

Provisional Product List for NAICS 531: Real Estate

| Industry Subject Area | Working Group Code | Trilateral Detail | National Product Detail | | | United States | | NAICS Industries Producing the Product | | |
|-----------------------|--------------------|-------------------|-------------------------|-----|----|-----------------------|--|--|--|---|
| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1 | | | | | Rental of real estate | Renting or leasing of land, residential buildings and other facilities used as principal residences of households, and non-residential buildings and other facilities. Includes: rents paid for the right to exploit inland surface waters for recreational or other purposes, including fishing; rental of trailers and mobile homes, and rooms in apartment hotels, rooming houses and dormitories, when used as principal accommodation; rental of sites on a "concession" basis for such purposes as selling merchandise or meals at entertainment and sports venues; rental of space for meetings, conventions, weddings, parties, and similar events; rental of self-storage space; rental of engineering works and structures. Excludes: • rents, royalties or other payments paid for the right to explore for, or exploit deposits of minerals or fossil fuels, classified in 533, product Payments for subsoil rights. • providing a location for the display of advertising messages, such as on billboards or walls, classified in 58145, product 1, Leased display advertising media space. • providing a location for the placement of coin-operated machines such as children's mechanical rides and vending machines, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines. • renting space for use as temporary accommodation, such as hotel rooms and camp sites used by travelers, classified in 721, product 1.1, Accommodation for travelers. • rental of parking spaces, classified in 812D, product 1, Parking services. | 482112 482113 531111 531112 531120 531130 531190 711111 711112 711211 711311 711319 713110 713120 721111 721310 722320 | 531111 531112 531113 531114 531115 531119 711 712 7131 7139 721 722 | 531 711 712 7131 7139 721 722 |

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| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.1 | | | | | Rental of land | <p>Renting or leasing of land. Property with buildings or other structures is treated as land if the value of the land is greater than the value of the structures.</p> <p>Includes:</p> <ul style="list-style-type: none">• rents paid for the right to exploit inland surface waters for recreational or other purposes, including fishing. <p>Excludes:</p> <ul style="list-style-type: none">• rental of residential buildings and other facilities, classified in 1.2, Rental of residential space;• rental of non-residential buildings and other facilities, including engineering structures, classified in 1.3, Rental of non-residential space;• rents, royalties or other payments paid for the right to explore for, or exploit deposits of minerals or fossil fuels, classified in 533, product Payments for subsoil rights;• providing a location for the placement outdoors of coin-operated machines such as children's mechanical rides, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines;• rental of parking spaces, classified in 812D, product 1, Parking services. | 482112 482113 531190 | 531119 | 531190 |

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| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.1.1 | X | | | | Rental of land for residential use | <p>Renting or leasing of land for residential uses. Property with buildings or other structures is treated as land if the value of the land is greater than the value of the structures.</p> <p>Includes:</p> <ul style="list-style-type: none">• rental of serviced lots in trailer and mobile home parks. <p>Excludes:</p> <ul style="list-style-type: none">• rental of residential buildings and other facilities, classified in 1.2, Rental of residential space in buildings or other facilities, for use as principal residence. | 531190 | 531119 | 531190 |
| 531 | 1.1.2 | X | | | | Rental of land for non-residential use | <p>Renting or leasing of land for non-residential uses. Property with buildings or other structures is treated as land if the value of the land is greater than the value of the structures.</p> <p>Includes:</p> <ul style="list-style-type: none">• rents paid for the right to exploit inland surface waters for recreational or other purposes, including fishing.• rental of land for agricultural, industrial, and commercial uses. <p>Excludes:</p> <ul style="list-style-type: none">• rental of non-residential buildings and other facilities, including engineering structures, classified in 1.3, Rental of non-residential space.• rents, royalties or other payments paid for the right to explore for, or exploit deposits of minerals or fossil fuels, classified in 533, product Payments for subsoil rights.• providing a location for the placement outdoors of coin-operated machines such as children's mechanical rides, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines.• rental of parking spaces, classified in 812D, product 1, Parking services. | 531190 | 531119 | 531190 |

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| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.1.2.1 | | | | X | Rental of land for agricultural uses | Renting or leasing of land for agricultural uses. Property with buildings or other structures is treated as land if the value of the land is greater than the value of the structures. | 531190 | | 531190 |
| 531 | 1.1.2.2 | | | | X | Rental of land for industrial uses | Renting or leasing of land for industrial uses. Property with buildings or other structures is treated as land if the value of the land is greater than the value of the structures. | 531190 | | 531190 |
| 531 | 1.1.2.3 | | | | X | Rental of land for commercial uses | Renting or leasing of land for commercial uses. Property with buildings or other structures is treated as land if the value of the land is greater than the value of the structures. | 531190 | | 531190 |
| 531 | 1.1.2.4 | | | | X | Rental of railroad right-of-ways | <p>Renting or leasing of railroad right-of-ways for telecommunications and other purposes. Telecommunications companies run cables, such as fiber optic lines, along railroad-owned property.</p> <p>Reference product 2.7 in 48211(passenger) list.</p> | 482112 482113 531190 | | 531190 488210 |
| 531 | 1.1.2.5 | | | | X | Rental of air-space around railroad right-of-ways | <p>Renting or leasing the use of the space or "air" on or above railroad-owned right-of-ways. These leases frequently allow developers to build over the rail tracks.</p> <p>Excludes:</p> <ul style="list-style-type: none"> renting or leasing of railroad right-of-ways is in product 9.4, Rental of railroad right-of-ways. <p>Same as product 2.8 in 48211(passenger) list.</p> | 482112 482113 531190 | | 531190 488210 |
| 531 | 1.1.2.9 | | | | X | Rental of land for other uses | <p>Renting or leasing of land for uses other than agricultural, industrial or commercial. Property with buildings or other structures is treated as land if the value of the land is greater than the value of the structures.</p> <p>Includes:</p> <ul style="list-style-type: none"> rents paid for the right to exploit inland surface waters for recreational or other purposes, including fishing. | 531190 | | 531190 |

