



#### Music & P2P

# New Business Model Opportunities Paid & Advertising Supported Downloads Technology



## Overview INTENT MediaWorks Ft.tent





- **FOCUS:** Music, Film, Video, eBook Distribution via P2P & the WEB
- INTENT: knows **DISTRIBUTION** Technology
  - Owned by Digital Commerce LLC: 7 year old Investment Trust
    - Digital Commerce, LLC: www.dcllc.info
  - Industry Leadership in Travel Distribution Technology
    - AgentWare, Inc.: www.agentware.net
  - Industry Leader Job Search, and Placement Technologies
    - Careerfish, Inc.: www.careerfish.com
  - Focus on P2P Media Distribution
  - Recognized by Music Companies and RIAA as Legitimate & Positive Force in the Industry



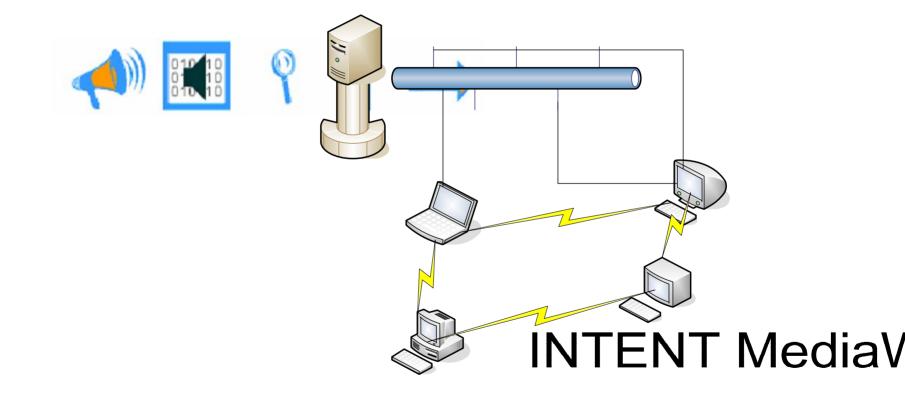
#### **Mission**



- Help content providers tap into and profit from the secure,
   legitimate distribution and commercialization of digital media
- Create the Technologies & Platform that enable new Digital Distribution
- Partner with P2P Providers & Web Retailers to enable new business models
- Integrate the viral power and authentic nature of peer-to-peer file-sharing with digital rights management technology, e-commerce and advanced marketing technologies to acquire audiences and drive revenue

#### **How it Works**

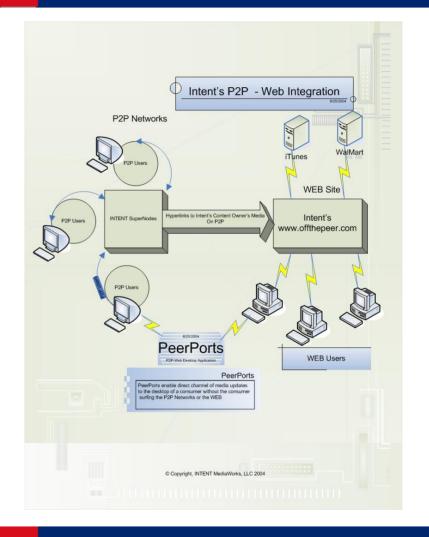




# **Content Owners Perspective**



- Multi-Channel: P2P, WEB, Wireless, Satellite, PC-TV (PVRs/DVRs)
- Non-exclusive distribution
- Digital Rights Management, (DRM), copy protection software used to prevent copying and sharing content without authorization
- INTENT reviews the content to make certain it is not illicit, unauthorized, sexually explicit or unacceptable for distribution.





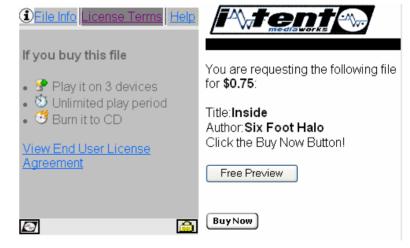
### **User Experience & Business Models**













# Advanced Technologies





Example: MP3 player, Health insurance in NYC

Get FREE Media!

