Authorized Federal Supply Service Price List

FSC Group: 6930

SIN #27-400 – FSC Training Aids & Devices Instructor Led Training

WestLake
training + development

WestLake Internet Training, Inc.
1720 I Street, NW
9th Floor
Washington DC 20006

(202) 872-8010 (phone)
(202) 872-8012 (fax)

www.westlaketraining.com

General Services Administration
Federal Supply Service

Contract Number: GS-02F-0144P

Contract Period: 4/01/04 – 3/31/09

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage#, a menu-driven database system. The INTERNET address GSA Advantage! Is: GSAAdvantage.gov.

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WestLake Training + Development   GS-02F-0144P   SIN: 27-400   www.westlaketraining.com
Updated: August 2008   registration@westlaketraining.com

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(i) General Services Administration
Federal Supply Service
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Schedule Title: FSC Training Aids & Devices Instructor Led Training 27-400

FSC Group: 6930
SIN: 27-400
Contract Number: GS-02F-0144P

Contract Period: 5 years from Date of Award (4/01/04 – 3/31/09)

Contractor's NAME:
WestLake Internet Training, Inc.
Mark Rogers
1720 I Street NW, 9th Floor
Washington, DC 20006

Contractor's Internet Address: www.westlaketraining.com
POC email: mrogers@westlaketraining.com

Business Size: Small

(ii) Customer Information

1a. Table of awarded SIN with appropriate cross reference to item descriptions and awarded prices: 27-400 Instructor-Led Training Attachment 1

1b. Identification of the lowest priced model number. See Attachment 1. N/A re: prices by geographical location

1c. Hourly Rates. Not applicable

2. Maximum Order: $1,000,000.00

3. Minimum Order: $ 100.00

4. Geographic Coverage: United States, Europe, Asia
Our headquarters is in Washington, DC. We deliver most of our training in the Washington DC metro area. We offer classrooms and a public schedule in New York NY, Chicago IL, Atlanta GA, Dublin CA and via the Virtual Classroom (live, instructor-led via the Web)..

5. Point of Production: 1720 I Street, NW, 9th Floor, Washington, DC 20006

6. Discount from list price: 12% or 17% for all items covered under SIN(s) 27-400 contingent upon the length of course. For 1-day courses, the applicable discount is 12%. For courses ranging from 2-5 days, the applicable discount is 17%.

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7. Quantity discounts: 10 days @ $398.00 per day; 25 days @ $375.00 per day; 50 days at $350.00 per day; 100 days @ $325.00 per day; 250 days @ $300.00 per day; and $6,495 for unlimited training for one year/per person and are available for all public classes.

8. Prompt Payment Terms: NET 30 DAYS

9a. Government Purchase Cards: are accepted at or below the micro-purchase threshold.

9b. Government Purchase Cards: are accepted above the micro-purchase threshold.

10. Foreign items: Not Applicable

11a. Time of Delivery: Classes are 1-5 days in length.

11b. Expedited Delivery: Not Applicable

11c. Overnight and 2-day Delivery: Not Applicable

11d. Urgent Requirements: Not Applicable

12. F.O.B. Points: WestLake training centers in Washington DC, New York NY, Chicago IL, Atlanta GA, the Virtual Classroom, or as agreed between WestLake and the ordering agency in each delivery order.

13a. Ordering Address: Email: registration@westlaketraining.com or 1720 I Street, NW, 9th Floor, Washington DC 20006.

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment Address: WestLake Internet Training, 1720 I Street NW Ste 900, Washington, DC 20006

15. Warranty provision: WestLake allows students to retake a class at no charge at any time during the 12 month period after initial class delivery subject to seat availability.

16. Export packing charges. Not applicable

17. Terms and Conditions of Government Purchase Cards: WestLake accepts Government Purchase Cards for orders above or below than the micropurchase threshold.

18. **Terms and Conditions of rental, maintenance and repair:** Not applicable

19. **Terms and Conditions of installation:** Not applicable

20. Terms and Conditions of repair parts: Not applicable

20 a. Terms and Conditions for any other services: Not applicable

21. List of Service and distribution points: WestLake Training + Development, 1720 I Street NW, 9th Floor, Washington DC, 2006.

22. List of participating dealers: Not applicable

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23. Preventive maintenance: Not applicable

24a. Special attributes: Not applicable

24b. Section 508 compliance information: WestLake offers 508 training. See class
http://www.westlaketraining.com/courses/195.html   However, our website/catalog is not 508 compliant at this current time.

25. DUNS # 127717093

26. CCR Database: WestLake is registered on the CCR Database.

27. Uncompensated Overtime: Not applicable.

WestLake Internet Training, Inc.

Contract Number: GS-02F-0144P
SIN: 27-400
Contract Period - 4/01/2004 - 3/31/09

Web: www.westlaketraining.com
Phone: 202-872-8010 or 866-937-8525
Fax: 202-872-8012
Email: registration@westlaketraining.com

Contractor's Primary Point of Contact:
Mark Rogers
1720 I Street NW, 9th Floor
Washington, DC 20006

Phone: 202-872-8010 x 105
Email: mrogers@westlaketraining.com

Business Size: Small

Catalog Updated August 2008

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Attachment # 1 - WestLake Course Catalog
SIN #27-400 – Instructor-Led Training

WestLake provides courses and certificate programs in all aspects of Web application development, Project Management and Leadership, and ITIL. WestLake customizes any course and offers custom on-site training at your location or ours.

