

2006

SDVOSB Conference

Registered Attendees Capabilities Statement

March 22, 2006

Cincinnati, OH

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AMMO-TECH INC

A CERTIFIED SERVICE DISABLED VETERAN-OWNED COMPANY

AMMO-TECH INC Capability Statement





www.ammo-tech.us

Introduction

- About Us and our Core Beliefs
- Memberships and Awards

Principle Activities

- Ammunition Logistics and operations management
- PSD Services, nationally and internationally
- UXO Cleanup and remediation
- Information Technology services

The Company

- Organizational Chart
- Location
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Introduction

About us and our core beliefs

Headquartered in Raleigh, North Carolina, Ammo-Tech, Inc. is a service disabledveteran-owned small business whose two principals alone have over 40 years experience in threat management, protective services, ammunition management and logistics. Moreover, as of this writing, there are 30-plus hand-picked, superbly-trained, highlymotivated, well-conditioned persons of varied backgrounds and diverse talents at the ready when needed. Some come from law enforcement (e.g., DEA and FBI), special weapon, and conventional backgrounds. Others are veterans of foreign wars (e.g., marines and army special forces), namely, Viet Nam, Afghanistan, and Iraq.

Ammo-Tech was formed with the goal of supporting the Department of Defense, private contractors and individuals with the management of ammunition depots, the remediation of un-exploded ordnance and protecting government officials, private contractors working in hostile areas and executives traveling throughout the world.

Ammo-Tech is a bold upstart composed of determined thinkers, communicators, and doers accustomed to tackling tough problems in imaginative ways. Ours is a spirited enterprise imbued with the service ethic. Our strengths derive from individual initiative, collective discipline, and hard-won experience.

We maintain a brisk, animated pace at Ammo-Tech, as evidenced by the company we keep. Our cadre of battle-hardened professionals boasts uncommon skills, impeccable credentials, and qualities of mind and character that even the most accomplished onlooker cannot help but admire.

What is more, we pursue our core competencies with vigor. We undertake the complexities surrounding a given project energetically, yet deliberately, without losing sight of stated objectives. In short, we execute. We strive to produce tangible results, for results--not empty talk--are the coins of the realm that will, over time, earn us the trust and respect of our clients.

At AMMO-TECH, we stand for technical and administrative excellence. That said, we are prepared to establish satellite offices as engagements warrant, and to make full use of resources at all levels within our organization. This to better serve our clients. And to ensure that any given task, however complex or nettlesome, is completed thoroughly, efficiently, and above all, satisfactorily

Currently AMMO-TECH is undergoing the process of obtaining a Top-Secret Facility Clearance.

Memberships and Rewards

- Current Member of the Project Management Institute
- Special Forces Association
- Letter Of Appreciation for unflawed management of the Army's ammunition assets in the European theater

Principle Activities

Ammunition and Explosives Expertise

Ammunition handlers are greatly needed throughout CONUS and OCONUS. Our personnel many of which are retired from the ammunition and explosives field have indepth knowledge and experience, these traits include however not limited to the following areas:

- Ammunition, handling, transport, accountability and storage
- Quality Assurance and Safety.
- Remediation, Demolition, UXO safety and Project Management

Our banks of personnel have world-wide experience in the use of the SAAS-MOD system as well as the CAS System used by the Air Force. Many of our personnel have assisted in the development and or instruction of the tool. Their expertise includes the following.

- SAAS.
- Commodity command standard system (CCSS).
- LOGSA.
- Worldwide ammunition reporting system (WARS).
- SPBS-R.
- DAMMS.
- ULLS-S4.
- CSSCS.
- CAS (Air Force Ammunition Management

Ammo-Tech just completed the task of managing the Army's entire ammunition assets in Europe as well as provides ammunition management training to outlying units.

Security Expertise

AMMO-TECH provides a wide variety of security services ranging from PSD, guarding of government facilities, security training and consultative services concerning homeland security. As with our ammunition and explosive personnel many of our staff are retired Special Forces, Navy Seal, Ranger and Law Enforcement experienced. We have a pool of individuals who have served in Iraq, Vietnam and Afghanistan as well as other foreign territories. The owners combined experience in security totals over 40 years.

Our security services include the following:

- Government Officials
- Contractors working for the government
- Executives
- Celebrities

All Ammo-Tech security personnel are maintain all certifications necessary for fire arms and security as well as licensed in California to do business.

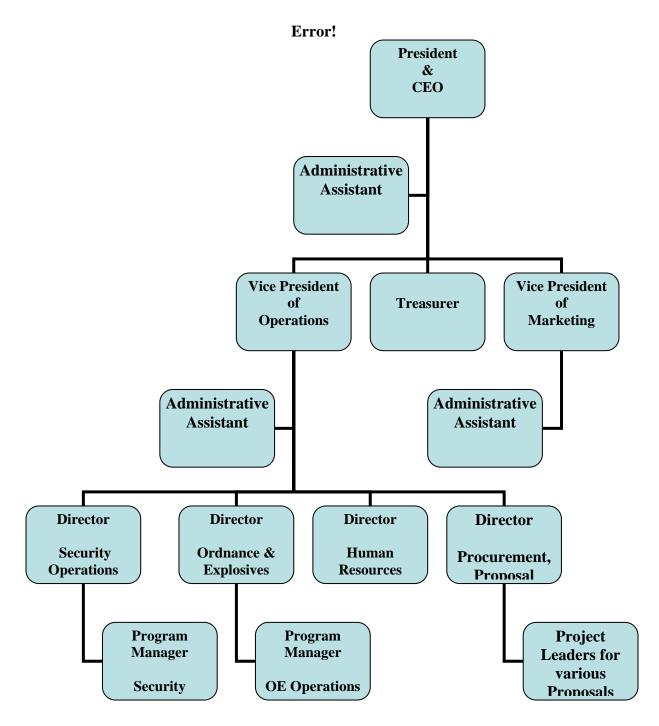
Information Technology

Ammo-Tech provides a wide range of information technology (IT) professional services. Our personnel are well trained and have vast experience in both Mainframe and Distributed environments. Our experience includes working within government secured IT facilities, major banks as well as a number of many other companies. Some of the systems include:

- IBM OS/390 and Z/OS (CICS, IMS, MQ, DB2, VTAM, IP)
- Linux
- UNIX
- Windows
- Tandem
- AS/400
- Monitoring Software Expertise (BMC Patrol, BMC MAINVIEW, CA UNICENTER, CANDLE)
- Middleware Expertise (IBM WebSphere Suite)
- Programming Expertise (C+, JAVA, JCL)
- Database Expertise (DB2, ACCESS, MYSQL, SQL)
- Web Development and Web Programming (JAVA, PHP, XML, ASP, HTML)

The Company

Organizational Chart



Note: Subordinates underneath all Program Managers and project Leaders are added as needed.

Location



Located just off of HWY 40 on HWY 42 in Raleigh, NC

Leadership Bio's

William L. Duffy, Jr., Ammo-Tech's Chief Executive Officer, in addition to having earned a bachelor's degree in Computer Science and a master's degree in business administration, has considerable experience directing and coordinating the handling, clean-up, and disposal of ammunition, having served as project manager for the Army Corps of Engineers' "Captured Enemy Ammunition Program" in Iraq . Additionally, Mr. Duffy supervised special weapons maintenance teams entrusted with dismantling 500plus nuclear warheads. This was a two year project completed in 6 months. He also won Drill Sergeant of Year and was commended for excellent Program and Project management. He is also retired from the U.S. Army.

Serafin Telles, Ammo-Tech's President, Is a retired U.S, Army Special Forces First Sergeant, Quite apart from having been a drill instructor, a scuba and deep sea diver, and master parachutist, Mr. Telles received three awards for valor as a combat infantryman. He served as a logistics support manager for nine years. He has also provided security and protection by turns--most recently in Iraq, where his duties included site security, protecting ammunition convoys, and repelling hostile attacks--both of which required constant vigilance and ready confidence. **Contact Information**

Company Address

AMMO-TECH INC

4000 HWY 42 West

Garner, NC 27529

www.ammo-tech.us

Duns Number: 186641259 Cage Code: 36RT7

Phone Number 919-550-9402

Registered in the CCR

Larry Duffy CEO Ammo-Tech Inc 919-550-9402 (bus) 919-550-9646 (fax) Iduffy@ammo-tech.us

Serf Telles President Ammo-Tech Inc (760) 382-6936 (bus) st18z@yahoo.com

Ronald Dahle V. P. Operations Ammo-Tech Inc 919-550-9402 (bus) 910-401-1452 (fax) RDAHLE@nc.rr.com



Bryan Lash President EIN# 84-1692359 Phone: 770-573-0634 DUNS# 608546276 Fax: 770-573-9687 CAGE# 47X44 Cell: 770-295-9001 Email: bryan@blashgroup.com

Michael Ballas Government Account Manager Phone: 412-319-1161 Fax: 412-257-3001 Cell: 412-401-8338 Email: michael.ballas@blashgroup.com

Robbie Millar Government Account Manager Phone: 570-281-3570 Fax: 570-281-3571 Cell: 412-719-2470 Email: robbie@blashgroup.com

Capabilities

. • Distributor of personal protective garments, rigid packaging products and glass and laboratory containers

. • Certified Service Disabled Veteran Owned Small Business and an authorized distributor of Qorpak products.

. • Focus on the government marketplace and corporations who value diverse partnerships.

. • Apparel offering includes, stock and custom made anti-microbial and fluid repellant scrubs, lab coats, warm up jackets, BDU's, tactical and assault coveralls.

. • Specializes in glass, plastic and metal containers, lab supply with assembled, pre-cleaned, environmental containers and ready to use solutions, chemicals and reagents as well as dangerous goods shipping containers.

Facilities and Equipment

. • Apparel product line is produced in a state of the art, 76,600 square feet, manufacturing facility located in Carbondale, Pennsylvania.

. • Packaging and Lab Ware products are manufactured and warehoused at various strategic locations across the United States.

. • B. Lash Group offers customers a wide variety of products along with superior responsiveness and outstanding customer service.

Expertise

Bryan Lash, the President of B. Lash Group has a long and distinguished career in the military and private sectors.

. • Graduated from Salem College in Salem, West Virginia with a Political Science degree.

• Commissioned officer in the United States Marine Corps.

. • Medically retired from the Marine Corps as a result of multiple shrapnel wounds during combat. This resulted in the loss of his left eye. He was awarded the Purple Heart Medal.

. • Professional experience includes almost 30 years in the plastic packaging industry in sales and

management.

• Advisory Board Member of the National Association of Container Distributors and a member of the Institute of Packaging Professionals.



2201 Soaring Lane Lawrenceville, GA 30044 **770.573.0634** f 770.573.9687

NAICS

315221 Men's and Boy's Cut & Sew Underwear and Nightwear Mfg. 315223 Men's and Boy's Cut & Sew Shirt Mfg. 315224 Men's and Boy's Cut& Sew Trouser, Slack Mfg. 315225 Men's and Boy's Cut & Sew Work Clothing Mfg. 315232 Women's and Girl's Cut & Sew Shirt Mfg. 315999 Other Apparel Accessories and Other Apparel Mfg. 322214 Fiber Can, Tube, Drum, and Similar Products Mfg. 325998 All Other Misc. Chemical Product and Prep Mfg. 326160 Plastic Bottle Mfg. 326199 All Other Plastic Products Mfg. 327213 Glass Product Mfg., Made of Purchased Glass 332115 Crown and Closure Mfg. 332995 All Other Misc. Fabricated Metal Product Mfg. 339111 Laboratory Apparatus 423450 Medical, Dental and Hospital Equipment & Supplies 423490 Other Professional Equipment 424610 Plastic Materials and Basic Forms 488991 Packing and Crating

488999 All Other Support Activities

SIC

2311 Men's and Boy's Suits, Coats and Overcoats 2326 Men's and Boy's Work Clothing 2329 Men's and Boy's Clothing not Elsewhere Classified 2339 Women's, Misses' and Juniors' Outerwear not Elsewhere Classified 2389 Apparel and Accessories not Elsewhere Classified 2393 Textile Bags 2819 Industrial Inorganic Chemicals not Elsewhere Classified 3085 Plastic Bottles 3089 Plastic Products not Elsewhere Classified 3221 Glass Containers 3231 Glass Products made of Purchased Glass 3229 Pressed and Blown Glass and Glassware not Classified Elsewhere 3412 Metal Shipping Barrels, Drums, Kegs and Pails 3411 Metals Cans 3821 Laboratory Apparatus and Furniture



• 3144 Presidential Drive, Bldg 3, Suite B • Fairborn, Ohio 45324 • Phone: (937)545-5228

• <u>http://www.ecflex.com</u>•

CAGE Code: 3R8T6 Service Disabled Veteran Owned Small Business (SDVOSB) 8(a) Certified Business

STATEMENT OF QUALIFICATIONS

CONTACT:

Bob Williamson President/CEO bob.williamson@ecflex.com

February 2006

CORPORATE OVERVIEW

ECflex, Inc. (ECflex) was established in September of 1995. ECflex provides scientific, technical and administrative services in the fields of environmental technical support, information management, logistics and acquisition services. Our primary customer base is the U.S. Government and commercial clients nationwide. ECflex currently operates from the corporate office located in Fairborn, Ohio. Currently ECflex supports the National Center for Environmental Assessment (NCEA) through a subcontract with the prime contractor, IntelliTech Systems, Inc. for Superfund and Ecological Risk Assessment. The company also provides information management technical services to include the design of distributed information repositories and presentation systems (e.g., customized application development and LAN/WAN, installation and administration, Internet/Intranet, and database management). ECflex has a technical staff of Environmental Information Technologists including Technical Editors, Data Integration and Software Development experts, Web Application developers, Engineers, Administrative personnel, and Project Managers with advanced degrees and professional certifications

ECflex is currently experiencing significant growth in sales, and we project this trend to continue for the next few years. Our core values include: responsive client communications, quality products, a project team approach, and technical excellence. Our business growth is due, in part, to our proven record of providing quality products and services on time and within budget. We continue to receive repeat task orders in recognition of our quality and timely response to clients.

Financial Ability: ECflex is a financially sound company with multiple resources at its disposal to

successfully perform the requirements of a contract that fits our size standard.

Technical Solutions

Environmental Technical Support:

ECflex has access to a multi-disciplined staff of environmental project managers, engineers, scientists, and technical editors/writers. Currently ECflex offers through a subcontract support to the National Center for Environmental Assessment (NCEA) which includes: toxicological environmental information technology transfer/hot line services, ecological technical article editing, superfund help desk support, and technical information data archiving. The technical editing function encompasses support for all forms of written communication of health risk assessment scientific documents, correspondence, journal articles, posters and presentations. We insure consistency and compliance of all written NCEA documents with the NCEA style guide, track progress and status of editing jobs in an Access database, and prepare presentations and papers with Word, Word Perfect, and Power Point.

Other environmental services provided to private clients include the operation of an environmental water sample analysis and methods development laboratory. ECflex experience also includes the assistance with the development of an environmental drinking water treatment technology data base for the USEPA Office of Ground Water and Drinking Water (OGWDW) which included 99 treatment plant's data, the tracking of this data, data validation, and beta testing of Information Collection Rule (ICR) treatment information.

ECflex also assisted with the development for the USEPA, Land Remediation and Pollution Control Division (LRPCD), which generates over 100 projects a year with an overall budget in excess of \$12M, a system to support the LRPCD which requires supporting administrative functions to accurately develop an electronic system for tracking financial resources and their expenditure on projects. The system will: review existing documentation and systems; communicate through the Contracting Officers Representative (COR) with LRPCD keys staff for their financial and project tracking needs; identify and collect data to develop a baseline system for the LRPCD; design and build an electronic library using Microsoft Access; provide analysis of the gathered data; and, provide summarized results and training for the future addition of resources and their tracking to the LRPCD management staff.

