

Voluntary Report - public distribution

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## Zimbabwe

# **Tobacco and Products**

Update

2000

Approved by: **Richard Helm U.S.Embassy, South Africa** Prepared by: Norman Grierson

**Report Highlights:** 

In 2000, tobacco again came to the rescue of the Zimbabwean economy. After the final sales of one of the best crops on record, income amounted to about US\$400 million, 20% more than in 1999. This was achieved in spite of a slight decrease in average price.

Unfortunately the prospects for 2001 are not that favorable, production is expected to drop as a result of the farm instability and shortages of electricity, fuel and credit.

Includes PSD changes: Yes Includes Trade Matrix: No Unscheduled Report Pretoria [SF1], RH

| Executive Summary1              |
|---------------------------------|
| Tobacco, Unmanufactured, Total: |
| Flue Cured Tobacco              |
| Burley Tobacco                  |
| Oriental Tobacco                |

#### **Executive Summary**

Although Zimbabwe's economic situation is bleak, tobacco was a surprisingly positive note this year. In the final weeks of the 2000 sales prices and volumes turned out far better than expected. At US\$ 400 million, total tobacco earnings were about 20% above 1999, despite a slight fall in the average price. Prices received for flue cured in MY 2000 were similar to last year but those for Burley showed some decline in US\$ terms. Sales volumes were up by almost 25% in spite of the disruptions caused by the farm invasions. In total this means an increase of about US\$ 100 million in Zimbabwe's export earnings.

Both Burley and flue cured tobacco production showed considerable expansion during MY 2000. However, in spite of indications of firmer international prices in 2001, Zimbabwe is unlikely to benefit. Due to the current political uncertainties, shortages of fuel, electricity and financing, and the high inflation rate (+ 60% per annum) it is expected that production of both these crops will decline in MY 2001. Output is likely to slump by about a 25% leading to a US\$ 150 million fall in earnings.

| Exchange rates:<br>US\$ 1 = | 11/04/98<br>Z\$ 16.12 | 30/06/98<br>Z\$ 17.98 | 16/10/98<br>Z\$ 32.00 |
|-----------------------------|-----------------------|-----------------------|-----------------------|
| 05\$1=                      | Ζ\$ 10.12             | Ζ\$ 17.98             | L\$ 52.00             |
|                             | 11/04/99              | 30/06/99              | 16/10/99              |
|                             | Z\$ 38.15             | Z\$ 37.97             | Z\$ 37.95             |
|                             | 31/04/2000            | 30/06/2000            | 31/10/2000            |
|                             | Z\$ 38.50             | Z\$ 38.50             | Z\$ 55.00             |

#### Tobacco, Unmanufactured, Total:

| Production Table |              |       |       |             |        |        |
|------------------|--------------|-------|-------|-------------|--------|--------|
|                  |              |       |       |             |        |        |
|                  | Area Planted |       |       | Production  |        |        |
|                  | Hectare      |       |       | Metric Tons |        |        |
|                  | 1999         | 2000  | 2001  | 1999        | 2000   | 2001   |
| Burley           | 6724         | 7400  | 6900  | 6751        | 8200   | 5300   |
| DAS              | 0            | 0     | 0     | 0           | 0      | 0      |
| DAC              | 0            | 0     | 0     | 0           | 0      | 0      |
| DFC              | 0            | 0     | 0     | 0           | 0      | 0      |
| Flue cured       | 81152        | 78000 | 74000 | 192145      | 235000 | 170000 |
| LAC              | 0            | 0     | 0     | 0           | 0      | 0      |
| Oriental         | 410          | 430   | 410   | 31          | 39     | 35     |
| TOTAL            | 88286        | 85830 | 81310 | 198927      | 243239 | 175335 |

Rains for the summer of 1999/2000 were generally above average for most of the tobacco growing areas. The prolonged dry spell during December 1999 greatly enhanced flue cured yields while the late rains during February/March 2000 assisted the curing of the Burley crop. The favorable conditions led to record yields. Losses suffered during Cyclone Eline, which struck the eastern part of the country during February 2000, are estimated at 1,000 MT of Burley.

