Average Sales Price of New Manufactured Homes by Region and Size of Home, 1994-2003
(Dollars)

|  | United States |  |  | Northeast |  |  | Midwest |  |  | South |  |  | West |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double |
| 1994 | 32,800 | 23,500 | 42,000 | 32,900 | 24,400 | 43,700 | 34,000 | 25,800 | 42,800 | 30,200 | 22,400 | 40,200 | 41,900 | 26,800 | 45,300 |
| January | 32,600 | 23,400 | 40,800 | 32,500 | 23,700 | 41,200 | 32,300 | 25,200 | 40,600 | 30,200 | 22,500 | 39,100 | 42,200 | 26,000 | 45,000 |
| February | 31,100 | 22,500 | 41,300 | 32,600 | 25,900 | 59,400 | 31,000 | 24,900 | 40,600 | 28,900 | 21,400 | 39,900 | 41,400 | 26,500 | 44,500 |
| March | 31,900 | 22,700 | 41,400 | 33,600 | 25,200 | 40,200 | 32,900 | 24,900 | 43,500 | 29,500 | 21,500 | 39,300 | 41,500 | 26,700 | 46,300 |
| April | 31,800 | 22,700 | 41,200 | 32,400 | 23,300 | 44,800 | 32,800 | 26,200 | 40,800 | 29,600 | 21,600 | 40,100 | 39,900 | 25,600 | 43,600 |
| May | 31,700 | 23,100 | 41,500 | 31,900 | 24,300 | 41,700 | 32,100 | 25,500 | 41,800 | 29,100 | 22,100 | 39,600 | 42,100 | 25,400 | 45,600 |
| June | 33,300 | 23,600 | 42,300 | 34,400 | 25,100 | 43,100 | 34,500 | 26,300 | 42,700 | 30,500 | 22,300 | 40,500 | 42,800 | 27,800 | 45,900 |
| July | 32,100 | 23,800 | 42,000 | 35,100 | 23,900 | 48,400 | 33,900 | 25,700 | 43,200 | 29,000 | 23,000 | 39,400 | 41,000 | 27,000 | 44,400 |
| August | 32,700 | 23,900 | 42,100 | 32,300 | 24,900 | 43,600 | 34,300 | 26,100 | 43,000 | 29,800 | 22,500 | 39,800 | 42,300 | 28,400 | 45,700 |
| September | 33,800 | 23,700 | 42,400 | 33,200 | 25,400 | 42,300 | 36,200 | 26,400 | 44,700 | 30,400 | 22,600 | 39,800 | 44,500 | 27,600 | 46,200 |
| October | 34,100 | 24,300 | 42,800 | 32,000 | 23,400 | 44,200 | 35,400 | 27,200 | 43,400 | 31,700 | 22,900 | 41,000 | 42,400 | 27,800 | 46,200 |
| November | 33,400 | 23,800 | 42,500 | 30,300 | 23,700 | 42,900 | 34,300 | 25,500 | 42,900 | 31,500 | 22,900 | 41,100 | 41,900 | 26,300 | 46,300 |
| December | 34,600 | 24,000 | 42,500 | 35,700 | 25,400 | 41,300 | 35,800 | 25,000 | 43,400 | 32,500 | 23,300 | 41,900 | 40,500 | 26,300 | 43,500 |
| 1995 | 35,300 | 25,800 | 44,600 | 35,800 | 26,800 | 45,900 | 35,700 | 27,300 | 44,800 | 33,300 | 25,000 | 43,400 | 44,100 | 28,900 | 47,800 |
| January | 34,500 | 24,200 | 43,800 | 35,200 | 26,600 | 45,800 | 33,600 | 26,400 | 42,500 | 33,000 | 23,400 | 43,100 | 44,400 | 28,200 | 46,600 |
| February | 33,800 | 25,600 | 43,900 | 37,700 | 27,000 | 53,700 | 33,200 | 26,000 | 44,700 | 32,000 | 24,800 | 42,100 | 41,700 | 29,500 | 47,200 |
