21.6%		2,952
Section 234(c)	28,000	5,068	6,807	-25.5%		28,998
% Section 234(c)	5.4%	4.9%	5.3%	-0.4%	#	5.2%
ARM	97,000	16,197	23,664	-31.6%		95,561
% ARM	18.7%	15.7%	18.4%	-2.7%	#	17.2%
Manufactured Housing	32,000	8,196 r	7,414	10.5%		34,651
Interest Buy-down	9,000	1,029 r	4,016	-74.4%		10,400
Investors	1,300	101 r	288	-64.9%		1,434
Minority	180,000	30,514	43,891	-30.5%		176,334
% Minority	34.6%	29.6%	34.2%	-4.6%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Nov)	248,000	40,985	48,698	-15.8%		257,514
AUS as % of Total Endorse.	47.7%	49.4%	47.1%	2.3%	#	46.4%
Loans Delinquent as of (Nov) **	250,000	275,955	297,194	-7.1%		258,298
Claims (Nov) ***	150,000	20,362	25,829	-21.2%		155,231
Loss Mitigation Retention	80,000	10,376	13,581	-23.6%		81,037
Loss Mitigation Disposition	6,000	841	949	-11.4%		5,832
Other Claims	64,000	9,145	11,299	-19.1%		68,362

<sup># =</sup> Percentage point difference

AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS November 16-30, 2005

#### **Applications**

- o 21,130 applications were received -- down 16.1 percent from early November
- After seasonal adjustment, this yields an annual rate of 462,000, -- the lowest rate reported this calendar year.
- Refinance applications also declined this month to 10.2 percent of activity -down from 14 percent.

#### **Endorsements**

- o 19,227 mortgages were insured during this reporting period.
- 12,328 purchase money mortgages were endorsed covering 64.1 percent of the total.
- With respect to the purchase transactions, 9,869 (80.1%) were for first time home buyers and of these, 65.5 percent of these loans were for non-minority purchasers and 31.1 percent for minority households.
- 4,416 mortgages endorsed involved refinanced loans of which 58 percent were processed using streamlined procedures.
- 1,853 refinanced mortgages required full processing and 71.2 percent of these were cash out actions.
- 2,483 HECM instruments were insured -- 12.9 percent of total insurance activity
   -- this time last year HECM's accounted for 6.6 percent of the business.
- o 3,142 mortgages endorsed had ARM provisions -- 16.3 percent of total activity.

(See FHA Single Family Operations Comments, next page)

#### **FHA SINGLE FAMILY OPERATIONS COMMENTS**

(Supplement to FHA Outlook)
November 16-30, 2005

Application volume hit a recent high in fiscal year 2003 when 1,764,398 were received. During April of that year, 166,847 applications were recorded, then soared to 191,678 during June. Applications then drifted down to a low of 103,675 in September 2003. Thereafter, monthly activity slipped to the 70,000 range in FY 2004 and much lower in FY 2005.

During that same period, refinancings, as a share of FHA business, were also at record levels. For example, in March 2003 applications for refinances accounted for 45.3 percent of activity, then rising to a high of 51 percent in June. Applications to refinance then slid in an erratic pattern to a recent low of 13.7 percent in August 2005.

