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# Mercury: the good, the bad, and the export ban

Edward J. Balistreri and Christopher M. Worley

`ebalistr@mines.edu`

Colorado School of Mines

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# Bottom-line Contribution

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- Numeric model of US and World Mercury Markets
- Welfare analysis of Export Ban
- Alternative Policy: Direct Purchase and Retire
- Export Ban is inferior (or equivalent) if
  - Social benefits of domestic sequestration greater than about 1¢/100tonnes/household/year
  - (equivalent only if there is no price response)



# Overview

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- Background
- Analytical Model
- Computational Model
- Policy Simulation Results
- Conclusion



# Mercury: the good, and the bad

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- Mercury is a useful resource
  - Science
  - Industry
- Mercury is a toxic heavy metal
  - Bioaccumulates
  - Global *transboundary* pollutant
  - Special RCRA Laws



# Commodity Mercury in the US

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- Mercury demand is on a steady decline in the US
  - High environmental valuations
  - Inexpensive knowledge capital
  - Substitute technologies
- Mercury supply is high
  - Byproduct Mercury: 50%
  - Chlor-alkali industry: 25% (annualized)
  - Recycled and recovered: 25%
- At current prices we are looking at about 200 tonnes of output and about 100 tonnes of consumption
- Exports



# Major Players

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- Foreign Artisanal Miners
- The Public
  - Multilateral Policies
  - Unilateral Policies
- Other Market Players
  - Kyrgystan, China, Artisanal Hg Miners
  - Gold Mining
  - Chlor-alkali, and PVC in China
  - Dental, Batteries, Switches, Instruments, etc.



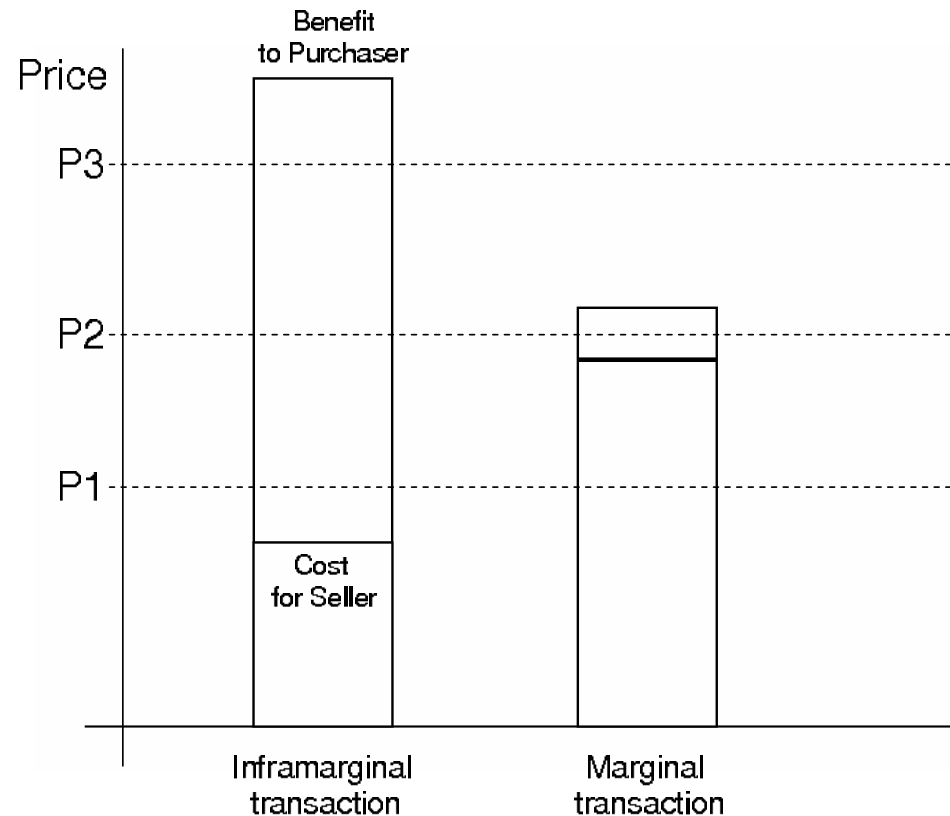
# Ground Rules

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- Equity versus Efficiency
- Weak Law of Demand
- Weak Law of Supply
- *...all else equal*
- Normalized Mercury Transaction

