Hemostasis

# **Siemens Healthcare Diagnostics**

**Cost Per Reportable Result** 

Contract Number V797P-7032a

**Contract Period:** February 1,2006 through January 31, 2011

## Department of Veterans Affairs Federal Supply Schedule (FSS)

Cost-Per-Reportable Result Program Hemostasis

> Authorized Federal Supply Schedule Price List Effective 2/01/06 Federal Supply Schedule Contract Number V797P-7032a FSS Group 66, Part III FSC Class: 6630

Siemens Healthcare Diagnostics Siemens Healthcare Diagnostics Government Operations Glasgow Business Community Mailstop 530 PO Box 6101 Newark, DE 19714-6101

1-866-323-3468

Business Size: Tax I.D. No.: Duns No.: CCR#(Cage Code): Contract Period: www.siemens.com Large 95-2802182 Siemens Healthcare Diagnostics 00-508-8112 (Glasgow, DE) 1FMH8 (Glasgow, DE) February 1, 2006 through January 31, 2011

## Information for Ordering Activities:

1. Special Item Numbers (SINS):

<u>SIN</u>	<b>Description</b>	Product Model	
605-3A	Clinical Coagulation Analyzers: High Complexity	CA 7000, CA7001, BCS, CA1500, CA1501	
605-3B	Clinical Coagulation Analyzers: Low Complexity (On Site Training)	CA560, PFA-100	
605-5A	Clinical Microbiology Analyzers: High Complexity	Walkaway 40, Walkaway 96, AutoScan 4	
605-1A	Clinical Chemistry Analyzers: High Complexity	Dimension RxL Max , Dimension RxL Max HM, Dimension Xpand, Dimension Xpand HM, StreamLAB, BNII, BN Prospec	
605-1B	Clinical Chemistry Analyzers: Low Complexity (On Site Training)	Stratus CS	
2. Maximum Oro	der Limit: None		

- 3. Minimum Order Limit: Referenced in attached CPT/CPRR program details
- 4. Geographic Coverage: 50 States, Washington, DC, Puerto Rico
- 5. Points of Production:

SIN	Instrumentation	Place of Pe	erformance
605-3A	CA 7000, CA7001, BCS, CA1500, CA1501, BFTII	<ul> <li>Sysmex Corporation         <ol> <li>1-5-1 Wakinohama-Kaigandori             Chuo-Ku, Kobe, 651-0073             Japan</li> </ol> </li> </ul>	Siemens Healthcare     Diagnostics Marburg GmB H     Emil Von Behring Strasse 76     Gebaude M545     Germany
605-3B	CA560,	<ul> <li>Sysmex Corporation         <ol> <li>1-5-1 Wakinohama-Kaigandori             Chuo-Ku, Kobe, 651-0073             Japan</li> </ol> </li> </ul>	<ul> <li>Siemens Healthcare Diagnostics 1584 Enterprise Blvd.</li> <li>W. Sacramento, CA 95691</li> </ul>
605-5A	Walkaway 40, Walkaway 96, AutoScan 4	<ul> <li>Siemens Healthcare Diagnostics</li> <li>1584 Enterprise Blvd.</li> <li>W. Sacramento, CA 95691</li> </ul>	<ul> <li>Siemens Healthcare Diagnostics 101 Silvermine Road Brooksfield, CT 06804</li> </ul>
605-1A	Dimension RxL Max , Dimension RxL Max HM, Dimension Xpand, Dimension Xpand HM, StreamLAB, BN II, BN Prospec	<ul> <li>Siemens Healthcare Diagnostics 101 Silvermine Road Brooksfield, CT 06804</li> <li>Siemens Healthcare Diagnostics Glasgow Business Community Newark, DE</li> </ul>	Siemens Healthcare Diagnostics Marburg GmB H Emil Von Behring Strasse 76 Gebaude M545 Germany
605-1B	Stratus CS	<ul> <li>Siemens Healthcare Diagnostics 101 Silvermine Road Brooksfield, CT 06804</li> </ul>	

6. Discount:	Prices shown herein are net of discounts.			
7. Quantity Discounts:	N/A			
8. Payment Terms:	Net 30 days from date of invoice.			
9. Government Credit Card:	a) Accepted at	•		
10. Foreign Items:	b) Accepted at See #5	. macro p	Jui chase level	
11. Delivery Time:	<ul> <li>a) 90 days ARO for equipment</li> <li>b) Non-equipment items available for expedited delivery at customer's expense</li> <li>c) Non-equipment items available for overnight or 2-day delivery at customer's expense</li> <li>d) NA</li> </ul>			
12. FOB Point(s):	Equipment: Reagents/Sup	premises for routine deliveries to 50 states, D.C., and Puerto Rico.		
13a. Ordering Address(es):	Fax:	1-800-	344-8981 24 hours a day 7 days a week	
	Phone: 1-866-323-3468 Monday through Friday 8:30 AM through 8:00 PM EST			
	Internet: www.siemens.com 24 hrs/day, 7 days/wk unless you are ordering a specific lot number			
	Ordering Ac		:	
	<ul> <li>a) Equipment:         <ul> <li>Siemens Healthcare Diagnostics Inc</li> <li>Glasgow Business Community</li> <li>Bldg. 500</li> <li>PO Box 6101</li> <li>Newark, DE 19714-6101</li> </ul> </li> <li>b) Routine Reagents/Supplies:         <ul> <li>Atlanta Customer Center</li> <li>3090 Premiere Parkway, Suite 600</li> <li>Duluth, GA 30097-4904</li> </ul> </li> </ul>			
13. b. Ordering procedures:	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).			
14. Payment Address	as shown on Ir	n on Invoice Siemens Healthcare Diagnostics Inc. c/o Bank of America Lockbox Services 13776 Collection Center Drive Chicago, IL 60693		

