

SDS
International

**Authorized Federal Supply Service
Information Technology Schedule Pricelist
General Purpose Commercial Information Technology
Equipment, Software and Services**

INFORMATION TECHNOLOGY SERVICES:

SIN 132-33/C-7030 – PERPETUAL SOFTWARE LICENSES

SIN 132-34/C-7030 – MAINTENANCE OF SOFTWARE

SIN 132-51/CD-399 – INFORMATION TECHNOLOGY PROFESSIONAL SERVICES

PROFESSIONAL ENGINEERING SERVICES:

**SIN 871-1/CR-425 – STRATEGIC PLANNING FOR TECHNICAL
PROGRAMS/ACTIVITIES**

SIN 871-2/CR-425 – CONCEPT DEVELOPMENT & REQUIREMENTS ANALYSIS

SIN 871-3/CR-425 – SYSTEM DESIGN, ENGINEERING AND INTEGRATION

SIN 871-4/CR-425 – TEST AND EVALUATION

SIN 871-5/CR-425 – INTEGRATED LOGISTICS SUPPORT

SIN 871-6/CR-425 – ACQUISITION AND LIFE CYCLE MANAGEMENT

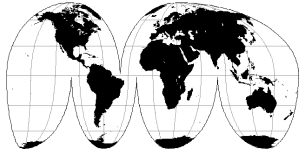
MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)

SIN 874-1/CR-499 - CONSULTING SERVICES

SIN 874-3/CR-499 - SURVEY SERVICES

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems,



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and related services. FAR 36.6 distinguishes between mapping services of a A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performed by the publisher or manufacturer or one of their authorized agents.

**SDS International, Inc.
1320 Central Park Blvd, Suite 300
Fredericksburg, VA 22401
Phone: 703-553-7535 FAX 540-548-8440**

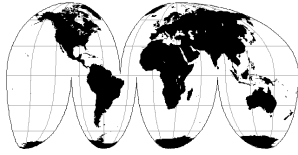
Contract Number: GS-00F-0077M

Period Covered by Contract: September 1, 2005 through August 31, 2010

(Incorporates all modifications through P-0021 dated 10/24/07)

General Services Administration
Federal Supply Service

Products/Services and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! By accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>



Special Item Number (SINs)

Information Technology Services

SIN 132-33/C-7030 - Perpetual Software Licenses

SIN 132-34/C-7030 - Maintenance of Software

**SIN 132-51/CD-399 - Information Technology Professional Services,
Category Code S, FADS Class D399:**

Professional Engineering Services

SIN 871-1/CR-425 - Strategic Planning for Technical Programs/Activities

SIN 871-2/CR-425 - Concept Development & Requirements Analysis

SIN 871-3/CR-425 - System Design, Engineering and Integration

SIN 871-4/CR-425 - Test and Evaluation

SIN 871-5/CR-425 - Integrated Logistics Support

SIN 871-6/CR-425 - Acquisition and Life Cycle Management

Mission Oriented Business Integrated Services (MOBIS)

SIN 874-1/CR-499 – Consulting Services

SIN 874-3/CR-499 - Survey Services

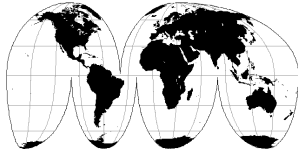
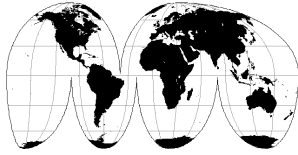


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Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules and to report accomplishments against these goals.

For orders exceeding the micro-purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage! And the Federal Supply Service Home Page (www.fss.gsa.gov) which contains information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

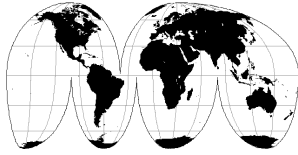
For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

Information for Ordering Activities:

1. Geographic Scope of Contract: The 48 contiguous states and the District of Columbia, Alaska, Hawaii, all US Territories and possessions and the Commonwealth of Puerto Rico.

2. Contractor's Ordering Address and Payment Information:

SDS International, Inc.
1320 Central Park Blvd, Suite 300



**SDS
International**

Fredericksburg, VA 22401

Attn: Bruce A. Miller

(703) 553-7535 (Tel)
(540) 548-8440 (Fax)
bamiller@sdslink.com

Government purchase cards will be acceptable for payment.

3. Liability for Injury or Damage:

The Contractor shall not be liable for any injury to Government personnel or damage to Government property arising from the use or equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. Statistical Data for Government Order Office Completion of Standard Form 279:

Block 9: G. Order/Modification Under Federal Schedule
Block 16: Data Universal Numbering System (DUNS): 55 739 4673
Block 30: Type of Contractor: B
Block 31: Woman-Owned Small Business: No
Block 36: Contractor's Taxpayer Identification Number (TIN): 54-1739797

4a. CAGE Code: 0V281

4b. Central Contractor Registration: Contractor has registered with the Central Contractor Registration Database.

5. FOB Destination

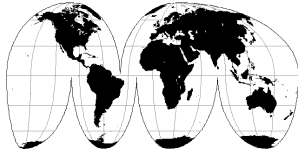
6. Delivery Schedule

a. Time of Delivery. The contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below.

SIN

DELIVERY TIME
(DAYS ARO)

a. 45 days from receipt of order.



132-51/CD-399 - Upon agreement between SDS International, Inc. and the Ordering Activity.

871-1, 871-2, 871-3, 871-4, 871-5, 871-6/CR-425 - Upon agreement between SDS International, Inc. and the Ordering Activity.

874-1, 874-3/CR499 – Upon agreement between SDS International, Inc. and the Ordering Activity.

- b. Urgent Requirements: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the contractor for the purpose of obtaining accelerated delivery. The contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the contractor in writing.) If the contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.
- c.

7. Discounts:

- a. Prompt Payment: None
- b. Quantity - None
- c. Dollar Volume - None
- d. Government Educational Institutions - None
- e. Other - None

8. Trade Agreements Act of 1979, as amended:

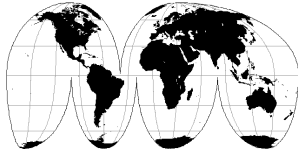
All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. Statement Concerning Availability of Export Packing: N/A

10. Small Requirements: The minimum dollar value of orders to be issued is \$1,000.00.

11. Maximum Order: (All dollar amounts are exclusive of any discount for prompt payment.)

- a. Special Item 132-33/C-7030 - Perpetual Software Licenses
- b. Special Item 132-51/CD-399 - Information Technology Professional Services
- c. Special Item 871-1:6/CR-425 – Professional Engineering Services



d. Special Item 874-1, 874-3/CR499 – MOBIS Services

The maximum dollar value per order for IT Professional Services and Software Licenses will be \$500,000.00. The maximum dollar value per order for Professional Engineering and MOBIS Services will be \$750,000.00

12. Use of Federal Supply Service Information Technology Schedule Contracts. In accordance with FAR 8.404:

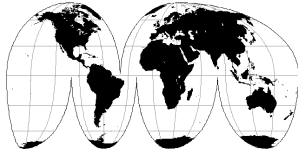
[**Note:** Special ordering procedures have been established for Special Item Number (SIN) 132-51/CD-399 IT Professional Services; refer to the terms and conditions for this SIN.]

13. Federal Information Technology/ Telecommunications Standards Requirements:

Federal departments and agencies acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering offices, shall be responded to promptly by the Contractor.

13.1 Federal Information Processing Standards Publications (FIPS PUBS): Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable “FIPS Publication.” Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted to Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone (703) 487-4650.

13.2 Federal Telecommunication Standards (FED-STDS): Telecommunication products under this schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable “FED-STD.” Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L’Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of



Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

14. Security Requirements. In the event security requirements are necessary, the ordering activities may incorporate, in their delivery orders, a security clause in accordance with current laws, regulations, and individual agency policy; however, the burden of administering the security requirements shall be with the ordering agency. If any costs are incurred as a result of the inclusion of security requirements, such costs will not exceed ten percent (10%) or \$100,000, of the total dollar value of the order, whichever is less.

15. Contract Administration for Ordering Offices: Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (1) Termination for the Government's convenience, and (m) Termination for Cause (See C.1.)

16. GSA Advantage!

The GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

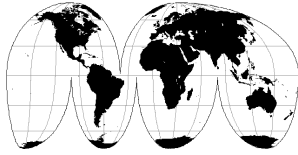
Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: Netscape). The Internet address is <http://www.fss.gsa.gov/>.