System Integration /EDI Consulting Services:

ECflex specializes in solutions that allow electronic commerce data to flow into and out of customers' applications

- Electronic Data Interchange (EDI) Integration -- ECflex has a proven track record of providing efficient links between EDI systems and other applications. When a purchase order is received via EDI but not interfaced with the accounting application, a manual process must be performed to create the order. This costs an organization time and money. Research shows that the cost to process a single paper purchase order can be \$50 or more. Purchase orders and invoices are not the only EDI documents that can be integrated. ECflex has EDI experts on staff that can help you optimize your EDI program. ECflex has experience with numerous EDI packages including: Sterling's Gentran: Director, GEIS Desktop, EDICT's FORMULA_ONE, Harbinger, Soft share, and many others. On the accounting side, ECflex has integrated with: MAS 90, Peachtree, QuickBooks, DacEasy, Great Plains, and many others.
- Internet/Web Integration Ecflex has assisted with the web integration of a highly regarded SW database that was designed, developed, and implemented to assist the U.S. Air Force Materiel Command (AFMC) with the management of all AFMC infrastructure functions, e.g. environmental security, etc. It is referred to as iMS (Mission Support infrastructure support).
- Application to Application Integration -- ECflex is experienced with numerous business tools and applications. It is our job to find solutions to let these different programs share data and information.
- Application Experience -- ECflex has experts with numerous accounting packages, databases, and other business systems. Some of these include: MAS 90, Peachtree, DacEasy, QuickBooks, Oracle, SQL, Microsoft Access, and Intellitrac Inventory System, as well as numerous EDI packages. Regardless of your system, our analysts and programmers can address your integration needs.

Administrative Services

- Presentation Development
 - PowerPoint
 - Web Presentations
- Technical Writing/Editing
- Project Management
- Timekeeping/Scheduling
- Event Planning

Integrated Logistics Support

- Experience in developing, establishing, implementing, and controlling contractual, financial, and technical aspects of a project/program through designated phases of the acquisition cycle for which no closely related precedent exist.
- Experience in commercial acquisition, contract logistics support and the planning, programming, budgeting, and execution system (PPBES)
- Experience in Quality Assurance in various aircraft activities
- Experience in writing Quality Manuals and Quality Procedures
- Experience in auditing procedures required to establish ISO registrations
- Experience in coordinating and administering the Defense Travel System (DTS)
- Experience in operational and maintenance analysis of aircraft operations

PROJECT MANAGEMENT PROCESSES

ECflex, Inc. Project Management System

ECflex, Inc. follows a structured system for managing our contract projects, based on the philosophy of our President, Mr. Bob Williamson, that high quality service can only be ensured under planned, controlled conditions of implementation. The following paragraphs provide summarized information on how ECflex, Inc. plans, organizes, directs, and controls our contract projects, with an emphasis on task order type contracts.

Project Planning

We plan, organize, direct, and control every contract task with a clear view of the customer's objectives in mind. Figure 1.0 shows our three-phase task management process at a summary level. Phase 1, Analysis and Response, normally begins with a detailed analysis of the task requirement document provided to ECflex, Inc. with the task RFP. This analysis allows our staff to improve the quality of our task response by gaining a full appreciation of the client's objectives. Because the key to customer satisfaction is rapid identification of excellent staffing candidates, we immediately assess the availability of appropriately skilled technical staff in advance of receiving the task order award. The process of matching task requirements to personnel skills and experience is described below. This advance planning enables ECflex, Inc. to turn around a top-quality task order proposal in a five-day timeframe after request by the client's contract monitor. After any required discussions with the client contracts office, ECflex, Inc. receives notification of award and promptly begins performance of the work.

Figure 1.0

PHASE I – ANALYSIS AND RESPONSE		
TYPICAL CLIENT ACTIONS	TYPICAL ECFLEX, INC. ACTIONS	
Identify Requirement for Technical	Conduct Preliminary Discussions with	
Support	Client	
Request Rough Estimate of Cost	Prepare ROM Budget	
Coordinate With Contracting Officer	Develop Data Sources	
Draft Statement of Work	Review Applicant Resumes	
Secure Project Funding	Collect Travel and Vendor Pricing	
Prepare Requisition Package	Develop Basis of Estimate	
Request Proposal	Develop Technical and Management	
	Plans	
Evaluate Proposal	Select Project Manager	

Conduct Negotiations Issue Award Documents Prepare Detailed Cost Proposal Participate in Negotiations

PHASE II – IMPLEMENTATION

TYPICAL CLIENT ACTIONS

Conduct Post-Award Conference Issue Contractual Notices Issue Access Authorizations as required Provide Review Comments on Deliverables Issue Contract Modifications if required

Perform Surveillance Visits to Contractor

Authorize Interim Payments Provide Performance Feedback

TYPICAL ECFLEX, INC. ACTIONS

Release Work Order Attend/Support Post-Award Conference Assign/Hire Project Staff Revise/Finalize Project Plan

Conduct In-Process Reviews and Meetings Measure & Report Budget/Schedule Performance Prepare and Submit Interim Deliverables Perform Research, Analyses, Investigations

PHASE III – CLOSEOUT

TYPICAL CLIENT ACTIONS

Notify Contractor if early termination Sign Final Acceptance of Deliverables Attend Final Report Presentation if required Accept Final Property Inventory if required Provide Performance Reference Information Perform Final Audit

Release Final Payment

TYPICAL ECFLEX, INC. ACTIONS

Plan Closeout Activities Provide Final Contractual Notices Conduct Final Presentation if required

Submit Final Deliverables

Prepare Final Cost Analysis and Voucher

Prepare Final File Documentation Reassign Personnel

PAST PERFORMANCE

ECflex, Inc. is justifiably proud of the high quality of work that we have done for our past and current clients. In this section we present some of our relevant projects. Common program elements include: recruitment, assignment, and management of qualified scientific and technical staff on complex projects, and adherence to contractual requirements for documentation, reporting, and budget compliance. ECflex is a relatively young company in chronological terms, but our experience demonstrates our commitment to excellence, as well as our competence to fulfill our contract agreements to the complete satisfaction of all our clients.

Project Descriptions:

Title: Technical Editing/Administrative Support - NCEA/USEPA, Cincinnati, Ohio

Summary Description:

Provide support for all forms of written communication to the USEPA's National Center for Environmental Assessment (NCEA). Perform senior level technical editing of health risk assessment scientific documents, correspondence, journal articles, posters and presentations. Insure consistency and compliance of all written NCEA documents with the NCEA style guide. Track progress and status of editing jobs in an Access database. Also prepare presentations and papers with Word, Word Perfect, and Power Point.

ECflex staff, through cross training also responds to requests received via telephone, fax, and e-mail to support the Superfund and ERASC Call Center and the staff is also responsible for the editing and dissemination of USEPA approved materials including the Health Effects Assessment Summary Tables (HEAST), and "Provisional Peer Reviewed Toxicity Value Papers" on a time sensitive schedule set by the TPO. All documents follow the USEPA and NCEA Publication and Guidance documents and each job has a formal paperwork trail that documents all of the pertinent information required to track it through the editing process and preparation All work has a time frame that is set by the TPO. Documents received for work are process. reviewed within two days, often times the same day. The TPO is the only authorized person that can make changes to the schedule or changes to the technical editing requirements. Each author must submit all work through the TPO and cannot make requests or changes to the schedule, type of editing, etc. directly to ECflex through its prime contractor, IntelliTech Systems, Inc. All requests must go through the TPO with the proper paperwork. Documents are provided an initial review and any questions on ECflex's part can be conveyed to the author, but questions/comments of any significance must be in writing with a copy to the TPO. All work is reviewed to determine its level of editing involvement and this judgment is relayed back to the TPO and or author, with the proper documentation. When final corrections/editing is completed camera ready and electronic copies are prepared. The TPO determines all "Publishability" issues. All work must be logged, described, time-sheet completed with specific annotation, on a project specific tracking document and completed on a daily basis. The information from these data is incorporated into weekly, monthly, semi-annual, and annual reports which are required to be filed with the TPO, Contracts Office, Technical Managers, and Lab Director. All data that is processed under this contract is treated as "USEPA Confidential" until it receives final approval from the Laboratory Director for public dissemination. Only those receiving final approval for public dissemination are released. Other documents are marked appropriately as "not for release" but all material is documented and retained.

<u>**Title:**</u> ICR Treatment Study Data Management System - TSC/OGWDW/USEPA, <u>Cincinnati, OH</u>

Summary Description:

This project required development of a standard electronic format for Treatment Study Summary Reports, development of a Treatment Study electronic data library, population of the data library, and development of a database system using standard software applications. In addition, this project also involved the development of tools to perform statistical analyses on the results from each treatment study and construction of a Base Analysis Database. IntelliTech was also responsible for generating a design document and a user's guidance document.

This task had major statistical and QA/QC components. The statistical package utilized the SAS® system for data analysis and management of ICR treatment studies. This task incorporated and managed data submitted by 99 treatment studies conducted by the USEPA at various utilities throughout the country. Statisticians were responsible for developing curve-fitting equations. These equations were then utilized to analyze results for base analyses of the treatment studies data sets.

IntelliTech supported the prime contractor with a rapid-response technical proposal for a delivery order under the prime ID/IQ contract, and IntelliTech performed rapid staffing of technical efforts with a short schedule for performance. Knowledge of laboratory practices, the ICR, water chemistry, knowledge of various water treatment methods for removal of DBP precursors and biostatistics were required along with computerized data manipulation capabilities. Personnel qualifications required backgrounds in chemistry, quantitative analysis, USEPA regulations and applicable law, as well as computerized data systems and research skills. Progress reports, attendance and participation in project review meetings were also required. Budget adherence was important due to the cost-reimbursement contract type.

Title: Project Management Database and Management System – USEPA, Cincinnati,

Ohio

Summary Description:

ECflex assisted with the development for the USEPA, Land Remediation and Pollution Control Division (LRPCD), which generates over 100 projects a year with an overall budget in excess of \$12M, a system to support the LRPCD which requires supporting administrative functions to accurately develop an electronic system for tracking financial resources and their expenditure on projects. The system will: review existing documentation and systems; communicate through the Contracting Officers Representative (COR) with LRPCD keys staff for their financial and project tracking needs; identify and collect data to develop a baseline system for the LRPCD; design and build an electronic library using Microsoft Access; provide analysis of the gathered data; and, provide summarized results and training for the future addition of resources and their tracking to the LRPCD management staff.

Title: <u>Time Management Tracking System</u>

Summary Description:

ECflex developed Web applications to support all timekeeping requirements for government contractors and internal personnel. The system allows users to enter their time for each task during the pay period. The data is stored in a database and transferred to the accounting software automatically.

Title: <u>Business Exchange for Secure Transactions (BEST) – Multiple Customer</u> <u>Application</u>

Summary Description:

BEST is an eCommerce solution for companies to offer a means for their suppliers to send and receive electronic business documents via the Web. This solution consists of a customized web site that is built on top of ECflex's BEST engine. Typical uses for the system include sending orders and forecasts and receiving invoices and shipping documents. Integrated bar coding applications are also included when necessary. This provides the customer with a streamlined way to correspond with a supplier base. The secure site also reduces the cost per transaction by approximately 80% when compared to a manual process and by 30-40% when compared to other traditional electronic exchanges.

ECflex also incorporates integration services to ensure the data flowing between organizations is fully integrated into legacy systems to provide maximum efficiency. These systems include accounting software, ERP systems, and Warehouse Management Systems.

ECflex develops, maintains, and supports its BEST system. There is often no cost to the customer as the revenue is generated by the transactions of the suppliers.

Technologies Involved in the Development of BEST:

- Visual Basic Integration Programs
- HTML coding
- HTTP/Secure FTP
- Java and Java Script
- XML

SQL or Oracle database design and development

Title: Dayton Power & Light EDI Program Management and Technical Support, Dayton,

<u>Ohio</u>

Summary Description: ECflex was contracted to provide the following services to Dayton Power & Light:

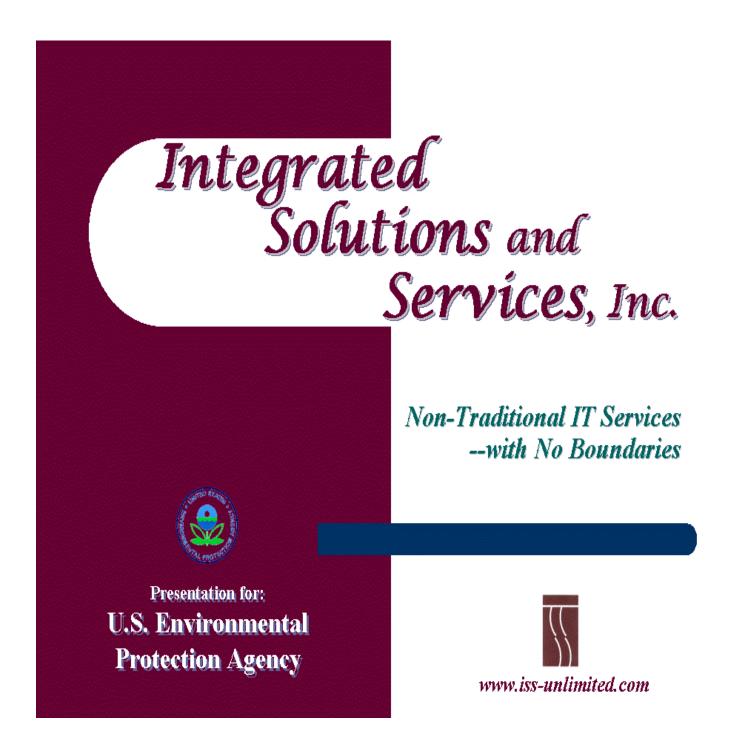
- Manage entire EDI program
 - > Testing
 - Certification
 - ➢ Configuration
 - EDI software customization

SUMMARY

Even though ECflex is a small, rapidly emerging company, we have all of the necessary personnel resources available to provide high quality, cost effective services. This is accomplished in three distinct ways:

- Through experienced full time personnel;
- Through our selection of a small core of experienced professionals who assist the company, on a project by project basis; and,
- Through effectively utilizing the project teaming concept.

Along with our qualified personnel base, ECflex has management systems and processes in place, which support the delivery of high quality services. By using these systems, and following our processes, ECflex is able to achieve consistent quality of service, time after time. Our systems and processes, while fully mature, are continuously monitored by the senior staff and are subject to improvement, as needed, to ensure continuing effectiveness which allows us to provide excellent quality services.





ISS Corporate Information

Integrated Solutions and Services, Inc. (ISS) is an Ohio based corporation, founded in 1997.

Clarence R. McGill, Jr. is President / CEO of ISS

Corporate Headquarters :

260 Northland Blvd. – Suite 104 Cincinnati, Ohio 45246 (513) 826-1932 www.iss-unlimited.com



ISS' Branch offices are located in Dayton and Cleveland, OH



What ISS Values

> INTEGRITY

The quality of being of sound, moral principles

> HONESTY

The quality of being truthful and trustworthy

> LOYALTY

The devotion or sentiment of attachment to an ideal, duty or cause



ISS' Capabilities

- Integrated Solutions and Services, Inc. (ISS), is an Information Technology company specializing in delivering proven, integrated solutions that support our customer's requirements.
- > Our expertise include:
 - Facilities Support Services
 - Scientific & Technical Engineering
 - Database Development and Management
 - Document Imaging
 - ADP Support Services
- ISS' Technical Support Personnel have the capacity to provide our customers with efficient, streamlined solutions that are flexible and scalable.
- Our organizational chart is "Flat". This allows us to respond quickly to new business opportunities.



US EPA Central Processing Facility

ISS operates the US EPA's "Central Processing Facility" for the Office of Water. This facility is part of a continuing effort of a goal of the US EPA towards protecting human health and improving water quality by 2008.