To wire funds: Siemens Healthcare Diagnostics Inc Account Number: 3756626890 Bank of America ABA-111000012 Bank Swift: BOFAUS6S Reference your company name and invoice no. **15. Warranty Provision:** Referenced in attached CPT/CPRR program details N/A 16. Export Packing Charges: 17. Terms and Conditions of **Government Purchase Card:** Accepted 18. Terms and Conditions of rental, maintenance and repair: Referenced in attached CPT/CPRR program details 19. Terms and Conditions of installation: Referenced in attached CPT/CPRR program details 20. Terms and Conditions of Repair Parts: Referenced in attached CPT/CPRR program details 20a. Terms and Conditions for any other services: Referenced in attached CPT/CPRR program detail 21. Service and Distribution Points: Siemens Healthcare Diagnostics World Parts Center 800 Trade Port Blvd. Suite 813 Atlanta, GA 30354 Delaware Distribution Center 200 Centerpoint Blvd. New Castle, DE 19720 22. Participating Dealers: None 23. Preventative Maintenance: Referenced in attached CPT/CPRR program detail 24. Special attributes: NA 24b.EIT Supplies and Services NA

25. Data Universal Number System (DUNS): 00-508-8112 (Glasgow, DE)

26. Central Contractor Registration (CCR): 1FMH8 (Glasgow, DE – Cage Code)

# For Contract Questions Contact:

Siemens Healthcare Diagnostics Government Operations Glasgow Business Community Mailstop 530 PO Box 6101 Newark, DE 19714-6101

1-866-323-3468

**CPRR Program Details:** Siemens Healthcare Diagnostics's CPRR Program is designed to allow the customer to customize for their laboratory. The CPRR process allows customers to pay on the basis of reportable results, improving the ability to predict patient volumes and manage budgets more effectively. Based on customer selection, the final CPRR price includes the Siemens Healthcare Diagnostics Coagulation analyzer(s), service, reagents, controls and consumable supplies. The Siemens Healthcare Diagnostics Hemostasis CPRR Program includes PT and aPTT testing only. Please see the attached Product List for specific details of products included. Products not manufactured by Siemens Healthcare Diagnostics are not part of the CPRR Program.

#### **CPRR Billing Process Requirements:**

• Reportable Results include patient billable tests, studies and health fairs

• Siemens Healthcare Diagnostics will provide expected quantities of CPRR product based on the estimated monthly commitment for each product.

• Transmission of data must occur by the 5th of each month. If no transmission is received by the 15 of the month, Siemens Healthcare Diagnostics may issue an estimated invoice.

- Full invoice payment is due no later than <u>30 days from invoice date</u>
- Customer Responsibilities:
- to generate the appropriate file type with required content
- to provide set up of phone line, modem etc. to transmit data
- to map the LIS mnemonics to Siemens Healthcare Diagnostics mnemonics and create transmission files
- to verify that LIS data is captured correctly in the transmission file
- Update LIS mnemonics and data transmission files as new tests are added to the menu.
- Customer will make available their books, documents, and records to certify the nature and number of Reportable Results transmitted under the agreement.

Siemens Healthcare Diagnostics and Customer will review Customer's ordering and use patterns and agree upon operational adjustments to improve Customer's Efficiency

(for details around the CPRR submission and billing process, please contact Siemens Healthcare Diagnostics)

#### Maintenance and Repair / Service:

The customer is responsible for all daily, weekly and monthly routine operator maintenance and will record completion in maintenance log.

First year:

BCS	Full Service (24/7)
CA560	Business Hours
CA1500	Business Hours
CA1501	Business Hours
BFTII	Shop Service Business Hours/ Swap Out Program
PFA	Shop Service Business Hours/ Loaner Program

#### Subsequent years:

**Full Service Agreement (24/7):** includes preventive maintenance visits at the manufacturer's recommended intervals, unlimited service visits and all necessary replacement parts, excluding disposables and customer maintenance and operating supplies, twenty-four hours per day, seven days per week.

**Business Hours Agreement:** includes preventive maintenance visits at the manufacturer's recommended intervals, unlimited service visits and all necessary replacement parts, excluding disposables and customer maintenance and operating supplies, during normal business hours. Normal business hours are from 8:00 a.m. to 5:00 p.m. Monday through Friday, excluding holidays.

**Shop Repair/Swap Out Program:** Siemens Healthcare Diagnostics sends the customer a loaner unit and the customer sends in the unit in need of repair.

**Shop Repair/Loaner Program:** Siemens Healthcare Diagnostics sends the customer a loaner unit and the customer sends their unit in for repair. Once the repair is complete, Siemens Healthcare Diagnostics returns the original unit and the customer returns the loaner.

**Parts:** All parts are included except those which are supplied with the initial shipment and are meant to last through the life of the equipment. These items include but are not limited to tools, alignment gages and segments. Although necessary, these items are not critical to instrument operation

Service Requests/Technical Assistance: Customer may contact the Technical Assistance Center (hotline) twenty-four hours per day, seven days per week. Customers are requested to contact the hotline for all inquiries, including technical assistance and service requests. If a service visit is needed, or requested, the Field Service Representative (FSR) receives notification from the Technical Assistance Center and then calls the customer and determines if additional parts or other resources may be needed to perform the requested service. An on site visit is scheduled with the customer.

Technical Assistance Hotline: 1.800.242.3233 available 24/7

#### Shipping and Handling: Standard Shipping and Handling

Siemens Healthcare Diagnostics provides shipping and handling for Government customers on routine shipments at no charge and applies to all 50 states, DC, and Puerto Rico.

Routine shipments are those that are placed using Siemens Healthcare Diagnostics's primary shipping modes: "DRD" (Dedicated Truck Fleet) or "Siemens Healthcare Diagnostics Select". The shipping mode for each customer is determined by Siemens Healthcare Diagnostics based on geographical location.

#### "DRD" (Dedicated Truck Fleet)

Siemens Healthcare Diagnostics uses dedicated fleets and other mode and carriers for delivery.

Locations that are receiving their shipments on the dedicated truck network will need to place their orders by the truck schedule for delivery the following week. The schedule is available online at <u>www.siemens.com</u>.

The order to delivery lead time for DRD service is a maximum of seven business days. Siemens Healthcare Diagnostics Select

"Select is a Siemens Healthcare Diagnostics shipping process by which delivery is received within five business days of order placement. Siemens Healthcare Diagnostics utilizes ground or air carriers to deliver the order depending on the nature of the products shipped and the distance to be shipped.