A summary of our courses is as follows. For course descriptions and pricing refer to the relevant sections in this document:

Managerial Overviews
> For Managers and Stakeholders who need to understand the technologies but do not need to learn the programming skills

Adobe
> WestLake is a Certified Adobe Partner. Public classes include: Captivate, ColdFusion, Dreamweaver, Flash, Flex, and Photoshop. For custom training, ask us about any Adobe product.

Java
> WestLake teaches Java from fundamentals to advanced .

.NET
> WestLake teaches .NET and ASP.NET from fundamentals to advanced. We teach .NET 3.5 and Visual Studio 2008.

Open Source
> PHP, XML, MySQL, Ruby on Rails

XHTML & Web Programming
> XHTML, Cascading Style Sheets, JavaScript, Web Content Management, Information Architecture, Web Site Accessibility

Rich Internet Applications
> AJAX, Flex, Silverlight

SharePoint 2007
> SharePoint Designer and SharePoint Server

Architecture & Service Oriented Architecture
> Object Oriented Analysis & Designer, Web Services, Service Oriented Architecture (SOA)

Project Management , Business Analysis & Leadership Skills
> PMP® Certification, Project Management Skills, Requirements Analysis, Leadership, Negotiation, Managing Change

Business Skills
> Writing Skills, Presentation Skills

Web 2.0 and Enterprise 2.0
> Search Engine Optimization, Marketing with Social Media (Blogs, Wikis, and more), Podcasting

ITIL
> ITIL® Certification Prep, Managing IT Services using ITIL

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Managerial Overviews

155 | Applications Development Technology Overview for Managers
3 days
This course teaches you the Java and system design skills necessary to create powerful, database-driven, cross-platform Web applications using JavaServer Pages (JSP).
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

150 | Web Technologies Overview for Managers
1 day
Provides a fundamental understanding of the technical terms, concepts and standards related to building a modern Web environment and that are critical to success in any Web development project If you manage employees or contractors who are Web developers, but you don't do any hands-on coding yourself, this is the course for you.
GSA Open Enrollment: $514.80
Please contact WestLake for Onsite Pricing

151 | Applying Web Technologies for Web 2.0 and Enterprise 2.0
1 day
Are you familiar with the technologies of the Web and wonder how Web 2.0 and Enterprise 2.0 fit into the picture?   See live demonstrations of Web 2.0 in action, and learn how Web 2.0 concepts and Enterprise 2.0 principles and patterns can be applied to your group, organization or corporation.
GSA Open Enrollment: $514.80
Please contact WestLake for Onsite Pricing

296 | Flex Versus Silverlight
5 days
This course provides a broad-stroke introduction to Adobe's Flex and Microsoft's Silverlight. Participants will be introduced to the primary features of each technology, explore each technology's pros and cons, and will leave with the knowledge that they need to make effective decisions regarding RIA development.   This is a course for GUI developers and stakeholders who need to understand the differences between these two powerful and popular applications.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

906 | J2EE Versus .NET Overview for Managers
1 day
This course is for managers who need to understand the relevant principles and concepts behind the J2EE and .NET frameworks without being weighed down by an abundance of technical detail or code. WestLake's vendor-neutral approach allows comparison of the frameworks and the most popular tools in use today.
GSA Open Enrollment: $514.80
Please contact WestLake for Onsite Pricing

909 | Introduction to Service Oriented Architecture and Web Services for Managers
1 day
Learn how SOA helps you engineer large-scale, service based applications and systems that can change and scale. Learn about implementation strategies with Web Services and how to leverage SOA and Web Services for new and legacy application development.
GSA Open Enrollment: $514.80
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Adobe

Captivate 3.0

271 | Fundamentals of Adobe Captivate 3.0
2 days
Learn the skills to rapidly create powerful and engaging simulations, scenario-based training, and robust quizzes without the need for programming knowledge or multimedia skills.   Learn how to use Captivate to capture screen shots on the computer and turn them into lessons (movies). Then learn how to add images, captions, rollovers, clickable areas, typing areas, sound effects and more.
GSA Open Enrollment: $659.85
Please contact WestLake for Onsite Pricing

ColdFusion 8

500 Westlake Capstone: Coldfusion 8 Developer
5 days
Learn the fundamentals of working with this popular Web server add-on, then in the second half of the week learn the advanced techniques to build even more useful and efficient database-driven Web applications.
GSA Open Enrollment: $1,983.70
Please contact WestLake for Onsite Pricing

512 Introduction to ColdFusion 8
2 days
Learn the fundamentals of working with this popular Web server add-on for Windows, Linux, and Solaris that makes integrating real-time database information with your Web site as easy as adding a few new tags to your pages.
GSA Open Enrollment: $825.25
Please contact WestLake for Onsite Pricing

