



PRA PROJECT QUARTERLY REPORT NO. 33 (OCTOBER – DECEMBER 2007)

PERU POVERTY REDUCTION AND ALLEVIATION PROJECT

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The author's views expressed in this publication do not necessarily reflect the views of the United States Agency for International Development or the United States Government.

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SECTION I. EXECUTIVE SUMMARY

We are pleased to present Quarterly Report No. 33 for the period October through December 2007 for the Peru Poverty Reduction and Alleviation (PRA) Project. In Section I we provide an introduction to the project and highlight quarterly and cumulative results. In Section II we provide the results of PRA's Business Component including results from the Economic Service Centers and forestry certification activities.

A. PRA's Objectives and Approach to Poverty Reduction

The purpose of PRA project is to contribute to poverty reduction by generating sustainable income and employment and mobilizing private-sector investment in key economic corridors, defined as natural commercial networks linking rural areas with intermediate cities that exhibit high rates of poverty and the potential for economic growth.

PRA's business component promotes private and market-driven enterprise growth and development through its regional economic service centers (ESCs), which assist individual client firms to overcome specific obstacles to business expansion. The ESCs facilitate access to market information, provide technical and management assistance, organize supply, and act as aggressive brokers between foreign and domestic buyers and investors and local producers. PRA starts by identifying a specific demand, and then works backwards, through technical assistance and organization of supply, to meet that demand.

PRA's infrastructure component facilitates enterprise development, improves productivity and competitiveness, and spurs economic growth in key regions through the design and implementation of long-term public/private partnerships to finance, build, rehabilitate, operate, and maintain major infrastructure projects. This component culminated in FY 2007.

The following operating principles underpin PRA's approach to poverty reduction and enterprise development:

- *Demand-driven.* Understanding demand and harnessing it to drive supply is the project's central operating principle. PRA attacks poverty through a demand-driven approach to economic growth. Production is focused on what can be sold, not on selling what has been produced. PRA defines demand not in the abstract but in the identification of specific buyers — private enterprises and entrepreneurs — with names, telephone numbers, and e-mail addresses. Demand is seen and articulated through the lens of specific private enterprises.
- *Private-sector led.* PRA clients are individual enterprises and entrepreneurs. Put another way, the focus of PRA is not on sectors, products, or groups of producers, but on specific business enterprises. PRA interventions are geared to enhance the ability of each supported enterprise to fully exploit its identified market potential in Peru's *sierra* and *selva* regions. These regions are characterized by the dearth of entrepreneurs and enterprises which exacerbates conditions of poverty.

- *Decentralized and outsourced implementation through regional economic corridors.* PRA’s decentralized “corridor” approach is currently carried out in ten ESCs in the sierra and selva and northern border region of Piura and Jaén. These centers provide assist enterprises with identified markets to expand and improve their competitiveness. Guided by a detailed business plan the ESCs provide technical assistance to strengthen domestic and export market linkages and value chains and eliminate specific bottlenecks that constrain enterprise growth. PRA’s economic service centers, implemented by competitively selected, regional consortia of private sector enterprises, NGOs, and private universities, have been the key institutional facilitators linking enterprises with producers across numerous value chains. This "outsourced" arrangement has allowed for the expeditious and efficient implementation of the project, including a focus on meeting performance targets and the ability to replace both ESC subcontractors and personnel if performance targets are not achieved. The "outsourcing" model as presently practiced by PRA project, has strengthened local institutions and stands as a worthy example, with tested Peruvian-based results, and should be considered for replication both at the national and at the regional government level.

- *Intensified focus on and linkage with the DEVIDA/USAID alternative development program in 69 priority districts.* To counter the pervasive risk aversion that has impeded private investment and economic development in coca-growing areas, PRA has intensified its efforts since 2003 to bring businesses and entrepreneurs to these regions to build confidence that working and investing in the *sierra* and *selva* is not only possible but profitable. Each successful PRA business linkage has spurred future success. This confidence-building work with the business sector, coupled with PRA’s ability to organize producers to meet the quantity and quality standards of a formal and demanding business partner, is what PRA’s work is all about. We start with the enterprise and work backwards to bring in producers, thus connecting demand with supply. We subsequently work to build lasting commercial relationships between the private and subsistence sectors, with a particular emphasis on working with and integrating *ex-cocaleros* into sustainable, business-based markets.

- *Continuous performance monitoring.* Accurate and operational monitoring of results is a vital management tool for PRA. Project results are subject to continuous performance monitoring of incremental sales, employment generation, and investment and other complementary indicators. The thorough data collection, rigorous management, and in-depth analysis of PRA monitoring and evaluation team have been key factors affecting project continuity and performance.

B. Results to Date

PRA results in each economic corridor are measured and reported each quarter, semester and year through three business related performance indicators: (i) net incremental sales generated by PRA-supported businesses; (ii) net incremental employment generated; and (iii) incremental fixed asset investment induced by PRA. Modification 30 to the PRA contract established the following performance targets to September 30, 2008 for the PRA Business Component:

- \$214,627,524 to \$238,341,694 in incremental sales*
- 68,093 – 75,604 additional jobs*
- \$15,229,791 to \$16,905,324 in new investments*

* The targets for the Arequipa and Apurimac ESCs which were included in the total targets in Modification 30 to the PRA contract were removed since these centers did not open.

PRA business results have already exceeded the minimum contractual targets for all three indicators and are on track to exceed the maximum amount. The exhibits below detail PRA’s progress towards contractual targets and FY 2008 targets.

Exhibit 1. Progress towards Contractual Targets

Business Component Indicator	Contractual Targets	Results Achieved Through December 2007	Amount Remaining to Meet Contractual Targets (Maximum)	Percent Achieved of Maximum Contractual Targets
Amount of new sales generated	\$214.6 to \$238.3 million*	\$232.4 million	\$5.9 million	98%
Number of new permanent jobs created	68 to 75.6 thousand*	70 thousand	5.6 thousand	93%
Amount of new investments induced	\$15.2 to \$16.9 million*	\$16.2 million	\$0.7 million	96%

* The targets for the Arequipa and Apurimac ESCs which were included in the total targets in Modification 30 to the PRA contract were removed since these centers did not open.

Exhibit 2. Progress towards FY 2008 Targets

Business Component Indicator	FY 2008 Targets	FY 2008 Results to Date (Oct. – Dec. 2007)	Amount Remaining to Meet Annual Targets	Percent Achieved
Amount of new sales generated	\$64.7 million	\$21.2 million	\$43.5 million	33%
Number of new permanent jobs created	12.7 thousand	4.3 thousand	8.4 thousand	34%
Amount of new investments induced	\$1 million	\$0.02 million	\$0.98 million	2%

At the conclusion of this period the project has contributed to the certification of 175,810 hectares of forest corresponding to the client Forestal Venao and the native communities with the NGO AIDER. Additionally 198,922 hectares are in the process of being certified. The hectares belonging to clients Forestal Otorongo and MAILSAC have already been submitted to be pre-audited and the hectares managed by the native communities linked to Forestal Venao are in the process of being formally audited to receive certification. In October a new client NEMATSA was incorporated into the program and is linked to the native community Materini in Satipo.

SECTION II. PRA BUSINESS COMPONENT

A. Economic Service Center Results

In FY 2008 PRA continues to work in ten economic corridors to link private sector clients with producers in the mountains and jungle (*sierra* and *selva*) regions to generate incremental sales, employment and investment. Given that the project is in its final year, each ESC is focusing on graduating PRA's client businesses to ensure their sustainable operations in the corridors and fostering alliances to give continuity to project activities beyond September 2008.

Exhibit 5. PRA's Economic Service Centers



A1. Quarterly Results per ESC and Region

Exhibit 3					
PRA Quarterly Results October - December 2007					
Sales, Employment and Investment per Corridor					
Corridor	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)
ANCASH	972	499	473	63,190	0
AYACUCHO	140,775	89,525	51,250	1,153,219	0
CUSCO	43,741	18,962	24,779	1,885,704	0
HUANCAYO	65,448	39,250	26,199	3,242,723	0
HUANUCO	5,625	3,354	2,272	168,902	0
JAEN	93,022	70,125	22,896	2,318,160	0
PIURA	180,865	130,233	50,632	5,177,663	21,138
PUCALLPA	74,841	59,320	15,521	2,842,108	503
TARAPOTO	99,284	44,129	55,155	833,368	0
CAJAMARCA *	31,770	13,850	17,920	1,155,029	0
HUAYLAS *	23,579	15,888	7,692	1,611,705	0
PUNO *	60,161	20,344	39,817	550,975	0
Subtotal	820,085	505,479	314,606	21,002,746	21,641
HUANCAVELICA	47,786	11,525	36,262	226,054	0
Total PRA	867,871	517,004	350,868	21,228,800	21,641

* These ESCs closed at the end of 2004. Results from these ESCs through December 2004 continue to count toward PRA's overall, cumulative results. In addition, PRA will continue to report results from certain graduated businesses in these Economic Corridors

Exhibit 4					
PRA Quarterly Results October - December 2007					
Sales, Employment and Investment per Region					
Region	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)
AMAZONAS	25,590	18,282	7,307	631,953	0
ANCASH	24,153	16,181	7,972	1,646,875	0
APURIMAC	1,488	943	545	53,672	0
AREQUIPA	896	717	179	116,573	0
AYACUCHO	136,711	86,801	49,910	998,466	0
CAJAMARCA	97,061	65,217	31,845	2,804,472	0
CUSCO	27,361	13,046	14,315	1,159,970	0
HUANCAVELICA	47,800	11,527	36,272	226,054	0
HUANUCO	13,835	9,009	4,826	464,160	0
JUNIN	50,529	31,929	18,600	2,462,414	0
LA LIBERTAD	399	206	192	28,020	0
LAMBAYEQUE	66	45	22	2,340	0
LIMA	10,110	4,454	5,656	382,125	0
LORETO	63	61	1	32,294	0
PASCO	3,408	1,949	1,460	345,288	0
PIURA	126,300	91,252	35,048	4,324,673	21,138
PUNO	77,572	26,869	50,703	1,242,234	0
SAN MARTIN	101,423	44,605	56,818	830,538	0
TUMBES	56,536	40,307	16,229	922,526	0
UCAYALI	66,572	53,604	12,968	2,554,156	503
Total PRA	867,871	517,004	350,868	21,228,800	21,641

A2. Cumulative Results per ESC and Region

Exhibit 5					
PRA Cumulative Results Through December 2007					
Sales, Employment and Investment per Corridor					
Corridor	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)
ANCASH	1,589	819	770	104,816	13,329
AYACUCHO	1,619,431	1,036,490	582,941	15,248,863	534,336
CUSCO	1,540,806	933,583	607,222	29,698,522	1,862,354
HUANCAYO	1,498,744	962,835	535,909	39,811,162	3,497,817
HUANUCO	427,819	289,688	138,131	7,041,064	179,948
JAEN	1,664,319	1,312,685	351,634	28,276,910	1,203,868
PIURA	693,996	501,445	192,551	17,184,533	2,191,418
PUCALLPA	1,817,789	1,432,226	385,563	30,564,274	2,939,982
TARAPOTO	1,517,321	849,383	667,938	13,051,583	1,015,947
CAJAMARCA *	860,447	401,154	459,293	17,467,832	379,210
HUAYLAS *	462,690	328,886	133,805	19,652,483	1,990,412
PUNO *	1,509,485	627,089	882,396	10,638,179	169,868
Subtotal	13,614,436	8,676,282	4,938,153	228,740,221	15,978,487
HUANCAVELICA	400,042	182,278	217,765	3,704,388	207,613
Total PRA	14,014,478	8,858,560	5,155,918	232,444,609	16,186,100

* These ESCs closed at the end of 2004. Results from these ESCs through December 2004 continue to count toward PRA's overall, cumulative results. In addition, PRA will continue to report results from certain graduated businesses in these Economic Corridors

Exhibit 6					
PRA Cumulative Results* Through December 2007					
Sales, Employment and Investment per Region					
Region	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)
AMAZONAS	496,288	371,412	124,876	7,990,311	348,609
ANCASH	464,228	329,780	134,448	19,797,366	1,997,076
APURIMAC	185,839	115,826	70,014	3,454,597	0
AREQUIPA	2,863	2,290	573	510,386	21,341
AYACUCHO	1,550,912	983,370	567,542	13,411,674	446,039
CAJAMARCA	2,017,651	1,339,699	677,952	37,586,640	1,136,278
CUSCO	910,630	547,240	363,390	18,208,454	1,246,677
HUANCAVELICA	402,185	183,085	219,100	3,755,461	216,260
HUANUCO	626,607	434,976	191,630	9,851,399	322,066
JUNIN	1,309,485	847,040	462,446	33,519,076	3,366,188
LA LIBERTAD	2,022	1,320	703	78,340	29,982
LAMBAYEQUE	17,777	11,568	6,208	359,853	12,231
LIMA	37,277	16,491	20,786	1,453,252	0
LORETO	14,133	10,986	3,148	294,177	914
MADRE DE DIOS	5	3	2	0	0
PASCO	217,408	149,786	67,622	4,742,124	128,770
PIURA	572,335	410,505	161,830	15,660,663	2,179,187
PUNO	1,975,945	916,624	1,059,321	19,324,439	850,014
SAN MARTIN	1,530,416	853,036	677,380	13,214,276	1,091,076
TUMBES	114,619	86,599	28,020	1,871,970	0
UCAYALI	1,565,852	1,246,924	318,928	27,360,150	2,793,393
Total PRA	14,014,478	8,858,560	5,155,918	232,444,609	16,186,100

