Appendix E

Recent Corporate Combinations in the Natural Gas Industry

| Table E1. | Recent Co | rporate Co | mbinatio | ns in the N | latural Ga | s Industry | | |
|---|---|---|-----------------------------|-------------------|-------------------|--|--|-------------------------------|
| Acquiring Company or Partners | Acquired Company (all or part) | Brand Name or New Company Name | Type of Combina- tion | Date Announced | Date Completed | Business Areas | Notes | Value (million dollars) |
| AEP Resources | Equitable Resources | | Divestiture | Sep-98 | Pending | Mid-stream gas assets | Properties in Louisiana and Texas including intrastate pipeline, processing, and storage facilities. | 320 |
| AES Corporation | Destec Energy | | Acquisition | Dec-97 | Feb-97 | Elect | Destec to merge into Dynegy; AES gains international assets, Dynegy gains domestic assets. | (see NGC Destec) |
| AGL Resources, Dynegy, Piedmont Natural Gas | | SouthStar Energy Services LLC | Joint Venture | Jul-98 | | Energy products and services | Products and services include gas, electricity, fuel oil, and propane. Positioned to take advantage of deregulation in Georgia. Strategic fit in unregulated markets. | |
| Allegheny Energy | Duquesne Light | | Merger | Apr-97 | Pending | Gas, elect | Has regulatory approval with numerous restrictions and conditions. In Jul-98, DQE withdrew. In Oct-98, Allegheny sued DQE to block termination of the merger. | 4,300 |
| American Resources | TECO Oil & Gas, Inc. | | Acquisition | Mar-98 | Mar-98 | O&G, E&P, offshore Gulf | Acquisition of all offshore assets of TECO (see TECO). | 58 |
| Amway Corp.; Columbia Energy Group | | | Alliance | Nov-98 | | Door-to-door marketing of gas & electricity | Amway distributors will market Columbia gas & electricity to residential and small commercial customers. Program begins in Georgia, will expand with restructuring to all States. | |
| Atmos Energy Corp. | United Cities Gas Co. | Atmos | Acquisition | Sep-96 | Jul-97 | Gas | Atmos becomes 12th largest gas LDC in U.S.; gas and some propane in 13 States. | |
| Aurora Natural Gas | GED Gas Services | Aurora | Acquisition | Mar-98 | Mar-98 | Gas marketing | | |
| Baker Hughes | Western Atlas | | Merger | May-98 | Aug-98 | Field service | Baker Hughes to buy all shares of Western Atlas. | 5,500 |
| Baytex Energy Ltd. | Dorset Exploration Ltd. | Baytex | Merger | Oct-97 | Oct-97 | Oil & gas | Canadian companies. | 716 |
| Boston Edison; RCN | | | Joint Venture | Sep-96 | | Energy services | To develop broadband network for 1-stop energy/telecommunication services. RCN owns 51 percent. | |
| Boston Gas | Essex County Gas | | Merger | Dec-97 | Pending | Gas | Eastern Enterprises is the parent of Boston Gas. State approved subject to a 10-year freeze on rates and 5 percent reduction in the cost of gas. | 85 |
| Boston Edison | Williams Energy Services Company | Energy Vision | Joint Venture | | | Energy marketing and services | Joint venture markets electricity, natural gas and energy services to retail customers in New England; Williams and Boston each own 50 percent | |

| Acquiring | Acquired | Brand Name or New | Type of | | | | | Value |
|---|--|---|------------------|-------------------|-------------------|---|--|----------------------|
| Company or Partners | | Company Name | Combina- tion | Date Announced | Date Completed | Business Areas | Notes | (million dollars) |
| Brooklyn Union Gas | Long Island Lighting Company | KeySpan | Merger | Dec-96 | May-98 | Gas & electric utilities | Combined company serves parts of New York City and Long Island. Opportunity to expand Long Island gas market. | 4,000 |
| British Petroleum PLC | Amoco Corp. | | Merger | Aug-98 | Pending | Oil, gas, chemicals, renewables | Amoco is largest gas producer in U.S. Largest industrial merger in history. | 48,000 |
| Burlington Resources | Louisiana Land & Exploration | | Acquisition | Jul-97 | Oct-97 | O&G, E&P | Creates "super independent." | 3,200 |
| CalEnergy Company | MidAmerican Energy Holdings Company | Mid American in U.S CalEnergy outside U.S. | Merger | Aug-98 | Pending | Gas, electric, services | Mid American to become wholly owned subsidiary of CalEnergy; for name recognition, Cal will change name to MidAmerican; 3.3 million customers goal 11 million. | 4,000 |
| Calpine Corporation | Dominion Energy | | Divestiture | Apr-98 | | Cogeneration | Two plants near Houston sold to raise capital for expansion elsewhere. | 110 |
| Calpine Corp. | Brooklyn Union Gas | Gas Energy, Inc | Divestiture | Dec-97 | Dec-97 | Gas power plants and cogeneration | With sale of Gas Energy and Gas Energy Cogeneration, BUG sought to maximize shareholder value and pursue other investment opportunities. | 100 |
| Canadian Occidental Petroleum Ltd. | Wascana Energy Inc. | | Merger | 1997 | Jun-97 | Oil & some gas | Wascana privatized by Saskatchewan govt - rich in heavy oil reserves. Wascana to manage Occidental properties in Canada. | 1,700 |
| Canadian Occidental Petroleum Ltd. | Compton Petroleum Corporation | | Divestiture | 1997 | Jul-97 | Gas wells, production, processing | Compton acquired working interests. | |
| Cargill, WPL Holdings | | Cargill-IEC | Joint Venture | Jun-97 | | Energy trading & marketing | Energy trading, marketing, and risk management to wholesale electricity customers. The venture attempts to link Cargill's expertise in commodity trading to the electric power market. | |
| Carolina Light & Power Co. | North Carolina Natural Gas Corp. | | Merger | Nov-98 | Pending | Gas distribution; propane | Expands portfolio of products and services by adding gas and propane. Provides fuel supply for existing and planned gas-fired power plants. | |
| Carolina Light & Power Co. | Knowledge Builders | Strategic Resource Solutions Corporation | Acquisition | 1996 | Spring-97 | Energy & facility management; building control systems | Software applications, energy performance, conservation; began joint venture with Avista in Oct-97. Acquired building automation & control systems companies and cogeneration facilities in '97 & '98. | |
| Carolina Light & Power Co. | Capital Information Services Inc. | Interpath Communi- cations | Acquisition | Dec-97 | Dec-97 | Internet, tele- communica- tions | Provides Internet and telecommunication services to residential and business customers. | |
| CMS Energy; WestCoast Energy, Inc. | | TriState Pipeline | Joint Venture | Sep-97 | Pending | Gas pipeline | Planned gas pipeline from Ontario, Canada to Chicago area. Two-thirds owned by CMS, one-third by WestCoast. | |
| CMS Energy | Continental Natural Gas | CMS Gas Transmission & Storage | Merger | Aug-98 | Oct-98 | Gathering, marketing | Provides financial base for expansion of Continental; provides additional supply source for CMS. | 155 |
| CMS Energy | Heritage Gas Service | CMS Gas Transmission & Storage | Acquisition | Oct-98 | Oct-98 | Gas gathering, processing, marketing | Expands CMS in Texas, Oklahoma area. | |

