

# **Service & Product Provider Success Story**

## **Service & Product Provider Partner**

## Water and Energy Savings Corporation

4615 Gulf Blvd., Suite 214, St. Pete Beach, FL 33706

Business: Energy Service Company (ESCO)

Kenneth Love, Vice President Business Development

Phone: 727-363-7000 / Fax: 727-363-7011

Email: klove@weconserve.com

## Customer

## **Atlanta Housing Authority**

230 John Wesley Dobbs Ave., NE, Atlanta, GA

30303

Business: Housing Agency

Pat Jones, Sr. Vice President, Real Estate Mgmt Phone: 404-817-7265 / Fax: 404-332-0072 Email: pat.jones@atlantahousing.org

The Atlanta Housing Authority, in partnership with Water & Energy Savings Corporation, created over \$1 million dollars of savings for fiscal year 2006.

## **Project Scope**

Through a Housing and Urban Development (HUD) Energy Performance Contract, Water & Energy Savings Corporation provided engineering solutions to reduce energy consumption and save money at the Atlanta Housing Authority without additional capital expenditures. The resulting cost savings helped replace aging equipment and provided access to the financing needed for capital improvements. Energy conservation measures were installed at 1,921 public housing units – 9 high rise communities and 1 garden style apartment community. Construction was completed in December 1999 and Water & Energy Savings Corporation is providing monitoring and verification through a 12-year contract.

#### **Project Summary**

Water & Energy Savings Corporation installed replacement boilers and chillers, packaged terminal heat pumps, lighting upgrades, electric metering, replacement motors, water leak detection equipment, and water conservation measures. Water & Energy Savings Corporation helped secure a grant from Georgia Power to cover partial payments for lighting upgrades and continues to provide water and energy tracking information on a quarterly basis as well as assistance with HUD financial reporting.

#### Energy Savings

In the past fiscal year, the energy performance contract saved the Atlanta Housing Authority: 197,728 therms of natural gas, 3,474,345 kwh of electricity, and 93,944 CCF of treated water.

#### Investment

The upfront investment was \$4-4.2 million for this project.

## Financial Return

In the past fiscal year, the energy performance contract saved the Atlanta Housing Authority \$293,070 in natural gas costs, \$255,747 in electricity costs, and \$630,168 in treated water costs for a total annual savings of \$1,178,985.

## • Other Benefits

The performance contract helps fund energy related capital expenditures on contract properties and the new efficient equipment reduces maintenance costs.

## **Monitoring & Verifying Energy Savings**

Utility cost and consumption data are examined monthly as the International Performance Measurement and Verification Protocol's (IPMVP) Utility Bill Analyses method recommends. Quarterly reviews are provided to the Atlanta Housing Authority.

#### **Distinguishing Value**

Water & Energy Savings Corporation provides assistance long after energy conservation measures are installed. The continuous service throughout the contract, education for all stakeholders, annual property inspections, five year audits, and monitoring and verification ensure energy performance success. These efforts have helped the Atlanta Housing Authority meet and surpass ENERGY STAR's nationwide challenge to improve facilities' energy efficiency by 10 percent or more.