| March | 33,800 | 24,600 | 43,200 | 33,900 | 27,600 | 44,300 | 34,900 | 26,200 | 44,000 | 31,600 | 23,900 | 42,000 | 43,800 | 28,100 | 45,900 |
| April | 33,600 | 25,100 | 43,600 | 35,000 | 28,000 | 45,100 | 33,600 | 26,400 | 43,200 | 31,400 | 24,400 | 42,100 | 43,500 | 28,000 | 48,200 |
| May | 34,700 | 25,700 | 44,400 | 35,900 | 27,000 | 46,400 | 35,600 | 27,000 | 45,000 | 32,800 | 24,800 | 43,700 | 42,600 | 30,500 | 45,900 |
| June | 35,300 | 26,000 | 44,700 | 33,400 | 26,500 | 43,000 | 34,800 | 27,300 | 45,200 | 33,800 | 25,200 | 43,500 | 45,000 | 30,300 | 48,200 |
| July | 35,600 | 26,400 | 44,100 | 36,000 | 26,500 | 47,900 | 35,900 | 28,000 | 44,500 | 33,600 | 25,600 | 42,500 | 43,900 | 29,100 | 47,700 |
| August | 36,700 | 26,900 | 44,900 | 35,900 | 27,900 | 45,100 | 38,000 | 28,500 | 45,200 | 34,000 | 26,000 | 43,200 | 46,200 | 30,200 | 48,800 |
| September | 35,200 | 25,200 | 44,900 | 35,400 | 25,300 | 46,900 | 34,600 | 26,600 | 44,100 | 33,400 | 24,600 | 44,000 | 43,700 | 25,800 | 47,700 |
| October | 36,400 | 26,800 | 45,900 | 38,400 | 26,500 | 46,100 | 38,000 | 28,200 | 47,200 | 34,000 | 26,000 | 44,500 | 44,300 | 30,200 | 48,600 |
| November | 36,000 | 26,200 | 45,200 | 34,900 | 25,900 | 45,100 | 35,200 | 26,900 | 45,500 | 34,200 | 25,600 | 43,900 | 45,300 | 29,600 | 48,200 |
| December | 37,600 | 26,900 | 45,800 | 39,300 | 29,400 | 44,100 | 38,500 | 30,300 | 44,100 | 35,700 | 26,100 | 45,200 | 44,500 | 26,100 | 50,200 |

# Average Sales Price of New Manufactured Homes by Region and Size of Home, 1994-2003 <br> (Dollars) 

|  | United States |  |  | Northeast |  |  | Midwest |  |  | South |  |  | West |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double |
| 1996 | 37,200 | 27,000 | 46,200 | 37,300 | 27,400 | 48,000 | 38,000 | 28,600 | 46,400 | 35,500 | 26,300 | 45,200 | 45,000 | 29,300 | 48,600 |
| January | 36,800 | 27,000 | 46,300 | 39,100 | 27,200 | 57,800 | 39,600 | 29,200 | 46,800 | 35,100 | 26,400 | 45,300 | 43,300 | 30,200 | 48,200 |
| February | 36,100 | 26,400 | 45,200 | 33,400 | 25,400 | 41,700 | 36,300 | 27,600 | 46,700 | 34,700 | 25,800 | 44,600 | 43,700 | 30,100 | 46,900 |
| March | 35,600 | 26,600 | 45,500 | 32,400 | 26,000 | 46,000 | 36,200 | 28,300 | 46,500 | 34,100 | 26,100 | 44,300 | 43,300 | 27,900 | 49,000 |
| April | 36,100 | 27,400 | 45,500 | 31,800 | 25,200 | 45,000 | 36,800 | 29,700 | 46,200 | 34,900 | 27,100 | 44,700 | 42,900 | 26,700 | 47,700 |
| May | 37,300 | 26,800 | 46,200 | 38,400 | 27,700 | 48,300 | 37,200 | 27,700 | 47,300 | 35,500 | 26,300 | 44,900 | 45,700 | 28,900 | 48,700 |
