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Israel Grain and Feed Annual 2008

Approved by:

Chris Rittgers U.S. Embassy, Cairo

Prepared by:

Gilad Shachar

Report Highlights:

Israel is almost completely dependent on imports to meet its grain and feed needs, and import demand in 2007/08 is forecast to increase slightly to just above 3 million tons, mostly corn (1.3 million tons) and wheat (1.5 million tons).

Includes PSD Changes: Yes Includes Trade Matrix: Yes Annual Report Tel Aviv [IS1]

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Wheat

	PS&D TABLE ISRAEL WHEAT									
	2006	Revised		2007	Estimate		2008	Forecast		UOM
	USDA Official	Post Estimate	Post Estimate New		Post Estimate	Post Estimate New	USDA Official	Post Estimate	Post Estimate New	
Market Year Begin		07/2006	07/2006		07/2007	07/2007		07/2008	07/2008	MM/YYYY
Area Harvested	67	67	67	67	67	67	0	0	67	(1000 HA)
Beginning Stocks	250	239	250	240	117	110	252	155	160	(1000 MT)
Production	132	132	145	162	162	150	0	0	180	(1000 MT)
MY Imports	1458	1456	1248	1100	1591	1500	0	0	1490	(1000 MT)
TY Imports	1458	1456	1248	1100	1591	1500	0	0	1490	(1000 MT)
TY Imports from U.S.	156	270	152	0	290	220	0	0	250	(1000 MT)
TOTAL SUPPLY	1840	1827	1643	1502	1870	1760	252	155	1830	(1000 MT)
MY Exports	0	0	0	0	0	0	0	0	0	(1000 MT)
TY Exports	0	0	0	0	0	0	0	0	0	(1000 MT)
Feed Consumption	700	810	700	350	810	720	0	0	750	(1000 MT)
FSI Consumption	900	900	833	900	905	880	0	0	900	(1000 MT)
Total Consumption	1600	1710	1533	1250	1715	1600	0	0	1650	(1000 MT)
Ending Stocks	240	117	110	252	155	160	0	0	180	(1000 MT)
TOTAL DISTRIBUTION	1840	1827	1643	1502	1870	1760	0	0	1830	(1000 MT)
Yield	1.9701	1.97014	2.16417	2.4179	2.41791	2.238806	0	0	2.68656	(MT/HA)

Local Wheat Production

Harvested area in crop year 2007/08 is forecast to be the similar to the previous year. While in any given year about 90,000 HA are planted to wheat, only about 75 percent is harvested for milling; the remainder is cut as fodder for livestock feed. Planting for the 2008/09 crop was completed in November 2007. Production in 2007/08 is forecast to rebound following the unfavorable rainfall patterns that negatively effected the 2006/07 crop.

Crop year 2007/08 marked the beginning of another "sabbatical" year in Israel, when Jews are not supposed to consume the crops produced in that year. Therefore, most local wheat will be for animal feed and the remainder will be sold to the Palestinian Authority.

Out of the 145,000 tons produced in the 2006/07 crop, about 83 percent was milled for human consumption, while the remainder was for animal feed. Out of the total wheat production, 4,000 tons (2.8 percent) was organic wheat.

For milling wheat: The average protein level reached 12.2 percent, moisture was 10 percent and gluten index was 85.7. Ninety percent of the crop had protein levels of 11.5-12.5 percent.

Table 1: Wheat Production, Thousand Metric Tons, Crop Year

Crop Year	Total Production	Percent Change Compared to Previous Year
1998	155	
1999	29	-81.29
2000	96	231.03
2001	162	68.75
2002	179	10.49
2003	187	4.47
2004	128	-31.55
2005	180	40.62
2006	132	-26.67
2007	145	9.80
2008*	150	3.45

Source: CBI, Statistical Abstract of Israel, Different Years.

Farm Gate Price for Locally Produced Wheat

The price paid to farmers is based on the CBOT price at harvest time. Freight and handling costs are added to construct a landed equivalent. In crop year 2006/07, the average base prices paid to farmers for milling was \$230.22.

In addition, producers receive premiums based on protein content. For the 2006/07 crop, the producers received an average premium of \$5 per ton.

Stocks

Ending stocks in 2007/08 are estimated at 165,000 tons. Stocks generally decline through the summer, and then begin rebounding again in the fall with the onset of the harvest.

Consumption

Total consumption is forecast to remain relatively constant at 1.6-1.7 million tons in 2007/08. Human consumption is steady at about 900,000 tons annually, so any variation in total annual consumption is a result of changes in wheat for feed use. There are 16 flour mills, and their full capacity is 1.3-1.4 million tons. The Israeli feed milling industry shifts easily from corn, barley and sorghum to feed wheat, depending on price relationships.

Trade

Due to limited wheat supplies from the Black Sea Basin (BSB), feed and milling wheat from there have decreased significantly. Therefore, imports of feed wheat and milling wheat in MY 2006 decreased by 17 percent and 23 percent, respectively, compared to the previous year (feed wheat - from 700 tmt to 583 tmt; milling wheat - from 871 tmt to 665 tmt).

To rebuild stocks and meet consumption, imports are forecast to increase to about 1.5-1.6 million tons in 2007/08. It is expected that supplies of feed wheat from the BSB will remain

^{*}Forecast: Based on information collected from the Field Crops Organization.

low till August-September 2008, and then supplies are expected to increase, and imports of feed wheat will increase to replace corn imports.

In 2006/07, the market share of U.S. milling wheat in Israel decreased 23 percent compared to the previous year (from 30 percent market share in 2005/06 to 23 percent market share in 2006/07). Due to limited milling wheat supplies from the Black Sea Region and restricted exports policies from Russia, imports of German milling wheat increased dramatically during 2006/07, and it is expected that imports of milling wheat from Germany will continue in 2007/08.

However, the current exchange rate between the U.S. dollar and the Euro continues to favor U.S. suppliers, as European wheat becomes more expensive. Therefore it is expected that U.S. market share of milling wheat in Israel will increase to 30-35 percent. Post estimates the U.S. share of milling wheat is projected remain at 25-35 percent in the forthcoming years.

Table 3: Imports of Wheat, Country of Purchase, CY, \$ Thousand

Country	Valu	e (\$ Thousa	and)	% o	f Total Imp	orts
	2004	2005	2006	2004	2005	2006
France	8,531	16,818	17,300	3.7	7.8	7.7
Netherlands	10,067	17,012	26,776	4.3	7.9	11.9
Austria	1,027	2,260	0	0.4	1.0	0.0
Germany	5,262	3,285	10,446	2.3	1.5	4.7
U.K.	9,820	17,234	6,513	4.2	8.0	2.9
Hungary	2,204	3,381	8,255	1.0	1.6	3.7
Other EU	0	93	4,795	0.0	0.0	2.1
Total EU	36,911	60,083	74,085	15.9	27.8	33.0
Switzerland						
(Major trade center)	39,416	67,915	83,414	17.0	31.4	37.2
Total West Europe	76,327	127,998	157,499	32.9	59.2	70.2
Russia	22,090	8,981	1,712	9.5	4.2	0.8
Ukraine	652	1,151	1,247	0.3	0.5	0.6
Bulgaria	0	2,591	2,878	0.0	1.2	1.3
Other East Europe	421	1,438	33	0.2	0.7	0.0
Total East Europe	23,163	14,161	5,870	10.0	6.5	2.6
Total Europe	99,490	142,159	163,369	42.9	65.7	72.8
U.S.	132,356	71,608	61,027	57.1	33.1	27.2
Argentina	115	2,617	91	0.0	1.2	0.0
Others	2	1	1	0.0	0.0	0.0
Total Outside						
Europe	132,473	74,226	61,119	57.1	34.3	27.2
Grand Total	231,963	216,385	224,488	100.0	100.0	100.0

^{*} Israel's trade statistics are based on "country of purchase" which in many cases is different from the "country of origin". UK, Netherlands and Switzerland, which are large trading centers, appear in Israel's statistics as suppliers of feed and food grains, when actually they are locations of brokers.

