BEFORE THE DEPARTMENT OF TRANSPORTATION

DEPT. OF TRANSPORTATION

5

QA-7655	A-7655 OFFICE OF THE SECRETARY WASHINGTON, D.C.	
OST-96-1023-3	WASHINGTON, D.C.	96 FEB 27 PM 3: 0.
Application of)))	
GULF AND CARIBBEAN CAI	RGO, INC.	Docket OST 96-1023 ~ 3
for a certificate of public conveninecessity under 49 U.S. C.41102 in interstate and overseas schedul transportation of passengers, prop	to engage) ed air)	
)	
Application of)	
GULF AND CARIBBEAN CAR	RGO, INC.	Docket OST 96-107 1 ~ 3
for a certificate of public conveniencessity under 49 U.S.C. 41102 in scheduled foreign air transports of passengers, property and mail.	to engage)	

SUPPLEMENTAL FINANCIAL INFORMATION IN SUPPORT OF CERTIFICATE APPLICATIONS

Communications with respect to this document should be sent to:

Frederick Lee Page Mason President GULF AND CARIBBEAN CARGO, INC. 3415 S.W. 9th Avenue Fort Lauderdale, FL 33315 (305) 359-7776

Mark W. Atwood Alexander Van der Bellen GALLAND, KHARASCH, MORSE & GARFINKLE, P.C. 1054 31st Street, N.W. Washington, DC 20007 (202) 342-5200

Attorneys for GULF AND CARIBBEAN CARGO, INC.

Date: February 27, 1996

BEFORE THE DEPARTMENT OF TRANSPORTATION OFFICE OF THE SECRETARY WASHINGTON, D.C.

Application of)	
GULF AND CARIBBEAN CARGO, INC.)	Docket OST 96-1023
for a certificate of public convenience and necessity under 49 U.S.C. 41102 to engage in interstate and overseas scheduled air transportation of passengers, property and mail.)))	
Application of	— , — ,)	
GULF AND CARIBBEAN CARGO, INC.)	Docket OST 96-1071
for a certificate of public convenience and necessity under 49 U.S.C. 41102 to engage)	

SUPPLEMENTAL FINANCIAL INFORMATION IN SUPPORT OF CERTIFICATE APPLICATIONS

In support of its Applications for certificates of public convenience and necessity presently before the Department in Dockets OST 96-1023 and OST 96-1071, Gulf and Caribbean Cargo, Inc. ("Gulf & Caribbean") hereby provides the following Supplemental Financial Information. This information is supporting financial documentation that will enable the Department to verify that the funds needed to meet the 90-day operating rule are available to Gulf & Caribbean.

Gulf & Caribbean's Financial Plan, Exhibit GC-700 in Gulf & Caribbean's Application in Docket OST 96-1023, has been revised and supplemented with additional exhibits containing the verifying information. Gulf & Caribbean exceeds the capital requirements of the Department's 90 day operating rule, and, moreover, has used conservative cost estimates in determining its operating expenses.

Exhibit GC-402 is a letter from Mr. Mason's banker, Richard B. Brown, III, at the Bank of New York. As stated by Mr. Brown, Lee Mason "is an individual of means and integrity." Mr. Brown's letter provides verification of the \$150,000 line of credit listed in Gulf & Caribbean's Financial Plan.

Exhibit GC-403 is a letter from Hope Missions Outreach, Inc. ("Hope Missions"). This letter confirms Hope Missions' pledge to provide \$300,000 in start-up capital to Gulf & Caribbean and, in addition, Hope Missions' agreement to lease an F-28 aircraft to Gulf & Caribbean.

Finally, Exhibit GC-401 is Mr. Mason's Net Worth Report, which will enable the Department to determine that Mr. Mason has sufficient resources to make \$800,000 available to Gulf & Caribbean. Confidential treatment of this exhibit has been requested pursuant to Rule 39, and the details of the financial information contained in this exhibit are more fully discussed in the materials submitted under seal.

WHEREFORE, Gulf and Caribbean Cargo, Inc. respectfully submits the following Supplemental Financial Information in support of its Applications for certificates of public convenience and necessity.