17. Purchase of Incidental, Non-Schedule Items

For administrative convenience, open market (non-contract) items may be added to a Federal Supply Schedule Blanket Purchase Agreement (BPA) or an individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and price reasonableness has been determined by the ordering activity for the open market (non-contract) items.

18. Contractor Commitments, Warranties and Representations

- (1) For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:



- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical design and/or functional characteristics and capabilities of a product/equipment/service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and /or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contact.

19. Overseas Activities

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the Pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

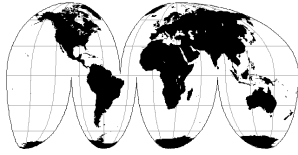
No exceptions.

Upon request of the contractor, the Government may provide the contractor with logistics support, as available, in accordance with all applicable Government regulations. Such Government support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. Year 2000 Warranty - Commercial Supply Items

(a) As used in this clause, "Year 2000 compliant" means, with respect to information technology, that the information technology accurately processes date/time data (including, but not limited to calculating, comparing, and sequencing) from, into, and between the twentieth and twenty-first centuries and the years 1999 and 2000 and leap year calculations, to the extent that other information technology used in combination with the information technology being acquired, properly exchanges date/time data with it.

(b) The Contractor shall warrant that each hardware, software, and firmware product delivered under this contract shall be able to accurately process date time data (including, but not limited to, calculating, comparing, and sequencing) from, into, and between the twentieth and twenty-



first centuries, including leap year calculations, when used in accordance with the product documentation provided by the Contractor, provided that all products (e.g. hardware, software, firmware) used in combination with products properly exchange date time data with it. If the contract requires that specific listed products must perform as a system in accordance with the foregoing warranty, then that warranty shall apply to those listed products as a system. The duration of this warranty and the remedies available under this warranty shall include repair or replacement of any product whose non-compliance is discovered and made known to the Contractor in writing within ninety (90) days after acceptance (installation is considered acceptance). The Contractor may offer an extended warranty to the Government to include repair or replacement of any product whose non-compliance is discovered and made known to the Contractor in writing at any time prior to June 1, 2000, or for a period of 6 months following acceptance (installation is considered acceptance) whichever is later. Nothing to this warranty shall be construed to limit any rights or remedies the Government may otherwise have under this contract with respect to defects other than Year 2000 performance.

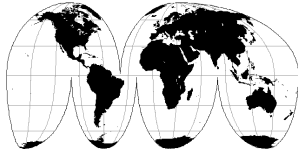
21. Blanket Purchase Agreements (BPAs)

Federal Acquisition Regulation (FAR) 13.201(a) defines Blanket Purchase Agreements (BPAs) as "...a simplified method of filling anticipated repetitive needs for supplies or services by establishing 'charge accounts' with qualified sources of supply." The use of Blanket Purchase Agreements under the Federal Supply Schedule Program is authorized in accordance with FAR 13.202(c)(3), which reads, in part, as follows:

"BPAs may be established with Federal Supply Schedule Contractors, if not inconsistent with the terms of the applicable schedule contract."

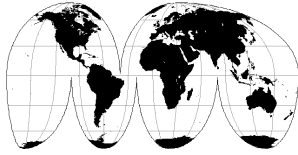
Federal Supply Schedule contracts contain BPA provisions to enable schedule users to maximize their administrative and purchasing savings. This feature permits schedule users to set up "accounts" with Schedule Contractors to fill recurring requirements. These accounts establish a period for the BPA and generally address issues such as the frequency of ordering and invoicing, authorized callers, discounts, delivery locations and times. Agencies may qualify for the best quantity/volume discounts available under the contract, based on the potential volume of business that may be generated through such an agreement, regardless of the size of the individual orders. In addition, agencies may be able to secure a discount higher than that available in the contract based on the aggregate volume of business possible under a BPA. Finally, Contractors may be open to a progressive type of discounting where the discount would increase once the sales accumulated under the BPA reach certain prescribed levels. Use of a BPA may be particularly useful with the new Maximum Order feature. See the Suggested Format, contained in this Schedule Pricelist, for customers to consider when using this particular tool.

22. Contractor Team Arrangements



SDS International

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer agency requirements. The policy and procedures outlined in this part will provide more flexibility and allow innovative acquisition methods when using the Federal Supply Schedules. See the additional information regarding Contractor Team Arrangements in this Schedule Pricelist.



Terms and Conditions Applicable to Perpetual Software Licenses (Special Item Number 132-33/C-7030) and Maintenance (Special Item Number 132-34/C-7030) of General Purpose Commercial Information Technology Software

1. Inspection/Acceptance

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any software that has been tendered for acceptance. The Government may require repair or replacement on nonconforming software at no increase in contract price. The Government must exercise its post-acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

2. Guarantee/Warranty

a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in this contract's commercial pricelist will apply to this contract.

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the Government for consequential damages resulting from any defect or deficiencies in accepted items.

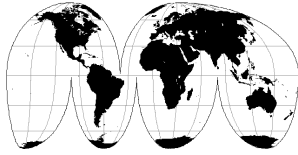
3. Technical Services

The Contractor, without additional charge to the Government, shall provide a hot line technical support number for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 0800 to 1700 EST.

Technical Support: e-mail: techsupport@sdslink.com

Phone: (407) 282-4432

Fax: (407) 282-4065



4. Software Maintenance

Software maintenance service shall include the following:

- a. 10 hours of Telephone Support
- b.. Free Upgrades for life of maintenance contract.

5. Periods of Maintenance (132-34/C-7030)

a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.

b. Term maintenance may be discontinued by the Government on thirty-(30) calendar days written notice to the Contractor. Not Applicable.

c. Annual Funding. When annually appropriated funds are cited on an order for maintenance, the period of the maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the maintenance orders citing the new appropriation shall be required, if the maintenance is to be continued during any remainder of the contract period.

d. Cross-Year Funding Within Contract Period. Where an ordering office's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering office may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.

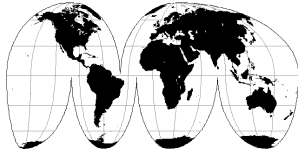
e. Ordering offices should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the maintenance is to be terminated at that time. Orders for the continuation of maintenance will be required if the maintenance is to be continued during the subsequent period.

6. Conversion From Term License to Perpetual License

Not Applicable

7. Term License Cessation

Not Applicable



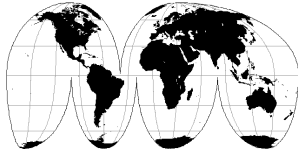
8. Utilization Limitations - (132-33/C-7030 and 132-34/C-7030)

a. Software acquisition is limited to commercial computer software defined to be:

COMMERCIAL COMPUTER SOFTWARE - Computer software which is used regularly for other than Government purposes and is sold, licenses or leased in significant quantities to the general public at established catalog prices.

b. When acquired by the Government, commercial computer software and related documentation so legend shall be subject to the following:

- (i) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
- (ii) Software licenses are by site and by agency. An agency is defined as a cabinet level or independent agency. The software may be used by any subdivision of the agency (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one agency's site. This would allow other agencies access to one agency's database. For Government public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user agency will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the use agency's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agent of the user agency.
- (iii) Except as is provided in paragraph 8.b(2) above, the government shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime contractors, subcontractors and agents of the government who have the Government's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the Government to use software, documentation, or information therein, which the Government may already have or obtain without restrictions.



- (iv) The Government shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which the computer may be transferred, or in cases of disaster recovery, the Government has the right to transfer the software to another site if the Government site for which it is acquired is deemed to be unsafe for Government personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

- (v) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

9. Software Conversion - (132-33/C-7030)

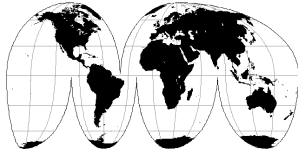
Full monetary credit will be allowed to the Government when conversion from one version of the software to another is made as a result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33/C-7030), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version.

10. Descriptions and Equipment Compatibility

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation, which are offered.

11. Right-To-Copy Pricing

Not Applicable



**Terms and Conditions Applicable to Information Technology (IT) Professional Services
(Special Item Number 132-51/CD-399)**

1.A. Scope

a. The prices, terms and conditions stated under Special Item Number 132-51/CD-399 Information Technology Professional apply exclusively to IT Services within the scope of this Information Technology Schedule.

b. The Contractor shall provide services at the Contractor's facility and/or at the Government location, as agreed to by the Contractor and the ordering office.

1.B. Performance Incentives

a. When using a performance based statement of work, performance incentives may be agreed upon between the Contractor and the ordering office on individual fixed price orders or Blanket Purchase Agreements, for fixed price tasks, under this contract in accordance with this clause.