| June | 37,900 | 27,200 | 46,500 | 39,500 | 28,000 | 49,700 | 38,600 | 29,700 | 47,600 | 35,300 | 26,100 | 45,100 | 47,200 | 30,800 | 48,600 |
| July | 38,100 | 27,500 | 46,500 | 36,000 | 28,800 | 45,400 | 39,600 | 30,200 | 46,600 | 36,100 | 26,400 | 46,000 | 45,400 | 29,400 | 47,800 |
| August | 37,000 | 26,800 | 46,300 | 36,500 | 27,200 | 51,700 | 37,800 | 28,500 | 45,400 | 35,300 | 26,100 | 45,800 | 43,800 | 28,600 | 47,800 |
| September | 38,000 | 26,900 | 46,900 | 39,200 | 28,200 | 47,600 | 38,700 | 28,500 | 46,200 | 35,500 | 26,000 | 45,600 | 46,800 | 30,200 | 50,700 |
| October | 37,400 | 27,100 | 46,300 | 39,300 | 28,700 | 48,900 | 38,400 | 27,500 | 46,700 | 35,800 | 26,800 | 45,300 | 45,000 | 29,300 | 49,700 |
| November | 38,000 | 27,200 | 46,400 | 37,800 | 27,100 | 46,100 | 38,700 | 29,300 | 45,800 | 36,400 | 26,500 | 45,900 | 45,300 | 29,500 | 49,100 |
| December | 38,000 | 27,000 | 46,200 | 40,500 | 28,400 | 48,800 | 37,100 | 27,400 | 45,400 | 36,500 | 26,500 | 45,400 | 46,100 | 29,900 | 48,700 |
| 1997 | 39,800 | 27,900 | 48,100 | 41,300 | 29,200 | 49,100 | 40,300 | 29,600 | 48,000 | 38,000 | 27,200 | 47,300 | 47,300 | 30,000 | 50,500 |
| January | 38,500 | 27,900 | 47,600 | 44,400 | 32,400 | 51,500 | 41,400 | 30,000 | 47,000 | 36,400 | 27,600 | 46,900 | 46,400 | 27,800 | 49,400 |
| February | 39,200 | 27,500 | 47,800 | 39,000 | 29,400 | 46,500 | 42,000 | 29,200 | 48,800 | 37,600 | 26,900 | 47,300 | 44,900 | 30,900 | 49,100 |
| March | 38,000 | 27,400 | 46,900 | 36,300 | 27,300 | 43,700 | 37,800 | 28,500 | 47,500 | 36,500 | 27,000 | 46,200 | 46,300 | 30,000 | 49,500 |
| April | 38,800 | 27,800 | 47,300 | 38,900 | 26,500 | 47,800 | 39,600 | 28,800 | 49,000 | 37,300 | 27,500 | 46,400 | 44,800 | 29,000 | 48,500 |
| May | 39,100 | 27,800 | 48,000 | 41,500 | 32,500 | 50,200 | 38,100 | 27,800 | 48,000 | 37,800 | 27,300 | 47,100 | 45,800 | 28,600 | 50,300 |
| June | 40,100 | 28,000 | 49,000 | 43,200 | 28,100 | 53,200 | 39,500 | 30,300 | 47,000 | 38,000 | 27,100 | 47,900 | 49,000 | 30,200 | 53,200 |
| July | 40,300 | 27,800 | 47,900 | 42,400 | 28,400 | 49,500 | 40,200 | 29,900 | 47,200 | 38,200 | 27,100 | 46,700 | 49,400 | 28,600 | 51,600 |
| August | 39,900 | 28,300 | 48,000 | 41,900 | 28,600 | 50,300 | 40,400 | 29,500 | 47,800 | 37,800 | 27,500 | 46,500 | 48,200 | 32,500 | 52,000 |
| September | 41,100 | 27,600 | 48,500 | 42,100 | 29,700 | 50,000 | 41,100 | 29,000 | 48,900 | 38,900 | 26,600 | 47,300 | 50,500 | 32,700 | 51,700 |
| October | 40,900 | 28,600 | 48,600 | 41,500 | 32,900 | 46,200 | 41,800 | 31,300 | 48,200 | 38,700 | 27,500 | 48,400 | 47,900 | 30,100 | 50,100 |
