

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is [www.gsaadvantage.gov](http://www.gsaadvantage.gov).

**Schedule Title: Schedule 69 Training Aids and Devices  
FSC Group: Schedule 69  
FSC Class Cage Code: 42MP5**

**Contract Number: GS-02F-0115T**

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at [www.fss.gsa.gov](http://www.fss.gsa.gov).

**Period Covered by Contract: 6-18-2007 to 6-17-2012**



**CONNECTING CULTURES, LLC**

43 Randolph Road, #230

Colesville, MD 20904

**Phone Number:** 301-438-3153

**Fax Number:** 301-238-4771

**Website:** <http://www.connecting-cultures.net>

**Business Size:** Small/Woman Owned

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## Customer Information

- 1a. Awarded Special Item Number(s):  
**27-200, Prepared Printed Instructional Material**  
**27-400, Instructor Led and Web Based Training**  
**27-500, Course Development and Test Administration**
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:  
**Under SIN 27-200, publications are priced .95 for Pocket 1 and \$2.75 for Booklet (link to Price Offer)**
- 1c. Description of corresponding commercial job titles, experience, functional responsibility, and education for those types of employees: see Page 8 Course Development
2. Maximum Order: **\$1,000,000**
3. Minimum Order: The minimum that the Government agrees to order during the period of this contract is **\$100**.
4. Geographic Coverage (Delivery Area): **Contractor will provide domestic and overseas delivery.**
5. Point(s) of production *for publications* (city, county, and State or foreign country):  
**A. Sayed, Graphic Design**  
**20750 Apollo Terrace**  
**Ashburn, VA 20147 USA**  
Point(s) of production *for services*  
**Connecting Cultures, LLC**  
**15408 Tierra Drive**  
**Silver Spring, MD 20906 USA**
6. Discount from list prices or statement of net price: **Prices shown in pricelist are net discount deducted.**
7. Quantity discounts: (include from price offer)  
**Federal government contracts 2% discount off for purchase volume range of \$25,000.00 to \$49,999.00 and a purchase volume discount of 4% off for purchases of \$50,000 and above. (on-site, 1-50 students)**  
**Federal government contracts for a) 30 or more course deliveries in one year or b) 40 or more course deliveries in multiple years (on-site, 1-50 students) discount of 15% - end price: \$4,675**  
**When orders exceed the Maximum Order Limit (MOL), Connecting Cultures, LLP will negotiate with the federal government activities.**
8. Prompt payment terms: **Net 30 ARO**
- 9a. Government purchase cards are accepted up to the micro-purchase threshold: **YES**

- 9b. Notification whether Government purchase cards are accepted or not accepted above the micropurchase threshold:  
**YES, we accept and will continue to accept government credit cards for payment of items equal to or lesser than the micro-purchase threshold in accordance with Clause 552.232-77 Payment by Government with Commercial Purchase Card (MAR 2000) (Alternate I-MAR 2000)**
10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery: **30 days ARO**  
11b. Expedited Delivery. **N/A**  
11c. Overnight and 2-day delivery: **To be negotiated with the ordering activity.**  
11d. Urgent Requirements: **To be negotiated with the ordering activity.**
12. F.O.B. Point(s): **CONUS – Destination**
- 13a. Ordering address:  
**Connecting Cultures, LLC**  
**Attn: Lobna Ismail**  
**43 Randolph Road #230**  
**Colesville, MD 20904 USA**  
**Email: [lismail@connecting-cultures.net](mailto:lismail@connecting-cultures.net)**
- 13b. Ordering procedures: **Orders may be received by fax at 301-238-4771 or mailed orders send to:**  
**Connecting Cultures, LLC**  
**43 Randolph Road #230**  
**Colesville, MD 20904 USA**
- For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([www.fss.gsa.gov/schedules](http://www.fss.gsa.gov/schedules) ).
14. Payment address:  
**Connecting Cultures, LLC**  
**ATTN: Lobna Ismail**  
**43 Randolph Road #230**  
**Colesville, MD 20904 USA**
15. Warranty provision: **Connecting Cultures LLC stands behind its Products and Services as being accurate and complete to fulfill the SOW requirements issued by federal government ordering activities.**
16. Export packing charges, if applicable: N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): **Yes**
18. Terms and conditions of rental: N/A
19. Terms and conditions of installation: N/A
20. Terms and conditions of repair parts: N/A

- 20a. Terms and conditions for any other services: **Training to be performed on government site or government-sponsored site.**
21. List of service and distribution points: N/A
22. List of participating dealers: N/A
23. Preventive maintenance: N/A
- 24a. Special attributes: N/A
- 24b. Section 508: **Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services. The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). For specific services and compliance please direct questions to Contract Administrator at phone 301-438-3153. or email**
25. Data Universal Number System (DUNS) number: **127 573 421**
26. Notification regarding registration in Central Contractor Registration (CCR) database: **YES, registered.**