521 Advanced ColdFusion 8
3days
Advanced Cold Fusion techniques such as working with graphs, queries, stored procedures that let you build even more efficient database-driven Web applications.
GSA Open Enrollment: $1,240.85
Please contact WestLake for Onsite Pricing

530 XML and Web Services with ColdFusion 8
2 days
Learn how to write ColdFusion applications that retrieve data from other Web servers such as using COM objects to create Word or Excel files, or pull data from remote servers. Work with XML to exchange data and run programs across the Internet.
GSA Open Enrollment: $825.85
Please contact WestLake for Onsite Pricing

Dreamweaver CS3

202 | WestLake Capstone: Dreamweaver CS3 Developer
5 days

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Learn the fundamentals of working with Dreamweaver's features that allow you to work on group projects, manage and customize your site, and even customize the tool itself.
GSA Open Enrollment: $1,431.75
Please contact WestLake for Onsite Pricing

232 | Fundamemtals of Dreamweaver CS3
3 days
Gain the XHTML, CSS and Dreamweaver skills to build style sheets and attractive, dynamic Web pages. In addition to laying out pages visually, learn to create interactive effects such as animations and mouseovers, and create powerful JavaScript code.
GSA Open Enrollment: $908.85
Please contact WestLake for Onsite Pricing

242 | Advanced Dreamweaver CS3
2 days
Learn to create linked style sheets, templates, custom objects, site maps, server-side includes, and other ways to make your pages dynamic while saving valuable development time.
GSA Open Enrollment: $605.90
Please contact WestLake for Onsite Pricing

282 | Building Database-Driven Web Sites With Dreamweaver CS3
3 days
Learn to harness Dreamweaver's easy-to-use interface with its robust database integration and Web-to-database development tools.
GSA Open Enrollment: $908.85
Please contact WestLake for Onsite Pricing

Flash CS3

246 | WestLake Capstone: Flash CS3 Developer
5 days
Start by exploring Flash's drawing, tweening, animation, audio capabilities, animation techniques and ActionScript programming. Then learn to create complex movies that can dynamically interact with user input.
GSA Open Enrollment: $1,568.70
Please contact WestLake for Onsite Pricing

252 | Fundamemtals of Flash CS3
3 days
Explore Flash's drawing, tweening, animation, and audio capabilities to build interactive content. Learn animation and ActionScript programming to create movies that go beyond simple animation.
GSA Open Enrollment: $991.85
Please contact WestLake for Onsite Pricing

262 | ActionScript 3.0 With Flash CS3
2 days
This class will build on a foundation of compound animations and move into full-featured interactive Web site design. Learn to create complex movies that can dynamically interact with user input.
GSA Open Enrollment: $659.85
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Adobe Flex

299| WestLake Capstone: Fundamentals of Flex 3 using FlexBuilder
5 days
Learn how the Flex framework follows a consistent development model with other Adobe products. Work with the Flex development tool built on the open-source tool Eclipse. Complete labs leveraging MXML, events, state management, data, and services.
GSA Open Enrollment: $2,066.70
Please contact WestLake for Onsite Pricing

297 | Flex 3: Developing Rich Client Applications
3 days
This Flex course provides experienced application developers with hands-on, practical experience using Flex 3. Learn about all the primary features of Flex so you can build a fully functional, well architected front end for a Rich Internet Application (RIA).
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

298 | Flex 3: Extending & Style Components
2 days
Use your object-oriented skills to create custom classes that programmatically draw skins and extend the functionality of built-in Flex classes. Experienced Flex developers will have an opportunity to explore hands-on, practical code examples for creating drag-and-drop user interfaces that also incorporate user-triggered transitions and smart components that resize based on available space. Other learning objectives include creating pop-ups, embedding fonts, implementing custom application look-and-feel and positioning stage- and mouse-aware elements.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

295 | Flex 3 and LiveCycle Data Services
2 days
This two-day course, Flex 3 and LiveCycle Data Services: Integrating with ColdFusion 8 provides experienced application developers with hands-on, practical experience connecting a Flex font end to remote, dynamic data using Web services and LiveCycle Data Services.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

Photoshop CS3

225 | Photoshop CS3 for the Web
2 days
Learn how to use the Web features in Photoshop to create stunning visual effects and incorporate them into a Web site.
GSA Open Enrollment: $659.85
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Java Courses

WestLake Java Capstones

900 | WestLake Capstone: Java Developer
5 days
Students will learn the fundamentals of Java then move into a discussion of JavaServer Pages (JSP). Due to the prevalence of databases in Web applications, the Java Database Connectivity (JDBC) API is covered in detail.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

942 | WestLake Capstone: Advanced Java Web Developer
5 days
Learn to work with Web containers in J2EE to develop servlets, Java Server Pages, and Web Services. The course covers servlet life-cycle, JDBC, XML, EL, XML and Web Services. Learn to leverage the most recent XML and SOAP support in the Java framework.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

Java Programming

905 | Fundamentals of Java 2 Programming
2 days
Leverage your existing skills in languages like C or C++ to develop applications in Java. Topics covered include an introduction to the Java base class library, language fundamentals, and object oriented concepts as implemented in Java.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

902 | Intermediate Java 2 Programming
3days
Learn server-side development of Web applications using servlets and JavaServer Pages (JSP). The Java Database Connectivity (JDBC) API is also covered. Exercises build on student knowledge culminating in complex Web applications utilizing a database.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

990 | Test-Driven Development
2 days
The process of TDD is to write a test for a very small piece of functionality, to develop the code, to run the test, and then to refactor and try again if the test fails. Through lecture, demonstration and hands-on exercises, students will learn for themselves how to move through the TDD development process.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

Java Web Development

910 | Fundamentals of JavaServer Pages
3 days
This course teaches you the Java and system design skills necessary to create powerful, database-driven, cross-platform Web applications using JavaServer Pages (JSP).