| Table E1. | Necetil 00 | rporate Co | ilibiliatio | IIS III UIC I | taturai Ga | 3 maasa y | (Oontinaca) | |
|--|---------------------------------------|---|-----------------------------|-------------------|-----------------------|-----------------------------------|--|-------------------------------|
| Acquiring Company or Partners | Acquired Company (all or part) | Brand Name or New Company Name | Type of Combina- tion | Date Announced | Date Completed | Business Areas | Notes | Value (million dollars) |
| CMS Energy | Duke Power | | Acquisition | Nov-98 | Pending | Gas pipelines | CMS to purchase PanHandle and Trunkline from Duke. Duke will realize after-tax gain of \$700 million; also reinvestment opportunities in high growth activities. | 2,200 |
| Chevron | Dynegy (NGC) | NGC | Merger | Jan-96 | Aug-96 | Gas, electric | Partial Merger Chevron to own 25 percent of Dynegy (formerly NGC): Dynegy to market Chevron's North American production of natural gas, NGLs, and electricity; Dynegy also to supply energy to Chevron refineries, chemical plants, and corporate facilities in North America. | |
| Cinergy Corp, Apache Corporation, Oryx Energy Company | | ProEnergy | Strategic Alliance | Jun-98 | | Gas marketing | Cinergy acquired ProEnergy; the alliance will have exclusive rights to market all of the N. Amer gas production of Oryx and Apache for 10 years, also to market gas for others. | |
| Cinergy Corp, Florida Progress, New Century Energies | | Cadence | Joint Venture | Sep-97 | | Energy services | Purchases and manages energy supply, develops energy plans, billing services, interactive software, auditing, metering and load profiles. | |
| Cinergy Corp. | Producers Energy Marketing, LLC | | Acquisition | Jun-98 | | Gas marketing | Acquired as part of joint venture with Apache and Oryx. Markets all N. American gas production of Apache & Oryx. | |
| Coastal Corp.; Westcoast Energy Inc. | | Engage Energy LLP | Joint Venture | Sep-96 | First Quarter 1997 | Gas marketing, gas services | Combined similar unregulated gas marketing subsidiaries to form energy and energy services company. (Also viewed as merger.) | |
| Cobb Energy Management Corp.; Colorado Springs Utilities; Idaho Power; Omaha Public Power District | | Allied Utility Network | Joint Venture | May-98 | | Residential services | Joint venture of 4 utilities to provide home security, residential energy management, telecommunications, bill paying brand "Home Vantage." | |
| Columbia Natural Resources | Alamco Inc. | | Acquisition | 1997 | Aug-97 | Gas E&P | E&P subsidiary of Columbia Gas - focus on opportunities in Appalachian Basin. | |
| Consolidated Edison (NY) | Orange & Rockland | | Acquisition | May-98 | Pending | Electric, some gas | O&R to become wholly owned subsidiary of ConEd. | 790 |
| Constellation Energy Source; Goldman Sachs Power | Orion Power Holdings | | Joint Venture | Mar-98 | | Merchant plant investment | Constellation is a wholely owned subsidary of BG&E. Orion plans to grow power marketing business by investing in and acquiring power plants in North America. May seek other investors. | 310 |
| Costilla Energy, Inc. | Pioneer Natural Resources Co. | | Divestiture | Sep-98 | Oct-98 | O&G properties | Allows streamlining of operations by reduction of properties; proceeds to reduce overall cost structure. | 410 |
| Delmarva Power & Light | Atlantic Energy, Inc. | Conectiv | Merger | Aug-96 | Feb-98 | Electric, some gas | 1 million electric customers; 100,000 gas customers. | |
| Delmarva Power & Light; Connecticut Energy Corp. | | | Joint Venture | | Sep-97 | Gas & elecric, energy services | To sell energy and energy services in New York and New England. Initially to market to commercial and industrial customers, eventually to expand into residential. | |