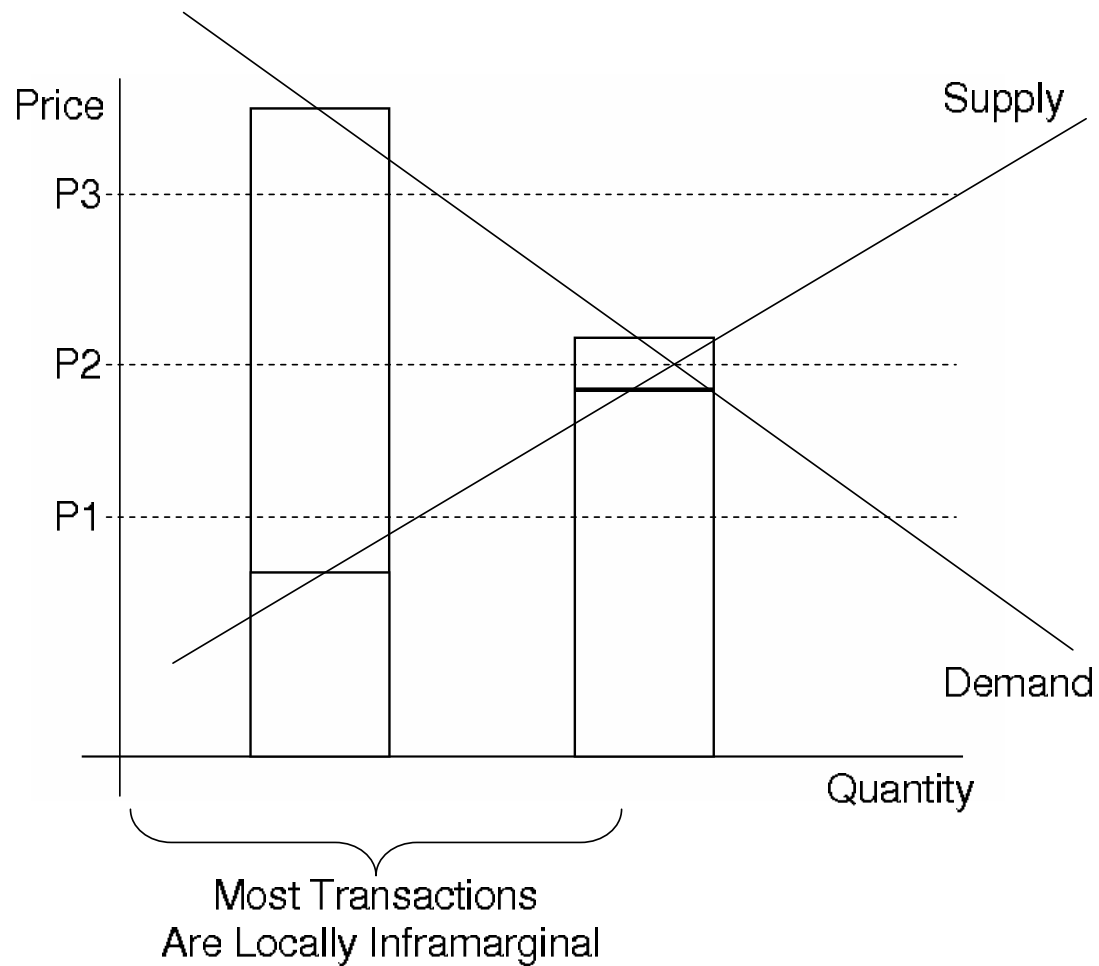


# Marginal vs. Inframarginal Trades





# Marginal