## SINGLE FAMILY OPERATIONS November 16-30, 2005

#### **CURRENT**

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	462,000	621,100	-25.6%	587,800	-21.4%
Average per workday	1,826	2,455	-25.6%	2,323	-21.4%
Actual	21,130	25,178	-16.1%	26,877	-21.4%
% for Refinance (Nov)	10.2%	14.0%	-3.8% #	26.3%	-16.1% #
Endorsements: *					
Annual Rate	461,400	503,700	-8.4%	616,700	-25.2%
Actual	19,227	20,987	-8.4%	25,696	-25.2%
Purchase	12,328	13,827	-10.8%	16,602	-25.7%
% Purchase	64.1%	65.9%	-1.8% #	64.6%	-0.5% #
1st Time Home Buyer	9,869	11,052	-10.7%	13,117	-24.8%
% 1st Time Home Buyer	80.1%	79.9%	0.1% #	79.0%	1.0% #
Non-Minority	6,460	7,177	-10.0%	7,986	-19.1%
% Non Minority	65.5%	64.9%	0.5% #	60.9%	4.6% #
Minority	3,072	3,515	-12.6%	4,717	-34.9%
% Minority	31.1%	31.8%	-0.7% #	36.0%	-4.8% #
Not-Disclosed	338	358	-5.6%	413	-18.2%
% Not-Disclosed	3.4%	3.2%	0.2% #	3.1%	0.3% #
Refinanced	4,416	4,667	-5.4%	7,398	-40.3%
% Refinanced	23.0%	22.2%	0.7% #	28.8%	-5.8% #
Streamline	2,563	2,597	-1.3%	5,413	-52.7%
% Streamline	58.0%	55.6%	2.4% #	73.2%	-15.1% #
Full Process	1,853	2,070	-10.5%	1,985	-6.6%
Cash Out	1,319	1,424	-7.4%	1,357	-2.8%
% Cash Out	71.2%	68.8%	2.4% #	68.4%	2.8% #
HECM	2,483	2,493	-0.4%	1,696	46.4%
% HECM	12.9%	11.9%	1.0% #	6.6%	6.3% #
Section 203(k)	117	140	-16.4%	148	-20.9%
Section 234(c)	938	1,057	-11.3%	1,272	-26.3%
% Section 234(c)	4.9%	5.0%	-0.2% #	5.0%	-0.1% #
ARM	3,142	3,306	-5.0%	4,791	-34.4%
% ARM	16.3%	15.8%	0.6% #	18.6%	-2.3% #
Manufactured Housing	1,605	1,757	-8.7%	1,533	4.7%
Interest Buy-down	179	261	-31.4%	694	-74.2%
Investors	24	23	4.3%	54	-55.6%
Minority	5,572	6,245	-10.8%	8,803	-36.7%
% Minority	29.0%	29.8%	-0.8% #	34.3%	-5.3% #
Automated Underwriting System * x					
AUS Endorsed (Oct)	19,904	21,081	-5.6%	23,030	-13.6%
AUS as % of Total Endorsed	49.5%	49.3%	0.2% #	46.3%	3.2% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS November 16-30, 2005

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	95,461	126,987	-24.8%		718,043
Endorsements *	520,000	82,934	103,353	-19.8%		555,557
Purchase	338,000	54,349	69,300	-21.6%		353,898
% Purchase	65.0%	65.5%	67.1%	-1.5%	#	63.7%
1st Time Home Buyer	270,000	43,242	54,387	-20.5%		280,121
% 1st Time Home Buyer	79.9%	79.6%	78.5%	1.1%	#	79.2%
Non-Minority	175,000	28,167	33,042	-14.8%		174,524
% Non Minority	64.8%	65.1%	60.8%	4.4%	#	62.3%
Minority	84,000	13,625	19,472	-30.0%		92,843
% Minority	31.1%	31.5%	35.8%	-4.3%	#	33.1%
Not-Disclosed	11,000	1,450	1,873	-22.6%		12,656
% Not-Disclosed	4.1%	3.4%	3.4%	-0.1%	#	4.5%
Refinanced	130,000	18,778	27,969	-32.9%		158,528
% Refinanced	25.0%	22.6%	27.1%	-4.4%	#	28.5%
Streamline	84,000	10,979	20,022	-45.2%		113,086
% Streamline	64.6%	58.5%	71.6%	-13.1%	#	71.3%
Full Process	46,000	7,799	7,947	-1.9%		45,442
Cash Out	32,000	5,462	5,522	-1.1%		31,338
% Cash Out	69.6%	70.0%	69.5%	0.5%	#	69.0%
HECM	52,000	9,807	6,084	61.2%		43,131
% HECM	10.0%	11.8%	5.9%	5.9%	#	7.8%
Section 203(k)	2,600	515	668	-22.9%		2,952
Section 234(c)	28,000	4,094	5,475	-25.2%		28,998
% Section 234(c)	5.4%	4.9%	5.3%	-0.4%	#	5.2%
ARM	97,000	12,979	18,996	-31.7%		95,561
% ARM	18.7%	15.6%	18.4%	-2.7%	#	17.2%
Manufactured Housing	32,000	6,470 r	5,907	9.5%		34,651
Interest Buy-down	9,000	870 r	3,354	-74.1%		10,400
Investors	1,300	80 r	233	-65.7%		1,434
Minority	180,000	24,265	35,637	-31.9%		176,334
% Minority	34.6%	29.3%	34.5%	-5.2%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Nov)	248,000	40,985	48,698	-15.8%		257,514
AUS as % of Total Endorse.	47.7%	49.4%	47.1%	2.3%	#	46.4%
Loans Delinquent as of (Oct) **	250,000	263,149	292,369	-10.0%		258,298
Claims (Nov) ***	150,000	20,362	25,829	-21.2%		155,231
Loss Mitigation Retention	80,000	10,376	13,581	-23.6%		81,037
Loss Mitigation Disposition	6,000	841	949	-11.4%		5,832
Other Claims	64,000	9,145	11,299	-19.1%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing , standard rejects or actual fall out.
r - revised