A3. Quarterly Results per Client

Exhibit 7									
PRA Quarterly Results per Region and Client: October - December 2007									
Region	Client	Sub-product	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)		
AMAZONAS	A. RUBIO / F. NUÑEZ	TAMARILLO	0	0	0	0	0	0	
	A.RUBIO / F.NUÑEZ	GRANADILLA	60	37	23	3,844	0	0	
	AGROINDUSTRIAS DE EXPORTACION	FRESH PINEAPPLE	477	452	25	8,121	0	0	
	AGROSINOR SAC	RICE	4,023	3,371	652	135,844	0	0	
	ARTURO RUBIO & FRUDERSEL	BABACO(CARICA PENTAGONA)	0	0	0	0	0	0	
	ASOCIACION PRODUCTORES DE PAPAYA DE CHIRIACO	PAPAYA	4,075	2,717	1,358	52,035	0	0	
	CERRO AZUL DE BAGUA GRANDE EIRL	GRANADILLA	2,955	1,805	1,150	60,512	0	0	
	COOPERATIVA AGRARIA CAFETALERA BAGUA GRANDE	COFFEE	1,455	1,202	253	24,547	0	0	
	EMPRESA CAOCA SRL	YACON	3,015	1,776	1,240	114,341	0	0	
	FRUTAS DERIVADAS DE LA SELVA SRL	PITAJAYA	0	0	0	0	0	0	
	LOUIS DREYFUS PERU S.A.	COFFEE	3,473	2,816	657	62,032	0	0	
	MOLISELVA/ DON ISAAC	RICE	2,652	2,222	430	68,223	0	0	
	NATURAL PLANET S.A.C	EXTRACT NONI	55	41	14	15,500	0	0	
	NATURAL PLANET S.A.C	NONI	927	704	222	50,525	0	0	
	PRODUCTORES AGRUPADOS DE SANDÍA	WATERMELON	750	666	83	11,391	0	0	
	RAINFOREST TRADING SAC	COFFEE PROCESSING, PLANT SERVICE	1,269	271	997	21,789	0	0	
	VIRGEN DE LA ASUNCION DE ESPITAL E.I.R.L	DRIED YACON LEAF	405	202	202	3,245	0	0	
	Total AMAZONAS			25,590	18,282	7,307	631,953	0	0
	ANCASH	ACSE SAC	ARTICHOKE (WITH FRESH THORNS)	1,077	828	249	25,825	0	0
AGRIFOOD EXPORT S.R.L.		VAINA DE TARA	175	87	88	7,150	0	0	
DANPER TRUJILLO SAC		ARTICHOKE (WITH FRESH THORNS)	6,965	5,355	1,610	167,103	0	0	
GRUPO PRODUCTORES ALCACHOFA CON ESPINAS		ARTICHOKE (WITH FRESH THORNS)	3,189	2,452	737	76,514	0	0	
PISCIFACTORIA DE LOS ANDES		TROUT	399	206	192	28,020	0	0	
SONG ROSES SAC		BOUQUETS	439	87	352	234,195	0	0	
SONG ROSES SAC		ROSES	8,913	4,862	4,051	1,036,039	0	0	
ZULEX INTERNATIONAL EIRL	ARTICHOKE (WITH FRESH THORNS)	2,996	2,303	692	72,029	0	0		
Total ANCASH			24,153	16,181	7,972	1,646,875	0	0	
APURIMAC	AGRIFOOD EXPORT SRL	TARA PODS	197	98	100	8,971	0	0	
	ALISUR SAC	BEANS	1,290	845	445	44,701	0	0	
	ASOCIACION DE PRODUCTORES DE KIWICHA	KIWICHA	0	0	0	0	0	0	
Total APURIMAC			1,488	943	545	53,672	0	0	
AREQUIPA	AICACOLOR	OLEORESINA DE PAPIKA	896	717	179	116,573	0	0	
Total AREQUIPA			896	717	179	116,573	0	0	
AYACUCHO	AGROCONDOR S. R. L	CHAMICO	0	0	0	0	0	0	
	AGROCONDOR SRL	PURPLE CORN	0	0	0	0	0	0	
	ALLPA SAC	HANDICRAFTS	12	9	3	105	0	0	
	ARTESANIAS J.LESLY EXPORTS	POTTERY	5,169	3,867	1,302	8,560	0	0	
	ASOCIACION LOS TRECE DE AYNA	TROUT FINGERLINGS	67	34	34	6,192	0	0	
	ASOCIACION DE PRODUCTORES AGROPECUARIOS "LA COMPAÑIA "	FRESH GARLIC	0	0	0	0	0	0	
	ASOCIACION DE PRODUCTORES DEL DISTRITO DE ACOCRO	ARTICHOKE (WITHOUT THORNS)	0	0	0	0	0	0	
	B & Q S. A. C.	STRAWBERRY	160	111	49	9,769	0	0	
	CACAO VRAE S.A.	CERIFICATED ORGANIC COCOA	1,989	1,403	586	71,967	0	0	
	CACAO VRAE S.A.	COCOA GRANULATED	1,212	391	820	24,409	0	0	
	CACAO VRAE S.A.	COCOA PEELED	1,279	909	370	24,139	0	0	
	CEDIAPI MISKITA KUYAYKI	HONEY, POLEN, BEE WAX	0	0	0	0	0	0	
	CONSORCIO COOPERATIVASAGRARIAS CAFETALERAS CACVRA QUINACHO	CERIFICATED ORGANIC COCOA	2,105	1,485	620	98,840	0	0	
	CONSORCIO COOPERATIVASAGRARIAS CAFETALERAS CACVRA QUINACHO	COFFEE	2,367	2,236	131	74,385	0	0	
	CONSORCIO PAPA BUENA	COLORED POTATO	0	0	0	0	0	0	
	EMPRESA AGROMPEX EIRL	PEANUTS	1,485	1,040	446	52,384	0	0	
	EMPRESA AGROINDUSTRIAL SANTA ROSA SAA.	BARBASCO	504	479	25	13,706	0	0	
	ESFIEL S. A.	SNOW PEAS	6,250	625	5,625	461,347	0	0	
	INTIRAYMI-RAYMISA	TEXTILES	77,572	56,244	21,329	9,382	0	0	
	JULIAN CURO BENDEZU	AVOCADO	675	405	270	25,501	0	0	
	MACEDONIO PALOMINO TORRES	COTTON TEXTILES	1,524	1,120	405	12,225	0	0	
	MACEDONIO PALOMINO TORRES	EMBROIDERING TEXTILES	30,534	15,344	15,190	47,900	0	0	
	MACHUPICCHU COFFE TRADING	CERIFICATED ORGANIC COCOA	25	18	7	866	0	0	
	MOLINERA LOS ANGELES S.A	OAT FLAKES	0	0	0	0	0	0	
	MULTIAGRO IMPORT EXPORT SAC	ANNATTO	99	70	30	1,982	0	0	
	MULTIAGRO IMPORT EXPORT SAC	COCOA GRAINS	0	0	0	0	0	0	
	MULTIAGRO IMPORT EXPORT SAC	COFFEE	0	0	0	0	0	0	
	MULTIAGRO IMPORT EXPORT SAC	CURCUMA	135	80	56	15,028	0	0	
	MULTISERVICIOS NSQ SAC	EUCALYPTUS TREE POLE	396	238	159	10,562	0	0	
	NUTREINA S.A.	ARTICHOKE (WITHOUT THORNS)	0	0	0	0	0	0	
	PERUARTCRAFTS SAC	HANDICRAFTS	86	55	31	683	0	0	
	PRODEMA	LUCUMA FLOUR	0	0	0	0	0	0	
	R BERROCAL S.R LTDA	CERAMIC NATIVITY SCENES	307	307	0	2,922	0	0	
	RAUL LAURA BELTRAN	STONE SCULPTURES	0	0	0	1,932	0	0	
	RAYMISA S.A	POTTERY	460	151	309	16,852	0	0	
	SUMA QARA E. I. R. L.	FABRICS	2,296	184	2,112	6,827	0	0	
	Total AYACUCHO			136,711	86,801	49,910	998,466	0	0
	CAJAMARCA	AGRO EXPORT CAJAMARCA S.A.C	TARA POWDER	0	0	0	0	0	0
		AGROINDUSTRIA PRO PERU	PLANTAIN FLOUR	0	0	0	0	0	0
AGROSINOR SAC		RICE	16,245	13,611	2,634	548,510	0	0	
APROCASSI - ASOCIACIÓN PROVINCIAL DE CAFETALEROS SOLIDARIOS DE SAN IGNACIO		COFFEE	1,653	1,365	288	27,183	0	0	
ARIN SA		GOLD CHAINS	4,757	475	4,282	232,705	0	0	
EMP CAOCA SRL		GRANADILLA	2,370	1,448	922	59,258	0	0	
EMP TUTTI FRUTI		ICE CREAM	297	149	149	11,273	0	0	
JORGE BASILIO GROSSMAN		PAPAYA	0	0	0	0	0	0	
LOUIS DREYFUS PERU S.A.		COFFEE	4,616	3,743	873	82,464	0	0	
MOLISELVA/ DON ISAAC		RICE	28,924	24,233	4,690	743,960	0	0	
MOLISELVA/ J.CAMPOS & HNOS		BANANA	1,027	769	258	10,689	0	0	
MOLISELVA/ J.CAMPOS & HNOS		PAPAYA	2,231	1,487	744	37,321	0	0	
PRODUCTORES AGRUPADOS DE SANDÍA		WATERMELON	2,998	2,665	333	45,563	0	0	
RAINFOREST TRADING SAC		COFFEE PROCESSING, PLANT SERVICE	3,556	761	2,795	61,080	0	0	
TRASFORMADORA AGRICOLA SAC		TARA PODS	27,013	13,375	13,638	922,324	0	0	
UNICAFEC - UNIÓN DE CAFETALEROS ECOLOGICOS		COFFEE	1,374	1,135	239	22,141	0	0	
VITESA SRL		MANGO	0	0	0	0	0	0	
Total CAJAMARCA				97,061	65,217	31,845	2,804,472	0	0

Exhibit 7

PRA Quarterly Results per Region and Client: October - December 2007

Region	Client	Sub-product	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)
CUSCO	AGRIFOOD EXPORT SRL	TARA PODS	553	274	279	25,114	0
	AICACOLOR	BIXINA	0	0	0	134,815	0
	AICASA	SPECIAL COFFEE	0	0	0	0	0
	ARTESANIA EL INCA	FURS	19,562	8,033	11,529	42,113	0
	ASOCIACION DE JOVENES MICROEMPRESARIOS DE PICHARI	FABRICS	272	50	222	8,467	0
	CACAO VRAE S.A.	CERIFICATED ORGANIC COCOA	452	319	133	16,336	0
	CACAO VRAE S.A.	COCOA GRANULATED	248	80	168	4,999	0
	CACAO VRAE S.A.	COCOA PEELED	69	49	20	1,297	0
	CERAMICA Y ARTE RUIZ CARO SAC	POTTERY	7	4	3	0	0
	CERAMICAS KANTU SCRL	DECORATIVE CERAMIC TILES	3,032	1,899	1,134	593,125	0
	COCLA LTDA 281	TEA	0	0	0	0	0
	CONSORCIO COOPERATIVASAGRARIAS CAFETALERAS CACVRA QUINACHO	CERIFICATED ORGANIC COCOA	1,932	1,362	569	90,704	0
	CONSORCIO COOPERATIVASAGRARIAS CAFETALERAS CACVRA QUINACHO	COFFEE	403	381	22	12,666	0
	EXPLORANDES SAC.	TOURISM - TOURS	332	199	133	49,752	0
	GREENHILL FOODS	KIWICHA GRAINS	0	0	0	0	0
	INDACO S.A	COCOA BUTTER	0	0	0	0	0
	INDACO S.A	COCOA POWDER	0	0	0	0	0
	INDACO S.A	FRESH CHICKEN	397	331	66	56,835	0
	MACHUPICCHU COFFE TRADING	CERIFICATED ORGANIC COCOA	38	27	11	1,299	0
	MONTAIN LODGE PERUVIAN	EXISTENTIAL TOURISM	64	38	26	122,447	0
	MULTIAGRO IMPORT EXPORT SAC	ANNATTO	0	0	0	0	0
	MULTIAGRO IMPORT EXPORT SAC	COCOA GRAINS	0	0	0	0	0
	PRODUCTORES DE KIWICHA DE MOLLEPATA	KIWICHA	0	0	0	0	0
	SOCIEDAD AGRICOLA VIRU	ARTICHOKE (WITH FRESH THORNS)	0	0	0	0	0
	Total CUSCO			27,361	13,046	14,315	1,159,970
HUANCAVELICA	AGRICULTORES HUANCAVELICA	ARTICHOKE (WITH FRESH THORNS)	255	196	59	9,331	0
	AGRICULTORES HUANCAVELICA	ARTICHOKE (WITHOUT THORNS)	0	0	0	0	0
	AGROINDUSTRIAS FLORIS SAC	WOODEN SPOONS	0	0	0	0	0
	ALLPA S.A.C	HAND-KNIT CLOTHING	0	0	0	0	0
	ARTESANIA "SUMAK MAKI"	LEATHER ACCESORIES	52	5	47	1,069	0
	ASOCIACION PROMOTORES ALPAQUEROS HVCA.	ALPACA FIBER	7,314	2,926	4,389	60,966	0
	ASOCIACIÓN QAMPAQ ART	LEATHER ACCESORIES	10,389	1,039	9,350	8,760	0
	COMITÉ DE CRIADORES DE CAMELIDOS SILVESTRES DE HUANCAVELICA-VICUÑA	VICUÑA FIBER	0	0	0	0	0
	COMUNIDAD CAMPESINA "CENTRO UNION"	MACA	746	448	298	17,826	0
	CREACIONES CARSAANT S.A	SWEATERS AND ACCESSORIES	13	2	11	0	0
	FEDERACION ASOCIACIO. PRODUCT. AGROPEC. ACOBAMBA(FAPAA)	FAVA	7,428	4,349	3,079	45,566	0
	FEDERACION ASOCIACIO. PRODUCT. AGROPEC. ACOBAMBA(FAPAA)	GREEN PEAS	0	0	0	0	0
	FEDERACION ASOCIACIO. PRODUCT. AGROPEC. ACOBAMBA(FAPAA)	LOCTAO BEANS	0	0	0	0	0
	LABORATORIOS CENTRO INVEST. PRODUCT. NATURALES SRL	ESSENTIAL OILS	7	7	0	1,304	0
	LUZ - ORFITA	BEANS	0	0	0	0	0
	NILTAIRO	LEATHER ACCESORIES	20,647	2,065	18,582	12,434	0
	PERU ARTCRAFTS	LEATHER ACCESORIES	0	0	0	0	0
	PISCIGRANJA MUNICIPAL DE ACORIA	GUTTED TROUT	530	274	256	39,745	0
	RAYMISA S.A.	HANDICRAFTS	0	0	0	0	0
	SUMAQ CHALLWA S.A.C.	GUTTED TROUT	418	216	202	29,051	0
Total HUANCAVELICA			47,800	11,527	36,272	226,054	0
HUANUCO	AGROFLORA DEL HUALLAGA	FLOWERS	1,173	867	306	11,051	0
	AGROINDUSTRIAS CAMPO VERDE SAC	COTTON FIBER	0	0	0	0	0
	AGROMANTARO S.A.C.	ARTICHOKE (WITHOUT THORNS)	797	578	219	13,493	0
	AQUILINA PALOMINO CAPCHA	COCOA FORTICAO	2	1	1	39,595	0
	ASOCIACIÓN DE PRODUCTORES DE LECHE DE LEONCIO PRADO – APROLEC-LP	FRESH MILK	634	634	0	33,126	0
	COOPERATIVA AGRARIA LA DIVISORIA	COCOA GRAINS	11	8	3	526	0
	COOPERATIVA AGRARIA LA DIVISORIA	COFFEE	3,855	2,158	1,698	132,931	0
	DEPRONAR	TARA PODS	1,202	595	607	78,638	0
	ENVASADORA BELLA DURMIENTE SRL	MINERAL WATER	0	0	0	0	0
	FEED CEREAL & COTTON EIRL	COTTON FIBER	0	0	0	0	0
	HORTENSIAS HUANUCO	HYDRANGEA FLOWERS	562	337	225	14,060	0
	MADERAS PERUANAS	WOOD LUMBER	13	13	0	6,652	0
	MULTIAGROS EXPORT IMPORT SAC	COCOA GRAINS	0	0	0	0	0
	NCS AMERICAN FORESTAL	WOODEN FLOORING AND OTHERS	1,354	1,083	271	50,899	0
	PATT FRESH SAC	BANANA	0	0	0	0	0
	PRODUCTORES DE HUANUCO	INDUSTRIAL POTATO	0	0	0	0	0
	PRODUCTORES DE PAPA SEMILLA HUANUCO	POTATO SEED	0	0	0	0	0
	RODIL RUIZ FALCON	HYDRANGEA FLOWERS	1,937	1,162	775	45,646	0
	ROLANDO CHAMBERGO YAURI	CAYENA PINEAPPLE	1,167	892	275	20,476	0
	SILVIA RAMIREZ DE AZAÑEDO	GRANADILLA	443	271	172	7,807	0
SILVIA RAMÍREZ DE AZAÑEDO	AGUAYMANTO	683	410	273	9,257	0	
Total HUANUCO			13,835	9,009	4,826	464,160	0