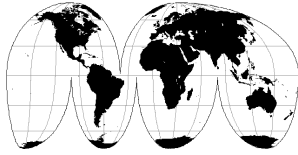
b. The ordering office must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.

c. To the maximum extent practicable, ordering offices shall consider establishing incentives where performance is critical to the agency's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

d. The above procedures do not apply to Time and Material or labor hour orders.

2. Ordering Procedures for Services (Requiring a Statement of Work)

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404 (b)(2) through (b)(3).



GSA has determined that the prices for services contained in the contractor's price list applicable to this Schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

(a) When ordering services, ordering offices shall—

(1) Prepare a Request (Request for Quote or other communication tool):

(i) A statement of work (a performance-based statement of work is preferred) that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e., security clearances, travel, special knowledge, etc.) should be prepared.

(ii) The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested, unless the ordering office makes a determination that it is not possible at the time of placing the order to estimate accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor hour or time-and-materials proposal may be requested. The firm-fixed price shall be based on the rates in the schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

(iii) The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.

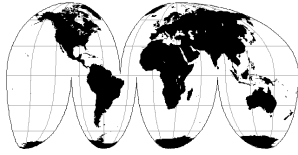
(iv) The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses. If consideration will be limited to schedule contractors who are small business concerns as permitted by paragraph (2)(i) below, the request shall notify the contractors that will be the case.

(2) Transmit the Request to Contractors:

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SDS International, Inc.

1320 Central Park Blvd, Suite 300, Fredericksburg VA 22401
703-553-7535 - 540-548-8440 (Fax)



(i) Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of services offered, pricing and other factors such as contractors' locations, as appropriate). When buying IT professional services under SIN 132-51/CD-399 ONLY, the ordering office, at its discretion, may limit consideration to those schedule contractors that are small business concerns. This limitation is not applicable when buying supplies and/or services under other SINs as well as SIN 132-51/CD-399. The limitation may only be used when at least three (3) small businesses that appear to offer services that will meet the agency's needs are available, if the order is estimated to exceed the micro-purchase threshold.

(ii) The request should be provided to three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold. For proposed orders exceeding the maximum order threshold, the request should be provided to additional contractors that offer services that will meet the agency's needs. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

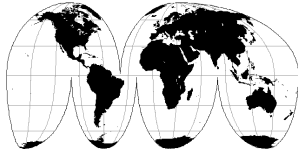
(3) Evaluate Responses and Select the Contractor to Receive the Order:

After responses have been evaluated against the factors identified in the request, the order should be placed with the schedule contractor that represents the best value. (See FAR 8.404)

(b) The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs, ordering offices shall—

(1) Inform contractors in the request (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

(i) SINGLE BPA: Generally, a single BPA should be established when the ordering office can define the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services to be ordered. When this occurs, authorized users may place the order directly under the established BPA when the need for service arises. The schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404)



(ii) **MULTIPLE BPAs:** When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When multiple BPAs are established, the authorized users must follow the procedures in (a)(2)(ii) above and then place the order with the Schedule contractor that represents the best value.

(2) **Review BPAs Periodically:** Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the Best Value. (See FAR 8.404)

(c) The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.

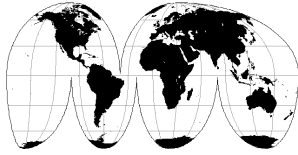
(d) When the ordering office's requirement involves both products as well as executive, administrative and/or professional, services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404)

(e) The ordering office, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

3. Order

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. Performance of Services



- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering office.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering office.
- c. The Agency should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulations or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. Inspection of Services

The Inspection of Services-Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

6. Responsibilities of the Contractor

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character.

7. Responsibilities of the Government

Subject to security regulations, the ordering office shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

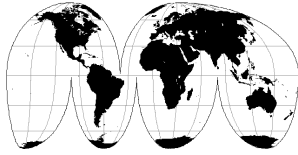
8. Independent Contractor

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the Government.

9. Organizational Conflicts of Interest

- a. Definitions.

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.



"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed Government contract, without some restriction on activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

- b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the Government, ordering offices may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

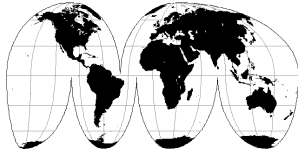
10. Invoices

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering office on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

11. Payments

For firm-fixed price orders the government shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts (Alternate I (APR 1984)) at FAR 52.232-7 applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts (FEB 1997) (Alternate II (JAN 1986)) at FAR 52.232-7 applies to labor-hour orders placed under this contract.

12. Resumes



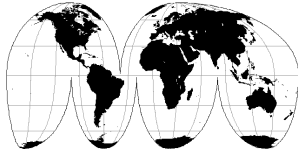
Resumes shall be provided to GSA Contracting Officer or the user agency upon request.

13. Incidental Support Costs

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering agency in accordance with the guidelines set forth in the FAR.

14. Approval of Subcontracts

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.



Description of Services and Pricing

(A) Information Technology (SIN 132-51/CD-399)

The services of analysts for the purpose of accomplishing requirements definition, researching change proposals, prioritization of requirements, technical evaluation and test & evaluation of software. This includes integration testing and the development of realistic operational testing procedures which generate recommendations for corrections and improvement. Subject matter experts are employed for the purpose of ensuring final acceptance of a product which meets or exceeds both design requirements and user expectations

Executive Analyst:

Minimum/General Experience: More than fifteen (15) years of experience related to tasks required.

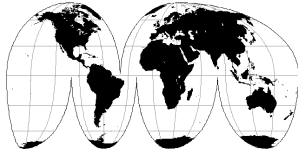
Functional Responsibility: Highly knowledgeable regarding specific operational systems and able to provide support in requirements development and definition processes related to acquisition. Demonstrated proficiency in preparing and editing materials and documentation related to operations analysis, information systems processing and data base management. Major staff experience working operational readiness, planning, communications, or training functions.

Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.

General IT Manager:

Minimum/General Experience: More than twelve (12) years of experience related to tasks required.

Functional Responsibility: Analyze user needs and software requirements to determine feasibility of design within time and cost constraints. Confer with systems analysts, engineers, programmers and others to design systems and to obtain information on project limitations and capabilities, performance requirements and interfaces. Coordinate software system installation and monitor equipment/applications functioning to ensure specifications are met. Provides



management oversight over product development to include cost, schedule and technical requirements. Develop detailed development schedules and manage effort to meet delivery milestones.

Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.

Senior IT Engineer Manager:

Minimum/General Experience: More than twelve (10) years of experience related to tasks required.

Functional Responsibility: Design, develop and modify software systems, using scientific analysis and mathematical models to predict and measure outcome and consequences of design. Determines systems performance standards. Consult with customers about software system design and maintenance. Will participate in software requirements development, product reviews, testing, configuration control, problem reporting and resolution, and change control. Will audit, monitor, evaluate, and report on subcontractor and consultant activities.

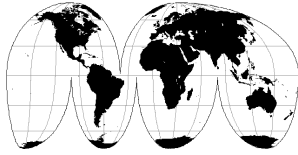
Minimum Education: Masters Degree in Computer Science or related field. Experience may be substituted depending upon the extent related to program.

Senior IT Engineer:

Minimum/General Experience: More than eight (8) years of experience related to tasks required in the application of users' needs to the design, development and testing and evaluation of computer software.

Functional Responsibility: Develops, modifies, and maintains complex programs. Recommends the redesign of programs, investigates and analyzes feasibility and program requirements, and develops programming specifications. Determines systems performance standards. Provides technical support to project team members and junior staff. Consults with customers about software system design and maintenance. Will participate in software requirements development, product reviews, testing, configuration control, problem reporting and resolution, and change control. Typically reports to a senior manager.

Minimum Education: Masters Degree in Computer Science or related field. Experience may be substituted depending upon the extent related to program.



Principal IT Architect/Engineer:

Minimum/General Experience: More than twelve (12) years of experience related to tasks required. Has high level of diverse technical experience relating to studying and analyzing systems needs, development, analysis and re-engineering. Has skills and experience related to business management, systems engineering, operations research and management engineering. Highly knowledgeable regarding specific operational systems and able to provide support in requirements development and definition processes related to acquisition.

Functional Responsibility: Top level technical expert supporting unlimited end user groups. Works with user groups to solve business problems with available technology.

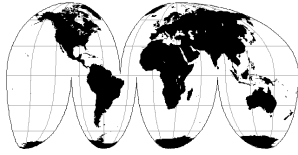
Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.

