From: Dipper, Richard (GWRTP:4523)

Sent: Friday, September 19, 2008 10:05 AM

To: 'rduff@icfi.com'

Cc: Given, Steven (WCD:6288); Phillips, Susan (CONST:8481); Garr, Vince NGS (External:FRLKS:1947)

Subject: Feedback for the ENERGY STAR Draft 2 Computer Server Specification

## Rebecca:

Nortel has been following the Energy Star Computer Server specification process closely. We have been incorporating these ideas into our testing models for data network switching and VoIP products that are typically found in a building data center and wiring closet converged office deployment. If you follow this link: <a href="http://www.tolly.com/ts/2008/Nortel/ERS8600/Tolly208298NortelConvergedNetEnergy">http://www.tolly.com/ts/2008/Nortel/ERS8600/Tolly208298NortelConvergedNetEnergy</a> Costs.pdf you can see how our testing models are using idle power benchmarks. We endorse your focus on idle power as the model for the foreseeable future and your openness to retesting the model as product energy efficiency features are incorporated.

Nortel looks forward to working with Energy Star in Data Center and Network testing. By participating in a clear and consistent labeling scheme, we can continue to help our clients participate in energy efficient modeling across all the strands of IT. The perception is changing within IT that power is no longer a "facilities" problem alone. These perceptions are ever increasing as costs continue to rise for fuel and electricity and as the global regulatory environment continues to change and evolve.

We look forward to the continued dialogue.

Respectfully,

Steven Given – Nortel Enterprise Marketing Susan Phillips – Nortel Government Relations Richard Dipper – Nortel Corporate Responsibility