Financial constraint
and the statewide and metropolitan transportation planning and programming process in California:



A GUIDE TO FEDERAL AND STATE FINANCIAL PLANNING REQUIREMENTS

Prepared by:

Federal Highway Administration (FHWA), California Division

Federal Transit Administration (FTA), Region IX

California Department of Transportation (Caltrans)

April 28, 2004

Table of Contents

Introduction	3
The Need for Financial Plans and Financial Constraint	
A Summary of Federal Financial Planning Requirements	.4
Cost Estimate Requirements	.5
Demonstrating Financial Constraint for the Metropolitan Plan (RTP) And Program (FTIP)	.6
Metropolitan Plan (RTP) Financial Plan - Federal Requirements	.8
Metropolitan Program (FTIP) Financial Plan – Federal Requirements	.9
Statewide Program (FSTIP) Financial Plan – Federal Requirements	10
State Requirements For Transportation Funding/Financial Planning1	10
Financial Planning Checklist - RTP1	13
Financial Planning Checklist - FTIP1	15
Financial Planning Checklist – Statewide Plan1	17
Summary1	18
Appendix - Financial Constraint: FHWA Guide To The Basics	19

Introduction

This document is provided to help California metropolitan planning organizations (MPOs) and others gain an understanding of the basic federal and state financial planning and financial constraint requirements that apply to the statewide and metropolitan transportation planning and programming process in California.

This guidance should also help California MPOs respond to a corrective action that the Federal Highway Administration (FHWA) and the Federal Transit Administration (FTA) provided with their approval of California's 2002/03 Federal Statewide Transportation Improvement Program (FSTIP). In providing this approval, the federal agencies directed each MPO in California, in cooperation with the State and transit operators, to either develop or update their financial plan for use in preparing their next (2004/05) Federal Transportation Improvement Program (FTIP), and make such financial plans available for public review and comment in conjunction with the development of their draft 2004/05 FTIPs.

Financial planning has become a significant component of transportation planning and programming practice. It is a critical element of the FSTIP, each MPO's FTIP, and California's statewide and regional long-range transportation plans. The proper conduct of the financial planning process will help avoid barriers to effective planning and programming.

The Need for Financial Plans and Financial Constraint

A financial plan is the mechanism for demonstrating financial constraint in the metropolitan planning process. Fiscal constraint is a demonstration that there will be sufficient funds to implement proposed improvements, and to operate and maintain the entire system, by comparing costs with available financial resources. The federal agencies are responsible for making a financial constraint determination on the federally required FSTIP, with states and MPOs being called on to demonstrate such fiscal constraint. The Transportation Conformity Rule requires that regional long-range transportation plans (RTPs) and FTIPs in non-attainment and maintenance areas must be fiscally constrained in order to be found in conformity.

In short, federal rulemaking says that RTPs and FTIPs must include a financial plan. States and MPOs must *demonstrate*, and FHWA and FTA must *determine* financial constraint in the metropolitan planning process, all relying heavily on the MPO's required financial plans.

The requirement for financial constraint and financial plans in the metropolitan transportation planning process began in 1991 with the enactment of the Intermodal Surface Transportation Efficiency Act (ISTEA), and the implementing regulations (23 CFR 450 and 49 CFR 613), and was continued with the Transportation Equity Act for the 21st Century (TEA-21), with added requirements for an annual listing of obligated projects, cooperative revenue forecasting, and illustrative projects. Before 1991, RTPs and FTIPs submitted by MPOs were often viewed as "wish lists" for policymakers and the public.

By developing RTPs and FTIPs that are constrained to include only projects that have realistic or reasonably available funding sources, MPOs gain credibility and trust among their planning partners and the public. Good financial planning challenges policymakers and citizens to consider trade-offs between projects and to make difficult choices early in the planning process. In air quality non-attainment and maintenance areas, the validity of the air quality conformity process depends on reasonable planning for affordable improvements. Overall, financial planning and fiscal constraint requirements strengthen the metropolitan transportation planning process by tying State, MPO, local and transit operator budgets to the decisions made in the process.

A Summary of Federal Financial Planning Requirements

Financial plans prepared by each MPO must demonstrate and document compliance with a number of explicit federal planning and programming requirements including:

- 1. The financial plan must demonstrate how the RTP and/or FTIP can be implemented. Accordingly, it is required to demonstrate the consistency of proposed transportation investments with already available and projected sources of revenue. The existing and proposed revenues identified in the financial plan must cover all forecasted capital, operating and maintenance costs. In summary, the financial plan must document the comparison of estimated revenue from existing and proposed funding sources (that can reasonably be expected to be available for transportation uses) and the estimated costs of constructing, maintaining and operating the existing and planned transportation system over the period of the plan. Federal regulations also require that all cost and revenue projections be based on data reflecting the existing situation and historical trends.
- 2. The financial plan must indicate what resources from public (local, state and federal) and private sources are reasonably expected to be available to carry out the RTP and/or FTIP. In carrying out the financial planning process, existing revenue available for transportation projects must be estimated by source and any shortfalls must be identified. Revenue estimates should be as comprehensive as possible. For example, in addition to California's State Transportation Improvement Program (STIP) Fund Estimate (see pages 10-11), a robust financial planning process should consider revenues provided by programs including the Congestion Mitigation and Air Quality Improvement Program (CMAQ) (for non-attainment and maintenance areas) and sub-allocated Regional Surface Transportation Program (RSTP), etc. Proposed new revenues and/or revenue sources proposed to cover identified shortfalls must also be identified in the financial plan, including strategies for ensuring their availability for proposed investments.
- 3. The financial plan must identify and/or recommend any innovative financing techniques needed to implement planned and programmed projects or strategies. In non-attainment and maintenance areas, the financial plan must address the specific financial strategies required to ensure the implementation of project and programs needed to reach compliance with air quality standards.