Exhibit 7

PRA Quarterly Results per Region and Client: October - December 2007

Region	Client	Sub-product	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)
JUNIN	AGROMANTARO S.A.C.	CANNED ARTICHOKE	7,060	2,903	4,157	218,958	0
	ASOCIACIÓN DE PRODUCTORES ECOLÓGICOS DE SANGARENI – APROESA	COFFEE	0	0	0	0	0
	CONSORCIO COOPERATIVASAGRARIAS CAFETALERAS CACVRA QUINACHO	CERIFICATED ORGANIC COCOA	189	134	56	8,890	0
	COOPERATIVA AGRARIA CAFETALERA PANGO LTDA	COCOA GRAINS	181	128	53	7,103	0
	COOPERATIVA AGRARIA CAFETALERA PANGO LTDA	COFFEE	1,251	891	359	30,790	0
	COOPERATIVA AGRARIA CAFETALERA SATIPO LTDA	COCOA GRAINS	0	0	0	0	0
	COOPERATIVA AGRARIA CAFETALERA SATIPO LTDA	COFFEE	1,227	857	370	23,506	0
	CORPORACIÓN DE PRODUCTORES CAFÉ PERÚ S.A.C.	COFFEE	583	407	176	11,702	0
	CREACIONES CARSAANT S.A	SWEATERS AND ACCESSORIES	433	80	353	0	0
	ECOCAFE VILLA RICA S.A.	COFFEE	759	541	218	15,746	0
	ECOMUSA SANCHIRIO ORGANIC COFFEE	COFFEE	1,150	803	347	19,157	0
	GLORIA S.A.	FRESH MILK	0	0	0	0	0
	GRUPO HUANCAYO	ARTICHOKE (SLIP)	0	0	0	0	0
	GRUPO HUANCAYO	ARTICHOKE (WITH FRESH THORNS)	1,893	1,455	437	60,169	0
	JARCON DEL PERU S.R.L.	DEHYDRATED PRODUCTS	938	417	521	11,582	0
	LA GRANJA ORIHUELA EIRL	FRESH CHICKEN	4,987	4,156	831	513,261	0
	MACHUPICCHU COFFE TRADING	CERIFICATED ORGANIC COCOA	63	44	19	2,165	0
	MULTIAGRO IMPORT EXPORT SAC	ANNATTO	398	279	119	7,929	0
	MULTIAGRO IMPORT EXPORT SAC	COCOA GRAINS	0	0	0	0	0
	PISCIFACTORIA DE LOS ANDES SA	TROUT	8,325	4,311	4,015	1,100,640	0
	PROFRUTEX	PINEAPPLE	1,024	857	167	81,130	0
	SELVA INDUSTRIAL S.A.	FROZEN FRUIT	4,473	3,011	1,461	157,794	0
	SELVA INDUSTRIAL S.A.	PASION FRUIT PULP	263	105	158	43,456	0
	TALSA	CANNED ARTICHOKE	2,547	1,180	1,367	71,000	0
	TITO MEDINA SALOMÉ	DECORATIVE GOURDS	319	155	164	10,188	0
	VIVERO LOS INKAS S.A.C	FLOWERS AND PLANTS	12,466	9,214	3,252	67,248	0
Total JUNIN			50,529	31,929	18,600	2,462,414	0
LA LIBERTAD	PISCIFACTORIA DE LOS ANDES	TROUT	399	206	192	28,020	0
Total LA LIBERTAD			399	206	192	28,020	0
LAMBAYEQUE	SELVA INDUSTRIAL S.A.	FROZEN FRUIT	66	45	22	2,340	0
Total LAMBAYEQUE			66	45	22	2,340	0
LIMA	AGROMANTARO S.A.C.	CANNED ARTICHOKE	7,006	2,396	4,610	275,780	0
	JARCON DEL PERU S.R.L.	DEHYDRATED PRODUCTS	138	61	77	1,706	0
	SELVA INDUSTRIAL S.A.	FROZEN FRUIT	2,966	1,937	969	104,639	0
Total LIMA			10,110	4,454	5,656	382,125	0
LORETO	MADERAS PERUANAS	WOOD LUMBER	63	61	1	32,294	0
Total LORETO			63	61	1	32,294	0
PASCO	ASOCIACIÓN DE PRODUCTORES AGROPECUARIOS GRAMAZÚ – TSACHOPEN	CERIFICATED SPECIAL COFFEE	0	0	0	0	0
	ECOCAFE VILLA RICA S.A.	COFFEE	39	28	11	818	0
	PISCIFACTORIA DE LOS ANDES SA	TROUT	2,573	1,332	1,241	340,177	0
	SUPER PISOS S.A	CERTIFIED WOOD	0	0	0	0	0
	VIVERO LOS INKAS S.A.C	FLOWERS AND PLANTS	796	588	208	4,292	0
Total PASCO			3,408	1,949	1,460	345,288	0
PIURA	ALISUR SAC	BEANS	10,138	7,080	3,058	152,935	0
	AMPBAO	ORGANIC BANANA	896	869	27	88,093	0
	APOQ	ORGANIC BANANA	1,404	1,361	43	34,960	21,038
	APPBOSA	ORGANIC BANANA	0	0	0	66,349	0
	CARAPEZ TRADERS SAC	GIANT SQUID	53	40	13	1,606	100
	CAUPI MORROPON	CAUPI BEANS	66,709	46,586	20,124	894,288	0
	DINA RUIDIAS VALLADOLID	LIME	5,179	4,353	826	161,145	0
	DON LIMON SAC	LIME	8,921	7,498	1,423	230,117	0
	EMPAFRUT SAC	MANGO	5,928	4,700	1,228	1,311,000	0
	GLOBE NATURAL INTERNATIONAL SAC	CAUPI BEANS	0	0	0	0	0
	GRUPO AJIES Y PIMIENTOS	PEPPER AND HOT CHILIS	5,072	1,908	3,164	361,534	0
	MANGOS VALLA EIRL	MANGO	7,624	7,085	539	394,310	0
	PROCESADORA MEJIA SAC	BEANS	493	264	229	218,464	0
	PROCESADORA SAC - PRODUCTORES DE GANDUL	BEANS	0	0	0	0	0
	SEACORP PERU SAC	PERUVIAN SCALLOPS	341	102	239	84,568	0
	SELVA INDUSTRIAL S.A.	FROZEN FRUIT	1,971	1,327	644	69,536	0
TOMAS PEÑA	BEANS	11,571	8,080	3,490	255,768	0	
Total PIURA			126,300	91,252	35,048	4,324,673	21,138

Exhibit 7

PRA Quarterly Results per Region and Client: October - December 2007

Region	Client	Sub-product	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)
PUNO	ALPATEX	ALPACA SWEATERS	7,848	2,650	5,198	93,817	0
	APROTUR LLACHON	TOURISM - TOURS	235	117	117	9,355	0
	ARTESANIA EL GRAN PAJATEN SRL	HANDICRAFTS	8,133	668	7,465	26,945	0
	CECOALP 2	ALPACA FIBER	39,274	15,710	23,564	259,382	0
	CECOVASA (CAFÉ ORGANICO)	ORGANIC COFFEE	1,504	941	563	25,887	0
	DA CAPO SAC	TEXTILES(BY POWER LOOM)	244	140	105	17,226	0
	PISCIFACTORIA DE LOS ANDES SA	FRESH TROUT	15,906	5,584	10,323	665,372	0
	ROYAL KNIT E.I.R.L.	ALPACA SWEATERS	4,191	951	3,240	86,895	0
	SERVICIOS TURISTICOS OVE	TOURISM - TRANSPORTATION	236	109	127	57,355	0
Total PUNO			77,572	26,869	50,703	1,242,234	0
SAN MARTIN	ACOPAGRO	COCOA GRAINS	3,436	2,424	1,013	163,756	0
	ALGODONERA DE LA SELVA SAC	COTTON FIBER	19,143	7,566	11,577	60,996	0
	ALGODONERA JUANJUI SAC	COTTON FIBER	72,830	31,797	41,033	460,124	0
	CAI TOCACHE	COCOA GRAINS	161	113	47	6,797	0
	CARLOS L TORREJON RUBIO Y PRODUCTORES DE ALMIZCLE	MUSK SEED	1,276	510	765	21,628	0
	COOPERATIVA AGRARIA CAFETALERA BAGUA GRANDE	COFFEE	30	25	5	501	0
	COOPERATIVA AGRARIA INDUSTRIAL NARANJILLO LTDA	COCOA GRAINS	475	335	140	15,604	0
	RAINFOREST TRADING SAC	COFFEE PROCESSING, PLANT SERVICE	2,111	452	1,660	36,264	0
	ROMERO TRADING SA	COCOA GRAINS	1,962	1,384	578	64,869	0
ROMERO TRADING SAC	COTTON FIBER	0	0	0	0	0	
Total SAN MARTIN			101,423	44,605	56,818	830,538	0
TUMBES	ASPPBO	ORGANIC BANANA	3,047	2,954	93	28,326	0
	EXPORT IMPORT CANDRES SAC	CAUPI BEANS	53,489	37,353	16,136	894,200	0
Total TUMBES			56,536	40,307	16,229	922,526	0
UCAYALI	AGRO INDUSTRIAL CAMPO NUEVO SAC	HARD YELLOW CORN	0	0	0	0	0
	AGRO INDUSTRIAL CAMPO NUEVO SAC	SOY BEAN	1,194	1,075	119	33,996	0
	AGROINDUSTRIAS CAMPO VERDE SAC	COTTON FIBER	0	0	0	0	0
	ASOCIACION DE CACAOTEROS TECNIFICADOS DE PADRE ABAD	COCOA GRAINS	0	0	0	0	0
	ASOCIACIÓN DE PALMICULTORES DE SHAMBILLO	BUNCH	9,033	4,517	4,517	245,515	0
	COMYS SAC	NATIVE TRINKETS (JEWELRY)	13	7	5	31	0
	COMYS-AIDER	SHIPIBO TEXTILES	0	0	0	0	0
	COMYS-AIDER	SHIPIBO POTTERY	53	3	51	279	503
	CONSORCIO DE PRODUCTORES DE PLATANO DE UCAYALI - COPPU	BANANA	14,116	10,571	3,545	118,753	0
	CONSORCIO FORESTAL AMAZONICO	WOOD LUMBER	0	0	0	0	0
	COOPERATIVA AGRARIA CAFETALERA SATIPO LTDA	COFFEE	0	0	0	5	0
	COOPERATIVA AGRARIA LA DIVISORIA	COCOA GRAINS	391	276	115	18,404	0
	COOPERATIVA AGRARIA LA DIVISORIA	COFFEE	323	181	142	11,121	0
	FEED CEREAL & COTTON EIRL	COTTON FIBER	0	0	0	0	0
	FORSAC	WOOD LUMBER	911	728	182	3,828	0
	MADERAS PERUANAS	CERTIFIED WOOD	4,055	3,244	811	336,038	0
	MADERAS PERUANAS	WOOD LUMBER	332	325	7	171,575	0
	NCS AMERICAN FORESTAL	WOODEN FLOORING AND OTHERS	7,776	6,220	1,555	292,319	0
	OLAMSA S.A	PALM CRUDE OIL	28,227	26,343	1,883	1,319,700	0
ROLANDO CHAMBERGO YAURI	CAYENA PINEAPPLE	148	113	35	2,593	0	
SEM PERU SELVA SAC / PRODUCTORES DE MAD EN RESTINGAS DE UCAYALI - AMUCAU	HARD YELLOW CORN	0	0	0	0	0	
Total UCAYALI			66,572	53,604	12,968	2,554,156	503
Total general			867,871	517,004	350,868	21,228,800	21,641

A4. Cumulative Results per Client

Exhibit 8									
PRA Cumulative Results per Region and Client: Through December 2007									
Region	Client	Sub-product	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)		
AMAZONAS	A. RUBIO / F. NUÑEZ	TAMARILLO	703	703	0	2221	0	0	
	A.RUBIO / F.NUÑEZ	GRANADILLA	302	185	118	18134	78316	0	
	AGRICULTORES ARROCEROS RPS/BAGUA GRANDE	RICE	22051	18475	3576	385087	0	0	
	AGROINDUSTRIAS DE EXPORTACION	CANNED PINEAPPLE	89	84	5	845	0	0	
	AGROINDUSTRIAS DE EXPORTACION	FRESH PINEAPPLE	15288	14496	793	203779	0	0	
	AGROINDUSTRIAS DE EXPORTACION	PINEAPPLE JAM	150	105	45	2564	0	0	
	AGROSINOR SAC	RICE	42091	35266	6826	911117	0	0	
	ARTURO RUBIO & FRUDERSEL	BABACO(CARICA PENTAGONA)	100	100	0	11702	0	0	
	ASOCIACION PRODUCTORES DE PAPAYA DE CHIRIACO	PAPAYA	33017	22011	11006	282884	0	0	
	ASOCIACION PRODUCTORES DE PIMIENTOS Y AFINES DE HUANTA	PEPPER AND HOT CHILIS	2131	1065	1065	51935	0	0	
	CERRO AZUL DE BAGUA GRANDE EIRL	GRANADILLA	41499	25353	16146	608010	9759	0	
	COMITÉ DE PRODUCTORES LA LIMA ALTA	CAUPI BEANS	580	405	175	2760	0	0	
	COMITÉ PRO MENESTRAS DE ESPITAL	LOCTAO BEANS	420	336	84	7128	0	0	
	COOPERATIVA AGRARIA CAFETALERA BAGUA GRANDE	COFFEE	71393	58973	12421	732523	0	0	
	COOPERATIVA AGRARIA CAFETALERA BAGUA GRANDE	TARA PODS	6322	3130	3192	117294	0	0	
	ECOMUSA "FLOR DE ANANA"	CANNED PINEAPPLE	224	212	12	2131	0	0	
	ECOMUSA "FLOR DE ANANA"	FRESH PINEAPPLE	7721	7321	400	39866	25029	0	
	ECOMUSA "FLOR DE ANANA"	PINEAPPLE JAM	26	18	8	448	43	0	
	EMPRESA ALFIL ANDINA SAC	DRIED YACON LEAF	906	453	453	6813	0	0	
	EMPRESA CAOCHA SRL	YACON	56747	33418	23329	2054147	8769	0	
	EMPRESA CERRO AZUL SRL	YACON	5673	3341	2332	157977	57	0	
	FRUTAS DERIVADAS DE LA SELVA SRL	PITAJAYA	1083	404	678	29656	8447	0	
	GSMIDHU AMERICAN SERVICE	WOODEN HANDICRAFTS	51	15	36	223	0	0	
	LOUIS DREYFUS PERU S.A.	COFFEE	5704	4625	1079	94948	127984	0	
	MACHU PICHU COFFE TRADING S.A.C	COCOA GRAINS	3531	2491	1041	78854	0	0	
	MOLISELVA/ DON ISAAC	RICE	19558	16386	3172	354286	1260	0	
	NATURAL PLANET S.A.C	EXTRACT NONI	543	403	140	139783	24000	0	
	NATURAL PLANET S.A.C	NONI	7944	6038	1907	395036	0	0	
	NOR CACAO PRODUCTORES S.A	COCOA GRAINS	4747	3348	1399	88780	0	0	
	PRODELSUR S.A	COFFEE	83054	67638	15416	336623	0	0	
	PRODUCTORES AGRUPADOS DE SANDÍA	WATERMELON	750	666	83	11391	0	0	
	PRODUCTORES SAN ISIDRO LABRADOR: MAGUNCHAL, SOLITARIO Y MIRAFLORES	HARD YELLOW CORN	3871	2645	1226	76883	0	0	
	RAINFOREST TRADING SAC	COFFEE PROCESSING, PLANT SERVICE	7657	1639	6018	127092	64946	0	
	REPRESENTACIONES MENDOZA	RICE	42867	35916	6951	612986	0	0	
	VIRGEN DE LA ASUNCION DE ESPITAL E.I.R.L	DRIED YACON LEAF	7496	3748	3748	44404	0	0	
	Total AMAZONAS			496,288	371,412	124,876	7,990,311	348,609	
	ANCASH	A.B. PRISMA	OREGANON	3,800	2,161	1,638	17,021	43,673	0
		ACE SAC	ARTICHOKE (WITH FRESH THORNS)	21,655	16,649	5,005	412,949	2,147	0
		AGRICULTORES ALCACHOFEROS ALCACHOFA BEBE SIN ESPINAS GREEN GLOBE	ARTICHOKE (WITHOUT THORNS)	1,405	1,019	386	22,895	0	0
		AGRIFOOD EXPORT S.R.L.	VAINA DE TARA	175	87	88	7,150	0	0
		APICOLA LAS MAGNOLIAS	HONEY	1,956	978	978	11,119	0	0
		BARRICK/EFADA	OREGANON	2,687	1,528	1,159	11,902	15,534	0
		CAMARA DE TURISMO CHAVIN	TOURISM - HOTEL	2,123	1,486	637	36,112	4,000	0
		CAMARA DE TURISMO CHAVIN	TURISM RESTAURANT	5,438	3,806	1,631	48,552	0	0
		CARE	BARLEY	1,610	805	805	16,046	0	0
CARE-HUARAZ		ANDEAN WHEAT	1,028	410	618	13,409	0	0	
CARE-HUARAZ		YELLOW CORN	4,407	3,051	1,356	48,429	0	0	
COOP. ARTESANAL DON BOSCO: NACIONAL Y USA		WOODEN FURNITURE	57,910	55,014	2,895	209,130	0	0	
CORPORACION ROOTS		GYSOPHILIA FLOWERS	5,951	3,419	2,532	210,075	2,286	0	
CORPORACION ROOTS Y AGRICULTORES		GYSOPHILIA FLOWERS	3,214	1,847	1,367	124,902	257	0	
DANPER TRUJILLO		ARTICHOKE (WITHOUT THORNS)	6,707	4,862	1,844	107,858	6,041	0	
DANPER TRUJILLO SAC		ARTICHOKE (WITH FRESH THORNS)	74,901	57,588	17,313	1,353,586	42,074	0	
EL MONTAÑERO		TOURISM - TOURS	6,312	3,787	2,525	59,385	64,904	0	
EMP SERVICIOS TURISTICOS MULTIPLES "PERU LLAMA TREK" E.I.R.L		TOURISM - TOURS	420	252	168	41,802	9,486	0	
ESCUELA DE ALTA MONTAÑA DON BOSCO - OMG		TOURISM - TOURS	3,869	2,321	1,548	94,023	0	0	
EXOTIC TRAVEL ADVENTURE		TOURISM - TOURS	392	235	157	75,956	26,957	0	
FLORES DEL CALLEJON Y AGRICULTORES		GYSOPHILIA FLOWERS	4,908	2,820	2,088	208,001	0	0	
GRUPO ORTIZ		CONSTRUCTION	1,856	1,671	186	33,943	0	0	
GRUPO PRODUCTORES ALCACHOFA CON ESPINAS		ARTICHOKE (WITH FRESH THORNS)	68,670	52,797	15,872	1,388,808	23,889	0	
HELADERIA EL ABUELO		ICE-CREAM	442	221	221	3,161	0	0	
HOSTAL EL ABUELO		TOURISM - HOTEL	3	2	1	257	6,000	0	
HOTEL PIRAMIDE		TOURISM - HOTEL	2,750	1,925	825	174,063	30,243	0	
HOTEL SAN SEBASTIAN		TOURISM - HOTEL	1,212	848	364	75,252	2,429	0	
NET COMPUTER		COMPUTER HARDWARE	375	338	38	775,824	27,152	0	
PISCIFACTORIA DE LOS ANDES		TROUT	707	366	341	48,833	6,665	0	
PONY'S EXPEDITIONS		TOURISM - TOURS	3,363	2,018	1,345	282,078	30,742	0	
PRISMA SAP		KIWICHA	111	80	31	2,412	0	0	
PRISMA/PRODECCE		BARLEY	47	24	24	2,317	0	0	
PRODESA SAC		FRESH POTATO	2,215	1,097	1,119	31,298	0	0	
PRODESA SAC		YELLOW CORN	811	561	249	38,201	0	0	
PROYECTO MOSNA		CAPIRO POTATO	1,360	1,031	328	23,310	0	0	
PROYECTO MOSNA		YELLOW CORN	4,336	3,002	1,334	114,986	0	0	
SELVA INDUSTRIAL S.A.		FROZEN FRUIT	656	442	214	88,900	0	0	
SONG ROSES SAC		BOUQUETS	5,314	1,056	4,258	2,935,026	30,213	0	
SONG ROSES SAC		ROSES	101,371	55,293	46,078	9,336,539	1,612,220	0	
ZULEX INTERNATIONAL EIRL		ARTICHOKE (WITH FRESH THORNS)	49,884	38,354	11,530	1,002,115	10,166	0	
ZULEX INTERNATIONAL EIRL		GYSOPHILIA FLOWERS	7,879	4,527	3,352	309,744	0	0	
Total ANCASH				464,228	329,780	134,448	19,797,366	1,997,076	