The maximum delivery lead time for Siemens Healthcare Diagnostics Select service is five business days.

#### **Expedited Shipping and Handling**

Siemens Healthcare Diagnostics provides several additional methods for shipping and handling including:

Two business day service Next business day service Next business morning service (where available) Saturday service (where available) Next Flight out service (where available)f Siemens Healthcare Diagnostics ships temperature controlled products that are restricted from shipping over weekends and holidays. An extra business day or two may be required for orders that are scheduled to be in transit over week ends or holidays.

#### Charges for Expedited Shipping and Handling Services.

The customer is responsible for all charges associated with expedited delivery. The charges are based on the net weight of the shipments.

Due to the complex nature of Siemens Healthcare Diagnostics's shipping (Refrigerated, frozen, dry ice, hazardous, infectious substances) the shipping and handling charges for each shipping condition offered (Next Business Day, etc) are based on the average cost of shipping and handling for the shipping condition. The charge is, on average, the difference between the Standard Shipping and Handling Cost, and the cost for Expedited Shipping and Handling.

#### Training:

**Upon Installation** - Siemens Healthcare Diagnostics Inc will provide training at the Siemens Healthcare Diagnostics manufacturing location for two operating personnel no charge to the Government. This includes airfare, room and board.

Additional Training in years 2 through 5 - Siemens Healthcare Diagnostics will provide training at the manufacturer's facility for one operator per year (if requested by the customer). The Government agrees to cover airfare for the additional training. These classes cannot be carried over from one year to the next. Laboratories may train additional staff via Knowlt<sup>sm</sup> online training (details below) at no charge. Any requested incremental training (above that mentioned above) is offered at prices below.

Equipment	Training Location	<u># of Days</u>	Price
BFTII	Training Video	1	\$1,000
CA 560	Customer Site	1	\$1,000
CA 1500/CA1501	Glasgow, Delaware	3	\$1,400*
CA 7000	Glasgow, Delaware	3.5	\$1,875*
BCS	Glasgow, Delaware	4	\$1,875*
Advanced BCS	Glasgow, Delaware * airfare not included **airfare included	3.5	\$2,700**



**Knowlt**<sup>sm</sup> interactive e-learning brings a virtual classroom right to your lab, providing a convenient and cost-effective way to move your staff up the learning curve quickly and manage long term knowledge development. Ready and available, Knowlt<sup>sm</sup> offers employees the flexibility to complete the course at his/her own pace and as schedules allow. It provides an interactive learning experience with instant feedback, reinforcement and motivation. Each module features pre and post-tests to measure performance. Test scores are then stored in a database. Online at <u>www.siemens.com</u>

Available for CA1500. Availability for BCS and CA500 series scheduled for 2004.

- Pre-training prior to attending a Siemens Healthcare Diagnostics Class
- A tool with which classroom attendees can provide customer training back in the lab for the rest of the staff
- A quick reference and refresher tool

**Compliance** - Should the Customer fail to purchase in any calendar quarter at least three (3) times the Estimated Monthly Commitment for Reportable Results in the aggregate or for any of the individual categories or products set forth therein, listed on Attachment A, Siemens Healthcare Diagnostics, in addition to such other rights as are available by law, reserves the right to a) immediately adjust the prices for any subsequent period to the appropriate tier on the Federal Supply Schedule based on the actual average volume and/or b) invoice the Customer for the excess according to fee per test pricing.

**Exclusions:** Items not manufactured by Siemens Healthcare Diagnostics, those not include on the Products List attached, relocation of equipment, biomedical engineer training are excluded from the CPRR Program. Reagents/Supplies for additional equipment are not included.

**Pricing:** Prices for volumes outside of the ranges provided may be negotiated individually. All pricing is based on a 5 year agreement. These agreements do not obligate funds. For terms shorter than 5 years, the following increases apply.

Term of Agreement	Increase 5 Year Price by
4 Years	09%
3 Years	17%
2 Years	24%
1 Year	46%

**Recertified Equipment:** Customers will receive a minimum of a 10% discount from instrument contract prices for recertified units currently under production.

Equipment Ownership: Title to all equipment provided under this contract remains with Siemens Healthcare Diagnostics.

## Customized CPRR Pricing Worksheet

## **Equipment and Service**

1.	Total Monthly Reportable PT / aPTT Results	
2.	Select Instrumentation Grid for desired Coagulation Analyzer. Based on the Total Monthly Reportable PT/aPTT Results, select the appropriate price per reportable result.	\$
3.	Monthly PT/aPTT \$ (Multiply #1 by #2)	\$

 Select Additional Equipment and / or Service (upgrades). List the monthly amount for each item below, multiply by the quantity required for the each to obtain a total amount for each line. (From Additional Equipment and Service Options)

Sum Total

i Auuilionai Lyuipinent and	I DEI VICI	e Oplions)			
Equipment / Service \$	Х	QTY			
\$	Х		=	\$	
\$	Х		=	+\$	
\$	Х		=	+\$	

5. Total Additional Equipment / Service \$ (Sum of items listed in #4)

6. Total Monthly Billing (Sum of #3 and #5) \$\_\_\_\_\_

=\$

## **Siemens Healthcare Diagnostics Hemostasis**

#### Sysmex CA-560/ CA-530 Coagulation Analyzer

The Sysmex<sup>®</sup> CA-560/ CA-530 system is a small, fully automated system which not only features immunologic, coagulation and chromogenic measurements in full random access but also provides many other enhancements to facilitate your daily laboratory routine.





### Sysmex CA-1500/CA-1501 Coagulation Analyzer

The compact, bench top CA-1500 performs clotting, chromogenic or immunologic tests with true 15-parameter random access testing and walkaway capabilities. User-defined auto-repeat, redilution, and reflexive testing increase productivity. Second-generation cap piercing is available (CA1501) which allows direct loading of tubes to minimize biohazard risk.



