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Note: The facsimiles of the questionnaires illustrated in this appendix are examples of those used in the 1992 Economic Census.
1992 ECONOMIC CENSUSES REPORT OF ORGANIZATION

## OAM <br> NC-9901 (Items 1 -4)




#### Abstract

YOUR RESPONSE IS REQUIRED BY LAW. Title 13 , United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Burnal. By tho samo lnw. YOUR CFNSUS REPORT IS CONFIDFNTIAI. It mey toe annin onty by Cenmua Bureau emplovees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.


## Item 1 - CERTIFICATION

| Name of person to contact regarding this report | Address lif different from ebove address) | Telephone |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Area code | Number | Extension |
| This report is substantially accurate. |  |  |  |  |
|  | 16160 |  | Datn |  |

ltem 2 - COMPANY OWNERBHIP OR CONTROL - DOMESTIC
Doee another U.S. (domestic) compeny own more than $\boldsymbol{E O}$ percent of the voting etock of your compeny OR heve the power te centrol the manegement and polioles of your company?
$\square$ YI: tutir thotothumintintionation
$\square$ No - Gotoltoll it
the owning or controlling company 7
then go to item 3 .

Item 3 - CONPANY OWMERSHIP OR CONTROL - FOREIEN
Does a forelgn entity (compeny, Indifidual, government, etc.) own dilectly or inclireetly 10 percent or more of the voting stock or other equity righte of your company?
$\square$ Yfs - Entem tho following intormation
$2 \square$ NO - Go to irem 4
on the owning entity 7
then go to item 4 .

IEAM 4 - FOREIGN AFFILIATES
Doea this compeny alone, or with lte domestle mffiltetes, own 10 percent or more of the voting etook of en incorporeted forelun bersiness enterprise, or an equivalent lnterest in en unimcorpormted forelgn businees enterprise, fneludinu; ownerohlp of ieel eutinte?

$$
\square \text { YES } \quad 2 \square \text { NO }
$$






U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

CB-5202

## 1992 CENSUS OF RETAIL TRADE PAINT, GLASS, WALLPAPER

## DUE DATE: FEBRUARY 15, 1993

If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the labe to the right. Please return your completed report to:
bureau of the census
1201 East 10th Street
Jeffersonville, IN 47134-0001
Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

1-800-233-6136

Please read the accompanying
instructions before answering
the questions.

(Please correct any errors in name, address, and ZIP Code.)
YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT is CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.



FORM CB-5202


REMMRKS - Please use this space for any explanations that may be essential in understanding your reported data.


# US. REPRARTMENTOF COMMERCE form <br> \section*{CB-5302} <br> 1992 CENSUS OF RETAIL TRADE GENERAL MERCHANDISE 

## DUE DATE: FEBRUARY 15, 1993

If you have questions about completing this report, please call or write the Census Bureau. In any communication File Number (CFN) printed in the label to the right. Please return your completed report to:

BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville, IN 47134-0001

Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

1-800-233-6136

| Please read the accompanying <br> instructions before answering <br> the questions. |  |  |  |  |
| :--- | :--- | :---: | :---: | :---: |
| Census use |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT
IS CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

Item 1. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the
label the same as the one used for this establishmen
on its latest 1992 Employer's Quarterly Federal Tax
on its latest 1992 Employer'
Return, Treasury Form $941 ?$
$094 \quad 1 \square$ Yes $2 \square$ No - Report current EI No. below
(9 digits)
Item 2. PHYSICAL LOCATION
a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)
$093 \quad 1 \square$ Yes $2 \square$ No - Report physical location below

## Number and street

City, town, village, etc
. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

| 095 | $1 \square$ Yes | $3 \square$ No legal boundaries |
| :--- | :--- | :--- |
|  | $2 \square$ No | $4 \square$ Do not know |

c. In what type of municipality is this establishment
physically located?
096


City, village, or boroughTown or township
$3 \square$ Other - Specify
$4 \square$ Do not know
d. In what county is this establishment physically located?


employees)
Item 7. KIND OF BUSINESS
What was this establishment's PRINCIPAL
kind of business in 1992 ? Mark $(X)$ only
kind of b
ONE box.
070

Variety store, five and dime store
Limited price variety store
. .
$\square 533101$ $\square 533102$ Conventional department store
Discount or mass merchandising department store
General merchandise store
Catalog showroom (inventory at location)
Catalog store (including telephone order offices)
Mail order - general merchandise
Craft supplies store
Other kind of business - Describe
596121$\square 777777$

Item 8. METHOD OF SELLING
What was this establishment's PRINCIPAL What was this estabishment's PRiNCIPA metthod
ONE box.

Selling at this establishment
Mail order (include catalog selling and home shopping via television or computer)
Telemarketing
Direct selling (include selling from house-tohouse and nonfixed or temporary locations) Operating merchandise vending machines



Item 14. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION
a. Is the FIRST DIGIT of your Census File Number (shown in the address label immediately after "CFN") a zero?Yes - Complete this itemNo - Skip to item 15
b. Is this company owned or controlled by another company?
$\qquad$ $\longrightarrow$
097
$\qquad$ $\square$ No

EI Number (9 digits)
c. Does this company own or control any other company or companies?
$098 \quad 1 \square$ Yes $\longrightarrow$
Enter name, address, and El Number of the owning or controlling company

$\square$

Enter name, address, and EI Number of the owned or controlled company


Number
d. How many establishments operated under the Employer Identification Number shown in the label (or as corrected in item 1) AT THE END of 1992?

If more than one, provide the physical location address and other information indicated below for each establishment. The headquarters location should be first, followed by all other locations. If more room is needed, continue in the same format in REMARKS or on a separate sheet of paper. Estimates are acceptable if book figures are not available.


REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

| Period covered by this report | FROM: Mo. | Year | TO: Mo. ${ }_{\text {I }}$ | Year | Name of person to contact regarding this report - Print or type |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telephone | Area code | Number | Extension |  | Title |  |
| Signature of authorized person |  |  |  |  |  | Date |

## DUE DATE: FEBRUARY 15, 1993

If you have questions about completing this report, please call or write the
Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Please return your completed report to:

BUREAU OF THE CENSUS
1201 East 10th Street
Jeffersonville, IN 47134-0001
Toll-free assistance, 8:00 a.m. to 8:00 p.m. eastern time, Monday through Friday:

1-800-233-6136

Please read the accompanying instructions before answering the questions.

Census use

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PENALTY FOR FAILURE TO REPORT



Page 4
Item 11. SPECIAL INQUIRIES
a. Floor space as of December 31, 1992

- Only the floor space used/controlled by this establishment.
- All space occupied by this establishment on every floor of multi-story buildings.

EXAMPLE: How to compute floor space in square feet
(1) Under-roof selling space is: $200 \mathrm{ft} . \times 80 \mathrm{ft} .=16,000 \mathrm{sq} . \mathrm{ft}$.
(2) Total under-roof floor space is: $200 \mathrm{ft} . \times 100 \mathrm{ft} .=20,000 \mathrm{sq} . \mathrm{ft}$.



REMARISS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 14. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION
a. Is the FIRST DIGIT of your Census File Number (shown
in the address label immediately after "CFN") a zero?Yes - Complete this itemNo - Skip to item 15
b. Is this company owned or controlled by another company?

c. Does this company own or control any other compa
o98 $\begin{aligned} & 1 \square \mathrm{Yes} \longrightarrow \\ & 2 \square \mathrm{No}\end{aligned}$

FORM CB-5400

Enter name, address, and El Number of the Enter name, address, and El Num
owning or controlling companyIndividual owner (sole proprietorship)
2 PartnershipCooperative association (taxable)Cooperative association (tax-exempt)
$5 \square$ Government - Specify
Corporation (Do not mark if any form of cooperative association)
$\square$ Other - Specify


If "Yes," mark (X) the ONE box which accounted for more than half of the total receipts
If "No," skip to item 13
Bread, cakes, cookies, other bakery goods Candy, nuts, confectionery Eggs, poultry Fish and other seafood fresh or frozen . . . . . . . lce cream, frozen custard Fruits, vegetables

Milk, other dairy products - for consumption off the premises . . . . . . . . . . . . .
other dietary supplements . . . . . .
Item 12. Not applicable to this report
Item 13. LEGAL FORM OF ORGANIZATION
Which of the following best describes this establishment's

$003 \quad 1 \quad$| 1 Individual owner (sole proprietorship) |
| :--- |
| $2 \square$ Partnership |
| 3 |
| 4 Cooperative association (taxable) |
| $4 \square$ Cooperative association (tax-exempt) |
| $5 \square$ Government - Specify |
| $0 \square$Corporation (Do not mark if any form of <br> cooperative association) |
| $9 \square$ Other - Specify |

essential in understanding your reported data. ,






REMMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

| Period covered by this report | FROM: Mo. ${ }_{\text {I }}$, Year |  | TO: Mo. | Year | Nam | ort - Print or type |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telephone | Area code | Number ${ }^{\text {N }}$ Extension |  |  | Title |  |
| Signature of authorized person |  |  |  |  |  | Date |

FORM CB-5504 PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS

# U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS <br> 1992 CENSUS OF DISTRIBUTIVE TRADES SHORT FORM 

## CR-5001

## DUE DATE: FEBRUARY 15, 1993

If you have questions about completing this report, please call or write the this report, please call or in any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Please return your completed report to:

> BUREAU OF THE CENSUS
> 1201 East 10th Street

Jeffersonville, IN 47134-0001
Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

$$
1-800-233-6136
$$

Please read the accompanying instructions before answering the questions.

Census use

(Please correct any errors in name, address, and ZIP Code.)

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Item 1. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the same as the one used for this establishment on its latest 1992 Employer's Quarterly Federal Tax on its latest 1992 Empioyer's
Return, Treasury Form 941?

| $2 \square$ No - Report current El No. below |  |  |
| :---: | :---: | :---: |
| (9 digits) |  |  |
| Item 2. PHYSICAL LOCATION <br> a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations) |  |  |
|  |  |  |
| $093 \quad 1 \square \text { Yes } \quad 2!$ | ysica | ation below |
| Number and street |  |  |
| City, town, village, etc. | State | ZIP Code |

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?


Item 4. PAYROLL
Payroll in 1992, BEFORE DEDUCTIONS
a. Annual
b. First quarter (January-March)

Item 5. EMPLOYMENT
Number of paid employees for pay
Number of paid empioyees for pa
period including March 12,1992
(Include both full- and part-time
employees)
Item 6. OPERATING EXPENSES
Operating expenses for 1992 (Include
payroll, but exclude cost of goods sold
and interest expense)
Item 7. INVENTORIES
a. Did you have inventories at the end of 1991 or 1992 ?

105Yes - Complete the remainder of the item
$2 \square$ No - Skip to item 8
b. Were inventories of this establishment subject to the last-in, first-out (LIFO) method of valuation?

111Yes - Use the sum of the LIFO amount plus the LIFO reserve for lines $c$ and $c(2)$
$2 \square$ No - Complete only line c

|  |  | ad of 199 |  |  | nd of 199 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mil. | Thou. | Dol. | Mil. | Thou. | Dol. |
|  | 046 |  |  | 047 |  |  |
|  |  | \| | |  |  |  |  |
| Total inventories |  | \| |  |  |  |  |
|  | 106 |  |  | 112 |  |  |
| (1) Amount not subject to LIFO |  |  |  |  |  |  |
| costing |  | \| |  |  |  |  |
|  | 107 |  |  | 113 |  |  |
| (2) Amount subject to LIFO costing |  |  |  |  |  |  |
| (gross) |  |  |  |  |  |  |
|  | 108 |  |  | 114 |  |  |
| (a) Amount of the |  |  |  |  | \| |  |
| LIFO reserve |  |  |  |  |  |  |
|  | 109 |  |  | 115 |  |  |
| (b) LIFO value of the line $c(2)$ |  |  |  |  |  |  |
| the line $\mathrm{c}(2)$ (net) |  |  |  |  |  |  |

NOTE - The sum of lines c(1) and c(2) should equal line c The sum of lines $c(2 a)$ and $c(2 b)$ should equal line c(2)


## DUE DATE: FEBRUARY 15, 1993

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1-800-233-6136

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Census use
(Please correct any errors in name, address, and ZIP Code.)
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Item 1. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the same as the one used for this establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form 941?
$094 \quad 1 \square$ Yes $2 \square$ No - Report current EI No. below (9 digits)

Item 2. PHYSICAL LOCATION
a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)

Number and street
City, town, village, etc.


State
ZIP Code
b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
No legal boundaries
$\begin{array}{ll}095 \quad 1 \quad \text { Yes } \\ & 2 \square \text { No }\end{array}$ No $4 \square$ Do not know
c. In what type of municipality is this establishment physically located?
096City, village, or boroughTown or townshipOther - Specify
Do not know
d. In what county is this establishment physically located?

Item 3. OPERATIONAL STATUS
Number of months
a. How many months during 1992 was
this establishment actively operated?
b. Which of the following best describes this
establishment's status at the end of 1992 ?
Mark $(X)$ only ONE box.
001In operation
Temporarily or seasonally inactiveCeased operation - Give date at right Sold or leased to another operator Give date at right AND enter name, etc., below

Name of new owner or operator

Number and street
City
State
ZIP Code





REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

| Period covered by this report | FROM: Mo. ${ }^{\text {I }}$ |  | TO: Mo. ${ }_{\text {l }}$ | Year | Name of person to contact regarding this report - Print or type |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telephone | Area code | Number | Extension |  | Title |  |
| Signature of authorized person |  |  |  |  |  | Date |



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Item 1. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the same as the one used for this establishment on its latest 1992 Employer
094Yes
No - Report current EI No. below (9 digits)

Item 2. PHYSICAL LOCATION
a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)

$$
093 \quad 1 \square \text { Yes } 2 \square \text { No - Report physical location below }
$$

Number and street

| City, town, village, etc. | State | ZIP Code |
| :--- | :--- | :--- |

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

c. In what type of municipality is this establishment physically located?

| $096 \quad 1$ | $\square$ City, village, or borough |
| ---: | :--- |
|  | $2 \square$ Town or township |
| 3 | $\square$ Other - Specify |
| 4 | $\square$ Do not know |

d. In what county is this establishment physically located?

| Item 3. OPERATIONAL STATUS <br> a. How many months during 1992 was this establishment actively operated? <br> b. Which of the following best describes this establishment's status at the end of 1992? Mark (X) only ONE box. <br> $001 \quad 1$ In operation Temporarily or seasonally inactive Ceased operation - Give date at right Sold or leased to another operator Give date at right AND enter name, etc., below |  |  |  | Number of months |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Figures only |  |
|  |  |  |  | Month | Year |
| Name of new owner or operator |  |  |  |  |  |
| Number and street |  |  |  |  |  |
|  | City | State |  | Code |  |



CONTINUE ON PAGE 2




REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.


DUE DATE: FEBRUARY 15, 1993
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Jeffersonville, IN 47134-0001
Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

$$
1-800-233-6136
$$

Please read the accompanying
instructions before answering
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Census use
(Please correct any errors in name, address, and ZIP Code.)

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PENALTY FOR FAILURE TO REPORT



U.S. DEPARTMENT OF COMMERCE bureau of the census

1992 CENSUS OF SERVICE INDUSTRIES HOTELS AND MOTELS

## CB-7001

OMB No. 0607-0729: Approval Expires 06/30/94

## DUE DATE: FEBRUARY 15, 1993

If you have questions about completing this report, please call or write the Census Bureau. In any communication be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Please return your completed report to:

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Please read the accompanying
instructions before answering the questions.

Census use
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Item 1. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the same as the one used for this establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form 941?
$094 \quad 1 \square$ Yes $\quad 2 \square$ No - Report current El No. below
(9 digits)

Item 2. PHYSICAL LOCATION
a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)

$\qquad$No - Report physical location below
Number and street

| City, town, village, etc. | State | ZIP Code |
| :--- | :--- | :--- |

b. Is this establishment physically located inside the lega boundaries of the city, town, village, etc.?

d. In what county is this establishment physically located?

Item 3. OPERATIONAL STATUS
a. How many months during 1992 was this establishment actively operated?
b. Which of the following best describes this establishment's status at the end of 1992 ? establishment's statu
Mark $(X)$ only ONE box.


Item 4. LEGAL FORM OF ORGANIZATION
Which of the following best describes this establishment's legal form of organization during 1992 ? Mark (X) only ONE box.


PENALTY FOR FAILURE TO REPORT

Item 8. KIND OF BUSINESS OR ACTIVITY
Mark (X) the ONE box which best describes the business or activity that accounted for the MAJOR portion of this establishment's receipts in 1992


Item 9. SOURCES OF RECEIPTS
Report receipts by source either in dollar figures (see example for item 5) or as percentages (in whole percents) of the total - see example below Please do not combine data for two or more receipts lines.
Do not include sales, occupancy, or other taxes collected from customers. Do not include the total, or this establishment's share of, receipts from coin-operated machines operated by others in part a Line a(1)-Report receipts from guestroom or unit rentals. Report receipts from rentals of public rooms (e.g., ballrooms, convention halls) on line a(9), and store rental receipts on line b.
Lines a(1) and a(2) - Establishments which include meals and rooms in a single rate should estimate the values for lines $a(1)$ and $a(2)$. Line a(8) - Report this establishment's share from gaming operations (e.g., casino games, slot machines).
Line a(10) - Report receipts from valet, laundry, parking, and other guest services.
Line b-Receipts from "other sources" include rental and commission receipts from operators of leased departments, concessions, stores, and coin-operated machines.


Item 10. NUMBER AND TYPE OF ACCOMMODATIONS DECEMBER 31, 1992

The number of guestrooms, units, or quarters consists of the number which can be rented as single units. Suites of rooms which cannot be subdivided should be counted as a single unit.
Number of rooms, units, or
quarters, by type Number as of
a. Primarily rented as residential quarters or units (occupied as one's primary residence)
b. Primarily rented as transien
December 31, 1992
guestrooms or units
c. TOTAL (Sum of lines a and b)

Item 11. FRANCHISE OPERATIONS
a. Does this establishment use a by ANOTHER company (franchisor) for a fee, royalty payment, and/or other
Yes - Skip to contract agreement? $2 \square$ No - Continue
b. Does this establishment use a trade name which this
establishment's OWN company establishment's OWN company (franchisor) authorizes others royalty payment and/or other contract agreement?

Item 12. FOOD SERVICE
a. Is there a restaurant, coffee shop, or other food service on the premises?
 64Ye
b. If "Yes,"
(1) Does this establishment own and operate the food service(s)?
(2) Does this establishment contract with, or lease space to, another company
to operate the food service(s)?

```
467
```

Item 13. HOTELS, BY TYPE
(To be completed by hotels only)
Mark (X) the ONE box which best describes this hotel.
$468 \quad 1 \square$ Transient hotel: full service
providing food and beverage service(s), convenience shop, laundry service, banquet/meeting facilities, and limited recreational amenities on the premises)Transient hotel: limited service
providing some or none of the services available from full-service establishments)All-suite hotel
Resort hotel
Conference center/convention hotel
$6 \square$ nn (including bed-and-breakfast inn)Other - Describe


REIMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

U.S. DEPARTMENT OF COMMERCE bUREAU OF THE CENSUS

FORM
CB-7002

## 1992 CENSUS OF SERVICE INDUSTRIES miscellaneous lodging places

## DUE DATE: FEBRUARY 15, 1993

If you have questions about completing this report, please call or write the Census Bureau. In any communication File Number (CFN) printed in the label to the right. Please return your completed report to:

BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville, IN 47134-0001

Toll-free assistance, 8:00 a.m. to 8:00 p.m. eastern time, Monday through Friday: 1-800-233-6136
 this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT iS CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

Item 1. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the same as the one used for this establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form 941?
$094 \quad 1 \square$ Yes $2 \square$ No - Report current EI No. below

a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)
$093 \quad 1 \square$ Yes $2 \square$ No - Report physical location below
Number and street

| City, town, village, etc. | State | ZIP Code |
| :--- | :--- | :--- |

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

d. In what county is this establishment physically located?

Item 3. OPERATIONAL STATUS
Number of months
a. How many months during 1992 was
this establishment actively operated?
b. Which of the following best describes this establishment's status at the end of 1992 ?
Mark (X) only ONE box.


Item 4. LEGAL FORM OF ORGANIZATION AND TAX STATUS a. LEGAL FORIM OF ORGANIZATION

Which of the following best describes this establishment's legal form of organization during 1992 ?
Mark (X) only ONE box.

## 003

Individual owner (sole proprietorship) PartnershipGovernment - Specify - $\square$ Corporation $9 \square$ Other - Specifyb. TAX STATUS
(1) Is this establishment operated on a not-for-profit basis?

```
005 1 \square Yes
No Skip to item
```

(2) Was all or part of the income of this establishment or organization exempt from Federal income taxes under section 501 of the Internal Revenue Code?

HOW TO
REPORT
DOLLAR
FIGURES

FIGURES
Item 5. DOLLAR VOLUME
If the answer to item 4b(2) was "Yes," skip to part b; otherwise, complete part a and skip to item 6
a. OPERATING RECEIPTS of this (taxable) establishment in 1992
b. REVENUE AND EXPENSES of this
(tax-exempt) establishment in 1992
(1) REVENUE
(2) EXPENSES (including payroll)
Item 6. PAYROLL

Payroll in 1992, BEFORE DEDUCTIONS
a. Annual
b. First quarter (January-March)

Item 7. EMPLOYMENT
Number of paid employees for pay
period including March 12, 1992
(Include both full- and part-time
employees)

Item 8. KIND OF BUSINESS OR ACTIVITY
Mark (X) the ONE box which best describes the business or activity that accounted for the MAJOR portion of this establishment's receipts or revenue in 1992.


Item 9. SOURCES OF RECEIPTS OR REVENUE Report receipts or revenue by source in dollar figures (see example for item 5).

Please do not combine data for two or more receipts or revenue lines.

Establishments which are subject to Federal income tax should complete items $b(1)$ and $b(2)$. Do not include these values in item $5 a$.

Exclude all sales, occupancy, or other taxes collected from customers.

Neither the total, nor this establishment's share of, receipts from coin-operated machines operated by others is to be included in item 9a.

Line a(1)-Report receipts from guestroom or unit rentals. Report receipts from rentals of public rooms (e.g., ballrooms, convention halls) on line $a(9)$, and store rental receipts on line $b(2)$. Lines a(1) and a(2)-Establishments which should estimate the values for lines $a(1)$ and a(2).

Line a(8) - Report this establishment's share of receipts from gaming operations (e.g., casino games, slot machines).

Line a(11)-Report receipts from valet, laundry, parking, and other guest services.

Line b(2) - Include rental and commission receipts from operators of leased departments, concessions, stores, and coin-operated machines.


Item 10. NUMBER AND TYPE OF ACCOMMODATIONS DECEMBER 31, 1992
(To be completed by hotels/motels and other lodging facilities)
The number of guestrooms, units, or quarters consists of the number which can be rented as single units. A suite of rooms which cannot be subdivided should be counted as a single unit.

Number of rooms, units, or quarters, by type
a. Primarily rented as residential quarters or units (occupied as one's primary residence)
b. Primarily rented as transient guestrooms or units
c. TOTAL (Sum of lines a and b)


PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS

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Jeffersonville, IN 47134-0001
Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

1-800-233-6136


CB-7201

(Please correct any errors in name, address, and ZIP Code.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT
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$094 \quad 1 \square$ Yes $2 \square$ No - Report current El No. below (9 digits)
Item 2. PHYSICAL LOCATION
a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)
$093 \quad 1 \square$ Yes $2 \square$ No - Report physical location below
Number and street

| City, town, village, etc. | State | ZIP Code |
| :--- | :--- | :--- |

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

| 095 | $1 \square$ Yes | $3 \square$ No legal boundaries |
| :--- | :--- | :--- |
|  | $2 \square$ No | $4 \square$ Do not know |

c. In what type of municipality is this establishment physically located?City, village, or borough
$2 \square$ Town or township
$3 \square$ Other - Specify $\qquad$ Do not know
d. In what county is this establishment physically located?

Item 4. LEGAL FORM OF ORGANIZATION
Which of the following best describes this establishment's legal form of organization during 1992?
Mark (X) only ONE box.
 Number of months
Item 3. OPERATIONAL STATUS
a. How many months during 1992 was
this establishment actively operated?
b. Which of the following best describes this establishment's status at the end of 1992 ? Mark $(X)$ only ONE box.


Page 2



REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.


1992 CENSUS OF SERVICE INDUSTRIES COMPUTER AND DATA PROCESSING SERVICES

## DUE DATE: FEBRUARY 15, 1993

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BUREAU OF THE CENSUS
1201 East 10th Street
Jeffersonville, IN 47134-0001
Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

1-800-233-6136

| Please read the accompanying <br> instructions before answering <br> the questions. |  |  |  |
| :--- | :--- | :---: | :---: |
| Census use |  |  |  |
|  |  |  |  |

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Item 1. EMPLOYER IDENTIFICATION NUMBER
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on its latest 1992 Employer's Quarterly Federal Tax on its latest 1992 Employer's
Return, Treasury Form 941?
$094 \quad 1 \square$ Yes $2 \square$ No-Report current El No. below (9 digits)
Item 2. PHYSICAL LOCATION
a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)
$093 \quad 1 \square$ Yes $\quad 2 \square$ No - Report physical location below

## Number and street

| City, town, village, etc. | State | ZIP Code |
| :--- | :--- | :--- |

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

| 095 | $1 \square$ Yes | $3 \square$ No legal boundaries |
| :--- | :--- | :--- |
|  | $2 \square$ No | $4 \square$ Do not know |

c. In what type of municipality is this establishment physically located?

| $096 \quad 1 \quad$ City, village, or borough |  |
| :--- | :--- |
|  | $2 \square$ Town or township |
|  | $3 \square$ Other - Specify |
|  | $4 \square$ Do not know |

d. In what county is this establishment physically located?

Item 4. LEGAL FORM OF ORGANIZATION
Which of the following best describes this establishment's legal form of organization during 1992 ?

Mark (X) only ONE box.


## Number of months

Item 3. OPERATIONAL STATUS
a. How many months during 1992 was this establishment actively operated?
b. Which of the following best describes this establishment's status at the end of 1992? Mark (X) only ONE box.


CONTINUE ON PAGE 2

Item 8. KIND OF BUSINESS OR ACTIVITY
a. Mark (X) the ONE box which best describes the kind of business or activity that accounted for the MAJOR portion of this establishment's receipts in 1992.
Computer software design and related services


Computer processing and data preparation services

Data preparation services (e.g., data entry) . . . . . $\square 737401$
Computer data processing services . . . . . . . . . $\square 737402$
Computer facilities management services
(management or operation of customers'
computer facilities) . . . . . . . . . . . . . . . . . . $\square 737601$

## Rental and leasing of computers and peripheral equipment peripheral equipment

Finance (equity) leasing of computers and related data processing equipment615900

Rental and leasing of computers and related data processing equipment by the manufacturer (or its sales branches)9000000

Rental and leasing of computers and related
data processing equipment, except finance
(equity) leasing or leasing by the
manufacturer (or its sales branches)

## Other computer services



## Other kinds of business

Computer hardware or software "store" selling.
Primarily to individuals for personal use . .573412
Primarily to businesses, government, etc.,
for business use50451

Computer equipment (hardware or
software) wholesaler504500 Engineering consulting and design service Research and development of computers and related hardware873112

Manufacturer - Describe type of equipment manufactured9357000

Other - Describe777777
b. Was this establishment primarily engaged in providing support services (e.g., data processing, research and development) to other establishments of the same company (rather than for the general public or other business firms) in 1992 ?

Item 9. SOURCES OF RECEIPTS
Report receipts by source either in dollar figures (see example for item 5) or as percentages (in whole percents) of the total - see example below
Please do not combine data for two or more receipts lines.
Receipts should include amounts received for work subcontracted to others.

Line a - Include receipts from developing and marketing software for nonspecialized use, such as for payroll and tax accounting, data base systems, etc. Such software may require minor modifications for individual customer needs. Receipts from the sale of software not developed by this firm (resales) should be reported on line $j(2)$.
Line b(1) - Include receipts for the development (analysis, design, and programming) of software tailored to customer specifications. Free-lance computer software writers should include receipts from the sale of their software here.

Line b(2) - Include receipts from providing systems analysts and/or programmers to participate in the development or maintenance of software systems.

Line c(1)- Include receipts from providing advice related to the management of clients' computer resources. This advice typically consists of assessing the needs of the organization and planning or consulting on the purchase of hardware and software.
Line c(2) - Include receipts from providing advice on technical matters related to computer systems, such as conducting feasibility studies on the implementation of a system, providing specifications for data base design, and providing technical expertise for the integration of software and hardware.

Line d - Include receipts from the development or modification of software and the "bundling" of the software with hardware to software and the bunding of the software with hardware to Receipts should represent the combined charges from software development, hardware sales, and other services provided in developing and installing the systems. Receipts from the sale of computer systems comprised entirely of purchased hardware and software should be reported on line $j$.
Line $f$ - Include amounts received for the contract management and operations of government and other data processing facilities. Include operation of computer and data processing facilities at customers' location.

Line g-Include receipts from providing computer resources (hardware and software) for the storage and on-line retrieval of information.

Line h(1) - Include the fair sales value of merchandise marketed in 1992 by your firm under capital, finance, or full payout leases. Do not include installment payments received from any capital, finance, or full payout leases.
Line h(2) - Include receipts from rental and leasing (operating leases only) of computers and other equipment. Total receipts should be reported here whether or not the lease includes maintenance.

Line I - Report receipts from providing telecommunications services (e.g., data transmission services, leased networks) here.



Item 13. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION
a. Is the FIRST DIGIT of your Census File Number (shown in the address label immediately after "CFN") a zero?Yes - Complete this item
$2 \square$ No - Skip to item 14
b. Is this company owned $\quad$ Enter name, address, and EI Number of the owning or controlling company or controiled by another company?

097$\square$ YesNo
c. Does this company own

Enter name, address, and El Number of the owned or controlled company
or control any other
company or companies?

098Yes $\longrightarrow$
$2 \square \mathrm{No}$ No
d. How many establishments operated under the Employer Identification Number shown in the label (or as corrected in item 1) AT THE END of 1992?
If more than one, provide the physical location address and other information indicated below for each establishment. The headquarters location should be first, followed by all other locations. If more room is needed, continue in the same format in REMARKS or on a separate sheet of paper.

Estimates are acceptable if book figures are not available.

|  | Name |  |  | 1992 | Mil. | Thou. | Dol. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 081 |  |  |
|  | Number and street |  |  | Receipts |  | \| |  |
|  |  |  |  |  | 082 |  |  |
|  | City | State | ZIP Code | payroll |  | 1 I |  |
| 1 | Kin |  |  | Paid period | emplo inclua | ees for ng Mar | oay |
|  |  |  |  | 083 |  |  |  |
|  |  |  |  | Census use |  |  |  |
|  | Name |  |  | 1992 | Mil. | Thou. ${ }^{\text {I }}$ | Dol. |
|  |  |  |  |  | 081 | 1 |  |
|  | Number and street |  |  | Receipts |  |  |  |
|  |  |  |  |  | 082 |  |  |
|  | City | State | ZIP Code | payroll |  | 1 |  |
| 2 |  |  |  | Paid period | emplo inclua | ees for ng Mar | $\text { oay } 12$ |
|  | Kind-of-business description |  |  | 083 |  |  |  |
|  |  |  |  | Census use | 088 |  |  |

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 14. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

| Period covered by this report |  | FROM | Mo. | Year | TO: | Mo. | Year | Name of person to contact regarding this report - Print or type |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telephone | Area code |  | Number |  |  | Extension |  | Title |  |
| Signature of authorized person |  |  |  |  |  |  |  |  | Date |

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Item 1. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the same as the one used for this establishment Return, Treasury Form 941?
$094 \quad 1 \square$ Yes $2 \square$ No-Report current EI No. below
(9 digits)
Item 2. PHYSICAL LOCATION
a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)

Number and stree
Number and street

| City, town, village, etc. | State | ZIP Code |
| :--- | :--- | :--- |

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

c. In what type of municipality is this establishment In what type of mu
physically located?

$096 \quad 1 \quad \square$ City, village, or borough $\quad$| 2 | $\square$ Town or township |
| ---: | :--- |
| 3 | $\square$ Other - Specify |
| 4 | $\square$ Do not know |

d. In what county is this establishment physically located?


Item 4. LEGAL FORM OF ORGANIZATION AND TAX STATUS
a. LEGAL FORM OF ORGANIZATION

Which of the following best describes this establishment's legal form of organization during 1992?
Mark (X) only ONE box.
ооз $\quad 1 \square$ Individual owner (sole proprietorship)Partnership
$5 \square$ Government - Specify
o $\square$ Corporation
$9 \square$ Other - Specify
b. TAX STATUS
(1) Is this establishment operated on a not-for-profit basis?

| $005 \quad 1 \square$ Yes |  |
| :--- | :--- |
|  | $2 \square$ No - Skip to item 5 |

(2) Was all or part of the income of this establishment or organization exempt from Federal income taxes under section 501 of the Internal Revenue Code?


| HOW TO REPORT DOLLAR FIGURES | Dollar figures should be rounded to thousands of dollars. <br> Example: If a figure <br> is \$1,125,628.79 • Preferred report $\qquad$ | Millions (000) | Thousands (000) | $\begin{aligned} & \text { Dol- } \\ & \text { lars } \\ & \text { (000) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 126 |  |
|  |  | 1 | 125 | 629 |
|  |  | Mil. | Thou | Dol. |

Item 5. DOLLAR VOLUME
NOTE-Amusement parlors and video arcades should include commissions received from
vending and amusement machine operators.
If the answer to item 4b(2) was "Yes," skip
If the answer to item 4b(2) was "Yes," skip
to part b; otherwise, complete part a and
to part b, othe
a. OPERATING RECEIPTS of this
(taxable) establishment in 1992
b. REVENUE AND EXPENSES of this
(1) REVENUE
(2) EXPENSES (including payroll)

Item 6. PAYROLL
Payroll in 1992 , BEFORE DEDUCTIONS
a. Annual
b. First quarter (January-March)

Item 7. EMPLOYMENT
Number of paid employees for pay
period including March 12, 1992
(Include both full- and part-time employees)

PENALTY FOR FAILURE TO REPORT

Item 8. KIND OF BUSINESS OR ACTIVITY
Mark (X) the ONE box which best describes the business or activity that accounted for the MAJOR portion of this establishment's receipts or revenue in 1992.

| Carnivals, circuses, and fairs |  |
| :---: | :---: |
| Carnival or circus | 799921 |
| Concession operator (amusements, rides, etc.) | 799911 |
| Fair (State, county, etc.) | 799931 |
| Amusement park, theme park, water park, kiddie park | 799601 |

## Coin machine operations

Coin machine operator (or distributor) - operator of coin-operated machines located in other establishments


## Other amusement and recreation services (except membership clubs) (excers clubs)

Physical fitness, strength development, or weight training center

Diet or weight reducing center (no physical fitness facilities)
Billiard or pool establishment
Rental of amusement and recreation items (e.g., beach chairs, bicycles, boats, horses)

Sports instruction (including instructional schools and camps)
Golf driving range
Miniature golf $\qquad$
Golf course (open to the public)
Casino (gambling) with 25 or more guestrooms
for lodging
Casino (gambling) with less than 25 (or no) guestrooms for lodging
Skating rink, roller
Skating rink, ice
Swimming pool, bathing beach
Ski area with 25 or more guestrooms for
Ski area with less than 25 (or no) guestrooms
for lodging $\qquad$
Children's day camp
Sports professional, except jockey or racing car driver
Public dance hall or ballroom . . . . . . . . . . . .
Dancing school (including modern dance, ballet, tap, ethnic, etc.)

Other amusement or recreation service -
Describe777776

Other kind of activity - Describe777777

Item 9. SOURCES OF RECEIPTS OR REVENUE
Report receipts or revenue by source in dollar figures (see example for item 5).
Please do not combine data for two or more receipts or revenue lines.
Line a - Operators of coin-operated amusement machines
(including coin-operated gambling machines) located in other establishments should report in part a the total amount paid by customers into such machines, without deduction for amounts paid to those establishments. Amusement parlors and video arcades should report on line b(9) their share of receipts from coin machines operated by others.
Line b(1) - Report amounts received from the sale of general or specific exhibit admissions, exclusive of any State or local taxes.
Line b(2) - Report amounts received for the use of recreational facilities. Include tuition or fees for instructional services, billiard or pool table fees, and greens fees.
Line b(4) - Report amounts received from the rental of boats, canoes, beach chairs, and other recreational items.
Line $b(5)$ - Report amounts received from sales of food, candy, refreshments, etc., excluding all sales taxes. Do not include sales of alcoholic beverages, receipts made by operators of vending machines operated by others at this establishment
Line b(8) - Report casino's share of gaming receipts. Operators of coin-operated gambling machines (e.g., slots) should report on line a.
Line $\mathbf{b}(9)$ - Report amounts received from miscellaneous sources such as parking fees, etc.
Line d(1) - Report contributions, gifts, and grants, whether or not restricted against use for operations. Include here any donations made for admissions.
Line d(2) - Report receipts from operators of concessions on the premises, rental of display space, advertising, endorsements, radio or television broadcast income, and other noncustom receipts. Also include amounts received from interest and investments, real estate, or other assets.



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Item 1. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the same as the one used for this establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form 941?
094YesNo - Report current EI No. below (9 digits)

Item 2. PHYSICAL LOCATION
a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)
$\qquad$ Yes $\qquad$ No - Report physical location below

Number and street

| City, town, village, etc. | State | ZIP Code |
| :--- | :--- | :--- |

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

c. In what type of municipality is this establishment physically located?

$096 \quad 1 \quad \square$ City, village, or borough $\quad$|  | $1 \quad$ Town or township |
| ---: | :--- |
|  | $2 \square$ Other - Specify |
|  | $4 \square$ Do not know |

d. In what county is this establishment physically located?


Item 4. LEGAL FORM OF ORGANIZATION AND TAX STATUS
a. LEGAL FORIM OF ORGANIZATION

Which of the following best describes this practice's
legal form of organization during 1992 ?
Mark (X) only ONE box.
$0031 \square$ Sole practitioner (including individual practitioner in a group practice filing a sole proprietorshipPartnership (including association or other form of group practice filing a partnership Federal income tax return)Government - SpecifyProfessional service organization or association operating under State professional association operating under State professional association Federal income tax return)
$0 \square$ Corporation (other than specified above)
$\qquad$ Other - Specify
b. TAX STATUS
(1) Is this establishment operated on a not-for-profit basis? $005 \quad 1 \square$ Yes $\quad 2 \square$ No - Skip to item 5
(2) Was all or part of the income of this establishment or organization exempt from Federal income taxes under section 501 of the Internal Revenue Code?


PENALTY FOR FAILURE TO REPORT


## Hospital and medical service plans (including HMO's)

General medical clinic operated by the provider of a prepaid medical plan801134
Other health facility operated by the provider of a prepaid medical plan - Describe . . . . . . . . . . $\square 777775$

Management office engaged in arranging for
hospital, medical, and other health services in
return for a fixed periodic premium from
subscribers632400

Other health services
Association or similar group of health practitioners
(Employer Identification Number is assigned to the
association) . . . . . . . . . . . . . . . . . . . . . . . .801121

Optical goods store . . . . . . . . . . . . . . . . . . . . .599509

Other kind of health service - Describe777776

Other kind of activity or operation - Describe . . . . . $\square 777777$

Item 9. PERSONNEL, BY OCCUPATION
Note - Data on "Type of employee" should cover only the personnel under this Employer Identification (EI) Number. Line a(10) should equal item 7.
Line a - Physicians who are members of a professional corporation (PC) or professional association (PA) should be included in "Type of employee" data.
Line b-Only proprietors and partners not considered employees of the firm for Federal income tax purposes should be included here.


Item 10. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION
a. Is the FIRST DIGIT of your Census File Number (shown in the address label immediately after "CFN") a zero?Yes - Complete this item No - Skip to item 11
b. Is this company owned or controlled by another company?

c. Does this company

No. (9 digits)
Enter name, address, and El Number of the owned or controlled company

Enter name, address, and EI Number of the owning or controlling company
other company or companies?


EI No. (9 digits)
ITEM 10 CONTINUED ON PAGE 3


REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

| Period covered by this report | FROM: Mo. ${ }^{\text {l }}$, Year |  | TO: Mo. 1 Year | Nam | - Print or type |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Telephone ${ }^{\text {T }}$ Area code |  | Number | Extension | Title |  |
| Signature of authorized person |  |  |  |  | Date |

DUE DATE: FEBRUARY 15, 1993
If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Please return your completed report to:

BUREAU OF THE CENSUS
1201 East 10th Street
Jeffersonville, IN 47134-0001
Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

1-800-233-6136

Please read the accompanying
instructions before answering
the questions.

CB-8702


YOUR RESPONSE IS REQUIRED BY LAN. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT is CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

Item 1. EMPLOYER IDENTIFICATION NUMBER
is the Employer Identification (EI) Number shown in the label the same as the one used for this establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form 941?
$094 \quad 1 \square$ Yes $2 \square$ No - Report current EI No. below
(9 digits)
trem 2. PHYSICAL LOCATION
a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)
$093 \quad 1 \square$ Yes $2 \square$ No - Report physical location below

| Number and street |  |  |
| :---: | :---: | :---: |
| City, town, village, etc. | State | ZIP Code |
| Is this establishment physically located inside the lega boundaries of the city, town, village, etc.? |  |  |
| $\begin{array}{lll} 095 & 1 \square \text { Yes } & 3 \square \text { No legal boundaries } \\ & 2 \square \text { No } & 4 \square \text { Do not know } \end{array}$ |  |  |
| In what type of municipality is this establishment physically located? |  |  |
|  |  |  |

d. In what county is this establishment physically located?

Item 4. LEGAL FORM OF ORGANIZATION
Which of the following best describes this establishment's legal form of organization during 1992?

Mark (X) only ONE box.

Item 3. OPERATIONAL STATUS Number of months
a. How many months during 1992 was this establishment actively operated
b. Which of the following best describes this establishment's status at the end of 1992 ? establishment's statu
Mark $(X)$ only ONE box.


PENALTY FOR FAILURE TO REPORT

Item 8. KIND OF BUSINESS OR ACTIVITY
Mark (X) the ONE box which best describes the business or activity that accounted for the MAJOR portion of this
establishment's receipts in 1992.


## Other kind of activity

Computer data processing service (excludes
establishments which may utilize computers in
providing services such as accounting or
bookkeeping services) . . . . . . . . . . . . . . . . . . $\square 737403$


Item 9. SOURCES OF RECEIPTS

Report receipts by source either in dollar figures (see example for item 5) or as percentages (in whole percents) of the total - see example to the right.

Please do not combine data for two or more receipts lines
Line a(1) - Include receipts for preparing preadjusted trial balances (clients have own bookkeeper) and periodic financial statements (clients have own bookkeeper) and periodic financial statem
for clients. Auditing services include examining, reporting, analyzing, and confirming clients' existing accounting records. Include reimbursement of expenses incurred for clients.

Line a(2) - Include receipts for preparing trial balances, journals, ledgers, payrolls, etc.

Line b(1) - Include receipts for providing strategic and
organizational planning, financial planning and budgeting, and other management consulting services. Receipts for tax consulting should be included on line $b(2)$

Line b(2) - Include receipts for providing advice on tax matters. If advice is provided as part of the preparation of tax returns, enter amount on line c.

Line $\mathbf{g}$ - Include receipts for developing software tailored to customer specifications. Receipts for developing and marketing prepackaged software should be included on line $h$

Line i- Include receipts for developing or modifying software and "bundling" the software with hardware to create an integrated system designed for specific applications. Report on this line the other services provided in developing and installing the systems.



U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

FORM
TC-9502

1992 CENSUS OF TRANSPORTATION truck inventory and use survey


NOTICE - Public reporting burden for this collection of information is estimated to vary from 40 to 60 minutes per response, with an average of 50 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Associate Director of Management Services, Attn: Paperwork Reduction Project 0607-0730, Room 2027, Bureau of the Census, Washington, DC 20233; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Attn: Paperwork Reduction Project 0607-0730, Washington, DC 20503. PLEASE INCLUDE FORM NAME AND NUMBER IN ALL CORRESPONDENCE.

## SURVEY COVERAGE

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses, organizations, and residents that receive this questionnaire to answer the questions for the vehicle identified in the registration information section above and return the questionnaire to the Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by sworn Census Bureau employees and may be used only for statistical purposes.

The term "Truck" includes all pickups, panel trucks, vans, mini-vans, utility vehicles, jeeps, station wagons built on truck chassis, single-unit light, single-unit heavy, and truck tractors.

If you have questions about completing this report, please call or write the Census Bureau. In any communication be sure to refer to the 11-digit Census File Number (CFN) printed in the label above. Toll-free assistance is available, 8:00 a.m. to 8:00 p.m., Eastern Standard Time, Monday through Friday: 1-800-772-7851.

IMPORTANT NOTICE: All questions on this form refer to the vehicle described in the registration information section and its use during calendar year 1992, unless the vehicle was disposed of on or after July 1, 1991 and prior to January 1, 1992. If the vehicle was disposed of on or after July 1, 1991 and prior to January 1, 1992, please complete entire questionnaire, answering each item according to the vehicle's use during calendar year 1991. If the vehicle was disposed of prior to July 1, 1991, please complete Items 1a, 1b, and 32 only.

PLEASE NOTE - There may be errors in the registration information. If there are errors in the VIN, make, and model year registration information, or if the vehicle identified never was in your possession, do not complete the questionnaire. Return it to the Census Bureau, along with a note correcting the errors in the registration information. (For statistical reasons, we cannot accept any substitution for the sampled vehicle.)

It is very important that you read the instructions as you answer the questions. If exact figures are not available for all items, carefully prepared estimates are acceptable.

## ITEM 1

a. Is the vehicle identified in the Registration Information section (cover page) still in your possession?Yes - Are you the -owner? lessee?

SKIP to item 2 and continue with questionnaireNo - Continue with item 1b
b. Did you dispose of this vehicle prior to July 1, 1991?

1121Yes - Complete item 32 and return questionnaireNo - Continue with items 1c, 1d, and the remainder of the questionnaire
c. When did you dispose of this vehicle? Enter figures only

| Month | Year |
| :---: | :---: |
| 113 | 19 | (Example: If June 14, 1992 - enter 06 92)

NOTE - If you disposed of this vehicle prior to January 1, 1992, answer each remaining item according to how the vehicle was used during calendar year 1991. If you disposed of this vehicle during calendar year 1992, answer each remaining item according to how the vehicle was used during calendar year 1992.
d. How did you dispose of this vehicle?

1151Sold, traded, or gave it awayReturned to leasing company
$2 \square$ Junked, scrapped, or otherwise destroyedOther - Please specify

## ITEM 2

When did you obtain this vehicle? Enter figures only

| Month | Year |
| ---: | ---: |
| 116 | 19 |

(Example: If June 14, 1980 - enter 06 80)
ITEM 3
a. How did you obtain this vehicle?
$1181 \square$ Purchased it new - SKIP to item 4a
$2 \square$ Purchased it used (or otherwise acquired) - SKIP to item 4aLeased or rented it FROM someone else Continue with items $3 b$ and $c$
$4 \square$ Other - Please specify
b. How was this vehicle leased or rented?
$1191 \square$ Without a driverWith a driver other than an owner-operator
$3 \square$ With an owner-operator as driver
c. Was the agreement for $\mathbf{1 2}$ months or more?
$1202 \square$ NoYes - Which of the following did the leasing agreement include? Mark (X) all that apply.

| 121 |  |
| ---: | :--- |
|  | $\square$ Financing only (Do not mark |
| if installment sales contract.) |  |

124Payment of taxes 125Obtaining licenses and permits
126Recordkeeping for leased trucks
$127 \square$ Other - Please specify $\qquad$
ITEM 4
a. Did you lease or rent this vehicle TO anyone else?
$1281 \square$ Yes - Continue with items $4 b$ and $c$No - SKIP to item 5
b. How was it leased or rented?
$1291 \square$ Without a driver
$2 \square$ With a driver other than an owner-operator
$\square$ With an owner-operator as driver
c. Was the agreement for $\mathbf{1 2}$ months or more?
$1302 \square$ NoYes - Which of the following did the leasing agreement include? Mark ( $X$ ) all that apply.

| $131 \square$ | Financing only (Do not mark |
| ---: | :--- |
| if installment sales contract.) |  |
|  |  |
| ${ }^{132} \square$ | Full maintenance |

134Payment of taxes
135Obtaining licenses and permits
136Recordkeeping for leased trucks 137Other - Please specify parts only

ITEM 5
How would you best describe this vehicle as it was most often operated?
NOTE - A straight truck, also called a single-unit truck, is a complete unit, cab area and body. A truck tractor is a cab and chassis that is usually used for pulling trailers. (If the vehicle is a pickup, compact van, mini-van, or panel truck, enter body type on the "Other" line.)
2001Straight truck not pulling trailer - SKIP to item 9
2 Straight truck pulling trailer - Continue with item 6a
3Truck tractor (power unit) pulling trailer(s) - SKIP to item 6bOther - Please specify

## ITEM 6

a. If you indicated in item 5 that this vehicle is a straight truck pulling trailer(s), indicate below the kind of trailer(s) this vehicle MOST OFTEN PULLED. Mark ( $X$ ) ONE box only.

