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**Professional and Management Services** 

**Environmentally Speaking** 

JWOD/NIB/NISH

Schedule Items

GSA Advantage!™

**Stock Items** 

# 010101

# **Supply and Procurement**

M A R K E T I P

#### JWOD PRIME PRODUCTS

The Navy's Plastics Removal in Marine Environment (PRIME) Program is a source reduction program that focuses on evaluating every item the Navy uses aboard ships and determining the environmental acceptability at the point of disposal. By carefully selecting the items that go aboard ships and specifying the types of allowable packaging, the Naval Supply Systems Command (NAVSUP) can influence the amount and composition of the waste stream that will require processing. One way to reduce the amount of plastics in the ship's waste stream is to purchase non-plastic items in place of their plastic counterparts. The use of plastic supply items requires more space aboard ship devoted to storage of plastic trash for land disposal. To assist ship personnel in ordering non-plastic substitutes meeting the requirements of the PRIME Program, the General Services Administration has identified items on the GSA Advantage!™ website with a "PRIME" logo. The following JWOD items, provided by Americans who are blind or who have other severe disabilities, meet the requirements of the Navy PRIME Program and are available for purchase through GSA Advantage!"

#### Boning Knife NSN 7340-00-197-1271 Price: \$4.72 ea.

10" long overall. Stainless steel blade measures 6" long and efficiently bones meat or fish. Has a plastic handle.

#### Paring Knife NSN 7340-00-488-7939 Price: \$2.76 each



7" overall length. Short-bladed, 3-1/4"-long, stainless steel knife affords control and maneuverability in peeling and trimming operations. Comes with a plastic handle. Conforms to NSF standards.

#### Potato Peeler NSN 7330-00-238-8316 Price: \$.67 ea.

6" long. Steel peeler is for manually peeling, coring and eyeing vegetables and fruits. Swiveling, sharp-slotted stainless steel blade cuts in either direction. Has a sharp, rounded tip.

#### Oven Mitt

NSN 7330-00-379-4439 Price: \$2.28 ea. Insulated oven mitt protects hands and wrists from heat. Features a 6" x 1" tape for



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slipping over wrist and is made of resin-treated, terry knit cotton with an insulated liner. Preshrunk and washable. Measures 8-1/2" x 11-1/2"

#### **Food Service Apron**

Washable, reusable, white cotton drill cloth, food service apron. White cotton tie tapes secure apron at the waist. All apron edges are either selvage or has a hem finish.

**NSN 8415-00-051-1173 Price: \$4.83 ea.** Waist-style apron. 32" W x 30" L

**NSN 8415-00-634-0205 Price: \$6.13 ea.** Bib-style apron. 32" W x 42" L

**NSN 8415-01-045-0587 Price: \$5.44 ea.** Bib-style apron. 26" W x 35" L

#### Cheesecloth

Plain weave, bleached, white, cotton cheesecloth suitable for cleaning and polishing.

NSN 8305-01-125-0725 Price: \$1.78 Commercial Grade No. 10 (light weight). 35" width, 5 yard package.



NSN 8305-00-205-3496 Price: \$4.89

Commercial Grade No. 50 (medium weight). 35" width, 10 yard package.

NSN 8305-00-205-3495 Price: \$42.48

Commercial Grade No. 50 (medium weight). 35" width, 100 yard bolt.

#### NSN 8305-00-262-3321

Price: \$37.40

Commercial Grade No. 90 (heavy weight), 35" width, 50 yard bolt.

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#### JWOD PRIME PRODUCTS (CONT'D.)

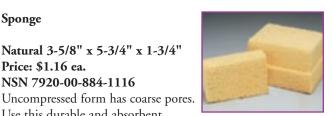
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#### Sponge

#### Natural 3-5/8" x 5-3/4" x 1-3/4" Price: \$1.16 ea. NSN 7920-00-884-1116

Use this durable and absorbent

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sponge for general cleaning with commercial detergents, soaps and cleaning agents. Soft and pliable when wet, sponge is made of regenerated cellulose.

#### Natural 3-5/8" x 5-3/4" x 1-3/4" Price: \$1.02 ea. NSN 7920-00-240-2555

Fine-textured sponge is compressed by 80% for increased storage efficiency. May be used for photographic purposes. Use this durable and absorbent sponge for general cleaning with commercial detergents, soaps and cleaning agents. Soft and pliable when wet, sponge is made of regenerated cellulose.

#### Pad, Cleaning and Polishing NSN 7920-00-151-6120 Price: \$6.59 pg.



White, nonwoven, nonmetallic,

and nonabrasive, polyester material is for washing and scrubbing painted or unpainted aircraft exteriors. Pad measures 6" x 12" x 3/8"

#### Wet Mop NSN 7920-00-224-8726 Price: \$7.08 ea.

Cotton yarn mop is used for swabbing floors and decks. Twine is used to firmly and permanently attach four-ply yarns to the 60" long fixed wooden handle. Measures 17" long.

#### Paper Towel, Navy Pack NSN 8540-01-055-6134 Price: \$43.32

Paper towel, Kraft color, single-fold type, interlocking design, used for wiping and drying of hands. 9 1/4" wide x 10 3/4" long, folded to 5 1/2" x 9 1/4". Each box has 16 packs of 250 towels for total box quantity of 4000 towels. Packed in weather resistant box, with all seams and joints sealed with weather resistant tape. Will fit most single fold towel dispensers. Made from paper containing a minimum of 40% Post Consumer Recycled Materials and 40% recovered materials. Meets CPG guidelines.

#### Wiping Cloth NSN 7920-00-965-1709 Price: \$45.05 Soft and absorbent paper towels.

Three-ply, strong, lightweight and nonscratching. These towels are intended for use on clear plastic aircraft canopies



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but will absorb water and oil in many uses. Each pop-up dispenser package contains 90 15-1/4" x 16-3/4" white towels. Unit of issue box contains 15 dispenser packages (1350 total towels).

#### Wire Brush NSN 7920-00-291-5815 Price: \$2.04

Scrub away paint, rust and acid stains with this steel-wire



brush. Bristles are made of carbon steel wire, are arranged in 4 x 18 rows and are 1-1/8" long. Wooden or molded plastic rocker block has an integral curved handle that measures 13-3/4 x 1-1/4 x 3/8".

#### **Deck Covering** NSN 7220-00-205-0389 Price: \$1.96

Prevent slippage on board ships with this self-adhering, nonslip covering. The silicon carbide particle-coated fabric provides a nonslip surface, and the adhesive-coated back has a removable protective covering to prevent contamination of adhesive prior to use. Adheres to clean, dry surfaces without wrinkling, breaking or lifting. Noncorrosive, lightweight and resistant to detergents. Black covering measures 24" wide and 6" deep.

#### Mattress Cover

#### 77" x 36" x 6-1/8" Mattress Cover NSN 7210-00-291-8419 Price: \$211.89 pg.

Made of 7-oz unbleached white cotton drill. Box-style preshrunk mattress cover has boxed corners, lapped seams and end slit opening with three pairs of tie tapes, each 5/8" wide by 10" long, for closure. Use on mattress that is 2" shorter, 1" narrower and 1/2" less deep than mattress cover dimensions.

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## JWOD PRIME PRODUCTS (CONT'D.)

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#### Mattress Cover

#### 82-1/2" x 43-1/2" Mattress Cover. NSN 7210-00-883-8492 Price: \$12.71 ea.

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Pre-shrunk cover is made of 4.2-oz unbleached white cotton or 3.5-oz bleached polyester/cotton sheeting. Protect mattresses with an envelope-style mattress cover. Has plain seams and a 6" end flap with three pairs of tie tapes, each 5/8" wide by 10" long, for closure. Length of mattress cover (exclusive of flap) should equal length plus thickness of mattress plus one inch.

#### Pillowcase (Bed Linens)

White color, standard size, 128 yarn count cotton/polyester blend muslin pillowcases.



#### NSN 7210-00-259-8897 Price: \$29.82 dz. 20-1/2" x 32-1/2" Standard Pillowcase. Has no marking.

#### NSN 7210-00-259-9004

Price: \$25.87 dz. 20-1/2" x 27-1/2" Standard Pillowcase. Marked with "US" in black letters on the inside of the pillowcase (marking does not show through).

#### NSN 7210-00-259-9005 Price: \$31.04 dz.

**32-1/2" x 22-1/4" Standard Pillowcase.** Marked with "US" in black letters on the inside of the pillowcase (marking does not show through).

#### Label Holder NSN 9905-00-866-0334

**Price: \$33.03** Aluminum holder has a pressuresensitive adhesive backing with a protective liner. Features a plastic window shield and a solid back. US Army Natick Lab Drawing 8-2-165.



12-month maximum shelf life (extendable). Measures 9-11/16" x 11-3/4"

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#### Flashlight NSN 6230-00-163-1856 Price: \$3.79 ea. Heavy-duty model uses two D cell batteries (not included).

Comes with one PR-2 bulb



installed, plus a spare bulb that is stored in the watertight plastic case, with hanger ring. Tube-shaped flashlight has a three-way switch for on, off and flasher functions. Features a roll-resistant design and a clear, prefocused spot lens.

#### STOCK UP TO ENVIRONMENTALLY FRIENDLY JWOD OFFICE ESSENTIALS

Spring is just around the corner- the perfect time to organize your desk and stock up on "green" JWOD office supplies you need to get the job done! Be sure to visit www.gsaAdvantage.gov or www.jwod.com to order the environmentally friendly products made by NISH associated nonprofit agencies featured below:

#### Paper Clips

These standard No. 1 size paper clips contain over 60% recycled content and are made of the highest quality steel with a corrosion resistant finish. Won't mark paper!

#### Bag of 100 Paper Clips

7510-01-467-6738 .....\$0.31 pk. Box of 1,000 Paper Clips (10 bags of 100 clips each) 7510-00-161-4292.....\$2.25 mx.

#### **Tape Dispenser**

This contemporary style tape dispenser is made of 100% recycled impact-resistant plastic and can accommodate a 36-yard role of tape up to 3/4" wide. Rubber feet prevent marring or slipping, and the serrated cutting edge is guarded for safe handling. Weighted for extra stability. **Black** 

7520-00-240-2411 .....\$2.10 ea.

#### **Inter-Department Envelopes**

These 10" x 13" inter-department envelopes are made of 28 lb. recycled brown Kraft stock. Six see-through holes ensure that important documents are not left in envelope. Box of 100. **3 column, printed on both sides, contains 30%** 

post-consumer waste 7530-01-463-3909......\$15.00 bx. 5 column, printed on one side, contains 30% post-consumer waste 7530-01-463-3908.....\$15.00 bx. 5 column, printed on both sides. Contains 100% postconsumer waste 7530-01-463-3910.....\$15.00 bx.

#### Desk Pad

This practical desk pad with smooth writing surface is made of 30% postconsumer waste paper. Paperboard back with two facing sheets and four triangular artificial leather corners. **Size 19-1/4" X 24-1/4"** 



7520-00-224-7238 .....\$3.19 ea.