vs. Inframarginal Trades



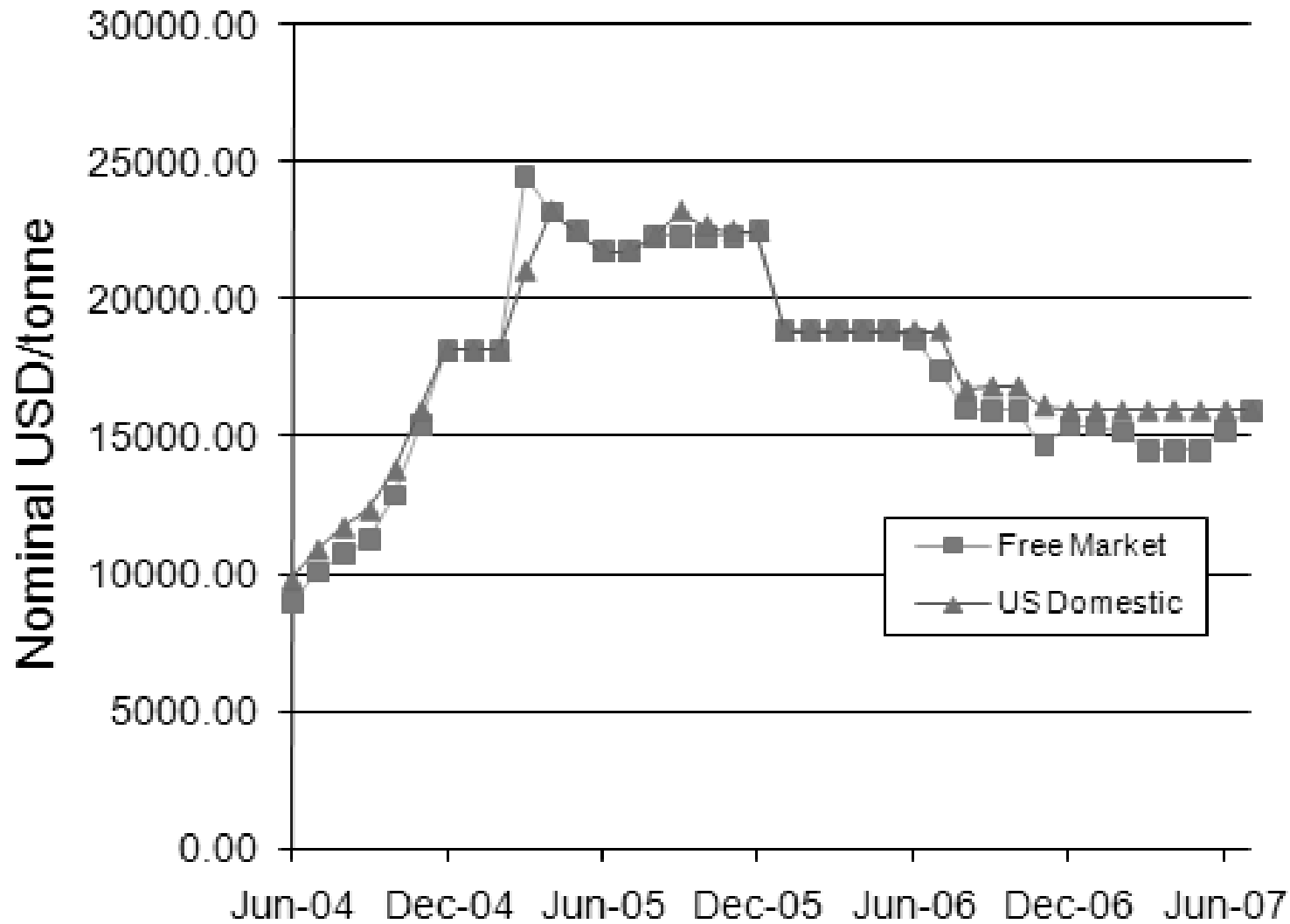
# Ground Rules (cont.)