This is a secured facility located at:

205 East First Street Dayton, Ohio 45402 (937) 586-6552





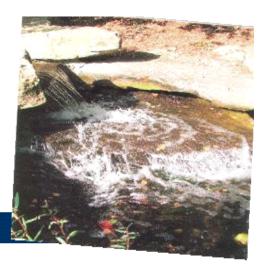


ISS provides the Processing and Tracking Support for the Long Term 2 Enhanced Surface Water Treatment Rule (LT2ESWTR); and, the Stage 2 Disinfectants/Disinfection By-products Rule (Stage 2 DBPR) for the US Environmental Protection Agency (EPA).

Specific Tasks include:

- Preparing, sending and tracking Public Water System notifications utilizing a web-based data management system.
- Processing the incoming Public Water Systems submissions, and to provide the PWS with notification regarding their requirements and compliance dates for the Stage 2 DBPR and LT2ESWTR.
- Collecting, processing and tracking of Stage 2 ISDE plans and reports as well as the LT2 Grandfather requests.





Technical Aspects of Operation:

- Manage data and metadata utilizing a web-based "Data System" to track and manage the processing of plans and reports from receipt. This operation is through approval from the Public Water systems and Utilities.
- Provide document imaging and electronic storage of plans and reports received from over 70,000 Public Water Systems.
- Manage the notification aspect of Rule Requirements and Compliance Schedule by preparing, sending and tracking the Public Water System Notifications.



ISS' Business Distinctions

FLEXIBILITY

ISS has the reputation of being flexible with our customers. When developments occur that require modifications or changes, we make it easy to do business with us.

CUSTOMER FOCUSED

ISS uses a laser focus on our customers' Mission and Goals. We adopt the Agency's Principals and Objectives to assist them in completion of all program tasks.

EMPLOYEE CENTERED

ISS understands that the key to our success is the pro-activity that our employees demonstrate for our customers. Our organization is flat, and we provide all resources and tools that our employees need to deliver the highest level of quality support services possible.

GOVERNMENT EXPERIENCE

ISS executives have over 60 years of combined experience in government contracting. We are clear on the benefits of becoming a true industry partner with our customer, and what is required to accomplish extra ordinary results in program activity.

TECHNICALLY CAPABLE

ISS' technical and management personnel hold advanced degrees and certificates of competency in areas of expertise where we offer our services. We are capable of providing highly skilled staff to support our customers' programs.



New Business Opportunities

- Application Programming, and Database Management
- Scientific Research and Statistical Analysis
- Production Imaging and Records Management
- Maintenance and Repair of Scientific Computer Systems
- Acquisition and Operational Support for Publication and Library Services



ISS Certifications and Contract Vehicles

- Service-Disabled Veteran-Owned Small Business
- SBA 8(a) Certified Small Business
- HUB Zone Certified Business
- VS Treasury Mentor/Protégé Program
- **GSA Federal Supply Schedule (FSC Group 70)**



JH Environmental, LLC

Overview of

Capabilities and Qualifications

Related to Performance of

Environmental Contracts

February 2006

OVERVIEW OF CAPABILITIES

JH Environmental, LLC (JHE) is a Service-Disabled Veteran Owned Small Business Concern (SDVOSBC) whose principals have both extensive environmental and business expertise. Both of the JHE owners/principals, combat veterans of the Viet Nam War, have nearly 30 years of professional experience in their respective fields. JHE possesses the necessary and desirable combination of business competence and technical experience.

The employees of JHE are seasoned environmental professionals having 15 to 35 years of experience in conducting environmental projects for both government and private clients. This includes direct project management and participatory experience on Corps of Engineers projects for various Districts in the Midwestern United States. These projects have included environmental studies, subsurface investigations, water quality sampling programs, and site remediation. Additional federal government experience includes Brownfields projects for the US Environmental Protection Agency, environmental assessment and planning projects for the US Air Force, Installation Restoration projects for the Bureau of Prisons (Department of Justice).

JHE Expertise

The JHE staff has a wide range of environmental experience and capabilities that includes both studies and engineering design. Examples of specific environmental expertise include:

- Soil and groundwater contaminant investigations
- Remedial Design
- RCRA Site Closures
- Environmental Engineering
- Water Resources Investigations
- Treatability Studies
- Industrial Wastewater Evaluations
- Comprehensive Brownfields experience
- Site Remediation
- Site Remediation Oversight Phase I environmental assess
- ments (ASTM E1527-00) Phase II environmental assessments
- Hazardous Waste Evaluation and Dis
- Storage Tank Closure

JHE Remediation Expertise

The principals and employees have not only managed environmental remediation projects from an oversight standpoint but they also have remediation contracting experience. Several of the JHE staff have worked for remediation contractors in previous employer capacities. In fact, Mr. Tim Hippensteel, President of JHE, was Vice President of Remediation Services for his previous employer, a full service environmental consulting and contracting business. Thus, JHE has the experience to provide these contracting oversight services to the USEPA, in addition to our project remedial design, remedial planning, and remediation oversight capabilities.

JHE PROFESSIONAL REGISTRATIONS

- 1) Professional Engineer (Dennis Stack, PE):
 - MO E-16778 IL 062-043889 AL 016954 GA 017616 MN 19705 NC 021340 PA 034937-E WI 25867
- 2) Professional Geologist
- a) Mike McGuire, RPG

MO # 2003003599 TN # 00004840 VA # 2801 001560

b) Jim Luepke, RPG

MO # 2003020299 AZ # 08299 (GIT)

3) Registered Environmental Assessor (Tim Hippensteel, REA)

CA #00898

4) Monitoring Well Installer

a) Mike McGuire

MO # 003136M (Non-restricted)

b) Jim Luepke

MO # 003953M (Restricted) PERSONNEL BIOSKETCHES

<u>Tim Hippensteel, REA</u> – President

Mr. Hippensteel is an owner of JHE and has more than 28 years of professional experience in environmental consulting and remediation contracting. The breadth of his experience includes all aspects of environmental investigation ranging from technical participation to overall project management. He has particular expertise in remedial design and construction. Mr. Hippensteel has managed major environmental projects throughout the continental United States and Alaska for government, industrial, and commercial clients.

He has participated in numerous projects related to hazardous wastes, remedial investigations, RCRA ground water monitoring and remediation, hazardous waste site closures, radioactive waste disposal, environmental property assessments, and underground storage tank (UST) closure. Mr. Hippensteel has considerable experience over the last 10 years in Brownfields redevelopment projects of former heavy industrial sites and their associated voluntary cleanup programs.

Mr. Hippensteel has managed and technically participated on many Corps of Engineers projects over the course of his professional career. These include projects for the St. Louis District. His experience encompasses both civil works and HTRW programs.

Mr. Hippensteel currently owns and manages several environmental businesses focused on providing superior environmental consultation to private industry and the federal government in the areas of remediation planning and environmental financial exposure. He has previously held senior scientist and senior management positions with environmental consulting and environmental construction firms.

He holds a B.S. degree from Purdue University and an M.S.E.S. degree from Indiana University concentrating in water resources. Mr. Hippensteel is a registered environmental assessor with the State of California (#00898).

James Hefty – CEO

As the majority owner of JHE, Mr. Hefty brings a strong and extensive business and administrative background to serve the federal government. Mr. Hefty has more than 28 years of professional experience in financial services and insurance.

He is responsible for managing the business operations of JHE and is solely responsible for administration of contracts. Mr. Hefty also oversees proposal and cost development functions for the company.

Mr. Hefty was educated at the University of Indiana. He then went on to be licensed by government and trade organizations for the sale and trading of Insurance and Securities. In 1977, Mr. Hefty started his own company under the umbrella of the State Farm Insurance Companies.

Mr. Hefty's company now boasts annual sales exceeding \$4.5 million and a customer list

of some 2,300 businesses and households in northeastern Indiana. His services for individual households include insurance for Auto, Home, Health, Life and Business, as well as financial instruments such as annuities, mutual funds and bank products. Mr. Hefty also has a thriving practice focused on investing and protecting the assets of commercial concerns. In this capacity, he provides insurance, bank products and employee retirement plans to corporations.

Mr. Hefty has earned Select Agent and Legion of Honor status with State Farm Insurance Companies for consistent production and profitability. Throughout his career his sales production has been consistently in the top 25% of nearly 17,000 agents in the United States and Canada.

Mr. Hefty is a member of the National Association of Insurance and Financial Advisors. In recognition of Mr. Hefty's consistent performance and profitability, he has earned the esteemed designation of Select Agent and Legion of Honor with State Farm Insurance Companies.

Dennis L. Stack, P.E. – Principal Environmental Engineer

Mr. Stack is a Registered Professional Engineer with over 34 years experience in environmental and civil engineering. Mr. Stack began his career as an officer in the U.S. Army Corps of Engineers stationed in Buffalo, New York. His duties while with the Corps included permit enforcement for industrial discharges, flood and erosion control projects throughout the Great Lakes region, project management for the Cuyahoga River Restoration Project, and technical assistance to the District Engineer on the Cleveland-Akron Regional Wastewater Management Study.

After his honorable discharge from the Army Corps of Engineers, he held engineering and management positions with several consulting firms, and was Manager of Environmental Engineering for Anheuser-Busch Companies for several years prior to establishing Effluent Management Systems, Inc. (EMS) in 1984. During his career, Mr. Stack has participated in all aspects of the environmental/civil engineering profession. He has directed activities including, environmental impact statements for water resources projects, industrial treatment process evaluations, wastewater treatment and pretreatment project designs, Clean Water Act and Clean Air Act permit acquisition, regulatory compliance, conceptual and detailed design of remedial alternatives including underground storage tank (UST) and RCRA closures, project engineer for DERP work at former DOD sites for Corps of Engineers, Buffalo, Nashville, and Ft. Worth Districts, certification engineer for a U.S. Army Defense Environmental Restoration Account (DERA) contract with Buffalo District, Corps of Engineers, project principal and design engineer for remedial action plan and design of closure plans for hazardous waste lagoons at the Lake City Army Ammunition Plant in Independence, Missouri for the Huntsville Corps of Engineers, project design engineer for a 3.5 MGD waste treatment plant for Scott AFB, Illinois, and design, construction supervision, and contract operation of industrial wastewater facilities.

Mr. Stack is currently president of Effluent Management Systems, Inc. responsible for all

the company's business and technical activities. EMS provides a full range of environmental services to industrial, governmental, and commercial clients. Projects have been completed throughout the continental United States as well as in Mexico, Guatemala, Argentina, and Estonia. Mr. Stack holds a BS degree in Civil Engineering from the University of Missouri – Rolla and an MS degree in Civil/Environmental Engineering from the State University of New York – Buffalo. He is a registered Professional Engineer in the States of Missouri, Illinois, Alabama, Georgia, Pennsylvania, Wisconsin, North Carolina, and Minnesota.

Michael J. McGuire, R.G. – Senior Environmental Geologist

Mr. Michael McGuire is a registered professional geologist with more than 14 years experience in environmental consulting and remediation oversight. His experience spans the spectrum of environmental site assessment and investigation to remediation project management. His expertise includes environmental site characterization and risk-based remedial design. Mr. McGuire has managed scores of environmental projects in the United States for government, industrial, commercial and private clients.

He has participated in all aspects of assessment, investigation, monitoring, remediation, and closure of environmental projects including all types of hazardous and non-hazardous wastes. Mr. McGuire has substantial experience in projects of underutilized property (Brownfield) redevelopment projects using various state adaptations of voluntary risk-based remediation guidance. Uniquely, he also has wide-ranging experience at both traditional and alternative types of groundwater remediation including dual-phase vacuum extraction, pump and treat, enhanced in-situ biodegradation, and monitored natural attenuation.

Mr. McGuire holds a BS degree in Geology and Geophysics from the University of Missouri - Rolla and has been active in the environmental business since 1986. Mr. McGuire is registered (by Board examination) as a Professional Geologist in the Sates of Missouri, Virginia and Tennessee. He has previously held senior scientist and management positions with other environmental consulting and contracting firms.

James J. Luepke, R.G. - Environmental Geologist

Mr. Luepke has over 12 years of direct experience in environmental consulting and remediation contracting. He is a registered professional geologist, by examination. Mr. Luepke has managed and conducted investigations for Phase I and Phase II Environmental Site Assessments (ESAs), Leaking Underground/Aboveground Storage Tank (LUST-LAST) site characterizations, and geotechnical and hydrogeological (groundwater/aquifer) investigations. He has performed design and data analyses in support of "traditional" remediation methods as well as innovative methods including bioremediation and monitored natural attenuation.

His project work has encompassed budget development and compliance, resource and logistical management, coordination with clients and regulators, geologic data management and analysis, technical report preparation, and LUST fund (SAF, MOPSTIF) reimbursement application. Mr. Luepke emphasizes a risk-based approach to decision making (RBDM) and corrective action (RBCA). Mr. Luepke has also

developed, managed, and/or participated in: 1) public water supply (PWS) source water assessment protection plan (SWAPP) preparation, 2) geochemical evaluation of mine site acid rock drainage (ARD), 3) geotechnical assessment including landfill and resource evaluation, and 4) NEPA environmental assessment.

Mr. Luepke has extensive experience designing work plans, conducting field activities, and preparing reports for numerous Phase II ESAs, leaking petroleum/chemical LUST/LAST site investigations, and surface releases of contaminants. Investigations have included exploratory drilling, excavation, soil, sludge, monitoring well installation and water sampling to assess impact. He also has prepared pilot study work plans for the investigation of the effectiveness of remediation alternatives, including enhanced bioremediation technologies and monitored natural attenuation. The site properties have included commercial, industrial, agricultural and vacant sites in Missouri, Illinois, Indiana, Wisconsin, Arizona, Colorado, and New Mexico. Clients have included commercial businesses as well as local, state, and federal governments. **JHE OFFICE LOCATIONS**

Main office - Indiana

367 W. 7th Street Auburn, IN 46706

(260)925-1717 jim@jhenviron.com

<u>Regional Office</u> – Missouri

340 W. Argonne St. Louis, MO 63122

(314)835-9811 <u>tim@jhenviron.com</u>



Capabilities

A summary of Laucks Capabilities is listed in the following table. This represents most, thought not all, of the analyses we routinely conduct. Prices are available on a project-specific basis.

Philosophy

We distinguish ourselves from our competitors in several ways.

First, we are a veteran-owned small business. This means that we have an executive team that is involved in the day-to-day operations of the business and is intimately familiar with the laboratory operation. This brings a unique perspective to their goal setting for the company.

Second, we are a family-owned business. This means that there is not only a business and technology commitment to success, but there is also an emotional commitment. This commitment provides us with great flexibility and access to resources that might not be available to other owners.

Laucks has a very long history in the laboratory services business. Much longer than virtually all other companies providing this service. This clearly demonstrates business stability and the ability to adapt to the changing environmental market.

Our long-term employees have great length of service. Many of our key employees have more than fifteen years' service. This provides ongoing depth in a business where high turnover is normal.

Special Expertise

Markets: Environmental, Food, Microbiological, Industrial product testing

Unique matrices: Food, Fish, Earthworms, Hazardous waste

Emerging Technology: Two ICP/MS including Agilent 7500c with octopole reaction cell technology. RSK 175 for Methane, Ethane and Ethene. GC/MS analysis of Organotin Compounds. HPLC for 8330 ordnance compounds, PETN and Nitroglycerine, Picric and Picramic Acids. ASE units for Method 3545 extraction of soils. Most wet chemistry techniques, including IC, TOC and TOX.

Laucks is constantly developing new methodologies. If you have enough projected business, we are happy to develop new analytical services to meet those needs. We have

recently developed perchlorate analysis, RSK 175, organotins by GC/MS and are working on the 8095 method for GC analysis of explosives. We have also provided many custom EDD formats for clients over the years. We are working on developing the AFCEE reporting format in conjunction with our new LIMS development.