| November | 40,600 | 28,100 | 48,800 | 38,900 | 25,500 | 46,900 | 41,000 | 30,700 | 48,300 | 39,200 | 27,100 | 48,600 | 47,100 | 30,400 | 50,900 |
| December | 40,700 | 28,300 | 48,700 | 42,100 | 26,100 | 49,900 | 40,800 | 30,700 | 48,300 | 39,300 | 27,800 | 48,500 | 46,400 | 29,600 | 49,300 |

# Average Sales Price of New Manufactured Homes by Region and Size of Home, 1994-2003 

(Dollars)

|  | United States |  |  | Northeast |  |  | Midwest |  |  | South |  |  | West |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double |
| 1998 | 41,600 | 28,800 | 49,800 | 42,200 | 29,800 | 49,800 | 42,400 | 30,600 | 49,500 | 40,100 | 28,200 | 49,400 | 48,400 | 30,100 | 51,600 |
| January | 40,500 | 27,900 | 48,900 | 40,500 | 30,300 | 51,400 | 41,600 | 29,900 | 48,400 | 38,900 | 27,300 | 48,600 | 46,400 | 29,100 | 49,900 |
| February | 39,700 | 27,600 | 49,200 | 48,800 | 27,300 | 56,300 | 40,800 | 27,800 | 50,000 | 38,300 | 27,400 | 48,500 | 45,200 | 29,400 | 50,200 |
| March | 40,100 | 28,300 | 48,900 | 40,200 | 28,900 | 49,000 | 39,000 | 29,100 | 47,700 | 38,600 | 28,100 | 48,500 | 48,000 | 28,800 | 50,900 |
| April | 41,300 | 28,500 | 49,500 | 44,800 | 28,400 | 54,200 | 41,900 | 30,500 | 49,000 | 39,600 | 27,900 | 48,600 | 48,500 | 30,300 | 52,100 |
| May | 41,200 | 28,800 | 49,000 | 42,100 | 30,200 | 49,000 | 43,500 | 30,500 | 50,600 | 39,100 | 28,600 | 48,100 | 48,900 | 27,300 | 50,700 |
| June | 41,600 | 29,100 | 49,800 | 38,900 | 28,200 | 46,400 | 42,600 | 32,100 | 49,500 | 29,700 | 28,300 | 49,100 | 50,900 | 32,000 | 52,900 |
| July | 42,700 | 29,300 | 49,700 | 44,600 | 29,800 | 50,500 | 41,200 | 31,500 | 47,700 | 41,700 | 28,500 | 49,600 | 48,300 | 31,200 | 51,400 |
| August | 41,900 | 28,500 | 50,400 | 42,800 | 28,800 | 49,300 | 43,400 | 32,500 | 49,600 | 40,200 | 27,600 | 50,000 | 49,100 | 30,200 | 52,800 |
| September | 41,600 | 29,400 | 50,000 | 39,700 | 30,800 | 47,400 | 41,700 | 30,900 | 49,700 | 40,300 | 28,800 | 49,600 | 48,500 | 30,500 | 52,300 |
| October | 43,400 | 29,400 | 51,200 | 42,900 | 30,600 | 50,300 | 43,600 | 29,600 | 51,000 | 41,900 | 29,000 | 50,600 | 49,600 | 31,500 | 53,800 |
| November | 42,200 | 28,900 | 49,800 | 42,600 | 29,700 | 48,400 | 44,500 | 29,900 | 50,100 | 40,700 | 28,400 | 49,700 | 47,100 | 31,800 | 50,400 |
| December | 42,400 | 29,100 | 50,300 | 42,800 | 30,900 | 50,400 | 43,100 | 30,300 | 49,500 | 41,100 | 28,800 | 50,500 | 48,700 | 29,300 | 50,300 |
| 1999 | 43,300 | 29,300 | 51,100 | 44,000 | 30,900 | 49,900 | 44,400 | 30,400 | 51,500 | 41,900 | 29,000 | 50,500 | 49,600 | 30,000 | 53,100 |