Import Trade Matrix Israel Wheat								
Time Period	Time Period MY Units 1,000 MT							
Imports for	2005	Imports for	2006					
U.S.		258 U.S.	152					
Others		Others						
Total for Others		O Total for Others	0					
Others not Listed 1,313 Others not Listed 1,00								
Grand Total 1,571 Grand Total 1,248								

Barley

	PS&D TABLE ISRAEL									
		T	Π	В	ARLEY				Τ	
	2006	Revised		2007	Estimate		2008	Forecast		UOM
		_	Post		_	Post		_	Post	
	USDA		Estimate	USDA	Post	Estimate	USDA	Post	Estimate	
Market Year	Official	Estimate	New	Official	Estimate	New	Official	Estimate	New	
Begin		10/2006	10/2006		10/2007	10/2007		10/2008	10/2008	MM/YYYY
Area Harvested	0	0	0	0	0	0	0	0	0	(1000 HA)
Beginning Stocks	45	51	45	24	51	26	44	0	5	(1000 MT)
Production	0	0	0	0	0	0	0	0	0	(1000 MT)
MY Imports	224	300	246	250	0	210	0	0	290	(1000 MT)
TY Imports	224	300	246	250	0	210	0	0	290	(1000 MT)
TY Imports from U.S.	0	0	0	0	0	0	0	0	0	(1000 MT)
TOTAL SUPPLY	269	351	291	274	51	236	44	0	295	(1000 MT)
MY Exports	0	0	0	0	0	0	0	0	0	(1000 MT)
TY Exports	0	0	0	0	0	0	0	0	0	(1000 MT)
Feed Consumption	235	290	255	220	0	221	0	0	260	(1000 MT)
FSI Consumption	10	10	10	10	0	10	0	0	11	(1000 MT)
Total Consumption	245	300	265	230	0	231	0	0	271	(1000 MT)
Ending Stocks	24	51	26	44	0	5	0	0	24	(1000 MT)
TOTAL DISTRIBUTION	269	351	291	274	0	236	0	0	295	(1000 MT)
Yield	0	0	0	0	0	0	0	0	0	(MT/HA)

Trade

Due to the continued lower supplies from the Black Sea Basin, and more competitive prices of other feed grains, particularly corn and sorghum, imports in 2007/08 are forecast to decrease by 15-25 percent compared to the previous year, and will total about 210 tmt. In 2006/07, imports of barley decreased 19 percent compared to the previous year (from 301 tmt to 246 tmt). There has been almost no imports of barely from the U.S. in recent years, and it is not expected to change in the future.

Table 4: Imports of Barley, Country of Purchase, CY, \$ Thousand

	Va	lue (\$ Thou	sand)	% of	Total Im	ports
Country	2004	2005	2006	2004	2005	2006
France	8,836	1,618	261	11.1	5.5	0.6
Netherlands	21,319	6,841	13,211	26.7	23.3	30.3
Austria	461	0	1,395	0.6	0.0	3.2
Germany	1,747	934	0	2.2	3.2	0.0
U.K.	6,208	3,824	72	7.8	13.0	0.2
Hungary	317	0	0	0.4	0.0	0.0
Other EU	501	3,231	0	0.6	11.0	0.0
Total EU	39,389	16,448	14,939	49.3	56.0	34.3
Switzerland (Major trade	22,107	9,244	21,348			
center)				27.7	31.5	49.0
Total West Europe	61,496	25,692	36,287	77.0	87.5	83.3
Russia	12,154	3,009	379	15.2	10.2	0.9
Ukraine	5,018	0	3,671	6.3	0.0	8.4
Other East Europe	1	363	0	0.0	1.2	0.0
Total East Europe	17,172	3,372	4,050	21.5	11.5	9.3
Total Europe	78,668	29,064	40,337	98.5	99.0	92.6
U.S.	0	0	1,578	0.0	0.0	3.6
Total Outside Europe	1,161	301	1,635	1.5	1.0	3.8
Grand Total	79,830	29,365	43,551	100.0	100.0	100.0

^{*} Israel's trade statistics are based on "country of purchase" which in many cases is different from the "country of origin". UK, Netherlands and Switzerland, U.S.A, which are large trading, centers, appear in Israel's statistics as suppliers of feed and food grains, when actually they are locations of brokers.