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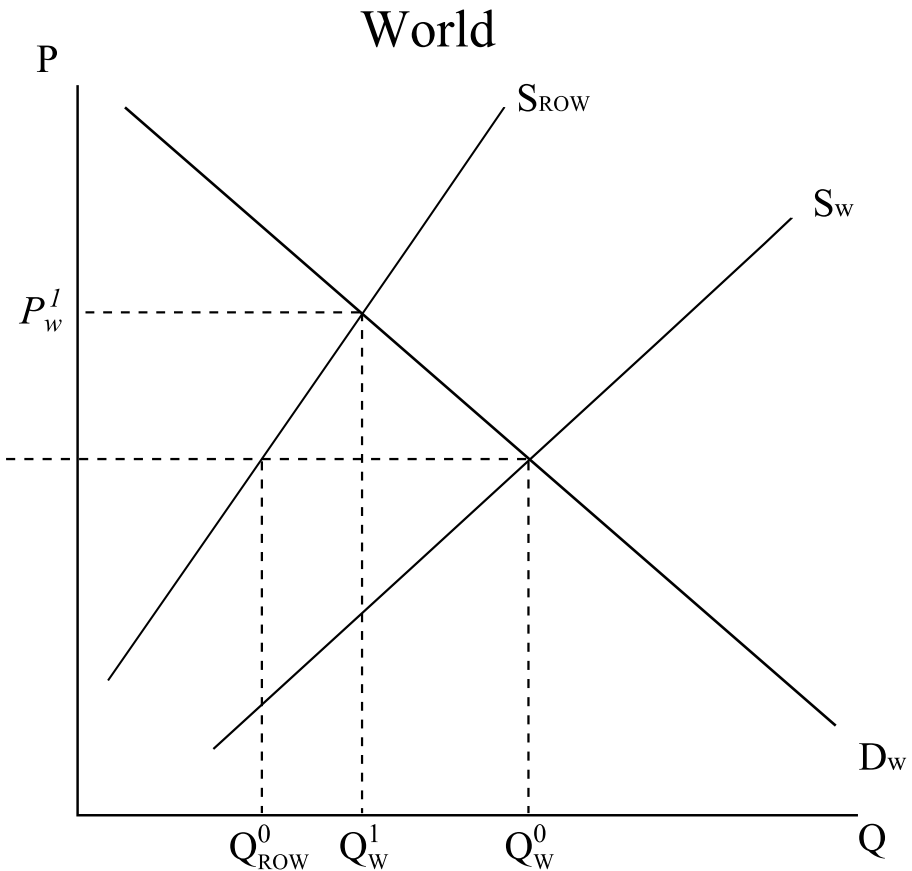
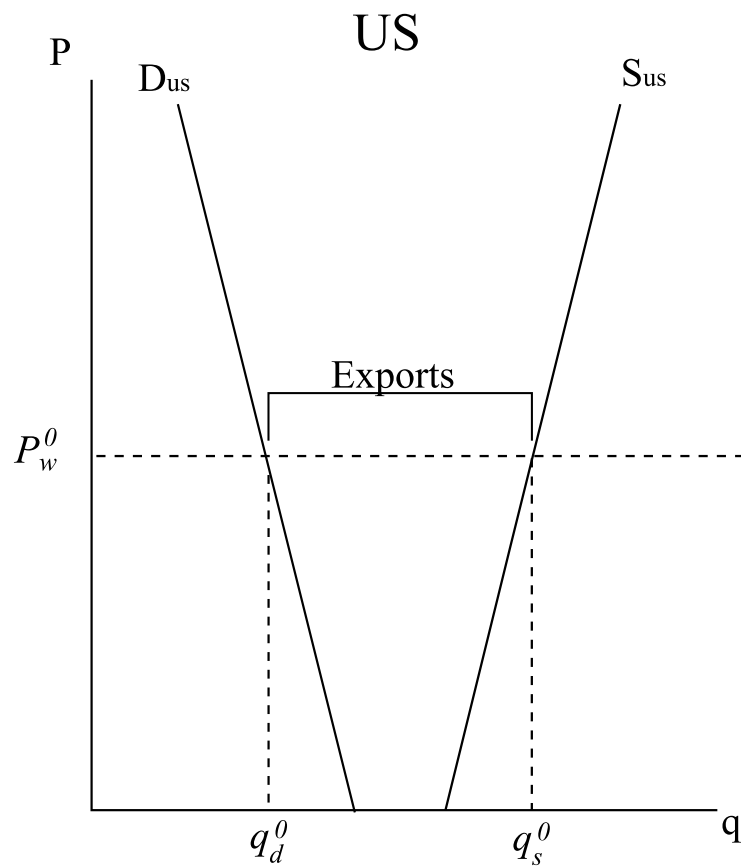
- Do mercury market participants respond to price?
- Is a market (economic) model appropriate?
- Higher or lower value shares do not indicate price response.
- Anecdotes about inframarginal transactions do not indicate a lack of price response.
- The price series for mercury looks just like any other market: shocks happen, prices react, and the market clears.