## SINGLE FAMILY OPERATIONS November 1-15, 2005

#### **Applications**

- After seasonal adjustment the annual rate for applications slipped 9.3 percent to 621,100.
- Actual receipts totaled 25,178 -- up slightly from the last period, primarily due to a smaller number of workdays this reporting period.

#### **Endorsements**

- **o** In early November, 20,987 mortgages were endorsed. 13,827 purchase money mortgages, 4,667 refinanced instruments and 2,493 HECM's.
- For the purchase transactions, 11,052 (79.9%) were for first time home buyers and of these, 64.9 percent were for non-minority households. 3.2 percent of the home purchasers refused to disclose their race or ethnicity.
- With respect to the 4,667 refinanced loans, 55.6 percent were handled with streamlined procedures.
- o Of the 1,424 refi's requiring full processing, 68.8 percent were cash out actions.
- 1,057 Section 234c condominium unit mortgages were insured -- 5.0 percent of the total insured.
- 3,306 mortgages that were endorsed had ARM provisions -- 15.8 percent of the total.
- o 1,757 manufactured housing loans were endorsed.

(See FHA Single Family Operations Comments, next page)

#### FHA SINGLE FAMILY OPERATIONS COMMENTS

(Supplement to FHA Outlook)

November 1-15, 2005

Under the Lender Insurance Program, 4,618 mortgages have been endorsed this year -- 7.2 percent of total activity. In addition, 41 mortgages have been insured under the Section 203(k) Limited Repair Program. So far this fiscal year, single family applications and endorsements appear to be holding in a fairly fragile state, but not falling below what might be expected this time of the year.

In recent years, FHA single family activity hit a high in fiscal year 2003, recording 1,764,398 applications received and 1,337,901 mortgages insured. Activity has continued to steadily decline since then, with applications reported at 1,035,863 in FY 2004 and 718,043 in FY 2005. Mortgage endorsements followed the same path, dropping to 968,441 in FY 2004 then down to 555,557 last year.

