Appendix II

Market Development Cooperators

Listed below are the non-profit, forest products associations that participate in the Foreign Agricultural Service's market development programs.

American Forest & Paper Association

1111 19th Street, NW

Suite 800

Washington, D.C. 20036 Phone: (202) 463-2700 Fax: (202) 463-2787

Betsy Ward, Executive Director, Wood Products International

Overseas Offices: Mexico City, Mexico; Tokyo, Japan; Hong Kong; London, United Kingdom;

Seoul, Korea.

American Hardwood Export Council

1111 19th Street, NW

Suite 800

Washington, D.C. 20036 Phone: (202) 463-2700 Fax: (202) 463-2787

Tracy Himmel-Isham, Executive Director

Overseas Offices: London, United Kingdom; Tokyo and Osaka, Japan; Hong Kong; Mexico

City, Mexico.

APA-The Engineered Wood Association

7011 South 19th Street P.O. Box 11700 Tacoma, WA 98466-5399

Phone: (253) 565-6600 Telex: 32 7430 AMPLY TAC Fax: (253) 565-7265

David L. Rogoway, President

Ed Elias, Director, International Marketing

Division

Overseas Offices: London, United Kingdom; Antwerp, Belgium; Hamburg, Germany; Madrid, Spain; Tokyo, Japan; Mexico City, Mexico.

Southern Forest Products Association

P.O. Box 641700

Kenner, LA 70064-1700 Phone: (504) 443-4464 Fax: (504) 443-6612 Telex: 756854 SFPA UD

Karl Lindberg, President

Jerry Hingle, Manager, International Market

Overseas Offices: London, United Kingdom;

Mexico City: Mexico.

Western Wood Products Association

Yeon Building - 4th Floor 522 S.W. 5TH Avenue Portland, OR 97204 Phone: (503) 224-3930

Fax: (503) 224-3934

Telex: 9104645195 WWPA PTL

Walter Wirfs, President

Craig Larsen, Director, International Marketing

Overseas Offices: Tokyo, Japan; London, United Kingdom; Canberra, Australia.