| Table E1. | Necent Co | porate Co | IIIDIIIatio | ilis ili tile i | vaturai Ga | is illuusti y | (Continuea) | |
|--|--------------------------------------|---|-----------------------------|-------------------|-------------------|---|--|-------------------------------|
| Acquiring Company or Partners | Acquired Company (all or part) | Brand Name or New Company Name | Type of Combina- tion | Date Announced | Date Completed | Business Areas | Notes | Value (million dollars) |
| Dominion Energy | Phoenix Energy Sales | Carthage Energy Services | Acquisition | Jan-98 | Jan-98 | Gas production | Adds to Dominion's Appalachian Basin strategy. Becomes a division of Dominion's existing gas marketing company Carthage. | |
| Dominion Energy | Archer Resources Ltd. | | Acquisition | Mar-98 | | Gas E&P | Increased Dominion's production by 50 percent; Based in Alberta, Canadian regulatory approval granted. | 128 |
| Dominion Energy | Peoples Energy Corporation | | Joint Venture | May-98 | | Develop power plant | To develop and operate a 300MW peaking plant near Chicago close to several interstate gas pipelines. | 90 |
| Duke Energy Corporation; Mobil Corporation | | Duke Energy Trading and Marketing, LLC | Joint Venture | | | Natural gas | Provide supply, storage, transportation and other services to companies and utilities. (Duke 40 percent, Mobil 60 percent.) | |
| Duke Energy Field Services; Louis Dreyfus Natural Gas | | Duke/Louis Dreyfus | Joint Venture | Mar-95 | Jun-97 | Market gas/ electric & energy services | Initially set up as 50/50 joint venture. Duke acquired remaining 50 percent interest from Louis Dreyfus concluding the joint venture. | |
| Duke Energy Trading and Marketing, LLC; Puget Sound Energy | | DETM | Joint Venture | Apr-98 | | Market electric & gas | Links Puget's surplus capacity with Duke Energy Corp's purchase of power plants from PG&E in California. | |
| Duke Energy Trading and Marketing; United Gas Management | | | Strategic Alliance | Jul 98 | | Energy management & marketing | DETM to support United in aggregating residential gas customers. | |
| Duke Energy | Oneok Inc. | | Acquisition | Nov-98 | Nov-98 | Gas processing and gathering assets | Acquisition includes several Midcontinent assets including production, gathering, processing, and ½ of Oneok's interest in the Sycamore assets. | |
| Duke Energy Field Services | Brooks-Hidalgo Pipeline System | Duke Energy | Acquisition | Apr-98 | Apr-98 | Gathering | 90-mile system. Continuing expansion of gathering and processing in south Texas. | |
| Duke Power | Pan Energy | Duke Energy | Merger | Nov-96 | Jun-97 | Elect/gas pipe | Becomes an all energy provider. In Nov-98, Duke announced sale of PanHandle and Trunkline to CMS of Michigan (see CMS). | 7,500 |
| Duke Power; Providence Gas Co. | | | Joint Venture | Fall 1997 | | Gas supply | Duke to purchase gas for Providence RI LDC. Duke can hedge, LDC can't. | |
| DukeSolutions | Engineering Interface Limited | DukeSolution s Canada, Inc | Acquisition | Sep-98 | Sep-98 | Energy services | Forms Canadian base of operations for DukeSolutions. | |
| Dynegy Inc.; AGL Resources; Piedmont Natural Gas Company, Inc. | | SouthStar Energy Services | Joint Venture | Jul-98 | | Energy products and services | Initially to target commercial & industrial sectors; with deregulation plan to expand to include residential beginning in Georgia late in 1998. | |
| Dynegy Inc.; Texaco | | Versado Gas Processors LLC | Joint Venture | Jul-98 | | Gas gathering and processing | Dynegy (formerly NGC) and Texaco combined facilities in West Texas and New Mexico with combined daily volume of 341 mcf. Dynegy 63 percent, Texaco 37 percent. | |

| Table E1. | Recent Co | 1 | IIIDIIIauo | ns in the r | vaturai Ga | is industry | (Continued) | |
|--|--|---|-----------------------------|-------------------|-------------------|---------------------------------------|--|-------------------------------|
| Acquiring Company or Partners | Acquired Company (all or part) | Brand Name or New Company Name | Type of Combina- tion | Date Announced | Date Completed | Business Areas | Notes | Value (million dollars) |
| Dynegy; NICOR Inc. | | NICOR Energy | Joint Venture | Jun-97 | | Energy services | Initially to market gas to commercial & industrial sectors, with deregulation plan to expand services & include residential. Formed a second venture in Jul-98 to develop gas-fired generation & cogeneration in 6 Midwest States. | |
| Dynegy; Chevron, Koch Industries; Shell | Venice Energy Services Company | VESCO | Joint Venture | Sep-97 | | Gas gathering & processing | VESCO expanded to include Shell participation; onshore Louisiana and offshore Gulf facilities. | |
| Dynegy (NGC Corp.) | Destec Energy | | Acquisition | 1996 | Feb-97 | Gas, elect | Joint acquisition with AES, Dynegy gained all domestic assets of Destec. (See AES/Destec.) | 1,200 |
| Dynegy | Trident NGL | NGL | Merger | 1996 | Apr-97 | NGLs | Combined largest independent gas marketer with largest independent gas liquid operation in N. America. | 95 |
| Dynegy | Western Gas Resources | | Acquisition | Oct-98 | Oct-98 | Production & gathering | Two separate transactions involving non-strategic assets of Western. | 56 |
| Eastern Group (see Statoil Energy) | | Statoil Energy | | | | | Not the same as the Eastern Group Plc based in the UK & formed by Texas Utilities following its 1998 purachase of The Energy Group. | |
| Eastern Group | Blazer Energy (sub of Ashland, Inc.) | | Acquisition | May-97 | Jul-97 | O&G, E&P | Blazer (domestic assets spun off from Ashland in Jan-97) assets in Appalachia & Gulf Coast. | |
| Edison International, New Energy Ventures | | | Joint Venture | Oct-98 | | Distributed generation | | |
| El Paso Energy Corp. | Tenneco Energy | El Paso Energy Corp. | Merger | Jun-96 | Dec-96 | Gas | Creates one of largest U.S. natural gas transportation & marketing firms. | |
| El Paso Energy Corp. | Deep Tech International | | Merger | Mar-98 | Aug-98 | Offshore Gulf | Includes Leviathon the largest gas gathering system in the Gulf (\$ value is for Leviathon only). | 450 |
| El Paso Energy Corp. | PacifiCorp | | Acquisition | Oct-97 | Nov-97 | Offshore assets | Offshore assets acquired by PacifiCorp's acquisition of TPC, resold to El Paseo: includes pipeline, gathering, and processing facilities. | 195 |
| Energet!x | Griffith Energy | | Acquisition | Apr-98 | Sep-98 | Heating oil, propane | Energetlx is a nonregulated subsidiary of Rochester Gas & Electric; markets natural gas, electricity and energy services. | |
| Energy Pacific | CES/Way International | | Acquisition | Dec-97 | Jan-97 | Energy services | Energy Pacific is a joint venture of Enova and Pacific Enterprises. Company is the largest independent energy services provider in U.S. | |
| Enova Corp., Pacific Enterprises | | Sempra Energy | Merger | Oct-96 | Jul-98 | Gas, elec | FERC raised vertical market power concerns, but conditionally approved deal while deferring to California Public Utility Commission (PUC). | 5,200 |
| Enova Corp.; Pacific Enterprises (Sempra Energy) | | Sempra Energy Trading | Joint Venture | Dec-97 | | Gas & elect trading & marketing | Initially formed from acquisition of AIG Trading as a joint venture of PE / Enova. With completion of merger, became a wholly owned subsidiary of Sempra. | |
| Enron; Amoco | | Amoco/Enron Solar | Joint Venture | | | Alternative energy | Largest U.S. photovoltaic producer; 50/50 Amoco and Enron Renewable Energy. | |

