



SABIT GROUP PROGRAM
ROAD CONSTRUCTION PROGRAM FOR EURASIA
JUNE 2 – 30, 2007
DELEGATE BIOGRAPHIES

Aleksey Adam
Altai State Regional Road Directorate
Votchihinskoye Department
Head
Votchicha, Altai Region, Russia
English Capability: None

Company Description:

The Altai State Regional Road Directorate is responsible for regional and local roads in the Altai region, located in Siberia, directly north of the border between Russia and Kazakhstan. Mr. Adam's directorate is responsible for 230 kilometers of state roads, and also bids on projects for private entities and federal tenders.

Main Topics of Interest:

- Equipment and technology
- Road maintenance
- Relationship of federal and local governments

Nasim Akhmedov
Nazirhon-D
Director
Khujand, Tajikistan
English Capability: None

Company Description:

Nazirhon-D is a private company based out of Khujand, in northern Tajikistan. They are currently working as a subcontractor on a major road project (roughly 1000 kilometers), financed by a Chinese credit, to rebuild part of the ancient Silk Road route from Tajikistan to Uzbekistan.

Main Topics of Interest:

- Pavement recycling, equipment leasing
- Government regulation of road construction
- Planning, project management and procurement

Roland Arutyunov
Kimry Road Construction and Reconstruction
Company
General Director
Kimry, Tver Region, Russia
English Capability: None

Company Description:

Mr. Arutyunov's company was privatized last year, and he was named its Director shortly afterwards. They compete for state and private tenders, focusing on construction and maintenance during the summer, and snow removal during the winter. They own their own asphalt plant, and work with suppliers of raw materials throughout central Russia.

Main Topics of Interest:

- Asphalt and asphalt production
- Funding and life cycle cost analysis
- Environmental issues and safety

Edvard Arutyunyan
"Shinprogress" CJSC
Deputy Director for Production, Road Construction
Yerevan, Armenia
English Capability: None

Company Description:

"Shinprogress" is a grouping of construction companies that has both a road construction and road materials division. They have participated as the lead contractor in several major highway reconstruction projects (Mardakert – Stepanakert, Sevan – Dilijan Tunnel), and also supply subcontractors with asphalt, concrete and bitumens.

Main Topics of Interest:

- Asphalt additives, bitumens
- Paving and earthmoving equipment
- Road design and engineering



Rita Avagimyan
Sahakyanshin CJSC
Deputy Director
Yerevan, Armenia
English Capability: None

Company Description:

Sahakyanshin CJSC is a private company that primarily works on projects involving road construction and bridges. They are a sub-contractor on many World Bank projects, in addition to projects funded by the Government of Armenia through the Ministry of Transportation and Ministry of Construction. Ms. Avagimyan is a part owner of the company, along with two of her colleagues.

Main Topics of Interest:

- Project management and financial management
- Design and engineering
- Materials and asphalt mix design

Aybek Berdybekov
Ministry of Transportation and Communications
Deputy Director, Road Department
Bishkek, Kyrgyz Republic
English Capability: None

Company Description:

The Road Department in the Kyrgyz Ministry of Transportation has a central office located in Bishkek, satellite offices in five provinces of the country, a unit devoted to the Bishkek-Osh highway reconstruction project, and a State Design Institute. There are roughly 3000 total employees.

Main Topics of Interest:

- Strategic planning and finance
- Geographic and extreme weather considerations
- Equipment and technologies

Georgiy Diasamidze
Georgia Department of Roads, Ministry of Economic Development
Deputy Director, Procurement Division
Tbilisi, Georgia
English Capability: None

Company Description:

The Georgian Department of Roads is responsible for roughly 20,000 kilometers of roads, most of which (15,000 kilometers) are categorized as "local roads". The procurement division draws up the yearly plan for projects,

and related equipment and material purchases needed to complete the projects. Georgia received Millennium Challenge Corporation funding for roads in the amount of roughly 100 million USD, and is completing design and feasibility studies targeting 245 kilometers of rural roads.

Main Topics of Interest:

- Procurement, tenders and contracts
- Asphalt paving and production equipment
- Federal and state role in road construction

Daler Dzhurayev
Ministry of Transportation, Dept. of Construction and Road Maintenance
Chief Specialist
Dushanbe, Tajikistan
English Capability: None

Company Description:

The Ministry of Transportation in Tajikistan oversees road construction and maintenance planning and finance for the entire country. They are working on numerous projects with international financial institutions like the Asian Development Bank and EBRD, including a road from Dushanbe to the Kyrgyz border, and rural road projects.

Main Topics of Interest:

- Federal and state role in road construction
- Bridges and tunnels
- Materials and additives for asphalt

Sergey Gutsul
State Road Administration of Moldova
Deputy Director
Kishinev, Moldova
English Capability: None

Company Description:

The State Road Administration of Moldova is embarking on a long-term road rehabilitation project primarily financed by the World Bank and the European Bank for Reconstruction and Development, requiring that all future road work meet international standards, and requiring a revision of tender regulations and procedures. Moldova also recently signed a compact with the Millennium Challenge Corporation, and is determining which industry sectors will be a priority focus for funding.