Utility and other trailers less than 20 feet most often pulled by this straight truck.
201One axle on trailerTwo axles on trailerThree axles or more on trailer

One full trailer (or semi-trailer with converter dolly) most often pulled by this straight truck.
$4 \square$ Two axles on trailer
$5 \square$Three axles on trailer
$6 \square$ Four axles or more on trailer
b. (1) If you indicated in item 5 that this vehicle is a truck tractor (power unit) pulling trailer(s), indicate below the kind of trailer(s) this vehicle MOST OFTEN PULLED. Mark ( $X$ ) ONE box only.

One semi-trailer most often pulled by this truck tractor (power unit).
202One axle on trailer Two axles on trailerThree axles or more on trailer

Two trailers, one semi- and one full (or semi-trailer with converter dolly) most often pulled by this truck tractor (power unit).
$04 \square$Three axles on two trailers
05 $\qquad$ Four axles on two trailers
06Five axles on two trailers
$07 \square$Six axles or more on two trailers

Three trailers, one semi- and two full (or semi-trailers with converter dollies) most often pulled by this truck tractor (power unit).
$08 \square$Five axles on three trailers
$09 \square$Six axles on three trailers
$10 \square$Seven axles on three trailersEight axles or more on three trailersOther - Please describe in detail the number of trailers and the number of axles on those trailers most often pulled by this vehicle if not mentioned above.
$\qquad$
(2) What approximate percent of 1992 mileage was no trailer pulled by this vehicle (i.e., bobtail)?
ITEM 7
What approximate percent of 1992 mileage was the trailer/axle configuration, identified in item $\mathbf{6 a}$ or $\mathbf{b}(1)$ above, MOST OFTEN PULLED by this vehicle?

## ITEM 8

What approximate percent of 1992 mileage pulling trailers did this vehicle haul -

$$
\{
$$

a. Railroad, maritime, or domestic containers?
this

. . .
b. Piggyback trailers?
c. Conventional trailers? . . . . . . . . .
. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . ${ }^{207}$
TOTAL (a, b, and c should add to $100 \%$ ) $\longrightarrow 100 \%$

## ITEM 9

## Please indicate the body type which most closely resembles this vehicle or the trailer MOST OFTEN ATTACHED to it if the power unit is a truck tractor.

If the vehicle is a straight truck, mark ( $X$ ) the box that best describes the body of the truck (the area
behind the cab).
Mark (X) ONE box only.

## PLATFORM TYPES

$30005 \square$ Low boy (gooseneck) - platform with depressed center
06 $\qquad$ Basic platform (including flatbed, stake, etc.)
04Platform with devices permanently mounted on bed of truck - such as high lift, lift gate, hoist, etc.

## VAN TYPES

$03 \square$Multi-stop or step van (including hi-cube or cutaway)
12Basic enclosed van (dry cargo)
10 $\qquad$ Drop frame van (including furniture van, etc.)
08 $\qquad$ Insulated, nonrefrigerated van
$09 \square$ $\qquad$ Insulated, refrigerated van
$11 \square$ Open top van (including fruit)

## SPECIALIZED USE TRUCKS

18Automobile transport
$13 \square$Beverage truck
70Concrete mixer

40Dump truck (including belly or bottom dump)
29 $\qquad$ Grain bodies (including low-side grain and hoppers, etc.)
30 $\qquad$ Garbage truck
07Livestock truck (including livestock drop frame)
27 $\qquad$ Oil field truck - service equipment permanently mounted on vehicle
17Pole, logging, pulpwood, or pipe truck
22 $\qquad$ Service truck or "craftsman's vehicle" - body equipped for mobile repair and service
60Tank truck for dry bulk
50 $\qquad$ Tank truck for liquids or gases
$14 \square$ Utility truck - used in public utility operations (telephone line truck, etc.), body equipped for major repair (may have aerial lift, derrick, etc.)
$15 \square$ $\qquad$ Winch or crane truck - lifting equipment (including roll on, roll off) permanently mounted on vehicle
16 Wrecker - for motor vehicle towing or lifting
23 Yard tractor - cab and chassis ONLY, used to spot trailers

NOTE - If none of the above descriptions match the body type of this vehicle, or the trailer usually attached to it, mark ( $X$ ) the "Other" box below and specify body type.
$\qquad$Other - Please specify

## ITEM 10

a. What is the total number of axles on this truck or truck tractor (power unit) including front and rear axles? Do not include axles on any trailers pulled.

3011 $\square$ Two axles (each axle has 2 tires) $2 \square$Two axles (front axle has 2 tires, rear axle has 4 tires)
3 Three axles
$4 \square$ Four axles or more

## How many, IF ANY, of this vehicle's axles are liftable?

| Number |
| :--- |
| 302 |

b. How many of the axles on this truck or truck tractor (power unit) are driving (powered) axles?

3031One driving axle
$\qquad$ Two driving axles
3 $\qquad$ Three driving axles or more

## ITEM 11

What type of cab does this vehicle have?

307Cab forward of engine
2
Cab over engineConventional cabCab beside engineOther - Please specify $\qquad$

## ITEM 12

a. What was the overall length of this vehicle or vehicle and trailer(s) as it was MOST OFTEN OPERATED? An estimate is acceptable.
NOTE - Report distance from front bumper to rear of vehicle or trailer(s), whichever is applicable.
Mark (X) ONE box only.

308
$01 \square$ Less than 13.0 feet
$02 \square 13.0$ to 15.9 feet
$03 \square 16.0$ to 19.9 feet
$04 \square 20.0$ to 27.9 feet
$05 \square 28.0$ to 35.9 feet
$06 \square 36.0$ to 40.9 feet
$07 \square 41.0$ to 44.9 feet
$08 \square 45.0$ to 49.9 feet
$09 \square 50.0$ to 54.9 feet
$10 \square 55.0$ to 59.9 feet
$11 \square 60.0$ to 64.9 feet
$12 \square 65.0$ to 69.9 feet
$13 \square 70.0$ to 74.9 feet
$14 \square 75.0$ feet or more
$\qquad$
b. What was the exterior length of the individual trailer(s) included in the overall length above?

NOTE - If more than one trailer was most often pulled, please give the length of those trailers pulled. (Example: If double trailers, complete for 1st and 2nd trailer.)

| One trailer |  | 1st trailer | 2nd trailer |
| :--- | :--- | :--- | :--- |
|  | 309 | 310 | 3 |
|  | 309 | 310 | 311 |
| Three trailers | 309 |  |  |

c. If this is a combination vehicle, what was the exterior width of the trailer most often attached to the truck or power unit?
If more than one trailer was most often pulled, give the width of the widest trailer pulled.
An estimate is acceptable.
Mark (X) ONE box only.
312 $\qquad$
$\qquad$ inches

## ITEM 13

a. What was the EMPTY weight (truck minus cargo) of this vehicle or vehicle/trailer combination as it was usually operated?
b. What was the AVERAGE weight (empty weight plus weight of cargo) of the vehicle or vehicle/trailer combination when carrying a typical payload during 1992?
c. What was the GROSS weight (maximum) at which this vehicle or vehicle/trailer combination operated during 1992?

## ITEM 14

How many weeks during 1992 was this vehicle operated? An estimate is acceptable.
NOTE - If vehicle was disposed of on or after July 1, 1991, but prior to January 1, 1992, check number of weeks operated during 1991.

Mark (X) ONE box only.
$40001 \square$49 to 52 weeks45 to 48 weeks
0341 to 44 weeks
0437 to 40 weeks
0533 to 36 weeks
$06 \square$ 29 to 32 weeks25 to 28 weeks21 to 24 weeks17 to 20 weeks13 to 16 weeks
$11 \square 9$ to 12 weeks5 to 8 weeks
$13 \square$1 to 4 weeksLess than 1 week

## ITEM 15

| Miles |
| :--- | :--- |
| 401 |

NOTE - If vehicle was disposed of during 1992, only enter mileage driven during 1992. If vehicle was disposed of on or after July 1, 1991, but prior to January 1, 1992, enter mileage driven during 1991.

ITEM 16

| Miles |
| :--- | :--- |
| 402 |

NOTE - If it is no longer in your possession, please estimate the total lifetime mileage at the time you last operated it. If the odometer/speedometer is broken, please give your best estimate. If the odometer has turned over (100,000+ miles), please enter the total figure. (Example: If a 100,000 mile odometer has turned over twice and the odometer reads 18,522 , then the value is 218,522 .)

## ITEM 17

a. Was this vehicle or vehicle/trailer(s) combination used ONLY for consumer one-way truck rental or as an over-the-road truck tractor that DOES NOT operate from a home base location?
NOTE - "Home base" refers to the location where the vehicle was usually parked when it was not on the road.

4031Yes - SKIP to item 19No - Continue with items 17b and c
b. Where was the home base of this vehicle on July 1, 1992?

NOTE - "Home base" refers to the location where the vehicle was usually parked when it was not on the road. If this vehicle was put into service after July 1, 1992, enter current home base.

| City <br> 404 |  |  |
| :--- | :--- | :--- |
| County <br> 405 | State <br> 406 | ZIP Code <br> 407 |

c. What was the type of home base?

Mark (X) ONE box only.
$4081 \square$ Residential or farm - Location is a private residence.Terminal and administrative location - Private, business or commercial trucking operations and administrative duties and functions (i.e. accounting, payroll, etc.) are conducted at this location.

3
Terminal and maintenance facilities for business, private, or commercial freight transportation - Location is engaged in the usual business operations of terminal facilities used by highway-type property carrying vehicles. Administrative duties and functions (i.e. accounting, payroll, etc.) are not conducted at this location.Corporate headquarters - Location conducts administrative duties and functions ONLY. This location does not conduct usual business, private or commercial trucking operations, or related activities of that business.Other - Please specify

| Percent |  |  |
| :--- | :--- | :---: |
| 409 |  |  |
|  |  |  |

What percent of 1992 mileage was driven OUTSIDE the home base State?
An estimate is acceptable. (If none, enter zero.)
NOTE - "Home base State" refers to the state where the vehicle was usually parked when it was not on the road.

## ITEM 19

What approximate PERCENT of this vehicle's 1992 mileage was accounted for by the type of trips listed below?

If all trips were within one range, enter $100 \%$. If more than one range is applicable, be sure that percents total $100 \%$.

NOTE - If this vehicle is used for consumer one-way truck rental or is a long-haul truck tractor that does not operate from a home base, report average range of operation.

Trips off-the-road, little travel on public roads

| Percent |  |
| :---: | :---: |
| 410 |  |
|  | \% |
| 411 |  |
|  | \% |
| 412 |  |
|  | \% |
| 413 |  |
|  | \% |
| 414 |  |
|  | \% |
| 415 |  |
|  | \% |
| 100\% |  |
| Miles | Tenths |
| 416 |  |
| - |  |

How many miles-per-gallon (MPG) did this vehicle average during 1992?
.
Provide tenths, if available. An estimate is acceptable.

## ITEM 21

What kind of fuel does this vehicle use?
Mark (X) ONE box only.
$4181 \square$ Leaded Gasoline
$2 \square$ Unleaded Gasoline
$3 \square$ DieselLiquified Gas (Petroleum (LPG) or Natural (LNG))Other - Please specify

## ITEM 22

Where was this vehicle primarily refueled during 1992?
Mark (X) ONE box only.
$4191 \square$ Central company-owned fueling facilitySingle contract fueling facility located off-sitePublic fueling stationsOther - Please specify $\qquad$

## ITEM 23

What type of brakes does this truck or truck tractor (power unit) have?
4201Hydraulic (standard)Hydraulic with power assistAir
$4 \square$ Other - Please specify $\qquad$

## ITEM 24

Does this vehicle have any of the following?
Mark (X) all that apply.
421Radial Tires

422Power Steering

423Air-conditioning in cab

424Trip recorders/on-board computer

425 Anti-lock brake system

426 Aerodynamic features

427 Axle or drive ratio to maximize fuel efficiency

428Fuel economy engine with low RPM, high torque rise, turbo-charge, etc.
429Variable fan drives

430 Other fuel conservation features

431Reflective materials (in addition to those required by law)
432Electronic vehicle management system Electronic vehicle identification device (transponder), etc.

434Road speed governor

435Navigational systems 436Engine retarder

## ITEM 25

| Who performed the general maintenance and major overhauls on this vehicle? Mark (X) all that apply. | General maintenance | Major overhauls |
| :---: | :---: | :---: |
| Yourself . | $440 \square$ | $448 \square$ |
| Your company's own maintenance facilities | $441 \square$ | $449 \square$ |
| Dealership's service department | $442 \square$ | $450 \square$ |
| Leasing company | $443 \square$ | $451 \square$ |
| Independent garage or private mechanic (includes gasoline or service stations) | $444 \square$ | $452 \square$ |
| Component distributorship (engine, transmission, etc.) | $445 \square$ | $453 \square$ |
| No one | $446 \square$ | $454 \square$ |
| Other - Please specify | $447 \square$ | $455 \square$ |

## ITEM 26

## a. Which of the following best describes the way this vehicle was most often operated?

Mark (X) ONE box only.
Note - If this vehicle was operated for business use and personal transportation, please check MIXED and indicate approximately what percent was business and what percent was personal transportation. If this vehicle was operated as a private carrier with for-hire authorization (i.e., backhauls, trip leasing), please check MIXED and indicate approximately what percent was business use and what percent was for-hire.

500BUSINESS USE - Operated by and for a private business (including self-employers) or a company; used in related activities of that business (including transportation of employees) - SKIP to item 27PERSONAL TRANSPORTATION - Operated as a personal-use vehicle for pleasure driving, travel to work, carpool, etc. (NO BUSINESS USE) - SKIP to item 31 (Remarks)FOR-HIRE - Continue with item 26bDAILY RENTAL (Not motor carrier) - SKIP to item 27

| (AL |  | Percent |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $5 \square$ MIXED |  | 501 |  |  |
|  | Pe |  |  | \% |
|  | Percent personal use | 502 |  | \% |
|  | Percent for-hire (includes private carriage with for-hire authorization, i.e., backhauls, trip leasing) (Please complete 26b(1) below) | 503 |  | \% |
|  | TOTAL |  | 100\% |  |

b. If this vehicle was FOR-HIRE, indicate below the type of for-hire operation. Enter percent of 1992 mileage for each category. An estimate is acceptable.

|  | percent of 1992 mileage for each category. An estimate is acceptable. |  | Percent |  |
| :---: | :---: | :---: | :---: | :---: |
| (1) | Operation type | 504 |  |  |
|  | MOTOR CARRIER - Operated by a company whose primary business is to provide transportation services, carrying freight belonging to others, for a fee . . . . . . . . |  |  | \% |
|  | OWNER OPERATOR - Operated by an independent trucker who drives vehicle for himself or on lease to a company - | 505 |  |  |
|  | as an independent |  |  | \% |
|  | leased to a company | 506 |  | \% |
|  | PRIVATE FLEET - Operated by and for a private business to transport companyowned freight, which also maintains for-hire authority (i.e., backhauls, trip leasing) as private carrier | 507 |  | \% |
|  | as for-hire operator | 508 |  | \% |
|  | TOTAL $\longrightarrow$ |  | 100\% |  |
| (2) | Jurisdiction served (Private Fleet Operation - SKIP to item 27) | 509 |  |  |
|  | INTERSTATE - Operating in more than one State, usually under Interstate Commerce Commission (ICC) authority . . . . . . . . . . |  |  | \% |
|  | INTRASTATE - Operating within one State | 510 |  | \% |
|  | LOCAL - In a single municipality, contiguous municipalities and its suburban area | 511 |  | \% |
|  | TOTAL $\longrightarrow$ |  | 100\% |  |
| (3) | Kinds of carrier | 512 |  |  |
|  | CONTRACT - Offered transportation service to certain shippers under specific contracts |  |  | \% |
|  | COMMON - Offered transportation service to general public over regular and irregular routes | 513 |  | \% |
|  | EXEMPT - Transported commodities or provided types of service that were exempt from Federal regulations, or operated within commercial zones | 514 |  | \% |
|  | TOTAL $\longrightarrow$ |  | 100\% |  |
| (4) | Kinds of service | 515 |  |  |
|  | TRUCKLOAD - Usually defined as cargo of a single shipper carried on an individual trip |  |  | \% |
|  | LESS-THAN-TRUCKLOAD - Usually defined as cargo of multiple shippers carried on an individual trip | 516 |  | \% |
|  | TOTAL $\longrightarrow$ |  | 100\% |  |
| (5) | Was this vehicle operated under ICC authority during 1992? $5171 \square \mathrm{Yes} \quad 2 \square \mathrm{~N}$ |  |  |  |

## ITEM 27

## Which of the following best describes your business (or the part of your business in which the

vehicle was used)? If vehicle was leased, indicate business of lessee.
Mark (X) ONE box only.
$51801 \square$ AGRICULTURAL OR FARMING ACTIVITIES (including fisheries)
02 $\qquad$ FORESTRY OR LUMBERING ACTIVITIES
$03 \square$ $\qquad$ CONSTRUCTION WORK - buildings, homes, roads, structures, etc.
04 $\qquad$ CONTRACTOR ACTIVITIES OR SPECIAL TRADES - painting, plumbing, electrical work, masonry, carpentry, etc.
05 $\qquad$ MANUFACTURING, REFINING, OR PROCESSING ACTIVITIES
06 $\qquad$ WHOLESALE TRADE
07 $\qquad$ RETAIL TRADE
$08 \square$ BUSINESS AND PERSONAL SERVICES - used to assist in such services as lodging operations, landscaping, repair (except plumbing, electrical work, etc. - See "Contractor Activities"), laundry, advertising, entertainment, etc.
09
10UTILITIES - Used to assist in operation or service of public utilities (telephone, gas, electric, cable television, etc.)MINING OR QUARRY ACTIVITIES (includes well drilling) - used to assist in the extraction of natural resources or in hauling to processors
11 DAILY RENTAL - rented out, without a driver, to someone else on a daily or short-term basis
16 ONE-WAY RENTALNOT IN USE - vehicle idle, wrecked, awaiting repair, etc., for more than 6 months
14 $\qquad$ FOR-HIRE TRANSPORTATION - including small package delivery
$15 \square$ $\square$ OTHER - Please describe in detail.

From the following list of products, materials, and equipment, indicate which item or items this vehicle carried. Write in the approximate percent of the vehicle's 1992 mileage that was accounted for while carrying loads and while empty including backhauls, trip leasing, etc. Be sure percents total $100 \%$.
NOTE - If you carried only one product, type of equipment, etc., during 1992, enter the percent of mileage while carrying this item.
If you carried more than one product, enter the percents beside the appropriate items. You can use round figures (10\%, 25\%, etc.). You DO NOT need to account for every single item the vehicle carried during 1992, just include those that accounted for at least $5 \%$ of the mileage.
If the vehicle is involved in some kind of business use, but does not carry any products or equipment, enter 100\% in NO LOAD, item 28 a.
Please be sure to account for miles driven empty in item 28a below.
a. NO LOAD - Vehicle empty
b. PRODUCTS, EQUIPMENT, MATERIALS, ETC.
(1) AGRICULTURAL AND FOOD PRODUCTS
(a) Live animals - cattle, horses, poultry, hogs, live seafood, insects, etc.

|  | Percent |
| :--- | :--- |
| 519 |  |
|  |  |

(b) Fresh farm products - grain, crops, eggs, flowers, nursery stock, raw milk, raw tobacco, etc.
(c) Processed foods and tobacco products - canned goods, prepared meats, frozen foods, beverages, bottled water, dairy products, cigarettes, etc.
(d) Animal feed - prepared feed and feed ingredients for animals
(2) MINING PRODUCTS - crude oil, coal, metal ores
(3) BUILDING MATERIALS - gravel, sand, concrete, flat glass, etc.
(except cut lumber - See "Lumber")
(4) FORESTRY, WOOD, AND PAPER PRODUCTS
(a) Logs and forest products - except cut lumber and fabricated wood products (See below.)
(b) Lumber and fabricated wood products - except furniture (See (7) below.)
(c) Paper and paper products
(5) CHEMICALS, PETROLEUM, AND ALLIED PRODUCTS (Placard carriers - also complete item 29a)
(a) Chemicals and/or drugs (including fertilizers, pesticides, cosmetics, paints, etc.)
(b) Petroleum and petroleum products (including paving and roofing materials)
(c) Plastics and/or rubber products
(6) METALS AND METAL PRODUCTS
(a) Primary metal products - pipes, ingots, billets, sheets, etc.
(b) Fabricated metal products - except machinery or transportation equipment (See below.)
(c) Machinery - electrical or non-electrical and electronic $\qquad$
(d) Transportation equipment (including complete vehicles) and parts
(7) OTHER MANUFACTURED PRODUCTS
(a) Furniture (wood and non-wood) and/or hardware - not involved in household moving
(b) Glass products
(c) Textiles and apparel - fibers, leather goods, carpets, clothing, etc.
(d) Miscellaneous products of manufacturing - including photographic goods, watches, clocks, jewelry, and toys
(8) MISCELLANEOUS AND MIXED CARGO
(a) Moving of household and office furniture - from home, offices, etc., under contract
(b) Miscellaneous tools and/or parts for specialized use, as in a craftsman's vehicle - traveling workshop for plumbers, carpenters, road service crews, etc.
(c) Mixed cargo (including the delivery of small packages)
(d) Scrap (not for recycling), garbage, trash, septic tank waste
(e) Industrial "waste" water
(f) Hazardous waste (EPA manifest)
(g) Hazardous waste (non-EPA manifest)
(h) Recyclable products
(9) OTHER (not elsewhere classified) - Please describe in detail.

| 521 | \% |
| :--- | ---: |
|  | \% |
| 522 | \% |
| 523 | \% |
| 524 | \% |
| 525 | \% |

${ }^{526} \quad$ \%

## ITEM 29

a. At any time during 1992 was this vehicle (or combination) used to haul hazardous materials in quantities large enough to require a hazmat placard on the vehicle due to title 49 CFR 177.823, Transportation?
$5501 \square$ Yes - Continue with item 29b $2 \square$ No - SKIP to item 30
b. What type(s) of hazardous materials were carried by this vehicle? Write in the approximate percent of the vehicle's 1992 mileage which accounted for each hazardous material carried.
NOTE - Indicate only percents for those hazardous materials carried in quantities large enough to require a hazmat placard placed on the vehicle.

| Placard name | Former placard name (if different) | Percent |  | Placard name | Former placard name (if different) | Percent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Explosives 1.1 | Explosives A | 551 | \% | Flammable solid |  | 562 | \% |
| Explosives 1.2 | Explosives A | 552 | \% | Spontaneously combustible | Flammable solid | 563 | \% |
| Explosives 1.3 | Explosives B | 553 | \% | Dangerous when wet | Flammable solid W | 564 | \% |
| Explosives 1.4 | Dangerous | 554 | \% | Oxidizer |  | 565 | \% |
| Explosives 1.5 | Blasting agents | 555 | \% | Oxygen |  | 566 | \% |
| Explosives 1.6 | Dangerous | 556 | \% | Organic peroxide |  | 567 | \% |
| Flammable gas |  | 557 | \% | Poison |  | 568 | \% |
| Non-flammable gas |  | 558 | \% | Keep away from food | (none required) | 569 | \% |
| Poisonous gas |  | 559 | \% | Radioactive |  | 570 | \% |
| Flammable |  | 560 | \% | Corrosive |  | 571 | \% |
| Combustible |  | 561 | \% | Class 9 | (none required) | 572 | \% |

## ITEM 30

Please indicate below the total number of trucks, truck tractors (power units), and trailers owned
and/or operated by you or your company.
NOTE - Trucks refer to pickups, small vans (including mini-vans), and straight trucks. Trailers refer to semi and/or full trailers. Do not include utility trailers. Subsidiaries of companies should report fleet size for the respective subsidiary only.
Mark (X) ONE box only.
600
$02 \square 2$ to 56 to 910 to 24
0525 to 99 100 to 499
07500 to 999
$09 \square$5,000 to 9,999

ITEM 31 Remarks - Please use this space for any explanations that may be important in understanding your reported data.

| ITEM 32 Contact Information |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| a. Name of pers | $n$ to contact | egarding this report | b. Address (Numb | r and str |  |  |
| c. City |  |  |  | d. State | e. ZIP Code |  |
| f. Daytime telephone number $\rightarrow$ | Area code | Number | Extension (If any) | g. If this vehicle has a fleet number, please enter it here |  |  |
| h. Signature of authorized person |  |  | i. Title |  |  | j. Date |



## SAMPLE SELECTION INSTRUCTIONS

1. Enter your total number of shipments for the 2-week
period. $\longrightarrow$
NOTE - Remove any voided invoices, credit memoranda, etc. from the files, if possible, before estimating the total number of shipments.
2. Find the range in column (1) at right that includes the number entered in 1 above. Put an (X) in column (2) beside it.
3. If your total number of shipments is 40 or less, provide data for every shipment during the 2-week period in Item F. If the number of shipments is 41 or more, continue with steps 4 and 5 to select the shipments to report.

| Number of <br> shipments <br> $(1)$ | Mark $(X)$ <br> one <br> $(2)$ | "Take every" number <br> $(3)$ | Expected <br> sample size <br> $(4)$ |
| :---: | :---: | :---: | :---: |
| $0-40$ |  | Select every shipment | $1-40$ |
| $41-100$ |  | 2 | $20-50$ |
| $101-200$ | 5 | $20-40$ |  |
| $201-400$ | 10 | $20-40$ |  |
| $401-800$ | 20 | $20-40$ |  |
| $801-1600$ |  | 40 | $20-40$ |
| 1601 or <br> more | Call Census <br> $1-800-528-3049$ |  |  |

CONTINUE ON NEXT PAGE.


## SAMPLE SELECTION INSTRUCTIONS - Continued

4. Note the "Take every" number in column (3) next to the " $X$ " you marked in column (2). Beginning with the first shipment in the file for the period, count the shipments until you reach the "Take every" number. Select that shipment as the first one to report on in item $F$.

Continuing with the next shipment, begin counting from 1 until you reach the "Take every" number again. Select that shipment. Continue this process until you reach the end of the file.

EXAMPLE:
If 176 is entered in 1 , mark ( X ) the third row of the table. The "Take every" number is 5 . Begin counting with the first shipment in the file and select the 5th shipment to report in Item F. Now beginning with the

6th shipment, count off 5 more, and select the 10th shipment. Resume counting with the 11th and select the 15 th, 20 th shipment, etc. until you reach the end of the file. You will have selected 35 shipments to report on in Item F.

NOTE - If your sample of shipments includes any voided invoices, credit memoranda, etc., write "VOID" in column (b) for that shipment. Leave the rest of the line blank.
5. Sample validation - After sample selection is done, compare the number of selected shipments to the expected sample size in column (4). If the number of selected shipments is above or below the range, recheck the sample selection.




## Item F <br> SHIPMENT CHARACTERISTICS - Continued

|  <br> (a) | Shipment |  |  | Total |  | Commodity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Date <br> (c) |  | Value (Dollars) <br> (d) | Weight (Pounds) <br> (e) | Code | Description (Largest weight) |
|  | (b) | M | D | Mil. , Thou., Dol. |  | (f) |  |
| 41 |  |  |  | 1 1 <br> 1 1 <br> 1 1 |  | 1 |  |
| 42 |  |  |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \end{array}$ |  | 1 |  |
| 43 |  |  |  | 1 1 <br> 1 1 <br> 1 1 |  | 1 |  |
| 44 |  |  |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \end{array}$ |  | 1 |  |
| 45 |  |  |  | 1 |  | 1 |  |
| 46 |  |  |  | $\begin{array}{ll} \hline 1 & 1 \\ 1 & 1 \end{array}$ |  | - |  |
| 47 |  |  |  | 1 |  | $\perp$ |  |
| 48 |  |  |  | $\begin{array}{ll} \hline 1 & 1 \\ 1 & 1 \end{array}$ |  | 1 |  |
| 49 |  |  |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \\ \hline \end{array}$ |  | $\perp$ |  |
| 50 |  |  |  | 1 1 <br> 1 1 |  | 1 |  |
| Mode of transport codes for columns (i) and (n) |  |  |  | 1 - Parcel delivery, courier, or U.S. Postal Service |  | - Priva <br> - For- | 4 - Railroad Continued |

REMARKS
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

## Item G CERTIFICATION

| Name of person to contact regarding this report - Please print | Telephone number - Include area code | Date |
| :--- | :--- | :--- |
| Signature | Title |  |


|  | Domestic mode(s) of transport Enter all that apply using codes shown below. <br> (i) |  | 0 <br> 0 <br> 0 <br> $\overline{0}$ <br> 0 <br> (k) | Domestic destination (or port/airport/border crossing of exit for exports) |  |  |  |  | Foreign destination (for export shipments only) <br> (o) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | City | State | ZIP Code |  |  | City | Country |  |
|  |  |  |  |  | 1 | $\perp \ldots$ |  |  |  |  | 41 |
|  |  |  |  |  | 1 | $\perp$ - |  |  |  |  | 42 |
|  |  |  |  |  | 1 | $\perp \ldots$ |  |  |  |  | 43 |
|  |  |  |  |  | 1 | $\perp$ - |  |  |  |  | 44 |
|  |  |  |  |  | 1 |  |  |  |  |  | 45 |
|  |  |  |  |  | 1 | $\perp \ldots$ |  |  |  |  | 46 |
|  |  |  |  |  | 1 | $\perp \ldots$ |  |  |  |  | 47 |
|  |  |  |  |  | 1 | $\perp \ldots$ |  |  |  |  | 48 |
|  |  |  |  |  | 1 | - + _ _ |  |  |  |  | 49 |
|  |  |  |  |  | 1 | $\perp \perp$ |  |  |  |  | 50 |
| $\begin{aligned} & \mathbf{5} \text { - Inland water and/or Great Lakes } \\ & \mathbf{6} \text { - Deep sea water } \end{aligned}$ |  |  |  |  | 7 - Pipeline 9- Other mode <br> 8-Air 0-Unknown |  |  |  |  |  |  |

THANK YOU FOR COMPLETING YOUR REPORT

U.S. DEPARTMENT OF COMMERCE bureau of the census

CB-4100

## 1992 CENSUS OF TRANSPORTATION, COIMIMUNICATIONS, AND UTILITIES HIGHWAY PASSENGER TRANSPORTATION

OMB No. 0607-0738: Approval Expires 05/31/94
DUE DATE: FEBRUARY 15, 1993
If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the labe to the right. Please return your completed report to:

BUREAU OF THE CENSUS
1201 East 10th Street
Jeffersonville, IN 47134-0001
Toll-free assistance, 8:00 a.m. to 8:00 p.m. eastern time, Monday through Friday: 1-800-233-6136

Please read the accompanying instructions before answering the questions.

Census use

(Please correct any errors in name, address, and ZIP Code.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.




REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.


## 1992 CENSUS OF TRANSPORTATION, COMMUNICATIONS, AND UTILITIES <br> ARRANGEMENT OF PASSENGER TRANSPORTATION

OMB No. 0607-0738: Approval Expires 05/31/94

## DUE DATE: FEBRUARY 15, 1993

If you have questions about completing
this report, please call or write the
Census Bureau. In any communication
be sure to refer to the 11-digit Census
File Number (CFN) printed in the labe
to the righ. Please return your
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1-800-233-6136

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Census use
(Please correct any errors in name, address, and ZIP Code.)

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REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

| Period covered by this report | FROM: Mo. \| Year |  | TO: Mo. | Year | Nam | report |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telephone | Area code | Number | Extension |  | Title |  |
| Signature of authorized person |  |  |  |  |  | Date |

If you have questions about completing this report, please call or write the Census Bureau. In any communication File Number (CFN) printed in the label to the right. Please return your completed report to:

BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville, IN 47134-0001

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1-800-233-6136


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REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.


DUE DATE: FEBRUARY 15, 1993
If you have questions about completing
this report, please call or write the
OMB No. 0607-0745: Approval Expires 06/30/94 this report, please call or write the
Census Bureau. In any communication, File Number (CFN) printed in the label to the right. Please return your completed report to:

BUREAU OF THE CENSUS
1201 East 10th Street
Jeffersonville, IN 47134-0001
Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:
1-800-233-6136

Please read the accompanying
instructions before answering
the questions.
Census use

> (Please correct any errors in name, address, and ZIP Code.)

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PENALTY FOR FAILURE TO REPORT

Item 8. KIND OF BUSINESS OR ACTIVITY
a. Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment
in 1992 . 1992.

b. TYPE OF CHARTER

Mark (X) the ONE box to indicate the highest charter or authorization granted to this institution, such as the Federal Government, a State, the District of Columbia, or some other authorization; or never chartered. Do not report for charters
pending or in the process of review.

c. TYPE OF OFFICE

Mark (X) the ONE box, that best represents the principal type of office of this establishment in 1992. If this is a multifunction office, check the box with the higher priority using the numbers indicated as a priority ranking, i.e., check branch an ATM location an ATM location.

$\square$ Other - Specify $\qquad$


Item 11. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION
a. Is the FIRST DIGIT of your Census File Number (shown in the address label immediately after "CFN") a zero?

```Yes - Complete this item
```

$2 \square$ No - Skip to item 12
b. Is this company owned or controlled by controlied by
another company?

Enter name, address, and El Number of the
$097 \quad 1 \square$ Yes $\longrightarrow$
$2 \square \mathrm{No}$
c.

Does this company owned or controlled company
own or controi any companies?
$098 \quad 1 \square$ Yes $\longrightarrow$
$2 \square$ No
owning or controlling company

Enter name, address, and EI Number of the

## 



$$
\begin{array}{l|l} 
& \text { El No. (9 digits) } \\
\hline
\end{array}
$$

d. How many establishments operated under the Employer identification Number shown in the label (or as c
THE END of 1992 ?
If more than one, provide the physical location address and other information indicated below for each establishment. The headquarters location should be first, followed by all other locations. If more room is needed, continue in the sam
format in REMARKS or on a separate sheet of paper.
Estimates are acceptable if book figures are not available.


| Item 12. CERT and | CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions. |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Period covered by this report | $\text { FROM: }{ }^{\text {Mo }}$ | Year | TO: Mo. | Year |

Name of person to contact regarding this report - Print or type

## Title

| Telephone | Area code | Number | Extension |
| :--- | :--- | :--- | :--- |
| Signature of authorized person |  |  | Date |

## SPECIAL INSTRUCTIONS

(See also the general instructions accompanying this form)
Item 9a. Sources of Revenue for Banks and Other Financial Institutions, Except Credit Unions

1. Interest Income - Report only interest income. Report net investment income on line 2. Report fee income (except loan origination fee income) on line 5 or 6.
1a. New and used auto loans - Report all interest income, after placement, for loans to finance the purchase of, or secured by, new or used automobiles.
1b., 1c. Real estate loans - Report all interest income, after placement, or loans secured by real estate - separately for residential (1b) and nonresidential (1c). Include real estate development and construction loans and second or junior loans secur interest income from mortgage backed securities on line 2c. Report mortgage loan origination fees or points on line 4. Report mortgage loan servicing fees and loan administration fees on line 6a. Report real estate escrow fees on line $6 e$.
$1 \mathrm{~d} . \quad$ Home equity loans - Report all interest income for "home equity loans," regardless of the use of the funds. Include revolving credit lines and plans secured by home equity. Report second or junior loans secured by real estate, not considered as "home equity," on line 1 b . or line 1c.
1e. Commercial and industrial loans - Report all interest income, after placement, for loans to businesses and industrial corporations. Report real estate development and corporations. Report real estate development and
construction loans on line 1 b or 1 c . Report all interest from mortgage-backed securities on line 2c. Report on line 1i interest income from loans to finance agricultural production and other loans to farmers, loans to depository institutions, banker's acceptances, commercial paper, loans to foreign governments and official institutions, and obligations (other than securities and leases) of states and political subdivisions.
1f. Credit cards and related plans - Include interest income from overdraft check credit plans and revolving credit plans. Report fees for bank credit cards on line 6a.
1g. Other loans to individuals - Report all other interest income from nonmortgage loans to individuals for household, family, and personal expenditures. Include "installment loans."
1h. Lease financing receivable - Report all interest income from sales-type, full payout, levered, leveraged, capital, and finance eases net of unearned income Report all income from operating leases on line 8 .
1i. Other interest income - Report interest income, after placement, for all other types of loans and credit.
2. Net investment income-Report income only from assets held for investment purposes (if negative, enclose in parentheses). Include both interest and dividend income. Report fee income (except loan origination fee income) on line 5 or 6.

Item 9b. Sources of Revenue for Credit Unions
Note - For the definitions of these categories also refer to NCUA's Yearend Call Report.

1. Interest Income - Report only interest income. Report net investment income on line 2. Report fee income (except loan origination fee income) on line 5 .
1a. Unsecured loans - Report all interest income, after placement, for loans not secured by collateral or other security. Include signature, co-maker, co-signer, and guarantor loans, and Also include "fees" (an interest charge) on tax-refundanticipation loans.
New and used auto loans - Report all interest income, after placement, for loans to finance the purchase of, or secured by, new or used automobiles.
$1 \mathrm{c} ., 1 \mathrm{~d}$. First mortgage real estate loans - Report all interest income, after placement, for loans to purchase or refinance residentia real estate secured by a first lien on the property on line 1c. Report all interest income, after placement, for loans to purchase or refinance commercial, industrial, or agricultural real estate secured by a first lien on the property on line 1d. line 2c. Report loan origination fees or points on line 4. Report oan servicing fees, escrow fees, and loan administration fees on line 5. Report loan discount fee income on line 6.
1e. Home equity loans - Report all interest income for "home equity loans," regardless of the use of the funds. Include Report second or junior loans secured by real estate, not considered as "home equity," on line 1 f or line 1 g .
1f. Other residential real estate loans - Report all interest income, after placement, for loans for any purpose (other than those isted above) secured by an interest (i.e., first or junior liens n residenent and construction loans, and second development and construction loans, and second and junior mortgages).
1g. Other nonresidential real estate loans - Report all interest ncome, after placement, for loans for any purpose (other than those listed above) secured by an interest (i.e., first or junior estate development and construction loans, and second and estate developmen
1h. Other loans to members - Report all interest income, after placement, for loans not included above (i.e., share-secured oans, collateral loans, commercial and agricultural loans not secured by farmland or real estate, etc.).
Other interest income - Include interest from loans to credit union non-members. Report interest from loans to other depository institutions (i.e., credit unions, banks, etc.) or bank holding companies on line 2c. Report interest from lease
financing receivables net of unearned income on line 6.



PENALTY FOR FAILURE TO REPORT

Page 2
Item 8. KIND OF BUSINESS OR ACTIVITY
Mark (X) the ONE box which best describes the PRINCIPAL kind of business of this establishment in 1992 . 070
Full service securities broker/dealer
Discount securities broker/dealer
. . . . . . . . . .621101

Investment banker .621102

Securities floor trader
Oil/gas lease and royalties broker/dealer
Mineral lease and royalties broker/dealer
Commodity contract broker/dealer
Commodity contract floor trader
Commodity contract introducing broker
Commodity futures commission merchant 621103 621104 621105 621106 622101

Commodity wholesaler (buy/sell physical products) Specify principal product500000


Item 9. SOURCES OF REVENUE
Report source of revenue either as a dollar figure or as a whole percent of total revenue. (See HOW TO REPORT DOLLAR FIGURES on page 1 and HOW TO REPORT PERCENTS, below) Do NOT combine data for two or more lines.

| HOW TO REPORT PERCENTS | If figure is $\mathbf{3 8} \mathbf{7 6 \%}$ of total revenue: | Mil. | \| Thou. | Dol. | Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Report whole percents |  |  | $\rightarrow$ | 39 |
|  | Not acceptable |  |  | $\rightarrow$ | 38.76 |


| Item 9. SOURCES OF REVENUE - Continued |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sources of revenue | Census use | ESTIMATES are acceptable. Report dollars OR percents. |  |  |  |  |
|  |  | Bil. | Mil. | Thou. | Dol. | Percent |
| 5. Net investment income (Note - Report interest income from investment accounts on line 10) <br> a. Net capital gains (losses) on investment accounts | 281 |  |  | 1 1 <br> 1 1 <br> 1 1 <br> 1 1 <br> 1 1 <br> 1 1 |  |  |
| b. Other investment income (net) | 282 |  |  | $\begin{array}{ll} \mid & \text { \| } \\ \text { \| } \end{array}$ |  |  |
| c. Sum of lines 5a and 5b | 280 |  |  |  |  |  |
| 6. Fees from consulting and advisory services | 150 |  |  |  |  |  |
| 7. Margin interest | 250 |  |  | \| |  |  |
| 8. Insurance commissions | 410 |  |  |  |  |  |
| 9. Real estate sales commissions | 560 |  |  | \| |  |  |
| 10. Other interest income | 260 |  |  |  |  |  |
| 11. Commissions from sale of other investment company securities | 270 |  |  | 1 1 <br> 1 1 <br> 1 1 |  |  |
| 12. Other revenue Specify | 890 |  |  |  |  |  |
| 13. TOTAL (Should equal item 4 if reporting in dollars) | 990 |  |  |  |  | 100\% |

Item 10. SPECIAL INQUIRIES
(To be completed by establishments primarily selling securities and commodities)
A. Was this establishment owned and operated by a company registered as a broker/dealer with the Securities and Exchange Commission andor Commodity Futures Trading Commission to buy and sell securities/commodities during 1992?

B. Provide the percentage of this
establishment's gross sales of equity
securities/commodities conducted through
the following services.

1. United States exchanges
2. Foreign exchanges
. United States - OTC
3. Foreign - OTC
4. TOTAL (Sum of lines 1 through 4 should total $100 \%$ )
$100 \%$
C. EXPORTED SERVICES

NOTE - Include services performed for a customer, client, or account (individual, government, business establishment, etc.) located outside the United States (i.e., outside the 50 States, District of Columbia, U.S Commonwealth Territories, or U.S. possessions). Services performed for unaffiliated and affiliated foreign firms (i.e., foreign parent firms subsidiaries, branches, etc.) are included. Services performed for domestic subsidiaries of foreign firms are excluded.

1. Did the revenue reported in item 4

2. Did this establishment receive any amounts for exported services which were NOT included in item 4?



REMMARKS - Please use this space for any explanations that may be essential in understanding your reported data.





REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

| Period covered by this report | FROM: Mo. | Year | TO: Mo. | Year | Name of person to contact regarding this report - Print or type |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telephone | Area code | Number | Extension |  | Title |  |
| Signature of authorized person |  |  |  |  |  | Date |

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U.S. DEPARTMENT OF COMMERCE bureau of the census
``` FORM CB-6503

\section*{DUE DATE: FEBRUARY 15, 1993}

If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the \(11-\) digit Census
File Number (CFN) printed in the label to the right. Please return your completed report to:

BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville, IN 47134-0001

Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

> 1-800-233-6136
\begin{tabular}{|l|l|}
\hline \multicolumn{2}{|c|}{\begin{tabular}{l} 
Please read the accompanying \\
instructions before answering \\
the questions.
\end{tabular}} \\
\hline \multicolumn{2}{|c|}{ Census use } \\
\hline \multicolumn{3}{|c|}{} & \\
\hline
\end{tabular}

\section*{(Please correct any errors in name, address, and ZIP Code.)}

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

If this questionnaire does not seem to apply to your business, complete it to the extent possible and explain in REMARKS section - this should fulfill your reporting requirements and will reduce follow-up correspondence.

Item 1. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the same as the one used for this establishment
on its latest 1992 Employer's Quarterly Federal Tax on its latest 1992 Empioyer's
Return, Treasury Form 941?
Return, Treasury Form 941?
\(094 \quad 1 \square\) Yes \(\quad 2 \square\) No - Report current EI No. below (9 digits)
Item 2. PHYSICAL LOCATION
a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)
\begin{tabular}{|l|l|l|}
\hline \(093 \quad 1 \square\) Yes \(\quad 2 \square\) No - Report physical location below \\
\begin{tabular}{|l|l|l|}
\hline \multicolumn{1}{|l|}{ Number and street } \\
\hline City, town, village, etc. & State & ZIP Code \\
\hline
\end{tabular} \\
\hline
\end{tabular}
b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
095 \(\quad 1 \square\) Yes \(2 \square\) No \(\quad 3 \square\) No legal \begin{tabular}{l} 
boundaries
\end{tabular}\(\quad 4 \square\) Do not know
c. In what type of municipality is this establishment physically located?
\(096 \quad 1 \quad \square\) City, village, or borough \(\quad\)\begin{tabular}{rl}
2 & \(\square\) Town or township \\
3 & \(\square\) Other - Specify \\
4 & \(\square\) Do not know
\end{tabular}
d. In what county is this establishment physically located?



PENALTY FOR FAILURE TO REPORT



Item 9. SOURCES OF REVENUE (on pages 2 and 3)

Line 4. Developed land includes improvements to land, such as grading, roads, utilities, site planning, etc. Do not include here the sale of land which has buildings constructed on it but, rather report this value on line 5

Line 5. Report here the sale of buildings constructed by this establishment) with the intention of being sold. If the value of the land is included in the selling price, include the value of the land on which the buildings are constructed.

Line 12. Gross rents should include all charges billed to tenants throughout the year. Include any costs billed (in accordance with the rental agreement) as additional charges to your tenants, such as building improvements parking, repairs, utilities, etc.

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 12. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Period covered by this report & \multicolumn{2}{|l|}{FROM: Mo. \({ }_{\text {I }}\) ( Year} & TO: Mo. & Year & Name & ort - Print or type \\
\hline Telephone & Area code & Number & Extension & & Title & \\
\hline \multicolumn{2}{|l|}{Signature of authorized person} & & & & & Date \\
\hline
\end{tabular}

\section*{1992 CENSUS OF CONSTRUCTION INDUSTRIES}

\section*{FORM}

\section*{CC-1509}

DUE DATE: FEBRUARY 15, 1993
If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Return your completed form to:

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1-800-233-6136
Please read the accompanying instruction guide before answering the questions.

\section*{Census use only}

CC-1509
\(\square\)
(Please correct any error in name, address, and ZIP Code)
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Item 1. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the
label the SAME as that used for this establishment on its
latest 1992 Employer's Quarterly Federal Tax Return,
Treasury Form 941?


Item 2. PHYSICAL LOCATION - Answer parts a-d (P.O. boxes or rural routes are not physical locations.)
a. Is this establishment's physical location the same as the address shown in the label?
YesNo - Enter physical location below \(マ\)

Number and street

\section*{City, town, village, etc.}
b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
\(\square\) \(\square\) YeNo legal boundaries\(\square\) No \(\square\) Do not know
c. In what type of municipality is this establishment located?
\(0961 \square\) City, village, or borough
\(2 \square\) Town or township
\({ }_{3} \square\) Other or do not know
d. In what county is this establishment located?

Item 3. OPERATIONAL STATUS
a. How many months during 1992 did

Number of months this firm or organization actively operate this establishment?
b. Mark \((X)\) the ONE box which best describes this establishment at the end of 1992
\(001 \quad 1 \square\) In operation
\(2 \square\) Temporarily or seasonally inactive
\(3 \square\) Ceased operation - Give date \(\rightarrow\)Sold or leased to another operator - Give date AND enter name, etc., below
Name of new owner or operator
Number and street
\begin{tabular}{|l|l|l|}
\hline City & State & ZIP Code \\
\hline
\end{tabular}

Item 4. ORGANIZATIONAL STATUS - Mark (X) the ONE box which best describes this establishment during 1992
003 \(\square\) Individual proprietorshipPartnership
\(3 \square\) Cooperative association (taxable)
\(4 \square\) Cooperative association (tax-exempt)Government - Specify \(\qquad\)Corporation (Do not mark if any form of cooperative association)
\(9 \square\) Other - Specify \(\qquad\)

If this company is not primarily engaged in construction activities as shown on the Kind of Construction Activities List enclosed, please complete items 5, 6, and 12, describe your business in item 13; and enter your name and telephone number in item 21.

Item 5. EMPLOYMENT IN 1992 - Your answers should be based on all employees included on your Employer's Quarterly Federal Tax Return, Treasury Form 941. Do not include your subcontractors or their employees.
During the pay periods including the 12th of March, May, August, and
November 1992 -
a. how many construction workers were on the payroll of this establishment? INCLUDE -

\author{
- Journeymen - Job-site record keepers \\ - Working foremen \\ - Journeymen - Job-site record keepers \\ - Laborers
}
- Truck drivers and helpers
- Equipment operat
and mechanics
- Others engaged directly in construction
b. how many other employees were on the payroll of this establishment? INCLUDE
- Supervisors above
- Office staff
- Executives working foremen
- Architects
- Others engaged in
- Personnel staff
- Engineers
- Purchasing agents nonconstruction
- Accounting staff
activities
c.
how many total employees were on the payroll of this establishment? Sum lines \(a\) and \(b\)

\section*{HOW TO REPORT DOLLAR FIGURES}

\section*{Report dollars rounded to thousands.}

Example: If a value is \(\$ 1,025,739.00-R E P O R T\)
\[
\text { If a value is "0" (or less than } \$ 500.00 \text { ) - MARK }(X)
\]

Item 6. PAYROLL IN 1992 BEFORE DEDUCTIONS
What were the annual payroll costs to this establishment for -
Exclude fringe benefits.
a. construction workers (as defined in item 5a)?
b. other employees (as defined in item 5b)?
c. all employees? Sum lines \(a\) and \(b\)

Items 7 and 8 - Not applicable to this report
Item 9. CONSTRUCTION WORK SUBCONTRACTED OUT
What was the total cost to this establishment for construction work subcontracted out in 1992? Exclude the cost of materials purchased by this establishment for subcontractors.

Item 10. MATERIALS, COMPONENTS, AND SUPPLIES
What were the job-site, general office, and all other costs to this establishment for materials, components, and supplies in 1992?
Include the cost of materials purchased by this establishment for subcontractors. Exclude the cost of -
- items purchased by this establishment that were installed in a building but were not part of its structure, such as production machinery, furniture, etc.
- items listed in item 11.

Item 11. SELECTED COSTS
What were the job-site, general office, and all other costs to this establishment in 1992 for -
Where items are combined on your books, separate estimates are preferred.
a. purchased electricity?
b. natural gas and manufactured gas (propane)?
c. gasoline and diesel fuel - ON highway?
d. gasoline and diesel fuel-OFF highway?
e. all other fuels and lubricants, including heating oils, lubricating oils and greases?

Item 12. DOLLAR VALUE OF BUSINESS DONE IN 1992
For this establishment in 1992 -
a. (1) what were the receipts (or billings) for contract construction work done for others? Exclude the cost of items purchased by this establishment that were installed in a building but were not part of its structure, such as production machinery, furniture, etc.
(2) what was the estimated dollar value of speculative construction work done on residential and other building projects which you sold or intended to sell, rent or lease?

INCLUDE the estimated dollar value of -
- all improvements to land associated with these building projects done by or for you in 1992.
- work actually done in 1992, whether
buildings were sold or not.
- subdividing and preparing your own land into lots.

EXCLUDE the estimated dollar value of -
- land. Even though land would generally be included in the value of your building project, the value of the land is not considered construction work done.
(3) what was the estimated dollar value of construction work done for this establishment's own use, i.e., not intended for sale, rent, or done under contract for others?
(4) what was the total dollar value of construction work done? Sum lines (1) through (3)
b. what were the receipts for all other business activities done by this establishment in 1992? INCLUDE -
- architectural services
- construction management services
- engineering services
- manufacturing
- mining
- rental or lease of properties
- real estate commissions and management fees
- rental of construction machinery or equipment to others
- retail trade
- transportation
- wholesale trade
- other business activities
what was the total dollar value of all business done by this establishment in 1992? Sum lines 12a(4) and 12b

Number of employees of this establishment during the pay periods including the 12th of -
\begin{tabular}{|c|c|c|c|}
\multicolumn{4}{|c|}{ during the pay periods including the 12 th of - } \\
\hline March & May & August & November \\
\hline
\end{tabular}
\[
1
\]

March May
\begin{tabular}{|l|l|l|l|}
\hline \begin{tabular}{c} 
March \\
1992
\end{tabular} & \multicolumn{1}{|c|}{\begin{tabular}{c} 
May \\
1992
\end{tabular}} & \multicolumn{1}{c|}{\begin{tabular}{c} 
August \\
1992
\end{tabular}} & \begin{tabular}{c} 
November \\
1992
\end{tabular} \\
\hline 101 & 102 & 103 & 104 \\
\hline 105 & 106 & 107 & 108 \\
\hline
\end{tabular}

-
\begin{tabular}{|l|l|l|l|} 
& & 108 \\
109 & 110 & 107 & 112 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{File Number from the address label on page 1 Census File Number \(>\)} \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l|l} 
HOW TO REPORT \\
PERCENTAGES
\end{tabular}\(\quad\)\begin{tabular}{l} 
Report percents rounded to whole percents. \\
Example: If figure is \(38.8 \%-R E P O R T\)
\end{tabular}} & & Percent \\
\hline & \(\rightarrow\) & 39 \% \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Item 13. KIND OF BUSINESS IN 1992 \\
What percent of the amount that you reported in item 12c (the total dollar value of business done in 1992) was due to - \\
a. each of the following construction activities? (As reported in item 12a) Building construction on land owned by others - general contractor
\end{tabular}} & 201 Code & Percent of total \\
\hline & Code & business done \\
\hline & 5001 & \% \\
\hline Building construction on land owned by you, for sale & 5002 & \% \\
\hline Building construction for your own use, not intended for sale, rent, or lease & 5003 & \% \\
\hline Building construction for rent, or lease & 9923 & \% \\
\hline Remodeling - general contractor & 5004 & \% \\
\hline Subdividing and preparing your own land into lots, for sale, rent, or lease & 9924 & \% \\
\hline \multirow[t]{2}{*}{Other kinds of construction - Refer to list of construction activities - Specify kind(s) of construction and enter code(s)} & & \% \\
\hline & & \% \\
\hline b. each of the following other business activities? (As reported in item 12b) Architectural services & 9911 & \% \\
\hline Construction management services & 9913 & \% \\
\hline Engineering services & 9914 & \% \\
\hline \multirow[t]{2}{*}{Manufacturing - products manufactured and sold to others - Specify kind} & & \\
\hline & 9915 & \% \\
\hline Mining - minerals produced and sold to others & 9916 & \% \\
\hline Real estate commissions and management fees & 9917 & \% \\
\hline Rental or lease of properties & 9918 & \% \\
\hline Rental of construction machinery or equipment to others & 9919 & \% \\
\hline Retail trade - Specify kind & 9920 & \% \\
\hline Transportation of goods for others (e.g., dirt hauling) & 9921 & \% \\
\hline Wholesale trade - Specify kind & 9922 & \% \\
\hline Other business activities - Specify kind & 9999 & \% \\
\hline The sum of the percentages reported should equal 100\% & & 100 \% \\
\hline
\end{tabular}

\section*{Item 14. TYPE OF CONSTRUCTION}

What percent of the amount you reported in item 12a(4) (the dollar value of construction work done by this establishment in 1992)
involved the following types of construction? Report these percentages in column (1) of the table below. Then in columns (2), (3), and (4)
allocate this percent according to the three categories of construction. The sum of columns (2) through (4) should equal the entry in column (1).
Refer to the Instruction Guide for a step by step example and for definitions of the three categories of construction.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{Type of construction} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Percent of dollar value of construction work done}} & \multicolumn{6}{|c|}{Three categories of construction} \\
\hline & & & \multicolumn{2}{|r|}{New construction} & \multicolumn{2}{|l|}{Additions, alterations, or reconstruction} & \multicolumn{2}{|l|}{Maintenance and repair work} \\
\hline & Key & (1) & Key & (2) & Key & (3) & Key & (4) \\
\hline \begin{tabular}{l}
BUILDING CONSTRUCTION \\
Single-family houses, detached
\end{tabular} & 301 & \% & 401 & \% & 501 & \% & 601 & \% \\
\hline Single-family houses, attached, including townhouses and townhouse type condominiums & 302 & \% & 402 & \% & 502 & \% & 602 & \% \\
\hline Apartment buildings with two or more units, including rentals, apartment type condominiums, and cooperatives & 303 & \% & 403 & \% & 503 & \% & 603 & \% \\
\hline Hotels, motels, and tourist cabins & 304 & \% & 404 & \% & 504 & \% & 604 & \% \\
\hline Other residential buildings - Specify kind & 305 & \% & 405 & \% & 505 & \% & 605 & \% \\
\hline Office buildings & 306 & \% & 406 & \% & 506 & \% & 606 & \% \\
\hline Other commercial buildings, such as stores, restaurants, and automobile service stations & 307 & \% & 407 & \% & 507 & \% & 607 & \% \\
\hline Industrial buildings & 308 & \% & 408 & \% & 508 & \% & 608 & \% \\
\hline Warehouses & 309 & \% & 409 & \% & 509 & \% & 609 & \% \\
\hline Religious buildings & 310 & \% & 410 & \% & 510 & \% & 610 & \% \\
\hline Educational buildings & 311 & \% & 411 & \% & 511 & \% & 611 & \% \\
\hline Hospitals and institutional buildings & 312 & \% & 412 & \% & 512 & \% & 612 & \% \\
\hline Farm buildings, nonresidential & 313 & \% & 413 & \% & 513 & \% & 613 & \% \\
\hline Amusement, social, and recreational buildings & 314 & \% & 414 & \% & 514 & \% & 614 & \% \\
\hline Other nonresidential buildings - Specify kind & 319 & \% & 419 & \% & 519 & \% & 619 & \% \\
\hline NONBUILDING CONSTRUCTION - Specify kind & 399 & \% & 499 & \% & 599 & \% & 699 & \% \\
\hline TOTAL value of construction work done in 1992 (Sum of columns (2), (3), and (4) should equal 100\%) & & 100 \% & 400 & \% & 500 & \% & 600 & \% \\
\hline
\end{tabular}

Items 15 and 16 - Not applicable to this report
Item 17. STATES IN WHICH CONSTRUCTION WORK WAS DONE IN 1992
What percent of the amount that you reported in item 12a(4) (the dollar value of construction work done by this establishment in 1992) occurred in each State?
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Code & State & Percent & Code & State & Percent & Code & State & Percent & Code & State & Percent & Code & State & Percent & Code & State & Percent \\
\hline 701 & Ala. & \% & 712 & Fla. & \% & 722 & La. & \% & 731 & Nebr. & \% & 740 & Okla. & \% & 750 & Vt. & \% \\
\hline 702 & Alaska & \% & 713 & Ga. & \% & 723 & Maine & \% & 732 & Nev. & \% & 741 & Oreg. & \% & 751 & Va . & \% \\
\hline 704 & Ariz. & \% & 715 & Hawaii & \% & 724 & Md. & \% & 733 & N.H. & \% & 742 & Pa. & \% & 753 & Wash. & \% \\
\hline 705 & Ark. & \% & 716 & Idaho & \% & 725 & Mass. & \% & 734 & N.J. & \% & 744 & R.I. & \% & 754 & W. Va. & \% \\
\hline 706 & Calif. & \% & 717 & III. & \% & 726 & Mich. & \% & 735 & N. Mex. & \% & 745 & S.C. & \% & 755 & Wis. & \% \\
\hline 708 & Colo. & \% & 718 & Ind. & \% & 727 & Minn. & \% & 736 & N.Y. & \% & 746 & S. Dak. & \% & 756 & Wyo. & \% \\
\hline 709 & Conn. & \% & 719 & lowa & \% & 728 & Miss. & \% & 737 & N.C. & \% & 747 & Tenn. & \% & \multicolumn{2}{|l|}{\multirow[b]{3}{*}{Total construction work done}} & \multirow[b]{3}{*}{100\%} \\
\hline 710 & Del. & \% & 720 & Kans. & \% & 729 & Mo. & \% & 738 & N. Dak. & \% & 748 & Tex. & \% & & & \\
\hline 711 & D.C. & \% & 721 & Ky. & \% & 730 & Mont. & \% & 739 & Ohio & \% & 749 & Utah & \% & & & \\
\hline
\end{tabular}

Items 18 and 19 - Not applicable to this report
Answer item 20 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.
Item 20. OWNERSHIP OR CONTROL - If more space is needed, attach a separate sheet.
a. Does another domestic company own more than \(\mathbf{5 0 \%}\) of the voting stock of this company OR have the power to direct the management and policies of this company?
097Yes - Enter owning or controlling Company's name, address,No
\begin{tabular}{|l|l|l|}
\hline Name & El Number \\
\hline Number and street & State & ZIP Code \\
\hline City & & \\
\hline
\end{tabular}
b. Does this company own more than \(50 \%\) of the voting stock of any other domestic companies OR have the power to direct the management and policies of any other domestic companies?
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{098} & \multirow[t]{2}{*}{\begin{tabular}{l}
\(\square\) Yes - \\
Enter owned or controlled company's name, address,
\[
2 \square \mathrm{No}
\] ZIP Code, and EI number
\end{tabular}} & \multicolumn{3}{|l|}{Number and street} \\
\hline & & City & State & ZIP Code \\
\hline
\end{tabular}

COMMENTS - Please use this space for any explanation that may be essential in understanding your reported data.


\section*{DUE DATE: FEBRUARY 15, 1993}

If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Return your completed form to:

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Item 1. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form 941?


Item 2. PHYSICAL LOCATION - Answer parts a-d (P.O. boxes or rural routes are not physical locations.)
a. Is this establishment's physical location the same as the address shown in the label?
 Yes No - Enter physical location below \(Z\)

Number and street

City, town, village, etc.
Stat
b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
095 1 \(\square\)No legal boundaries
\(2 \square \mathrm{~N}\)
No \(\square\) Do not know
c. In what type of municipality is this establishment located?
\(0961 \square\) City, village, or borough
\(2 \square\) Town or township
\({ }_{3} \square\) Other or do not know
d. In what county is this establishment located?

Item 3. OPERATIONAL STATUS
a. How many months during 1992 did

Number of months this firm or organization actively 002 operate this establishment?
b. Mark (X) the ONE box which best describes this establishment at the end of 1992
001 1 \(\square\) In operationTemporarily or seasonally inactive
\(3 \square\) Ceased operation - Give date \(\rightarrow\)\(\square\) Sold or leased to another operator - Give date \(A N D\) enter name, etc., below \(Z\)
Name of new owner or operator
\begin{tabular}{|l} 
\\
\hline
\end{tabular}
\begin{tabular}{|l|l|l|}
\hline \multicolumn{1}{|l|}{ Number and street } \\
\hline City & State & ZIP Code \\
\hline
\end{tabular}

Item 4. ORGANIZATIONAL STATUS - Mark (X) the ONE box which best describes this establishment during 1992
003Individual proprietorshipPartnershipCooperative association (taxable)
\(4 \square\) Cooperative association
(tax-exempt)Government - Specify \(\qquad\)Corporation (Do not mark if any form of cooperative association)
\(\qquad\) \(\square\) Other - Specify \(\qquad\)

If this company is not primarily engaged in construction activities as shown on the Kind of Construction Activities List enclosed, please complete items 5, 6, and 12, describe your business in item 13; and enter your name and telephone number in item 21.

YOUR RESPONSE IS REOUIRED BY LAW.

Item 5. EMPLOYMENT IN 1992 - Your answers should be based on all employees included on your Employer's Quarterly Federal Tax Return, Treasury Form 941. Do not include your subcontractors or their employees.
During the pay periods including the 12th of March, May, August, and
November 1992 -
a. how many construction workers were on the payroll of this establishment?

INCLUDE -
- Apprentices
- Craftsmen
- Working foremen
- Job-site record keepers
- Laborers
- Truck drivers and helpers
- Equipment operators and mechanics
- Others engaged Others engaged
directly in construction
b. how many other employees were on the payroll of this establishment?

INCLUDE -
- Supervisors above
- Office staff
- Executives working foremen
- Architects
- Others engaged in
- Personnel staff
- Engineers nonconstruction
activities
- Accounting staff - Purchasing agents
how many total employees were on the payroll of this establishment?
Sum lines \(a\) and \(b\)

\section*{HOW TO REPORT} DOLLAR FIGURES

\section*{Report dollars rounded to thousands.}

Example: If a value is \(\$ 1,025,739.00-R E P O R T\)
If a value is " 0 " (or less than \(\$ 500.00\) ) - MARK (X)
Item 6. PAYROLL IN 1992 BEFORE DEDUCTIONS
What were the annual payroll costs to this establishment for -
Exclude fringe benefits.
a. construction workers (as defined in item 5a)?
b. other employees (as defined in item 5b)?
c. all employees? Sum lines a and b

Items 7 and 8 - Not applicable to this report
Item 9. CONSTRUCTION WORK SUBCONTRACTED OUT
What was the total cost to this establishment for construction work subcontracted out in 1992? Exclude the cost of materials purchased by this establishment for subcontractors.

Item 10. MATERIALS, COMPONENTS, AND SUPPLIES
What were the job-site, general office, and all other costs to this establishment for materials, components, and supplies in 1992?
Include the cost of materials purchased by this establishment for subcontractors. Exclude the cost of -
- items purchased by this establishment that were installed in a building but were not part of its structure, such as production machinery, furniture, etc.
- items listed in item 11.

Item 11. SELECTED COSTS
What were the job-site, general office, and all other costs to this establishment in 1992 for -
Where items are combined on your books, separate estimates are preferred.
a. purchased electricity?
b. natural gas and manufactured gas (propane)?
c. gasoline and diesel fuel - ON highway?
d. gasoline and diesel fuel - OFF highway?
e. all other fuels and lubricants, including heating oils, lubricating oils and greases?

Item 12. DOLLAR VALUE OF BUSINESS DONE IN 1992
For this establishment in 1992 -
a. (1) what were the receipts (or billings) for contract construction work done for others? Exclude the cost of items purchased by this establishment that were installed in a building but were not part of its structure, such as production machinery, furniture, etc.
(2) what was the estimated dollar value of speculative construction work done on residential and other building projects which you sold or intended to sell, rent or lease?
INCLUDE the estimated dollar value of -
- all improvements to land associated with these
EXCLUDE the estimated dollar value of building projects done by or for you in 1992.
- land. Even though land would generally
- work actually done in 1992, whether
buildings were sold or not.
- subdividing and preparing your own land into lots.
(3) what was the estimated dollar value of construction work done for this establishment's own use, i.e., not intended for sale, rent, or done under contract for others?
(4) what was the total dollar value of construction work done? Sum lines (1) through (3)
b. what were the receipts for all other business activities done by this establishment in 1992? INCLUDE -
- architectural services
- construction management services
- engineering services
- manufacturing
- mining
- rental or lease of properties
- real estate commissions and management fees
- rental of construction machinery or equipment to others
be included in the value of your building project, the value of the land is not considered construction work done.
c. what was the total dollar value of all business done by this establishment in 1992? Sum lines 12a(4) and 12b
- retail trade
- transportation
- wholesale trade
- other business activities

Please enter your 11-digit Census File Number from the address label on page 1 Census File Number
HOW TO REPORT Report percents rounded to whole percents. Example: If figure is \(38.8 \%-R E P O R T\)
PERCENTAGES Example: If fig
What percent of the amount that you reported in item 12c (the total dollar value of business done in 1992) was due to -
a. each of the following construction activities? (As reported in item 12a)

Highway and street contractor - construction of highways, streets, airport runways, and related work
Paving contractor - asphalt or concrete for highways, streets, and airport runways
Heavy construction contractor - construction of bridges, tunnels, water, sewer, and other utility lines, power plants, sewer and water treatment plants, and heavy industrial complexes
Cable and conduit laying contractor
Dredging contractor
Excavating, earthmoving, or land clearing contractor, connected with buildings
Excavating, earthmoving, or land clearing contractor, not connected with buildings
Trenching contractor
Other kinds of construction - Refer to list of construction
activities - Specify kind(s) of construction and enter code(s)
b. each of the following other business activities? (As reported in item 12b)

Construction management services
Engineering services
Manufacturing - products manufactured and sold to others - Specify kind
Mining - minerals produced and sold to others
Rental of construction machinery or equipment to others
Retail trade - Specify kind
Transportation of goods for others (e.g. dirt hauling)
Wholesale trade - Specify kind
Other business activities - Specify kind
The sum of the percentages reported should equal 100\%
Item 14. TYPE OF CONSTRUCTION - What percent of the amount you reported in item 12a(4) (the dollar value of construction work done by this establishment in 1992) involved the following types of construction? Report these percentages in column (1) of the table below. Then in columns (2), (3), and (4) allocate this percent according to the three categories of construction. The sum of columns (2) through (4) should equal the entry in column (1). Refer to the Instruction Guide for a step by step example and for definitions of the three categories of construction.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{Type of construction} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Percent of dollar value of construction work done}} & \multicolumn{6}{|c|}{Three categories of construction} \\
\hline & & & \multicolumn{2}{|l|}{New construction} & \multicolumn{2}{|l|}{Additions, alterations, or reconstruction} & \multicolumn{2}{|l|}{Maintenance and repair work} \\
\hline & Key & (1) & Key & (2) & Key & (3) & Key & (4) \\
\hline NONBUILDING CONSTRUCTION & & & & & & & & \\
\hline Highways, streets and related work, such as installation of guardrails, highway signs, etc. & 331 & \% & 431 & \% & 531 & \% & 631 & \% \\
\hline Airport runways and related work & 334 & \% & 434 & \% & 534 & \% & 634 & \% \\
\hline Recreational facilities, such as athletic fields, golf courses, outdoor tennis courts, trails or camps & 337 & \% & 437 & \% & 537 & \% & 637 & \% \\
\hline Bridges and elevated highways & 341 & \% & 441 & \% & 541 & \% & 641 & \% \\
\hline Tunnels: highway, pedestrian, railroad, etc. & 340 & \% & 440 & \% & 540 & \% & 640 & \% \\
\hline Railroad construction & 351 & \% & 451 & \% & 551 & \% & 651 & \% \\
\hline Urban mass transit: subways, trolleys, streetcars, and light rail systems & 350 & \% & 450 & \% & 550 & \% & 650 & \% \\
\hline Dam and reservoir construction & 342 & \% & 442 & \% & 542 & \% & 642 & \% \\
\hline Marine construction including dredging, underwater rock removal, navigational channels, locks, etc. & 343 & \% & 443 & \% & 543 & \% & 643 & \% \\
\hline Harbor and port facilities & 344 & \% & 444 & \% & 544 & \% & 644 & \% \\
\hline Conservation and development construction including land reclamation, irrigation projects, drainage canals, levees, and flood control projects & 345 & \% & 445 & \% & 545 & \% & 645 & \% \\
\hline Power and communication transmission lines, towers, and related facilities & 346 & \% & 446 & \% & 546 & \% & 646 & \% \\
\hline Power and cogeneration plants, except nuclear & 354 & \% & 454 & \% & 554 & \% & 654 & \% \\
\hline Power plants, nuclear & 353 & \% & 453 & \% & 553 & \% & 653 & \% \\
\hline Sewers, sewerlines, septic systems, and related facilities & 347 & \% & 447 & \% & 547 & \% & 647 & \% \\
\hline Sewage treatment plants & 355 & \% & 455 & \% & 555 & \% & 655 & \% \\
\hline Water mains and related facilities & 357 & \% & 457 & \% & 557 & \% & 657 & \% \\
\hline Water treatment plants & 365 & \% & 465 & \% & 565 & \% & 665 & \% \\
\hline Pipeline construction other than sewer or waterlines & 348 & \% & 448 & \% & 548 & \% & 648 & \% \\
\hline Blast furnaces, petroleum refineries, chemical complexes, etc. & 352 & \% & 452 & \% & 552 & \% & 652 & \% \\
\hline Other nonbuilding construction - Specify kind & 399 & \% & 499 & \% & 599 & \% & 699 & \% \\
\hline BUILDING CONSTRUCTION - Specify kind & 320 & \% & 420 & \% & 520 & \% & 620 & \% \\
\hline TOTAL value of construction work done in 1992 (Sum of columns (2), (3), and (4) should equal 100\%) & & 100 \% & 400 & \% & 500 & \% & 600 & \% \\
\hline
\end{tabular}

Items 15 and 16 - Not applicable to this report
Item 17. STATES IN WHICH CONSTRUCTION WORK WAS DONE IN 1992
What percent of the amount that you reported in item 12a(4) (the dollar value of construction work done by this establishment in 1992) occurred in each State?
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Code & State & Percent & Code & State & Percent & Code & State & Percent & Code & State & Percent & Code & State & Percent & Code & State & Percent \\
\hline 701 & Ala. & \% & 712 & Fla. & \% & 722 & La. & \% & 731 & Nebr. & \% & 740 & Okla. & \% & 750 & Vt . & \% \\
\hline 702 & Alaska & \% & 713 & Ga . & \% & 723 & Maine & \% & 732 & Nev. & \% & 741 & Oreg. & \% & 751 & Va . & \% \\
\hline 704 & Ariz. & \% & 715 & Hawaii & \% & 724 & Md. & \% & 733 & N.H. & \% & 742 & Pa. & \% & 753 & Wash. & \% \\
\hline 705 & Ark. & \% & 716 & Idaho & \% & 725 & Mass. & \% & 734 & N.J. & \% & 744 & R.I. & \% & 754 & W. Va. & \% \\
\hline 706 & Calif. & \% & 717 & III. & \% & 726 & Mich. & \% & 735 & N. Mex. & \% & 745 & S.C. & \% & 755 & Wis. & \% \\
\hline 708 & Colo. & \% & 718 & Ind. & \% & 727 & Minn. & \% & 736 & N.Y. & \% & 746 & S. Dak. & \% & 756 & Wyo. & \% \\
\hline 709 & Conn. & \% & 719 & Iowa & \% & 728 & Miss. & \% & 737 & N.C. & \% & 747 & Tenn. & \% & \multicolumn{2}{|l|}{\multirow[b]{3}{*}{Total construction work done}} & \multirow[b]{3}{*}{100\%} \\
\hline 710 & Del. & \% & 720 & Kans. & \% & 729 & Mo. & \% & 738 & N. Dak. & \% & 748 & Tex. & \% & & & \\
\hline 711 & D.C. & \% & 721 & Ky. & \% & 730 & Mont. & \% & 739 & Ohio & \% & 749 & Utah & \% & & & \\
\hline
\end{tabular}

\footnotetext{
Items 18 and 19 - Not applicable to this report
Answer item 20 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.
}

Item 20. OWNERSHIP OR CONTROL - If more space is needed, attach a separate sheet.
a. Does another domestic company own more than 50\% of the voting stock of this company OR have the power to direct the management and policies of this company?
097 1Yes - Enter owning or controlling \(\qquad\) company's name, address, ZIP Code, and EI number
\begin{tabular}{|l|l|l|}
\hline Name & El Number \\
\hline Number and street & State & ZIP Code \\
\hline City & El Number \\
\hline Name & \\
\hline Number and street & State & ZIP Code \\
\hline City & \\
\hline
\end{tabular}

COMMENTS - Please use this space for any explanation that may be essential in understanding your reported data.

Item 21. CERTIFICATION - Print or type
\begin{tabular}{|c|c|c|c|}
\hline Period covered by this report & FROM: Mo. Year & TO: Mo. Year & Name of person to contact regarding this report \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{Contact person's position or title} & Telephone & Area code & Number & & Extension \\
\hline This report is substantially accurate and has been prepared in accordance with the instructions. & \multicolumn{4}{|l|}{Signature} & Date & \\
\hline
\end{tabular}
U.S. DEPARTMENT OF COMMERCE bureau of the census
FORM
CC-1729

\section*{1992 CENSUS OF CONSTRUCTION INDUSTRIES}

OMB No. 0607-0732: Approval Expires 06/30/94

DUE DATE: FEBRUARY 15, 1993
If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Return your completed form to:

BUREAU OF THE CENSUS
1201 East 10th Street Jeffersonville, IN 47134-0001

Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

> 1-800-233-6136

Please read the accompanying instruction guide before answering the questions.

Census use only

CC-1729

(Please correct any error in name, address, and ZIP Code)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.


Item 5. EMPLOYMENT IN 1992 - Your answers should be based on all employees included on your Employer's Quarterly Federal Tax Return, Treasury Form 941. Do not include your subcontractors or their employees.
During the pay periods including the 12th of March, May, August, and
November 1992 -
a. how many construction workers were on the payroll of this establishment?

INCLUDE -
- Apprentices
- Craftsmen
- Working foremen
- Job-site record keepers
- Laborers
- Truck drivers and helpers
- Equipment operators and mechanics
- Others engaged Others engaged
directly in construction
b. how many other employees were on the payroll of this establishment?

INCLUDE
- Supervisors above
- Office staff
- Executives working foremen
- Architects
- Others engaged in
- Personnel staff
- Architects
- Accounting staff - Purchasing agents activities
c.
how many total employees were on the payroll of this establishment?
Sum lines \(a\) and \(b\)

HOW TO REPORT DOLLAR FIGURES

\section*{Report dollars rounded to thousands.}

Example: If a value is \(\$ 1,025,739.00-R E P O R T\)
If a value is " 0 " (or less than \(\$ 500.00\) ) - MARK (X)

Item 6. PAYROLL IN 1992 BEFORE DEDUCTIONS
What were the annual payroll costs to this establishment for -
Exclude fringe benefits.
a. construction workers (as defined in item 5a)?
b. other employees (as defined in item 5b)?
c. all employees? Sum lines \(a\) and \(b\)

Items 7 and 8 - Not applicable to this report
Item 9. CONSTRUCTION WORK SUBCONTRACTED OUT
What was the total cost to this establishment for construction work subcontracted out in 1992? Exclude the cost of materials purchased by this establishment for subcontractors.
Item 10. MATERIALS, COMPONENTS, AND SUPPLIES
What were the job-site, general office, and all other costs to this establishment for materials, components, and supplies in 1992?
Include the cost of materials purchased by this establishment for subcontractors. Exclude the cost of -
- items purchased by this establishment that were installed in a building but were not part of its structure, such as production machinery, furniture, etc.
- items listed in item 11.

\section*{Item 11. SELECTED COSTS}

What were the job-site, general office, and all other costs to this establishment in 1992 for -
Where items are combined on your books, separate estimates are preferred.
a. purchased electricity?
b. natural gas and manufactured gas (propane)?
c. gasoline and diesel fuel - ON highway?
d. gasoline and diesel fuel - OFF highway?
e. all other fuels and lubricants, including heating oils, lubricating oils and greases?

Item 12. DOLLAR VALUE OF BUSINESS DONE IN 1992
For this establishment in 1992 -
a. (1) what were the receipts (or billings) for contract construction work done for others? Exclude the cost of items purchased by this establishment that were installed in a building but were not part of its structure, such as production machinery, furniture, etc.
(2) what was the estimated dollar value of speculative construction work done on residential and other building projects which you sold or intended to sell, rent or lease?

INCLUDE the estimated dollar value of -
- all improvements to land associated with these building projects done by or for you in 1992.
- work actually done in 1992, whether buildings were sold or not. - subdividing and preparing your own land into lots.
(3) what was the estimated dollar value of construction work done for this establishment's own use, i.e., not intended for sale, rent, or done under contract for others?
(4) what was the total dollar value of construction work done? Sum lines (1) through (3)
b. what were the receipts for all other business activities done by this establishment in 1992? INCLUDE -
- architectural services
- construction management services
- engineering services
- manufacturing
- mining
- rental or lease of properties
- real estate commissions and management fees
- rental of construction machinery or equipment to others

EXCLUDE the estimated dollar value of -
- land. Even though land would generally be included in the value of your building project, the value of the land is not considered construction work done.
c. what was the total dollar value of all business done by this establishment in 1992? Sum lines 12a(4) and 12b
- retail trade
- transportation
- wholesale trade
- other business activities
\begin{tabular}{|c|c|c|}
\hline Please enter your 11-digit Census File Number from the address label on page 1 & Census File Number \(>\) & \\
\hline \multirow[t]{2}{*}{HOW TO REPORT
PERCENTAGES \begin{tabular}{l} 
Report percents rounded to whole percents. \\
Example: If figure is \(38.8 \%-R E P O R T\)
\end{tabular}} & & Percent \\
\hline & \(\rightarrow\) & 39 \% \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Item 13. KIND OF BUSINESS IN 1992 \\
What percent of the amount that you reported in item 12 c (the total dollar value of business done in 1992) was due to - \\
a. each of the following construction activities? (As reported in item 12a) \\
Bridge painting contractor
\end{tabular}} & \begin{tabular}{l|l|l} 
& & 201 \\
\cline { 2 - 3 } & & \\
& & \\
\cline { 2 - 3 } & &
\end{tabular} & Percent of total business done \\
\hline & \[
7211
\] & \% \\
\hline Painting contractor & 7212 & \% \\
\hline Paper hanging contractor & 7213 & \% \\
\hline Ship painting contractor & 7214 & \% \\
\hline Traffic lane painting contractor & 7215 & \% \\
\hline \multirow[t]{3}{*}{Other kinds of construction - Refer to list of construction activities - Specify kind(s) of construction and enter code(s)} & & \% \\
\hline & & \% \\
\hline & & \% \\
\hline \multirow[t]{2}{*}{b. each of the following other business activities? (As reported in item 12b) Manufacturing - products manufactured and sold to others - Specify kind} & & \\
\hline & 9915 & \% \\
\hline Retail trade - Specify kind & 9920 & \% \\
\hline Wholesale trade - Specify kind & 9922 & \% \\
\hline Other business activities - Specify kind & 9999 & \% \\
\hline The sum of the percentages reported should equal 100\%. & & 100 \% \\
\hline
\end{tabular}

Item 14. TYPE OF CONSTRUCTION
What percent of the amount you reported in item 12a(4) (the dollar value of construction work done by this establishment in 1992)
involved the following types of construction? Report these percentages in column (1) of the table below. Then in columns (2), (3), and (4)
allocate this percent according to the three categories of construction. The sum of columns (2) through (4) should equal the entry in column (1).
Refer to the Instruction Guide for a step by step example and for definitions of the three categories of construction.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{Type of construction} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Percent of dollar value of construction work done}} & \multicolumn{6}{|c|}{Three categories of construction} \\
\hline & & & \multicolumn{2}{|l|}{New construction} & \multicolumn{2}{|l|}{Additions, alterations, or reconstruction} & \multicolumn{2}{|l|}{Maintenance and repair work} \\
\hline & Key & (1) & Key & (2) & Key & (3) & Key & (4) \\
\hline \begin{tabular}{l}
BUILDING CONSTRUCTION \\
Single-family houses, detached
\end{tabular} & 301 & \% & 401 & \% & 501 & \% & 601 & \% \\
\hline Single-family houses, attached, including townhouses and townhouse type condominiums & 302 & \% & 402 & \% & 502 & \% & 602 & \% \\
\hline Apartment buildings with two or more units, including rentals, apartment type condominiums, and cooperatives & 303 & \% & 403 & \% & 503 & \% & 603 & \% \\
\hline Hotels, motels, and tourist cabins & 304 & \% & 404 & \% & 504 & \% & 604 & \% \\
\hline Other residential buildings - Specify kind & 305 & \% & 405 & \% & 505 & \% & 605 & \% \\
\hline Office buildings & 306 & \% & 406 & \% & 506 & \% & 606 & \% \\
\hline Other commercial buildings, such as stores, restaurants, and automobile service stations & 307 & \% & 407 & \% & 507 & \% & 607 & \% \\
\hline Industrial buildings & 308 & \% & 408 & \% & 508 & \% & 608 & \% \\
\hline Warehouses & 309 & \% & 409 & \% & 509 & \% & 609 & \% \\
\hline Religious buildings & 310 & \% & 410 & \% & 510 & \% & 610 & \% \\
\hline Educational buildings & 311 & \% & 411 & \% & 511 & \% & 611 & \% \\
\hline Hospitals and institutional buildings & 312 & \% & 412 & \% & 512 & \% & 612 & \% \\
\hline Farm buildings, nonresidential & 313 & \% & 413 & \% & 513 & \% & 613 & \% \\
\hline Amusement, social, and recreational buildings & 314 & \% & 414 & \% & 514 & \% & 614 & \% \\
\hline Other nonresidential buildings - Specify kind & 319 & \% & 419 & \% & 519 & \% & 619 & \% \\
\hline NONBUILDING CONSTRUCTION & & & & & & & & \\
\hline Highways, streets, and related work, such as installation of guardrails, highway signs, etc. & 331 & \% & 431 & \% & 531 & \% & 631 & \% \\
\hline Bridges and elevated highways & 341 & \% & 441 & \% & 541 & \% & 641 & \% \\
\hline Tunnels: highway, pedestrian, railroad, etc. & 340 & \% & 440 & \% & 540 & \% & 640 & \% \\
\hline Harbor and port facilities & 344 & \% & 444 & \% & 544 & \% & 644 & \% \\
\hline Power and cogeneration plants, except nuclear & 354 & \% & 454 & \% & 554 & \% & 654 & \% \\
\hline Power plants, nuclear & 353 & \% & 453 & \% & 553 & \% & 653 & \% \\
\hline Ships & 395 & \% & 495 & \% & 595 & \% & 695 & \% \\
\hline Sewage treatment plants & 355 & \% & 455 & \% & 555 & \% & 655 & \% \\
\hline Water treatment plants & 365 & \% & 465 & \% & 565 & \% & 665 & \% \\
\hline Blast furnaces, petroleum refineries, chemical complexes, etc. & 352 & \% & 452 & \% & 552 & \% & 652 & \% \\
\hline Other nonbuilding construction - Specify kind & 399 & \% & 499 & \% & 599 & \% & 699 & \% \\
\hline TOTAL value of construction work done in 1992 (Sum of columns (2), (3), and (4) should equal 100\%) & & 100\% & 400 & \% & 500 & \% & 600 & \% \\
\hline
\end{tabular}

Items 15 and 16 - Not applicable to this report
Item 17. STATES IN WHICH CONSTRUCTION WORK WAS DONE IN 1992
What percent of the amount that you reported in item 12a(4) (the dollar value of construction work done by this establishment in 1992) occurred in each State?
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Code & State & Percent & Code & State & Percent & Code & State & Percent & Code & State & Percent & Code & State & Percent & Code & State & Percent \\
\hline 701 & Ala. & \% & 712 & Fla. & \% & 722 & La. & \% & 731 & Nebr. & \% & 740 & Okla. & \% & 750 & Vt . & \% \\
\hline 702 & Alaska & \% & 713 & Ga. & \% & 723 & Maine & \% & 732 & Nev. & \% & 741 & Oreg. & \% & 751 & Va. & \% \\
\hline 704 & Ariz. & \% & 715 & Hawaii & \% & 724 & Md. & \% & 733 & N.H. & \% & 742 & Pa. & \% & 753 & Wash. & \% \\
\hline 705 & Ark. & \% & 716 & Idaho & \% & 725 & Mass. & \% & 734 & N.J. & \% & 744 & R.I. & \% & 754 & W. Va. & \% \\
\hline 706 & Calif. & \% & 717 & III. & \% & 726 & Mich. & \% & 735 & N. Mex. & \% & 745 & S.C. & \% & 755 & Wis. & \% \\
\hline 708 & Colo. & \% & 718 & Ind. & \% & 727 & Minn. & \% & 736 & N.Y. & \% & 746 & S. Dak. & \% & 756 & Wyo. & \% \\
\hline 709 & Conn. & \% & 719 & Iowa & \% & 728 & Miss. & \% & 737 & N.C. & \% & 747 & Tenn. & \% & \multicolumn{2}{|l|}{\multirow[b]{3}{*}{Total construction work done}} & \multirow[b]{3}{*}{100\%} \\
\hline 710 & Del. & \% & 720 & Kans. & \% & 729 & Mo. & \% & 738 & N. Dak. & \% & 748 & Tex. & \% & & & \\
\hline 711 & D.C. & \% & 721 & Ky. & \% & 730 & Mont. & \% & 739 & Ohio & \% & 749 & Utah & \% & & & \\
\hline
\end{tabular}

Items 18 and 19 - Not applicable to this report
Answer item 20 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.
Item 20. OWNERSHIP OR CONTROL - If more space is needed, attach a separate sheet.
a. Does another domestic company own more than 50\% of the voting stock of this company OR have the power to direct the management and policies of this company?
097Yes - Enter owning or controlling
\(\longrightarrow\) company's name, address,ZIP Code, and EI number
b. Does this company own more than \(50 \%\) of the voting stock of any other domestic companies OR have the power to direct the management and policies of any other domestic companies?
\begin{tabular}{|l|l|l|}
\hline Name & EI Number \\
\hline Number and street & State & ZIP Code \\
\hline City & \\
\hline
\end{tabular} 098Yes - Enter owned or controlled \(\qquad\) \(\longrightarrow\) company's name, address, ZIP Code, and EI number
\begin{tabular}{|l|l|l|}
\hline Name & El Number \\
\hline Number and street & State & ZIP Code \\
\hline City & & \\
\hline
\end{tabular}

COMMENTS - Please use this space for any explanation that may be essential in understanding your reported data.

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS
FORM
\(\underset{(8-13-91)}{\text { FORM }} \mathbf{~ ( 1 0 0 0 ( L )}\)
1992 ANNUAL SURVEY OF MANUFACTURES
(8-13-9) \(\qquad\)

\section*{DUE DATE: FEBRUARY 15, 1993}

If you have questions about
completing this report, please call or write the Census Bureau. In any
communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Return your completed form to:

BUREAU OF THE CENSUS
1201 East 10th Street
Jeffersonville, IN 47134-0001
Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

1-800-233-6136
Please read the accompanying
instructions before answering the questions.
\begin{tabular}{|l|l|l|}
\hline \multicolumn{3}{|c|}{ Census use only } \\
\hline & & \\
\hline
\end{tabular}

\author{
(Please correct any error in name, address, and ZIP Code)
}

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

Item 1 A. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI)
Number shown in the label the SAME as
the one used for this establishment on its latest 1992 Employer's Quarterly
Federal Tax Return, Treasury Form 941?
094 \(1 \square\) Yes
\(2 \square\) No - Report current El number (9 digits) Z

Item 1 B. PHYSICAL LOCATION - Answer a through c
a. Is this establishment located in the State, county, and place shown at the right?
county, and place shown at the right?
(If blank or incomplete, answer (1) through (4))

> Yes - SKIP to part b No - Correct or complete lines (1) through (4)
b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc., indicated in part a(2)?
\(1 \square\) Yes \(\quad 2 \square\) No \(\quad 3 \square\) No legal boundaries \(\quad 4 \square\) Don't know

Person within your company to contact regarding this report. (If this information is incorrect or blank, please enter the correct information in item 22 at the end of the questionnaire)
Name ITelephone Area code Number Extension


Page 2
Item 6A. VALUE OF PRODUCTS EXPORTED (This is a breakout of the value reported in item 5)

Report the value of PRODUCTS SHIPPED FOR EXPORT. Include shipments to customers in the Panama Canal Zone, the Commonwealth of Puerto Rico, and U.S. possessions, as well as the value of products shipped to exporters or other wholesalers for export. Also include the value of products sold to the U.S. Government to be shipped to foreign governments. DO NOT INCLUDE PRODUCTS SHIPPED FOR FURTHER MANUFACTURE, ASSEMBLY, OR FABRICATION IN THE UNITED STATES.

Item 6
3. SHIPMENTS TO OTHER DOMESTIC PLANTS OF YOUR COMPANY FOR FURTHER ASSEMBLY, FABRICATION, OR MANUFACTURE. (This is a breakout of the value reported in item 5)
a. Is the FIRST DIGIT of your Census File Number (imprinted in the address box) "O"? \(\square\) Yes - SKIP to item 7 \(\square\) No - Complete this item
b. Value of products shipped to other domestic plants of your company for further assembly, fabrication, or manufacture.
\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{2}{*}{Key} & \multicolumn{3}{|l|}{\[
\begin{gathered}
1992 \\
\text { Products shipped }
\end{gathered}
\]} \\
\hline & Mil. & , Thou. & \[
\begin{array}{|c|}
\hline \operatorname{Mark}_{\text {if " }}(X) \\
\hline
\end{array}
\] \\
\hline 399 & &  & \(\square 0\) \\
\hline & \multicolumn{3}{|l|}{1992
Products shipped} \\
\hline Key & Mil. & | Thou. & \[
\left\lvert\, \begin{gathered}
\operatorname{Mark}_{\text {if }}(1,0 \text { " }
\end{gathered}\right.
\] \\
\hline 376 & & \[
\begin{aligned}
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1
\end{aligned}
\] & \(\square 0\) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{Item 7.} & \multirow[t]{3}{*}{\begin{tabular}{l}
DEPRECIABLE ASSETS, CAPITAL EXPENDITURES, AND RETIREMENTS \\
Refer to the instruction manual for detailed instructions including how to report leasing arrangements.
\end{tabular}} & \multicolumn{7}{|c|}{1992} \\
\hline & & \multirow[t]{2}{*}{Key} & \multirow[t]{2}{*}{Buildings and other structures (exclude land, except item 9)} & \multirow[t]{2}{*}{Key} & Machinery and equipment
(2) & \multirow[t]{2}{*}{Key} & \multicolumn{2}{|l|}{\begin{tabular}{l}
TOTAL \\
Sum of columns \\
(1) and (2) \\
(3)
\end{tabular}} \\
\hline & & & & & Mil. \({ }^{\text {Thou. }}\) & & Mil. \({ }^{\text {Thou. }}\) & Mark( \({ }_{\text {if }} 0^{\prime \prime}\) (X) \\
\hline \multicolumn{2}{|l|}{a. Gross value of depreciable assets (usually original cost) at beginning of year (exclude land)} & 339 & 1 & 340 & 1 & 341 & 1 & \\
\hline \multicolumn{2}{|l|}{b. Capital expenditures for new buildings and machinery} & 342 & I & 343 & 1 & 344 & 1 & \(\square 0\) \\
\hline \multicolumn{2}{|l|}{c. Capital expenditures for used buildings and machinery} & 345 & 1 & 346 & 1 & 347 & 1 & \(\square 0\) \\
\hline \multicolumn{2}{|l|}{d. Retirements and disposition of depreciable assets (Gross value of assets sold, retired, scrapped, destroyed, etc.)} & 351 & 1 & 352 & \(\left(\begin{array}{ll}1 \\ 1 & 1 \\ 1\end{array}\right)\) & 353 & 1 & \(\square 0\) \\
\hline \multicolumn{2}{|l|}{e. Gross value of depreciable assets at end of year (Should equal \(a+b+c-d\) )} & 354 & I & 355 & & 356 & I & \\
\hline \multicolumn{2}{|l|}{Item 8. \begin{tabular}{c} 
DEPRECIATION CHARGES FOR \\
THE YEAR
\end{tabular}} & 357 & I & 358 & 1 & 359 & I & \(\square 0\) \\
\hline \multicolumn{2}{|l|}{Item 9. \begin{tabular}{l} 
RENTAL PAYMENTS \\
(Include land)
\end{tabular}} & 360 & I & 361 & I & 362 & I & \(\square 0\) \\
\hline \multicolumn{6}{|l|}{\multirow[t]{3}{*}{\begin{tabular}{l}
Item 10. BREAKDOWN OF EXPENDITURES FOR NEW MACHINERY AND EQUIPMENT BY TYPE REPORTED IN ITEM 7b, column (2) \\
a. Automobiles, trucks, etc., for highway use
\end{tabular}}} & \multirow[b]{2}{*}{Key} & \multicolumn{2}{|l|}{1992} \\
\hline & & & & & & & Mil. | Thou. & Mark \({ }_{\text {if }}\) (0") \\
\hline & & & & & & 393 & 1 & \(\square 0\) \\
\hline \multicolumn{6}{|l|}{b. Computers and peripheral data processing equipment} & 394 & 1 & \(\square 0\) \\
\hline \multicolumn{6}{|l|}{c. All other expenditures for new machinery and equipment} & 395 & 1 & \(\square 0\) \\
\hline \multicolumn{6}{|l|}{d. Total (Should equal item 7b, column (2))} & 396 & 1 & \(\square 0\) \\
\hline \multicolumn{6}{|l|}{\multirow[t]{3}{*}{\begin{tabular}{l}
Item 11. SELECTED PURCHASED SERVICES \\
(See Instruction Manual) \\
a. Repair of buildings and other structures
\end{tabular}}} & & 1992 & \\
\hline & & & & & & Key & Mil. \({ }^{\text {Thou. }}\) & \[
\operatorname{Mark}_{\text {if " }}(X)
\] \\
\hline & & & & & & 390 & 1 & \(\square 0\) \\
\hline \multicolumn{6}{|l|}{b. Repair of machinery} & 391 & I & \(\square 0\) \\
\hline \multicolumn{6}{|l|}{C. Communication services (telephone, data transmission, fax, telegraph, etc.)} & 392 & \[
\begin{aligned}
& 1 \\
& 1 \\
& 1
\end{aligned}
\] & \\
\hline \multicolumn{6}{|l|}{d. Legal services} & 372 & I & \(\square 0\) \\
\hline \multicolumn{6}{|l|}{e. Accounting and bookkeeping services} & 373 & \[
\begin{aligned}
& \hline 1 \\
& 1 \\
& \hline
\end{aligned}
\] & \(\square 0\) \\
\hline \multicolumn{6}{|l|}{f. Advertising} & 374 & 1 & \(\square 0\) \\
\hline \multicolumn{6}{|l|}{g. Software and other data processing services} & 380 & 1 & \(\square 0\) \\
\hline \multicolumn{6}{|l|}{h. Refuse removal (include hazardous waste)} & 398 & 1 & \(\square 0\) \\
\hline
\end{tabular}

\section*{CONTINUE ON PAGE 3}

\section*{CENSUS USE ONLY}

Item 12. COST OF MATERIALS AND CONTRACT WORK
a. Cost of materials, parts, containers, etc., used (Report detail in item 17)
b. Cost of products bought and sold as such without further processing or assembly (Report sales in item 18B)
c. Cost of fuels consumed for heat and power
d. Cost of purchased electricity (Report quantity in item 14, line a)
e. Cost of contract work done for you by others on your materials
f. Total (Sum of a through e)

Item 13. FOREIGN CONTENT OF COST OF MATERIALS, COMPONENTS, PARTS, ETC., USED
a. Does this establishment use materials purchased or transferred from foreign sources? This includes foreign-made materials acquired from a central warehouse or other domestic establishment of your company. Foreign sources include any operation outside of the 50 States, the District of Columbia, Puerto Rico, and the U.S. territories, whether that operation is owned by your company or someone else.
b. If yes, what percentage (approximate) of the total materials used (reported in item 12, line a) is accounted for by foreign sources? Materials used should not include items partially fabricated abroad which reenter the country usually under items 806 and 807 , Schedule 8 of the Tariff Schedule of the United States. Do not use decimal points or fractions for reporting percent.

\section*{Item 14. QUANTITY OF ELECTRICITY}
a. Purchased electricity (Quantity comparable to cost reported in item 12, line d)
b. Generated electricity (Gross less generating station use)
c. Electricity sold or transferred to other establishments

Item 15A. INVENTORIES OF THIS ESTABLISHMENT AT END OF YEAR (Report both years) Report inventories at cost or market using generally accepted accounting methods.
Are inventories of this
establishment subject to the
LIFO method of valuation?
230
\(1 \square\) Yes - Use the sum of the
LIFO amount plus LIFO amount plus the LIFO reserve for completing lines a through e(2).
Note: If you changed to LIFO for calendar year 1992, specify in the REMARKS section.


Complete only lines a through e(1)
Note: Line e(1) should equal line d
\begin{tabular}{l} 
a. Finished goods \\
b. Work-in-process \\
\hline c. Materials, supplies, fuels, etc. \\
\hline d. Total inventories (Sum of a, b, and c) \\
\hline e. Of the value on line d, report: \\
(1) Amount not subject to LIFO costing \\
\hline (2) Amount subject to LIFO costing (gross) \\
f. Report the following applicable to line e(2): \\
(1) Amount of the LIFO reserve \\
(2) LIFO value of line e(2) (net)
\end{tabular}

Item 15B. METHOD OF VALUATION FOR INVENTORIES NOT SUBJECT TO LIFO COSTING

Using the inventory total reported for this establishment in item 15A, line e(1) for 1992, please indicate the breakdown of that total according to the inventory valuation methods shown.
- Cost method - Report amounts on lines 1a through e.
- Market basis always used - Report amount on line 2 b .
- Lower of cost or market - Report amounts valued at cost on lines 1a through e according to the applicable methods and the amount at market on line 2a. For the value reported on line 2a, indicate in the Value reported on line 2a, indicate in the REMARKS section the cost method that was hig
"FIFO."


Item 16A. LEGAL FORM OF ORGANIZATION
Mark (X) the ONE box that best describes this establishment during 1992.

003
\(1 \square\) \(\square\) Individual proprietorship \(2 \square\) PartnershipCooperative association (taxable)
\(4 \square\) Cooperative association (tax-exempt)
\(5 \square\) Government - Specify
o \(\square\) Corporation (do not mark if any form of cooperative association)

Item 16B. OPERATIONAL STATUS
Mark (X) the ONE box that best describes this establishment at the end of 1992.
\(1 \square\) In operation
\(2 \square\) Temporarily or seasonally inactive
\(3 \square\) Ceased operation
\begin{tabular}{l|l|l|l|} 
\\
GIVE DATE \(\rightarrow\) \\
Enter figures \\
only
\end{tabular}\(\quad\)\begin{tabular}{|l|l|}
\hline Month & Day \\
\hline & \\
\hline
\end{tabular}
\(4 \square\) Sold or leased TO another operator - Give date at right AND enter name, etc., below
etc., below


Item 16C. OWNERSHIP, CONTROL, AND LOCATION OF OPERATIONS
a. Is the FIRST DIGIT of your Census File Number (imprinted in the address box) "O"?
\(\square\) Yes - Answer parts b-d
No - SKIP to item 17

d. Did this company operate at more than one location during 1992 ? If more space is needed, attach a separate sheet.
079
\(1 \square\) Yes - List additional locations below.
\(2 \square\) No - SKIP to item 17

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS bureau of the census
FORM
MC-2002
\(>\) DUE DATE: FEBRUARY 15, 1993 If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Return your completed form to:

BUREAU OF THE CENSUS
1201 East 10th Street
Jeffersonville, IN 47134-0001
Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday: 1-800-233-6136

Please read the accompanying instructions on page 4 before answering the questions.
\begin{tabular}{|l|l|l|}
\hline \multicolumn{3}{|c|}{ Census use only } \\
\hline & & \\
\hline
\end{tabular}

\section*{1992 CENSUS OF MANUFACTURES} IMEAT PROCESSING PLANTS

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

Item 1 A. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the SAME as the one used for this establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form \(941 ?\)
094
\(\square\)No - Enter current
EI Number (9 digits) \(\longrightarrow\)
Item 1B. PHYSICAL LOCATION - Answer parts a-d
a. Is this establishment's physical location the same as the address shown in the label? (P.O. box and rural route addresses are not physical locations)
\begin{tabular}{|c|c|c|c|}
\hline \(\square\) Yes & \multicolumn{3}{|l|}{Number and street} \\
\hline & City, village, or other place & State & ZIP Code \\
\hline Is this establishment physically & \multicolumn{3}{|l|}{c. In what type of municipality is this establishment located?} \\
\hline located inside the legal boundaries of the city, town, village, etc.? & 0961 \(\square\) City, village, or borough 2 \(\square\) Town or township & \begin{tabular}{l}
Other - Specify \\
\(4 \square\) Do not know
\end{tabular} & \\
\hline
\end{tabular}
\begin{tabular}{lll}
\hline 095 & \(1 \square\) Yes & \(3 \square\) No legal boundaries \\
& \(2 \square\) No & \(4 \square\) Do not know
\end{tabular}
d. In what county is this establishment located?

Item 2. EMPLOYMENT IN 1992
a. Number of PRODUCTION WORKERS during pay
(1) March 12 period including the \(12 t h\) of month
(2) May 12
(3) August 12
(4) November 12
b. Total (Sum of lines (1) through (4))
c. Average number (Divide line b by 4 - omit fractions)
d. All OTHER EMPLOYEES (Pay period including March 12)
e. Total (Sum of lines \(c\) and d)

Item 3A. PAYROLL IN 1992 (before deductions)
a. Production workers' wages
b. All other salaries and wages
c. Total (Sum of lines a and b)

Item 3B. FIRST QUARTER PAYROLL IN 1992 (before deductions)
Payroll for the first quarter (January-March)
Item 4. PLANT HOURS WORKED BY PRODUCTION WORKERS IN 1992 (ANNUAL)

Total plant hours worked by production workers in 1992
\begin{tabular}{|c|c|c|}
\hline Key & \multicolumn{2}{|c|}{Number} \\
\hline \multicolumn{3}{|l|}{301} \\
\hline \multicolumn{3}{|l|}{302} \\
\hline \multicolumn{3}{|l|}{303} \\
\hline \multicolumn{3}{|l|}{304} \\
\hline \multicolumn{3}{|l|}{305} \\
\hline \multicolumn{3}{|l|}{306} \\
\hline \multicolumn{3}{|l|}{307} \\
\hline \multicolumn{3}{|l|}{308} \\
\hline Key & Mil. & Thou. \\
\hline \multicolumn{3}{|l|}{309} \\
\hline \multicolumn{3}{|l|}{310} \\
\hline \multicolumn{3}{|l|}{311} \\
\hline \multicolumn{3}{|l|}{315} \\
\hline \multirow[b]{2}{*}{Key} & \multicolumn{2}{|l|}{Plant hours} \\
\hline & Mil. & Thou. \\
\hline 320 & & \\
\hline
\end{tabular}

Items 3C, 5, 6B, 8, 10, 11, 13, 14, and 15B-Not applicable to this report
CONTINUE ON PAGE 2

Item 6A. VALUE OF PRODUCTS EXPORTED
(This is a breakout of the total value of shipments reported in item 18B)
Report the value of PRODUCTS SHIPPED FOR EXPORT. Include shipments to customers in the Panama Canal Zone, the Commonwealth of Puerto Rico, and U.S. possessions, as well as the value of products shipped to exporters or other wholesalers for export. Also include the value of products sold to the U.S. Government to be shipped to foreign governments. DO NOT INCLUDE PRODUCTS SHIPPED FOR FURTHER MANUFACTURE, ASSEMBLY, OR FABRICATION IN THE UNITED STATES.

\section*{Item 7A. CAPITAL EXPENDITURES FOR 1992}
a. Capital expenditures for NEW buildings and NEW machinery (exclude land) (1) Buildings and other structures
(2) Machinery and equipment
(3) Total new capital expenditures (Sum of lines (1) and (2))
b. Capital expenditures for USED buildings and USED machinery (exclude land)

Item 7B. GROSS VALUE OF ALL DEPRECIABLE ASSETS (original cost) at end of 1992
Buildings, machinery, and equipment (exclude land)
Item 9. RENTAL PAYMENTS FOR 1992

Buildings, machinery, and equipment (include land)
Item 12. COST OF MATERIALS AND CONTRACT WORK FOR 1992
a. Cost of materials, parts, containers, etc., used (Report detail in item 17)
b. Cost of products bought and sold without further processing or assembly (Report sales in item 18B)
c. Cost of fuels consumed for heat and power
d. Cost of purchased electricity
e. Cost of contract work done for you by others on your materials
f. Total cost (Sum of lines a through e)

Item 15A. INVENTORIES OF THIS ESTABLISHMENT AT END OF YEAR (Report both years)
Report inventories at cost or
market using generally accepted accounting methods.
Are inventories of this establishment subject to the LIFO method of valuation?

Yes - Use the sum of the LIFO amount plus the LIFO reserve for completing
a through e(2). a through e(2). Note: If you changed to LIFO for calendar year 1992, specify in the REMARKS section.