| Table E1. | Recent Co | rporate Co | mbinatio | ns in the r | naturai Ga | s industry | (Continued) | |
|--|---|---|-----------------------------|-------------------|-------------------|------------------------|---|-------------------------------|
| Acquiring Company or Partners | Acquired Company (all or part) | Brand Name or New Company Name | Type of Combina- tion | Date Announced | Date Completed | Business Areas | Notes | Value (million dollars) |
| Enron | Zond Corporation | Enron Renewable | Acquisition | Jan-97 | Jan-97 | Wind/solar | With Zond acquisition, Enron formed Enron Renewable (Includes all forms of renewable energy.) | |
| Enron | Portland General | | Merger | Nov-96 | Jul-97 | Gas, elec | Combines a major marketer of gas and electricity with largest provider of electricity in Oregon. Provides a base for access into California market. | |
| Enron | Vastar | | Joint Venture | Jan-97 | | Exploration | Onshore oil & gas exploration. | |
| Enron Capital & Trade Resources | Cogen Technologies | | Acquisition | Nov-98 | | Gas-fired power plants | Enron to acquire 3 gas-fired power plants in New Jersey to take advantage of opportunities arising from restructuring in the State. | 1,450 |
| Enron; KeySpan Energy | | | Strategic Alliance | Feb-98 | | Gas supply | Enron provides management services for interstate pipeline transportation, gas supply, and storage. | |
| Enron; KeySpan Energy | | | Strategic Alliance | May-98 | | Gas supply services | Markets gas supply management services to gas distribution companies in Northeast. (Separate from interstate pipeline & supply venture of Feb-98.) | |
| Enron Energy Services; CB Richard Ellis; Insignia/ESG | | | Strategic Alliance | May-98 | | Energy management | Two separate alliances to provide energy management to residential and commercial properties. Extends Enron's efforts beyond core gas and electricity to commercial and industrial customers. | |
| Equitable Resources | NORESCO | ERI Services | Merger | Jan-97 | May-97 | Energy services | Expands geographic coverage of services business throughout Western Hemisphere; markets to commercial & industrial sectors. | |
| Entergy | London Electricity | | Acquisition | Dec-96 | Feb-97 | Electric | Purpose in part to gain from operational experience in competitive market. In Nov-98, Entergy sold London Electircity to French national power company for \$3.18 billion. | 2,100 |
| Investor Group | Union Drilling Division of Equitable Resources | Union Drilling Inc. | Divestiture | Oct-97 | Oct-97 | Contract drilling | Equitable also divested various o&g properties in the western U.S. and Canada for \$175 million. Objective to focus development in Gulf Coast and Appalachian Basin. | |
| Exxon Corporation | Mobil Corporation | Exxon Mobil Corporation | Merger | Dec-98 | pending | O&G, E&P | Creates world's largest o&g company; approximately 59 Tcf of gas and 11 billion bbls of oil reserves; gas production approximately 11 Bcf/day and sales of 14 Bcf/day. | 79,300 |
| FirstEnergy Corp. | Marbel Energy Corporation | | Acquisition | Jun-98 | Jun-98 | O&G, E&P | Expands FirstEnergy capability by including o&g e&p in the portfolio. | |
| Halliburton Co. | Dresser Industries | Halliburton Co. | Merger | Feb-98 | Sep-98 | Field service | Becomes largest field service company. | 7,700 |
| Houston Industries | NorAm Energy | NorAm Energy | Merger | Aug-96 | Aug-97 | Elect/gas pipe | Combines gas and electric operations. | 3,800 |
| IES Utilities Inc. | Wisconsin Power & Light; Interstate Power Co. | Alliant | Merger | Nov-95 | Apr-98 | Gas & elect | Three-way merger; of WPL Holdings, IES Industries and Interstate Power Co. | |