Respectfully submitted,

Mark W. Atwood

Alexander Van der Bellen

GALLAND, KHARASCH, MORSE

Wan der Bellen

& GARFINKLE, P.C.

1054 31st Street, N.W.

Washington, DC 20007

(202) 342-5200

Attorneys for

GULF AND CARIBBEAN CARGO, INC.

Date: February 27, 1996

CERTIFICATE OF SERVICE

I hereby certify that I have on this 26th day of February, 1996 served the foregoing Supplemental Financial Information in Support of Certificate Applications, by first class mail, postage prepaid, upon the persons shown in the following service list.

Alexander Van der Bellen

Date: February 27, 1996

SERVICE LIST

Christine C. Lee, Esq.
Attorney for Ft. Lauderdale
International Airport
Broward County Aviation Dept.
1400 Lee Wagener Blvd.
Ft. Lauderdale, FL 33315

Robert W. Kneisley, Esq.
Attorney for Indianapolis International Airport Galland, Kharasch, Morse & Garfinkle, P.C.
1054 Thirty-first St., N.W.
Washington, D.C. 20007-4492

EXHIBIT GC-700 GULF AND CARIBBEAN FINANCIAL PLAN

GULF & CARIBBEAN FINANCIAL PLAN

Capital Requirements

Under DOT's 90-day rule, Gulf & Caribbean must demonstrate that a minimum of \$1,207,000.00 in capital is available. This capital will be made available from Mr. Mason, who will provide access to at least \$800,000.00 of his assets; a line of credit in the amount of \$150,000.00 from the Bank of New York, and a \$300,000.00 capital infusion from Hope Missions Outreach, Inc. Documentation evidencing the availability of the funds is contained in Exhibits GC-40 1 thru 403.

Summary of Available Capital

	<u>Exhibit</u>
Mr. Mason (cash, securities and available credit) \$ 800,000.00 Bank of NY Letter of Credit \$ 150,000.00	GC-401 ¹ / GC-402
Hope Missions capital infusion	GC-403
TOTAL	

MOTION REQUESTING CONFIDENTIAL TREATMENT OF EXHIBIT GC-401 FILED SEPARATELY IN THIS DOCKET

EXHIBIT GC-402

BANK OF NEW YORK CONFIRMATION OF LINE OF CREDIT

THE BANK OF NEW YORK

NEW YORK'S FIRST BANK - FOUNDED 1784 BY ALEXANDER HAMILTON

SEVENTY-THIRD STREET OFFICE

909 MADISON AVENUE: NEW YORK, N.Y. 10021

February 13, 1996

Mr. Alexander Vanderbellen Galland, Kharasch & Morse 1054 NW 31st Street Washington, DC 20007

Dear Mr. Vanderbellen:

We are writing to you in reference to our client, Frederick Lee Page Mason, who is in the process of negotiating a transaction with the Department of Transportation.

This letter will confirm for the record that Mr. Mason has a certificate of deposit with the Bank in the amount of \$350,000 principal value. The certificate is unencumbered and was issued 1/12/96 for a period of 91 days. In addition, we are in the process of issuing a line confirmation letter in the amount of \$150,000 for Mr. Mason.

We have known Mr. Mason and other members of his family for over ten years. In our opinion, he is an individual of means and integrity.

Sincerely,

Richard B. Brown, III

Vice President . (212) 794-4315

RBB/cc

EXHIBIT GC-403

HOPE MISSIONS CAPITAL COMMITMENT LETTER

P.O. Box 73 Bethany, Missouri 64424



(816) 425-2277 1-800-677-1359 Fax (816) 425-2279

February 6, 1996

Office of the Secretary United States Dept. Of Transportation Washington, D.C. 20007

Re: Gulf & Caribbean Cargo, Inc.

Dear Sir,

Hope Outreach Ministries, d.b.a. Hope International, Inc. ("Hope International"),and Gulf and Caribbean Cargo,Inc. ("Gulf & Caribbean") have entered into an agreement whereby Gulf & Caribbean has agreed to lease a certain F28-4000 aircraft (the "Aircraft") from Hope International, and to provide Hope International with air carrier services upon receiving operating authority from the Department of Transportation and complying with all other governmental regulatory requirements.