Exhibit 8

PRA Cumulative Results per Region and Client: Through December 2007

Region	Client	Sub-product	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)
	AGROCOMERCIAL GRANO DE ORO	CURCUMA	88	52	36	6,951	0
	AGROCONDOR S. R. L	CHAMICO	1,170	585	585	17,783	0
	AGROCONDOR SRL	PURPLE CORN	8,173	5,589	2,584	68,969	0
	AGROCONSULT	MOLLE SEED (PINK PEPPER)	2,230	490	1,739	9,249	0
	AGROMULSER	BEANS	433	419	15	5,298	0
	AGROMULSER "ROME"	CLASIFIED POTATO	20,737	10,473	10,264	222,207	0
	ALLPA SAC	HANDICRAFTS	85,550	61,299	24,252	165,371	0
	ARGOS EXPORT S.A.C	QUINOA	7,308	4,703	2,606	79,553	0
	AROMATICAS ANDINAS S.A.C	AROMATIC AND MEDICINAL HERBS	18	5	12	3,126	0
	ARTESANIAS J.LESLEY EXPORTS	POTTERY	137,113	100,463	36,650	289,248	0
	ASOCIACION LOS TRECE DE AYNA	TROUT FINGERLINGS	176	88	88	16,238	0
	ASOCIACION DE ALPAQUEROS	ALPACA FIBER	13,881	5,552	8,329	16,001	0
	ASOCIACION DE PRODUCTORES AGROPECUARIOS "LA COMPAÑIA "	FRESH GARLIC	2,384	1,454	930	77,913	0
	ASOCIACION DE PRODUCTORES AGROPECUARIOS "UNION DEL VALLE" - APAUV	PEANUTS	16,000	11,200	4,800	201,060	0
	ASOCIACION DE PRODUCTORES AGROPECUARIOS AGROINDUSTRIALES VALLE OCROS CHUMBES	PEPPER AND HOT CHILIS	1,058	529	529	27,320	0
	ASOCIACION DE PRODUCTORES AGROPECUARIOS Y AGROIINDUSTRIALES DEL VALLE ODROS CHUMBES	TARA PODS	757	375	382	13,570	0
	ASOCIACION DE PRODUCTORES DE ALCACHOFAS DE AYACUCHO	ARTICHOKE(BABY)	754	547	207	11,163	0
	ASOCIACION DE PRODUCTORES DE AVENA INDUSTRIAL Y AFINES DE AYACUCHO	OAT FLAKES	1,096	986	110	24,102	0
	ASOCIACION DE PRODUCTORES DE HOLANTAO Y AFINES "ASPRHOA"	SNOW PEAS	47,372	4,737	42,634	555,409	19,300
	ASOCIACION DE PRODUCTORES DE MENESTRAS	HARD YELLOW CORN	1,616	1,104	512	21,760	0
	ASOCIACION DE PRODUCTORES DE NUEVO PROGRESO DE CONDORAY	ANDEAN WHEAT	395	158	238	6,892	0
	ASOCIACION DE PRODUCTORES DEL DISTRITO DE ACOCRO	ARTICHOKE (WITHOUT THORNS)	1,331	965	366	12,787	0
	ASOCIACION GUMIEL	BEANS	27	27	1	393	0
	ASOCIACION LA ESPERANZA	SEASAME SEEDS	744	568	176	9,051	0
	ASOCIACION NUEVA GENERACION DE CASAORCCO	GREEN PEAS	407	214	193	3,250	0
	ASOCIACION PRODUCTORES DE PIMIENTOS Y AFINES DE HUANTA	PEPPER AND HOT CHILIS	263	131	131	7,166	0
	B & Q S. A. C.	STRAWBERRY	382	264	118	21,545	0
	CACAO VRAE S.A.	CERIFICATED ORGANIC COCOA	33,973	23,962	10,011	1,225,025	247,405
	CACAO VRAE S.A.	COCOA GRANULATED	15,045	4,860	10,185	266,155	0
	CACAO VRAE S.A.	COCOA PEELED	21,116	15,004	6,113	282,186	0
	CEDIAPI MISKITA KUYAYKI	HONEY, POLEN, BEE WAX	760	380	380	7,527	0
	CESAR RUIZ ARCE	GREEN PEAS	7,627	4,007	3,620	127,589	0
	CESAR RUIZ ARCE	INDUSTRIAL POTATO	635	482	153	14,639	0
	CESAR RUIZ ARCE	WHITE POTATO	9,526	4,811	4,715	122,816	0
	CHOCO VRAE SRL	CHOCOLATES	2,160	1,728	432	6,465	0
	CIUDADELA WARPA PICCHU	TOURISM - HOTEL	709	354	354	69,282	0
	COMERCIAL ANITA	SEASAME	1,505	1,149	356	21,923	0
	COMERCIOS ANDINOS	GINEAU PIGS	318	64	254	1,390	0
	CONSORCIO COOPERATIVASAGRARIAS CAFETALERAS CACVRA QUINACHO	CERIFICATED ORGANIC COCOA	18,786	13,250	5,536	697,811	27,641
	CONSORCIO COOPERATIVASAGRARIAS CAFETALERAS CACVRA QUINACHO	COFFEE	29,186	27,567	1,620	786,669	0
	CONSORCIO PAPA BUENA	COLORLED POTATO	86,863	69,849	17,014	1,718,779	0
AYACUCHO	COOPERATIVA AGRARIA CAFETALERA "EL QUINACHO"	CERIFICATED ORGANIC COCOA	2,439	1,720	719	64,994	0
	COOPERATIVA AGRARIA CAFETALERA "VALLE RIO APURIMAC"	CERIFICATED ORGANIC COCOA	6,532	4,607	1,925	169,663	0
	EMPRESA AGROMPEX EIRL	PEANUTS	19,679	13,775	5,904	306,994	0
	EMPRESA AGROINDUSTRIAL SANTA ROSA SAA.	BARBASCO	5,122	4,865	256	118,068	0
	EMPRESA COMUNAL CHANCHARA	FRESH GARLIC	403	246	157	13,369	0
	ESFIEL S. A.	SNOW PEAS	16,137	1,614	14,523	939,661	0
	GEN PERU EIRL	FRESH YACON	135	80	56	3,429	0
	HERBANDINA SAC	ESSENTIAL OILS	41	41	0	4,046	44,079
	INDUTAR S.R.L	TARA PODS	1,486	736	750	28,019	0
	INTERLINKS	TEXTILES	322	226	97	2,571	0
	INTIPA FLOWER EXPORT IMPORT SAC	SNOW PEAS	19,865	1,986	17,878	396,023	65,140
	INTIRAYMI-RAYMISA	TEXTILES	301,268	228,060	73,208	381,087	0
	INVERSIONES MONTERO	SEASAME SEEDS	777	593	184	15,572	0
	JULIAN CURO BENDEZU	AVOCADO	31,470	18,882	12,588	863,601	0
	LINO HUAMAN MEJIA	FRESH HABA BEANS	2,031	1,339	693	3,265	0
	MACEDONIO PALOMINO TORRES	COTTON TEXTILES	35,432	26,027	9,405	61,155	0
	MACEDONIO PALOMINO TORRES	EMBROIDERING TEXTILES	90,135	45,294	44,841	132,417	0
	MACHUPICCHU COFFE TRADING	CERIFICATED ORGANIC COCOA	25	18	7	866	0
	MIGUEL AGURIRRE SANCHEZ	EUCALYPTUS TREE POLE	3,879	2,327	1,551	92,926	0
	MOLINERA LOS ANGELES S.A	OAT FLAKES	5,352	4,816	535	106,147	0
	MULTIAGRO IMPORT EXPORT SAC	ANNATTO	433	303	130	6,857	0
	MULTIAGRO IMPORT EXPORT SAC	COCOA GRAINS	2,660	1,876	784	52,721	0
	MULTIAGRO IMPORT EXPORT SAC	COFFEE	5,546	5,238	308	75,144	0
	MULTIAGRO IMPORT EXPORT SAC	CURCUMA	530	312	218	40,341	0
	MULTIAGRO IMPORT EXPORT SAC	PEANUTS	9,284	6,499	2,785	126,636	17,000
	MULTISERVICIOS NSQ SAC	EUCALYPTUS TREE POLE	722	433	289	19,229	0
	MULTISERVICIOS RCN	BEANS	177	170	6	1,761	0
	MULTISERVICIOS RCN	SEASAME SEEDS	1,123	857	266	15,678	0
	NUEVO HORIZONTE	PURPLE CORN	2,725	1,864	861	14,013	0
	NUTREINA S.A.	ARTICHOKE (WITHOUT THORNS)	10,798	7,829	2,970	239,575	0
	PASTOR MIRAMDA SULCA	SEASAME	410	313	97	5,418	0
	PASTOR MIRANDA SULCA	BARBASCO	4,081	3,876	204	102,936	23,760
	PAWA SAC	COCHINILLA	3,719	1,116	2,603	107,108	0
	PAWA SAC	TARA PODS	5,550	2,748	2,802	115,220	0
	PERUARTCRAFTS SAC	HANDICRAFTS	27,533	17,629	9,904	95,794	0
	PRODEMA	LUCUMA FLOUR	17,978	9,604	8,374	541,926	0
	R BERROCAL S.R LTDA	CERAMIC NATIVITY SCENES	232,047	129,567	102,480	258,706	0
	RAUL LAURA BELTRAN	STONE SCULPTURES	6,221	3,117	3,104	17,197	0
	RAYMISA S.A	POTTERY	19,548	6,398	13,150	522,993	1,714
	ROGER ERNESTO AGAMA ORE	FRESH YACÓN	337	198	138	13,087	0
	SILVER LLAMA ANDEAN EXPORT EIRL	TEXTILES	63,023	44,588	18,435	75,726	0
	SUMA QARA E. I. R. L.	FABRICS	14,269	1,142	13,128	18,109	0
Total AYACUCHO			1,550,912	983,370	567,542	13,411,674	446,039