### **BCS XP Coagulation Analyzer**

The BCS<sup>®</sup> is a high-speed, random access analyzer for clotting, chromogenic and immunologic coagulation assays. The analyzer is designed for laboratories with high throughput of normal and pathological samples in routine and specialty tests. The instrument has an autostart and autocalibration function which reduces hands on times. Automatic barcode reading ensures positive sample and reagent identification and provides lot specific reagent information.

CPRR Program: CA-530 Instrument and Reagent Pricing

#### Sysmex CA530 CPRR Pricing

This pricing includes the instrument, service and PT and aPTT reagents / consumables (as outlined below and in Hemostasis Product List)

#### Reportables

per Month	Price per Reportable (based on 5 year agreement)		
Minimum Volume Re	equirement of 250 reportables / mo		
250-499	\$5.77		
500-999	\$3.04		
1000-1499	\$1.44		
1500+	\$1.14		

#### Assumptions:

Testing Protocol	Single Test/Half Volume
QC	2 Levels, 3 Shifts/Day, 365 Days/Yr
Instrumentation	1 - CA530 Coagulation Analyzer
Service	Business Hours

#### Reagents Included:

Choice of 2 levels of CiTrol:		
Ci-Trol Level I	B4244-10	20x1mL
Ci-Trol Level II	B4424-20	20x1mL
Ci-Trol Level III	B4244-30	20x1mL
Choice of PT Reagent:		
Thromboplastin C+	B4216-2	10x10mL
Innovin	B4212-50	10x10mL
Innovin	B4212-40	10x4mL
Choice of aPTT Reagent and Calc	ium Chloride	10x15mL
Actin FSL	B4219-2	10x10mL
Actin FS	B4218-100	10x10mL
Actin	B4218-2	10x10mL
Calcium Chloride	ORH037	10x15mL
Other available package sizes may be	e substitued fo	or PT/aPTT reagents.

#### Disposables Included:

CA-System Reaction Tubes	3000/pk	904-0721-9
CA-Clean I	1x50mL	964-0631-3
Thermal Paper	10/pk	B4262-12
CA-Cal S	3/pk	GCL-100A
Rinse Filter	1 each	B4264-5
Waste Bin Liners	25/pk	B4262-7

#### Instrumentation Includes:

Sysmex CA530 Analyzer

B4260-56C

## CPRR Program: CA-560 Instrument and Reagent Pricing

#### Sysmex CA560 CPRR Pricing

This pricing includes the instrument, service and PT and aPTT reagents / consumables (as outlined below and in Hemostasis Product List)

#### **Reportables**

per Month	Price per Reportable (based on 5 year agreement)
Minimum Volume	Requirement of 250 reportables / mo
250-499	\$6.28
500-999	\$3.54
1000-1499	\$1.94
1500+	\$1.34

#### Assumptions:

Testing Protocol	Single Test/Half Volume
QC	2 Levels, 3 Shifts/Day, 365 Days/Yr
Instrumentation	1 - CA560 Coagulation Analyzer
Service	Business Hours

#### Reagents Included:

Choice of 2 levels of CiTrol:		
Ci-Trol Level I	B4244-10	20x1mL
Ci-Trol Level II	B4424-20	20x1mL
Ci-Trol Level III	B4244-30	20x1mL
Choice of PT Reagent:		
Thromboplastin C+	B4216-2	10x10mL
Innovin	B4212-50	10x10mL
Innovin	B4212-40	10x4mL
Choice of aPTT Reagent and Calc	ium Chloride	10x15mL
Actin FSL	B4219-2	10x10mL
Actin FS	B4218-100	10x10mL
Actin	B4218-2	10x10mL
Calcium Chloride	ORH037	10x15mL

Other available package sizes may be substitued for PT/aPTT reagents.

#### Disposables Included:

CA-System Reaction Tubes	3000/pk	904-0721-9
CA-Clean I	1x50mL	964-063103
Thermal Paper	10/pk	B4262-12
CA-Cal S	3/pk	GCL-100A
Rinse Filter	1 each	B4264-5
Waste Bin Liners	25/pk	B4262-7

#### Instrumentation Includes:

Sysmex CA560 Analyzer

B4260-560

## CPRR Program: CA-1500 Instrument and Reagent Pricing

Reportables per	Price per Repor		
Month	(based on 5 year ag	reement)	
Minimum volume r	requirement = 1,000 Reporta	ables/mo	
1000-1499	\$2.36		
1500-1999	\$1.85		
2000-2499	\$1.51		
2500-2999	\$1.34		
3000-3499	\$1.09		
3500-3999	\$0.97		
4000-4999	\$0.77		
5000+	\$0.67		
Assumptions:			
Testing Protocol	Single Test/Half Volume		
QC	2 Levels, 3 Shifts/Day, 3	65 Days/Yr	
Instrumentation	1 - CA1500 Coagulatior	n Analyzer	
Service	Business Hours		
Reagents Included:			Disposables
Choice of 2 levels of Ci	Trol:		CA-System F
			CA-Clean I
Ci-Trol Level I	B4244-10	20x1mL	CA-Clean II
Ci-Trol Level II	B4424-20	20x1mL	CA-Cal S
Ci-Trol Level III	B4244-30	20x1mL	CA- System
			Halogen Larr
Choice of PT Reagent:			-
Thromboplastin C+	B4216-2	10x10mL	-
Innovin	B4212-50	10x10mL	Instrumenta
Innovin	B4212-40	10x4mL	
Choice of aPTT Reage	nt and Calcium Chloride 10x	15mL	Sysmex CA1
			Printer
Actin FSL	B4219-2	10x10mL	Reagent Bar
Actin FS	B4218-100	10x10mL	Uninterruptib
Actin	B4218-2	10x10mL	-
Calcium Chloride	ORH037	10x15mL	Other available p

#### Disposables Included:

CA-System Reaction Tubes	3000/pk	904-0721-9
CA-Clean I	1x50mL	964-0631-3
CA-Clean II	1x5L	974-0581-0
CA-Cal S	3/pk	GCL-100A
CA- System Sample Plates	5 plates/pk	974-0771-3
Halogen Lamps	1 each	B4266-1

#### Instrumentation Includes:

Sysmex CA	1500 Analyzer	B4260-1500
Printer		
0	r Code Scanner w/ power s ble Power Supply	supply
Other available	package sizes may be substi	tued for PT/aPTT reagents.