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| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.2 | | | | | Rental of residential space in buildings or other facilities for principal residence | Renting or leasing of space in buildings or other facilities, for use as the residence of a household. May include additional facilities, such as parking and recreational amenities. Includes: • rental of residential space in buildings or other facilities for principal residence. • renting and leasing of room space for a principal residence. Excludes: • rental of land, classified in 1.1, Rental of land. • rental of non-residential buildings and other facilities, including engineering structures, classified in 1.3, Rental of non-residential space. • renting space for use as temporary accommodation, such as hotel rooms and camp sites used by travelers, classified in 721, product 1, Accommodation for travelers. | 531111 531112 721111 721310 | 531111 531112 531114 531119 | 531110 531120 531190 |
| 531 | 1.2.1 | X | | | | Rental of residential space in houses for principal residence | Renting or leasing of space in houses, for use as the principal residence of a household. Houses are accommodation units in which each housing unit is separated from its neighbors by a ground-to-roof wall, with no units either above or below. Includes single detached houses, and attached houses such as side-by-side town houses, row houses and doubles. May include additional facilities, such as parking and recreational amenities. Excludes: • rental of land, classified in 1.1, Rental of land. • renting space for use as temporary accommodation, such as hotel rooms, cottages and camp sites, classified in 721, product 1, Accommodation for travelers. | 531111 531112 | 531111 531112 531114 531119 | 531110 531120 531190 |
| 531 | 1.2.2 | X | | | | Rental of residential space in apartments for principal residence | Renting or leasing of space in apartments and similar housing units, for use as the principal residence of a household. These are units in which each housing unit is not separated from its neighbors by a ground-to-roof wall, and/or adjoins units constructed above or below. May include additional facilities, such as parking and recreational amenities. Excludes: • rental of mobile homes, motor homes, and rooms in boarding houses and dormitories, when used as principal residences, classified in 1.2.9, Rental of residential space, not elsewhere classified. • renting space for use as temporary accommodation, such as hotel rooms and camp sites, classified in 721, product 1, Accommodation for travelers. | 531111 531112 | 531111 531112 531114 531119 | 531110 531120 531190 |

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| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.2.9 | X | | | | Rental of other residential space for principal residence, not elsewhere classified | Renting or leasing of space for use as the principal residence of a household, except in houses, apartments and similar units. Includes: • rental of movable structures, such as mobile homes, motor homes or houseboats, when used as principal residences of households. • rental of rooms in boarding houses and dormitories, when used as principal residences. Excludes: • rental of apartments and similar housing units, classified in 1.2.2, Rental of residential space in apartments. • renting space for use as temporary accommodation, such as hotel rooms and camp sites, classified in 721, product 1, Accommodation for travelers. | 531111 531112 721111 721310 | 531111 531112 531114 531119 | 531110 531120 531190 |

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| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.3 | | | | | Rental of non-residential space in buildings or other facilities | <p>Renting or leasing of buildings, or space within buildings or other facilities, for non-residential uses such as office space, industrial space, retail stores, or food service.</p> <p>Includes:</p> <ul style="list-style-type: none">• rental of sites on a "concession" basis for such purposes as selling merchandise or meals at entertainment and sports venues.• short-term rental of space for meetings, conventions, weddings, parties, and similar events.• rental of self-storage space.• rental of engineering works and structures. <p>Excludes:</p> <ul style="list-style-type: none">• rental of land, classified in 1.1, Rental of land.• rental of residential properties, classified in 1.2, Rental of residential space.• providing a location for the placement of coin-operated machines such as video games and children's mechanical rides, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines.• providing a location for the display of advertising messages, such as on billboards or walls, classified in 58145, product 1, Leased display advertising media space.• rental of parking spaces, classified in 812D, product 1, Parking services. | 531120 531130 531190 711111 711112 711211 711311 711319 713110 713120 721111 722320 | 531113 531114 531115 531119 711 712 7131 7139 721 722 | 531120 531130 531210 531312 711 712 7131 7139 721 722 |