- 4. For information only, the financial plan may also include a listing of "illustrative" or additional projects that would be included in the RTP or FTIP if reasonable additional resources, beyond those identified in the financial plan, were available. To enable accurate and expeditious financial constraint and air quality conformity demonstrations and determinations, illustrative projects should be clearly documented as separate and distinct from the RTP or FTIP project listings used for such demonstrations and determinations.
- 5. For the FTIP, the financial plan must demonstrate which projects can be implemented using current revenue sources and which projects will be implemented using proposed revenue sources. In non-attainment and maintenance areas, the financial plan must demonstrate compliance with federal requirements limiting the programming of projects for the first two years of the FTIP to those for which funds are "available or committed."

Cost Estimate Requirements

In the context of the statewide and metropolitan transportation planning and programming process, neither FTA nor FHWA maintain specific requirements related to cost estimating practices. However, to help ensure the integrity of financial planning requirements related to statewide and metropolitan transportation planning and programming, the federal agencies and Caltrans encourage MPOs to work closely with project sponsors to develop and use sound cost estimating practices that will limit significant changes in cost estimates over time, particularly for major capacity and service enhancement projects. To the greatest degree possible, cost (and revenue) estimates for such high cost projects included in the MPO RTP and FTIP should be consistent with project-specific financial plans, for which there are a few notable federal requirements as follows:

"Mega Projects"

Section 1305(b) of the Transportation Equity Act for the 21st Century (TEA-21) modified Section 106 of Title 23 by adding subsection "(h)" which requires "... A recipient of Federal financial assistance for a project ...with an estimated total cost of \$1,000,000,000 or more shall submit to the Secretary an annual financial plan for the project." The act requires that the plan be based on detailed annual estimates of the cost to complete the remaining elements of the project and on reasonable assumptions of future increases in the cost to complete the project.

The Initial Financial Plan will provide information on the immediate and longer term financial implications resulting from project initiation. Annual updates of the Financial Plan should provide information on actual cost and revenue performance in comparison to initial estimates as well as updated estimates of future years obligations and expenditures. The annual updates will provide information on cost and revenue trends, current and potential funding shortfalls and the financial adjustments necessary to assure completion of the project.

FTA New Starts

Projects seeking discretionary capital funding under the FTA New Starts program are required to develop and submit comprehensive financial plans that identify funding sources and revenue forecasts, proposed project capital budgets, other planned capital projects, and annual operating and maintenance expenses for the proposed project and the existing system.

It is important that the metropolitan planning process provide appropriate and even enhanced scrutiny of the cost and revenue assumptions associated with New Starts and other high cost transit projects when they are included in the RTP. Improving cost estimates early in the process will promote greater consistency between project cost estimates in the RTP and later FTIP cost estimates and detailed financial plans. In the case of New Starts projects, the stability and reliability of capital financing plans, operating financing plans, and local share of project costs must be evaluated. The ability of the transit operator to maintain the operation of the existing transit system must be evaluated as well.

Demonstrating Financial Constraint for the Metropolitan Plan (RTP) And Program (FTIP)

Because financial planning requirements and financial constraint are applicable to both the RTP and FTIP, the MPO financial plan should be a document that demonstrates and responds to financial constraint requirements for a timeframe covering the current FTIP through the current RTP planning horizon. MPOs can include the financial plan as a chapter in their RTP, FTIP, or it can be submitted as a stand-alone document under separate cover. In common practice, financial planning requirements and financial constraint for the FTIP are demonstrated via a subset of information provided with the RTP's financial plan. To assist the federal agencies in their determinations of financial constraint, MPO financial documentation for the RTP and FTIP should include a summary sheet that displays revenue and cost information under two categories (transit and highway programs) for comparison, and provides this information by year.

As discussed, in consideration of financial constraint requirements and the metropolitan transportation planning process, the RTP may rely on a demonstration that funds are "reasonably available" while the FTIP maintains more stringent requirements that may include a demonstration that funds are "available or committed" for the first two years.

Available or Committed Funding

For State funds, "available" means funds derived from an existing source of funds dedicated to or historically used for transportation purposes that the financial plan (in the FTIP approved by the MPO and the Governor) shows to be available to fund projects. In the case of State funds that are not dedicated to or historically used for transportation purposes, only those funds over which the Governor has control may be considered to be "committed" funds.

For local or private sources of funding not dedicated to or historically used for transportation purposes (including donations of property), a commitment in writing/letter

of intent by the responsible official or body having control of the funds should suffice as a commitment.

With respect to Federal funding sources, "available or committed" shall be taken to mean authorized funds the financial plan shows to be available to the area on an annual basis. Total available or committed federal funds should not exceed annual apportionment levels. Where the FTIP period extends beyond the current authorization period for Federal program funds, "available" funds may include an extrapolation based on historic allocation and apportionment levels of federal funds. For Federal funds that are allocated (distributed on a discretionary basis), including Section 5309 and "demo funding", any funding beyond that currently authorized (for project allocation) and targeted to the area should be treated as a new source and must be demonstrated to be a "reasonably available new source". For more information about federal funding programs for transportation and their eligibility requirements, see the following websites:

FTA (Transit Programs) - http://www.fta.dot.gov/4187_ENG_HTML.htm
FHWA (Highway Programs) - http://www.fhwa.dot.gov/programadmin/covert21.htm

Reasonably Available Funding

For periods beyond years 1 and 2 of the FTIP in non-attainment and maintenance areas, for all years of FTIPs in other areas, and for the RTP, funding must be "reasonably available," but need not be currently available or committed. Hence, new funding sources may also be considered. New funding sources are revenue sources that do not currently exist or that require some steps (legal, executive, legislative, etc.) before a jurisdiction, agency, or private party can commit such revenues to transportation projects. Simply identifying new funding sources without identifying strategies for ensuring their availability is not acceptable. The financial plan must also identify strategies for ensuring their availability. It is expected that the strategies, particularly for new funding sources requiring legislation, voter approval or multi-agency actions, include a specific plan of action that describes the steps that will be taken by the MPO or others to ensure that the funds will be available within the timeframe shown in the financial plan, and presents evidence supporting a medium to high probability that funds will become available as indicated.