#### Sysmex CA1501 CPRR Pricing

# This pricing includes the instrument, service and PT and aPTT reagents / consumables (as outlined below and in Hemostasis Product List)

#### **Reportables**

Ropolitabios	
per	Price per Reportable
Month	(based on 5 year agreement)
Minimum volum	e requirement = 1,000 Reportables/mo
1000-1499	\$2.48
1500-1999	\$1.94
2000-2499	\$1.60
2500-2999	\$1.44
3000-3499	\$1.16
3500-3999	\$1.01
4000-4999	\$0.79
5000+	\$0.69

#### Assumptions:

Testing Protocol	Single Test/Half Volume
QC	2 Levels, 3 Shifts/Day, 365 Days/Yr
Instrumentation	1 - CA1501 Coagulation Analyzer
Service	Business Hours

#### **Reagents Included:**

#### Disposables Included:

Choice of 2 levels of CiTrol:			CA-System Reaction Tubes	3000/pk	904-0721-9
			CA-Clean I	1x50mL	964-0631-3
Ci-Trol Level I	B4244-10	20x1mL	CA-Clean II	1x5L	974-0581-0
Ci-Trol Level II	B4424-20	20x1mL	CA-Cal S	3/pk	GCL-100A
Ci-Trol Level III	B4244-30	20x1mL	CA- System Sample Plates	5 plates/pk	974-0771-3
			Halogen Lamps	1 each	B4266-1
Choice of PT Reagent:					
Thromboplastin C+	B4216-2	10x10mL	Instrumentation Includes:		
Innovin	B4212-50	10x10mL			
Innovin	B4212-40	10x4mL	Sysmex CA1500 Analyzer		
Choice of aPTT Reagent and C	Calcium Chlori	de 10x15mL	w/ Closed Container Sampling	B4260-1501	
			Printer		
Actin FSL	B4219-2	10x10mL	Reagent Bar Code Scanner w/ powers	supply	
Actin FS	B4218-100	10x10mL	Uninterruptible Power Supply		
Actin	B4218-2	10x10mL			
Calcium Chloride	ORH037	10x15mL	Other available package sizes may be substitued	for PT/aPTT reage	ents.

### CPRR Program: BCS Instrument and Reagent Pricing

#### Dade Behring BCS XP CPRR Pricing

This pricing includes the instrument, service and PT and aPTT reagents / consumables (as outlined below and in Hemostasis Product List)

#### Reportables

per Month	Price per Reportable (based on 5 year agreement)
Minimum	volume requirement = 7,000 Reportables/mo
7000-7499	\$0.76
7500-7999	\$0.73
8000-8499	\$0.70
8500-8999	\$0.68
9000-9499	\$0.64
9500-9999	\$0.65
10000-10499	\$0.63
10500-10999	\$0.61
11000+	\$0.60

#### Assumptions:

Testing Protocol Single Test/Half Volume		
QC	2 Levels, 3 Shifts/Day, 365 Days/Yr	
Instrumentation	1 - BCS Coagulation Analyzer	
Service	Business Hours	

ORH037

#### **Reagents Included:**

Calcium Chloride

### **Disposables Included:**

Choice of 2 levels of CiTrol:			Cuvette Rotors	2520/case	OVIP15
			BCS Washing Solution	6x15mL	OWZC35
Ci-Trol Level I	B4244-10	20x1mL	Terralin Solution	5x20mL	E700022
Ci-Trol Level II	B4424-20	20x1mL	Validation Kit	1 each	OQSC11
Ci-Trol Level III	B4244-30	20x1mL	4mL Sample Cups	500/pk	OVIS31
Choice of PT Reagent:					
Thromboplastin C+	B4216-2	10x10mL	Instrumentation Includ	les:	
Innovin	B4212-50	10x10mL			
			Dade Behring BCS XP	Analyzer	OVOB03
Choice of aPTT Reagent ar	nd Calcium Ch	loride 10x15mL	Computer		
			Uniterruptible Power Su	oply	
Actin FSL	B4219-2	10x10mL	10 Sample Racks and T	ray	
Actin FS	B4218-100	10x10mL	6 Reagent Racks		
Actin	B4218-2	10x10mL			

Other available package sizes may be substitued for PT/aPTT reagents. 10x15mL

Additional Equipment         Monthly \$         BFT II       \$       72         CA 530       \$       243         CA-560       \$       412			Service for Additional Equipment and Upgrades to Full Service (24x7)						
	Мо	nthly \$	Monthly \$						
BFT II	\$	72	Depot Service \$ 86						
CA 530	\$	243							
CA-560		412	CA560/CA530						
			Business Hours Service \$ 167						
			24x7(differential from B-H)\$47						
CA-1500	\$	487	CA1500						
			Business Hours Service \$ 549						
			24x7 (differential from B-H) \$ 230						
CA-1501	\$	554	CA1501						
			Business Hours Service \$ 618						
			24x7 (differential from B-H) \$ 234						
BCSXP	\$	1,172	BCS XP						
			Business Hours Service \$ 909						
			24x7 (differential from B-H) \$ 227						

Figures have been rounded in the monthly format and may vary slightly

#### CA-7000 Series

A PT/aPTT CPRR option for the CA-7000 Series is available upon request. In order to access the CA-7000 Series CPRR format the individual site must be performing a minimum of 12,170 PT/aPTT Reportables per month (or 146,000 PT/aPTT Reportables per year).