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| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.3.1 | X | | | | Rental of office and professional space | Renting or leasing of buildings, or space within buildings or other facilities, for office and professional uses. Excludes: <ul style="list-style-type: none">• rental of space for meetings, conventions and similar events, classified in 1.3.5, Rental of space for meetings, conventions, and similar short-term business uses.• rental of parking spaces, classified in 812D, product 1, Parking services. | 531120 | 531114 | 531120 |
| 531 | 1.3.1.1 | | | | X | Rental of office and professional space, class A | Renting or leasing of Class "A" buildings, or space within Class "A" buildings or other facilities, for office and professional uses. Excludes: <ul style="list-style-type: none">• rental of space for meetings, conventions and similar events, classified in 1.3.5, Rental of space for meetings, conventions, and similar short-term business uses.• rental of parking spaces, classified in 812D, product 1, Parking services. | 531120 | 531114 | 531120 |
| 531 | 1.3.1.2 | | | | X | Rental of office and professional space, class B | Renting or leasing of Class "B" buildings, or space within Class "B" buildings or other facilities, for office and professional uses. Excludes: <ul style="list-style-type: none">• rental of space for meetings, conventions and similar events, classified in 1.3.5, Rental of space for meetings, conventions, and similar short-term business uses.• rental of parking spaces, classified in 812D, product 1, Parking services. | 531120 | 531114 | 531120 |
| 531 | 1.3.1.3 | | | | X | Rental of office and professional space, class C | Renting or leasing of Class "C" buildings, or space within Class "C" buildings or other facilities, for office and professional uses. Excludes: <ul style="list-style-type: none">• rental of space for meetings, conventions and similar events, classified in 1.3.5, Rental of space for meetings, conventions, and similar short-term business uses.• rental of parking spaces, classified in 812D, product 1, Parking services. | 531120 | 531114 | 531120 |
| 531 | 1.3.1.4 | | | X | | Rental without intermediation of office space in class A+ buildings | Renting without intermediation of office space in buildings classified as A+. The offices may be: furnished, unfurnished or virtual. This service comprises the rental of whole buildings for offices. Includes: <ul style="list-style-type: none">• spaces for professional activities, such as doctors' offices. | 531120 | 531114 | 531120 |

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| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.3.1.5 | | | X | | Rental without intermediation of office space in class A buildings | Renting without intermediation of office space in buildings classified as A. The offices may be: furnished, unfurnished or virtual. This service comprises the rental of whole buildings for offices. Includes: • spaces for professional activities, such as doctors' offices. | 531120 | 531114 | 531120 |
| 531 | 1.3.1.6 | | | X | | Rental without intermediation of office space in class B buildings | Renting without intermediation of office space in buildings classified as B. The offices may be: furnished, unfurnished or virtual. This service comprises the rental of whole buildings for offices. Includes: • spaces for professional activities, such as doctors' offices. | 531120 | 531114 | 531120 |
| 531 | 1.3.1.7 | | | X | | Rental without intermediation of office space in class C buildings | Renting without intermediation of office space in buildings classified as C. The offices may be: furnished, unfurnished or virtual. This service comprises the rental of whole buildings for offices. Includes: • spaces for professional activities, such as doctors' offices. | 531120 | 531114 | 531120 |
| 531 | 1.3.1.9 | | | X | | Rental without intermediation of office space not elsewhere classified | Renting without intermediation of office space in facilities not elsewhere classified, such as houses. The facilities may be: furnished, unfurnished or virtual. Includes: • spaces for professional activities, such as doctors' offices. | 531120 | 531114 | 531120 |
| 531 | 1.3.2 | | | | | Rental of commercial space | Renting or leasing of buildings, or space within buildings or other facilities, for retail selling of merchandise or rendering services (e.g., food and beverages preparation, showing of movies, banks, beauty salons, etc.) Includes: • Rental of sites on a "concession" basis at entertainment, sports venues and other facilities. • Rental of retail space and restaurant space in hotel and office building lobbies. Excludes: • Providing a location for the placement of vending machines, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines. | 531120 711311 711319 713110 713120 721111 | 531114 488112 488491 711311 711312 713111 713112 721 | 531120 48811 488490 7131 721 |

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| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.3.2.1 | X | | | | Rental of commercial space in shopping malls | Renting or leasing of space in shopping malls, for retail selling of merchandise or rendering services (e.g., food and beverages preparation, showing of movies, banks, beauty salons, etc.) Includes: • kiosk spaces in shopping mall common areas. Excludes: • rental of sites on a "concession" basis for selling merchandise or prepared meals and beverages at entertainment and sports venues, classified in 1.3.2.9, Rental of space for retail and food service uses, n.e.c. | 531120 | 531114 | 531120 |
| 531 | 1.3.2.1.1 | | X | | X | Rental of retail space in shopping malls | Renting or leasing of space in shopping malls, for retail selling of merchandise or rendering services (e.g., showing of movies, banks, beauty salons, etc.) Includes: • kiosk spaces in shopping mall common areas. Excludes: • rental of space in shopping malls, for selling prepared meals and beverages, classified in 1.3.2.1.2, Rental of food service space in shopping malls; • rental of sites on a "concession" basis for selling merchandise at entertainment and sports venues, classified in 1.3.2.9.1, Rental of retail space n.e.c. • providing a location for the placement of vending machines, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines. | 531120 | | 531120 44-45 |