## SINGLE FAMILY OPERATIONS November 1-15, 2005

#### **CURRENT**

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	621,100	568,100	9.3%	875,000	-29.0%
Average per workday	2,455	2,246	9.3%	3,458	-29.0%
Actual	25,178	24,850	1.3%	35,469	-29.0%
% for Refinance (Oct)	14.0%	15.5%	-1.5% #	24.6%	-10.6% #
Endorsements: *					
Annual Rate	503,700	565,900	-11.0%	576,400	-12.6%
Actual	20,987	23,578	-11.0%	24,016	-12.6%
Purchase	13,827	15,482	-10.7%	16,031	-13.7%
% Purchase	65.9%	65.7%	0.2% #	66.8%	-0.9% #
1st Time Home Buyer	11,052	12,267	-9.9%	12,582	-12.2%
% 1st Time Home Buyer	79.9%	79.2%	0.7% #	78.5%	1.4% #
Non-Minority	7,177	7,947	-9.7%	7,740	-7.3%
% Non Minority	64.9%	64.8%	0.2% #	61.5%	3.4% #
Minority	3,515	3,911	-10.1%	4,410	-20.3%
% Minority	31.8%	31.9%	-0.1% #	35.1%	-3.2% #
Not-Disclosed	358	406	-11.8%	432	-17.1%
% Not-Disclosed	3.2%	3.3%	-0.1% #	3.4%	-0.2% #
Refinanced	4,667	5,514	-15.4%	6,685	-30.2%
% Refinanced	22.2%	23.4%	-1.1% #	27.8%	-5.6% #
Streamline	2,597	3,378	-23.1%	4,807	-46.0%
% Streamline	55.6%	61.3%	-5.6% #	71.9%	-16.3% #
Full Process	2,070	2,136	-3.1%	1,878	10.2%
Cash Out	1,424	1,499	-5.0%	1,322	7.7%
% Cash Out	68.8%	70.2%	-1.4% #	70.4%	-1.6% #
HECM	2,493	2,582	-3.4%	1,300	91.8%
% HECM	11.9%	11.0%	0.9% #	5.4%	6.5% #
Section 203(k)	140	127	10.2%	142	-1.4%
Section 234(c)	1,057	1,132	-6.6%	1,299	-18.6%
% Section 234(c)	5.0%	4.8%	0.2% #	5.4%	-0.4% #
ARM	3,306	3,474	-4.8%	4,211	-21.5%
% ARM	15.8%	14.7%	1.0% #	17.5%	-1.8% #
Manufactured Housing	1,757	1,755	0.1%	1,420	23.7%
Interest Buy-down	261	222	17.6%	676	-61.4%
Investors	23	20	15.0%	68	-66.2%
Minority	6,245	6,924	-9.8%	8,126	-23.1%
% Minority	29.8%	29.4%	0.4% #	33.8%	-4.1% #
Automated Underwriting System * x					
AUS Endorsed (Oct)	21,081	21,113	-0.2%	25,676	-17.9%
AUS as % of Total Endorsed	49.3%	49.9%	-0.6% #	47.9%	1.4% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS November 1-15, 2005

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	74,331	100,110	-25.8%		718,043
Endorsements *	520,000	63,707	77,657	-18.0%		555,557
Purchase	338,000	42,021	52,698	-20.3%		353,898
% Purchase	65.0%	66.0%	67.9%	-1.9%	#	63.7%
1st Time Home Buyer	270,000	33,373	41,271	-19.1%		280,121
% 1st Time Home Buyer	79.9%	79.4%	78.3%	1.1%	#	79.2%
Non-Minority	175,000	21,707	25,056	-13.4%		174,524
% Non Minority	64.8%	65.0%	60.7%	4.3%	#	62.3%
Minority	84,000	10,553	14,755	-28.5%		92,843
% Minority	31.1%	31.6%	35.8%	-4.1%	#	33.1%
Not-Disclosed	11,000	1,112	1,460	-23.8%		12,656
% Not-Disclosed	4.1%	3.3%	3.5%	-0.2%	#	4.5%
Refinanced	130,000	14,362	20,571	-30.2%		158,528
% Refinanced	25.0%	22.5%	26.5%	-3.9%	#	28.5%
Streamline	84,000	8,416	14,609	-42.4%		113,086
% Streamline	64.6%	58.6%	71.0%	-12.4%	#	71.3%
Full Process	46,000	5,946	5,962	-0.3%		45,442
Cash Out	32,000	4,143	4,165	-0.5%		31,338
% Cash Out	69.6%	69.7%	69.9%	-0.2%	#	69.0%
HECM	52,000	7,324	4,388	66.9%		43,131
% HECM	10.0%	11.5%	5.7%	5.8%	#	7.8%
Section 203(k)	2,600	398	520	-23.5%		2,952
Section 234(c)	28,000	3,156	4,203	-24.9%		28,998
% Section 234(c)	5.4%	5.0%	5.4%	-0.5%	#	5.2%
ARM	97,000	9,837	14,205	-30.7%		95,561
% ARM	18.7%	15.4%	18.3%	-2.9%	#	17.2%
Manufactured Housing	32,000	4,865	4,374	11.2%		34,651
Interest Buy-down	9,000	691	2,660	-74.0%		10,400
Investors	1,300	56	179	-68.7%		1,434
Minority	180,000	18,693	26,834	-30.3%		176,334
% Minority	34.6%	29.3%	34.6%	-5.2%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Oct)	248,000	21,081	25,676	-17.9%		257,514
AUS as % of Total Endorse.	47.7%	49.3%	47.9%	1.4%	#	46.4%
Loans Delinquent as of (Oct) **	250,000	263,149	292,369	-10.0%		258,298
Claims (Oct) ***	150,000	10,189	13,089	-22.2%		155,231
Loss Mitigation Retention	80,000	5,181	6,968	-25.6%		81,037
Loss Mitigation Disposition	6,000	461	482	-4.4%		5,832
Other Claims	64,000	4,547	5,639	-19.4%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