#### **Reagents Included:**

Choice of Ci-Trols (2 levels) Choice of PT Reagetns Choice of aPTT Reagents Calcium Chloride

#### **Disposables (Supplies) Included:**

Reaction Tubes Clean I Clean II CA-Cal S Cap Piercer Replacemnet Kits(for CCS model CA-7001)

## Hemostasis Product List

- PT Reagent: Customer to select Thromboplastin C Plus or Innovin aPTT Reagent: Customer to Select Actin, Actin FS, or Actin FSL Controls: Customer to select 2 Levels of Ci-trol  $\triangleright$
- $\triangleright$
- $\triangleright$

Product Description	Catalog #	Pkg	UOM	Frequency of Use	Included in CPRR
PT Reagents*					
Thromboplastin Cplus	B4216-1	10x4mL	Pk	Daily/volume dependent	yes
Thromboplastin Cplus	B4216-2	10x10mL	Pk	Same	yes
Thromboplastin Cplus	B4216-3	10x20mL	Pk	Same	Yes
Innovin	B4212-50	10x10mL	Pk	Same	Yes
Innovin	B4212-100	12x20mL	Pk	Same	Yes
Thromborel S	OUHP49	10x10mL	Pk	N/A	No
aPTT Reagents*					
Actin	B4218-2	10x2mL	Pk	Daily volume dependent	Yes
Actin	B4218-2	10x10mL	Pk	Same	Yes
Actin FS	B4218-20	10x2mL	Pk	Same	Yes
Actin FS	B4218-100	10x10mL	Pk	Same	Yes
Actin FSL	B4219-1	10x2mL	Pk	Same	Yes
Actin FSL	B4219-2	10x10mL	Pk	Same	Yes
Pathromtin SL	OQGS29	10x5mL	Pk	N/A	No
Calcium Chloride	ORH037	10x15mL	Pk	Same	Yes
Standards and Controls					
Ci-Trol Level I	B4244-10	20x1mL	Pk	Min. 3x/day	Yes
Ci-Trol Level II	B4244-20	20x1mL	Pk	Min. 3x/day	Yes
Ci-Trol Level III	B4244-30	20x1mL	Pk	Min. 3x/day	Yes
Abnl Fibrinogen Ctl	B4233-22	10x1mL	Pk	Min. 3x/day	No
Ci-Trol Heparin Low	B4224-50	10x1mL	Pk	Volume dependent	No
Ci-Trol Heparin High	B4224-60	10x1mL	Pk	Volume	No
Heparin Calibrator and Control	B4224-70			dependent	No
Standard Human Plasma	ORKL13	6x1mL	Pk	1 box per year	No
Standard Human Plasma	ORKL21	30x1mL	Pk	1 box per year	No
Control Plasma N	ORKE45	10x1mL	Pk	Volume dependent	No
Control Plasma P	OUPZ19	10x1mL	Pk	Volume dependent	No
Fibrinogen Calibrator Kit	OQVK11	1x6x1mL	pk	Volume dependent	No
Fibrinogen Determination	B4233-15SY	50 Tests	Pk	Volume dependent	No
Thrombin Reagent	B4233-25	10x1mL	Pk	Volume dependent	No
Thrombin Reagent	B4233-27	10x5mL	Pk	Volume dependent	No
Multifibrin U	OWZG21	8x5mL	Pk	Volume dependent	No

Product Description	Catalog #	Pkg	UOM	Frequency of Use	Included in CPRR
Multifibrin U	OWZG15	14x2mL	Pk	Volume dependent	No
Owren's Buffer	B4234-25	10x15mL	Pk	Volume dependent	No
Reagent Overview					
Thrombin Time Reagents					
Batroxobin Reagent	OUOV21	2x5mL	Pk	Volume dependent	No
BC Thrombin Rgt	OWNA11	10x5mL	Ok	Volume dependent	No
Test Thrombin Rgt	OWHM13	10x5mL	Pk	Volume dependent	No
DIC & Fibrinolytic					
FDP Kit	B4233-10E	20 Tests	Pk	Volume dependent	No
Data-Fi Dimertest	B4233-60	60 Tests	Pk	Volume dependent	No
Dimertest Latex	B4233-61L	2.0mL	Pk	Volume dependent	No
SimpliRed D Dimer	DSRK4	40 Tests	Pk	Volume dependent	No
Advanced D Dimer kit (small)	OQWM13	3x4mL	Pk	Volume dependent	No
Advanced D Dimer kit (large)	OQWM11	6x4mL	Pk	Volume dependent	No
Advanced D Dimer kit Standard	OQWR11	6x1mL	Pk	1 box per year	No
D-Dimer control 1	OQWT11	6x1mL	Pk	Volume dependent	No
D-Dimer control II	OQWV11	6x1mL	Pk	Volume dependent	No
Lupus Anticoagulant Reagents					
LA 1 (screen)DRVVT	OQGP15	10x2mL	Pk	Volume dependent	No
LA 2 (Confirm)DRVVT	OQGR11	10x2mL	Pk	Volume dependent	No
LA Control Low	OQGE11	6x1mL	Pk	Volume dependent	No
LA Control High	OQWD11	6xlmL	Pk	Volume dependent	No
Thrombosis Risk Reagents					
Berichrom Protein C	OUVV15	3x10mL	Pk	Volume dependent	No
Berichrom Protein C	OUVV17	4x5mL	Pk	Volume dependent	No
Protein C Reagent	OQYG11	1x3mL	Pk	Volume dependent	No
Factor V Leiden Assay	OQYI11	5x4mL	Pk	Volume	No

