



Doing Business in Peru (Andean Region)
Meet the Senior Commercial Officer from the U.S. Embassy in Peru
Meet with Foreign Buyers From Peru

Margaret "Maggie" Hanson-Muse, Senior Commercial Officer from the U.S. Embassy in Lima Peru will be in Los Angeles July 11th, 12th & 13th. She will be available to meet with Commercial Service clients. Ms. Hanson-Muse will be accompanied by a delegation of Peruvian importers interested in products from California, including agricultural equipment, electronic equipment, air conditioning and refrigeration equipment and software. (A description of the companies follows.)

Ms. Hanson-Muse has a long history of working with U.S. Companies in Latin and Central America. Prior to serving in Peru where she manages the Commercial Service Lima program and assists with the US-Andean FTA negotiations, she managed the Commercial Service San Jose program in Costa Rica and participated in the CAFTA negotiations. She also supported the Nicaragua Commercial Partnership program for the U.S. Embassy in Nicaragua. Fluent in Spanish and educated in Peru and Mexico, Ms. Hanson-Muse began working for the Department of Commerce in Mexico City in 1990.

Why Do Business in/With Peru?

The U.S. began the first round of negotiations with Peru, Colombia and Ecuador for a U.S. - Andean Free Trade Agreement in May 2004. Quoting U.S. Trade Representative Robert Zoellick, "we are delighted that the Andean countries want to work with us to remove barriers for our farmers, workers, exporters and businesses. In 2004, U.S. exports to Peru reached approximately \$ 2 billion. The stock of foreign direct investment (FDI) in Peru in 2002 was \$3.2 billion. The four Andean countries collectively represent a market of over \$7 billion for U.S. exports, and are home to over \$8 billion in U.S. foreign direct investment. Lastly the Ministry of Economy and Finance (MEF) has reduced tariffs on 1,111 items, mostly capital goods and certain industrial inputs. Ninety-six percent of 1,070 sub items...will subsequently pay a 4% tariff. For further information, log on to: www.buyusa.gov/peru

Schedule of Meetings

Should you be interested in meeting with Ms. Margaret Hanson-Muse, please indicate the time and date you would prefer. (Ms. Muse will also be available for on-site visits)

_____ Monday, July 11th from 2:30pm to 4 pm
Location: The Downtown Los Angeles Marriott Hotel
333. S. Figueroa St, Los Angeles, CA 90071

_____ Tuesday, July 12, 9am to 4pm
Location: Downtown Los Angeles Export Center
444 S. Flower ST, 34th Floor, Los Angeles, Cal 90071

_____ Wednesday, July 13, 9am to 4pm
Location: The Downtown Los Angeles Marriott Hotel
333. S. Figueroa St, Los Angeles, CA 90071

Peruvian Buying Delegation

Also available for meetings in Los Angeles will be the Peruvian Buying delegation. The individual members of the group will be available on Monday July 11th 12th and 13th at the Downtown Marriott Hotel. Please advise should you be interested in meeting with one or several of the companies. To obtain a detailed profile about the company, please contact Bobby Hines at 213/894-4231, FAX: 213/894-8789

_____ Electronic Katerine D&R SRL
Mery Coa Limas
merycoa284@hotmail.com
Audio and television equipment
Compact disks, cassette recorders, oscilloscope and generator

_____ G.H.Coin S.A.C.
Kristin Quispe Aguilar
ghcoin@terra.com
Parts and machinery for the mining, agricultural and construction sectors

_____ Pacific Consulting Network S.A.C.
Oscar Arana
oarana@pacnet.com.pe
Software development, Software solutions

_____ Refrielectric SAC
Gladys Carment Aylas Rios
refrielectric@terra.com
Exhaust fans and ventilators of all types and sizes
Metallic ducts, ventilator grills, filters, sheet metal (steel) and surgical steel

CHECK OFF WHO YOU WOULD LIKE TO MEET WITH AND RETURN FORM

YOUR COMPANY NAME _____

CONTACT _____

EMAIL/TELEPHONE/FAX _____

PRODUCT SERVICE/COMMENTS _____

U.S. Department of Commerce, Downtown Los Angeles Export Center
444 S. Flower ST, 34th Floor, Los Angeles CA 90071

Bobby Hines, International Trade Specialist
Bobby.hines@mail.doc.gov, 213/894-4231, FAX: 213/894-8789

You may also register on line via our website: www.buyusa.gov/downtownlosangeles

(Click on Events)