| January | 42,900 | 29,000 | 50,700 | 41,600 | 31,200 | 48,500 | 41,000 | 28,900 | 50,200 | 41,900 | 29,000 | 50,400 | 50,600 | 28,900 | 52,400 |
| February | 42,700 | 29,900 | 50,900 | 43,900 | 36,700 | 47,800 | 45,200 | 31,600 | 53,100 | 41,400 | 29,200 | 50,900 | 46,900 | 31,100 | 50,100 |
| March | 41,600 | 28,500 | 50,700 | 42,000 | 30,100 | 46,200 | 43,700 | 31,000 | 50,500 | 40,100 | 28,200 | 50,200 | 48,000 | 27,200 | 53,900 |
| April | 42,000 | 29,200 | 49,900 | 40,500 | 30,100 | 48,500 | 42,400 | 30,900 | 50,500 | 40,800 | 28,700 | 49,700 | 48,800 | 31,100 | 50,800 |
| May | 42,100 | 29,100 | 49,800 | 39,400 | 29,700 | 47,600 | 43,400 | 29,500 | 51,000 | 40,800 | 28,900 | 49,100 | 49,100 | 29,100 | 52,100 |
| June | 43,300 | 29,400 | 50,800 | 44,900 | 30,400 | 49,700 | 43,800 | 29,600 | 51,400 | 42,000 | 29,300 | 50,400 | 47,900 | 30,100 | 52,100 |
| July | 43,100 | 28,300 | 50,900 | 48,000 | 30,900 | 52,400 | 45,800 | 32,500 | 51,400 | 41,000 | 27,400 | 49,900 | 49,000 | 29,500 | 53,600 |
| August | 43,100 | 29,300 | 50,600 | 45,200 | 33,800 | 50,300 | 44,300 | 29,100 | 51,200 | 41,600 | 28,900 | 50,000 | 48,500 | 30,600 | 52,000 |
| September | 43,800 | 29,400 | 51,300 | 44,800 | 27,400 | 50,300 | 44,600 | 30,400 | 52,600 | 42,400 | 28,900 | 50,800 | 49,800 | 33,400 | 52,400 |
| October | 45,000 | 29,700 | 52,100 | 46,000 | 30,900 | 51,300 | 45,200 | 30,600 | 52,100 | 43,600 | 29,600 | 51,200 | 51,200 | 28,000 | 55,500 |
| November | 45,300 | 29,700 | 52,900 | 44,900 | 30,400 | 52,100 | 46,500 | 31,900 | 52,100 | 43,700 | 29,300 | 52,300 | 51,700 | 28,500 | 56,300 |
| December | 46,200 | 30,900 | 52,700 | 45,100 | 27,400 | 50,100 | 45,500 | 29,000 | 51,700 | 44,700 | 31,100 | 52,000 | 55,800 | 37,000 | 57,600 |

# Average Sales Price of New Manufactured Homes by Region and Size of Home, 1994-2003 

(Dollars)

|  | United States |  |  | Northeast |  |  | Midwest |  |  | South |  |  | West |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double |
| 2000 | 46,400 | 30,200 | 53,600 | 47,000 | 31,200 | 53,000 | 47,900 | 31,600 | 54,400 | 44,300 | 29,700 | 52,500 | 54,100 | 32,100 | 56,900 |
| January | 46,100 | 29,400 | 53,300 | 54,700 | ( S ) | 54,700 | 48,100 | 30,400 | 53,400 | 44,100 | 28,800 | 52,600 | 51,300 | 32,400 | 55,400 |
| February | 45,100 | 30,200 | 52,800 | 47,200 | 32,000 | 53,300 | 49,600 | 34,000 | 54,900 | 43,100 | 29,700 | 52,000 | 52,600 | 32,700 | 53,900 |