Product Description	Catalog #	Pkg	UOM	Frequency of Use	Included in CPRR
Protein S Activity	OPA03	2x2mL	Pk	Volume dependent	No
Bleeding Risk Reagents					
Cluster Platelet Aggr	B4236-1	9x1mL	Pk	Volume dependent	No
von Willebrand Rgt	OUBD37	5x4mL	Pk	Volume dependent	No
Factor Deficient Plasmas					
Factor II Deficient	OSGR13	3x1mL	Pk	Volume dependent	No
Factor V Deficient	ORSM23	8x1mL	Pk	Volume dependent	No
Factor VII Deficient	OTXM23	3x1mL	Pk	Volume dependent	No
Factor VII Deficient	OTXW13	3x1mL	Pk	Volume dependent	No
Factor VIII Deficient	OTXW17	8x1mL	Pk	Volume dependent	No
Factor IX Deficient	OTXX13	3x1mL	Pk	Volume dependent	No
Factor IX Deficient	OTXX17	8x1mL	Pk	Volume dependent	No
Factor X Deficient	OTXY13	3x1mL	Pk	Volume dependent	No
Factor XI Deficient	OSDF13	3x1mL	Pk	Volume dependent	No
Factor XIII Deficient	OSDG13	3x1mL	Pk	Volume dependent	No
Chromogenic Factor Assays				•	
Chromogenic Factor VII	B4238-40	40 Tests	Pk	Volume dependent	No
Chromogenic Assays				•	
Product Description	Catalog #	Pkg	UOM	Frequency of Use	Included in CPRR
Berichrom ATIII (A)	OWWR15	6x15mL	Pk	Volume dependent	No
Berichrom ATIII (A)	OWWR17	6x5mL	Pk	Volume dependent	No
Berichrom Alpha 2-A	OUBU15	3x5mL	Pk	Volume dependent	No
Berichrom Plasminogen	OUCA17	3x5mL	Pk	Volume dependent	No
Imidazole Buffer	OQAA33	6x15mL	Pk	Volume dependent	No
Berichrom Heparin	OWLD11	3x10mL	Pk	Volume dependent	No
ELISA Assays				·	
Enzgnost F1+2	OWVV11	2x96 wells	Pk	Volume dependent	No
Enzgnost TAT	OWMG15	2x96 wells	Pk	Volume	No

Product Description	Catalog #	Pkg	UOM	Frequency of Use	Included in CPRR
Other					
Hepzyme	B4240-10	10x1mL	Pk	Volume dependent	No
Kaolin Suspension BFA	OQAB45	1x50mL	Ea	Volume dependent	No
Diff-Quick Stain Set	B4132-1A	1x3x500m	Ea	Volume dependent	No
Diff-Quick Fixative	B4132-10A	1x2.5L	Ea	Volume dependent	No
Diff-Quick Solution I	B4132-11A	1x2.5L	Ea	Volume dependent	No
Diff-Quick Solution II	B4132-12A	1x2.5L	Ea	Volume dependent	No
Sickle-Sol 100 tests	B4585-1	100 Tests	Pk	Volume dependent	No
Sickle-Sol 12 tests	B4585-5	12 Tests	Pk	Volume dependent	No
Sickle-Trol	B4585-10	2x1x5mL	Pk	Volume dependent	No
BCS Supplies					
BCS Coagulation Analyzer	OVIO032	Ea	Ea		Yes
1.0mL syringe	718.11221	Ea	Ea	2 per year	No
0.25mL syringe	718.88391	Ea	Ea	2 per year	No
2.5mL Rack (std)	718.88288	Ea	Ea	Incl with unit	No
5.0mL Rack (std)	718.82735	Ea	Ea	Incl with unit	No
15mL rack (buffers)	718.81768	Ea	Ea	Incl with unit	No
Sample Rack	718.82420	Ea	Ea	Incl with unit	No
Pedi-Sample Rack	718.81774	Ea	Ea	Incl with unit	No
Cooler Reagent Rack	718.82740	Ea	Ea	Incl with unit	No
Sample Rack tray	718.82787	Ea	Ea	Incl with unit	No
Barcode Sample Rack Barcode Pedi Rack	718.84080	Ea	Ea	Incl with unit	No
Validation Vit	718.84070	Ea	Ea	Incl with unit	No Yes
Teflon Stir bars	OQSC11 E70007	Ea	Ea Pk	6 per year Not needed	No
0.5mL syringe	718.88051	2/pk Ea	Ea	BCT part/not needed	No
4.0mL Sample Cups	OVIS31	500pk	Pk	Volume dependent	Yes
5mL Bottles	OVKE29	45/pk	Pk	1 pack	No
Terralin Disinfectant	E700022	5x20mL	Pk	Volume dependent	Yes
Washing Solution	OWZC35	6x15mL	Pk	Volume dependent	Yes
5 mL Bottle / Adapter	718.88096	Ea	ea	Not needed	No
Cleaner SCS	OQUB19	6x5mL	Pk	Volume dependent	No
BCS Cuvette Rotors	OVIP15	2520	Cs	Volume dependent	Yes

Product Description	Catalog #	Pkg	UOM	Frequency of Use	Included in CPRR
BFT II Supplies					
BFTII Analyzer	OVKF03		Ea	Volume dependent	No
BFTII Cuvettes	OVKG03	500	Pk	Volume dependent	No
BFTII Printer Paper	OVKH15	10	Pk	Volume dependent	No
CA-500 Series Supplies					
CA-560 Coagulation Analyzer	B4260-560	Ea	Ea		Yes
Push Vials	541-1352-1	10/pk	Pk	1 pk/year	Yes
Reagent Racks	B4264-3	Ea	Ea	Incl/with unit	No
Reaction Tube racks	B4264-4	Ea	Ea	Incl/with unit	No
Rinse Filter	B4264-5	Ea	Ea	1-2 per year	No
2 LRinse Bottle with Sensor	B4264-6	Ea	Ea	Includes w/54	No
Waste Bin Liners CA-500	B4264-7	25/pk	Pk	Volume dependent	Yes
Holder #70 for Sample Rack	B4264-8	10/pk	Pk	Volume dependent	No
Holder #89 Reagent Cup	B4264-9	Ea	Ea	Volume dependent	No
STAT Holder 10MM	B4264-10	Ea	Ea	Incl w/ unit	No
Indication Mark #954(rgt rack)	B4264-11	Ea	Ea	Incl w/ unit	No
2L Waste Bottle with Sensor	B4264-12	Ea	Ea	1 per year	No
STAT Holder	B4264-13	Ea	Ea	Incl w/ unit	No
5L rinse bottle only	B4264-14	Ea	Ea	1 per year	Yes
5L bottle upgrade kit	B4264-15	Ea	Ea	Incl w/ unit	No
Tubing System #70 Red TT	921-0711-1	3/pk	Pk	4 pk per year	No
Tubing System #71 Yellow CaCl	921-0721-8	3/pk	Pk	4 pk per year	Yes
Tubing System #72 Orange aPTT	921-0731-5	3/pk	Pk	4 pk per year	Yes
Tubing System #73 White PT	921-0741-2	3/pk	Pk	4 pk per year	Yes
Tubing System #74 Black Fib	921-0751-0	3/pk	Pk	4 pk per year	No
CA-1000 Waste Bin Liner	B4261-28	25/pk	Pk	Volume dependent	Yes
Tubing Rising/Waste	901-0141-9	4/pk	Pk	Volume dependent	Yes
Reagent Reservoir Vials	B4262-36A	5/pk	Pk	2 pk per year	Yes
CA-1500 Supplies		1			
Sample Plates SAP-400A	974-0771-3	50/pk	Pk	Volume dependent	Yes
Cap piercer replacement Kit CA 1500	B4263-2	1	EA	Volume dependent	No
Adapter #93, 5mL bottle for 15mL pos.	B4263-3	I	EA	Incl w/ unit	No
Screw bottle #7, 50mL	B4263-4	1	EA	Incl w/ unit	No
Adapter #97, 2mL for 15mL pos	B4263-7	1	EA	Incl w/ unit	No
Adapter #98, 2mL for 5mL pos	B4263-8	1	EA	Incl w/ unit	No
Adapter #95, 5mL for 50mL pos	B4263-9	1	EA	Incl w/ unit	No
Halogen Lamp	B4266-1	1	EA	5 per year	Yes