Main Topics of Interest:

- Finance, procurement, relationship w/ contractors (business aspects)
- Road funds
- Quality control

Ruben Khachatryan
KAMJURSHIN CSJC
Director
Yerevan, Armenia
English Capability: None

Company Description:

KAMJURSHIN CSJC was privatized in 1995 by Mr. Khachatryan and his partner. The company has built over 100 bridges throughout Armenia, and participated in several major highway projects (Yerevan – Sevan, Spitak – Vanadzor). They own much of their own equipment, and are looking to expand their road construction materials production with the help of a foreign partner.

Main Topics of Interest:

- Asphalt paving and production equipment
- Material producers, additives
- Financial management

Otar Khatiaashvili
Georgia Department of Roads, Ministry of Economic Development of Georgia
Deputy Head, Technical Policy Division
Tbilisi, Georgia
English Capability: None

Company Description:

The Technical Policy Division of the Department of Roads assesses and analyzes the technical aspects of proposed projects, does environmental impact assessments, evaluates new technologies, and develops technical standards for projects. Mr. Khatiaashvili's division has worked on projects financed by the World Bank and the Kuwait Fund.

Main Topics of Interest:

- Concrete road construction and maintenance
- Materials
- IT applications in road construction
- Quality control and inspection

Yevgeniy Kumenko
Roadbuilding Atikom LLC
Chief Engineer
Donetsk, Ukraine
English Capability: None

Company Description:

Road-Building Atikom LLC, a leading 10-year-old private road construction firm with over 1000 employees, serves government and private customers. The company takes part in large government tenders. Among Government projects completed: the highways Kiev-Odessa and Kiev-Moscow. The company owns its own fleet of bulldozers and excavators.

Main Topics of Interest:

- Materials – asphalt, concrete, aggregates
- Asphalt paving equipment, asphalt plants
- Project and financial management
- Procurement, tenders and contracts

Aleksey Markov
Ministry of Construction, Republic of Karelia, Russia
Head, Department of Road Development
Petrozavodsk, Russia
English Capability: None

Company Description:

The Republic of Karelia, located in Northwestern Russia, borders Finland and the White Sea. Mr. Markov's department is responsible for development and implementation of federal and regional programs, research and development, road building and repair, acquisition of equipment and technology, and international partnerships.

Main Topics of Interest:

- Strategic planning and finance
- Federal/state relationship, funding
- Road and bridge design and engineering
- Paving equipment, asphalt plants

Zhanat Mustafin
LLP KazZhilDorStroi
General Director
Almaty, Kazakhstan
English Capability: None

Company Description:

LLP KazZhilDorStroi is a private company founded in 2003 that specializes in industrial construction, road construction,

and infrastructure development in the oil and gas industry. Among major government projects implemented: Almaty-Astana Highway (Karaganda to Balkash), and 200 km of the Almaty- Issyk-Kul Road. They also build roads for oil and gas companies.

Main Topics of Interest:

- Equipment leasing and purchase
- Project management, IT applications
- Road design and engineering
- Materials

Vitaliy Pospeshniy
Ukrainian State Enterprise “Ukrdortekhnologiya”
Chief of Technology Department
Road Construction and Maintenance
Kiev, Ukraine
English Capability: None

Company Description:

A government organization, the State Enterprise “Ukrdortekhnologiya” is involved in both research and development and construction activities. The organization develops complex highway, bridge, and construction projects. Mr. Pospeshniy’s department ensures that technical innovations are applied in new road construction projects, in repairs, and in maintenance throughout the country.

Main Topics of Interest:

- Equipment – Repairing and marking
- Materials
- Project finance

Ilgar Ragimov
Azerinsaatservis LLC
Director of Finance
Baku, Azerbaijan
English Capability: None

Company Description:

Azerinsaatservis LLC is a leading road construction company in Azerbaijan, whose clients are both government and private. The company employs 200 people and has a gross revenue of 9 million USD. In addition to his duties of financial control and business planning, Mr. Ragimov, in his position as Director of Finance, introduces new technology in production management.

Main Topics of Interest:

- Materials – Asphalt, aggregates, additives
- Environmental impact, health and safety issues
- Finance and project management
- Road marking and road sign production

Aleksandr Surzhyk
Kievavtotransservis JSC
Director, Road Construction
Kiev, Ukraine
English Capability: None

Company Description:

Kievavtotransservis JSC is a successful 15-year-old private company that builds road in Kiev and the Kiev Region. Kievavtotransservis owns its own road construction equipment, and submits bids for both government and private projects. As Director of the Road Construction Division, Mr. Surzhyk manages road construction, and repair and maintenance of roads, pavements, and rainwater drain networks.

Main Topics of Interest:

- Paving techniques and materials
- Financial planning and funding
- Paving and other equipment
- Private sector contracts with government

Galina Tarakanova
LLP Kazdorprojekt
Project Manager
Almaty, Kazakhstan
English Capability: Fair

Company Description:

LLP Kazdorprojekt is a privately owned company with a wealth of experience in road and bridge design, environmental studies and construction supervision. The firm also prepares tender documentation. Kazdorprojekt is a diversified engineering company with expertise in a wide range of areas. Much of Kazakhstan’s highway system was designed by the firm. Its services are marketed in Kazakhstan, Russia, Kyrgyzstan, Uzbekistan, Georgia, and Turkmenistan.

Main Topics of Interest:

- Materials
- Paving equipment, asphalt plants
- Road design and engineering
- Quality control and inspection