Senior Analyst Manager:

Minimum/General Experience: More than ten (10) years of experience related to tasks required. Skilled in analysis collection and evaluation. Highly knowledgeable regarding specific operational systems and able to provide support in requirements development and definition processes related to acquisition. Demonstrated proficiency in preparing and editing materials and documentation related to operations analysis, information systems processing and data base management. Major staff experience working operational readiness, planning, communications, or training functions.

Functional Responsibility : Provide operational subject matter expertise in support of assessment activities to include analysis, testing, demonstrations, modeling and simulation activities. Develop and evaluate inputs for data collection plans based on measures of effectiveness and performance development. Assist with planning and conduct of emergent projects to include development of project documents, preparation of project budget plans, coordinate with services and agencies as designated, and execution of the project plan.

Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.



Analysis Manager:

Minimum/General Experience: More than eight (8) years of experience related to tasks required. Highly qualified expert in analysis operations with extensive demonstrated experience in implementing and managing analysis support and analysis training programs. Significant experience related to defense activities. Ability to prepare, manage, schedule and edit materials and documentation related to government publications. Considerable knowledge of data base management and information processing. Military experience desirable. Qualified for security clearance. Computer proficiency.

Functional Responsibility: Develops analysis plans, policies and procedures to execute all contracted analysis activities, and directs analysis activities. Ensures approval, publication, and distribution of monthly, weekly, and daily analysis reports. Performs regular analytical functions as required. Works with professional, management and sponsoring personnel to perform analytical functions and services. Organizes, trains and supervises personnel under his/her authority. Establishes and provides 24 hours a day support to all personnel involved in analysis activity including field surveys and studies at other assigned locations. Identifies analysis requirements.

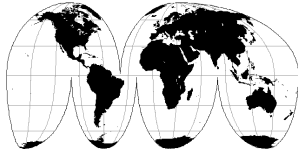
Minimum Education: MBA or M.S. in related fields or equivalent professional experience.

Senior Analyst:

Minimum/General Experience: More than eight (8) years of experience related to tasks required. Demonstrated capability in performing analysis of operations supporting military or civilian programs. Significant experience related to defense activities. Considerable experience and knowledge of data base management and information processing; applications programs and programming; preparing and materials and documentation related to government publications is desired. Qualified for security clearance. Computer proficient. Military experience desirable.

Functional Responsibility: Develops and executes analysis plans and programs. Identifies, obtains, coordinates and maintains necessary analysis requirements. Performs field studies, surveys, and analysis functions, researches and responds to questions. Prepares reports and presentations, drafts sensitive communications, assists in resolving issues, enters data into systems, publishes and distributes monthly, weekly, and daily analysis reports, performs regular analytical functions as desired. Works with professional, management and sponsoring personnel.

Minimum Education: MBA or M.S. in related fields or equivalent professional experience.



Staff Analyst:

Minimum/General Experience: More than eight (8) years of experience related to tasks required. Demonstrated capability in performing analysis operations supporting military or civilian programs. Experience related to defense activities. Ability to prepare materials and documentation related to government publications. Considerable knowledge of database management and information processing; applications programs and programming. Qualified for security clearance. Computer proficiency. Military experience desirable.

Functional Responsibility: Analyzes areas of concern and presents feasible alternatives and recommendations based on thorough research and analyses. Under general supervision, participates in developing and execution of analysis plans and programs. Prepares monthly, weekly, and daily analysis reports for publication. Prepares reports and presentations, drafts sensitive communications, and assists in resolving issues. Performs regular analytical functions as required.

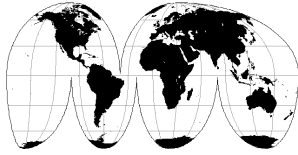
Minimum Education: Bachelor's Degree in related fields or equivalent professional experience.

Analyst:

Minimum/General Experience: 5-8 years of experience in related discipline acceptable substitution. Demonstrated capability in performing analysis operations supporting military or civilian program. Ability to prepare materials and documentation related to government publications. Specialized training or experience supplemented by training in technical writing, editing or management in related fields required. Qualified expert in analysis operations with extensive demonstrated experience in implementing and managing analysis support and analysis training programs. Qualified for security clearance. Computer Proficiency. Military service desirable.

Functional Responsibility: Analyzes areas of concern and presents feasible alternatives and recommendations based on thorough research and analyses. Drafts monthly, weekly, and daily analysis reports. Under general supervision, prepares reports and presentations, drafts sensitive communications, assists in resolving issues, and enters data into systems. Collects, compiles and assembles data by performing field studies, surveys, interviews, or other required research. Performs regular analytical functions as required.

Minimum Education: Bachelor's Degree in related fields or equivalent professional experience.



Associate Analyst:

Minimum/General Experience: 1-3 years of experience related to tasks required. Demonstrated capability in performing analysis operations supporting military or civilian programs. Ability to prepare materials and documentation related to government publications. Knowledge of database management and information processing; applications programs and programming. Ability to communicate and work cooperatively with staff and clients. Qualified to receive a security clearance. Computer literate. Prior military experience desired.

Functional Responsibility: Provides research, writing and editing support for analysis projects. Assists in the preparation and support of data organization and presentation. Performs analytical functions as required under the general supervision of an Analyst, Staff Analyst, Senior Analyst, or Analysis Manager

Minimum Education: High School or Associate's degree in related fields or equivalent professional experience.

Analyst Technician:

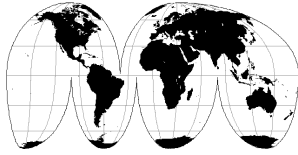
Minimum/General Experience: Up to two (2) years of experience related to tasks required. Demonstrated capability in performing analysis operations supporting military or civilian programs. Ability to prepare materials and documentation related to government publications. Knowledge of database management and information processing; applications programs and programming. Qualified to receive a security clearance. Computer literate. Prior military experience desired.

Functional Responsibility: Supports the preparation of reports, presentations, and correspondence. Assists with the collection, compilation, and assemblage of data by performing the required research. Performs analytical functions as required under the general supervision of an Analyst, Staff Analyst, Senior Analyst, or Analysis Manager.

Minimum Education: High School or Associates degree in related fields or equivalent professional experience.

Senior Training Manager:

Minimum/General Experience: More than eight (8) years of experience in related field. Senior manager with extensive hands-on field experience in all aspects of related operations. Highly qualified expert in operations related to operational requirements and activities related to training



subject or function. If function is military related, must be highly qualified in military operations with experience in an active theater of operations desirable.

Functional Responsibility: Develops plans, policies, procedures and techniques to execute all contracted operations. Directs operational contract activities and exercises supervision and control over all contracted personnel at assigned locations. Organizes and trains personnel under supervision. Identifies support requirements to corporate headquarters. Responsible for job site safety and protection of personnel, equipment and any government provided equipment or resources.

Minimum Education: MBA or M.S. in related field or equivalent professional experience. Qualified for security clearance and computer proficient. Military service may be desirable depending upon training function.

Staff Training Manager:

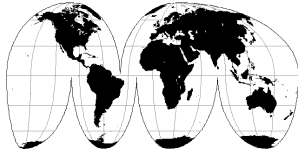
Minimum/General Experience: More than eight (8) years of professional experience. Extensive experience relevant to identifying planning and implementing operational training programs. Six (6) years experience in operations involving real-world activities related to task required. If function is military related, must be a qualified expert in military operations with experience in an active theater of operations desirable.

Functional Responsibility: Administers course of instruction. Organizes, trains and evaluates personnel assigned. Responsible for estimation of work, materials, and logistic support requirements within assigned area. Coordinates all operational functions and personnel scheduling. Develops courseware lesson plans, schedules training, provides academic instruction and refresher training. Assists in evaluating course training and progress. Evaluates student and instructor performance. Responsible for job site safety and safeguarding of equipment and resources.

Minimum Education: Bachelor's Degree in related fields or equivalent professional experience. Qualified for security clearance and computer proficient. Military service may be desirable depending upon training function.

Training Manager:

Minimum/General Experience: Five (5) to eight (8) years experience in operations support involving real-world activities related to task required. Considerable knowledge in a specific functional field such as equipment operations, information processing, etc. Demonstrated ability



SDS International

to prepare, manage, schedule and edit materials and documentation related to government publications.

Functional Responsibility: Organizes and directs support for operations specialists conducting training activities. Accountable for collecting, organizing and maintaining data, records, documentation, videos and related information. Plans for, schedules and operates general and specialized equipment, training devices, computers, instructional devices and other support assets. Organizes, trains, supervises and evaluates personnel assigned to activities. Responsible for job site safety and safeguarding of equipment and resources.