Exhibit 8

PRA Cumulative Results per Region and Client: Through December 2007

Region	Client	Sub-product	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)	
APURIMAC	AGRIFOOD EXPORT SRL	TARA PODS	3,161	1,565	1,596	93,001	0	
	AGROBAY SAC	SAUSAGES	2,998	1,979	1,019	247,684	0	
	AGROMULSER	BEANS	650	628	22	7,948	0	
	ALISUR SAC	BEANS	53,833	35,270	18,563	1,337,782	0	
	ARGOS EXPORT	TARA PODS	55	27	28	1,500	0	
	ASOCIACION DE ALPAQUEROS	ALPACA FIBER	21,320	8,528	12,792	34,864	0	
	ASOCIACION DE PRODUCTORES DE KIWICHA	KIWICHA	25,619	18,502	7,116	321,960	0	
	ASOCIACION DE PRODUCTORES DE PIQUILLO	PEPPER AND HOT CHILIS	4,050	2,025	2,025	123,153	0	
	CASA VERDE	ORGANIC BEANS AND GRAINS	56	34	23	3,076	0	
	CEATT	ANISE	2,534	1,267	1,267	29,568	0	
	DON GRANO	LEGUMES/GRAINS	32,110	21,038	11,073	514,365	0	
	HOTURS EIRL	TOURISM TOURS	1,814	1,088	725	76,553	0	
	KUSKI SRL	SNACKS	261	157	105	16,660	0	
	MARA SAC	PROCESSED ANDEAN GRAINS	900	540	360	9,829	0	
	SEMILLAS ANDAHUAYLAS	POTATO SEED	18,408	14,147	4,261	283,184	0	
	SONDOR SAC	CAMOMILA	199	61	138	44,336	0	
	TANINOS DEL PERU	TARA PODS	2,316	1,147	1,169	60,428	0	
	TRANSFORMADORA AGRICOLA	TARA PODS	3,282	1,625	1,657	65,949	0	
	YESHUA	CLASIFIED POTATO	12,273	6,198	6,074	182,757	0	
	Total APURIMAC			185,839	115,826	70,014	3,454,597	0
AREQUIPA	AICACOLOR	OLEORESINA DE PAPRIKA	2,863	2,290	573	510,386	21,341	
Total AREQUIPA			2,863	2,290	573	510,386	21,341	
CAJAMARCA	ADRA PROD.LENTEJA CAJABAMBA	LENTILS	1,841	630	1,210	25,763	0	
	ADRA/SAN IGNACIO PRODUCTORES DE GRANADILLA	GRANADILLA	650	397	253	6,271	2,286	
	AGRICULTORES ASOCIADOS - ADRA/JAEN	CARAOTAS BEANS	85	79	6	743	0	
	AGRO EXPORT CAJAMARCA S.A.C	TARA POWDER	146,114	78,591	67,523	1,647,790	10,000	
	AGROINDUSTRIA PRO PERU	PLANTAIN FLOUR	1,337	1,203	134	27,756	2,206	
	AGRONEGOCIOS Y CONSULTORES SRL	ARTICHOKE	4,332	3,141	1,191	106,437	28,450	
	AGROSINOR SAC	RICE	430,210	360,446	69,764	9,489,844	16,230	
	AMERICAN TRADING SAC	TEXTILES	5,102	2,551	2,551	13,025	0	
	APROCASSI - ASOCIACION PROVINCIAL DE CAFETALEROS SOLIDARIOS DE SAN IGNACIO	COFFEE	3,920	3,238	682	62,898	0	
	ARIN SA	GOLD CHAINS	68,661	6,859	61,802	3,062,027	22,777	
	ASOCIACION BENEFICA PRISMA	ALUBIA BEANS	621	348	274	9,772	0	
	ASOCIACION CIVIL "TIERRA" MOLINO SAN MARCOS	TARA POWDER	92,195	49,589	42,606	1,016,344	0	
	ASOCIACION DE PRODUCTORES LACTEOS LOS CAMPESINOS	CHEESE	6,065	2,470	3,594	40,758	0	
	AUX S.A	GOLD CHAINS	153	15	138	6,120	0	
	CARE - AGRICULTORES CONDEBAMBA	ALUBIA BEANS	824	461	363	16,823	0	
	CARE - CAJAMARCA	ALUBIA BEANS	196	110	86	3,086	0	
	CEDEPAS	ALUBIA BEANS	356	199	157	6,229	0	
	CEDEPAS - ACOPIADORES LOCALES	TARA PODS	63,578	31,479	32,099	648,236	0	
	CEDEPAS CAJAMARCA - PRODUCTORES ALCACHOFA	ARTICHOKE (WITHOUT THORNS)	1,800	1,305	495	38,398	45,412	
	CHARPAS SA	GOLD CHAINS	19,907	1,989	17,918	833,328	5,000	
	COMISION DE REGANTES MAGDALENA	ALUBIA BEANS	2,044	1,144	900	35,739	0	
	COMITE DE PRODUCTORES LA LIMA ALTA	CAUPI BEANS	3,881	2,711	1,171	18,474	0	
	COOPERATIVA AGRARIA ATAHUALPA JERUSALEN	TOURISM - TOURS	1,378	1,157	220	40,020	50,000	
	COOPERATIVA AGRARIA CAFETALERA BAGUA GRANDE	COFFEE	141	117	25	1,978	0	
	COOPERATIVA AGRARIA JERUSALEN - ADEFOR	WOOD LOGS	16,917	16,489	428	92,146	0	
	COOPERATIVA AGRARIA JERUSALEN - ADEFOR	WOOD LUMBER	6,198	6,096	102	145,152	107,902	
	DEORO S.A.	GOLD CHAINS	13,756	1,374	12,382	587,180	28,571	
	EMP CAOCA SRL	GRANADILLA	29,254	17,872	11,382	491,138	1,114	
	EMP TUTTI FRUTI	ICE CREAM	4,349	2,175	2,175	185,581	3,314	
	EMPRESA ALFIL ANDINA SAC	DRIED YACON LEAF	604	302	302	4,542	0	
	EMPRESA DE ALIMENTOS HUACARIZ	CHEESE	529	215	313	123,866	30,280	
	EMPRESA DE PRODUCTORES DE MANGO EL PLATANAR SRL	MANGO	1,604	1,091	513	7,441	0	
	EMPRESA REINA DEL BOSQUE S.R.L	PLANTAIN FLOUR	3,311	2,980	331	65,356	329	
	JORGE BASILIO GROSSMAN	PAPAYA	5,061	3,374	1,687	79,263	35,000	
	LOUIS DREYFUS PERU S.A.	COFFEE	7,582	6,148	1,434	126,221	170,139	
	MACHU PICHU COFFE TRADING S.A.C	COCOA GRAINS	3,982	2,809	1,173	88,920	0	
	MOLISELVA/ DON ISAAC	RICE	394,355	330,406	63,950	7,664,984	13,740	
	MOLISELVA/ J.CAMPOS & HNOS	BANANA	3,873	2,901	973	34,911	0	
	MOLISELVA/ J.CAMPOS & HNOS	PAPAYA	17,487	11,658	5,829	427,539	0	
	NEGOCIACIONES GRANOS PERUANOS SAC	COFFEE	683	556	127	3,864	0	
	NOR CACAO PRODUCTORES S.A	COCOA GRAINS	1,582	1,116	466	29,593	0	
	PRODELSUR APESI	COFFEE	2,905	2,356	549	17,181	0	
	PRODELSUR CENTROCAFE	COFFEE	1,357	1,105	252	6,361	0	
	PRODELSUR S.A	COFFEE	213,567	173,926	39,641	865,602	0	
	PRODUCTORES AGRUPADOS DE SANDIA	WATERMELON	2,998	2,665	333	45,563	0	
	PRODUCTOS LACTEOS LOS PINOS SRL	CHEESE	113,915	46,403	67,512	955,079	27,500	
	R. BERROCAL SAC	HANDICRAFTS	1,423	711	711	12,195	0	
	R. MUELLE S.A	TARA PODS	21,067	10,431	10,636	343,486	0	
	RAINFOREST TRADING SAC	COFFEE PROCESSING, PLANT SERVICE	19,566	4,187	15,379	315,640	536,028	
	SOUTH AMERICAN TANNING CORP SAC	TARA PODS	56,828	28,137	28,691	1,376,737	0	
	TRASFORMADORA AGRICOLA SAC	TARA PODS	198,883	98,472	100,411	6,082,681	0	
	UNICAFEC - UNION DE CAFETALEROS ECOLOGICOS	COFFEE	5,778	4,773	1,005	88,090	0	
	VITESA SRL	MANGO	12,845	8,740	4,105	162,468	0	
	Total CAJAMARCA			2,017,651	1,339,699	677,952	37,586,640	1,136,278

Exhibit 8

PRA Cumulative Results per Region and Client: Through December 2007

Region	Client	Sub-product	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)
	AGRIFOOD EXPORT SRL	TARA PODS	6,296	3,117	3,179	201,781	0
	AGROBAY SAC	SAUSAGES	4,497	2,969	1,528	371,526	0
	AICACOLOR	BIXINA	280,761	199,400	81,361	3,391,269	0
	AICASA	SPECIAL COFFEE	89,040	55,715	33,325	583,513	0
	ALBERGUE SAN JUAN DE DIOS	TOURISM - HOTEL	1,690	1,183	507	53,747	0
	ALBERTO ACURIO	LINSEED	1,287	772	515	15,600	0
	ALPACA AMERICANA SRL	ASSORTED SWEATERS	61,134	6,113	55,021	166,023	0
	ALVARO CARREÑO ALVARADO	ASSORTED SILVER GOODS	1,260	882	378	67,093	0
	ANDEAN COLLECTION SAC	ALPACA SWEATERS	2,263	226	2,037	7,678	0
	ARGOS EXPORT	TARA PODS	24	12	12	643	0
	ARTESANIA EL INCA	FURS	74,529	30,606	43,923	310,852	0
	ASOC PRODUCTORES DE AVENA FORRAJERA	FORAJE	26,107	23,497	2,611	121,470	0
	ASOC. PROD. AJONJOLI	SEASAME	493	376	117	6,714	0
	ASOC. PRODUCT. DE CHOMPAS	ALPACA SWEATERS	20,100	2,010	18,090	97,183	0
	ASOCIACION DE JOVENES MICROEMPRESARIOS DE PICHARI	FABRICS	1,740	322	1,417	39,915	0
	ASOCIACION DE ALPAQUEROS	ALPACA FIBER	19,691	7,876	11,814	30,781	0
	ASOCIACION DE PRODUCTORES DE MAIZ GIGANTE	GIANT WHITE CORN	13,776	13,168	609	174,653	0
	ASOCIACION DE PRODUCTOTES DE PIQUILLO	PEPPER AND HOT CHILIS	750	375	375	22,928	0
	ASOCIACION GUIMIEL	BEANS	14	13	0	197	0
	BENEMERITA SOCIEDAD DE ARTESANOS DEL CUSCO	ASSORTED HANDICRAFTS	10,316	5,158	5,158	73,288	0
	CACAO VRAE S.A.	CERIFICATED ORGANIC COCOA	9,769	6,890	2,879	332,631	60,445
	CACAO VRAE S.A.	COCOA GRANULATED	2,152	695	1,457	39,495	0
	CACAO VRAE S.A.	COCOA PEELED	3,505	2,491	1,015	41,978	0
	CAPACY/COCLA	SPECIAL COFFEE	3,206	2,006	1,200	56,490	0
	CENTRAL DE EMPRESAS CAMPESINAS	WHITE CORN	6,707	6,410	296	142,711	0
	CERAMICA Y ARTE RUIZ CARO SAC	POTTERY	15,268	7,883	7,384	159,758	0
	CERAMICAS KANTU SCRL	DECORATIVE CERAMIC TILES	45,918	28,750	17,169	6,944,138	0
	COCLA LTDA 281	TEA	148	74	74	10,943	123,434
	CONSORCIO COOPERATIVASAGRARIAS CAFETALERAS CACVRA QUINACHO	CERIFICATED ORGANIC COCOA	13,013	9,178	3,835	515,677	25,366
	CONSORCIO COOPERATIVASAGRARIAS CAFETALERAS CACVRA QUINACHO	COFFEE	4,039	3,815	224	103,293	0
	COOPERATIVA AGRARIA CAFETALERA "EL QUINACHO"	CERIFICATED ORGANIC COCOA	1,006	710	296	26,806	0
	COOPERATIVA AGRARIA CAFETALERA "VALLE RIO APURIMAC"	CERIFICATED ORGANIC COCOA	2,018	1,423	595	52,409	0
	DASATO EIRL	FURS	32,498	25,999	6,500	55,133	0
	DELTA SAC	ASSORTED POTTERY	709	354	354	3,831	0
	DON GRANO	LEGUMES/GRAINS	1,510	989	521	24,325	0
	EL GRAN PAJATEN SRL	ASSORTED POTTERY	813	407	407	11,457	0
	ENIGMA EXPEDITIONS	TOURISM - TOURS	17	13	3	4,000	0
	EXPLORANDES SAC.	TOURISM - TOURS	5,792	3,475	2,317	1,187,964	0
	FAMVER SRL	GIANT WHITE CORN	2,323	2,220	103	35,237	0
	GELATERIA ITALIANA	ICE CREAM	130	65	65	6,000	0
	GREENHILL FOODS	KIWICHA GRAINS	38,859	28,065	10,794	505,821	0
	INDACO S.A	COCOA BUTTER	9,499	6,658	2,841	368,220	0
	INDACO S.A	COCOA POWDER	10,827	7,331	3,496	118,847	0
	INDACO S.A	FRESH CHICKEN	3,734	3,112	622	467,420	12,171
	INDUSTRIAS MOLICUSCO SAC	PROCESSED ANDEAN GRAINS	5,542	3,325	2,217	193,198	0
	INV. AGROINDUST. AMAZONAS / SELVA	CHAUCHA BEANS	194	152	42	1,550	0
	JUAN DE LA CRUZ	ASSORTED POTTERY	5,561	2,780	2,780	75,016	0
	KUSKI SRL	SNACKS	1,109	666	444	71,024	0
	KUTIRIMUY-OTROS	CERAMIC BEEDS AND BUTTONS	133	66	66	14,621	0
	MACHUPICCHU COFFE TRADING	CERIFICATED ORGANIC COCOA	38	27	11	1,299	0
	MARA SAC	PROCESSED ANDEAN GRAINS	3,599	2,159	1,440	39,314	0
	MAURICIO MAMANI	FURS	34,850	14,311	20,538	87,222	0
	MONTAIN LODGE PERUVIAN	EXISTENTIAL TOURISM	236	142	95	432,890	1,009,145
	MOVIMIENTO MANUELA RAMOS	ASSORTED SILVER GOODS	538	27	511	2,120	0
	MULTIAGRO IMPORT EXPORT SAC	ANNATTO	0	0	0	0	0
	MULTIAGRO IMPORT EXPORT SAC	COCOA GRAINS	736	519	217	13,979	0
	NOVICA	ASSORTED POTTERY	72	36	36	1,041	0
	PROCOGRA VADI	DEHYDRATED POTATO	223	111	111	5,914	0
	PROCOGRA VADI	FRESH FAVA	2,425	1,322	1,103	16,028	0
	PROCOGRA VADI	TARA PODS	485	240	245	13,243	0
	PROCOGRA VADI	YELLOW CORN	410	284	126	23,400	0
	PRODUCTORES DE KIWICHA DE MOLLEPATA	KIWICHA	2,897	2,092	805	46,855	0
	RAYMISA SA	ASSORTED POTTERY	4,206	1,262	2,944	42,486	116
	RUBEN BERROCAL SRL	ASSORTED CHESS	12,835	11,551	1,283	40,161	0
	SOCIEDAD AGRICOLA VIRU	ARTICHOKE (WITH FRESH THORNS)	2,599	1,998	601	58,586	0
	TANINOS DEL PERU	TARA PODS	993	491	501	25,898	0
	TRANSFORMADORA AGRICOLA	TARA PODS	1,565	775	790	31,168	0
	VINAC SAC.	TOURISM - TOURS	160	96	64	20,000	16,000
Total CUSCO			910,630	547,240	363,390	18,208,454	1,246,677

Exhibit 8

PRA Cumulative Results per Region and Client: Through December 2007

Region	Client	Sub-product	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)	
HUANCAVELICA	AGRICULTORES HUANCAVELICA	ARTICHOKE (WITH FRESH THORNS)	12,919	9,933	2,986	321,334	0	
	AGRICULTORES HUANCAVELICA	ARTICHOKE (WITHOUT THORNS)	3,349	2,428	921	69,270	0	
	AGROINDUSTRIA FLORIS SAC	ASSORTED HANDICRAFTS	25	0	25	314	0	
	AGROINDUSTRIAS FLORIS SAC	WOODEN SPOONS	289	289	0	11,612	0	
	AGROMANTARO S.A.C.	CANNED ARTICHOKE	586	265	321	14,009	0	
	ALLPA S.A.C	HAND-KNIT CLOTHING	14,273	14,273	0	77,419	114	
	ARTESANIA "SUMAK MAKI"	LEATHER ACCESORIES	1,601	160	1,441	18,720	296	
	ARTESANIA LOYOLA	HAND-KNIT CLOTHING	337	34	303	1,403	0	
	ASOCIACION DE PRODUCTORES ORGANICOS ANGARAES	CAPIRO POTATO	218	108	110	3,765	0	
	ASOCIACION PROMOTORES ALPAQUEROS HVCA.	ALPACA FIBER	184,766	73,906	110,860	812,984	1,104	
	ASOCIACION QAMPAQ ART	LEATHER ACCESORIES	10,389	1,039	9,350	8,760	0	
	CELCA	CAPIRO POTATO	1,545	1,172	373	27,361	0	
	COMITÉ DE CRIADORES DE CAMELIDOS SILVESTRES DE HUANCAVELICA-VICUÑA	VICUÑA FIBER	416	166	250	209,351	0	
	COMUNIDAD CAMPESINA "CENTRO UNION"	MACA	1,706	1,023	682	38,444	11,971	
	CREACIONES CARSANT S.A	SWEATERS AND ACCESSORIES	151	28	123	1,279	0	
	CURTIPIEL S.A.C.	FUR	40	40	0	56	0	
	FEDERACION ASOCIACIO. PRODUCT. AGROPEC. ACOBAMBA(FAPAA)	FAVA	18,084	10,588	7,496	88,778	0	
	FEDERACION ASOCIACIO. PRODUCT. AGROPEC. ACOBAMBA(FAPAA)	GREEN PEAS	83,084	43,654	39,430	1,180,175	36,064	
	FEDERACION ASOCIACIO. PRODUCT. AGROPEC. ACOBAMBA(FAPAA)	LOCTAO BEANS	9,549	6,293	3,255	23,435	0	
	INANA SRL	LEATHER ACCESORIES	88	88	0	425	0	
	INCA LEGACY E.I.R.L.	LEATHER ACCESORIES	61	61	0	496	0	
	LABORATORIOS CENTRO INVEST. PRODUCT. NATURALES SRL	ESSENTIAL OILS	91	91	0	18,441	0	
	LOURDES JASPER	HAND-KNIT CLOTHING	53	3	51	356	0	
	LUZ - ORFITA	BEANS	6,361	6,142	219	151,624	0	
	MINERA ALFONSO CENZANO SAC	CALCITE	653	431	222	15,409	0	
	NELUBA E.I.R.L.	CHULLOS (ANDEAN KNITTED CAP)	6	6	0	95	0	
	NILTAIRO	LEATHER ACCESORIES	35,595	3,560	32,036	40,795	0	
	PAWA SAC	COCHINILLA	816	245	571	23,512	0	
	PERU ARTCRAFTS	LEATHER ACCESORIES	2	2	0	46	0	
	PERU ARTCRAFTS	LEATHER ACCESORIES	637	64	573	5,448	0	
	PISCIFACTORIA DE LOS ANDES SA	GUTTED TROUT	1,047	542	505	61,216	0	
	PISCIGRANJA MUNICIPAL DE ACORIA	GUTTED TROUT	3,949	2,045	1,904	246,091	107,418	
	RAYMISA S.A.	HANDICRAFTS	2,495	1,247	1,247	27,284	0	
	SUMAQ CHALLWA S.A.C.	GUTTED TROUT	3,665	1,898	1,767	225,649	50,645	
	TALSA	CANNED ARTICHOKE	589	269	320	12,274	8,647	
	TQM ON EXPORT SERVICES SAC	MACHINE-KNIT CLOTHING	360	36	324	1,528	0	
	WARMI CREATIONS EIRL	HAND-KNIT CLOTHING	2,390	956	1,434	16,305	0	
	Total HUANCAVELICA			402,185	183,085	219,100	3,755,461	216,260