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GSA Open Enrollment: $1,456.65
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915 | Fundamentals of Web Services using J2EE
2 days
This course introduces building Web Services using J2EE. Learn to leverage the most recent XML and SOAP support in the Java framework to create powerful, reusable Web Services.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

916 | Developing Java Web Services with XML
5 days
This course provides a comprehensive look at the state of the art in developing interoperable Web services on the Java EE platform. Students will learn the key standards -- SOAP, WSDL, and the WS-I Basic Profile -- and the Java architecture that has evolved to build interoperable services and clients. JAX-WS is central to the course, and both WSDL-driven and Java-driven development paths will be covered as well as message handlers and attachment support. Strategies for integrating SAAJ, JAXB, and JAXP code into services and clients is explored in depth.
GSA Open Enrollment: $2,340.00
Please contact WestLake for Onsite Pricing

Java Framework & Tools

911 | Fundamentals of JavaServer Faces
2 days
Build on your Java and JSP experience to build rich interfaces using Java Server Faces. Create views, add UI components, validate user input, write backing-beans and learn about JSF's Expression Language
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

912 | Fundamentals of Jakarta Struts
2 days
Build on your Java and JSP experience to build rich interfaces using Jakarta Struts. Learn to build on the JSP Standard Tag Libraries (JSTL) along with Struts HTML tags for forms to build rich validation and internationalization interfaces.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

980 | Enterprise Java Beans 3,0
3 days
Learn how to develop several types of EJB's including session beans, entity beans, and message-driven beans. This course is taught using the EJB 3.0 framework.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

981 | Working with ANT
2 days
Apache Ant is a software tool for automating Java build processes. This hands-on course will describe ant as Java based build tool, the use of ant, installation, tasks and optional tasks. The building and executing of the ant scripts will be covered.
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982 | J2EE Patterns and Design Patterns
3 days
This course explores Object-Oriented Design Principles and Design Patterns.   Students will learn about fundamental object-oriented design concepts and design principles that are essential for successful development of robust J2EE applications.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

983 | Working with Spring and Hibernate
3 days
In this 3-day course, Java developers will learn how to work with Spring and Hibernate to build high-performance applications while reducing development/maintenance time.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

987 | Workshop: Java Web Development With Spring
1 day
Designed by developers for developers, this course provides a concise introduction to the Spring Framework. Unlike most of WestLake's courses, there are no hands-on labs in this Workshop. The goal is to inject your mind with knowledge that you can take-home and apply on your own projects.
GSA Open Enrollment: $514.80
Please contact WestLake for Onsite Pricing

.NET Courses

WestLake .NET Capstones

600 WestLake Capstone: .NET Web Developer
5 days
Learn .NET using C# or VB.NET (exercises in both!) and the .NET Base Class Library. Then learn ASP.NET. Learn to leverage server controls to build rich Web interfaces, work with ADO.NET and data bound controls, and manage session and application state.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

640 WestLake Capstone: Advanced .NET
5 days
Begin with in-depth coverage of intermediate and advanced tools and techniques in .NET including reflection, delegates and events, threads, then take a deeper look at ADO.NET and XML support. Finally learn about multi-tier and distributed architectures.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

642 WestLake Capstone: Advanced .NET Web Programming
5 days
Covers intermediate and advanced ASP.NET techniques such as reflection, delegates and events, threads, custom server controls, leverage caching, and data bound controls using ADO.NET and SQL Server. Build and consume Web Services, learn SOAP and WSDL.
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.NET Programming

694 Introduction to C# Programming with .NET
5 days
Learn to design and develop object-oriented applications for the Web and Windows by using C#, .NET and Visual Studio .NET. This course is an alternative entry point for less experienced programmers who are not familiar with object-oriented design and programming with Windows for the Web.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

660 Fundamentals of .NET Programming using VB.NET and C#
2 days
Provides a solid foundation for leveraging the .NET platform. Topics covered include an introduction to the .NET framework and the Common Language Runtime, .NET language fundamentals, and object oriented concepts as implemented in .NET.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

661 Intermediate .NET Programming using VB.NET and C#
3 days
Covers intermediate and advanced .NET techniques such as reflection, delegates and events, threads, advanced ADO.NET and XML support. For Web, create custom server controls, leverage caching, and data bound controls using ADO.NET and SQL Server.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

662 Advanced .NET Programming using VB.NET and C#
2 days
This advanced class provides an in-depth look at a number of advanced technologies in .NET. It focuses on features of the .NET framework that emphasize multi-tier and distributed architectures.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

