

GSA Set-up Price Sheet

Prices include IFF

Number of Employees Set Up at One Time	**** Help Desk Hours	Set-Up Fee - 1st Service	Incentive Price if Criteria below Are Reached	Incentive Refund Savings if Criteria below Are Reached	Additional service set-up fee per survey if a second or third survey is leased
0 - 149	4	\$850	\$638	\$212	\$200
150 to 499	4	\$1,300	\$975	\$325	\$300
500 - 999	5	\$1,800	\$1,350	\$450	\$400
1,000 - 1,999	5	\$2,700	\$2,025	\$675	\$500
2,000 - 3,999	8	\$3,600	\$2,700	\$900	\$600
4,000 - 6,999	8	\$5,600	\$4,200	\$1,400	\$700
7,000 - 9,999	10	\$6,500	\$4,875	\$1,625	\$800
10,000 - 14,999	12	\$7,500	\$5,625	\$1,875	\$900
15,000 - 19,999	12	\$8,500	\$6,375	\$2,125	\$1,000
20,000 - 39,999	14	\$9,400	\$7,050	\$2,350	\$1,100
40,000 - 59,999	16	\$11,950	\$8,962	\$2,988	\$1,200
60,000 or more	negotiable				

**** Help Desk hours include a Phone Orientation / Training after set-up and the number of hours represents the total annual help desk hours for a customer. Set-up fees also include one 4-hour User training course at Napa, CA facility (does not include related travel costs). Additional participant rate of \$295 applies. Training is available at customer's location. Fees will include travel expenses for answers@work staff and additional consulting fees may apply. If extensive Help Desk support is required beyond the hours listed above, additional fees may apply. Training and consulting rates vary by a@w consultant but approximate \$150-200 hr./\$1,500-2,000 per day, plus expenses.

***** Set-up cost will be reduced if the following criteria are met: **25% reduction** if csv files are returned to a@w tech team in proper format w/ accurate data and/or with appropriate changes w/in 4 wks. 1-additional week will be added for organizations with more than 5,000 employees, 2-additional weeks will be added for organizations with greater than 20,000 employees and 4-additional weeks will be added for organizations greater than 40,000 employees.

answers@work GSA Price Sheet. Prices Include IFF

SIN	Number of Employees	ON BOARD	eXIT	IMAGINE	IMAGINE and eXIT	IMAGINE and ON BOARD	eXIT and On BOARD	All 3 Services
595-21G	0 to 149	\$1,568.86	\$1,175.94	\$3,136.78	\$3,262.74	\$3,764.70	\$2,007.84	\$3,952.70
595-21G	150 to 499	\$3,791.96	\$3,318.20	\$7,583.92	\$8,190.22	\$9,100.14	\$5,156.84	\$9,821.12
595-21G	500 to 999	\$6,790.56	\$5,432.28	\$13,581.12	\$15,210.72	\$16,296.84	\$9,778.44	\$18,062.52
595-21G	1,000 to 1,999	\$11,235.84	\$8,988.84	\$22,471.68	\$25,168.08	\$26,965.68	\$16,179.24	\$29,887.20
595-21G	2,000 to 3,999	\$17,538.36	\$11,691.96	\$29,230.32	\$32,737.32	\$37,414.44	\$23,383.92	\$40,922.28
595-21G	4,000 to 6,999	\$28,941.36	\$19,293.96	\$48,236.16	\$54,023.76	\$61,741.68	\$38,588.76	\$67,530.12
595-21G	7,000 to 9,999	\$42,364.56	\$28,243.32	\$70,607.04	\$79,080.12	\$90,377.28	\$56,485.80	\$98,850.36
595-21G	10,000-14,999	\$45,496.68	\$30,331.12	\$75,827.80	\$84,949.78	\$97,059.88	\$60,662.24	\$106,159.66
595-21G	15,000-19,999	\$59,096.40	\$39,397.60	\$98,486.60	\$132,512.54	\$126,071.58	\$78,794.46	\$137,890.86
595-21G	20,000-39,999	\$89,463.78	\$59,642.52	\$149,107.04	\$166,999.50	\$190,856.36	\$119,285.04	\$208,749.56
595-21G	0 to 149	\$1,568.86	\$1,175.94	\$3,136.78	\$3,262.74	\$3,764.70	\$2,007.84	\$3,952.70

595-21G	150 to 499	\$3,791.96	\$3,318.20	\$7,583.92	\$8,190.22	\$9,100.14	\$5,156.84	\$9,821.12
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Other Survey Services - If Customer chooses to have a@w enter the survey data for a survey taker:

Paper: \$20 for each paper survey delivered to a@w and manually entered into customer's a@w database

Telephone: \$15 for three (3) attempts to reach a named individual supplied by Customer to a@w or \$30 for each survey conducted by our staff and entered into Customer's a@w database.

Consulting Services: Available to enhance employee retention, please inquire for rates and services. See set up fees.

Note: This pricing is the annual leasing fee for the respective surveys.

The cost includes the ability to modify the surveys by adding, deleting and modifying survey questions.