Exhibit 8

PRA Cumulative Results per Region and Client: Through December 2007

Region	Client	Sub-product	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)
JUNIN	AGRICULTORES / FOVIDA	ARTICHOKE (WITH FRESH THORNS)	9,565	7,354	2,211	221,197	0
	AGRICULTORES / FOVIDA	INDUSTRIAL POTATO	6,042	4,584	1,458	132,404	0
	AGROCOMERCIAL GRANO DE ORO	ANNATTO	1,634	962	672	21,661	0
	AGROCOMERCIAL GRANO DE ORO	PEANUTS	4,212	2,948	1,264	57,399	0
	AGROCOMERCIAL GRANO DE ORO	RICE	3,561	2,983	577	68,088	0
	AGROCOMERCIAL GRANO DE ORO	SEASAME	18,157	13,860	4,297	239,192	0
	AGROMANTARO S.A.C.	CANNED ARTICHOKE	56,746	24,560	32,186	1,543,057	844,860
	ALPACA SWEATER SAC	SWEATERS AND ACCESSORIES	20,945	5,236	15,709	20,287	0
	ARTE ANDINO SRL	JEWELRY	1,280	1,153	127	14,292	0
	ARTESANIAS PRIMAVERA	DECORATIVE GOURDS	129	63	66	3,633	0
	ASOCIACION DE PRODUCTORES AGROPECUARIOS GRAMAZÚ – TSACHOPEN	CERIFICATED SPECIAL COFFEE	135	94	41	843	0
	ASOCIACION DE PRODUCTORES ECOLÓGICOS DE SANGARENI – APROESA	COFFEE	22,845	16,282	6,564	231,528	9,184
	ASOCIACION DE PRODUCTORES LOS COLONIZADORES MARGEN DERECHA RÍO PERENE	COFFEE	31,570	22,046	9,524	179,183	13,860
	ASOCIACION LA ESPERANZA	SEASAME SEEDS	3,710	2,832	878	45,146	0
	ASOCIACIONES DE PRODUCTORES DE MICROCUENCA SAN CARLOS	COFFEE	28,625	19,989	8,636	137,128	0
	AUGUSTO G. LUZA VEGA	TOURISM - HOTEL	27	11	16	1,285	0
	CENTRAL DE ASOCIACIONES DE PRODUCTORES DE MICROCUENCA ALTOVALLE	COFFEE	91,353	65,107	26,246	600,582	0
	CONSORCIO COOPERATIVASAGRARIAS CAFETALERAS CACVRA QUINACHO	CERIFICATED ORGANIC COCOA	1,110	783	327	46,031	2,486
	CONSORCIO COOPERATIVASAGRARIAS CAFETALERAS CACVRA QUINACHO	COFFEE	1	1	0	34	0
	COOPERATIVA AGRARIA CAFETALERA PANGOA LTDA	COCOA GRAINS	885	624	261	37,036	0
	COOPERATIVA AGRARIA CAFETALERA PANGOA LTDA	COFFEE	27,072	19,294	7,778	590,634	8,000
	COOPERATIVA AGRARIA CAFETALERA SATIPO LTDA	COCOA GRAINS	145	102	43	3,704	0
	COOPERATIVA AGRARIA CAFETALERA SATIPO LTDA	COFFEE	28,669	20,020	8,649	485,398	101,280
	CORONADO S.A.C	COFFEE	106	74	32	424	0
	CORPORACION CAFETERA PICHANAKI PERU S.A.	COFFEE	6,950	4,853	2,097	38,866	0
	CORPORACION DE PRODUCTORES CAFÉ PERÚ S.A.C.	COFFEE	4,321	3,017	1,304	74,634	0
	CREACIONES CARSAÑT S.A	SWEATERS AND ACCESSORIES	19,530	3,618	15,912	263,023	238,823
	DE LA TIERRA SAC	CITRIC FRUITS	14,779	9,852	4,926	140,979	7,451
	DE LA TIERRA SAC	PINEAPPLE	569	435	134	9,781	3,429
	ECOCAFE VILLA RICA S.A.	COFFEE	17,263	12,194	5,069	232,857	15,355
	ECOMUSA SANCHIRO ORGANIC COFFEE	COFFEE	14,726	10,283	4,443	168,587	52,814
	EMAMPAN 6 CAFÉ YANESHA S.R.L.-VOLCAFÉ-PRODELSUR	COFFEE	7,047	4,921	2,126	37,497	4,070
	EUMELIO MATEO NUÑEZ	ARTICHOKE (SLIP)	5,625	4,219	1,406	61,127	0
	EUMELIO MATEO NUÑEZ	ARTICHOKE (WITH FRESH THORNS)	2,753	2,117	636	60,374	0
	FERROQUIMICA SRL	NON-IRON BLENDS	84	76	8	4,931	0
	FERROQUIMICA SRL	PROCELAIN FOR GROUT/COCKING	227	204	23	3,193	0
	FRANCISCO SOLANO CHAVEZ	YELLOW CORN	823	562	260	28,171	0
	FRUTOS MANAHEM EIRL	PINEAPPLE	198	151	47	2,603	0
	GLORIA S.A.	FRESH MILK	86,728	86,728	0	2,046,010	0
	GRUPO HUANCAYO	ARTICHOKE (SLIP)	38,888	29,166	9,722	404,711	0
	GRUPO HUANCAYO	ARTICHOKE (WITH FRESH THORNS)	48,290	37,128	11,162	865,751	190,972
	GRUPO VILLA RICA SAC	COFFEE	2,536	1,771	765	13,325	0
	HOSPEDAJE EL RANCHO	TOURISM - HOTEL	19	4	15	1,943	0
	IDEA PERU	ARTICHOKE (WITHOUT THORNS)	399	289	110	9,527	0
	IDEA PERU	ARTICHOKE HEARTS	103	56	48	1,074	0
	INVERSIONES MARZALA SAC	TANGELO ORANGES	17,226	10,335	6,890	139,277	0
	INVERSIONES MONTERO	SEASAME SEEDS	2,775	2,118	657	40,460	0
	JARCON DEL PERU S.R.L.	ARTICHOKE HEARTS	295	15	280	9,605	25,509
	JARCON DEL PERU S.R.L.	DEHYDRATED PRODUCTS	10,414	4,634	5,780	185,718	13,186
	KUTIRIMUY SAC	DECORATIVE GOURDS	29	14	15	869	0
	LA GRANJA ORIHUELA EIRL	FRESH CHICKEN	65,650	54,708	10,942	5,415,466	243,120
	LOPESA INDUSTRIAL SAC	ASORTED PRODUCT DISTRIBUTION	1,524	762	762	20,570	0
	LOPESA INDUSTRIAL SAC	SEASONINGS	3,869	1,548	2,322	161,272	0
	MACHUPICCHU COFFE TRADING	CERIFICATED ORGANIC COCOA	63	44	19	2,165	0
	MANTARI SWEATER SAC	SWEATERS AND ACCESSORIES	39,825	3,983	35,843	66,826	0
	MULTIAGRO IMPORT EXPORT SAC	ANNATTO	1,730	1,211	519	27,427	0
	MULTIAGRO IMPORT EXPORT SAC	COCOA GRAINS	166	117	49	4,224	0
	MULTIMARKET SANTA MARÍA SCRL	MINIMARKET ITEMS	151	27	124	5,076	915
	MULTISERVICIOS RCN	SEASAME SEEDS	2,696	2,058	638	37,649	0
	P.J. MAKIWAN SAC	SWEATERS	43,849	10,962	32,886	124,877	3,300
	PASTOR MIRAMDA SULCA	SEASAME	957	731	227	12,643	0
	PERU VERIDICO SRL	TOURISM - HOTEL	35	21	14	393	0
	PISCIFACTORIA DE LOS ANDES SA	TROUT	115,569	59,841	55,728	12,506,757	184,850
	PRODUCTORES MARACUYA	FRESH PASION FRUITS	3,803	2,324	1,480	123,298	201,045
	PROFRUTEX	PINEAPPLE	3,544	2,965	579	299,250	0
	ROLANDO DAGA PUCLLAS VILCHEZ	PINEAPPLE	229	175	54	3,768	0
	ROMERO, TERESA	PINEAPPLE	7,544	5,769	1,775	118,667	0
	SAIS TUPAC AMARU LTDA N° 1 PACHACAYO	FRESH TROUT	733	543	190	147,876	4,114
	SELVA INDUSTRIAL S.A.	FROZEN FRUIT	17,873	12,033	5,840	986,479	0
	SELVA INDUSTRIAL S.A.	GUANABANA FRUIT PULP	2,460	984	1,476	154,739	0
	SELVA INDUSTRIAL S.A.	PASION FRUIT PULP	4,097	1,639	2,458	681,879	0
	SOCIEDAD AGRÍCOLA COILLOR	YELLOW CORN	1,624	1,111	514	23,277	0
	SOCIEDAD ROJAS MORENO	COFFEE	7,932	5,539	2,393	32,369	30,000
	SOLCACE S.A.C.	BEANS	294	283	10	3,335	0
	TALLER TAHUANTINSUYO HUALHUAS	LOOM-WOVEN TEXTILES	191	96	96	3,700	0
TALSA	CANNED ARTICHOKE	65,576	30,156	35,420	1,521,895	1,090,361	
TITO MEDINA SALOMÉ	DECORATIVE GOURDS	6,965	3,388	3,577	161,696	0	
UCSICEP	GREEN PEAS	54	28	25	1,444	0	
VIA LACTEA LECHERIAS EIRL	CHEESE	382	156	227	1,869	0	
VIA LACTEA LECHERIAS EIRL	FRESH MILK	170	170	0	3,500	3,104	
VICTOR JUAN RAMOS ALANIA	PIINEAPPLE	1,618	1,237	381	27,640	0	
VIVERO LOS INKAS S.A.C	FLOWERS AND PLANTS	247,191	182,706	64,485	1,311,991	74,100	
Total JUNIN			1,309,485	847,040	462,446	33,519,076	3,366,188
LA LIBERTAD	CEDEPAS - LA LIBERTAD	ARTICHOKE (WITHOUT THORNS)	1,315	954	362	29,507	23,317
	PISCIFACTORIA DE LOS ANDES	TROUT	707	366	341	48,833	6,665
Total LA LIBERTAD			2,022	1,320	703	78,340	29,982
LAMBAYEQUE	GLOBE NATURAL INTERNATIONAL SAC	CAUPI BEANS	9,174	6,406	2,767	133,362	0
	PROCESADORA SAC - PRODUCTORES DE GANDUL	BEANS	7,154	4,186	2,968	64,570	12,231
	SELVA INDUSTRIAL S.A.	FROZEN FRUIT	1,448	976	474	161,921	0
Total LAMBAYEQUE			17,777	11,568	6,208	359,853	12,231

Exhibit 8

PRA Cumulative Results per Region and Client: Through December 2007

Region	Client	Sub-product	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)	
LIMA	AGROMANTARO S.A.C.	CANNED ARTICHOKE	25,482	8,715	16,767	927,734	0	
	JARCON DEL PERU S.R.L.	DEHYDRATED PRODUCTS	722	321	400	10,373	0	
	SELVA INDUSTRIAL S.A.	FROZEN FRUIT	11,074	7,455	3,618	515,145	0	
Total LIMA			37,277	16,491	20,786	1,453,252	0	
LORETO	ASFERA S.A.C	COTTON FIBER	2,094	1,485	609	7,349	0	
	MADERAS PERUANAS	WOOD LUMBER	393	386	8	107,631	0	
	NCS AMERICAN FORESTAL	WOODEN FLOORING AND OTHERS	8,910	7,128	1,782	154,545	0	
	PLAN UCAYALI S.A.C	COTTON MILLING	326	277	49	490	914	
	PLAN UCAYALI S.A.C	COTTON SEED	0	0	0	10,739	0	
	PLAN UCAYALI SAC	COTTON FIBER	2,411	1,710	701	13,423	0	
Total LORETO			14,133	10,986	3,148	294,177	914	
MADRE DE DIOS	KUSKI SRL	SNACKS	5	3	2	0	0	
Total MADRE DE DIOS			5	3	2	0	0	
PASCO	ASFERA S.A.C	COTTON FIBER	12,565	8,912	3,653	44,096	0	
	ASOC. DE PRODUCTORES DE PALMITO PICHIS-PACHITEA	FRESH HEARTS OF PALM	7,855	5,498	2,356	49,286	0	
	ASOC. PARTICIPACION INDASA - MEDA	HEARTS OF PALM IN JARS	360	181	180	7,685	0	
	ASOCIACION DE PRODUCTORES AGROPECUARIOS GRAMAZÚ - TSACHOPEN	CERIFICATED SPECIAL COFFEE	6,648	4,643	2,006	54,433	16,680	
	ECOCAFE VILLA RICA S.A.	COFFEE	27,243	19,222	8,022	328,096	8,432	
	EMAMPAN 6 CAFÉ YANESHA S.R.L.-VOLCAFÉ-PRODELSUR	COFFEE	69,738	48,699	21,039	394,875	36,626	
	FRUTOS MANAHEM EIRL	PINEAPPLE	3,764	2,878	886	49,454	0	
	GRUPO VILLA RICA SAC	COFFEE	5,917	4,132	1,785	31,091	0	
	LA GRANJA ORIHUELA EIRL	FRESH CHICKEN	4,220	3,517	703	294,920	12,362	
	PISCIFACTORIA DE LOS ANDES SA	TROUT	28,167	14,585	13,582	3,135,927	33,790	
	PLAN UCAYALI S.A.C	COTTON MILLING	2,254	1,920	334	3,398	6,331	
	PLAN UCAYALI S.A.C	COTTON SEED	0	0	0	74,365	0	
	PLAN UCAYALI SAC	COTTON FIBER	16,693	11,840	4,853	92,952	0	
	PRODUCTORES MARACUYA	FRESH PASION FRUITS	96	59	37	2,712	10,648	
	SELVA INDUSTRIAL S.A.	FROZEN FRUIT	1	1	0	296	0	
	SELVA INDUSTRIAL S.A.	PASION FRUIT PULP	16	7	10	2,030	0	
	SUPER PISOS S.A	CERTIFIED WOOD	2,289	1,831	458	14,324	0	
	VIVERO LOS INKAS S.A.C	FLOWERS AND PLANTS	29,578	21,862	7,716	162,184	3,900	
	Total PASCO			217,408	149,786	67,622	4,742,124	128,770
PIURA	ALISUR SAC	BEANS	10,138	7,080	3,058	152,935	0	
	AMPBAO	ORGANIC BANANA	7,292	7,070	222	399,575	0	
	APOQ	ORGANIC BANANA	3,543	3,435	108	58,155	21,038	
	APPBOSA	ORGANIC BANANA	5,105	4,949	156	490,230	100,860	
	CARAPEZ TRADERS SAC	GIANT SQUID	70,033	52,363	17,670	756,403	136,794	
	CAUPI MORROPON	CAUPI BEANS	87,199	60,894	26,305	1,107,487	0	
	DINA RUIDIAS VALLADOLID	LIME	74,484	62,603	11,881	1,934,284	19,450	
	DON LIMON SAC	LIME	17,890	15,036	2,854	385,468	0	
	EMPAFRUT SAC	MANGO	28,521	22,615	5,906	2,847,847	0	
	GLOBE NATURAL INTERNATIONAL SAC	CAUPI BEANS	149,656	104,511	45,146	2,412,530	0	
	GRUPO AJIES Y PIMIENTOS	PEPPER AND HOT CHILIS	34,064	12,814	21,250	606,416	0	
	MANGOS VALLA EIRL	MANGO	18,045	16,788	1,277	1,123,220	265,799	
	PROCESADORA MEJIA SAC	BEANS	3,891	2,086	1,805	1,837,415	1,530,139	
	PROCESADORA SAC - PRODUCTORES DE GANDUL	BEANS	40,198	23,523	16,675	377,637	8,325	
	SEACORP PERU SAC	PERUVIAN SCALLOPS	1,420	426	994	369,260	96,783	
	SELVA INDUSTRIAL S.A.	FROZEN FRUIT	9,285	6,251	3,034	546,032	0	
	TOMAS PEÑA	BEANS	11,571	8,080	3,490	255,768	0	
	Total PIURA			572,335	410,505	161,830	15,660,663	2,179,187
	PUNO	ADETURS ANAPIA	TOURISM - TOURS	108	43	65	4,462	1,374
		ALBERGUE RURAL SUASI SAC.	TOURISM - HOTEL	150	75	75	21,436	0
ALPAKAS SRL		ALPACA SWEATERS	2,054	205	1,849	13,629	0	
ALPATEX		ALPACA SWEATERS	81,374	27,474	53,900	730,709	0	
AMARU TOURS EIRLTD		TOURISM - TRANSPORTATION	664	332	332	11,298	3,257	
ANDEAN COLLECTION		ALPACA SWEATERS	4,598	460	4,138	59,942	0	
APRODEL		CHEESE	5,049	2,057	2,992	59,837	0	
APROTUR LLACHON		TOURISM - TOURS	3,652	1,826	1,826	90,590	3,438	
APT EMPRESA COMERCIALIZADORA SAC.		FRESH TROUT	11,374	3,993	7,382	389,968	0	
ARAPA SAN PEDRO Y SAN PABLO SAC		TROUT	971	389	583	331,135	12,857	
ARTESANIA EL GRAN PAJATEN SRL.		HANDICRAFTS	98,747	8,112	90,635	310,252	0	
ASCRIGAR		RAW WOOL	5,149	1,941	3,208	86,359	0	
ASOCIACION DE PRODUCTORES AGROPECUARIOS VIRGEN DE LA NATIVIDAD		MACA	49	29	20	7,277	0	
CECOALP		ALPACA THREAD	50	20	30	1,607	0	
CECOALP 2		ALPACA FIBER	650,795	260,318	390,477	1,669,193	0	
CECOVASA (CAFÉ DE ALTURA)		ALTITUDE COFFEE	24,688	15,448	9,240	151,209	0	
CECOVASA (CAFÉ ORGANICO)		ORGANIC COFFEE	437,973	274,053	163,920	4,483,379	0	
CECOVASA LTDA.		GROUND COFFEE	1,158	653	505	22,508	0	
COOPERATIVA AGRARIA CAFETALERA SAN JUAN DEL ORO LTDA		ORGANIC COFFEE	75,451	47,212	28,239	866,717	0	
CURTIDOS Y PIELS S.A.C		RAW WOOL	123,002	46,378	76,624	1,218,539	0	
CURTIDOS Y PIELS SAC		FUR	121,262	121,240	23	437,559	0	
DA CAPO SAC		TEXTILES(BY POWER LOOM)	5,113	2,921	2,191	169,619	0	
EL ALTIPLANO SAC		QUINOA	18,270	11,756	6,514	307,149	0	
EXPLORANDES S.A.		TOURISM - TOURS	1,342	671	671	174,163	0	
LA MOYITA S.R.L		CHEESE	8,458	3,445	5,013	74,114	0	
MINERO METALURGICA ANDINA SAC		CASTING	3,043	152	2,891	106,067	50,230	
MODULO DE SERVICIOS PUNO JULIACA		SWEATERS	10,555	1,056	9,500	6,892	0	
NATURTEX TRADING E.I.R.L.		LOOMS TEXTILES	3,467	3,467	0	5,543	0	
PISCIFACTORIA DE LOS ANDES SA		FRESH TROUT	132,653	46,564	86,089	4,927,011	680,146	
RIVER FISH		FRESH TROUT	4,998	1,754	3,244	168,511	98,712	
RODOLFO MORALES DAVILA		FRUIT JUICE	156	62	93	6,048	0	
ROYAL KNIT E.I.R.L.		ALPACA SWEATERS	135,932	30,840	105,093	1,869,730	0	
SERVICIOS TURISTICOS OVE		TOURISM - TRANSPORTATION	3,640	1,677	1,962	541,987	0	
Total PUNO			1,975,945	916,624	1,059,321	19,324,439	850,014	