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|-----------------------------|--------------------------|----------------------|-------------------------------|-----|----|--|---|---|--------|-------------------------|
| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.3.2.1.2 | | X | | X | Rental of food service space in shopping malls | Renting or leasing of space in shopping malls, for selling prepared meals and beverages. Includes: • kiosk spaces in shopping mall common areas. Excludes: • rental of sites on a "concession" basis at entertainment and sports venues, classified in 1.3.3.9.1, Rental of food service space n.e.c. • providing a location for the placement of vending machines, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines. | 531120 | | 531120 445110 722 |
| 531 | 1.3.2.2 | X | | | | Rental of commercial space in freestanding locations | Renting or leasing of free-standing buildings for use in retail selling of merchandise or rendering services (e.g., food and beverages preparation, showing of movies, banks, beauty salons, etc.) Excludes: • rental of space in shopping malls (even if there is an external entrance to the store), classified in 1.3.2.1, Rental of space for retail and food service uses in freestanding locations. • providing a location for the placement of vending machines, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines. | 531120 | 531114 | 531120 |

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| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.3.2.2.1 | | X | | X | Rental of retail space in freestanding locations | Renting or leasing of free-standing buildings for use in retail selling of merchandise or rendering services (e.g., showing of movies, banks, beauty salons, etc.) Includes: • rental or leasing of space to set up kiosks, carts, or other non-permanent personal and repair service establishments. • rental of personal and repair service sites on a "concession" basis. Excludes: • rental of space in shopping malls (even if there is an external entrance to the store), classified in 1.3.2.1.1, Rental of retail space in shopping malls. • rental of space in freestanding locations, for selling prepared meals and beverages, classified in 1.3.2.2.2, Rental of food service space in freestanding locations; • providing a location for the placement of vending machines, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines. | 531120 | | 531120 44-45 |
| 531 | 1.3.2.2.2 | | X | | X | Rental of food service space in freestanding locations | Renting or leasing of free-standing buildings for use in selling prepared meals and beverages. Excludes: • rental of space in shopping malls (even if there is an external entrance to the store), classified in 1.3.2.1.2, Rental of food service space in shopping malls. • providing a location for the placement of vending machines, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines. | 531120 | | 531120 445110 722 |
| 531 | 1.3.2.9 | X | | | | Rental of commercial space n.e.c. | Renting or leasing of space within buildings or other facilities (except shopping malls and free-standing locations), for retail selling of merchandise or rendering services (e.g., food and beverages preparation, showing of movies, banks, beauty salons, etc.) Includes: • rental of sites on a "concession" basis at entertainment, sport venues, and other facilities. • rental of retail space and restaurant space in hotel and office building lobbies. Excludes: • providing a location for the placement of vending machines, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines. • rental of commercial space in shopping malls • rental of commercial space in freestanding locations | 531120 711311 711319 713110 713120 721111 | 531114 488112 488491 711311 711312 713111 713112 721 | 531120 48811 488490 7131 721 |

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| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.3.2.9.1 | | X | | X | Rental of retail space, except freestanding locations | Renting or leasing of space within buildings or other facilities (except shopping malls and free-standing locations), for retail selling of merchandise or rendering services (e.g., showing of movies, banks, beauty salons, etc.) Includes: • rental of sites on a "concession" basis at entertainment, sport venues, and other facilities. • rental of retail space in hotel and office building lobbies. • rental or leasing of space to set up kiosks, carts, or other non-permanent personal and repair service establishments. • rental of personal and repair service sites on a "concession" basis. Excludes: • rental of space (except in shopping malls and free-standing locations), for selling prepared meals and beverages, classified in 1.3.2.9.2, Rental of food service space n.e.c.; • providing a location for the placement of vending machines, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines. | 531120 711311 711319 713110 713120 721111 | 531114 721 | 531120 721 |
| 531 | 1.3.2.9.2 | | X | | X | Rental of food service space except freestanding locations | Renting or leasing of space within buildings or other facilities (except shopping malls and free-standing locations), for selling prepared meals and beverages. Includes: • rental of sites on a "concession" basis at entertainment, sport venues, and other facilities. • rental of restaurant space in hotel and office building lobbies. Excludes: • providing a location for the placement of vending machines, classified in 7139, product 10.8, Hosting of vending machines, video games, and other non-gambling coin-operated machines. | 531120 711311 711319 713110 713120 721111 | 531114 721 | 531120 721 |
| 531 | 1.3.3 | | | | | Rental of industrial and manufacturing space | Renting or leasing of buildings, or space within buildings or other facilities, for use in manufacturing, storage, distribution and similar industrial activities. Includes: • rental of space for research activities. • rental of space for these uses in industrial, manufacturing and research parks. | 531120 531190 | 531119 531114 | 531120 531190 |

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| 531 | 1.3.3.1 | X | | | | Rental of industrial parks space | Renting or leasing of buildings, or space within buildings or other facilities, in industrial parks for use in manufacturing, storage, distribution and similar industrial activities. Excludes: • rental of space in research parks. | 531120 531190 | 531119 531114 | 531120 531190 |
| 531 | 1.3.3.9 | X | | | | Other rental of industrial and manufacturing space | Renting or leasing of buildings, or space within buildings or other facilities, for use in manufacturing, storage, distribution and similar industrial activities, except in industrial parks. Includes: • rental of space in research parks. | 531120 531190 | 531119 531114 | 531120 531190 |
| 531 | 1.3.3.9.1 | | | | X | Rental of research parks space | Renting or leasing of buildings, or space within buildings or other facilities, in research parks. | 531120 531190 | | |
| 531 | 1.3.3.9.9 | | | | X | Rental of industrial and manufacturing space, nec. | Renting or leasing of buildings, or space within buildings or other facilities, for use in manufacturing, storage, distribution and similar industrial activities, except in industrial or research parks. | 531120 | | |
| 531 | 1.3.4 | X | | | | Rental of space for meetings, convention and similar short-term business uses space | Renting of space for meetings, conventions, and similar short-term business uses. Includes: • rental of meeting rooms in hotels. | 531120 721111 722320 | 531113 711 712 721 722 | 531120 711 712 721 722 |