691 Windows Communication Foundation using VB.NET and C#
3 days
In this WCF training course, students will learn how to produce highly configurable, secure, reliable and transactional services using a single simplified programming model. Through instructor demonstration and hands-on lab exercises, students will learn how WCF enables simple interoperation with other platforms and technologies.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

692 Windows Presentation Foundation using VB.NET and C#
3 days
This hands-on course introduces the fundamentals of creating Windows applications using WPF features. It covers traditional concepts such as controls and new concepts such as XAML, flexible layout, and the loosely-coupled command architecture of WPF.
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693 Windows Workflow Foundation using VB.NET and C#
3 days
In this hands-on training course, students are introduced to best practices for developing Windows Workflow Foundation (Windows WF) applications. They will learn why Windows WF was created and discover how to support human and system activities by organizing them into workflows.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

669 Introduction to Silverlight Programming
3 days
In this Silverlight training course students will learn how to develop rich cross-platform multi-media applications through a series of hands-on labs. The course focuses on the basics of Silverlight and supporting technologies.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

ASP.NET

681 ASP.NET AJAX using VB.NET and C#
3 days
ASP.NET AJAX is a free framework from Microsoft that is built into ASP.NET 3.5 and later versions. This course introduces the fundamental concepts of AJAX and then covers in depth the various components of Microsoft's AJAX support, including ASP.NET AJAX Extensions, the AJAX Client Library, and the AJAX Control Toolkit.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

663 Fundamentals of ASP.NET using VB.NET and C#
3 days
Learn ASP.NET and Visual Studio.NET. Learn to leverage server controls to build rich Web interfaces, work with ADO.NET and data bound controls, and manage session and application state.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

664 Web Services with ASP.NET
2 days
Students will learn to build and consume Web Services, and get a fundamental understanding of SOAP and WSDL, XML-based standards at the core of ASP.NET technology.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

Visual Studio.NET

690 Fundamentals of Visual Studio.NET 2008 .NET 3.5
1 day
An introductory class that drills down into the internal workings of Visual Studio .NET to help students get the most out of its features, wizards, editors, and project-management capabilities.
GSA Open Enrollment: $514.80
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Open Source Courses

PHP

755 | WestLake Capstone: PHP 5 Developer
5 days
First learn the fundamentals of the PHP cross-platform scripting language, how to set it up on a server, and common server-side functionality. Then learn advanced aspects of PHP including how to best utilize PHP 5's object oriented capabilities.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

750 | Introduction to PHP 5
2 days
Introduces students to the fundamentals of PHP, how to set it up on a server, and continues through most of the common server-side functionality incorporated in modern Web sites.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

751 | Advanced PHP 5
3 days
Introduces students to the advanced aspects of the PHP language and how to best utilize PHP 5's object oriented capabilities.   Includes discussion of Unified Modeling Language and Design Patterns.
GSA Open Enrollment: $1456.65
Please contact WestLake for Onsite Pricing

752 | XML and Web Services with PHP 5
3 days
This class introduces students to the advanced aspects of the PHP language and how to best utilize PHP 5's object oriented capabilities.   There is some discussion of Unified Modeling Language and Design Patterns.
GSA Open Enrollment: $1456.65
Please contact WestLake for Onsite Pricing

XML

415 | WestLake Capstone: XML Developer
5 days
This course concentrates on the eXtensible Markup Language (XML) and building XML applications. Database integration will be investigated as well as manipulation with the Document Object Model (DOM) and the eXtensible Stylesheet Language (XSL).
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

410 | Fundamentals of XML
3 days
Gain an in-depth look at XML and its role in modern applications. Create and parse XML documents, validate documents with Document Type Definitions (DTDs), and transform them using eXtensible Stylesheet Language (XSL) and Cascading Style Sheets (CSS).
GSA Open Enrollment: $1,456.65
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425 | Advanced XML and XSL
2days
Take this class to master techniques for transforming XML data into multiple formats. Learn how to create modular and flexible stylesheets. XPath, functions, modes, and dynamic modification of stylesheets are discussed with examples and exercises.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

Ruby on Rails

999 | Introduction to Ruby on Rails
5 days
This intensive hands-on 5-day Ruby on Rails training is suitable for experienced software developers who have not worked with Ruby on Rails and want an intensive fast-track course.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

XHTML and Web Programming Courses

Web Fundamentals

175 | Understanding and Evaluating Web Content Management Systems
2 days
Learn what you need to know to choose and implement a CMS solution. Work through the steps to migrate an existing site into a CMS. Review current CMS products to see their benefits and limitations.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

180 | Information Architecture and Writing for the Web
3 days
For Information Architects and the writers who create content for Web pages. While it discusses Web projects in terms of a project life-cycle, it is especially geared to those who determine what the content will be and how users will get to it.
GSA Open Enrollment: $1,307.25
Please contact WestLake for Onsite Pricing

195 | Web Site Accessibility and Usability
1 day
Is your site accessible to persons with sensory and physical disabilities? Upgrade your site to be compliant with the World Wide Web Consortium's Accessibility Guidelines and make your information available to everyone, no matter what their disability.
GSA Open Enrollment: $514.80
Please contact WestLake for Onsite Pricing

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XHTML and Cascading Style Sheets