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|---|---|---|-----------------------------|-----------------------------------|-------------------|---|--|-------------------------------|
| Acquiring Company or Partners | Acquired Company (all or part) | Brand Name or New Company Name | Type of Combina- tion | Date Announced | Date Completed | Business Areas | Notes | Value (million dollars) |
| KCS Energy, Inc. | MidAmerican Energy Company | | Divestiture | Nov-96 | Jan-97 | O&G, E&P | MidAmerican sold InterCoast Oil and Gas Company, GED Energy Services Inc. and InterCoast Gas Services Company to KCS. | 230 |
| Kerr-McGee Corp. | Devon Energy Corp. | | Merger | Oct-96 | Dec-96 | O&G | Merged onshore N. American properties into Devon, for 31 percent equity interest. Increases Devon's proved reserves 50 percent; Devon to manage o&g e&p and sales. | |
| Kerr-McGee Corp. | Oryx Energy Company | Kerr Mc-Gee Corporation | Merger | Oct-98 | Pending | O&G, E&P | Forms 4th largest independent o&g e&p company in U.S. | 4,000 |
| KN Energy | MidCon Corp. | | Acquisition | Dec-96 | Jan-98 | Gas | Acquired from Occidental - will increase KN thruput to 17 percent of total U.S. supply; pipelines, storage, sales, energy services, commodity. | 3,500 |
| KN Energy; PacifiCorp | | Simple Choice; en*able | Joint Venture | Feb-97 | | Gas/elect util; Internet, satellite TV, electronic shopping | Formed "En*able" to market "Simple Choice" (energy/telecom 1-stop shopping; home & 24 hr road security) to other utilities & to PacifiCorp's retail customers. | |
| KN Energy | Interenergy | | Acquisition | Aug-97 | Dec-97 | Gas gathering, processing, marketing | Exchanged 544,604 shares KN Energy common and assume debt. Gains access to Williston Basin, Montana Power, etc. | |
| KN Energy | Red Cedar Gathering Co. (From Stephens Group) | | Acquisition | | Dec-97 | Gas gathering | Gathering system in San Juan Basin. Jointly owned with the Southern Ute Indian Tribe. Facitates KN marketing at Blanco Hub, includes plants and facilities. | |
| KN Energy International | Igasamex | | Acquisition | Sep-98 | Sep-98 | Converts equipment to gas use | KN acquired partial interest (based in Mexico). | |
| Paso Natural | TransColo-rado Gas Transmission Company | TransColo- rado Pipeline | Joint Venture | Dec-96 {Phase I in service} | Pending | Gas pipeline | Natural gas pipeline under construction in Colorado. | 200 |
| LG&E Energy Corp. | KU Energy | LG&E Energy Corp. | Merger | May-97 | May-98 | Gas/elect util | | 3,000 |
| LG&E Energy Marketing; New Energy Ventures | | | Joint Venture | | | Energy services | LG&E to do metering, billing, & systems coordination. (Unaffected by LG&E decision (third quarter 98) to withdraw from merchant trading and sales.) | |
| Lomak Petroleum | Cabot Oil & Gas | | Acquisition | | Oct-97 | O&G, E&P | Lomak acquired only Appalachia properties; goal asset concentration & expanded size. | 93 |
| Louis Dreyfus Natural Gas | American Exploration Company | | Merger | Jun-97 | Oct-97 | Gas, some oil | Independent e&p company with 1.2 tof in gas equivalent (80 percent gas). | 1,100 |
| MCNIC Pipeline & Processing | American Central Gas | American Central Eastern Texas Gas | Joint Venture | Mar-98 | | Gathering | MCMIC sub of MCN Energy Group to operate the alliance; also acquire 40 percent of system. | |
| Meridian Resource Corp. | Carin Energy USA | Meridian Resource Corp. | Merger | Jan-97 | | Drilling, O&G E&P | Shell subsequently acquired 40 percent interest in Meridian (see Shell). | 234 |
| MidAmerican Energy Company | AmerUS Home Services Inc. | | Acquisition | Apr-98 | Pending | Gas, elect util/real estate | Seen as opportunity to further expand home services. | |