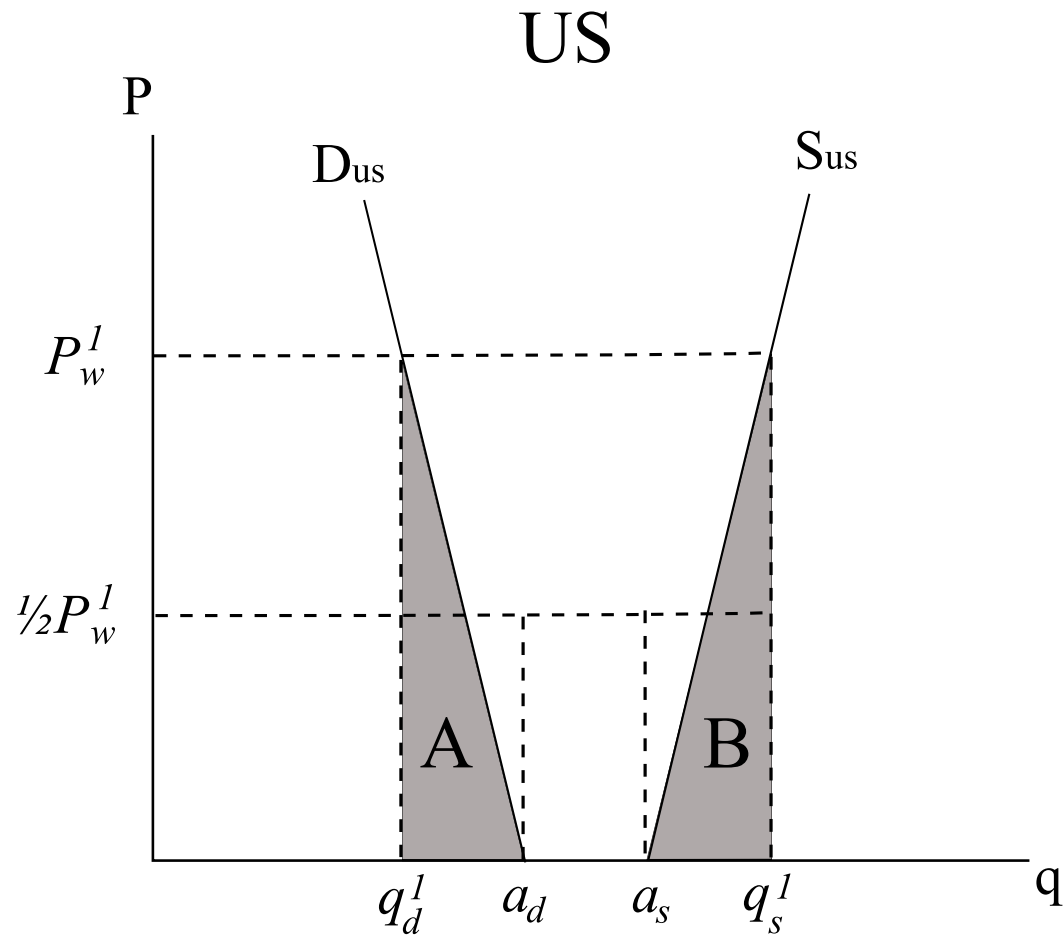
# Recent Prices (compiled from Platts)