106 | WestLake Capstone: Web Fundamentals & Design
5 days
Learn how to create Web pages using HTML 4.01 and XHTML 1.0. Learn the fundamentals of HTML layout and design and then use dynamic technologies such as Cascading Style Sheets and JavaScript to design attractive and fully functional Web sites.
GSA Open Enrollment: $2,095.75
Please contact WestLake for Onsite Pricing

101 | Fundamentals of HTML, XHTML, and Cascading Style Sheets
3 days
Learn skills, techniques and strategies to create your first Web site. The course emphasizes current W3C standards and guidelines and a Web Standards framework to ensure browser independence. Compatibility with accessibility guidelines is also covered.
GSA Open Enrollment: $1,307.25
Please contact WestLake for Onsite Pricing

102 | Advanced Web Design: Layout, Forms, and Scripting
2 days
This class explores more sophisticated design techniques to enhance a Web page with forms and multimedia. Additionally, learn to incorporate dynamic technologies to give more control over your page styles and provide the user with interactivity.
GSA Open Enrollment: $871.50
Please contact WestLake for Onsite Pricing

142 | XHTML and Cascading Style Sheets
2 days
If you are an experienced HTML developer and want to learn XHTML and Cascading Style Sheets in order to develop more sophisticated layouts, font schemes, and interactivity than was possible with HTML alone, this is the class for you!
GSA Open Enrollment: $871.50
Please contact WestLake for Onsite Pricing

JavaScript

300 | WestLake Capstone: JavaScript: DOM Scripting (DHTML)
5 days
Learn to exploit the capabilities of modern Web browsers with dynamic client-side JavaScript programming. From mouse-driven events to drag-and-drop features, create interactive, browser-independent Web sites that comply with the latest Web Standards.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

310 | Fundamentals of JavaScript: DOM Scripting (DHTML)
3 days
Learn about the Document Object Model (DOM) and create fast, efficient client-side scripting with JavaScript. Learn to expand the functionality of forms, data entry and user interfaces.
GSA Open Enrollment: $1,456.65
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320 | Advanced JavaScript: DOM Scripting (DHTML)
2 days
Gain practical knowledge of dynamic scripting by working with real-world examples of animation, shopping carts and calendars. Test concepts of menus and cookies for better Web page interactivity. Learn it all with an emphasis on browser independence.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

XML

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GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

Data Driven Websites

899 Westlake Capstone: Dynamic, Data Driven Websites
5 days
Learn how to use SQL to interact with databases from within your Web pages. Students have the opportunity to work with examples and exercises built with .NET, JSP, PHP, ColdFusion, and classic ASP.
GSA Open Enrollment: $2,344.75
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Database Design and Development:

800 | WestLake Capstone: Fundamentals of Relational Databases
5 days
Learn the fundamentals of database design, and about Structured Query Language (SQL) the standard language used to access database structure and data. Learn to work with any database when building your Web applications.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

815 | Introduction to Structured Query Language (SQL) and Database Design
3 days
This Introduction to SQL and Database Design class provides a thorough grounding in SQL and sound database design fundamentals. This course is designed for people with no relational database experience.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

825 | Advanced SQL and Database Programming
2 days
Learn the development techniques to take full advantage of powerful and flexible data-driven applications. Learn how to use data in extensive, enterprise-class databases.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

860 Transact-SQL for SQL 2005 for Developers
3days
Learn to use Transact-SQL to build queries, views, stored procedures, triggers, and user-defined functions. Learn about enhancements to the T-SQL programming language including error handling and hierarchical queries, and to use .NET languages like C# and VB.NET to build database objects.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

Rich Internet Applications

AJAX

480 | WestLake Capstone: AJAX Developer
5 days
This class begins with XML, CSS, XSLT and then moves into more advanced tools and techniques such as Dom Inspector, Firebug, and JSON libraries with Eclipse IDE.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

481 | Fundamentals of AJAX Programming
2 days
Learn to work with AJAX (Asynchronous JavaScript and XML) to send and receive data without refreshing the page. The class covers a number of tools and techniques using Object Oriented JavaScript, XML, CSS, XSLT and various server side technologies.
GSA Open Enrollment: $971.10
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482 | Intermediate AJAX Programming
3days
This course builds on content covered in WestLake's Fundamentals of AJAX course.   It covers a number of intermediate and advanced tools and techniques including Dom Inspector, Firebug, and JSON libraries with Eclipse IDE.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

ASP.NET AJAX

681 ASP.NET AJAX using VB.NET and C#
3 days
ASP.NET AJAX is a free framework from Microsoft that is built into ASP.NET 3.5 and later versions. This course introduces the fundamental concepts of AJAX and then covers in depth the various components of Microsoft's AJAX support, including ASP.NET AJAX Extensions, the AJAX Client Library, and the AJAX Control Toolkit.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

Microsoft Silverlight

669 Introduction to Silverlight Programming
3 days
Learn how to develop rich cross-platform multi-media applications through a series of hands-on labs. The course focuses on the basics of Silverlight and supporting technologies.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