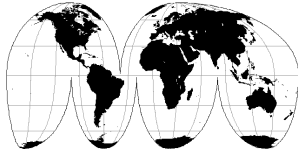
Minimum Education: Bachelor's Degree in related field or equivalent professional experience. Qualified to receive a security clearance and computer literate. Military service may be desirable depending upon training function.

Training Specialist:

Minimum/General Experience: Three (3) to five (5) years experience in operations support involving real-world activities related to task required. Considerable knowledge in a specific functional field such as equipment operations, information processing, etc. Ability to prepare, manage, schedule and edit materials and documentation related to functional field of training.

Functional Responsibility: Supports operations manager conducting planning and training activities. Provides academic training in functional area. Operates general and specialized training equipment, facilities and other support assets. Responsible for job site safety and safeguarding of equipment and resources.

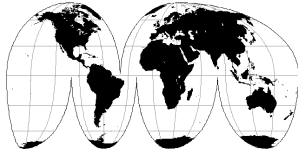
Minimum Education: Bachelor's Degree in related fields or equivalent professional experience. Qualified to receive a security clearance and computer literate. Military service may be desirable depending upon training function.



(B) Professional Engineering Services (SIN 871-1:6/CCR-425)

**Primary Engineering Disciplines Approved By GSA
Matrix**

	<u>Chemical Eng</u>	<u>Civil Eng</u>	<u>Electrical Eng</u>	<u>Mechanical Eng</u>
SINs				
871-1			X	X
871-2			X	X
871-3			X	X
871-4	X		X	X
871-5		X		X
871-6			X	X



SIN Definitions

871-1 Strategic Planning for Technology Programs/Activities: Services required under this SIN involve the definition and interpretation of high-level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, privatization and outsourcing.

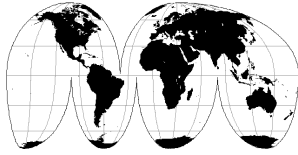
871-2 Concept Development and Requirements Analysis: Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated cost for the development or enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to requirements analysis, cost/cost-performance tradeoff analysis, feasibility analysis, regulatory compliance support, technology conceptual designs, training, privatization and outsourcing.

871-3 System Design, Engineering and Integration: Services required under this SIN involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performance risk identification/analysis/mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system. Typical associated tasks include, but are not limited to computer-aided design, design studies and analysis, high level detailed specification preparation, configuration management and document control, fabrication, assembly and simulation, modeling, training, privatization and outsourcing.

871-4 Test and Evaluation: Services required under this SIN involves the application of various techniques demonstrating that a prototype system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design. Typical associated tasks include, but are not limited to testing of a prototype and first article(s) testing, environmental testing, independent verification and validation, reverse engineering, simulation and modeling (to test the feasibility of a concept), system safety, quality assurance, physical testing or the product or system, training, privatization and outsourcing.

871-5 Integrated Logistics Support: Services required under this SIN involves the analysis, planning and detailed design of all engineering specific logistics support including material goods, personnel, and operational maintenance and repair of systems throughout their life cycles. Typical associated tasks include, but are not limited to ergonomic/human performance analysis, feasibility analysis, logistics planning, requirements determination, policy standards/ procedures development, long-term reliability and maintainability, training, privatization and outsourcing.

871-6 Acquisition and Life Cycle Management: Services required under this SIN involve all of the planning, budgetary, contract and systems/program management functions required to



procure and/or produce, render operational and provide life cycle support (maintenance, repair, supplies, engineering specific logistics) to technology-based systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to operation and maintenance, program/project management, technology transfer/insertion, training, privatization and outsourcing.

Labor Categories:

Executive Analyst:

Minimum/General Experience: More than fifteen (15) years of experience related to tasks required.

Functional Responsibility: Highly knowledgeable regarding specific operational systems and able to provide support in requirements development and definition processes related to acquisition. Demonstrated proficiency in preparing and editing materials and documentation related to operations analysis, information systems processing and data base management. Major staff experience working operational readiness, planning, communications, or training functions.

Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.

Principal Engineer/Analyst/Scientist:

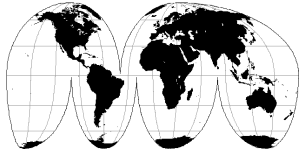
Duties and Responsibilities: Responsible for providing highly specialized expertise in an engineering, analysis, or scientific endeavor. Capable of directing a highly technical and complex project through out all levels of its development. Considerable creative thought required in the successful accomplishment of a "state of the art" project.

Experience:

More than ten years of qualified experience in engineering/analysis/scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Qualifications:

MBA or M.S. in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.



Engineer/Analyst/Scientist Director:

Duties and Responsibilities:

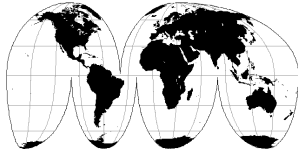
Oversees development of plans, programs and procedures to execute SDS operations, and provides high level direction to all assigned functional activities. Exercises senior management authority over assigned SDS personnel conducting program operations, support functions, field activities, studies and operations at assigned locations. Alternatively, may provide extensive expertise in a sparsely populated and highly specialized field of engineering, analysis or scientific endeavor.

Experience:

More than ten years of qualified experience in engineering/analysis/scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Qualifications:

MBA or M.S. in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.



Senior Engineer/Analyst/Scientist Manager:

Duties and Responsibilities:

Responsible for the management and supervision of complete projects or studies of broad scope and complexity. Alternatively, may provide extensive expertise in a narrow or well-defined field of engineering, analysis or scientific endeavor. Complexity of assignments typically requires considerable creativity and judgement to devise approaches to accomplish work, resolve design and operational problems, and make decisions in situations where standard methodology, procedures, and techniques may not be applicable. Allowed to exercise limited discretion on unusual or controversial problems or policy matters. May supervise or train personnel and be assisted by junior personnel.

Experience:

More than eight years of qualified expert experience in engineering/analysis/scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Qualifications:

MBA or M.S. in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

Engineer/Analyst/Scientist Manager:

Duties and Responsibilities:

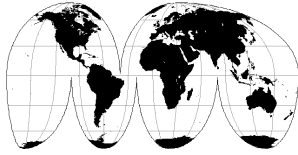
Plans and accomplishes complete projects or studies of broad scope and complexity. Complexity of assignments typically requires considerable creativity and judgement to devise approaches to accomplish work, resolve design and operational problems, and make decisions in situations where standard methodology, procedures, and techniques may not be applicable. Supervisor provides advice on unusual or controversial problems or policy matters. Completed work is reviewed for compliance with overall project objectives. May supervise or train personnel and be assisted by lower level technicians.

Experience:

More than eight years of qualified expert experience in engineering/analysis/scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Qualifications:

MBA or M.S. in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.



Senior Operations & Training Subject Matter Expert:

Duties and Responsibilities: Subject Matter Expert in an operational field related to assigned tasking. Organizes, trains and evaluates personnel under his/her supervision. Responsible for estimating of work, materials, and logistic support requirements within assigned area and personnel scheduling. Coordinates with all operations functions. Develops courseware lesson plans, schedules training, provides academic instruction and refresher training, and evaluates student and instructor performance. Responsible for training program safety and protection of corporate/government resources. Assists in evaluating course training and progress. Develops and administers basic and advanced courses of instruction.

Experience:

More than eight years of professional experience. Qualified expert in field operations with extensive experience relevant to identifying, planning and implementing operational and training programs. Graduate of appropriate technical courses. Six years experience in operations involving real-world activities related to task required. Experience in active theater of operations desirable.

Qualifications:

Bachelor's Degree in related field or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

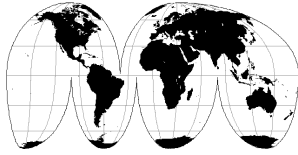
Senior Engineer/Analyst/Scientist:

Duties and Responsibilities:

Performs non-routine and complex assignments involving responsibility for planning and conducting a complete project of relatively limited scope and conducting a complete project of relatively limited scope or a portion of a larger and more diverse project. Selects and adapts plans, techniques, designs, or layouts. Contacts personnel in related activities to resolve problems and coordinates the work; reviews, analyses, and integrates the technical work of others. Supervisor outlines objectives, requirements, and design approaches; completed work is reviewed for technical adequacy and satisfaction of requirements. May train and be assisted by lower level technicians.

Experience:

More than six years of qualified experience in engineering, analysis or scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.



