



P.O. Box 1328, Edmonds, WA 98020  
(425) 776-0414—Telephone  
(425) 776-0467—Facsimile  
E-Mail: [npi@npi-training.com](mailto:npi@npi-training.com)

## GSA PRICE LIST

SCHEDULE 69 – SIN 27-400, Instructor Led Training  
SCHEDULE 69 – SIN 27-500, Course Development and Test Administration  
SCHEULDE 69 – SIN 27-600, GS1102 Contracting Curriculum

General Services Administration  
Federal Supply Service  
Proposed Federal Supply Schedule Price List  
The Internet address for GSA Advantage! is: <http://www.fss.gsa.gov>  
69 – Training Aids & Devices, Instructor-Led Training; Course Development; Test Administration  
Contract Number: GS-02F-0032K  
Award Period: July 27, 2005 – July 27, 2010  
NPI, Inc.  
Box 1328  
Edmonds, WA 98020  
425-776-0414  
425-776-0467  
[npi@npi-training.com](mailto:npi@npi-training.com)  
Contact: Jennifer Murray  
Small Business  
Veteran-Owned

The following information applies to all of the listed prices and is in accordance with contract number: GS-02F-0032K:

### CUSTOMER INFORMATION:

1. ITEMS:
  - a. All training courses listed are under SIN 27-400, SIN 27-500 and SIN-600, as indicated above. A table of the awarded items and pricing is attached.
  - b. The lowest priced item is: NPI, Inc. Number: 69C-12.

c. Not Applicable.

2. The maximum order is \$1 million.
3. SIN 27-400: The minimum order is \$341 tuition per participant. All tuition pricing is an individual rate based on a minimum of at least 18 attendees in each session.  
  
SIN 27-500: The minimum order is \$129.  
  
SIN 27-600: The minimum order is \$505 tuition per participant. All tuition pricing is an individual rate based on a minimum of at least 18 attendees in each session.
4. The geographic area includes: CONUS, Alaska Hawaii and Puerto Rico.
5. All training materials are produced at NPI, Inc., 144 Railroad Ave., Suite 306, Edmonds, Washington.
6. Discounts from commercial price list for SINS 27-400, 27-500 and 27-600: 8% for all students from GSA agencies.
7. SIN 27-400 and SIN 27-600: Quantity Discounts: 10% for eighteen or more students from the same Agency for the same course (based on a minimum class size of eighteen attendees).  
  
SIN 27-500: Quantity Discounts: One hundred hours ordered from one agency: 10%.
8. Prompt Payment Terms: ½ of 1% for payment within ten days.
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign Items: none.
- 11a. Time of delivery: 30 Days ARO
- 11b. Expedited delivery is available for all offered items.
- 11c. Overnight or two-day delivery service is available for training materials used in the training programs.
- 11d. Urgent requests can be made and NPI, Inc. will provide mutually agreeable terms to meet the client's needs.

12. FOB Point(s): Destination.
- 13a. Ordering Address: NPI, Inc., Box 1328, Edmonds, WA 98020.
- 13b. Ordering Procedure: NPI, Inc. Box 1328, Edmonds, WA 98020.
14. Payment Address: NPI, Inc., Box 1328, Edmonds, WA 98020.
15. Warranty: All services will meet the stated coverage requirements or money will be refunded upon request, within three weeks of the final day of the service.
16. Export charges are not applicable.
17. The Government purchase card can be used for any purchase amount.
18. Not Applicable.
19. Not Applicable.
20. Not Applicable.
- 20a. Not Applicable.
21. Not Applicable.
22. Not Applicable.
23. Not Applicable.
- 24a. Training materials are printed on recycled content when available. The use of double sided copying, and energy efficient copying equipment is NPI, Inc. standard operating procedure.
- 24b. Not Applicable.
25. The NPI, Inc. DUNS Number is: 780460739.
26. NPI, Inc. is registered in the Central Contractor Registration (CCR) database.