| March | 45,200 | 31,100 | 52,500 | 45,600 | 36,200 | 49,100 | 47,000 | 32,800 | 54,100 | 44,000 | 30,600 | 51,900 | 51,600 | 31,600 | 55,200 |
| April | 45,100 | 30,600 | 53,300 | 42,000 | 32,200 | 51,500 | 47,700 | 31,300 | 55,300 | 43,400 | 30,000 | 52,300 | 51,000 | 33,700 | 55,000 |
| May | 45,500 | 30,100 | 53,300 | 45,600 | 30,000 | 49,800 | 44,800 | 30,800 | 52,000 | 43,700 | 29,900 | 52,600 | 55,500 | 30,500 | 58,600 |
| June | 46,500 | 30,800 | 53,400 | 44,400 | 29,600 | 51,400 | 47,100 | 30,800 | 53,500 | 44,600 | 30,600 | 52,600 | 53,600 | 33,800 | 56,200 |
| July | 46,300 | 29,100 | 53,800 | 46,600 | 30,500 | 53,200 | 50,000 | 33,100 | 54,800 | 43,400 | 28,300 | 52,600 | 56,300 | 29,300 | 57,900 |
| August | 47,300 | 31,000 | 53,800 | 47,300 | 31,500 | 53,800 | 48,000 | 31,900 | 54,000 | 45,000 | 30,300 | 52,200 | 56,000 | 35,000 | 59,100 |
| September | 47,000 | 30,100 | 54,000 | 50,200 | 34,400 | 55,100 | 47,700 | 30,500 | 55,100 | 44,400 | 29,500 | 52,000 | 56,500 | 30,900 | 59,700 |
| October | 47,100 | 29,900 | 54,600 | 50,300 | 31,600 | 54,900 | 47,400 | 32,000 | 54,700 | 45,000 | 29,100 | 53,700 | 58,200 | 30,600 | 58,900 |
| November | 48,100 | 29,100 | 54,000 | 46,000 | 29,200 | 52,300 | 48,800 | 29,300 | 54,600 | 46,100 | 29,100 | 53,000 | 54,300 | 28,700 | 56,600 |
| December | 48,900 | 30,300 | 54,800 | 48,400 | 27,900 | 55,900 | 51,700 | 33,700 | 57,900 | 47,000 | 29,500 | 53,400 | 53,800 | 31,900 | 56,300 |
| 2001 | 48,900 | 30,400 | 55,200 | 50,000 | 34,500 | 57,400 | 49,100 | 32,300 | 55,200 | 46,500 | 29,400 | 53,800 | 58,000 | 32,000 | 59,500 |
| January | 49,000 | 30,100 | 55,600 | 61,000 | 36,000 | 68,200 | 48,100 | 31,800 | 53,600 | 46,400 | 29,800 | 54,100 | 57,600 | 25,700 | 59,600 |
| February | 47,900 | 29,100 | 55,300 | 46,100 | 32,400 | 52,500 | 45,900 | 31,100 | 52,900 | 45,700 | 28,800 | 54,400 | 60,500 | 25,700 | 60,600 |
| March | 47,100 | 30,600 | 54,400 | 48,300 | 31,900 | 55,700 | 46,300 | 32,200 | 55,900 | 45,800 | 29,800 | 53,100 | 54,700 | 33,400 | 59,000 |
| April | 47,800 | 30,200 | 54,400 | 42,500 | 27,800 | 53,700 | 49,900 | 28,700 | 57,100 | 45,800 | 30,300 | 52,700 | 56,700 | 34,000 | 58,700 |
| May | 47,900 | 29,900 | 54,600 | 45,800 | 34,200 | 49,000 | 48,300 | 34,100 | 54,700 | 45,600 | 28,600 | 53,300 | 57,000 | 29,800 | 61,000 |
| June | 50,000 | 31,400 | 55,500 | 48,400 | 40,100 | 53,400 | 49,400 | 32,700 | 55,100 | 47,100 | 29,500 | 53,500 | 61,800 | 31,800 | 63,100 |
| July | 49,400 | 31,900 | 55,300 | 45,600 | 34,900 | 57,400 | 51,700 | 35,400 | 56,800 | 47,100 | 29,400 | 53,700 | 56,900 | 34,900 | 57,700 |