Qualifications:

MBA or M.S. in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required

Staff Operations & Training Subject Matter Expert:

Duties and Responsibilities:

Subject Matter Expert in an operational field related to assigned tasking. Organizes and directs support for operations specialists conducting planning, training or operational activities. Accountable for collecting, organizing and maintaining data, records, documentation, videos and project-related information. Plans for, schedules and operates general and specialized equipment, which may include vehicles, cranes, small boats, Electro-optical devices, training devices, computers, instructional devices and other support assets. Organizes, trains, supervises and evaluates personnel assigned to support team activities. Responsible for team safety and protection of resources. Moderate supervision.

Experience:

Five to eight years' experience in operations support involving real-world activities related to task required. Experience in active theater of operations desirable. Considerable knowledge in a specific field such as equipment operations, information processing, etc., and ability to prepare, manage, schedule and edit materials and documentation.

Qualifications:

Bachelor's Degree in related field or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

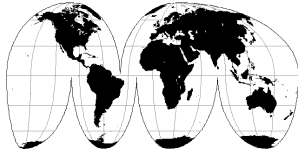
Staff Engineer/Analyst/Scientist:

Duties and Responsibilities:

Performs non-routine assignments of substantial variety and complexity, using operational precedents, which are not fully applicable. Such assignments, which are typically parts of broader assignments, are screened to eliminate unusual design problems. May also plan such assignments. Relieves technical advice from supervisor. Work is routinely reviewed for technical adequacy. May be assisted by lower level technicians and have frequent contact with professionals and others within the establishment.

Experience:

Five to six years of qualified expert experience in engineering, analysis or scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.



Qualifications:

Bachelor's Degree in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

Engineer/Analyst/Scientist:

Duties and Responsibilities:

Performs assignments that are not completely standardized or prescribed. Selects or adapts standard procedures or equipment, using fully applicable precedents. Receives initial instructions, equipment requirements, and advice from supervisor as needed; performs recurring work independently; work is routinely reviewed for technical adequacy or conformity with instructions.

Experience:

Three to five years of qualified expert experience in engineering, analysis or scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Qualifications:

Bachelor's Degree in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

Associate Engineer/Analyst/Scientist:

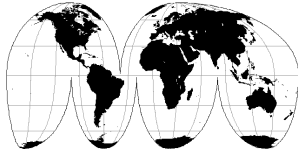
Duties and Responsibilities:

Performs standardized or prescribed assignments involving a sequence of related operations. Follows standard work methods on recurring assignments but received explicit instructions on unfamiliar assignments; technical adequacy of routine work is reviewed on completion; non-routine work may be reviewed in progress.

Experience:

One to three years of qualified expert experience in engineering operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Qualifications:



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High School or Bachelor's degree in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

Engineer/Analyst/Scientist Technician:

Duties and Responsibilities:

Performs simple routine work under close supervision or from detailed procedures. Work is checked in progress or on completion.

Experience:

Up to one year of qualified expert experience in engineering, analysis or scientific operations with extensive experience relevant to directing, planning and conducting projects and training programs.

Qualifications:

High School or Associate's degree in related fields or equivalent professional experience. Qualified for security clearance. Military experience desirable. Computer (PC) proficiency required.

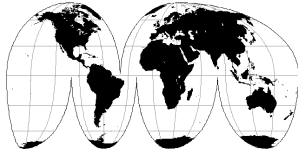
Supporting Labor Categories Incidental to and in Support of Professional Engineering Services

Business Specialist:

Duties and Responsibilities:

Performs general administrative duties: answers telephone, greets visitor, maintains appointment calendars, files and records, operates computer/word processing and other standard office equipment. Performs specialized services such as personnel processing. Sends and receives facsimiles, tracks personnel locations and status. Maintains and updates files and libraries. Coordinates and drafts publications files and maintains resources library; and does related office and clerical work as required.

Experience:



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One to two years experience in accounting and/or administrative fields. Business administration professional certification is acceptable substitution.

Qualifications:

High School or Associates degree in related fields or equivalent professional experience.

Qualified for security clearance. Computer (PC) proficiency required.

Associate Business Specialist:

Duties and Responsibilities:

Monitors the telephone system; takes accurate messages and distributes them to the appropriate personnel. Handles facsimile, copy, filing, and mailing requests from staff members. Assists in the preparation of proposals, reports, letters, and marketing materials. Tracks personnel locations and status. Assists in the organization, control and distribution of administrative paperwork. Performs data entry. Handles related administrative and clerical work as required.

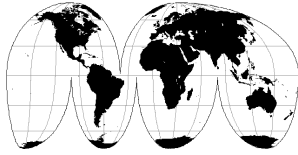
Experience:

One to two years experience in accounting and/or administrative fields. Business administration professional certification is acceptable substitution.

Qualifications:

High School or Associates degree in related fields or equivalent professional experience.

Qualified for security clearance. Computer (PC) proficiency required.



**(C) Mission Oriented Business Integrated Services (MOBIS)
(SIN 874-1, 874-3/CR499)**

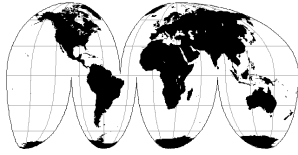
SIN Definitions

SIN 874-1: Consulting Services

Contractors shall provide expert advice, assistance, guidance or counseling in support of agencies' mission oriented business functions. This may include studies, analyses and reports documenting any proposed developmental, consultative or implementation efforts. Examples of consultation include but are not limited to: strategic, business and action planning; high performance work; process and productivity improvement; systems alignment; leadership systems; organizational assessments; cycle time; performance measures and indicators; program audits, evaluations, and customized training.

SIN 874-3: Survey Services

Contractors shall provide expert consultation, assistance, and deliverables associated with all aspects of surveying within the context of MOBIS. Contractors shall assist with, and/or perform all phases of the survey process to include, but not limited to: planning survey design; sampling, survey development; pretest/pilot surveying; defining and refining the agenda; survey database administration; assessing reliability and validity of data; determining proper survey data collection methodology; administering surveys using various types of data collection methods; and analyses of quantitative and qualitative survey data. Production of reports to include, but not limited to: description and summary of results with associated graphs, charts, and tables; description of data collection and survey administration methods; discussion of sample characteristics and the representative nature of data; analysis of non-response; and briefings of results to include discussion of recommendations and potential follow-up actions.



Labor Categories:

Executive Analyst:

Minimum/General Experience: More than fifteen (15) years of experience related to tasks required.

Functional Responsibility: Highly knowledgeable regarding specific operational systems and able to provide support in requirements development and definition processes related to acquisition. Demonstrated proficiency in preparing and editing materials and documentation related to operations analysis, information systems processing and data base management. Major staff experience working operational readiness, planning, communications, or training functions.

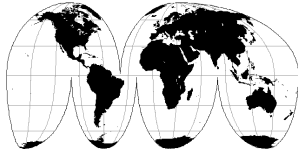
Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.

Senior Analyst Manager:

Minimum/General Experience: More than ten (10) years of experience related to tasks required. Skilled in analysis collection and evaluation. Highly knowledgeable regarding specific operational systems and able to provide support in requirements development and definition processes related to acquisition. Demonstrated proficiency in preparing and editing materials and documentation related to operations analysis, information systems processing and data base management. Major staff experience working operational readiness, planning, communications, or training functions.

Functional Responsibility: Provide operational subject matter expertise in support of assessment activities to include analysis, testing, demonstrations, modeling and simulation activities. Develop and evaluate inputs for data collection plans based on measures of effectiveness and performance development. Assist with planning and conduct of emergent projects to include development of project documents, preparation of project budget plans, coordinate with services and agencies as designated, and execution of the project plan.

Minimum Education: Masters Degree in related field. Experience may be substituted depending upon the extent related to program.



Analysis Manager:

Minimum/General Experience: More than eight (8) years of experience related to tasks required. Highly qualified expert in analysis operations with extensive demonstrated experience in implementing and managing analysis support and analysis training programs. Significant experience related to defense activities. Ability to prepare, manage, schedule and edit materials and documentation related to government publications. Considerable knowledge of data base management and information processing. Military experience desirable. Qualified for security clearance. Computer proficiency.

Functional Responsibility: Develops analysis plans, policies and procedures to execute all contracted analysis activities, and directs analysis activities. Ensures approval, publication, and distribution of monthly, weekly, and daily analysis reports. Performs regular analytical functions as required. Works with professional, management and sponsoring personnel to perform analytical functions and services. Organizes, trains and supervises personnel under his/her authority. Establishes and provides 24 hours a day support to all personnel involved in analysis activity including field surveys and studies at other assigned locations. Identifies analysis requirements.

