Prog:	**0149-S**													
Title:	**Survey of Current Business**													
Agency	**Department of Commerce**													
Term:	**Beginning 01.01.09 and ending 12.31.09**													
				GRAY GRAPHICS		**MCDONALD & EUDY**		**NPC, INC.**		**PEAKE/DELANCEY PRTRS**		**QUINTESSENTIAL COLOR**		
				Capitol Heights, MD		**Temple Hills, MD**		**Clayburg, PA**		**Cheverly, MD**		**Upper Marlboro, MD**		
		BASIS OF												
ITEM N	DESCRIPTION	AWARD	**UNIT RATE**	**COST**	**UNIT RATE**	**COST**	**UNIT RATE**	**COST**	**UNIT RATE**	**COST**	**UNIT RATE**	**COST**		
I.	**PROOFS:**													
(a)	Digital color content proof…….													
	……per trim/page-size unit…….	2940	3.00	**8,820.00**	2.00	**5,880.00**	2.00	**5,880.00**	2.00	**5,880.00**	3.00	**8,820.00**		
(b)	Digital one-piece composite laminated color													
	proof…….per trim/page-size unit…….	48	25.00	**1,200.00**	35.00	**1,680.00**	15.00	**720.00**	22.00	**1,056.00**	50.00	**2,400.00**		
(c.)	Revised proof due to Author's Alterations (AAs)													
	(PDF)……per trim/page-size unit…….	12	10.00	**120.00**	20.00	**240.00**	2.00	**24.00**	2.00	**24.00**	35.00	**420.00**		
II.	**PRINTING AND BINDING:**													
(a)	Covers 1, 4, and spine printing in 4-color process,													
	including varnish……per cover……..													
(1)	**Makeready and/or Setup**	9	550.00	**4,950.00**	575.00	**5,175.00**	350.00	**3,150.00**	818.00	**7,362.00**	700.00	**6,300.00**		
(2)	**Running Per 100 Copies**	255	15.00	**3,825.00**	25.00	**6,375.00**	16.00	**4,080.00**	10.85	**2,766.75**	15.00	**3,825.00**		
(b)	Covers 2 and 3 printing in a single PMS color……													
	……per cover……													
(1)	**Makeready and/or Setup**	9	200.00	**1,800.00**	225.00	**2,025.00**	300.00	**2,700.00**	285.00	**2,565.00**	200.00	**1,800.00**		
(2)	**Running Per 100 Copies**	255	3.00	**765.00**	2.00	**510.00**	16.00	**4,080.00**	2.60	**663.00**	3.00	**765.00**		
(c.)	Text Pages printing in a single ink color……..													
	……..per page…….													
(1)	**Makeready and/or Setup**	1636	18.00	**29,448.00**	15.00	**24,540.00**	12.00	**19,632.00**	26.00	**42,536.00**	20.00	**32,720.00**		
(2)	**Running Per 100 Copies**	46458	0.85	**39,489.30**	0.63	**29,268.54**	1.25	**58,072.50**	0.82	**38,095.56**	0.90	**41,812.20**		
(d)	Text Pages printing in an additional ink color…….													
	……per page/per color……..													
(1)	**Makeready and/or Setup**	550	15.00	**8,250.00**	10.00	**5,500.00**	10.00	**5,500.00**	15.00	**8,250.00**	20.00	**11,000.00**		
(2)	**Running Per 100 Copies**	15555	0.50	**7,777.50**	0.25	**3,888.75**	0.50	**7,777.50**	0.11	**1,711.05**	0.10	**1,555.50**		
III.	**PACKING:**													
1.	Bulk shipments (other than by mail):													
(a)	Packing and sealing shipping containers…….													