Method	Publication	Matrix	Test	Instrument
120.1	EPA	Water	Specific Conductance	Conductivity Meter
130.1	EPA	Water	Total Hardness	None
150.1	EPA	Water	pН	pH Meter
160.1	EPA	Water	TDS	Analytical Balance & Oven
160.2	EPA	Water	TSS	Analytical Balance & Oven
160.3	EPA	Water	TS	Analytical Balance & Oven
300	EPA	Water	Anions	Ion Chromatograph
314.0	EPA	Water	Perchlorate	Ion Chromatograph
310.1/ SM2320	EPA / Standard Methods	Water	Alkalinity	None
325 (.1.2.3)	EPA	Water	Chloride	None
335.3	EPA	Water	Cyanide	Automated Analysis System
340.2	EPA	Water	Fluoride	Specific Ion Electrode
350.1	EPA	Water	Ammonia	Automated Ion Analyzer
351.2	EPA	Water	TKN	Automated Ion Analyzer & Block Digester
353.2	EPA	Water	NO3/NO2	Automated Ion Analyzer
365.2	EPA	Water	Phosphorus	UV/Vis Spectrophotometer
376.2	EPA	Water	Sulfide (low)	UV/Vis Spectrophotometer
410.4	EPA	Water	COD	Heating Block Digester & UV/Vis Spectrophotometer
413.2	EPA	Water	Oil & Grease	IR Spectrometer
415.2	EPA	Water	TOC (singleton)	TOC Analyzer
418.1	EPA	Water	TRPH	IR Spectrometer
420.1	EPA	Water	Phenolics	UV/Vis Spectrophotometer
425.1	EPA	Water	MBAS	UV/Vis Spectrophotometer
450.1	EPA	Water	TOX (singleton)	TOX Analyzer
504/8011	EPA / EPA SW-846	Water	EDB/DBCP	GC/ECD
524.2	EPA	Water	VOCs	GC/MS
1010	EPA SW-846	Liquid	Flash Point, PMCC	Pensky-Martens Flash Point Tester
1030	EPA SW-846	Solid	Ignitability of Solids	None
1311	EPA SW-846	Solid	TCLP extraction	TCLP extractor, filterer & tumbler
1311	EPA SW-846	Solid	TCLP ZHE	TCLP extractor, filterer & tumbler
CA Wet	State of California	Solid	STLC extraction	TCLP extractor, filterer & tumbler
1312	EPA SW-846	Solid	SPLP extraction	TCLP extractor, filterer & tumbler

Method	Publication	Matrix	Test	Instrument
1312	EPA SW-846	Solid	SPLP ZHE	TCLP extractor, filterer
				& tumbler
6010B	EPA SW-846	Water	ICP Metals	ICP AES
6010B	EPA SW-846	Soil	ICP Metals	ICP AES
6020	EPA SW-846	Water	ICP/MS Metals	ICP/MS
6020	EPA SW-846	Soil	ICP/MS Metals	ICP/MS
7196	EPA SW-846	Water	Hexavalent Chromium	UV/Vis
				Spectrophotometer
7196	EPA SW-846	Soil	Hexavalent Chromium	UV/Vis Spectrophotometer
7470/7471A	EPA SW-846	Water	Mercury	Mercury Analyzer
7470/7471A	EPA SW-846	Soil	Mercury	Mercury Analyzer
8015B	EPA SW-846	Water	TPH-Gas	GC/FID
8015B	EPA SW-846	Soil	TPH-Gas	GC/FID
8015B	EPA SW-846	Water	TPH-Diesel	GC/FID
8015B	EPA SW-846	Soil	TPH-Diesel	GC/FID
8021B	EPA SW-846	Water	GC-VOCs	GC/FID/PID
8021B	EPA SW-846	Soil	GC-VOCs	GC/FID/PID
8081A	EPA SW-846	Water	Organochlorine	GC/ECD
0001/1		Water	Pesticides	00/200
8081A	EPA SW-846	Soil	Organochlorine Pesticides	GC/ECD
8082	EPA SW-846	Water	PCBs	GC/ECD
8082	EPA SW-846	Soil	PCBs	GC/ECD
8141A/8270C	EPA SW-846	Water	Organophosphorus Pesticides	GC/FPD or GC/MS
8141A/8270C	EPA SW-846	Soil	Organophosphorus Pesticides	GC/FPD or GC/MS
8151A	EPA SW-846	Water	Herbicides	GC/ECD
8151A	EPA SW-846	Soil	Herbicides	GC/ECD
8260B	EPA SW-846	Water	VOCs	GC/MS
8260B	EPA SW-846	Soil	VOCs	GC/MS
8270C	EPA SW-846	Water	SVOCs	GC/MS
8270C	EPA SW-846	Soil	SVOCs	GC/MS
8270CSIM	EPA SW-846	Water	PAHs	GC/MS
8270CSIM	EPA SW-846	Soil	PAHs	GC/MS
8310/8270C	EPA SW-846	Water	PAHs	HPLC or GC/MS
8310/8270C	EPA SW-846	Soil	PAHs	HPLC or GC/MS
8330	EPA SW-846	Water	Ordnance	HPLC
8330	EPA SW-846	Soil	Ordnance	HPLC
9010B/9012A	EPA SW-846	Water	Total Cyanide	Automated Ion Analyze & Midi Cyanide Still
9010B/9012A	EPA SW-846	Soil	Total Cyanide Automated Ion Ar & Midi Cyanide	
9030B/9034	EPA SW-846	Water	Sulfide	None
9030B/9034	EPA SW-846	Soil	Sulfide	None
9040B	EPA SW-846	Water	рН	pH Meter
9045C	EPA SW-846	Soil	рН	pH Meter
9050A	EPA SW-846	Water	Conductivity	Conductivity Meter
9060	EPA SW-846	Water	TOC (quadruplicate)	TOC Analyzer
9060	EPA SW-846	Soil	TOC (quadruplicate)	TOC Analyzer
SW846 Ch. 7	EPA SW-846	Water	Reactivity	UV/Vis Spectrophotometer
	EPA SW-846	Soil	Reactivity	UV/Vis

Method	Publication	Matrix	Test	Instrument
ILM04.0	EPA CLP	Water	ICP Metals	ICP AES
ILM04.0	EPA CLP	Soil	ICP Metals	ICP AES
ILM04.0	EPA CLP	Water	Mercury	Mercury Analyzer
ILM04.0	EPA CLP	Soil	Mercury	Mercury Analyzer
OLM03.2B/04.2	EPA CLP	Water	SVOCs	GC/MS
OLM03.2B/04.2	EPA CLP	Soil	SVOCs	GC/MS
OLM03.2C/04.2	EPA CLP	Water	PCBs	GC/ECD
OLM03.2C/04.2	EPA CLP	Soil	PCBs	GC/ECD
OLM03.2P/04.2	EPA CLP	Water	Pesticides	GC/ECD
OLM03.2P/04.2	EPA CLP	Soil	Pesticides	GC/ECD
OLM03.2V/04.2	EPA CLP	Water	VOCs	GC/MS
OLM03.2V/04.2	EPA CLP	Soil	VOCs	GC/MS

Leader Communications Incorporated

Leader **Communications**, Incorporated (LCI) is an awardwinning, ISO 9001:2000 certified, small disadvantaged, Service-Small Disabled Veteran-Owned. Business Administration (SBA) 8(a) certified Information Technology (IT) and Business/Financial Services firm, committed to providing the highest level of professional services and cost-effective solutions for today's challenging requirements.

In seven short years, LCI has grown from a company of one to over 300 professionals located in **12** states and the District of Columbia, and supporting **14** international sites. We attribute our phenomenal growth and outstanding record of past performance to our strong customer focus, our clear commitment to quality, and our exceptional team of LCI professionals.



LCI Locations

The LCI Philosophy

At LCI, we are committed to providing the **best product** and the **best people** at the **best price**. Our family of experienced professionals is focused on providing a superior level of customer satisfaction, quality, and service, as well as cost-effective solutions, to meet the needs and requirements of our valued customers.

believe in open, We honest communication and collegial partnerships with our customers and our teammates. We have a reputation for making our customers' missions own, and our record of our exceptional past performance is testament to our capabilities, expertise, and unwavering customer focus.

ACHIEVEMENT COMMITMENT HONESTY INTEGRITY ACCOUNTABILITY Community

LCI Core Values

Our values are simple and straightforward—reflecting the way we conduct ourselves and the way we do business:

- ACHIEVEMENT We aspire to the highest level of excellence in our products and services.
- COMMITMENT we keep our promises to clients, employees, and their families.
- HONESTY We tell the truth, even when it places us in a less than favorable position.
- ✤ INTEGRITY We do the right thing, even when no one is watching.
- ACCOUNTABILITY We take responsibility for our decisions at the individual and company levels.
- COMMUNITY We donate time, money, and resources to local charitable organizations. We build key relationships by supporting our community.

Best Product, Best People, Best Price™

The LCI Vision

To become the most respected small business in the United States by providing superior service at all levels.

Our Awards/Recognition

- Minority Enterprise Development Minority Technology Firm for the Southwest Region (2005) and Oklahoma (2004)
- ✤ 2005 Oklahoma SBA Small Business Person of the Year – Michael O. Lyles, LCI CEO/President
- Metro 50 Winner—Fastest Growing Businesses in Oklahoma City in 2004 and 2005
- Nominated for the 2003 Region 6 Small Business Administration Prime Contractor of the Year
- 2003 SBA Administrator's Award for Excellence
- ✤ 2001 Air Force Productivity Excellence Award
- 1999 Tinker Air Force Base Management Association Award

The LCI Mission

Provide each customer with the best quality information technology and business/financial services.

Leader **C**ommunications **I**ncorporated

Best Product. Best People, Best Price

LCI: Founded on Quality, Customer Satisfaction, and Cost-Efficiency

From its inception in late 1998, LCI was founded upon the principle of providing the *best people* and the *best* product at the best price. Led by CEO and President Michael "Mike" O. Lyles, LCI partnered with our very first customer—the United States Air Force (USAF) High Frequency Global Communications System (HFGCS) Program Office-to continue the path to centralization and cost-savings Mike began during his 21-year career in the USAF. Under Mike's leadership, LCI developed and led the USAF's High Frequency (HF) Systems Capable of Planned Expansion (SCOPE) Command "Lights Out" capability, which provides remotely controlled operation of a worldwide command and control network (14 stations) from a Centralized Network Control Station-an innovative approach that took operations centralization from a concept to a demonstrated and implemented reality, and saved approximately 225 manpower billets and \$10.4M annually. LCI also conceived a plan that allowed the closure of two HF sites located at MacDill AFB FL and Albrook AFS, Panama. The Air Force Deputy Chief of Staff for Plans and Programs recognized these accomplishments by naming the "Lights Out" Modification Team as one of seven winners to receive the **2001 Air Force Productivity Excellence** Award.

Word traveled quickly about LCI's performance and cost savings, and we were soon winning new contracts and receiving requests to expand the scope and services provided on our existing contracts. Our focus was simple but powerful, and it remains our focus today. It has become the *LCI Standard of Excellence*, and can be summed up in the following bullets:

- Respect and understand our customers' mission
- Establish a **partnership** with our customers
- Understand and meet our customers' requirements and needs •
- Provide Quality, Timely, Efficient, and Courteous Service and Support
- Always look for methods to **innovate** and **improve** on the way we do our jobs

Because we consider it such a critical element to performance, LCI goes to great lengths to fully grasp and embrace our customers' missions. We do this by finding project team members who have experience with our customer's organization; taking time to read not only the Statement of Work (SOW) but also all the regulations, standards, and guidelines to which our services must comply; and providing training to all our project team members, so they understand the organization, the goals, the processes, and the role we perform in the accomplishment of that mission.

We establish a partnership with our customers by communicating openly and honestly, conducting ourselves with integrity and professionalism at all times, and truly listening to our customers' plans, goals, constraints, and realities. At LCI, we don't raise issues, we provide solutions, and, to that end, we proactively anticipate our customers' needs and identify and mitigate risks. We encourage our project team members to participate in organizational and community events with the customers with which we work side-by-side every day. We believe in building strong work relationships and an all-for-one environment that allows everyone to celebrate success and solve problems together.

The job of every LCI project team member on every contract we support is to meet the requirements and needs of our customers, and to continuously look for ways to innovate and improve upon the work we do. From the first day on the job, LCI professionals are provided with the tools, information, and support they need to meet requirements and provide superior Quality and Customer Service.

Our LCI corporate culture reflects our strong customer focus, our devotion to teamwork, our integrity, and our professionalism. We take care of our customers, our teammates, and our personnel-we believe it is our job to prepare each individual and every team for success. We hire the right people, provide comprehensive training, and have a well-defined infrastructure in place, designed to support our project teams and managers. From the first day of the contract to the last day, LCI provides consistent, customer-focused support to meet the needs and requirements of our very valued customers. 46

Leader Communications Incorporated

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LCI CAPABILITIES

- System Engineering
- Software Engineering
- Database Development
- Web Development
- Computer Systems Installation
- Information and Computer System Security
- Program Management
- Project Management
- Data/Records Management
- Mailroom Management
- Risk Management
- Facility Management
- Equipment Management

- Telecommunications
 Management and Support
- Logistics Management
- Financial Management
- Help Desk Services
- Network Administration
- Accounting and Payroll
- Temporary Staffing Services
- Antenna Systems Installation and Maintenance
- Billing and Invoicing Support
- Acquisitions Management
- Advisory and Assistance Services
- Printing Plant Operations
- Training

LCI leverages the full power of our mature management structure and our deep bench of seasoned professionals to provide superior, world-wide service to government agencies. From our online recruiting and personnel support systems which allow us to hire and place personnel anywhere in the world, to our Facility Security Clearance which allows us to place personnel in secure facilities, LCI has the expertise and infrastructure needed to provide the service and support you need. We offer a wide range of IT, Business, and Financial Support services, and have an outstanding record of past performance to meet even the most complex and time-critical requirements.

LCI has contracts with the Department of Defense (DoD), the Defense Information Systems Agency (DISA), the General Services Administration (GSA), and the Federal Aviation Administration (FAA), with personnel supporting over 35 workcenters across the United States, including 33 military installations.

Leader Communications Incorporated

Best Product, Best People, Best Price™

Contract: Oklahoma City Air Logistics Center (OC-ALC) IT Support

Contract Number FA8101-05-C-0004

Final (or Current) Contract \$ Value \$7.6M

Performance Period: February 2005 – November 2007

Oklahoma City Air Logistics Čenter (OC-ALC) IT Support Services – LCI provides functional system administration, workgroup management, helpdesk support, automated data processing equipment management, custom application maintenance support, and web development services to 12,000 users in 18 OC-ALC organizations. This effort was a consolidation of multiple contracts and required comprehensive planning and coordination to smoothly transfer all services from three different contractors to LCI.

Contract: Resource Management Support

Offeror Name (Company/Division): LCI

Contract Number GS-06F-0465Z

Final (or Current) Contract \$ Value\$290K

Performance Period: October 2004 – October 2005

Resource Management Support (RMS) – LCI provides IT Capital Planning Resource Management Support (IT CPRMS) for the Oklahoma City Air Logistics Center's Program planning, programming, budgeting, and execution system management. LCI provides highly specialized professionals with experience providing program financial support to the Department of Defense (DoD) and the USAF. This effort includes preparation and defense of Program Objective Memorandum (POM), Budget Estimate Submissions (BES), and the President's Budget (PRESBUD) Submission.