### SINGLE FAMILY OPERATIONS October 16-31, 2005

#### **Applications**

- After seasonal adjustment, the estimated annual rate for applications fell 26.2 percent to 568,100 -- due to
  a drop in the average workday receipts from 3,041 in early October to 2,746 in this period.
- o 14 percent of the applications were to refinance a mortgage.

#### **Endorsements**

- On the other hand, endorsements rose 23.2 percent to 23,578.
- o They included 15,482 purchase money mortgages, 5,514 refinanced instruments and 2,582 HECM's.
- Of the purchase transactions, 12,267 (79.2%) were for first time home buyers of which 31.9 percent were minority households while 3.3 percent would not disclose their race or ethnicity.
- 5,514 mortgages were refinanced and 61.3 percent were processed using streamline procedures.
- o Of the 2,136 refi's that required full processing, 70.2 percent were cash out actions.
- o HECM's accounted for 11 percent of the endorsements, up from 6.4 percent, a year ago.
- o 1,132 mortgages endorsed were Section 234c condo units.
- 14.7 percent of the insured mortgages has ARM provisions.
- o 1,755 endorsed cases were classified as manufactured housing.

#### **Automated Underwriting**

o Of the cases insured during October, 21,081 (49.3%) were accepted and insured using automated procedures.

## SINGLE FAMILY OPERATIONS October 16-31, 2005

#### **CURRENT**

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	568,100	769,400	-26.2%	747,800	-24.0%
Average per workday	2,246	3,041	-26.1%	2,956	-24.0%
Actual	24,850	24,303	2.3%	29,734	-16.4%
% for Refinance (Oct)	14.0%	15.5%	-1.5% #	24.6%	-10.6% #
Endorsements: *					
Annual Rate	565,900	459,400	23.2%	650,200	-13.0%
Actual	23,578	19,142	23.2%	27,091	-13.0%
Purchase	15,482	12,712	21.8%	18,556	-16.6%
% Purchase	65.7%	66.4%	-0.7% #	68.5%	-2.8% #
1st Time Home Buyer	12,267	10,058	22.0%	14,476	-15.3%
% 1st Time Home Buyer	79.2%	79.1%	0.1% #	78.0%	1.2% #
Non-Minority	7,947	6,583	20.7%	8,692	-8.6%
% Non Minority	64.8%	65.5%	-0.7% #	60.0%	4.7% #
Minority	3,911	3,127	25.1%	5,258	-25.6%
% Minority	31.9%	31.1%	0.8% #	36.3%	-4.4% #
Not-Disclosed	406	348	16.7%	525	-22.7%
% Not-Disclosed	3.3%	3.5%	-0.2% #	3.6%	-0.3% #
Refinanced	5,514	4,181	31.9%	6,809	-19.0%
% Refinanced	23.4%	21.8%	1.5% #	25.1%	-1.7% #
Streamline	3,378	2,441	38.4%	4,825	-30.0%
% Streamline	61.3%	58.4%	2.9% #	70.9%	-9.6% #
Full Process	2,136	1,740	22.8%	1,984	7.7%
Cash Out	1,499	1,220	22.9%	1,355	10.6%
% Cash Out	70.2%	70.1%	0.1% #	68.3%	1.9% #
HECM	2,582	2,249	14.8%	1,726	49.6%
% HECM	11.0%	11.7%	-0.8% #	6.4%	4.6% #
Section 203(k)	127	131	-3.1%	168	-24.4%
Section 234(c)	1,132	967	17.1%	1,467	-22.8%
% Section 234(c)	4.8%	5.1%	-0.3% #	5.4%	-0.6% #
ARM	3,474	3,057	13.6%	5,095	-31.8%
% ARM	14.7%	16.0%	-1.2% #	18.8%	-4.1% #
Manufactured Housing	1,755	1,353	29.7%	1,459	20.3%
Interest Buy-down	222	208	6.7%	952	-76.7%
Investors	20	13	53.8%	53	-62.3%
Minority	6,924	5,524	25.3%	9,462	-26.8%
% Minority	29.4%	28.9%	0.5% #	34.9%	-5.6% #
Automated Underwriting System * x					
AUS Endorsed (Oct)	21,081	21,113	-0.2%	25,676	-17.9%
AUS as % of Total Endorsed	49.3%	49.9%	-0.6% #	47.9%	1.4% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS October 16-31, 2005