NPI, Inc.  
July 21, 2006

Attachment: PRICE LISTS



P.O. Box 1328, Edmonds, WA 98020  
(425) 776-0414—Telephone  
(425) 776-0467—Facsimile  
E-Mail: [npi@npi-training.com](mailto:npi@npi-training.com)

**GSA PRICE LIST SCHEDULE 69 – SIN 27-400**

SCHEDULE 69 – SIN 27-400, Instructor Led Training

No.:	Class Name	Per Student Price
69-10	Contracting by Negotiation	\$677
69-11	Contracting by Sealed Bidding	677
69-12	Contract Law	677
69-13	Source Selection	677
69-14	Aviation Contract Administration	469
69-15	Best Value Acquisition	469
69-16	Commercial Item Acquisition	408
69-17	Construction Contracting (3 Days)	408
69-18	Contract Changes	677
69-19	COR/COTR Inspector Workshop – Level I	469
69-20	COR/COTR Inspector Workshop – Level II	377
69-21	COR/COTR Inspector Workshop – Level III	377
69-22	COR/COTR Refresher Seminar (One Day)	341

69-23	Developing Performance Based Work Statements	450
69-24	Federal Appropriations Law	560
69-25	Oral Presentations and Source Selection	479
69-26	Performance-Based Service Contracting	657
69-27	Simplified Acquisition Procedures – Basic	657
69-28	Simplified Acquisition Procedures – Advanced	657
69-29	Timber Sale Contract Administration	488
69-30	Introduction to Assistance Agreements	479
69-31	Preparation/Administration of Agreements	479
69-32	Cost Principles for Assistance Agreements	479
69-33	Introduction to Leasing	479
69-34	Lease Administration	459
69-35	Basics of Property Management	479
69-36	Property Utilization & Disposal	479
69-37	Practical Negotiation Techniques	427
69-38	Alternative Dispute Resolution	427
69-39	Special Request Classes:	
	Five Day	623
	Four Day	593

	Three Day	549
	Two Day	505
	One Day	420
69-59	Shaping Smart Business Arrangements (1 week) - CON 100	677
69-60	Mission Support Planning (1 week)- CON 110	677
69-61	Mission Strategy Execution (1 week) - CON 111	677
69-62	Mission Performance Assessment (1 week) - CON 112	677
69-63	Mission Focused Contracting (2 weeks) - CON 120	1,157
69-64	Advanced Business Solutions for Mission Support (2 weeks) - CON 353	1,157
69-65	Business Decision for Contracting (1 week) - CON 214	677
69-66	Intermediate Contracting for Mission Support - CON 215 (2 weeks)	1,157
69-67	Legal Consideration in Contracting (1 week) - CON 216	677
69-68	Cost Analysis & Negotiation Techniques - CON 217 (1 week)	677
69-69	Advanced Contracting for Mission Support - CON 218 (2 Weeks)	1,157
69-70	Government Contract Law (1 week) - Con 210	677
69-71	Intermediate Contracting (2 weeks) - CON 202	1,157

**This tuition price is based the length of the course and at least 18 attendees in each session.**



P.O. Box 1328, Edmonds, WA 98020  
(425) 776-0414—Telephone  
(425) 776-0467—Facsimile  
E-Mail: [npi@npi-training.com](mailto:npi@npi-training.com)

**GSA PRICE LIST SCHEDULE 69 – SIN 27-500**

SCHEDULE 69 – SIN 27-500, Course Development and Test Administration

<b>No.:</b>	<b>Class Name</b>	<b>Per Student Price</b>
69C-12	Test Administration	\$129



P.O. Box 1328, Edmonds, WA 98020  
 (425) 776-0414—Telephone  
 (425) 776-0467—Facsimile  
 E-Mail: [npi@npi-training.com](mailto:npi@npi-training.com)

**GSA PRICE LIST SCHEDULE 69 – SIN 27-600**

SCHEDULE 69 – SIN 27-600, GS-1102 Contracting Curriculum

**Core GS-1102 Contracting Curriculum prescheduled by contractor for registration by individual Federal employees.**

**Prices When Government Controlled Facilities are Provided:**

No.:	Class Name	Per Student Price
69-40	Acquisition Planning I (2 weeks)	\$ 1,113
69-41	Contract Formation 1 (1 week)	\$ 644
69-42	Contract Administration 1 (1 week)	\$ 644
69-43	Price Analysis (1 week)	\$ 644
69-44	Cost Analysis (1 week)	\$ 644
69-45	Negotiation Techniques (1 week)	\$ 644
69-46	Intermediate Contract Pricing (2 weeks) - CON 204	\$ 1,113
69-47	Acquisition Planning II (1 week)	\$ 644
69-48	Contract Formation II (1 week)	\$ 644
69-49	Contract Administration II (1 week)	\$ 644
69-50	Contract Law - (2 weeks)	\$ 1,113
69-51	Architect & Engineer Services (1 week) - CON 243	\$ 644
69-52	Construction Contracting (1 week) - CON 244	\$ 644
69-70	Government Contract Law (1 week) - CON 210	\$ 644
69-71	Intermediate Contracting (2 weeks) - CON 202	\$ 1,113