\* required





#### **Partners & Customers**

























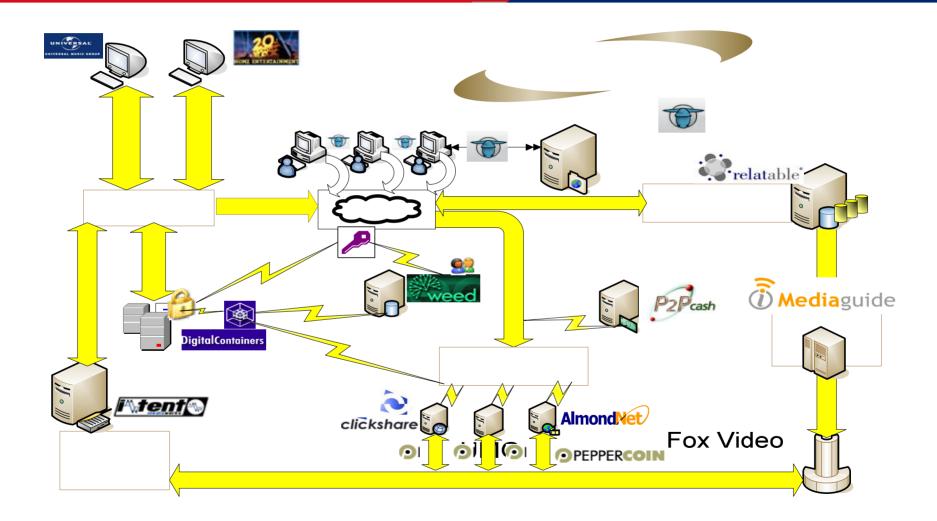














#### **Automated Process & Platform**



- Detailed Consumer Behavior Reporting and marketing management
- Already linked in to most P2P Systems
- Java Based Platform
- Complete ODBC & Web Services Backend
- Can Process 1Million transactions per second



#### DRM License Report

Run: 2/17/04 - 2/20/04

Client Blue Maze

Media	KID	Date	Time	Version	Age	Zip	Plays	Burns
Y'all Don't Hear Me.wma	hn3lrv igzU2Kush2UQQw3v==	2/20/2004	3:23:48 PM	-7	Under 15	30308	3	0
Y'all Don't Hear Me.wma	hn3lrvigzU2Kush2UQQw3v==	2/19/2004	2:07:23 PM	7	15-17	30345	2	0
Y'all Don't Hear Me.wma	hri3lrvigzU2Kush2UQQw3w==	2/19/2004	1:44:13 PM	7	18-24	30312	1 3	0
Y'all Don't Hear Me.wma	hn3lrv igzU2Kush2UQQw3v==	2/17/2004	3:51:27 PM	7	25-34	21120	3	1
Disown the World wma	tm7bASqAlUmia2zbLR8pmv==	2/17/2004	3:49:34 PM	7	35-44	01212	45	2
Disown the World wma	tm7bASqAlUmia2zbLR8pmv==	2/17/2004	3:44:48 PM	7	45-54	01201	3	0
Y'all Don't Hear Me.wma	hn3lrvigzU2Kush2UQQw3v==	2/17/2004	3:06:28 PM	7	55 +	01212	3 5	Ô
Disown the World wma	tm7bASqAlUmia2zbLR8pmv==	2/17/2004	2:36:47 PM	7	25-34	30312	5	0
Y'all Don't Hear Me.wma	hn3lrvigzU2Kush2UQQw3w==	2/17/2004	2:26:41 PM	7	35-44	30333	2	0
Y'all Don't Hear Me.wma	hn3lrv igzU2Kush2UQQw3v==	2/17/2004	2:03:33 PM	7	45-54	08080	2	0
Y'all Don't Hear Me.wma	hn3lrv igzU2Kush2UQQw3v==	2/17/2004	1:19:23 PM	7	55 +	30345	1	0
webtalk-2-21-2004.wma	eGbIS3Cnr0KYr2AB9clk2A==	2/17/2004	1:16:38 PM	7	25-34	30432	1	0
Date Run:	3/1/2004 11:3	4			Page 1 of 1			RR



#### **Surf to Demos**



- http://www.offthepeer.com/Shared/SixFootHalo-Inside-OTP.wma
- http://www.offthepeer.com/Shared/SixFootHalo-Inside-PS.wma
- http://www.offthepeer.com/shared/Joan%20Jett-The Word (fighting Breast Cancer)-OTP.wma