The plan of action should provide information on the actions that will be taken to obtain the new funding, such as, how the support of the public, elected officials, business community, and special interests will be obtained, e.g., comprehensive and continuing program to make the public and others aware of the need for new revenue sources and the consequences of not providing them. Past experience (including historical data) with obtaining this type of funding, e.g., success in obtaining legislative and/or voter approval for new bond issues, tax measures, special appropriations of funds, etc., should be included. Where efforts are already underway to obtain a new revenue source, objective and verifiable information about the amount of support (and/or opposition) for the measure(s) by the public, elected officials, business community, and special interests should be provided. For innovative financing techniques, the plan of action should identify the specific actions that are necessary to implement these techniques including

the responsible parties, steps (including the timetable) to be taken to complete the actions and extent of commitment by the responsible parties for the necessary actions.

The following are examples of specific cases where new funding sources should **not** generally be considered to be "reasonably available": (1) past efforts to enact new revenue sources have generally not been successful; (2) the extent of current support by public, elected officials, business community and/or special interests indicates passage of a pending funding measure is doubtful; or (3) no specific plan of action for securing the funding source and/or other information that demonstrates a strong likelihood that funds will be secured is available.

Metropolitan Plan (RTP) Financial Plan - Federal Requirements

23 USC section 134(g) (2) (B) requires that metropolitan area long-range transportation plans contain a financial plan. Each MPO's transportation plan must include a financial plan that demonstrates how the adopted long-range transportation plan can be implemented, indicates reasonably expected resources from public and private sources to carry out the plan, and recommends any additional financing strategies for needed projects and programs.

The RTP's financial plan may include, for illustrative purposes, more projects that would be included in the adopted long-range transportation plan if reasonable additional resources beyond those identified in the financial plan were available. Also, in the development of the RTP, the MPO and State must cooperatively develop estimates of funds that will be available to implement the RTP.

Two key CFR provisions regulate financial planning for the RTP:

- 1. 23 CFR 450.322 (b) (7) requires that the RTP reflect an evaluation of the financial impact of the overall plan; and
- 2. 23 CFR section 450.322 (b) (11) requires that metropolitan area long-range transportation plans contain a financial plan. Each MPO's transportation plan must include a financial plan that demonstrates the consistency of proposed transportation investments with available and projected sources of revenue.

The RTP's financial plan must compare estimated revenue from existing and proposed funding sources that can reasonably be expected to be available for transportation uses, and the estimated costs of constructing, maintaining and operating the total (existing plus planned) transportation system over the period of the plan. Existing and proposed revenues must cover all forecasted capital, operating, and maintenance costs, and all cost and revenue projections must be based on data reflecting the existing situation and historical trends. For non-attainment and maintenance areas, the RTP's financial plan must also address specific financial strategies needed to ensure the implementation of projects and programs to achieve air quality compliance.

Funding shortfalls are also addressed in the federal requirements for the RTP's financial plan. In determining estimated revenue by existing revenue source (public and private),

shortfalls in funding must be identified. Proposed new revenues and/or revenue sources to cover shortfalls must be identified, including the strategies employed to ensure the availability of such revenues for ensuring their availability for proposed projects and programs.

Public involvement in the development of the RTP's financial plan is a specific requirement, also addressed in the planning regulations. Since financial plans will be included in RTPs, the general public and other interested parties, including interagency consultation partners in non-attainment and maintenance areas, should have an opportunity to review and comment on the RTP financial plan through the public involvement process. 40 CFR 93.108 requires the RTP to be financially constrained in order to be found in conformity. 23 CFR 450.316 (b) requires that the RTP be made available for public comment as part of the public involvement process for the metropolitan transportation planning process.

When significant comments are received on the financial plan, a summary, analysis, and report on their disposition must be included in the final RTP and FTIP for consideration by FHWA and FTA under the provisions of 23 CFR 450.330 (b).

Metropolitan Program (FTIP) Financial Plan - Federal Requirements

The following statutory provisions shall be followed while developing the FTIP financial plan. 23 USC 134 (h) (2) (B) requires that the FTIP include a financial plan. Each MPO's FTIP must include a financial plan that demonstrates how the transportation improvement program can be implemented and indicates reasonably available resources from public and private sources to carry out the program.

The FTIP's financial plan shall also recommend any innovative financing techniques to finance projects or programs as required. The financial plan may include, for illustrative purposes, more projects that would be included in the approved FTIP if reasonable additional resources beyond those identified in the financial plan become available. 23 USC 134 (h) (3) (D) requires that the FTIP include a project, or an identified phase of a project, only if full funding can reasonably be anticipated to be available for the project within the time period contemplated for completion of the project.

23 CFR 450.324(e) requires that the FTIP be financially constrained by year. The FTIP shall include a financial plan that demonstrates which projects can be implemented using current revenue sources and which projects are to be implemented using proposed revenue sources, while the existing transportation system is being adequately operated and maintained. Priority should be given to the maintenance and operation of the existing system including capital replacement. A credible cost estimate and replacement schedule must support this assessment. In non-attainment or maintenance areas, priority must be given to the implementation of transportation control measures (TCMs) included in the approved State Implementation Plans (SIPs). The financial plan shall be developed by the MPO in cooperation with the State and transit operator. The State and transit operator must provide the MPO the estimates of available Federal and State funds, which the MPO shall use to develop the financial plan.

The FTIP shall include projects for which construction and operating funds are reasonably available. If the FTIP identifies any new funding sources, strategies for ensuring their availability shall be identified in the financial plan. For non-attainment and maintenance areas, the FTIP's financial plan must include available or committed funding for the first two years of the FTIP.