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	650,000	49,153	64,641	-24.0%		718,043
Endorsements *	520,000	42,720	53,641	-20.4%		555,557
Purchase	338,000	28,194	36,667	-23.1%		353,898
% Purchase	65.0%	66.0%	68.4%	-2.4%	#	63.7%
1st Time Home Buyer	270,000	22,323	28,699	-22.2%		280,121
% 1st Time Home Buyer	79.9%	79.2%	78.3%	0.9%	#	79.2%
Non-Minority	175,000	14,530	17,325	-16.1%		174,524
% Non Minority	64.8%	65.1%	60.4%	4.7%	#	62.3%
Minority	84,000	7,038	10,345	-32.0%		92,843
% Minority	31.1%	31.5%	36.0%	-4.5%	#	33.1%
Not-Disclosed	11,000	754	1,028	-26.7%		12,656
% Not-Disclosed	4.1%	3.4%	3.6%	-0.2%	#	4.5%
Refinanced	130,000	9,695	13,886	-30.2%		158,528
% Refinanced	25.0%	22.7%	25.9%	-3.2%	#	28.5%
Streamline	84,000	5,819	9,802	-40.6%		113,086
% Streamline	64.6%	60.0%	70.6%	-10.6%	#	71.3%
Full Process	46,000	3,876	4,084	-5.1%		45,442
Cash Out	32,000	2,719	2,843	-4.4%		31,338
% Cash Out	69.6%	70.1%	69.6%	0.5%	#	69.0%
HECM	52,000	4,831	3,088	56.4%		43,131
% HECM	10.0%	11.3%	5.8%	5.6%	#	7.8%
Section 203(k)	2,600	258	378	-31.7%		2,952
Section 234(c)	28,000	2,099	2,904	-27.7%		28,998
% Section 234(c)	5.4%	4.9%	5.4%	-0.5%	#	5.2%
ARM	97,000	6,531	9,994	-34.7%		95,561
% ARM	18.7%	15.3%	18.6%	-3.3%	#	17.2%
Manufactured Housing	32,000	3,108	2,954	5.2%		34,651
Interest Buy-down	9,000	430	1,984	-78.3%		10,400
Investors	1,300	33	111	-70.3%		1,434
Minority	180,000	12,448	18,708	-33.5%		176,334
% Minority	34.6%	29.1%	34.9%	-5.7%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Oct)	248,000	21,081	25,676	-17.9%		257,514
AUS as % of Total Endorse.	47.7%	49.3%	47.9%	1.4%	#	46.4%
Loans Delinquent as of (Sep) **	250,000	258,298	289,106	-10.7%		258,298
Claims (Oct) ***	150,000	10,189	13,089	-22.2%		155,231
Loss Mitigation Retention	80,000	5,181	6,968	-25.6%		81,037
Loss Mitigation Disposition	6,000	461	482	-4.4%		5,832
Other Claims	64,000	4,547	5,639	-19.4%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

### SINGLE FAMILY OPERATIONS October 1-15, 2005

#### **Applications**

- After seasonal adjustment, applications jumped 34.8 percent to an annual rate of 769,400.
- Actual receipts totaled 24,303, slightly less than late September but higher on a per diem basis.