| August | 49,200 | 30,700 | 55,100 | 53,900 | 33,400 | 60,300 | 49,200 | 31,600 | 55,700 | 46,300 | 30,000 | 53,400 | 58,500 | 33,600 | 58,400 |
| September | 49,800 | 30,300 | 55,600 | 57,100 | 40,900 | 60,200 | 50,800 | 32,900 | 55,700 | 46,700 | 29,000 | 54,200 | 59,400 | 31,200 | 58,500 |
| October | 49,400 | 30,900 | 55,500 | 50,100 | 31,600 | 57,000 | 48,100 | 31,800 | 53,200 | 47,900 | 29,900 | 55,100 | 57,100 | 35,100 | 59,800 |
| November | 49,700 | 29,500 | 55,500 | 53,800 | 37,300 | 57,300 | 49,000 | 31,100 | 57,900 | 47,000 | 27,500 | 53,300 | 57,400 | 30,900 | 58,900 |
| December | 49,600 | 30,000 | 55,700 | 51,400 | 33,400 | 65,300 | 49,500 | 32,700 | 53,100 | 47,400 | 28,900 | 54,600 | 58,000 | 30,000 | 58,600 |

# Average Sales Price of New Manufactured Homes by Region and Size of Home, 1994-2003 <br> (Dollars) 

|  | United States |  |  | Northeast |  |  | Midwest |  |  | South |  |  | West |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double | Total(1) | Single | Double |
| 2002 (r) | 51,300 | 30,900 | 56,100 | 53,200 | 33,800 | 59,100 | 51,700 | 32,300 | 56,500 | 48,000 | 29,900 | 54,100 | 62,600 | 35,800 | 61,200 |
| January | 50,800 | 30,900 | 55,700 | 52,000 | 26,100 | 56,000 | 52,900 | 32,800 | 56,800 | 47,100 | 30,400 | 53,500 | 63,200 | 39,600 | 62,200 |
| February | 49,800 | 31,700 | 55,800 | 46,800 | 31,200 | 54,600 | 47,100 | 31,900 | 54,400 | 47,700 | 30,600 | 54,500 | 61,100 | 38,000 | 62,200 |
| March | 51,300 | 31,100 | 56,100 | 60,800 | 42,100 | 63,800 | 51,800 | 31,800 | 54,500 | 47,800 | 30,400 | 54,300 | 64,600 | 38,500 | 62,000 |
| April | 50,500 | 30,000 | 55,900 | 46,400 | 29,200 | 54,700 | 51,200 | 31,600 | 57,900 | 47,700 | 29,600 | 53,600 | 66,000 | ( S ) | 64,500 |
| May | 49,400 | 30,300 | 54,400 | 53,100 | 30,900 | 58,200 | 51,600 | 31,300 | 54,500 | 46,600 | 29,800 | 53,300 | 56,400 | 33,300 | 56,900 |
| June | 52,000 | 31,300 | 56,900 | 52,500 | 34,500 | 55,100 | 53,100 | 33,500 | 58,100 | 48,800 | 30,100 | 55,200 | 62,200 | 36,000 | 61,900 |
| July | 51,400 | 29,900 | 56,400 | 49,800 | 31,700 | 56,400 | 51,100 | 31,400 | 59,000 | 48,100 | 28,900 | 53,700 | 64,700 | 33,000 | 62,600 |
| August | 52,000 | 32,500 | 56,400 | 52,900 | 35,900 | 63,600 | 52,400 | 34,300 | 56,500 | 48,800 | 31,300 | 54,000 | 65,100 | 33,000 | 62,100 |
| September | 51,500 | 31,200 | 56,800 | 51,600 | 35,300 | 57,800 | 51,000 | 31,700 | 57,700 | 48,500 | 30,200 | 54,700 | 63,300 | 38,000 | 61,100 |
| October | 51,700 | 31,200 | 56,600 | 55,000 | 32,900 | 63,600 | 50,400 | 32,800 | 56,000 | 48,100 | 29,500 | 54,100 | 63,400 | 39,600 | 61,900 |