Flex Versus Silverlight

296 | Flex Versus Silverlight: A Comparison
5 days
Gain a broad-stroke view into the world of the two hottest Rich Internet Applications platforms, Flex and Silverlight. Review their primary features, and explore their pros and cons so that you can make an informed decision about RIA development.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

SharePoint 2007

SharePoint 2007

1700 | Implementing Microsoft Office SharePoint ® Server 2007
3 days
This course is designed for Business Application Administrators, Web Administrators and Server Administrators whose primary responsibility is to deploy, customize, manage and support Line of Business applications.
GSA Open Enrollment: $1,456.65
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1701 | Microsoft® Office SharePoint ® Designer 2007
3 days
Learn the basic functions and features of SharePoint Designer 2007. Learn how to create and format Web pages, how to work with images, Web components and multimedia. Learn site management and how to publish a Web site.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

Architecture & Service Oriented Architecture

Object Oriented Analysis & Design (OOAD)

986 | WestLake Capstone: Object Oriented Analysis & Design (OOAD)
5 days
A Capstone course in which students learn the fundamentals of object oriented analysis and design, using Unified Modeling Language as the diagramming technique. The course utilizes a project-focused scenario where students work through the object oriented analysis and design process in the context of a web-based enterprise application.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

985 | Introduction to Object-Oriented Analysis & Design Using UML
2 days
For those with programming experience who want a solid grounding in the techniques and application of Object Oriented Analysis and Design using UML. Learn how UML and methodologies around it improve the quality and efficiency of the design process.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

Service Oriented Architecture (SOA)

1900 | WestLake Capstone: Service Oriented Architecture
5 days
Gain the foundational knowledge to design, develop and implement enterprise class SOA solutions, then complete hands-on labs in a scenario containing two clients, a legacy service and a new service.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

1901 | Fundamentals of Service Oriented Architecture for Architects
2 days
Through lecture and demonstration gain the foundational knowledge to design, develop and implement enterprise class SOA solutions. There are very few hands-on exercises, but plenty of round-table discussion and collaborative interaction.
GSA Open Enrollment: $971.10
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1902 | SOA Case Study with Hands-on Labs & Exercises
3 days
This hands-on course uses a case-study as the scenario for building a SOA solution containing two different clients, a new service, and a legacy service.
GSA Open Enrollment: $1,456.65
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Architecting J2EE & .NET

907 | J2EE/.NET Enterprise Frameworks for Systems Designers
3 days
Taught with a platform-neutral view, this course differentiates between the J2EE and .NET enterprise frameworks. Beginning with the fundamentals of each framework, it builds to include best practices, limitations, and considerations concerning each.
GSA Open Enrollment: $1,456.65
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984 | Architecting J2EE Applications
3 days
Learn strategies to create application blueprints for implementing J2EE technologies and explore the overall software architecture and best practices for development. Hands-on learning will incorporate UML design, coding and deployment.
GSA Open Enrollment: $1,456.65
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Project Management, Business Analysis, & Leadership Skills

Project Management Skills

1550 | PMP Certification Exam Prep
5 days
Pass the Project Management Professional (PMP®) Certification the first time! All key project management knowledge areas and processes as outlined by the Project Management Institute (PMI) are covered so that you know how to pass the PMP exam.
GSA Open Enrollment: $2,344.75
Please contact WestLake for Onsite Pricing

1500 | Practical Project Management for Today's Complex World
3 days
Learn how to apply the essential tools, techniques and processes of the project management discipline. This class focuses on the practical application of project management best practices.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

1510 | Project Triage: Rescuing Troubled Projects
2 days
Learn the signs of project failure, how the organization can save it, the team needed to pull it together, and techniques experienced project rescuers use to get a troubled project on track.
GSA Open Enrollment: $971.10
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1511 | Advanced and Applied Project Management (Project Simulation)
3 days
This instructor-led, simulation-based training course is for experienced project management practitioners who wish to apply and enhance their existing project/program management skills.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

1540 | Program Management: A Hands-On Approach
3 days
Learn how to manage the complexities of Program Management including key stakeholder relationships and managing risk across the entire program
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

1560 | Project Risk Management
2 days
This two-day, instructor-led, training course is designed to introduce and apply better risk management practices in the context of projects.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

1590 | Project Portfolio Management
3 days
Project Portfolio Management is a three-day, instructor-led, class designed to introduce participants to the fundamental and advanced concepts of managing a project portfolio.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

1599 | The PMO: Developing and Leading the Project Delivery Organization
2 days
Project Management Offices (PMOs) exist in many forms. Learn the fundamental concepts, benefits, and processes of the PMO, and familiarize yourself with tools and techniques for optimizing a PMO that aligns with the needs of your organization.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

Business Analysis Skills

1310 | Getting Software Requirements Right
3 days
Software requirements are inherently difficult: the customer has vague ideas of how a system should work and developers don't know the business functions. Learn ways to produce and manage quality software requirements throughout the software life cycle.
GSA Open Enrollment: $1,456.65
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Leadership Skills

1400 | Training Basics: Train the Trainer
1 day
Learn the theories and techniques of training delivery: how to keep training fresh and interesting; how to appeal to a variety of learners. Explore personal strengths, weaknesses and strategies to meet those challenges.
GSA Open Enrollment: $514.80
Please contact WestLake for Onsite Pricing

