If not shown, please enter your 11-digit Census File Number from the address label on page 1

Item 16. CONSUMPTION OF SELECTED MATERIALS DURING 2002

## INSTRUCTIONS

1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 22. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than $\$ 30,000$ of a listed material, include the value with "Cost of all other materials . . ., "'

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.
3. Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 15 , line 5 , and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
4. Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 15, line 2, not in item 16 below. The value of these products shipped by this establishment should be reported in item 22 under "Resales."

| $\begin{aligned} & \underset{0}{2} \\ & \underset{\sim}{\triangle} \end{aligned}$ | Materials, parts, and supplies(A) | Census <br> material <br> code  <br> 571  (B) | Consumption of purchased materials and of materials received from other establishments of your company |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quantity <br> (Thousand <br> pounds) <br> 573 <br>  <br> (D) |  | Cost, including delivery cost (freight-in) <br> (E) |  |  |
|  |  |  |  |  | Millions | $\begin{array}{\|l\|l\|} \hline & \\ 1 & \text { Thou- } \\ 1 & \\ \hline & \text { sands } \\ \hline \end{array}$ |  |
| 1 | Unstemmed leaf tobacco, including green tobacco not packed |  |  |  | \$ | I |  |
| 2 | Unstemmed leaf tobacco, redried and packed |  |  |  |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \end{array}$ |  |
| 3 | Stemmed leaf tobacco (excluding processed sheet and homogenized tobacco) |  |  |  |  | 1 1 |  |
| 4 | Reconstituted tobacco (processed sheet and homogenized) |  |  |  |  | $\begin{array}{ll} \hline 1 & 1 \\ 1 & 1 \end{array}$ |  |
| 5 | Paperboard containers, boxes, and corrugated paperboard |  |  |  |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \end{array}$ |  |
| 6 | Manmade fiber staple and tow |  |  |  |  | $\begin{array}{rl} 1 & 1 \\ 1 & 1 \\ \hline \end{array}$ |  |
| 7 | Cost of all other materials, parts, containers, and supplies consumed |  |  |  |  | 1 |  |
|  | Describe the principal materials, etc., included in this val |  |  |  |  |  | 1 |
| 8 | TOTAL <br> (Sum of lines $1-7$ should equal item 15 , line 1 ) |  |  |  | \$ | $\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1\end{array}$ | 1 |
| Item 18. TYPE OF MANUFACTURING ACTIVITY DURING 2002 |  |  | Key | Mark (X) appropriate boxes |  |  |  |
|  |  |  |  | Yes |  | No |  |
| Do you manufacture cigars in this establishment? |  |  | 401 | $1859 \square$ |  | $1867 \square$ |  |
| If "Yes," are your cigars sold chiefly through a retail store on the premises of this establishment? |  |  | 402 | $1875 \square$ |  | $1883 \square$ |  |

Item 22. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DU

INSTRUCTIONS

1. General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
3. Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts"
4. Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under "Resales."

|  | Products and services |  |  | Census <br> product <br> code  <br> 581  <br>  (B) <br>   | Unit of measure for quantities <br> (C) | Products shipped and other receipts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Quantity |  | Value, | f.o.b. pla <br> (E) | ant |
|  |  |  |  |  |  | $\begin{array}{\|c\|c\|} \hline 584 \\ \hline \text { Millions } \\ \hline \end{array}$ | $\begin{aligned} & 1 \\ & 1 \text { Thou- } \\ & 1 \\ & 1 \end{aligned}$ | \| Dollars |
| 1 | Cigarettes (Including Nontobacco Cigarettes) | FILTER TIPS | 80 millimeters long or less |  |  |  |  | \$ | ! | ! |
| 2 |  |  | 85 millimeters long |  |  |  |  |  | 1 | I |
| 3 |  |  | 100 millimeters or more long |  |  |  |  | 1 | I |
| 4 |  | Nonfilter tips |  |  |  |  |  | 1 | ! |
| 5 | CIGARS | Little cigars, cigarette-size, weighing less than 3 lb per 1,000 cigars |  |  | Thousands |  |  | 1 | ! |
| 6 |  | Cigarillos weighing 3 to 10 lb per 1,000 cigars |  |  |  |  |  | i | , |
| 7 |  | Cigars weighing more than 10 lb per 1,000 cigars |  |  |  |  |  | 1 | , |
| 8 | CHEWING AND <br> SMOKING TOBACCO AND SNUFF | Smoking tobacco |  |  | Thousand pounds |  |  | 1 | ! |
| 9 |  | Loose leaf chewing tobacco |  |  |  |  |  | 1 | , |
| 10 |  | Snuff, dry and moist |  |  |  |  |  | 1 | I |
| 11 |  | All other chewing tobacco (including fine-cut chewing, twist chewing, plug chewing, etc.) |  |  |  |  |  | 1 | ! |
| 12 | Unstemmed leaf tobacco redried before packing (including interplant transfers) (If packed without redrying, report on line 26) |  |  |  |  |  |  | 1 | ! |
| 13 | Tobacco Stemmed <br> (Report stemmed weight) | PACKED FOR SALE AS SUCH | Aged leaf |  |  |  |  | 1 | ! |
| 14 |  |  | Leaf, not aged |  |  |  |  | 1 | , |
| 15 |  | Packed for use in own manufacturing (interplant transfers) (including both aged and not aged leaf) |  |  |  |  |  | 1 | 1 |
| 16 | Reconstituted tobacco (processed sheet and homogenized) |  |  |  |  |  |  | ! | ! |

CONTINUE WITH ITEM 22 ON PAGE 9


Item 22. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 2002 - Continued


Items 23-26 - Not applicable to this report
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.


PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS

