

NANA Regional Corporation Overview November 7, 2007

This is NANA | NANA Regional



- Regional Native corporation for the NW Arctic region- based in Kotzebue
- 7,200 people living in 11 communities or villages; total 11,000 shareholders
- NW Arctic Borough: governing body for the region.
- Encompasses 38,000 square miles, about the size of Indiana.
- "Tribal Members" (Inupiat Eskimos)
 who live the subsistence lifestyle



This is NANA | Inupiat Principles & Values

Organizational Mission

NANA improves the quality of life for our people by maximizing economic growth, protecting and enhancing our lands, and promoting healthy communities with decisions, actions, and behaviors inspired by our values and Core Principles.

Inupiaq Values

Knowledge of Language

Sharing

Respect for Others

Cooperation

Respect for Elders

Avoid Conflict

Humor

Domestic Skills

Responsibility to Tribe

Knowledge of Family Tree

Humility

Love for Children

Hard Work

Respect for Nature

Family Roles

Spirituality

Hunter Success



"The economic future of the NANA region is directly tied to restructuring current energy options and looking towards alternative & renewable sources."

Jeff Nelson, Assistant Director of Lands



This is NANA | Shareholder Benefits





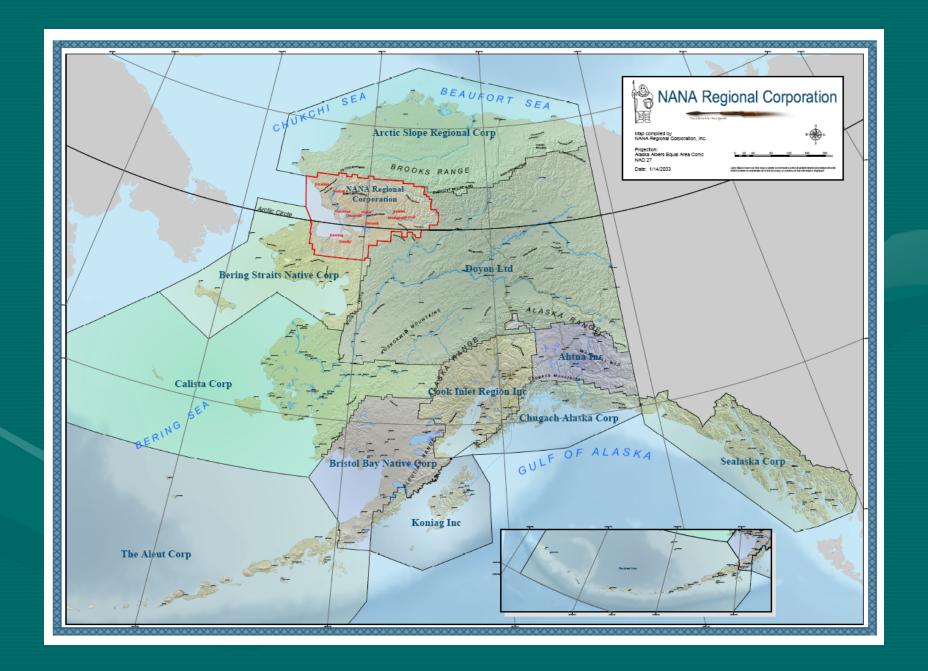
- NANA support a variety of programs to benefit shareholders, including:
 - Energy
 - Cultural programs
 - Regional Elders programs
 - Camp Sivunnigvik
 - Shareholder employee development
 - Scholarships and internships
 - Business and Career fairs
 - Village partnerships
 - Resource specialists
 - Disaster, medical and burial assistance
 - Non-profits benefiting shareholders