1410 | Become a Great Negotiator
3 days
A negotiation happens every time you assign a task, or make a request of others. You negotiate when you want to influence the way people act or what choices they make. Learn how to become a more careful communicator and more effective negotiator.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

1420 | Taking Charge of Organizational Change
4 days
Learn about the core disciplines of management. This course focuses on the skills you need to put a plan into action. Learn about theories and best practices of topics such as delegation, motivation, control and monitoring of staff.
GSA Open Enrollment: $1,942.20
Please contact WestLake for Onsite Pricing

1430 | Leadership Lessons That Work
4 days
Learn about the core disciplines of management. This course focuses on the skills you need to put a plan into action. Learn about theories and best practices of topics such as delegation, motivation, control and monitoring of staff.
GSA Open Enrollment: $1,942.20
Please contact WestLake for Onsite Pricing

1440 | Improve Your Productivity: Managing Time, Energy & Productivity
1 day
We all know the rules for making lists and prioritizing our work, so why do we still feel so unorganized? Through role-playing and scenario-based exercises learn how to apply mental and emotional tools to get important tasks done.
GSA Open Enrollment: $514.80
Please contact WestLake for Onsite Pricing

Business Skills

1130 | Strategies of Effective Writing
2 days
Before the first word gets put on a page, you need to plan your writing. This course teaches you the special skills you will need to plan, write, and edit your own work to create accurate, interesting articles.
GSA Open Enrollment: $971.10
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1140 | Writing and Giving Powerful Presentations
2 days
Learn how to choose the right presentation technique for your specific audience.   Learn how to avoid the common pitfalls in presenting, and how to conquer fear. Through exercises and class discussion you will write a speech, practice it, and learn first-hand how deliver a successful presentation.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

Web 2.0 and Enterprise 2.0

Web Technologies & Web 2.0
150 | Web Technologies Overview for Managers
1 day
A fundamental understanding of the technical terms, concepts and standards related to building a modern Web environment are critical to success in any Web development project If you manage a team of Web developers, but you don't do any hands-on coding yourself, this is the course for you.
GSA Open Enrollment: $514.80
Please contact WestLake for Onsite Pricing

151 | Applying Web Technologies for Web 2.0 and Enterprise 2.0
1 day
Are you familiar with the technologies of the Web and wonder how Web 2.0 and Enterprise 2.0 fit into the picture?   See live demonstrations of Web 2.0 in action, and learn how Web 2.0 concepts and Enterprise 2.0 principles and patterns can be applied to your group, organization or corporation.
GSA Open Enrollment: $514.80
Please contact WestLake for Onsite Pricing

Marketing with Social Media and Search Engine Optimization

1110 | Using Social Media for Online Marketing
2 days
Facebook, podcasts, YouTube videos, wikis, Twitter, StumbleUpon, social bookmarking.
Phrases that make any marketer's head spin! This course is designed to help a marketer know what works and what doesn't when it comes to social media. Discover the social media trends you should consider when planning your future online marketing strategies.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

1120 | Search Engine Optimization
2 days
You've built a Web site, but will anyone visit? Search Engine Optimization is the key to obtaining a constant flow of visitors. In fact, search engine optimization is absolutely vital to your online marketing success. This course will teach you tips and techniques for increasing traffic to your site.
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1160 | Podcasting for Business & Government I
2 days
Podcasting is the next evolution in blogging. Learn the fundamentals of podcasting from its basic building blocks using RSS feeds and XML to broadcasting techniques and tricks in audio editing and engineering. For Mac and PC Users.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

1170 | Podcasting for Business & Government II
2 days
In this higher-level podcasting course, explore the nuances of audio editing with production-quality software and set up a Web site host specifically for podcasting. For Mac or PC Users.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

1180 | Enhanced and Video Podcasts
2 days
Building on lessons learned in our earlier podcasting classes, Enhanced and Video Podcasts offers you the ability to add interactive visuals to your podcasts. For Mac or PC Users.
GSA Open Enrollment: $971.10
Please contact WestLake for Onsite Pricing

ITIL / ISO

1600 | ITIL® V2 Foundations Certification Exam Prep
3 days
Go from zero to certified in three days. Learn the basic foundational concepts and terminology of the IT Infrastructure Library (ITIL) and sit for your ITIL V2 Foundation Certification.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

1610 | ITIL® V3 Foundations Certification Exam Prep
3 days
Learn the basic foundational concepts and terminology of the IT Infrastructure Library (ITIL) and sit for your ITIL V3 Foundation Certification.
GSA Open Enrollment: $1,456.65
Please contact WestLake for Onsite Pricing

1620 | ITIL® Foundation V2 to V3 Certification Bridge
1 day
Learn what has changed in the IT Infrastructure Library (ITIL) and sit for your ITIL Foundation V2-V3 Bridge exam.
GSA Open Enrollment: $514.80
Please contact WestLake for Onsite Pricing

1630 | Operating IT Services Using ITIL®
2 days
Become more effective at operating IT services. Capitalize on the ITIL Service Operation processes to ensure that the IT services you provide meet the business needs of your users and customers.
GSA Open Enrollment: $971.10
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