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| Acquiring Company or Partners | Acquired Company (all or part) | Brand Name or New Company Name | Type of Combination | Date Announced | Date Completed | Business Areas | Notes | Value (million dollars) |
| Midcoast Energy Resources Inc. | Texana Pipeline Company | | Acquisition | Apr-98 | | Gathering | Acquired 50 percent interest in the Texana joint venture in south Texas. | |
| Mobil Corporation, Duke Energy, Westcoast Energy | Maritimes & Northeast Pipeline | | Joint Venture | | Nov-99 | Gas pipeline | Line to bring gas into New England from Sable Island, Canada. Mobil (25 percent), Duke (37.5 percent), Westcoast (37.5 percent). | |
| NIPSCO | Bay State Gas Co (MA) | | Acquisition | Dec-97 | Pending | Gas, elec | Combined co will be among 10 largest gas distribution companies with >1 million customers. Merger expected to close fall 1998. | 780 |
| NorAm; Sprint | | NorAm Energy Management | Joint Venture | Jun-97 | Oct-97 | Energy/tele- communica- tions | A NorAm branded package with Sprint as "bonus." It also does "comarketing" directly to business customers in OH & MA & to resid & comm customers in MA. | |
| Northern States Power Co. | Wisconsin Electric Power Co | Primenergy | Merger | May-95 | canceled May-97 | Gas, elec | Adverse regulatory climate cited as reason for ending merger process. | |
| NOVA Corporation; British Gas plc | | NGC Corporation ("Dynegy" in '98) | Joint Venture | 1984 | | Gas | NOVA & British Gas each own approximately 26 percent. Chevron acquired 25 percent interest in partial merger (see Chevron - Dynegy). | |
| Ocean Energy | Untied Meridian Corp. | Ocean Energy | Merger | Dec-97 | Mar-98 | Deepwater O&G in Gulf | Formed 9th largest o&g e&p company in N. America. Provides capital to develop new discoveries. | |
| Ocean Energy; Shell | | | Joint Venture | Mar-98 | | Offshore E&P | Covers leases in water to 1,300 ft, project inventories and 3-D data; facilitates coordinates use of rigs. | |
| ONEOK Resources Company | PSEC (Potts Stephenson Exploration Company) | | Acquisition | Jan-98 | Feb-98 | O&G, E&P | Acquisition of PSEC also includes 42 percent of Sycamore Gas Gathering System. (Sold ½ of Sycamore to Duke Nov-98.) | 25 |
| PacifiCorp | TPC Corp. | | Acquisition | 1996 | Mar-97 | Gas, elec | TPC had interests in gas gathering systems, salt dome storage projects and marketing. Sold offshore assets to El Paso (see El Paso). In Oct-98 PacifiCorp announced plans to sell TPC and selected other assets as part of restructuring. | 288 |
| PacifiCorp; Northwest Natural Gas | | Energy Partners Program | Joint Venture | Jul-97 | | Market gas and energy services | PacifiCorp plans to take venture national by teaming up with other companies. | |
| PacifiCorp, DPL, Inc, NIPSCO Industries, Public Service Enterprise Group | | Market Hub Partners, L.P. | Limited Partnership | | | Gas storage | Develops, owns, and operates underground gas storage facilities. In Oct-98, PacifiCorp announced it would sell gas storage unit as part of restructuring effort. | |
| PanEnergy; Mobil Natural Gas Inc. | | Duke Energy Trading and Marketing | Joint Venture | Jan-96 | | Natural gas | Markets 7 Bcf/d, 160 MWh/year, one of top 5 energy marketers in US. PanEnergy 60 percent Mobil 40 percent; Exclusive marketer for N. America gas production of Mobil. | |
| PanEnergy | Mobil Corporation | | Divestiture | Mar-96 | Aug-96 | Natural gas | Mobil sold 2,600 milies of gathering and seven processing facilities and Mobil's interest in other properties. | 300 |

| Table E1. | Neccint 00 | porate co | IIIDIIIatio | iis iii tiic i | taturai Ga | is industry | (Continuea) | |
|---|---|---|-----------------------|-------------------|--------------------|--|--|-------------------------------|
| Acquiring Company or Partners | Acquired Company (all or part) | Brand Name or New Company Name | Type of Combination | Date Announced | Date Completed | Business Areas | Notes | Value (million dollars) |
| Parker & Parsley | Mesa Inc. | Pioneer Natural Resources Co. | Merger | Apr-97 | Aug-97 | O&G, E&P | Combines oil-rich P&P with gas-rich Mesa to form 3rd largest independent producer in U.S. | 3,000 |
| PECO Energy, British Energy | Amergen | | Joint Venture | Sep-97 | | Nuclear power plants | Formed to acquire nuclear generation assets in North America. Oct-98, first acquisition Three Mile Island, pending regulatory review. | |
| PEPCO | BG&E | Constellation Energy | Merger | Sep-95 | canceled Dec-97 | Gas, elec | Maryland PSC required \$56 million cut in rates. | |
| PG&E Atlantic Richfield Company | | | Strategic Alliance | Apr-98 | | Electricity, energy management | Long-term power purchasing agreement; also, energy management services, billing and information systems. | |
| PG&E | Teco Pipeline | | Acquisition | Nov-96 | Jan-97 | Gas pipeline, gas gathering | Opportunity to expand midstream into Texas market. Included pipeline, gathering, and marketing. | 380 |
| PG&E | Valero Energy | | Acquisition | Feb-97 | Aug-97 | Gas assets | Complements other acquisitions; good position in TX and coast-to-coast marketing. | 1,500 |
| PG&E Ultramar Diamond Shamrock | | | Joint Venture | Mar-98 | | Complete energy systems management | Complete outsourcing by UDS of all energy services; expect to save \$356 million over life of contract; largest value deal between non-affiliated companies; 70 percent of any savings to UDS, 30 percent to PG&E. | |
| Pioneer Natural Resources Co. | Chauvco Resources Ltd. | | Merger | Sep-97 | Dec-97 | Gas/oil | Consolidation of assets outside U.S.; becomes 2nd largest U.S. independent in O&G E&P. | 1,200 |
| PP&L | Penn Fuel Gas, Inc. | | Merger | Jun-97 | Aug-98 | Gas distribution & storage; propane | Expands gas trading function; part of on-going strategy to expand portfolio of energy products and services. | 121 |
| Public Service Co. of Colorado (PSCO) | Southwestern Public Service (SPS) | New Century Energies | Merger | Aug-95 | Aug-97 | Gas, elec | Creates holding company with each partner a subsidiary. | |
| Public Service Enterprise Group; Energis Resource | | | Joint Venture | | | Energy marketing | Marketing firm launched by PSEG of Newark, NJ. | |
| Puget Sound Power | Washington Energy | | Merger | May-95 | Feb-97 | Gas, elec | Would create largest combined elec/gas utility in Washington State. | |
| Ranger Oil Ltd. | Elan Energy Inc. | | Merger | Sep-97 | Sep-97 | Oil & gas | Elan brings oil (especially heavy) & gas - result seen to be balanced portfolio of gas, light & heavy oil. (Canada.) | |
| Scottish Power | PacifiCorp | Scottish Power | Merger | Dec-98 | Pending | Gas & electric utilities | Becomes one of ten largest utiliities in world; 7 million customers in US, UK, & Austrialia | 12,800 |
| Seren Innovations; CellNet Data Systems | | | Joint Venture | | | Energy services | Joint venture to market bundled services on meter reading, billing, and credit collections. | |
| Shell Oil; Tejas Gas | | Coral Energy Resources | Joint Venture | Jul-95 | | Gas | Has access to Tejas' pipelines and storage facilities; Shell dedicates over 2 Bcf/d of gas production to Coral Energy. | |