#### Daymax Planners and Calendars

The full line of Daymax calendars, planners, refills and accessories are made with 30% post-consumer waste paper. Choose from several different styles and colors.

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#### Appointment Book Refill, 2002

7530-01-450-5417\$3.06 ea.
Calendar Pad, 2002
7510-01-450-5462\$2.08 ea.
Pocket Planning Set, 2002
7510-01-450-5435\$4.09 SE
GLE Planner, Black, 2002
7530-01-478-1416\$39.46 ea.
GLE Planner, Burgundy, 2002
7530-01-478-1414\$39.46 ea.
GLE Planner, Navy, 2002
7530-01-478-1415\$39.46 ea.
IE Planner, Black, 2002
7530-01-477-8133\$31.34 ea.
IE Planner, Burgundy, 2002
7530-01-477-8132\$31.34 ea.
IE Planner, Navy, 2002
7530-01-477-8134\$31.34 ea.
LE Planner, Black, 2002
7530-01-478-1413\$47.14 ea.
LE Planner, Burgundy, 2002
7530-01-478-1417\$47.14 ea.
LE Planner, Navy,2002
7530-01-478-1412\$47.14 ea.
GLE Day at A View, 2002, 7-hole
7510-01-477-8144\$11.21 ea.
GLE Week at a View, 2002, 7-hole
7510-01-477-8143\$7.00 ea.
GLE Month at a View, 2002, 7-hole
7510-01-477-8139\$5.45 ea.
IE/LE Day at a View, 2002, 3-hole
7510-01-477-8138\$8.43 ea.
IE/LE Week at a View, 2002, 3-hole
7510-01-477-8137\$7.00 ea.
IE/LE Month at a View, 2002, 3-hole
7510-01-477-8131\$5.45 ea.

#### NO TIME IS A GOOD TIME FOR A PAPER JAM



And furthermore, some times are even worse than others.

That's why our paper is as close to jam-proof as you can get.

Here's why. Whether you chose one of our generic brands or Xerox brand copier paper, you'll be getting paper that's been manufactured with unsurpassed quality control.

That's how we make certain that the paper we ship to you is completely reliable.

So time after time, you can depend on getting consistently clean, sharp copies.

Copier paper from GSA works equally well in both high speed or desktop copiers. You can also use GSA copier paper in laser, bubblejet, or ribbon printers with excellent results. You can even use it in offset duplicating equipment. And you can rely on it for uniform weight and thickness giving a smooth, clean appearance that has low opacity with every copy.

And when you buy copier paper from GSA, you'll also be in compliance with all federal regulations on recycling, including Executive Order 13101. So you can make great copies while you help protect the environment. The only thing you won't be doing is jamming up your copier.

Xerox Brand Copier Paper Size: 8-1/2" x 11" NSN: 7530-01-454-8006 Price: \$34.28

GSA Copier Paper Size: 8-1/2" x 11" NSN: 7530-01-335-2623 Price: \$27.90

For more information, please contact:



CONTACT

Martin Prince Technical

PHONE

(212) 264-7883

E-MAIL

martin.prince@gsa.gov

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#### COMPLIENT'S OUTSOURCE SOLUTIONS FOR PUBLIC ACCESS DEFIBRILLATION PROGRAMS IN FEDERAL FACILITIES

O ne out of every 1,000 people will be the victim of sudden cardiac arrest (SCA) this year. In 1999 and 2000, 13 percent of all workplace fatalities reported to OSHA were due to SCA. Today, we are fortunate enough to have automated external defibrillators (AED) that allow us to literally jump-start a heart that is beating irregularly or has stopped beating from SCA. The problem we face is in identifying, coordinating, and managing all of the other components that allow the AED to be successfully used. That is where Complient's outsource solutions come in.

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#### Sudden Cardiac Arrest & the Federal Government

In 1999, the Cardiac Arrest Survival Act was enacted in response to this significant threat, recommending that the Federal Government implement Public Access Defibrillation (PAD) programs in their facilities in order to be able to respond to cases of sudden cardiac arrest. However, implementing a PAD program and saving a life requires more than buying an AED and adding it to your medical supplies cabinet.

Saving someone in sudden cardiac arrest takes the same kind of planning and preparation that any emergency response requires—coordinated actions taken within minutes of the occurrence. With each minute that an electric shock from a defibrillator is delayed, the chance of survival from sudden cardiac arrest drops nearly 10 percent. At 10 minutes, the chances are dismal.

Understanding the complexity of this issue and its need for structure, the General Services Administration in conjunction with the Department of Health and Human Services recently released guidelines for PAD programs in federal facilities. These guidelines provide an outline of elemental components required for a functional program. They include medical requirements; necessary equipment and supplies; equipment placement; service and maintenance; legal requirements; documentation and record keeping; responder training; and overall program management. Without any one of these aspects, the program will eventually fail in its ability to function, whether it is today, tomorrow or sometime in the future.

#### Where to Start?

Just as organizations utilize experts for the installation of technology, implementing a complex PAD program requires specialized skills and knowledge. Most organizations have neither the time nor expertise to coordinate activities, locate medical direction, complete required paperwork, or schedule the training and service required to be able to effectively use medical devices like an AED. This is especially true of the federal government where the expertise may be available, but the time is not. With the federal civilian payroll at its lowest level since 1950 and legislation like the Federal Activities Inventory Reform (FAIR) Act, it has become more important for agencies to identify commercial vendors that can perform tasks that are not part of the government's focused priorities.

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#### **Complient Provides an Outsource Solution**

Complient removes this time- and resource-intensive burden from your personnel by organizing, tracking and coordinating the program from the initial implementation through day-today administration. Many of their current clients, including Amtrak, the US Army Corp of Engineers, Gillette, and BASF have outsourced to Complient for the simple reason that their turnkey programs allow them to focus on their core competencies, instead of coordinating multiple vendors or attempting to manage the program in-house.

#### Work with Experts

Complient brings a wealth of experience to every program. Complient's educators are certified by the American Heart Association, National Safety Council and American Safety and Health Institute. Their Account Specialists coordinate and document all training, service, and maintenance.

#### A Turnkey Program

Every aspect of a program—from the initial implementation through ongoing management—are coordinated, executed, and documented by Complient. Their programs also include all of the necessary equipment, supplies, training, protocols, medical direction and maintenance required to function effectively. Complient's PAD and Medical Emergency Response Programs meet:

- The U.S. General Services Administration, American Heart Association, Building Owners and Managers Association, and American College of Occupational and Environmental Medicine guidelines and recommendations for AED programs.
- All state and federal "Good Samaritan" laws and regulations.
- AED manufacturer warranty/indemnity requirements regarding maintenance.
- OSHA regulations regarding bloodborne pathogens.

## A R K E T I

Federal Supply Schedule 69 Training Aids & Devices

#### COMPLIENT'S OUTSOURCE SOLUTIONS FOR PUBLIC ACCESS DEFIBRILLATION PROGRAMS IN FEDERAL FACILITIES (CONT'D.)

#### The Complient Program

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All of Complient's programs can contain the following elements.

#### **Program Development**

#### **Project Management**

- Complient coordinates the delivery of equipment, system setup and training schedules based on site management's needs.
- Integrates all new facilities and authorized users into single point of contact and documentation systems.
- Provides new user orientation for authorized management personnel on their systems.

#### Site Assessment

Emergency response specialists walk through your facility and deliver a written report recommending number of AEDs required, where to place equipment, and the number of trained responders required.

#### Medical Direction & Oversight

Complient provides

- A prescription to purchase as required by GSA Guidelines and federal law
- Assistance with equipment registration and paperwork with proper authorities
- Response Protocols
- Non-emergency question hotline
- Oversight of the program.

#### **Program Implementation**

Responder Training is provided to 10 responders on-site (available 24/7/365) by professional Complient Educators. Two-person team training is provided in: CPR/AED (nationally accredited), Basic First Aid, Oxygen Administration, Response Protocols, Bloodborne Pathogens

#### **Equipment and Supplies**

Complient provides

- An AED (If Needed) Emergency Oxygen
- CPR Voice Prompt
- First Aid, Patient Prep and Bloodborne Pathogens Protection/Clean-up Kits

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Storage and Transportation kit

#### **Ongoing Program Management**

#### **Program Administration**

A Complient Account Specialist serves as a single point of contact to all facilities for training, requests for service, and issue resolution. At program initiation, the specialist contacts site management to provide an overview of the program, sends them the appropriate documentation and paperwork, and then sets-up the program to their requirements (training schedule, equipment delivery, medical direction). In this way, the Complient Account Specialist serves as the driver to start-up the program. In addition, Account Specialists: Schedule classes for each facility; Track certification-expiration for trained responders; Monitor and coordinate equipment service, including delivery and setup, supply replenishment, and semi-annual and post-incident service.

#### **Post-Incident Support**

Complient provides

- 24-Hour Post-Incident Service including retrieval of incident data from unit
- Replenishment of used supplies
- Evaluation and forwarding of incident data to proper authorities

#### Service & Maintenance

Complient provides

- 24-hour Supply Replenishment
- 24-hour Equipment Malfunction
- Bi-Annual Maintenance

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#### COMPLIENT'S OUTSOURCE SOLUTIONS FOR PUBLIC ACCESS DEFIBRILLATION PROGRAMS IN FEDERAL FACILITIES (CONT'D.)

#### **Documentation & Record Keeping**

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Complient records all facets of a program in a proprietary documentation and record keeping system that can be used to verify compliance for internal or external audits. This includes:

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• Equipment Location

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- Equipment Configuration
- Supply Expiration Dates
- Last Service Date and Service Ticket
- Training Rosters
- Certification Expiration
- Incident Response Information

#### Available Programs

If you are interested in Compliant's programs, they are located on GSA Schedule 69 (Contract # GS 02F 0008M, SIN Number 27-400). Below is a sample of their more popular programs. Additional program configurations can be found on the GSA Schedule.

#### **Comprehensive Medical Emergency Response Programs**

## Comprehensive Medical Emergency Response Program with New AED (SKU No. GSA008):

LifePak 500 Biphasic AED with Lithium Battery and Electrodes; Equipment/Supply Storage and Transportation Kit; Emergency Oxygen; Emergency Response Supplies; All Required Medical Support; Training in AED Use, CPR, Basic First Aid, Emergency Oxygen and Bloodborne Pathogens; Supply Service and Replenishment; Equipment Maintenance and Service; Post-Incident Coordination; Program Management & Online Documentation – 1-time AED purchase and system setup - \$2,499; Annual Service Agreement - \$1,970

## Comprehensive Medical Emergency Response Program to Support Existing AEDs (SKU No. GSA005):

Equipment/Supply Storage and Transportation Kit; Emergency Oxygen; Emergency Response Supplies; All Required Medical Support; Training in AED Use, CPR, Basic First Aid, Emergency Oxygen and Bloodborne Pathogens; Supply Service and Replenishment; Equipment Maintenance and Service; Post-Incident Coordination; Program Management & Online Documentation – Annual Service Agreement - \$1,970 per year

#### **Basic PAD Programs**

Basic PAD Program to Support Existing AEDs (SKU No. GSA003):

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All Required Medical Support; Training in AED Use, CPR, Basic First Aid, Emergency Oxygen and Bloodborne Pathogens; Equipment Maintenance and Service; Post-Incident Coordination; Program Management & Online Documentation – Annual Service Agreement - \$1,799 per year

## Basic PAD Program without Training to Support Existing AEDs (SKU No. GSA004):

All Required Medical Support; Equipment Maintenance and Service; Post-Incident Coordination; Program Management & Online Documentation – Annual Service Agreement - \$899 per year

Complient Contact:

Andrew Kraynak Phone: (440) 519-2551 e-mail: akraynak@complient.com

For more information, please contact:

CONTACT

Mary Ann DeFeo

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(212) 264-2306

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mary-ann.defeo@gsa.gov

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#### DIGITAL GLUE: A NEW APPROACH TO SIMULATION COLLABORATION

ESE Research, Inc. has developed a new software construction process called Digital Glue that leverages the power of newly developed scripting languages to link together the operation of disparate models and simulations of military systems. The technology is applicable to other simulation domains as well. The principal advantage of this approach over conventional solutions is that Digital Glue is non-intrusive to the simulations or models that are being tied together. Digital Glue can be universally applied over a wide range of domains wherever software is the connecting medium including simulations, fire control systems, and communications to help attain the goal of a "plug-and-play" capability. Digital Glue provides a quick path to reuse of new or existing simulation components across multiple platforms/operating systems, functional modeling and simulation communities, and runtime infrastructures.

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#### Shortcomings of Conventional Approaches

The most intuitive approach to integrating disparate simulations built by different developers for particular purposes is to build a common infrastructure or architecture of computer hardware and software and then to force-fit the systems into this infrastructure by establishing a common format. While superficially attractive, practice has shown that this process is difficult and costly to implement not to mention the "political" difficulties of negotiating and establishing a common format or protocol. Not only is the infrastructure expensive and complex to build, but the underlying systems themselves must be significantly altered to fit within the infrastructure and conform to the common format.

#### An Innovative Approach

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Instead of making the elements conform to an infrastructure, Digital Glue utilizes an architecture that conforms to and wraps around the systems whose operation is to be integrated. To accomplish this, a whole new generation of programming languages known as "scripting" languages are applied to glue together the separate system into an apparently single entity. Up until now, translating data among various formats and sharing it between systems has been prohibitive due to the resource constraints of long processing times and reformatting. These new scripting languages are dynamically typed (as opposed to statically typed like Ada or C++) and thus make it relatively easy to tie together systems with different interfaces and data formats. The scripting language evaluates data in the same typeless manner as a human, without being bogged down by superficial differences in information presentation. This method of tying together multiple simulations in a collaborative manner is in direct contrast to a homogeneous infrastructure where the constituent simulations themselves must be altered to conform to a common protocol.

The scripting languages behind Digital Glue are extremely efficient to code thus encouraging a spiral development methodology of early prototype testing and user feedback. Experience on a mission planner for space control applications has shown that processes behind Digital Glue, undergirded with scripting languages, can reduce schedules by half, and total costs by 80%.

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#### Expertise Ready to be Applied

DESE is already actively applying Digital Glue technology to DOD and other simulation integration tasks including simulations, weapon system planners, and data gathering. DESE has in-depth knowledge and experience in the application of scripting languages including their use as wrappers for existing software as well as direct experience and expertise in DOD and other application domains.

Order Directly from the contractor:

DESE Research, Inc. Michael Kirkpatrick 315 Wynn Dr., Suite 2, Huntsville, AL 35805 256-837-8004 256-722-7966 mkirkpatrick@DESE.com DESE.com GSA Contract Number: GS-23F-0177L

For more information, please contact:

#### C O N T A C T

Ms. Pamela Henderson Senior Account Manager

PHONE

(256) 895-3139

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(256) 895-5898

E-MAIL

pam.henderson@gsa.gov

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## ENVELOPES, DIRECT TO YOU!

Good news on envelopes! We now have the following contractors offering envelopes under Multiple Award Schedule 75 Part II Section A for Office Products and Services. You can contact the firms directly for your ordering needs. When you call please specify that you are ordering off the GSA contract and cite the contract number below. These products are also available on GSA *Advantage*.<sup>TM</sup> To get envelopes in a jiffy, go to www.gsaAdvantage.gov, enter, then type in envelope and just pick and click to shop.

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#### Additional awards will be made in the near future.

For more information call:

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C O N T A C T Tara Jenkins P H O N E (212) 264-7765 E - M A I L

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tara.jenkins@gsa.gov

Contractor	Contract Number	Date Of Award
Bowers Envelope Co. Tel. (317) 253-4321	GS-14F-0033L	3/21/01
Dolphin Blue Tel. (214) 565-0355	GS-14F-0050L	7/30/01
Mail-Well Corp. Tel. (216) 430-4010	GS-14F-0021L	1/29/01
Wescys Tel. (763) 504-1069	GS-14F-0039L	4/20/01
Westvaco Tel. (800) 622-2123	GS-14F-0003M	11/14/01
Worcester Envelope Co. Tel.# (508) 832-5394	GS-14F-0020L	1/26/01

#### NATIONAL FURNITURE CENTER'S EXPRESS DESK

The GSA National Furniture Center's Express Desk offers a unique service. It is a fax-based ordering tool that was developed to make ordering **FURNITURE AND FURNISHINGS** easier for customers and to reduce the administrative costs of processing multiple requisitions. Customers simply fax their orders to a dedicated fax machine. Multiple line items can be consolidated under a single requisition by simply attaching a bill of materials with the requisition. Upon receipt of all the ordering information, we place a delivery order within 48 hours. It is fast and simple, and has the value-added service of enabling related orders to be managed as projects (for example, scheduling carpet delivery and installation before furniture is delivered).

#### Advantages of the Express Desk

- 24 hour, seven-day-a-week ordering (by fax)
- Purchase orders placed with Federal Supply Schedule suppliers within 48 hours after receipt
- Faxed acknowledgement of procurement order
- Order handled by experienced professionals familiar with the FAR
- Personalized service by GSA associates
- Ideal for priority projects and urgent requirements
- Order accountability and tracking
- One-stop shopping using proven project management techniques
- Hassle-free ordering
- Follow-up to ensure customer satisfaction
- Best Value Determination Guidelines faxed to customer for convenience

#### Important Items to Include

- Item Description
- Manufacturer/Supplier
- Quantity
- GSA Contract Number(s)
- Picture of the Item (if available)
- Military Interdepartmental Purchase Request (MIPR-DD Form 448)

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- Part Number, Model, NSN
- Price
- FEDSTRIP (SF-344)
- MILSTRIP (DD-1348-6)
- Color, Fabric, Finish
- Point of Contact, Phone, Fax
- Best Value Determination

Multiple line items can be consolidated under a single requisition. Simply attach a bill of materials (product list for each contact) with your requisition. A separate requisition is needed for each contract number.

Customers can fax their orders TOLL FREE: 877-240-6453, attention "Express Desk." Non-toll free fax: 703-305-7934. For more information, call 703-305-7003 or e-mail: express.desk@gsa.gov.

#### MULTIPLE AWARD SCHEDULES HELP DESK

#### Need training? Have questions?

Help is just around the corner! GSA Multiple Award Schedules Helpdesk is your one-stop shop for all your GSA Schedule needs! For day-to-day questions or to request free training at your agency's facility or training function on the GSA Schedules program, please contact the MAS Help Desk on (703) 305-6566 or e-mail at MASHelpDesk@gsa.gov



GSA's Federal Supply Service is proud to support FOSE 2002, this year's premiere IT event for Federal employees who want to experience the latest in dynamic world-class technology that the industry has to offer.

Visit the GSA booth (FOSE Booth #1810) to discuss IT solutions that can make your job easier. You may also come away with a glimpse of the future that will help you to plan your agency's development and guide your path through the years to come.

While at our booth, ask a staff member to demonstrate GSA Advantage! (www.gsaAdvantage.GOV), the Federal Government's award winning e-commerce shopping site and your gateway to the thousands of best-value products and services offered exclusively to Federal agencies. The GSA booth staffer can also show you how to navigate the FSS Schedules E-Library, where you'll find the latest GSA and VA schedule contract award information.

Or you can enter the world of the U-MAS Virtual Campus where you'll find a series of classroom buildings covering subjects like the MAS Federal Supply Schedule Program and Ordering Procedures to Performance Based Contracting, along with information on How to Become a Schedule Partner.

You can learn more about e-Buy, GSA's electronic request for quote solution designed to facilitate your request for submission of quotes for commercial products and services. Our booth staffer can show you how to post an RFQ in order to obtain quotes from schedule contractors, resulting in a best value purchase. (If you have an account on GSA Advantage! you are automatically registered for e-Buy.)

If you're a Federal worker who has to take care of business on the run, GSA's E-Connected Intelligent Remote Operations (EIRO) solution-- also featured at FOSE 2002-- will be of special interest to you. You'll learn how EIRO can help you to meet your remote communications and networking needs, connecting your remote staff wherever they may be and establishing network-connected operations.

You'll learn all of these things and more if you stop by GSA Booth #1810 at FOSE 2002.

FOSE 2002 will be held at the Washington, D.C. Convention Center, March 19-21.

For more info, visit: www.fose.com

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#### THE HERRING IMPACT GROUP

The HERRING IMPACT Group specializes in providing career and transition counseling assistance, helping displaced individuals locate employment and assisting families in coping with the complexities of relocation. The IMPACT Group's family/career consultants have worked with individuals in more than 4,800 locations. The Social Security Administration, the Department of State, and the DEA/FBI are among the United States Federal Government agencies that have benefited from the transition programs of The IMPACT Group.

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The IMPACT Group's complement of programs can support government employees and their families throughout the cycles of work and life transitions. These programs include:

- Outplacement and career transition programs
- Spouse employment assistance during relocation
- Family relocation acclimation services
- Work/life resource & referral programs for dependent care needs and life transitions

**Outplacement and career transition programs** include both the traditional, one-to-one career counselor assisted programs and a cutting-edge self-directed electronic program. Our job search support philosophy incorporates motivational and proactive strategies that expedite a search. All programs can be customized on request.

**Spouse employment assistance during relocation** is the banner service of The IMPACT Group. The spouse job search assistance programs offer a lineup of specialized services which are tailored to meet the various needs of dual career families. These programs are designed to ease relocation transition and speed re-employment of the accompanying spouse.

**Family relocation acclimation programs** address personal, work, and family concerns through research and consulting, and are tailored to meet the various needs of transferees, their spouses and families.