Alaska Native Claims Settlement Act

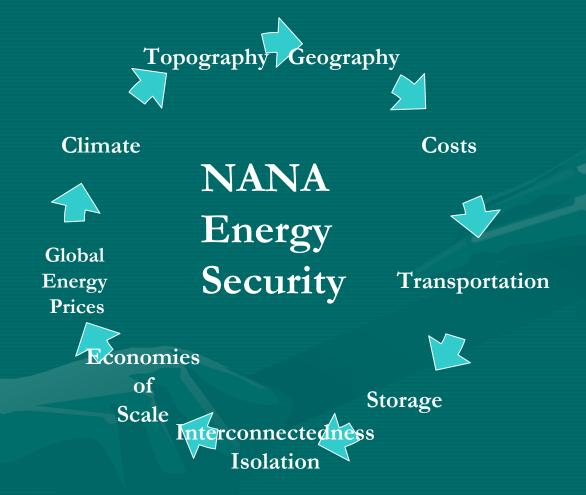
- Congress enacted ANCSA in 1971
- NANA is one of 12 Alaska Native-owned regional corporations
- Land transferred from federal to private ownership and to manage investment
- Alaska Native People would guide development and investment





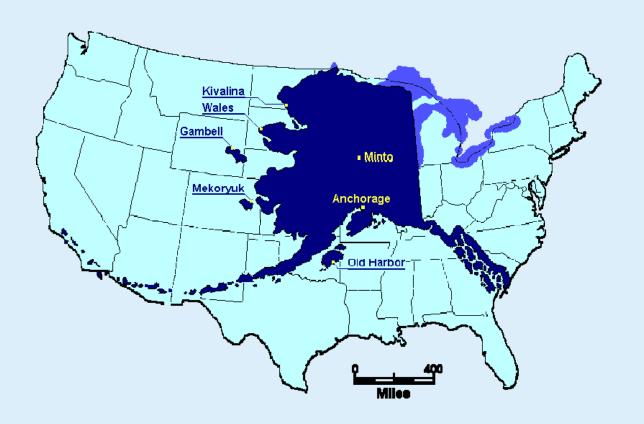


Extraordinary Challenge of Providing Energy in NW Alaska





Alaska Vs. Lower Forty Eight





NANA Region Energy Challenges



- 200 miles from the nearest road
- Barge & Air Delivery of all consumables
- Forefront of Global
 Warming: erosion,
 permafrost, &
 transportation corridors
- Small Communities



2005 Power Cost (actual)

| Fuel | 15.7 |
|---------------------------|-----------------|
| Non Fuel Power Generation | 10.7 |
| Depreciation | 7.3 |
| Administration & General | 3.2 |
| Consumer Accounts | 2.0 |
| Distribution O & M | 1.9 |
| Interest on LTD | 1.7 |
| All Taxes | <u>.5</u> |
| TOT | TAL 43.0 (2005) |
| | 45.0 (2006) |

An increase of 7.0 cents/kwh since 2003



Costs to Consumer

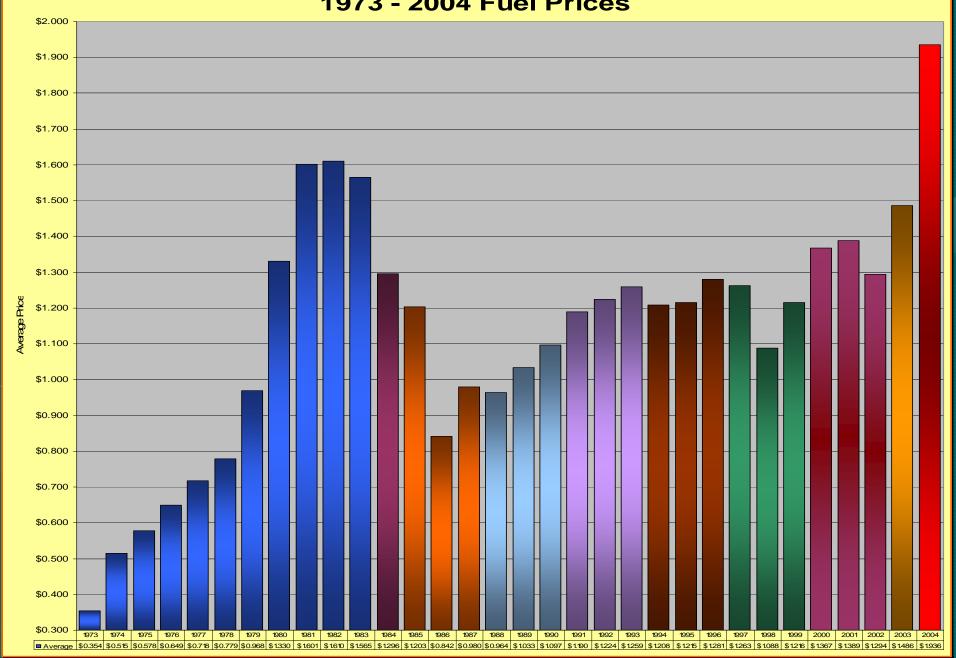
| Cost of 700 Res kwh | | |
|---------------------|-----------|--|
| Anchorage | \$83.64 | |
| Fairbanks | \$64.40 | |
| Juneau | \$71.18 | |
| Kodiak | \$117.14 | |
| Kotzebue | \$149.03* | |
| AVEC Villages | \$235.31* | |
| Napakiak | \$290.53* | |

| * | After | PCE |
|---|-------|-----|
| | | |

| 2005 PCE Power Cost cost per kw/hr | | |
|---------------------------------------|----------|--|
| Chugach Electric (Anch) | \$.1195 | |
| Golden Valley (Fbx) | \$.092 | |
| AEL&P (Juneau) | \$.1017 | |
| Kodiak Electric | \$.1999* | |
| AVEC | \$.2857* | |
| Napakiak | \$.3808* | |



Alaska Village Electric Cooperative, Inc. 1973 - 2004 Fuel Prices



Energy costs for the region are extremely high

- Bulk fuel delivered via airplane due to changing river patterns
- Gas and fuel oil must be flown in and retail prices can exceed \$7.00 a gallon.





Permafrost and Weather





- Icing on equipment and extreme weather conditions
- Equipment cannot settle, tilt or be uplifted
- Foundation concerns



Climatic and Permafrost







Poor roads, water and sewer lines, boardwalks and existing overhead power and phone lines present obstacles and challenges







Specialty equipment creates mobilization changes









Vision: To promote energy security in the NANA Region



Selawik, AK

Wind Farm, New Bulk Fuel, Recovered Heat

Partners & Collaborators

In-Kind

- •Anemometers- AEA
- •Technical Expertise
- •Communication & Outreach

Communities

Corporations
City Councils
Village Councils
Schools

Institutions

Denali Commission

Federal

NREL DOE USDA AEA
AHFC State

NW Arctic Borough

NANA Manilaaq

Red Dog & Nova Gold

KEA, AVEC

Regional



NANA Energy Security: Strategic Energy Plan

- SO 1:Increased collaboration between NANA Region stakeholders on energy policy, program, infrastructure, and increased capacity of tribal entities for the region.
- SO 2:Increased understanding of energy options available to NANA Region energy stakeholders for improved energy decision making.
- SO 3:Increased awareness and understanding of NANA Region energy needs on the part of external stakeholders.



Northern Lights, Noorvik AK



Integrated Planning





Noatak Shungnak/Ambler/Kobuk





Energy Security:



Geothermal

Kotzebue Deering/Buckland Shungnak/Ambler/Kobuk



Wind

Kivalina/Noatak Kiana/Deering Buckland Upper Kobuk

NANA

Energy

Options

Stranded Natural Gas Deposits

Red Dog Mine Area



Economies of Scale

Bulk Fuel Joint Purchasing Transportation Co-mobilization

Biomass

Diesel Hybrid Shungnak/Ambler/Kobuk Fossil Fuels



NANA SEP Activities

- Region Energy Steering Committee.
- Involve communities in energy decision making
- Strategic energy vision, vision statement, goals, and objectives.
- NANA Region Energy Summit
- Energy program metrics
- Forecast energy demand in the NANA Region.
- Identify and evaluate the costs and benefits of energy options
- Identify alternative power users
- Develop a funding and financing strategy white paper
 Participate in energy forums Disseminate results of the plan and energy options analysis