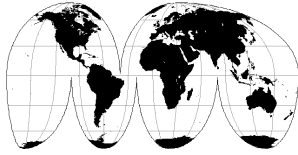
Minimum Education: MBA or M.S. in related fields or equivalent professional experience.

Senior Analyst:

Minimum/General Experience: More than eight (8) years of experience related to tasks required. Demonstrated capability in performing analysis of operations supporting military or civilian programs. Significant experience related to defense activities. Considerable experience and knowledge of data base management and information processing; applications programs and programming; preparing and materials and documentation related to government publications is desired. Qualified for security clearance. Computer proficient. Military experience desirable.

Functional Responsibility: Develops and executes analysis plans and programs. Identifies, obtains, coordinates and maintains necessary analysis requirements. Performs field studies, surveys, and analysis functions, researches and responds to questions. Prepares reports and presentations, drafts sensitive communications, assists in resolving issues, enters data into systems, publishes and distributes monthly, weekly, and daily analysis reports, performs regular analytical functions as desired. Works with professional, management and sponsoring personnel.

Minimum Education: MBA or M.S. in related fields or equivalent professional experience.



Staff Analyst:

Minimum/General Experience: More than eight (8) years of experience related to tasks required. Demonstrated capability in performing analysis operations supporting military or civilian programs. Experience related to defense activities. Ability to prepare materials and documentation related to government publications. Considerable knowledge of database management and information processing; applications programs and programming. Qualified for security clearance. Computer proficiency. Military experience desirable.

Functional Responsibility: Analyzes areas of concern and presents feasible alternatives and recommendations based on thorough research and analyses. Under general supervision, participates in developing and execution of analysis plans and programs. Prepares monthly, weekly, and daily analysis reports for publication. Prepares reports and presentations, drafts sensitive communications, and assists in resolving issues. Performs regular analytical functions as required.

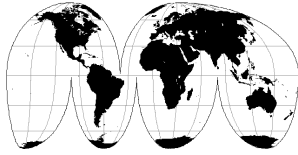
Minimum Education: Bachelor's Degree in related fields or equivalent professional experience.

Associate Analyst:

Minimum/General Experience: 1-3 years of experience related to tasks required. Demonstrated capability in performing analysis operations supporting military or civilian programs. Ability to prepare materials and documentation related to government publications. Knowledge of database management and information processing; applications programs and programming. Ability to communicate and work cooperatively with staff and clients. Qualified to receive a security clearance. Computer literate. Prior military experience desired.

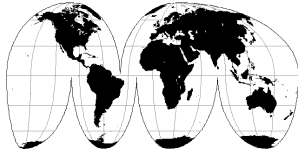
Functional Responsibility: Provides research, writing and editing support for analysis projects. Assists in the preparation and support of data organization and presentation. Performs analytical functions as required under the general supervision of an Analyst, Staff Analyst, Senior Analyst, or Analysis Manager

Minimum Education: High School or Associate's degree in related fields or equivalent professional experience.



Information Technology Pricing
Special Item No. CD-399:

IT Labor Category	2/17/04 To 4/31/05	5/1/05 To 8/31/05	9/1/05 To 8/31/06	9/1/06 To 8/31/07	9/1/07 To 8/31/08
On Site Rates:					
Executive Analyst		\$140.00	\$146.20	\$152.68	\$159.44
General IT Manager		\$107.12	\$111.86	\$116.82	\$121.99
Senior IT Engineer Manager		\$99.78	\$104.20	\$108.82	\$113.64
Senior IT Engineer		\$92.03	\$96.11	\$100.36	\$104.81
Principal IT Architect/Eng	\$105.32	\$109.99	\$114.86	\$119.95	\$125.26
Senior Analysis Manager	\$79.98	\$83.52	\$87.22	\$91.09	\$95.12
Analysis Manager	\$72.36	\$75.57	\$78.91	\$82.41	\$86.06
Senior Analyst	\$67.47	\$70.46	\$73.58	\$76.84	\$80.24
Staff Analyst	\$58.80	\$61.40	\$64.13	\$66.97	\$69.93
Analyst	\$50.44	\$52.67	\$55.01	\$57.44	\$59.99
Associate Analyst	\$39.58	\$41.33	\$43.16	\$45.08	\$47.07
Analyst Technician	\$28.20	\$29.45	\$30.75	\$32.12	\$33.54
Senior Training Manager	\$69.75	\$72.84	\$76.07	\$79.44	\$82.96
Staff Training Manager	\$61.70	\$64.43	\$67.29	\$70.27	\$73.38
Training Manager	\$55.93	\$58.41	\$61.00	\$63.70	\$66.52
Training Specialist	\$42.81	\$44.71	\$46.69	\$48.76	\$50.92
Off Site Rates:					
Executive Analyst		\$226.88	\$236.93	\$247.43	\$258.39
General IT Manager		\$173.60	\$181.29	\$189.32	\$197.71
Senior IT Engineer Manager		\$161.57	\$168.73	\$176.20	\$184.01
Senior IT Engineer		\$149.03	\$155.63	\$162.53	\$169.73
Principal IT Architect/Eng	\$128.44	\$134.13	\$140.07	\$146.28	\$152.76
Senior Analysis Manager	\$94.57	\$98.76	\$103.13	\$107.70	\$112.47
Analysis Manager	\$89.19	\$93.14	\$97.27	\$101.58	\$106.08
Senior Analyst	\$80.97	\$84.56	\$88.30	\$92.21	\$96.30
Staff Analyst	\$70.57	\$73.70	\$76.96	\$80.37	\$83.93



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Analyst	\$60.54	\$63.22	\$66.02	\$68.95	\$72.00
Associate Analyst	\$47.49	\$49.59	\$51.79	\$54.09	\$56.48
Analyst Technician	\$33.85	\$35.35	\$36.92	\$38.55	\$40.26
Senior Training Manager	\$83.71	\$87.42	\$91.29	\$95.34	\$99.56
Staff Training Manager	\$74.03	\$77.31	\$80.73	\$84.31	\$88.05
Training Manager	\$67.10	\$70.07	\$73.18	\$76.42	\$79.80
Training Specialist	\$51.38	\$53.66	\$56.03	\$58.52	\$61.11

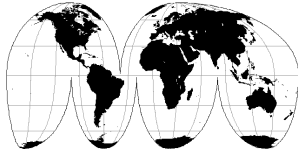
IT Labor Category	9/1/08	9/1/09
	To 8/31/09	To 8/31/10

On Site Rates:

Executive Analyst	\$166.50	\$173.88
General IT Manager	\$127.39	\$133.04
Senior IT Engineer Manager	\$118.67	\$123.93
Senior IT Engineer	\$109.45	\$114.30
Principal IT Architect/Eng	\$130.81	\$136.60
Senior Analysis Manager	\$99.34	\$103.74
Analysis Manager	\$89.87	\$93.85
Senior Analyst	\$83.80	\$87.51
Staff Analyst	\$73.03	\$76.27
Analyst	\$62.65	\$65.42
Associate Analyst	\$49.16	\$51.34
Analyst Technician	\$35.02	\$36.58
Senior Training Manager	\$86.63	\$90.47
Staff Training Manager	\$76.63	\$80.03
Training Manager	\$69.47	\$72.54
Training Specialist	\$53.17	\$55.53

Off Site Rates:

Executive Analyst	\$269.84	\$281.79
General IT Manager	\$206.47	\$215.61
Senior IT Engineer Manager	\$192.16	\$200.67
Senior IT Engineer	\$177.25	\$185.10
Principal IT Architect/Eng	\$159.52	\$166.59
Senior Analysis Manager	\$117.46	\$122.66
Analysis Manager	\$110.78	\$115.68
Senior Analyst	\$100.57	\$105.02
Staff Analyst	\$87.65	\$91.53
Analyst	\$75.19	\$78.52
Associate Analyst	\$58.98	\$61.60
Analyst Technician	\$42.04	\$43.90
Senior Training Manager	\$103.97	\$108.57
Staff Training Manager	\$91.95	\$96.02



SDS International

Training Manager	\$83.34	\$87.03
Training Specialist	\$63.81	\$66.64

Information Technology Pricing

Special Item No. C-7030:

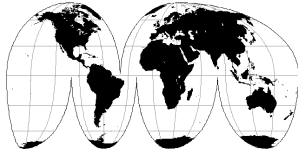
SDS International, Inc. Software Products:

PC-Based Image Generation (IG) and Reconfigurable Simulation software usable for air, space, land and maritime-based applications. Product applications include military research and development, test and evaluation, and operational training and mission rehearsal (live, virtual, and constructive), C4I displays, and synthetic vision and augmented reality for operational uses.