Total un manufactured tobacco production in MY 2000 is estimated at 243,239 MT, up from 198,927 MT in MY 1999. Output is expected to decline to 175,335 MT in MY 2001. The 5% reduction in the area planted will unfortunately be on some of the most productive commercial farms explaining the 28% decline in production expected. The decline is due to farm invasions prohibiting production, and fuel, electricity and finance shortages. Commercial banks are reluctant to finance the crops in the unstable political situation

Flue cured tobacco production is estimated to have reached 235,000 MT in MY 2000, up from 192,145 MT in MY 1999. The crop forecast for MY 2001 is 170,000 MT.

Burley production in MY 2000 was 8,200 MT, up from 6,751 MT in MY 1999 and 8, 034 MT in MY 1998.

With nearly all farm dams full at the end of the 1999/2000 summer rainfall season, the irrigated portion of production is expected to increase in 2001, slightly exceeding the 2000 level.

| PSD Table |          |  |  |  |
|-----------|----------|--|--|--|
| Country:  | Zimbabwe |  |  |  |

| Commodity:             | Tobacco, Un | mfg.    |        |         |     |         |
|------------------------|-------------|---------|--------|---------|-----|---------|
|                        |             | 1999    |        | 2000    |     | 2001    |
|                        | Old         | New     | Old    | New     | Old | New     |
| Market Year Begin      |             | 01/1999 |        | 01/2000 |     | 01/2001 |
| Area Planted           | 88286       | 88286   | 85850  | 85830   | 0   | 81310   |
| Beginning Stocks       | 98823       | 98823   | 50818  | 50818   | 0   | 60869   |
| Farm Sales Weight Prod | 198927      | 198927  | 227245 | 243239  | 0   | 175535  |
| Dry Weight Production  | 170910      | 170910  | 195298 | 208988  | 0   | 150865  |
| U.S. Leaf Imports      | 0           | 0       | 0      | 0       | 0   | 0       |
| Other Foreign Imports  | 45          | 60      | 45     | 45      | 0   | 45      |
| TOTAL Imports          | 45          | 60      | 45     | 45      | 0   | 45      |
| TOTAL SUPPLY           | 269778      | 269793  | 246161 | 259851  | 0   | 211779  |
| Exports                | 215744      | 215744  | 174500 | 195977  | 0   | 151595  |
| Dom. Leaf Consumption  | 3171        | 3171    | 3173   | 2960    | 0   | 2960    |
| U.S. Leaf Dom. Consum. | 0           | 0       | 0      | 0       | 0   | 0       |
| Other Foreign Consump. | 45          | 60      | 45     | 45      | 0   | 45      |
| TOTAL Dom. Consumption | 3216        | 3231    | 3218   | 3005    | 0   | 3005    |
| TOTAL Disappearance    | 218960      | 218975  | 177718 | 198982  | 0   | 154600  |
| Ending Stocks          | 50818       | 50818   | 68443  | 60869   | 0   | 57179   |
| TOTAL DISTRIBUTION     | 269778      | 269793  | 246161 | 259851  | 0   | 211779  |

Total un-manufactured tobacco production in MY 2000 is estimated at 243,239 MT, up from 198,927 MT in MY 1999. It is expected to decline to 175,535 MT in MY 2001. To date, 96,116 tonnes of un-manufactured tobacco have been exported, which means that considerable volumes of tobacco are still to be moved.