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| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 1.3.5 | X | | | | Rental of mini-warehouses and self-storage units space | Renting of storage space which can be accessed directly by the renter, typically in places known as mini-warehouses. Includes: • drop-off and pick-up services provided to renters. Excludes: • rental of storage space which is accessed by staff of the warehouse, classified in 493, product 1, Warehousing and storage services. | 531130 | 531119 | 531190 |
| 531 | 1.3.6 | X | | | | Rental of space for weddings, banquets, parties and similar short-term social uses | Renting of space for weddings, banquets, parties and similar short-term social uses. Includes: • rental of banquet halls, party rooms, etc. | 531120 721111 722320 | 531113 711 712 7131 7139 721 722 | 531120 711 712 7131 7139 721 722 |
| 531 | 1.3.7 | X | | | | Rental of space for sporting, entertainment and other events | Renting or leasing of space for presenting sporting, entertainment, and other events. Includes: • rental of arenas, playing fields, theatres, etc. Excludes: • admissions to sporting and entertainment events, classified in 71, various products. | 531120 711111 711112 711211 711311 711319 | 531115 711 | 531190 711 |
| 531 | 1.3.9 | X | | | | Rental of non-residential space in buildings or other facilities, nec | Renting or leasing of buildings, or space within buildings or other facilities, for non-residential uses, not elsewhere classified. Includes: • rental of engineering works and structures. | 531120 | 531119 | 531190 |
| 531 | 2 | X | | | | Real estate agent and broker services | Providing intermediation on behalf of others to sell, buy, or rent residential, non-residential and/or land on a fee or commission basis. This may include services such as property management, processing applications, arranging for appraisal, inspections, and settlement, etc. | 531210 | 531210 531311 | 531210 531311 |

Provisional Product List for NAICS 531: Real Estate

| Industry Subject Area | Working Group Code | Trilateral Detail | National Product Detail | | | United States | | NAICS Industries Producing the Product | | |
|-----------------------------|--------------------------|----------------------|-------------------------------|-----|----|--|--|---|------------------|------------------|
| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 2.1 | | | | X | Real estate broker services | Providing intermediation on behalf of others to sell, buy, or rent real estate on a fee or commission basis. This may include services such as property management, processing applications, arranging for appraisal, inspections, and settlement, etc. Real estate brokers may also hire, manage and provide facilities for real estate agents. Includes: • real estate auction services. | 531210 | | 531210 531311 |
| 531 | 2.2 | | | | X | Real estate agent services | Providing intermediation on behalf of the broker to sell, buy, or rent real estate owned by others on a fee or commission basis. This may include services such as property management, processing applications, arranging for appraisal, inspections, and settlement, etc. | 531210 | | 531210 531311 |
| 531 | 2.3 | | X | X | | Brokerage services for the sale of real estate | Providing intermediation services related to sales of real estate, in exchange for a commission that is paid by the seller of the real estate. This service can include activities such as: valuation of the property; screening clients; drafting purchase and sale contracts; legal and tax services, etc. | 531210 | 531210 531311 | 531210 531311 |
| 531 | 2.3.1 | | X | X | | Brokerage services for the sale of land | Providing intermediation services related to sales of land, in exchange for a commission that is paid by the seller of the land. This service can include activities such as: valuation of the property; screening clients; drafting purchase and sale contracts; legal and tax services, etc. | 531210 | 531210 531311 | 531210 531311 |
| 531 | 2.3.2 | | X | X | | Brokerage services for the sale of residential real estate | Providing intermediation services related to sales of residential real estate (houses or apartments, for example), in exchange for a commission that is paid by the seller of the building. This service can include activities such as: valuation of the property; screening clients; drafting purchase and sale contracts; legal and tax services, etc. | 531210 | 531210 531311 | 531210 531311 |
| 531 | 2.3.3 | | X | X | | Brokerage services for the sale of non-residential real estate | Providing intermediation services related to sales of non-residential real estate (office, commercial, industrial, for example), in exchange for a commission that is paid by the seller of the building. This service can include activities such as: valuation of the property; screening clients; drafting purchase and sale contracts; legal and tax services, etc. | 531210 | 531210 531311 | 531210 531311 |
| 531 | 2.4 | | X | X | | Brokerage services for the rental of real estate | Providing intermediation services related to the rental of real estate, in exchange for a commission that is paid by the owner of the real estate. This service can include activities such as: valuation of the property; screening clients; drafting rental contracts; legal and tax services, etc. | 531210 | 531210 531311 | 531210 531311 |
| 531 | 2.4.1 | | | X | | Brokerage services for the rental of land | Providing intermediation services related to the rental of land, in exchange for a commission that is paid by the owner of the land. This service can include activities such as: valuation of the property; screening clients; drafting rental contracts; legal and tax services, etc. | 531210 | 531210 531311 | 531210 531311 |
| 531 | 2.4.2 | | | X | | Brokerage services for the rental of residential real estate | Providing intermediation services related to the rental of residential real estate (houses or apartments, for example), in exchange for a commission that is paid by the owner of the building. This service can include activities such as: valuation of the property; screening clients; drafting rental contracts; legal and tax services, etc. | 531210 | 531210 531311 | 531210 531311 |