AAcuity® PC-IG Software: \$4,500 each channel. FOB Destination. State-of-the-Art PC-IG software capable of supporting Out-the-Window and stealth options for new and legacy ground, sea, air, and space-based simulators and control centers. Supports single or synchronized multi-channel displays using COTS hardware (PCs or Laptops). Provides high-fidelity databases/models and environmental/special effects.

Special Item No. C-7030:

AAcuity® PC-IG Software Maintenance – One Year: \$675.00 per channel. This entitles the buyer to ten hours of telephone support in addition to free upgrades for the life of the maintenance contract. Upgrades will be delivered via CD at normal release intervals to be established by SDS.



Professional Engineering Services Pricing

Price List: Base Period

PES Labor Category

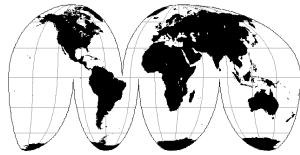
9/14/04
To 8/31/05

Off Site Rates:

Executive Analyst	\$ 226.88
Principal Engineer/Analyst/Scientist	\$ 131.00
Engineer/Analyst/Scientist Director	\$ 107.22
Senior Engineer/Analyst/Scientist Manager	\$ 93.40
Engineer/Analyst/Scientist Manager	\$ 88.15
Senior Operations & Training SME	\$ 82.57
Senior Engineer/Analyst/Scientist	\$ 79.98
Staff Operations & Training SME	\$ 73.03
Staff Engineer/Analyst/Scientist	\$ 69.73
Engineer/Analyst/Scientist	\$ 59.81
Associate Engineer/Analyst/Scientist	\$ 46.90
Engineer Technician/Analyst/Scientist	\$ 33.33
Business Specialist	\$ 38.23
Associate Business Specialist	\$ 26.73

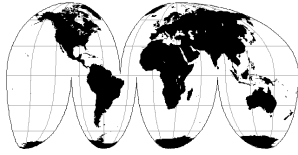
On Site Rates:

Executive Analyst	\$ 140.00
Principal Engineer/Analyst/Scientist	\$ 126.00
Engineer/Analyst/Scientist Director	\$ 102.95
Senior Engineer/Analyst/Scientist Manager	\$ 89.69
Engineer/Analyst/Scientist Manager	\$ 84.63
Senior Operations & Training SME	\$ 79.41
Senior Engineer/Analyst/Scientist	\$ 76.80
Staff Operations & Training SME	\$ 70.24
Staff Engineer/Analyst/Scientist	\$ 66.94
Engineer/Analyst/Scientist	\$ 57.43
Associate Engineer/Analyst/Scientist	\$ 45.04
Engineer Technician/Analyst/Scientist	\$ 32.01
Business Specialist	\$ 36.79
Associate Business Specialist	\$ 25.73



Price List: Option Period

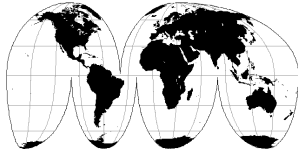
PES Labor Category	9/1/05- 8/31/06	9/1/06- 8/31/07	9/1/07- 8/31/08	9/1/08- 8/31/09	9/1/09- 8/31/10
Off Site Rates:					
Executive Analyst	\$ 236.93	\$ 247.43	\$ 258.39	\$ 269.84	\$ 281.79
Principal Engineer/Analyst/Scientist	\$ 135.59	\$ 140.33	\$ 145.25	\$ 150.32	\$ 155.59
Engineer/Analyst/Scientist Director	\$ 110.98	\$ 114.86	\$ 118.88	\$ 123.04	\$ 127.35
Senior Engineer/Analyst/Scientist Manager	\$ 96.66	\$ 100.04	\$ 103.54	\$ 107.17	\$ 110.92
Engineer/Analyst/Scientist Manager	\$ 91.23	\$ 94.42	\$ 97.73	\$ 101.15	\$ 104.69
Senior Operations & Training SME	\$ 85.47	\$ 88.46	\$ 91.55	\$ 94.75	\$ 98.07
Senior Engineer/Analyst/Scientist	\$ 82.78	\$ 85.68	\$ 88.68	\$ 91.78	\$ 94.99
Staff Operations & Training SME	\$ 75.58	\$ 78.23	\$ 80.97	\$ 83.80	\$ 86.73
Staff Engineer/Analyst/Scientist	\$ 72.16	\$ 74.69	\$ 77.31	\$ 80.01	\$ 82.81
Engineer/Analyst/Scientist	\$ 61.91	\$ 64.07	\$ 66.31	\$ 68.63	\$ 71.03
Associate Engineer/Analyst/Scientist	\$ 48.55	\$ 50.24	\$ 52.00	\$ 53.83	\$ 55.70
Engineer Technician/Analyst/Scientist	\$ 34.49	\$ 35.70	\$ 36.95	\$ 38.23	\$ 39.58
Business Specialist	\$ 39.57	\$ 40.96	\$ 42.38	\$ 43.87	\$ 45.41
Associate Business Specialist	\$ 27.67	\$ 28.64	\$ 29.64	\$ 30.67	\$ 31.75
On Site Rates:					
Executive Analyst	\$ 146.20	\$ 152.68	\$ 159.44	\$ 166.5	\$ 173.88
Principal Engineer/Analyst/Scientist	\$ 130.41	\$ 134.98	\$ 139.70	\$ 144.59	\$ 149.66
Engineer/Analyst/Scientist Director	\$ 106.56	\$ 110.29	\$ 114.15	\$ 118.14	\$ 122.28
Senior Engineer/Analyst/Scientist Manager	\$ 92.82	\$ 96.07	\$ 99.43	\$ 102.91	\$ 106.51
Engineer/Analyst/Scientist Manager	\$ 87.59	\$ 90.65	\$ 93.82	\$ 97.11	\$ 100.51
Senior Operations & Training SME	\$ 82.19	\$ 85.07	\$ 88.04	\$ 91.12	\$ 94.31
Senior Engineer/Analyst/Scientist	\$ 79.49	\$ 82.27	\$ 85.15	\$ 88.13	\$ 91.21
Staff Operations & Training SME	\$ 72.71	\$ 75.25	\$ 77.89	\$ 80.61	\$ 83.43
Staff Engineer/Analyst/Scientist	\$ 69.29	\$ 71.71	\$ 74.22	\$ 76.82	\$ 79.51
Engineer/Analyst/Scientist	\$ 59.43	\$ 61.52	\$ 63.67	\$ 65.89	\$ 68.20
Associate Engineer/Analyst/Scientist	\$ 46.61	\$ 48.24	\$ 49.93	\$ 51.68	\$ 53.49
Engineer Technician/Analyst/Scientist	\$ 33.13	\$ 34.28	\$ 35.49	\$ 36.73	\$ 38.01
Business Specialist	\$ 38.07	\$ 39.41	\$ 40.79	\$ 42.21	\$ 43.69
Associate Business Specialist	\$ 26.62	\$ 27.55	\$ 28.52	\$ 29.52	\$ 30.54



MOBIS Services Pricing

Price List: Option Period

MOBIS Labor Category	9/1/06	9/1/07	9/1/08	9/1/09
	To 8/31/07	To 8/31/08	To 8/31/09	To 8/31/10
On Site Rates:				
Executive Analyst	\$146.36	\$151.48	\$156.78	\$162.27
Senior Analysis Manager	\$85.10	\$88.08	\$91.16	\$94.35
Analysis Manager	\$79.01	\$81.78	\$84.64	\$87.60
Senior Analyst	\$62.74	\$64.94	\$67.21	\$69.56
Staff Analyst	\$48.16	\$49.85	\$51.59	\$53.40
Associate Analyst	\$38.83	\$40.19	\$41.60	\$43.05
Off Site Rates:				
Executive Analyst	n/a	n/a	n/a	n/a
Senior Analysis Manager	n/a	n/a	n/a	n/a
Analysis Manager	n/a	n/a	n/a	n/a
Senior Analyst	n/a	n/a	n/a	n/a
Staff Analyst	n/a	n/a	n/a	n/a
Associate Analyst	n/a	n/a	n/a	n/a



**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

SDS International, Inc. provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small business in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

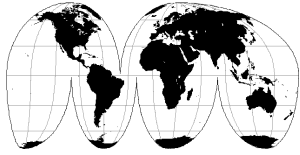
To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact Mr. William Flood at (703) 553-7535, wflood@sdslink.com, or FAX (703) 797-7447.



SDS
International