Since financial plans will be included in FTIPs, the general public and other interested parties, including interagency consultation partners in nonattainment and maintenance areas, should have an opportunity to review and comment on the FTIP financial plan through the public involvement process. 40 CFR 93.108 requires the FTIP be financially constrained in order to be found in conformity with the SIP. 23 CFR 450.316 (b) requires that the FTIP be made available for public comment as part of the public involvement process for the metropolitan transportation planning process.

Statewide Program (FSTIP) Financial Plan – Federal Requirements

The statutory provision 23 USC 135 (f) (2) (D) requires that the FSTIP include only fully funded projects. The FSTIP shall include a project, or an identified phase of a project, only if full funding can reasonably be anticipated to be available for the project within the time period contemplated for completion of the project. Illustrative projects may be provided for information only. As for the FTIP, illustrative projects in the FSTIP should be clearly documented as separate and distinct from FSTIP project listings used for financial constraint and air quality conformity demonstrations and determinations.

The regulatory provision 23 CFR 450.216 (a) (5) requires that the FSTIP be financially constrained by year. The FSTIP should contain financial information showing projects to be implemented using current revenues and those projects to be implemented using proposed revenues, while the system as a whole is being adequately maintained and operated. Where proposed funds are included, strategies for ensuring their availability must be identified. In non-attainment and maintenance areas, first two years of the FSTIP may only contain projects for which funds are available or committed.

For statewide transportation planning coordination, 23 CFR 450.210 (a) (10) requires that the State, in cooperation with the MPOs and other participating organizations, provide fully coordinated transportation planning and financial planning.

State Requirements For Transportation Funding/Financial Planning

The State Transportation Improvement Program (STIP) Fund Estimate

Streets & Highways Code Section 163 requires that the California Legislature establish a policy for the use of all transportation funds that are available to the state, including the State Highway Account, the Public Transportation Account and federal funds (for which obligation authority is provided under annual federal transportation appropriations acts). The California Department of Transportation (Caltrans) and the California Transportation Commission (CTC) prepare the Fund Estimate (FE) to meet this requirement. The FE includes annual expenditures for the administration of the Department and for the

maintenance, operation and rehabilitation of the state highway system. It also includes expenditures to fund various local assistance programs required by state or federal law or regulations, including, but not limited to railroad grade crossing maintenance, bicycle transportation account, local highway bridge replacement and rehabilitation, local seismic retrofit, local hazard elimination and safety, and local emergency relief.

Government Code Section 14524 requires that on July of each odd-numbered year, Caltrans submits a five-year FE to the CTC, in annual increments, of all federal and state funds reasonably expected to be available during the following five state fiscal years. The FE specifies the amount that may be programmed in each county for the Regional Transportation Improvement programs and identifies any statutory restriction on the use of particular funds. For the purpose of estimating revenues, Caltrans assumes that there will be no changes in existing state and federal statutes. Federal funds available for demonstration projects that are not subject to federal obligation authority are not considered funds that would otherwise be available to the state and are not be included in the FE. The CTC determines the method by which the estimate is to be determined in consultation with the Department, transportation planning agencies, and county transportation commissions.

After deducting expenses for administration, operation, maintenance, local assistance, safety, rehabilitation and environmental mitigation, the remaining funds are available for capital improvement projects to be programmed in the STIP.

State Regional Transportation Plan (RTP) Guidelines

The California Transportation Commission (CTC) adopts RTP Guidelines that identify State as well as Federal planning requirements to be met in the development of RTPs by all the State's Regional Transportation Planning Agencies (RTPAs), including all California MPOs. The State's current RTP Guidelines were adopted by the CTC in December of 1999. On December 22, 2003, the CTC adopted a Supplement to the 1999 Regional Transportation Plan Guidelines with a Revised Checklist of Items Required to be in the RTP, and a new recommendation for providing a List of Financially Un-Constrained Projects.

Completing the Caltrans Revised Regional Transportation Plan Checklist is a requirement, and by completing the checklist, the MPO verifies that the RTP addresses required financial planning and financial constraint information within the RTP. For example, the checklist asks that the MPO identify where the RTP conforms to projected revenues, and identifies consistency with projected constrained financial revenues. The checklist also asks where the RTP states that the first four years of the fund estimate is consistent with the four year STIP Fund Estimate adopted by the CTC, and where does the RTP state that the goal, policy and objective statements of the RTP are consistent with the RTP's Financial Statement – i.e., financial element or plan.

California Government Code 65080 (3)(a) states that the RTP Financial Element (plan) may recommend the development of specified new sources of revenue, consistent with the Policy and Action Elements of the RTP. The Supplement to the 1999 Regional Transportation Plan Guidelines recommends that in addition to the current list of

financially constrained projects identified in the RTP, each plan should also contain a list of needed unconstrained projects. This unconstrained list will identify projects that are recommended by the MPO without a funding source identified. As with federal requirements, this unconstrained list should be included separately from the financially constrained project list, and the State also prefers that projects on the unconstrained list be identified by transportation corridor within the region.

Financial Planning Checklist - RTP

RTP - 23 USC Section 134(g) & CFR 450.322

Financial Resources

- □ Plan (RTP) includes a financial plan.
- □ Reasonably available resources from public and private sources to implement the plan are indicated.
- □ Estimated revenues by existing revenue source (local, state, federal, private) available for transportation projects are determined, and revenue estimates by fund type are provided.
- □ Shortfalls in estimated revenues are identified.

Project Programming Data

- □ How RTP (long-range and short-range strategies/actions) can be implemented is demonstrated (i.e. a project listing).
- □ Additional projects that would be included in the adopted RTP if reasonable additional resources beyond those identified in the financial plan were available may be identified (e.g. an "illustrative" or unconstrained project listing).
- □ Proposed improvements are described in sufficient detail to develop cost estimates per provisions of 23 CFR 450.322(b)(6).
- □ Design concept and scope descriptions of all existing and proposed transportation facilities are provided in sufficient detail in non-attainment and maintenance areas to permit conformity determinations under the US EPA conformity regulations at 40 CFR Part 51 per provisions of 23 CFR 450.322(b)(6)
- □ Project selection/prioritization methods are addressed, and consider attainment goals in non-attainment and maintenance areas.