Work/life resource and referral programs are designed to support the recruitment, retention and productivity goals of the employer by providing customized community information to employees and their families.

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Founded by Laura Herring and incorporated in 1988, The IMPACT Group is a woman-owned, small business.

Order services directly from the contractor:

The HERRING IMPACT Group Edward L. Marshall, Chief Operating Officer 12977 N. Outer 40 Drive Suite 300 St. Louis, Missouri 63141 314-453-9002 Fax: 314-453-0779 info@the-impact-group.com http://www.the-impact-group.com GSA Contract Number: GS-15F-0006M

For more information please contact:

CONTACT Albert C. Viscione

PHONE

(212) 264-4793

E-MAIL

albert.viscione@gsa.gov

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#### KORN/FERRY INTERNATIONAL

For more than 30 years, Korn/Ferry International (KFI) has been a leader and innovator in executive search and assessment. Since 1969, the company's core focus on senior executive search to secure CEOs, CFOs, board members and other top executives has resulted in over 80,000 senior-level searches or clients in virtually every industry around the globe, including not-for-profit organizations and government agencies. Each year, nearly 5,000 clients and 1.5 million candidates experience the high quality service that Korn/Ferry delivers on a regular basis.

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In addition to senior-level search, Korn/Ferry provides middlemanagement recruitment through its subsidiary *Futurestep*, which combines the high quality service and expertise of traditional executive search with the speed of the Internet. Drawing from a database of more than one million prescreened professionals, Futurestep consultants utilize proprietary matching technology and assessment tools to meet each client's specific requirements.

Korn/Ferry can also provide entry-level recruitment online through its *JobDirect* college recruitment service. Through close relationships with university campus career centers as well as college-age and entry-level job seekers, JobDirect provides clients with innovative and efficient solutions for first-level recruitment.

Korn/Ferry's reputation for innovation in executive recruitment started as early as 1970 when the company introduced its first global specialty practice, one of the first in the industry and an effort that has expanded in the years since. In 1988, the company established its Not-For-Profit/Association/Public Policy specialty practice, comprised of education, not-for-profit and government/public administration sectors—recruiting senior-level executives to colleges and universities, professional and industry associations, charitable and philanthropic organizations, cultural arts entities, as well as government and quasi-government agencies. In addition they have the following specialty practices: Healthcare, Advanced Technology, Defense/Aerospace, Financial Services, Industrial, Professional Services, Hospitality, Media and Entertainment and their newest practice Homeland Security.

The Homeland Security practice serves enterprise level organizations and government by providing security focused products and services. The practice coordinates the KFI matrix search experience and market expertise from Advanced Technology, Education, Energy, Healthcare, Industrial and Professional Services and Government. Korn\Ferry International's acute focus is on the strategic leadership positions in this field. Sector interests in asset, data, communication, and personal security with a clear experience and focus on "detection, protection, surveillance and avoidance" are the cornerstones of this practice."

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The Korn/Ferry consultants are experienced and knowledgeable in government, with strong expertise in the arenas they serve. Korn/Ferry has a impressive government list of successful search assignments, including work for the Peace Corps, the Department of Education, the Overseas Private Investment Corporation and 36 searches with the Internal Revenue Service.

Last year Korn/Ferry's Not-For-Profit/Public Policy practice handled over 300 assignments for clients around the world, crossing all levels and functions. With more than 10 candidates interviewed for each position, the company conducted more than 3,000 interviews with senior-level executives experienced in this arena.

For more information about Korn/Ferry International, please contact:

www kornferry.com Charles S. Ingersoll Jr. Korn/Ferry International Contract Number GS-15F-0055L Presidential Plaza 900 19th Street NW, #800 Washington, D.C. 20006 charles.ingersoll@kornferry.com 202-955-0947

For more information please contact:

CONTACT Albert C. Viscione PHONE (212) 264-4793 E - MAIL albert.viscione@gsa.gov

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#### OMNIPLEX WORLD SERVICES CORPORATION

MNIPLEX World Services Corp (OMNIPLEX) has been providing investigative services to numerous federal government agencies since 1995. Headquartered in Chantilly, VA just west of Washington D.C., OMNIPLEX has its operations center and command and control element for investigative services located there also. This element has an automated management capability to ensure responsive and responsible support to its customers and allows for 24 hours a day, 7 days a week operational capability. OMNIPLEX has amassed a nationwide network of over 1,500 investigators with coverage in every state to include the District of Columbia. These investigators have an average of 20 years experience in conducting investigations, gained through experience with federal agencies like the Federal Bureau of Investigations, Central Intelligence Agency, U.S. Secret Service, National Security Agency, U.S. Customs Service, Drug Enforcement Administration, Department of State, Defense Investigative Service, the Office of Personnel Management and military services in the Department of Defense.

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Its customers have recognized OMNIPLEX as a top performer when it comes to quality and on-time delivery of the requisite reports. OMNIPLEX provides its services at a reasonable price as shown in the GSA Contract. If you need quality investigative services done on time please contact OMNIPLEX at the addresses shown below.

#### Omniplex World Services Corporation 14840 Conference Center D Chantilly, VA 20151-3805

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• Jerry Lopez at 703-652-3221 or jlopez@omniplex.com

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- Dave Thomas at 703-652-3164 or dthomas@omniplex.com
- Jim Fitzpatrick at 703-652-3162 or jfitzpatrick@omniplex.com

GSA Contract Number: GS-15F-0051L

OMNIPLEX and its experienced management team and network of investigators are ready to support your investigative needs in the following areas:

- Background Investigations: NACLC, LAC, SSBI & SSBI-PR
- EEO Discrimination Complaints

For more information please contact:



## M A R K E T I P S

#### GSA NOW PROVIDES "ONE-STOP SHOPPING" FOR ENVIRONMENTALLY RESPONSIBLE GROUNDS MAINTENANCE

In January 2001, the General Services Administration Hardware SuperStore awarded its first service contract for nationwide grounds maintenance to Joppa Maintenance of Hampstad, North Carolina. This procurement requires that Joppa document to the Responsible Contracting Officer and Federal Customer that all landscaping materials used comply with the latest U.S. Environmental Protection Agency (U.S. EPA) "Comprehensive Procurement Guideline" affirmative procurement requirements, and that all services completed follow the environmental and economical landscaping practice as outlined in the Federal Register and as mandated in Executive Order 13148. Federal customers using GSA grounds maintenance services therefore enjoy streamlined procurement, and full compliance with the U.S. EPA affirmative procurement and land management stewardship mandates.

#### Background

Affirmative Procurement: Section 6002 of the Resource Conservation and Recovery Act (RCRA) formally establishes the Federal Government's "buy-recycled" or "Comprehensive Procurement Guideline (CPG)" program. This statute requires the U.S. Environmental Protection Agency to designate items that are or can be made with recovered materials and to prepare guidelines that assist procuring agencies in complying with affirmative procurement requirements. Landscaping materials are one such category. Within the "landscaping material" category, U.S. EPA has established Recovered Material Advisory Notices (RMANs) for mulch, compost, edging, hoses and timber, recommending between 25% and 100% postconsumer material content depending on the item and how it is constructed. Land Management: Federal Register, Volume 60, Number 15, Page 40837, August 10, 1995 establishes a framework for environmentally and economically beneficial landscape practices on federal landscaped grounds. This framework includes the following:

- Use of Regionally Native Plants for Landscaping
- Construction Practices that Minimize Adverse Effects on the Natural Habitat
- Prevent Pollution
- Implementation of Water and Energy Efficient Practices
- Creation of Outdoor Demonstration Projects

Executive Order 13148, "Greening the Government Through Leadership in Environmental Management, April 22, 2000, Part 6, Landscaping Management Practices, Section 601, Implementation requires that within 12 months from the date of that order, each agency shall incorporate the Guidance for Presidential Memorandum on Environmentally and Economically Beneficial Landscape Practices on Federal Landscaped Grounds (60 Fed. Reg. 40837) developed by the Federal Environmental Executive (FEE) into landscaping programs, policies, and practices.

Randy Schober, Environmental Engineer HMIRS Focal Point GSA/FSS/6FEE 1500 E Bannister Road Kansas City MO 64131

#### GSA MATERIAL SAFETY DATA SHEETS AVAILABLE IN NEW DOD HMIRS

**S** oon, GSA customers will find it even easier to obtain Material Safety Data Sheets (MSDSs) for hazardous materials. Not only will paper copies of MSDSs continue to be provided with each delivery of hazardous material, but Federal Community customers everywhere will be able to access the new, on-line Department of Defense "Hazardous Material Information Resource System (HMIRS)" beginning May 1, 2002. HMIRS will replace the current DoD "Hazardous Material Information System (HMIS)" with enhanced system search and data retrieval capabilities.

HMIRS is also expected to improve the speed and accuracy with which new MSDSs are placed in the system. Material suppliers and end users alike will be able to scan and submit on-line MSDS documents anytime and from anywhere. When submitted, scanned images wait in a holding area until "valueadded" data is entered in key indexed fields and then are released on-line for worldwide use. Indexed fields allow versatile data retrieval capability. Use of scanned image technology guarantees end users a copy of the original manufacturer document. Look for the new HMIRS system on-line at http://www.dlis.dla.mil/ or continue to order a quarterly CD subscription from the SPAWAR Systems Center in Norfolk, VA at telephone 757-445-9192. Customers who only occasionally need an MSDS or who cannot find what they need in HMIRS can also opt to e-mail or telephone requests for MSDSs to the GSA MSDS hotline at **MSDS@gsa.gov**, Toll Free 866-588-7659 or DSN 465-5097. When making your MSDS request, please provide your name, voice telephone number and fax number and/or e-mail address, along with the item's National Stock Number, Manufacturer, Product Name or Part Number and the date of the MSDS that you request if other than the most recent. GSA will normally fill your request by the end of the next business day.

Randy Schober, Environmental Engineer HMIRS Focal Point GSA/FSS/6FEE 1500 E Bannister Road Kansas City MO 64131

**GSA** Federal Supply Service





# Did you know?

When you order from your Customer Supply Center, GSA guarantees adherence to all Federal purchasing regulations.

You have no need to worry about quality control, procurement procedures or environmental standards—all of these concerns are already addressed.

# Additional CSC benefits include:

No delivery charges – the price you see is the price you pay.

No minimum orders.\*

We deliver to your desk.

Flexible ordering options – phone, fax, GSA Advantage/<sup>™</sup> or FEDSTRIP/MILSTRIP.

Flexible billing – SmartPay<sup>®</sup> card, CSC account and FEDSTRIP/MILSTRIP accepted.

GSA handles all discrepancies.

\* Verify the unit of issue to best meet your needs and maximize your savings.

The GSA Customer Supply Center – Your Best Source for Quality Supplies

Call us at 1-800-525-8027 to place an order or fax it to 1-800-856-7057.

If you prefer on-line ordering, visit us at www.GSAAdvantage.gov.