| November | 53,400 | 28,600 | 56,200 | 61,200 | 37,600 | 64,500 | 52,200 | 31,500 | 53,800 | 49,000 | 26,900 | 54,100 | 62,900 | 28,100 | 60,400 |
| December | 51,800 | 31,500 | 55,800 | 54,300 | 43,200 | 56,500 | 54,300 | 32,100 | 57,600 | 48,700 | 29,900 | 54,700 | 60,600 | 42,200 | 57,600 |
| 2003 (r) | 54,900 | 31,700 | 59,800 | 57,500 | 36,800 | 66,000 | 55,200 | 32,700 | 59,800 | 50,300 | 30,300 | 56,700 | 68,000 | 36,200 | 66,300 |
| January | 55,500 | 31,800 | 60,400 | 66,500 | 30,900 | 69,800 | 57,300 | 34,300 | 61,600 | 50,300 | 30,400 | 57,200 | 68,500 | 47,900 | 65,700 |
| February | 54,400 | 30,600 | 58,600 | 66,300 | 26,300 | 76,300 | 51,000 | 33,800 | 57,800 | 49,900 | 29,500 | 56,200 | 66,800 | 37,100 | 62,500 |
| March | 51,500 | 29,900 | 58,400 | 71,400 | 28,500 | 80,000 | 50,500 | 32,600 | 56,900 | 47,200 | 29,500 | 55,000 | 61,700 | 29,900 | 64,500 |
| April | 54,100 | 30,500 | 58,400 | 60,400 | 35,300 | 69,100 | 52,200 | 33,300 | 56,500 | 49,800 | 29,600 | 55,700 | 72,800 | ( S ) | 66,900 |
| May | 54,400 | 29,700 | 60,800 | 61,000 | 31,900 | 73,000 | 56,300 | 28,200 | 59,800 | 49,200 | 29,400 | 56,100 | 68,300 | 30,200 | 72,600 |
| June | 53,600 | 32,200 | 58,400 | 51,400 | 33,700 | 59,900 | 55,000 | 35,800 | 57,000 | 49,200 | 31,500 | 55,900 | 67,800 | 31,000 | 65,500 |
| July | 55,700 | 33,200 | 59,600 | 54,000 | 34,900 | 65,400 | 56,900 | 31,100 | 61,300 | 51,000 | 30,100 | 56,500 | 69,200 | 66,100 | 64,400 |
| August | 54,400 | 32,200 | 59,800 | 56,300 | 41,800 | 63,400 | 53,700 | 32,500 | 58,800 | 49,500 | 29,500 | 56,900 | 68,200 | ( S ) | 65,800 |
| September | 54,200 | 33,900 | 59,400 | 56,300 | 44,800 | 66,000 | 53,300 | 31,300 | 56,600 | 50,200 | 31,000 | 57,100 | 65,100 | 33,300 | 65,800 |
| October | 56,800 | 32,800 | 61,300 | 57,400 | 36,400 | 70,700 | 54,800 | 32,400 | 62,100 | 52,400 | 31,800 | 57,400 | 70,200 | 34,000 | 66,800 |
| November | 56,500 | 32,500 | 61,100 | 54,900 | 31,000 | 60,000 | 56,900 | 34,000 | 62,200 | 51,300 | 31,100 | 57,800 | 71,800 | 39,000 | 70,200 |
| December | 57,700 | 30,800 | 60,600 | 52,100 | 29,000 | 55,700 | 62,300 | 33,100 | 64,500 | 54,300 | 30,100 | 58,800 | 65,900 | 35,000 | 64,200 |

( S ) Suppressed to avoid disclosing data for individual dealers; data are included in higher level estimates.
( r ) Revised
(1) Includes manufactured homes with more than two sections.

Source: These data are produced by the U.S. Commerce Department's Census Bureau from a survey sponsored by the U.S. Department of Housing and Urban Development.