Analysis/Financial Constraint

- □ Estimated revenue from existing and proposed funding sources expected to be reasonably available for transportation uses, and the estimated costs of constructing, maintaining and operating the total (existing plus planned) transportation system over the period of the plan are compared.
- □ Consistency of proposed transportation investments with already available and projected sources of revenue is demonstrated.
- □ Existing and proposed revenues cover all forecasted capital, operating, and maintenance costs.

- □ Cost and revenue projections are based on data reflecting existing situation and historical trends.
- □ Financial assumptions regarding anticipated federal funds, sales tax revenues, inflation, etc. are clearly stated.
- □ For non-attainment and maintenance areas, specific financial strategies required to ensure the implementation of projects and programs to reach air quality compliance are addressed.

Innovative Finance

- □ Proposed new revenues/revenue sources to cover shortfalls are identified.
- □ Strategies/required implementation steps for ensuring availability of proposed revenues/revenue sources to cover shortfalls are identified.
- □ Innovative financing techniques such as: Advance Construction; Garvee Bonding; Tax Increment Financing; Developer Fees; Sales Tax Measures; Tolls, Congestion Pricing etc. are recommended.

Public Involvement – 23 CFR 450.316(b)(1)(vii)

- □ Financial plan is made available for comment through the interagency consultation process under the conformity regulations.
- ☐ Financial plan is made available for public comment as part of the public involvement process for the transportation planning process.
- □ Significant comments received on the financial plan, a summary, analysis, and report on their disposition are included in the final plan for consideration by FHWA under the provisions of 23 CFR 450.330(b).

Financial Planning Checklist - FTIP

FTIP - 23 USC Section 134(h) & CFR 450.324

Financial Resources

- □ FTIP includes a financial plan.
- □ FTIP only includes projects or identified phases where full funding can reasonably be anticipated to be available for the project within the time period contemplated for completion of the project or phase.
- □ Resources from public and private sources that are reasonably expected to be available to carry out the programs are indicated.

Project Programming Data

- □ How the FTIP can be implemented is demonstrated.
- Only projects consistent with the plan (RTP) are included.
- □ Sufficient descriptive material (i.e., type of work, termini, length, etc.) is provided for projects.
- □ Estimated total cost for the fully completed project is provided for all projects.
- Proposed source of Federal and non-Federal funds is provided for projects.
- □ Identification of the recipients/sub-recipients and state and local agencies responsible for carrying out the projects are identified.
- □ Additional projects that would be included in the adopted FTIP if reasonable additional resources beyond those identified in the financial plan were available are identified.
- □ Design concept and scope descriptions of all existing and proposed transportation facilities are provided in sufficient detail in non-attainment and maintenance areas to permit conformity determinations under the US EPA conformity regulations at 40 CFR Part 51.
- □ In non-attainment and maintenance areas, identification of those projects that are identified as TCMs in the applicable SIP are identified.

Analysis/Financial Constraint

□ FTIP is financially constrained by year.

- ☐ In non-attainment and maintenance areas, projects included for the first two years of the current FTIP are limited to those for which funds are available or committed.
- □ Projects that can be implemented using current revenues are demonstrated.
- □ Projects that can be implemented using proposed revenue sources are demonstrated (while the existing transportation system is being adequately operated and maintained).
- □ The total federal share of projects included in the FTIP proposed for funding under Section 5307 of the Federal Transit Act does not exceed Section 5307 authorized funding levels available to the area for the program year.
- □ The total federal share of projects included in the first year of the FTIP proposed for funding under Section 5309 of the Federal Transit Act does not exceed levels of funding committed to the area; and
- □ The total federal share of projects included in the second, third and/or subsequent years of the FTIP does not exceed levels of funding committed, or reasonably expected to be available, to the area. In the second, third, and/or subsequent years of the FTIP, funding identified in an approved Full Funding Grant agreement (FFGA) should be considered as reasonably available funds.

Innovative Finance

- Proposed new revenues/revenue sources to cover shortfalls are identified.
- □ Strategies for ensuring availability of proposed revenues/revenue sources to cover shortfalls are identified.
- □ Innovative financing techniques such as: Advance Construction; Garvee Bonding; Tax Increment Financing; Developer Fees; Sales Tax Measures; Tolls, Congestion Pricing etc. are recommended.

Public Involvement – 23 CFR 450.316(b)(1)(vii)

- The financial plan is available for comment through the interagency consultation process under the conformity regulations.
- ☐ The financial plan is available for public comment as part of the public involvement process for the transportation planning process.
- ☐ If significant comments are received on the financial plan, a summary, analysis and report on their disposition must be included in the final plan and FTIP for consideration by FHWA under provisions of 23 CFR 450.330(b).

Financial Planning Checklist – Statewide Plan

23 USC Section 135 (e) & 23 CFR 450.214

Financial Resources

- □ Availability of financial and other resources needed to carry out the plan is provided (may be referenced or summarized).
- □ The State, in cooperation with the MPOs and other participating organizations, provides for fully coordinated transportation planning and financial planning.

Project Programming Data

- □ Corridor level information is provided (may be referenced or summarized).
- □ Applicable short range planning studies, strategic planning and/or policy studies, transportation need studies, management system reports and statements of policies, goals and objectives are provided (may be referenced or summarized).
- Plan is intermodal (including consideration and provision, as applicable, of elements and connections of and between rail, commercial motor vehicle, waterway, and aviation facilities, particularly with respect to intercity travel) and statewide in scope in order to facilitate the efficient movement of people and goods.
- □ Plan contains as an element, a plan for bicycle transportation, pedestrian walkways and trails that is appropriately interconnected with other modes.
- □ Plan is coordinated with the metropolitan transportation plans required under 23 USC 134 and meets all other coordination requirements per CFR 450.210.
- □ Plan shall be reasonably consistent in time horizon among its elements, but cover a period of at least 20 years.