**Flue Cured Tobacco** 

| Production Table       |            |         |        |         |       |         |
|------------------------|------------|---------|--------|---------|-------|---------|
| Country:               |            |         |        |         |       |         |
| Commodity:             | Flue Cured |         |        |         |       |         |
|                        |            | 1999    |        | 2000    |       | 2001    |
|                        | Old        | New     | Old    | New     | Old   | New     |
| Market Year Begin      |            | 01/1999 |        | 01/2000 |       | 01/2001 |
| Area Planted           | 81152      | 81152   | 78000  | 78000   | 0     | 74000   |
| Beginning Stocks       | 96147      | 96147   | 47761  | 47761   | 64621 | 57766   |
| Farm Sales Weight Prod | 192145     | 192145  | 220000 | 235000  |       | 170000  |
| Dry Weight Production  | 165821     | 165821  | 189860 | 202805  | 0     | 146710  |
| U.S. Leaf Imports      | 0          | 0       | 0      | 0       | 0     | 0       |
| Other Foreign Imports  | 0          | 0       | 0      | 0       | 0     | 0       |
| TOTAL Imports          | 0          | 0       | 0      | 0       | 0     | 0       |
| TOTAL SUPPLY           | 261968     | 261968  | 237621 | 250566  | 64621 | 204476  |
| Exports                | 211207     | 211207  | 170000 | 190000  | 0     | 147000  |
| Dom. Leaf Consumption  | 3000       | 3000    | 3000   | 2800    | 0     | 2800    |
| U.S. Leaf Dom. Consum. | 0          | 0       | 0      | 0       | 0     | 0       |
| Other Foreign Consump. | 0          | 0       | 0      | 0       | 0     | 0       |
| TOTAL Dom. Consumption | 3000       | 3000    | 3000   | 2800    | 0     | 2800    |
| TOTAL Disappearance    | 214207     | 214207  | 173000 | 192800  | 0     | 149800  |
| Ending Stocks          | 47761      | 47761   | 64621  | 57766   | 64621 | 54676   |
| TOTAL DISTRIBUTION     | 261968     | 261968  | 237621 | 250566  | 64621 | 204476  |

Flue cured tobacco production is estimated to have reached 235,000 MT in MY 2000, up from 192,145 MT in MY 1999. The crop expected in MY 2001 is 170,000 MT. The price (per kg) received for flue cured in MY 1999 is Z\$ 81.00 (US\$ 1.70), up from Z\$ 66.28 (US\$ 1.70) in MY 1999 and Z\$ 37.74 (US\$ 1.72) in MY 1998. Selling of the 2000 crop was completed recently. The unusually long selling season has been necessitated by difficulties of farmers delivering their crops to the auction floors before the elections and to the unusually large size of the crop.

With the rains of the summer of 1999/2000 again above average, the quality of the flue cured crop sold in MY 2000 was similar to that of MY 1999. There was a wide range of qualities and styles. Z. Dollar prices received during the early part of the selling season were poor, mainly due to the refusal by GOZ to devalue the local currency. Following the election in June 2000 and subsequent devaluation of the currency, prices picked up considerably. The devaluation of the Z\$ in mid 2000 assisted producers in keeping up with inflation, currently averaging 60% per annum.

Target production for MY 2001 is 170,000MT. While the area being planted is being reduced due to political uncertainty and economic conditions, the crop is expected to yield 2 300kg per hectare, given a reasonable season. GOZ reduced the levy imposed on tobacco sales to 5% in MY 2000, to be split equally between producers and buyers. The traders and producers are optimistic that this levy will finally be removed in the budget to be presented in late November, 2000.

### **Burley Tobacco**

| Production Table |  |  |  |
|------------------|--|--|--|
| Country:         |  |  |  |