Provisional Product List for NAICS 531: Real Estate

| Industry Subject Area | Working Group Code | Trilateral Detail | National Product Detail | | | United States | | NAICS Industries Producing the Product | | |
|-----------------------------|--------------------------|----------------------|-------------------------------|-----|----|--|--|---|----------------------------|----------------------------|
| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 2.4.3 | | | X | | Brokerage services for the rental of non-residential real estate | Providing intermediation services related to the rental of non-residential real estate (office, commercial or industrial space, for example), in exchange for a commission that is paid by the owner of the building. This service can include activities such as: valuation of the property; screening clients; drafting rental contracts; legal and tax services, etc. | 531210 | 531210 531311 | 531210 531311 |
| 531 | 3 | | | | | Real estate consulting services | Providing advice and guidance to clients regarding real estate. Includes advice on real estate-related accountancy, financing and similar matters that are provided to the client independently of the actual provision of accountancy, financial and similar services. <u>Examples:</u> <ul style="list-style-type: none">• expert witness services related to real estate;• commercial and industrial location finding services. <u>Exclusions:</u> <ul style="list-style-type: none">• advising clients on property matters, while acting in an agency capacity, classified in product 2, Real estate agent and broker services. | 531320 531390 | 531210 531311 531319 | 531210 531311 531390 |
| 531 | 3.1 | X | | | | Commercial and industrial location finding services | Providing the services of gathering, analyzing, and evaluating data regarding the costs required to occupy successfully an existing commercial or industrial building or site. These services may include market feasibility studies, demand analysis, supply chain analysis, etc. | 531320 531390 | 531210 531311 | 531320 |

Provisional Product List for NAICS 531: Real Estate

| Industry Subject Area | Working Group Code | Trilateral Detail | National Product Detail | | | United States | | NAICS Industries Producing the Product | | |
|-----------------------|--------------------|-------------------|-------------------------|-----|----|---|--|--|------------------|--------|
| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 3.2 | X | | | | Expert witness services, real estate and property matters | Providing testimony before a court or administrative body, by a witness who, by virtue of experience, training, skill or knowledge of real estate and property matters , is recognized as being qualified to render an informed opinion on matters relating to that field or subject. Includes providing testimonial services in court hearings, probate disputes, civil court proceedings, etc. Reference product 2.2 in 54161 list. | 531320 531390 | 531319 | 531320 |
| 531 | 3.9 | X | | | | Other real estate consulting services, nec. | Providing real estate consulting services, not elsewhere classified. | 531320 531390 | 531210 531311 | 531320 |

Provisional Product List for NAICS 531: Real Estate

| Industry Subject Area | Working Group Code | Trilateral Detail | National Product Detail | | | United States | | NAICS Industries Producing the Product | | |
|-----------------------|--------------------|-------------------|-------------------------|-----|----|--|---|--|--------------------------------------|------------------|
| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 4 | | | | | Property management services | Managing real estate properties on behalf of property owners. This service may comprise activities such as: negotiation of lease agreements; collection of rental payments; tenant relationship; administration of contracts for property services (e.g., cleaning, maintenance and security); contract renewal or recovery of the real estate at the end of the renting contract, etc. Property managers may also provide rental application services, such as verifying applicants rental history, financial history and credit score. This may also include verifying employment and personal references. | 531210 531310 | 531311 531210 | 531311 531210 |
| 531 | 4.1 | X | | | | Residential building property management | Managing residential buildings, such as houses and apartments, on behalf of property owners. This service may comprise activities such as: negotiation of lease agreements; collection of rental payments; tenant relationship; administration of contracts for property services (e.g., cleaning, maintenance and security); contract renewal or recovery of the building at the end of the renting contract, etc. Property managers may also provide rental application services for a fee, which may consist of verifying applicants rental history, financial history and credit score. This may also include verifying employment and personal references. | 531210 531310 | 531311 531210 | 531311 531210 |
| 531 | 4.2 | X | | | | Non-residential building property management | Managing non-residential buildings, such as office, retail and industrial space, on behalf of property owners. This service may comprise activities such as: negotiation of lease agreements; collection of rental payments; tenant relationship; administration of contracts for property services (e.g., cleaning, maintenance and security); contract renewal or recovery of the building at the end of the renting contract, etc. May also include rental application services such as verifying applicants rental history, financial history and credit score. This may also include verifying employment and personal references. | 531210 531310 | 531311 531210 | 531311 531210 |
| 531 | 4.3 | X | | | | Land property management | Managing land property on behalf of owners. This service may comprise activities such as: negotiation of lease agreements; collection of rental payments; tenant relationship; administration of contracts for property services (e.g., cleaning, maintenance and security); contract renewal or recovery of the land at the end of the renting contract, etc. | 531210 531310 | 531311 531210 | 531311 531210 |
| 531 | 5 | | | | | Real estate appraisal services | Providing assessments and related services regarding the value of real estate that assist clients in their acquisition or sale of real estate assets; or that assist clients in obtaining a loan; or that assist clients in paying taxes. Includes: • appraisals, appraisal reviews, and appraisal consulting assignments. Excludes: • consulting about appraisal issues, classified in 3, Real estate consulting services. • providing advice about real estate and property matters, not associated with providing an appraisal, classified in 3, Real estate consulting services. | 531210 531310 | 531319 531210 531311 522110 | 531320 |