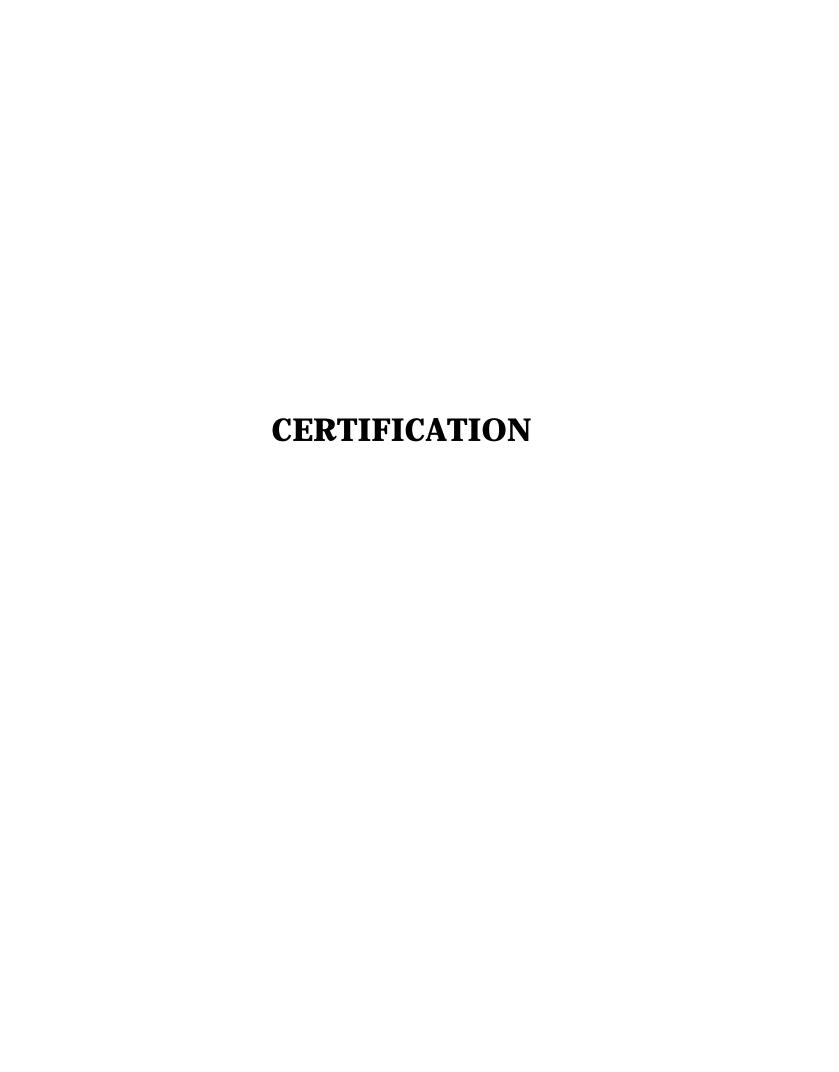
Hope International has pledged to provide a minimum of \$300,000.00 in working capital to Gulf & Caribbean to offset expenses relating to placing the Aircraft on Gulf & Caribbean's Operations Specifications and for other start-up expenses relating to the Aircraft. Funds have been escrowed for this express purpose, and will be available for Gulf & Caribbean's use.

Very Truly Your

Donald M. Smith Administrator

c.c. Alexander Van Der Beilen Lee Mason

cg/dms



CERTIFICATION

Pursuant to title 18 United States Code section 1001, I, Frederick Lee Page Mason, in my individual capacity and as the authorized representative of the Applicant, have not in any manner knowingly and willfully falsified, concealed or covered up any material fact or made any false, fictitious, or fraudulent statement or knowingly used any documents which contain such statements in connection with the preparation, filing or prosecution of the application. I understand that an individual who is found to have violated the provisions of 18 U.S.C. section 1001 shall be fined not more than \$10,000 or imprisoned not more than five years, or both.

Frederick Lee Page Mason

Gulf and Caribbean Cargo, Inc.

DATE 2-15-96