2nd Space Exploration Conference Implementing the Vision

Plenary Panel – Development and Operations Collaboration

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Implementing the Vision

Developer/Operator Interface

 Boeing's success as a developer depends on our ability to understand, collaborate on and meet customer requirements

Across our customer base there are varied models for how this happens

Commercial Model

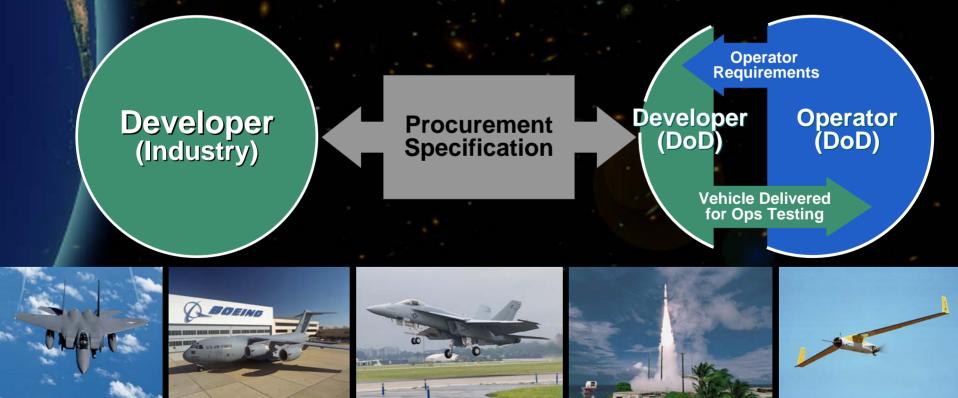
- Developer solicits operator inputs and integrates requirements
- Sales based on how well developer addresses mission requirements and cost of ownership



Defense Model

 Clearly separate development organization within DoD customer develops design specifications from operator requirements

Defined roles between development and operations leads to satisfying mission requirements and controlling cost of ownership



NASA Model

- Proportionally larger development organization works with operations organization and develops design specifications
- Less formally defined interfaces and processes between NASA operators and NASA developers