#### **Endorsements**

- During this reporting period, FHA endorsed 19,142 mortgage -- 12,712 purchase money mortgages, 4,181 refinanced mortgages and 2,249 HECM's.
- Of the purchase transactions, 66.4 percent were for first time home buyers and of these, 31.1 percent were to minority households.
- o As to refinance transactions, 58.4 percent were processed using streamlined procedures.
- o Of the 1,740 refinances requiring full processing, 70.1 percent covered cash out actions.
- o 5.1 percent of the mortgage transactions involved Section 234c condominium units.
- o 16 percent of the endorsements, covered mortgages with ARM provisions.
- **o** 1,353 mortgages were for manufactured housing units.
- 208 mortgages had interest buy down terms.

## SINGLE FAMILY OPERATIONS October 1-15, 2005

#### **CURRENT**

	CURRENT				
	2 WEEK	LAST	PERCENT	LAST	PERCENT
	PERIOD	PERIOD	CHANGE	YEAR	CHANGE
Applications: *					
Annual Rate	769,400	570,600	34.8%	895,700	-14.1%
Average per workday	3,041	2,255	34.9%	3,540	-14.1%
Actual	24,303	25,279	-3.9%	34,907	-30.4%
% for Refinance (Sep)	15.5%	13.7%	1.8% #	22.8%	-7.3% #
Endorsements: *					
Annual Rate	459,400	541,100	-15.1%	637,200	-27.9%
Actual	19,142	22,546	-15.1%	26,550	-27.9%
Purchase	12,712	14,852	-14.4%	18,111	-29.8%
% Purchase	66.4%	65.9%	0.5% #	68.2%	-1.8% #
1st Time Home Buyer	10,058	11,846	-15.1%	14,223	-29.3%
% 1st Time Home Buyer	79.1%	79.8%	-0.6% #	78.5%	0.6% #
Non-Minority	6,583	7,888	-16.5%	8,633	-23.7%
% Non Minority	65.5%	66.6%	-1.1% #	60.7%	4.8% #
Minority	3,127	3,553	-12.0%	5,087	-38.5%
% Minority	31.1%	30.0%	1.1% #	35.8%	-4.7% #
Not-Disclosed	348	404	-13.9%	503	-30.8%
% Not-Disclosed	3.5%	3.4%	0.0% #	3.5%	-0.1% #
		511,0	2.272	2.2,7	
Refinanced	4,181	5,437	-23.1%	7,077	-40.9%
% Refinanced	21.8%	24.1%	-2.3% #	26.7%	-4.8% #
Streamline	2,441	3,442	-29.1%	4,977	-51.0%
% Streamline	58.4%	63.3%	-4.9% #	70.3%	-11.9% #
Full Process	1,740	1,995	-12.8%	2,100	-17.1%
Cash Out	1,220	1,410	-13.5%	1,488	-18.0%
% Cash Out	70.1%	70.7%	-0.6% #	70.9%	-0.7% #
HECM	2,249	2,257	-0.4%	1,362	65.1%
% HECM	11.7%	10.0%	1.7% #	5.1%	6.6% #
Section 203(k)	131	135	-3.0%	210	-37.6%
Section 203(k) Section 234(c)	967	1,165	-3.0% -17.0%	1,437	-37.0% -32.7%
% Section 234(c)	5.1%	5.2%	-0.1% #	5.4%	-0.4% #
ARM	3,057	3,270	-0.1 <i>% #</i> -6.5%	4,899	-37.6%
% ARM	16.0%	14.5%	1.5% #	4,899 18.5%	-37.0 <i>%</i> -2.5% #
Manufactured Housing	1,353	1,597	-15.3%	1,495	-2.5% # -9.5%
Interest Buy-down	208	403	-48.4%	1,032	- <del>9</del> .5%
Investors	13	38	-65.8%	58	-79.6% -77.6%
Minority	5,524	6,558	-15.8%	9,246	-40.3%
% Minority	28.9%	29.1%	-0.2% #	34.8%	-40.3 <i>%</i> -6.0% #
70 WILLOUITY	20.970	23.170	-U.Z/0 #	J <del>4</del> .0 /0	-0.070 #
Automated Underwriting System * x					
AUS Endorsed (Sep)	21,113	25,096	-15.9%	28,488	-25.9%
AUS as % of Total Endorsed	49.9%	48.5%	1.4% #	49.5%	0.4% #