\(2 \square\) No - Complete only lines a through e(1). Note: Line e(1) should equal line d.



\section*{CONTINUE ON PAGE 5}

Items 3C, 5, 6B, 8, 10, 11, 13, 14, and \(15 B\) - Not applicable to this report

If you require an extension of time to complete this report, or if there are any other questions regarding this report, please write to:

\section*{Bureau of the Census \\ 1201 East 10 th Street \\ Jeffersonville, IN 47134-0001}

Please include the 11-digit Census File Number which appears in the address box of this report form on any correspondence.
You may also call our toll free number 1-800-233-6136.

We estimate that it will take from one-half hour to six hours to complete this form, with 3.4 hours being the average. This includes time to read instructions, develop or assemble material, conduct test, organize and review the information, and maintain and report the information. If you have any comments regarding these estimates or any other aspect of this survey, send them to the Associate Director for Management Services, to the Associate Director for Management Services, Paperwork Reduction Project 0607-0733, ROOm 2027,
FB3, Bureau of the Census, Washington, DC 20233; and to the Office of Management and Budget, Paperwork to the Office of Management and Budget, Paperwork

\section*{DETAILED INSTRUCTIONS FOR ITEIMS 2 THROUGH \(15 A\)}

Item 2 - EMMPLOYMENT IN 1992
Report all employees at this establishment who received pay for part of the pay period including the 12th of the specified months. Include officers at this establishment, if a corporation; if an unincorporated concern, exclude proprietor or partners.

Line a, (1) through (4) - Number of production workers during the pay period including \(12 t h\) of month - Report workers (up through the working supervisor level) engaged in fabricating, processing, assembling, inspecting, and other manufacturing.

Line d - All other employees - Report nonproduction personnel, including those engaged in supervision (above the working supervisor level), installation and servicing of own product, sales, delivery, professional, technical, administrative, etc.

\section*{Item 3A - PAYROLL IN 1992 (before deductions)}

Follow the definition of salaries and wages used for calculating the Federal withholding tax. Report gross calculating the Federal withholding tax. Report gross
earnings prior to deductions paid in the calendar year to earnings prior to deductions paid in the calendar year to
those employees reported in item 2. Include commissions, those employees reported in item 2 . Includ

Item 4 - PLANT HOURS WORIKED BY PRODUCTION WORKERS IN 1992 (ANNUAL)
Include all production hours worked, including overtime hours, but excluding paid vacations, etc. These should be reported as actual hours worked, not straight-time equivalent hours.

\section*{Item 6A - VALUE OF PRODUCTS EXPORTED}

Report as exports those shipments going directly for export, including shipments to foreign subsidiaries or foreign divisions of your company and their affiliates. Include value of products shipped to exporters or other wholesalers for export. Also include the value of products wholesalers for export. Also include the value of prod sold to the U.S. Government to be shipped to foreign
governments. Do not include products shipped for further governments. Do not include products shipped for further Shipments to customers in the Panama Canal Zone, the commonwealth of Puerto Rico, and the United States possessions are considered exports. Before completing this item, note that the value of exports should not exceed the total value of shipments and other receipts reported in item 18B.

\section*{Item 7 - CAPITAL EXPENDITURES FOR 1992}

\section*{(Exclude expenditures for land)}

Include all costs actually incurred during 1992 chargeable to the fixed assets accounts and of the type for which depreciation or amortization accounts are ordinarily maintained. This should include construction and repair work performed by your own forces.

\section*{Item 7B - GROSS VALUE OF DEPRECIABLE ASSETS}

Report the original cost of depreciable assets on the books of this establishment such as buildings, structures, machinery, and equipment for which depreciation or amortization reserves are maintained. Improvements and new construction in progress, but not completed at year-end, should be included in fixed assets at a value equal to the cumulative expenditures to the end of the year. This procedure should be followed even though the asset is not in use and is not yet being depreciated.

\section*{Item 9 - RENTAL PAYMENTS FOR 1992}

Report rental payments made during the year to other companies for use of such fixed assets as buildings, structures, and equipment (including land). If the parent or subsidiary rents property for use of this establishment and pays the rent, the rents should be reported as if the establishment paid them.

Item 12 - COST OF MATERIALS AND CONTRACT WORKFOR 1992
Report total delivered cost after discounts and include freight of the materials actually consumed or put in production during the year. Include purchases, interplant transfers, and withdrawal from inventories.

If there are no records of consumption, purchases may be reported instead for minor items. This can also be done for major items if purchases do not differ significantly from the amounts actually used. Where consumption of major items differ significantly from purchases, consumption may be estimated by adding beginning inventories to the amount purchased and subtracting ending inventories.

Line a-Cost of materials, parts, containers, etc. used - The delivered cost figures should cover áll raw materials, containers, scrap, supplies, etc., which were: (1) put into production, (2) used as operating supplies, or (3) used in repair and maintenance. Item 12, line a should be consistent with the data in item 17.

Line \(b\) - Cost of products bought and sold without further processing or assembly - Report the cost of all products bought and sold in the same condition as when purchased and not made part of another product manufactured by this establishment. (Total sales value of all such products is to be reported in item 18B on the line for resales.)

Line c-Cost of fuels consumed for heat and power - Report the total cost of all fuels consumed for heat, power, transportation, or the generation of electricity. Do not include the estimated cost of fuels, such as sawdust or blast furnace gas, produced as a byproduct of your manufacturing activities. Include anthracite and bituminous coal, coke, natural and manufactured gas, fuel oil, liquefied petroleum gas, masoline, and all other fuels, including purchased gasom. Be sure to include fuel used to power delivery trucks, fork lifts, or other motor vehicles associated trucks, fork lifts, or othe
with the establishment.

Line d-Cost of purchased electricity - Report the total cost of electric energy purchased from other companies or received from other establishments of your company. Exclude the value of electricity generated and used at this establishment.

Line e-Cost of contract work done for you by others on your materials - If any contract work was done by others on materials furnished by your establishment, report the total payments made during the year for such work, including freight out and in. Exclude the cost of materials worked on, which should be included in item 12, line a.

Item 15A - INVENTORIES OF THIS ESTABLISHMENT AT END OF YEAR (Report both years)
Report the value of all inventories owned by this establishment regardless of where the inventories are held. If this establishment is part of a multiestablishment company, the company should assign to each establishment those inventories that the establishment is responsible for, as if it owned them. For example, in completing the report of a manufacturing establishment or sales branch, report those inventories that are attributable to its operations, even if the inventories are held elsewhere, e.g., at a warehouse operated by your company or in a public warehouse. These inventories of an operating establishment held elsewhere should not be reported on the report of the warehouse where they are actually stored. Inventories should not be duplicated on establishment reports.
1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials... "line at the end of this section. If you consumed less than \(\$ 25,000\) of a listed material, include the value with "Cost of all other materials . . ., "' Census material code 9700998.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE
2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).
If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.
3. Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 12, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
4. Resales of Materials - INCLUDE ON LINES 9-15 only those meat materials that were further processed into sausage, smoked meats, canned meats, etc., during the year. EXCLUDE those materials which you later sold in the same condition as purchased, also exclude purchased carcasses later sold as fresh meat (primal and fabricated cuts, boneless meats, etc.). The cost of such resales should be reported in item 12, line b.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{\[
\begin{aligned}
& 0 \\
& z \\
& 0 \\
& \stackrel{\Delta}{\lrcorner} \\
& \hline
\end{aligned}
\]} & \multicolumn{3}{|r|}{\multirow[b]{3}{*}{Materials, parts, and supplies
(A)}} & \multirow[b]{3}{*}{Census material code} & \multirow[b]{3}{*}{\begin{tabular}{l}
Unit of measure for quantities \\
(C)
\end{tabular}} & \multicolumn{4}{|l|}{Consumption of purchased materials and of materials received from other establishments of your company} \\
\hline & & & & & & & \multicolumn{3}{|l|}{\begin{tabular}{l}
Cost, including delivery cost (freight-in) \\
(E)
\end{tabular}} \\
\hline & & & & & & (D) & \[
\] & Thousands & Dollars \\
\hline 1 & \multirow[t]{8}{*}{Animals Slaughtered} & \multirow[t]{2}{*}{CATTLE} & Number of head & 0210138 & Number & & \$ & \[
\begin{aligned}
& 1 \\
& 1 \\
& \hline
\end{aligned}
\] & \\
\hline 2 & & & Live weight & 0210112 & Thousand pounds & & & 1 & \\
\hline 3 & & \multirow[t]{2}{*}{CALVES} & Number of head & 0210237 & Number & & & & \\
\hline 4 & & & Live weight & 0210211 & Thousand pounds & & & & \\
\hline 5 & & \multirow[t]{2}{*}{SHEEP AND LAMBS} & Number of head & 0214130 & Number & & & & \\
\hline 6 & & & Live weight & 0214114 & Thousand pounds & & & & \\
\hline 7 & & \multirow[t]{2}{*}{HOGS} & Number of head & 0213132 & Number & & & & \\
\hline 8 & & & Live weight & 0213116 & Thousand pounds & & & & \\
\hline 9 & \multirow[t]{7}{*}{\begin{tabular}{l}
Meat \\
Materials \\
Purchased \\
From Other \\
Packers \\
(Including \\
interplant \\
transfers) \\
(Value of carcasses cut up for resale fresh should be reported as "Cost of resales" in item 12, line b)
\end{tabular}} & \multirow[t]{4}{*}{FRESH AND FROZEN RED MEATS (Including variety meats)} & Beef & 2011112 & & & & & \\
\hline 10 & & & Veal & 2011211 & & & & & \\
\hline 11 & & & Pork & 2011419 & | & & & 1 & 1 \\
\hline 12 & & & Other fresh and frozen read meats & 2011328 & Thousand pounds & & &  & । \\
\hline 13 & & \multicolumn{2}{|l|}{Meat materials for sausage and canning not separable by species} & 2011013 &  & & & , & , \\
\hline 14 & & \multicolumn{2}{|l|}{Processed pork (cured, smoked, etc.)} & 2011617 & & & & 1 & | \\
\hline 15 & & \multicolumn{2}{|l|}{Other purchased meat materials (cured beef, cured lamb, etc.)} & 2011021 & \[
\downarrow
\] & & & 1 & , \\
\hline 16 & \multicolumn{3}{|l|}{Poultry; live, fresh, frozen, or prepared} & 1900323 & & & & 1 & । \\
\hline 17 & \multicolumn{3}{|l|}{Spices and curing materials} & 2099935 & & & & & , \\
\hline 18 & \multicolumn{3}{|l|}{Hides and skins purchased (including transfers from other establishments of this company)} & 2011914 & & & & 1 & | \\
\hline
\end{tabular}

CONTINUE ON PAGE 6

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1992 - Continued
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{\[
\]} & \multicolumn{2}{|r|}{\multirow[b]{3}{*}{Materials, parts, and supplies
(A)}} & \multirow[b]{3}{*}{\begin{tabular}{l}
Census material code \\
(B)
\end{tabular}} & \multirow[b]{3}{*}{\begin{tabular}{l}
Unit of measure for quantities \\
(C)
\end{tabular}} & \multicolumn{4}{|l|}{Consumption of purchased materials and of materials received from other establishments of your company} \\
\hline & & & & & \multirow[b]{2}{*}{\begin{tabular}{l}
Quantity \\
(D)
\end{tabular}} & \multicolumn{3}{|l|}{\begin{tabular}{l}
Cost, including delivery cost (freight-in) \\
(E)
\end{tabular}} \\
\hline & & & & & & \[
\begin{array}{|r|r|}
\hline 574 & \\
\hline \text { Millions } \\
\hline
\end{array}
\] & Thousands & Dollars \\
\hline 19 & \multirow[t]{2}{*}{CASINGS} & Animal and collagen casings purchased (including transfers from other establishments of this company) & 2013910 & & & \$ &  & \\
\hline 20 & & Casings, synthetic (including cellulosic and fibrous reinforced) & 3080124 & & & & \[
\begin{array}{ll}
\hline 1 & 1 \\
1 & 1 \\
\hline
\end{array}
\] & \\
\hline 21 & \multicolumn{2}{|l|}{Paperboard containers, boxes, and corrugated paperboard} & 2650018 & & & & \[
\begin{array}{ll}
\hline 1 & 1 \\
1 & 1 \\
\hline
\end{array}
\] & \\
\hline 22 & \multicolumn{2}{|l|}{Packaging paper and plastics film, coated and laminated} & 2671014 & & & & & \\
\hline \multirow[t]{2}{*}{23} & \multicolumn{2}{|l|}{Cost of all other materials, parts, containers, and supplies consumed Describe the three principal materials, etc., included in this value.} & 9700998 & & & &  & \\
\hline & Describe th this value. & principal materials, etc., included in & & & & & \[
\begin{aligned}
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1
\end{aligned}
\] & 1
1
!
!
1
1
1
1
1
1 \\
\hline 24 & тОт Sum & 1-23 should equal item 12, line a & & & & \$ & I & \\
\hline
\end{tabular}

Item 18A. METHOD OF OPERATION OF THIS ESTABLISHMENT DURING 1992

Mark (X) the ONE box which best describes your method of operaton.
1. Custom slaughtering of livestock or poultry owned by others.
2. Meat and poultry products processed chiefly from livestock or poultry slaughtered in this establishment . . . . . . . . . . . . .
3. Manufacturing sausage, smoked meats, canned meats, or meat specialties from animals slaughtered elsewhere.
4. Chiefly retailing, wholesaling, or jobbing meats and poultry products purchased and resold
\begin{tabular}{|c|c|}
\hline Key & \begin{tabular}{c} 
Mark (X) \\
appropriate box
\end{tabular} \\
\hline 401 & \(1016 \square\) \\
\hline 402 & \(1032 \square\) \\
\hline 403 & \(1057 \square\) \\
\hline 404 & \(1099 \square\) \\
\hline
\end{tabular}

CONTINUE WITH ITEM 18B ON PAGE 7
\begin{tabular}{rr}
\hline FORM MC-2002 & U.S. DEPARTMENT OF COM \\
BUREAU OF THE \\
1992 CENSUS OF MANUFACTURES
\end{tabular}

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1992

\section*{INSTRUCTIONS}
1. General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
3. Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000008.
4. Resales - Products which you purchase and sell as originally purchased, including meats, hides, skins, pelts, casings, etc., and which are not made part of any products included on lines \(1-47\) should be reported as "Resales" for Census product code 99989006 . Include also the sales of fresh meats prepared from purchased carcasses.


CONTINUE WITH ITEM 18B ON PAGE 8
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{\[
\begin{aligned}
& \dot{0} \\
& Z \\
& 0 \\
& \underset{\beth}{\perp}
\end{aligned}
\]} & \multicolumn{2}{|r|}{\multirow[b]{4}{*}{Products and services
(A)}} & \multirow[b]{4}{*}{Census product code} & \multicolumn{3}{|l|}{Products shipped and other receipts} \\
\hline & & & & \multirow[t]{3}{*}{\begin{tabular}{|c}
\begin{tabular}{c} 
Quantity \\
(Thousand
\end{tabular} \\
\hline 583 pounds) \\
(D) \\
\hline
\end{tabular}} & \multicolumn{2}{|l|}{Value, f.o.b. plant (E)} \\
\hline & & & & & \[
584
\] & Thou- \\
\hline & & & & & Millions & nds Dollars \\
\hline 21 & \multirow[t]{5}{*}{\begin{tabular}{l}
SAUSAGE AND SIMILAR \\
PRODUCTS, \\
NOT CANNED \\
(20137) \\
(Report similar products made from poultry on lines 26-29)
\end{tabular}} & Fresh sausage (pork sausage, breakfast links, etc.) & 20137113 & & \$ & I \\
\hline 22 & & Dry or semidry (salami, cervelat, pepperoni, beefjerky, summer sausage, pork roll, etc.) & 20137170 & & - & 1 \\
\hline \multirow[t]{2}{*}{\[
\begin{array}{|r|}
\hline 23 \\
\hline 24
\end{array}
\]} & & Frankfurters (including wieners) & 20137212 & & I & 1 \\
\hline & & Other sausage, smoked or cooked (bologna, liverwurst, Polish sausage, packed luncheon meats, minced roll, smoked pork sausage, etc.) & 20137352 & & । & \[
\begin{aligned}
& \text { I } \\
& \text { I }
\end{aligned}
\] \\
\hline 25 & & Jellied goods and similar preparations, not canned (headcheese, meat loaves, scrapple, puddings, chili con carne, imitation sausage, etc.) & 20137915 & & । & \[
\begin{aligned}
& \text { I } \\
& \text { I }
\end{aligned}
\] \\
\hline \multirow[b]{2}{*}{26} & \multirow[t]{4}{*}{COOKED OR SMOKED POULTRY PRODUCTS (Except canned)} & Turkey, except frankfurters, bologna, and luncheon meats & 20155313 & & I & I \\
\hline & & Chicken, except frankfurters, bologna, and luncheon meats & 20155321 & & , & 1 \\
\hline 28 & & Frankfurters (including wieners) & 20155339 & & | & 1 \\
\hline 29 & & Hams, bologna, and luncheon meats & 20155347 & & 1 & \[
\begin{aligned}
& 1 \\
& 1
\end{aligned}
\] \\
\hline \multirow[b]{2}{*}{\[
\begin{array}{|r|}
\hline 30 \\
\hline 31 \\
\hline
\end{array}
\]} & \multirow[t]{2}{*}{CANNED MEATS (Excluding cat and dog food) CONTAINING 20 PERCENT OR MORE MEAT} & Baby food & 20321006 & & । & । \\
\hline & & Other & 20138004 & & I & \[
\begin{aligned}
& \hline \text { I } \\
& \text { I }
\end{aligned}
\] \\
\hline 32 & \multirow[t]{2}{*}{SAUSAGE CASINGS} & Natural (beef, hog, etc.) & 2011B 454 & & ! & I \\
\hline 33 & & Collagen & 2013B 213 & & । & \[
\begin{aligned}
& 1 \\
& 1 \\
& \hline
\end{aligned}
\] \\
\hline 34 & \multirow[t]{5}{*}{\begin{tabular}{l}
OTHER \\
PROCESSED, FROZEN, OR COOKED MEATS
\end{tabular}} & Frozen ground meat patties & 2013B 114 & & । & \[
\begin{aligned}
& 1 \\
& 1 \\
& \hline
\end{aligned}
\] \\
\hline 35 & & Pork rind pellets, including pork cracklings & 2013B 171 & & । & \[
\begin{aligned}
& 1 \\
& 1 \\
& \hline
\end{aligned}
\] \\
\hline 36 & & Frozen portion control & 2013B 130 & & । & \[
1
\] \\
\hline 37 & & Subprimal and fabricated cuts packaged in plastics (boxed beef) made from purchased carcasses & 95120119 & & 1 & \[
\begin{aligned}
& 1 \\
& 1
\end{aligned}
\] \\
\hline 38 & & Other processed, frozen, or cooked meats, such as corned beef, frozen primal and fabricated cuts, frozen variety meats, etc. (made from purchased meat) - Specify type of product & 2013B 189 & & ! & \[
\begin{aligned}
& 1 \\
& 1 \\
& \text { I } \\
& 1 \\
& 1 \\
& 1 \\
& \hline
\end{aligned}
\] \\
\hline 39 & \multicolumn{2}{|l|}{Lard} & 20137410 & & I & I \\
\hline \multirow[b]{2}{*}{40} & \multirow[t]{8}{*}{ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT} & Describe and report separately each product with a sales value of \(\$ 50,000\) or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value. & 18 & & 1
1
1
1
1
1 & \[
\begin{aligned}
& 1 \\
& 1 \\
& \text { I } \\
& \text { I } \\
& \text { I }
\end{aligned}
\] \\
\hline & & & 26 & & 1 & \[
\begin{aligned}
& 1 \\
& 1 \\
& 1
\end{aligned}
\] \\
\hline 42 & & & 34 & & I & \[
1
\] \\
\hline 43 & & & 42 & & , & । \\
\hline 44 & & & 59 & & 1 & 1 \\
\hline 45 & & & 67 & & 1 & \[
1
\] \\
\hline 46 & & & 75 & & , & 1 \\
\hline 47 & & & 83 & & 1 & \[
\begin{aligned}
& 1 \\
& 1
\end{aligned}
\] \\
\hline
\end{tabular}

CONTINUE WITH ITEM 18B ON PAGE 9


PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS
U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS
FORM
MC-2004

\section*{1992 CENSUS OF MANUFACTURES DAIRY PRODUCTS}

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

Item 1 A. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the SAME as the one used for this establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form 941? 094
\(1 \square\) Yes
\(2 \square\) No-Enter current
El Number (9 digits) \(\longrightarrow\)
Item 1B. PHYSICAL LOCATION - Answer parts a-d
a. Is this establishment's physical location the same as the address shown in the label?
(P.O. box and rural route addresses are not physical locations)


Item 2. EMPLOYMENT IN 1992
a. Number of PRODUCTION WORKERS during pay
period including the 12 th of month
(Include both full- and part-time employees)
(3) (3)
c. Average number (Divide line b by 4 - omit fractions)
d. AII OTHER EMPLOYEES (Pay period including March 12)
e. Total (Sum of lines c and d)

Item 3A. PAYROLL IN 1992 (before deductions)
a. Production workers' wages
b. All other salaries and wages
c. Total (Sum of lines a and b)

Item 3B. FIRST QUARTER PAYROLL IN 1992 (before deductions) Payroll for the first quarter (January-March)
Item 4. PLANT HOURS WORKED BY PRODUCTION WORKERS IN 1992 (ANNUAL)

Total plant hours worked by production workers in 1992
Items 3C, 5, 6B, 8, 10, 11, 13, 14, and \(15 B\) - Not applicable to this report

> Item 6A. VALUE OF PRODUCTS EXPORTED
> (This is a breakout of the total value of shipments reported in item \(18 B\) )

Report the value of PRODUCTS SHIPPED FOR EXPORT. Include shipments to customers in the Panama Canal Zone, the Commonwealth of Puerto Rico, and U.S. possessions, as well as the value of products shipped to exporters or other wholesalers for export. Also, include the value of products sold to the U.S. Government to be shipped to foreign governments. DO NOT INCLUDE PRODUCTS SHIPPED FOR FURTHER MANUFACTURE, ASSEMBLY, OR FABRICATION IN THE UNITED STATES.
Item 7A. CAPITAL EXPENDITURES FOR 1992
a. Capital expenditures for NEW buildings and NEW machinery (exclude land) (1) Buildings and other structures
(2) Machinery and equipment
(3)

Total new capital expenditures (Sum of lines (1) and (2))
b. Capital expenditures for USED buildings and USED machinery (exclude land)

Item 7B. GROSS VALUE OF ALL DEPRECIABLE ASSETS (original cost) at end of 1992
Buildings, machinery, and equipment (exclude land)
Item 9. RENTAL PAYMENTS FOR 1992

Buildings, machinery, and equipment (include land)
Item 12. COST OF MATERIALS AND CONTRACT WORK FOR 1992
a. Cost of materials, parts, containers, etc., used (Report detail in item 17)
b. Cost of products bought and sold without further processing or assembly (Report sales in item 18B)
c. Cost of fuels consumed for heat and power
d. Cost of purchased electricity
e. Cost of contract work done for you by others on your materials
f. Total cost (Sum of lines a through e)

Item 15A. INVENTORIES OF THIS ESTABLISHMENT AT END OF YEAR (Report both years)
Report inventories at cost or market using generally accepted accounting methods.

Are inventories of this establishment subject to the LIFO method of valuation?Yes - Use the sum of the LIFO amount plus the LIFO reserve for completing a through e(2).
Note: If you changed to LIFO for calendar year 1992, specify in the REMARKS section.
\(2 \square\) No

Complete only lines a through e(1).
Note: Line e(1) should equal line d.

CONTINUE ON PAGE 3

Items 3C, 5, 6B, 8, 10, 11, 13, 14, and 15B - Not applicable to this report


CONTINUE ON PAGE 5

Items 3C, 5, 6B, 8, 10, 11, 13, 14, and 15B - Not applicable to this report

If you require an extension of time to complete this report, or if there are any other questions regarding this report, please write to:

\section*{Bureau of the Census \\ 1201 East 10th Street \\ Jeffersonville, IN 47134-0001}

Please include the 11-digit Census File Number which appears in the address box of this report form on any correspondence.
You may also call our toll free number 1-800-233-6136.

We estimate that it will take from one-half hour to six hours to complete this form, with 3.4 hours being the average. This includes time to read instructions, develop or assemble material, conduct test, organize and review the information, and maintain and report the
information. If you have any comments regarding these estimates or any other aspect of this survey, send them to the Associate Director for Management Services, Paperwork Reduction Project 0607-0733, Room 2027, FB3, Bureau of the Census, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0607-0733, Washington, DC 20503.

\section*{DETAILED INSTRUCTIONS FOR ITEIVS 2 THROUGH \(15 A\)}

\section*{Item 2 - EMMPLOYMENT IN 1992}

Report all employees at this establishment who received pay for part of the pay period including the 12th of the specified months. Include officers at this establishment, if a corporation; if an unincorporated concern, exclude proprietor or partners.

\section*{Line a, (1) through (4) - Number of production} workers during the pay period including \(12 t h\) of month - Report workers (up through the working supervisor level) engaged in fabricating, processing, assembling, inspecting, and other manufacturing.

Line d - All other employees - Report nonproduction personnel, including those engaged in supervision (above the working supervisor level), installation and servicing of own product, sales, delivery, professional, technical, administrative, etc.

\section*{Item 3A - PAYROLL IN 1992 (before deductions)}

Follow the definition of salaries and wages used for calculating the Federal withholding tax. Report gross earnings prior to deductions paid in the calendar year to those employees reported in item 2. Include commissions, dismissal pay, bonuses, and vacation pay.

\section*{Item 4 - PLANT HOURS NORKED BY PRODUCTION WORKERS IN 1992 (ANNUAL)}

Include all production hours worked, including overtime hours, but excluding paid vacations, etc. These should be reported as actual hours worked, not straight-time equivalent hours.

\section*{Item 6A - VALUE OF PRODUCTS EXPORTED}

Report as exports those shipments going directly for export, including shipments to foreign subsidiaries or foreign divisions of your company and their affiliates. Include value of products shipped to exporters or other wholesalers for export. Also include the value of products sold to the U.S. Government to be shipped to foreign governments. Do not include products shipped for further manufacture, assembly, or fabrication in the United States. Shipments to customers in the Panama Canal Zone, the Sommonts to customers in the Panama Canal Zone, the commonwealth of Puerto Rico, and the United States possessions are considered exports. Before completing the total value of shipments and other receipts reported in the total
item 18B.

Item 7A - CAPITAL EXPENDITURES FOR 1992 (Exclude expenditures for land)
Include all costs actually incurred during 1992 chargeable to the fixed assets accounts and of the type for which depreciation or amortization accounts are ordinarily maintained. This should include construction and repair work performed by your own forces.

Item 7B - GROSS VALUE OF DEPRECIABLE ASSETS
Report the original cost of depreciable assets on the books of this establishment such as buildings, structures, machinery, and equipment for which depreciation or amortizatión reserves are maintained. Improvements and new construction in progress, but not completed at year-end, should be included in fixed assets at a value equal to the cumulative expenditures to the end of the year. This procedure should be followed even though the asset is not in use and is not yet being depreciated.

\section*{Item 9 - RENTAL PAYMENTS FOR 1992}

Report rental payments made during the year to other companies for use of such fixed assets as buildings, structures, and equipment (including land). If the parent or subsidiary rents property for use of this establishment and pays the rent, the rents should be reported as if the establishment paid them.

\section*{Item 12 - COST OF MATERIALS AND CONTRACT} WORK FOR 1992
Report total delivered cost after discounts and include freight of the materials actually consumed or put in production during the year. Include purchases, interplant transfers, and withdrawal from inventories.
If there are no records of consumption, purchases may be reported instead for minor items. This can also be done for major items if purchases do not differ significantly from the amounts actually used. Where consumption of major items differ significantly from purchases, consumption may be estimated by adding beginning inventories to the amount purchased and subtracting ending inventories.

Line a - Cost of materials, parts, containers, etc., used - The delivered cost figures should cover all raw materials, containers, scrap, supplies, etc., which were: (1) put into production, (2) used as operating supplies, or (3) used in repair and maintenance. Item 12, line a should be consistent with the data in item 17.

Line b-Cost of products bought and sold without further processing or assembly - Report the cost of all products bought and sold in the same condition as when purchased and not made part of another product manufactured by this establishment. (Total sales value of all such products is to be reported in item 18B on the line for resales.)

Line c-Cost of fuels consumed for heat and power - Report the total cost of all fuels consumed for heat, power, transportation, or the generation of electricity. Do not include the estimated cost of fuels, such as sawdust or blast furnace gas, produced as a byproduct of your manufacturing activities. Include anthracite and bituminous coal, coke, natural and manufactured gas, fuel oil, liquefied petroleum gas gasoline, and all other fuels, including purchased steam. Be sure to include fuel used to power delivery trucks, fork lifts, or other motor vehicles associated with the establishment.

Line d-Cost of purchased electricity - Report the total cost of electric energy purchased from other companies or received from other establishments of your company. Exclude the value of electricity generated and used at this establishment.

Line e-Cost of contract work done for you by others on your materials - If any contract work was done by others on materials furnished by your establishment, report the total payments made during the year for such work, including freight out and in Exclude the cost of materials worked on, which should be included in item 12, line a.

\section*{Item \(15 A\) - INVENTORIES OF THIS ESTABLISHIMENT} AT END OF YEAR (Report both years)
Report the value of all inventories owned by this establishment regardless of where the inventories are held. If this establishment is part of a multiestab company, the company should assign to each establishment those inventories that the establishme
responsible for, as if it owned them. For example, in responsible for, as if it owned them. For example, in completing the report of a manufacturing establishment or to its operations, even if the inventories are held elsewhere, e.g., at a warehouse operated by your company or in a public warehouse. These inventories of an operating establishment held elsewhere should not be reported on the report of the warehouse where they are actually stored. Inventories should not be duplicated on establishment reports.

\section*{ғовм MC-2004}

\section*{1992 CENSUS OF MANUFACTURES}

\section*{DAIRY PRODUCTS - Continued}

ENTER THIS ESTABLISHMENT'S
11-DIGIT CENSUS FILE NUMBER
Name of establishment (Same as address box)

\section*{Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1992}

\section*{INSTRUCTIONS}
1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials..." line at the end of this section. If you consumed less than \(\$ 25,000\) of a listed material, include the value with "Cost of all other materials . . ., ', Census material code 9700998.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges discounts and including freight and

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).
If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.
3. Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 12, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
4. Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 12, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under this establishment should be reported in ite"


CONTINUE ON PAGE 6


Item 18 A - Not applicable to this report

\section*{CONTINUE WITH ITEM 18B ON PAGE 7}






\section*{1992 CENSUS OF MIINERAL INDUSTRIES IRON, FERROALLOY, URANIUM, AND MISCELLANEOUS METAL ORES}

OMB No. 0607-0736: Approval Expires 06/30/94


Item 2. EMPLOYMENT IN 1992
a. Number of PRODUCTION, DEVELOPMENT, AND EXPLORATION WORKERS during pay period including the 12 th of month
(Include both full- and part-time employees)
\begin{tabular}{ll|}
\hline (3) August 12 \\
\hline T. Total (Sum of lines (1) through (4)) & (4) November 12 \\
\hline c. Average number (Divide line b by 4 - omit fractions) & \\
\hline d. All OTHER EMPLOYEES (Pay period including March 12) & \\
e. Total (Sum of lines c and d) & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Key & Number \\
\hline 301 & \\
\hline 302 & \\
\hline 303 & \\
\hline 304 & \\
\hline 305 & \\
\hline 306 & \\
\hline 307 & \\
\hline 308 & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
Report dollars and hours rounded to thousands. Be careful to enter your figures in the correct columns. \\
Example: If a figure is \(\$ 1,125,628\) - Report \(\qquad\) \\
If item value is equal to " 0 " (or less than \(\$ 500\) or 500 hours) - Mark ( \(X\) )
\end{tabular}}} & Millions (000) & Thousands (000) & \[
\begin{array}{|c}
\hline \text { Mark } \\
\text { (X) if } \\
\text { " } 0 \text { " } \\
\hline
\end{array}
\] \\
\hline & & 1 & 126 & \\
\hline \multicolumn{2}{|l|}{If item value is equal to "0" (or less than \(\$ 500\) or 500 hours) - Mark (X)} & & & X 0 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Item 3A. PAYROLL IN 1992 (before deductions) (Exclude supplemental labor costs reported in item 3C) \\
a. Production, development, and exploration workers' wages (For employees reported in item 2, line c)
\end{tabular}} & Key & Mil. & Thou. & \[
\begin{gathered}
\text { Mark } \\
(X) \text { if } \\
\text { "O" }
\end{gathered}
\] \\
\hline & 309 & \$ & & \(\square 0\) \\
\hline b. All other salaries and wages (For employees reported in item 2, line d) & 310 & & & \(\square 0\) \\
\hline c. Total (Sum of lines a and b) & 311 & & & \(\square 0\) \\
\hline Item 3B. FIRST QUARTER PAYROLL IN 1992 (before deductions) Total payroll for the first quarter (January-March) & 315 & & & \(\square 0\) \\
\hline \begin{tabular}{l}
Item 3C. EMPLOYER'S COST FOR FRINGE BENEFITS (annual supplemental labor costs) \\
a. Legally required expenditures, including Social Security (Exclude from items 3A and 3B)
\end{tabular} & 312 & & & \(\square 0\) \\
\hline b. Payments for voluntary programs (Exclude from items 3A and 3B) & 313 & & & \(\square 0\) \\
\hline c. Total (Sum of lines a and b) & 314 & & & \(\square 0\) \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Item 4. HOURS WORKED BY PRODUCTION, DEVELOPMENT, AND EXPLORATION WORKERS IN 1992 (ANNUAL) \\
Total hours worked by production, development, and exploration workers in 1992 (For employees reported in item 2, line c)
\end{tabular}} & & Hou & s work & \\
\hline & Key & Mil. & Thou. & \[
\begin{aligned}
& \text { Mark } \\
& \text { (X) if } \\
& \text { "O" }
\end{aligned}
\] \\
\hline & 320 & & & \(\square 0\) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{Item 7.} & \multirow[t]{2}{*}{ASSETS, CAPITAL EXPENDITURES, AND RETIREMENTS} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Buildings and other structures (Exclude land in items 7 and 8) \\
(1)
\end{tabular}} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Machinery and equipment \\
(2)
\end{tabular}} & \multicolumn{2}{|l|}{Mineral exploration and development (3)} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Mineral land and rights \\
(4)
\end{tabular}} & \multicolumn{3}{|c|}{\begin{tabular}{l}
TOTAL \\
Sum of columns \\
(1) through (4) \\
(5)
\end{tabular}} \\
\hline & & Mil. & Thou. & Mil. & \(\left.\right|^{\text {Thou. }}\) & Mil. & Thou. & Mil. & Thou. & Mil. & \(\left.\right|^{\text {Thou. }}\) & \[
\begin{array}{|c}
\hline \text { Mark } \\
\text { (X) if } \\
\text { "O" } \\
\hline
\end{array}
\] \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{a. Gross value of depreciable and/or depletable assets (acquisition cost) at the beginning of the year}} & 339 & & 340 & 1 & 270 & & 271 & & 341 & & \\
\hline & & \$ & & \$ & & \$ & & \$ & & \$ & & \(\square 0\) \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{b. Total capital expenditures during the year}} & 378 & & 379 & & 273 & & 274 & & 350 & & \\
\hline & & & & & & & & & & & 1 & \(\square 0\) \\
\hline \multicolumn{2}{|r|}{(1) Capital expenditures for new buildings and machinery} & 342 & & 343 & 1 & & & & & & 1 & \\
\hline \[
12
\] & Capital expenditures for used buildings and machinery & 345 & & 346 & 1 & & & & & & 1 & \\
\hline \multirow[t]{2}{*}{} & \multirow[t]{2}{*}{Retirements and disposition of depreciable and/or depletable assets (i.e., gross value of assets sold, retired, destroyed, abandoned, scrapped, etc.)} & 351 & & 352 & & 276 & & 277 & & 353 & - & \\
\hline & & ( & ) & 1 & ) & 1 & ) & 1 & ) & 1 & 1
1
1 & \(\square \mathrm{o}\) \\
\hline  & Gross value of depreciable and/or depletable assets at the end of the year (Line a plus b minus c equals d) & 354 & & 355 & 1 & 279 & & 280 & & 356 & 1 & \(\square 0\) \\
\hline Item 8. & DEPRECIATION AND/OR DEPLETION CHARGES FOR THE YEAR 1992 & 357 & & 358 & 1 & 282 & & 283 & & 359 & | & \(\square 0\) \\
\hline Item 9. & RENTAL PAYMENTS DURING YEAR FOR BUILDINGS AND MACHINERY & 360 & & 361 & 1 & & & & & 362 & 1 & \(\square 0\) \\
\hline Item 10. & CURRENT ACCOUNT EXPENDITURES DURING THE YEAR FOR MINERAL PROPERTIES & & & & 1 & 285 & & 286 & & 287 & 1 & \(\square 0\) \\
\hline \multicolumn{4}{|l|}{\multirow[b]{2}{*}{Item 11 A. LEASE RENTS FOR MINERAL PROPERTIES}} & & & & & & Key & Mil. & \(\left.\right|^{\text {Thou. }}\) & \[
\begin{gathered}
\text { Mark } \\
(X) \text { if } \\
\text { "O" }
\end{gathered}
\] \\
\hline & & & & & & & & & 288 & \$ & | & \(\square 0\) \\
\hline \multicolumn{4}{|l|}{Item 118. COST OF PURCHASED COMMUNICATION} & \multicolumn{5}{|l|}{SERVICES (TELEPHONE, TELEGRAPH, ETC.)} & 392 & \$ & & \(\square 0\) \\
\hline
\end{tabular}


Item 15. INVENTORIES OF THIS ESTABLISHMENT AT END OF YEAR (Report both years)

\section*{INSTRUCTIONS}

Report the value of all inventories owned by this establishment regardless of where the inventories are held. If this establishment is part of a multiunit company, the company should assign to each establishment those inventories that the establishment is responsible for, as if it owned them. For example, in completing the report of a minerals establishment, report those inventories that are attributable to its
operations, even if the inventories are held elsewhere; e.g., at a warehouse, centrally located stockpile, or storage area. These inventories of an operating establishment held elsewhere should not be reported on the report of the establishment where they are actually stored. INVENTORIES SHOULD NOT BE DUPLICATED ON ESTABLISHMENT REPORTS. See accompanying instructions for additional information.

Report inventories at cost or market using generally accepted accounting methods.

Are inventories of this establishment subject to the LIFO method of valuation?Yes - Use the sum of the LIFO amount plus the LIFO reserve for completing a through d(2).
Note: If you changed to LIFO for calendar year 1992, specify in the REMARKS section.

Complete only lines a through d(1). Line d(1) should equal line \(c\).
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline a. Mined or quarried products & 336 & \$ & \(\square 0\) & 332 & \$ & \(\square 0\) \\
\hline b. Supplies, parts, fuels, etc. & 337 & & \(\square 0\) & 333 & & \(\square 0\) \\
\hline \begin{tabular}{l}
c. Total inventories \\
(Sum of lines a and b)
\end{tabular} & 338 & & \(\square 0\) & 334 & & \(\square 0\) \\
\hline \begin{tabular}{l}
\(d\). Of the value on line \(c\), report: \\
(1) Amount not subject to LIFO costing
\end{tabular} & 368 & & \(\square 0\) & 364 & & \(\square \mathrm{o}\) \\
\hline (2) Amount subject to LIFO costing (gross) & 369 & & \(\square 0\) & 365 & & \(\square \mathrm{o}\) \\
\hline \begin{tabular}{l}
e. Report the following applicable to line d(2): \\
(1) Amount of the LIFO reserve
\end{tabular} & 370 & & \(\square 0\) & 366 & & \(\square \mathrm{o}\) \\
\hline (2) LIFO value of line d(2) (net) & 371 & & \(\square 0\) & 367 & & \(\square 0\) \\
\hline
\end{tabular}

d. Did this company operate at more than one location, including operations under exploration or development, during 1992 ? If more space is needed, attach a separate sheet.

Yes - List additional locations belowNo - SKIP to item 17A



CONTINUE ON PAGE 6

\section*{Item 17A. SUPPLIES USED, ORES FOR TREATMENT, AND PURCHASED MACHINERY} INSTALLED DURING 1992 - Continued
Part II. QUANTITY OF ORES MINED AND TREATED AT THIS ESTABLISHMENT

\section*{INSTRUCTIONS}
- Report below the quantity of each listed item mined and also treated at this establishment. Purchases or receipts of such items should be reported only in part I.
- Ores mined for sale as such and not treated at this establishment should only be reported in item 18B.
- Report treated products in item 18B.
\begin{tabular}{|c|c|c|c|c|c|}
\hline \begin{tabular}{l}
0 \\
\(Z^{\circ}\) \\
0 \\
\hline
\end{tabular} & \multicolumn{2}{|r|}{\begin{tabular}{l}
Item \\
(A)
\end{tabular}} & \begin{tabular}{l}
Census material code 571 \\
(B)
\end{tabular} & \begin{tabular}{l}
Unit of measure for quantities \\
(C)
\end{tabular} & \begin{tabular}{l}
Quantities mined and also treated at this establishment \\
(D)
\end{tabular} \\
\hline 1 & \multirow[t]{4}{*}{ORES AND CONCENTRATES MINED AND TREATED} & Crude iron ore for concentration (Report concentrates in item 18B, lines 3 and 4.) & 1011139 & & \\
\hline 2 & & Iron ore concentrates for agglomeration (Report agglomerates in item 18B, line 5.) & 1011246 & Long tons & \\
\hline 3 & & Bauxite (crude or dried) for treatment & 1099035 & & \\
\hline 4 & & Other ores and concentrates for treatment & 1000983 & Short tons & \\
\hline
\end{tabular}

Item 17B. FUELS USED DURING 1992
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multicolumn{2}{|l|}{\multirow[b]{3}{*}{\begin{tabular}{l}
Kind of fuel \\
(Report total delivered cost, not cost per unit. Fuels received from other establishments of your company should be included at estimated market value.) \\
(A)
\end{tabular}}} & \multirow[b]{3}{*}{} & \multirow[b]{3}{*}{\begin{tabular}{l}
Unit of measure for quantities \\
(C)
\end{tabular}} & \multicolumn{4}{|c|}{1992 Consumption} \\
\hline & & & & & Quantity & \multicolumn{3}{|l|}{\begin{tabular}{l}
Cost, including delivery cost (freight-in) \\
(E)
\end{tabular}} \\
\hline & & & & & (D) & \[
\begin{array}{|r|r|}
\hline 564 & \\
\hline \text { Millions } \\
\hline
\end{array}
\] & Thousands & I Dollars \\
\hline 1 & \multicolumn{2}{|l|}{Coal - bituminous, subbituminous, lignite, and anthracite} & 1200054 & Short tons & & \$ & । & 1 \\
\hline 2 & \multirow[t]{2}{*}{FUEL OIL} & Distillate (light) grade numbers 1, 2, 4, and light diesel fuel & 2911410 & \begin{tabular}{l}
Barrels \\
(42 gal)
\end{tabular} & & & 1 & 1 \\
\hline 3 & & Residual (heavy) grade numbers 5 and 6 and heavy diesel fuel & 2911519 &  & & & 1 & I \\
\hline 4 & \multicolumn{2}{|l|}{Gas - natural, manufactured, and mixed} & 1311596 & Million cubic feet & & & & \\
\hline 5 & \multicolumn{2}{|l|}{Gasoline} & 2911113 & Thousand gallons & & & & \\
\hline 6 & \multicolumn{2}{|l|}{Other fuels - liquefied petroleum gas, coke, wood, and other} & 9600180 & & & & 1 & I \\
\hline 7 & \multicolumn{2}{|r|}{\begin{tabular}{l}
TOTAL \\
Sum of lines \(1-6\) should equal item 12, line c (page 3 )
\end{tabular}} & & & & \$ & & I \\
\hline
\end{tabular}

Item 18A. TYPE OF OPERATION DURING 1992 (Include production, development, and exploration operations.)
\begin{tabular}{|c|c|c|c|c|}
\hline  & & Item & Key & Mark (X) appropriate boxes \\
\hline 1 & \begin{tabular}{l}
MINING \\
METHODS \\
Mark (X) \\
one or more
\end{tabular} & \begin{tabular}{l}
(If mine is under development or exploration, or maintenance is being performed, indicate method most likely to be used when production is started or resumed.) \\
Open-pit and/or dredge
\end{tabular} & 401 & \(6205 \square\) \\
\hline 2 & & Underground & 402 & \(6304 \square\) \\
\hline 3 & & Other, such as in situ solution, etc. & 403 & \(6395 \square\) \\
\hline 4 & \multicolumn{2}{|l|}{No mine or abandoned mine} & 404 & \(6106 \square\) \\
\hline 5 & \multirow[t]{2}{*}{TREATMENT METHODS AT PLANT Mark (X) one or both} & Agglomeration & 405 & \(6841 \square\) \\
\hline 6 & & Other (washing, heavy media separation, fine grinding, flotation, chemical leaching, precipitation, etc.) & 406 & \(6999 \square\) \\
\hline 7 & \multicolumn{2}{|l|}{No treatment or agglomeration plant} & 407 & \(6601 \square\) \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{9}{|l|}{Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1992 - Continued} \\
\hline \multirow[b]{4}{*}{-} & \multicolumn{2}{|r|}{\multirow[b]{4}{*}{\begin{tabular}{l}
Description \\
(A)
\end{tabular}}} & \multirow[b]{4}{*}{} & \multirow[b]{4}{*}{} & \multirow[b]{4}{*}{\[
\begin{array}{|l|}
\begin{array}{c}
\text { Quantity of } \\
\text { production } \\
\text { S52] }
\end{array} \\
\hline
\end{array}
\]} & \multicolumn{3}{|l|}{Shipments and interplant transfers} \\
\hline & & & & & & \multirow[b]{3}{*}{\[
\begin{array}{|c|}
\hline \text { Quantity } \\
\hline 583 \\
\hline \\
\hline
\end{array}
\]} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Value, f.o.b. mine
or plant
(E)}} \\
\hline & & & & & & & & \\
\hline & & & & & & & Millions & \({ }_{\substack{\text { Thaurs } \\ \text { sand }}}^{\text {Dolars }}\) \\
\hline \multirow[b]{2}{*}{15} & \multirow[t]{3}{*}{} &  & & & & & & \begin{tabular}{|c|}
\hline \\
\(\vdots\) \\
\\
\hline
\end{tabular} \\
\hline & & & 881 & & & & s & ' \\
\hline 16 & &  & 10998219 & & & & & ! \\
\hline & \multirow[t]{3}{*}{} &  & 1 & & & & & ! \\
\hline & & & \({ }^{26}\) & & & & & , \\
\hline 19 & & & \({ }^{34}\) & & & & & ! \\
\hline 0 & \multicolumn{2}{|l|}{Receipts for work or services performed
for other establishments. Excluade receipts for concentration of ores on a custom or
toll basis.} & 10810000 & & & & & \(!\) \\
\hline 21 & RESALES & Sales of products bought and sold without further
processing. The cost of such items should be reported
item 12, line b (page 3) & \({ }^{99989006}\) & & & & & ! \\
\hline 22 & \multicolumn{2}{|l|}{TOTAL value of shipments and receipts
Sum of lines \(1-21\), column (E)} & 77000008 & & & & s & ! \\
\hline
\end{tabular}

Items 19-21 - Not applicable to this report
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.


\title{
1992 CENSUS OF MINERAL INDUSTRIES OIL AND GAS FIELD OPERATIONS
}
\begin{tabular}{|c|}
\hline DUE DATE: FEBRUARY 15, 1993 \\
If you have questions about completing \\
this report, please call or write the Census \\
Bureau. In any communication, be sure to \\
refer to the 11-digit Census File Number \\
(CFN) printed in the label to the right. \\
Return your completed form to: \\
BUREAU OF THE CENSUS \\
1201 East 10th Street \\
Jeffersonville, IN 47134-0001 \\
Toll-free assistance, 8:00 a.m. to 8:00 p.m., \\
eastern time, Monday through Friday: \\
1-800-233-6136
\end{tabular}

If you have questions about completing this report, please call or write the Census refer to the 11-digit Census File Number (CFN) printed in the label to the right. BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville, IN 47134-0001
Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

1-800-233-6136
Please read the accompanying instructions before answering the questions.

Census use only
(Please correct any error in name, address, and ZIP Code)
YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

Item 1A. EMPLOYER IDENTIFICATION NUMBER

\section*{Is the Employer Identification (EI) Number shown in the label the SAME as the one used for this establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form \(941 ?\)}
Yes
\(\square\) No -Enter current
EI Number (9 digits) \(\longrightarrow\)
Item 1B. PHYSICAL LOCATION OF ESTABLISHMENT - Answer part a if the operations of this establishment are physically located onshore. Answer part b if the operations are located offshore.
a. Onshore - Enter name of State, use 2-letter postal abbreviation. \(\square\)
b. Offshore - Mark (X) ONE box - Refer to map on page 6 of the instruction sheets to determine appropriate offshore area.


Item 1C. PRINCIPAL ACTIVITY - Mark (X) the ONE box which best describes the PRINCIPAL kind of business or industrial activity of this establishment.Oil and gas field operations and services; minerals extraction, quarrying, production, exploration; or mining contract servicesManufacturing (fabricating, assembling, or processing materials into new products). include such activities as: logging, apparel jobbing, publishing, printing, and machine shops
\(4 \square\) Wholesale operations

\section*{\(5 \square\) \\ Retail operations}
\(6 \square\) OtherConstruction (including general contracting,
subcontracting, home building, and land subdividing and development)

If you have marked ( \(X\) ) in boxes 2 through 6, describe your principal activity below. \(z\)
\(\qquad\)
\(\qquad\)

Item 2. EMPLOYMENT IN 1992
a. Number of PRODUCTION, DEVELOPMENT, AND EXPLORATION WOR'KERS during pay period including the \(12 t h\) of month
(Include both full- and part-time employees)
\(\qquad\)
b. Total (Sum of lines (1) through (4))
c. Average number (Divide line b by 4 - omit fractions)
d. AII OTHER EMPLOYEES (Pay period including March 12)
e. Total (Sum of lines c and d)
\begin{tabular}{|c|c|}
\hline Key & Number \\
\hline 301 & \\
\hline 302 & \\
\hline 303 & \\
\hline 304 & \\
\hline 305 & \\
\hline 306 & \\
\hline 307 & \\
\hline 308 & \\
\hline
\end{tabular}

Form MC-1301
Page 2
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multirow{3}{*}{HOW 7} & \multirow[t]{3}{*}{\begin{tabular}{l}
Report dollars and hours rounded to thousands. Be careful to enter your figures in the correct columns. \\
Example: If a figure is \(\$ 1,125,628\) - Report \(\qquad\) \\
If item value is equal to " 0 " (or less than \(\$ 500\) or 500 hours) - Mark ( \(X\) )
\end{tabular}} & \multirow[t]{3}{*}{} & Millions (000) & ThouIsands (000) & \[
\begin{array}{|c}
\hline \text { Mark } \\
\text { (X) if } \\
\hline \text { "O" } \\
\hline
\end{array}
\] \\
\hline & & & 1 & 126 & \\
\hline & & & & \(\rightarrow\) & X 0 \\
\hline Item 3A & \begin{tabular}{l}
3A. PAYROLL IN 1992 (before deductions) \\
(Exclude supplemental labor costs reported in item 3C)
\end{tabular} & Key & Mil. & IThou. | & \[
\left\lvert\, \begin{gathered}
\text { Mark } \\
(X) \text { if } \\
\text { "O" }
\end{gathered}\right.
\] \\
\hline \multicolumn{2}{|l|}{a. Production, development, and exploration workers' wages (For employees reported in item 2, line c)} & 309 & \$ & 1 & \(\square 0\) \\
\hline \multicolumn{2}{|l|}{b. All other salaries and wages (For employees reported in item 2, line d)} & 310 & & I & \(\square 0\) \\
\hline \multicolumn{2}{|l|}{c. Total (Sum of lines a and b)} & 311 & & I & \(\square 0\) \\
\hline \multicolumn{2}{|l|}{Item 3B. FIRST QUARTER PAYROLL IN 1992 (before deductions) Total payroll for the first quarter (January-March)} & 315 & & I & \(\square 0\) \\
\hline \multicolumn{2}{|l|}{\begin{tabular}{l}
Item 3C. EMPLOYER'S COST FOR FRINGE BENEFITS (annual supplemental labor costs) \\
a. Legally required expenditures, including Social Security \\
(Exclude from items 3A and 3B)
\end{tabular}} & 312 & & 1
1
1 & \(\square 0\) \\
\hline \multicolumn{2}{|l|}{b. Payments for voluntary programs (Exclude from items 3A and 3B)} & 313 & & 1 & \(\square 0\) \\
\hline \multicolumn{2}{|l|}{c. Total (Sum of lines a and b)} & 314 & & I & \(\square 0\) \\
\hline \multicolumn{2}{|l|}{\multirow[t]{3}{*}{\begin{tabular}{l}
Item 4. HOURS WORKED BY PRODUCTION, DEVELOPMENT, AND EXPLORATION WORKERS IN 1992 (ANNUAL) \\
Total hours worked by production, development, and exploration workers in 1992 (For employees reported in item 2, line c)
\end{tabular}}} & & Hou & s work & \\
\hline & & Key & Mil. & IThou. & \[
\begin{gathered}
\text { Mark } \\
\text { (X) if } \\
\text { "O" } \\
\hline
\end{gathered}
\] \\
\hline & & 320 & & 1 & \(\square 0\) \\
\hline
\end{tabular}

Items 5 and 6 - Not applicable to this report
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{4}{*}{\begin{tabular}{l}
CAPITAL EXPENDITURES, FOR BUILDINGS, MACHINERY AND EOUIPMENT, AND MINERAL EXPLORATION AND DEVELOPMENT \\
Total capital expenditures during the year
\end{tabular}} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Buildings and other structures (Exclude land) \\
(1)
\end{tabular}} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Machinery and equipment \\
(2)
\end{tabular}} & \multicolumn{2}{|l|}{Mineral exploration and development
(3)} & \multicolumn{3}{|c|}{\begin{tabular}{l}
TOTAL \\
Sum of columns \\
(1) through (3) \\
(4)
\end{tabular}} \\
\hline & Mil. & IThou. & Mil. & IThou. । & Mil. & \begin{tabular}{l}
I Thou \\
।
\end{tabular} & Mil. & IThou. | & \[
\begin{gathered}
\text { Mark } \\
(X) \text { if } \\
\text { "O" }
\end{gathered}
\] \\
\hline & 378 & 1 & 379 & I & 273 & I & 350 & 1 & \\
\hline & \$ & 1 & \$ & I & \$ & 1 & \$ & 1 & \(\square 0\) \\
\hline & 342 & 1 & 343 & 1 & & I & & I & \\
\hline & & 1 & & 1 & & 1 & & I & \\
\hline (a) Capital expenditures for new & & 1 & & 1 & & 1 & & 1 & \\
\hline buildings and machinery & & 1 & & 1 & & । & & 1 & \\
\hline & 345 & I & 346 & I & & I & & 1 & \\
\hline & & 1 & & 1 & & 1 & & I & \\
\hline (b) Capital expenditures for used & & I & & 1 & & । & & । & \\
\hline buildings and machinery & & 1 & & 1 & & & & & \\
\hline
\end{tabular}

Item 8 - Not applicable to this report
Item 9. RENTAL PAYMENTS DURING YEAR FOR BUILDINGS AND MACHINERY

\begin{tabular}{|l|}
\hline FORM MC-1301 \\
1992 CENSUS OF MINERAL INDUSTRIES \\
OIL AND GAS FIELD OPERATIONS - Continued
\end{tabular}

The figures reported should represent the total purchase cost of supplies, gas purchased for gas lift and used or processed during 1992. Include purchases, interplant transfers, and withdrawals from inventories.
Cost is delivered cost; i.e., the amount paid or payable charges incurred by the establishment in acquiring the
materials. If there are no records of consumption purchases may be reported instead if they do not differ significantly from the amounts actually used. Where consumption of major items differs significantly from purchases, consumption may be estimated by adding beginning inventories to the amount purchased and subtracting ending inventories.

See accompanying instructions for additional information.
a. Cost of supplies used and purchased machinery installed (Report detail in item 17A)
b. Cost of products bought and sold without further processing (Report sales in item 18B as resales)
c. Cost of purchased fuels consumed for heat, power, or the generation of electricity (Report detail in item 17B)
d. Cost of purchased electricity (Report quantity in item 14, line a)
e. Cost of contract work done for you by others
f. Total (Sum of lines a through e)
\begin{tabular}{|c|c|c|c|} 
Key & Mil. & \begin{tabular}{l} 
I Thou. \\
I
\end{tabular} & \begin{tabular}{c} 
Mark \\
(X) if \\
"O"
\end{tabular} \\
\hline 321 & \(\$\) & & \(\square 0\) \\
\hline 322 & & & \(\square 0\) \\
\hline 323 & & \(\square\) & \(\square 0\) \\
\hline 324 & & & \(\square 0\) \\
\hline 325 & & & \(\square 0\) \\
\hline 326 & & & \(\square 0\) \\
\hline
\end{tabular}

Item 13 - Not applicable to this report
Item 14. QUANTITY OF ELECTRICITY
a. Purchased electricity (Quantity comparable to cost as reported in item 12 , line d)
b. Generated electricity (Gross less generating station use)
c. Electricity sold or transferred to other establishments
\begin{tabular}{|l|l|l|}
\hline \multirow{3}{*}{ Key } & \multicolumn{3}{|c|}{ Kilowatthours } \\
\cline { 2 - 3 } & Mil. & \begin{tabular}{l} 
I Thou. \\
I
\end{tabular} \\
\hline 327 & \begin{tabular}{c} 
Mark \\
(X) if \\
"O"
\end{tabular} \\
\hline 328 & I & \(\square 0\) \\
\hline 329 & & I \\
\hline
\end{tabular}

Item 15. INVENTORIES OF THIS ESTABLISHMENT AT END OF YEAR (Report both years)

\section*{INSTRUCTIONS}

Report the value of all inventories owned by this establishment regardless of where the inventories are held. If this establishment is part of a multiunit company, the company should assign to each establishment those inventories that the establishment is responsible for, as if it owned them. For example, in completing the report of a minerals establishment, report those inventories that are attributable to its
operations, even if the inventories are held elsewhere; e.g., at a warehouse, centrally located stockpile, or storage area. These inventories of an operating establishment held elsewhere should not be reported on the report of the establishment where they are actually the report of the establishment where they are actuall
stored. INVENTORIES SHOULD NOT BE DUPLICATED ON ESTABLISHMENT REPORTS. See accompanying instructions for additional information.

Report inventories at cost or market using generally accepted accounting methods.

Are inventories of this establishment subject to the LIFO method of valuation?

230
\({ }_{1} \square\) Yes - Use the sum of the
LIFO amount plus the LIFO reserve for completing a through d(2).
Note: If you changed to LIFO for calendar year 1992, specify in the REMARKS section.No - Complete only lines a through d(1). Line d(1) should equal line \(c\).
a. Crude petroleum, including lease condensate
b. Supplies, parts, fuels, etc.
c. Total inventories
(Sum of lines a and b)
d. Of the value on line c, report:
(1) Amount not subject to LIFO costing
(2) Amount subject to LIFO costing (gross)
e. Report the following applicable to line \(d(2)\) :
(1) Amount of the LIFO reserve (2) LIFO value of line d(2) (net)
\begin{tabular}{|c|c|c|c|}
\hline \multirow[b]{2}{*}{Key} & \multicolumn{3}{|c|}{End of 1992} \\
\hline & Mil. & IThou. & \[
\begin{array}{|l}
\text { Mark } \\
(X) \text { if } \\
\text { "O" }
\end{array}
\] \\
\hline 336 & \$ & \[
\begin{aligned}
& \hline 1 \\
& 1 \\
& \hline
\end{aligned}
\] & \(\square 0\) \\
\hline 337 & & \[
\begin{aligned}
& \hline 1 \\
& 1 \\
& \hline
\end{aligned}
\] & \(\square 0\) \\
\hline 338 & & \[
\begin{aligned}
& \hline 1 \\
& 1 \\
& \hline
\end{aligned}
\] & \(\square 0\) \\
\hline 368 & & \[
\begin{aligned}
& \hline \text { I } \\
& \text { I } \\
& \text { I } \\
& 1
\end{aligned}
\] & \(\square 0\) \\
\hline 369 & & \[
1
\] & \(\square 0\) \\
\hline 370 & & \[
\begin{aligned}
& 1 \\
& 1 \\
& 1 \\
& 1
\end{aligned}
\] & \(\square 0\) \\
\hline 371 & & 1 & \(\square 0\) \\
\hline
\end{tabular}

Item 16A. LEGAL FORM OF ORGANIZATION

d. Did this company operate in more than one state or offshore area during 1992 ? If more space is needed, attach a separate sheet.
\(079 \quad 1 \square\) Yes - List additional locations below.
\(2 \square\) No - SKIP to item 17A

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multicolumn{3}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
form IMC-1301 \\
1992 CENSUS OF MINERAL INDUSTRIES \\
OIL AND GAS FIELD OPERATIONS - Continued
\end{tabular}}} & \multicolumn{5}{|l|}{ENTER THIS ESTABLISHMENT'S 11-DIGIT CENSUS FILE NUMBER} \\
\hline & & & \multicolumn{5}{|l|}{Name of establishment (Same as address box)} \\
\hline & \begin{tabular}{l}
Report deliv which were Include: \\
- Items lis account \\
- Cost of in "All ot \\
- Supplies compan establish
\end{tabular} & \begin{tabular}{l}
cost of individual items listed below during 1992. \\
low whether charged to current or capita \\
for which less than \$25,000 worth was us upplies," line 11. \\
hased by this establishment for use by rforming contract work at this
\end{tabular} & \begin{tabular}{l}
STRUCTIONS \\
Exclude: \\
- Associated labor costs 3B, and 12, line e. \\
- Payments made for co payments for supplies contractor incidental t \\
For valuation, see instruc information cannot be tak reasonable estimates are
\end{tabular} & \begin{tabular}{l}
f the kind r \\
ract service nd equipme his work. \\
ns for item directly fro ceptable.
\end{tabular} & \begin{tabular}{l}
orted in ite performed furnished \\
If the your reco
\end{tabular} & \begin{tabular}{l}
s 3A, \\
ncluding \(y\) the \\
ds,
\end{tabular} & \\
\hline 0
\(\chi\)
0
0 & \multicolumn{3}{|c|}{\multirow[t]{2}{*}{Machinery installed and supplies used
(A)}} & Census material code & \multicolumn{3}{|l|}{Received from other establishments of this company or purchased from others} \\
\hline \(\stackrel{5}{\square}\) & & & & 571 (B) & \[
\] & Thousands & I Dollars \\
\hline 1 & \multicolumn{3}{|l|}{PURCHASED MACHINERY INSTALLED, including mobile loading, transportation, and other equipment installed at the operation. Also include such equipment as exploration and well survey machinery; drilling rigs; flow tanks; oil and gas separators; pumping equipment; wellhead fittings; gauges; gas traps; control equipment; chokes; and trucks, cars, and other transportation equipment for use on lease.} & 3530201 & \$ &  & T \\
\hline 2 & \multicolumn{3}{|l|}{PARTS AND ATTACHMENTS (except those listed elsewhere) for renewals and repairs} & 3530300 & & & \\
\hline 3 & \multirow[t]{10}{*}{SUPPLIES USED} & \multicolumn{2}{|l|}{Industrial chemicals, including acidizing materials (except drilling fluids)} & 2801116 & & I & \\
\hline 4 & & \multicolumn{2}{|l|}{Drilling fluids (drilling mud and drilling mud materials; mud thinners, thickeners, and purifiers)} & 2899102 & & I & I \\
\hline 5 & & \multicolumn{2}{|l|}{Lubricating oils and greases, including hydraulic oils} & 2900009 & & 11 & \\
\hline 6 & & \multicolumn{2}{|l|}{Cement} & 3241007 & & | & \\
\hline 7 & & \multicolumn{2}{|l|}{Steel shapes and forms (except castings and forgings) such as casing, tubing, pipe, plates, sheets, piling, bars, wire, wire products, and structural shapes} & 3310661 & & \(\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1\end{array}\) & 1
1
1 \\
\hline 8 & & \multicolumn{2}{|l|}{Valves and pipe fittings} & 3490208 & & 11 & \\
\hline 9 & & \multicolumn{2}{|l|}{Drill bits and reamers} & 3530102 & & | & \\
\hline 10 & & \multicolumn{2}{|l|}{Water purchased} & 4941001 & & & 1 \\
\hline \multirow[t]{2}{*}{11} & & \multicolumn{2}{|l|}{All other supplies (such as castings and forgings) - List the three principal types of supplies included here.} & 9700980 & & 11 & I \\
\hline & & & & & & I
!
!
! & \\
\hline 12 & \multicolumn{3}{|c|}{\begin{tabular}{l}
TOTAL \\
Sum of lines 1-11 should equal item 12, line a (page 3)
\end{tabular}} & & \$ & 1 & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{Item 17B. FUELS USED DURING 1992} \\
\hline \multirow[b]{3}{*}{} & \multicolumn{2}{|l|}{\multirow[t]{3}{*}{\begin{tabular}{l}
Kind of fuel \\
(Report total delivered cost, not cost per unit. Fuels received from other establishments of your company should be included at estimated market value. Adjust all gas volumes to a pressure base of 14.73 pounds absolute at \(60^{\circ} \mathrm{F}\).)
\end{tabular}}} & \multirow[b]{3}{*}{\begin{tabular}{|c}
\begin{tabular}{c} 
Census \\
fuel \\
code
\end{tabular} \\
\hline 561 \\
\hline
\end{tabular}} & \multirow[b]{3}{*}{\begin{tabular}{l}
Unit of measure for quantities \\
(C)
\end{tabular}} & \multicolumn{2}{|r|}{1992 Consumption} \\
\hline & & & & & \multirow[b]{2}{*}{\begin{tabular}{l}
Quantity \\
(D)
\end{tabular}} & \begin{tabular}{l}
Cost, including delivery cost (freight-in) \\
(E)
\end{tabular} \\
\hline & & & & & & \begin{tabular}{c|l|l|l|}
\hline 564 & & \begin{tabular}{l} 
Thou- \\
Millions
\end{tabular} & I \\
sands
\end{tabular} \\
\hline 1 & \multirow[t]{2}{*}{FUEL OIL} & Distillate (light) grade numbers 1, 2, 4, and light diesel fuel & 2911410 & \multirow[t]{2}{*}{} & &  \\
\hline 2 & & Residual (heavy) grade numbers 5 and 6 and heavy diesel fuel & 2911519 & & &  \\
\hline 3 & \multicolumn{2}{|l|}{Gas - natural, manufactured, and mixed} & 1311596 & Million cubic feet & & 1 \\
\hline 4 & \multicolumn{2}{|l|}{Gasoline} & 2911113 & Thousand gallons & &  \\
\hline 5 & \multicolumn{2}{|l|}{Other fuels - liquefied petroleum gas, coke, wood, and other} & 9600180 & & & \(1 \begin{array}{ll}1 & 1 \\ 1 & 1\end{array}\) \\