| Table E1. | 1.000111.00 | | | | Ju | | (Continued) | |
|--|--------------------------------------|--|---------------------|-------------------|-------------------|--|--|-------------------------------|
| Acquiring Company or Partners | Acquired Company (all or part) | Brand Name or New Company Name | Type of Combination | Date Announced | Date Completed | Business Areas | Notes | Value (million dollars) |
| Shell | Tejas Gas Corp. | Tejas Energy, LLC | Merger | Sep-97 | Jan-98 | Gas | Midstream gas company; Tejas 8 Bcf/d of pipeline capacity in TX, LA, OK; storage, processing. Name changed in May-98 to reflect broader scope. | 2,350 |
| Shell | Meridian Resource Corp. | | Merger | Dec-96 | Mar-98 | O&G | Shell acquired 39.9 percent of Meridian; Meridian acquired Shell's South Louisiana onshore properties. | |
| Sierra Pacific Resources | Nevada Power Co. | Sierra Pacific Resources | Merger | Apr-98 | Pending | Elect, gas, water | Sierra Pacific will be the holding company. | 3,772 |
| Sonat | Zilkha Energy Co. | | Merger | Nov-97 | Jan-98 | Gas, some oil | Successful E&P in Gulf; becomes 6th largest U.S. independent; goal is to be in top 3. In following reorganization sold other properties and consolidated units. | 1,300 |
| Sonat; AlliedSignal Inc | | | Joint Venture | Sep-97 | | Distributed power | Strategic Alliance - Sonat Power Systems Inc. to market small generators. Both members of DPCA. | |
| Sonat, Amoco Corporation, Tejas Energy | Destin Pipeline Company | | Joint Venture | Dec-97 | Jul-98 | Offshore pipeline in Gulf | Construction began in Dec-97, initial opening Jul-98; plans for 2 extensions added in May-98. | 512 |
| Southern Company; Vastar | | Southern Company Energy Marketing | Joint Venture | Sep-97 | | Markets gas, electricity, energy products and services | Provides energy trading, marketing, and financial services; other energy related commodities. Sold 5.1 bcf/d of gas in 1st quarter 1998. (Vastar is majority owned by ARCO.) | |
| Statoil | Eastern Group | | Acquisition | 1994 | 1998 | E&P, gas marketing, energy management & services | Initial investment by Statoil began in 1994 and increased over the years. Eastern became a subsidiary of Statoil; name changed to Statoil Energy in May-98. | |
| Statoil Energy | Blazer Energy | | Acquisition | May-97 | Jul-97 | O&G, E&P | Blazer (domestic E&P assets spun off Ashland in Jan-97) - assets in Appalachia & Gulf. | 556 |
| Statoil Energy | General Motors (certain assets) | | Acquisition | 1996 | Jun-96 | Developed and undeveloped gas reserves | Also included ten year supply agreement with Statoil Energy providing 28 bcf annually to GM Lordstown plant. | |
| Statoil Energy | Noble Corporation | | Acquisition | 1996 | Jun-96 | Gas properties | Included wells, pipeline in Ohio. (One of a number of similar acquisitions involving properties in the Ohio & West Virginia area.) | |
| Statoil Energy | EOF, Inc | | Acquisition | 1996 | Dec-96 | Energy services | First of several similar acquisitions in energy services. Provides services in New England as part of "Total Energy Solutions" strategy of Statoil. | |
| TECO Energy | Lykes Energy | Peoples Gas | Merger | Nov-96 | Jun-97 | Retail gas distribution, propane | TECO parent of Tampa Electric, Lykes parent of Peoples Gas, largest gas distribution in FL. | 300 |
| Гехасо | Monterey Resources | | Acquisition | 1997 | Aug-97 | - | Reserves of 385 million BOE in California. | 1,400 |
| Texas Pacific Group | Belden & Blake Corp. | | Acquisition | 1997 | Jun-97 | Various | TPG \$1.8 billion equity fund (wineries, cinemas, airlines, waste mgmt) - leverage - goal to resell. | 437 |
| Texas Utilities | Enserch Corp. | | Merger | Nov-96 | Aug-97 | Integrated gas company; electric power generation | ENSERCH parent of Lone Star Gas; Lone Star Pipeline; E&P to be spun | 1,700 |