Public Involvement

□ Plan provides for public involvement as required under CFR 450.212.

Summary

We hope that this document provides assistance to California's MPOs as they demonstrate and document compliance with current state and federal transportation planning and programming requirements related to financial planning and constraint. To the extent that these requirements are modified, FHWA, FTA and Caltrans will try to revisit this document to update its contents as necessary. However, to ensure that all current financial planning and constraint requirements are being met, we encourage MPOs to prepare and update their financial planning documentation in close collaboration with their state and federal partners, as well as their local jurisdictions, other project sponsors, and the public.

Appendix - Financial Constraint: FHWA Guide To The Basics

Before 1991, the many RTPs and FTIPs submitted by MPOs were vague documents that contained "wish lists" of projects to be built. The planning regulations of ISTEA brought about a change and required MPOs to consider the financial implications of their planning efforts. To this end, the federal planning regulations put into place the requirement for financial constraint of these documents.

In 23 CFR 450.322(b)(11), it is stated that transportation plans shall:

Include a financial plan that demonstrates the consistency of proposed transportation investments with already available and projected sources of revenue. The financial plan shall compare the estimated revenue from existing and proposed funding sources that can reasonably be expected to be available for transportation uses, and the estimated costs of constructing, maintaining and operating the total (existing plus planned) transportation system over the period of the plan. The estimated revenue by existing revenue source (local, State, Federal, or private) available for transportation projects shall be determined and any shortfalls identified. Proposed new revenues and/or revenue sources to cover shortfalls shall be identified, including strategies for ensuring their availability for proposed investments. Existing and proposed revenues shall cover all forecasted capital, operating, and maintenance costs. All cost and revenue projections shall be based on the data reflecting the existing situation and historical trends. For non-attainment and maintenance areas, the financial plan shall address the specific financial strategies required to ensure implementation of projects and programs to reach air quality compliance.

In 23 CFR 450.324(e) it is stated:

The TIP shall be financially constrained by year and include a financial plan that demonstrates which projects can be implemented using current revenue sources and which projects are to be implemented using proposed revenue sources (while the existing transportation system is being adequately operated and maintained). The financial plan shall be developed by the MPO in cooperation with the State and the transit operator. The State and transit operator must provide MPOs with estimates of available Federal and State funds that the MPOs shall utilize in developing financial plans. It is expected that the State would develop this information as part of the STIP development process and that estimates would be refined through this process. Only projects for which construction and operating funds can reasonably be expected to be available may be included. In the case of new funding sources, strategies for ensuring their availability shall be identified. In developing the financial analysis, the MPO shall take into account all projects and strategies funded under Title 23 U.S.C., and the Federal Transit Act, other Federal funds, local sources, State assistance, and private participation. In nonattainment and maintenance areas, projects included for the first two years of the current TIP shall be limited to those for which funds are available or committed.

The FHWA California Division has put together some information to help MPOs in the development of financially constrained RTPs and FTIPs.

Approach to Prepare a Financial Element (Plan) for the RTP

The development of a financially constrained transportation plan gives rise to a number of questions including:

What are considered "reasonable" assumptions for revenues over the long term?

What costs are to be included in the plan?

Every MPO is unique. Therefore, it is difficult to define an exclusive set of procedures to prepare a financial plan that will fit every MPO in California. Here are some typical procedures, calculations, approaches, and work activities that can be applied to the MPOs in the state.

Steps for putting your plan together

Step 1: Identify RTP Revenues

a. Classify revenues into "available or committed" and "reasonably available" categories.

Available or committed revenue sources are those that are currently being used for transportation investments. These would include any federal, state, and local revenues or other revenue streams (i.e. fare box, advertising, tolls)

Reasonably available revenue sources are those that are currently not in place but stand a good chance of becoming available or being used. Historical use of funding, voter support for similar ballot initiatives, and high revenue streams after fare increases are examples of events that would lead one to believe a funding source could be possible. Federal Section 5309 Discretionary and "Demonstration" projects is an example of a "reasonably available new source."

b. Project revenues, by source, over the planning period - 20 years is typically used.

Revenues from various federal, state, and local sources are identified and forecast. In developing a 20-year RTP an assumption regarding the availability of federal funds must be developed. The best way to do this is to extrapolate currently authorized or appropriated levels of funding into the future to provide an estimate of these fund types. Additional methods for revenue forecasting are listed on a separate page.

In developing forecasts, be sure to document the assumptions used to reach your estimated revenues. The assumptions you make currently may not be valid during the next plan update. Keeping these documented may avoid duplication of work later on. Documentation of your assumptions may also help in justifying if the revenue source can be considered "reasonably available" or not.

Step 2: Identify RTP Costs

Compile information describing the capital, operating, and maintenance costs of the transportation system including highways and public transit. Maintenance costs are to include operations and other program support costs.

Capital costs are represented in the plan by a listing of proposed projects for all modes. This listing should be readily available by the time a financial plan is being developed. Operations and maintenance (O&M) costs, on the other hand will require some effort. For years, transit systems across the country have been required to gather detailed information about the operations of their systems. So finding information on transit operations and maintenance will be easy to obtain. The operation and maintenance of the road network will involve the cooperation of many agencies. Caltrans is the organization that is responsible for the maintenance and operation of the highway system. Information will have to be garnered from them on how much they are currently spending for O&M. Information will also have to gathered to determine if the current levels of expenditures for O&M are sufficient. Is there a problem with deferred maintenance? How much will it cost to bring those deficiencies up? The same questions and information needs hold true for local streets and roads. County and municipal officials will have to be quizzed to find out about the state of O&M on their particular part of the system.

Step 3: Allocate RTP Revenues to RTP Costs

a. Project revenues are to be allocated to project costs based on funding eligibility requirements as well as regional priorities. Emphasis is to be placed on maintaining the current transportation system before any additional system expansion is to be considered.

b. Identify shortfalls (if any) for system maintenance requirements as well as any proposed system expansion projects (23 CFR 450.322(b)(5).

Step 4: Reconcile any Differences Between RTP Costs and RTP Revenues

a. Modify the program to eliminate or reschedule projects and/or develop new funding sources to implement priority projects. Effort should be made to reflect funding sources that are reasonable. Make sure there is enough time for revenues anticipated (such as voter tax measures) to begin flowing properly to ensure a proper revenue stream. Also, any new funding should have an action plan. The action plan will commit the parties involved to certain actions to make sure that the new revenue stream becomes a reality.

Step 5: Prepare Financial Plan Documentation

a. Develop a financial plan that outlines revenues, operating and maintenance costs, capital costs, and shortfall financing strategies.

b. The financial plan should go through the public involvement process with the rest of the transportation plan.

Basic Outline For Financial Elements Of The Long-Range Transportation Plan (RTP)

- I. Background
- II. Accomplishments Since Last Transportation Plan
- III. Issues and Assumptions Made
- IV. Financial Plan
- a. Transit Financing
- i. Transit Capital and Operating Costs
- ii. Transit Revenues
- iii. Transit Revenue Needs
- iv. Potential Revenue Sources
- b. Highway Financing
- i. Highway Capital, Operating, and Maintenance Costs
- ii. Highway Revenues
- iii. Highway Revenue Needs
- iv. Potential Highway Revenue Sources
- V. Other Modes
- a. Bicycle
- b. Pedestrian
- c. Airport
- d. Intermodal

Approach to Prepare a Financial Element for the FTIP

Step 1: Identify Revenues

a. Identify all revenues that will be available or committed, or reasonably available for transportation costs during each year of the FTIP.

Step 2: Identify FTIP Costs

a. Identify costs necessary to adequately operate, maintain, and rehabilitate the transportation system during the FTIP period. Any costs for system expansion that are called for in the long-range transportation plan for that period should also be identified.

Step 3: Allocate FTIP Revenues to FTIP Costs

a. Project revenues are to be allocated, by year, to project costs based on funding eligibility requirements as well as regional priorities. Emphasis is to be placed on maintaining the current transportation system before any additional system expansion is to be considered.

b. Identify shortfalls (if any) for system maintenance requirements as well as any proposed system expansion projects (23 CFR 450.324(e).

Step 4: Reconcile any Differences Between FTIP Costs and FTIP Revenues

a. Modify the program to eliminate or reschedule projects and/or develop new funding sources to implement priority projects. Effort should be made to reflect funding sources that are reasonable. Make sure there is enough time for revenues anticipated (such as voter tax measures) to begin flowing properly to ensure a proper revenue stream. Also, any new funding should have an action plan. The action plan will commit the parties involved to certain actions to make sure that the new revenue stream becomes a reality.

Step 5: Prepare Financial FTIP Documentation

a. Develop a financial plan that outlines revenues, operating and maintenance costs, capital costs, and shortfall financing strategies.

b. The financial plan should go through the public involvement process with the rest of the FTIP.

Basic Outline For Financial Elements Of The FTIP

- I. Background
- II. Accomplishments Since Last FTIP
- III. Issues and Assumptions Made
- IV. Financial Plan
- a. Transit Financing
- i. Transit Capital and Operating Costs
- ii. Transit Revenues
- iii. Transit Revenue Needs
- iv. Potential Revenue Sources
- b. Highway Financing
- i. Highway Capital, Operating, and Maintenance Costs
- ii. Highway Revenues
- iii. Highway Revenue Needs
- iv. Potential Highway Revenue Sources
- c. Other Modes
- i. Bicycle
- ii. Pedestrian
- iii. Airport
- iv. Intermodal

Strategies for Forecasting Revenue

A number of analysis techniques are valuable in preparing a forecast of expected revenues. Here is a sample of a few:

Regression: Ordinary Least Squares (OLS):

OLS regressions characterize the relationship of one variable to other variables. A cause-effect link is established, and that relationship is used to project future values of one variable based on the other variables.

<u>Advantages:</u> Simplicity, flexibility, availability, familiarity, OLS regression options exist on most spreadsheet programs. OLS can be used to characterize a variety of circumstances. Explanations are often contained in the spreadsheet manuals. Causal variables are often projected by economists in publicly available sources, and by state and federal agencies.

<u>Disadvantages:</u> Requires a tight cause-effect relationship. Requires data for trend analysis. Requires assumptions for causal variables. To be used properly, requires a working knowledge of statistical methods and properties.

<u>Appropriateness:</u> This method is best for funds that have a direct relationship to economic trends, for example, household income to purchase of goods and services (and the link to sales tax receipts). Regressions are frequently used to predict gas tax receipts. OLS regressions are also used to project total fare revenues from proposed new fare structures

Regression: Time Series

A time series regression is a way of projecting a variable based on the past values of that variable alone. Time series statistical packages have been used for business cycle analyses and are available on many business application software programs.

Advantages: Simplicity.

<u>Disadvantages:</u> Requires special software. Current packages are a bit of a black box method, both in terms of the statistical analysis done by the computer (the packages often just spit out the answer without any statistical justification or support) and in terms of being able to justify why this projection method is better than other regression or algebraic methods.

<u>Appropriateness</u>: A time series is best for variables that have a constant pattern over time, and no discernible relationship to any other economic variables or political decisions. Some use time series for business cycle variables.

Input-Output Model:

An input-output model is a characterization of an economic system, and the direct and indirect linkages within it, in a matrix form. Some input-output models can calculate fund revenues, or the variables that drive projections of funding resources. For example, if a region is experiencing defense industry cutbacks, an input-output model could also quantify the decline in tax base due to the decline in the industry sectors that provided inputs to the defense factories, or provided service to former defense industry employees.