NANA SEP Technical Assistance Needs

"Leverage Alaska experiences, but look to the marketplace of ideas/experiences"

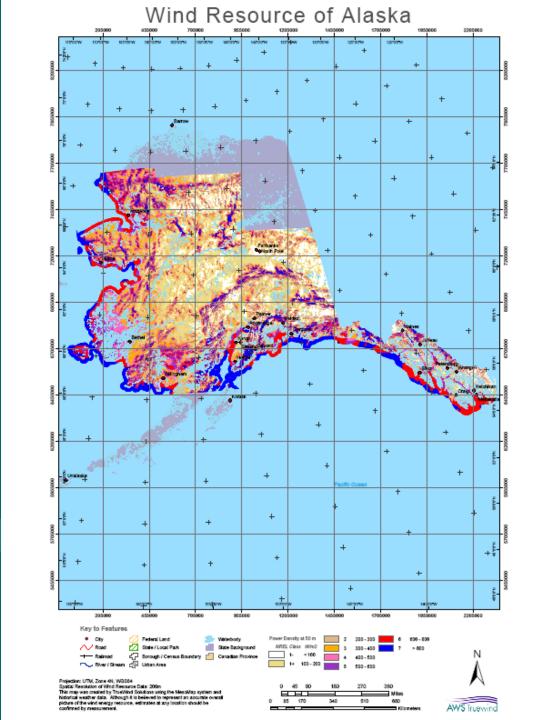
- Decision making models- energy options analysis
- NANA Energy Summit technical support
- Community Energy Planning
- Economic and Financial Modelling of Energy Options.
- Public Involvement and Educational Materials.



NANA Region Energy Security: Wind Resource Assessment Program Feasibility Study

- SO 1: Identify wind monitoring sites and initiate wind data collection.
- SO 2: Collect wind data and communicate preliminary data to project stakeholders for one year.
- SO 3:Analyze one year of wind data for technical and economic feasibility and prioritize wind power generation sites for development in the NANA region. Identify undeveloped NANA Wind Resource







KEA-Wind-Diesel System

- Lower electricity costs for consumers
 - Minimize risk of diesel fuel spills
- Energy independence from state support
- Local economic development, including local jobs

NANA WRAP Activities

- Wind Energy Regime
 Qualification/Quantification
- Identify energy needs of regional interests
- Technical and Economic
 Viability of the Proposed Project
- Assessing a Wind/Hybrid
 System Impact on the NANA
 Region
- Environmental, Archaeological, and Historical Assessment
- Leadership and Community Involvement





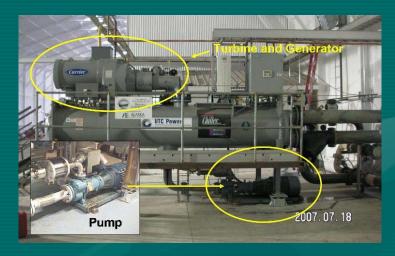
Technical Assistance-WRAP

"Leverage Alaska Experiences in Wind-Diesel Systems and feasibility analysis"

- Technical Assistance in the Analysis of Data.
- Participation at technical committee meetings.
- Economic and Financial Modelling of Energy Options.
- Anemometer Loan Program.
- Public Involvement and Educational Materials.