	……per container……	419	2.00	**838.00**	1.75	**733.25**	1.50	**628.50**	2.25	**942.75**	2.00	**838.00**		
(b)	Palletizing……per pallet……	13	15.00	**195.00**	15.00	**195.00**	15.00	**195.00**	21.00	**273.00**	15.00	**195.00**		
2.	Mailing:													
(a)	Affixing furnished lablels on single copies (self-													
	mailer)…….per 100 labels…….	21	10.00	**210.00**	25.00	**525.00**	14.00	**294.00**	4.10	**86.10**	18.00	**378.00**		
(b)	Single and multiple copies in Kraft envelope (up													
	to 200 leaves)……..per envelope…….	4598	0.50	**2,299.00**	0.50	**2,299.00**	0.65	**2,988.70**	1.75	**8,046.50**	0.45	**2,069.10**		
(c.)	Single or multiple copies over 200 leaves, up to													
	12 lbs., in cushioned shipping bags or wrapped													
	in shipping bundles (maximum gross weight													
	14 lbs.)…….per bag or bundle……	218	1.50	**327.00**	1.75	**381.50**	1.00	**218.00**	2.25	**490.50**	2.00	**436.00**		
(d)	Quantities over 12 lbs., up to 36 lbs., packed in													
	shipping containers (maximum gross weight													
	40 lbs.)…….per container…….	52	2.00	**104.00**	2.50	**130.00**	1.35	**70.20**	2.75	**143.00**	3.00	**156.00**		
	CONTRACTOR TOTALS			**110,417.80**		**89,346.04**		**116,010.40**		**120,891.21**		**115,489.80**		
	DISCOUNT		1.00%	**1,104.18**	1.00%	**893.46**	0.25%	**290.03**	1.00%	**1,208.91**	5.00%	**5,774.49**		
	DISCOUNTED TOTALS			**109,313.62**		**88,452.58**		**115,720.37**		**119,682.30**		**109,715.31**		
						AWARDED								

Prog:	**0149-S**			
Title:	**Survey of Current Business**			
Agency	**Department of Commerce**			
Term:	**01.01.08 through 12.31.08**		**CURRENT CONTRACTOR**	
		BASIS OF	**Gray Graphics**	
ITEM N	DESCRIPTION	AWARD		
I.	**PROOFS:**		**UNIT RATE**	**COST**
(a)	Digital color content proof, per trim/page-siz	2940	5.00	**14,700.00**
(b)	Digital one-piece composite laminated color proof,			
	per trim/page-size unit……	48	35.00	**1,680.00**
(c)	Revised proof due to Author's Alterations (AA's)			
	(PDF), per trim/page-size unit……	12	1.00	**12.00**
II.	**PRINTING AND BINDING:**			
(a)	Cover Pages 1, 4, & spine in 4-color process			
	plus varnish……per cover……			
(1)	Makeready and/or setup……	9	300.00	**2,700.00**
(2)	Running per 100 copies……	255	15.00	**3,825.00**
(b)	Covers 2 & 3 in a single PMS color……per cover……			
(1)	Makeready and/or setup……	9	100.00	**900.00**
(2)	Running per 100 copies……	255	3.00	**765.00**
(c)	Text Pages printing in a single PMS color…….			
	per page……			
(1)	Makeready and/or setup……	1636	15.00	**24,540.00**
(2)	Running per 100 copies……	46458	0.80	**37,166.40**
(d)	Text pages printing in an add'l ink……per page/per color			
(1)	Makeready and/or setup……	550	15.00	**8,250.00**
(2)	Running per 100 copies……	15555	0.50	**7,777.50**
III.	**PACKING:**			
(1)	Bulk Shipments (other than by Mail):			
(a)	Packing and Sealing Shipping Containers…….			
	per container……	419	1.50	**628.50**
(b)	Palletizing, per pallet……	13	15.00	**195.00**
(2)	Mailing: Prices for items b-e including labels			
(a)	Affixing Furnished Labels on Single Copies			
	(Self-Mailer), per 100 labels……	21	4.00	**84.00**
(b)	Single/Multiple Copies in Kraft Envelope			
	(up to 200 Leaves), per envelope……	4598	0.45	**2,069.10**
(c)	Single/Multiple Copies over 200 Leaves,			
	up to 12 lbs, max. 14 lbs……per bag or bu	218	1.25	**272.50**
(d)	Quantities over 12 lbs, up to 36 lbs			
	per container……	52	1.50	**78.00**
	CONTRACTOR TOTALS			
	DISCOUNT			**105,643.00**
	DISCOUNTED TOTALS		1.00%	**1,056.43**
				104,586.57