Product Description	Catalog #	Pkg	UOM	Frequency of Use	Included in CPRR
Sysmex CA-1500 Coagulation Analyzer w/ closed Container Sampling	B4260-1501	Ea			Yes
Sysmex CA-1500 Coagulation Analyzer	B4260-1500	Ea			Yes
CA-6000 Laser Printer	B4260-6	Ea	Ea	1 per year	Yes
Halogen Lamp	B4266-1	EA	EA	5 per year	Yes
CA Clean II	B4266-2	5L	Pk	Volume dependent	Yes
Micro Sample Adapter holders	B4266-3	10	Pk	Volume dependent	No
Reagent Holder #80	B4266-4	Ea	Pk	Volume dependent	No
Reagent Holder #82 5 mL	B4266-5	Ea	Ea	Volume dependent	No
Reagent Holder #86 4 mL cup	B4266-7	Ea	Ea	Volume dependent	No
Reaction Tubes CA-6000	954-0481-3	3000/pk	Pk	Volume dependent	Yes
Reagent Holder #83 10mL	B4266-11	Ea	Ea	Volume dependent	No
Float Switch #14 Boxed H20	B4266-14	Ea	Ea	Volume dependent	No
Float Switch #20 Boxed H20	B4266-15	Ea	Ea	Volume dependent	No
Float Switch #17 Rinse Container	B4266-17	Ea	Ea	Volume dependent	No
Float Switch #19 waste container	B4266-19	Ea	Ea	Volume dependent	No
Container, white 20L	B4266-20	Ea	Ea	Volume dependent	No
Cap Piercer Replacement Kit	B4266-21	Ea	Ea	Volume dependent	No
Reagent Holder #59 for CACP- 1	B4261-27A	50	Pk	Volume dependent	No
Sampla Dack	R1261 224	5/nk	יוס	Comes w/unit	No
Sample Rack Holder #113 (10mm)	B4261-22A B4261-24A	5/pk 10/pk	Pk Pk	1 pk	NO
Holder #58 (13mm)	B4201-24A B4261-26	10/pk	Pk	1 pk	No
CA- System Reaction Tubes	904-0721-9	3000/pk	Pk	1 pk	Yes
Thermal Paper	B4262-12	10/pk	Pk	Volume Dependent	Yes
CA System Buffer	B4265-34	4x500mL	Pk	Volume Dependent	Yes
CA Clean II	974-0581-0	5L	Ea	Volume Dependent	Yes
Clean II Float Switch #24	B4266-24	Ea	Ea	2 per year	Yes
CA Cal S	GCL-100A	3x1mL	Pk	2 per year	Yes

Product Description	Catalog #	Pkg	UOM	Frequency of Use	Included in CPRR		
CA Clean I	964-0631-3	50mL	Ea	Volume Dependent	Yes		
2.0mL Conical Cups	424-1250-6	10/pk	Pk	Volume Dependent	No		
4.0mL Conical Cups	424-1251-0	100/pk	Pk	Volume Dependent	Yes		
5mL Bottles	OVKE29	45x5,:	Pk	1 pack	No		
**Products not included in the CPRR will be priced according to volume and price**							

Reagent Only Pricing for Fibrinogen and Advance D-Dimer Pricing does not include instrument or service

Material ID	Product	<\$7,500 - Access Pricing	\$7,500 - \$19,999/Yr	\$20,000 - \$44,999/Yr	\$45,000 - \$119,999/Yr	\$120,000 - \$600,000/Yr
OQWM11	Advanced D-Dimer	849.38	709.60	688.10	680.62	677.34
OQWM13	Advanced D-dimer 3 x 4 mL	507.78	424.22	411.37	408.16	392.08
OQWM15	Advanced D-dimer 6 x 3 mL	692.43	578.48	560.95	552.19	534.65
OQWP15	Advanced D-dimer Reagent Diluent	25.05	25.05	25.05	25.05	25.05
OQWT11	D-Dimer Control 1	66.42	48.40	46.16	44.75	41.65
OQWV11	D-Dimer Control 2	66.42	48.40	46.16	44.75	41.65
OQWR11 B4234-	D-Dimer Standard	125.18	110.23	107.44	106.03	99.03
25 B4233-	Owren's Buffer - 10 x 15	35.72	24.44	22.56	22.41	21.30
25 B4233-	Thrombin Reagent - 10x1	94.60	64.72	59.74	59.33	56.42
27 B4233-	Thrombin Reagent - 10x5	287.09	196.43	181.32	180.07	171.25
22	Abnormal Fibrgn Control 10x1	61.73	60.11	58.49	58.08	53.61
ORKL21	Standard Human Plasma - 30x1	524.85	462.17	450.42	444.55	415.18
ORKL13	Standard Human Plasma 6x1mL	108.86	95.86	93.42	92.21	86.11