Advantages: Accuracy, in some cases.

<u>Disadvantages:</u> Complicated for projecting fund sources. Requires an updated, inputoutput model. Away from academic circles, this is rare. To be used properly, requires a working knowledge of some advanced statistical/mathematical methods and properties.

<u>Appropriateness:</u> Good for analyzing direct and indirect impacts of a tax structure or toll. Not appropriate where updated input-output models are not readily available.

Geometric, or Exponential Growth Rates:

This method uses a trend curve to characterize the behavior of a fund source and to characterize the behavior of a fund source and to project future values. This can be done on a calculator.

Advantages: Simplicity.

<u>Disadvantages:</u> No sensitivity to political or economic forces.

<u>Appropriateness</u>: A geometric formula can be used to characterize funds that have been increasing at a decreasing rate. An exponential formula is sometimes appropriate to project funds that increase at an increasing rate. An exponential formula is sometimes appropriate to project funds that increase at an increasing rate. This is sometimes appropriate for sources driven by population growth. A bridge that is reaching its technical capacity may generate toll revenues that can be characterized by a geometric formula.

Constant Growth Rates:

This method uses a linear trend line to project future values. For example, if vehicle registration fee receipts have increased 3% per year over the past 10 years, it might be reasonable to project an increase of 3% next year.

Advantages: Simplicity. This can be done on a calculator, or by hand.

Disadvantages: No sensitivity to independent political or economic forces.

<u>Appropriateness</u>: Appropriate to characterize the behavior of some funds sources over time, especially if those fund sources are linked to targets, or have experienced little variation, growth or changes of behavior over time.

Institutional Formula:

Some fund sources are easy to predict because they are based on a legislatively determined formula. Sometimes they are set at a certain dollar level, sometimes the values are geared to their (simple or complex) considerations.

Advantages: Accuracy. This can be done on a calculator, or by hand.

<u>Disadvantages:</u> Only true for some fund sources. Even the ones that are directed by legislative formula are occasionally changed by the legislative body that devised them.

Appropriateness: Appropriate only to funds that are determined by legislative formula.

Algebraic:

Some fund sources have strict algebraic relationships to their variables. For instance, average general fund contribution to transportation may always be 10% of the budget.

Advantages: Simplicity. This can be done on a calculator, or by hand.

<u>Disadvantages:</u> Only true for some fund sources. Algebraic relationship may change. Other variables, assumptions, political or economic factors are often difficult to predict.

<u>Appropriateness:</u> Appropriate only to certain funds, those that don't change much from year to year.

Constant Value:

Some fund sources haven't changed much over time. The question here is, "Well, what did we get last year?" and use that value to predict future values.

Advantages: Simplicity.

<u>Disadvantages:</u> No consideration of political or economic forces.

<u>Appropriateness:</u> Appropriate only to certain funds, those that don't change much from year to year.

Political Judgment:

Some fund sources are subject to annual budget battles, or are private dedications that are subject to negotiations. These vary widely depending on the circumstances of the decision.

<u>Advantages:</u> Some funds just work like this, and the judgment of experience may be more appropriate than other more technical projection methods for these types of funds.

<u>Disadvantages:</u> Difficult to justify. Everyone may have his or her own opinion on this source and consensus might be difficult to reach. This method relies heavily on an open forum for reasonableness check.

<u>Appropriateness:</u> Certainly not all fund types are subject to a wide amount of political discretion in the short term. Many fund types projected by the other methods should have the wisdom of a good political judgment as a reasonableness check.

The choosing of the most appropriate Technical Projection Method depends on:

- 1. The past behavior of the funding source, how it has increased and decreased over time, and how it is related to events or trends;
- 2. Expectations about the continuation of those past relationships in the future;
- 3. Data that is available, including assumptions where needed, and
- 4. Experience in using statistical methods.

Choosing a Technical Projection Method is really choosing how to systemize, or rationalize, a judgment about the future. Each of the methods above has its advantages and disadvantages. Sometimes, using methods to project actual values is useful in seeing which comes the closest to that value.

Use of these methods provides a set of checks and balances. Though occasionally labor intensive, a democratic process is usually the best way to proceed. Having an open, cooperative process virtually ensures that all projections will be subject to a reasonableness check.

The Reasonableness Check

After a Technical Projection Method is chosen, the projections, i.e., the dollars projected to be available each year from each fund source, must be reviewed in a reasonableness check. Sometimes a projection method is chosen by consensus at the start. Other times, one agency is delegated the responsibility for projecting one fund source.

In either case, the set of projections are brought before the broader forum (including the federal reviewing agencies such as FTA and FHWA) for endorsement before being used in the RTP or the FTIP. The projections are scrutinized to make sure the estimates are the most defensible and the most justifiable. The limits that financial constraint dictates on the RTP or the FTIP ensure that each projection will be scrutinized carefully.

In testing projections for reasonableness, three checks can be made:

- 1. Was the correct Technical Projection Method chosen? Was a method used that results in the most statistically probable projection? Is there another method that results in a better projection, or one that fits past experience and future circumstances better?
- 2. Where assumptions were made, are the assumptions themselves accurate? The OLS regression method, for example, requires assumptions about the causal variables in order to project the effect into the future. These assumptions should be called out specifically in the course of developing financial constraint. If, in the end, the assumptions are suspect, then so are the projections.
- 3. Where political judgments were made, or where politics were left entirely out of the projection methodology, is this supportable? Political judgments are debatable. The omission of politics in the projection is debatable. It is here that the democracy of an open, cooperative process is especially key.

In this context, the larger forum would reject any projection that is at odds with political reality. If transportation has always been 10% of the state budget, but if the state is going broke and has not shown an ability to balance the budget, it may be unacceptable to continue to assume the same dollar levels from the state in the future.