#### JWOD PROVIDES RECYCLING SOLUTIONS FOR THE FEDERAL GOVERNMENT



A t federal buildings and military bases across the United States, NISH Community Rehabilitation Program (CRPs) recycle plastics, white and colored paper, glass, metal items, aluminum cans, used oil, cardboard, and batteries. Several of our CRPs have even received prestigious awards such as the Blue Ribbon Contractor Award for Recycling Services at Fort Drum in New York and Best Recycling in the Air Force at Warner Robins Air Force Base in Georgia for their fantastic work. If you are interested in learning about how the JWOD Program can provide recycling solutions for you, please contact the NISH Regional Office that serves your state via the e-mail address listed below.

E-Mail Address	States Served
services@nish.org	CT, DE, DC, ME, MD, MA, NH, NJ, Ny, Pa, RI, VT, VA, WV
scservices@nish.org	AR, CO, KS, LA, MO, NM, OK, TX
sservices@nish.org Puerto Rico, Virgin Islands	AL, FL, GA, KY, MS, NC, SC, TN,
ncservices@nish.org	IL, IN, IA, MI, MN, OH, WI
nwservices@nish.org	AK, ID, MT, NE, ND, OR, SD, WA, WY
wservices@nish.org	AR, CA, HI, UT, Guam, American Samoa Trust Territories

#### The JWOD Program, Your Source For A Dedicated Workforce!

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#### GENERAL SERVICES A D M I N I S T R A T I O N (GSA) SHIPBUILDING AND A C E C O A T R S A NGS FACTUR P R O Π ΜΑΝ NECESSARY HAZARDOUS AIR POLLUTANT WITH COMPLIANCE CERTIFICATES

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The Clean Air Act National Emissions Standards for Hazardous Air Pollutants (NESHAP – 40th Code of Federal Regulations, Subpart 63.741-63.753, and 63.780) designate "Aerospace Manufacturing and Rework Facilities" and "Shipbuilding and Ship Repair", respectively, as regulated emissions source categories for industrial operations. Both NESHAP regulatory programs seek to *limit emissions* of volatile organic hazardous air pollutants (VOHAPs) and volatile organic compounds (VOCs). One option to comply with these requirements allows affected sources to choose to use only paints that already comply with regulatory content limits or that meet prescribed physical and chemical parameters. Regulated facilities must maintain copies of regulatory correspondence and their facility implementation plan. A "certificate of compliance" documenting product content, and/or physical and chemical characteristics must also be maintained to demonstrate compliance. This certificate is based either on known coating characteristics, or the results of EPA Method 24 volatile organic compound tests.

GSA now requires suppliers to provide these certificates for each new purchase of items regulated by these NESHAP rules. Currently, certificates are received in paper form and faxed to designated U.S. Navy and U.S. Air Force liaison offices at the Naval Inventory Control Point (NAVICP), Mechanicsburg, PA and the U.S. Air Force Ogden Air Logistics Center at Hill Air Force Base, UT for internal service distribution. To date, out of 225 total National Stock Numbered items regulated under the Shipbuilding NESHAP, GSA has received and forwarded to the military 49 certificates. Out of 125 total National Stock Numbered items regulated under the Aerospace NESHAP, GSA has received and forwarded 34 certificates. These certificates represent those products most frequently used. Suppliers can access these certificates on the Internet. The Shipbuilding certificate is part of the U.S. Environmental Protection Agency "Guidebook on How to Comply with the Shipbuilding and Ship Repair (Surface Coating) Operations National Emission Standards for Hazardous Air Pollutants (EPA-453/B-97-001, January 1997)". The Aerospace certificate is posted on the GSA Hardware SuperStore web site as a downloadable spreadsheet. URL references are as follows. http://www.epa.gov/ttn/uatw/shipb/shipguid.pdf [pages E-18, E-32, E-33]

fss.gsa.gov/superstore [Select Environmental Issues]

NAVICP is currently working to create a web site so that suppliers will be able to electronically submit these certificates and end users will be able to retrieve needed certificates on-line. This web site will be http://edod.net/neshap. Military, Federal Employee personnel and designated contractors are to have access to the site via a log-in.

Submitted by: Randy Schober, Environmental Engineer HMIRS Focal Point GSA/FSS/6FEE 1500 E Bannister Road Kansas City MO 64131 м Δ R κ E Р т I.

#### STOCK ITEMS

#### **Aerosol Paints**

The following aerosol paint items are still available in stock. When current stock is exhausted these NSN's will no longer be offered by GSA. Color numbers as indicated in Fed. Std. 595. Stock up now at these low prices!

#### **Description:** Aerosol

Enamel, Dries to a full gloss finish. Fast-drying, generalpurpose interior and exterior enamel is used in coating small objects or areas. Apply on metal, wood, plaster, masonry, stone, glass, leather, fiber and previously painted



surfaces. Stays flexible and resists oils, moisture and tarnish. Dries to the touch in 15 minutes and dries hard in two hours. Hand shake for one minute before using. Sprays easily with moderate finger pressure. Propellant contains no CFCs, vinyl chloride or methylene chloride. Container cap is approximate color of contents. Typical VOC 85%. A-A-665. 24-Month maximum shelf life (Extendable)

NSN: 8010-00-584-3149 (Olive Drab 14064) NSN: 8010-00-290-6984 (Black 17038) NSN: 8010-00-584-3150 (White 37875) NSN: 8010-00-721-9479 (Orange 12215) NSN: 8010-00-721-9752 NSN: 8010-00-721-9742 (Brown 10075) Price - \$1.95 (PT)

(Gold (Brass) 17043)

**Description: Solvent Thinned Enamel.** Type I. VOC: 60% Fast-drying, general-purpose interior and exterior enamel is for coating small objects or areas. Apply on metal, wood, plaster, masonry, stone, glass, leather, fiber and previously painted surfaces. Packaged in an aerosol can that sprays easily without sputtering, using moderate finger pressure. Hand shake for one minute before using. Complies with the Volatile Organic Compound requirements of California Code of Regulations. A-A-2787. 24-month maximum shelf life (extendable).

NSN: 8010-01-363-3376 (Gray 16473) NSN: 8010-01-363-3374 (Gray 36176) Price - \$8.17 (PT)

Description: Acrylic Latex Enamel. Type II. VOC: 65% Fast-drying, general-purpose interior and exterior enamel is for coating small objects or areas. Complies with the Volatile Organic Compound requirements of California Code of Regulations. A-A-2787. 24-month maximum shelf life (extendable).

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NSN: 8010-01-350-5256 (Orange 12197) Price - \$8.28 (PT)

#### SALE SALE SALE SALE

#### The following items are being offered at a 20% reduction for a limited time. Order now !

**Engineer's Tool Kit** NSN: 5180-00-596-1546 Price - \$2716.10 (KT)

Description: Kit for Army engineer squad includes; single-bit ax and sheath, hacksaw blade and frame, pioneer tool kit chests, crowbar, wire rope cutter, hinged posthole digger, files, trip wires, grapnel, hammer, wood file handle, wood hammer handle, mattock pick and single-bit ax handles, machete with rigid handle and sheath, marline, mattock (without handle), fibrous cord, saw, shovels, textile cord, tape, trowels, timber wedge and vise grip pliers. This kit provides the necessary components and hand tools required for its intended use by Army combat engineers. Dept of the Army Supply Catalog SC 5180-90-N12.

#### Mason and Concrete Finisher's Tool Kit

NSN: 5180-00-596-1504 Price - \$775.52 (KT) **Description:** Kit includes whitewash brushes; caulking tools; brick chisel; concrete corner tool; concrete edger; mortar floats; concrete hand groovers; hammers; mortar float handles; mortar mixing



hoe; putty knife; level and plumbs; line blocks; plumb bobs; asphalt rake; wood rules; measuring tapes; trowels and circular tapered end handles. Comes with a tool chest. Dept of the Army Supply Catalog SC 5180-90-CL-N14.



## MORE STOCK ITEMS

#### Rawhide Mallet

NSN: 5120-00-222-2220 Price - \$22.43 (EA) Description: Weight: 24 ounces; Head length: 4-3/4 inches; Face diameter: 2-3/4 inches; Head shape: Round.



Has a solid rawhide, cylindrical head with firmly glued joints. Head is covered with a moisture-resistant coating. Hickory handle has a clear lacquer coating.

#### **Micrometer Torque Wrenches**

Torque wrenches have a micrometer handle adjustment to preset the torque values. When the applied torque equals the preset torque value, the wrench temporarily releases and makes an audible click with a feel impulse. A positive locking device holds the preset torque value during use. Calibrated + or - 4% for clockwise torquing, and + or - 6% for counterclockwise torquing of the torque range. Furnished with a case.

#### NSN: 5120-01-374-1926 Price - \$117.19 (EA)

Has a clockwise ratcheting-drive head. 1/4" square male drive. 10 to 50 in-lb range, 1 in-lb graduation.



#### NSN: 5120-01-374-1928

Price - \$117.19 (EA)

Has a clockwise ratcheting-drive head. 1/4" square male drive. 40 to 200 in-lb range, 1 in-lb graduation.

#### NSN: 5120-01-374-1930

**Price - \$117.19 (EA)** Has a clockwise ratchetingdrive head. 3/8" square male drive. 40 to 200 in-lb range, 1 in-lb graduation.



#### NSN: 5120-01-374-1931 Price - \$124.59 (EA)

Has a clockwise non-ratcheting-drive head. 3/8" square male drive. 150 to 750 in-lb range, 5 in-lb graduation.

#### NSN: 5120-01-374-1932

**Price - \$118.71 (EA)** Has a clockwise ratcheting-drive head. 3/8" square male drive. 150 to 750 in-lb range, 5 in-lb graduation.

#### NSN: 5120-01-374-1938

Price - \$145.83 (EA)

Has a clockwise ratcheting-drive head. 1/2" square male drive, 50-250 ft-lbs, 1 ft-lb graduation.

#### NSN: 5120-01-374-1939

#### Price - \$464.51 (EA)

Has a clockwise ratcheting-drive head. 3/4" square male drive. 120 to 600 ft-lbs at 5 ft-lb graduation.

#### NSN: 5120-01-396-6067 Price - \$123.45 (EA)

Has a clockwise non-ratcheting-drive head. 1/4" square male drive. 10 to 50 in-lbs at 1 in-lb graduation.

#### NSN: 5120-01-396-6070 Price - \$123.45 (EA)

Has a clockwise non-ratchetingdrive head. 1/4" square male drive. 30 to 150 in-lb range, 2 in-lb graduation.



#### NSN: 5120-01-396-6071 Price - \$117.19 (EA)

Has a clockwise ratcheting-drive head. 3/8" square male drive. 30 to 150 in-lbs at 1 in-lb graduation.

#### NSN: 5120-01-396-6072

**Selling Price - \$467.64 (EA)** Has a clockwise nonratcheting-drive head. 3/4" square male drive. 100 to 500 ft-lb range, 5 ft-lb graduation.