Contract: GSA National Customer Support Center (NCSC) Supply Chain Support

Contract Number GS-10F-0238L

Final (or Current) Contract \$ Value \$4.4M

Performance Period: April 2005 – September 2009

National Customer Service Center (NCSC) Supply Chain Support – In support of this GSA contract, LCI provides supply chain support and administrative/clerical support to the NCSC, the General Services Administration (GSA) centralized source for worldwide clients of the GSA Federal Supply Service (FSS), Federal Technology Service (FTS), and Public Building Service (PBS). LCI personnel provide customer service via telephone, e-mail, Internet, mail, and fax; resolve issues pertaining to orders; trace shipments; update/maintain GSA financial databases; provide data entry services; and collect and match data against historical data and the GSA FSS-19 system.

Contract: Business and Staff Support

Contract Number F29601-01-F-0202-0212

Final (or Current) Contract \$ Value \$36M

Performance Period June 2001 - June 2006

Business And Staff Support (BASS) – This challenging project contains eleven separate delivery orders, each representing a distinct customer with separate yet interdependent tasks. LCI has clearly met and surpassed this challenge as demonstrated by customer-requested modifications to increase the scope of work by approximately 70%. A partial list of services provided includes web development and management, budget analysis, financial analysis, management support, mailroom services, program management, and publications management at the branch, division, and directorate levels. This work is performed at the Air Force Research Laboratory and Space Missile Command Center (SMC) located on Kirtland AFB, NM. Upon award, LCI performed a seamless contract transition.

Contract: White Sands Missile Range Telecommunications Support

Contract NumberDABK 39-03-D0005Final (or Current) Contract \$ Value\$628KPerformance PeriodSeptember 2003 – September 2005

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White Sands Missile Range Telecommunications Support – This telecommunications services contract requires LCI to provide all personnel necessary for Telephone Operator/Information support, Telecommunication Service, and Telecommunications Installation & Repair. Tasks include, providing a full range of technical support in installing, troubleshooting, calibrating, maintaining, repairing and inventorying telecommunications systems.

Contract: Beale AFB Plans and Program Support

Contract Number9T4NABIS300Final (or Current) Contract \$ Value\$135KPerformance PeriodMarch 2004 – March 2005Beale AFB Telecommunications Support – LCI provides telecommunications support to the Beale AFB Plans andProgram office, and technical support to the 9th CS Technical Control Facility (TCF).

Document Automation and Production Services (DAPS) Contracts

Document Automation & Production Services (DAPS) – This GSA task order contract requires LCI to provide all personnel necessary to operate, maintain, and provide technical support for DAPS facilities in Oklahoma, Texas, Virginia, Maryland, New Mexico, Missouri, and Florida.

Contract Number SA7021-04-F-5040 Final (or Current) Contract \$ Value \$750K Performance Period January 2005 – September 2005

Contract NumberSA7023-05F2027Final (or Current) Contract \$ Value\$1.1MPerformance PeriodDecember 2004 – September 2005

Contract NumberSA4705-05-F-0008Final (or Current) Contract \$ Value\$100KPerformance PeriodOctober 2004 – September 2005

Contract: Public Address System

Contract NumberF07603-03-D-0003Final (or Current) Contract \$ Value\$206KPerformance PeriodSeptember 2003 – September 2005Public Address Services – LCI provides public address support at Dover AFB, DE to all areas/facilities withoutpermanently installed audio/video systems. The local base population as well as distinguished visitors and VIP'ssuch as the President and Vice President of the United States of America attend these presentations andceremonies.

Contract: IOWA ARMY NATIONAL GUARD (IAARNG) TRAINING PLANNER SUPPORT

Contract Number JFHQ-IA-DCSOPS

Final (or Current) Contract \$ Value \$86,990.60

Performance Period August 2005 – July 2006

Iowa Army National Guard (IAARNG) Trainer Planner Support - LCI provides training planner services for the IAARNG and the Deputy Chief of Staff for Operations and Plans (DCSOPS). Specifically, we provide detailed information to assist the DCSOPS with all aspects of the training and schools arena, and the transformation and reorganization process of the IAARNG. The IAARNG will transform from Divisional Brigade and multiple Combat Support/Combat Service Support (CS/CSS) units into Brigade Combat Teams (BCT) and Units of Support designs. Planning for this transformation requires LCI personnel to assist in identifying, training, and qualifying soldiers for new positions, while still fulfilling operational needs for Global War on Terror deployments.

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Contract: FAA Payroll and Accounting Support Services

Contract Number DTFA-02-02-D-14278

Final (or Current) Contract \$ Value \$19M

Performance Period November 2002 – October 2004

FAA/AMQ Payroll and Accounting Support Services (PASS) – Under this contract LCI provided all personnel and other items or services necessary to perform various Transportation Security Administration (TSA) financial support services, which includes accounting and payroll.

Contract: High Frequency Global Communications System (HFGCS) IT and Telecommunications Support

Contract NumberFA8102-05-D-0001Final (or Current) Contract \$ Value\$900KPerformance PeriodFebruary 2005 – September 2006

HFGCS IT and Telecommunications Support – In support of the High Frequency Global Communications System Systems Program Office (HFGCS SPO), we provide a wide range of services including program management and support, logistics management, acquisitions management, financial analysis and accounting, telecommunications support and management, computer support/network management, computer system security, operations, training, and software development. As a result of our excellent work, we received 14 consecutive monthly evaluation ratings of "Five", the highest rating possible. Additionally, our customer and three (3) LCI personnel, including our company CEO/President, won the 1999 Tinker Management Association Award for exceptional Integrated Product Team service. The work on this project also resulted in the customer receiving one of only seven coveted 2001 Productivity Excellence Awards and saves the Air Force over \$10 million dollars annually.

Contract: Airborne Warning and Control System (AWACS) Computer and Information System Support

Contract Number

F34650-03-C-0003

Final (or Current) Contract \$ Value \$8.2M

Performance Period: December 2002 - November 2007

Air Force Airborne Warning and Control System (AWACS) – This computer and information system services contract supports AWACS in five separate and diverse functions. LCI provides all personnel, supervision, equipment, tools, materials, and supplies to support the AWACS 552d Air Control Wing, 552d Communications Group with computer software programming and analysis, simulator communications, automated data processing equipment management, network operations, and information management services. This effort is an initial transition from government to contractor-provided services and required extensive planning, recruiting, and preparation to meet the crucial mission requirements of AWACS.

Contract: KC-135 Foreign Military Sales (FMS) Advisory and Assistance Services

Contract Number FA8105-05-F-0001

Final (or Current) Contract \$ Value \$820K

Performance Period: January 2005 – December 2007

KC-135 Foreign Military Sales (FMS) Advisory and Assistance Services (A&AS) – In support of this project, LCI provides Logistics Technical Services (LTS) for the KC-135 FMS Division to include the development of program plans, schedules, and briefings; development and integration of logistics databases; technical order (T.O.) research; review of drawings, illustrated parts breakdown (IPB), and maintenance guide publications; and use of various logistics computer systems. In support of this contract, LCI also researches Part Number/Stock Number data in order to input spares and support equipment requisitions required during Programmed Depot Maintenance (PDM), tracks and takes any action required for the requisitions until they are received in Singapore, and reviews the KC-135R Statement of Work for any possible changes required.

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LCI: A Great Place to Work

At LCI we believe workplace culture contributes to company success. Our company culture is one of professionalism, open doors, open communication, respect, recognition and appreciation. LCI provides its diverse employee population with a unique family-oriented atmosphere that stresses our commitment to the total satisfaction of our customers, but also recognizes the importance of work/life balance for our employees.

While we have high expectations for LCI as a whole and each individual employee's job performance, which is evaluated through a comprehensive three step process, we never forget to take time to show our appreciation for a job well done. LCI employees can experience this gratitude first hand through fair and equitable compensation and comprehensive benefits and a variety of LCI sponsored activities including annual picnics, holiday parties, bowling teams, shopping sprees and several other company sponsored events.

LCI Employee Compensation Package

LCI realizes the value of a comprehensive benefits package. We consider the whole person and the quality of life in and out of the workplace with family-friendly benefits to provide a measure of financial well-being and personal peace of mind. Our benefits package includes competitive salaries, paid time off, nationally recognized insurance providers with on-line enrollment service, and educational services so that our employees get the best from their benefits.

We promote wellness for our employees to include dietician services and an Employee Assistance Program for employees and their dependents to get assistance with work and family-life matters. To grow our company we encourage professional development and our employees have access to tuition assistance programs including e-learning.

LCI pays the majority of the insurance premium for employees and provides a 50% retirement match

PLAN HIGHLIGHTS

- A generous leave package, including time off for:
 - Vacation
 - Sick leave
 - Military Duty
 - Holidays
 - Jury Duty
 - o Bereavement
- 401(k) Retirement Plan with company matching
- Tuition Assistance
- Employee Assistance Plan

- A comprehensive insurance package, with well-known providers like **PacifiCare**, **The Hartford**, **Guardian**, and **AFLAC**:
 - Health PPO or SDHP
 - o Dental
 - Vision
 - o Life
 - o Supplemental
- Flexible Spending Accounts
- Direct Deposit
- Short-term Disability

Leader Communications Incorporated

Communications, Leader Incorporated (LCI) is an awardwinning, ISO 9001:2000 certified, small disadvantaged. Service-Disabled Veteran-Owned, Small Business Administration (SBA) 8(a) certified Information Technology (IT) and Business/Financial Services firm, committed to providing the highest level of professional services and cost-effective solutions for today's challenging requirements.

In seven short years, LCI has grown from a company of one to over 300 professionals located in **12** states and the District of Columbia, and supporting **14** international sites. We attribute our phenomenal growth and outstanding record of past performance to our strong customer focus, our clear commitment to quality, and our exceptional team of LCI professionals.



LCI Locations

The LCI Philosophy

At LCI, we are committed to providing the **best product** and the **best people** at the **best price**. Our family of experienced professionals is focused on providing a superior level of customer satisfaction, quality, and service, as well as cost-effective solutions, to meet the needs and requirements of our valued customers.

believe We in open, honest communication and collegial partnerships with our customers and our teammates. We have a reputation for making our customers' missions our own, and our record of exceptional past performance is testament to our capabilities, expertise, and unwavering customer focus.

ACHIEVEMENT COMMITMENT HONESTY INTEGRITY ACCOUNTABILITY Community

LCI Core Values

Our values are simple and straightforward—reflecting the way we conduct ourselves and the way we do business:

- → ACHIEVEMENT We aspire to the highest level of excellence in our products and services.
- COMMITMENT we keep our promises to clients, employees, and their families.
- ✤ HONESTY We tell the truth, even when it places us in a less than favorable position.
- INTEGRITY We do the right thing, even when no one is watching.
- ACCOUNTABILITY We take responsibility for our decisions at the individual and company levels.
- COMMUNITY We donate time, money, and resources to local charitable organizations. We build key relationships by supporting our community.

Best Product, Best People, Best Price™

The LCI Vision

To become the most respected small business in the United States by providing superior service at all levels.

Our Awards/Recognition

- Minority Enterprise Development Minority Technology Firm for the Southwest Region (2005) and Oklahoma (2004)
- ✤ 2005 Oklahoma SBA Small Business Person of the Year – Michael O. Lyles, LCI CEO/President
- Metro 50 Winner—Fastest Growing Businesses in Oklahoma City in 2004 and 2005
- Nominated for the 2003 Region 6 Small Business Administration Prime Contractor of the Year
- ✤ 2003 SBA Administrator's Award for Excellence
- ✤ 2001 Air Force Productivity Excellence Award
- 1999 Tinker Air Force Base Management Association Award

The LCI Mission

Provide each customer with the best quality information technology and business/financial services.

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Introduction

Lee & Ryan Environmental Consulting, Inc., (Lee & Ryan) is a Service-Disabled Veteran-Owned small business (SDVOB), which was established in 1996 by Mr. Terry L. Longworth and Mr. Michael R. Womack. Mr. Longworth (**service-disabled veteran**) has 58% ownership interest. The firm is a full service-consulting firm with a mix of staff including Engineers, Geologists, Hazardous Material Managers, Asbestos Supervisor and Environmental Scientists. Our office is located in Indianapolis, IN.

Services & Qualifications

The scientists at Lee & Ryan are known for their expertise with groundwater remediation, air quality, asbestos supervision, industrial hygiene, geophysical investigations, subsurface investigations, hydrogeologic studies, underground storage tank (UST) management, and disposal issues. Successful completion of numerous waste disposal and contaminant release projects has demonstrated our talent for using creativity while staying within the latitude of the regulations, all to the optimum benefit of our client.

Lee & Ryan's services include, but are not limited to: environmental site assessments (Phase I, Phase II, and Phase III); emergency response; development of corrective action plans/ remedial action plans; remediation system engineering, design and installation; operation and maintenance of remediation/wastewater treatment systems; waste characterization and manifesting; waste transportation and disposal; documentation and filing; environmental permitting and compliance; OSHA training; expert witness testimony; and asbestos abatement projects.

Past Performance

#1 Project Number & Client: 02007; GasAmerica Services, Inc. Client Contact: Keith White, (317) 468-2515
Project Location: Greenfield, IN
Project Date: 2002 - present
Project Amount: \$480,701
L&R Role in Project: Prime

Scope of Work: Emergency response to a leaking gasoline underground storage tank system at an operational retail gasoline facility to include: recovery, characterization, manifesting, transportation and disposal of 1,500 gallons of gasoline and 4,748 gallons of gasoline impacted groundwater, environmental site assessment, and design and

implementation of corrective action plan utilizing innovative technologies and environmental quality monitoring.

#2 Contract Number/Client: DTFANM-05-P-00257; Federal Aviation Administration Client Contact: Steve Devine, (425) 227-2227
Project Location: Idaho, Montana, Wyoming, and Utah
Project Date: July 2005
Project Amount: \$16,540
L&R Role in Project: Prime

Scope of Work: Site visits to each location to inspect each facility and all above ground storage tanks. Met with each facility manager to gain site specific information including key personnel, tank sizes & inventories, existing secondary containment systems, previous reportable spills, drainage pathways, nearby navigable waters, emergency phone numbers, etc. Development of a SPCC plan for each site.

#3 Project Number & Client: V244C-00106; VA Pittsburgh Medical System (Dept. of Veteran Affairs)

Client Contact: Cheryl Weidner, (412) 365-5457 Project Location: Pittsburgh, PA Project Date: October 2005 – January 2006 Project Amount: \$199,935 L&R Role in Project: Prime

Scope of Work: Performing Above Ground and Underground Storage Tank improvements for the VA Pittsburgh Medical System. Work includes performing upgrades on eight (8) AST and UST's at several buildings on site including overfill and spill containment, precision tank testing, piping and vent systems, tank gauging and leak detection, excavation and pavement replacement, upgrading electrical system, and monitoring system, and replacing total sump containment.

Due to the demand for construction management in the private and government sector and our related experience, Lee & Ryan has recently began to develop a construction division. The following are types of services we have experience with and are interested in providing:

- Soil Excavation & Separation
- Trenching
- Concrete Coring and Sawing
- Concrete & Asphalt Paving
- Demolition
- Asbestos Surveys & Abatement
- Horizontal Borings
- Site Preparation
- Habitat Restoration
- Wetlands Construction
- Wastewater Treatment Plant Installations
- Water & Sewer Line Installation

VA DCJS#: 11-4751



468 Signature Drive, Xenia, OH 45385 Tel/Fax (937) 372-2004 www.mclartycom.com



Awarded GSA Contracts GS-23F-0089R GS-23F-0090R

Capability Statement

McLarty Communications, Inc.

Corporate Overview:

Founded in 1992 in Dayton, Ohio, McLarty Communications has 13 years experience as a small, **Service-Disabled Veteran-Owned (SDVO)** public relations and marketing communications firm. We provide communications counsel and collateral services to government, industry, professional and non-profit organizations. McLarty Communications offers clients extensive professional experience, effective and confidential counsel, carefully considered and well-seasoned judgment, proven capabilities and exceptional personal service.