Provisional Product List for NAICS 531: Real Estate

| Industry Subject Area | Working Group Code | Trilateral Detail | National Product Detail | | | United States | | NAICS Industries Producing the Product | | |
|-----------------------|--------------------|-------------------|-------------------------|-----|----|---|---|--|--------------------------------------|--------------------------------------|
| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 5.1 | X | | | | Urban real estate appraisal services | Providing assessments and related services regarding the value of urban real estate that assist clients in their acquisition or sale of real estate assets; or that assist clients in obtaining a loan; or that assist clients in paying taxes. Includes: • appraisals and appraisal reviews. | 531210 531310 | 531319 531210 531311 522110 | 531320 |
| 531 | 5.1.1 | | X | | X | Opinions of value for urban real estate | Providing opinions and conclusions as part of an urban real estate valuation service to clients. The opinion of value is the consequence of an agreement between an appraiser and a client. Opinions of value may include market or non-market values. | 531210 531310 | | 531320 |
| 531 | 5.1.2 | | X | | X | Opinions of quality for urban real estate | Providing an opinion about the quality of another appraiser's work (e.g. opinions of value) regarding urban real estate. | 531210 531310 | | 531320 |
| 531 | 5.1.3 | | X | | X | Taxation appraisal services for urban real estate | Providing appraisals of urban real estate assets as they relate to tax assessments, tax appeals, and other tax related services to clients. | 531210 531310 | | 531320 |
| 531 | 5.1.4 | | | X | | Residential real estate appraisal services | Providing assessments of the value of residential real estate (e.g., houses, apartments, urban or suburban land), considering elements such as: location; characteristics of land and the building; property's current conditions; finishings, equipment, etc. Comprises assessments by cost, revenue and market approaches. Includes: • fiduciary, mortgage, etc. assessments. Excludes: • Agricultural assessment services, classified in product 5.2. | 531210 531310 | 531319 531210 531311 522110 | 531390 531210 531311 522110 |
| 531 | 5.1.5 | | | X | | Non-residential real estate appraisal services | Providing assessments of the value of non-residential real estate (e.g., retail space, shopping malls, offices, warehouses, industrial space, doctor's offices, hotels, etc.), considering elements such as: location; characteristics of land and the building; property's current conditions; finishings, equipment, etc. Comprises assessments by cost, revenue and market approaches. Includes: • commercial, fiduciary, mortgage, etc. assessments. Excludes: • Agricultural assessment services, classified in product 5.2. | 531210 531310 | 531319 531210 531311 522110 | 531390 531210 531311 522110 |
| 531 | 5.2 | X | | | | Rural real estate appraisal services | Providing assessments and related services regarding the value of rural real estate that assist clients in their acquisition or sale of real estate assets; or that assist clients in obtaining a loan; or that assist clients in paying taxes. Includes: • appraisals and appraisal reviews. | 531210 531310 | 531319 531210 531311 522110 | 531320 |
| 531 | 5.2.1 | | X | | X | Opinions of value for rural real estate | Providing opinions and conclusions as part of a rural real estate valuation service to clients. The opinion of value is the consequence of an agreement between an appraiser and a client. Opinions of value may include market or non-market values. | 531210 531310 | | 531320 |

Provisional Product List for NAICS 531: Real Estate

| Industry Subject Area | Working Group Code | Trilateral Detail | National Product Detail | | | United States | | NAICS Industries Producing the Product | | |
|-----------------------|--------------------|-------------------|-------------------------|-----|----|---|--|--|-----|--------|
| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 5.2.2 | | X | | X | Opinions of quality for rural real estate | Providing an opinion about the quality of another appraiser's work (e.g. opinions of value) regarding rural real estate. | 531210 531310 | | 531320 |
| 531 | 5.2.3 | | X | | X | Taxation appraisal services for rural real estate | Providing appraisals of rural real estate assets as they relate to tax assessments, tax appeals, and other tax related services to clients. | 531210 531310 | | 531320 |
| 531 | 6 | X | | | | Real estate listing services | Providing a register and/or list of real estate for sale in an area, except For-Sale-By-Owner (FSBO) properties, in one directory, database or other format. | 531390 | | |