NSN: 5120-01-396-6074 Selling Price - \$123.73 (EA) Has a clockwise ratchetingdrive head. 3/8" square male drive. 15 to 75 ft-lb range, 1/2 ft-lb graduation.

NSN: 5120-01-396-6075 Selling Price - \$135.99 (EA) Has a clockwise nonratcheting-drive head. 1/2" square male drive. 700 to 1600 in-lb range, 10 in-lb graduation.

NSN: 5120-01-396-6076 Selling Price - \$463.38 (EA) Has a clockwise nonratcheting-drive head. 3/4" square male drive. 1200 to 4800 in-lb range, 40 in-lb graduation.



GSA Schedule 738 II Language Services

#### ALLWORLD LANGUAGE CONSULTANTS, INC. BUILDS SUCCESS ON PARTNERSHIP RELATIONSHIPS

#### GSA... it works.

The question of which laws of common sense govern the quest for success has long been the subject of controversy. When the concept of a schedule for Languages and Linguistics was proposed not long ago, only a handful of companies clearly understood the "simple intricacies" of doing business with the U.S. Government through GSA. I had encountered this phenomenon with another program aimed at expediting processing, the SBA's 8(a). Some consider programs and schedules to be a guarantee. Hence, upon certification, most entrepreneurs assume that mandatory compliance with certain percentages will become their key to success. This speculation usually leads to inactivity and eventual failure. Business relationships are mostly based on affinity, and they have little to do with percentages. Folks do business with people they are comfortable with, and with whom they have established a certain level of trust. As such, there are entrepreneurs who understand that programs and schedules are mere tools that help enterprises substantiate their capabilities and expedite contracting. It is a combined effort. No more, and no less. These companies, fueled by strong management and the desire to capitalize on opportunities, are more than likely to succeed. The rest is up to performance.

The secret to success through the GSA Schedule is to consider the relationship a partnership. The efforts carried out by both parties are directly related to the subsequent outcome. And this outcome usually translates into enormous potential, as companies engage in perpetuating this relationship through advertising, joint ventures, and teaming arrangements with the endorsement of the U.S. Government.

Case in point: ALC. My company was admitted into the Schedule in April, 2000. Forty Two Million Dollars Plus later I can comfortably state that the GSA Schedule works. And it works well. Provided that all parties honor their end of the deal. In a nutshell, the GSA certifies that the vendor is worthy of contractual responsibility, and the vendor capitalizes on the fact that his performance and price schedule have been corroborated and are supported by Government standards. Could entrepreneurs ask for more? Not really, anything beyond would be a gift. Order services directly from the contractor:

Allworld Languages Consultants, Inc. Contact: Carlos Scandiffio President 172 Rollins Avenue, 3-3A Rockville, MD 20852-4005 Phone: (301) 881-8884 FAX: (301) 881-6877 E-mail: scandiffio@alcinc.com Website: www.alcinc.com GSA Contract Number: GS-10F-0227K S

For more information, please contact:

#### C O N T A C T

Mr. Barry Nelson GSA Business Management Specialist Management Services Acquisition Division (10FTM)

PHONE

(253) 931-7268

FAX

(253) 931-7268

E-MAIL

barry.nelson@gsa.gov

#### C O N T A C T

Mr. Dennis Seibert GSA Business Management Specialist Management Services Acquisition Division (10FTM)

PHONE & FAX

(253) 931-7051

#### E - MAIL

dennis.seibert@gsa.gov

#### THE STUFF THAT MOVES GOVERNMENT

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Boxes. Cartons. Crates. Even in the age of e-mail and high-speed modems and cell phones, we still need to get stuff from one place to another. Intact. Unbroken. Usable.

That's why GSA has a whole assortment of shipping containers in different sizes and shapes for sending documents, circuit boards, amplifiers, graphics, computer disks, or almost anything you want. Because when you send something intact, you want it delivered intact.

For a complete listing, see the Customer Supply Catalog under Mailing and Packing Supplies.

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For more information, please contact:

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C O N T A C T
Charlie Joiner Inventory
PHONE
(212) 264-3539
E-MAIL
charlie.joiner@gsa.gov

The containers listed here are all Postconsumer Material Comprehensive Procurement Guideline compliant.

Cassette Mailers					
Fiberboard or paperboard cassette	Fiberboard or paperboard cassette mailer is preprinted with "FROM" and "TO" each with blank address lines.				
Designed to package a VHS video ca	ssette tape with paperboard sleeve.				
NSN	Size:	U/I:	Price		
8105-01-386-2181	8-1/4" x 6-1/4" x 1-3/4"	PG (25 EA)	\$10.05		
Designed to package an audio cassette with plastic case.					
8105-01-386-2189	4-1/2" x 2-3/4" x 3/4"	PG (25 EA)	\$4.14		

For more information, please contact:

C O N T A C T
Farouk Elkassir Technical
PHONE
(212) 264-3569
E-MAIL
farouk.elkassir@gsa.gov

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#### THE STUFF THAT MOVES GOVERNMENT (CONT'D.)

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#### **Corrugated Boxes**

Triple-wall construction with high stacking strength, this weather-resistant corrugated fiberboard box for shipping or storageunder extreme weather conditions or high humidity.Max wt box and contents is 280 lb. Regular-slotted box Style RSC.8115-00-935-651058" x 43" x 35-1/4"EA\$47.86

#### **Fiberboard Boxes**

Corrugated, weather-resistant, fiberboard box with cushioning has vertical star center in foam core good for shipping or storing meters, gauges, instruments, and similar serviceable and repairable items.

8115-00-192-1603	JWOD	6"L x 6"W x 10"D	EA	\$4.99
8115-00-192-1604	JWOD	8"L x 8"W x 12"D	EA	\$8.35
8115-00-192-1605	JWOD	10"L x 10"W x 12"D	EA	\$8.35
8115-00-134-3656	JWOD	14"L x 14"W x 16"D	EA	\$22.82
8115-00-550-3558	JWOD	24"L x 14"W x 14"D	EA	\$32.50
8115-00-550-3574	JWOD	25"L x 14"W x 14"D	EA	\$37.72
8115-00-516-0251	JWOD	20"L x 14"W x 9"D	EA	\$24.12
8115-01-015-1312	JWOD	24"L x 18"W x 16"D	EA	\$35.57
8115-00-516-0242	JWOD	30"L x 16"W x 14"D	EA	\$48.47
8115-01-015-1314	JWOD	34"L x 24"W x 18"D	EA	\$88.29
8115-01-015-1315	JWOD	32"L x 18"W x 16"D	EA	\$62.41

Folded, convoluted pack accommodates generally flat items such as curcuit boards, electronic modules, and tubes. Modified triple slide style.

8115-00-787-2142	JWOD	6" x 5" x 2-1/2"	EA	\$3.31
8115-00-787-2147	JWOD	6" x 5" x 3-1/2"	EA	\$4.63
8115-00-101-7647	JWOD	9" x 6" x 2-1/2"	EA	\$4.63
8115-00-101-7638	JWOD	9" x 6" x 3-1/2"	EA	\$4.80
8115-01-057-1244	JWOD	10" x 10" x 3-1/2"	EA	\$8.51
8115-00-787-2146	JWOD	12" x 8" x 2-1/2"	EA	\$6.75
8115-00-787-2148	JWOD	12" x 8" x 3-1/2"	EA	\$6.86
8115-01-057-1243	JWOD	13" x 13" x 3-1/2"	EA	\$12.38
8115-01-057-1245	JWOD	16" x 16" x 3-1/2"	EA	\$18.00
8115-01-019-4085	JWOD	18" x 12" x 2-1/2"	EA	\$11.12
8115-01-019-4084	JWOD	18" x 12" x 3-1/2"	EA	\$12.46

Horizontal star pack is designed for electrical and electronic items that have a small cross-section relative to length, such as control generators and amplifiers. Double cover container. Max wt of box and contents is 90 lb.

8115-01-010-8956	JWOD	20" x 14" x 14"	EA	\$44.06
8115-01-006-7257	JWOD	22" x 16" x 16"	EA	\$54.68

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## THE STUFF THAT MOVES GOVERNMENT (CONT'D.)

#### **Mailing Tube**

Wound, untreated chipboard mailing tube is used for shipment and storage of maps, blueprints, or drawings. The tube has a tight fitting, slipover telescoping cover with metal ends and spiral wound construction. Measurements are length by diameter.

8110-00-244-7435	JWOD	24" x 2"	EA	\$1.57
8110-00-298-2046	JWOD	30" x 5-3/8"	EA	\$8.69
8110-00-291-0345	JWOD	36" x 2"	EA	\$12.14
8110-00-271-1508	JWOD	39" x 4"	EA	\$4.61
8110-00-725-1471	JWOD	40" x 6"	EA	\$9.02
8110-00-291-0346	JWOD	42" x 2"	EA	\$25.54
8110-00-291-0347	JWOD	42" x 3"	EA	\$3.38
8110-00-291-0348	JWOD	42" x 4-1/2"	EA	\$6.80
8110-00-271-1509	JWOD	43" x 4"	EA	\$4.81

Square-shaped tube contains flaps at both ends to close by means of a tuck with glue joints. Recycled logo and return address box are printed on the tube. Inside dimensions are shown.

box are printed on the tube. more	ic difficitorio are onown.		
8110-01-386-2192	3" x 3" x 24-1/4"	BX (15 EA)	\$10.51
8110-01-386-2214	3" x 3" x 36-1/4"	BX (15 EA)	\$12.60

Prices effective through March 31, 2002.

For more information, please contact:

CONTACT
Vitaly Shik Technical
PHONE
(212) 264-9605
E-MAIL
vitaly.shik@gsa.gov

M A R K E T I P S

#### 2002 PLANNERS & CALENDARS FOR SCHEDULING YOUR DAY

Manage your time more efficiently with a GSA planner. Crisp, large-sized calendars and accessories help keep busy professionals on top of their activities. The best-known brands of planners and calendars for pocket, attache case or desktop – Daymax, Dayrunner and Franklin Covey — are available at discount prices with all the refills and accessories to help stay organized. Available at www.gsaAdvantage.GOV.