Import Trade Matrix Israel Barley						
Time Period	MY	Units	1,000 MT			
Imports for	2005	Imports for	2006			
U.S.		9 U.S .	0			
Others		Others				
Total for Others		0 Total for Others	0			
Others not Listed		292 Others not Listed	246			
Grand Total	;	301 Grand Total	246			

Sorghum

	PS&D TABLE ISRAEL SORGHUM									
	2006	Revised		2007	Estimate		2008	Forecast		UOM
	USDA Official	Post Estimate	Post Estimate New		Post Estimate	Post Estimate New	USDA Official	Post Estimate	Post Estimate New	
Market Year Begin		10/2006	10/2006		10/2007	10/2007		10/2008	10/2008	MM/YYYY
Area Harvested	0	0	0	0	0	0	0	0	0	(1000 HA)
Beginning Stocks	0	0	0	0	0	12	0	0	25	(1000 MT)
Production	0	0	0	0	0	0	0	0	0	(1000 MT)
MY Imports	55	45	68	150	68	90	0	0	37	(1000 MT)
TY Imports	55	45	68	150	68	90	0	0	37	(1000 MT)
TY Imports from U.S.	55	0	58	0	0	76	0	0	31	(1000 MT)
TOTAL SUPPLY	55	45	68	150	68	102	0	0	62	(1000 MT)
MY Exports	0	0	0	0	0	0	0	0	0	(1000 MT)
TY Exports	0	0	0	0	0	0	0	0	0	(1000 MT)
Feed Consumption	50	40	50	145	62	70	0	0	50	(1000 MT)
FSI Consumption	5	5	6	5	6	7	0	0	7	(1000 MT)
Total Consumption	55	45	56	150	68	77	0	0	57	(1000 MT)
Ending Stocks	0	0	12	0	0	25	0	0	5	(1000 MT)
TOTAL DISTRIBUTION	55	45	68	150	68	102	0	0	62	(1000 MT)
Yield	0	0	0	0	0	0	0	0	0	(MT/HA)

Sorghum Production, Consumption and Trade

There is a limited amount of sorghum produced in Israel, but it is all harvested as silage; all sorghum grain is imported. The level of consumption hinges on price relationships with other grains, primarily corn and feed wheat.

In 2006/07, sorghum replaced feed wheat. As a result, imports in 2006/07 increased 55 percent. The market share for U.S. sorghum increased 31 percent compared to the previous marketing year (from 65 percent market share to 85 percent market share). After many years of total U.S. domination of the sorghum market, Ukraine is becoming a favored source among importers.

Data for the first quarter of 2007/08 (October-December) show sorghum imports have increased significantly from the same period one year ago (from 8 tmt to 71 tmt). The increase was due to the continued shortage of feed wheat and barley from Ukraine and Russia. However, due to the dramatically increase in imports of sorghum in 2006/07 and in the first quarter of 2007/08, Israel has surpluses in it's sorghum stocks, therefore it is

projected that sorghum imports in 2007/08 will only increase by 20-35 percent compared to the previous MY, and will reach about 90,000 MT.

Table 5: Sorghum Production for Silage, Ton and Ha, Calendar Year

CY	Ha	Yields – Ton	Ton Per Ha
2000	800	12,000	15.0
2001	1,000	13,500	13.5
2002	1,370	18,400	13.4
2003	2,340	30,200	12.9
2004	2,530	36,900	14.6
2005	3,000	45,000	15.0
2006	2,700	39,000	14.5
2007	2,000	30,000	15.0
(according to preliminary figures)			

Source: Ministry of Agriculture and Rural Development, 2006 Annual Report.

Table 6: Imports of Grain Sorghum, Country of Purchase, CY, \$ Thousand

	Value (\$ Thousand)			% of 1	orts	
Country	2004	2005	2006	2004	2005	2006
France	359	0	0	4.6	0.0	0.0
U.K.	0	1,287	218	0.0	18.2	2.8
Switzerland (Major						
trading center)	4,498	2,539	5,839	57.4	35.9	75.4
Hungary	0	1,924	1,683	0.0	27.2	21.8
Total Europe	4,857	5,750	7,740	62.0	81.4	100.0
U.S.	2,979	1,316	0	38.0	18.6	0.0
Total Outside Europe	2,979	1,316	0	38.0	18.6	0.0
Grand Total	7,836	7,066	7,740	100.0	100.0	100.0

^{*} Israel's trade statistics are based on "country of purchase" which in many cases is different from the "country of origin". UK, Netherlands and Switzerland, which are large trading centers, appear in Israel's statistics as suppliers of feed and food grains, when actually they are locations of brokers.