**Prices when Contractor Provides Facilities:**

No.:	Class Name	Per Student Price
69-40	Acquisition Planning I (2 weeks)	\$ 1,157



69-41	Contract Formation 1 (1 week)	\$ 677
69-42	Contract Administration 1 (1 week)	\$ 677
69-43	Price Analysis (1 week)	\$ 677
69-44	Cost Analysis (1 week)	\$ 677
69-45	Negotiation Techniques (1 week)	\$ 677
69-46	Intermediate Contract Pricing (2 weeks) - CON 204	\$ 1,157
69-47	Acquisition Planning II (1 week)	\$ 677
69-48	Contract Formation II (1 week)	\$ 677
69-49	Contract Administration II (1 week)	\$ 677
69-50	Contract Law (2 weeks)	\$ 1,157
69-51	Architect & Engineer Services (1 week) - CON 243	\$ 677
69-52	Construction Contracting (1 week) - CON 244	\$ 677
69-70	Government Contract Law (1 week) - Con 210	\$ 677
69-71	Intermediate Contracting (2 weeks) - CON 202	\$ 1,157

**Core GS-1102 Contracting Curriculum Courses taught as arranged by individual Federal Activities.**

**Prices When Government Controlled Facilities are Provided:**

<b>No.:</b>	<b>Class Name</b>	<b>Per Student Price</b>
69-40	Acquisition Planning I (2 weeks)	\$ 1,102
69-41	Contract Formation 1 (1 week)	\$ 633
69-42	Contract Administration 1 (1 week)	\$ 633
69-43	Price Analysis (1 week)	\$ 633
69-44	Cost Analysis (1 week)	\$ 633
69-45	Negotiation Techniques (1 week)	\$ 633
69-46	Intermediate Contract Pricing (2 weeks) - CON 204	\$ 1,102
69-47	Acquisition Planning II (1 week)	\$ 633
69-48	Contract Formation II (1 week)	\$ 633
69-49	Contract Administration II (1 week)	\$ 633
69-50	Contract Law (2 weeks)	\$ 1,102
69-51	Architect & Engineer Services (1 week) - CON 243	\$ 633
69-52	Construction Contracting (1 week) - CON 244	\$ 633
69-70	Government Contract Law (1 week) - CON 210	\$ 633
69-71	Intermediate Contracting (2 weeks) -	\$ 1,102

	CON 202	
--	---------	--

**Prices when Contractor Provides Facilities:**

No.:	Class Name	Per Student Price
69-40	Acquisition Planning I (2 weeks)	\$ 1,146
69-41	Contract Formation 1 (1 week)	\$ 666
69-42	Contract Administration 1 (1 week)	\$ 666
69-43	Price Analysis (1 week)	\$ 666
69-44	Cost Analysis (1 week)	\$ 666
69-45	Negotiation Techniques (1 week)	\$ 666
69-46	Intermediate Contract Pricing (2 weeks) - CON 204	\$ 1,146
69-47	Acquisition Planning II (1 week)	\$ 666
69-48	Contract Formation II (1 week)	\$ 666
69-49	Contract Administration II (1 week)	\$ 666
69-50	Contract Law (2 weeks)	\$ 1,146
69-51	Architect & Engineer Services (1 week) - CON 243	\$ 666
69-52	Construction Contracting (1 week) - CON 244	\$ 666
69-70	Government Contract Law (1 week) - CON 210	\$ 666
69-71	Intermediate Contracting (2 weeks) - CON 202	\$ 1,146

**Delivery of acquisition-related courses developed by individual agencies. Multiple Task Order Contracts.**

**This tuition price is based the length of the course and at least 18 attendees in each session.**

**Price per attendee when Government Controlled Facilities are provided:**

69-53	Three-Day Course	\$ 505
69-54	Five-Day Course	\$ 644
69-55	Ten-Day Course	\$ 1,113

**Price per attendee when Contractor Provides Facilities:**

69-56	Three-Day Course	\$ 527
69-57	Five-Day Course	\$ 677
69-58	Ten-Day Course	\$ 1,157