

# Foreign Agricultural Service *GAIN* Report

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GAIN Report #FR2087

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## **France**

## **Tomatoes and Products**

**Semi-Annual** 

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#### **Report Highlights:**

In 2002, French production of fresh tomatoes decreased by 8 percent to 806,786 MT, of which 70 percent for the fresh market and 30 percent for the processing industry. France is a minor producer of processed tomatoes relative to other EU and Mediterranean producing countries in the Mediterranean Association of Tomato Growers (AMITOM). French production represents 3 percent of AMITOM production. France is a net importer of fresh tomatoes and tomato products. Morocco and Spain supply fresh tomatoes and Italy and Spain supply processed tomato products. Tomato represents one area in which France has no trade with the United States.

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## **Executive Summary**

In 2002, French production of fresh tomatoes decreased by 8 percent to 806,786 MT, of which 70 percent for the fresh market and 30 percent for the processing industry. France is a minor producer of processed tomatoes relative to other EU and Mediterranean producing countries in the Mediterranean Association of Tomato Growers (AMITOM). French production represents 3 percent of AMITOM production. France is a net importer of fresh tomatoes and tomato products. Morocco and Spain supply fresh tomatoes and Italy and Spain supply processed tomato products. Tomato represents one area in which France has no trade with the United States.

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## **Section I: Situation and Outlook**

#### **Tomatoes for the Fresh Market**

According to the French Ministry of Agriculture and Fisheries, French production of fresh tomatoes in 2000, 2001, and 2002 is as follows:

		2000	2001	2002
Area Planted (ha)	Greenhouses	2,097	2,135	2,156
	Open Fields	1,305	1,293	873
	Total Area	3,402	3,428	3,030
Production (MT)	Greenhouses	477,697	506,321	514,059
	Open Fields	60,135	62,166	47,048
	Total Production	537,832	568,487	561,106
Yields (MT/ha)	Greenhouses	228	237	238
	Open Fields	46	48	54

France's largest fresh tomato producing companies are Saveol with 68,500 MT in annual production. (<a href="http://www.saveol.com">http://www.saveol.com</a>), Rougeline (<a href="http://www.rougeline.com">http://www.rougeline.com</a>), (50,000 MT), Sica St Pol de Léon (45,000 MT), Odelis (25,000 MT), Alliance Saveur Soleil (20,000 MT), Polenium (20,000 MT), and Solarenn (18,000 MT).

## **Tomatoes for Processing**

In Europe, France is a minor producer of processed tomato products. The threshold for France set by the EU under the reformed common market organization (CMO) for fruits and vegetables is 401,500 MT of fresh tomatoes.

There is no longer a minimum price for fresh tomato to be processed. Prices are now set by the producer organization (PO) and the processors. Only tomatoes delivered by a PO, corresponding to set quality standards, are subsidized by the EU. These subsidies go to the Pos, which distribute the funds to their members.

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In France, there are 10 POs and producer groups of tomatoes for processing: namely, Camaret, Apto-2, Apaaf, Copatomate, Val Soleil, Audecoop, Sicatom, Uniproledi, Maïsadour, and Capel-la Quercynoise. The majority of France's production (80 percent) are grown in southeastern France.

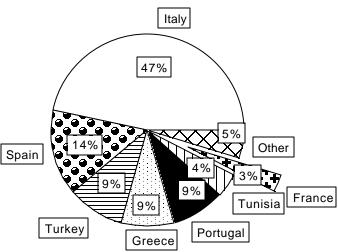
Deliveries of fresh tomatoes to processors amounted to the following in 2000, 2001 and 2002 (in MT):

	Deliveries2 000	Deliveries 2001	Deliveries 2002
Tomato Paste	245,300	247,400	186,500
Canned Whole Peeled Tomatoes	23,160	8,600	9,690
Other Tomato Products	55,500	52,790	49,490
Total	323,960	308,790	245,680

Information on the world market for processed tomatoes can be found on the following internet web site: <a href="http://www.tomate.org">http://www.tomate.org</a>. This web site includes information in English and French on world production, regional organizations for processed tomatoes, and companies processing tomatoes.

Also, France is a member of the Mediterranean Association of Tomato Growers (AMITOM). Their website is: <a href="http://www.amitom.com">http://www.amitom.com</a> This website is both in French and English, and describes the processed tomato sectors of each member country of AMITOM (EU and North-African countries). It also has press releases with the status of the

2001 AMITOM Production of Tomatoes for Processing
Total AMITOM Production = 10.26 million MT



current production year in each member country.

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## **Section II: Statistical Tables**

### **PS&D** Tables

PSD Table						
Country	France					
Commodity	Fresh Tomato	oes			(HA)(MT)	
	Revised	2000	Preliminary	2001	Forecast	2002
	Old	New	Old	New	Old	New
Market Year Begin		01/2000		01/2001		01/2002
Plnt For Fresh Consump	0	3402	0	3428	0	3030
Plnt For Processing	0	5112	0	3662	0	3600
TOTAL Area Planted	0	8514	0	7090	0	6630
Harv. For Fresh Cons.	0	3402	0	3428	0	3030
Harv. For Processing	0	5112	0	3662	0	3600
TOTAL Area Harvested	0	8514	0	7090	0	6630
Fresh Sale Production	0	537832	0	568487	0	561106
Processing Production	0	323960	0	308790	0	245680
TOTAL Production	0	861792	0	877277	0	806786
TOTAL SUPPLY	0	861792	0	877277	0	806786