The company is operated by two full-time staff (owners) supported by professional communications consultants. McLarty works with two award-winning firms for graphic design and video production respectively. Each firm has at least 13 years experience and is fully capable of meeting and exceeding all client requirements.

We provide a uniquely tailored combination of PR counsel backed with award-

winning and critically-focused marketing support services aimed at meeting client needs.

Our clients seek to differentiate and define themselves, nourish their organization's reputation, create deeper understanding and support from all influential constituencies, and deliver results in a dynamic and competitive environment. McLarty Communications works side by side with clients to navigate complex issues and strategically integrate solutions with long-term organization strategy.

Core Values Providing Superior Qualities – Proven Capabilities

McLarty Communications excels because our team is committed to getting results through creative strategy and superior execution. Our clients benefit from the five hallmarks of our public relations practice:

<u>Value</u> Clients expect value in the services they receive. Most firms promise it, few deliver. We understand that value means taking the initiative to diagnose problems, discover opportunities, generate fresh ideas, devise strategies, and provide cost-effective solutions.

Experience Clients demand efficiency and effectiveness. In practical terms this means knowing what to do, when to do it, and how. Such experience has no substitute in today's demanding and hyper competitive government/corporate environment. It is a resource that can be acquired only over time. Clients rely on the McLarty team's 30-plus years of experience in executing successful public relations and marketing communications programs.

<u>Judgment</u> Clients with serious public relations issues need and expect from counsel based on that special combination of experience and objectivity called judgment. This may require advising caution or calling for courage, using common sense or making fine distinctions, deciding to join others or to stand apart.

Innovation Clients count on creativity. We use innovative approaches to achieve client objectives. We see creativity as an applied discipline. Its driving objective is always to find the best solution to a client problem, to reach a client goal, or to help a client take advantage of a fleeting opportunity.

<u>Credibility</u> Credibility is essential for every client. We view it as a premier management responsibility; without it, no communications can be effective. Credibility must be earned, nurtured, managed, and protected. It can be enhanced, and when lost it must be restored.

Our Government Clients:

-U.S. Air Force Small Business Innovation Research (SBIR) Program
-U.S. Air Force Technology Transfer Program (T2)
-Air Force Materiel Command (AFMC)
-Air Force Research Laboratory (AFRL) Headquarters
-AFRL Air Vehicles Directorate
-AFRL Propulsion Directorate
-Aeronautical Systems Center (ASC)
-Air Force Office of Scientific Research (AFOSR)
-U.S. Small Business Administration (SBA), Office of Technology

-The National Aviation Hall of Fame

-Woodrow Wilson International Center for Scholars (Washington D.C.)

Critical Focus Areas:

-Support to Aerospace Management -Support to R&D Organizations -Corporate Communications/Reputation Management -Issue Analysis/Assessment/Planning and Management -Support to Air Force Science & Technology Organizations -Air Force Small Business Innovation Research Program (SBIR) -Air Force Technology Transfer Program (T2)

Strategic Service Capabilities:

- Corporate Communications
- Organizational Positioning
 - Organizational Communications Assessments/Planning
- Strategic Planning
- Communications Training
- Crisis Communication
- Issue Analysis/Assessment/Management
 - Marketing Analysis/Communication
- Media Relations

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- Career Counseling/Coaching
- Communication Audits
- Relationship Surveys (one-on-one interviews and focus groups)
- Development and Production of Collateral Material

-Video Productions -Corporate Brochures -Trade Show Displays

Primary NAICS Codes and Descriptions:

541820 Public Relations Agencies 541611 Marketing Consulting Services 54161 Management Consulting Services 541611 Business Management Consulting Services 541430 Graphic Design Services 512110 Motion Picture & Video Production 5418 Advertising and Related Services 541910 Marketing Research & Public Opinion Polling



GSA Schedule Holder:

<u>Contract: GS-23F-0089R</u> SIN 541-2 Public Relations Services SIN 541-4A Market Research and Analysis ServicesSIN 541-4B Video/Film Production Services <u>Contract: GS-23F-0090R</u> SIN 541-4F* Commercial Art and Design Services SIN 541-1000 Other Direct SIN 541-1000 Other Direct Costs Costs (*Small Business Set Aside)

McLarty Communications has been awarded two General Service Administration (GSA) Federal Supply Schedule (FSS) contracts to provide Public Relations and Marketing Services to federal government agencies. The contracts fall under the Advertising and Integrated Marketing Solutions (AIMS) Schedule 531. The initial contract period is for five years with three separate five-year options for each contract. McLarty Communications' GSA contract numbers are GS-23F-0089R and GS-23F-0090R. (See Above.)

Experience of Principal:

Name: R. Douglas McLarty Title: President, McLarty Communications/Program Manager

Education: M.S. Psychology, Pacific Lutheran College, Tacoma, WA Career Profile: A retired Air Force Colonel, Mr. McLarty has over 35 years of executive management experience in challenging public and private sector public relations, government affairs and marketing communications positions. He is a versatile, creative leader with excellent communication skills. Adept at personal counsel to senior executives on critical organizational issues, he has proven ability to maximize the corporate/government image to media, stockholders, employees and the public. Mr. McLarty has planned and implemented corporate communication and strategic planning activities on prominent national issues ranging from corporate ethics to Total Quality Management. He has also directed award winning, employee communications programs for thousands of employees and their families, chaired international PR/marketing groups, managed numerous crisis communication situations and developed communication programs to support environmental clean-up activities at government sites around the country.

Prior to co-founding McLarty Communications, Doug McLarty served as Director of Public Affairs and Legislative Liaison for the Aeronautical Systems Division at Wright Patterson AFB, a \$20 billion, Fortune 15 equivalent aerospace research and development organization. Subsequently, he was Vice President, Public Relations for the largest Public Relations and Advertising agency in Dayton, Ohio.

Resources Available:

McLarty Communications has all necessary resources to fulfill all public relations/marketing requirements. Resources include computer networks, scanners, laser and ink jet printers and high speed DSL lines; specialized (video/graphic/office) facilities, a full range of experienced professional communications personnel, graphic design tools, digital and film commercial photography equipment and digital video cameras, sound equipment and a total digital video editing suite.

Examples of Projects Performed: 1. Marketing Support to the Air Force Office of Scientific Research

McLarty Communications supported AFOSR in all aspects of the organization's 50th Anniversary celebration. The goals included raising the organization's visibility, enhancing AFOSR's reputation and image as a leading scientific organization, and, to increasing credibility with critical research institutions nationwide. McLarty Communications designed a 50th Anniversary logo to help integrate various elements of the celebration into a distinctive brand image; implemented advertising; created an inclusive brochure highlighting AFOSR's 50 years of basic research contributions; and simultaneously produced a historically-oriented digital video production

2. Public Relations Support to the Air Force Small Business InnovationResearch (SBIR) Program

McLarty Communications provides full service public relations and marketing communications support for the Air Force's Small Business Innovation Research (SBIR) Program. Service includes research, planning support and program execution. The principal objective of the public relations effort is to develop a large-scale outreach effort to eligible US small businesses. McLarty Communications met this objective by creating a wide range of support materials including brochures, videos, newsletters and trade show displays.

3. Corporate Positioning of the Air Force Research Laboratory (AFRL)

When AFRL was first being formed McLarty Communications was contracted to develop the initial corporate logo, organizational brochures, and a widely-distributed video introducing the new organization to the Air Force as well as a variety of influential external entities. McLarty Communications created a corporate logo, researched and developed copy for the initial organization brochure and wrote the award-winning video script.

4. Market Research and Analysis Support to the Air Force Office of ScientificResearch (AFOSR)

McLarty Communications provided market research and analysis involving all levels of organizational communications as well as the specific role played by the communication tools and tactics employed by AFOSR.

5. Commercial Art and Graphic Design Support for the Air Force TechnologyTransfer (T2) Program

McLarty Communications developed and executed an outreach marketing plan for the Air Force T2 Program. Following discussions with program management concerning primary audiences, themes/messages about the program and program goals and objectives, McLarty designed a logo for the T2 program. This logo is now used on everything the program distributes. A series of brochures on key elements of the Air Force program were then developed and produced. These support materials are distributed nationally by T2 representatives at conferences and meetings.

6. Full Service Public Relations Counsel and Marketing CommunicationsSupport for The National Aviation Hall of Fame (NAHF)

The National Aviation Hall of Fame established goals to build a unique facility to house exhibits. At the same time, the organization determined to reposition itself with its various audiences and to begin an ambitious fund raising campaign aimed principally at funding the new facility. McLarty Communications provided full service public relations counsel and marketing communications services in support of these NAHF initiatives. McLarty worked closely with the Executive Director of NAHF while providing PR counsel directly to the corporate Board of Directors concerning corporate positioning and message development issues. McLarty also produced marketing support materials (video, brochures, displays, etc) to introduce the new initiatives of the organization.

<u>Information:</u> Want to accomplish more with your organization?

Call Us at 937-372-2004 or email us at *mclartycom@earthlink.net* or visit our web Page at *www.mclartycom.com*

Our veterans successfully shield our freedoms, defend our democracy and protect our citizens

Whether you need one senior-level resource person or an entire project team, we will recruit, hire, staff, manage and provide highly skilled employees to deliver exceptional performance based services.

NINX Technologies, LLC

401 JONES FALLS COURT BOWIE, MD 20721-7247 PHONE: (301) 390-8485 FAX: (301) 390-8486

Mercdia Illery-Thomas, President &CEO Ron Thomas, Senior VP

Automated Resource Management Associates, Inc

850 SLIGO AVENUE, SUITE 201 SILVER SPRING, MD 20910-4703 PHONE: 301.587-7077 FAX: 301.587.2447

Tomi Bannister, President & CEO Paula Watts, Senior VP

Joint Venture

NINX Technologies, LLC and Automated Resource Management Associates, Inc.

NINX Technologies, LLC (NINX) and Automated Resource Management Associates, Inc. (ARMA) have formed NINX*ARMA*, a joint venture company. The NINX-ARMA team allows us to leverage the expertise of both companies. Our Joint Venture serves the growing need for the Federal client to have legitimate, credible SDVOSBs, who have the capacity to self-perform on government contracts.

NINX is a women-owned emerging information technology engineering company led by veterans of the U.S. Navy. NINX contribute its success to the skills and discipline developed while serving in the U.S. Armed Services. NINX is committed to providing best value to its customers, relying on our experience in Information Technology, Systems Test Engineering, Systems Integration, Training, Conference Management and Project Management.

ARMA is a women-owned established and trusted service provider to the federal government and the private sector. Engaging in a SDV joint venture is evidence of our continued commitment to provide our federal government customers a full range of innovative services. Our fifteen-year history has been marked by steady growth through total customer satisfaction, delivery of high quality products and services, and use of innovative management, operational and technical performance. ARMA has a solid track record in government contracting and servicing the needs of its customers.

NINX-ARMA determined our experience and expertise would be beneficial for both companies, at the same time, providing our Federal clients a qualified source of solutions and services.

Benefits of the Joint Venture

Finding qualified and capable businesses owned and managed by service disabled veterans is one of the biggest challenges for the government and its major prime contractors. Although many federal agencies initiated aggressive outreach programs to improve SDVOSB prime and subcontracting opportunities, the government has not met the three percent mandate associated with this set-aside category.

NINX-ARMA offers best-value, IT sourcing solutions to assist government and commercial organizations achieve optimal strategic and operational objectives. The company tailors its comprehensive solutions from a broad suite of integrated service offerings. NINX-ARMA provides varying levels of highly skilled professionals, who deliver exceptional performance based services.

Service Disabled Veteran Owned Small Business Capability Statement

NINX Technologies, LLC and Automated Resource Management Associates, Inc.

Qualifications

. 🗆	Women-Owned Service Disabled Veteran (SDVOSB) small business Joint
Venture	
. 🗆	SBA Certified Small Disadvantaged Business (SDB)
. 🗆	Women-owned Small Business Teaming Agreement with 8(a) Stars small
business	
. 🗆	GSA Schedule Contract Holder GS35F0812N
. 🗆	Fifteen (15) years business experience
. 🗆	84 employees
. 🗆	\$6 million a year in revenue

- .
 Facility Security Clearance
- .
 Excellent Past Performance
- .
 Approved Accounting System
- . Comprehensive Employee Benefits

NAICS Codes

- 517110 -- Telecommunications Carriers, Wired
- 518210 -- Electronic Data Processing Services
- 519120 --Libraries and Archives
- 541330 -- Engineering Services
- 541511 -- Computer Programming Services
- 541512 -- Computer Systems Design Services
- 541513 -- Computer Facilities Management Services
- 541519 -- Software Installation Services, Computer
- 541611 -- Administrative Management and General Management Consulting Services
- 541618 -- Telecommunications Management Consulting Services
- 561110 -- Office Administrative Services
- 561210 -- Facilities Support Services
- 561320 -- Temporary Help Services
- 333515 -- Tools and Accessories for Machine Tool Manufacturing
- 238210 -- Telecommunications Wiring Installations Contractors

Service Disabled Veteran Owned Small Business Capability Statement

NINX-ARMA Core Offerings Information Technology Solutions

NINX-ARMA offers a full suite of comprehensive IT services, including *Systems Planning & Development, Help Desk, Computer Systems Integration, Database Support, Computer Programming Services and Business Process Re-engineering.* Clients such as the U.S. Air Force, Department of Treasury, Federal Highway Administration, Department of Commerce and Department of Transportation have all turned to ARMA to provide critical IT infrastructure support services.

Facilities Support

NINX-ARMA is able to provide support to government facilities. We often work on-site with the client to *provide Library Services, Mailroom Operations and Logistics Support*. ARMA currently provides a team of administrative and program support personnel to manage the operations of the Air Force Research Laboratory which includes operating the Supply and Administrative Office. At the VOLPE center in Cambridge, MA, ARMA employees are responsible for the state of the art transportation research library.

Telecommunications

NINX-ARMA comprehensive telecommunications support includes *Cabling and Wiring, Voice and Data Networking, RF Propagation Studies, Moves, Adds, Changes (MACs), and Capacity Planning.* Currently, our technicians are responsible for the DTS-2 system at the 40 Department of Treasury buildings in the Washington, DC area serving 25,000 employees.

Client Training Services

NINX-ARMA provides instructor-led training and Web-based training services in support of our clients' information technology and telecommunications environment. Tailored specifically toward technical changes made within an organization, our training curriculums are centered on leading edge products and services with a focus on employee performance improvement through effective and measurable transfer of knowledge.

Engineering Services

NINX-ARMA provides a broad spectrum of engineering and technical support services including *Software Development and Maintenance, Systems Full Life Cycle Support, Electronics Support, Technical Document and Data Support and Research and Development.* Our on-site activities at the Turner-Fairbanks Research Center provide engineering and technical support services in the Highway Electronics Laboratory. These services include troubleshooting and repair/calibration of complex electronic instrumentation systems, and the design of fabrication of electromechanical systems.

Conference Management

NINX-ARMA provides a complete range of conference management support to our Federal clients. Our staff have over 30 years of proven expertise in providing conference management to the Federal Government, ranging from 200 to 1500 participant, services includes hotel site-visits, hotel negotiations, web-based mailings, establishing online registration, and onsite and post meeting support.

Program Management

NINX-ARMA provides a full range of services including *Strategic Planning, Administrative Services, Management Consulting, Technical Assistance and Records Management.* ARMA provides support to the Department of Commerce's Security Customer Service Center. Employees manufacture and issue building passes, fingerprint applicants, maintain computerized record files and databases as required, issue keys and take passport and other photos.