## Pricing Information

### Price Offer for Services

SIN	Course	GSA Price With IFF
27-400 Course 1	<p><b>Building Cultural Competency: Iraq and Iraqis: Cultural and Religious Considerations</b></p> <p><b>Electronic version of materials included.</b></p>	<p>\$5,500 - Delivery of single 1-4 hour course on-site plus expenses; 1-50 students</p> <p>Federal government contracts 2% discount off for purchase volume range of \$25,000.00 to \$49,999.00 and a purchase volume discount of 4% off for purchases of \$50,000 and above. (on-site plus expenses, 1-50 students)</p> <p>Federal government contracts for a) 30 or more course deliveries in one year or b) 40 or more course deliveries in multiple years (on-site plus expenses, 1-50 students) discount of 15% - end price: \$4,675</p>
27-400 Course 2	<p><b>Doing Business with Arabs and Understanding Arab Culture</b></p> <p><b>Electronic version of materials included.</b></p>	<p>\$5,500 - Delivery of single 1-4 hour course on-site plus expenses; 1-50 students</p> <p>Federal government contracts 2% discount off for purchase volume range of \$25,000.00 to \$49,999.00 and a purchase volume discount of 4% off for purchases of \$50,000 and above. (on-site plus expenses, 1-50 students)</p> <p>Federal government contracts for a) 30 or more course deliveries in one year or b) 40 or more course deliveries in multiple years (on-site plus expenses, 1-50 students) discount of 15% - end price: \$4,675</p>
27-400 Course 3	<p><b>Diversity Awareness: Building Inclusive and Multicultural Environments</b></p> <p><b>Electronic version of materials included.</b></p>	<p>\$5,500 - Delivery of single 1-4 hour course on-site plus expenses; 1-50 students</p> <p>Federal government contracts 2% discount off for purchase volume range of \$25,000.00 to \$49,999.00 and a purchase volume discount of 4% off for purchases of \$50,000 and above. (on-site plus expenses, 1-50 students)</p> <p>Federal government contracts for a) 30 or more course deliveries in one year or b) 40 or more course deliveries in multiple years (on-site plus expenses, 1-50 students) discount of 15% - end price: \$4,675</p>

SIN	Course	GSA Price With IFF
27-400 Course 4	<b>Building Cultural Competency: Arab Americans and American Muslims</b>  <b>Electronic version of materials included.</b>	\$5,500 - Delivery of single 1-4 hour course on-site plus expenses; 1-50 students  Federal government contracts 2% discount off for purchase volume range of \$25,000.00 to \$49,999.00 and a purchase volume discount of 4% off for purchases of \$50,000 and above. (on-site plus expenses, 1-50 students)  Federal government contracts for a) 30 or more course deliveries in one year or b) 40 or more course deliveries in multiple years (on-site plus expenses, 1-50 students) discount of 15% - end price: \$4,675
27-400 Course 5	<b>E Pluribus Unum: Out of Many, One Affirming America's Religious and Cultural Diversity</b>  <b>Electronic version of materials included.</b>	\$5,500 - Delivery of single 1-4 hour course on-site plus expenses; 1-50 students  Federal government contracts 2% discount off for purchase volume range of \$25,000.00 to \$49,999.00 and a purchase volume discount of 4% off for purchases of \$50,000 and above. (on-site plus expenses, 1-50 students)  Federal government contracts for a) 30 or more course deliveries in one year or b) 40 or more course deliveries in multiple years (on-site plus expenses, 1-50 students) discount of 15% - end price: \$4,675
27-400 Course 6	<b>Religious Diversity in the Workplace</b>  <b>Electronic version of materials included.</b>	\$5,500 - Delivery of single 1-4 hour course on-site plus expenses; 1-50 students  Federal government contracts 2% discount off for purchase volume range of \$25,000.00 to \$49,999.00 and a purchase volume discount of 4% off for purchases of \$50,000 and above. (on-site plus expenses, 1-50 students)  Federal government contracts for a) 30 or more course deliveries in one year or b) 40 or more course deliveries in multiple years (on-site plus expenses, 1-50 students) discount of 15% - end price: \$4,675
27-400 Course 7	<b>Building Cultural Competency: American Culture and Americans</b>  <b>Electronic version of materials included.</b>	\$5,500 - Delivery of single 1-4 hour course on-site plus expenses; 1-50 students  Federal government contracts 2% discount off for purchase volume range of \$25,000.00 to \$49,999.00 and a purchase volume discount of 4% off for purchases of \$50,000 and above. (on-site plus expenses, 1-50 students)  Federal government contracts for a) 30 or more course deliveries in one year or b) 40 or more course deliveries in multiple years (on-site plus expenses, 1-50 students) discount of 15% - end price: \$4,675

SIN	Course	GSA Price With IFF
27-400 Course 8	<b>Diversity Awareness: Building Inclusive and Multicultural Environments</b>  <b>Electronic version of materials included.</b>	\$5,500 - Delivery of single 1-4 hour course on-site plus expenses; 1-50 students  Federal government contracts 2% discount off for purchase volume range of \$25,000.00 to \$49,999.00 and a purchase volume discount of 4% off for purchases of \$50,000 and above. (on-site plus expenses, 1-50 students)  Federal government contracts for a) 30 or more course deliveries in one year or b) 40 or more course deliveries in multiple years (on-site plus expenses, 1-50 students) discount of 15% - end price: \$4,675
27-500	Course Development	\$188.91 per hour

### Price Offer for Products

SIN	Item Number	Proposed GSA Rate including IFF, FOB destination
27-200	Book 1 Building Cultural Competency: Communicating, Working and Building Relations with Iraqis	\$2.75 each
27-200	Pocket 1 Pocket instruction Considerations for Interacting with Muslims and Arabs	\$.95 each