**Calendar Pad, Type I Flipover Desk Pad** Size: 3" x 3-5/8" **NSN: 7510-01-450-5411** (Replaces NSN 7510-01-450-5401) \$1.97 ea A UNICOR product

Calendar Pad, Type II 321234 Flipover Desktop Pad Size 3-5/8" x 5-7/8" NSN: 7510-01-450-5462 (Replaces NSN 7510-01-450-5455) \$2.08 ea A JWOD product





**Pocket Planning Set & Refill** (**Pocket size**) **NSN 7510-01-450-5435** (Replaces NSN 7510-01-450-5428) U/I -\$4.09 SE A JWOD/NIB/NISH product

Loose Leaf Appointment Book Refill NSN: 7530-01-450-5417 (Replaces 7530-01-450-5408; refill for NSN 7510-00-285-1765) \$3.06 ea A JWOD product





Wall Calendar Size: 11-5/8" x 8-7/8" NSN: 7510-01-450-5466 (Replaces NSN 7510-01-450-5459) U/I – PG (10) \$4.00 A UNICOR product



Activity Schedule (Form OF 67, 8-1/2" x 11") NSN: 7540-01-450-5427 (Replaces NSN 7540-01-450-5429) U/I – PG (10) \$3.78 A UNICOR product

Weekly Appointment Book (Compact Guide, 8-1/2" x 11") NSN: 7530-01-450-5446 (Replaces NSN 7530-01-450-5445) \$2.41 ea A UNICOR product





**Calendar III** (**Blotter Pad Type**) **NSN: 7510-01-450-5472** (Replaces NSN 7510-01-450-5465) \$2.37 ea A UNICOR product

For more information, please contact:

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#### CONTAC

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Prices effective through March 31, 2002.

M A R K E T I P S

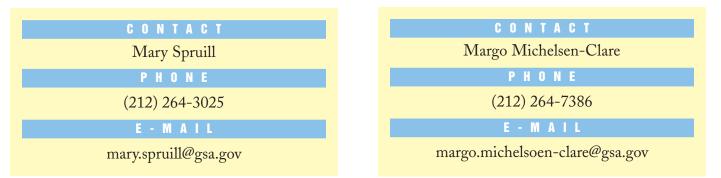
### REMANUFACTURED TONER CARTRIDGES — Do the right thing and save money too!

Remanufactured Toner Cartridges give you more than just a product. They give you the opportunity to save the environment a little, each time you buy one. Just by purchasing remanufactured, you cut down on the dumping of toxic waste into our landfills. They also provide a warranteed product whose quality you can depend on. Remanufactured toner cartridges save on production costs by recycling used cartridges and those savings are passed on to you. It's easy to be in compliance with EPA guidelines and E.O.V. 13101 when you buy remanufactured toner cartridges.

The companies below provide high quality remanufactured cartridges under Multiple Award Schedule 75.II.A Office Products and Services, look for them on **www.gsaAdvantage.gov**:

<u>Company</u>	Contract Number	Telephone
ABM, Inc.	GS-14F-0167D	(800) 522-9226
Alpha Sum Business Machines	GS-14F-0001K	(718) 898-0242
American Laser, Inc.	GS-14F-0003K	(800) 258-6637
Abatek Systems	GS-14F-0048L	(888) 941-2849
Tonerecycle, Inc.	GS-14F-0011J	(612) 378-4767
Bettertype Ribbons, Inc.	GS-14F-0006K	(800) 950-5602
Cartridge Warehouse	GS-14F-0003L	(888) 786-8690
Chamales, Gerald Corp.	GS-14F-1246H	(800) 748-6664
Computer Wholesale Products Of America	GS-14F-0659G	(800) 421-0315
Federal Supply Store, LLC	GS-14F-0019K	(703) 391-9291
Imaging Systems, LLC	GS-14F-0002K	(800) 798-7799
Pacific Northwest Business Products	GS-14F-0014J	(206) 622-9630
Recharge and Recycle, Inc	GS-14F-0046L	(770) 448-5050
Thresholds Rehabilitation Ind.	GS-14F-0016J	(312) 850-2321
Toner Cartridge Savers	GS-14F-0020J	(972) 423-4760
USA Impact, LLC	GS-14F-0012K	(800) 680-0179
Velocity Engineering	GS-14F-9709C	(209) 538-8205

For more information contact:



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#### BEFORE THE GOING GETS ROUGH, GO TO GSA

We can't predict emergencies. We can only plan for them—and they can happen any time: forest fires, floods, hurricanes, and tornadoes, especially during the warmer months. That's why your agency always needs to be prepared. So stock up on emergency supplies now. Because at any hour, Federal agencies under the guidance of FEMA might need to step in and lend a hand. And that's when GSA is there to lend you a hand. But don't wait to place an order. Because sometimes after an emergency is a little too late to stock up on what you need.

#### **Plastic Bags**

There is nothing worse than not having the right plastic bags when you need them. Or one that's less than the best, when you have to contain a lot of sloppy trash. Or just about anything else you might need to contain. Which you might have after a major disaster. But whatever your disposal needs are, you can get the right bag for the right purpose, with exactly the strength requirements you need. So when you use bags from FSS, you know that what goes into the bag stays in the bag. And that means quality you can rely on...at a price your budget can afford. Premium quality with Heavy Duty rating with good puncture resistance for dry or dry/wet trash. 75 lb Load Capacity. U/I BX. Check the GSA Supply Catalog 2001 Pgs 382-384 for a complete line.

<u>NSN</u>	Size	<b>Capacity</b>	Color	<u>Qty.</u>	Price
8105-01-183-9769	39 x 33"	33 gal	Dk. brn. or grn.	125	\$26.74
8105-01-150-6256	44 x 32"	34 gal	Clear	125	\$23.85
8105-01-183-9764	58 x 36"	57 gal	Dk. brn. or grn.	100	\$21.16
8105-00-759-0794	65 x 38"	71 gal	Clear	50	\$14.43
8105-00-145-0163	57 x 69"	125 gal	Clear	100	\$35.62

#### **Fiberboard Boxes**

All the reusable, corrugated, weather-resistant, fiberboard boxes you need to get equipment to the field safely or for storage of equipment ready to ship at a moment's notice. A vast array of boxes for holding serviceable and repairable items, meters, gauges, circuit boards, electronic modules and tubes, receivertransmitters, amplifiers, power supply units, electronic indicators, control generators, and amplifiers. We have too many to list here, because we have one for just about anything you need to ship. Available in a range of shapes and sizes. Check the GSA Supply Catalog 2001 Pg.125 for a complete line.

#### **Packaging Material**

Check the GSA Supply Catalog 2001 for a complete line on all the packaging supplies you need to get your equipment and materials out to the field in good condition, including packing tape (dozens of different kinds, widths, and colors, so the stuff inside the boxes stays inside) see pgs 120-121, tape dispensers (so you're not always biting tape off with your teeth) see pg 138, and shipping tags (so the people who get the stuff will know what's inside) see pgs. 111-112.

#### **Barrier Material**

After a hurricane, it might be the best roof over someone's head that you can get up in a hurry...or lining material for waterproofing...or protection of equipment from dust and rain...or ground covering for emergency shelters...or a wind break in an open field...or dozens of other uses. Greaseproof, waterproof, acid free, and noncorrosive. U/I RO (200YD) 36" wide Check the GSA Supply Catalog 2001 Pgs. 120-121 for a complete line.

<u>NSN</u>	<u>Color</u>	<b>Price</b>
8135-00-224-8885	Black	\$58.91

#### Label Embossing Gun

You can't use stuff when you don't know where it is. And you can read it better than someone's rushed handwriting. Use on first-aid kits, supply boxes, storage cabinets. Hand-held embossing gun gives sharp, clear, Gothic-style alphanumeric symbols including "A" through "Z," "0" through "9," period and dash/slash. Feed mechanism automatically advances tape and ensures proper symbol spacing. U/I EA

#### **NSN**

Price 7490-00-835-0443 \$21.03 Embosses 4.8mm (3/16") high symbols on 9.5mm (3/8") or 12.7mm (1/2") wide tape.

#### **NSN**

**Price** 7490-01-169-4003 \$153.38 Embosses 12.6mm (1/2") high symbols on 19.0mm (3/4")wide tape.

#### **Embossing Tape**

Ever use an embossing gun without embossing tape? We didn't thing so. Sticks to most clean, smooth surfaces. U/I BX (10 EA) 01 C · 1 2/01 1

Glossy finish measures 3/8"	wide.	
<u>NSN</u>	<u>Color</u>	<u>Price</u>
7510-00-995-4893	Black	\$4.22
7510-00-995-4890	Blue	\$4.22
7510-00-995-4889	Green	\$4.22
7510-00-995-4887	Red	\$4.22
Measures 1/2" wide.		
7510-00-826-1876	Black	\$4.86
7510-00-878-4470	Blue	\$4.86
7510-00-849-1138	Green	\$4.86
7510-00-849-1139	Red	\$4.86
7510-00-846-0133	Yellow	\$4.87

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#### BEFORE THE GOING GETS ROUGH, GO TO GSA (CONT'D.)

#### Arch Board File

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*Your desk in the field! Stay organized in the midst of chaos!* Like a clipboard, but more secure. Composition hardboard file protects documents. Two arched prongs with locking device hold paper securely. Prongs are spaced 2-3/4" apart. Has a 2-1/2" capacity, and includes a hole for hanging. Includes perforator, punched alphabetical index and pressboard cover that keeps pages flat in windy conditions. Perforator punches 1/4" holes to fit arch. Index is printed on manila cards. U/I EA *Check the GSA Supply Catalog 2001 Pg 83 for a complete line.* 

<u>NSN</u>	<u>Size</u>	Price
7520-00-240-5498	9 x 17"	\$6.73

#### Marking Pens (Write On/Wipe Off)

Just what you want for posting information at command centers when information is constantly changing, or for on-site organizational meetings. Set of four tube-type markers (black, blue, green, and red) writes on nonporous boards and wipes off with a tissue or dry cloth. Ink is indelible on porous surfaces and will bleed through paper. Fine point, nonrefillable. SE (4 Markers)

<u>NSN</u>	<b>Price</b>
7520-01-156-1411	\$2.09

#### **Unipaint Markers**

*Just the thing for marking on rescue equipment!* You have to try these to believe them--these markers write on almost any surface. Its secret is a quick-drying oil-based paint in a pen style marker, giving maximum neatness and control for marking on opaque or glossy surfaces with a medium line. Set of six markers (black, blue, green, red, white, yellow) for lettering, color coding, and marking on metal, wood, glass, paper, and plastic. SE (6 Markers).

<u>NSN</u>	<u>U/I</u>	Price
7520-01-439-3409	Set (6)	\$9.48
7520-01-439-3410	Set (12)	\$18.73
Manufactured by mark-tex	corporation.	

Supplied by Adams Marketing, a woman owned business.

<u>NSN</u>	<u>U/I</u>	Price
7520-01-207-4167	Set (6)	\$12.78
7520-01-207-4168	Set (12)	\$25.57
Manufactured by Eberhai	rdt-Faber.	