NINX-ARMA Joint Venture Past Performance

Client	Contract No./ Type and Value	РОС	Site Location	Contract Period	
U.S. Air Force Research Laboratory AFRL/IFKO, 26 Electronic Parkway Rome, NY 13441	F30602-00-D-5003 IDIQ/LH 15.7 ML	Shirley Zakala	Rome, NY	July 2000 thru September 2005	
Professional, Administrative, Technical and Engineering Services ARMA provides a full range of operational & technical engineering personnel including engineers, web page designers, multimedia, librarian and administrative support to provide management of daily operations, manage and staff the bases state of the art library as well as the full-service recreation center. ARMA also staff and operate the base state-of-the-art mail center, and a full service photography laboratory, as well as provide on-site personnel for management & contractor reporting and security. We provide maintenance of equipment, manage accounts and provide all sub-custodial duties. We perform Real Property Management including ordering new & replacement equipment, initiating and tracking service calls and have been appointed as Equipment Custodian (EC) for the Automated Data Processing Equipment (ADPE).					
Verizon Federal, Inc. 1710 H Street, N.W. Washington DC 20006	FS-01-0021-DTS2 IDIQ 4. ML	5 Carl Brown	Department of Treasury Washington,	Oct 2001 thru March 2006	
Digital Telecommunications Switching (DTS2) System As a subcontractor to Verizon Federal, Inc. on the Dept. of Treasury contract ARMA electronic technicians perform Moves, Adds, Changes (MACs)'s and Disconnects of Digital Telephone Service telephone. The Department of Treasury implemented a state-of-the-art Digital Telecommunications Switching system (DTS) to provide telecommunications services to its 25,000 employees in 40 buildings in the Washington, DC metropolitan area. ARMA staff is responsible for any telecommunication wiring needs as required by the customer which shall include but not be limited to LAN wiring, fiber installation, wire identification, wire testing and removal. ARMA technicians are also responsible for horizontal (station) wiring at each of the DTS sites.					
Internal Re venue Service -TBARR 6009 Oxon Hill Road, 10th FI Oxon Hill, MD 20745	TIRNO -01-D-00037 FFP/TM/IDIQ 3 ML	Doug Clow	Treasury Build Annex Renovat Restoration Pro Washington,	ion & oject Oct 2000 thru Sept 2005	

Treasury Building Annex Renovation and Restoration (TBARR) The Main Treasury Building is currently undergoing a complete renovation, know as the Treasury Building and Annex Renovation and Restoration (TBARR) program. The contract requires that all existing telecommunications cables and wiring in the building be identified as to it current states. ARMA technicians provide technical support services in support of the TBARR project and related wire renovation of the Main Treasury Building. This process includes the identification of existing wire, wire installation, testing and removal. We perform all Moves, adds, changes (MACs) and disconnects of the DTS telephones at the Main Treasury Building.

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Computer Data Entry, **Helpdesk Support Services** ARMA's personnel provide 24 hour/7 day per week support to the Office of Hazardous Materials Safety (OHMS) Registration Program at the VOLPE Center. The Registration program requires that each person which offers or transports any shipment of hazardous materials be registered with the OHMS. Our staff operates the helpdesk registration department which covers internet, mail and telephone registrations, and expedited registrations. The staff processes credit card payments, maintains databases and telephone logging, perform s data entry, utilizes scanning and imaging systems, produces certificates and oversees their delivery. The staff responds to telephone inquiries as well as contacts registrations via telephone pertaining to data discrepancies.

U.S. Department of Commerce 1401 Constitution Ave., N.W. Washington, DC 20230	SA1301-01-CN-0002 FFP/ LH 900 K	Sherrie Phelps	Herbert C. Hoover Building Washington, DC	Nov 2000 thru Sept 2005
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Administrative Security Support Services Operation of the Herbert C. Hoover Building (HCHB) Office of Security Customer Service Center. Both technical and administrative personnel maintain the comprehensive, integrated Security Management System for access control and management of security records. ARMA employees provide issuances of badges, programming of access cards, fingerprinting, and visa/passport photographs, as well as maintenance of the computer databases of biographical & security data, tracking accountability of badges, keys & other security related items.

U.S. Department of Transportation VOLPE, US DOT/RSPA/Volpe National Transportation Systems Center 55 Broadway, Kendall Square Cambridge, MA 02142	DTRS57-02-C -10060 FFP 2.8 ML	Sarah May	Cambridge, MA	Oct 2002 thru Sept 2007
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Library & Administrative Support Services ARMA provide management and operation of the Volpe Center on-site transportation research library. We providing technical research, reference services and support of Volpe Center functions and projects. The library maintains several special collections, databases, reports, publications, transportation statistics, and Government documentations and standards. Books and technical reports covering all modes of transportation as well as the disciplines of computer science, economics, engineering, environment, management, psychology, public policy and statistics. Liaison with Mass. Institute of Technology (MIT) libraries for special access to its collections, information & lending services. ARMA also provides administrative support and services essential to the overall contract and project performance. These functions include, but are not limited to; property management, employee entrance/exit processing, shipping & receiving, as well as acquisition of library supplies.



Osen-Hunter Group LLC is dedicated to helping organizations solve critical security issues and enhance their reputations and capabilities in the context of strongly held values. Our commitment to industry is based on three fundamental principles:

Accountability - Integrity - Loyalty

Services

Osen-Hunter Group provides intelligent and creative security solutions for entities whose personnel operate in high threat areas, or possess equipment and/or facilities at risk in the post 9/11 environment both domestically and overseas. Founded by former CIA security officers with a combined 30 years experience in security management, training development and security support, we have effectively employed a "brains over brawn" approach that has been both necessary and highly successful in all high-risk areas around the world. We have considerable experience in building effective *and sustainable* security solutions that mesh perfectly with unique client needs. Using a proactive and cerebral approach, Osen-Hunter's cadre of experienced and mature personnel can enable and support a wide range of requirements:

Securi	ty Management	Designations
0	Consulting	NAICS
	 Security Training 	541690
	 Protective Operations 	541990
	o Surveillance/Countersurveillance	561210
0	Threat/Vulnerability Assessments	561110
0	Facility Security	561612
		541618
Traini	ng	611430
0	Alert Traveler	611519
0	Situational Awareness	
0	Low Profile Protective Operations	Cage Code:45AS8
0	Surveillance/Counter-surveillance	-
0	Personal Security	D&B registered
Securi	ty Services	CCR registered
0	Protective Operations	
0	Surveillance/Counter-surveillance	PRO-Net registered
0	High Threat Operations Support	

Osen-Hunter Group, LLC <u>www.osen-hunter.com</u> (571) 438-5483



A Service-Disabled, Veteran-Owned Small Business

CAPABILITIES

presented to U.S. Environmental Protection Agency

at the **2006 SDVOSB Outreach Conference**



Contact: Michael R. Giblin, CPA Director

Overlook Systems, LLC 7 Coventry Close Camp Hill, PA 17011 717.728.5593 717.728.5593 fax mrgiblin@msn.com

Background

We have stood at the overlooks of America's scenic wonders and been awed by their majesty. We have defended those overlooks at the outposts of freedom. Our mission now is to use our far-reaching experience to provide systems support to federal agencies in the oversight, management,

and implementation of national programs.

Overlook Systems, LLC, is the SDVOSB partnership of two U.S. Army, SD veterans, who later became business professionals. Mike Giblin, CPA, is Overlook Systems' Director of Operations and Program Support. He focuses on the implementation and oversight of the following federal programs:

- Financial Assessment & Management
- Environmental
- . Logistical
 - Acquisition

Dan Perkowski, MA, JD, LLM, is a Director, whose expertise lies in:

- Administration
- IT Systems Integration
- . Technology Development
 - Contract Administration Programs

Overlook Systems greatly appreciates the mentoring and support we have received from GeoLogics Corporation, an environmental program support contractor, well known at EPA Headquarters. We look forward to teaming with GeoLogics to provide EPA with quality support.

Core Capabilities Program Integration and Project Management. We support management or integration of the following: program management/oversight, project

management and program integration.

Audit & Financial Training Services. We develop and implement training courses and the instruction required to support audit, review, financial assessment and financial management activities.

Budgeting. We assess and improve the budget formulation and execution processes, conduct special reviews to resolve budget formulation or budget execution issues, and provide technical assistance to improve budget preparation or execution processes.

Accounting. We provide transaction analysis and processing, data analysis and summarization, technical assistance in devising new or revised accounting policies and procedures, assistance in classifying accounting transactions, and perform special studies to improve accounting operations.

Facilitation Services. Our services include facilitation and related decision support services for agencies engaged in collaborative efforts, working groups, or integrated product, process, or self-directed teams. These efforts may require the use of problem solving techniques; defining and refining the agenda; debriefing and overall meeting planning; resolving disputes, disagreements, and divergent views; logistical meeting/conference support when performing technical facilitation; convening and leading large and small group briefings and discussions;

OVERLOOK SYSTEMS, LLC Page 1

providing a draft for the permanent record; recording discussion content and enabling focused decision-making; as well as preparing draft and final reports for dissemination. **Financial Management Services.** We assess and improve financial management systems, financial reporting and analysis, strategic financial planning, and financial policy formulation and development. We also devise and implement performance measures, conduct special cost studies, perform actuarial services and economic and regulatory analysis, assist with financial quality assurance efforts, and perform benchmarking.

Transportation Audits. We perform administrative reviews and rate examinations on

prepayment and postpayment transportation bills. This ensures accuracy, completeness, and compliance with established rates, tariffs, quotations, agreements, tenders or other applicable rate authority.

Teaming Capabilities With GeoLogics Corporation:

Overlook Systems is pleased that GeoLogics Corporation, a long-time EPA program support contractor, has agreed to assist us in meeting EPA requirements. GeoLogics, a minority-owned firm that graduated from SBA's 8(a) program in 2001, has provided support to EPA since 1994. GeoLogics' participation on our team brings extensive capability to EPA in the areas of:

- Program and Project Management
 - Engineering and Scientific Support
- Information Management
- Software Engineering

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• Training and Outreach

Contact: **Charles Herrmann** Mentor Representative

GeoLogics

5285 Shawnee Road, Suite 300 Alexandria, VA 22312 703.891.6111 703.750.4010 fax <u>cherrmann@geologics.com</u>

POLU KAI SERVICES, LLC Management, Consulting, Products and Services

[8(a) certified Native American, SDB, SDVOSB,]



Polu Kai Services, LLC Headquarters 2922 Graham Road Falls Church, Virginia 22042 (t) (703) 499-2842 (f) (703)-876-6013 www.polukaiservices.com

Satellite Offices Pensacola, Florida - Slidell, Louisiana - Detroit, Michigan

STATEMENT OF QUALIFICATIONS

COMPANY INTRODUCTION

Poly Consulting into PKS in August 2003.

Based in Falls Church, Virginia, PKS has the following certifications:

- Small Business Administration (SBA)-certified 8(a) Native Hawaiian-Owned Company,
- Small Disadvantaged Business (SDB), and
- SDVOSB

We have established project and field offices to meet client needs and to support the expansion of PKS. We have four office locations to better service our clients..

PKS utilizes its knowledgeable team members, professional consultants, and employees to provide the best service. Our growth and expansion is backed up by decades of relationships established with long-term customers, subcontractors, suppliers, and vendors. Our capabilities are described in our representative project summaries and project success history, which cover employee, and consultant experience. PKS embraces the principle that clients are the most critical aspect to the economic viability and success of our company. We value our clients and promote the building of relationships that produce positive results. We view our small size and experienced staff as assets in our personal commitment to your project success. You simply will not find a company more committed to excellence.

Staff Overvie w

With a solid team of Construction Managers, Professional Engineers and Geologists, Environmental Scientists, Hazardous Materials/ Waste Specialists, and



Technicians, PKS offers a wealth of experience and expertise in environmental consulting, site remediation, hazardous waste management, and emergency response services. PKS staff average 20 years of proven experience. We provide our clients with a high-quality service that they have come to continually recognize and expect.

SERVICE OVERVIEW

Hazardous Materials Management

PKS provides numerous services for the proper management of hazardous materials during their lifecycle use including:

- Solid and Hazardous Waste Material Characterization
- Hazardous Materials Packaging and Repackaging
- Hazardous Materials Inventory and Tracking
- Hazardous Materials Transport, Reuse, Recycling, and Disposal
- Database Management
- Treatment, Storage, or Disposal Facility (TSDF) inspection, regulatory compliance/reporting, onsite waste management
- Regulatory Agency/Client interface and negotiations

Environmental Consulting

PKS provides traditional, "frontend" environmental services to assess and manage environmental issues. These services include:

- Phase I and II Environmental Site Assessments (ESAs)
- Preliminary Assessments (PAs)
- Remedial Investigation/Feasibility Studies (RI/FS)

- Focused Feasibility Studies (FFSs)
- CERCLA Investigations and Reporting
- Underground Storage Tank (UST) and Aboveground Storage Tank (AST) Management
- Project Management
- Site Investigation (SI)
- Emergency Response (ER)
- AST and UST removals and closures
- Soil and Groundwater Remediation Services
- Contract Negotiations
- Health and Safety Training (Occupational Safety and Health Administration [OSHA] 40-hour Hazardous Waste Operations [HAZWOPER]), 8-hour refresher courses, confined-space entry
- Waste Management of hazardous and solid wastes
- Construction Management
- Permitting
- Development of Corrective Action Plans (CAPS)
- Litigation Support including Expert Testimony, Fact Witness
- Risk-Based Remedial Selection
- Contaminant Migration Modeling

Remediation Services

PKS fulfills the role of the remedial contractor by providing the following Capitol services:

- Construction Dewatering and Treatment
- Bioremediation, in-situ and/or ex-situ
- Land Farming
- Bioventing with Air Sparging Vapor Extraction System (VES)
- Contaminated Water Treatment
- Contaminated Soil Excavation, Treatment, Recycling and Disposal
- Treatability Studies
- Risk-Based Remedial Implementation

Demolition and Renovation Support

- Asbestos Containing Material (ACM) and Lead-Based Paint (LBP) Services:
- Asbestos Containing Material (ACM) inspections, testing, and reports
- Preparation of Operations & Maintenance (O&M) Plans
- Preparation of ACM Abatement Plans
- Third Party Monitoring
- Facility Hazard Assessment and Reporting
- Compliance Inspections
- Inventory Reports
- Inventory Characterization, Sampling & Testing
- Materials Segregation
- Inventory Management & Disposition

PKS's services include environmental remediation, hazardous waste management, contaminated soil disposal, labpacking services, site investigations, geotechnical services, UST and AST services, soil and groundwater remediation, and soil and groundwater sampling.

PROJECT SUCCESS HISTORY

Hazardous Materials Recoupment/Hazardous Waste Disposal Logistics

PKS provided Hazardous Materials Specialists to repackage and relabel hazardous and non_hazardous materials



for the U.S. Army Corps of Engineers, Norfolk District at the Defense Distribution Depot

Richmond, Virginia. The hazardous material recoupment required identification, repacking and relabeling materials. PKS maintained inventory and recoupment operations records using the DDS database.

In addition, PKS personnel provided Hazardous Waste Disposal Logistical

support to the Defense Distribution Depot. The scope of work included inspecting material classified for disposal by Item Managers. PKS personnel assisted the disposal process by providing database support using DDS and HMIRS and reclassifying numerous items. This effort successfully provided warehouse space for Condition A Stock that was scheduled for distribution to worldwide military operations.

Emergency Response

PKS staff played a leading role in the detection of Anthrax and in remediation operations at the Hart Senate Office Building, in coordination with the CDC, EPA, USCG, and other federal agencies. PKS provided leadership and decontamination rescue operations, played a key role in the U.S. Capitol Police Hazardous Defense Unit rescue operation, and provided technical assistance to establish and train teams in various rescue operations.

PKS supplied emergency response and on-scene coordination for a project to mitigate a leaking 10,000-gallon AST spill. The tank contained acidic liquid with a pH of less than 2. PKS managed the successful transfer of the remaining liquid to holding vessels to contain the spill and allow access to the leaking vessel.