	-	Trade Matrix I srael orghum					
Time Period	MY	Units	1,000 MT				
Imports for	2005	Imports for	2006				
U.S.	29 U.S . 58						
Others		Others					
Total for Others		0 Total for Others	0				
Others not Listed		15 Others not Listed	10				
Grand Total		44 Grand Total	68				

Corn

PS&D TABLE ISRAEL CORN										
	2006 Revised 2007 Estimate 2008 Forecast UOM									
	USDA Official	Post Estimate	Post Estimate New		Post Estimate	Post Estimate New	USDA Official	Post Estimate	Post Estimate New	
Market Year Begin		10/2006	10/2006		10/2007	10/2007		10/2008	10/2008	MM/YYYY
Area Harvested	0	2	0.4	0	2	3.5	0	0	2	(1000 HA)
Beginning Stocks	117	155	117	117	61	106	67	0	126	(1000 MT)
Production	0	26	6	0	26	45	0	0	26	(1000 MT)
MY Imports	1200	1080	1295	1500	1163	1375	0	0	1250	(1000 MT)
TY Imports	1200	1080	1295	1500	1163	1375	0	0	1250	(1000 MT)
TY Imports from U.S.	844	0	723	0	0	920	0	0	800	(1000 MT)
TOTAL SUPPLY	1317	1261	1418	1617	1250	1526	67	0	1402	(1000 MT)
MY Exports	0	0	0	0	0	0	0	0	0	(1000 MT)
TY Exports	0	0	0	0	0	0	0	0	0	(1000 MT)
Feed Consumption	1100	1100	1212	1450	1150	1300	0	0	1200	(1000 MT)
FSI Consumption	100	100	100	100	100	100	0	0	110	(1000 MT)
Total Consumption	1200	1200	1312	1550	1250	1400	0	0	1310	(1000 MT)
Ending Stocks	117	61	106	67	0	126	0	0	92	(1000 MT)
TOTAL DISTRIBUTION	1317	1261	1418	1617	1250	1526	0	0	1402	(1000 MT)
Yield	0	13	15	0	13	12.85714	0	0	13	(MT/HA)

Corn Production and Consumption

Production: Crop year 2006/07, was the fourth consecutive year that corn for grain (yellow corn) was grown in Israel. In crop year 2006/07 corn production totaled 6,000 tons, from 400 HA. All local grain corn was non-biotech and was consumed by food manufacturers that export their products to Europe. Driven by rising world prices for corn, corn production is expected to increase dramatically in 2007/08. Corn production in 2007/08 is forecast at 45,000 tons. Further significant increase for 2008/09 is not expected as area expansion is constrained by limited availability of water for irrigation.

Consumption: In 2006/07 (October 2006-September 2007), corn consumption totaled 1.3 million tons, 8 percent higher than in the previous year. The increase was due to a shortage of feed wheat and barley from Eastern Europe. As a result of the continued shortage of feed wheat from the Black Sea Basin, consumption in 2007/08 is forecast to increase to 1.35-1.4 million tons. The average monthly feed mill gate price for bulk grain corn in January 2008 was \$290-300/Ton.

Trade

Despite the increase in world corn prices in 2007/08, corn imports are forecast to increase by 5-10 percent due to the continued shortage of feed wheat and barely from Ukraine and Russia.

In 2006/07, the U.S. had about 56 percent market share as U.S. corn replaced Argentinean, Ukrainian, Russian and Bulgarian corn. In the future, the U.S. is forecast to maintain 50-60 percent market share, with Argentina and Eastern Europe supplying the remainder.