Provisional Product List for NAICS 531: Real Estate

| Industry Subject Area | Working Group Code | Trilateral Detail | National Product Detail | | | United States | | NAICS Industries Producing the Product | | |
|-----------------------------|--------------------------|----------------------|-------------------------------|-----|----|---|---|--|--|---|
| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 9 | | | | | Related products | Other important products provided by establishments classified in NAICS 531. | 531111 531112 531120 531130 531190 531210 531310 532120 541110 541190 561722 812930 | 531111 531112 531113 531114 531115 531119 531210 531311 531319 51 532 533 54 5418 541910 561210 721 722 812410 | 531 532120 541611 541810 541910 561210 561621 561720 561990 562111 |
| 531 | 9.1 | X | | | | Franchise services | Providing services to franchisees by franchisers, such as advertising, training, site selection, and building design, Includes both one-time set-up services and services provided on a continuing basis. | 531210 | 531210 533 | 531 |
| 531 | 9.2 | | | X | X | Facilities support services | Reference product 1 in 5612 list | 561210 | 531210 531311 561210 | 531 561210 |
| 531 | 9.3 | | | | X | Administrative services | Providing services such as secretarial and reception, administration, payroll, conference planning and travel, information and data processing, mail, materials scheduling and distribution, printing and reproduction, records management, telecommunications management, security, parking, and personal property procurement, that allow organizations to operate efficiently. | 561110 | | 531 541611 |
| 531 | 9.4 | X | | | | Market research services | Will be defined in 54191 product list | 531320 531390 541910 | 531210 531311 541910 | 531 541910 |
| 531 | 9.5 | | | | X | Janitorial services | 5617, product 2.2.1 | 561722 | | 531 561720 |
| 531 | 9.6 | | | | X | Non-hazardous waste and recyclable material collection services | Collection and contracted collection of garbage, refuse, rubbish and trash and recyclable materials non-hazardous, from residential and non-residential locations, construction and demolition sites, as well as the destruction of non-hazardous waste and other services of collection of other non-hazardous wastes. Reference product 1.1 in 562 list. | 562110 | | 531 562111 |
| 531 | 9.7 | | | | X | Security guard and patrol services | 5616, product 1.2 | 561612 | | 531 561612 |

| Provisional Product List for NAICS 531: Real Estate | | | | | | | | | | |
|---|--------------------|-------------------|-------------------------|-----|----|---|--|--|--------------|---------------|
| Industry Subject Area | Working Group Code | Trilateral Detail | National Product Detail | | | United States | | NAICS Industries Producing the Product | | |
| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 9.8 | | | | X | Real estate title search, filing, and settlement services | Providing title, abstract and settlement services, including researching public land records to gather information relating to real estate titles; preparing documents necessary for the transfer of the title, financing and settlement, conducting final real estate settlements and closings; and filing legal and other documents relating to the sale of real estate. Includes: • provision of title and mortgage insurance. Reference product 3.1.1 in 5411 list. | 541110 541190 | | 531 |
| 531 | 9.9 | | | | X | Rental of moving trucks | Will be defined in 532 product list | 532120 | | 531 532120 |
| 531 | 9.10 | | | | X | Reselling services for merchandise, retail | Retailing of merchandise purchased on own account for resale or sold on a fee or commission basis for others. Revenue for this product includes the gross margin, fees, and commissions earned on sales. Includes: • reselling of apparel, memorabilia, publications, prepackaged foods and beverages, and other merchandise. • vending machine sales. Revenue for this product includes the gross margin, fees, and commissions earned on sales. Reference product 14.1 in 711 list. | 531130 | | 531 |
| 531 | 9.11 | X | | | | Advertising services | Providing services that attract attention to a product, business, cause, etc. Includes: • the provision of space or time in print or electronic publications, or in broadcasts. • the provision of display space on various surfaces such as billboards and transit vehicles. • the creation of advertising messages. • agent services involved in buying and selling space or time for advertising messages. • the sale of venue naming rights, sponsorship rights, endorsement services and exclusivity rights. Excludes: • public relations services. Reference 14.1 in 711 list. Includes detailed products found in the 51111-4, 515, and 54185 product lists. | 531310 5418xx | 531? 5418 | 531 541810 |

| Provisional Product List for NAICS 531: Real Estate | | | | | | | | | | |
|---|--------------------|-------------------|-------------------------|-----|----|--|--|--|--|---|
| Industry Subject Area | Working Group Code | Trilateral Detail | National Product Detail | | | United States | | NAICS Industries Producing the Product | | |
| | | | Can | Méx | US | Title | Definition | Can | Méx | US |
| 531 | 9.12 | X | | | | Parking services | Parking for automobiles, motorcycles and bicycles. Includes the provision of space only, and the provision of space bundled with an automobile parking service ("valet service"). Includes the collection of fees for parking on streets, roads and public places. Excludes: • rental services of lock-up garages or garage premises for vehicles by the month or year. Reference product 2.7 in 721 list. | 531111 531112 812930 | 53111? 531311 812410 | 531 |
| 531 | 9.13 | X | | | | Room or unit accommodation for travelers, without maid service | Providing temporary accommodation for travelers and others, comprising private rooms or units, but no daily maid service. Examples include short-term rental of vacation cabins and cottages. The short-term rental of sites with trailer at recreational vehicle parks is included. Excludes: • accommodation rented under terms and conditions of a principal residence (e.g., a furnished room with an annual lease) is in product 1.2, Rental of residential space in buildings or other facilities for principal residence. | 531111 | 531111 531112 531210? 721 | 531 |
| 531 | 9.99 | X | | | | Other related products | Other related products provided by establishment classified in NAICS 531. | 531xxx | 531111 531112 531113 531114 531115 531119 531210 531311 531319 51 532 54 722 | 531 532120 541611 541810 541910 561210 561621 561720 561990 562111 |