UST Management

DKS offered construction management services for the Clifton Street Redevelopment Project. Specifically, PKS provided UST excavation and removal services, including waste characterization, petroleum-contaminated soil disposal, and hazardous materials management. Our services encompassed the entire life cycle of the project from initial planning through design, procurement, construction, and start-up operations. PKS's construction managers, cost specialists, operators, and technicians delivered full construction support for the removal of several abandoned USTs in multiple tankfields.

During this project, PKS personnel supervised removal of petroleumcontaminated soil, tank cleaning, groundwater dewatering and treatment, liquid waste disposal, and hazardous materials transportation and disposal.

contamin-ated water. Hazardous Debris Removal

PKS provided management and oversight at the National Park

Police Headquarters in Washington D.C. The project entailed the removal of 2,000 tons of construction debris, asbestos-



containing materials, tire piles, drums, and scrap metal. Heavy equipment operations and wetlands revitalization were a major part of the scope of work. As part of a NOAA contract, PKS personnel managed all transportation and disposal and coordinated recycling efforts that provided cost savings to

Work included management of 1,500 tons of petroleumcontaminated soil; 3.000 gallons of hazardous waste liquids; and 30,000 gallons of



the governm ent.

Operation Blue Roof, Hurricane Ivan, Katrina and Rita 2004-2005

PKS provided temporary roofing services to Hurricane affected areas in Florida, Mississippi, and Louisiana.

From September 2004 to November 2005, PKS worked under U. S Army Corps of Engineers and US Air force prime contractors successfully installing over **3,000 temporary roofs** throughout the Southeast. Approximately **4 million square feet of tarp were** installed. All homes, including large apartments, were roofed to contract specifications and inspected by the USACE.

Polu Kai Services specializes in catastrophe response. Utilizing over 500 personnel, including staff project managers, construction supervisors, laborers, and subcontractors; PKS was able to overcome the many difficulties companies face working in disasters such as major hurricanes.



Office Locations

Headquarters:

2922 Graham Road Falls Church, Virginia 22042 Contact: Sean P. Jensen, President Phone: (703) 499-2842 Fax: (703) 876-6013 E-Mail: <u>sjensen@polukaiservices.com</u>

Polu Kai Satellite Offices:

Field Offices: Florida

1010 Creighton Road Pensacola, Florida 32504 Office (850) 476-9900 Fax (850) 476-9001 Contact Vestal Arnold varnold@polukaiservices.com

Louisiana

40377 East Highway 190 Suite 400 Slidell, Louisiana 70461 Mobile 703-499-1228 Contact Chris Seymour <u>cseymour@polukaiservices.com</u>

Michigan

44311 Reynolds Drive Clinton Township, MI 48036 Office 810-560-3852 Contact Salvatore Ales <u>contracting@polukaiservices.com</u>

Certifications

PKS has the following certifications:

- U.S. Small Business Administration 8(a) Certification
- U.S. Department of Defense (DoD) Indian Incentive Program- Native Hawaiian Small Business Concern
- Native Hawaiian-Owned Company, Classified as Native American under SBA
- SBA Small Disadvantaged Business (SDB)
- Service Disabled Veteran-Owned Business Enterprise
- <u>Veteran Owned</u>

Dept. of Defense Indian Incentive Program

The DoD Indian Incentive Program has been revised to include "Native Hawaiian Small Business Concerns" as defined by DFARS clauses 252.226.103 -104.

DoD contracts with Prime Contractors that contain the FAR clause 52.226-1 "Utilization of Indian Organizations, Indian-Owned Economic Enterprises, and Native Hawaiian Small Business Concerns" are eligible for incentive payments.

Licenses and Insurance

PKS carries licenses as required by regulatory agencies to perform the work outlined in this Statement of Qualifications.



SUMMARY OF CAPABILITIES AND PAST PERFORMANCE

REGIS & ASSOCIATES, PC SUMMARY OF OTHER RELEVANT PAST PERFORMANCE		
CLIENT	SUMMARY OF TASK	
US Department of State – Office of Inspector General	 Contract and Grant Audits of State Department Contractors and Grantees. CFO Act Financial Statement Audit. Performance Measurement and Evaluation Assessment of Overseas Federal Program. 	
Agency for International Development	 Information Systems Auditing of Missions Worldwide and Headquarters 	
HUD – Office of Multi Family Housing	 Project-based Billing Study of Section 8 Projects Under the Improper Payments Information Act of 2002. 	
Special Inspector General for Iraq (SIGIR)	 Independent Verification and Validation of IS database. Audit Feasibility Assessment of Reconstruction funds. Contract Auditing 	
Department of the Navy (Various Activities)	Financial Management Support Services	
Government National Mortgage Association (Ginnie Mae)	Contractor Assessment Reviews (CARS) of Ginnie Mae contractors.	
HUD – Office of Public Housing Investments	 Management Assessments of Public Housing Authorities. Assessment and Opinion of a Housing Authority's Capital Fund Financing Program's Revenue Bond Submission. 	
Broadcasting Board of Governors	Financial Management Support Services	
Architect of the Capitol	Contract Auditing, Payroll and Overtime Internal Control Reviews.Indirect Cost Rate Review.	

HUD – Office of Public Housing Investments	 Compliance Review of a Housing Authority's Moving to Work Program. (as sub-contractor)
General Services Administration- Federal Technology Service	OMB Circular A-123 Review
Federal Aviation Administration	Nationwide Accounting Support
HUD – Public and Indian Housing	 Development and Implementation of Financial Corrective Action Plan for Troubled Housing Authority. Operation of Troubled Housing Authority's day-to-day Financial Operations.
Federal Highway Administration	Long-term Accounting Support
HUD - Single Family	 Risk Based Monthly Compliance Reviews of Single Family Management and Marketing Contractors (M&M).
US Postal Service – Office of Inspector General	Nationwide Auditing of Postal Installations
Social Security Administration	 Nationwide Program Auditing Under the Representative Payee Program Development of Financial Management Training Videos Financial Management Training of Program Reviewers.
Architect Of the Capitol	 Information Systems Auditing Support Services Accounting Support Assessment of the Feasibility of Developing and Implementing a Working Capital Fund. Assistance with the Development of WC Fund's Legislative Language. Development of Integrated Performance Measurement System.
CGI-American Management Systems	 Financial Systems Integration and Support Services of 9 Federal Agencies' FFS and Momentum Systems.

US Department of Housing and Urban Development-OAHP/ OMHAR	 Compliance Audits and Agreed-upon Procedures Reviews of Participating Administrative Entities (PAEs) under the Mark-to-Market Program. Audits of HUD Preservation Offices' M2M Restructuring activities. Compliance Reviews of Rehabilitation Escrow Administrators' Accounts.
HUD – Asset Sales Office	• Equity Monitoring of the Section 601 Accelerated Claim Disposition Program. (as subcontractor)
Department of Transportation- Federal Transit Administration	• Financial Management Systems and Financial Capacity Reviews of State Transit Administrations.
District of Columbia Government- Officer of the CFO	 Financial Statement Auditing of the 529 College Savings Plan
HUD – Single Family	Monitoring Support of the Single Family Property Disposition Operations. (as sub-contractor)
D.C. Water and Sewer Authority	 Internal Control Reviews of Financial Management Systems. Payroll System Compliance Review and Risk Analysis.
Corporation for National and Community Service	Grant Audit.
Department of Commerce – Bureau of Census	Financial Management Support Services
HUD – Office of the Chief Information Officer	 Development and Conducting of Enterprise Security Awareness Training (ESAT) for HUD's staff and contractors.
DHHS-HRSA-Div. of Immigration	 Unit and Service Line Cost Determination and Cost Model Development.
DHHS-Administration of Children and Families	Contract Close-out Services.
Armed Forces Retirement Home	Financial Statement Preparation.
DC Department of Employment Services	• Financial, Compliance, and Operational reviews of Various

Business Units.

 Thrift Examination Services and Bank Information Systems Reviews.
Bank Information Systems Review
Contract Auditing and Close-out
Financial Statement Audit.
 Financial Statement Compilation of University Budget Review and Analysis Services OMB Circular A-133 Auditing Services Financial Management Review of Charter Schools

CONTRACTING VEHICLES:

GSA FEDERAL SUPPLY SCHEDULES:

- FABS: GS-23F-0022J
- MOBIS: GS-10F-0609N
- DEPARTMENT OF STATE GWAC (8A VEHICLE)

(MAY BE USED BY ANY FEDERAL AGENCY)

REGIS & ASSOCIATES, PC 1400 EYE STREET, N.W. SUITE 425 WASHINGTON, DC 20005 TEL: (202)-296-7101 FAX: (202)-296-7284 CONTACT: MR. PETER R. REGIS, CPA Email: <u>peter.regis@regiscpa.com</u> CURRENT DOD FACILITY SECURITY CLEARANCE



Capabilities Statement

Company History:

The Tradesmen Group, Inc. is a Service Disabled Veteran Owned Small Business established as an Ohio corporation in 1997. TTG is a general contractor specializing in historical building restoration. We are a closely held business with a hands on approach to managing our projects. Our past performance includes the restoration of many county courthouses, university buildings and other governmental buildings as well as historic churches. Most of our buildings are listed on the national registry for historic places

Key Personnel:

Jack McGraw—President of Operations

Mr. Mcgraw is highly respected in the field of historic building restoration. He has over 30 years experience in historic building restoration having managed multi-million dollar projects phased over several years. He has personally worked on 6 state capitols, hundreds of county courthouses, religious buildings and institutional buildings throughout his career.

Melissa West & Drew West—Owners

Melissa & Drew are 3rd generation restoration specialists with a passion for restoring these magnificent historical monuments. Both are graduates from Ohio State University with over 20 years business experience. Drew is a Veteran of The United States Marine Corps.

Larry Starner:

Mr. Starner has over 35 years experience directly in the field of historic building restoration. He is a master mechanic and structural expert as it pertains to the restoration of these historical structures. He too, is responsible for the restoration of numerous state capitols, county courthouses, educational buildings and religious buildings over an 11 state area.

Designation:

Cage Code:	440F1
DUNS #:	176436384
FEIN:	31-1547172
Entity:	Corporation
ORCA:	Complete

Certifications

SDVOSB

Teaming:

K & T Construction 8a HUB Zone MBE DEDE S/DBE

NAICS Codes:

238170
238190
238320
238330
238340
238350
238990

Past Projects:

Orton Hall, The Ohio State University - 2002 State & National Headquarters of the American Legion, Indianapolis, IN - 2003 Licking County Courthouse, Newark, OH - 1998 & 2003 Heritage Center of Clark County, Springfield, OH - 1999 & 2004 Department Of Veteran Affairs, Marion, IN & Dayton, OH - 1999, 2005 University Hall, Purdue University - 1999 Harding Tomb Memorial, Marion, OH - 2002 <u>Customers:</u> VA, HUD, GSA (PBS), Dept of Interior, Army Corps Of Engineers, EPA, Air Force

ervices:

Historical Building Restoration, Consulting Services, Project Management, Architectural Services, Building Evaluation, Structural Analysis

<u>Contact Information:</u> 6543 A Commerce Parkway...Dublin, Ohio 43017.... (614) 799-0889 (voice) Fax: (614) 799-1690 Web Site : www.tradesmengroup.com E-mail: sales@tradesmengroup.com

WL Concepts & Production

Contact Info

Marian J. Keilson Director of Marketing

WL Concepts & Production, Inc. 599 Jerusalem Avenue Uniondale, NY 11553

Phone: 516-565-5151 FAX: 516-565-5115 e-mail: <u>marian@wlconcepts.com</u>

William Levine established WL Concepts & Production in 2000 as a Disabled Vietnam Veteran owned small business. Bill earned most of his 25 years of experience in signage, graphic displays, and product branding as Vice President of a large graphics display firm before starting his own business. WL Concepts, a new venture was a product of Bill's acceptance into the SEAP Program (Self-Employment Assistance Program) run by New York State Department of Labor to assist unemployed talented and motivated professionals and entrepreneurs.

John Narciso, a Navy Officer was Mr. Levine's mentor and advisor from the SBDC. Through long hours, hard work and a strong determination, WL Concepts grew both in size and sales. Bill Levine and WL Concepts have had the proud distinction to be the recipient of various honors and awards during the past several years. Mr. Levine was honored as SBDC Veteran's Entrepreneur of the year for 2002. In addition to this personal honor, WL Concepts & Production, Inc. was awarded entry by New York State into the Small Business Hall of Fame for 2004. Through the Veteran's Business Outreach Program in conjunction with the Farmingdale office of the SBDC, WL Concepts has been nominated (awards have not yet been determined) to receive the New York City District Office of the SBA for Veteran's Business of the Year Award 2005. The Long Island Development Corporation (LIDC) has chosen WL Concepts to receive the 2005 PTAP (Procurement Technical Assistance Program) Small Business of the Year Award for 2005.

The customer service team at WL Concepts has achieved a wonderful reputation over the years and has even achieved nearly 100% satisfaction rating through a survey conducted by Dunn & Bradstreet. This survey using open ratings for 2004 was part of the approval process required to become an approved GSA Vendor. In fact, other factors in this survey included reliability, cost, quality, personnel, customer support, timeliness, order accuracy, business relationships and responsiveness all worked together to provided WL Concepts with a combined score in the high 90's which is quite exciting. GSA awarded us a contract as an approved vendor in December of 2004 under schedule 78 for signage and graphics.

WL Concepts is a leader in creating innovative, visual and three-dimensional displays, graphics and signage. Under Bill Levine's leadership, the company has ignited a revolution in on-site branding, creating new display possibilities, and elevating the range of materials and imagery available to today's market leaders. When the world's most successful marketers are seeking a high impact presentation of their brand, they rely on the work of WL Concepts to develop stunningly crafted design elements.

Our capabilities have continued to flourish in all areas of the company. We have a wonderfully talented engineering and mechanical staff who determine how to design and produce projects. Our graphics and art department take the concepts and bring them into focus. The marketing, sales and customer service team all work together to achieve our goals. We also have a team of installers available to handle installations of any project wherever they may be required nationally or internationally. Our impeccable credit rating and financial status will insure you receive only the highest standards in quality and timely delivery of material.

The company's work brings to life ideas, concepts, and brands amplifying messages with a bold, dynamic, physical presence. The company has experienced extraordinary growth during the past 5 years as a result of its highly visible and

inspiring display designs for merchandisers, financial and educational institutions, architects, retail establishments, trade and cultural exhibits.

We have been able to put together packages to meet all needs. Our team includes talented and successful trade-show designers, space planners, and store visual merchandisers each of whom have worked for many of the finest retailers. We have successfully completed in-store signage packages and complete store roll-outs for many companies. Among our customer base are such well know names as Washington Mutual Bank, Disney, Tommy Hilfiger, Timberland, LeSportsac, Rich's, Macy's, Lazarus, Parisian and Vanity Fair, as well as many architectural and engineering firms.

Through our GSA contract and Federal government involvement, we have been able to increase our customer base to include various government branches, agencies, and military installations. We have been fortunate that during our first year's involvement with government business to have the opportunity to be a part of a team as signage design subcontractor for the renovation of the Everett M. Dirksen Federal Courthouse in Chicago. The lead architect for the project is Skidmore Owens Merrill, Chicago, IL. We were also awarded a GSA contract to fabricate the signage on a Federal Courthouse project in Phoenix, AZ.

Recently we were awarded a 5 year contract for the design and production of an exhibit at New York City's JFK International Airport in celebration of the holiday season. The exhibit, entitled, "The Many Faces of Holiday" was unveiled in early December 2005. It featured a multi-cultural theme in recognition and celebration of holiday festivities around the world.

WL Concepts, its vendors and partners bring only the highest standards and ethics to its many business opportunities and accounts. Most of our vendors are veteran, minority, and women owned businesses. Together each helps us bring quality, fresh ideas, fair priced designs, displays, graphics and signage to meet the needs of the marketplace.