Sources: SCEES, AMITOM

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PSD Table						
Country	France					
Commodity	Canned Tom	atoes			(MT)(MT, N	et Weight)
	Revised	2000	Preliminary	2001	Forecast	2002
	Old	New	Old	New	Old	New
Market Year Begin		08/2000		08/2001		08/2002
Deliv. To Processors	23160	23160	8600	8600	8600	8600
Beginning Stocks	9719	9719	8484	8924	8000	8148
Production	16030	16030	5900	5900	5900	5500
Imports	88629	89087	95000	99396	95000	99000
TOTAL SUPPLY	114378	114836	109384	114220	108900	112648
Exports	5894	5912	5500	6072	5500	5500
Domestic Consumption	100000	100000	95884	100000	95400	100000
Ending Stocks	8484	8924	8000	8148	8000	7148
TOTAL DISTRIBUTION	114378	114836	109384	114220	108900	112648

Sources: French tomato industry, Eurostat

PSD Table						
Country	France					
Commodity	Tom. Paste,2	8-30% TSS I	Basis		(MT)(MT, N	et Weight)
	Revised	2000	Preliminary	2001	Forecast	2002
	Old	New	Old	New	Old	New
Market Year Begin		08/2000		08/2001		08/2002
Deliv. To Processors	245300	245300	240000	247400	240000	186500
Beginning Stocks	38644	38644	60000	48139	66200	50176
Production	43100	43100	42200	42200	42200	31800
Imports	84177	51098	70000	43777	70000	50000
TOTAL SUPPLY	165921	132842	172200	134116	178400	131976
Exports	5992	4703	6000	3940	6000	4000
Domestic Consumption	99929	80000	100000	80000	105000	80000
Ending Stocks	60000	48139	66200	50176	67400	47976
TOTAL DISTRIBUTION	165921	132842	172200	134116	178400	131976

Sources: French tomato industry, Eurostat

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Note: Import data were revised significantly down due to new estimates from Eurostat, mainly for French imports of tomato paste from Italy.

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## **Trade Matrices**

Export Trade Matrix			
Country	France		
Commodity	Fresh Tomatoes		
Time period	Aug/July	Units:	MT
Exports for:	2000		2001
U.S.	0	U.S.	0
Others		Others	
Germany	39018	Germany	50364
Belgium	13711	UK	17653
Switzerland	5971	Belgium	11044
Netherlands	4850	Czech Rep.	7649
UK	4583	Switzerland	6396
Spain	4183	Russia	5052
Italy	4170	Italy	4870
Czech Rep.	4003	Netherlands	4249
Russia	2625	Spain	3530
Total for Others	83114		110807
Others not Listed	9984		11619
Grand Total	93098		122426

Source: Eurostat

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Import Trade			
Matrix			
Country	France		
Commodity	Fresh		
	Tomatoes		
Time period	Aug/July	Units:	MT
Imports for:	2000		2001
U.S.	0	U.S.	0
Others		Others	
Spain	167141	Morocco	164649
Morocco	158436	Spain	142879
Belgium	23926	Belgium	27871
Netherlands	19364	Netherlands	19570
Italy	12078	Italy	8783
Total for Others	380945		363752
Others not Listed	16003		13935
Grand Total	396948		377687

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Export Trade Matrix			
Country	France		
Commodity	Canned Tomatoes		
Time period	Aug/July	Units:	MT
Exports for:	2000		2001
U.S.	0	U.S.	0
Others		Others	
Belgium	2412	Belgium	2868
UK	783	UK	860
Netherlands	515	Luxemburg	495
Luxemburg	265		
Total for Others	3975		4223
Others not Listed	1937		1849
Grand Total	5912		6072

Source: Eurostat

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Import Trade Matrix			
Country	France		
Commodity	Canned Tomatoes		
Time period	Aug/July	Units:	MT
Imports for:	2000		2001
U.S.	0	U.S.	0
Others		Others	
Italy	51563	Italy	60096
Spain	22703	Spain	27931
Netherlands	5443	Netherlands	5047
Portugal	3232	Germany	2337
Germany	2607	Portugal	1455
Total for Others	85548		96866
Others not Listed	3539		2530
Grand Total	89087		99396

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Export Trade Matrix			
Country	France		
Commodity	Tom. Paste,28-30 % TSS Basis		
Time period	Aug/July	Units:	MT
Exports for:	2000		2001
U.S.	0	U.S.	0
Others		Others	
Belgium	2119	Belgium	1613
Germany	1344	Algeria	678
Netherlands	285	Germany	545
UK	153	Hungary	460
Portugal	151	Luxemburg	142
Italy	123	Portugal	100
Total for Others	4175		3538
Others not Listed	528		402
Grand Total	4703		3940

Source: Eurostat

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Import Trade Matrix			
Country	France		
Commodity	Tom. Paste,28-30 % TSS Basis		
Time period	Aug/July	Units:	MT
Imports for:	2000		2001
U.S.	0	U.S.	0
Others		Others	
Italy	28588	Italy	21929
Spain	11035	Spain	13406
Portugal	5380	Portugal	3801
Netherlands	2199	Netherlands	3117
Greece	1178	Belgium	535
Germany	1100		
Belgium	532		
Total for Others	50012		42788
Others not Listed	1086		989
Grand Total	51098		43777