Exhibit 8

PRA Cumulative Results per Region and Client: Through December 2007

Region	Client	Sub-product	Net Days of Labor	Days of Labor (men)	Days of Labor (women)	Net Sales (US\$)	Net investment (US\$)	
SAN MARTIN	ACOPAGRO	COCOA GRAINS	8,974	6,330	2,645	395,469	0	
	AGRICOLA EL BIAVO SAC Y EMPRESAS RELACIONADAS	PROCESSED RICE	259,295	217,247	42,048	3,628,475	0	
	AGROFORESTAL	RICE	136,308	114,204	22,104	1,778,608	720,000	
	AGROINDUSTRIAS MAYO S.A	CHOCOLATE	1,320	924	396	8,244	6,069	
	AGRONEGOCIOS S.A.C	RICE	51,482	43,133	8,348	722,493	46,776	
	ALGODONERA DE LA SELVA - PRODUCTORES DE PICOTA	COTTON FIBER	13,095	5,175	7,920	56,699	0	
	ALGODONERA DE LA SELVA SAC	COTTON FIBER	582,796	230,333	352,463	2,745,828	87,982	
	ALGODONERA JUANJUI SAC	COTTON FIBER	272,769	119,087	153,681	1,457,404	0	
	AMAZON COTTON S.A.C	COTTON FIBER	2,701	1,067	1,633	17,663	0	
	APA FRAY MARTIN DE PORRES	COCOA GRAINS	126	89	37	2,386	0	
	ASOCIACION DE PRODUCTORES DE ARROZ DEL ALTO HUALLAGA	RICE	1,474	1,235	239	22,408	0	
	CAI TOCACHE	COCOA GRAINS	161	113	47	6,797	0	
	CARLOS L TORREJON RUBIO Y PRODUCTORES DE ALMIZCLE	MUSK SEED	15,554	6,222	9,333	214,498	0	
	COLER & COLANTONIO PERU SAC	SUGAR CANE SEED	7,770	5,828	1,943	0	149,046	
	COMERCIAL TEMPLO	COFFEE	1,454	814	640	12,045	257	
	COMITÉ DE PRODUCTORES AGROPECUARIOS DEL DISTRITO DE PAJARILLO	RICE	820	687	133	11,018	0	
	COOPERATIVA AGRARIA CAFETALERA BAGUA GRANDE	COFFEE	569	470	99	8,117	0	
	COOPERATIVA AGRARIA DE CITRICULTORES DE JUANJUI	ORANGES	4,026	2,617	1,409	35,793	0	
	COOPERATIVA AGRARIA INDUSTRIAL NARANJILLO LTDA	COCOA GRAINS	2,019	1,424	595	64,278	0	
	COOPERATIVA AGRARIA LA DIVISORIA	COFFEE	1	0	0	26	0	
	DISTRIBUIDORA MILAGRITOS, S.R.L.	RICE	1,684	1,411	273	21,282	0	
	EXPORTACIONES SIERRA Y SELVA	COCOA GRAINS	266	188	78	5,353	0	
	FORESTA INVERSIONES Y NEGOCIOS SRL	CAUPI BEANS	805	631	174	6,744	0	
	FORESTA INVERSIONES Y NEGOCIOS SRL	HARD YELLOW CORN	3,884	2,654	1,230	55,027	0	
	FORESTA SRL	RICE AND OTHERS	4,186	2,511	1,674	224,305	0	
	HERLINDA HIDALGO DEL CASTILLO	MARKETING FOR TILAPIA	299	150	150	3,642	0	
	INDUSTRIAS DEL MAIZ PICOTA S.A	HARD YELLOW CORN	1,429	977	453	59,697	0	
	JESUS VICTORIANO PANDURO PINEDO	MUSK	4,147	1,659	2,488	68,645	0	
	LILY ACOSTA DE MENDOZA/HOTEL RIO SHILCAYO	EVENTS	30	18	12	4,217	0	
	LOZANO DIAZ ISABEL	SAUSAGE	13	11	1	1,592	0	
	PERUVIAN COFFEE SAC	COFFEE	1,587	894	693	19,797	0	
	PROCESADORA DEL SUR	COFFEE	7,272	4,097	3,175	39,490	0	
	PROCESADORA DEL SUR - FASE II	COFFEE	3,887	2,190	1,697	33,036	0	
	PRODUCTORES DE CHAZUTA	HARD YELLOW CORN	21,520	14,706	6,814	234,251	0	
	RAINFORST TRADING SAC	COFFEE PROCESSING, PLANT SERVICE	11,073	2,370	8,703	182,101	74,873	
	ROMERO TRADING SA	COCOA GRAINS	8,569	6,044	2,525	268,289	0	
	ROMERO TRADING SAC	COTTON FIBER	86,183	46,428	39,755	646,661	6,075	
	RPS BELLAVISTA	RICE	8,435	7,067	1,368	96,876	0	
	RPS RIOJA	RICE	2,397	2,008	389	46,343	0	
	YACUMAMAN EIRL	TOURISM - TOURS	36	22	15	8,682	0	
	Total SAN MARTIN			1,530,416	853,036	677,380	13,214,276	1,091,076
	TUMBES	ASPPBO	ORGANIC BANANA	24,179	23,442	738	446,277	0
		EXPORT IMPORT CANDRES SAC	CAUPI BEANS	66,453	46,407	20,047	1,076,989	0
		GLOBE NATURAL INTERNATIONAL SAC	CAUPI BEANS	23,986	16,751	7,236	348,704	0
	Total TUMBES			114,619	86,599	28,020	1,871,970	0
	UCAYALI	AGRO INDUSTRIAL CAMPO NUEVO SAC	HARD YELLOW CORN	879	680	198	13,675	0
		AGRO INDUSTRIAL CAMPO NUEVO SAC	SOY BEAN	3,745	3,371	375	77,116	57,398
		AGROINDUSTRIAS CAMPO VERDE SAC	COTTON FIBER	10,961	7,821	3,140	74,016	3,234
		AGROSELVA	SANGRE DE GRADO	529	265	265	6,702	0
ALPI ROSA SAC		WOODEN FLOORING	2,944	2,355	589	197,996	16,815	
AMERICAN TRADING SAC		SHIPIBO POTTERY	14,273	4,282	9,991	85,776	10,400	
APMEPA - ASOC. DE PRODUCTORES DE MENESTRAS DE PADRE ABAD		BEANS	643	621	22	5,621	0	
ASFERA S.A.C		COTTON FIBER	10,052	7,130	2,923	35,277	0	
ASOC. DE PRODUCTORES DE PALMITO DE AGUAYTIA		FRESH HEARTS OF PALM	9,536	6,661	2,874	69,706	5,691	
ASOC. DE PRODUCTORES DE PALMITO DE AGUAYTIA (ASPPA)		FRESH HEARTS OF PALM	1,463	1,022	441	11,316	0	
ASOCIACION DE CACAOTEROS TECNIFICADOS DE PADRE ABAD		COCOA GRAINS	1,240	875	365	33,193	0	
ASOCIACION DE PALMICULTORES DE SHAMBILLO		BUNCH	43,809	21,904	21,904	813,272	0	
ASOCIACION DE PRODUCTORES DE CAMU CAMU DE AGUAYTIA - APCCA		CAMU CAMU	165	110	55	6,849	0	
ASOCIACION DE PRODUCTORES PIÑEROS SE SHAMBILLO - APPSHA		CAYENA PINEAPPLE	10,102	7,725	2,377	156,258	0	
COMERCIAL TEMPLO		COFFEE	2,181	1,221	960	18,067	385	
COMITÉ DE PRODUCTORES FLOR DEL VALLE		HARD YELLOW CORN	10,436	7,131	3,304	92,224	0	
COMYS SAC		NATIVE TRINKETS (JEWELRY)	5,758	3,272	2,486	19,545	0	
COMYS-AIDER		SHIPIBO TEXTILES	23,750	1,187	22,562	37,912	224	
COMYS-AIDER		SHIPIBO POTTERY	3,463	173	3,290	19,524	503	
CONSORCIO DE PRODUCTORES ALGODONEROS SELVA ORIENTAL - COPASO		COTTON FIBER	87,185	61,871	25,314	363,671	54,437	
CONSORCIO DE PRODUCTORES DE PLATANO DE UCAYALI - COPPU		BANANA	232,251	173,921	58,330	1,436,359	0	
CONSORCIO FORESTAL AMAZONICO		WOOD LUMBER	22,121	21,678	442	794,627	0	
COOPERATIVA AGRARIA CAFETALERA SATIPO LTDA		COFFEE	32	23	10	483	43	
COOPERATIVA AGRARIA LA DIVISORIA		COCOA GRAINS	965	681	284	44,032	0	
COOPERATIVA AGRARIA LA DIVISORIA		COFFEE	1,571	879	692	49,252	7,444	
COOPERATIVA AGRARIA LTDA EL ALGODONERO		RAW COTTON	45,675	32,288	13,388	69,299	0	
ECOMUSA SINCHI ROCA SHIRINGA		LAMINATED RUBBER	131	105	26	768	0	
ECOMUSA SR. DE LOS MILAGROS/ S&C ING.		RAW COTTON	16,443	11,624	4,820	54,048	0	
ECOMUSA UNI PUERTO NUEVO		LAMINATED RUBBER	88	70	18	532	0	
EMPRESA DE SERVICIOS AGRO ECOLÓGICO MUNDO ANIMAL		LIVESTOCK	4,494	3,596	899	85,460	8,380	
FEED CEREAL & COTTON EIRL		COTTON FIBER	1,214	866	348	13,366	0	
FORSAC		WOOD LUMBER	16,744	13,395	3,349	177,383	0	
LA PROVEEDURIA		TROPICAL FRUITS	80	52	27	1,029	2,857	
MADERAS PERUANAS		CERTIFIED WOOD	16,919	13,535	3,384	1,186,285	0	
MADERAS PERUANAS		WOOD LUMBER	6,364	6,237	127	1,181,696	0	
NCS AMERICAN FORESTAL		WOODEN FLOORING AND OTHERS	80,297	64,238	16,059	2,350,924	0	
OLAMSA S.A		PALM CRUDE OIL	639,270	586,025	53,245	15,456,060	1,219,249	
PIMENTAL PERUANA S.A		BLACK PEPPERCORN	1,111	566	554	32,306	3,474	
PLAN UCAYALI S.A.C		COTTON MILLING	3,987	3,397	591	6,008	11,200	
PLAN UCAYALI S.A.C		COTTON SEED	0	0	0	247,197	0	
PLAN UCAYALI SAC		COTTON FIBER	88,486	62,815	25,671	446,483	0	
PROCESADORA SAC		CARAOTAS BEANS	10,794	7,942	2,852	90,426	1,800	
PROYECTO MADEBOSQUES		WOODEN FLOOR	326	321	5	8,762	0	
PROYECTO MADEBOSQUES		WOODEN FLOORING	5,062	4,050	1,012	9,189	12,114	
PULSES PERU SAC / AGRICULTORES		CAUPI BEANS	4,961	3,465	1,497	27,007	4,214	
ROLANDO CHAMBERGO YAURI		CAYENA PINEAPPLE	2,836	2,168	667	52,039	0	
SEM PERU SELVA SAC		DRYING OF CORN GRAINS	21	19	1	4,452	1,009,810	
SEM PERU SELVA SAC / PRODUCTORES DE MAD EN RESTINGAS DE UCAYALI - AMUCAU		HARD YELLOW CORN	120,496	93,303	27,194	1,396,963	363,722	
Total UCAYALI				1,565,852	1,246,924	318,928	27,360,150	2,793,393
Total general				14,014,478	8,858,560	5,155,918	232,444,609	16,186,100

A5. Results in AD Districts and Departments

Quarterly Results in Alternative Development Areas

Exhibit 9					
Sales (US\$) in AD Region and Priority Districts, October - December 2007					
	Region	Priority Districts	Other Districts	Total Region	% Priority Districts / Total Region
AD Region	UCAYALI	1,773,918	780,238	2,554,156	69.45%
	JUNIN	65,248	2,397,166	2,462,414	2.65%
	CUSCO	135,769	1,024,200	1,159,970	11.70%
	AYACUCHO	300,482	697,984	998,466	30.09%
	SAN MARTIN	719,347	111,191	830,538	86.61%
	HUANUCO	281,187	182,973	464,160	60.58%
	PASCO		345,288	345,288	0.00%
Total in AD Region		3,275,952	5,539,038	8,814,990	37.16%
Other Region	PIURA		4,324,673	4,324,673	
	CAJAMARCA		2,804,472	2,804,472	
	ANCASH		1,646,875	1,646,875	
	PUNO		1,242,234	1,242,234	
	TUMBES		922,526	922,526	
	AMAZONAS		631,953	631,953	
	LIMA		382,125	382,125	
	HUANCAVELICA		226,054	226,054	
	AREQUIPA		116,573	116,573	
	APURIMAC		53,672	53,672	
	LORETO		32,294	32,294	
	LA LIBERTAD		28,020	28,020	
	LAMBAYEQUE		2,340	2,340	
Total in Other Region		0	12,413,810	12,413,810	0.00%
Total PRA		3,275,952	17,952,849	21,228,800	15.43%