Geothermal Assessment Program Feasibility Study

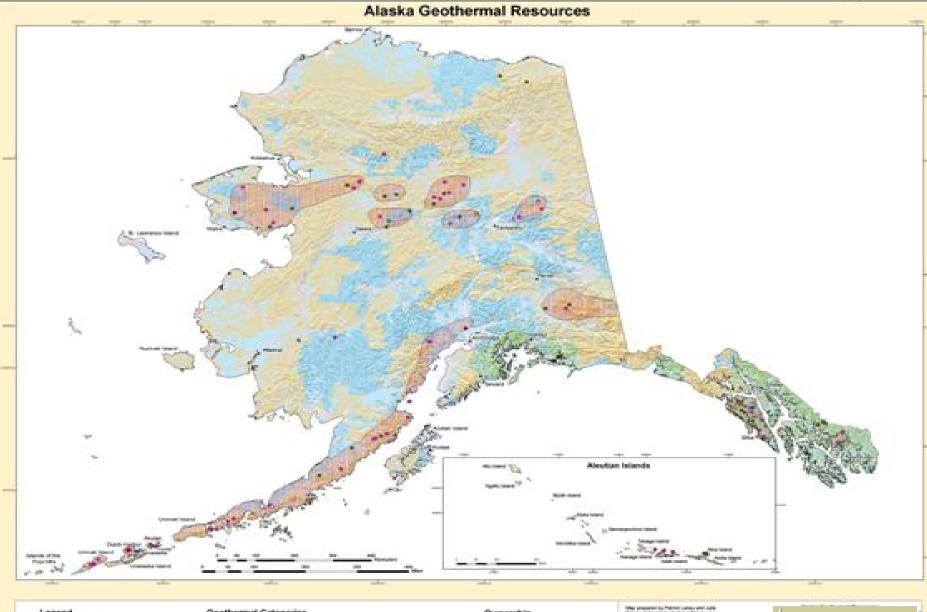
- SO 1: Identify potential geothermal sites in the NANA Region.
- SO 2: Undertake a geological, geochemistry, and geophysical assessment of targeted sites for geothermal power generation potential.
- SO 3: Ascertain geothermal feasibility potential for power generation in the NANA Region.





Chena Hot Springs Geothermal Demonstration Project





Legand Geothermal Categories Ownership Cities Tomos Specification Speci

Kotzebue Geothermal Resource

- Accessibility
- Distance from load center
- Distance from power line
- Land status
- Environmental sensitivity
- Degree of development to date
- Exploration status
- Surface temperature
- Estimated subsurface temperature
- Number of wells drilled
- Projected use

0 mile

Good

0 Miles

Private

Low

None

Minimal

0

160 degrees

2

Power

District Heating



NANA GAP Activities

- Literature Review of the geology
- Geology/Geochemistry Site Assessment and Survey
- Geophysical Assessments
- Power Optimization Modeling.



NANA GAP Technical Assistance

"Promote Alaskan experience, but look to outside for needed technical assistance"

- Development of the scoping document.
- Identifying the technical team
- Technical Assistance in the Analysis of Data.
- Economic and Financial Modelling of Energy Options
- Public Involvement and Educational Materials.



Pathway to NANA Region Energy Security:

| Obstacles | Pathways |
|---|---|
| "Turf Wars" | Consonava on Engage Soggistry Llayrong co |
| Turi wars | Consensus on Energy Security; leverage steering committee. |
| Lack of appropriate technology relevant for the Arctic | Technological breakthroughs, including NW 100, UTC Power Purecycle 200, remote monitoring and control systems |
| Reliability & integration | Increased collaboration with providers; promotion of the steering committee |
| Technical expertise | Leveraging local/state experience; increased research in key areas (foundation design) |
| Increased cost planning, design, & construction of facilities | Amalgamated, integrated facilities |
| Redundant and emergency generation still needed | Leverage School District and other village facilities for redundancies |
| Uncertain Funding Environment | Coordinate proposal; develop alternative business models. |

NANA Region Energy Security:

Regional Planning, Wind, Geothermal, and other feasibility studies

- Hedge against rural to urban migration
- Hedge against future emergency events
- Hedge against increasing fuel costs
- Hedge against increasing transportation costs
- Hedge against fuel rationing
- Hedge against increase design/build costs of energy systems