\hline 6 & \multicolumn{2}{|l|}{\begin{tabular}{l}
TOTAL \\
Sum of lines \(1-5\) should equal item 12, line c (page 3 )
\end{tabular}} & & & & \$ \\
\hline 7 & \multirow[t]{2}{*}{Fuels Produced and Used at This Establishment for Power or Heat} & Crude petroleum, including lease condensate & 1311067 & Thousand barrels & 563 & \\
\hline 8 & & Natural gas & 1311083 & Million cubic feet & 563 & \\
\hline
\end{tabular}

Item 18 A - Not applicable to this report
Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1992

\section*{INSTRUCTIONS}

Report:
- Net total values f.o.b. wells after discounts and allowances and exclusive of freight charges and excise taxes.
- Quantities in the unit of measure specified in column (C).
- All crude petroleum figures in thousands of barrels. For example, if complete figure to be reported is 210,697 barrels, enter 211.
- All natural gas figures in millions of cubic feet. For example, if complete figure is \(310,293,000\) cubic feet, enter 310.
Include:
- All products produced or physically shipped from this establishment in 1992.
- Products shipped on consignment, whether or not sold at the end of 1992
- The entire output of wells operated by you, including royalty interests and subsidy payments.

Include: - Con.
- Material produced at this establishment and transferred for processing or use by your company at other establishments, such as your natural gas liquids plants, pipelines, petroleum refineries, other manufacturing establishments, or separate sales branches.
- In the selling value, royalty, if any

Line 2 - Report sales volumes from leases whose average daily production of crude petroleum and petroleum condensates per well did not exceed 10 barrels per day during the preceding calendar year. Reasonable estimates for the year are acceptable if data are not available from bookkeeping records.
Lines 8-10 - Report total amounts received or due for oil and gas field contract work done during 1992, including receipts for supplies and equipment furnished by you incidental to this work. Exclude amounts received for work done prior to 1992. See instruction sheets for detailed list of items to be reported on line 10.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multicolumn{3}{|c|}{\multirow{3}{*}{Products and services}} & \multirow[b]{3}{*}{\begin{tabular}{l}
Census product code \\
(B)
\end{tabular}} & \multirow[t]{3}{*}{\begin{tabular}{l}
Unit of measure for quantities \\
(C)
\end{tabular}} & \multicolumn{4}{|c|}{Products at wells and services performed} \\
\hline & & & & & & \multirow[b]{2}{*}{\(\qquad\)} & \multicolumn{3}{|l|}{Value, f.o.b. well (E)} \\
\hline & & & & & & & \[
584
\] & Thousands & I Dollars \\
\hline 1 & Products & \begin{tabular}{l}
CRUDE \\
PETROLEUM, \\
INCLUDING \\
LEASE \\
CONDENSATE
\end{tabular} & Shipped & 13111000 & \(\uparrow\) & & \$ &  &  \\
\hline 2 & & (Report volumes corrected to \(60^{\circ} \mathrm{F}\).) & From stripper well leases (included in line 1) & 13111042 & Thousand barrels & & &  & \[
1
\] \\
\hline 3 & & LEASE CONDE include in line corrected to \(60^{\circ}\) & SATE PRODUCED (also (Report volumes .) & 13111075 &  & & & \[
\begin{array}{ll}
\hline 1 & 1 \\
1 & 1 \\
1 & 1
\end{array}
\] & \[
1
\] \\
\hline 4 & & \begin{tabular}{l}
NATURAL GAS pressure base at \(60^{\circ} \mathrm{F}\).) \\
Shipped to commercial, own refineri transmission gas liquids p company an any volume you for field
\end{tabular} & \begin{tabular}{l}
Adjust volume to a \\
14.73 pounds absolute \\
nsumers (domestic, nd industrial, including \\
), distributors, \\
companies, and natural onts operated by your operated by others, less \\
residue gas returned to \\
r lease operations
\end{tabular} & 13115001 & Million cubic feet & & & \[
\begin{aligned}
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1
\end{aligned}
\] &  \\
\hline
\end{tabular}


Items 20 and 21 - Not applicable to this report
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

\section*{FORM \\ MC-1401}

1992 CENSUS OF MINERAL INDUSTRIES STONE, SAND, AND GRAVEL
\(>\) DUE DATE: FEBRUARY 15, 1993
If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Return your completed form to:

\section*{BUREAU OF THE CENSUS}

1201 East 10th Street
Jeffersonville, IN 47134-0001

Toll-free assistance, 8:00 a.m. to 8:00 p.m., eastern time, Monday through Friday:

1-800-233-6136
Please read the accompanying instructions before answering the questions.
\begin{tabular}{|l|l|l|}
\hline \multicolumn{3}{|c|}{ Census use only } \\
\hline & & \\
\hline
\end{tabular}

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

Item 1 A. EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification (EI) Number shown in the label the SAME as the one used for this
establishment on its latest 1992 Employer's Quarterly Federal Tax Return, Treasury Form 941?
094 \(\square\) Yes
\(2 \square\) No-Enter current
EI Number (9 digits) \(\longrightarrow\)
Item 1B. PHYSICAL LOCATION - Answer parts a-d
a. Is this establishment's physical location the same as the address shown in the label? P.O. box and rural route addresses are not physical locations.
\begin{tabular}{|c|c|}
\hline \multirow[t]{2}{*}{\(\square\) Yes
No - Enter physical location \(\longrightarrow\)} & Number and street \\
\hline &  \\
\hline Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? & \[
\begin{aligned}
& \hline \text { c. In what type of municipality is this establishment physically located? } \\
& \hline 096 \text { ( } \begin{array}{l}
1 \\
2 \\
2
\end{array} \text { City, village, or borough } \quad 3 \square \text { Other }- \text { Specify } \\
& \hline \text { Town township } \\
& \hline
\end{aligned}
\] \\
\hline \(\begin{array}{ll}1 \square \text { Yes } & 3 \square \text { No legal boundaries } \\ 2 \square \text { No } & 4 \square \text { Do not know }\end{array}\) & d. In what county is this establishment located? \\
\hline
\end{tabular}

Item 1C. PRINCIPAL ACTIVITY - Mark (X) the ONE box which best describes the PRINCIPAL kind of business or industrial activity of this establishment.


Form MC-1401
Page 2


\begin{tabular}{|c|c|}
\hline fоrm MC-1401 & U.S. DEPARTMENT OF COMM bureau of the ce \\
\hline 1992 CENSU & IERAL INDUSTRIES \\
\hline
\end{tabular}

\author{
STONE, SAND, AND GRAVEL - Continued
}

Item 12. COST OF SUPPLIES, ETC., FOR 1992

\section*{INSTRUCTIONS}

The figures reported should represent the total purchase cost of supplies, minerals received for preparation, machinery installed, fuels, etc., actually used or processed during 1992. Ínclude purchases, interplant transfers, and withdrawals from inventories.

Cost is delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred by the establishment in acquiring the
materials. If there are no records of consumption purchases may be reported instead if they do not differ significantly from the amounts actually used. Where consumption of major items differs significantly from purchases, consumption may be estimated by adding beginning inventories to the amount purchased and subtracting ending inventories.
See accompanying instructions for additional information.
a. Cost of supplies used, minerals received for preparation, and purchased machinery installed (Report detail in item 17A)
b. Cost of products bought and sold without further processing (Report sales in item 18B as resales)
c. Cost of purchased fuels consumed for heat, power, or the generation of electricity (Report detail in item 17B)
d. Cost of purchased electricity (Report quantity in item 14, line a)
e. Cost of contract work done for you by others
f. Total (Sum of lines a through e)
\begin{tabular}{|c|c|c|c|}
\hline Key & Mil. & |Thou. & Mark (X) if \\
\hline 321 & \$ & & \(\square 0\) \\
\hline 322 & & & \(\square 0\) \\
\hline 323 & & & \(\square 0\) \\
\hline 324 & & & \(\square 0\) \\
\hline 325 & & & \(\square 0\) \\
\hline 326 & & & \(\square 0\) \\
\hline
\end{tabular}

Item 13 - Not applicable to this report
Item 14. QUANTITY OF ELECTRICITY
a. Purchased electricity (Quantity comparable to cost as reported in item 12, line d)
b. Generated electricity (Gross less generating station use)
c. Electricity sold or transferred to other establishments
\begin{tabular}{|l|l|l|l|}
\hline \multirow{3}{*}{ Key } & \multicolumn{3}{|c|}{ Kilowatthours } \\
\cline { 2 - 4 } & \begin{tabular}{c} 
Mil. \\
(Thou.
\end{tabular} & \begin{tabular}{c} 
Mark \\
(X) if \\
"O"
\end{tabular} \\
\hline 327 & & 1 & \(\square 0\) \\
\hline 328 & & \(\mid\) & \(\square 0\) \\
\hline 329 & & \(\square\) & \(\square 0\) \\
\hline
\end{tabular}

Item 15. INVENTORIES OF THIS ESTABLISHMENT AT END OF YEAR (Report both years)

\section*{INSTRUCTIONS}

Report the value of all inventories owned by this establishment regardless of where the inventories are held. If this establishment is part of a multiunit company, the company should assign to each establishment those inventories that the establishment is responsible for, as if it owned them. For example, in completing the report of a minerals establishment, report those inventories that are attributable to its
operations, even if the inventories are held elsewhere; e.g., at a warehouse, centrally located stockpile, or storage area. These inventories of an operating establishment held elsewhere should not be reported on the report of the establishment where they are actually stored. INVENTORIES SHOULD NOT BE DUPLICATED ON ESTABLISHMENT REPORTS. See accompanying instructions for additional information.


Item 16A. LEGAL FORM OF ORGANIZATION
Mark (X) the ONE box which best describes this establishment during 1992.
\(1 \square\) Individual proprietorship
Government - Specify
\(2 \square\) Partnership
Corporation (do not mark if any form of cooperative association)
\(3 \square\) Cooperative association (taxable)
\(4 \square\) Cooperative association (tax-exempt)Other - Specify

Item 16B. OPERATIONAL STATUS
Mark (X) the ONE box which best describes this establishment at the end of 1992.
\(001 \quad 1 \square\) In operation (Include operations under development, exploration, or construction)
\(2 \square\) Temporarily or seasonally inactive
\(3 \square\) Ceased operation - Give date at right
\(4 \square\) Sold or leased TO another operator - Give date at right AND enter name, etc., below
\(5 \square\) Acquired or leased FROM another operator - Give date at right AND enter


Item 16C. OWNERSHIP, CONTROL, AND LOCATION OF OPERATIONS
a. Is the FIRST DIGIT of your Census File Number (imprinted in the address box) "O"?
\(\square\) Yes - Answer parts \(b-d\)
\(\square\) No - SKIP to item 17A

d. Did this company operate at more than one location, including operations under exploration or development, during 1992? If more space is needed, attach a separate sheet.
079
\(\square\) Yes - List additional locations below.
\(2 \square\) No - SKIP to item 17A



Item 17B. FUELS USED DURING 1992
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{} & \multicolumn{2}{|r|}{\multirow[b]{3}{*}{\begin{tabular}{l}
Kind of fuel \\
(Report total delivered cost, not cost per unit. Fuels received from other establishments of your company should be included at estimated market value.) \\
(A)
\end{tabular}}} & \multirow[b]{3}{*}{\begin{tabular}{l}
\begin{tabular}{c} 
Census \\
fuel \\
code
\end{tabular} \\
\hline 561 \\
\hline
\end{tabular}} & \multirow[b]{3}{*}{\begin{tabular}{l}
Unit of measure for quantities \\
(C)
\end{tabular}} & \multicolumn{4}{|c|}{1992 CONSUMPTION} \\
\hline & & & & & Quantity & \multicolumn{3}{|l|}{\begin{tabular}{l}
Cost, including delivery cost (freight-in) \\
(E)
\end{tabular}} \\
\hline & & & & & (D) & 564 Millions &  & I Dollars \\
\hline 1 & \multicolumn{2}{|l|}{Coal - bituminous, subbituminous, lignite, and anthracite} & 1200054 & Short tons & & \$ & \[
1
\] & \\
\hline 2 & FUEL OIL & Distillate (light) grade numbers 1, 2, 4, and light diesel fuel & 2911410 & \multirow[t]{2}{*}{} & & & & \\
\hline 3 & & Residual (heavy) grade numbers 5 and 6 and heavy diesel fuel & 2911519 & & & & & \\
\hline 4 & \multicolumn{2}{|l|}{Gas - natural, manufactured, and mixed} & 1311596 & Million \(\mathrm{cu} . \mathrm{ft}\). & & & & \\
\hline 5 & \multicolumn{2}{|l|}{Gasoline} & 2911113 & Thousand gallons & & & & \\
\hline 6 & \multicolumn{2}{|l|}{Other fuels - liquefied petroleum gas, coke, wood, and other} & 9600180 & & & & & \\
\hline 7 & \multicolumn{2}{|r|}{\begin{tabular}{l}
TOTAL \\
Sum of lines \(1-6\) should equal item 12, line c (page 3 )
\end{tabular}} & & & & \$ & \(\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1\end{array}\) & I \\
\hline
\end{tabular}

Item 18A. TYPE OF OPERATION DURING 1992 (Include production, development, and exploration operations)
\begin{tabular}{|c|c|c|c|c|}
\hline \begin{tabular}{l}
\(\dot{0}\) \\
\(Z\) \\
0 \\
\hline
\end{tabular} & & \begin{tabular}{l}
Item \\
(A)
\end{tabular} & Key & \begin{tabular}{l}
Mark (X) appropriate box \\
(B)
\end{tabular} \\
\hline 1 & MINING METHODS Mark (X) one or more & \begin{tabular}{l}
(If mine is under development or exploration, or maintenance is being performed, indicate method most likely to be used when production is started or resumed.) \\
Open-pit, quarry, bank, wet pit, or dry pit
\end{tabular} & 401 & \(6205 \square\) \\
\hline 2 & & Underground & 402 & \(6304 \square\) \\
\hline 3 & & River, lake, or ocean & 403 & \(6254 \square\) \\
\hline 4 & \multicolumn{2}{|l|}{No mine or quarry or abandoned mine or quarry} & 404 & \(6106 \square\) \\
\hline 5 & \multirow[t]{2}{*}{\begin{tabular}{l}
PROCESSING \\
METHODS AT \\
PLANT \\
Mark (X) \\
one or both
\end{tabular}} & Dimension stone dressing (sawing, turning, planing) & 405 & \(6882 \square\) \\
\hline 6 & & Crushing, grinding, pulverizing, screening, washing, classifying, or other & 406 & \(6999 \square\) \\
\hline 7 & \multicolumn{2}{|l|}{No processing plant} & 407 & \(6601 \square\) \\
\hline
\end{tabular}

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1992
INSTRUCTIONS

\section*{Report:}
- Net total values f.o.b. quarry or plant after discounts and allowances and exclusive of freight charges and excise taxes.
- Short tons equal to 2,000 pounds.

\section*{Include:}
- All products produced or physically shipped from this establishment in 1992.
- Material withdrawn from stockpiles.
- Products shipped on consignment.
- Prepared minerals from crude materials mined at this establishment, purchased, or received from other establishments of your company.
- Quantity and estimated value of products prepared on a custom or toll basis.

Include: - Con.
- Products transferred for preparation, milling, or other use to other establishments of your company
- Bonuses or other credits for minerals contained, as well as royalties.
- Production of sand or other minerals mined for use in making ready-mixed concrete or other manufactured products at this establishment.

\section*{Exclude:}
- From crude shipments any crude minerals mined and also prepared at this establishment. Report these on the appropriate line for the prepared product.
- Penalties for impurities

The Bureau of Mines, U.S. Department of the Interior, generally collects detailed figures on the mineral products listed here. This item provides only summary figures which will serve to relate the statistics compiled from the Census of Mineral Industries to the statistics compiled from the Bureau of Mines surveys.

CONTINUE WITH ITEM 18B ON PAGE 7



Items 19-21 - Not applicable to this report
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{|c|c|c|}
\hline \multicolumn{2}{|c|}{ Name of person to contact regarding this report (Print or type) } \\
\hline 667 & 1
\end{tabular}}} & & \multirow[b]{2}{*}{Telephone} & Area code & \multirow[t]{2}{*}{Number} & & \multirow[t]{2}{*}{Extension} \\
\hline & & & & & & & & & 2 & & & \\
\hline \multicolumn{7}{|l|}{Name of company} & \multicolumn{6}{|l|}{Address (Number and street, city, State, ZIP Code)} \\
\hline \multicolumn{2}{|l|}{\multirow[b]{2}{*}{Period covered}} & \multicolumn{2}{|l|}{FROM:} & \multirow[t]{2}{*}{Month} & \multirow[t]{2}{*}{Day} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Year}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{TO: Month 2}} & \multirow[t]{2}{*}{\[
\begin{aligned}
& \hline \text { Day } \\
& \text { I } \\
& \hline
\end{aligned}
\]} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{Year}} \\
\hline & & 666 & 1 & & & & & & & & & \\
\hline \multicolumn{5}{|l|}{Signature of authorized person} & \multicolumn{3}{|c|}{Title} & & & & Date & \\
\hline
\end{tabular}

\section*{1992 ECONOMIC CENSUSES OF PUERTO RICO}

\author{
PLEASE RETURN THIS REPORT FORM WITHIN THE NEXT 30 DAYS. \\ Include the Census File Number (CFN) shown on the mailing label of this report form with any correspondence. \\ Please complete this form and return to: DIRECTOR \\ BUREAU OF THE CENSUS \\ ATTENTION: OUTLYING AREAS 1201 East 10th Street \\ Jeffersonville, IN 47133-0001
}

OMB No. 0607-0731: Approval Expires 12/31/93
\begin{tabular}{|l|l|l|}
\hline \multicolumn{3}{|c|}{ Census use only } \\
\hline 990 & 991 & 992 \\
\hline
\end{tabular}

\section*{Please correct any errors in name and address, including ZIP Code}

YOU ARE REQUIRED BY LAW (title 13, U.S. Code and an Act of the Legislature of Puerto Rico No. 11 of March 27, 1950) to complete this report form for the establishment identified in the mailing label and return it to the Bureau of the Census. By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

\section*{REPORT DATA FOR CALENDAR YEAR}
1992. If records are not available, reasonable estimates are acceptable. If reporting on a calendar year will involve considerable additional cost and your fiscal year ended between October 31, 1992 and February 1993, you may report data on fiscal year basis, except for employment and payroll data. Calendar year employment and payroll data should be available from your tax records.

ALL ESTABLISHMENTS COMPLETE SECTIONS A AND H. Complete the ONE section (B-G) which best describes your kind of business or activity.

IT IS VERY IMPORTANT THAT YOU READ THE ACCOMPANYING INSTRUCTIONS AS YOU ANSWER THE QUESTIONS.

\section*{Section A - GENERAL INFORMATION}


\section*{Section B - WHOLESALE}
\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Item 9. KIND OF BUSINESS - WHOLESALE \\
What was the PRINCIPAL kind of business for this establishment in 1992 (or activity by which your business is known to the trade or public)? Mark (X) only ONE box.
\end{tabular}} & \multicolumn{3}{|l|}{Item 11. EMPLOYMENT BY PRINCIPAL ACTIVITY} \\
\hline & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{What was the approximate number of employees by principal activity during the pay period which included March 12, 1992?}} & \\
\hline \multirow[t]{2}{*}{Motor vehicles and automotive parts and supplies . . . . . . . \(\square 5010\)} & & & Number \\
\hline & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{a. Selling}} & 130 \\
\hline Furniture and home furnishings . . . . . . . . . . . . . . . . . \(\square 5020\) & & & \\
\hline \multirow[t]{2}{*}{Lumber and other construction materials . . . . . . . . . . . . \(\square 5030\)
Photographic equipment and supplies. . . . . . . . . . . . . . \(\square 5043\)} & \multicolumn{2}{|l|}{b. Sales support (including office, clerical, warehouse, driver, and maintenance employees)} & 131 \\
\hline & \multicolumn{2}{|l|}{warehouse, driver, and maintenance employees)} & 132 \\
\hline Computers, peripheral equipment, and software . . . . . . . . \(\square 5045\) & \multicolumn{2}{|l|}{c. Central administrative and auxiliary} & \\
\hline Other commercial equipment (Include restaurant and hotel equipment and store machines.) . . . . . . . . . . . . . . . . . \(\square 5046\) & \multicolumn{2}{|l|}{d. Manufacturing} & 133 \\
\hline \multirow[t]{5}{*}{Medical and hospital equipment . . . . . . . . . . . . . . . . . \(\square 5047\)
Ophthalmic goods . . . . . . . . . . . . . . . . . . . . . . . . . \(\square 5048\)
Other professional equipment and supplies - Specify . . . . \(\square 5049\)} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{e. Other - Specify}} & \multirow[t]{2}{*}{134} \\
\hline & & & \\
\hline & \multicolumn{2}{|l|}{\multirow[b]{3}{*}{\begin{tabular}{l|l}
\hline \begin{tabular}{l} 
HOW TO \\
REPORT \\
PERCENTS
\end{tabular} & \begin{tabular}{l} 
Report percentages as whole numbers \\
EXAMPLE: Report \(38.76 \%\) as \(\longrightarrow\)
\end{tabular} \\
\hline
\end{tabular}}} & \\
\hline & & & Percent \\
\hline & & & 39 \% \\
\hline Metals and minerals, except petroleum . . . . . . . . . . . . . \(\square 5050\) & \multicolumn{3}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
Item 12. CLASS OF CUSTOMER \\
What was the percentage of 1992 sales (item 5)
\end{tabular}}} \\
\hline Electrical apparatus and equipment, wiring supplies, and construction materials. \(\square\) 5063 & & & \\
\hline \multirow[t]{2}{*}{Electrical appliances, radios, and television sets . . . . . . . . \(\square 5064\)
Other electronic parts and equipment - Specify . . . . . . . . \(\square 5065\)} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
to each customer class? \\
a. To farmers for farm use
\end{tabular}}} & Percent \\
\hline & & & 140 \% \\
\hline & \multicolumn{2}{|l|}{b. To builders and contractors} & 141 \% \\
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{c. To exporters (export sales)}} & 142 \% \\
\hline & & & 迷 \\
\hline Warm air heating and air conditioning equipment and supplies . . . . . . . . . . . . . . . . . . . . . . . . . . . . \(\square 5075\) & \multicolumn{2}{|l|}{d. To retailers and repair shops} & \% \\
\hline Industrial machinery and equipment. . . . . . . . . . . . . . . \(\square 5084\) & \multicolumn{2}{|l|}{e. To wholesale establishments} & 144 \% \\
\hline \multirow[t]{2}{*}{Transportation equipment and supplies; construction, farm, garden, and other machinery and equipment - Specify . . . . \(\square 5089\)} & \multicolumn{2}{|l|}{f. To household consumers and individual users} & 145 \% \\
\hline & \multicolumn{2}{|l|}{g. To industrial users (manufacturing and mining)} & 146 \% \\
\hline Other durable goods - Specify . . . . . . . . . . . . . . . . . \(\square 5099\) & \multicolumn{2}{|l|}{h. To institutional, commercial, and professional users} & 147 \% \\
\hline Paper and paper products. . . . . . . . . . . . . . . . . . . . . \(\square 5110\) & \multicolumn{2}{|l|}{i. To governmental bodies (Federal, Commonwealth, and municipal)} & 148 \% \\
\hline \multirow[t]{2}{*}{Drugs, drug proprietaries, and druggists' sundries . . . . . . . \(\square 5120\)
Apparel, piece goods, and notions . . . . . . . . . . . . . . . . \(\square 5130\)
Groceries and related products . . . . . . . . . . . . . . . . . . \(\square 5140\)} & \multicolumn{2}{|l|}{\begin{tabular}{l}
j. TOTAL \\
(Sum of lines a through i should equal 100\%)
\end{tabular}} & 100 \% \\
\hline & \multicolumn{3}{|l|}{Item 13. OPERATING EXPENSES} \\
\hline \multirow[t]{3}{*}{Farm-product raw materials . . . . . . . . . . . . . . . . . . .
Chemicals and allied products . . . . . . . . . . . . . . . . . .
5150
Petroleum and petroleum products (Include bulk
stations and terminals.) . . . . . . . . . . . . . . . . . . . . .
5170} & \multirow[t]{3}{*}{What were the TOTAL 1992 operating expenses, including payroll, but excluding the cost of goods sold and interest expense?} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{}} \\
\hline & & & \\
\hline & & & 1 \\
\hline \multirow[t]{8}{*}{} & \multicolumn{3}{|l|}{\multirow[t]{5}{*}{\begin{tabular}{l}
Item 14. DOLLAR VOLUME OF BUSINESS \\
a. Did this establishment sell merchandise for the account of others on a COMMISSION or BROKERAGE basis in 1992?
\[
\begin{array}{ll}
150 & 1 \square \text { YES - Go to item } 14 b \\
& 2 \square \text { NO - Skip to item } 14 d
\end{array}
\]
\end{tabular}}} \\
\hline & & & \\
\hline & & & \\
\hline & & & \\
\hline & & & \\
\hline & \multirow[t]{2}{*}{b. What was the gross selling business conducted on a c or brokerage basis for the others? (Included in item 5.)} & \multicolumn{2}{|l|}{Mil. \({ }_{\text {M }}\)} \\
\hline & & 151 & I \\
\hline & \multirow[t]{2}{*}{c. What was the dollar volume of commissions or brokerage received on transactions reported in item 14b?} & \multirow[t]{2}{*}{152} & \\
\hline \multirow[t]{6}{*}{\begin{tabular}{l}
Item 10. TYPE OF OPERATION \\
Which of the following best describes the type of operation on which the major portion of your business was conducted in 1992? Mark (X) only ONE box.
\[
\begin{array}{ll}
100 & 1 \square \text { Merchant (buying and selling on own account) } \\
& 2 \square \text { Manufacturers' sales branch or sales office } \\
& 3 \square \text { Broker, agent, commission merchant } \\
& 4 \square \text { Other type of operation - Specify }
\end{array}
\]
\end{tabular}} & & & \\
\hline & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{d. What percentage of the products sold by this establishment (including firms under common ownership or control) did your company manufacture or mine in the United States, Puerto Rico, or U.S. territories?}} & 153 Percent \\
\hline & & & 153 \\
\hline & \multicolumn{3}{|l|}{NOTE - If this is the only establishment of this firm, skip to item 15.} \\
\hline & \multirow[t]{2}{*}{What was the dollar volume of transfer (billings) to other establishments within your company? (NOT included in item 5.)} & \multicolumn{2}{|l|}{\begin{tabular}{l|l|l|} 
Mil. & Thou. & Dol.
\end{tabular}} \\
\hline & & 154 & \\
\hline
\end{tabular}

\section*{Section B - WHOLESALE (Continued)}


FORM OA-9820

\section*{Section C - RETAIL}


\section*{Section C - RETAIL (Continued)}


FORM OA-9820

\section*{Section D - SERVICES}
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{Item 23. KIND OF BUSINESS - SERVICES} \\
\hline \multicolumn{2}{|l|}{What was the PRINCIPAL kind of business for this establishment in 1992 (or activity by which your business is known to the trade or public)? Mark ( \(X\) ) only ONE box.} \\
\hline Travel agencies and other passenger transportation services & \\
\hline Travel agency & \(\square 724\) \\
\hline Tour operator & \(\square 4725\) \\
\hline Other services in arranging passenger transportation & 4729 \\
\hline \multicolumn{2}{|l|}{Personal services} \\
\hline Power laundry, family and commercial & 7211 \\
\hline Garment pressing and cleaner's agents . & 7212 \\
\hline Linen supply . & 7213 \\
\hline Coin-operated laundry and cleaning. & \(\square 7215\) \\
\hline Dry cleaning plant, except rug & \(\square 7216\) \\
\hline Carpet and upholstery cleaning & \(\square 7217\) \\
\hline Industrial launderers & 7218 \\
\hline Other laundry and garment services including hand laundry - Specify & \(\square 7219\) \\
\hline Photographic studios, portrait & \(\square 7221\) \\
\hline Beauty shop & \(\square 7231\) \\
\hline Barber shop & \(\square 7241\) \\
\hline Shoe repair and shoeshine parlors & \(\square 7251\) \\
\hline Funeral service and crematory & 7261 \\
\hline Tax return preparation services & 7291 \\
\hline Other personal services - Specify & \(\square 7299\) \\
\hline \multicolumn{2}{|l|}{Business services} \\
\hline Advertising agency & \(\square 7311\) \\
\hline Outdoor advertising services. & 7312 \\
\hline Radio, television, and publishers' advertising representatives & \[
\square 7313
\] \\
\hline Other advertising services (except agencies) - Specify & \(\square 7319\) \\
\hline Adjustment and collection services & \(\square 7322\) \\
\hline Mercantile credit reporting agency. & 7323 \\
\hline Direct mail advertising services & 7331 \\
\hline Photocopying and duplicating services & \(\square 7334\) \\
\hline Commercial photography. & \(\square 7335\) \\
\hline Commercial art and graphic design & \(\square 7336\) \\
\hline Secretarial and court reporting services. & \(\square 7338\) \\
\hline Disinfecting and exterminating services. & \(\square 7342\) \\
\hline Cleaning and maintenance services & \(\square 7349\) \\
\hline Medical equipment rental and leasing. & \(\square 7352\) \\
\hline Heavy construction and earthmoving equipment, rental and leasing & \[
\square 7353
\] \\
\hline Other equipment rental and leasing (except computers or automotive). & \[
\square 7359
\] \\
\hline Employment agency & \(\square 7361\) \\
\hline Temporary help supply services & \(\square 7363\) \\
\hline Computer programming services & \(\square 7371\) \\
\hline Prepackaged software. & 7372 \\
\hline Computer integrated systems design & \(\square 7373\) \\
\hline
\end{tabular}

Item 23. KIND OF BUSINESS - SERVICES (Continued)
\begin{tabular}{|c|c|}
\hline Business services (Continued) & \\
\hline Data processing services & 7374 \\
\hline Information retrieval services & \(\square 7375\) \\
\hline Computer facilities management services. & \(\square 7376\) \\
\hline Computer rental and leasing & \(\square 7377\) \\
\hline Detective, guard, and armored car services . & \(\square 7381\) \\
\hline Security systems services & \(\square 7382\) \\
\hline News syndicates. & \(\square 7383\) \\
\hline Photofinishing laboratory. & 738 \\
\hline Other business services - Specify & \(\square 738\) \\
\hline
\end{tabular}

\section*{Automobile repair and services}
\begin{tabular}{|c|c|}
\hline Truck rental and leasing, without driver & 7513 \\
\hline Passenger car rental. & \(\square 7514\) \\
\hline Passenger car leasing. & \(\square 7515\) \\
\hline Utility trailer and recreational vehicle rental & 19 \\
\hline Automobile parking. & \(\square 7521\) \\
\hline Top, body, and upholstery repair and painting & \(\square 7532\) \\
\hline Auto exhaust systems repair shop. & \(\square\) \\
\hline Tire retreading and repair shop & \\
\hline Automotive glass replacement shop. & 7536 \\
\hline Automotive transmission repair shop & \(\square 753\) \\
\hline General automotive repair shop & \(\square 7538\) \\
\hline Other automotive repair shop - Specify & \(\square 7539\) \\
\hline
\end{tabular}
Carwash . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . \(\square_{7542}\)
Other automotive services - Specify . . . . . . . . . . . \(\quad \square_{7549}\)
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{Miscellaneous repair services} \\
\hline Radio and television repair. & \(\square 7622\) \\
\hline Refrigeration and air conditioning service and repair shop & \(\square 7623\) \\
\hline Electrical and electronic repair shop (except computer repair) & \(\square 7629\) \\
\hline Watch, clock, and jewelry repair & 763 \\
\hline Reupholstery and furniture repair & \(\square 7641\) \\
\hline Welding repair. & 769 \\
\hline Armature rewinding shop & \(\square 7694\) \\
\hline Other repair services, including sewer and septic tank cleaning services - Specify & \(\square 769\) \\
\hline
\end{tabular}

\section*{Motion pictures}
\begin{tabular}{|c|c|}
\hline Motion picture, video production, and related services & \(\square 7812\) \\
\hline Film distribution and related services & \(\square 7822\) \\
\hline Theatres, except drive-in & \(\square 7832\) \\
\hline Video tape rental & \(\square 7841\) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|c|}{Section D - SERVICES (Continued)} \\
\hline \multirow[t]{2}{*}{Item 23. KIND OF BUSINESS - SERVICES (Continued)} & HOW TO Report percentages as whole numbers & Percent \\
\hline & REPORT
PERCENTS EXAMPLE: Report \(38.76 \%\) as \(\longrightarrow\) & 39 \% \\
\hline except motion pictures 070 & \multicolumn{2}{|l|}{\multirow[t]{3}{*}{\begin{tabular}{l}
Item 24. MERCHANDISE SALES \\
a. Did this establishment sell any merchandise over-the-counter or separate from services provided in 1992?
\end{tabular}}} \\
\hline Dance studios, schools, and halls . . . . . . . . . . . . . . \(\square 7911\) & & \\
\hline Theatrical producers and services . . . . . . . . . . . . . . \(\square 7922\) & & \\
\hline \begin{tabular}{l}
Bands, orchestras, actors, and other entertainers \\
and entertainment groups . . . . . . . . . . . . . . . . . . \(\square 7929\)
\end{tabular} & \multicolumn{2}{|l|}{a. Did this establishment sell any merchandise over-the-counter or separate from services provided in 1992?} \\
\hline Bowling center . . . . . . . . . . . . . . . . . . . . . . . \(\square_{7933}\) & 421 1 \(\square\) YES - Complete \(b\) below & \\
\hline Commercial sports clubs, managers, and sports promoters . . . . . . . . . . . . . . . . . . . . . . . . \(\square 7941\) & \(2 \square\) NO - Skip to section H, page 17 & \\
\hline Racing, including track operation . . . . . . . . . . . . . . \(\square 7948\) & b. What was the estimated percentage of total 1992 receipts (item 5) from the sale & Percent \\
\hline Physical fitness facility . . . . . . . . . . . . . . . . . . . \(\square 7991\) & of such merchandise? If more than 50 & 422 \\
\hline Public golf course . . . . . . . . . . . . . . . . . . . . . . . \(\square 7992\) & percent, describe the type of merchandise sold in the REMARKS section below. & \% \\
\hline Coin-operated amusement devices . . . . . . . . . . . . . . \(\square 7993\) & & \% \\
\hline Lottery agency (except horserace) . . . . . . . . . . . . . . . \(\square 7994\) & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{REMARKS}} \\
\hline Horserace betting agency . . . . . . . . . . . . . . . . . . \(\square 7995\) & & \\
\hline Amusement parks. . . . . . . . . . . . . . . . . . . . . . . \(\square 7996\) & & \\
\hline Membership sports and recreation club. . . . . . . . . . . . \(\square 7997\) & & \\
\hline Cockfight arena . . . . . . . . . . . . . . . . . . . . . . . \(\square 7998\) & & \\
\hline Other amusement and recreation services - Specify . . . . \(\square 7999\) & & \\
\hline \multicolumn{3}{|l|}{\multirow[t]{3}{*}{\begin{tabular}{l}
Medical and dental laboratories \\
Dental laboratory . . . . . . . . . . . . . . . . . . . . . . . . \(\square 8072\) \\
Other dental and medical services - Specify 9001
\end{tabular}}} \\
\hline & & \\
\hline & & \\
\hline \multicolumn{3}{|l|}{Legal services} \\
\hline \multicolumn{3}{|l|}{Legal services . . . . . . . . . . . . . . . . . . . . . . . . \(\square 8111\)} \\
\hline Legal aid society (or other non-profit legal services) - Specify . . . . . . . . . . . . . . . . . . . . . . . \(\square 9002\) & & \\
\hline \multicolumn{3}{|l|}{Museums, art galleries, and botanical and zoological gardens} \\
\hline Museums and art galleries . . . . . . . . . . . . . . . . . . \(\square 8412\) & & \\
\hline Botanical and zoological gardens . . . . . . . . . . . . . . \(\square 8422\) & & \\
\hline \multicolumn{3}{|l|}{Engineering, architectural, land surveying, research, management, and related services} \\
\hline \multicolumn{3}{|l|}{Engineering services . . . . . . . . . . . . . . . . . . . . . \(\square 8711\)} \\
\hline \multicolumn{3}{|l|}{Architectural services . . . . . . . . . . . . . . . . . . . . . . \(\square 8712\)} \\
\hline \multicolumn{3}{|l|}{Surveying services . . . . . . . . . . . . . . . . . . . . . . \(\square 8713\)} \\
\hline \multicolumn{3}{|l|}{Commercial, physical, and biological research . . . . . . . \(\square 8731\)} \\
\hline \multicolumn{3}{|l|}{Commercial, economic, sociological, and educational
nonphysical research . . . . . . . . . . . . . . . . . . . \(\square 8832\)} \\
\hline \multicolumn{3}{|l|}{Commercial testing laboratory. . . . . . . . . . . . . . . . . \(\square 8734\)} \\
\hline \multicolumn{3}{|l|}{Management services . . . . . . . . . . . . . . . . . . . . \(\square 8741\)} \\
\hline \multicolumn{3}{|l|}{Management consulting services . . . . . . . . . . . . . . \(\square 8742\)} \\
\hline \multicolumn{3}{|l|}{Public relations services . . . . . . . . . . . . . . . . . . . \(\square 8743\)} \\
\hline \multicolumn{3}{|l|}{Facilities support management services . . . . . . . . . . \(\square 8744\)} \\
\hline \multicolumn{3}{|l|}{Other business consulting services - Specify . . . . . . . \(\square 8748\)} \\
\hline \multicolumn{3}{|l|}{Other kind of services - Specify . . . . . . . . . . . . . . \(\square_{\text {CODE }}^{8999}\)} \\
\hline & \begin{tabular}{l}
PROCEED TO SECTION H, PAGE 17, \\
AND COMPLETE THE REST OF THE FOR
\end{tabular} & \\
\hline
\end{tabular}


\section*{Section F - MANUFACTURES}

\begin{tabular}{l}
\hline Canned specialties, such as baby food and soups . . . . . . \\
Canned fruits, vegetables, preserves, jams, and jellies . . . \\
\hline
\end{tabular}
\begin{tabular}{l}
\hline Prepared feed and feed ingredients for animals \\
and fowls, except dogs and cats . . . . . . . . . . . . . . . . \\
Other grain mill products - Specify . . . . . . . . . . . . . \\
2048 \\
2049
\end{tabular}
Edible fats and oils - Specify ..... \(\square 2079\)
Distilled and blended liquors. . . . . . . . . . . . . . . . . . \(\square 2085\)
Flavoring extracts and syrups
Other beverages - Specify ..... \(\square 2089\)
Canned and cured fish and seafoods . . . . . . . . . . . . . \(\square 2091\)
Roasted coffee, coffee concentrates, and extracts ..... \(\square 209\)
Other food preparations and kindred products - Specify ..... 2099
Tobacco products
Other tobacco products - Specify ..... \(\square 212\)
Textile mill products
Knit outerwear mills ..... 2253
Fabrics, carpets, yarn and thread, and other textile mill products - Specify ..... \(\square 2299\)

\section*{Item 29. KIND OF ACTIVITY - MANUFACTURES (Continued)}

Apparel and other finished products made from fabrics and similar materials

Men's and boys' suits and coats . . . . . . . . . . . . . . . . \(\square 2311\)
Men's and boys' shirts . . . . . . . . . . . . . . . . . . . . . \(\square 2321\)
Men's and boys' trousers and slacks. . . . . . . . . . . . . . \(\square 2325\)
Men's and boys' work clothing . . . . . . . . . . . . . . . . . \(\square 2326\)
Other men's and boys' clothing and furnishings - Specify . \(\square 2329\)
\begin{tabular}{|c|c|}
\hline Women's and misses' blouses & 2331 \\
\hline Women's, misses', and juniors' dresses & 23 \\
\hline Other women's, misses', and juniors' & 23 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline Women's and children's underwear and nightwear & 2341 \\
\hline Bras, girdles, and allied garments & 2342 \\
\hline Girls' and children's dresses and blouses & 2361 \\
\hline Other girls' and children's outerwear & 2369 \\
\hline Curtains and draperies & 2391 \\
\hline Homefurnishings & 2392 \\
\hline Pleating and stitching & 2395 \\
\hline Automotive and apparel trimming . & 2396 \\
\hline Other apparel and finished products - Specify & 2399 \\
\hline
\end{tabular}

Lumber and wood products, except furniture
Sawmills, flooring mills, and other special products sawmills - Specify
\begin{tabular}{l} 
Wood millwork covered with metal and plastic materials . . \\
\(\begin{array}{l}\text { Wood kitchen cabinets and bathroom vanities . . . . . . . . } \\
2431 \\
\text { Hardwood and softwood veneer and plywood, and other } \\
\text { structural wood members - Specify }\end{array}\). . . . . . . . . . . . \\
\hline
\end{tabular}
\begin{tabular}{l} 
Wood or wood and metal combination pallets and skids . . \(\square 2448\) \\
Other wood containers - Specify . . . . . . . . . . . . . . . \\
\hline
\end{tabular}

Wood preserving . . . . . . . . . . . . . . . . . . . . . . . . \(\square 2491\)
Other wood products - Specify . . . . . . . . . . . . . . . . \(\square 2499\)

Furniture and fixtures
Wood household furniture, except upholstered. . . . . . . . \(\square 2511\)
Wood household furniture, upholstered . . . . . . . . . . . . \(\square 2512\)
Metal household furniture . . . . . . . . . . . . . . . . . . . \(\square 2514\)
Mattresses, foundations, and convertible beds . . . . . . . . \(\square 2515\)
Other household furniture - Specify . . . . . . . . . . . . . \(\square 2519\)
\(\overline{\text { Wood office furniture and other office furniture - Specify . } \quad \square} 2529\)
\begin{tabular}{l} 
Public building and related furniture. . . . . . . . . . . . . . \\
Wood shelving, lockers, and store fixtures . . . . . . . . . . \\
2531 \\
Office and store fixtures, except wood. . . . . . . . . . . . . \\
Drapery hardware and window blinds and shades . . . . . . \\
O \\
Other furniture and fixtures - Specify . . . . . . . . . . . . . \\
\\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|c|}{Section F - MANUFACTURES (Continued)} \\
\hline Item 29. KIND OF ACTIVITY - MANUFACTURES (Continued) & Item 29. KIND OF ACTIVITY - MANUFACTURES (Continued) \\
\hline Paper and allied products 070 & Rubber and miscellaneous plastics products 070 \\
\hline Paper mills. . . . . . . . . . . . . . . . . . . . . . . . . . . . \(\square 2621\) & Plastics bottles . . . . . . . . . . . . . . . . . . . . . . . . . \(\square 3085\) \\
\hline Paperboard mills . . . . . . . . . . . . . . . . . . . . . . . . \(\square 2631\) & Other rubber and plastics products - Specify . . . . . . . . \(\square 3089\) \\
\hline Setup paperboard boxes . . . . . . . . . . . . . . . . . . . . \(\square 2652\) & \\
\hline Corrugated and solid fiber boxes . . . . . . . . . . . . . . . \(\square 2653\) & \\
\hline Folding paperboard boxes . . . . . . . . . . . . . . . . . . . \(\square 2657\) & Leather and leather products \\
\hline Other paperboard containers and boxes - Specify . . . . . \(\square 2659\) & Men's footwear, except athletic . . . . . . . . . . . . . . . . \(\square 3143\) \\
\hline & Women's handbags and purses . . . . . . . . . . . . . . . . \(\square 3171\) \\
\hline Plastics, foil, and coated paper bags. . . . . . . . . . . . . . \(\square 2673\) & Personal leather goods, except women's handbags and purses. . . . . . . . . . . . . . . . . . . . . . \(\square 3172\) \\
\hline Other paper and allied products - Specify . . . . . . . . . . \(\square 2679\) & Other leather and leather products - Specify . . . . . . . . \(\quad 3199\) \\
\hline Printing, publishing, and allied industries & Stone, clay, glass, and concrete products \\
\hline Newspapers: publishing, or publishing and printing . . . . . . . . . . . . . . . . . . . . . . . . . . . \(\square 2711\) & Glass products made of purchased glass . . . . . . . . . . . \(\square 3231\) \\
\hline Periodicals: publishing, or publishing and printing . . . . . . . . . . . . . . . . . . . . . . . . . . . \(\square 2721\) & Concrete products, except block and brick . . . . . . . . . . \(\square 3272\) \\
\hline Books and pamphlets: publishing, or publishing & Ready-mixed concrete . . . . . . . . . . . . . . . . . . . . . \(\square 3273\) \\
\hline and printing . . . . . . . . . . . . . . . . . . . . . . . . . . . \(\square 2731\) & Cut stone and stone products . . . . . . . . . . . . . . . . . \(\square 3281\) \\
\hline Book printing . . . . . . . . . . . . . . . . . . . . . . . . . \(\square 2732\) & Other products made of glass, hydraulic cement, clay, \\
\hline Miscellaneous publishing activities . . . . . . . . . . . . . \(\square 2741\) & pottery, gypsum, lime, abrasive, asbestos, and nonmetallic mineral products - Specify . . . . . . . . . . . \(\square 3299\) \\
\hline Commercial printing, lithographic . . . . . . . . . . . . . . . \(\square 2752\) & \\
\hline Commercial printing, gravure . . . . . . . . . . . . . . . . . \(\square 2754\) & \\
\hline Other commercial printing . . . . . . . . . . . . . . . . . . . \(\square 2759\) & Primary metal industries \\
\hline Manifold business forms . . . . . . . . . . . . . . . . . . . . \(\square 2761\) & Steel wiredrawing and steel nails and spikes. 3315 \\
\hline Other printing and publishing - Specify . . . . . . . . . . 2799 & Iron and steel foundries, nonferrous metals, and other primary metal industries products - Specify \(\square\) 3399 \\
\hline \multicolumn{2}{|l|}{Chemicals and allied products} \\
\hline Industrial gases and other inorganic & Fabricated metal products \\
\hline & Metal cans . . . . . . . . . . . . . . . . . . . . . . . . . . . . \(\square 3411\) \\
\hline & Metal shipping barrels, drums, kegs, and pails . . . . . . . . \(\square 3412\) \\
\hline Plastic materials and resins . . . . . . . . . . . . . . . . . . \(\square 2821\) & Fabricated structural metal . . . . . . . . . . . . . . . . . . . \(\square 3441\) \\
\hline Other synthetics and manmade fibers, & Metal doors, sash, and trim . . . . . . . . . . . . . . . . . . \(\square 3442\) \\
\hline except glass - Specify . . . . . . . . . . . . . . . . . . . . \(\square 2829\) & Fabricated plate work (boiler shop) . . . . . . . . . . . . . . \(\square 3443\) \\
\hline & Sheet metal work . . . . . . . . . . . . . . . . . . . . . . . . \(\square 344\) \\
\hline & Architectural and ornamental metal work. . . . . . . . . . . \(\square 3446\) \\
\hline Medicinal chemicals and botanical products . . . . . . . . . \(\square 2833\) Pharmaceutical preparations for human or & Other structural metal work - Specify . . . . . . . . . . . . . \(\square 3449\) \\
\hline \[
\begin{aligned}
& \text { Pharmaceutıcal preparatıons tor human or } \\
& \text { veterinary use . . . . . . . . . . . . . . . . . . . . . . . . } \square \\
& \hline
\end{aligned}
\] & \\
\hline Diagnostic substances . . . . . . . . . . . . . . . . . . . . \(\square 2835\) & Screw machine products . . . . . . . . . . . . . . . . . . . . \(\square 3451\) \\
\hline Biological products, except diagnostic substances . . . . . . \(\square 2836\) & Bolts, nuts, screws, rivets, and washers. . . . . . . . . . . . \(\square 3452\) \\
\hline Soap and other detergents . . . . . . . . . . . . . . . . . . . \(\square 2841\) & \\
\hline Polishes and sanitation goods preparations . . . . . . . . . \(\square 2842\) & Other metal stampings - Specify . . . . . . . . . . . . . . . \(\square 346\) \\
\hline Surface active agents . . . . . . . . . . . . . . . . . . . . . . \(\square 2843\) & \\
\hline Perfumes, cosmetics, and other toilet preparations . . . . . \(\square 2844\) & Plating and polishing of metals . . . . . . . . . . . . . . \(\square_{3471}\) \\
\hline Paints and related products . . . . . . . . . . . . . . . . . . \(\square 2851\) & Coating, engraving, and allied services . . . . . . . . . . . . \(\square_{3479}\) \\
\hline Adhesives and sealants. . . . . . . . . . . . . . . . . . . . . \(\square 2891\) & Miscellaneous fabricated wire products . . . . . . . . . . . . \(\square 3496\) \\
\hline Other chemicals and chemical preparations - Specify . . . \(\square 2899\) & Other fabricated metal products - Specify . . . . . . . . . . \(\square 3499\) \\
\hline \multirow[t]{6}{*}{\begin{tabular}{l}
Petroleum refining and related industries \\
\begin{tabular}{l} 
Petroleum refining, including gasoline and oil . . . . . . . . \\
Asphalt paving mixtures and blocks . . . . . . . . . . . . . . \\
2911 \\
Asphalt felt and coatings, including roofing cement . . . . . \\
Other petroleum and coal products - Specify. . . . . . . . . \\
\hline 2952 \\
\hline
\end{tabular}
\end{tabular}} & \\
\hline & computer equipment \\
\hline & Special dies, tools, jigs, and fixtures . . . . . . . . . . . . . \(\square 3544\) \\
\hline & Other metalworking machinery and equipment - Specify . \(\square 3549\) \\
\hline & \\
\hline & Electronic computers . . . . . . . . . . . . . . . . . . . . . . \(\square 3571\) \\
\hline
\end{tabular}

\section*{Section F - MANUFACTURES (Continued)}

Item 29. KIND OF ACTIVITY - MANUFACTURES (Continued)
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{Industrial and commercial machinery and computer equipment (Continued)} \\
\hline Computer peripheral equipment, including printers, plotters, and graphic displays & \[
\begin{aligned}
& 070 \\
& . \\
& . \quad \square \\
& 3577
\end{aligned}
\] \\
\hline Other office equipment including calculators, terminals and computer storage devices - Specify & \(\square 3579\) \\
\hline Refrigeration (air-conditioning) and heating equipme & \(\square 3585\) \\
\hline Other industrial and commercial machinery and computer equipment- Specify & \(\square 3599\) \\
\hline
\end{tabular}

Electronic and electrical equipment and components, except computer equipment
\begin{tabular}{llll} 
Power, distribution, and specialty transformers & . . . . . . & \(\square 3612\) \\
Switchgear and switchboard apparatus . . . . . . . . . . . . & \(\square 3613\) \\
Other electrical industrial apparatus - Specify & . . . . . . . & \(\square 3629\)
\end{tabular}
\(\overline{\text { Household appliances - Specify . . . . . . . . . . . . . . }} \square_{3639}\)
\begin{tabular}{ll}
\hline Current-carrying wiring devices . . . . . . . . . . . . . . . . & \(\square\) \\
Other electric lighting and wiring equipment - Specify . . . \\
& \(\square 3648\)
\end{tabular}
\(\overline{\text { Telephone and telegraph apparatus . . . . . . . . . . . . . . }}\) — 3661
Radio, TV, and other communication
equipment - Specify

Printed circuit boards . . . . . . . . . . . . . . . . . . . . . . \(\square 3672\)
Electronic coils, transformers, and inductors . . . . . . . . . \(\square 3677\)
Other electronic and electrical equipment and components - Specify

Transportation equipment
\begin{tabular}{l} 
Motor vehicle parts and accessories. . . . . . . . . . . . . . \\
Motor vehicles and motor vehicle equipment - Specify . . \\
\\
\hline
\end{tabular} 3714

Aircraft, boat, and other transportation; parts,
equipment, and repairing - Specify . . . . . . . . . . . .
\(\qquad\)
Measuring, analyzing, and controlling instruments; photographic, medical and optical goods; watches and clocks
\begin{tabular}{|c|c|}
\hline Instruments to measure electricity. & \(\square 3825\) \\
\hline Surgical, medical, and veterinary instruments and apparatus . & 3841 \\
\hline Orthopedic, prosthetic, and surgical appliances and supplies. & \(\square 3842\) \\
\hline Dental equipment and supplies; radiographic, irradiation, electromedical, and electrotherapeutic apparatus - Specify & 3849 \\
\hline Ophthalmic goods (contact lenses, eyeglasses, and sunglasses) & 3851 \\
\hline Other measuring, analyzing and controlling instruments; photographic and optical goods; watches and clocks - Specify & \(\square 3879\) \\
\hline
\end{tabular}

Item 29. KIND OF ACTIVITY - MANUFACTURES (Continued)
\begin{tabular}{|c|c|}
\hline Miscellaneous manufacturing industries & 070 \\
\hline Jewelry, precious metal & 3911 \\
\hline Silverware and plated ware & 3914 \\
\hline Jewelers' materials and lapidary work & 3915 \\
\hline Costume jewelry and costume novelties & 3961 \\
\hline Fasteners, buttons, needles, and pins & 3965 \\
\hline Signs and advertising specialties & 3993 \\
\hline Other manufacturing industries - Specify & \(\square 3999\) \\
\hline & CODE \\
\hline
\end{tabular}

Item 30. SHIPMENTS AND OTHER RECEIPTS
a. What was the total VALUE OF SHIPMENTS for products made in this establishment in 1992? (Include interplant transfers.)
b. What were the receipts for CONTRACT WORK performed for others on their materials? (Describe products worked on and kind of work.)

\section*{c. What were the MISCELLANEOUS} RECEIPTS for -
(1) Sales of scrap and refuse?
(2) Other miscellaneous receipts (including receipts for repair work, etc.)?
d. What were the receipts for RESALES, i.e., sales of products bought and sold without further manufacture, processing, or assembly in this establishment?

Item 31. EMPLOYMENT AND HOURS WORKED
\begin{tabular}{|c|c|c|}
\hline \multirow[t]{6}{*}{} & \multirow[t]{3}{*}{How many PRODUCTION WORKERS were employed in 1992 during the pay period including the 12th of the month for the months shown?} & Number of employees \\
\hline & & 610 \\
\hline & & 611 \\
\hline & \multirow[t]{3}{*}{(Include permanent or temporary, full- or part-time.)} & \\
\hline & & 612 \\
\hline & & 613 \\
\hline \multicolumn{2}{|l|}{b. How many other employees were employed during the pay period including March 12?} & 615 \\
\hline \multirow[t]{3}{*}{c.} & \multirow[t]{2}{*}{How many hours were worked by PRODUCTION WORKERS by quarter?} & Hours worked \\
\hline & & 616 \\
\hline & (1) January through March & \\
\hline & & 617 \\
\hline \multicolumn{2}{|r|}{(2) April through June} & \\
\hline & & 618 \\
\hline \multicolumn{2}{|r|}{(3) July through September} & \\
\hline & & 619 \\
\hline \multicolumn{2}{|r|}{(4) October through December} & \\
\hline \multicolumn{2}{|r|}{(5) TOTAL hours worked (Sum of lines (1) through (4))} & 620 \\
\hline
\end{tabular}
a. How many PRODUCTION

WORKERS were employed in eriod month for the months shown?
(Include permanent or temporary, full- or part-time.)

\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|c|}{Section G-CONSTRUCTION} \\
\hline \multicolumn{2}{|l|}{\multirow[t]{3}{*}{\begin{tabular}{l}
Item 38. KIND OF ACTIVITY - CONSTRUCTION \\
a. Describe the PRINCIPAL kind of construction activity this establishment engaged in during 1992.
\end{tabular}}} & \multicolumn{2}{|l|}{Item 38. KIND OF ACTIVITY - CONSTRUCTION (Continued)} \\
\hline & & \multirow[b]{2}{*}{Construction activities (Continued)} & Percent \\
\hline & & & 722 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l|l}
\begin{tabular}{l} 
HOW TO \\
REPORT \\
PERCENTS
\end{tabular} & \begin{tabular}{l} 
Report percentages as whole numbers \\
EXAMPLE: Report \(38.76 \%\) as \(\longrightarrow\)
\end{tabular} \\
\hline
\end{tabular}} & Percent & Swimming pool contractor & \% \\
\hline & 39 \% & & 723 \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{b. What was the estimated percentage of the TOTAL DOLLAR VALUE OF BUSINESS DONE in 1992 (item 5) for each of the following activities?}} & Terrazo, tile, marble, and mosaic work & \% \\
\hline & & & 724 \\
\hline Construction activities & 701 & & \\
\hline Building construction on land owned by others general contractor & \% & Water well drilling & 725 \\
\hline & 702 & & \\
\hline Building construction on land owned by you & \% & Wrecking and demolition work & \% \\
\hline Construction of highways, streets, parking lots, airport runways, and work related to highway and street construction & \begin{tabular}{|rr|}
703 & \\
& \\
\hline
\end{tabular} & Other types of contracting - Specify kind & 726 \\
\hline Heavy construction such as bridges, tunnels, water, sewer, and other utility lines & 704 & & \% \\
\hline Other heavy construction such as petrochemical and industrial complex power plant & \begin{tabular}{|ll|}
\hline 705 & \\
\hline
\end{tabular} & & 727 \\
\hline & \[
706
\] & & 728 \\
\hline Subdividing and preparing your own land for sale & \% & & 728 \\
\hline Subdividing and preparing your own land for rent or lease & 707 & & \% \\
\hline & 708 & & 729 \\
\hline Subdividing and preparing land owned by others & \% & & \\
\hline NOTE - General contractors who did any of the follow & special & Architectural and engineering services & \% \\
\hline trades as part of a general contract should NOT fill out boxes; but if work was done in 1992 as a Special Trad fill out the boxes that apply. & ese ontractor, & & 730 \\
\hline & Percent & Rental of construction machinery and equipment & \% \\
\hline & 709 & Retail trade - Specify kind & 731 \\
\hline Plastering, drywall, acoustical, and insulation work & \% & & \\
\hline & 710 & & \\
\hline Plumbing, heating, and air-conditioning & \% & & \% \\
\hline & 711 & & 732 \\
\hline Roofing, siding, and sheet metal work & \% & & \\
\hline & 712 & Sale of land & \% \\
\hline Carpentry work & \% & & 733 \\
\hline & 713 & & \\
\hline Concrete work & \% & Wholesale trade, manufacturing, and transportation & \% \\
\hline & 714 & & 734 \\
\hline Electrical work & \% & & \\
\hline & 715 & Construction management & \% \\
\hline Installation or erection of building equipment & \% & Other business activities - Specify kinds & 735 \\
\hline & 716 & & \\
\hline Excavation work & \% & & \\
\hline & 717 & & \% \\
\hline Floor laying and other floor work & \% & & 736 \\
\hline & 718 & & \\
\hline Glass and glazing work & \% & & \% \\
\hline & 719 & & 737 \\
\hline Masonry, stone setting, and other stonework & \% & & \\
\hline & 720 & & \% \\
\hline Painting and paper hanging & \% & & \\
\hline & 721 & & \\
\hline Structural steel erection & \% & TOTAL value of business done in 1992 (item 5) & 100 \% \\
\hline FORM OA-9820 & Pag & 14 CONTINUE & PAGE \(15 \longrightarrow\) \\
\hline
\end{tabular}




Item 49. REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{4}{|l|}{Print name of person to contact regarding this report} & Period covered & FROM: Month \({ }_{\text {, Year }}\) & TO: Month Year \\
\hline & 918 Area code & 919 Number & 920 Extension & \multicolumn{3}{|l|}{Preparer's signature \({ }^{\text {a }}\)} \\
\hline
\end{tabular}

\section*{WHOLESALE COMMODITY LINES}
\begin{tabular}{ll} 
CODE & COMMODITY LINE \\
\(\mathbf{2 1 7}\) & Trucks and tractors \\
\(\mathbf{2 1 8}\) & Petroleum products marketing equipment \\
\(\mathbf{2 1 9}\) & Office and business furniture \\
\(\mathbf{2 2 0}\) & Floor coverings \\
\(\mathbf{2 2 1}\) & Other home furnishings \\
\(\mathbf{2 2 2}\) & Roofing, siding, insulation materials, and guttering \\
\(\mathbf{2 2 3}\) & Glass (Exclude automotive.) \\
\(\mathbf{2 2 4}\) & Other construction materials \\
\(\mathbf{2 2 5}\) & New computer equipment \\
\(\mathbf{2 2 6}\) & Used computer equipment \\
\(\mathbf{2 2 7}\) & Computer software - off the shelf \\
\(\mathbf{2 2 8}\) & Restaurant and hotel equipment and supplies \\
\(\mathbf{2 2 9}\) & Store machines and equipment \\
\(\mathbf{2 3 0}\) & Optical and ophthalmic goods \\
\(\mathbf{2 3 1}\) & Dental supplies \\
\(\mathbf{2 3 2}\) & Religious and school supplies \\
\(\mathbf{2 3 3}\) & Other professional equipment and supplies \\
\(\mathbf{2 3 4}\) & Ferrous metals \\
\(\mathbf{2 3 5}\) & Nonferrous metals \\
\(\mathbf{2 3 6}\) & Coal and coke \\
\(\mathbf{2 3 7}\) & Other minerals and ores \\
\(\mathbf{2 3 8}\) & Electronic communication equipment \\
\(\mathbf{2 3 9}\) & Electrical measuring and testing equipment, except \\
a40 & Watomotive \\
\(\mathbf{2 4 1}\) & and supplies \\
\(\mathbf{2 4 1}\) & Refrigeration equipment and supplies conditioning equipment \\
\(\mathbf{2 4 2}\) & Construction and mining machinery, \\
\(\mathbf{2 4 3}\) & equipment, and parts \\
\(\mathbf{2 4 4}\) & Garm machinery, equipment, and parts \\
\(\mathbf{2 4 5}\) & Food-processing machinery, equipment, and parts \\
\(\mathbf{2 4 6}\) & Metalworking machinery, equipment, and parts \\
\(\mathbf{2 4 7}\) & Materials-handling equipment and parts \\
\(\mathbf{2 4 8}\) & Oil well, oil refinery, and pipeline machinery, \\
\(\mathbf{2 4 9}\) & equipment, and supplies \\
Other industrial machinery, equipment, and parts \\
\(\mathbf{2 5 0}\) & Mechanical power transmission equipment \\
\(\mathbf{2 5 1}\) & Other industrial supplies \\
\(\mathbf{2 5 2}\) & Beauty and barber equipment and supplies \\
\hline
\end{tabular}

CODE COMMODITY LINE

218 Petroleum products marketing equipment
219 Office and business furniture
220 Floor coverings
221 Other home furnishings
222 Roofing, siding, insulation materials, and guttering
223 Glass (Exclude automotive.)
224 Other construction materials
225 New computer equipment

227 Computer software - off the shelf
228 Restaurant and hotel equipment and supplies
229 Store machines and equipment
230 Optical and ophthalmic goods

232 Religious and school supplies
233 Other professional equipment and supplies
234 Ferrous metals
235 Nonferrous metals
Coal and coke

238 Electronic communication equipment
240 Warm air heating and air conditioning equipment and supplies
241 Refrigeration equipment and supplies equipment, and parts
243 Farm machinery, equipment, and parts
244 Garden machinery, equipment, and supplies
245 Food-processing machinery, equipment, and part
247 Materials-handling equipment and parts
249 Other industrial machinery, equipment, and parts
250 Mechanical power transmission equipment

252 Beauty and barber equipment and supplies

CODE COMMODITY LINE
253 Custodial (janitor's) equipment and supplies
254 Laundry and dry-cleaning equipment and supplies
255 Other service establishment equipment and supplies
256 Aircraft and aeronautical equipment and supplies
257 Marine machinery, equipment, and supplies
258 Other transportation equipment and supplies
259 Sporting and recreational goods and supplies
260 Toys and hobby goods and supplies
261 Ferrous metal scrap
262 Nonferrous metal scrap
263 Waste materials, except metals
264 Musical instruments and supplies
265 Forest products, except lumber
266 Other durable goods
267 Printing and writing (fine) paper
268 Stationery, office supplies, and greeting cards
269 Industrial and personal service paper
270 Piece goods, knit and woven
271 Notions and other dry goods
272 Bread and baked goods
273 Food and beverage basic materials
274 Cattle, hogs, sheep, and goats
275 Hides, skins, and pelts
276 Leaf tobacco
277 Wool, wool tops, and mohair
278 Other farm products (inedible)
279 Cotton
280 Industrial gases
281 Liquefied petroleum gases (Exclude natural gas.)
282 Crude oil
283 Farm supplies
284 Tobacco and tobacco products
285 Flowers and florists' supplies
286 Art goods (Include gifts, novelties, and souvenirs.)
287 Textile bags and bagging
288 Advertising specialties (paper novelties, etc.)
289 Wigs, yarn, and leather products
290 Other nondurable goods

U.S. DEPARTMENT OF COMMERCE

BUREAU OF THE CENSUS
FORM
OA-9873

1992 ECONOMIC CENSUSES
VIRGIN ISLANDS
\begin{tabular}{|l|}
\hline \begin{tabular}{l} 
NOTICE - Response to this inquiry is required \\
by law (title 13, U.s. Code). By the same \\
law, your report to the Census Bureau is \\
confidential. It may be seen only by sworn \\
Census employees and may be used only for \\
statistical purposes. The law also provides that \\
copies retained in your files are immune from \\
legal process.
\end{tabular} \\
\hline \\
NOTE - \\
\begin{tabular}{l} 
Please read the accompanying \\
instructions before answering \\
the questions. If book figures \\
are not available, reasonable \\
estimates are acceptable.
\end{tabular} \\
\hline 9
\end{tabular}
\begin{tabular}{|l|l|}
\hline \begin{tabular}{l} 
Census \\
use only
\end{tabular} & 993 \\
\hline
\end{tabular}

NOTICE - Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn statistical purposes. The law also provides that copies retained in your files are immune from legal process.

Item 1. PHYSICAL LOCATION
a. What is the PHYSICAL location of this establishment if different from the mailing address?

If the location cannot be described by number and street name, give as much information as possible such as name of shopping center, street intersection, highway number, or distance from nearest town.

NOTE - P.O. boxes or rural routes are not physical locations.
Number and street or location description
b. On what island is this establishment physically located? Mark (X) only ONE box.

\(3 \square\) St. Thomas
Mark (X) the box which best describes the legal
boundaries where the establishment is
PHYSICALLY located.
\(0521 \square\) Christiansted
\(2 \square\) Frederiksted
\(3 \square\)
4
\(\square\) Outside of legal town boundaries

Item 3. OPERATIONAL STATUS
a. How many months during 1992 did this firm or organization actively operate this establishment?
b. Which of the following best describes the operational status of this establishment at the end of 1992? status of this establis
Mark (X) only ONE box.
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{Mark (X) only ONE box. 102} \\
\hline \multirow[t]{4}{*}{101} & \begin{tabular}{l}
\(1 \square\) In operation \\
\(\square\) Temporarily or
\end{tabular} & \multicolumn{3}{|l|}{\begin{tabular}{|l|l|l|}
\hline 102 \\
\hline Month & Day & Year \\
\hline
\end{tabular}} \\
\hline & seasonally inactive & & & \\
\hline & \(3 \square\) Ceased operation - Give date \(\rightarrow\) & & & \\
\hline & \(4 \square\) Sold or leased to another operator - Give date \(\qquad\) AND enter name, etc., below & & & \\
\hline
\end{tabular}
\begin{tabular}{|l|l|l|}
\hline Name of new owner or operator \\
\hline Number and street & \\
\hline City or town & State & ZIP Code \\
\hline
\end{tabular}

Item 4. ORGANIZATIONAL STATUS
Which of the following best describes the organizational status of this establishment at the end of 1992? Mark (X) only ONE box.
\begin{tabular}{|lll} 
& 103 & 1 \\
& & 2 \\
& & 3 \\
& & \\
& & \\
& & \\
& & \\
\hline & & \\
\hline & \\
HOW TO \\
REPORT & \\
DOLLAR & \\
FIGURES & \\
\hline
\end{tabular}Individual proprietorshipPartnership\(\square\) Corporation
\(4 \square\) Government - Specify \(\qquad\)
\(5 \square\) Other - Specify \(\qquad\)
Item 2. EMPLOYER IDENTIFICATION NUMBER
Do you have an Employer Identification (EI) Number? (It would be used to report Social Security withholding in 1992 on form 941SS.)

Item 5. DOLLAR VOLUME OF BUSINESS
What was the total dollar volume of merchandise sales and other operating receipts for this establishment in 1992?
\begin{tabular}{|l|l|l|}
\hline Mil. & Thou. & Dol. \\
\hline 010 & & \\
& \(\mid\) & \\
& & \\
\hline
\end{tabular}

YOUR RESPONSE IS REQUIRED BY LAW.



Item 14. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

Refer to instructions before completing this item.


Item 15. REMARKS - Please use this space for any explanations that may be essential in understanding the reported data.

Item 16. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with the instructions.
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multicolumn{4}{|l|}{Print name of person to contact regarding this report} & Period covered & FROM: Month Year & TO: Month & \\
\hline & 441 Area code & 442 Number & 443 Extension & \multicolumn{4}{|l|}{Preparer's signature \({ }^{\text {a }}\)} \\
\hline
\end{tabular}
U.S. DEPARTMENT OF COMMERCE bureau of the census FORM

1992 ECONOMIC CENSUSES
GUAM

OMB No. 0607-0731: Approval Expires 12/31/93
NOTICE - Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.
\begin{tabular}{|l|l|}
\hline \begin{tabular}{l} 
Census \\
use only
\end{tabular} \\
\hline
\end{tabular}

OA-9863
\[
\lceil\square
\]

Name of this establishment \(\qquad\)

Mailing address \(\qquad\)
(Please correct errors in the name of this establishment, address, or ZIP Code)

Item 1. PHYSICAL LOCATION
a. What is the PHYSICAL location of this establishment if different from the mailing address?

If the location cannot be described by number and street name, give as much information as possible such as name of shopping center, street intersection, highway number, or distance from nearest town.

NOTE - P.O. boxes or rural routes are not physical locations.
Number and street or location description
\(\square\)
b. In what election district is this establishment physically located?
051
\(\qquad\)
Item 2. EMPLOYER IDENTIFICATION NUMBER
Do you have an Employer Identification (EI) Number?
(It would be used to report Social Security withholding in 1992 on form 941SS.)


Item 3. OPERATIONAL STATUS
a. How many months during 1992 did this firm or organization actively operate this firm or organiza
establishment?
\begin{tabular}{|c|}
\hline \begin{tabular}{c} 
Number \\
of months
\end{tabular} \\
\hline 100 \\
\hline
\end{tabular}

Item 3. OPERATIONAL STATUS (Continued)
b. Which of the following best describes the operational status of this establishment at the end of 1992?
Mark (X) only ONE box.


Item 4. ORGANIZATIONAL STATUS
Which of the following best describes the organizational status of this establishment at the end of 1992?
Mark (X) only ONE box.

\begin{tabular}{|c|c|c|}
\hline Mil. & Thou. & Dol. \\
\hline 010 & 1 & \\
& 1 & \\
& & \\
\hline
\end{tabular}

YOUR RESPONSE IS REQUIRED BY LAW.

\begin{tabular}{|c|c|c|}
\hline \begin{tabular}{l}
Item 9. CLASS OF CUSTOMER \\
To whom did this establishment sell most of your or provide your services in 1992? \\
3101 To the general public (household consumers and individuals) \\
2 To retail or wholesale establishments

To construction contractors

To institutional, industrial, commercial, professional, government, and farm users \\
\(5 \square\)
Other customers - Specify \(\boldsymbol{Z}\)
\end{tabular} & ducts & \\
\hline HOW TO Report percentages as whole numb & Percent & \\
\hline RERCENTS
PEXAMPLE: Report \(38.76 \%\) as \(\longrightarrow\) & 39 & \% \\
\hline
\end{tabular}

NOTE - If the principal business or activity (item 8) for this establishment is HOTELS, MOTELS, AND OTHER LODGING PLACES OR EATING PLACE WITH 15 OR MORE GUESTROOMS FOR LODGING, skip to item 11. Otherwise, complete item 10.

Item 10. SOURCE OF SALES OR RECEIPTS
\begin{tabular}{l|l|l|l|l|} 
& \multicolumn{1}{|c|}{ Percent } \\
& \\
a. What was the estimated percentage of total \\
1992 sales or receipts (item 5) for products \\
manufactured at this location?
\end{tabular}
b. What were the principal lines of merchandise sold,
types of construction work done, products produced,
or services provided? Estimate the percentage each was of the sales or receipts in 1992 (item 5) (e.g., gasoline 85\%, auto repairs \(10 \%\), oil \(5 \%\) ).
\begin{tabular}{|c|c|}
\hline Source & Percent \\
\hline & \\
\hline & \\
\hline
\end{tabular}

NOTE - Answer items 11 and 12 ONLY if the principal business or activity (item 8) for this establishment is HOTELS, MOTELS, AND OTHER LODGING PLACES OR EATING PLACE WITH 15 OR MORE GUESTROOMS FOR LODGING. Otherwise skip to item 13.

Item 11. SOURCES OF RECEIPTS FOR HOTELS, MOTELS, AND OTHER LODGING PLACES

Receipts must be reported as percentages of total 1992 receipts (item 5).

Exclude occupancy or other taxes collected from customers.
a. What was the estimated percentage of 1992 SALES

AND RECEIPTS FROM CUSTOMERS for the following?
(Do not include receipts from coin-operated machines maintained by others.)

b. Were any receipts OTHER than from customers received by this establishment in its business operation? (Include rental and commission receipts from operators of leased departments, concessions and stores, and coin-operated machines.)
\begin{tabular}{|c|c|c|c|}
\hline & Mil. & Thou. & Dol. \\
\hline & \multirow[t]{3}{*}{416} & & \\
\hline \(4151 \square\) YES - What was the & & & \\
\hline amount? \(\longrightarrow\) & & & \\
\hline
\end{tabular}

Item 12. NUMBER AND TYPE OF ACCOMMODATIONS
a. What was the number of rooms, units, or quarters primarily rented as transient, as of

Number as of December 31, 1992? The number of guestrooms, units, or quarters consists of the number which can be rented as single units. Suites of rooms which cannot be subdivided should be counted as a single unit.
b. Were more than half of guestroom or unit rental receipts in \(\mathbf{1 9 9 2}\) from transient guests?

421
\(1 \square\) YES
\(2 \square \mathrm{NO}\)

TOTAL
FORM OA-9863

Item 13. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

Refer to instructions before completing this item.

Item 14. REMARKS - Please use this space for any explanations that may be essential in understanding the reported data.

Item 15. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with the instructions.
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multicolumn{4}{|l|}{Print name of person to contact regarding this report} & Period covered & FROM: Month Year & TO: Month & \\
\hline & 441 Area code & 442 Number & 443 Extension & \multicolumn{4}{|l|}{Preparer's signature \({ }^{\text {a }}\)} \\
\hline
\end{tabular}
U.S. DEPARTMENT OF COMMERCE bureau of the census

\section*{FORM}

OA-9883

\section*{1992 ECONOMIC CENSUSES}

\section*{NORTHERN MARIANA ISLANDS}


Item 1. PHYSICAL LOCATION
a. What is the PHYSICAL location of this establishment if different from the mailing address?

If the location cannot be described by number and street name, give as much information as possible such as name of shopping center, street intersection, highway number, or distance from nearest town.

NOTE - P.O. boxes or rural routes are not physical locations.

Number and street or location description
b. On what island is this establishment physically located? 051

Item 2. EMPLOYER IDENTIFICATION NUMBER


Item 3. OPERATIONAL STATUS (Continued)
b. Which of the following best describes the operational status of this establishment at the end of 1992?
Mark (X) only ONE box.
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow{5}{*}{101} & \multirow[t]{3}{*}{\(\square\) In operation
Temporarily or seasonally inactive} & \multicolumn{3}{|l|}{102} \\
\hline & & Month & Day & Year \\
\hline & & & & \\
\hline & \(3 \square\) Ceased operation - Give date \(\rightarrow\) & & & \\
\hline & 4 Sold or leased to another operator - Give date \(\qquad\) AND enter name, etc., below & & & \\
\hline
\end{tabular}
\begin{tabular}{|l|l|l|}
\hline Name of new owner or operator & \\
\hline Number and street & State & ZIP Code \\
\hline City or town & & \\
\hline
\end{tabular}

Item 4. ORGANIZATIONAL STATUS
Which of the following best describes the organizational status of this establishment at the end of 1992? Mark (X) only ONE box.

103 1Individual proprietorshipPartnershipCorporation
\(4 \square\) Government - Specify \(\qquad\)
\(5 \square\) Other - Specify \(\qquad\)
Item 5. CITIZENSHIP STATUS
Which of the following best describes the citizenship status of the owner/ownership of this establishment in 1992? Mark (X) only ONE box.
\(\begin{array}{rl}104 & 1 \square \text { U.S.-CNMI born } \\ & 2 \square \text { U.S.-Other } \\ & 3 \square \text { Japan } \\ & 4 \square \text { Phillipines } \\ & 5 \square \text { Korea } \\ & 6 \square \text { Other }- \text { Specify }\end{array}\)



Item 13. REMARKS - Please use this space for any explanations that may be essential in understanding the reported data.





\section*{DUE DATE: 30 DAYS AFTER} RECEIPT OF FORM
return your completed report to:

BUREAU OF THE CENSUS

\section*{1201 East 10th Street}

Jeffersonville, IN 47134-0001
\begin{tabular}{l}
\begin{tabular}{|l|l|}
\hline \begin{tabular}{l} 
Toll-free assistance, 8 a.m. to 8 p.m., \\
eastern time. Monday through Friday: \\
1-800-233-6136
\end{tabular} \\
\begin{tabular}{l} 
Please read the instructions before \\
answering the questions.
\end{tabular} \\
\multicolumn{3}{|c|}{ CENSUS USE } \\
\hline 901 & 902 \\
\hline
\end{tabular}\(| 9\)\begin{tabular}{l}
903 \\
\hline
\end{tabular} \\
\hline
\end{tabular}

\section*{Dear Respondent:}

The Census Bureau conducts an economic census every 5 years. The census provides our single most important measure of economic performance and basic information about your industry and geographic area for use by the business community and government agencies.

The 1992 Survey of Business Owners and Self-Employed Persons is part of the economic census. We made a concerted effort to lessen your reporting burden and, at the same time, meet the needs of the government and the public for information. On the back of this form are answers to the most frequently asked questions regarding this survey. Please read all instructions before completing the form.

Title 13, United States Code, requires your response to this survey. By the same law, your response is confidential. Only sworn Census Bureau employees will see your form, and the information will be used only for statistical purposes.

Thank you for your cooperation.
Sincerely,



Harry A. Scarr
Deputy Director
Bureau of the Census

NOTE - Be sure to make a copy of this form for your records.

\section*{- INSTRUCTIONS - Please read -}

The purpose of this questionnaire is to collect information about the sex, race, and ethnic background of business owners in the United States for the year 1992. The business owner(s) must complete this questionnaire even if the business has since been sold, reorganized, or discontinued. (Complete this form only for the primary business owner; if a husband and wife own the business EQUALLY, complete for both owners.) Data provided by you will be used only for statistical purposes and will be kept strictly confidential. The race and ethnic categories described in items 3 and 4 have been established by the Office of Management and Budget to assure uniform reporting to all Federal agencies.

\section*{INDIVIDUAL PROPRIETORSHIP - An}
unincorporated business owned by an individual. The business may be the only occupation of an individual or the secondary activity of an individual who works for someone else.

SELF-EMPLOYED - Persons in professions such as lawyers or physicians, direct salespersons (party or door-to-door salespersons), other independent commission workers (insurance and real estate salespersons, etc.), independent contractors (truckers, private duty nurses, etc.) and investors.

\section*{ITEM 2 - OWNERSHIP OF BUSINESS}

If there are two names in the mailing address of this questionnaire, is this business owned EQUALLY by both parties?
Please use a \#2 black lead pencil. Most questions ask you to CHECK ( \(\downarrow\) ) IN THE BOX, or to print the information. See EXAMPLE

\section*{ITEM 1 - SCHEDULE C STATUS}

Your selection in this survey was based on administrative records information which indicated that you claimed income from some business or self-employment activity in 1992. Please review your 1992 tax return and check the appropriate box below.

\(\square\) II filed a Schedule C claiming business or self-employed income. Please SKIP to item 2 and complete the questionnaire.The business activity from the Schedule C was reorganized to another legal form of organization during 1992. NOTE - For the purposes of this survey, your business will still be included in the overall number of businesses active in 1992, but only as a part year activity. Please SKIP to item 2 and complete the questionnaire to reflect the business activity reported on your 1992 Schedule C.I filed a Schedule C for 1992, but the income claimed was from one of the following sources: interest or dividend income; beneficiary income from a trust; retirement plan payments (including IRAs); deferred wages; longevity payments; disability or workman's compensation income; or vacation or bonus payments from an employer for which you had to pay withholding taxes. This income is not within the scope of our survey. Please SKIP to item 5 and return the questionnaire.

I did not file a Schedule C with my 1992 1040 tax return. Please SKIP to item 5 and return the questionnaire.
\(\square\) Yes - Complete items 3 and 4
\(\square\) No - Complete item 3 for the primary
If there is one name in the mailing address, COMPLETE item 3

ITEM 3 - PRIMARY OR 1ST LISTED
BUSINESS OWNER
Complete items \(a, b\), and \(c\) below for the primary (or only) business owner or self-employed person listed on the address label. If the business is owned EQUALLY by husband and wife, complete the items for the first person listed.
a. SEX
 Male Female

It is important to answer BOTH questions \(b\) and \(c\).
b. SPANISH/HISPANIC/LATINO BACKGROUND OR ORIGIN - Refers to a person of Mexican, Cuban, Puerto Rican, Hispanic Latin American, or other Spanish/Hispanic/Latino origin or culture, regardless of race.


ITEM 3 - PRIMARY OR 1ST LISTED BUSINESS OWNER - Continued
c. RACE - If you are of mixed racial background, choose the category with which you most closely identify.AFRICAN AMERICAN/BLACK/NEGRO - A person having origins (ancestry) in any of the Black racial groups of Africa or the Caribbean.
ASIAN OR PACIFIC ISLANDER - A person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands.Asian Indian (from the country India)
Chinese
Japanese
KoreanVietnamese Filipino
 Hawaiian
Other Asian or Pacific Islander Specify \(z\)
33

INDIAN (AMERICAN) OR ALASKA NATIVE - A person having origins (ancestry) in any of the original peoples of North America, and who maintains cultural identification through tribal affiliation or community recognition.
Eskimo
American Indian -
Specify enrolled or principal tribe Z 34

WHITE - A person having origins (ancestry) in any of the original peoples of Europe, North Africa, or the Middle East.
OTHER - A person having origins in a racial group not listed above.
\[
\text { Other race - Specify } Z
\]

\section*{ITEM 4 - 2ND LISTED BUSINESS OWNER}

Complete items \(a, b\), and \(c\) below for the 2nd person listed on the address label if the business is owned EQUALLY by husband and wife.


It is important to answer BOTH questions \(b\) and \(c\).

ITEM 4 - 2ND LISTED BUSINESS OWNER - Continued
b. SPANISH/HISPANIC/LATINO BACKGROUND OR ORIGIN - Refers to a person of Mexican, Cuban, Puerto Rican, Hispanic Latin American, or other Spanish/Hispanic/Latino origin or culture, regardless of race.

c. RACE - If you are of mixed racial background, choose the category with which you most closely identify.


\title{
QUESTIONS AND ANSWERS REGARDING THE 1992 SURVEY OF BUSINESS OWNERS AND SELF-EMPLOYED PERSONS
}
- Why is this survey being taken?

To help provide valuable economic data about businesses owned by minorities and women as well as comparable data for businesses owned by nonminorities. This survey is part of the economic census program, which the Census Bureau is required to conduct every 5 years by law (Title 13 of the United States Code). The Census Bureau combines data from this survey with data from the other economic censuses and presents them in the Survey of Minority-Owned Business Enterprises and Women-Owned Businesses publication series. The published data include number of firms, sales and receipts, paid employees, and annual payroll and are presented by geographic area, industry, firm size, and form of organization.
- Who uses the survey data?

Persons and institutions in both the public and private sectors extensively use these survey data. Accurate data regarding business ownership are critical to informed decision making by Federal, State, and local governments regarding business assistance programs. In addition, private companies and trade associations use the data to analyze industry trends; educators use them in teaching and research; and the media use them in news articles.
- Why was I selected for this survey?

You are part of a small sample of businesses and self-employed persons that we randomly selected to represent your type of business and geographic area. The use of a sample substantially limits the reporting burden on small businesses and reduces the survey cost; however, it also greatly increases the importance of receiving a report from each business selected.
- What businesses are included in this survey?

Businesses were eligible to be selected for this survey if they reported any business activity on the 1992 Internal Revenue Service tax Form 1040 (Schedule C), "Profit or Loss from Business" (Sole Proprietorship). Many self-employed individuals do not consider the activity reported on their Schedule C to be an actual business (for example, babysitter, sales representative, construction contractor, and so forth). Any activity reported on Form 1040 (Schedule C) meets the definition of a business for purposes of this survey.
- Can I be paid for completing this report?

No. The law (Title 13 of the United States Code) that directs the Census Bureau to conduct the economic census and requires firms to report does not authorize payment for completing census reports. In addition, no funds have been appropriated for this purpose.
- Is each survey response kept confidential?

Yes. By law, the Census Bureau cannot give individual responses to anyone (including government agencies) for any purpose. Survey responses are immune from legal action and exempt from the provisions of the Freedom of Information Act. Census Bureau publications summarize responses so that the confidentiality of respondents and their business activities is fully protected.
- Why is the Census Bureau asking questions about the sex, race, and ethnicity of business owners?

These business owner characteristics are important for assistance program officials, industry organizations, economic and social analysts, and entrepreneurs. They are important to understanding conditions of business success and failure, showing census-to-census changes in business performances, and comparing minority/nonminority- and women/men-owned businesses.
- Who establishes the race and ethnic categories listed on this form?

The racial and ethnic categories and definitions used in this survey are consistent with the Office of Management and Budget's Circular No. A-46, "Revised Race and Ethnic Standards for Federal Statistics and Administrative Reporting," issued May 12, 1977. These standards were developed by both the Executive Branch and Congress.
- Why is the Census Bureau asking questions now about 1992?

The complete sample for this survey cannot be selected until all tax records for 1992 are available. Use of these tax records delays the mailout of this survey, but allows us to reduce significantly the number of survey questions and the survey cost.
- How can I get more information?

Call 1-800-233-6136 Monday through Friday, 8 a.m. to 8 p.m. eastern time. Our telephone staff can answer survey questions as well as provide you with additional forms and instructions.

We estimate that it will take 10 minutes or less to complete this questionnaire. If you have any comments regarding these estimates or any other aspect of this survey, send them to the Associate Director for Administration, Paperwork Reduction Project 0607-0767, Room 3104, FB 3, Bureau of the Census, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0607-0767, Washington, DC 20503.
\begin{tabular}{|l|l|l|}
\hline ITEM 5 - CERTIFICATION — Please print name of person responsible for completing this report. \\
\hline Name & Telephone number (Include Area Code) \\
\hline Signature & & Date \\
\hline
\end{tabular}

Page 4

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

FORM
MB-2

\section*{1992 ECONOMIC CENSUSES SURVEY OF BUSINESS OWNERS}

OMB No. 0607-0767: Approval Expires 04/30/95
In correspondence pertaining to this report,
please refer to this Census File Number (CF'N)

If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Please return your completed report to:

BUREAU OF THE CENSUS 1201 East 10th Street Jeffersonville, IN 47134-0001

Toll-free assistance, 8 a.m. to 8 p.m., eastern time. Monday through Friday: 1-800-233-6136
Please read the instructions before answering the questions.
\begin{tabular}{|l|l|l|l|}
\hline \multicolumn{4}{|c|}{ CENSUS USE } \\
\hline 901 & 902 & 903 & 904 \\
& & & \\
\hline
\end{tabular}

\section*{Dear Respondent:}

The Census Bureau conducts an economic census every 5 years. The census provides our single most important measure of economic performance and basic information about your industry and geographic area for use by the business community and government agencies.

The 1992 Survey of Business Owners is part of the economic census. We made a concerted effort to lessen your reporting burden and, at the same time, meet the needs of the government and the public for information. On the back of this form are answers to the most frequently asked questions regarding this survey. Please read all instructions before completing the form.
Title 13, United States Code, requires your response to this survey. By the same law, your response is confidential. Only sworn Census Bureau employees will see your form, and the information will be used only for statistical purposes.

Thank you for your cooperation.
Sincerely,



Harry A. Scarr
Deputy Director
Bureau of the Census

NOTE - Be sure to make a copy of this form for your records.

\section*{- INSTRUCTIONS - Please read •}

The purpose of this questionnaire is to collect information about the sex, race, and ethnic background of business owners in the United States for the year 1992. The business owner(s) must complete this questionnaire even if the business has since been sold, reorganized, or discontinued. Data provided by you will be used only for statistical purposes and will be kept strictly confidential. The race and ethnic categories described in item 3 have been established by the Office of Management and Budget to assure uniform reporting to all Federal agencies.

ГIMMPORTANT- - How to Fill Out This Form

Please use a \#2 black lead pencil. Most questions ask you to CHECK ( v ) IN THE BOX, or to print the information.
See EXAMPLE


ITEM 1 - LIMITED PARTNERSHIP - A limited partnership is a partnership composed of at least one general partner and one or more limited partners.

Is your business a limited partnership? \(\square\) No

ITEM 2 - NUMBER OF PARTNERS
a. How many partners are there in your firm?

b. For limited partnerships, how many general partners are there in your firm?


ITEM 3 - DESCRIPTION OF PARTNERS

Complete items \(a, b\), and \(c\), checking (V) the ONE box in each category which best describes the majority of partners in your firm. For limited partnerships, check ( \(\checkmark\) ) the ONE box which best describes the general partner(s) in your firm. The ethnic and race categories described on page 3 have been established by the Office of Management and Budget to assure uniform reporting to all Federal agencies.

\section*{ITEM 3 - DESCRIPTION OF PARTNERS - Continued}

Complete items \(b\) and \(c\), checking ( \(\mathcal{V}\) ) the ONE box in EACH category which best describes the majority of partners in your firm. For limited partnerships, check ( \(\checkmark\) ) the ONE box in EACH category which best describes the general partner(s) in your firm.
b. SPANISH/HISPANIC/LATINO BACKGROUND OR ORIGIN - Refers to a person of Mexican, Cuban, Puerto Rican, Hispanic Latin American, or other Spanish/Hispanic/ Latino origin or culture, regardless of race. Check (V) ONE box only.Non-Hispanic/Non-Latino/Non-Spanish
Cuban
Mexican/Mexican-American/Chicano
Puerto Rican
Hispanic Latin American (e.g., Panamanian, Peruvian, Venezuelan, Ecuadorian, Guatemalan, etc.) Specify country z

\section*{Spaniard (origin from Spain)}
\(\square\) Other Spanish/Hispanic/Latino origin or culture - Specify
\(\square\)
c. RACE - Check ( \(\boldsymbol{\sim}\) ) ONE box only.
\(\square\) AFRICAN AMERICAN/BLACK/
NEGRO - A person having origins (ancestry) in any of the Black racial groups of Africa or the Caribbean.
ASIAN OR PACIFIC ISLANDER - A person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent, or the Pacific Islands.
\(\square\) Asian Indian (from the country India)JapaneseKoreanVietnameseFilipino
\(\square\) Hawaiian
Other Asian or Pacific Islander Specify z


INDIAN (AMERICAN) OR ALASKA
NATIVE - A person having origins (ancestry) in any of the original peoples of North America, and who maintains cultural identification through tribal affiliation or community recognition.Aleut
Eskimo
American Indian - Specify enrolled or principal tribe Z
WHITE - A person having origins (ancestry) in any of the original peoples of Europe, North Africa, or the Middle East.
OTHER - A person having origins in a racial group not listed above.Other race - Specify \(z\)
\({ }^{35}\)

ITEM 4 - CERTIFICATION — Please print name of person responsible for completing this report.
\begin{tabular}{|l|l|l|}
\hline Name & Telephone number (Include Area Code) \\
\hline Signature & & Date \\
\hline
\end{tabular}

\section*{1992 ECONOMIC CENSUSES SURVEY OF BUSINESS OWNERS}

OMB No. 0607-0767: Approval Expires 04/30/95

\section*{DUE DATE: 30 DAYS AFTER} RECEIPT OF FORM

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11 -digit Census File Number (CFN) printed in the label to the right. Please return your completed report to:

\section*{BUREAU OF THE CENSUS}

1201 East 10th Street Jeffersonville, IN 47134-0001

Toll-free assistance, 8 a.m. to 8 p.m., eastern time. Monday through Friday: 1-800-233-6136
Please read the instructions before answering the questions.
\begin{tabular}{|l|l|l|l|}
\hline \multicolumn{4}{|c|}{ CENSUS USE } \\
\hline 901 & 902 & 903 & 904 \\
& & & \\
\hline
\end{tabular}

\section*{Dear Respondent:}

The Census Bureau conducts an economic census every 5 years. The census provides our single most important measure of economic performance and basic information about your industry and geographic area for use by the business community and government agencies.
The 1992 Survey of Business Owners is part of the economic census. We made a concerted effort to lessen your reporting burden and, at the same time, meet the needs of the government and the public for information. On the back of this form are answers to the most frequently asked questions regarding this survey. Please read all instructions before completing the form.

Title 13, United States Code, requires your response to this survey. By the same law, your response is confidential. Only sworn Census Bureau employees will see your form, and the information will be used only for statistical purposes.

Thank you for your cooperation.
Sincerely,


Harry A. Scarr
Deputy Director
Bureau of the Census

NOTE - Be sure to make a copy of this form for your records.

\section*{- INSTRUCTIONS - Please read •}

The purpose of this questionnaire is to collect information about the sex, race, and ethnic background of business owners in the United States for the year 1992. The business owner(s) must complete this questionnaire even if the business has since been sold, reorganized, or discontinued. Data provided by you will be used only for statistical purposes and will be kept strictly confidential. The race and ethnic categories described in item 2 have been established by the Office of Management and Budget to assure uniform reporting to all Federal agencies.

ITEM 1 - NUMBER OF SHAREHOLDERS
How many shareholders were there in your firm as of December 31, 1992?


ITEM 2 - DESCRIPTION OF SHAREHOLDERS
Complete items \(a, b\), and \(c\) below, checking ( \(\checkmark\) ) the ONE box in each category which best describes the majority of shareholders in your firm as of December 31, 1992. The ethnic and race categories described below have been established by the Office of Management and Budget to assure uniform reporting to all Federal agencies.
a. SEX - Check (V) ONE box.

b. SPANISH/HISPANIC/LATINO BACKGROUND

OR ORIGIN - Refers to a person of Mexican, Cuban, Puerto Rican, Hispanic Latin American, or other Spanish/Hispanic/Latino origin or culture, regardless of race. Check ( V) ONE box only.


ITEM 2 - DESCRIPTION OF SHAREHOLDERS - Continued
c. RACE - Check (V) ONE box only.
\begin{tabular}{|l}
\hline \\
\(\square\) \\
AFRICAN AMERICAN/BLACK/ \\
NEGRO - A person having origins \\
(ancestry) in any of the Black racial \\
groups of Africa or the Caribbean. \\
ASIAN OR PACIFIC ISLANDER - A \\
person having origins in any of the \\
original peoples of the Far East, \\
Southeast Assia, the Indian subcontinent, \\
or the Pacific Islands. \\
\(\square\) Asian Indian (from the country India) \\
\(\square\) Chinese \\
\(\square\) Japanese \\
\(\square\) Korean \\
\(\square\) Vietnamese \\
\(\square\) Filipino \\
\(\square\) Hawaiian \\
\(\square\) Other Asian or Pacific Islander - \\
Specify \(Z\) \\
\hline 23 \\
\hline
\end{tabular}

INDIAN (AMERICAN) OR ALASKA NATIVE - A person having origins (ancestry) in any of the original peoples of North America, and who maintains cultural identification through tribal affiliation or community recognition.
\(\square\) AleutAmerican Indian - Specify enrolled or principal tribe \(Z\)
24
WHITE - A person having origins (ancestry) in any of the original peoples of Europe, North Africa, or the Middle East.
OTHER - A person having origins in a racial group not listed above.

Other race - Specify \(z\)


ITEM 3 - STOCK OWNERSHIP
(as of December 31, 1992)
Responses to \(a\) and \(b\) may be the same for some corporations.
a. What percentage of your corporation's outstanding stock was owned by women?

b. What percentage of your corporation's outstanding VOTING stock was owned by women?


ITEM 4 - EXECUTIVE OFFICERS (as of December 31, 1992)
What percentage of the Executive Officers of this corporation were women?


ITEM 5 - BOARD OF DIRECTORS
(as of December 31, 1992)
What percentage of this corporation's Board of Directors were women?


ITEM 6 - CERTIFICATION - Please print name of person responsible for completing this report.
\begin{tabular}{|l|l|l|l|}
\hline Name & Telephone number (Include Area Code) \\
\hline Signature & Date & \\
\hline
\end{tabular}

\section*{DUE DATE: 30 DAYS AFTER RECEIPT OF FORM}

If you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Please return your completed report to:

BUREAU OF THE CENSUS
1201 East 10th Street Jeffersonville, IN 47134-0001

Toll-free assistance, 8 a.m. to 8 p.m., eastern time. Monday through Friday: 1-800-233-6136
Please read the instructions before answering the questions.
\begin{tabular}{|l|l|l|l|}
\hline \multicolumn{4}{|c|}{ answering the questions. } \\
\hline 901 & 902 & 903 & 904 \\
& & & \\
\hline
\end{tabular}

WB-1

\section*{Dear Respondent:}

The Census Bureau conducts an economic census every 5 years. The census provides our single most important measure of economic performance and basic information about your industry and geographic area for use by the business community and government agencies.

The 1992 Survey of Corporate Ownership is part of the economic census. We made a concerted effort to lessen your reporting burden and, at the same time, meet the needs of the government and the public for information. On the back of this form are answers to the most frequently asked questions regarding this survey. Please read all instructions before completing the form.

Title, 13, United States Code, requires your response to this survey. By the same law, your response is confidential. Only sworn Census Bureau employees will see your form, and the information will be used only for statistical purposes.

Thank you for your cooperation.
Sincerely,



Harry A. Scarr
Deputy Director
Bureau of the Census

NOTE - Be sure to make a copy of this form for your records.

\section*{- INSTRUCTIONS - Please read}

In 1988, Congress passed the Women's Business Ownership Act. This law recognized that uniform information on all corporations owned by women was not available. This act and the Census Bureau's commitment to close this data gap have led to this effort to collect information on all corporations owned and controlled by women. In compliance with that law, this report form includes questions about the extent of women's involvement as shareholders in corporations, as officers of corporations, and as members of the Board of Directors of corporations. There are also questions pertaining to the corporation itself.
You must complete this questionnaire even if the business has been sold, reorganized, or
discontinued since 1992. If the information as requested is not available, reasonable estimates are acceptable. An executive officer of the corporation should sign the certification area in item 7.

Please use a \#2 black lead pencil. Most questions ask you to CHECK ( v ) IN THE BOX, or to print the information. See EXAMPLE


ITEM 1 - PUBLIC OWNERSHIP (as of December 31, 1992)
Was this firm a publicly traded corporation registered with the Securities and Exchange Commission? Publicly traded means that the corporation was listed and traded on a stock exchange. \(\square\) No

ITEM 2 - NUMBER OF SHAREHOLDERS AND SHARES OF STOCK (as of December 31, 1992)
a. How many shareholders did this corporation have?

b. How many shares of stock were outstanding?

ITEM 3 - STOCK OWNERSHIP (as of December 31, 1992)
(Responses to \(a\) and \(b\) may be the same for some corporations.)
a. What percentage of your corporation's outstanding stock was owned by women?

b. What percentage of your corporation's outstanding VOTING stock was owned by women?

c. For publicly traded corporations that cannot answer items 3a or 3b (all others, please go to item 4) -
1. What percentage of your corporation's outstanding stock was reported on Form 10-K? (Form 10-K lists all individuals who own more than 5 percent of your corporation's outstanding stock.)

2. What percentage of the outstanding stock accounted for on Form 10-K was owned by women?


Page 2

ITEM 4 - EXECUTIVE OFFICERS (as of December 31, 1992)
a. Was this corporation's highest ranking executive officer a woman? A corporation's highest ranking executive may have titles such as Chief Executive Officer (CEO) or President.


ITEM 5 - BOARD OF DIRECTORS
(as of December 31, 1992)
a. Did this corporation have a Board of Directors?

b. Was this corporation's Chairperson of the Board a woman?

c. What percentage of this corporation's Board of Directors were women?

c. What was the percentage of VOTING stock owned by women Executive Officers?

d. What was the percentage of VOTING stock owned by women Directors?


ITEM 6 - CORPORATE OWNERSHIP OR CONTROL (as of December 31, 1992)
Did another company own more than 50 percent of the voting stock of your corporation OR have the power to control the management and policies of your corporation?


ITEM 7 - CERTIFICATION — Please print name of person responsible for completing this report.
\begin{tabular}{|l|l|l|}
\hline Name & Telephone number (Include Area Code) \\
\hline Signature & & Date \\
\hline
\end{tabular}

\title{
1992 ECONOMIC CENSUSES ENTERPRISE SUMMARY REPORT
}

FORM
ES-9100


YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

\section*{IMPORTANT - This is an enterprise summary report}

\section*{PURPOSE OF THIS FORM}
- The purpose of this form is to obtain consolidated information for domestic activities of your enterprise, company, or firm.

\section*{WHAT IS AN ENTERPRISE?}
- An enterprise is a business, service, or membership organization consisting of one or more establishments under common ownership or control. An establishment is a single physical location at which business is conducted.
- It includes all establishments of subsidiary companies, where there is more than 50 percent ownership, as well as establishments of firms which the enterprise has the power to direct or cause the direction of management and policies.
- An enterprise may vary in composition ranging from a single legal entity (e.g., corporation, partnership, etc.) to a complex family of legal entities under common ownership or control.
- For this report, the terms enterprise, company, and firm are used interchangeably.

\section*{WHAT SHOULD BE REPORTED?}
- Report for all establishments operated by your company during 1992. Include all operating locations, and all other facilities such as warehouses, administrative offices, and sales offices owned or controlled by this enterprise and its subsidiaries.
- Include your enterprise's activities in all 50 states and the District of Columbia. Do not include activities in foreign countries or U.S. possessions such as Puerto Rico, Guam, etc., except for reporting foreign assets on line 34.
- Report consolidated information. Exclude domestic intra-enterprise transfers.
- Include all subsidiaries whether or not they are consolidated in your enterprise's books.
- Report for the 1992 calendar year. If calendar year records are not available, fiscal year reports for the period ending between October 31, 1992 and February 28, 1993 are acceptable. Be sure to complete every item. If book figures are not readily available, enter your best estimates. Enter " 0 " in items where appropriate.
- Generally Accepted Accounting Principles (GAAP) should be followed when filling out this form.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{HOW TO REPORT DOLLAR FIGURES} & \multicolumn{2}{|l|}{Value figures may be reported in dollars or rounded to thousands.} & \[
\begin{aligned}
& \text { Bil- } \\
& \text { lions } \\
& \text { (000) }
\end{aligned}
\] & & \[
\begin{aligned}
& \text { Mil- } \\
& \text { lions } \\
& (000)
\end{aligned}
\] & & Thou sands (000) & & \[
\begin{aligned}
& \text { Dol- } \\
& \text { lars } \\
& (000)
\end{aligned}
\] \\
\hline & \multirow[t]{2}{*}{Example: If a figure is \(\$ 1,179,125,628\), report either} & \multirow[t]{2}{*}{\begin{tabular}{l}
- PREFERRED \\
Acceptable
\end{tabular}} & 1 & I & 179 & 1 & 126 & & \\
\hline & & & 1 & & 179 & & 125 & & 628 \\
\hline
\end{tabular}
Item A - SALES, OPERATING RECEIPTS, AND REVENUES DURING 1992 INCLUDE
- Sales, operating receipts, and revenues from taxable operations as well as total revenues from tax-exempt activities. Finance, Insurance, and Real Estate companies should include interest, dividends, commissions and rental income as part of revenues.
- The value of assets sold under a capital lease agreement
- Export transfers to your foreign subsidiaries

\section*{EXCLUDE}
- Sales and other taxes collected and paid directly to government taxing agencies
- Domestic intra-enterprise transfers
- Sales by foreign subsidiaries
- Income from interest, except for Finance, Insurance, and Real Estate companies
- Other nonoperating income (e.g., royalties)
1. Consolidated SALES, OPERATING RECEIPTS, AND REVENUE (net of taxes)
\begin{tabular}{|c|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 011 & & 1 & 1 \\
& 1 & 1 & 1 \\
\hline
\end{tabular}

\section*{Item B - EMPLOYMENT AND PAYROLL DURING 1992}

Include full and part-time employees and their pre-tax wages and salaries (gross earnings) as defined on Treasury Form 941, Employer's Quarterly Federal Tax Return, and Circular E, Employer's Tax Guide. Include salaried officers and executives of incorporated firms and payments made to them. Exclude proprietors or partners of unincorporated firms.
2. Number of paid EMPLOYEES for the pay period including March 12, 1992


Report all employees including persons on paid sick leave, paid holidays, and paid vacations.

\section*{Payroll:}

Report gross earnings paid to employees prior to such deductions as employee's social security contributions, withholding taxes, group insurance premiums, union dues, and savings bonds. Gross earnings include all wages, salaries, commissions, dismissal pay, paid bonuses, vacation and sick leave pay, and the cash equivalent of compensation paid in kind. Include all employee contributions to any qualified pension plan, such as the 401(k) plan. Exclude employer's costs for fringe benefits.

\section*{3. FIRST QUARTER payroll}
\begin{tabular}{|c|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 031 & & 1 & 1 \\
& 1 & & 1 \\
& 1 & & 1
\end{tabular}

\section*{4. TOTAL ANNUAL payroll}
\begin{tabular}{|r|r|r|}
\hline 030 & & 1 \\
1 & 1 & 1 \\
& 1 & 1
\end{tabular}

\section*{Item C - EMPLOYER'S COSTS FOR FRINGE BENEFITS DURING 1992 (SUPPLEMENTAL LABOR COSTS)}

\section*{5. Legally required programs}
\begin{tabular}{|r|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 101 & & 1 & \\
& & & 1
\end{tabular}

For example: Employer's social security tax, unemployment tax, workmen's compensation insurance, and state disability insurance programs.
6. Voluntary programs


For example: Premiums on life insurance, hospital and medical plans, union negotiated benefits; welfare plans; and stock purchase plans.

\section*{7. TOTAL FRINGE BENEFITS \\ (SUM of lines 5 and 6)}


Please enter your 11-digit Census File Number
(CFN) from the address label on page 1

\section*{Item D - INVENTORIES}

Report consolidated information concerning all of the inventories which are owned by your enterprise, and located within the United States. The SUM of the value of inventories of all domestic establishments of your enterprise should be approximately equal to the TOTAL value of inventories of your enterprise after adjusting for valuation differences.
INCLUDE
- Finished products; work in process; materials, supplies, fuels, etc., for resale or further fabrication
- Inventories in transit for which your enterprise has taken title

\section*{EXCLUDE}
- Unsold real estate for resale held by Finance, Insurance, and Real Estate enterprises (Include on line 33)
- Inventories owned by others but held by your enterprise
- Items not held for resale, such as fixtures, equipment, and supplies

NOTE: Progress billings should not be deducted from the reported amounts.
8. Did this enterprise have inventories at the \(2001 \square\) YES end of 1991?
\(2 \square\) NO - SKIP to line 14
9. Total inventories at cost or market value for the year ending 1991, using generally accepted accounting principles. (For inventories at LIFO cost, use the SUM of the LIFO value PLUS the LIFO reserve.)
\begin{tabular}{|r|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 210 & & 1 & 1 \\
& 1 & 1 & 1 \\
\hline
\end{tabular}
10. Inventories reported on line 9 which are NOT subject to LIFO costing for the year ending 1991
\begin{tabular}{|r|r|r|}
\hline 240 & 1 & 1 \\
& 1 & 1 \\
& 1 & 1 \\
\hline
\end{tabular}
11. Did this enterprise have inventories at LIFO cost at the end of 1991?
\(2201 \square\)YESNO - SKIP to line 14
12. Inventories which are subject to LIFO costing in 1991 (gross)
(Report the SUM of LIFO value PLUS the LIFO reserve.)
\begin{tabular}{|c|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 232 & & 1 & \\
& 1 & & 1
\end{tabular}

13a. LIFO reserves associated with the inventories on line 12
b. LIFO value of inventories reported on line 12 (net)


PLEASE VERIFY - SUM of lines 13a and 13b should equal line 12. SUM of lines 10 and 12 should equal line 9.
14. Did this enterprise have inventories at the end of 1992?
250 \(\square\)YESNO - SKIP to Item E
15. Total inventories at cost or market value for the year ending 1992, using generally accepted accounting principles. (For inventories at LIFO cost, use the SUM of the LIFO value PLUS the LIFO reserve.)
\begin{tabular}{|r|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 260 & & 1 & \\
& & 1 & \\
\hline
\end{tabular}
16. Inventories reported on line 15 which are NOT subject to LIFO costing for the year ending 1992

17. Did this enterprise have inventories at LIFO cost at the end of 1992?
2701YES \(2 \square\) NO - SKIP to Item E
18. Inventories which are subject to LIFO costing in 1992 (gross) (Report the SUM of LIFO value PLUS the LIFO reserve.)
\begin{tabular}{|r|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 282 & & 1 & \\
\hline & & & \\
\hline
\end{tabular}

19a. LIFO reserves associated with the inventories on line 18

b. LIFO value of inventories reported on line 18 (net)

PLEASE VERIFY - SUM of lines 19a and 19b should equal line 18. SUM of lines 16 and 18 should equal line 15.

\section*{Item E - DEPRECIABLE ASSETS AND CHANGES IN DEPRECIABLE ASSET ACCOUNTS DURING 1992}

Report the gross cost of assets for which depreciation or amortization accounts are ordinarily maintained. Gross cost represents the acquisition cost to your enterprise.

\section*{INCLUDE}
- Depreciable assets (buildings, structures, machinery, equipment, etc.) and amortizable assets (special tools, film, etc.) as reported in Item H
- Cost of depreciable assets owned by this enterprise, but rented or leased to others under an operating lease agreement
- Cost of all capitalized drilling and completion costs
- Cost of depreciable assets obtained through capital leases

\section*{EXCLUDE}
- Cost of land and depletable assets such as timber and mineral rights, including producing or nonproducing leases, bonus payments, royalties and overriding mineral interests, and fee land (Include on line 33.)
- Current assets (inventories, cash, accounts receivable, real estate held for resale, etc.) and intangible assets (goodwill, patents, copyrights, etc.) (Include on line 33.)
- Cost of depreciable assets in foreign countries and U.S. possessions (Include on line 34.)
- Cost of depreciable assets leased to others under a capital lease agreement

\section*{20. DEPRECIABLE ASSETS, at the END OF 1991}
a. Buildings and structures (exclude land)
\begin{tabular}{|c|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 301 & & 1 & 1 \\
& 1 & 1 & 1 \\
\hline
\end{tabular}
b. Machinery and equipment (include other depreciable assets, except land)
\begin{tabular}{|r|r|r|}
\hline 302 & 1 & 1 \\
1 & 1 & 1 \\
1 & 1 & 1 \\
\hline
\end{tabular}
21. TOTAL DEPRECIABLE ASSETS, at the end of 1991 (SUM of lines 20a and 20b)
\begin{tabular}{|r|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 305 & & 1 & \\
& & 1 & 1 \\
\hline
\end{tabular}
22. TOTAL CAPITAL EXPENDITURES during 1992 including all costs that are capitalized to asset accounts and for which depreciation or amortization reserves are maintained (See Item H for further instructions)

23. OTHER ADDITIONS and acquisitions made (at fair market value) by your enterprise during 1992. If mergers and acquisitions are not treated as a "pooling of interests," enter the fair market value on this line

24. DEDUCTIONS from depreciable asset accounts for assets sold, retired, scrapped, destroyed, etc., during 1992

25. DEPRECIABLE ASSETS, at the END OF 1992
a. Buildings and structures (exclude land)
\begin{tabular}{|c|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 351 & & 1 & \\
& & & 1
\end{tabular}
b. Machinery and equipment (include other depreciable assets, except land)

26. TOTAL DEPRECIABLE ASSETS, at the end of 1992


PLEASE RECONCILE - SUM of lines 21 through 23 MINUS line 24 remarks section.

\section*{Item F - CHANGES IN ACCUMULATED DEPRECIATION DURING 1992}

INCLUDE
- Total depreciation and amortization for the assets included in lines 20 through 26
- Additions made to the accumulated depreciation and amortization accounts during 1992 for assets owned at the beginning of the year or acquired during the year

\section*{EXCLUDE}
- Reserves for intangible assets
- Depreciation of assets held in foreign countries and U.S. possessions

\section*{27. ACCUMULATED DEPRECIATION AND AMORTIZATION at the end of 1991}
\begin{tabular}{|c|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 451 & & 1 & 1 \\
& & 1 & 1 \\
\hline
\end{tabular}
28. DEPRECIATION AND AMORTIZATION EXPENSE charged to income during 1992
\begin{tabular}{|c|c|c|}
\hline 452 & 1 & 1 \\
& 1 & 1
\end{tabular}
29. OTHER ADDITIONS to the accumulated depreciation and amortization accounts during 1992

30. DEDUCTIONS from the accumulated depreciation and amortization accounts due to sales, retirements, renewals, and replacements during 1992

31. ACCUMULATED DEPRECIATION AND AMORTIZATION at the end of 1992
(SUM of lines 27 through 29 MINUS line 30)


\section*{Item G - TOTAL ASSETS, AT THE END OF 1992}

NOTE: Report total assets on a consolidated basis.
32. NET DEPRECIABLE ASSETS
(Should equal line 26 MINUS line 31)
\begin{tabular}{|c|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
& & 1 & 1 \\
& 1 & 1 & 1 \\
\hline
\end{tabular}

Include only domestic assets.
33. CURRENT AND OTHER ASSETS


INCLUDE
- Current and other domestic assets for which depreciation or amortization reserves are NOT maintained, such as inventories, cash, investments, accounts receivable, real estate held for resale, etc.
- Land, depletable and intangible assets such as timber, mineral rights, goodwill, patents, copyrights, etc. Report all other assets net of all reserves and allowances.
34. FOREIGN ASSETS


Include all assets in foreign countries and U.S. possessions, regardless of type. Report net of all reserves, allowances, and accumulated depreciation.
35. TOTAL ASSETS, at the end of 1992
(SUM of lines 32 through 34)
\begin{tabular}{|r|r|r|r|}
\hline 504 & 1 & 1 \\
& 1 & 1 & 1 \\
& 1 & 1 & 1 \\
\hline
\end{tabular}

\section*{Item H - CAPITAL EXPENDITURES DURING 1992 (Excluding land and mineral rights)}

INCLUDE
- All costs that are capitalized to asset accounts and for which depreciation or amortization reserves are maintained
- All assets obtained through a capital lease

\section*{EXCLUDE}
- Cost of land and mineral rights, such as producing and nonproducing leases
- Cost of maintenance and repairs charged as current operating expenses
- Capital expenditures by subsidiaries in foreign countries and U.S. possessions
36. New buildings, structures, and additions to plant Include new construction, major alterations, capitalized repairs, and improvement of buildings both completed and in progress but not completed at the end of 1992. Include expenditures for structures which, on completion, will be sold and leased back to your enterprise
\begin{tabular}{|r|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 405 & & 1 & \\
& & 1 & 1 \\
\hline
\end{tabular}
37. New machinery, equipment, and other capital expenditures
a. New automobiles, trucks, trailers, special purpose vehicles, etc., for highway use
\begin{tabular}{|c|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 401 & & 1 & 1 \\
& 1 & 1 & 1 \\
\hline
\end{tabular}
b. New computers and peripheral data processing equipment

c. All other expenditures for new machinery, equipment, and other capital expenditures Include production machinery, office equipment, and special tools having useful life of more than one year. Report replacements as well as additions to capacity

38. TOTAL new machinery, equipment, and other capital expenditures (SUM of lines 37a through 37c)

39. USED plant and equipment acquired from others

40. Capitalized development and exploration of mineral properties

Include capitalized expenditures for oil and gas field and other mineral property explorations; for the drilling of oil, gas, dry, and service wells; and for tangible assets

41. TOTAL CAPITAL EXPENDITURES
(SUM of lines 36, 38, 39, and 40)


PLEASE VERIFY - Line 41 should be the same as line 22. If not, explain in the remarks section.
Item I - RESEARCH AND DEVELOPMENT DURING 1992
Include all costs incurred by this enterprise during 1992 to support research and development activities (i.e., wages and salaries, direct materials costs, services and supporting costs, and an appropriate share of depreciation and overhead). Exclude research and development performed for others on a contract basis (Include on line 1).
42. Did this enterprise perform research and development during 1992?
510YES - Report amount
\(\qquad\) NO
\begin{tabular}{|c|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 514 & & & \\
& & & \\
\hline
\end{tabular}

Include payments made to others for use of buildings and structures (including land and office space), machinery and equipment. Exclude payments for assets obtained through a capital lease.
43. Did this enterprise make rental payments to others during 1992?

520YESNO - SKIP to Item K
44. Rental payments for use of buildings and structures
\begin{tabular}{|r|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 521 & & & 1 \\
\hline & & & \\
\hline
\end{tabular}
45. Rental payments for use of machinery, equipment, and other items

46. TOTAL RENTAL PAYMENTS (SUM of lines 44 and 45) \(\qquad\)
\begin{tabular}{|c|c|c|}
525 & 1 & 1 \\
& 1 & 1
\end{tabular}

\section*{Item K - ROYALTY PAYMENTS DURING 1992}

\section*{47. Did this enterprise make royalty} payments during 1992? Include payments to unaffiliated organizations or individuals for the use of intangible property rightsYES - Report amount \(\qquad\)
\begin{tabular}{|r|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 531 & & & \\
& 1 & & 1 \\
\hline
\end{tabular} including patents, trademarks, copyrights, use of natural resources, etc.

\section*{Item L - ADVERTISING SERVICES DURING 1992}
48. Did this enterprise purchase advertising during 1992? Include services from others including payments for printing, media 540 \(\qquad\) YES - Report amount \(\longrightarrow\) \begin{tabular}{|r|c|c|c|}
\hline Bil. & Mil. & Thou. & Dol. \\
\hline 541 & & 1 & 1 \\
1 & 1 & 1 \\
\hline
\end{tabular} coverage, and other services and materials. \({ }_{2} \square \mathrm{NO}\)

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.
750

Item M - CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.


We estimate that it will take 3 hours or less to complete this questionnaire. If you have any comments regarding these estimates or any other aspect of this survey, send them to the Associate Director for Management Services, Paperwork Reduction Project 0607-0748, Room 2027, Bureau of the Census, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Project, 0607-0748, Washington, DC 20503.


\section*{Item 4 - EMMPLOYMENT BY FUNCTION}

List both full-and part-time employees as defined on Treasury Form 941, Employer's Quarterly Federal Tax Return, and Circular E, Employer's Tax Guide at this auxiliary location, by each employee's primary function.

Exclude - Employees working in or from other establishments, even though paid from this location
- Proprietors or partners if an unincorporated firm
a. Employment by function for pay period including March 12, 1992. (Where records do not provide actual employee counts in terms of the functions isted, estimates of the approximate number in each are acceptable. Those performing a variety of functions should be reported in their primary activity during the pay period.)
(1) Administrative and managerial employees (include employees engaged in office and clerical work, except sales support)
(2) Research, development, and testing employees
(3) Warehousing employees
(4) Trucking employees
(5) Communications employees (including telephone and telecommunications)
(6) Repair service employees
(7) Electronic data processing employees (include programming and systems design)
(8) Sales employees selling directly to customers from this location and sales support employees directly supporting the sales personnel
\begin{tabular}{l|l|l}
\hline 042 & 041
\end{tabular}
(9) Other employees - Specify
b. TOTAL March 12 employment - Sum of lines (1) through (9)



\section*{Item 12 - CAPITAL EXPENDITURES DURING 1992 (EXCLUDING LAND AND MINERAL RIGHTS)}

Capital expenditures refer to all costs that are capitalized to the fixed asset accounts and for which depreciation or amortization reserves are maintained. Include all items obtained through a capital lease.
\begin{tabular}{cc} 
Include & Line b(1)(a) - New vehicles purchased for highway \\
use including passenger automobiles, trucks, \\
commercial cars and buses, truck tractors and \\
trailers, and special purpose vehicles \\
- Line b(1)(c) - Other new machinery and equipment \\
& including office machines and fixtures, furniture, \\
warehouse lifts, and similar equipment. Report \\
& replacements as well as additions to capacity. \\
& Include vehicles whose primary use is off highway \\
- Line b(2) - New construction, major alterations, \\
& capitalized repairs and improvement of buildings, \\
& other fixed structures, and site improvements (such \\
& as roads, parking lots, fences, utilities) \\
& expenditures for structures which, on completion, \\
& are to be sold and leased back to you
\end{tabular} use including passenger automobiles, trucks, trailers and cars and buses, truck tractors and
- Line b(1)(c) - Other new machinery and equipme mang office machines and fixtures, furniture warehouse lifts, and similar equipment. Repor Include vehicles whose primary use is off highway
Line b(2) - New construction, major alterations, capitalized repairs and improvement of buildings, as roads, parking lots, fences, utilities)
- Expenditures for structures which, on completion, are to be sold and leased back to you which were in progress, but had not been
- Equipment that is an integral or permanent part of a building or structure
plants and for secondhand equipment acquired from transferred from other plants of your enterprise at approximate market value.
- Cost of maintenance and repairs charged as current
proper enditures made by outside owners of
Capital expenditures made by this establishment for other locations of your enterprise
a. Did this establishment have capital
expenditures during 1992?
400
\(1 \square\) Yes - Go to b
\(2 \square\) No - SKIP to
b. Type of capital expenditures
(1) New machinery and equipment
(a) New automobiles, trucks, trailers, special purpose vehicles, etc., for highway use
(b) New computers and peripheral data processing equipment
\begin{tabular}{l|ll|l} 
(c) All other expenditures for new machinery & & & \\
equipment
\end{tabular}
(3) Used plant and used equipment acquired from
\begin{tabular}{|c|c|c|}
\hline Sum of lines (1)(d), (2), and (3) & \\
\hline a. \begin{tabular}{l} 
Did this establishment have \\
depreciable assets at the \\
end of the specified year?
\end{tabular} & 300 & End of 1991 \\
& \(1 \square\) Yes & End of 1992 \\
\hline
\end{tabular}

If "No" for both years, SKIP to Item 14
b. Gross cost of depreciable assets

\section*{others \\ TOTAL capital expenditures -
(4) Sum of lines (1)(d), (2), and (3) \\ TOTAL capital expenditures -
(4) Tum of lines (1)(d), (2), and (3)}
a. Did this establishment hav
depreciable assets at the depreciable assets at the

\section*{Item 13 - DEPRECIABLE ASSETS (EXCLUDE LAND)}

Report the gross cost of depreciable assets of this establishment for which depreciation or amortization accounts are ordinarily for which depreciation or amortization accounts are ordinarily maintained. Gross cost represents the acquisition cost to this
establishment of such depreciable assets. The cost of assets should include all types of items for which capital expenditures are reported. (See instructions for Item 12.)
Include - Cost of improvements and new construction that were in progress but not completed at the end of
- Cost of depreciable assets owned by this establishment, but rented or leased to others under an operating lease agreement
- Cost of depreciable assets obtained through capital leases
Exclude - Cost of land and depletable assets (timber and
mineral rights)
- \(\begin{aligned} & \text { Current assets (inventories, cash, accounts } \\ & \\ & \text { receivable, etc.) and intangible assets (goodwill, } \\ & \text { patents, copyrights, etc.) } \\ & \text { - }\end{aligned}\) Cost of depreciable assets at other locations for
- \(\begin{aligned} & \text { Current assets (inventories, cash, accounts } \\ & \\ & \text { receivable, etc.) and intangible assets (goodwill, } \\ & \text { patents, copyrights, etc.) }\end{aligned}\)
-
- \(\begin{aligned} & \text { Current assets (inventories, cash, accounts } \\ & \\ & \text { receivable, etc.) and intangible assets (goodwill, } \\ & \text { patents, copyrights, etc.) } \\ & \text { - }\end{aligned}\) Cost of depreciable assets at other locations for
- \(\begin{aligned} & \text { Current assets (inventories, cash, accounts } \\ & \\ & \text { receivable, etc.) and intangible assets (goodwill, } \\ & \text { patents, copyrights, etc.) } \\ & \text { - }\end{aligned}\) Cost of depreciable assets at other locations for which this establishment maintains records
(1) Buildings and structures (exclude land)
(2) Machinery and equipment
(3) TOTAL - Sum of lines (1) and (2)

Item 14 - DEPRECIATION CHARGES DURING 1992
Report additions made to accumulated depreciation and amortization accounts during 1992 for assets owned at the beginning of the year or acquired during the year.

\section*{Item 15 - RENTAL PAYMENTS IN 1992}

Include - Payments (or equivalent charges) made to other enterprises for the use of buildings (including land and office space), structures, machinery, and equipment. (See Item 12 instructions for breakout of and equipment.)

Exclude - Payments made by this establishment to the parent enterprise or any of its subsidiaries. The value of such enterprise-owned assets should be reported as if actually owned by this establishment in Item 13.
- Capital leases (should be reported as assets)
- Rental payments made by this establishment for plant and equipment at other establishments of your
enterprise
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Did this establishment have depreciation expense during 1992?}} & Mil. & Thou. & Dol. \\
\hline & & \multirow[t]{5}{*}{452} & & \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\(4501 \square\) Yes - Report depreciation charged to income during \(1992 \longrightarrow\)}} & & | & \\
\hline & & & 1 | & \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\(2 \square\) No}} & & | | & \\
\hline & & & | | & \\
\hline \multirow[t]{3}{*}{Did this establishment make rental payments during 1992?} & \multirow[b]{5}{*}{a. Buildings and structures} & 521 & I & \\
\hline & & & I & \\
\hline & & & | | & \\
\hline \multirow[t]{4}{*}{} & & & | | & \\
\hline & & & 1 & \\
\hline & \multirow[b]{5}{*}{b. Machinery and equipment} & 522 & & \\
\hline & & & | | & \\
\hline \multirow{8}{*}{\(2 \square\) No} & & & I & \\
\hline & & & 1 & \\
\hline & & & 1 & \\
\hline & \multirow[b]{5}{*}{c. TOTAL Sum of lines \(a\) and \(b\)} & 525 & & \\
\hline & & & 1 | & \\
\hline & & & & \\
\hline & & & & \\
\hline & & & & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline \begin{tabular}{rr|l}
\hline FORM ES-9200 & U.S. DEPARTMENT OF COMMERCE \\
BUREAU OF THE CENSUS
\end{tabular} \begin{tabular}{l} 
Enter th \\
C 1992 ECONSUS \\
AUXILIARY ESTABLISHMENT REPORT
\end{tabular} & \multicolumn{3}{|l|}{Enter the 11-digit CENSUS FILE NUIMBER as shown on this report (See label on page 1)} \\
\hline \multicolumn{4}{|l|}{\begin{tabular}{l}
Item 16 - SELECTED PURCHASED SERVICES IN 1992 \\
Report the cost of purchased services by this establishment during 1992. Include the total amount actually paid or payable to other enterprises. Do not include the cost of services performed by employees at this location, purchased by other establishments of your company, or included as a part of normal rental payments.
\end{tabular}} \\
\hline \begin{tabular}{l}
a. Did this establishment purchase electricity in 1992? \\
Exclude - The value of electricity generated and used at this establishment
\end{tabular} &  & \[
\begin{array}{|c}
\hline \text { Mil. } \\
\hline 611
\end{array}
\] & \begin{tabular}{r|r} 
Thou. & Dol. \\
& 1 \\
1 & \\
1 & \\
& 1
\end{tabular} \\
\hline \begin{tabular}{l}
b. Did this establishment purchase fuels in 1992? \\
Include - Coal, coke, natural and manufactured gas, fuel oil, liquified petroleum gas, gasoline, etc. \\
Exclude - Gasoline and fuel purchased for highway vehicles
\end{tabular} & \begin{tabular}{l}
```