#### Permanent Marker

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#### **Perfect for marking or writing instructions on nonporous surfaces** (allow for bleeding on pourous ones) Fine tip is great

when you need to write detailed information on a power tool for proper operation or on outdoor equipment when you don't want it washing off. Suitable for writing, drawing, lettering, and sketching. U/I DZ *Manufactured under JWOD by nonprofit agencies affiliated with NIB.* 

<u>NSN</u>	<u>Color</u>	<b>Price</b>
7520-00-043-3408	Black	\$2.49

#### **Display Easel**

**Perfect for field briefings!** Portable, lightweight adjustable easel sets up in a moment. Adjusts for height and can be turned horizontal for table-top presentations. Excellent for laying out charts, building diagrams, or maps. Has rounded corners, front-mounted marker tray, and sturdy steel legs. U/I EA. *Manufactured under JWOD by nonprofit agencies affiliated with NIB. With green chalkboard.* 

<u>NSN</u>	<u>Price</u>
7520-01-424-4845	\$91.14

With a dry erase melamine white board (for wipe-off marking pens).

<u>NSN</u>	<b>Price</b>
7520-01-424-4867	\$121.38

#### Easel Pad

Paper pad comes in handy for lectures, demonstrations, training sessions, or conferences--great for drawing a diagram in the field! Use crayons, graphite, pencils, or quick-drying markers to jot down notes, create charts or sketches, or make outlines. For easel or wall use, the pad is perforated at the top for easy tear-off and has two holes spaced 17-1/2" apart for mounting. Has cardboard backing. White, 27" x 34" U/I PD (contains 50 SH), contains 50% PCM. *Manufactured under JWOD by nonprofit agencies affiliated with NIB.* 

NSN	<u>Price</u>
Unruled 7530-00-619-8880	\$9.87
Ruled 7530-01-398-2661	\$7.93

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#### BEFORE THE GOING GETS ROUGH, GO TO GSA (CONT'D.)

#### Napkins

Maybe you wouldn't think of napkins as being an emergency supply--until you run out of them. And if you're running a large emergency shelter or a canteen, then you really don't want to run out of them. So don't. Stock up now. *Check the GSA Supply Catalog 2001 Pg 430 for a complete line.* 

Standard paper napkin for general table or hospital use. Quarter folded, single-ply napkin. *Contains 30% PCM*.

<u>NSN</u>	<u>Color</u>	<b>Price</b>		
8540-00-276-7569	White	\$43.54		
149 sq in when open BX (contains 6000 EA)				



#### GSA Schedule 871 Professional Engineering Services

#### SMALL BUSINESS TAKES PRIDE IN SUPPORTING PENTAGON RENOVATION

When the Information Management and Telecommunications (IM&T) Project Office of the Pentagon Renovation Program needed immediate support to include project operations and administration, resource management planning and execution, and personnel and manpower administration, it called upon GSA for assistance in securing the appropriate support team.

DECISIVE ANALYTICS Corporation (DAC), a small employee-owned company headquartered in Arlington VA, provided a technical and cost proposal to GSA within a few



days of receiving the request for quote. DAC's management plan and pricing were determined to be the best value. Once awarded, DAC

provided 3 professional support personnel to the IM&T Project Office for the Pentagon Renovation Program within one week. According to Kelly McClelland, DAC's Director of Contracts, "The GSA Federal Supply Schedule enabled the Government to secure the professional engineering support needed in an efficient, timely manner. Our GSA Professional Engineering Services rates have already been determined by GSA to be fair and reasonable, so it was not necessary for the Government to go through the long formal procurement process again to get the services it needed". Since the start of the contract, DAC personnel have become integral members of the fast-paced Pentagon Renovation IM&T team and have contributed to the success of the program. Since the 11 September 2001 attack there has been a renewed spirit and focus by all Pentagon Renovation employees to rebuild those parts of the Pentagon destroyed in the attack as well as carry on with the original mission of renovating the entire Pentagon.

Immediately after the attack everyone, including the DAC employees, ceased what they had been working on and did what they could to assist in rescue and recovery operations, regardless of their role or responsibility in the program. Pre-11 Sept 01 roles and responsibilities were forgotten and everyone immediately drew together and turned to the task of helping the Pentagon Renovation office mobilize for rescue and recovery operations. This became a 24 hour effort, seven days a week for weeks after the attack. There was no let-up in the effort. Some manned crisis reaction cells, some acted as liaisons with other DoD and Federal agencies, and many others worked at the attack site with other rescue and recovery agencies and organizations. Everyone dropped what they were doing and vigorously contributed to the rescue effort. While everyone was understandably angry and upset at the devastation and destruction wrought by the attack, the mood throughout the program was marked by a steadfast resolve and determination to provide whatever support and assistance was necessary to rescue and recovery organizations.

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#### SMALL BUSINESS TAKES PRIDE IN SUPPORTING PENTAGON RENOVATION (CONT'D.)

In addition to the rebuilding efforts on those parts of the Pentagon destroyed in the attack, the original schedule of completing the entire renovation project by December 2012 will remain in tact. Though the destroyed portion of the Pentagon, now aptly called the Phoenix Project to signify a rising from the ashes, will now be rolled into the overall renovation schedule, the Program goal is to make up for this lost time and complete the renovation on schedule. The Army Corps of Engineers expects to dedicate a memorial at the crash site on September 11, 2002, the one-year anniversary of the attack and have people occupying their Ering offices adjacent to the crash site so that they may observe the ceremony from their office windows.

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Decisive Analytics Corporation is tremendously proud to be part of the IM&T team of the Pentagon Renovation project and particularly proud to have been able to contribute to recovery efforts following the 11 Sept attack. As stated earlier, the attack brought a renewed focus and spirit to the renovation program and increased the sense of purpose and accomplishment among all its employees. While the attack temporarily shifted attention from the renovation to rescue, recovery and restoration, all efforts are, again, centered on the task at hand, renovation and rebuilding - renovating those parts of the Pentagon untouched by the 11 September attack and rebuilding that part of the Pentagon destroyed in the attack. It is this spirit and pride that so tightly unites the government employees and contractors of the Pentagon Renovation team. As DAC President, John Donnellon states "Although we have a number of clients for our engineering services in both the commercial and government sectors, after September 11th we look upon the Pentagon Renovation effort as our highest priority to show America's resolve in combating terrorism." There can be no better message conveyed to the

American public than to show, by example, a rebuilt and renovated Pentagon completed on schedule. As the Program Director, Lee Evey, states "from the ashes of the worst act of terrorism on American soil, a safer and stronger Pentagon will rise."

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Order directly from the contractor:

DECISIVE ANALYTICS Corporation Kelly McClelland 1235 Jefferson Davis Highway, Suite 400 Arlington, VA 22202 703-414-5024 703-414-5099 kcm@decisive-analytics.com www.decisive-analytics.com Contract Number: GS-23F-0382K

For more information, please contact:

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arlene.fitzpatrick@gsa.gov

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#### ERGO CLINIC GIVES ERGONOMIC TRAINING RIGHT AT YOUR WORKSTATION

The Ergo Clinic<sup>®</sup> is an effective and inexpensive solution for reducing cumulative/repetitive injuries in today's government offices.

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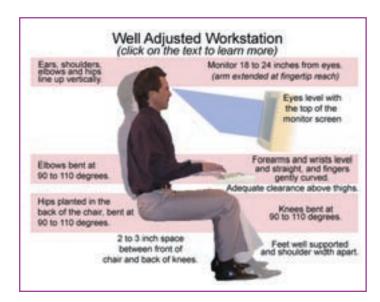
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The Ergo Clinic is a computer-based training program developed by CorpMed.com's occupational health physicians. The program delivers interactive ergonomic training and selfhelp information over agency intranets. Using their browser software (i.e. Microsoft Internet Explorer® or Netscape Navigator®), employees can evaluate and adjust their existing equipment by following on-screen instructions and illustrations.

Cumulative/repetitive injuries (also called musculo-skeletal injuries) comprise the majority of Workers' Compensation costs to government agencies today. Furthermore, *reported* injuries are only the tip of the iceberg. In a study of 13,000 federal office workers, it was discovered that over half had experienced significant pain during the previous year. Fortunately, essentially all of these injuries are preventable with proactive training and intervention.

Very few employees work with a correctly adjusted chair, keyboard and monitor. The result is a large and growing number of cumulative/repetitive injuries. Federal expenditures last year were over \$130 million for carpal tunnel syndrome alone (US Dept of Labor).





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The solution for the epidemic in ergonomic disorders is not to replace office equipment. Rather, it is to carefully instruct employees on the correct position and use of their existing workstations. In addition, they must learn how to adopt healthy posture and techniques for keyboarding and mousing. By hosting the Ergo Clinic<sup>®</sup> over government intranets, CorpMed.com provides an effective and inexpensive solution. The cost for larger agencies falls as low as a few dollars per employee for unlimited access.

While at his or her workstation, the employee links to the Ergo Clinic training at a convenient time and completes it at his or her own pace. Within 30-minutes, employees have not only learned essential information but also correctly adjusted their workstations to their different body sizes and job tasks. Of thousands of Ergo Clinic users, over 85% have indicated that they are more comfortable as a result of the program.

Web-based training eliminates travel, office disruption and the scheduling difficulties associated with group presentations or individual evaluations. Furthermore, the interactive nature of the instruction engenders a sense of control and responsibility for one's work environment. This advantage over traditional training methods is key to reducing Workers' Compensation costs and liability. κ

#### ERGO CLINIC GIVES ERGONOMIC TRAINING RIGHT AT YOUR WORKSTATION (CONT'D.)

CorpMed.com's Ergo Clinic also includes the following features, each available 24/7:

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• A "Self Care" section for troubleshooting the likely cause of discomfort in various parts of the body, from eye fatigue to low back pain. Practical solutions are provided, including specific stretching exercises, posture tips and suggestions for repositioning equipment.

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- "Quick Guide" reference information, such as how to correctly position a chair, keyboard, monitor and accessories.
- Customization of the site by inserting the agency's logo, address and ergonomic contact person onto the Clinic's home page, and the provision of either a 30 minute or 2 hour training version. Additionally, agency specific information can be inserted into the training, such as announcements, policies and procedures for ergonomics.
- Optional features include quizzes, a discomfort survey, follow-up survey, and laptop and call center ergonomics.
- The tracking feature permits documentation of those employees who have begun or completed the training; the ergonomic problems that were identified on selfassessment; and the improvements in workstation adjustment and comfort level over time.
- Report generation includes a listing of employees in each department who are at high risk for injury. The Ergo Clinic then provides a list of email addresses to facilitate ensuring that these employees do not need additional assistance.

Because CorpMed.com hosts and maintains this web-based program, technical requirements are limited to browsers and intranet connections. IT departments simply link to the site, maintaining network security. No installation of software or plug-ins is required. Monthly upgrades to the Ergo Clinic are included with the annual subscription. In addition to the office edition, Ergo Clinic programs have been designed for material handlers in shipping/receiving (lifting and bending), laboratory workers (microscope and pipette work), and hospital employees who lift and transfer patients.

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Since 1997, CorpMed.com's Ergo Clinic has proven its effectiveness in training employees and making them more comfortable and productive.

For more information, please contact:

Kevin Byrne, MD, MPH President, CorpMed.com, LLC Internet: www.corpmed.com 888.464.1905 kbyrne--corpmed.com <kbyrne@corpmed.com>

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