UNCLASSIFIED

| Commodity:             | Burley |         |      |         |      |         |
|------------------------|--------|---------|------|---------|------|---------|
|                        |        | 1999    |      | 2000    |      | 2001    |
|                        | Old    | New     | Old  | New     | Old  | New     |
| Market Year Begin      |        | 01/1999 |      | 01/2000 |      | 01/2001 |
| Area Planted           | 6724   | 6724    | 7400 | 7400    | 0    | 6900    |
| Beginning Stocks       | 2675   | 2675    | 3057 | 3057    | 3813 | 3100    |
| Farm Sales Weight Prod | 6751   | 6751    | 7200 | 8200    | 0    | 5300    |
| Dry Weight Production  | 5063   | 5063    | 5400 | 6150    | 0    | 4125    |
| U.S. Leaf Imports      | 0      | 0       | 0    | 0       | 0    | 0       |
| Other Foreign Imports  | 0      | 0       | 0    | 0       | 0    | 0       |
| TOTAL Imports          | 0      | 0       | 0    | 0       | 0    | 0       |
| TOTAL SUPPLY           | 7738   | 7738    | 8457 | 9207    | 3813 | 7225    |
| Exports                | 4537   | 4537    | 4500 | 5977    | 0    | 4595    |
| Dom. Leaf Consumption  | 144    | 144     | 144  | 130     | 0    | 130     |
| U.S. Leaf Dom. Consum. | 0      | 0       | 0    | 0       | 0    | 0       |
| Other Foreign Consump. | 0      | 0       | 0    | 0       | 0    | 0       |
| TOTAL Dom. Consumption | 144    | 144     | 144  | 130     | 0    | 130     |
| TOTAL Disappearance    | 4681   | 4681    | 4644 | 6107    | 0    | 4725    |
| Ending Stocks          | 3057   | 3057    | 3813 | 3100    | 3813 | 2500    |
| TOTAL DISTRIBUTION     | 7738   | 7738    | 8457 | 9207    | 3813 | 7225    |

Burley production in MY 2000 was 8,200 MT, up from 6,751 MT in MY 1999 and 8, 034 MT in MY 1998. The quality of the crop was good due to the high moisture levels during curing but there was also a significant loss due to mold. The price (per kg) received in MY 2000 was Z\$ 40.25 (US\$ 0.91) down from Z\$ 50.71 (US\$ 1.33) in MY 1999 but up from Z\$ 2.08 (US\$ 1.32) in MY 1998. The reduction in prices is likely to push the crop down to 5,500 ton in MY 2001.

#### **Oriental Tobacco**

| Production Table |          |  |  |  |
|------------------|----------|--|--|--|
| Country:         |          |  |  |  |
| Commodity:       | Oriental |  |  |  |

UNCLASSIFIED

|                        |     | 1999    |     | 2000    |     | 2001    |
|------------------------|-----|---------|-----|---------|-----|---------|
|                        | Old | New     | Old | New     | Old | New     |
| Market Year Begin      |     | 01/1999 |     | 01/2000 |     | 01/2001 |
| Area Planted           | 410 | 410     | 450 | 430     | 0   | 410     |
| Beginning Stocks       | 1   | 1       | 0   | 0       | 8   | 3       |
| Farm Sales Weight Prod | 31  | 31      | 45  | 39      | 0   | 35      |
| Dry Weight Production  | 26  | 26      | 38  | 33      | 0   | 30      |
| U.S. Leaf Imports      | 0   | 0       | 0   | 0       | 0   | 0       |
| Other Foreign Imports  | 0   | 0       | 0   | 0       | 0   | 0       |
| TOTAL Imports          | 0   | 0       | 0   | 0       | 0   | 0       |
| TOTAL SUPPLY           | 27  | 27      | 38  | 33      | 8   | 33      |
| Exports                | 0   | 0       | 0   | 0       | 0   | 0       |
| Dom. Leaf Consumption  | 27  | 27      | 30  | 30      | 0   | 30      |
| U.S. Leaf Dom. Consum. | 0   | 0       | 0   | 0       | 0   | 0       |
| Other Foreign Consump. | 0   | 0       | 0   | 0       | 0   | 0       |
| TOTAL Dom. Consumption | 27  | 27      | 30  | 30      | 0   | 30      |
| TOTAL Disappearance    | 27  | 27      | 30  | 30      | 0   | 30      |
| Ending Stocks          | 0   | 0       | 8   | 3       | 8   | 3       |
| TOTAL DISTRIBUTION     | 27  | 27      | 38  | 33      | 8   | 33      |