620
1

```
 \\
```YES - Report cost of purchased fuel in 1992 \\
2 \(\square\) NO
```

\end{tabular} \& 621 \& 1

1
1
1
1
1 <br>

\hline | c. Did this establishment purchase communication services in 1992? |
| :--- |
| Include |
| - Payments for telephone, telegraph, data transmission, telex, ticker tape, phototransmission, facsimile (FAX), and all related services | \& | ```630 \\ 1 \(\square\) YES - Report cost of purchased communication services in 1992 \\ 2 \(\square\) NO``` |
| :--- | \& 631 \&  <br>


\hline | d. Did this establishment purchase repair services for buildings and structures in 1992? |
| :--- |
| Include - All noncapitalized repairs to buildings and structures (such as painting, roof repair, etc.) |
| NOTE: Report the cost of purchased repair services for equipment that is an integral or permanent part of a building or structure as repairs for buildings and structures, not as machinery and equipment. |
| Exclude - Capitalized building or structure improvements for which depreciation or amortization accounts are ordinarily maintained | \& | ```640 \\ 1 \(\square\) YES - Report cost of purchased repair services for buildings and structures in 1992 \\ 2 \(\square\) NO``` |
| :--- | \& 641 \&  <br>


\hline | e. Did this establishment purchase repair services for machinery and equipment in 1992? |
| :--- |
| Include - All noncapitalized repairs to machinery and equipment (such as motor vehicles, other machinery and equipment repair, etc.) |
| Exclude - Capitalized machinery and equipment improvements for which depreciation or amortization accounts are ordinarily maintained | \& | ```650 \\ 1 \(\square\) YES - Report cost of purchased repair services for machinery and equipment in 1992 \\ 2 \(\square\) NO``` |
| :--- | \& 651 \& \[

$$
\begin{aligned}
& \text { I } \\
& \text { I } \\
& \text { I } \\
& \text { I }
\end{aligned}
$$
\] <br>

\hline | f. Did this establishment purchase contracted labor services in 1992? |
| :--- |
| Contract employees are employees who are not on your payroll but are supplied through a contract with another company to perform specific jobs (e.g., temporary help, security, janitorial, clerical, etc.). Your company provides day-to-day supervision. | \& | ```660 \\ 1 \(\square\) YES - Report cost of purchased contracted labor services in 1992 \\ 2 \(\square\) NO``` |
| :--- | \& 661 \&  <br>


\hline g. Did this establishment purchase accounting and bookkeeping services in 1992? \& | ```670 1\square YES - Report cost of purchased accounting and bookkeeping services in 1992 \\ 2 \(\square\)``` |
| :--- | \& 671 \& \[

$$
\begin{aligned}
& \text { T } \\
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1
\end{aligned}
$$
\] <br>

\hline h. Did this establishment purchase legal services in 1992? \& | ```680 \\ 1 \(\square\) YES - Report cost of purchased legal services in 1992 \\ 2 \(\square\) NO``` |
| :--- | \& 681 \&  <br>

\hline i. Did this establishment purchase refuse removal services in 1992? \& $$
\begin{aligned}
& 1 \square \text { YES } \begin{array}{l}
\text { - Report cost of } \\
\text { purchased refuse } \\
\text { removal services } \\
\text { in } 1992
\end{array} \\
& 2 \square \mathrm{NO}
\end{aligned}
$$ \& 691 \& \[

$$
\begin{aligned}
& \text { I } \\
& \text { I } \\
& \text { I }
\end{aligned}
$$
\] <br>

\hline j. Did this establishment purchase data processing services in 1992? \& | ```700 1\square YES - Report cost of purchased data processing services in 1992 \\ 2 \(\square\) NO``` |
| :--- | \& 701 \& \[

$$
\begin{aligned}
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1 \\
& 1
\end{aligned}
$$
\] <br>

\hline
\end{tabular}

Page 6
Item 17 - INVENTORIES
The Census inventory inquiries are designed to collect information concerning all of the inventories owned by each enterprise and which are located within the United States.

Inventories of multiestablishment enterprises should be reported by the establishment that is responsible for the inventories even if these inventories are held at a separate inventories even if these inventories are accounted for on a nonduplicated basis. The sum of the value of inventories of
all establishments of an enterprise should be approximately equal to the enterprise's total value of inventories after adjusting for valuation differences.
For lines a through e, report only those inventories that are attributable to this establishment's operations. Report such inventories as if this establishment owns them. Do not the responsibility of other establishments of your the respon

## Include - Finished products

- Work in process
- Materials, supplies, fuels, etc., which are for resale or for further fabrication
- Inventories in transit for which this auxiliary has responsibility
Exclude
- Inventories owned by others but held by this auxiliary
- Items not held for resale, such as fixtures, equipment, and supplies

NOTE: Sum of lines $d(1)$ and $d(2)$ should equal total inventories on line $b$ and sum of lines e(1) and e(2) should equal the amount of line d(2)

| a. Did this establishment have inventories at the end of the year specified? | End of 1991 |  | End of 1992 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 200 | $\begin{aligned} & 1 \square \mathrm{YES} \\ & 2 \square \mathrm{NO} \end{aligned}$ <br> If "No" for SKIP to Item | 250 <br> both year <br> 8, Certif | $\begin{aligned} & 1 \square \mathrm{YES} \\ & 2 \square \mathrm{NO} \end{aligned}$ <br> ars, ication |
| b. Report inventories at cost or market value using generally accepted accounting methods. (For inventories at LIFO cost, use the sum of the LIFO amount plus the LIFO reserve when completing lines $b$ through d) Should equal sum of lines d(1) and d(2) | Mil | T Thou. ${ }^{\text {D }}$ Dol. | Mil. Thou. Dol. |  |
|  | 210 | 1 | 260 | 1 |
|  |  | 1 \| |  | 1 |
|  |  | I |  | 1 |
|  |  | 1 \| |  | \| |
|  |  | 1 |  | 1 |
|  |  | 1 |  | 1 |
| c. Did this establishment have inventories subject to LIFO costing at the end of the specified year? | End of 1991 |  | End of 1992 |  |
|  | 220 | $\begin{aligned} & 1 \square \text { YES - } \\ & \text { Complete } \\ & \text { Items } \\ & \text { d and e } \\ & 2 \square \mathrm{NO}_{Z} \end{aligned}$ |  | 1 $\square$ YES Complete Items $d$ and e |
|  |  | If "No" for both years, SKIP to Item 18, Certification |  |  |
| ) Total inventories reported on line b which are not subject to LIFO costing. | Mil. | Thou. Dol. | Mil. | Thou. |
|  | 240 | 1 | 290 | I |
|  |  | 1 |  | 1 |
|  |  | I |  | 1 |
| Total inventories reported on line b which are subject to LIFO costing (gross) Should equal sum of lines e(1) and e(2) | 230 | 1 I | 280 | 1 |
|  |  | 1 l |  | 1 |
|  |  | 1 |  | 1 |
|  |  | 1 \| |  | 1 |
| e. (1) LIFO reserve associated with the inventories reported on line d(2) | 232 | 1 | 282 | 1 |
|  |  | 1 |  | 1 |
|  |  | , |  | 1 |
| (2) LIFO value of inventoriesreported on line d(2) (net) | 231 | 1 \| | 281 | 1 |
|  |  | 1 I |  | I |
|  |  | 1 |  |  |

REMMARS - Please use this space for any explanations that may be essential in understanding your reported data.
750

| Period covered by this report | FROM: Mo. | 1 Year | TO: Mo.TO1 Year | Name of person to contact regarding this report - Print or type 950 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & 951 \\ & \text { Telephone } \longrightarrow \end{aligned}$ | Area code | Number ${ }^{\text {N }}$ Extension |  | Title |  |
| Signature of authorized person |  |  |  |  | Date |
| We estimate that it will take 1 hour or less to complete this questionnaire. If you have any comments regarding these estimates or any other aspect of this survey, send them to the Associate Director for Management Services, Paperwork Reduction Project 0607-0749, Room 2027, Bureau of the Census, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Project, 0607-0749, Washington, DC 20503. |  |  |  |  |  |



## CBO-1

# 1992 ECONOMIC CENSUS CHARACTERISTICS OF BUSINESS OWNERS SURVEY SOLE PROPRIETORSHIP 

Notice - Response to this inquiry is required by law (Title 13, U.S.
Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

## DUE DATE: 15 DAYS AFTER

 RECEIPT OF FORMIf you have questions about completing this report, please call or write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right.

> Toll-free assistance, 8 a.m. to
> 5 p.m., eastern time. Monday through Friday:
> $1-800-354-7271$

Please read the instructions below before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

## INSTRUCTIONS - Please Read

The purpose of this questionnaire is to collect information about the characteristics of self-employed persons, business owners, and their business activities.

The term business in the following questions refers to the selfemployment or business activity for which you filed one of the following IRS tax forms in 1992:
a. Form 1040 WITH a Schedule C, "Profit or Loss From Business" (Sole Proprietorship)
b. Form 1040 WITH a Schedule C-EZ, "Net Profit From a Business" (Sole Proprietorship)
Examples of a person who should complete this questionnaire:

- A sole proprietor
- An independent salesperson
- An independent agent or commission worker
- An independent contractor
- A statutory employee

1a. Do you still own the same business, referred to in the above mailing label, that you owned in 1992?

b. What year did your ownership end?

c. Mark X the item below which best describes the change in ownership and complete the questionnaire for the business you owned in 1992.

SoldTransferred ownership/giftBusiness no longer exists

The questions apply to business activities during all or part of calendar years 1992 and 1994 and must be completed even if the business has since been sold, reorganized, or discontinued or you are no longer self-employed.
If the information requested is not available, your best estimate is acceptable.
Even if this questionnaire was mailed to your home address and the business is not located at this address, the form is applicable and must be completed.
Data provided by you will be used only for statistical purposes and will be kept strictly confidential.

## IMPORTANT - How to Fill Out This Form

Please use a \#2 black lead pencil. Most questions ask you to mark X IN THE BOX, or to print the information.
See EXAMPLE


2a. Is the business you owned in 1992 still operating?


Yes - SKIP to question 3
No
Don't know - SKIP to question 3
b. What year did the operations discontinue?

c. Which item below best describes the status of this business at the time the decision was made to cease operations?


2d. Why was this business unsuccessful?
Mark $X$ all that apply.

3. What is your gender?


4a. What was your age as of December 31, 1992?

b. Were you born in the United States?

5. What was your marital status -


6a. What was your veteran status as of December 31, 1992?
b. Was any of your active duty served during the Vietnam-era (i.e., any service between August 5, 1964 and May 7, 1975)?

c. Are you a disabled veteran?

7. Did you have health insurance from any source -

## During 1992?

 Yes, through spouse's insurer Yes, through this business's insurer Yes, through another business's insurer Yes, through trade association's insurer Yes, through some other source No

During 1994?
 Yes, through spouse's insurer Yes, through this business's insurer Yes, through another business's insurer Yes, through trade association's insurer Yes, through some other source No

8a. How much schooling had you completed when you started/acquired this business? Mark X ONE box only for the highest level completed or degree received.


Less than 9th grade
Some high school, but no diploma High school graduate - DIPLOMA or EQUIVALENT DIPLOMA (GED)
Technical, trade, or vocational school
Some college, but no degree
Associate Degree
$\square$ Bachelor's Degree
$\square$ Master's Degree
$\square$ Professional School or Doctorate
b. If you attended college or other school beyond high school, what was your area of concentration?


Architecture/EngineeringBiological/Medical ScienceBusinessComputer ScienceConstruction Trade/Industrial ArtsLaw and Legal Studies
$\square$ Liberal Arts/General Studies
MathematicsMilitary TechnologiesOther college
Other vocational

9a. Prior to beginning/acquiring this business, had any of your close relatives ever owned a business OR been self-employed? (Close relatives refer to spouses, parents/guardians, brothers, sisters, or immediate family.)

b. If " X Yes," did you work for any of these relatives?


10a. How many years of work experience did you have prior to starting/acquiring this business?

b. How many of those years did you work in a managerial capacity?

c. How many of those years were you an owner of another business?

d. Did you previously work for a business whose goods/service(s) were similar to those provided by this business?

11. What was YOUR total personal income - (Do not include income from spouse or other family members.)
$\left(\begin{array}{cc}\begin{array}{c}\text { For the year of 1992? } \\ \text { Mark } X \text { ONE box only. }\end{array} & \begin{array}{c}\text { For the year of 1994? } \\ \text { Mark } X \text { ONE box only. }\end{array} \\ \square \text { Less than } \$ 5,000 & \square \text { Less than } \$ 5,000 \\ \square \$ 5,000-\$ 9,999 & \square \$ 5,000-\$ 9,999 \\ \square \$ 10,000-\$ 14,999 & \square \$ 10,000-\$ 14,999 \\ \square \$ 15,000-\$ 24,999 & \square \$ 15,000-\$ 24,999 \\ \square \$ 25,000-\$ 34,999 & \square \$ 25,000-\$ 34,999 \\ \square \$ 35,000-\$ 49,999 & \square \$ 35,000-\$ 49,999 \\ \square \$ 50,000-\$ 74,999 & \square \$ 50,000-\$ 74,999 \\ \square \$ 75,000-\$ 99,999 & \square \$ 75,000-\$ 99,999 \\ \square \$ 100,000-\$ 149,999 & \square \$ 100,000-\$ 149,999 \\ \square \$ 150,000 \text { or more } & \square \$ 150,000 \text { or more } \\ \square & \end{array}\right.$
12. What year was this business established?


13a. When did you acquire ownership of this business?

b. How did you acquire ownership of this business?


13c. Which of the following most closely matches your reason for becoming an owner in this business? Mark X] ONE box only.
$\square$ To have a primary source of income
$\square$ To have a secondary source of income
$\square$ To have work which conforms to my health limitations
$\square$ To have work not available elsewhere in the job market
$\square$ To have more freedom to meet family responsibilities
$\square$ To bring a new idea to the marketplace
$\square$ To advance in my profession
$\square$ To be my own boss
$\square$ Other - Specify $\quad$

14a. What was the total amount of capital required to start/acquire this business? (Capital includes assets and money that were your own, that were given to you, and that you borrowed.)

| $\square$ None-SKIP to question 15a |
| :--- |
| $\square$ Less than $\$ 5,000$ |
| $\square \$ 5,000-\$ 9,999$ |
| $\square$ \$10,000-\$24,999 |
| $\square \$ 25,000-\$ 49,999$ |
| $\square \$ 50,000-\$ 99,999$ |
| $\square \$ 100,000-\$ 249,999$ |
| $\square \$ 250,000-\$ 999,999$ |
| $\square \$ 1,000,000$ or more |

b. What percent of the total capital, by means of business and personal loans, did you borrow to start/acquire ownership of this business?

c. What was the source(s) from which you received the money you borrowed? Mark $X$ all that apply.


14d. What was the source(s) of this business's non-borrowed capital? Mark $X$ all that apply.

e. What measure(s) did you take if this business was producing inadequate cash flow or low sales after your initial investment of start-up/acquisition capital? Mark $X$ all that apply.


15a. How many weeks did you spend managing or working in this business -

b. What was the average number of hours per week you spent managing or working in this business -



17a. What was this business's total sales/gross receipts -
$\left(\begin{array}{cc}\begin{array}{l}\text { For the Year of 1992? } \\ \text { Mark } X \text { ONE box only. }\end{array} & \begin{array}{c}\text { For the Year of 1994? } \\ \text { Mark } X \text { ON ONE box only. }\end{array} \\ \square \text { Less than } \$ 5,000 & \square \text { Less than \$5,000 } \\ \square \$ 5,000-\$ 9,999 & \square \$ 5,000-\$ 9,999 \\ \square \$ 10,000-\$ 24,999 & \square \$ 10,000-\$ 24,999 \\ \square \$ 25,000-\$ 49,999 & \square \$ 25,000-\$ 49,999 \\ \square \$ 50,000-\$ 99,999 & \square \$ 50,000-\$ 99,999 \\ \square \$ 100,000-\$ 199,999 & \square \$ 100,000-\$ 199,999 \\ \square \$ 200,000-\$ 249,999 & \square \$ 200,000-\$ 249,999 \\ \square \$ 250,000-\$ 499,999 & \square \$ 250,000-\$ 499,999 \\ \square \$ 500,000-\$ 999,999 & \square \$ 500,000-\$ 999,999 \\ \square \$ 1,000,000 \text { or more } & \square \$ 1,000,000 \text { or more }\end{array}\right\}$
b. Check any of the following categories if they accounted for $10 \%$ or more of this business's total sales of goods/services -

During 1992.Federal government
State government
Local government (including school districts, transportation authorities, etc.) Other business and/or corporations Individuals All others

During 1994.
$\square$ Federal government
$\square$ State government
$\square$ Local government (including school districts,
transportation authorities, etc.)
$\square$ Other business and/or corporations
$\square$ Individuals
$\square$ All others

18b. What percent of your total personal income was produced as a result of this business (DO NOT include income from spouse or other family member.)

For the Year of 1992? Mark $\triangle \bar{X}$ ONE box only.

$\square$ Less than $10 \%$
$\square 10 \%-24 \%$
$\square 25 \%-49 \%$
50\%-74\%
$\square 75 \%-99 \%$
$\square$ 100\%

For the Year of 1994? Mark $\triangle X$ ONE box only.

$\square$ Less than $10 \%$$\square$ 25\%-49\% $\square 50 \%-74 \%$ $\square 75 \%-99 \%$ $\square 100 \%$
c. What was the impact of the following issues upon the profitability of this business -


19a. Did this business have any paid employees in 1992 or 1994?
Yes - Continue with question 19b on page 7
No - SKIP to question 20 on page 7

19b. What was this business's total employment -

| During the pay period <br> including March 12, <br> $\mathbf{1 9 9 2 ?}$ | During the pay period <br> including March 12, <br> $\mathbf{1 9 9 4 ?}$ |
| :---: | :---: |
| $\square$ No employees | $\square$ No employees |
| $\square 1-4$ employees | $\square 1-4$ employees |
| $\square$ 5—9 employees | $\square 5-9$ employees |
| $\square 10-19$ employees | $\square$ 10-19 employees |
| $\square$ 20—49 employees | $\square$ 20-49 employees |
| $\square 50-99$ employees | $\square 50-99$ employees |
| $\square$ 100 employees | $\square 100$ employees |
| or more | or more |

c. Approximately what percent of this business's employees were WOMEN -

| During the pay period <br> including March 12, <br> 1992? | During the pay period <br> including March 12, <br> $\mathbf{1 9 9 4 ?}$ |
| :---: | :---: |
| $\square$ No women | $\square$ No women |
| $\square$ employees | $\square$ Lemployees |
| $\square$ Less than 10\% | $\square$ Less than 10\% |
| $\square$ 10\%-24\% | $\square$ 10\%-24\% |
| $\square$ 25\%-49\% | $\square$ 25\%-49\% |
| $\square 50 \%-74 \%$ | $\square 50 \%-74 \%$ |
| $\square$ 75\% or more | $\square$ 75\% or more |
| $\square$ Don't know | $\square$ Don't know |

d. Approximately what percent of this business's employees (men and women) were WHITE and NOT of HISPANIC origin -

e. Did this business offer any retirement plan (profit sharing, employee stock ownership, pension, including 401(K), annuity, Keogh, SEP, etc.) to its employees -

f. Did this business offer any health plan to its employees in either 1992 or 1994?

[^0]19g. What was the main reason this business did not offer any health plan to its employees -


During 1994? Mark X ONE box only.

20. Was this business a franchise -


21a. Was this business operated primarily from or in a home - Mark $X$ ONE box in each time period.


If you answered" $X$ No" to all three parts of question 21a, SKIP to question 21c on page 8.

Continue with question 21b on page 8

21b. During any of these time periods, which best describes the primary business use of this home? Mark X] ONE box only.

c. Does the ZIP Code, referred to in the mailing label on page 1, indicate this business's actual physical location in 1992?

22. In which language(s) can this business conduct its transactions? Mark $X$ all that apply.


23b. What percent of this business's total sales were accounted for by exports outside the United States -

c. Check any of the following markets if they were the destination for 10\% or more of this business's total exports -


23d. Were any of the following agencies helpful in starting or increasing this business's exports? Mark X ONE box for each of lines I-VIII.

|  | Yes | No | Not contacted |
| :---: | :---: | :---: | :---: |
| I. International Trade Administration, U.S. Department of Commerce |  | $\square$ |  |
| II. Small Business Development Centers, Small Business Administration |  | $\square$ | $\square$ |
| III. Minority Business Development Agency, U.S. Department of Commerce | $\square$ | $\square$ | $\square$ |
| IV. Export-Import Bank | $\square$ | $\square$ |  |
| V. State export promotion agencies | $\square$ | $\square$ |  |
| VI. Banking or commerical lending institutions | $\square$ | $\square$ |  |
| VII. Accounting/consulting firms | $\square$ | $\square$ |  |
| VIII. Other - Specify $z$ | $\square$ | $\square$ | $\square$ |
|  |  |  |  |

23e. How long had this business been involved in exporting before December 31, 1992?
Less than 1 year$1-5$ years6-10 years
More than 10 years

24a. Is this business planning on starting or increasing its exports in the near future?

b. Are the following issues important to this business's ability to export?

Mark X ONE box for each of lines I-IX.


## Continue with question 24c

24c. Will this business's exports increase substantially as a result of the North American Free Trade Agreement -

d. Will this business relocate some of its production facilities as a result of the North American Free Trade Agreement -


## Please read

- If this business had no paid employees in either 1992 or 1994, please SKIP to the Certification Box at the bottom of page 11 of this report form.
- If there were paid employees in either 1992 or 1994, please CONTINUE on page 10.

The following questions relate to family or medical leave taken by employees. In this context, the terms "family leave" and "medical leave" have the same meaning as under the federal Family and Medical Leave Act (FMLA) of 1993 - a law that requires covered employers to provide unpaid, job-protected leave to employees (a) for their own serious health condition, including pregnancy and childbirth ("medical leave") and (b) to care for a newborn, newly-placed adopted or foster child, or seriously ill child, spouse, or parent ("family leave").
25. Is your business covered by the federal Family and Medical Leave Act (FMLA) of 1993?

26. Did this business have $\mathbf{5 0}$ or more employees (including full-time and part-time employees, and those on leave of absence) on its payroll for 20 or more calendar workweeks -

27. Approximately, what percentage of your total number of employees worked at least $\mathbf{1 , 2 5 0}$ hours per year -


28a. Did any employee of this business take family or medical leave -


28b. How many employees took family or medical leave -

c. Approximately, what percentage of the employees who took family or medical leave in either year were male -

d. What was the typical length, in weeks, of family or medical leave taken by an employee -


If you marked " $X$ No" for both years, SKIP to question 29 on page 11.
29. Was it necessary for this business to change its following leave policies and practices to comply with the federal Family and Medical Leave Act (FMLA) of 1993?
Mark $X$ ONE box for each of lines $I-V$.


If you answered " $X$ No" to each of lines I-V, SKIP to the Certification Box at the bottom of this page; otherwise CONTINUE with question 30a.

30a. Did the changes in leave policies or practices required by the federal Family and Medical Leave Act (FMLA) of 1993 impose any NEW costs on this business in 1994?
Mark X ONE box for each of lines I-IV.


b. Approximately, what percentage of 1994 annual payroll (as reported on line 1 of IRS Form W-3), including costs for salaries, bonuses, and this business's share of taxable employee benefits, does the above cost associated with the federal Family and Medical Leave Act (FMLA) of 1993 represent?

31. Have the changes in leave policies or practices required by the federal Family and Medical Leave Act (FMLA) of 1993 had any of the following effects on employees of this business?
Mark $X$ ONE box for each of lines $1-V$.


Remarks

CERTIFICATION — Please print name of person responsible for completing this report.

| Name | Telephone number (Include Area Code) <br> 1 <br> 1 |
| :--- | :--- | :--- |
| Signature | Date |

## OUESTIONS AND ANSWERS REGARDING THE 1992 CHARACTERISTICS OF BUSINESS OWNERS SURVEY

## Why is this survey being taken?

To provide valuable data for comparing selected economic, demographic, and sociological characteristics of business owners, self-employed persons, and their businesses. This survey is part of the economic census program, which the Census Bureau is required to conduct every 5 years by law (Title 13 of the United States Code). The Census Bureau combines data from this survey with data from the 1992 Economic Census and presents them in the Characteristics of Business Owners publication. The published data describe business owners and self-employed persons, including their education, capital requirements, owner's work experience, workforce characteristics, and business characteristics.

## Who uses the survey data?

Persons and institutions in both the public and private sectors extensively use these survey data. Accurate data regarding business ownership are critical to informed decision making by Federal, State, and local governments regarding business assistance programs. In addition, private companies and trade associations use the data to analyze trends; educators use them in teaching and research; and the media use them in news articles.

## Why was I selected for this survey?

You are part of a small sample of business owners that we randomly selected to represent your type of business and geographic area. The use of a sample substantially limits the reporting burden on small businesses and reduces the survey cost; however, it also greatly increases the importance of receiving a report from each business selected.

## What businesses are included in this survey?

Businesses were eligible to be selected for this survey if they reported any business activity on the 1992 Internal Revenue Service tax Form 1040, Schedule C, "Profit or Loss From Business "(Sole Proprietorship) or Schedule C-EZ, "Net Profit From a Business" (Sole Proprietorship).

## Can I be paid for completing this report?

No. The law (Title 13 of the United States Code) that directs the Census Bureau to conduct the economic census and requires firms to report does not authorize payment for completing census reports. In addition, no funds have been appropriated for this purpose.

## Is each survey response kept confidential?

Yes. By law, the Census Bureau cannot give individual responses to anyone (including government agencies) for any purpose. Survey responses are immune from legal action and exempt from the provisions of the Freedom of Information Act. Census Bureau publications summarize responses so that the confidentiality of respondents and their business activities is fully protected.

## Why is the Census Bureau asking questions about 1992 and 1994 ?

The complete sample for this survey cannot be selected until all collected data from the 1992 Economic Census are available. Use of these data delays the mailout of this survey, but allows us to reduce significantly the number of survey questions and the survey cost. To determine the viability of businesses in existence in 1992 and to improve the timeliness of the Characteristics of Business Owners publication, business owners are being asked about their 1994 economic activities.

## How can I get more information?

Call 1-800-354-7271 Monday through Friday, 8 a.m. to 5 p.m. eastern time. Our telephone staff can answer survey questions as well as provide you with additional forms and instructions.

Please send the questionnaire in the preaddressed return envelope. If you did not receive a return envelope, send the questionnaire to the Bureau of the Census, 1201 East 10th Street, Jeffersonville, IN 47134-0001.

> We estimate it will take 30 minutes or less to complete this questionnaire. If you have any comments regarding these estimates or any other aspect of this survey, send them to the Associate Director for Administration, Paperwork Reduction Project 0640-0022, Room 3104, FB 3, Bureau of the Census, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project $0640-0022$, Washington, DC 20503 .
1992 ECONOMIC CENSUS
CHARACTERISTICS OF BUSINESS OWNERS SURVEY

## PARTNERSHIP OR SUBCHAPTER S CORPORATION - BUSINESS CHARACTERISTICS


Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

| INSTRUCTIONS - Please Read |  |
| :---: | :---: |
| The purpose of this questionnaire is to collect information about the characteristics of self-employed persons, business owners, and their business activities. | The questions apply to business activities during all or part of calendar years 1992 and 1994 and must be completed even if the business has since been sold, reorganized, or discontinued or you are no longer self-employed. |
| The term business in the following questions refers to the self-employment or business activity for which you filed one of the following IRS tax forms in 1992: | If the information requested is not available, your best estimate is acceptable. |
| a. Form 1065, "U.S. Partnership Return of Income" | Even if this questionnaire was mailed to your home address and the business is not located at this address, the form is applicable and must be completed. |
| b. Form 1120S, "U.S. Income Tax Return for an S Corporation" <br> Examples of a business enterprise that should complete this questionnaire: | Data provided by you will be used only for statistical purposes and will be kept strictly confidential. |
| - A partnership, limited partnership, syndicate, group, pool, joint venture, or similar unincorporated business that was not a trust, estate, or sole proprietorship in 1992. | IMPORTANT - How to Fill Out This Form Please use a \#2 black lead pencil. Most |
| - A corporation that elected to be an S corporation by filing Form 2553, "Election by a Small Business Corporation;" the IRS accepted the election; and the election remained in effect during 1992. | questions ask you to mark X IN THE BOX, or to print the information. <br> See EXAMPLE <br> No |
| PLEASE OPEN THIS BOOKLET AND BEGIN THE SURVEY WITH QUESTION 1. |  |

1a. Is the business that was in existence in 1992, referred to in the mailing label on page 1, still operating?