| Table E1. | Necent Co | porate co | IIIDIIIatio | iis iii tiic i | tatarar Ga | is illuusti y | (Continuea) | |
|--|--------------------------------------|---|---------------------|-------------------|---------------------|--|---|-------------------------------|
| Acquiring Company or Partners | Acquired Company (all or part) | Brand Name or New Company Name | Type of Combination | Date Announced | Date Completed | Business Areas | Notes | Value (million dollars) |
| Texas Utilities | Lufkin-Conroe | | Acquisition | Aug-97 | Pending | Tele- communi- cations | Adds 100k telephone customers; also Internet, cellular, business long distance, and PBX services. | 328 |
| Texas Utilities Co. | The Energy Group | | Merger | May-98 | Jun-98 | Electric power | The Energy Group is 2nd largest electric utility in the UK; To ensure approval - TU divested Energy Group's Peabody Coal to Lehman Brothers for \$2.3 billion. | 7,400 |
| Trans Canada Pipeline | NOVA Corporation | | Merger | Jan-98 | Jul-98 | Gas pipeline | TransCanada spun off Nova Chemical upon completion of merger. | 9,200 |
| Transco (unit of Williams), AGL Resources (Atlanta Gas Light) | Cumberland Pipeline Company | | Joint Venture | Dec-96 | | Gas pipeline | Joint venture formed initially from existing facilities, also planned expansions and new line (Cumberland). | |
| Tucson Electric Power | New Energy Ventures | | Acquisition | 1995 | Sep-97 | Energy marketing | TEP exercised option to acquire 50 percent New Energy Ventures; transaction in exchange for start-up capital provided in 1995 by TEP. | |
| Unicom Corp.; Sonat | | Unicom Gas Services | Joint Venture | Aug-97 | | Gas marketing & services to commercial & industrial customers | Joint venture of unregulated subs: Sonat Marketing Company L.P. & Unicom Energy Services. Sonat sought Midwest marketer with desire to expand beyond area. Also seek to expand distributed power. | |
| Union Electric Company | CIPSCO | Ameren Corporation | Merger | Aug-95 | Dec-97 | Electric & gas utilities | 1.5 million electric customers and 300,000 gas customers. | 1,400 |
| Union Pacific Resources | Norcen Energy Resources Ltd. | | Acquisition | Jan-98 | Mar-98 | Gas and oil | Canadian acquisition, creates "well balanced" North American company. Increases reserves by 80 percent. | 3,500 |
| United States Exploration, Koch Industries, Enron Oil and Gas, Collins & Ware. | Union Pacific Resources | | Divestiture | Apr-98 | Oct-98 | Various gas and oil assets of UPR | Planned "deleverging" strategy to divest \$600 million of assets following acquisition of Norcen. Sales of properties (a property trade in the case of Koch) to reduce costs and maximize assets. (Value was announced target for entire campaign.) | 600 |
| UtiliCorp | Aquila Gas Pipeline | | Acquisition | Nov-98 | | Gas pipeline | Parent UtiliCorp announced that it will acquire the remaining 18 percent of Aquila. (In Mar-98, UtiliCorp sought to divest Aquila.) | |
| UtiliCorp; PECO Energy Co. | | Energy One | Joint Venture | | Suspended May-98 | AT&T residential commercial services | "Energy One" brand; plan to expand by signing other utilities as equity partners or franchisees; work with gas & electricity | |
| Weatherford Enterra Inc. | EVI Inc. | EVI Weatherford | Merger | Mar-98 | Mar-98 | Services | Becomes fourth largest services co. | 2,600 |
| Western Atlas Inc. | Wedge Dia-Log Inc. | | Merger | Mar-98 | Mar-98 | Services | Downhole services. | 250 |
| Western Atlas Inc. | 3-D Geophysical Inc. | | Merger | Mar-98 | Mar-98 | Services | Seismic, logging, reservoir information. | 115 |
| Western Resources | Kansas City Power & Light | Westar Energy | Merger | Feb-97 | Pending | Electric power | | 3,240 |
| Western Resources | ONEOK | | Merger | | Dec-96 | Gas, elec | ONEOK to receive all gas assets, Western to get 3 mil new shares of ONEOK common stock (45 percent). | 660 |

| Acquiring Company or Partners | Acquired Company (all or part) | Brand Name or New Company Name | Type of Combination | Date Announced | Date Completed | Business Areas | Notes | Value (million dollars) |
|--|---|---|---------------------|-------------------|-------------------|---------------------------------------|--|-------------------------------|
| Western Resources | Westinghouse (security division) | | Acquisition | | Dec-96 | Security | Becomes 3rd largest in U.S. of monitored security systems; also holds 27 percent of ADT the #1 company. | 425 |
| Williams, Tenneco | Kern River Gas Transmission | Kern River Pipeline | Joint Venture | | Apr-92 | Gas pipeline | Initially held 50 percent by Tenneco, 50 percent by Williams. Williams acquired the Tenneco portion at the beginning of 1996. | |
| Williams Companies; | Energy Vision (Boston Edison) | | Acquisition | Aug-98 | Sep-98 | Energy marketing and services | Originally announced in Oct-96 as a 50/50 joint venture with Boston Edison to market natural gas, electricity and energy services; began operation in Jun-97. Williams acquired remaining 50 percent in Sep-98. | |
| Williams Energy Services | Volunteer Energy Corporation | | Acquisition | Nov-98 | Nov-98 | Energy services | Gas & electricity services in U.S. & UK. Part of Williams strategy to service retail markets; acquired remaining interest (Williams owned 50 percent prior to latest purchase). | |
| Williams Companies | Transco Energy Company | | Merger | | May-95 | Gas pipeline | The acquisition of Transcontinental Gas Pipeline and Texas Gas Transmission gave Williams access to markets in the East and established Williams as the largest transporter of gas in the U.S. | |
| Williams Companies | Марсо | | Merger | Nov-97 | Mar-98 | Natural gas, NGLs, NGL pipeline | Williams sees revenue from energy services to eventually exceed that of gas pipeline business. Viewed by Williams as a bridge until communications business matures. Mapco's Thermogas is 4th largest propane retailer in the U.S. | 3,100 |
| Wisconsin Energy Corp. | ESELCO (Edison Sault Electric Co.) | ESELCO | Merger | Mar-97 | May-98 | Electric/gas | ESELCO became wholly owned subsidiary of WEC. | 71 |
| Wisconsin Public Service Corporation | Upper Peninsula Energy Corporation | WPS | Merger | Jan-97 | Sep-98 | Gas/electric | UPEC became wholly owned subsidiary of WPSC. | |

O&G = Oil & gas; E&P = Exploration & production.

Source: Energy Information Administration, Office of Oil and Gas, compiled from industry press releases and industry trade press.