Exhibit 10					
Sales (US\$) in AD Region and Priority Districts, October - December 2007					Total Region / Total PRA
	Region	Priority Districts	Other Districts	Total Region	
AD Region	UCAYALI	1,773,918	780,238	2,554,156	12.03%
	JUNIN	65,248	2,397,166	2,462,414	11.60%
	CUSCO	135,769	1,024,200	1,159,970	5.46%
	AYACUCHO	300,482	697,984	998,466	4.70%
	SAN MARTIN	719,347	111,191	830,538	3.91%
	HUANUCO	281,187	182,973	464,160	2.19%
	PASCO		345,288	345,288	1.63%
Total in AD Region		3,275,952	5,539,038	8,814,990	41.52%
Total in Other Region		0	12,413,810	12,413,810	58.48%
Total PRA		3,275,952	17,952,849	21,228,800	100.00%

69 Priority Districts defined by USAID in March 2007

Cumulative Results in Areas of Alternative Development

Exhibit 11					
Cumulative Sales US\$ in AD Region and Priority Districts, Through December 2007					
	Region	Priority Districts	Other Districts	Total Region	% Priority Districts / Total Region
AD Region	JUNIN	1,596,653	31,922,423	33,519,076	4.76%
	UCAYALI	19,989,278	7,370,872	27,360,150	73.06%
	CUSCO	1,198,717	17,009,737	18,208,454	6.58%
	AYACUCHO	3,642,737	9,768,937	13,411,674	27.16%
	SAN MARTIN	7,506,760	5,707,517	13,214,276	56.81%
	HUANUCO	4,651,015	5,200,384	9,851,399	47.21%
	PASCO		4,742,124	4,742,124	0.00%
Total in AD Region		38,585,160	81,721,994	120,307,154	32.07%
Other Region	CAJAMARCA		37,586,640	37,586,640	
	ANCASH		19,797,366	19,797,366	
	PUNO		19,324,439	19,324,439	
	PIURA		15,660,663	15,660,663	
	AMAZONAS		7,990,311	7,990,311	
	HUANCAVELICA		3,755,461	3,755,461	
	APURIMAC		3,454,597	3,454,597	
	TUMBES		1,871,970	1,871,970	
	LIMA		1,453,252	1,453,252	
	AREQUIPA		510,386	510,386	
	LAMBAYEQUE		359,853	359,853	
	LORETO		294,177	294,177	
	LA LIBERTAD		78,340	78,340	
Total in Other Region		0	112,137,455	112,137,455	0.00%
Total PRA		38,585,160	193,859,449	232,444,609	16.60%

Exhibit 12					
Cumulative Sales US\$ in AD Region and Priority Districts, Through December 2007					Total Region / Total PRA
	Region	Priority Districts	Other Districts	Total Region	
AD Region	JUNIN	1,596,653	31,922,423	33,519,076	14.42%
	UCAYALI	19,989,278	7,370,872	27,360,150	11.77%
	CUSCO	1,198,717	17,009,737	18,208,454	7.83%
	AYACUCHO	3,642,737	9,768,937	13,411,674	5.77%
	SAN MARTIN	7,506,760	5,707,517	13,214,276	5.68%
	HUANUCO	4,651,015	5,200,384	9,851,399	4.24%
	PASCO		4,742,124	4,742,124	2.04%
Total in AD Region		38,585,160	81,721,994	120,307,154	51.76%
Total in Other Region		0	112,137,455	112,137,455	48.24%
Total PRA		38,585,160	193,859,449	232,444,609	100.00%

69 Priority Districts defined by USAID in March 2007

A6. Progress towards Annual Targets

Exhibit 13									
PRA Annual Results* vs Targets: October 2007 - September 2008									
ESC	Sales (US\$)			Employment (days of labor)			Investment (US\$)		
	Net Sales	Target	% of Target Achieved	Days of Labor	Target	% of Target Achieved	Investment (US\$)	Target	% of Target Achieved
ANCASH	63,190	1,158,374	5.46%	972	199,383	0.49%	0	150,000	0.00%
AYACUCHO	1,153,219	5,165,580	22.33%	140,775	319,483	44.06%	0	70,000	0.00%
CUSCO	1,885,704	8,872,222	21.25%	43,741	252,869	17.30%	0	200,000	0.00%
HUANCAYO	3,242,723	12,044,049	26.92%	65,448	269,362	24.30%	0	150,000	0.00%
HUÁNUCO	168,902	1,614,525	10.46%	5,625	60,139	9.35%	0	-	-
JAÉN	2,318,160	7,232,398	32.05%	93,022	333,619	27.88%	0	80,000	0.00%
PIURA	5,177,663	7,169,985	72.21%	180,865	245,516	73.67%	21,138	250,000	8.46%
PUCALLPA	2,842,108	8,533,471	33.31%	74,841	310,489	24.10%	503	100,000	0.50%
TARAPOTO	833,368	2,300,000	36.23%	99,284	220,505	45.03%	0	30,000	0.00%
CAJAMARCA *	1,155,029	2,952,590	39.12%	31,770	70,442	45.10%	0	-	-
HUAYLAS *	1,611,705	5,367,112	30.03%	23,579	90,667	26.01%	0	-	-
PUNO *	550,975	1,318,405	41.79%	60,161	115,277	52.19%	0	-	-
SubTotal	21,002,746	63,728,711	32.96%	820,085	2,487,751	32.96%	21,641	1,030,000	2.10%
HUANCAVELICA	226,054	1,042,535	21.68%	47,786	67,636	70.65%	0	-	-
Grand Total	21,228,800	64,771,246	32.78%	867,871	2,555,387	33.96%	21,641	1,030,000	2.10%

* ESC with Target until September 2005 only.

B. Forest Certification Results

At the conclusion of this period the project has contributed to the certification of 175,810 hectares of forest corresponding to the client Forestal Venao and the native communities with the NGO AIDER. Additionally 198,922 hectares are in the process of being certified. The hectares belonging to clients Forestal Otorongo and MAILSAC have already been submitted to be pre-audited and the hectares managed by the native communities linked to Forestal Venao are in the process of being formally audited to receive certification.

In October a new client NEMATSA was incorporated into the program and is linked to the native community Materini in Satipo, in the region of Junin.

B1. Clients

Below is the summary for each client involved in PRA's certification efforts.

Exhibit 14. Hectares Certified to December 2007

Clients	Native Community Linked	No. of Hectares	Location	Certification Scheme	Status	Observations
NCS American Forest	Sinchi Roca	48,046	Ucayali region, province of Padre Abad, district of Irazola.	Group Certification with AIDER	Certified in 2006	In process of receiving annual audit by certifier GFA and AIDER
	Santa Marta	10,567	Huanuco region, province of Puerto Inca, district of Codo del Pozuzo.			
		58,613				
A&A	Dinamarca	2,535	Pasco region, province of Oxapampa, district of Puerto Bermúdez			
	El Milagro	2,651				
	Belén	13,394				
	Puerto Davis	13,130				
	Puerto Leticia	2,633				
		34,344				
Sub-total 1		92,957				
Forestal Venao	Sawawo Hito 40	47,580.00	Ucayali region, province of Atalaya, district of Yurua	Group Certification Managed by Forestal Venao	Certified in 2007 (April)	In process of receiving first annual audit by certifier Smartwood
	Nueva Shahuaya	35,273.00				
Sub-total 2		82,853.00				
Total Areas Certified to September 2007				175,810		

Exhibit 15. Hectares from FY 2007 Targets in Certification Process

Clients	Native Community Linked	No. of Hectares	Location	Certification Scheme	Status	Observations
Forestal Venao	El Dorado	20,384.00	Ucayali region, province of Atalaya, district of Yurua	Group Certification Managed by Forestal Venao	90%	In the process of being evaluated by certifier Smartwood to achieve certification and be included under the management of Forestal Venao
	Santa Rosa	20,414.00				
	Nueva Victoria	7,906.00				
	Flor de Shengari	28,881.00	Ucayali region, province of Atalaya, district of Tahuania			
Sub-total 1	77,585					
FORSAC/MAILSAC	No	44,678	Ucayali region, province of Coronel Portillo, district of Calleria	Individual Certification	50%	Is refinancing debt with INRENA for usage rights. Still presents some financial problems to resolve non-conformities identified in the certification pre-audit.
Forestal Otorongo	No	76,659	Madre de Dios region, province of Tahuamanú, district of Iberia	Individual Certification	70%	In the process of lifting non-conformities identified in the certification pre-audit.
Total		198,922				

Exhibit 16. New Hectares in Certification Process

Clients	Native Community Linked	No. of Hectares	Location	Certification Scheme	Status
NEMATSA	Matereni	25,000	Junin region, province of Satipo, district of Aan Martín de Pangoa	Group Certification managed by NEMATSA	Presents favorable conditions for the implementation of technical assistance. The client and native community demonstrate high willingness to work on the implementation of the certification standards. Forestry inventory has been concluded. General Plan for Forestry Management is being developed.

B2. Main Activities this Quarter

Forestal Venao

- Development of action plan to lift non-conformities identified in the certification evaluation of the four native communities and in the annual certification audit of the two native communities certified in April 2007.
- Development of an ecological monitoring methodology for cedar and mahogany
- Consolidation of the social development plan

Native Communities with AIDER

- Development of action plan to lift non-conformities identified in the certification evaluation of the four native communities and in the annual certification audit of the two native communities certified in April 2007.
- Consolidation of the social development plan
- Elaboration of the protocol for conflict resolution and interrelations
- Conducted a socio-economic assessment
- Development of a manual to monitor social impact
- Validation of procedures for the Chain of Custody, forestry operations, and occupational security

NCS American Forestal

- Technical assistance in the implementation of the standards for the Chain of Custody

MAILSAC / FORSAC

- Technical and administrative assistance for the elaboration of the paperwork required by INRENA for the debt refinancing

NEMATSA

- Design of methodology for forestry census
- Implementation of forestry census
- Design of the methodology for the construction of paths according to topographic assessment
- Analysis and automation of information from satellite images for the stratification of forestry management areas
- Installation of permanent sampling parcels
- Training provided to members of native communities in certification standards and forestry management

B3. Progress Matrix through December 2007

Annex 1: Timeline for principal products																											
		Hectáreas totales		399,696																							
Region	Clients	Puntaje	Period	Madre de Dios		Ucayali										Huánuco			Pasco		Junin						
				Forestal Otorongo		Forestal Venao										NCS*	FORSAC	Comunidad Nativa Santa Marta	A&A	NEMATSA							
						CCNN																					
						Nueva Shahuaya	Sawawo	El Dorado	Nueva Victoria	Santa Rosa	Flor de Shengari																
Forest area (ha)				76,659	160,402										48,046	44,678	10,567	34,344	25,000								
Agreement signed			30-abr-06 15-dic-06	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	
Selection of client			BASELINE 01-abr-06 01-dic-06	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	
Base map for forest inventory			BASELINE 15-jun-06 31-may-07	done	done	0.83	done	0.83	done	0.83	done	0.83	done	0.83	done	0.83	5.00	done	5	done	5	done	5	done	5	done	5
Planning exploratory forest inventory			BASELINE 01-jul-06 01-mar-07	done	done	0.33	done	0.33	done	0.33	done	0.33	done	0.33	done	0.33	2.00	done	2	done	2	done	2	done	2	done	2
Implementation exploratory inventory			BASELINE 01-jul-06 25 01-jun-07	done	done	4.17	done	4.17	done	4.17	done	4.17	done	4.17	done	4.17	25.00	done	25	done	25	done	25	done	25	done	25
Forest management plan adjusted to international standards			BASELINE 31-ago-06 25 31-ago-07	done	done	4.17	done	4.17	done	4.17	done	4.17	done	4.17	done	4.17	25.00	done	25	done	25	done	25	done	25	done	25
Forest management plan presented to INRENA			BASELINE 01-jul-06 31-jul-07	done	done	0.50	done	0.50	done	0.50	done	0.50	done	0.50	done	0.50	3.00	done	3	done	3	done	3	done	3	done	3
Planning commercial inventory 2006 harvest			BASELINE 01-jul-06 01-abr-07	done	done	0.50	done	0.50	done	0.50	done	0.50	done	0.50	done	0.50	3.00	done	3	done	3	done	3	done	3	done	3
Implementation commercial inventory 2006			BASELINE 01-jul-06 30-abr-07	done	done	1.67	done	1.67	done	1.67	done	1.67	done	1.67	done	1.67	10	done	10	done	10	done	10	done	10	done	10
AOP 2007 elaborated			BASELINE 31-ago-06 30-may-07	done	done	0.50	done	0.50	done	0.50	done	0.50	done	0.50	done	0.50	3	done	3	done	3	done	3	done	3	done	3
AOP 2007 presented to INRENA			BASELINE 15-sep-06 30-may-07	done	done	0.50	done	0.50	done	0.50	done	0.50	done	0.50	done	0.50	3	done	3	done	3	done	3	done	3	done	3
1st Preliminar evaluation progress towards certification			BASELINE 01-jun-06 15-jul-07	done	done	0.33	done	0.33	15-may-07 15-jun-07	0.00	15-may-07 15-jun-07	0.00	15-may-07 15-jun-07	0.00	15-may-07 15-jun-07	0.00	0.67	done	2	done	2	done	2	done	2	done	2
Certification workplan defined*			BASELINE 01-may-06 2 15-jun-07	done	done	0.33	done	0.33	done	0.33	done	0.33	done	0.33	done	0.33	2	done	2	done	2	done	2	done	2	done	2
Contacto y contrato con certificadora				done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done
2nd Preliminar evaluation progress towards certification			BASELINE 30-jun-06 15-jul-07	done	done	0.33	done	0.33	done	0.33	done	0.33	done	0.33	done	0.33	2.00	done	2	done	2	done	2	done	2	done	2
Corrective measures initiated			BASELINE 01-may-06 15-jul-07	done	done	0.83	done	0.83	done	0.33	done	0.33	done	0.33	done	0.83	3.50	done	5	done	5	done	5	done	5	done	5
Application for quotes of formal certification evaluation			BASELINE 01-jul-06 15-may-07	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done
Selection certifier			BASELINE 01-jul-06 30-may-07	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done
Scoping			BASELINE 01-ago-06 01-ago-07	17-jul-08 30-jul-08	0	done	0.83	done	0.83	done	0.83	done	0.83	done	0.83	5.00	done	5	15-jun-08 30-jun-08	0	done	5	done	5	done	5	
Formal evaluation for certification implemented			BASELINE 15-ago-06 01-sep-07	18-ago-08 30-ago-08	0	done	0.83	done	0.83	done	0.83	done	0.83	done	0.83	5.00	done	5	15-jul-08 30-jul-08	0	done	5	done	5	done	5	
Corrective measures undertaken			BASELINE 30-sep-06 30-sep-07	18-ago-08 15-sep-08	done	done	15-sep-07 30-sep-07	15-sep-07 30-sep-07	15-sep-07 30-sep-07	15-sep-07 30-sep-07	15-sep-07 30-sep-07	15-sep-07 30-sep-07	15-sep-07 30-sep-07	15-sep-07 30-sep-07	15-sep-07 30-sep-07	done	done	15-sep-08 30-sep-08	done	done	done	done	done	done	done	done	done
Certificate issued			BASELINE 30-sep-06 30-sep-07	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done
Certification annual audit			BASELINE 30-sep-06 30-sep-08	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done	done
				100	85	16.67	16.7	15.83	15.83	15.83	16.3	97.1667	100	90	100	100	100	100	100	100	100	100	100	100	100	80	
				0.192 16.3								0.401 38.994	0.120 12.0206	0.112 10.06	0.026 2.64376	0.086 8.5925	0.063 5.00380289										
				* Empresa articulada comercialmente con la CCNN Sinchi Roca propietaria del área de manejo forestal en mención. ** Empresa articulada comercialmente con la CCNN Santa Marta propietaria del área de manejo forestal en mención *** Empresa articulada comercialmente con las CCNN Belén, Milagros, Leticia, Dinamarca y Davis. Propietarias del área de manejo.																							