```Yes - SKIP to question 2
```

```No
Don't know - SKIP to question 2
```

b. What year did the operations discontinue?

c. Which item below best describes the status of this business at the time the decision was made to cease operations?Successful - SKIP to question 2Unsuccessful
d. Why was this business unsuccessful? Mark Xall that apply.Inadequate cash flow or low salesLack of access to business loans/credit
Other - Specify ?
2. What year was this business established?


3a. What was the total amount of capital required to start/acquire this business? (Capital includes assets and money that were required of owners as well as those that the business borrowed.)

| $\square$None - SKIP to <br> question 4 on page 3 | $\square$ \$25,000-\$49,999 |
| :--- | :--- |
| $\square$ \$50,000-\$99,999 |  |
| $\square$ Less than \$5,000 | $\square \$ 100,000-\$ 249,999$ |
| $\square$ \$5,000-\$9,999 | $\square$ \$250,000-\$999,999 |
| $\square \$ 10,000-\$ 24,999$ | $\square \$ 1,000,000$ or more |

b. What percent of the total capital, by means of business loans, was borrowed for this business's start-up/acquisition?

c. What was the source(s) from which this business received the money it borrowed?
Mark $X$ all that apply.Business loan from banking or commercial lending institution
Government-guaranteed business loan from banking or commercial lending institutionBusiness loan from Federal, State, or local governmentBusiness loan from investment company/profit or nonprofit private sourceBusiness loan from previous ownerBusiness trade credit from supplier Other business loan
d. What was the source(s) of this business's non-borrowed capital?
Mark X all that apply.

e. What measure(s) did this business take if it was producing inadequate cash flow or low sales after its initial investment of start-up/acquisition capital? Mark X all that apply.

4. Did this business receive any grants, management training, or technical assistance in its start-up or operation from any of the following sources?
Mark Xall that apply.


5a. What was this business's total sales/gross receipts -

b. Check any of the following categories if they accounted for $10 \%$ or more of this business's total sales of goods/services -


5c. Which geographic area(s) best describes the marketplace where this business's goods/services were sold -

d. What percent of the customers served by this business were WHITE and NOT of HISPANIC origin -


6a. What was this business's net profit (OR net loss) BEFORE taxes (as reported on its tax return) - (Net profit or net loss is defined as total sales/gross receipts minus total expenses.)

For the year of 1992? Mark X ONE box only.
NET PROFIT
NET LOSS
$\square$ Less than $\$ 10,000$
$\square \$ 10,000-\$ 24,999$
$\square \$ 25,000-\$ 99,999$
$\square \$ 100,000$ or more
For the year of 1994? Mark X ONE box only. NET PROFIT

NET LOSS
$\square$ Less than $\$ 10,000$
$\square \$ 10,000-\$ 24,999$
$\square \$ 25,000-\$ 99,999$
$\square \$ 100,000$ or more
$\square$ Less than $\$ 10,000$
$\square$ \$10,000-\$24,999
$\square$ \$25,000-\$99,999 $\square$ \$100,000 or more

6b. What was the impact of the following issues upon the profitability of this business -



7a. Did this business have any paid employees in 1992 or 1994?

b. What was this business's total employment -


7c. Approximately what percent of this business's employees were WOMEN -


7d. Approximately what percent of this business's employees (men and women) were WHITE and NOT of HISPANIC origin -

| During the pay period <br> including March 12, <br> 1992? | During the pay period <br> including March 12, <br> 1994? |
| :--- | :--- |
| $\square$ Less than $10 \%$ | $\square$ Less than $10 \%$ |
| $\square 10 \%-24 \%$ | $\square 10 \%-24 \%$ |
| $\square 25 \%-49 \%$ | $\square 25 \%-49 \%$ |
| $\square 50 \%-74 \%$ | $\square 50 \%-74 \%$ |
| $\square 75 \%$ or more | $\square 75 \%$ or more |
| $\square$ Don't know | $\square$ Don't know |

e. Did this business offer any retirement plan (profit sharing, employee stock ownership, pension, including 401(k), annuity, Keogh, SEP, etc.) to its employees -

f. Did this business offer any health plan to its employees in either 1992 or 1994?Yes, both in 1992 and 1994 - SKIP to question 8Yes, in 1992 onlyYes, in 1994 onlyNo, not in 1992 or 1994
g. What was the main reason this business did not offer any health plan to its employees -


7g. Continued

8. Was more than $\mathbf{5 0 \%}$ of this business owned or controlled by close relatives - (Close relatives refer to spouses, parents/guardians, brothers, sisters, or immediate family.)

9. Was this business a franchise -


10a. Was this business operated primarily from or in a home -


10b. During any of these time periods, which best describes the primary business use of this home? Mark $X$ ONE box only.To produce goods/services on the premises
To do clerical work (goods/services produced off the premises)To telecommute (outside employment doing office work at home)
c. Does the ZIP Code, referred to in the mailing label on page 1, indicate this business's actual physical location in 1992?

11. In which language(s) can this business conduct its transactions?
Mark X all that apply.


12a. Were any of this business's total sales accounted for by exports outside the United States in 1992 or 1994?

b. What percent of this business's total sales were accounted for by exports outside the United States -

c. Check any of the following markets if they were the destination for $\mathbf{1 0 \%}$ or more of this business's total exports -


12d. Were any of the following agencies helpful in starting or increasing this business's exports?
Mark XONE box for each of lines I-VIII.

e. How long had this business been involved in exporting before December 31, 1992?Less than 1 year1-5 years6-10 yearsMore than 10 years

13a. Is this business planning on starting or increasing its exports in the near future?

```
Yes
No
```

b. Are the following issues important to this business's ability to export?

Mark XONE box for each of lines I-IX.


Continue with question 13c on page 8

13c. Will this business's exports increase substantially as a result of the North American Free Trade Agreement -

d. Will this business relocate some of its production facilities as a result of the North American Free Trade Agreement -


## Please read

- If this business had no paid employees in either 1992 or 1994, please SKIP to the Certification Box on page 10 of this report form.
- If there were paid employees in either 1992 or 1994, please CONTINUE with question 14.

The following questions relate to family or medical leave taken by employees. In this context, the terms "family leave" and "medical leave" have the same meaning as under the federal Family and Medical Leave Act (FMLA) of 1993 - a law that requires covered employers to provide unpaid, job-protected leave to employees (a) for their own serious health condition, including pregnancy and childbirth ("medical leave") and (b) to care for a newborn, newly-placed adopted or foster child, or seriously ill child, spouse, or parent ("family leave").
14. Is your business covered by the federal Family and Medical Leave Act (FMLA) of 1993?

15. Did this business have $\mathbf{5 0}$ or more employees (including full-time and part-time employees, and those on leave of absence) on its payroll for 20 or more calendar workweeks -

16. Approximately, what percentage of your total number of employees worked at least 1,250 hours per year -


17a. Did any employee of this business take family or medical leave -


If you marked " $X$ No" for both years, SKIP to question 18 on page 9.
b. How many employees took family or medical leave -

c. Approximately, what percentage of the employees who took family or medical leave in either year were male -


17d. What was the typical length, in weeks, of family or medical leave taken by an employee -

18. Was it necessary for this business to change its following leave policies and practices to comply with the federal Family and Medical Leave Act (FMLA) of 1993?
Mark $X$ ONE box for each of lines I-V.

|  | Yes | No |
| :---: | :---: | :---: |
| I. Leave by mothers to care for newborn child | $\square$ | $\square$ |
| II. Leave by fathers to care for newborn child | $\square$ | $\square$ |
| III. Leave for newly-placed adopted or foster child | $\square$ | $\square$ |
| IV. Leave for own serious health condition, including childbirth | $\square$ | $\square$ |
| V. Leave for care of seriously ill child, spouse, or parent | $\square$ |  |

If you answered " $X$ No" to each of lines I-V, SKIP to the Certification box on page 10; otherwise, please continue with question 19a.

19a. Did the changes in leave policies or practices required by the federal Family and Medical Leave Act (FMLA) of 1993 impose any NEW costs on this business in 1994?
Mark XONE box for each of lines I-IV.

b. Approximately, what percentage of 1994 annual payroll (as reported on line 1 of IRS Form W-3), including costs for salaries, bonuses, and this business's share of taxable employee benefits does the above cost associated with the federal Family and Medical Leave Act (FMLA) of 1993 represent?

20. Have the changes in leave policies or practices required by the federal Family and Medical Leave Act (FMLA) of 1993 had any of the following effects on employees of this business?
Mark $X$ ONE box for each of lines $1-V$.


Remarks

Please send the questionnaire in the preaddressed return envelope. If you did not receive a return envelope, send the questionnaire to the Bureau of the Census, 1201 East 10th Street, Jeffersonville, IN 47134-0001.

THANK YOU FOR COMPLETING THIS QUESTIONNAIRE.
CERTIFICATION — Please print name of person responsible for completing this report.

| Name | Telephone number (Include Area Code) <br> । |  |
| :--- | :--- | :--- |
| Signature |  | Date |

## OUESTIONS AND ANSWERS REGARDING THE 1992 CHARACTERISTICS OF BUSINESS OWNERS SURVEY

## Why is this survey being taken?

To provide valuable data for comparing selected economic, demographic, and sociological characteristics of business owners, self-employed persons, and their businesses. This survey is part of the economic census program, which the Census Bureau is required to conduct every 5 years by law (Title 13 of the United States Code). The Census Bureau combines data from this survey with data from the 1992 Economic Census and presents them in the Characteristics of Business Owners publication. The published data describe business owners and self-employed persons, including their education, capital requirements, owner's work experience, workforce characteristics, and business characteristics.

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## Why was I selected for this survey?

You are part of a small sample of businesses that we randomly selected to represent your type of business and geographic area. The use of a sample substantially limits the reporting burden on small businesses and reduces the survey cost; however, it also greatly increases the importance of receiving a report from each business selected.

## What businesses are included in this survey?

Businesses were eligible to be selected for this survey if they reported any business activity on the 1992 Internal Revenue Service tax form 1065, "U.S. Partnership Return of Income," or form 1120S, "U.S. Income Tax Return for an S Corporation". To survey its owner characteristics, each selected business is being asked to distribute respectively the Characteristics of Business Owner Survey Form CBO-3 to those partners or shareholders who received a 1992 IRS form 1065, Schedule K-1, "Partner's Share of Income, Credits, Deductions, etc." or form 1120S, Schedule K-1, "Shareholder's Share of Income, Credits, Deductions, etc.".

## Can I be paid for completing this report?

No. The law (Title 13 of the United States Code) that directs the Census Bureau to conduct the economic census and requires firms to report does not authorize payment for completing census reports. In addition, no funds have been appropriated for this purpose.

## Is each survey response kept confidential?

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We estimate it will take 30 minutes or less to complete this questionnaire. If you have any comments regarding these estimates or any other aspect of this survey, send them to the Associate Director for Administration, Paperwork Reduction Project 0640-0022, Room 3104, FB 3, Bureau of the Census, Washington, DC 20233; and to the Office of Management and Budget, Paperwork Reduction Project 0640-0022, Washington, DC 20503.
1992 ECONOMIC CENSUS
CHARACTERISTICS OF BUSINESS OWNERS SURVEY
PARTNERSHIP OR SUBCHAPTER S CORPORATION - OWNER CHARACTERISTICS In correspondence pertaining to this report,
please refere to this
Census U.S. DEPARTMENT OF COMMERCE

## cBo- 3


OMB No. 0640-0022: Approval Expires 08/31/96

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.
 questionnaire
or similar
in 1992.

- A shareholder in a corporation that elected to be an S corporation by filing Form
2553, "Election by a Small Business Corporation", the IRS accepted the election, and the election remained in effect during 1992.





[^0]:    $\square$ Yes, both in 1992 and 1994 - SKIP to question 20Yes, in 1992 onlyYes, in 1994 only
    No, not in 1992 or 1994