Limitation on yellow corn content in the broilers' feed ratio on one hand, and high price for feed wheat, barley and sorghum on the other hand, forced millers to import and use white corn. In 2006/07, Israel imported about 20,000 tons of U.S. white corn. Imports of white corn is expected also in 2007/08 and will total about 10,000 tons.

Table 7: Imports of Corn, Country of Purchase, CY, \$ Thousand

	Value (\$ Thousand)			% of Total Imports		
Country	2004	2005	2006	2004	2005	2006
France	3,094	2,282	495	1.55	1.6	0.3
Italy	14	106	203	0.01	0.1	0.1
Netherlands	11,593	39,127	12,411	5.82	27.1	7.2
Germany	1,338	5,910	0	0.67	4.1	0.0
U.K.	1,596	15,000	4,309	0.80	10.4	2.5
Other EU	144	1,320	3,108	0.07	0.9	1.8
Total EU	17,779	63,745	20,526	8.92	44.1	11.8
Switzerland (Major						
trading center)	115,902	46,649	121,383	58.18	32.3	70.1
Total West Europe	133,681	110,394	141,909	67.10	76.3	81.9
Russia	0	1,008	0	0.00	0.7	0.0
Ukraine	236	1,250	1,848	0.12	0.9	1.1
Romania	1,509	0	0	0.76	0.0	0.0
Other East Europe	286	3,244	0	0.14	2.2	0.0
Total East Europe	2,031	5,502	1,848	1.02	3.8	1.1
Total Europe	135,712	115,896	143,757	68.12	80.1	83.0
U.S.	52,874	18,895	28,234	26.54	13.1	16.3
Argentina	9,832	9,418	216	4.94	6.5	0.1
Others	805	432	1,030	0.40	0.3	0.6
Total Outside Europe	63,511	28,745	29,480	31.88	19.9	17.0
Grand Total	199,223	144,641	173,237	100. 0	100.0	100.0

^{*} Israel's trade statistics are based on "country of purchase" which in many cases is different from the "country of origin". UK, Netherlands and Switzerland, which are large trading centers, appear in Israel's statistics as suppliers of feed and food grains, when actually they are locations of brokers.

Import Trade Matrix Israel Corn						
Time Period	MY	Units	1,000 MT			
Imports for	2005	Imports for	2006			
U.S.	6	07 U.S .	723			
Others		Others				
Total for Others		O Total for Others	0			
Others not Listed	5	Others not Listed	572			
Grand Total		73 Grand Total	1,295			

Table 8: Grains Imports to Israel, MY, Thousand Metric Tons

MY ¹	Milling Wheat	Feed Wheat	Total Wheat	Barley	Corn	Sorghum	Total Import
2002	614	666	1,280	460	698	45	2,483
2003	907	181	1,088	493	1,292	194	3,067
2004	730	685	1,415	374	1,040	50	2,879
2005	871	700	1,571	301	1,173	44	3,089
2006	665	583	1,248	246	1,295	68	2,857
Average	757	563	1,320	375	1,100	80	2,875

Source: Ministry of Agriculture, Office of Prices and Supply

Table 9: Import Share of Total Import Quantity, Percent, MY

MY	Milling Wheat	Feed Wheat	Total Wheat	Barley	Corn	Sorghum	Total Import
2002	24.7	26.8	51.6	18.5	28.1	1.8	100.0
2003	29.6	5.9	35.5	16.1	42.1	6.3	100.0
2004	25.4	23.8	49.1	13.0	36.1	1.7	100.0
2005	28.2	22.7	50.9	9.7	38.0	1.4	100.0
2006	23.3	20.4	43.7	8.6	45.3	2.4	100.0
Average	26.2	19.9	46.2	13.2	37.9	2.7	100.0

Source: Ministry of Agriculture, Office of Prices and Supply

Table 10: U.S. Market Share of Total Import Quantity, Percent, MY

MY	Milling Wheat	Feed Wheat	Barley	Corn	Sorghum
2002	58	0	0	39	89
2003	74	0	0	82	89
2004	42	0	0	24	54
2005	30	0	3	52	65
2006	23	0	0	56	85
Average	45	0	0.6	51	76

Source: Ministry of Agriculture, Office of Prices and Supply

¹ October-September