# US and World Mercury Markets



# US Market



# Model

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$$q_d = a_d + b_d P_{us}$$

$$q_s = a_s + b_s P_{us}$$

$$r_d = c_d + d_d P_w$$

$$r_s = c_s + d_s P,$$



# Model cont.

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US Market Clearance:

$$q_s - q_d - E - G \geq 0 \quad \perp \quad P_{us} \geq 0$$

World Market Clearance:

$$r_s + E - r_d \geq 0 \quad \perp \quad P_w \geq 0$$

Export Activity:

$$P_{us} - P_w \geq 0 \quad \perp \quad E \geq 0$$

Surplus tracking:

$$S - q_s + q_d + E + G \geq 0 \quad \perp \quad S \geq 0.$$

Purchase until the target is hit:

$$P_{us} - P_w^1 \geq 0 \quad \perp \quad G \geq 0.$$



# Benchmark Reference Quantities

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		<b>tonnes (<math>t</math>) of mercury</b>
<b>US</b>		
Demand	$(q_d^0)$	100
Supply	$(q_s^0)$	200
Exports	$(q_s^0 - q_d^0)$	100
<b>World</b>		
Demand	$(Q_d^0)$	3000
Supply	$(Q_s^0)$	3000





# Benchmark Unit-value Assumptions

	<b>\$/t</b>	<b>¢/100t per US household</b>
Market Price ( $P_{us}^0 = P_w^0$ )	\$16,000	1.6¢
Annual Marginal Benefit of Domestic Sequestration ( $MB_{US}$ )	\$10,000	1.0¢
Annual Marginal Cost of Sequestration	\$1,000	0.1¢



# Central Values of Key Response Parameters

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		<b>Local Elasticity</b>	<b>Implied Intercept</b>
<b>US</b>			
Demand	$(\eta_{US})$	0.1	110t
Supply	$(\gamma_{US})$	0.1	180t
<b>Rest of World</b>			
Demand	$(\eta_{ROW})$	0.5	4500t
Supply	$(\gamma_{ROW})$	0.2	2320t



# US Welfare Analysis (central case)

<b>Account</b>	<b>Export Ban (\$thousands)</b>	<b>Direct Purchase (\$thousands)</b>
Consumer Surplus	1,680	-77
Producer Surplus	-3,040	154
Government	0	-1,701
Sequestration	-70	-101
US Environment	-300	14
No Exports	+X	+X
<b>Total</b>	<b>+X - 1,730</b>	<b>+X - 1,711</b>



# Mercury Leakage Rates (%) at zero US exports

	Supply Elasticity ( $\gamma_{ROW}$ )			
	0	0.2	1.0	100
Demand Elasticity ( $\eta_{ROW}$ )				
0.1	0	66	91	100
0.5	0	28	66	100
1.0	0	16	49	99



## Export Ban (\$thousands) relative to the Direct Purchase

	Marginal Social Benefit of Sequestration ( $MB_{US}$ )			
	\$5,000/t	\$10,000/t	\$20,000/t	\$30,000/t
<b>Elasticities</b> $(\eta_{US}, \gamma_{US})$				
(0.0, 0.0)	0	0	0	0
(0.1, 0.0)	-46	6	111	216
(0.0, 0.1)	-92	13	223	432
(0.1, 0.1)	-138	19	334	648
(0.2, 0.1)	-183	26	445	864
(0.1, 0.2)	-230	32	556	1,080
(0.2, 0.2)	-276	39	668	1,296



# Conclusion

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- Quantitative framework is useful
- Elasticity estimation
- Environmental valuations
- Mercury problem is highly tractable
  - Sequestration cost is low
  - Eliminating exports is relatively cheap
- Export ban cannot generate incentives to
  - Curtail domestic mercury use
  - Intensify mercury recovery
- ...and will likely do the opposite