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.

## SINGLE FAMILY OPERATIONS October 1-15, 2005

#### **OUTLOOK**

	PROJECTIONS FY 2006	FY 2006 TO DATE	FY 2005 TO DATE	% CHANGE 2006/2005		FY 2005 FINAL
Applications *	750,000	24,303	34,907	-30.4%		718,043
Endorsements *	600,000	19,142	26,550	-27.9%		555,557
Purchase	380,000	12,712	18,111	-29.8%		353,898
% Purchase	63.3%	66.4%	68.2%	-1.8%	#	63.7%
1st Time Home Buyer	304,000	10,058	14,223	-29.3%		280,121
% 1st Time Home Buyer	80.0%	79.1%	78.5%	0.6%	#	79.2%
Non-Minority	196,000	6,583	8,633	-23.7%		174,524
% Non Minority	64.5%	65.5%	60.7%	4.8%	#	62.3%
Minority	96,000	3,127	5,087	-38.5%		92,843
% Minority	31.6%	31.1%	35.8%	-4.7%	#	33.1%
Not-Disclosed	12,000	348	503	-30.8%		12,656
% Not-Disclosed	3.9%	3.5%	3.5%	-0.1%	#	4.5%
Refinanced	170,000	4,181	7,077	-40.9%		158,528
% Refinanced	28.3%	21.8%	26.7%	-4.8%	#	28.5%
Streamline	124,000	2,441	4,977	-51.0%		113,086
% Streamline	72.9%	58.4%	70.3%	-11.9%	#	71.3%
Full Process	46,000	1,740	2,100	-17.1%		45,442
Cash Out	32,000	1,220	1,488	-18.0%		31,338
% Cash Out	69.6%	70.1%	70.9%	-0.7%	#	69.0%
HECM	50,000	2,249	1,362	65.1%		43,131
% HECM	8.3%	11.7%	5.1%	6.6%	#	7.8%
Section 203(k)	2,600	131	210	-37.6%		2,952
Section 234(c)	28,000	967	1,437	-32.7%		28,998
% Section 234(c)	4.7%	5.1%	5.4%	-0.4%	#	5.2%
ARM	97,000	3,057	4,899	-37.6%		95,561
% ARM	16.2%	16.0%	18.5%	-2.5%	#	17.2%
Manufactured Housing	32,000	1,353	1,495	-9.5%		34,651
Interest Buy-down	9,000	208	1,032	-79.8%		10,400
Investors	1,300	13	58	-77.6%		1,434
Minority	180,000	5,524	9,246	-40.3%		176,334
% Minority	30.0%	28.9%	34.8%	-6.0%	#	31.7%
Automated Underwriting System * x						
AUS Endorsed (Sep)	248,000	257,514	426,983	-39.7%		257,514
AUS as % of Total Endorse.	41.3%	46.4%	42.8%	3.6%	#	46.4%
Loans Delinquent as of (Sep) **	250,000	258,298	289,106	-10.7%		258,298
Claims (Sep) ***	144,000	155,231	163,429	-5.0%		155,231
Loss Mitigation Retention	76,000	81,037	78,528	3.2%		81,037
Loss Mitigation Disposition	5,000	5,832	5,694	2.4%		5,832
Other Claims	63,000	68,362	79,207	-13.7%		68,362

<sup># =</sup> Percentage point difference

x AUS total includes only cases accepted and endorsed by the score cards. Does not include cases referred for standard processing, standard rejects or actual fall out.